



# FY10 Port Everglades Proposed Budget





# Vision Statement

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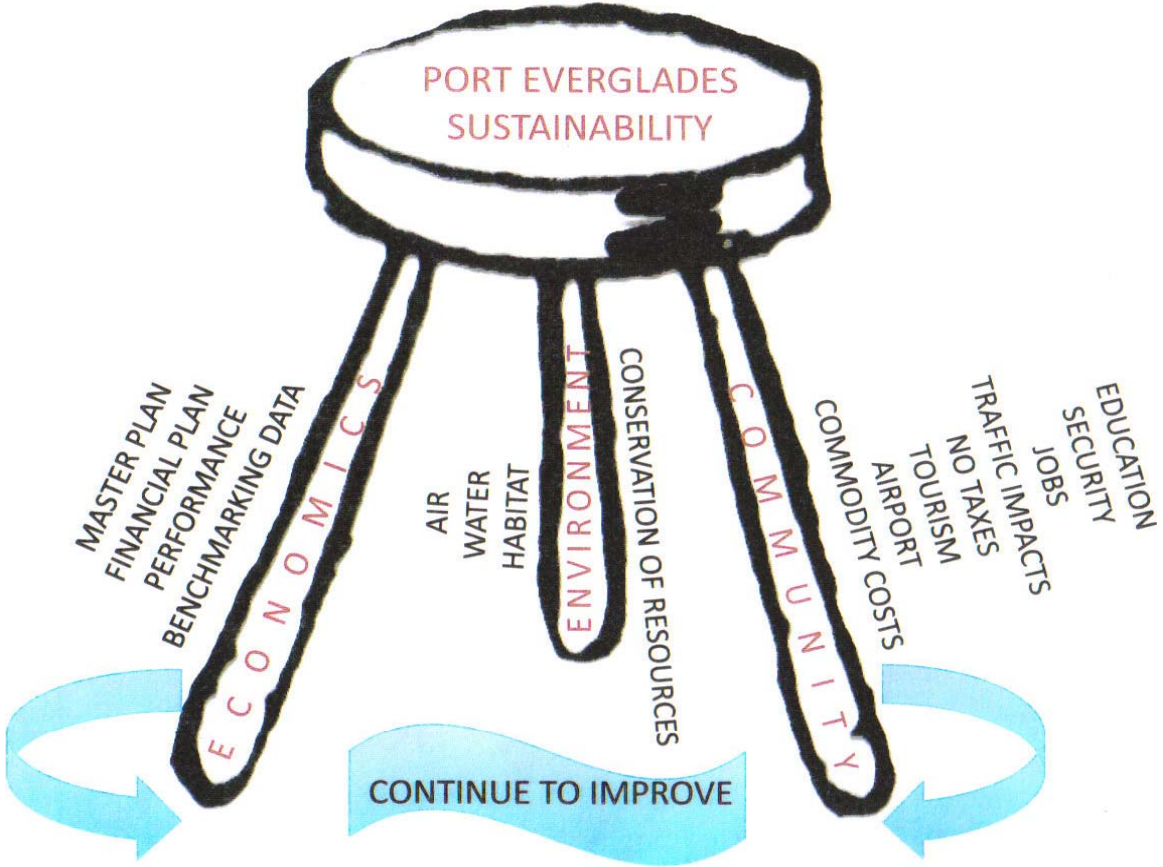
- **Economic Opportunities are Endless**

Board of County Commission Goal  
Statement Number 3:

Sustain the economic viability of Port  
Everglades



# Port Everglades Mission





## Key Outcomes FY08

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- Value of economic activity statewide  
\$17.9 billion
- Direct regional jobs 11,188
  - Port Everglades Dept. 243 Jobs
  - BSO/EMS/Fire Rescue 222 Jobs
- Total Florida jobs impacted by Port 185,000



# Key Comparative Performance Data FY08

Measure	Port Everglades	Jacksonville	Miami	Tampa
TEU's (containers)	985,095	697,494	828,349	44,496
National Container Ranking	11	19	12	30
Tons of Cargo (millions)	23.7	24.5	7.4	42.6
# of Cruise Passengers	3,227,770	152,411	4,137,231	767,760
World Cruise Ranking	3	21	1	15
Operating Revenues (in millions)	\$117.4	\$45.2	\$94.7	\$39.2
Operating Expenses (in millions)	\$73.1	\$30.3	\$61.6	\$22.5
Gross Margin (in millions)	\$44.3	\$14.9	\$33.1	\$16.7
Debt Service Coverage	1.85	3.48	1.50	1.60
Ad Valorem Tax Support (in millions)	\$0.0	\$0.0	\$0.0	\$16.8
Shared revenue from primary government – telecommunications tax	\$0.0	\$2.3	\$0.0	\$0.0
Revenue Bonds - Moody's Rating	A2	A2	A2	A2



# FY10 Projected Preliminary Revenues

(in millions)

Operating Revenues	\$ 121.9
Fund Balance (Operating + Capital)	84.4
Interest Income (Operating + Capital)	5.0
Transfer from Convention Center – partial funding for the Spangler By-Pass road	5.0
State Grants	1.9
Less Five Percent	<u>(6.3)</u>
Total	\$ <u>211.9</u>



# FY10 Projected Preliminary Revenues

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- Revenue Highlights (from FY09 to FY10)
  - Cruise revenue up \$5.3 million
  - Parking Garage revenue up \$1.8 million
  - Petroleum revenue up \$835 thousand
  - Real Estate revenue up \$732 thousand
  - Container revenue down \$1.1 million



## FY10 Variances

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- Cruise and parking revenue increase led by Royal Caribbean with the introduction of Oasis
- Container volume is down due to relocation of APL and world economic recession
- Bulk and Neobulk volumes are projected flat for this revenue center
- New petroleum tank farm lease will generate a minimum of \$1 million in lease revenue
- Proposed FY 10 tariff increase of \$3.5 million



# Proposed FY10 Tariff Increases

<u>Revenue Source:</u>	<u>Increase</u>	<u>Revenue</u>
Petroleum Wharfage	9.9%	
Petroleum Dockage	3.0%	166,700
Passenger Wharfage	3.5%	593,250
Cruise Dockage	3.5%	272,330
Port User Fee	3.5%	381,770
Harbormaster	3.0%	
Linehandlers	3.0%	103,700
Storage & Demurrage	3.0%	
Container Crane Rental	3.0%	33,300
Fire Protection Service Fee	3.0%	71,700
Fresh Water	20.0%	159,210
Wastewater Disposal – Sewage	3.0%	190,100
Reefer Electricity	3.0%	
FTZ Transaction Fees (2 <sup>nd</sup> year of tariff increases approved in FY09)	22.9%	
Reimbursement – Electricity & Labor (Terminal Use Overtime)	3.0%	23,400
<b>Total</b>		<u>6,500,540</u> <u>63,900</u> <u>3,496,900</u>



# Proposed FY10 Tariff Items with No Increase

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**Revenue Source:**

**Wharfage – Container**

**Dockage - Container**

**Wharfage – Cargo Annual Minimum Payments**

**Wharfage - Bulk**

**Dockage – Bulk**


**Wharfage - Neobulk**

**Dockage - Neobulk**

**Dockage – Other**

**Security Fees – Petroleum, Container, All Others**

**Parking Fees**



# FY10 Proposed Appropriations (from FY09 to FY10)

(in millions)

■ Operating Budget - [up \$4.2M]	\$ 97.0
■ Capital Budget -	72.2
[down \$62.5M principally related to Terminal 18 construction in FY09]	
■ Debt Service Budget – [up \$14.0M]	<u>42.7</u>
■ FY09 New Bonds Debt Service	\$ 6.9M
■ FY09 New Bonds Debt Service Reserve	6.9M
■ Total	\$ <u>211.9</u>

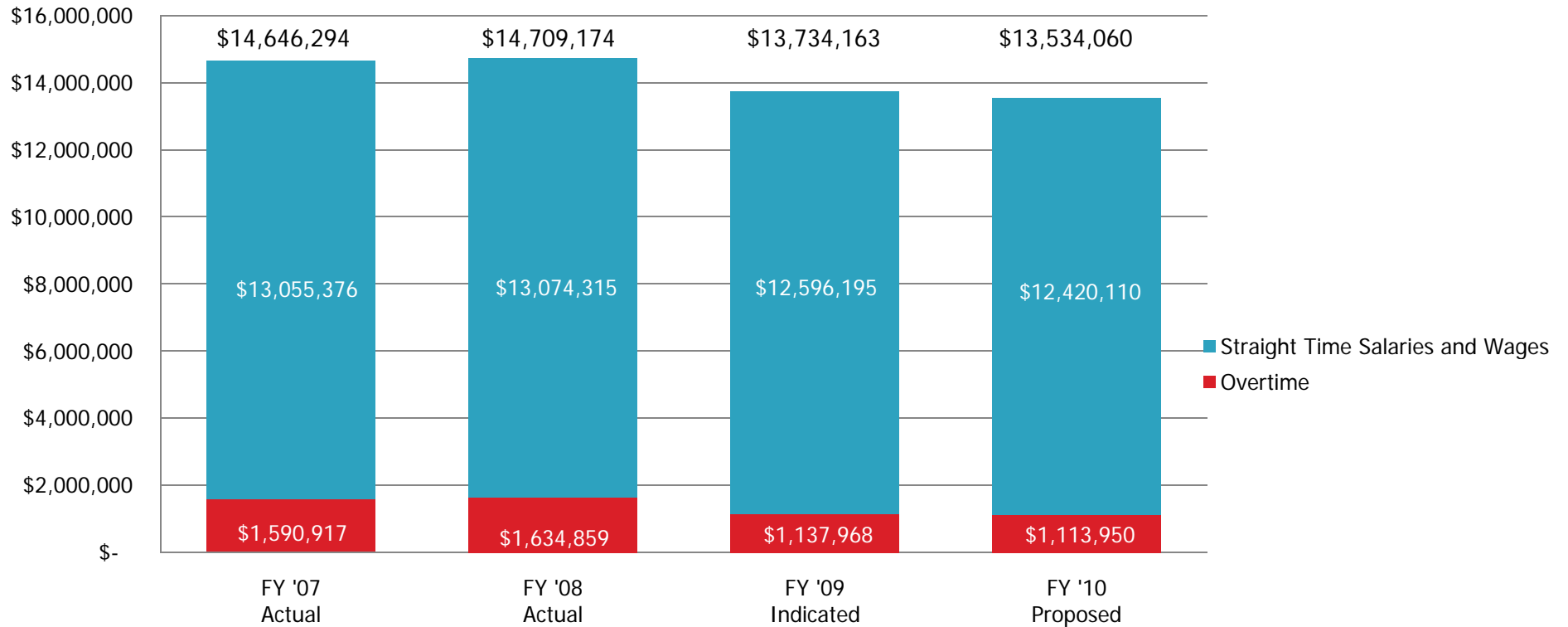


# FY10 Operating Expense Reductions

- Freezing and unfunding of ten positions -\$805K
  - In addition to reductions in FY08 \$382K and FY09 of \$227K
- Overtime Reduction Program -\$295K
- Reduction in repairs to slips, piers & berths -\$250K
- Reduction in office supplies -\$179K
- Reduction in building maintenance -\$125K
- Reduction in construction material costs -\$100K



**PORT EVERGLADES DEPARTMENT  
TOTAL PAYROLL, OVERTIME COMPARISON  
FY '07 AND FY '08 ACTUAL  
FY '09 INDICATED  
AND FY '10 PROPOSED**



Notes:

Overtime as a percentage of payroll

10.9%

11.1%

8.3%

8.2%



# Historical Position Count

	<u>Funded</u>	<u>Authorized</u>
■ <b>FY 07 Position Count</b>	<b>229</b>	<b>229</b>
Unfunded Positions	<u>(6)</u>	—
■ <b>FY 08 Position Count</b>	<b>223</b>	<b>229</b>
Deleted Positions	(3)	(3)
Unfunded Positions	<u>(2)</u>	—
■ <b>FY 09 Position Count</b>	<b>218</b>	<b>226</b>
Unfunded Positions	<u>(10)</u>	
■ <b>FY 10 Position Count</b>	<u><b>208</b></u>	<u><b>226</b></u>
■ % Reduction in Workforce (FY07 to FY10)		9.2%



# FY10 Key Proposed Capital Projects\*

(in millions)

■ Cruise Terminal 4 Expansion	\$ 13.0
■ Cruise Terminal 19 Expansion	\$ 6.7
■ Northport Parking Garage Phase IV structural improvements	\$ 1.7
■ Slip 3 Secondary Sea Wall Structure Improvements	\$ 1.3

\*Potential grant funds and/or capital cost recovery funds may reduce actual costs.



# FY 11-14 Key Proposed Capital Projects within approved Port Master Plan Components<sup>\*</sup>

(in millions)

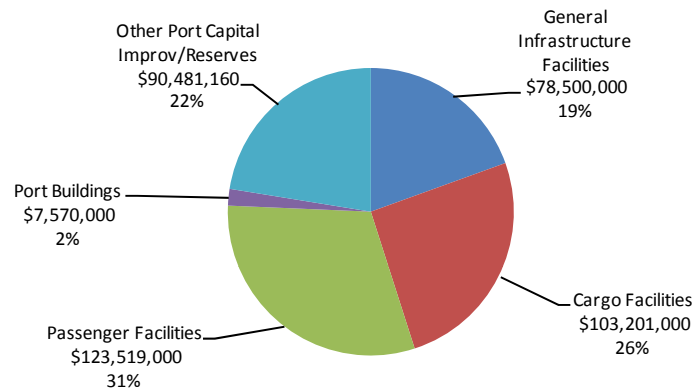
■ Southport Aggregate Terminal & Rail Yard	\$ 55
■ Cruise Terminal 4 Parking Garage	\$ 38
■ Midport Parking Garage Construction	\$ 26
■ Cruise Terminal 21/22 Expansion	\$ 22
■ Southport Turning Notch Expansion, Phase I	\$ 19
■ Intermodal Container Transfer Facility Phase I	\$ 10
■ Wetland Mitigation in West Lake Park for Dredging Projects	\$ 10

\* Dependent on grants and public private partnership agreements

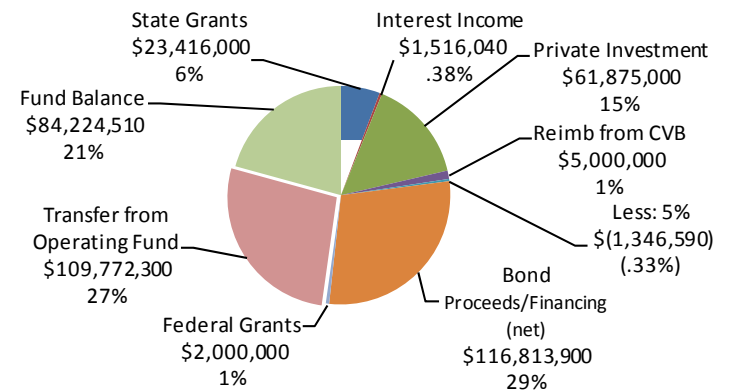
# Capital Improvement Program Aimed at Maintaining Business Sector Diversity

- History of funding capital improvement projects from internal funds
- Currently has \$163 million of unrestricted monies available to help meet its CIP

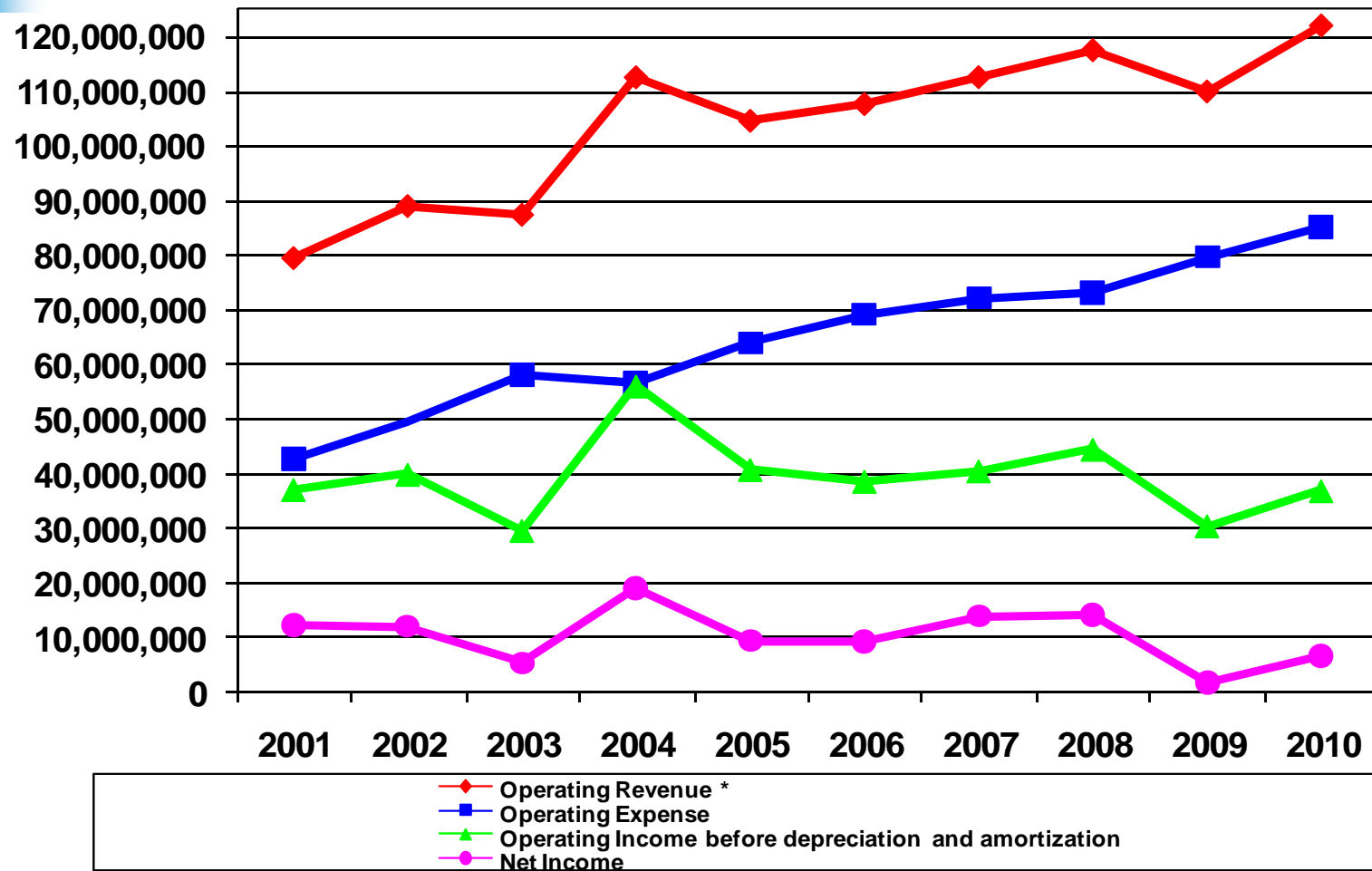
**Total CIP by Business Sector Type  
FY 2010 – FY 2014 - \$403,271,160**



**Total Funding Sources for Capital Improvement Plan (FY 2010 – FY 2014)**



# Comparative Revenue, Expense and Net Income 2001-2010



\* Includes one time lease settlements: FY'04 -\$8,435,862 ; FY '08-\$3,800,000