



**AVIATION DEPARTMENT - Fort Lauderdale/Hollywood International Airport**  
2200 SW 45<sup>th</sup> Street, Suite 101 • Dania Beach, Florida 33312 • 954-359-6100

## ADDENDUM NO. 1

Solicitation No.: RFP #20150428-0-AV-01  
Solicitation Title: Self-Service Baggage Cart Concession at Fort Lauderdale-Hollywood International Airport

Date Of Addendum: June 5, 2015

Attention all potential bidders:

- Should Addendum: Information included in this Addendum is for clarification purposes. This Addendum SHOULD be acknowledged or returned with your Request for Letters of Interest (RFP) submittal.

To all prospective proposers, please note the following changes and clarifications:

1. Page 6, Electronic submission guidelines – Smarte Carte, Inc. is requesting clarification on the electronic submission guidelines in this section. Item #1 notes that the electronic version should be a single .pdf file that contains our entire response. However item #2 requests that the responses to the evaluation criteria be presented in Microsoft Word, Excel, or Adobe pdf files. Does the county want the proposers to prepare a pdf file for the entirety of the response and then an additional section that has separate files for the evaluation criteria? As a follow up to that question, the evaluation criteria has been disseminated as a .pdf file by the County and the response information to that can be entered in a variety of programs with any attachments noted and assembled appropriately. That section can then be assembled as part of the overall .pdf.

**Answer:** The entire response must be submitted as one .pdf file. In addition you must submit any typed responses in word format, any pictures in .pdf format, and any spreadsheets in excel format. These would all be separate files in addition to the entire .pdf response.

2. Currently there is a token system in use for passengers that utilize the shuttle bus between the RCC and the terminals. Will that same type of program be continued under this new solicitation?

**Answer:** Yes. Section 3.1(a) of the Agreement Terms linked to this RFP states "The Concessionaire shall provide passengers who pay for Carts and are going to and from the RCC a token, to avoid having travelers pay twice for Carts during one visit to the Airport and the Concessionaire shall not add any surcharge(s) to the end user's cost for use of Concessionaire's service."

3. Page 32, Percentage Fee/MAG proposal – In this section the County requests the proposers to propose a “compensation structure that will permit free carts to be offered to arriving passengers in the FIS”. Without knowing the timing of this service level change it is very difficult to propose a compensation structure. Changing back to a non-user pay FIS orientation will require additional capital and at the same time the original capital outlay for the management units will not yet have been fully amortized. Historically Broward County has requested proposals for a variety of different service level scenarios. It would certainly be possible to do this type of response again if that is a consideration. However, without specific timing, providing a quote for a changing service level in some unknown future is not possible.

**Answer:** If the airport decides to offer free carts in the FIS, the decision to do so would be made prior to finalizing an agreement with the selected concessionaire. Therefore, the proposed compensation structure would be for the entire length of the contract and would take effect on the effective date of the agreement.

4. As part of a previous agreement there are currently stainless steel “carpet protectors” in use as part of the Cart vending units inside the terminals. Will the County be requiring carpet protectors as part of this new solicitation?

**Answer:** There are no requirements for carpet protectors stated in the RFP. If the concessionaire chooses to include carpet protectors as part of the proposed equipment, that would be taken into consideration under the evaluation criteria.

5. On page 32 of the RFP it states that "Carts should be constructed of new material (high grade, non- tarnishing stainless steel to prevent rust and corrosion". Would you accept other materials as well if it can be proven to be constructed of high quality material that is corrosion and rust proof?

**Answer:** The carts need to be constructed of a new material. The quality of the carts and materials used will be weighted in the evaluation criteria.

6. Would we be able to offer more than one cart model option for this proposal?

**Answer:** Yes, However, only the cart(s) that will be used for operating the concession should be included in the proposal. If your operation would use more than one cart models, then you would propose the other models as well. The Evaluation Committee will rank based on the proposal, and will not select a cart option. Selection of a cart option will occur during negotiations with the selected concessionaire.

7. What is the length of the anticipated agreement?

**Answer:** The term of the Agreement is five (5) years.

8. Will any extension periods be part of the agreement and if so for how long?

**Answer:** There is no option for extension of this Agreement. Broward County Administrative Code does not allow for a term in excess of five (5) years.

9. Are we able to submit two different pricing options for the airport to consider, between \$4 and \$5 pricing for example?

**Answer:** You can only submit one (1) cart rental price with the proposal. The Evaluation Committee can only rank the proposal and cannot select a pricing option as part of the proposal. As part of the proposal the respondent is asked to propose a compensation structure that would permit free carts to be offered to arriving passengers in the Federal Inspection Station (FIS). If that compensation structure includes a different rental rate in other areas of the airport, a different price may be included in the free FIS proposal.

10. Is a Balance Sheet and P&L acceptable, or are there any other minimum required schedules?

**Answer:** Yes. The RFP requires the firm submit its most recent two (2) years of financial statements for review which would be the Balance Sheet and Profit and Loss Statement.

11. Attachment K of the RFP it states, "Respondent shall represent to the County that if it is awarded a contract with the County it will comply with the following worker retention requirement, which shall become a term of its contract with the County: The vendor shall offer continued employment to the employees of the immediately preceding concessionaire for a period of forty-five (45) days, unless the vendor determines and demonstrates to the County that such employees are unnecessary for the vendor's provision of concession services, or that such employees do not have the experience required for the vendor's provision of concession services. Employees retained may be terminated for cause within the forty-five (45) day period. However, this worker retention requirement shall not apply to employees who are exempt from overtime compensation

requirements of the federal Fair Labor Standards Act. Nothing in this provision obligates a vendor to continue the employment of any individual beyond such forty-five (45) day period. Compliance with this provision shall be considered a matter of responsiveness."

Since we have to retain the current provider's staffs as outlined in the RFP for a set time period, can you please provide a breakdown separately of the current salary and benefit costs for agents for the past year?

What is the FTE and number of employees does the current provider?

**Answer:** Attachment K will not apply to this solicitation. Attachment K can be omitted from the response.

12. The reported Gross Revenue on the monthly sales reports supplied by FLL divided by claimed PAX uses are equal on average to \$3.50 per cart. Is this calculation on Gross Revenue less rewards or other deductions?

**Answer:** The only exclusions from Gross Revenue that are permitted are listed below in the Gross Revenue definition. The following is the definition of Gross Revenue in the current Self Service Baggage Cart Agreement:

"Gross Revenues," and "Gross Revenues of Concessionaire," shall mean the aggregate of all sales, rentals, charges or other fees charged by Concessionaire at the Airport, whether received or not, and all other items and revenues of every business conducted by Concessionaire at the Airport or from the operations of Concessionaire under this Agreement, whether for cash or credit, without any deduction for credit card discounts or credit card services, whether the same shall be paid or unpaid. "Gross Revenues" shall include all monies paid or payable to the Concessionaire and/or any of its sublessee, assignees, contractors or management companies that are doing business at any portion of the Airport premises. The term shall not include federal, state or municipal taxes. "Gross Revenues" shall not include: (1) sales tax collection allowance paid by the State of Florida to the Concessionaire as compensation for the keeping of prescribed records and the proper accounting and remittance of state sales tax; (2) any charges on a reimbursement basis as mutually agreed upon by the Aviation Department and Concessionaire, which may include any reimbursement paid to Concessionaire by the Aviation Department for providing baggage cart services in the FIS; (3) any refunds made by the Concessionaire to customers, if approved by the Aviation Department and made for reasons other than unacceptable or unsatisfactory services; (4) any taxes imposed by law to and paid by the customer and directly payable by Concessionaire to a taxing authority.

13. Has Advertising or any other revenue been calculated into the Gross sales figures?

**Answer:** No. The Gross Revenue reported has only been for the rental of self-service baggage carts.

14. The sales figures supplied are only until April of 2014, can you supply the most recent figures through 2015?

**Answer:** The reports that this question is referring to were not provided as part of this RFP and were obtained through a Public Records Request. Please see the attached for the requested reports for May 2014 through April 2015.

15. Can you supply the above including by CMU location as well if available?

**Answer:** The County does not have reports by CMU location.

16. Has there been any advertising on the carts in the past three years?  
If above is so, can you supply any and all cart advertising revenue collected during the past three years?

**Answer:** There has been no advertising on the carts for the term of the current Agreement.

17. Will the attendance list of the pre-response conference be available online?

**Answer:** Yes. Please see the attached for the sign in sheet.

All other terms, conditions and specifications remain unchanged for this RFP.

**EXHIBIT G  
FORM OF MONTHLY SALES REPORT**

30329  
30000046

**MONTHLY ACTIVITY REPORT  
BROWARD COUNTY AVIATION DEPARTMENT  
FORT LAUDERDALE-HOLLYWOOD INTERNATIONAL AIRPORT**

CONCESSIONAIRE: Smarte Carte  
Reporting Period (Month, Year): May 2014

Terminal 1

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Arrival Level	3,160	\$10,630.17	\$0.00	\$657.23	\$9,972.94	25%	\$2,493.24
Departure Level	384	\$1,291.77	\$0.00	\$79.86	\$1,211.91	25%	\$302.98
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Terminal 2

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Arrival Level	874	\$2,940.12	\$0.00	\$181.77	\$2,758.35	25%	\$689.59
Departure Level	314	\$1,056.29	\$0.00	\$65.31	\$990.98	25%	\$247.75
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Terminal 3

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Arrival Level	1,977	\$6,650.58	\$0.00	\$411.18	\$6,239.40	25%	\$1,559.85
Departure Level	498	\$1,675.26	\$0.00	\$103.57	\$1,571.69	25%	\$392.92
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

**Monthly Sales Report**  
**Self-Service Baggage Carts**  
**Month: May 2014**

Terminal 4 (except FIS)

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Arrival Level	371	\$1,248.04	\$0.00	\$77.16	\$1,170.88	25%	\$292.72
Departure Level	435	\$1,463.33	\$0.00	\$90.47	\$1,372.86	25%	\$343.22
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Hibiscus Garage

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Hibiscus Garage	71	\$238.84	\$0.00	\$14.77	\$224.07	25%	\$56.02
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Cypress Garage/Rental Car Center

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Garage/Rental Car	3,018	\$10,152.49	\$0.00	\$627.68	\$9,524.81	25%	\$2,381.20
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Ground Transportation Area

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Gr Transportation	87	\$292.67	\$0.00	\$18.09	\$274.58	25%	\$68.65

Total Cart Usage and Fee Calculation (except FIS)

Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
11,189.00	\$37,639.56	\$0.00	\$2,327.09	\$35,312.47	25%	\$8,828.11

**Monthly Sales Report  
Self-Service Baggage Carts  
Month: May 2014**

Terminal 4 (FIS)

Uses	FIS Use Fee	Total FIS Use Fees
30,793.00	\$1.50	\$46,189.50

Monthly Fee Calculation:

Total Percentage Fees:	\$8,828.11
Less: Total FIS Use Fees	<u>(\$46,189.50)</u>
Total Amount Due County (Concessionaire)	<u>(\$37,361.39)</u>

The undersigned hereby certifies that the above figures represent a true and statement of all Gross Receipts from the Self-Service Baggage Cart Concession at Fort Lauderdale-Hollywood International Airport

Prepared by: Maureen Schenck  
Name (print): Maureen Schenck

Title: Accountant  
Date: 6/3/14

**MONTHLY ACTIVITY REPORTS** shall be submitted so that they are received by the 15th day of the month following the month that is covered by the report.

Checks shall be made payable to the Broward County Aviation Department and shall be sent to:

Broward County Aviation Department, Finance Division  
2200 SW 45th Street, Suite 101  
Dania Beach, FL 33312

With a copy of the report sent to

Aviation Business Manager – Concessions  
Broward County Aviation Department  
2200 SW 45th Street, Suite 101  
Dania Beach, FL 33312



**EXHIBIT G  
FORM OF MONTHLY SALES REPORT**

30329  
30000046

**MONTHLY ACTIVITY REPORT  
BROWARD COUNTY AVIATION DEPARTMENT  
FORT LAUDERDALE-HOLLYWOOD INTERNATIONAL AIRPORT**

CONCESSIONAIRE: Smarte Carte  
Reporting Period (Month, Year): June 2014

Terminal 1

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Arrival Level	3,190	\$10,424.19	\$3.70	\$644.27	\$9,776.22	25%	\$2,444.06
Departure Level	351	\$1,146.99	\$0.40	\$70.89	\$1,075.70	25%	\$268.93
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Terminal 2

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Arrival Level	875	\$2,859.30	\$1.00	\$176.72	\$2,681.58	25%	\$670.40
Departure Level	243	\$794.07	\$0.30	\$49.08	\$744.69	25%	\$186.17
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Terminal 3

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Arrival Level	2,081	\$6,800.23	\$2.30	\$420.28	\$6,377.65	25%	\$1,594.41
Departure Level	459	\$1,499.91	\$0.50	\$92.70	\$1,406.71	25%	\$351.68
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

**Monthly Sales Report**  
**Self-Service Baggage Carts**  
**Month: June 2014**

Terminal 4 (except FIS)

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Arrival Level	398	\$1,300.57	\$0.40	\$80.38	\$1,219.79	25%	\$304.95
Departure Level	362	\$1,182.93	\$0.40	\$73.11	\$1,109.42	25%	\$277.36
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Hibiscus Garage

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Hibiscus Garage	110	\$359.45	\$0.10	\$22.22	\$337.13	25%	\$84.28
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Cypress Garage/Rental Car Center

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Garage/Rental Car	2,541	\$8,303.42	\$2.80	\$513.18	\$7,787.44	25%	\$1,946.86
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Ground Transportation Area

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Gr Transportation	98	\$320.24	\$0.10	\$19.79	\$300.35	25%	\$75.09

Total Cart Usage and Fee Calculation (except FIS)

Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
10,708.00	\$34,991.30	\$12.00	\$2,162.62	\$32,816.68	25%	\$8,204.17

Monthly Sales Report  
Self-Service Baggage Carts  
Month: June 2014

Terminal 4 (FIS)

Uses	FIS Use Fee	Total FIS Use Fees
28,188.00	\$1.50	\$42,282.00

Monthly Fee Calculation:

Total Percentage Fees:	\$8,204.17
Less: Total FIS Use Fees	(\$42,282.00)
Total Amount Due County (Concessionaire)	(\$34,077.83)

The undersigned hereby certifies that the above figures represent a true and statement of all Gross Receipts from the Self-Service Baggage Cart Concession at Fort Lauderdale-Hollywood International Airport

Prepared by: Maureen Schenck  
Name (print): Maureen Schenck

Title: Accountant  
Date: 7/8/14

**MONTHLY ACTIVITY REPORTS** shall be submitted so that they are received by the 15th day of the month following the month that is covered by the report.

Checks shall be made payable to the Broward County Aviation Department and shall be sent to:

Broward County Aviation Department, Finance Division  
2200 SW 45th Street, Suite 101  
Dania Beach, FL 33312

With a copy of the report sent to

Aviation Business Manager – Concessions  
Broward County Aviation Department  
2200 SW 45th Street, Suite 101  
Dania Beach, FL 33312



Smarte Carte, Inc.  
 4455 White Bear Parkway  
 St Paul, MN 55110

**INVOICE**

Invoice Number: CP00070120-02

Invoice Date: 07/31/14

**Bill**

**To:** BROWARD COUNTY AVIATION DEPT  
 FT LAUDERDALE-HOLLYWOOD INT'L  
 2200 SW 45TH ST, SUITE 101  
 DANIA BEACH, FL 33312  
 USA

**Ship**

**To:** BROWARD COUNTY AVIATION DEPT  
 FT LAUDERDALE-HOLLYWOOD INT'L  
 2200 SW 45TH ST, SUITE 101  
 DANIA BEACH, FL 33312  
 USA

Ship Via      FOB Origin  
 Terms        Due Upon Receipt

Customer ID    30000046  
 P.O. Number  
 SalesPerson

Item No.	Description	Unit	Quantity	Unit Price	Total Price
	Commission due for 7-2014	Each	1.00	35,802.53	35,802.53

**For Electronic Payment:**

Bank:    JP Morgan Chase  
          Milwaukee, WI 53202  
 Wire Routing #: 021000021  
 ACH Routing #: 075000019  
 Account #: 632688123

Subtotal:            35,802.53  
 Tax:                    0.00  
 Total:                 35,802.53

Please detach this portion, and return with your remittance . . . . .



Smarte Carte, Inc.  
 4455 White Bear Parkway  
 St Paul, MN 55110

Customer ID:    30000046  
 Invoice Number: CP00070120-02  
 Invoice Date:    07/31/14  
 Invoice Total:    35,802.53

**EXHIBIT G**  
**FORM OF MONTHLY SALES REPORT**

30329  
30000046

**MONTHLY ACTIVITY REPORT**  
**BROWARD COUNTY AVIATION DEPARTMENT**  
**FORT LAUDERDALE-HOLLYWOOD INTERNATIONAL AIRPORT**

CONCESSIONAIRE: Smarte Carte  
Reporting Period (Month, Year): July 2014

Terminal 1

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Arrival Level	3,460	\$11,731.68	\$2.30	\$725.17	\$11,004.21	25%	\$2,751.05
Departure Level	409	\$1,386.78	\$0.30	\$85.72	\$1,300.76	25%	\$325.19
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Terminal 2

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Arrival Level	1,138	\$3,858.57	\$0.80	\$238.51	\$3,619.26	25%	\$904.82
Departure Level	346	\$1,173.17	\$0.20	\$72.52	\$1,100.45	25%	\$275.11
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Terminal 3

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Arrival Level	2,208	\$7,486.58	\$1.50	\$462.77	\$7,022.31	25%	\$1,755.58
Departure Level	446	\$1,512.23	\$0.30	\$93.48	\$1,418.45	25%	\$354.61
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

**Monthly Sales Report**  
**Self-Service Baggage Carts**  
**Month: July 2014**

Terminal 4 (except FIS)

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Arrival Level	418	\$1,417.30	\$0.30	\$87.61	\$1,329.39	25%	\$332.35
Departure Level	475	\$1,610.56	\$0.30	\$99.55	\$1,510.71	25%	\$377.68
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Hibiscus Garage

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Hibiscus Garage	112	\$379.75	\$0.10	\$23.47	\$356.18	25%	\$89.05
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Cypress Garage/Rental Car Center

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Garage/Rental Car	2,783	\$9,436.21	\$1.90	\$583.29	\$8,851.02	25%	\$2,212.76
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Ground Transportation Area

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Gr Transportation	67	\$227.17	\$0.00	\$14.04	\$213.13	25%	\$53.28

Total Cart Usage and Fee Calculation (except FIS)

Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
11,862.00	\$40,220.00	\$8.00	\$2,486.13	\$37,725.87	25%	\$9,431.47

Monthly Sales Report  
Self-Service Baggage Carts  
Month: July 2014

Terminal 4 (FIS)

Uses	FIS Use Fee	Total FIS Use Fees
30,156.00	\$1.50	\$45,234.00

Monthly Fee Calculation:

Total Percentage Fees:	\$9,431.47
Less: Total FIS Use Fees	(\$45,234.00)
Total Amount Due County (Concessionaire)	(\$35,802.53)

The undersigned hereby certifies that the above figures represent a true and statement of all Gross Receipts from the Self-Service Baggage Cart Concession at Fort Lauderdale-Hollywood International Airport

Prepared by: Maureen Schenck  
Name (print): Maureen Schenck

Title: Accountant  
Date: 8/5/14

**MONTHLY ACTIVITY REPORTS** shall be submitted so that they are received by the 15th day of the month following the month that is covered by the report.

Checks shall be made payable to the Broward County Aviation Department and shall be sent to:

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2200 SW 45th Street, Suite 101  
Dania Beach, FL 33312

With a copy of the report sent to

Aviation Business Manager – Concessions  
Broward County Aviation Department  
2200 SW 45th Street, Suite 101  
Dania Beach, FL 33312



Smarte Carte, Inc.  
 4455 White Bear Parkway  
 St Paul, MN 55110

**INVOICE**

Invoice Number: CP00071393-02

Invoice Date: 08/31/14

**Bill**

To: BROWARD COUNTY AVIATION DEPT  
 FT LAUDERDALE-HOLLYWOOD INT'L  
 2200 SW 45TH ST, SUITE 101  
 DANIA BEACH, FL 33312  
 USA

**Ship**

To: BROWARD COUNTY AVIATION DEPT  
 FT LAUDERDALE-HOLLYWOOD INT'L  
 2200 SW 45TH ST, SUITE 101  
 DANIA BEACH, FL 33312  
 USA

Ship Via      FOB Origin  
 Terms        Due Upon Receipt

Customer ID    30000046  
 P.O. Number  
 SalesPerson

Item No.	Description	Unit	Quantity	Unit Price	Total Price
	Commission due for 8-2014	Each	1.00	47,956.23	47,956.23

**For Electronic Payment:**

Bank: JP Morgan Chase  
 Milwaukee, WI 53202  
 Wire Routing #: 021000021  
 ACH Routing #: 075000019  
 Account #: 632688123

Subtotal:            47,956.23  
 Tax:                    0.00  
 Total:                 47,956.23

Please detach this portion, and return with your remittance . . . . .



Smarte Carte, Inc.  
 4455 White Bear Parkway  
 St Paul, MN 55110

Customer ID:    30000046  
 Invoice Number: CP00071393-02  
 Invoice Date:    08/31/14  
 Invoice Total:    47,956.23



**EXHIBIT G**  
**FORM OF MONTHLY SALES REPORT**

30329  
30000046

**MONTHLY ACTIVITY REPORT**  
**BROWARD COUNTY AVIATION DEPARTMENT**  
**FORT LAUDERDALE-HOLLYWOOD INTERNATIONAL AIRPORT**

CONCESSIONAIRE: Smarte Carte  
Reporting Period (Month, Year): August 2014

Terminal 1

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Arrival Level	3,325	\$11,197.58	\$1.10	\$692.24	\$10,504.24	25%	\$2,626.05
Departure Level	411	\$1,384.12	\$0.10	\$85.57	\$1,298.45	25%	\$324.61
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Terminal 2

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Arrival Level	1,211	\$4,078.28	\$0.40	\$252.12	\$3,825.76	25%	\$956.44
Departure Level	357	\$1,202.27	\$0.10	\$74.32	\$1,127.85	25%	\$281.96
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Terminal 3

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Arrival Level	2,856	\$9,618.13	\$0.90	\$594.59	\$9,022.64	25%	\$2,255.66
Departure Level	457	\$1,539.04	\$0.10	\$95.14	\$1,443.80	25%	\$360.95
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

**Monthly Sales Report**  
**Self-Service Baggage Carts**  
**Month: August 2014**

Terminal 4 (except FIS)

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Arrival Level	482	\$1,623.23	\$0.10	\$100.35	\$1,522.78	25%	\$380.70
Departure Level	630	\$2,121.65	\$0.20	\$131.16	\$1,990.29	25%	\$497.57
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Hibiscus Garage

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Hibiscus Garage	110	\$370.45	\$0.00	\$22.90	\$347.55	25%	\$86.89
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Cypress Garage/Rental Car Center

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Garage/Rental Car	3,275	\$11,029.19	\$1.00	\$681.83	\$10,346.36	25%	\$2,586.59
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Ground Transportation Area

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Gr Transportation	84	\$282.89	\$0.00	\$17.49	\$265.40	25%	\$66.35

Total Cart Usage and Fee Calculation (except FIS)

Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
13,198.00	\$44,446.83	\$4.00	\$2,747.71	\$41,695.12	25%	\$10,423.77

Monthly Sales Report  
Self-Service Baggage Carts  
Month: August 2014

Terminal 4 (FIS)

Uses	FIS Use Fee	Total FIS Use Fees
38,920.00	\$1.50	\$58,380.00

Monthly Fee Calculation:

Total Percentage Fees:	\$10,423.77
Less: Total FIS Use Fees	<u>(\$58,380.00)</u>
Total Amount Due County (Concessionaire)	<u>(\$47,956.23)</u>

The undersigned hereby certifies that the above figures represent a true and statement of all Gross Receipts from the Self-Service Baggage Cart Concession at Fort Lauderdale-Hollywood International Airport

Prepared by: Maureen Schenck  
Name (print): Maureen Schenck

Title: Accountant  
Date: 9/4/14

**MONTHLY ACTIVITY REPORTS** shall be submitted so that they are received by the 15th day of the month following the month that is covered by the report.

Checks shall be made payable to the Broward County Aviation Department and shall be sent to:

Broward County Aviation Department, Finance Division  
2200 SW 45th Street, Suite 101  
Dania Beach, FL 33312

With a copy of the report sent to

Aviation Business Manager – Concessions  
Broward County Aviation Department  
2200 SW 45th Street, Suite 101  
Dania Beach, FL 33312



Smarte Carte, Inc.  
 4455 White Bear Parkway  
 St Paul, MN 55110

**INVOICE**

Invoice Number: CP00074731-02

Invoice Date: 10/31/14

**Bill**

To: BROWARD COUNTY AVIATION DEPT  
 FT LAUDERDALE-HOLLYWOOD INT'L  
 2200 SW 45TH ST, SUITE 101  
 DANIA BEACH, FL 33312  
 USA

**Ship**

To: BROWARD COUNTY AVIATION DEPT  
 FT LAUDERDALE-HOLLYWOOD INT'L  
 2200 SW 45TH ST, SUITE 101  
 DANIA BEACH, FL 33312  
 USA

Ship Via      FOB Origin  
 Terms        Due Upon Receipt

Customer ID    30000046  
 P.O. Number  
 SalesPerson

Item No.	Description	Unit	Quantity	Unit Price	Total Price
	Commission due for 10-2014	Each	1.00	31,485.74	31,485.74

**For Electronic Payment:**

Bank: JP Morgan Chase  
 Milwaukee, WI 53202  
 Wire Routing #: 021000021  
 ACH Routing #: 075000019  
 Account #: 632688123

Subtotal:            31,485.74  
 Tax:                    0.00  
 Total:                 31,485.74

Please detach this portion, and return with your remittance . . . . .



Smarte Carte, Inc.  
 4455 White Bear Parkway  
 St Paul, MN 55110

Customer ID:    30000046  
 Invoice Number: CP00074731-02  
 Invoice Date:    10/31/14  
 Invoice Total:   31,485.74

**EXHIBIT G**  
**FORM OF MONTHLY SALES REPORT**

30329  
30000046

**MONTHLY ACTIVITY REPORT**  
**BROWARD COUNTY AVIATION DEPARTMENT**  
**FORT LAUDERDALE-HOLLYWOOD INTERNATIONAL AIRPORT**

CONCESSIONAIRE: Smarte Carte  
Reporting Period (Month, Year): October 2014

Terminal 1

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Arrival Level	2,097	\$8,212.71	\$0.00	\$507.76	\$7,704.95	25%	\$1,926.23
Departure Level	241	\$943.85	\$0.00	\$58.35	\$885.50	25%	\$221.38
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Terminal 2

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Arrival Level	730	\$2,858.98	\$0.00	\$176.76	\$2,682.22	25%	\$670.56
Departure Level	188	\$736.29	\$0.00	\$45.52	\$690.77	25%	\$172.69
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Terminal 3

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Arrival Level	1,673	\$6,552.15	\$0.00	\$405.09	\$6,147.06	25%	\$1,536.77
Departure Level	263	\$1,030.02	\$0.00	\$63.68	\$966.34	25%	\$241.59
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

**Monthly Sales Report**  
**Self-Service Baggage Carts**  
**Month: October 2014**

Terminal 4 (except FIS)

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Arrival Level	305	\$1,194.51	\$0.00	\$73.85	\$1,120.66	25%	\$280.17
Departure Level	431	\$1,687.97	\$0.00	\$104.36	\$1,583.61	25%	\$395.90
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Hibiscus Garage

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Hibiscus Garage	90	\$352.48	\$0.00	\$21.79	\$330.69	25%	\$82.67
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Cypress Garage/Rental Car Center

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Garage/Rental Car	2,384	\$9,336.73	\$0.00	\$577.23	\$8,759.50	25%	\$2,189.88
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Ground Transportation Area

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Gr Transportation	56	\$219.32	\$0.00	\$13.56	\$205.76	25%	\$51.44

Total Cart Usage and Fee Calculation (except FIS)

Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
8,458.00	\$33,125.01	\$0.00	\$2,047.95	\$31,077.06	25%	\$7,769.26

**Monthly Sales Report  
Self-Service Baggage Carts  
Month: October 2014**

Terminal 4 (FIS)

Uses	FIS Use Fee	Total FIS Use Fees
26,170.00	\$1.50	\$39,255.00

Monthly Fee Calculation:

Total Percentage Fees:	<u>\$7,769.26</u>
Less: Total FIS Use Fees	<u>(\$39,255.00)</u>
Total Amount Due County (Concessionaire)	<u>(\$31,485.74)</u>

The undersigned hereby certifies that the above figures represent a true and statement of all Gross Receipts from the Self-Service Baggage Cart Concession at Fort Lauderdale-Hollywood International Airport

Prepared by: Maureen Schenck  
Name (print): Maureen Schenck

Title: Accountant  
Date: 11/5/14

**MONTHLY ACTIVITY REPORTS** shall be submitted so that they are received by the 15th day of the month following the month that is covered by the report.

Checks shall be made payable to the Broward County Aviation Department and shall be sent to:

Broward County Aviation Department, Finance Division  
2200 SW 45th Street, Suite 101  
Dania Beach, FL 33312

With a copy of the report sent to

Aviation Business Manager – Concessions  
Broward County Aviation Department  
2200 SW 45th Street, Suite 101  
Dania Beach, FL 33312



Smarte Carte, Inc.  
 4455 White Bear Parkway  
 St Paul, MN 55110

**INVOICE**

Invoice Number: CP00073001-02

Invoice Date: 09/30/14

**Bill**

To: BROWARD COUNTY AVIATION DEPT  
 FT LAUDERDALE-HOLLYWOOD INT'L  
 2200 SW 45TH ST, SUITE 101  
 DANIA BEACH, FL 33312  
 USA

**Ship**

To: BROWARD COUNTY AVIATION DEPT  
 FT LAUDERDALE-HOLLYWOOD INT'L  
 2200 SW 45TH ST, SUITE 101  
 DANIA BEACH, FL 33312  
 USA

Ship Via      FOB Origin  
 Terms        Due Upon Receipt

Customer ID    30000046  
 P.O. Number  
 SalesPerson

Item No.	Description	Unit	Quantity	Unit Price	Total Price
	Commission due for 9-2014	Each	1.00	42,537.49	42,537.49

**For Electronic Payment:**

Bank: JP Morgan Chase  
 Milwaukee, WI 53202  
 Wire Routing #: 021000021  
 ACH Routing #: 075000019  
 Account #: 632688123

Subtotal:            42,537.49  
 Tax:                    0.00  
 Total:                 42,537.49

Please detach this portion, and return with your remittance . . . . .



Smarte Carte, Inc.  
 4455 White Bear Parkway  
 St Paul, MN 55110

Customer ID:    30000046  
 Invoice Number: CP00073001-02  
 Invoice Date:    09/30/14  
 Invoice Total:    42,537.49



**EXHIBIT G**  
**FORM OF MONTHLY SALES REPORT**

30329  
30000046

**MONTHLY ACTIVITY REPORT**  
**BROWARD COUNTY AVIATION DEPARTMENT**  
**FORT LAUDERDALE-HOLLYWOOD INTERNATIONAL AIRPORT**

CONCESSIONAIRE: Smarte Carte  
Reporting Period (Month, Year): September 2014

Terminal 1

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Arrival Level	2,097	\$6,662.25	\$0.00	\$411.90	\$6,250.35	25%	\$1,562.58
Departure Level	241	\$765.67	\$0.00	\$47.34	\$718.33	25%	\$179.58
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Terminal 2

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Arrival Level	730	\$2,319.24	\$0.00	\$143.39	\$2,175.85	25%	\$543.96
Departure Level	188	\$597.28	\$0.00	\$36.93	\$560.35	25%	\$140.09
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Terminal 3

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Arrival Level	1,673	\$5,315.19	\$0.00	\$328.62	\$4,986.57	25%	\$1,246.64
Departure Level	263	\$835.56	\$0.00	\$51.66	\$783.90	25%	\$195.98
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Monthly Sales Report  
Self-Service Baggage Carts  
Month: September 2014

Terminal 4 (except FIS)

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Arrival Level	305	\$969.00	\$0.00	\$59.91	\$909.09	25%	\$227.27
Departure Level	431	\$1,369.30	\$0.00	\$84.66	\$1,284.64	25%	\$321.16
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Hibiscus Garage

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Hibiscus Garage	90	\$285.93	\$0.00	\$17.68	\$268.25	25%	\$67.06
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Cypress Garage/Rental Car Center

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Garage/Rental Car	2,384	\$7,574.07	\$0.00	\$468.25	\$7,105.82	25%	\$1,776.46
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Ground Transportation Area

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Gr Transportation	56	\$177.91	\$0.00	\$11.00	\$166.91	25%	\$41.73

Total Cart Usage and Fee Calculation (except FIS)

Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
8,458.00	\$26,871.40	\$0.00	\$1,661.34	\$25,210.06	25%	\$6,302.51

Monthly Sales Report  
 Self-Service Baggage Carts  
 Month: September 2014

Terminal 4 (FIS)

Uses	FIS Use Fee	Total FIS Use Fees
32,560.00	\$1.50	\$48,840.00

Monthly Fee Calculation:

Total Percentage Fees:	\$6,302.51
Less: Total FIS Use Fees	(\$48,840.00)
Total Amount Due County (Concessionaire)	(\$42,537.49)

The undersigned hereby certifies that the above figures represent a true and statement of all Gross Receipts from the Self-Service Baggage Cart Concession at Fort Lauderdale-Hollywood International Airport

Prepared by: Maureen Schenek  
 Name (print): Maureen Schenek

Title: Accountant  
 Date: 10/2/14

**MONTHLY ACTIVITY REPORTS** shall be submitted so that they are received by the 15th day of the month following the month that is covered by the report.

Checks shall be made payable to the Broward County Aviation Department and shall be sent to:

Broward County Aviation Department, Finance Division  
 2200 SW 45th Street, Suite 101  
 Dania Beach, FL 33312

With a copy of the report sent to

Aviation Business Manager – Concessions  
 Broward County Aviation Department  
 2200 SW 45th Street, Suite 101  
 Dania Beach, FL 33312



Smarte Carte, Inc.  
 4455 White Bear Parkway  
 St Paul, MN 55110

**INVOICE**

Invoice Number: CP00075857-02

Invoice Date: 11/30/14

**Bill**

To: BROWARD COUNTY AVIATION DEPT  
 FT LAUDERDALE-HOLLYWOOD INT'L  
 2200 SW 45TH ST, SUITE 101  
 DANIA BEACH, FL 33312  
 USA

**Ship**

To: BROWARD COUNTY AVIATION DEPT  
 FT LAUDERDALE-HOLLYWOOD INT'L  
 2200 SW 45TH ST, SUITE 101  
 DANIA BEACH, FL 33312  
 USA

Ship Via      FOB Origin  
 Terms        Due Upon Receipt

Customer ID    30000046  
 P.O. Number  
 SalesPerson

Item No.	Description	Unit	Quantity	Unit Price	Total Price
	Commission due for 11-2014	Each	1.00	40,079.80	40,079.80

**For Electronic Payment:**

Bank: JP Morgan Chase  
 Milwaukee, WI 53202  
 Wire Routing #: 021000021  
 ACH Routing #: 075000019  
 Account #: 632688123

Subtotal:            40,079.80  
 Tax:                    0.00  
 Total:                 40,079.80

Please detach this portion, and return with your remittance . . . . .



Smarte Carte, Inc.  
 4455 White Bear Parkway  
 St Paul, MN 55110

Customer ID:    30000046  
 Invoice Number: CP00075857-02  
 Invoice Date:    11/30/14  
 Invoice Total:    40,079.80

**EXHIBIT G**  
**FORM OF MONTHLY SALES REPORT**

30329  
30000046

**MONTHLY ACTIVITY REPORT**  
**BROWARD COUNTY AVIATION DEPARTMENT**  
**FORT LAUDERDALE-HOLLYWOOD INTERNATIONAL AIRPORT**

CONCESSIONAIRE: Smarte Carte  
Reporting Period (Month, Year): November 2014

Terminal 1

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Arrival Level	3,959	\$13,468.70	\$1.50	\$832.62	\$12,634.58	25%	\$3,158.64
Departure Level	528	\$1,796.28	\$0.20	\$111.04	\$1,685.04	25%	\$421.26
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Terminal 2

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Arrival Level	1,246	\$4,238.95	\$0.50	\$262.05	\$3,976.40	25%	\$994.10
Departure Level	273	\$928.76	\$0.10	\$57.41	\$871.25	25%	\$217.81
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Terminal 3

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Arrival Level	2,548	\$8,668.42	\$1.00	\$535.87	\$8,131.55	25%	\$2,032.89
Departure Level	281	\$955.98	\$0.10	\$59.10	\$896.78	25%	\$224.20
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

**Monthly Sales Report**  
**Self-Service Baggage Carts**  
**Month: November 2014**

Terminal 4 (except FIS)

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Arrival Level	412	\$1,401.64	\$0.20	\$86.65	\$1,314.79	25%	\$328.70
Departure Level	493	\$1,677.21	\$0.20	\$103.68	\$1,573.33	25%	\$393.33
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Hibiscus Garage

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Hibiscus Garage	3,225	\$10,971.60	\$1.20	\$678.25	\$10,292.15	25%	\$2,573.04
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Cypress Garage/Rental Car Center

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Garage/Rental Car	74	\$251.76	\$0.00	\$15.54	\$236.22	25%	\$59.06
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Ground Transportation Area

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Gr Transportation	103	\$350.41	\$0.00	\$21.66	\$328.75	25%	\$82.19

Total Cart Usage and Fee Calculation (except FIS)

Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
13,142.00	\$44,709.71	\$5.00	\$2,763.87	\$41,940.84	25%	\$10,485.20

**Monthly Sales Report  
Self-Service Baggage Carts  
Month: November 2014**

Terminal 4 (FIS)

Uses	FIS Use Fee	Total FIS Use Fees
33,710.00	\$1.50	\$50,565.00

Monthly Fee Calculation:

Total Percentage Fees:	\$10,485.20
Less: Total FIS Use Fees	<u>(\$50,565.00)</u>
Total Amount Due County (Concessionaire)	<u>(\$40,079.80)</u>

The undersigned hereby certifies that the above figures represent a true and statement of all Gross Receipts from the Self-Service Baggage Cart Concession at Fort Lauderdale-Hollywood International Airport

Prepared by:   
Name (print): Beth Palmer

Title: Accountant  
Date: 12/4/15

**MONTHLY ACTIVITY REPORTS** shall be submitted so that they are received by the 15th day of the month following the month that is covered by the report.

Checks shall be made payable to the Broward County Aviation Department and shall be sent to:

Broward County Aviation Department, Finance Division  
2200 SW 45th Street, Suite 101  
Dania Beach, FL 33312

Report and Invoice

With a copy of the report sent to

Aviation Business Manager – Concessions  
Broward County Aviation Department  
2200 SW 45th Street, Suite 101  
Dania Beach, FL 33312

Report only



Smarte Carte, Inc.  
 4455 White Bear Parkway  
 St Paul, MN 55110

**INVOICE**

Invoice Number: CP00077255-02

Invoice Date: 12/31/14

**Bill**

To: BROWARD COUNTY AVIATION DEPT  
 FT LAUDERDALE-HOLLYWOOD INT'L  
 2200 SW 45TH ST, SUITE 101  
 DANIA BEACH, FL 33312  
 USA

**Ship**

To: BROWARD COUNTY AVIATION DEPT  
 FT LAUDERDALE-HOLLYWOOD INT'L  
 2200 SW 45TH ST, SUITE 101  
 DANIA BEACH, FL 33312  
 USA

Ship Via      FOB Origin  
 Terms        Due Upon Receipt

Customer ID    30000046  
 P.O. Number  
 SalesPerson

Item No.	Description	Unit	Quantity	Unit Price	Total Price
	Commission due for 12-2014	Each	1.00	44,222.67	44,222.67

**For Electronic Payment:**

Bank: JP Morgan Chase  
 Milwaukee, WI 53202  
 Wire Routing #: 021000021  
 ACH Routing #: 075000019  
 Account #: 632688123

Subtotal:            44,222.67  
 Tax:                    0.00  
 Total:                 44,222.67

Please detach this portion, and return with your remittance . . . . .



Smarte Carte, Inc.  
 4455 White Bear Parkway  
 St Paul, MN 55110

Customer ID:    30000046  
 Invoice Number: CP00077255-02  
 Invoice Date:    12/31/14  
 Invoice Total:   44,222.67



**EXHIBIT G**  
**FORM OF MONTHLY SALES REPORT**

30329  
30000046

**MONTHLY ACTIVITY REPORT**  
**BROWARD COUNTY AVIATION DEPARTMENT**  
**FORT LAUDERDALE-HOLLYWOOD INTERNATIONAL AIRPORT**

CONCESSIONAIRE: Smarte Carte  
Reporting Period (Month, Year): December 2014

Terminal 1

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Arrival Level	5,472	\$19,758.43	\$4.65	\$1,221.29	\$18,532.49	25%	\$4,633.12
Departure Level	677	\$2,444.53	\$0.60	\$151.10	\$2,292.83	25%	\$573.21
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Terminal 2

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Arrival Level	2,101	\$7,586.34	\$1.80	\$468.92	\$7,115.62	25%	\$1,778.91
Departure Level	374	\$1,350.45	\$0.30	\$83.47	\$1,266.68	25%	\$316.67
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Terminal 3

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Arrival Level	4,229	\$15,270.18	\$3.60	\$943.87	\$14,322.71	25%	\$3,580.68
Departure Level	346	\$1,249.35	\$0.30	\$77.22	\$1,171.83	25%	\$292.96
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

**Monthly Sales Report**  
**Self-Service Baggage Carts**  
**Month: December 2014**

Terminal 4 (except FIS)

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Arrival Level	517	\$1,866.80	\$0.40	\$115.39	\$1,751.01	25%	\$437.75
Departure Level	802	\$2,895.88	\$0.70	\$179.00	\$2,716.18	25%	\$679.05
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Hibiscus Garage

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Hibiscus Garage	131	\$473.02	\$0.10	\$29.24	\$443.68	25%	\$110.92
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Cypress Garage/Rental Car Center

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Garage/Rental Car	4,403	\$15,898.45	\$3.70	\$982.71	\$14,912.04	25%	\$3,728.01
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Ground Transportation Area

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Gr Transportation	117	\$422.47	\$0.10	\$26.11	\$396.26	25%	\$99.07

Total Cart Usage and Fee Calculation (except FIS)

Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
19,169.00	\$69,215.90	\$16.25	\$4,278.32	\$64,921.33	25%	\$16,230.33

Monthly Sales Report  
Self-Service Baggage Carts  
Month: December 2014

Terminal 4 (FIS)

Uses	FIS Use Fee	Total FIS Use Fees
40,302.00	\$1.50	\$60,453.00

Monthly Fee Calculation:

Total Percentage Fees:	\$16,230.33
Less: Total FIS Use Fees	<u>(\$60,453.00)</u>
Total Amount Due County (Concessionaire)	<u>(\$44,222.67)</u>

The undersigned hereby certifies that the above figures represent a true and statement of all Gross Receipts from the Self-Service Baggage Cart Concession at Fort Lauderdale-Hollywood International Airport

Prepared by: Maureen Schenck  
Name (print): Maureen Schenck

Title: Accountant  
Date: 1/7/15

**MONTHLY ACTIVITY REPORTS** shall be submitted so that they are received by the 15th day of the month following the month that is covered by the report.

Checks shall be made payable to the Broward County Aviation Department and shall be sent to:

Broward County Aviation Department, Finance Division  
2200 SW 45th Street, Suite 101  
Dania Beach, FL 33312

With a copy of the report sent to

Aviation Business Manager – Concessions  
Broward County Aviation Department  
2200 SW 45th Street, Suite 101  
Dania Beach, FL 33312



Smarte Carte, Inc.  
 4455 White Bear Parkway  
 St Paul, MN 55110

**INVOICE**

Invoice Number: CP00078436-02

Invoice Date: 01/31/15

**Bill**

To: BROWARD COUNTY AVIATION DEPT  
 FT LAUDERDALE-HOLLYWOOD INT'L  
 2200 SW 45TH ST, SUITE 101  
 DANIA BEACH, FL 33312  
 USA

**Ship**

To: BROWARD COUNTY AVIATION DEPT  
 FT LAUDERDALE-HOLLYWOOD INT'L  
 2200 SW 45TH ST, SUITE 101  
 DANIA BEACH, FL 33312  
 USA

Ship Via      FOB Origin  
 Terms        Due Upon Receipt

Customer ID    30000046  
 P.O. Number  
 SalesPerson

Item No.	Description	Unit	Quantity	Unit Price	Total Price
	Commission due for 1-2015	Each	1.00	51,894.47	51,894.47

**For Electronic Payment:**

Bank: JP Morgan Chase  
 Milwaukee, WI 53202  
 Wire Routing #: 021000021  
 ACH Routing #: 075000019  
 Account #: 632688123

Subtotal: 51,894.47  
 Tax: 0.00  
 Total: 51,894.47

Please detach this portion, and return with your remittance . . . . .



Smarte Carte, Inc.  
 4455 White Bear Parkway  
 St Paul, MN 55110

Customer ID: 30000046  
 Invoice Number: CP00078436-02  
 Invoice Date: 01/31/15  
 Invoice Total: 51,894.47

**EXHIBIT G**  
**FORM OF MONTHLY SALES REPORT**

30329  
30000046

**MONTHLY ACTIVITY REPORT**  
**BROWARD COUNTY AVIATION DEPARTMENT**  
**FORT LAUDERDALE-HOLLYWOOD INTERNATIONAL AIRPORT**

CONCESSIONAIRE: Smarte Carte  
Reporting Period (Month, Year): January 2015

Terminal 1

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Arrival Level	5,205	\$16,993.50	\$8.00	\$1,050.15	\$15,935.35	25%	\$3,983.84
Departure Level	826	\$2,696.76	\$1.20	\$166.65	\$2,528.91	25%	\$632.23
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Terminal 2

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Arrival Level	2,012	\$6,568.86	\$3.00	\$405.94	\$6,159.92	25%	\$1,539.98
Departure Level	689	\$2,249.47	\$1.00	\$139.01	\$2,109.46	25%	\$527.37
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Terminal 3

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Arrival Level	3,637	\$11,874.22	\$5.50	\$733.79	\$11,134.93	25%	\$2,783.73
Departure Level	349	\$1,139.43	\$0.50	\$70.41	\$1,068.52	25%	\$267.13
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

**Monthly Sales Report**  
**Self-Service Baggage Carts**  
**Month: January 2015**

Terminal 4 (except FIS)

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Arrival Level	557	\$1,818.52	\$0.80	\$112.38	\$1,705.34	25%	\$426.34
Departure Level	758	\$2,474.75	\$1.10	\$152.93	\$2,320.72	25%	\$580.18
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Hibiscus Garage

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Hibiscus Garage	141	\$460.34	\$0.20	\$28.45	\$431.69	25%	\$107.92
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Cypress Garage/Rental Car Center

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Garage/Rental Car	4,422	\$14,437.11	\$6.60	\$892.19	\$13,538.32	25%	\$3,384.58
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Ground Transportation Area

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Gr Transportation	80	\$261.19	\$0.10	\$16.14	\$244.95	25%	\$61.24

Total Cart Usage and Fee Calculation (except FIS)

Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
18,676.00	\$60,974.15	\$28.00	\$3,768.04	\$57,178.11	25%	\$14,294.53

**Monthly Sales Report  
Self-Service Baggage Carts  
Month: January 2015**

Terminal 4 (FIS)

Uses	FIS Use Fee	Total FIS Use Fees
44,126.00	\$1.50	\$66,189.00

Monthly Fee Calculation:

Total Percentage Fees:	\$14,294.53
Less: Total FIS Use Fees	<u>(\$66,189.00)</u>
Total Amount Due County (Concessionaire)	<u>(\$51,894.47)</u>

The undersigned hereby certifies that the above figures represent a true and statement of all Gross Receipts from the Self-Service Baggage Cart Concession at Fort Lauderdale-Hollywood International Airport

Prepared by: Maureen Schenck  
Name (print): Maureen Schenck

Title: Accountant  
Date: 2/5/15

**MONTHLY ACTIVITY REPORTS** shall be submitted so that they are received by the 15th day of the month following the month that is covered by the report.

Checks shall be made payable to the Broward County Aviation Department and shall be sent to:

Broward County Aviation Department, Finance Division  
2200 SW 45th Street, Suite 101  
Dania Beach, FL 33312

With a copy of the report sent to

Aviation Business Manager – Concessions  
Broward County Aviation Department  
2200 SW 45th Street, Suite 101  
Dania Beach, FL 33312



Smarte Carte, Inc.  
 4455 White Bear Parkway  
 St Paul, MN 55110

# INVOICE

Invoice Number: CP00081135-02

Invoice Date: 03/31/15

**Bill**

**To:** BROWARD COUNTY AVIATION DEPT  
 FT LAUDERDALE-HOLLYWOOD INT'L  
 2200 SW 45TH ST, SUITE 101  
 DANIA BEACH, FL 33312  
 USA

**Ship**

**To:** BROWARD COUNTY AVIATION DEPT  
 FT LAUDERDALE-HOLLYWOOD INT'L  
 2200 SW 45TH ST, SUITE 101  
 DANIA BEACH, FL 33312  
 USA

Ship Via      FOB Origin  
 Terms        Due Upon Receipt

Customer ID    30000046  
 P.O. Number  
 SalesPerson

Item No.	Description	Unit	Quantity	Unit Price	Total Price
	Commission due for 3-2015	Each	1.00	48,255.40	48,255.40

**For Electronic Payment:**

Bank:    JP Morgan Chase  
          Milwaukee, WI 53202  
 Wire Routing #: 021000021  
 ACH Routing #: 075000019  
 Account #: 632688123

Subtotal:            48,255.40  
 Tax:                    0.00  
 Total:                 48,255.40

Please detach this portion, and return with your remittance . . . . .



Smarte Carte, Inc.  
 4455 White Bear Parkway  
 St Paul, MN 55110

Customer ID:    30000046  
 Invoice Number: CP00081135-02  
 Invoice Date:    03/31/15  
 Invoice Total:    48,255.40



**EXHIBIT G**  
**FORM OF MONTHLY SALES REPORT**

30329  
30000046

**MONTHLY ACTIVITY REPORT**  
**BROWARD COUNTY AVIATION DEPARTMENT**  
**FORT LAUDERDALE-HOLLYWOOD INTERNATIONAL AIRPORT**

CONCESSIONAIRE: Smarte Carte  
Reporting Period (Month, Year): March 2015

Terminal 1

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Arrival Level	4,508	\$15,641.99	\$6.70	\$966.67	\$14,668.62	25%	\$3,667.16
Departure Level	642	\$2,227.63	\$1.00	\$137.66	\$2,088.97	25%	\$522.24
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Terminal 2

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Arrival Level	1,663	\$5,770.33	\$2.50	\$356.60	\$5,411.23	25%	\$1,352.81
Departure Level	741	\$2,571.14	\$1.10	\$158.89	\$2,411.15	25%	\$602.79
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Terminal 3

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Arrival Level	2,775	\$9,628.78	\$4.20	\$595.05	\$9,029.53	25%	\$2,257.38
Departure Level	240	\$832.76	\$0.40	\$51.46	\$780.90	25%	\$195.23
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

**Monthly Sales Report**  
**Self-Service Baggage Carts**  
**Month: March 2015**

Terminal 4 (except FIS)

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Arrival Level	372	\$1,290.78	\$0.60	\$79.77	\$1,210.41	25%	\$302.60
Departure Level	456	\$1,582.24	\$0.70	\$97.78	\$1,483.76	25%	\$370.94
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Hibiscus Garage

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Hibiscus Garage	131	\$454.55	\$0.20	\$28.09	\$426.26	25%	\$106.57
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Cypress Garage/Rental Car Center

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Garage/Rental Car	4,158	\$14,427.54	\$6.30	\$891.60	\$13,529.64	25%	\$3,382.41
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Ground Transportation Area

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Gr Transportation	177	\$614.16	\$0.30	\$37.95	\$575.91	25%	\$143.98

Total Cart Usage and Fee Calculation (except FIS)

Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
15,863.00	\$55,041.90	\$24.00	\$3,401.52	\$51,616.38	25%	\$12,904.10

**Monthly Sales Report  
Self-Service Baggage Carts  
Month: March 2015**

Terminal 4 (FIS)

Uses	FIS Use Fee	Total FIS Use Fees
40,773.00	\$1.50	\$61,159.50

Monthly Fee Calculation:

Total Percentage Fees:	\$12,904.10
Less: Total FIS Use Fees	(\$61,159.50)
Total Amount Due County (Concessionaire)	(\$48,255.40)

The undersigned hereby certifies that the above figures represent a true and statement of all Gross Receipts from the Self-Service Baggage Cart Concession at Fort Lauderdale-Hollywood International Airport

Prepared by: Maureen Schenck  
Name (print): Maureen Schenck

Title: Accountant  
Date: 4/3/15

**MONTHLY ACTIVITY REPORTS** shall be submitted so that they are received by the 15th day of the month following the month that is covered by the report.

Checks shall be made payable to the Broward County Aviation Department and shall be sent to:

Broward County Aviation Department, Finance Division  
2200 SW 45th Street, Suite 101  
Dania Beach, FL 33312

With a copy of the report sent to

Aviation Business Manager – Concessions  
Broward County Aviation Department  
2200 SW 45th Street, Suite 101  
Dania Beach, FL 33312



Smarte Carte, Inc.  
 4455 White Bear Parkway  
 St Paul, MN 55110

**INVOICE**

Invoice Number: CP00079624-02

Invoice Date: 02/28/15

**Bill**

**To:** BROWARD COUNTY AVIATION DEPT  
 FT LAUDERDALE-HOLLYWOOD INT'L  
 2200 SW 45TH ST, SUITE 101  
 DANIA BEACH, FL 33312  
 USA

**Ship**

**To:** BROWARD COUNTY AVIATION DEPT  
 FT LAUDERDALE-HOLLYWOOD INT'L  
 2200 SW 45TH ST, SUITE 101  
 DANIA BEACH, FL 33312  
 USA

Ship Via      FOB Origin  
 Terms        Due Upon Receipt

Customer ID    30000046  
 P.O. Number  
 SalesPerson

Item No.	Description	Unit	Quantity	Unit Price	Total Price
	Commission due for 2-2015	Each	1.00	47,375.42	47,375.42

**For Electronic Payment:**

Bank:    JP Morgan Chase  
           Milwaukee, WI 53202  
 Wire Routing #: 021000021  
 ACH Routing #: 075000019  
 Account #: 632688123

Subtotal:            47,375.42  
 Tax:                    0.00  
 Total:                 47,375.42

Please detach this portion, and return with your remittance . . . . .



Smarte Carte, Inc.  
 4455 White Bear Parkway  
 St Paul, MN 55110

Customer ID:    30000046  
 Invoice Number: CP00079624-02  
 Invoice Date:    02/28/15  
 Invoice Total:    47,375.42

**EXHIBIT G  
FORM OF MONTHLY SALES REPORT**

30329  
30000046

**MONTHLY ACTIVITY REPORT  
BROWARD COUNTY AVIATION DEPARTMENT  
FORT LAUDERDALE-HOLLYWOOD INTERNATIONAL AIRPORT**

CONCESSIONAIRE: Smarte Carte  
Reporting Period (Month, Year): February 2015

Terminal 1

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Arrival Level	5,049	\$17,541.32	\$1.70	\$1,084.40	\$16,455.22	25%	\$4,113.81
Departure Level	705	\$2,449.32	\$0.20	\$151.42	\$2,297.70	25%	\$574.43
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Terminal 2

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Arrival Level	1,948	\$6,767.77	\$0.70	\$418.38	\$6,348.69	25%	\$1,587.17
Departure Level	612	\$2,126.22	\$0.20	\$131.44	\$1,994.58	25%	\$498.65
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Terminal 3

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Arrival Level	3,309	\$11,496.18	\$1.10	\$710.69	\$10,784.39	25%	\$2,696.10
Departure Level	375	\$1,302.83	\$0.10	\$80.54	\$1,222.19	25%	\$305.55
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

**Monthly Sales Report**  
**Self-Service Baggage Carts**  
**Month: February 2015**

Terminal 4 (except FIS)

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Arrival Level	492	\$1,709.31	\$0.20	\$105.67	\$1,603.44	25%	\$400.86
Departure Level	752	\$2,612.61	\$0.30	\$161.51	\$2,450.80	25%	\$612.70
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Hibiscus Garage

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Hibiscus Garage	123	\$427.33	\$0.00	\$26.42	\$400.91	25%	\$100.23
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Cypress Garage/Rental Car Center

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Garage/Rental Car	4,459	\$15,491.51	\$1.50	\$957.67	\$14,532.34	25%	\$3,633.09
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Ground Transportation Area

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Gr Transportation	62	\$215.40	\$0.00	\$13.32	\$202.08	25%	\$50.52

Total Cart Usage and Fee Calculation (except FIS)

Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
17,886.00	\$62,139.80	\$6.00	\$3,841.46	\$58,292.34	25%	\$14,573.09

Monthly Sales Report  
Self-Service Baggage Carts  
Month: February 2015

Terminal 4 (FIS)

Uses	FIS Use Fee	Total FIS Use Fees
41,299.00	\$1.50	\$61,948.50

Monthly Fee Calculation:

Total Percentage Fees:	\$14,573.09
Less: Total FIS Use Fees	(\$61,948.50)
Total Amount Due County (Concessionaire)	(\$47,375.42)

The undersigned hereby certifies that the above figures represent a true and statement of all Gross Receipts from the Self-Service Baggage Cart Concession at Fort Lauderdale-Hollywood International Airport

Prepared by: Maureen Schenck  
Name (print): Maureen Schenck

Title: Accountant  
Date: 3/4/15

**MONTHLY ACTIVITY REPORTS** shall be submitted so that they are received by the 15th day of the month following the month that is covered by the report.

Checks shall be made payable to the Broward County Aviation Department and shall be sent to:

Broward County Aviation Department, Finance Division  
2200 SW 45th Street, Suite 101  
Dania Beach, FL 33312

With a copy of the report sent to

Aviation Business Manager – Concessions  
Broward County Aviation Department  
2200 SW 45th Street, Suite 101  
Dania Beach, FL 33312



Smarte Carte, Inc.  
 4455 White Bear Parkway  
 St Paul, MN 55110

**INVOICE**

Invoice Number: CP00082461-02

Invoice Date: 04/30/15

**Bill**  
**To:** BROWARD COUNTY AVIATION DEPT  
 FT LAUDERDALE-HOLLYWOOD INT'L  
 2200 SW 45TH ST, SUITE 101  
 DANIA BEACH, FL 33312  
 USA

**Ship**  
**To:** BROWARD COUNTY AVIATION DEPT  
 FT LAUDERDALE-HOLLYWOOD INT'L  
 2200 SW 45TH ST, SUITE 101  
 DANIA BEACH, FL 33312  
 USA

Ship Via      FOB Origin  
 Terms        Due Upon Receipt

Customer ID    30000046  
 P.O. Number  
 SalesPerson

Item No.	Description	Unit	Quantity	Unit Price	Total Price
	Commission due for 4-2015	Each	1.00	57,391.00	57,391.00

**For Electronic Payment:**

Bank:    JP Morgan Chase  
          Milwaukee, WI 53202  
 Wire Routing #: 021000021  
 ACH Routing #: 124001545  
 Account #: 150028120

Subtotal:            57,391.00  
 Tax:                    0.00  
 Total:                 57,391.00

Please detach this portion, and return with your remittance . . . . .



Smarte Carte, Inc.  
 4455 White Bear Parkway  
 St Paul, MN 55110

Customer ID:    30000046  
 Invoice Number: CP00082461-02  
 Invoice Date:    04/30/15  
 Invoice Total:   57,391.00



**EXHIBIT G**  
**FORM OF MONTHLY SALES REPORT**

30329  
30000046

**MONTHLY ACTIVITY REPORT**  
**BROWARD COUNTY AVIATION DEPARTMENT**  
**FORT LAUDERDALE-HOLLYWOOD INTERNATIONAL AIRPORT**

CONCESSIONAIRE: Smarte Carte  
Reporting Period (Month, Year): April 2015

Terminal 1

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Arrival Level	4,740	\$16,123.91	\$3.30	\$996.67	\$15,123.94	25%	\$3,780.99
Departure Level	591	\$2,010.39	\$0.40	\$124.27	\$1,885.72	25%	\$471.43
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Terminal 2

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Arrival Level	1,762	\$5,993.74	\$1.30	\$370.49	\$5,621.95	25%	\$1,405.49
Departure Level	507	\$1,724.65	\$0.40	\$106.60	\$1,617.65	25%	\$404.41
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Terminal 3

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Arrival Level	3,040	\$10,341.07	\$2.20	\$639.21	\$9,699.66	25%	\$2,424.92
Departure Level	390	\$1,326.65	\$0.30	\$82.00	\$1,244.35	25%	\$311.09
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

**Monthly Sales Report**  
**Self-Service Baggage Carts**  
**Month: April 2015**

Terminal 4 (except FIS)

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Arrival Level	457	\$1,554.56	\$0.30	\$96.09	\$1,458.17	25%	\$364.54
Departure Level	432	\$1,469.52	\$0.30	\$90.83	\$1,378.39	25%	\$344.60
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Hibiscus Garage

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Hibiscus Garage	130	\$442.22	\$0.10	\$27.33	\$414.79	25%	\$103.70
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Cypress Garage/Rental Car Center

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Garage/Rental Car	4,421	\$15,038.76	\$3.20	\$929.59	\$14,105.97	25%	\$3,526.49
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0
					0	25%	0

Ground Transportation Area

Location	Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
Gr Transportation	139	\$472.83	\$0.10	\$29.23	\$443.50	25%	\$110.88

Total Cart Usage and Fee Calculation (except FIS)

Uses	Gross Revenue	Less: Returns	Sales Tax	Net Sales	Times: Percentage Fee	Total Percentage Fee
16,609.00	\$56,498.30	\$11.90	\$3,492.31	\$52,994.09	25%	\$13,248.52

**Monthly Sales Report  
Self-Service Baggage Carts  
Month: April 2015**

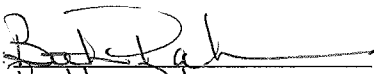
Terminal 4 (FIS)

Uses	FIS Use Fee	Total FIS Use Fees
47,093.00	\$1.50	\$70,639.50

Monthly Fee Calculation:

Total Percentage Fees:	\$13,248.52
Less: Total FIS Use Fees	<u>(\$70,639.50)</u>
Total Amount Due County (Concessionaire)	<u>(\$57,391.00)</u>

The undersigned hereby certifies that the above figures represent a true and statement of all Gross Receipts from the Self-Service Baggage Cart Concession at Fort Lauderdale-Hollywood International Airport

Prepared by:   
Name (print): Beth Palmer

Title: Accountant  
Date: 5/5/15

**MONTHLY ACTIVITY REPORTS** shall be submitted so that they are received by the 15th day of the month following the month that is covered by the report.

Checks shall be made payable to the Broward County Aviation Department and shall be sent to:

Broward County Aviation Department, Finance Division  
2200 SW 45th Street, Suite 101  
Dania Beach, FL 33312

With a copy of the report sent to

Aviation Business Manager – Concessions  
Broward County Aviation Department  
2200 SW 45th Street, Suite 101  
Dania Beach, FL 33312

**BROWARD COUNTY AVIATION DEPARTMENT  
FORT LAUDERDALE-HOLLYWOOD INTERNATIONAL AIRPORT**

Self-Service Baggage Cart Concession  
 RLI #20150428-0-AV-01  
 Tuesday, May 19, 2015 at 10:00 a.m.  
 Terminal 4, Conference Room B  
 320 Terminal Drive  
 Fort Lauderdale, FL 33315

**PRE-RESPONSE MEETING  
SIGN-IN SHEET**

Name (Please Print)	Company Name	Phone Number	E-Mail Address
Mick Murrie	Smart CarTS	651.653.3041	MURRUM@SMARTCARTS.COM
Paul Stetzbach	Bagport America LLC	718 673 7769	Paul.Stetzbach@bagport.us
Johan Swaeren	Bagport America LLC	718 938 6811	johan.s@bagport.us
DAVID FISCHER	SMART CARTE	954 388 3472	FLARCE@SMARTCARTE.COM
Gloria Martinez	BCAD	954 359 6188	glmartinez@broward.org
Diane Harris	BCAD/BPM	9/359-6477	diaharris@broward.org
JOHN HERRANDEZ	BCAD/BPM	954 359 2582	jherandez@broward.org

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SIGN-IN SHEET**

Name (Please Print)	Company Name	Phone Number	E-Mail Address
Mike Dougherty	BLAD	954-359-1388	mldougherty@broward.org
Leanne Gomos	BLAD BPM	954 359 1010Z	lgomos@broward.org
Karen White	SSS ACDBE	954 689-2404	whitekar71@bellsouth.net
Tracy Meyer	BLAD Risk	359 7216	Tracy@broward.org
DONNA-ANN KNAPP	DESRD	(954) 357-5964	dknapp@broward.org