



AVIATION DEPARTMENT - Fort Lauderdale-Hollywood International Airport
2200 SW 45th Street, Suite 101 • Dania Beach, Florida 33312 • 954-359-6100

ADDENDUM NO. 3

Solicitation No.: RFP#2018-06-05-0-AV-02
Solicitation Title: Airport Shuttle Bus and Other Transportation Services at Fort Lauderdale-Hollywood International Airport

Date of Addendum: August 31, 2018

Attention to all potential bidders:

Information included in this Addendum is for clarification purposes. This Addendum MUST be returned with your RFP submittal.

To all prospective proposers, please note the following changes and clarifications.

1. Attachment M (Price Proposal) to the RFP and Addendum 1 is replaced in its entirety with Attachment M, attached hereto. All references in the RFP or Addendum 1 to Attachment M shall refer to Attachment M, attached hereto.
2. The following language will be inserted in the Draft Agreement:

Vehicle fuel costs are a component of the In-Service Hourly Fee. County acknowledges the possibility that uncontrollable or unforeseen events may cause a significant change in fuel costs. Therefore, County agrees to reimburse Contractor for vehicle fuel costs in excess of Five Dollars (\$5.00) per gallon if said per gallon price is consistent with the per gallon price identified in the Ft. Lauderdale-Miami Oil Price Information Service ("OPIS") index for the same period of time. The amount of such reimbursement will be limited to the difference between the threshold Five Dollars (\$5.00) per gallon amount and the per gallon price identified in the OPIS index for such period. County reserves the right at any time during the term of the Agreement to purchase fuel for the Core Bus Fleet or Supplemental Bus Fleet, and if County exercises such option, the In-Service Hourly Fee will be adjusted downward by agreement of the Parties.

3. Clarification Purposes: Off-Airport Facilities

At the time of this Addendum 3, it is anticipated that the County will not be providing Airport Optional Facilities, as defined in the Draft Agreement, for any

part of this project, including, but not limited to, storage, parking, or maintenance of transportation vehicles (shuttles, trams, etc.), or office space.

The Draft Agreement allows proposers, with the written consent of the Director of Aviation, to lease Off-Airport Optional Facilities, as defined in the Draft Agreement, for purposes such as the maintenance of vehicles, administrative offices, and other operational needs. All proposers shall include the proposed costs for the leasing of such Off-Airport Optional Facilities in their responses as required by Attachment M to this Addendum. Such costs will be treated as Reimbursable Expenses, as defined in the Draft Agreement.

4. Clarification Purposes: Lease vehicle payments

The Draft Agreement includes the following as a Reimbursable Expense: “Costs and expenses associated with the purchase or lease of the Core Bus Fleet, to the extent approved by the Contract Administrator in advance and in writing.”

The County will not be reimbursing any costs or expenses associated with the purchase or lease of the Core Bus Fleet prior to such vehicles being on-site and providing Services, as defined by the Draft Agreement.

All other terms, conditions and specifications remain unchanged for this RFP.

NAME OF COMPANY: _____

SIGNATURE: _____

PRINT NAME: _____

Attachment M - Price Proposal

Proposers are requested to provide pricing for the following three (3) categories by submitting the Price Worksheet attached to this Attachment M:

- Category 1 - Fixed Fee
- Category 2 - In-Service Hourly Fee
- Category 3 - Reimbursable Expenses

Refer to the Draft Agreement for definitions of capitalized terms. Only Category 1 (Fixed Fee) and Category 2 (In-Service Hourly Fee) will be reviewed for scoring purposes, as further set forth below.

Category 1: Fixed Fee

The proposed price for the Fixed Fee shall include the following, as set forth in the Draft Agreement:

1. Payroll-related expenses (including, but not limited to, training, vacation, payroll taxes, workman's compensation insurance and other insurance, and all other employee benefits), uniforms, badges, and other related expenses for Key Personnel.
2. Profit for providing Services

Category 2: In-Service Hourly Fee

The proposed price for the In-Service Hourly Fee shall include the following, as set forth in the Draft Agreement:

1. Payroll-related expenses (including, but not limited to, training, vacation, payroll taxes, overtime, workman's compensation insurance and other insurance, and all other employee benefits), uniforms, badges, and other related expenses for all staff other than Key Personnel. This includes, but is not limited to, qualified administrative support staff, drivers, mechanics, and customer service staff.
2. Vehicle fuel costs
3. Vehicle maintenance
4. Vehicle repairs, tires, and parts
5. Vehicle licensing and registration
6. Radio equipment for vehicles
7. Radios for staff
8. Insurance required by the Draft Agreement
9. Office supplies (including computers) and postage
10. Janitorial services for facilities
11. Support vehicles (including maintenance and fuel costs)
12. Costs associated with obtaining the Performance Bond and Payment Bond
13. All corporate overhead
14. Any other expenses deemed necessary by the Proposer to provide Services that are not part of the Fixed Fee or Reimbursable Expenses.

Category 3: Reimbursable Expenses

Reimbursable Expenses shall be limited to the following:

- A. The hourly rate associated with providing Supplemental Bus Fleet Services requested in writing by the Contract Administrator.
- B. Costs and expenses associated with the purchase or lease of the Core Bus Fleet, to the extent approved by the Contract Administrator in advance and in writing.
- C. Costs and expenses associated with the lease of Off-Airport Optional Facilities, except for maintenance, to the extent approved by the Contract Administrator in advance and in writing.
- D. Fuel costs in excess of \$5.00 per gallon as further set forth herein.

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Attachment M (continued) – Price Worksheet

The following highlighted items shall be filled in by the Proposer.

Table 1: IN-SERVICE HOURLY FEE - Year 1 Rates

Complete each row in Columns C, D, and E of Table 1 by inserting your proposed In-Service Hourly Fee per hour for Year 1. Such rates shall be generated based on the estimated hours for Year 1 found in Column B, taking into consideration all items included in the In-Service Hourly Fee. For the purposes of scoring, the County will only look at Tier 1 rates (Column C) because the current service hours are within this range. The rates in Tiers 2 and 3 (Columns D and E) shall be provided for informational and budgetary purposes only.

A	B	C	D	E
EQUIPMENT	ESTIMATED HOURS YEAR 1	TIER 1 OPERATOR IN- SERVICE HOURLY RATE 190,000 –270,000 Hours	TIER 2 OPERATOR IN- SERVICE HOURLY RATE 270,001 – 345,000 Hours	TIER 3 OPERATOR IN- SERVICE HOURLY RATE 345,001-420,000 Hours
VAN	20	<u> </u> /hour	<u> </u> /hour	<u> </u> /hour
ADA VAN EMPLOYEE ROUTE	18,000	<u> </u> /hour	<u> </u> /hour	<u> </u> /hour
TRAM	1,900	<u> </u> /hour	<u> </u> /hour	<u> </u> /hour
TRAM/ TRAILER	13,000	<u> </u> /hour	<u> </u> /hour	<u> </u> /hour
MINI BUS	8	<u> </u> /hour	<u> </u> /hour	<u> </u> /hour
40' BUS	93,815	<u> </u> /hour	<u> </u> /hour	<u> </u> /hour
COBUS	75	<u> </u> /hour	<u> </u> /hour	<u> </u> /hour
COBUS with FLAGGER	6,000	<u> </u> /hour	<u> </u> /hour	<u> </u> /hour

EMPLOYEE SHUTTLE	135,000	<u> </u> /hour	<u> </u> /hour	<u> </u> /hour
IDLE HOUR RATE	50	<u> </u> /hour	<u> </u> /hour	<u> </u> /hour
OTHER	132	<u> </u> /hour	<u> </u> /hour	<u> </u> /hour
TOTAL	268,000	<u> </u> /hour	<u> </u> /hour	<u> </u> /hour

Explain how the above rates were determined and provide all back-up materials used. If needed, use a separate sheet(s) of paper.

This image shows a single sheet of white paper with horizontal ruling lines. The lines are evenly spaced and run across the width of the page. There are no margins, text, or other markings on the paper.

THE ESTIMATED HOURS IN COLUMN B OF TABLE 1 ARE PROVIDED FOR PRICING AND SCORING PURPOSES ONLY. ACTUAL HOURS OF SERVICES MAY BE HIGHER OR LOWER DURING THE TERM OF THE RESULTING AGREEMENT. NO WORK IS EXPRESSED OR IMPLIED BASED ON THE ESTIMATED HOURS PROVIDED IN TABLE 1.

THE RATES SUPPLIED IN TABLE 1 WILL APPLY FOR YEARS 1-5 OF THE RESULTING AGREEMENT.

Table 2: IN-SERVICE HOURLY FEE - Year 1 Costs

Complete each row in Column C of Table 2 by inserting your proposed In-Service Hourly Fee per hour for Year 1. Such rates shall mirror those rates found in Column C of Table 1. Complete each row in Column D of Table 2 by multiplying the applicable rate in Column C by the estimated hours found in Column B for such row.

A	B	C	D
EQUIPMENT	ESTIMATED HOURS YEAR 1	TIER 1 OPERATOR IN- SERVICE HOURLY RATE 190,000 –270,000 Hours	TIER 1 ANNUAL COST (B x C)
VAN	20	<u> </u> /hour	\$ <u> </u>
ADA VAN EMPLOYEE ROUTE	18,000	<u> </u> /hour	\$ <u> </u>
TRAM	1,900	<u> </u> /hour	\$ <u> </u>
TRAM/ TRAILER	13,000	<u> </u> /hour	\$ <u> </u>
MINI BUS	8	<u> </u> /hour	\$ <u> </u>
40' BUS	93,815	<u> </u> /hour	\$ <u> </u>
COBUS	75	<u> </u> /hour	\$ <u> </u>
COBUS with FLAGGER	6,000	<u> </u> /hour	\$ <u> </u>
EMPLOYEE SHUTTLE	135,000	<u> </u> /hour	\$ <u> </u>
IDLE HOUR RATE	50	<u> </u> /hour	\$ <u> </u>
OTHER	132	<u> </u> /hour	\$ <u> </u>

TOTAL	268,000	_____ /hour	*\$ _____
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THE ESTIMATED HOURS IN COLUMN B OF TABLE 2 ARE PROVIDED FOR PRICING AND SCORING PURPOSES ONLY. ACTUAL HOURS OF SERVICES MAY BE HIGHER OR LOWER DURING THE TERM OF THE RESULTING AGREEMENT. NO WORK IS EXPRESSED OR IMPLIED BASED ON THE ESTIMATED HOURS PROVIDED IN TABLE 2.

TOTAL PRICE PROPOSAL: (Year 1)

Category 1: Fixed Fee

1. Payroll-related expenses (including, but not limited to, training, vacation, payroll taxes, workman's compensation insurance and other insurance, and all other employee benefits) for Key Personnel. \$ _____ (Year 1 Amount)
2. Profit derived from providing Services. \$ _____ (Year 1 Amount)

Subtotal \$ _____ (Year 1 Amount)

Category 2 In-Service Hourly Fee (Tier 1) *\$ _____ (Year 1 Amount)

*Total from Table 2

Category 3 Reimbursable Expenses (Tier 1)

1. Supplemental Bus Fleet \$ _____ (Year 1 Amount)
2. Core Bus Fleet \$ _____ (Year 1 Amount)
3. Off-Airport Optional Facilities. \$ _____ (Year 1 Amount)
4. Excess fuel costs N/A

Subtotal **\$ _____ (Year 1 Amount)

****CATEGORY 3 WILL NOT BE USED FOR SCORING. IT SHALL BE SUPPLIED FOR BUDGETING AND INFORMATIONAL PURPOSES ONLY.**

Total Price Proposal of Category 1 and Category 2 ***\$ _____ (Year 1 Amount)

*****THIS NUMBER WILL BE USED FOR SCORING. THE EC WILL INSERT THIS NUMBER INTO THE FORMULA FOR AWARDED POINTS BASED ON PRICE AND AWARD POINTS AS APPLICABLE.**

THE RATES SUPPLIED IN TABLE 1 WILL APPLY FOR YEARS 1-5 OF THE RESULTING AGREEMENT.