Passenger Traffic Still Growing

Despite 826 flight cancellations due to Hurricane Matthew, total passenger traffic for October 2016 was 2,027,350, up 2.6 percent over last October. Domestic traffic increased by .7 percent. International traffic was up 10.8 percent.

Calendar year-to-date traffic was 23.9 million, up 8.2 percent.

October was the 31st consecutive month of growth in total passenger traffic.

Based on an average of 146 seats per departure, the 826 flight cancellations equates to the loss of 120,596 total seats. At an average load factor of 84 percent (October 2015), that’s 101,300 passengers lost. If not for the hurricane, total traffic would have been up about 8 percent.

Seven Out of FLL’s Top Ten Airlines Showed Growth

The chart below depicts FLL’s top ten airlines for October.

<table>
<thead>
<tr>
<th>Airline</th>
<th>2015</th>
<th>2016</th>
<th>% Chg</th>
<th>Abs Change</th>
<th>% Share</th>
</tr>
</thead>
<tbody>
<tr>
<td>JetBlue</td>
<td>483,345</td>
<td>565,302</td>
<td>17%</td>
<td>81,957</td>
<td>28%</td>
</tr>
<tr>
<td>Spirit</td>
<td>361,928</td>
<td>414,344</td>
<td>14%</td>
<td>52,416</td>
<td>20%</td>
</tr>
<tr>
<td>Southwest</td>
<td>302,951</td>
<td>317,925</td>
<td>5%</td>
<td>14,974</td>
<td>16%</td>
</tr>
<tr>
<td>Delta</td>
<td>252,938</td>
<td>236,719</td>
<td>-6%</td>
<td>-16,219</td>
<td>12%</td>
</tr>
<tr>
<td>American</td>
<td>202,520</td>
<td>166,606</td>
<td>-18%</td>
<td>-35,914</td>
<td>8%</td>
</tr>
<tr>
<td>United</td>
<td>120,141</td>
<td>88,364</td>
<td>-26%</td>
<td>-31,777</td>
<td>4%</td>
</tr>
<tr>
<td>Allegiant</td>
<td>43,494</td>
<td>46,433</td>
<td>7%</td>
<td>2,939</td>
<td>2%</td>
</tr>
<tr>
<td>Air Canada</td>
<td>34,099</td>
<td>39,136</td>
<td>15%</td>
<td>5,037</td>
<td>2%</td>
</tr>
<tr>
<td>Virgin America</td>
<td>22,164</td>
<td>22,149</td>
<td>-0.1%</td>
<td>-15</td>
<td>1%</td>
</tr>
<tr>
<td>Silver</td>
<td>18,539</td>
<td>18,727</td>
<td>1%</td>
<td>188</td>
<td>1%</td>
</tr>
</tbody>
</table>

New flights to Cuba and outlook for the future

There have been several inaugural Cuba flight events recently. JetBlue launched the first flight from FLL to Havana on November 30th. Spirit launched Havana service the next day. Both events were low key due to the recent events. The only remaining new Cuba service is Southwest to Havana on December 12th, Santa Clara on the 15th, and Silver to Cayo Largo Del Sur in March 2017.

The general consensus is that the South Florida region has too much capacity to Cuba. FLL’s capacity to Cuba for January 2017 will be 15 percent of the total available international seats. Cuba is second to Canada which has 21 percent of the international share. On a year round basis, Cuba will be our largest market in terms of capacity. We expect that there will be a significant reduction of service to Cuba in the next six months.

Silver has already reduced service to several destinations in Cuba starting in January 2017. At MIA, American will cut 25 percent of its service to Cuba starting in February and will also operate smaller aircraft on some routes.
New Service – FLL Continues to Attract New Airlines and Increase Service

FLL continues to work with Emirates on the launch of the new FLL/Dubai service scheduled to begin on December 15, 2016. We have also begun the process with British Airways scheduled to launch service from London in July 2017.

JetBlue
- Launched Camaguey and Holquin, and Havana in November.
- Chicago O’ Hare and Aruba in January 2017.
- Atlanta TBA.
- Long Beach in May 2017.

Norwegian Air Shuttle
- Guadalupe, West Indies on December 17th.

Southwest
- Will begin Havana on December 12th.
- Santa Clara on the 15th.
- Newark in March 2017.

Allegiant
- Niagara Falls in November.
- Cleveland in February 2017.

United
- Returns to Washington Dulles December 16th (seasonal).

Delta
- Seattle in December 21st (seasonal).

Spirit
- Started Akron/Canton in mid-November.
- Began flights to Cuba with Havana on December 1.

Traffic Will Grow for the Remainder of 2016 and Into 2017

The chart below depicts the growth of total available seats for the next eight months. Passenger traffic should respond accordingly.

<table>
<thead>
<tr>
<th>Nov-15</th>
<th>Dec-15</th>
<th>Jan-16</th>
<th>Feb-16</th>
<th>Mar-16</th>
<th>Apr-16</th>
<th>May-16</th>
<th>Jun-16</th>
</tr>
</thead>
<tbody>
<tr>
<td>9.3%</td>
<td>10.6%</td>
<td>12.1%</td>
<td>6.9%</td>
<td>12.0%</td>
<td>17.8%</td>
<td>12.5%</td>
<td>10.0%</td>
</tr>
</tbody>
</table>