

Department

Port Everglades

OTHER FUNDS

	FY 06 Actual	FY 07 Budget	FY 08 Budget	Percent Change 2007-08	Positions	
					FY 07 Budget	FY 08 Budget
Port Everglades Operating Fund	\$66,765,674	\$91,849,720	\$95,138,210	4%	231	229
Grand Total	\$66,765,674	\$91,849,720	\$95,138,210	4%	231	229

Division

Port Everglades Operating Fund

SECTION SUMMARY

	FY 06 Actual	FY 07 Budget	FY 08 Budget
Administration	\$26,513,148	\$30,937,820	\$31,167,720
Business Administration	\$4,558,089	\$6,008,150	\$6,385,660
Finance	\$1,946,448	\$15,337,030	\$16,337,380
Non-Departmental	\$14,733,123	\$16,721,920	\$16,840,490
Operations	\$19,014,866	\$22,844,800	\$24,406,960
Total	\$66,765,674	\$91,849,720	\$95,138,210

REVENUES

	FY 06 Actual	FY 07 Budget	FY 08 Budget
Petroleum	\$22,946,934	\$23,560,100	\$23,145,600
Container	\$25,417,850	\$27,127,800	\$29,726,800
Cruise	\$28,146,431	\$31,167,500	\$33,228,900
Bulk Cargo	\$5,661,670	\$5,460,400	\$4,351,800
Break Bulk	\$2,798,064	\$2,201,500	\$2,559,100
Navy	\$436,146	\$240,500	\$250,500
Lay-In	\$468,490	\$453,400	\$413,200
Real Estate	\$11,151,276	\$10,622,700	\$10,131,800
Foreign Trade Zone	\$561,646	\$356,600	\$493,000
Public Safety Services	\$1,322,941	\$1,153,300	\$1,203,000
Parking Garages	\$7,306,644	\$9,155,900	\$9,290,400
Interest Earnings	\$8,204,495	\$7,000,000	\$8,960,600
Miscellaneous Revenues	\$7,058,440	\$3,837,100	\$8,417,300
Less Five Percent	\$0	(\$6,116,840)	(\$6,608,600)
Fund Balance	\$126,825,302	\$53,000,000	\$36,653,110
Total	\$248,306,329	\$169,219,960	\$162,216,510

APPROPRIATIONS

	FY 06 Actual	FY 07 Budget	FY 08 Budget
Personal Services	\$16,923,555	\$17,615,570	\$17,737,080
Operating	\$49,842,119	\$60,916,470	\$63,357,130
Capital	\$0	\$28,000	\$11,000
Reserves	\$0	\$13,289,680	\$14,033,000
Total	\$66,765,674	\$91,849,720	\$95,138,210
Positions	229	231	229
Capital Budget	\$11,702,201	\$48,640,020	\$38,037,900
Debt Service	\$25,817,737	\$28,730,220	\$29,040,400
Total	\$104,285,612	\$169,219,960	\$162,216,510

BUDGET VARIANCES

(63,000)	Decrease in personal services due to the reclassification of two positions.	
741,300	Increase in purchased insurance due to market conditions.	
(17,000)	Decrease in capital expense due to the one time nature of the expenditure.	
2,742,570	Normal Increases	
	299,890	Personal Services
	1,699,360	Operating Expense
	743,320	Reserve
	BUDGET REDUCTIONS	
(115,380)	Decrease in personal services due to the elimination of two vacant positions.	
3,288,490	TOTAL INCREASE	

Administration/Nondepartmental

GOAL STATEMENT

To coordinate the various administrative and financial activities of the divisions within Port Everglades Department to ensure compliance with County policies and goals, and to develop marketing and promotional strategies that create and promote commerce and industry and create employment within Broward County.

Program Description

Generating an estimated economic impact of more than \$2.371 billion annually, Port Everglades operates one of the largest seaports in the United States with approximately 2,190 acres within its jurisdictional boundaries. As part of a regional transportation system, the purpose of Port Everglades is to create and promote commerce and industry by developing, marketing, maintaining, operating, improving, regulating, and managing the Port and harbor facilities.

Highlights

- ❖ As a self-supporting enterprise fund operating in an extremely competitive market, the Port Department continues to implement a strategic marketing plan. This plan, along with the continuous upgrading of infrastructure, continues to attract new business clients while maintaining existing business relationships. The Port’s revenue originates from very diverse sources, such as container cargo, petroleum, cruise, real estate, parking, bulk and neobulk cargo, lay-in vessels, Navy and Coast Guard vessels, Foreign Trade Zone, and financial and municipal services. These revenue sources fund the Port operating expenses, debt service payments and capital improvement program.
- ❖ The five-year capital improvement program includes projects that will not only generate revenue for the Port, but will positively impact the economic growth of Broward County by generating additional employment and a source of additional revenue for many of the County’s industries.
- ❖ The Port and the Airport have developed a synergy which geographically links them together and connects them in expediting passenger movements and the development of both transportation facilities and expansion opportunities.
- ❖ With the completion of the *bi-annual bond engineer facilities inspection report for landside and underwater assets*, the Port has implemented a capital asset maintenance program starting in fiscal year 2007.
- ❖ The master plan for comprehensive development of the Port is expected to be completed in fiscal year 2007.
- ❖ As a result of the Petroleum sector study, the Port created a database in FY 2007 to benchmark performance of petroleum tank ships and begin the RLI process for the long term lease of the former molasses terminal parcel.
- ❖ Non-departmental expenses provide for Port-wide support and services, including utilities, purchased insurance and Port-wide benefit costs.
- ❖ Two vacant positions have been eliminated in FY 08.

APPROPRIATIONS

	FY 06 Actual	FY 07 Budget	FY 08 Budget
Total Dollars	\$41,246,271	\$47,659,740	\$48,008,210
Total Positions	27	28	26

Section

Business Administration

GOAL STATEMENT

To provide Port-wide generalized administrative services, and to provide management, marketing, and administration of the Port real estate, property management, and parking facilities programs; to provide regulation of certain business activities through management of the franchise and business permit program; and to administer contracts to ensure that the tenants, concessionaires, and various contractual suppliers of the Port comply with acceptable business practices of the seaport.

GOAL STATEMENT

PERFORMANCE MEASURES

	FY 06 Actual	FY 07 Budget	FY 08 Projected
Leases administered	112	112	104
New/renewal leases	37	39	38
Franchises and business permits processed	404	413	96
Percent of rental revenue goal reached	103	95	95
Rental revenue generated from leases (millions)	11	10	10
Average time (in hours) to process a purchase order	N/A	5	5

Program Description

Business Administration manages real estate; property management; franchises, business permits, and parking facilities. In addition, it administers Port-wide support for other Port divisions in the areas of human resources, risk management, procurement and safety and security contract administration.

Highlights

- ❖ The Business Administration Division will develop and process new and renewed leases for all Port land, warehouse and office space to the maximum extent in FY 2008.
- ❖ The tenant visitation and inspection program will be ongoing in order to coordinate major/minor repairs to enhance relations with leaseholders.
- ❖ The Division will establish an automated lease management module integrated with Finance and Public Works.
- ❖ In FY 2008 the Division will process 77 franchises (including 2 estimated new franchises) and 19 business permits (including 3 estimated new permits). In 2007, the processing of business permits for taxi/limo/van companies was transferred to the Consumer Affairs Division, which accounts for the significant decrease in permits processed for FY 2008.
- ❖ The Division, in conjunction with the Seaport Construction and Planning Division, will continue to administer an aggressive campaign for the Port-wide recycling program.
- ❖ The Division will implement new Foreign-Trade Zone inventory control software and procedures.
- ❖ The Division will add several new general-purpose Foreign-Trade Zone Users.

- ❖ The Division will conduct Foreign-Trade Zone educational and marketing outreach to local communities.
- ❖ The Division will enhance the function of handling Port-wide reports of personal injuries and damages to Port property by developing procedures and centralizing the function.
- ❖ The Division will develop a database to track inspection reports for all cranes being operated under Port Everglades crane permits.
- ❖ The Division will continue to administer a Port-wide ADA compliance program in accordance with the ADA Transition Plan Update that has been approved by the Board and will track the progress of ongoing ADA improvements to Port facilities.
- ❖ Four positions have been transferred from the Operations Section in FY 08.

APPROPRIATIONS

	FY 06 Actual	FY 07 Budget	FY 08 Budget
Total Dollars	\$4,558,089	\$6,008,150	\$6,385,660
Total Positions	28	28	32

Section

Finance

GOAL STATEMENT

To provide accounting functions, fiscal planning, budgeting, and information technology services for the Port Everglades Department to ensure statutory compliance and to provide information for decision making.

PERFORMANCE MEASURES

	FY 06 Actual	FY 07 Budget	FY 08 Projected
Invoices generated	21,665	27,000	22,000
Percentage of checks received and deposited within one day of receipt	96	96	96
Percentage of accounts receivable classified as current	98	94	95
Client satisfaction survey rating (%)	82	92	93
Cost per Invoice (\$)	N/A	24	32
Number of days needed to process a receiver (days)	N/A	32	32

Program Description

The Finance Division is responsible for all of the financial transactions at the Port including invoicing, collections, accounts payable, payroll, grants, capital projects, bond compliance, internal and external financial reporting, and Port-wide information systems services.

Highlights

- ❖ The Finance Division is implementing a web-based billing, harbormaster, and accounts receivable system to provide real time information for decision making to Port staff and 24-hour access to Port users.
- ❖ The Division plans to continue cross training efforts to gain efficiencies and provide seamless backup for business transaction processing.
- ❖ In FY 2008, several of the invoices are being consolidated, so the projection for cost per invoice has been increased.

APPROPRIATIONS

	FY 06 Actual	FY 07 Budget	FY 08 Budget
Total Dollars	\$1,946,448	\$15,337,030	\$16,337,380
Total Positions	26	26	26

Section

Operations

GOAL STATEMENT

To provide the four functional areas with planning and administrative support; to coordinate and control the movement of all ships, cargo, and passengers moving through the seaport and to maintain the facilities affecting those movements in order to ensure prompt and efficient service to Port users.

PERFORMANCE MEASURES

	FY 06 Actual	FY 07 Budget	FY 08 Projected
Vessel calls	5,506	5,745	5,871
Cruise passengers	3,231,756	3,558,691	3,709,112
Vessel calls per deep water berth	172	180	183
Total revenue dollars/vessel call	19,543	19,039	20,407
Total expense dollars/vessel call	12,758	13,879	14,377

Program Description

The functional areas for the Operations Division include the Harbormaster, Linehandlers, Container Crane, and Public Works.

Highlights

- ❖ The Port projects an increase in overall vessel calls, container cargo, and multi-day cruise ship passengers in fiscal year 2008.
- ❖ The Operations Division maintains and enhances the required high level of service to port clients through the Harbormaster, Linehandler, Public Works, and Container Crane Sections.
- ❖ This Division strives to maximize the efficient utilization of port facilities to include the cruise ship terminals, ship berths, container cranes, and passenger loading bridges.
- ❖ The Harbormaster's activities ensure safe vessel navigation and protection of the surrounding ecologically sensitive environment, while effectively managing the assignment of ship berths for maximum utilization and rapid dispatch of vessels.
- ❖ Four Port Building Service positions have been transferred to the Business Administration Section in FY 08. This reorganization consolidates the positions with the Property Management unit.

APPROPRIATIONS

	FY 06 Actual	FY 07 Budget	FY 08 Budget
Total Dollars	\$19,014,866	\$22,844,800	\$24,406,960
Total Positions	147	149	145