

**Bid Tabulation Packet  
for  
Solicitation BLD2121632P1**

**Janitorial Services - County Facilities**

**Bid Designation: Public**



**Broward County Board of County Commissioners**

**ALJ Services LLC**

Bid Contact **Latoya Julien**  
**ljulien@aljsconsultant.com**  
**Ph 786-487-8136**

Address **12717 W Sunrise Blvd Suite 153**  
**Sunrise, FL 33323**

Supplier Code VS0000005311

Qualifications **CBE DBE MBE SB SBE WBE**

| Item #              | Line Item   | Notes   | Unit Price                          | Qty/Unit     | Attch. Docs                             |
|---------------------|---|---|-------------------------------------|--------------|---|
| BLD2121632P1--01-01 | BLD2121632P1:<br>Janitorial<br>Services -<br>Branch Libraries<br>- Agreement No.<br>1         | <b>Supplier</b><br><b>Product</b><br><b>Code:</b><br><b>Provide</b><br><b>What</b><br><b>Percentage</b><br><b>(%) of Bid</b><br><b>Price is</b><br><b>Labor Cost:</b><br>65 | <b>First Offer - \$8,217,901.16</b> | 1 / lump sum | <b>\$8,217,901.16</b> <b>Y</b> <b>Y</b> |
| BLD2121632P1--01-02 | BLD2121632P1:<br>Janitorial<br>Services - Large<br>Facilities Group<br>1 - Agreement<br>No. 2 | <b>Supplier</b><br><b>Product</b><br><b>Code:</b><br><b>Provide</b><br><b>What</b><br><b>Percentage</b><br><b>(%) of Bid</b><br><b>Price is</b><br><b>Labor Cost:</b><br>65 | <b>First Offer - \$2,811,854.76</b> | 1 / lump sum | <b>\$2,811,854.76</b> <b>Y</b> <b>Y</b> |
| BLD2121632P1--01-03 | BLD2121632P1:<br>Janitorial<br>Services - Large<br>Facilities Group<br>2 - Agreement<br>No. 3 | <b>Supplier</b><br><b>Product</b><br><b>Code:</b><br><b>Provide</b><br><b>What</b><br><b>Percentage</b><br><b>(%) of Bid</b><br><b>Price is</b><br><b>Labor Cost:</b><br>65 | <b>First Offer - \$2,132,841.78</b> | 1 / lump sum | <b>\$2,132,841.78</b> <b>Y</b> <b>Y</b> |
| BLD2121632P1--01-04 | BLD2121632P1:<br>Janitorial<br>Services - Large<br>Facilities Group<br>3 - Agreement<br>No. 4 | <b>Supplier</b><br><b>Product</b><br><b>Code:</b><br><b>Provide</b><br><b>What</b><br><b>Percentage</b><br><b>(%) of Bid</b><br><b>Price is</b>                             | <b>First Offer - \$3,273,163.04</b> | 1 / lump sum | <b>\$3,273,163.04</b> <b>Y</b>          |

**Labor Cost:**

65

|   |  |                                     |              |                       |          |
|---|--|-------------------------------------|--------------|-----------------------|----------|
| BLD2121632P1--01-05   | <b>Supplier</b>  | <b>First Offer - \$2,446,018.34</b> | 1 / lump sum | <b>\$2,446,018.34</b> | <b>Y</b> |
| BLD2121632P1:<br>Janitorial<br>Services - Large<br>Facilities Group<br>4 - Agreement<br>No. 5 | <b>Product</b><br><b>Code:</b><br><b>Provide</b><br><b>What</b><br><b>Percentage</b><br><b>(%) of Bid</b><br><b>Price is</b><br><b>Labor Cost:</b><br>65 |                                     |              |                       |          |

|   |  |                             |              |               |          |
|---|--|-----------------------------|--------------|---------------|----------|
| BLD2121632P1--01-06   | <b>Supplier</b>  | <b>First Offer - \$0.00</b> | 1 / lump sum | <b>\$0.00</b> | <b>Y</b> |
| BLD2121632P1:<br>Janitorial<br>Services - Large<br>Facilities Group<br>5 - Agreement<br>No. 6 | <b>Product</b><br><b>Code:</b><br><b>Provide</b><br><b>What</b><br><b>Percentage</b><br><b>(%) of Bid</b><br><b>Price is</b><br><b>Labor Cost:</b><br>65 |                             |              |               |          |
|   | <b>Supplier</b><br><b>Notes:</b> This<br>Agreement<br>was<br>intentionally<br>left blank   |                             |              |               |          |

|   |  |                                   |              |                     |          |
|---|--|-----------------------------------|--------------|---------------------|----------|
| BLD2121632P1--01-07   | <b>Supplier</b>  | <b>First Offer - \$567,964.16</b> | 1 / lump sum | <b>\$567,964.16</b> | <b>Y</b> |
| BLD2121632P1:<br>Janitorial<br>Services - Large<br>Facilities Group<br>6 - Agreement<br>No. 7 | <b>Product</b><br><b>Code:</b><br><b>Provide</b><br><b>What</b><br><b>Percentage</b><br><b>(%) of Bid</b><br><b>Price is</b><br><b>Labor Cost:</b><br>65 |                                   |              |                     |          |

|   |  |                                  |              |                    |          |
|---|--|----------------------------------|--------------|--------------------|----------|
| BLD2121632P1--01-08   | <b>Supplier</b>  | <b>First Offer - \$20,764.87</b> | 1 / lump sum | <b>\$20,764.87</b> | <b>Y</b> |
| BLD2121632P1:<br>Janitorial<br>Services - Small<br>Facilities Group | <b>Product</b><br><b>Code:</b><br><b>Provide</b><br><b>What</b><br><b>Percentage</b> |                                  |              |                    |          |

1 - Agreement  
No. 8

**(%) of Bid  
Price is  
Labor Cost:**  
65

|   |  |                              |              |                |   |
|---|--|------------------------------|--------------|----------------|---|
| BLD2121632P1--01-09   | Supplier   | First Offer - \$54,223.16    | 1 / lump sum | \$54,223.16    | Y |
| BLD2121632P1:<br>Janitorial<br>Services - Small<br>Facilities Group<br>2 - Agreement<br>No. 9             | Product<br>Code:<br>Provide<br>What<br>Percentage<br>(%) of Bid<br>Price is<br>Labor Cost:<br>65 |                              |              |                |   |
| BLD2121632P1--01-10   | Supplier   | First Offer - \$697,306.97   | 1 / lump sum | \$697,306.97   | Y |
| BLD2121632P1:<br>Janitorial<br>Services - Small<br>Facilities Group<br>3 - Agreement<br>No. 10            | Product<br>Code:<br>Provide<br>What<br>Percentage<br>(%) of Bid<br>Price is<br>Labor Cost:<br>65 |                              |              |                |   |
| BLD2121632P1--01-11   | Supplier   | First Offer - \$404,948.64   | 1 / lump sum | \$404,948.64   | Y |
| BLD2121632P1:<br>Janitorial<br>Services - Small<br>Facilities Group<br>4 - Agreement<br>No. 11            | Product<br>Code:<br>Provide<br>What<br>Percentage<br>(%) of Bid<br>Price is<br>Labor Cost:<br>65 |                              |              |                |   |
| BLD2121632P1--01-12   | Supplier   | First Offer - \$5,247,881.56 | 1 / lump sum | \$5,247,881.56 | Y |
| BLD2121632P1:<br>Janitorial<br>Services - BCJC<br>West Building<br>Bridges 4 & 5 -<br>Agreement No.<br>12 | Product<br>Code:<br>Provide<br>What<br>Percentage<br>(%) of Bid<br>Price is<br>Labor Cost:<br>65 |                              |              |                |   |
| BLD2121632P1--01-13   | Supplier   | First Offer - \$0.00         | 1 / lump sum | \$0.00         | Y |
| BLD2121632P1:<br>Janitorial<br>Services - Port<br>Everglades -  | Product<br>Code:<br>Provide<br>What  |                              |              |                |   |

Agreement No. 13  
**Percentage  
(%) of Bid  
Price is  
Labor Cost:**  
0

**Supplier  
Notes:** This  
Agreement  
was  
intentionally  
left blank

|   |  |                                   |              |                     |          |
|---|--|-----------------------------------|--------------|---------------------|----------|
| BLD2121632P1--01-14   | <b>Supplier</b>  | <b>First Offer - \$691,510.99</b> | 1 / lump sum | <b>\$691,510.99</b> | <b>Y</b> |
| BLD2121632P1:<br>Janitorial<br>Services - 911<br>Regional<br>Dispatch<br>Centers -<br>Agreement No.<br>14 | <b>Product<br/>Code:<br/>Provide<br/>What<br/>Percentage<br/>(%) of Bid<br/>Price is<br/>Labor Cost:</b><br>65 |                                   |              |                     |          |

Lot Total **\$26,566,379.43**

Supplier Total **\$26,566,379.43**

**ALJ Services LLC**

Item: **BLD2121632P1;Janitorial Services - Branch Libraries - Agreement No. 1**

**Attachments**

Affidavit.pdf

Jnaitorial Services-County Facilities.pdf

Copy of Copy of Addendum\_No\_5\_Price\_Sheets\_BLD2121632P1\_Janitorial\_Services\_-\_County\_Facilities24930.xlsx



Broward County Board of  
County Commissioners

Bid BLD2121632P1

**LIVING WAGE ORDINANCE COMPLIANCE AFFIDAVIT FORM**

The completed and signed form should be returned with the Vendor's submittal. If not provided with submittal, the Vendor must submit within three business days of County's request. Vendor may be deemed non-responsive for failure to fully comply within stated timeframes. Vendor should scan and upload the completed, signed form(s) in PeriscopeSG2.

Covered Employer: ALJ Services LLC

Address: 2717 W Sunrise Blvd Ste 153 Sunrise FL 33323

Local Contact: Latoya Julien

E-Mail Address: Ljulien@aljsconsultant.com

Address:

Contract Amount:

Using Agency Served: Broward County Facilities

Solicitation No. and Title: BLD212632P1

By signing below I hereby certify that the covered employees listed below: (please check one)

- A. ☐ Receive a minimum pay of \$ 13.61 per hour and are provided health benefits valued at \$ 3.44 per hour.
- B. ☒ Receive a minimum pay of \$ 17.05 per hour and are not provided health benefits.

Provide names of hourly employees and their job classifications providing covered services for the above referenced contract:

| Name             | Job Class | A or B | Name                | Job Class | A or B |
|------------------|-----------|--------|---------------------|-----------|--------|
| Latoya Julien    | B         | Select | Alma Cabrera        | B         | Select |
| Victor Sierra    | B         | Select | Randal A Sobrevilla | B         | Select |
| Antonella Julien | B         | Select | Rolando Borrego     | B         | Select |
| Justo Santos     | B         | Select | Ilina Perera        | B         | Select |

(Attach additional sheets in the format above, if needed)

I, Latoya Julien of ALJ Services LLC hereby attest that  
(Print Name) (Company)

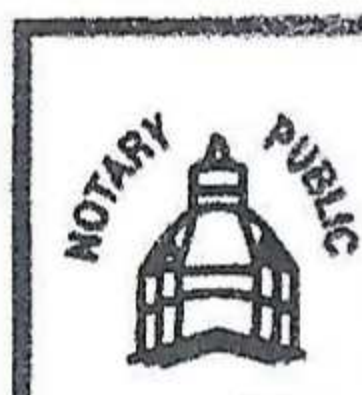
(1) I have the authority to sign this notarized compliance affidavit, (2) the following information is true, complete and correct and (3) the Vendor certifies that it shall:

- a) Pay all employees working on this contract/project, who are covered by the Living Wage Ordinance, as amended, in accordance with wage rates and provisions of the Living Wage Ordinance;
- b) Provide the applicable living wage statement regarding wage rates with the employee's first paycheck or direct deposit receipt as required by the Living Wage Ordinance, as amended; and
- c) (IF APPLICABLE) If health care benefits are provided under "A" above, the health care benefit meets the standard health benefit plan as described in Section 627.6699 (12)(b)(4), Florida Statutes, as amended. As a principle officer of the covered employer, the undersigned affirms that the referenced Florida Statute has been reviewed and the covered employer's health plan meets all the elements required by the statute, as amended.

Latoya Julien  
Signature

President

Title

SWORN TO AND SUBSCRIBED BEFORE ME this 27 day of April, 2021STATE OF FloridaCOUNTY OF Broward

GABRIEL GONZALEZ  
Notary Public, State of Florida  
Commission# GG 265120  
My comm. expires Oct. 03, 2022

My commission expires: 10/03/22

(SEAL)

Notary Public (Sign name of Notary Public)

Personally Known ☐or Produced Identification ☒Type of Identification Produced: Florida Driver's License



Proposal For: **Janitorial Services For the - County Facilities**

Presented To: Broward County Board of County Commissioners

Attention: Purchasing Agents

**Richard Trupiano**

Purchasing Agent Senior

Purchasing

954-357-7994

[rtrupiano@broward.org](mailto:rtrupiano@broward.org)

**Randy Plunkett**

Purchasing Agent

Purchasing Division

954-357-6630

[rplunkett@broward.org](mailto:rplunkett@broward.org)

Broward County

115 South Andrews Avenue

Fort Lauderdale, Florida 33301

**RFP No. BLD2121632P1**



FROM:

LaToya Julien

President

**ALJ Services LLC**

12717 W Sunrise Blvd #153

Sunrise, FL 33323

954-613-7134

[ljulien@aljconsultant.com](mailto:ljulien@aljconsultant.com)



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## **Ability of Professional Personnel:**

### **Operation Manger: Latoya Julien**

Managed day-to-day operations, supervising. Detail oriented operation manager with 8 years of experience leading a team. Apply communication, organization, and project management skills to save time and money. Strong problem-solving, collaboration and management skills. Experience in project manager tools and tracking assignments.

- Strong organizational and planning skills, responsiveness, attention to detail and excellent follow-through
- Strong service/quality attitude
- Proficient written and verbal communication skills
- Strong public speaking skills
- Sense of urgency & ability to meet deadlines; self-directed
- Ability to work under pressure and meet established goals and objectives
- Ability to plan, organize and direct
- Ability to work well under pressure and meet deadlines
- Ability to plan, organize, prioritize, and achieve effective time management
- Ability to work extended hours or varying shifts when necessary

### **Project Manager: Victor Serria**

Is one of our project managers that Direct the daily activities of all custodial employees. Manage facility budgeting process to ensure appropriate and timely preparation. Work with established constraints and facility conditions and report on variances when applicable. Establish and implement periodic schedules and procedures for the custodial program. Ensure that all facilities under his/her responsibility are safe and comply with all federal, state, and local laws Performs regular inspections of facilities, ancillary, and communal areas for sanitation, order, safety, and comfortable environment.

### **Assistance Project Manager: Jona Pierre-Louis**

Work directly with project manager to develop an action plan for all facilities that are outside of the contractual parameters. Analyze and manage, in a proactive manner, both the financial and the operational performance of the assigned buildings. Manages and provides leadership to Supervisors, and Lead personnel assigned to the buildings. Develop operational improvement plans and implements process changes within assigned buildings. Attempt to increase revenue by ensuring the Supervisors are looking for ways to provide additional or periodic services to the customers.



### **Supervisor: Ileana Pedrera**

Janitorial supervisors oversee the work of the custodial staff, ensuring that building remains clean and that all maintenance concerns are taken care of in a timely manner.

Training, supervising and motivating cleaning staff. Arranging maintenance and repair of cleaning equipment, e.g., vacuum cleaners and pressure washers. Undertaking necessary administration and paperwork. Scheduling and monitoring daily workflow for completeness and efficiency. Assist in formulation of budgets for labor, materials, equipment, and capital expenditures. Counsel and coordinate with customer management representatives on all matters relating to services performed. Plans, assigns, and/or supervises the performance of general custodial functions such as sweeping, mopping, and dusting; the cleaning of office furniture, walls, windows, and floors; and the emptying of trash.

### **Floor Tech Supervisor: Rolando Borrego**

The primary duty of our floor technicians is to maintain the cleanliness of the floors and carpets in the facility. This includes vacuuming, mopping, and scrubbing of floors to remove any stains and keep them in a hygienic state. The floor technicians place signs to alert others that the floors may be wet or slippery. If any areas are in need of repairs, they make the supervisor aware of these concerns. Floor technicians ensure that inventories are logged and that supplies, and equipment stays in stocked and in full working condition for future tasks. When stock runs low, they notify the supervisor on products that needs to be ordered. They also update cleaning schedules and ensure that all solvents and chemical cleaners are used according to safety regulations and guidelines

## **LATOYA JULIEN**

**Business Development ~ Accounts Receivable ~ Human Resources ~ Finance**

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### **SUMMARY OF QUALIFICATIONS**

Consistent record of success in developing new business and revenues, reducing costs, improving efficiency, and enabling departments to meet corporate goals. Previous experience in tax consulting, accounts receivable, financial services, and customer support. Skilled at training new employees. Hold Bachelor of Science in Global Business Management and Certificate in Project Team Leadership.

#### **Core Competencies:**

Troubleshooting & Problem Solving ~ Account & Ledger Balancing ~ Collections ~ Financial Services  
Deposits ~ Transaction Processing ~ Product & Services Promotions ~ Account Management

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### **EMPLOYMENT HISTORY**

#### **ALJ Service LLC, Sunrise FL ~ 2008 - Present**

##### **CEO/Founder**

Collaborate with clients and employees on managing contractual requirements and team performance metrics while encouraging open communications and brainstorming new ideas.

Coach and mentor employees, team leaders, and trainers, reporting analysts, and QA analysts with effective recruitment, hiring staff, long and short-term goal setting, and strong team morale.

Manage department operations by allocating resources, scheduling deliverables, delegating daily responsibilities, evaluating challenges, and designing process, policies, and procedures that advance continuous improvements to operating logistics and workflows.

#### **Florida Department of Economic Development Dec 2013 – 2014**

##### **Adjudicator**

Fact finding research with the focus of obtaining information from the client thru phone, e-mail and faxes  
Ability to plan organized and complete project assignment in a timely manner  
Problem solving technique, along with effective communication, written and verbal skills  
Ability to understand and apply applicable rules, policies and procedures to operational and management analysis with regards to Federal and State Law  
Ability to organizing and document reports and data in logical format for presentation  
Ability to collect, evaluate and analyze data to develop alternative recommendations, solve problems, document work flow and other activities relating to the improvement of operational and management practices.

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### **EDUCATION**

#### **BS in Business, w/concentration in Global Business Management**

University of Phoenix (2012)

#### **AA in Business**

University of Phoenix (2009)

Certificate in Managing Project Teams



## VICTOR SIERRA

An accomplished business operations leader with over three decades of experience in the facility services industry. Holds a proven track record of successful business development by negotiating high-value contracts that have increased profitability. Leverages strategic planning to identify and develop teams into top-performers while cultivating a culture of operational excellence and world-class customer service.

### SUMMARY OF SKILLS

Bilingual: English, Spanish | Business Development | Strategic Planning | Profitability | Leadership | Problem Solving | Negotiations | Account Management | Customer Service | Operations Management | Training | Budgeting

### PROFESSIONAL EXPERIENCE

#### ALJ Services LLC

Fort Lauderdale FL  
02/20/2020 – Present

##### Project Manager- Quality Control

- Presently running the day-to-day janitorial operation for ALJ Services over-seeing and manager all ALJ accounts supervisor and employees.
- Manages the overall activities of a project(s), and supervises the assistant managers and supervisors
- Maintains/monitors work schedules of all personnel for three shifts, including the preparation and submission of weekly payroll time sheets
- Coordinates and controls special project work
- Conducts orientation of employees, develops employee's skills/abilities and performs annual employee evaluations
- Occasional off-site travel up to 10% of the time for meetings and/or training is required
- Financial performance of assigned location (P & L experience required)
- Customer satisfaction at assigned location

#### TCB Cleaning System

Miami, FL  
10/1994-12/2019

##### Operations Manager

Directed a large team to execute daily janitorial operations across Nova Southeastern University, Broward College, Broward County Courthouse, and several Miami Dade County buildings. Managed all aspects of the business from recruiting, hiring, training, business development, finance, marketing, customer service, and administration.

##### Achievements

- Hired over 20,000 associates, training and promoting several into higher level leadership roles
- Negotiated contracts worth \$3M monthly
- Achieved profitability of 12% year over year

##### Job Duties

- Assisted in the creation of the annual operating budget to maximize profitability
- Created and implemented a quality control program and safety program
- Implemented cost-control measures including labor utilization, reduced overtime, & productivity
- Directed a team of supervisors to lead and develop a large team of front-line employees
- Processed bi-weekly payroll for all employees through the SAP system
- Appraised associate performance, delivering feedback and annual reviews
- Completed all bookkeeping duties related to the finances of the business

#### ISS Cleaning Services

Miami, FL  
03/1990-09/1994

##### Project Manager

Managed a team of supervisors and front-line employees to execute daily janitorial operations for all South Florida UPS facilities from West Palm Beach to Key West, and on Florida's West Coast.

- Directed a large team to perform daily inspections, inventory of consumables, & customer service
- Monitored safety procedures and implemented SOP's in accordance with OSHA regulations
- Scheduled staff to maintain adequate coverage, delivered feedback, and processed payroll
- Ensured all deliverables were completed on time and according to the established budget
- Conducted all business administration functions including hiring, training, finance, & business development

### RELEVANT EXPERIENCE

#### Oxford Building Services

Miami, FL  
06/1983-03/1990

##### Area Manager

#### Longfellow Office Supply

Miami, FL  
08/1980-06/1983

##### Delivery Driver

**Jona Pierre-Louis |**

**OBJECTIVE**

- Dedicated, service-focused professional seeking to transition into customer servicescare.
- Reliable worker with the ability to quickly learn new concepts and skills.
- Backed by a solid work history, reputation as a team player and passion for helping others.

**WORK EXPERIENCE**

**Floor Attendant**

07/2019 – Present

Hard Rock, Hollywood, Florida

- I'm responsible for replacing towels and changing bed linens, as well as performing general cleaning of all surfaces.
- My job description may involve vacuuming and special bed turndowns for higher-end establishments.
- I prepare a guest's hotel room bed, the attendant must remove and replace the dirty beddings and pillow cases for clean, fresh linens.
- I replace the duvet covers between guests depending on the hotel he/she works with.
- I involve keeping the bathroom cleaned all the time. He/she washes the bathtub/shower, scrub the toilet and floor, and clean the sink and counter.
- My work description also entails cleaning the entire room when expecting a new guest before they arrive.
- I greet guests with a friendly smile and provide whatever assistance they might need cheerfully.

**Housekeeper**

06/2016 – 07/2019

Harbor Chase, Coral Springs, Florida

- Cleans all Common Areas including the lobby, guest restrooms and hallways.
- Vacuums all carpeted areas and upholstered furniture.
- Dusts all furniture, hanging pictures and fixtures. Sanitizes handrails.
- Cleans glass surfaces.
- Cleans doors, doorways and walls.
- Cleans and disinfects common areas and restrooms.
- Mops or vacuums common areas.
- Cleans and disinfects soiled utility bins.
- Cleans and organizes laundry areas and storage closets.
- Ensure that the housekeeping cart and other supplies and equipment are in a safe area as to prevent any injuries to residents, associates, or visitors.
- Ensure that hazardous cleaning products are properly stored and labeled.
- Cleans resident's rooms or apartments by vacuuming, dusting and disinfecting bathroom.
- Launders resident's linens, towels, sheets, and other items according to schedule and as needed.
- Ensures residents' personal clothing remain separate at all times and are returned promptly to the residents' room or apartment once laundered.

**EDUCATION**

**Culinary Institute of Haiti**

- Certificate in Culinary Arts.
- Associate Degree in Baking and Pastry.



**Ileana C. Pedrera**

Dedicated in applying Excellent Customer Service skills with over 20 years experiences  
In service operation managing and overseeing employees in achieving goal set forth.

Jan 2020 – Present

ALJ Service LLC

**Area Supervisor**

Current responsibilities coordinating and supervising cleaning team at Wastewater Administration Building  
at Broward County, Florida

June 2016 – Present

ABM Janitorial Services

**Floor Technician/Area Supervisor**

- Driver for delivering of cleaning materials
- Housekeeper services and maintaining Medical Offices
- Dedicated to ensuring safety of patients during office visits
- Accountable for proper disposal of hazardous materials
- Routinely cleaning patient rooms, restrooms, laboratory, waiting areas

February 2006 – February 2016

TCB Systems

**Floor Technician/ Supervisor**

- Supervisor overseeing cleaning staff
- Responsible for creating daily duty distribution for employees
- Responsible in new hire training
- Managing timelines and objective daily goals
- Floor Technician in all types of floorings
- Adhering to company guidelines
- Training in proper usage of safety materials

**Skills**

Managerial Skills

Excellent Customer Service Skills Self-starter with positive attitude.

## **ROLANDO BORREGO**

Seeking a position in which I will use my extensive experience to maximize efficiency. Proven experience in effectively interfacing with internal and external clients in line with the mission statement of a corporation.

- Extensive experience in floor care and janitorial practices
- Building and Maintenance courses
- Facilities management education
- Basic electrical installation
- Plumbing

### **Supervisor, ALJ Services 01/2020 - Present**

- Overseeing the custodial operations of day shift employees.
- Responsible for inspection reports
- Management of equipment and supply inventories
- Responsible for daily communication with Building Management.

### **Supervisor, TCB Systems, Davie, FL 09/2016-09/2018**

- Assist project manager with day to day custodial operations
- Overseeing the project management of other supervisors on duty during day shift
- Securing that all work orders were processed in a timely manner
- Responsible for inspection reports
- Management of equipment and supply inventories
- Responsible for the organization of events and projects

### **Supervisor, Planned Building Services 02/2007-09/2016**

- Responsible for payroll management of 47 employees
- Keeping track and maintaining an updated record of sick and vacation days
- Securing that all work orders were processed in a timely manner
- Data entry and filing
- Responsible for inspection reports
- Management of equipment and supply inventories
- Responsible for the organization of events and projects

### **Supervisor, UNICCO 01/1995-01/2007**

- Management of equipment and supply reports
- Floor care
- Data entry and filing
- Responsible for inspection reports
- Securing that all work orders were processed in a timely manner

## 1.1

### 1. Provide a description of the company s history

- a. 2201 Palm Ave. Ste. 210 Miramar FL 33025
- b. 13 years in business
- c. Latoya Julien CEO of ALJ Services has 13 as president of Operations
- d. No changes in ownership

### 2. Provide total number of current employees

- a. Full-time: 10
- b. Part-time: 32

### 3. Provide total number of supervisory employees

- a. Full-time: 5
- b. Part-time: 8

### 4. Provide total number of custodial workers

- a. Full-time: 5
- b. Part-time: 24

### 5. Do you employ any temporary employees? If so, what percentage of your workforce will be temporary / on-call?

Below 2% will be temporary

### 6. Do you provide health benefits to your employees?

Yes, to employees that work full-time and want insurance benefits

### 7. Does your company require your employees to have a criminal background check?

Yes,

- a. Drug and Background check are standard pre-hiring qualifications process, and this is performed on all employees at the initial hiring process when they are offered a job.

## 1.2. Company Experience/Reference

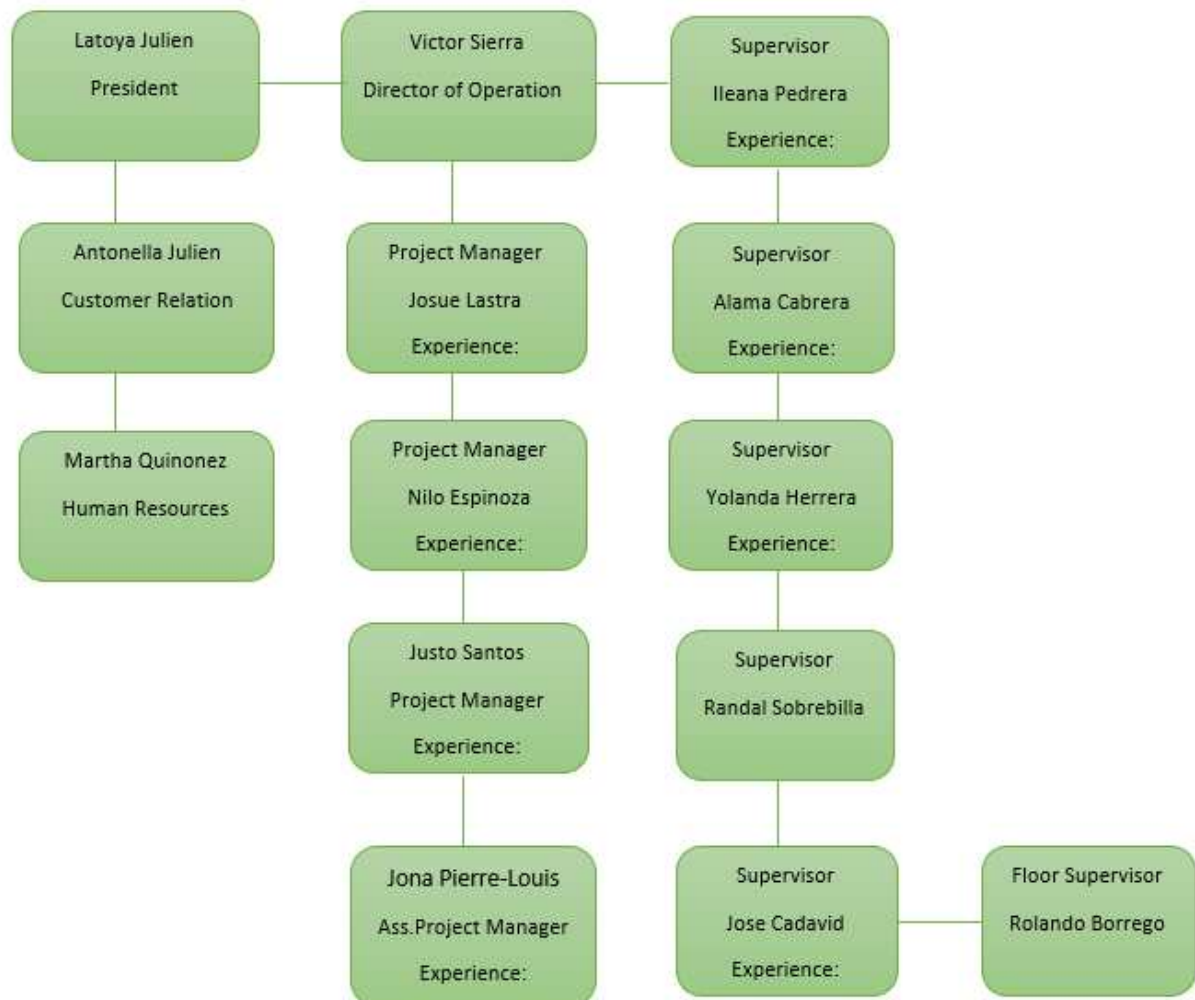
### Executive Overview

ALJ Janitorial is one of the leading providers of Commercial cleaning, we were founded in 2008. ALJ Services Janitorial philosophy is to establish a team approach to cleaning not just internally, but as important, between ourselves and our customer. Our primary function is commercial cleaning for government building, multi-tenant and single tenant buildings, retail, shopping malls, hotels, educational institutions, industrial and medical facilities. Some of the entities we have provided services for include Metro Center Business Park, and Metro-Center Business Park. We develop a program and relationship with each customer whereby your confidence in our abilities to free you

## Janitorial Services - County Facilities

from the day to day worries of the janitorial service. We accomplish this through our management and supervisory experience, our organizational depth and technical knowledge and most important, our commitment. The full time, on site supervisor is the key to obtaining consistent quality cleaning.

A profile of our company s organization is provided within. Because of our extensive operations you can be assured of service as scheduled, and in the event of an emergency, we can obtain people and equipment remarkably fast. We are immensely proud of our emergency response capabilities.



## Management Experience

ALJ collaboratively has over 45 years of management experience. Our Management department operates by allocating resources, scheduling deliverables, delegating daily responsibilities. The supervisors then evaluate each job criteria, challenges, and design a logical approach to the procedures that advance continuous improvements to operating logistics and workflows. When managing contractual agreements, it requires a team performance matrix, this is important while



encouraging open communications between management and employees. Our supervisor train and mentor our custodial team leaders for the development of their skill sets.

## 1.2 Previous Performance Experience

Past and present performance that all include day porter and have more than 15 employees on the service contract. ALJ service has excellent track record with past and present contracts. We have been awarded contracts previously performed by other companies and received excellent evaluation and references. We have worked with Broward County, Publix, Massey Yardley, K1 Reality. We pride ourselves on the fact that the clients notice the difference when we take over a contract, that the clients and the employees can notice the difference. We do not just do what is required, we tend to go above and beyond the normal standard. We clean in places that are normally overlooked and we look in places that regular companies don't clean

### 1.2. Company Experience/Reference

#### Similar Experience Within Three (3) years

The Broward County contract has a total square foot of 240 and a similar setting, four (4) of the location sites have multiple building and the other three (3) sites have only one (1) building per site. The reference includes current and past services performed along with email, and phone numbers to reach project the managers.

#### 1. CityPlace South Tower

Past Contract: 2017 – 2019

**Sub-Contractor:** I was sub-contracted by People Choices Pressure Cleaning to perform the janitorial aspect of the contract Cleaning and Maintenance, Janitorial cleaning Including but not limited to providing all cleaning products, materials and supplies, equipment, labor, and supervision.

The total square foot is 237,331, one Building 20 Floors.

The number of employees is 29 including two (2) day porters and two (3) supervisors and one project manager and one assistance project manager. Price is \$789,526.00 We perform green cleaning on this building. All employees received regular background checks.

**This project was 7 days, 24/7, 52 weeks a year**

People Choices Pressure cleaning: Steve Landis at  
954-347-5581

[h2opressure@bellsouth.net](mailto:h2opressure@bellsouth.net)

#### 2. Metro-center Business Park- Phase 1

Past Contract: 2016 – 2019

North 31st Avenue Phoenix, AZ 85051



Prime Contractor: I was hired as cleaning and maintenance contractor my job description included but not limited to providing all cleaning products, materials and supplies, equipment, labor, and supervision. Mondays to Fridays, the total square foot is 180. The number of employees is 15 including two (2) day porters two (2) Supervisor and one project manager. Price is \$567,439.00. Contact: Mike Jones at

This is a 10-story building we preform green cleaning on this building

**This project was 5 days, 52 weeks a year**

The employees received background checks.

602-419-7390

[mj4fitness@yahoo.com](mailto:mj4fitness@yahoo.com)

### 3. **Metro-Center**

Past Contract: 2017 – 2020

2400 Metro-Center Blvd E, West Palm Beach, FL 33407

Prime Contractor: I was hired for janitorial services my job description included but not limited to providing all cleaning products, materials and supplies, equipment, labor, and supervision. Mondays to Fridays.

The total square foot is 456,959.

This is a 2-story building we preform green cleaning on this building

The employees received background checks.

**Mention if this project was 5 days, 52 weeks a year**

Clivette Williams

Contract Administrator

2400 Metro-center BLVD West Palm Beach FL 33407

281-901-7078

[Clivette42@gmail.com](mailto:Clivette42@gmail.com)

### **Medical center**

Past Contract: 2016 – 2019

4400 N Congress Ave, West Palm Beach, FL 33407

Prime Contractor: I was hired for janitorial services my job description included but not limited to providing all cleaning products, materials and supplies, equipment, labor, and supervision. Mondays to Sunday.

The total square foot is 341,861.

This is a 2-story building we preform green cleaning on this building

The employees received background checks.

**This project was 7 days, 24/7, 52 weeks a year**

Andre McFarlane

Contract Administrator

4400 Congress Avenue, West Palm Beach, FL 33407

347-954-8989

[Andreemcfarlane74@gmail.com](mailto:Andreemcfarlane74@gmail.com)

### 1.3 Experience of Key Personnel

#### Agreement 1 Libraries 33 Locations:

##### 1. **Project Manager: Victor Sierra**

ALJ Janitorial Services Project Manager Victor Sierra has 22 years of janitorial experience and responsible for over 420 employees. As a quality control manager, he has over 10 years of experience providing quality control for various janitorial projects. He is responsible for the day-to-day operation of the business

##### **Assistance Project Manager: Jona Pierre-Louis**

Our assistant project manager Jona Pierre-Louis brings over 10 years of experience to the firm from working in the hospitality industry he is highly organized and involved in one and one training. He brings in deep knowledge of maintenance and quality standard from high-profile clients and the comprehension of meeting their needs.

##### **Site Supervisor North Locations: Ileana C. Pedrera**

A supervisor dedicated to applying Excellent Customer Service skills, with over 20 years of janitorial and supervisor experiences. Have been working in service operation overseeing employees in achieving goal set forth. Her responsibilities are coordinating and supervising cleaning team.

##### **Site Supervisor North Locations: Bruno Martinez**

As a supervisor Bruno Martinez has 5 consecutive years of janitorial services experience but 7 years as a floor tech and janitorial equipment servicing.

##### **Site Supervisor South Location: Curtis Stocking**

More than 7 years of janitorial experience as a custodian, with knowledge and understanding of safety protocol and procedures. He ensures that his staff is well equip and train on safety procedures to.

#### 4. Location

ALJ Janitorial Services is located at 12717 W Sunrise Blvd # 153, Sunrise, FL 33323. ALJ Janitorial is both a **Local Business** and a **Locally Based Business** as each term is defined by Section 1-74, Broward County Code of Ordinances.

## 5. Project Approach

### 3.1 Project approach for each agreement of locations prime vendor is proposing:

- a. **Describe how you intend to meet or exceed quality standards. Discuss adequacy of weekly service hours proposed to meet the quality specifications described in the RFP.**

ALJ Service will meet with the contract administrator to go over the needs of the facility. Then we will strategically study the cleaning specifications to put together a 30-cleaning plan to bring the facilities up to cleaning standards. Then schedule to identifies the needs of the Daily, Weekly, Monthly, Semi-Monthly, Quarterly, Semi-Annually, and Annually cleaning standards. This schedule will assist us in meeting the needs of each building throughout Broward County.

- b. **Discuss any exceptions you suggest to minimum proposed service hours.**

No, intend to meet or exceed quality standard

- c. **Describe how you propose to meet minimum work tasks and interface with normal building activities.**

ALJ has expert supervisors that deals with staff interaction on a daily basis, one of ALJ approach is speaking with contract admin in the initial meet to gain a better understanding on breaks, lunches, frequency traffic within that building will assist ALJ with setting cleaning schedules that will best interface staff and meet building needs. For example, if most on the staff is on lunch between 11-1pm we clean restrooms 15mins before leaves depending on the need and 15mins after staff leaves this ensure minimum interaction with staff and clean facilities are maintain.

- a. **Describe how you will maintain public areas, specifically providing high quality floor surfaces.**

ALJ plans to assign a floor technician to every location, their nightly duty are to ensure that high traffic areas a maintain to facility standards and the day time crew is to ensure that the areas are spot clean regularly to ensure that these standards are maintained.

### 3.2 Describe how prime Vendor will manage and organize work for each Agreement of locations prime vendor is proposing:

After meeting with the contract administrator and discussing the location needs and concerns a team will be formulated to specification and the needs to that building.

- a. **State number of crews working for each agreement identified.**

Number of crew with be identified base on the facilities needs for each agreement upon meeting with the contract administrator.

- i. **Describe how you will schedule basic janitorial service for each facility.**



Schedule Basic Janitorial Service for each Facility. Services will be basic on the contract frequency which are Daily, Weekly, Monthly, Semi-Monthly, Semi-Annually, and Annually.

**ii. List the individual building teams that will be working for that agreement per building(s):**

Project manager  
Assistance Project Manager  
Supervisor  
Team Leader  
Crew

**b. Describe how you will schedule basic janitorial service for each facility while coordinating with periodic project and annual work task.**

A special crew will be implemented to assist with annual project work to ensure that daily work is not interrupted by annually work.

**i. Describe crew organization to perform basic and project work.**

Basic work will be scheduled to match the contract specification this will be done by analyzing the scheduling requirement and Square footage of each building and staffing it with the required staff to meet the building demands. The project work will be a separate schedule and crew to come in and perform project work on coordinate schedule day.

**c. Describe and present an example of your reporting system used to compare actual performance to your schedule for regular service.**

Compu clean is presently used to compare actual performance to your schedule for regular service.

**d. Describe your capabilities to respond to emergency or disaster situations including of specialized equipment required for de-watering or moisture removal tasks or other special cleaning services.**

ALJ is ready for any emergency situation and will respond within the response times outlined in the scope of work/specifications for County Facilities During the initial days of contract start- up, ALJ will identify and establish a listing of additional staff members for an emergency response team. This listing will be in addition to our basic staff telephone/contact list. ALJ employees are available to perform emergency cleaning services on a twenty-four (24) hours a day, seven (7) days a week basis to response to urgent calls or emergency situations such as, but not limited to spills, flooding, overflows, and other potential safety and health hazards requiring an immediate response. During and after a public emergency, disaster, or hurricane, County Facilities will be given a "priority basis for any clean up services required It is vital and imperative that the tenants

are protected from any emergency situation, which threatens public health and safety, as determined by County Facilities ALJ recruit s staff and maintains contact information for those employees available to provide services during mandatory evacuations. ALJ has Truck Mount, Carpet truck Portable, carpet extractors, and fans, blowers.

### 3.3 Air Quality Control

ALJ air quality control in house program is unique designed to meet the random needs of each facility using the top to bottom mythology. The program is designed as a tool to assist the manager or supervisor in the production of consistent quality service. It will enable to randomly view areas of your facility through inspections, producing rating values and possible solutions to incurred deficiencies.

The initial procedure of the program is to break down into specific areas listing all tasks which are to be performed in each area. The program will randomly select areas to be inspected ensuring that all areas are inspected over a given periods of time with no patterns of frequencies occurring. An inspector will inspect a given area rating each task worth a grade of excellent through good being acceptable and fair through poor being not acceptable.

#### Cleaning Methodology

ALJ Services has challenged itself to becoming proactive by using the knowledge and the use of Green cleaning techniques that have a helpful impact on the environment and your health. Through implementing Green-building best practices, we can help owners and managers solve building problems, improve building performance over time, and ensure a safe and healthy environment for the occupants and visitors of your building.

### 3.4 Company Equipment

#### Heavy Equipment

2 Minuteman ES2832 Floor Scrubber 32

4. Tilted Trucks

2 Pressures with Tire

4 Carpet Extractor

1. Van

1 Truck

All equipment has a one to four (1 to 4 hours) mobilization time period

#### Floor Machine

2 Karcher CV 60/2 RS Bp Paper Inner Bag; HEPA Inner Filter

2 BGCC28 Upright Wide Area V Disposable paper bag and cloth outer bag.

1 Chariot 2 iVac 24 ATV Paper Inner Bag; HEPA Inner Filter

4 Floor Buffer

4 Floor Scrubber

4 Water Extractor  
3 ProTeam backpack  
10 ProTeam hand  
5 Dryers

### **Equipment Maintenance**

ALJ services Equipment is maintain by Cleaning System Inc.  
Onsite visits repair  
Drop off repair  
Part replacements

### **List office equipment**

4 Computer  
1 Fax Machine  
High Speed Internet  
2 Phone Service  
2 Printers and Copiers  
QuickBooks  
ADP Payroll  
Adobe Acrobat  
Microsoft Suite

### **Provide prime Vendor s internal Employee Safety Training Manual.**

ALJ Janitorial believes that employees benefit from being provided an environment that is healthy and safe. We have a strong commitment to our Health, Training, and Safety Program that we have implemented for our employees. ALJ Janitorial has a full-time Manager of Employment, Safety, and health to ensure this program is executed and continues to grow and improve.

Our Safety Manual attached contains a myriad of topics but specifically contains specific topics on Hazard Communication Act, Personal Protective Equipment, Emergency Preparedness, Exposure Control, Green Cleaning and Safety Awareness.

However, besides the safety training our employees receive upon hiring as well as monthly, ALJ Janitorial must provide operational training, initially as well as ongoing, to ensure quality, skilled and trained service providers. Below is a look at a few of the highlights from our operational training program as well as our management training program.

ALJ Services LLC. is dedicated to providing a safe and healthy working environment and to follow operating practices that will safeguard all employees and comply with OSHA standards. The safety of our employees, the public and customers are a top priority. We expect all personnel to understand that safety will take precedence over expediency or shortcuts. Every attempt will be made to reduce the possibility of incident occurrence and to that end we have established a comprehensive Safety Program to assure the continued safety of our staff. Safety

guidelines are provided, procedures and systems required, MSD sheets completed, inspections and safety meetings conducted, and incentive programs are in place to reward safety goals

### On-Site Safety

Workplace safety and health orientation begins on the first day of initial employment or job transfer. Each employee has access to a copy of the safety manual, through his or her supervisor, for review and future reference, and each employee will be given a personal copy of the safety rules, policies and procedures pertaining to his or her job. Supervisors will ask questions of employees and answer employees' questions to ensure knowledge and understanding of safety rule, policies and job-specific procedure described in our workplace safety program. Employees are thought to be aware of their surroundings while performing the duties.

All employees will be instructed by their supervisors that compliance with safety rules described in the workplace safety manual is required.

### Green Cleaning Products

When contracted to create a Green Clean program for your building, the cleaning products we use are formulated to achieve maximum cleaning effectiveness, while exceeding all environmental and safety requirements. We use Green Seal certified cleaning chemicals for general purpose, restroom, glass, and carpet cleaning, or recommended products for those not covered by the Green Seal Standard but do go beyond current, industry specifications. As part of any Green Clean program, we encourage, and will facilitate, an effective recycling effort the collection of materials, separation of recyclables from non-recyclables, and the removal of both.

## 2. Agreement 2 Large Facilities Group 1 (5 Locations)

### Project Manager: Justo Santos

He is one on project manages/ Air Quality Control manages he has been with ALJ Services since 2011. He brings over 13 years of janitorial experience and 5 years of Air Quality Control. Oversee inspections, quality control measures, inventory control and staffing at assigned location

### Site Supervisor: Yolanda Herrera

Yolanda Herrera one of our supervisors that direct the daily activities of ALJ custodial employees., that manages the facility to ensure appropriate and timely preparation. Work with established constraints and facility conditions and report on variances when applicable. Establish and implement periodic schedules and procedures for the custodial program. Ensure that all facilities under her responsibility are safe and comply with all federal, state, and local laws. Performs regular inspections of resident, ancillary, and communal areas for sanitation, order, safety, and comfortable environment.



**Site Supervisor: Kevinlee Todman**

Assist with scheduling and planning of events on and off site. Evaluate, create, coordinate, plan and assign tasks developing work lists for team members. Provide guidance and direction for janitorial team, including setting performance standards and monitoring performance as well as proper training. Inspect all work performed to ensure it meets company standards and client expectations, as well as any established standards designated by local, state, or federal laws.

**Project Approach****3.1 Project approach for each agreement of locations prime vendor is proposing:**

- a. Describe how you intend to meet or exceed quality standards. Discuss adequacy of weekly service hours proposed to meet the quality specifications described in the RFP.**

ALJ Service will speak with the contract administrator about the Biohazard program that they have in place to gaining a better understanding of room cleaning schedule. This will assist with instructing custodial of the facility rules and regulation. By doing this ALJ will strategically study the cleaning specifications and put together a schedule to identify the needs of the Daily, Weekly, Monthly, Semi-Monthly, Quarterly, Semi-Annually, and Annually cleaning standards. This schedule will assist us in meeting the needs of each building throughout Broward County.

- d. Discuss any exceptions you suggest to minimum proposed service hours.**

No, intend to meet or exceed quality standard

- e. Describe how you propose to meet minimum work tasks and interface with normal building activities.**

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- b. Describe how you will maintain public areas, specifically providing high quality floor surfaces.**

ALJ plans to assign a floor technician to every location, their nightly duty are to ensure that high traffic areas a maintain to facility standards and the day time crew is to ensure that the areas are spot clean regularly to ensure that these standards are maintained.

**3.2 Describe how prime Vendor will manage and organize work for each Agreement of locations prime vendor is proposing:**

After meeting with the contract administrator and discussing the location needs and concerns a team will be formulated to specification and the needs to that building.

**c. State number of crews working for each agreement identified.**

Number of crew will be identified based on the facilities needs for each agreement upon meeting with the contract administrator.

**iii. Describe how you will schedule basic janitorial service for each facility.**

Schedule Basic Janitorial Service for each Facility. Services will be based on the contract frequency which are Daily, Weekly, Monthly, Semi-Monthly, Semi-Annually, and Annually.

**iv. List the individual building teams that will be working for that agreement per building(s):**

Project manager  
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Supervisor  
Team Leader  
Crew

**d. Describe how you will schedule basic janitorial service for each facility while coordinating with periodic project and annual work task.**

A special crew will be implemented to assist with annual project work to ensure that daily work is not interrupted by annually work.

**i. Describe crew organization to perform basic and project work.**

Basic work will be scheduled to match the contract specification this will be done by analyzing the scheduling requirement and Square footage of each building and staffing it with the required staff to meet the building demands. The project work will be a separate schedule and crew to come in and perform project work on coordinate schedule day.

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Part replacements

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2 Phone Service

2 Printers and Copiers

QuickBooks

ADP Payroll

Adobe Acrobat

Microsoft Suite

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collection of materials, separation of recyclables from non-recyclables, and the removal of both.

### 3. Agreement 3 Large Facilities Group 2 (5 Locations)

#### Project Manager: Josue Lastra

Is one of our supervisors he brings 13 years of janitorial experiences his duties are to maintain and establishes work performance standards. Assists in goal setting for the custodial staff and recommend work improvements. Create and developing duty list for employees and inspect work to ensure proper completion. Provide support and leadership in special projects/initiatives as directed by the project manager, to established work areas or project duties, and overall training for the custodial crew.

#### Site Supervisor: Rolando Borrego

Floor tech supervisor he has an extensive record with working with floor, his ability to maintain flawless finish is outstanding. His proven track record and experience speaks for itself. His ability to effectively interfacing with internal and external clients in his line of work is seamless.

#### Site Supervisor: Leonard Rodriguez

Is one of the night shift Supervisor he schedules attendance and counseling issues. He performs the following duties cleaning audits to ensure the facilities are clean to standard for the morning crew. Problem solver for any issues that needed to attention immediately. Train new custodians to do the job and kept up with on online courses as needed. Ensure the relationship between the company and the facilities are maintained.

#### 3.1 Project approach for each agreement of locations prime vendor is proposing:

##### a. Describe how you intend to meet or exceed quality standards. Discuss adequacy of weekly service hours proposed to meet the quality specifications described in the RFP.

ALJ Service will meet with the contract administrator to go over the needs of the facility. Then we will strategically study the cleaning specifications to put together a 30-cleaning plan to bring the facilities up to cleaning standards. Then schedule to identifies the needs of the Daily, Weekly, Monthly, Semi-Monthly, Quarterly, Semi-Annually, and Annually cleaning standards. This schedule will assist us in meeting the needs of each building throughout Broward County.

##### b. Discuss any exceptions you suggest to minimum proposed service hours.

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**c. Describe how you propose to meet minimum work tasks and interface with normal building activities.**

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Assistance Project Manager  
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occurring. An inspector will inspect a given area rating each task worth a grade of excellent through good being acceptable and fair through poor being not acceptable.

### **Cleaning Methodology**

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## **3.4 Company Equipment**

### **Heavy Equipment**

- 2 Minuteman ES2832 Floor Scrubber 32
- 4. Tilted Trucks
- 2 Pressures with Tire
- 4 Carpet Extractor
- 1. Van
- 1 Truck

All equipment has a one to four (1 to 4 hours) mobilization time period

### **Floor Machine**

- 2 Karcher CV 60/2 RS Bp Paper Inner Bag; HEPA Inner Filter
- 2 BGCC28 Upright Wide Area V Disposable paper bag and cloth outer bag.
- 1 Chariot 2 iVac 24 ATV Paper Inner Bag; HEPA Inner Filter
- 4 Floor Buffer
- 4 Floor Scrubber
- 4 Water Extractor
- 3 ProTeam backpack
- 10 ProTeam hand
- 5 Dryers

### **Equipment Maintenance**

- ALJ services Equipment is maintain by Cleaning System Inc.
- Onsite visits repair
- Drop off repair
- Part replacements

### **List office equipment**

- 4 Computer
- 1 Fax Machine
- High Speed Internet



2 Phone Service  
2 Printers and Copiers  
QuickBooks  
ADP Payroll  
Adobe Acrobat  
Microsoft Suite

### **Provide prime Vendor s internal Employee Safety Training Manual.**

ALJ Janitorial believes that employees benefit from being provided an environment that is healthy and safe. We have a strong commitment to our Health, Training, and Safety Program that we have implemented for our employees. ALJ Janitorial has a full-time Manager of Employment, Safety, and health to ensure this program is executed and continues to grow and improve.

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ALJ Services LLC. is dedicated to providing a safe and healthy working environment and to follow operating practices that will safeguard all employees and comply with OSHA standards. The safety of our employees, the public and customers are a top priority. We expect all personnel to understand that safety will take precedence over expediency or shortcuts. Every attempt will be made to reduce the possibility of incident occurrence and to that end we have established a comprehensive Safety Program to assure the continued safety of our staff. Safety guidelines are provided, procedures and systems required, MSD sheets completed, inspections and safety meetings conducted, and incentive programs are in place to reward safety goals

### **On-Site Safety**

Workplace place safety and health orientation begins on the first day of initial employment or job transfer. Each employee has access to a copy of the safety manual, through his or her supervisor, for review and future reference, and each employee will be given a personal copy of the safety rules, policies and procedures pertaining to his or her job. Supervisors will ask questions of employees and answer employees' questions to ensure knowledge and understanding of safety rule, polices and job-specific procedure described in our workplace safety program. Employees are thought to be aware of their surroundings while performing the duties.

All employees will be instructed by their supervisors that compliance with safety rules described in the workplace safety manual is required.

### Green Cleaning Products

When contracted to create a Green Clean program for your building, the cleaning products we use are formulated to achieve maximum cleaning effectiveness, while exceeding all environmental and safety requirements. We use Green Seal certified cleaning chemicals for general purpose, restroom, glass, and carpet cleaning, or recommended products for those not covered by the Green Seal Standard but do go beyond current, industry specifications. As part of any Green Clean program, we encourage, and will facilitate, an effective recycling effort the collection of materials, separation of recyclables from non-recyclables, and the removal of both.

#### 4. Agreement 4 Large Facilities Group 3 (5 Locations)

##### Project Manager: Alma Cabrerias

Over 10 years experience in cleaning service operations Supervisor and Manager Speak Spanish and English fluently, Cheerful personality Efficient and courteous. Worked with public to meet customer needs. Coordinating and supervising Custodial team Broward county libraries and At Nova University

##### Site Supervisor: Jose Cadavid

Establishes and maintain work performance standards for the last 6 years. Assists in goal setting for the custodial staff and recommend work improvements. Assists with developing duty list for employees and inspect work to ensure proper completion. Providing support and leadership in special projects and initiatives as directed by the Project Manager. Assign personnel to established work areas or project duties. Participate in the performance development review process. Assists in managing the overall activities of a projects and supervises the project crew.

##### Site Supervisor: Louis Smith

Supervised janitorial services for the last 8 years and coordinated hiring, training of new hires for housekeeping and maintenance departments. Managing Housekeeping Maintenance and Customer Services, budgets, staffing levels and vendors purchasing supplies and equipment. Amended problems to meet state and OSHA regulations.

### Project Approach

#### 3.1 Project approach for each agreement of locations prime vendor is proposing:

- a. **Describe how you intend to meet or exceed quality standards. Discuss adequacy of weekly service hours proposed to meet the quality specifications described in the RFP.**

ALJ Service will meet with the contract administrator to go over the needs of the facility. Then we will strategically study the cleaning specifications to put together a 30-cleaning plan to bring the facilities up to cleaning standards. Then schedule to identifies the needs of the Daily,

Weekly, Monthly, Semi-Monthly, Quarterly, Semi-Annually, and Annually cleaning standards. This schedule will assist us in meeting the needs of each building throughout Broward County.

**b. Discuss any exceptions you suggest to minimum proposed service hours.**

No, intend to meet or exceed quality standard

**c. Describe how you propose to meet minimum work tasks and interface with normal building activities.**

ALJ has expert supervisors that deals with staff interaction on a daily basis, one of ALJ approach is speaking with contract admin in the initial meet to gain a better understanding on breaks, lunches, frequency traffic within that building will assist ALJ with setting cleaning schedules that will best interface staff and meet building needs. For example, if most on the staff is on lunch between 11-1pm we clean restrooms 15mins before leaves depending on the need and 15mins after staff leaves this ensure minimum interaction with staff and clean facilities are maintain.

**d. Describe how you will maintain public areas, specifically providing high quality floor surfaces.**

ALJ plans to assign a floor technician to every location, their nightly duty are to ensure that high traffic areas a maintain to facility standards and the daytime crew is to ensure that the areas are spot clean regularly to ensure that these standards are maintained.

**3.2 Describe how prime Vendor will manage and organize work for each Agreement of locations prime vendor is proposing:**

**a. State number of crews working for each agreement identified.**

Number of crew with be identified base on the facilities needs for each agreement upon meeting with the contract administrator.

**i. Describe how you will schedule basic janitorial service for each facility.**

Schedule Basic Janitorial Service for each Facility. Services will be basic on the contract frequency which are Daily, Weekly, Monthly, Semi-Monthly, Semi-Annually, and Annually.

**ii. List the individual building teams that will be working for that agreement per building(s):**

Project manager  
Assistance Project Manager  
Supervisor  
Team Leader  
Crew

**b. Describe how you will schedule basic janitorial service for each facility while coordinating with**

**periodic project and annual work task.**

**ii. Describe crew organization to perform basic and project work.**

Basic work will be scheduled to match the contract specification this will be done by analyzing the scheduling requirement and Square footage of each building and staffing it with the required staff to meet the building demands. The project work will be a separate schedule and crew to come in and perform project work on coordinate schedule day.

**c. Describe and present an example of your reporting system used to compare actual performance to your schedule for regular service.**

Compu clean is presently used to compare actual performance to your schedule for regular service.

**d. Describe your capabilities to respond to emergency or disaster situations including of specialized equipment required for de-watering or moisture removal tasks or other special cleaning services.**

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**5. Agreement 6 Large Facilities Group 5 (5 Locations)**

**Project Manager: Wendy Gaeta**

Proven leader with years successful experience in housekeeping management Well versed in maintaining high standards of excellence in the daily housekeeping operations. In depth knowledge of leading housekeeping. operations in accordance with hotel policies and procedures in a 4-star 5,000 room hotel. Adept at monitoring and developing team member performance in terms of professional development and evaluations. Very effective in handling queries and complaints in a professional and resolution-oriented manner.

**Site Supervisor: Jamie Munoz**

Provide guidance to Account Supervisors on matters related to performance management, staffing/recruitment, training, HR compliance for the last 10 years. Establishes/maintains work performance standards. The Account Manager reports to the Operations Manager and is responsible for the following activities. Establish work standards and flow. Organize and develop short- and long-term goals and objectives. Maintains/ monitors work schedules of all personnel, including the preparation and submission of weekly payroll time sheets. Maintains quality service by enforcing quality and customer service standards; analyzing and resolving quality and customer service problems; identifying trends; recommending improvements

**Site Supervisor: Shanika Whitehead**

Has worked in the custodial services for 9 years in make sure all hiring, and background paperwork is completed and submitted on time. Resolves clients concerns conducts follow-up calls and makes onsite visit inspections for satisfactory job performance. Make sure the SOW is followed and done properly. Make sure all new hires and staff have received the proper training. Order s replacement items through purchasing and works with vendors regarding repairs to existing equipment. Ensures all equipment in proper working condition including carts, steam cleaners, etc. Make sure all inspections are completed and any failures have been corrected. Plans, assigns, and/or supervises the performance of general custodial functions such as sweeping, mopping, and dusting; the cleaning of office furniture, walls, windows, and floors; and the emptying of trash

**3.1 Project approach for each agreement of locations prime vendor is proposing:****a. Describe how you intend to meet or exceed quality standards. Discuss adequacy of weekly service hours proposed to meet the quality specifications described in the RFP.**

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**b. Discuss any exceptions you suggest to minimum proposed service hours.**

No, intend to meet or exceed quality standard

**c. Describe how you propose to meet minimum work tasks and interface with normal building activities.**



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**d. Describe how you will maintain public areas, specifically providing high quality floor surfaces.**

ALJ plans to assign a floor technician to every location, their nightly duty are to ensure that high traffic areas a maintain to facility standards and the daytime crew is to ensure that the areas are spot clean

**3.2 Describe how prime Vendor will manage and organize work for each Agreement of locations prime vendor is proposing:**

After meeting with the contract administrator and discussing the location needs and concerns a team will be formulated to specification and the needs to that building.

**a. State number of crews working for each agreement identified.**

Number of crew with be identified base on the facilities needs for each agreement upon meeting with the contract administrator.

**i. Describe how you will schedule basic janitorial service for each facility.**

Schedule Basic Janitorial Service for each Facility. Services will be basic on the contract frequency which are Daily, Weekly, Monthly, Semi-Monthly, Semi-Annually, and Annually.

**ii. List the individual building teams that will be working for that agreement per building(s):**

Project manager  
Assistance Project Manager  
Supervisor  
Team Leader  
Crew

**b. Describe how you will schedule basic janitorial service for each facility while coordinating with periodic project and annual work task.**

A special crew will be implemented to assist with annual project work to ensure that daily work is not interrupted by annually work.

**i. Describe crew organization to perform basic and project work.**

Basic work will be scheduled to match the contract specification this will be done by analyzing the scheduling requirement and Square footage of each building and staffing it with the required staff to meet the building demands. The project work will be a separate schedule and crew to come in and perform project work on coordinate schedule day.

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**7. Agreement 7 Large Facilities Group 6 (5 Locations)**

**Project Manager: Jose Santo**

Has 9 years of experience in the janitorial field his responsibilities includes inspecting work performed to ensure conformance to specifications and established standards. Manage, supervise and coordinate activities of workers engaged in janitorial services. Demonstrate and promote company culture, values and management philosophy. Develop and recommend custodial operating budget and ensure the department operates within budget. Train new employees, control expenses within area of responsibility, and confers with staff to resolve production problems.

**Site Supervisor: Michael Ramunno**

Has managed 30-50 employees in the last 11 years and subcontractors daily across all different trades by adhering to protocols and best practices implementation. Coordinated schedules and day-to-day activities of crew to satisfy project needs. Eliminated project lags by inspecting work-in-progress to maintain pace, compliance and top-quality control. Maintained high quality standards by educating sub-contractors on quality control.

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Crew

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## 8. Agreement 8 Small Facilities Group 1 (8 Locations)

### Project Manager: Josue Lastra

Is one of our supervisors he brings 13 years of janitorial experiences his duties are to maintain and establishes work performance standards. Assists in goal setting for the custodial staff and recommend work improvements. Create and developing duty list for employees and inspect work to ensure proper completion. Provide support and leadership in special projects/initiatives as directed by the project manager, to established work areas or project duties, and overall training for the custodial crew.

**Site Supervisor: Alberto Garcia**

Accomplished business management professional with extensive experience in team supervision, building maintenance, janitorial services, safety administration and customer service. Versatile career experience includes over fifteen years combined in retail and commercial property management, janitorial, OSHA safety and banking. Academic credentials include an A.S. with honors in Business Management with an emphasis in Business Administration.

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### On-Site Safety

Workplace safety and health orientation begins on the first day of initial employment or job transfer. Each employee has access to a copy of the safety manual, through his or her supervisor, for review and future reference, and each employee will be given a personal copy of the safety rules, policies and procedures pertaining to his or her job. Supervisors will ask questions of employees and answer employees' questions to ensure knowledge and understanding of safety rule, policies and job-specific procedure described in our workplace safety program. Employees are thought to be aware of their surroundings while performing the duties.

All employees will be instructed by their supervisors that compliance with safety rules described in the workplace safety manual is required.

### Green Cleaning Products

When contracted to create a Green Clean program for your building, the cleaning products we use are formulated to achieve maximum cleaning effectiveness, while exceeding all environmental and safety requirements. We use Green Seal certified cleaning chemicals for general purpose, restroom, glass, and carpet cleaning, or recommended products for those not covered by the Green Seal Standard but do go beyond current, industry specifications. As part of any Green Clean program, we encourage, and will facilitate, an effective recycling effort the collection of materials, separation of recyclables from non-recyclables, and the removal of both.

## 6. Agreement 9 Small Facilities Group 2 (4 Locations)

### Project Manager: Alma Cabrerias

Over 10 years experience in cleaning service operations Supervisor and Manager Speak Spanish and English fluently, Cheerful personality Efficient and courteous. Worked with public to meet customer needs. Coordinating and supervising Custodial team Broward county libraries and At Nova University

### Site Supervisor: Bruno Martinez

Janitorial services for 5 consecutive years within the company. Experienced in Floor waxing Complete maintenance of the warehouse: Bathroom, Floors, Offices, and Warehouse dusting.

### 3.1 Project approach for each agreement of locations prime vendor is proposing:

- a. **Describe how you intend to meet or exceed quality standards. Discuss adequacy of weekly service hours proposed to meet the quality specifications described in the RFP.**

ALJ Service will speak with the contract administrator about the Biohazard program that they have in place to gaining a better understanding of room cleaning schedule. This will assist with instructing custodial of the facility rules and regulation. By doing this ALJ will strategically study the cleaning specifications and put together a schedule to identify the needs of the Daily, Weekly, Monthly, Semi-Monthly, Quarterly, Semi-Annually, and Annually cleaning standards. This schedule will assist us in meeting the needs of each building throughout Broward County.

- b. **Discuss any exceptions you suggest to minimum proposed service hours.**

No, intend to meet or exceed quality standard

- c. **Describe how you propose to meet minimum work tasks and interface with normal building activities.**

ALJ has expert supervisors that deals with staff interaction on a daily basis, one of ALJ approach is speaking with contract admin in the initial meet to gain a better understanding on breaks, lunches, frequency traffic within that building will assist ALJ with setting cleaning schedules that will best interface staff and meet building needs. For example, if most on the staff is on lunch between 11-1pm we clean restrooms 15mins before leaves depending on the need and 15mins after staff leaves this ensure minimum interaction with staff and clean facilities are maintain.

- d. **Describe how you will maintain public areas, specifically providing high quality floor surfaces.**

ALJ plans to assign a floor technician to every location, their nightly duty are to ensure that high traffic areas a maintain to facility standards and the daytime crew is to ensure that the areas are spot clean regularly to ensure that these standards are maintained.

### 3.2 Describe how prime Vendor will manage and organize work for each Agreement of locations prime vendor is proposing:

After meeting with the contract administrator and discussing the location needs and concerns a team will be formulated to specification and the needs to that building.

- a. **State number of crews working for each agreement identified.**

Number of crew with be identified base on the facilities needs for each agreement upon meeting with the contract administrator.

**iii. Describe how you will schedule basic janitorial service for each facility.**

Schedule Basic Janitorial Service for each Facility. Services will be basic on the contract frequency which are Daily, Weekly, Monthly, Semi-Monthly, Semi-Annually, and Annually.

**iv. List the individual building teams that will be working for that agreement per building(s):**

Project manager  
Assistance Project Manager  
Supervisor  
Team Leader  
Crew

**b. Describe how you will schedule basic janitorial service for each facility while coordinating with periodic project and annual work task.**

A special crew will be implemented to assist with annual project work to ensure that daily work is not interrupted by annually work.

**i. Describe crew organization to perform basic and project work.**

Basic work will be scheduled to match the contract specification this will be done by analyzing the scheduling requirement and Square footage of each building and staffing it with the required staff to meet the building demands. The project work will be a separate schedule and crew to come in and perform project work on coordinate schedule day.

**c. Describe and present an example of your reporting system used to compare actual performance to your schedule for regular service.**

Compu clean is presently used to compare actual performance to your schedule for regular service.

**d. Describe your capabilities to respond to emergency or disaster situations including of specialized equipment required for de-watering or moisture removal tasks or other special cleaning services.**

ALJ is ready for any emergency situation and will respond within the response times outlined in the scope of work/specifications for County Facilities During the initial days of contract start- up, ALJ will identify and establish a listing of additional staff members for an emergency response team. This listing will be in addition to our basic staff telephone/contact list. ALJ employees are available to perform emergency cleaning services on a twenty-four (24) hours a day, seven (7) days a week basis to response to urgent calls or emergency situations such as, but not limited to spills, flooding, overflows, and other potential safety and health hazards requiring an immediate

response. During and after a public emergency, disaster, or hurricane, County Facilities will be given a "priority basis for any clean up services required. It is vital and imperative that the tenants are protected from any emergency situation, which threatens public health and safety, as determined by County Facilities. ALJ recruits staff and maintains contact information for those employees available to provide services during mandatory evacuations. ALJ has Truck Mount, Carpet truck Portable, carpet extractors, and fans, blowers.

### 3.3 Air Quality Control

ALJ air quality control in house program is unique designed to meet the random needs of each facility using the top to bottom methodology. The program is designed as a tool to assist the manager or supervisor in the production of consistent quality service. It will enable to randomly view areas of your facility through inspections, producing rating values and possible solutions to incurred deficiencies.

The initial procedure of the program is to break down into specific areas listing all tasks which are to be performed in each area. The program will randomly select areas to be inspected ensuring that all areas are inspected over a given periods of time with no patterns of frequencies occurring. An inspector will inspect a given area rating each task worth a grade of excellent through good being acceptable and fair through poor being not acceptable.

#### Cleaning Methodology

ALJ Services has challenged itself to becoming proactive by using the knowledge and the use of Green cleaning techniques that have a helpful impact on the environment and your health. Through implementing Green-building best practices, we can help owners and managers solve building problems, improve building performance over time, and ensure a safe and healthy environment for the occupants and visitors of your building.

### 3.4 Company Equipment

#### Heavy Equipment

2 Minuteman ES2832 Floor Scrubber 32

4. Tilted Trucks

2 Pressures with Tire

4 Carpet Extractor

1. Van

1 Truck

All equipment has a one to four (1 to 4 hours) mobilization time period

#### Floor Machine

2 Karcher CV 60/2 RS Bp Paper Inner Bag; HEPA Inner Filter

2 BGCC28 Upright Wide Area V Disposable paper bag and cloth outer bag.

1 Chariot 2 iVac 24 ATV Paper Inner Bag; HEPA Inner Filter



4 Floor Buffer  
4 Floor Scrubber  
4 Water Extractor  
3 ProTeam backpack  
10 ProTeam hand  
5 Dryers

**Equipment Maintenance**

ALJ services Equipment is maintain by Cleaning System Inc.

Onsite visits repair

Drop off repair

Part replacements

**List office equipment**

4 Computer  
1 Fax Machine  
High Speed Internet  
2 Phone Service  
2 Printers and Copiers  
QuickBooks  
ADP Payroll  
Adobe Acrobat  
Microsoft Suite

**Provide prime Vendor s internal Employee Safety Training Manual.**

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### On-Site Safety

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### Green Cleaning Products

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## 10. Agreement 10 Small Facilities Group 3 (8 Locations)

### Project Manager: Steve Valentine

Over 20 years of experience in the Janitorial Field Served as a Janitorial Project Manager Communication and interpersonal skills. Well Organized. Proven ability to work effectively individually and with a team

### Site Supervisor: William Deramus

Dedicated and hardworking cleaning supervisor. A candidate who applies an 11-year career in cleaning and maintenance to dedicated supervision positions while prioritizing communication to improve management and leadership. Capable decision maker and multitasker, implementing analysis and critical thinking to evaluate cleaning performance and predict issues before they arise. Pays close attention to small details to ensure a proper cleaning. Responsible with administrative tasks and security procedures on a daily basis.

## Project Approach

### 3.1 Project approach for each agreement of locations prime vendor is proposing:

- a. **Describe how you intend to meet or exceed quality standards. Discuss adequacy of weekly service hours proposed to meet the quality specifications described in the RFP.**

ALJ Service will meet with the contract administrator to go over the needs of the facility. Then we will strategically study the cleaning specifications to put together a 30-cleaning plan to bring the facilities up to cleaning standards. Then schedule to identifies the needs of the Daily, Weekly, Monthly, Semi-Monthly, Quarterly, Semi-Annually, and Annually cleaning standards. This schedule will assist us in meeting the needs of each building throughout Broward County.

- b. **Discuss any exceptions you suggest to minimum proposed service hours.**

No, intend to meet or exceed quality standard

- c. **Describe how you propose to meet minimum work tasks and interface with normal building activities.**

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- d. **Describe how you will maintain public areas, specifically providing high quality floor surfaces.**

ALJ plans to assign a floor technician to every location, their nightly duty are to ensure that high traffic areas a maintain to facility standards and the day time crew is to ensure that the areas are spot clean regularly to ensure that these standards are maintained.

### 3.2 Describe how prime Vendor will manage and organize work for each Agreement of locations prime vendor is proposing:

After meeting with the contract administrator and discussing the location needs and concerns a team will be formulated to specification and the needs to that building.

- a. **State number of crews working for each agreement identified.**

Number of crew with be identified base on the facilities needs for each agreement upon meeting with the contract administrator.

- iii. **Describe how you will schedule basic janitorial service for each facility.**

Schedule Basic Janitorial Service for each Facility. Services will be basic on the contract frequency which are Daily, Weekly, Monthly, Semi-Monthly, Semi-Annually, and Annually.

**iv. List the individual building teams that will be working for that agreement per building(s):**

Project manager  
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Supervisor  
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Crew

**b. Describe how you will schedule basic janitorial service for each facility while coordinating with periodic project and annual work task.**

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4 Floor Buffer

4 Floor Scrubber

4 Water Extractor

3 ProTeam backpack  
10 ProTeam hand  
5 Dryers

### **Equipment Maintenance**

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Onsite visits repair  
Drop off repair  
Part replacements

### **List office equipment**

4 Computer  
1 Fax Machine  
High Speed Internet  
2 Phone Service  
2 Printers and Copiers  
QuickBooks  
ADP Payroll  
Adobe Acrobat  
Microsoft Suite

### **Provide prime Vendor s internal Employee Safety Training Manual.**

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## 11. Agreement 11 Small Facilities Group 4 (4 Locations)

### Project Manager: Angel Almodovar

Oversee a team of 6 field manager and 50 associates. Established operational objectives and work plans and delegates assignments to subordinate managers. Trained, coached, and mentored staff to ensure smooth adoption of new programs. Work closely with company officers to achieve maximum results. Directly, monitored ordering of equipment and cleaning products. Ensure all accounts run on established budgets by actively monitoring payroll. Developed new process for employee evaluation which resulted in marked performance improvements. Supported chief Operating officer with daily operational functions.

### Site Supervisor: Garfield Watson

As a building maintenance I am able to utilize my twenty years of experience within the field. My goal is to demonstrate that my project-oriented skills-set to work effectively with all parties involved to ensure quality control, cost containment, compliance and on time completion of all work.



### **3.1 Project approach for each agreement of locations prime vendor is proposing:**

**a. Describe how you intend to meet or exceed quality standards. Discuss adequacy of weekly service hours proposed to meet the quality specifications described in the RFP.**

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**b. Discuss any exceptions you suggest to minimum proposed service hours.**

No, intend to meet or exceed quality standard

**c. Describe how you propose to meet minimum work tasks and interface with normal building activities.**

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- 3 ProTeam backpack
- 10 ProTeam hand

## 5 Dryers

### Equipment Maintenance

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Drop off repair

Part replacements

### List office equipment

4 Computer

1 Fax Machine

High Speed Internet

2 Phone Service

2 Printers and Copiers

QuickBooks

ADP Payroll

Adobe Acrobat

Microsoft Suite

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## 12. Agreement 12 Broward County Judicial Complex (3 Locations)

### Project Manager: Nilo Espinoza

15 years experience with inspect work performed to ensure conformance to specifications and established standards. Manage, supervise, and coordinate activities of workers engaged in janitorial services. Demonstrate and promote company culture, values, and management philosophy. Develop and recommend custodial operating budget and ensure the department operates within budget. Train new employees. Control expenses within area of responsibility. Confers with staff to resolve production problems

### Site Supervisor: James Taylor

Over 8 years I have acquired excellent management and leadership skills, capable of delegating tasks and making decisions. Highly developed communication skills, both written and oral, familiar with giving instructions and explanations. Extensive administrative experience and organized approach to leadership. Analytical and strong evaluation skills, with a good attention to small details. Familiar with all standard cleaning techniques, practices, and processes.

### Site Supervisor: Willie Smith

Over 7 years I have worked as a night manager oversee entire cleaning crew, ensuring all cleaning tasks are completed before the end of the night. Guarantee all tasks are completed effectively and thoroughly with nothing neglected. Delegate jobs, give instructions and explanations, and answer inquiries about cleaning process. Create a report for the day manager including requests and an overview of the night's cleaning. Perform closing and locking tasks to ensure the building is secure each night. Maintain a cleaning success rate of more than 98 percent over nearly five years.

**Site Supervisor: Theophilus Boone**

Dedicated and hardworking cleaning supervisor. A candidate who applies an 11-year career in cleaning and maintenance to dedicated supervision positions while prioritizing communication to improve management and leadership. Capable decision maker and multitasker, implementing analysis and critical thinking to evaluate cleaning performance and predict issues before they arise. Pays close attention to small details to ensure a proper cleaning. Responsible with administrative tasks and security procedures on a daily basis.

**Site Supervisor: Angelo Melendez**

Created a list of required maintenance and repairs for the maintenance crew to accomplish. Oversaw maintenance process to ensure all repairs are completed correctly and safely. Evaluated the status of repairs afterward. Investigated facility to identify potential needed maintenance in the future.

**Site Supervisor: Patrick Ferguson**

Maintains professional relationship with site Point of Contact (POC), assuring services are being performed in accordance with contract, and resolving any problems with services. Supervises staff; ensures a competent, motivated staff through hiring, training, counseling, and reviewing performance. Schedules and prioritizes tasks, and ensures adherence to procedures, regulations and guidelines while minimizing errors and safety risks. Performs rehab counseling with adults with developmental disabilities and/or physical challenges. Creates and documents behavioral and vocational objectives, and maintains reports and files associated with counseling. Provides special training and assistance when needed. Manages timecards, sick days and vacations for staff to ensure departmental coverage and customer satisfaction. Attends regularly scheduled staff, leadership, committee, and offsite meetings. Prepares agendas, rosters, and presentation materials for various meetings. Fills in for custodial crew leads in their absence; and performs a variety of minor plumbing, electrical, wall repair, painting, lock repair, and light duty vehicle and mechanical equipment repairs as needed. Prepares a variety of reoccurring reports, business correspondence, agendas, presentation materials, and certificates



**Site Supervisor: Marcia Roger**

Leads by example in janitorial practices by ensuring each room they visit is above standard with an active plan throughout the day, week and month. Ensures and maintains clean, well-organized equipment and supply area. Works with supervisor in ordering cleaning and securing supplies. This job requires standing and walking 100% of the time. Reaching, twisting, and turning, kneeling, bending, squatting, and stooping in the performance of daily activities. Specific vision abilities required by this job include close and distance vision, and the ability to adjust focus without color-blindness. Coordinates, directs, and manages assigned staff and contract vendors to perform custodial services

**3.1 Project approach for each agreement of locations prime vendor is proposing:****a. Describe how you intend to meet or exceed quality standards. Discuss adequacy of weekly service hours proposed to meet the quality specifications described in the RFP.**

ALJ Service will meet with the contract administrator to go over the needs of the facility. Then we will strategically study the cleaning specifications to put together a 30-cleaning plan to bring the facilities up to cleaning standards. Then schedule to identifies the needs of the Daily, Weekly, Monthly, Semi-Monthly, Quarterly, Semi-Annually, and Annually cleaning standards. This schedule will assist us in meeting the needs of each building throughout Broward County.

**b. Discuss any exceptions you suggest to minimum proposed service hours.**

No, intend to meet or exceed quality standard

**c. Describe how you propose to meet minimum work tasks and interface with normal building activities.**

ALJ has expert supervisors that deals with staff interaction on a daily basis, one of ALJ approach is speaking with contract admin in the initial meet to gain a better understanding on breaks, lunches, frequency traffic within that building will assist ALJ with setting cleaning schedules that will best interface staff and meet building needs. For example, if most on the staff is on lunch between 11-1pm we clean restrooms 15mins before leaves depending on the need and 15mins after staff leaves this ensure minimum interaction with staff and clean facilities are maintain.

**d. Describe how you will maintain public areas, specifically providing high quality floor surfaces.**

ALJ plans to assign a floor technician to every location, their nightly duty are to ensure that high traffic areas a maintain to facility standards and the daytime crew is to ensure that the areas are spot clean regularly to ensure that these standards are maintained.

**3.2 Describe how prime Vendor will manage and organize work for each Agreement of locations prime vendor is proposing:**

Janitorial Services - County Facilities

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After meeting with the contract administrator and discussing the location needs and concerns a team will be formulated to specification and the needs to that building.

**a. State number of crews working for each agreement identified.**

Number of crew will be identified based on the facilities needs for each agreement upon meeting with the contract administrator.

**iii. Describe how you will schedule basic janitorial service for each facility.**

Schedule Basic Janitorial Service for each Facility. Services will be based on the contract frequency which are Daily, Weekly, Monthly, Semi-Monthly, Semi-Annually, and Annually.

**iv List the individual building teams that will be working for that agreement per building(s):**

Project manager  
Assistance Project Manager  
Supervisor  
Team Leader  
Crew

**b. Describe how you will schedule basic janitorial service for each facility while coordinating with periodic project and annual work task.**

A special crew will be implemented to assist with annual project work to ensure that daily work is not interrupted by annual work.

**i. Describe crew organization to perform basic and project work.**

Basic work will be scheduled to match the contract specification this will be done by analyzing the scheduling requirement and Square footage of each building and staffing it with the required staff to meet the building demands. The project work will be a separate schedule and crew to come in and perform project work on coordinate schedule day.

**c. Describe and present an example of your reporting system used to compare actual performance to your schedule for regular service.**

Compu clean is presently used to compare actual performance to your schedule for regular service.

**d. Describe your capabilities to respond to emergency or disaster situations including of specialized equipment required for de-watering or moisture removal tasks or other special cleaning services.**

ALJ is ready for any emergency situation and will respond within the response times outlined in the scope of work/specifications for County Facilities. During the initial days of contract start-up, ALJ will identify and establish a listing of additional staff members for an emergency response team. This listing will be in addition to our basic staff telephone/contact list. ALJ employees are available to perform emergency cleaning services on a twenty-four (24) hours a day, seven (7) days a week basis to respond to urgent calls or emergency situations such as, but not limited to spills, flooding, overflows, and other potential safety and health hazards requiring an immediate response. During and after a public emergency, disaster, or hurricane, County Facilities will be given a "priority" basis for any clean up services required. It is vital and imperative that the tenants are protected from any emergency situation, which threatens public health and safety, as determined by County Facilities. ALJ recruits staff and maintains contact information for those employees available to provide services during mandatory evacuations. ALJ has Truck Mount, Carpet truck Portable, carpet extractors, and fans, blowers.

### **3.3 Air Quality Control**

ALJ air quality control in house program is unique designed to meet the random needs of each facility using the top to bottom methodology. The program is designed as a tool to assist the manager or supervisor in the production of consistent quality service. It will enable to randomly view areas of your facility through inspections, producing rating values and possible solutions to incurred deficiencies.

The initial procedure of the program is to break down into specific areas listing all tasks which are to be performed in each area. The program will randomly select areas to be inspected ensuring that all areas are inspected over a given periods of time with no patterns of frequencies occurring. An inspector will inspect a given area rating each task worth a grade of excellent through good being acceptable and fair through poor being not acceptable.

#### **Cleaning Methodology**

ALJ Services has challenged itself to becoming proactive by using the knowledge and the use of Green cleaning techniques that have a helpful impact on the environment and your health. Through implementing Green-building best practices, we can help owners and managers solve building problems, improve building performance over time, and ensure a safe and healthy environment for the occupants and visitors of your building.

### **3.4 Company Equipment**

#### **Heavy Equipment**

2 Minuteman ES2832 Floor Scrubber 32

Janitorial Services - County Facilities

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- 4. Tilted Trucks
- 2 Pressures with Tire
- 4 Carpet Extractor
- 1. Van
- 1 Truck

All equipment has a one to four (1 to 4 hours) mobilization time period

**Floor Machine**

- 2 Karcher CV 60/2 RS Bp Paper Inner Bag; HEPA Inner Filter
- 2 BGCC28 Upright Wide Area V Disposable paper bag and cloth outer bag.
- 1 Chariot 2 iVac 24 ATV Paper Inner Bag; HEPA Inner Filter
- 4 Floor Buffer
- 4 Floor Scrubber
- 4 Water Extractor
- 3 ProTeam backpack
- 10 ProTeam hand
- 5 Dryers

**Equipment Maintenance**

ALJ services Equipment is maintain by Cleaning System Inc.  
Onsite visits repair  
Drop off repair  
Part replacements

**List office equipment**

- 4 Computer
- 1 Fax Machine
- High Speed Internet
- 2 Phone Service
- 2 Printers and Copiers
- QuickBooks
- ADP Payroll
- Adobe Acrobat
- Microsoft Suite

**Provide prime Vendor s internal Employee Safety Training Manual.**

ALJ Janitorial believes that employees benefit from being provided an environment that is healthy and safe. We have a strong commitment to our Health, Training, and Safety Program that we have implemented for our employees. ALJ Janitorial has a full-time Manager of Employment, Safety, and health to ensure this program is executed and continues to grow and improve.



Our Safety Manual attached contains a myriad of topics but specifically contains specific topics on Hazard Communication Act, Personal Protective Equipment, Emergency Preparedness, Exposure Control, Green Cleaning and Safety Awareness.

However, besides the safety training our employees receive upon hiring as well as monthly, ALJ Janitorial must provide operational training, initially as well as ongoing, to ensure quality, skilled and trained service providers. Below is a look at a few of the highlights from our operational training program as well as our management training program.

ALJ Services LLC. is dedicated to providing a safe and healthy working environment and to follow operating practices that will safeguard all employees and comply with OSHA standards. The safety of our employees, the public and customers are a top priority. We expect all personnel to understand that safety will take precedence over expediency or shortcuts. Every attempt will be made to reduce the possibility of incident occurrence and to that end we have established a comprehensive Safety Program to assure the continued safety of our staff. Safety guidelines are provided, procedures and systems required, MSD sheets completed, inspections and safety meetings conducted, and incentive programs are in place to reward safety goals

### On-Site Safety

Workplace safety and health orientation begins on the first day of initial employment or job transfer. Each employee has access to a copy of the safety manual, through his or her supervisor, for review and future reference, and each employee will be given a personal copy of the safety rules, policies and procedures pertaining to his or her job. Supervisors will ask questions of employees and answer employees' questions to ensure knowledge and understanding of safety rule, policies and job-specific procedure described in our workplace safety program. Employees are thought to be aware of their surroundings while performing the duties.

All employees will be instructed by their supervisors that compliance with safety rules described in the workplace safety manual is required.

### Green Cleaning Products

When contracted to create a Green Clean program for your building, the cleaning products we use are formulated to achieve maximum cleaning effectiveness, while exceeding all environmental and safety requirements. We use Green Seal certified cleaning chemicals for general purpose, restroom, glass, and carpet cleaning, or recommended products for those not covered by the Green Seal Standard but do go beyond current, industry specifications. As part of any Green Clean program, we encourage, and will facilitate, an effective recycling effort the collection of materials, separation of recyclables from non-recyclables, and the removal of both.

#### 14. Agreement 14 911 Call Centers

##### Project Manager: Manuel Hurtado

Experienced and responsible professional who maintains the custodial or janitorial operations of commercial facilities, including but not limited to schools, colleges, and healthcare institutions. Ensures all policies and procedures of the facilities are followed. Resolves concerns and conflicts of the patrons to provide courteous and effective services in a professional, timely and safe manner. Energetic hands on individual who maintains building s security and responds to all emergencies. May include landscaping and other necessary hands on duties. Conducts regular walk through of the facility to assist visual maintenance and security. Completes records and report in a timely manner.

##### Site Supervisor: Curtis Stocking

More than 7 years' experience as a custodian at Purdue University, cleaned, student work areas and grounds. Including picking up trash, mopping, cleaning restrooms, restocking, waxing and polishing floor. using power equipment. With knowledge of cleaning agents, observing all safety procedures and precautions. Two years working for bank one in west Lafayette Indiana with similar job description.

#### 3.1 Project approach for each agreement of locations prime vendor is proposing:

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- 4. Tilted Trucks
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- ALJ services Equipment is maintain by Cleaning System Inc.
- Onsite visits repair
- Drop off repair
- Part replacements

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- 1 Fax Machine
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- Microsoft Suite

### 3.5 Provide prime Vendor s internal Employee Safety Training Manual.

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#### Green Cleaning Products

When contracted to create a Green Clean program for your building, the cleaning products we use are formulated to achieve maximum cleaning effectiveness, while exceeding all environmental and safety requirements. We use Green Seal certified cleaning chemicals for general purpose, restroom, glass, and carpet cleaning, or recommended products for those not covered by the Green Seal Standard but do go beyond current, industry specifications. As part of any Green Clean program, we encourage, and will facilitate, an effective recycling effort the

collection of materials, separation of recyclables from non-recyclables, and the removal of both.

**4. Workload of Firm**

This is ALJ currently workload and for the past five years concurrently to currently. No there will not be any challenge with the listed projects moving forward.

Broward County Water and Waste - Currently -2020 – 2023

Broward County Lauderhill Transit – 2021 -2023

University of Florida - Currently 2020 - 2023

Cityplace South Tower – Past 2017 - 2019

Metro-center Business Park- Phase 1 – Past – 2016 - 2019

Metro- Center – Past – 2017 - 2019

Medical center - Past - 2019

**5. Pricing:**

**Attached**

### 3.5 Affidavit

Broward County Board of  
County Commissioners

Bid BLD2121632P1

#### LIVING WAGE ORDINANCE COMPLIANCE AFFIDAVIT FORM

The completed and signed form should be returned with the Vendor's submittal. If not provided with submittal, the Vendor must submit within three business days of County's request. Vendor may be deemed non-responsive for failure to fully comply within stated timeframes. Vendor should scan and upload the completed, signed form(s) in PeriscopeSG2.

Covered Employer: ALJ Services LLC

Address: 2717 W Sunrise Blvd Ste 153 Sunrise FL 33323

Local Contact: Latoya Julien

E-Mail Address: Ljulien@aljsconsultant.com

Address:

Contract Amount:

Using Agency Served: Broward County Facilities

Solicitation No. and Title: BLD212632P1

By signing below I hereby certify that the covered employees listed below: (please check one)

- A. ☐ Receive a minimum pay of \$ 13.61 per hour and are provided health benefits valued at \$ \$3.44 per hour.
- B. ☒ Receive a minimum pay of \$ 17.05 per hour and are not provided health benefits.

Provide names of hourly employees and their job classifications providing covered services for the above referenced contract

| Name                    | Job Class | A or B        | Name                       | Job Class | A or B        |
|-------------------------|-----------|---------------|----------------------------|-----------|---------------|
| <u>Latoya Julien</u>    | <u>B</u>  | <u>Select</u> | <u>Alma Cabrera</u>        | <u>B</u>  | <u>Select</u> |
| <u>Victor Sierra</u>    | <u>B</u>  | <u>Select</u> | <u>Randal A Sobrevilla</u> | <u>B</u>  | <u>Select</u> |
| <u>Antonella Julien</u> | <u>B</u>  | <u>Select</u> | <u>Rolando Borrego</u>     | <u>B</u>  | <u>Select</u> |
| <u>Justo Santos</u>     | <u>B</u>  | <u>Select</u> | <u>Ilina Perera</u>        | <u>B</u>  | <u>Select</u> |

(Attach additional sheets in the format above, if needed)

I, Latoya Julien of ALJ Services LLC hereby attest that  
(Print Name) (Company)

(1) I have the authority to sign this notarized compliance affidavit, (2) the following information is true, complete and correct and (3) the Vendor certifies that it shall:

- a) Pay all employees working on this contract/project, who are covered by the Living Wage Ordinance, as amended, in accordance with wage rates and provisions of the Living Wage Ordinance;
- b) Provide the applicable living wage statement regarding wage rates with the employee's first paycheck or direct deposit receipt as required by the Living Wage Ordinance, as amended; and
- c) (IF APPLICABLE) If health care benefits are provided under "A" above, the health care benefit meets the standard health benefit plan as described in Section 627.8699 (12)(b)(4), Florida Statutes, as amended. As a principle officer of the covered employer, the undersigned affirms that the referenced Florida Statute has been reviewed and the covered employer's health plan meets all the elements required by the statute, as amended.

Latoya Julien  
Signature

President

Title

SWORN TO AND SUBSCRIBED BEFORE ME this 27 day of April, 2021

STATE OF Florida

COUNTY OF Broward

Notary Public (Sign name of Notary Public)



GABRIEL GONZALEZ  
Notary Public, State of Florida  
Commission# GG 265120  
My comm. expires Oct. 03, 2022

My commission expires: 10/03/22

(SEAL)

Personally Known ☐

or Produced Identification ☒

Type of Identification Produced: Florida Driver's License



### 3.7 Insurance Letter



To Whom it may concern,

Please accept this letter as confirmation that our agency, Insurance Medics, is able and willing to offer a policy(ies) to ALJ Services, LLC, Address: 12717 W. Sunrise Blvd., Suite 153 Sunrise, Florida 33323.

Coverage available through our agency General Liability, Auto Liability, Pollution and crime at the required limits.

If you have any questions, please let me know. Thank you.

Best Wishes,

Husam Mohammed 05/06/2021



JANITORIAL SERVICES

## Janitorial Services - County Facilities

## 3.8 Reference

## People Choices Pressure Cleaning



## Vendor Reference Verification Form

Broward County Solicitation No. and Title:

RFP No. BLD2121632P1, Janitorial Services -County Facilities

Reference for: ALJ SERVICES LLC

Organization/Firm Name providing reference:

People Choices Pressure Cleaning

Contact Name: Steve Landis

Reference date: 05/01/2021

Contact Email: h2opressure@bellsouth.net

Contact Phone: 954-347-5581

Name of Referenced Project: Cityplace South Tower

Contract No.

ST489569-03

Date Services Provided:

04/20/2017

to 04/20/2019

Project Amount:

\$ 789,526.00

Vendor's role in Project: ☐ Prime Vendor ☒ Subconsultant/SubcontractorWould you use this vendor again? ☒ Yes ☐ No

Description of services provided by Vendor:

Janitorial Cleaning and Maintenance

Please rate your experience with the  
referenced Vendor:

|                                      | Needs<br>Improvement     | Satisfactory             | Excellent                           | Not<br>Applicable                   |
|--------------------------------------|--------------------------|--------------------------|-------------------------------------|-------------------------------------|
| 1. Vendor's Quality of Service       |                          |                          |                                     |                                     |
| a. Responsive                        | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| b. Accuracy                          | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| c. Deliverables                      | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| 2. Vendor's Organization:            |                          |                          |                                     |                                     |
| a. Staff expertise                   | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| b. Professionalism                   | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| c. Turnover                          | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/>            | <input checked="" type="checkbox"/> |
| 3. Timeliness of:                    |                          |                          |                                     |                                     |
| a. Project                           | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| b. Deliverables                      | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| 4. Project completed within budget   | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| 5. Cooperation with:                 |                          |                          |                                     |                                     |
| a. Your Firm                         | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| b. Subcontractor(s)/Subconsultant(s) | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| c. Regulatory Agency(ies)            | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |

Additional Comments: (provide on additional sheet if needed)

\*\*\*THIS SECTION FOR COUNTY USE ONLY\*\*\*

Verified via: ☐ EMAIL ☐ VERBAL Verified by: \_\_\_\_\_ Division: \_\_\_\_\_ Date: \_\_\_\_\_

All information provided to Broward County is subject to verification. Vendor acknowledges that inaccurate, untruthful, or incorrect statements made in support of this response may be used by the County as a basis for rejection, rescission of the award, or termination of the contract and may also serve as the basis for debarment of Vendor pursuant to Section 21.119 of the Broward County Procurement Code.





## Metro-Center



### Vendor Reference Verification Form

Broward County Solicitation No. and Title:

RFP No. BLD2121632P1, Janitorial Services -County Facilities

Reference for: ALJ SERVICES LLC

Organization/Firm Name providing reference:  
Metro-Center

Contact Name: Clivette Williams Reference date: 05/05/2021

Contact Email: Clivette42@gmail.com Contact Phone: 281-901-7078

Name of Referenced Project: Metro-Center

Contract No. 974351-05 Date Services Provided: 10/20/2016 to 10/20/2020 Project Amount: \$ 456,959.00

Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/Subcontractor

Would you use this vendor again? ☒ Yes ☐ No

Description of services provided by Vendor:

Janitorial Cleaning and Maintenance

| Please rate your experience with the referenced Vendor: | Needs Improvement        | Satisfactory             | Excellent                           | Not Applicable                      |
|---|--------------------------|--------------------------|-------------------------------------|-------------------------------------|
| 1. Vendor's Quality of Service                          |                          |                          |                                     |                                     |
| a. Responsive   | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| b. Accuracy   | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| c. Deliverables   | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| 2. Vendor's Organization:                               |                          |                          |                                     |                                     |
| a. Staff expertise                                      | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| b. Professionalism                                      | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| c. Turnover   | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/>            | <input checked="" type="checkbox"/> |
| 3. Timeliness of:                                       |                          |                          |                                     |                                     |
| a. Project  | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| b. Deliverables   | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| 4. Project completed within budget                      | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| 5. Cooperation with:                                    |                          |                          |                                     |                                     |
| a. Your Firm  | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| b. Subcontractor(s)/Subconsultant(s)                    | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| c. Regulatory Agency(ies)                               | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |

Additional Comments: (provide on additional sheet if needed)

\*\*\*THIS SECTION FOR COUNTY USE ONLY\*\*\*

Verified via: EMAIL VERBAL Verified by:                      Division:                      Date:                     

All information provided to Broward County is subject to verification. Vendor acknowledges that inaccurate, untruthful, or incorrect statements made in support of this response may be used by the County as a basis for rejection, rescission of the award, or termination of the contract and may also serve as the basis for debarment of Vendor pursuant to Section 21.119 of the Broward County Procurement Code.



JANITORIAL SERVICES

## Janitorial Services - County Facilities

## Medical Center



## Vendor Reference Verification Form

Broward County Solicitation No. and Title:

RFP No. BLD2121632P1, Janitorial Services -County Facilities

Reference for: ALJ SERVICES LLC

Organization/Firm Name providing reference:

Medical Center

Contact Name: Andre McFarlane

Reference date: 05/03/2021

Contact Email: Andremcfarlane74@gmail.com

Contact Phone: 347-954-8989

Name of Referenced Project: Medical Center

Contract No.

RFP97648

Date Services Provided:

04/20/2016

to 04/20/2019

Project Amount:

\$ 341,861.00

Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/SubcontractorWould you use this vendor again? ☒ Yes ☐ No

Description of services provided by Vendor:

Janitorial Cleaning and Maintenance

Please rate your experience with the  
referenced Vendor:

|                                      | Needs<br>Improvement     | Satisfactory             | Excellent                           | Not<br>Applicable                   |
|--------------------------------------|--------------------------|--------------------------|-------------------------------------|-------------------------------------|
| 1. Vendor's Quality of Service       |                          |                          | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| a. Responsive                        | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| b. Accuracy                          | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| c. Deliverables                      | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| 2. Vendor's Organization:            | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| a. Staff expertise                   | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| b. Professionalism                   | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| c. Turnover                          | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/>            | <input checked="" type="checkbox"/> |
| 3. Timeliness of:                    | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| a. Project                           | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| b. Deliverables                      | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| 4. Project completed within budget   | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| 5. Cooperation with:                 | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| a. Your Firm                         | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| b. Subcontractor(s)/Subconsultant(s) | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| c. Regulatory Agency(ies)            | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |

Additional Comments: (provide on additional sheet if needed)

\*\*\*THIS SECTION FOR COUNTY USE ONLY\*\*\*

Verified via: ☐ EMAIL ☐ VERBAL Verified by: \_\_\_\_\_ Division: \_\_\_\_\_ Date: \_\_\_\_\_

All information provided to Broward County is subject to verification. Vendor acknowledges that inaccurate, untruthful, or incorrect statements made in support of this response may be used by the County as a basis for rejection, rescission of the award, or termination of the contract and may also serve as the basis for debarment of Vendor pursuant to Section 21.119 of the Broward County Procurement Code.



### 3.9 Articles of Corporations

**2021 FLORIDA LIMITED LIABILITY COMPANY ANNUAL REPORT**

DOCUMENT# L14000152001

**Entity Name:** ALJ SERVICES LLC

**Current Principal Place of Business:**

2201 PALMS AVE  
SUITE 210  
MIRAMAR, FL 33025

**Current Mailing Address:**

12717 W SUNRISE BLVD  
153  
SUNRISE, FL 33323 US

**FEI Number:** 47-2007585

**Certificate of Status Desired:** No

**Name and Address of Current Registered Agent:**

JULIEN, LATOYA  
12717 W SUNRISE BLVD  
153  
SUNRISE, FL 33323 US

*The above named entity submits this statement for the purpose of changing its registered office or registered agent, or both, in the State of Florida.*

**SIGNATURE:** \_\_\_\_\_

Electronic Signature of Registered Agent

\_\_\_\_\_ Date

**Authorized Person(s) Detail :**

Title        PRESIDENT  
Name        JULIEN, LATOYA  
Address     12717 W SUNRISE BLVD  
              153  
City-State-Zip: SUNRISE FL 33323

Title        AUTHORIZED MEMBER  
Name        JULIEN, ANTONELLA  
Address     12717 W SUNRISE BLVD  
              153  
City-State-Zip: SUNRISE FL 33323



## 4.1 Business Certification



### OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT

#### Governmental Center Annex

115 S. Andrews Avenue, Room A680 • Fort Lauderdale, Florida 33301 • 954-357-6400 • FAX 954-357-5674

May 17, 2021

**REVISED**

Ms. Latoya Julien  
**ALJ SERVICES, LLC**  
12717 W. Sunrise Blvd., #153  
Sunrise, Florida 33323

Dear Ms. Julien:

The Broward County Office of Economic and Small Business Development (OESBD) is pleased to announce that your firm's **County Business Enterprise (CBE)** and **Small Business Enterprise (SBE)** certifications have been renewed.

Your firm's certifications are continuing from your anniversary date but are contingent upon the firm verifying its eligibility annually through this office. You will be notified in advance of your obligation to continue eligibility in a timely fashion. However, the responsibility to ensure continued certification is yours. Failure to document your firm's continued eligibility for the CBE and SBE programs within **thirty (30) days** from your anniversary may result in the expiration of your firm's certifications. Should you continue to be interested in certification after it has expired, you will need to submit a new application, and all required supporting documentation for review.

To review current Broward County Government bid opportunities, visit: [www.broward.org/Purchasing](http://www.broward.org/Purchasing) and click on "Current Solicitations and Results." Also, from this website, you can log into your firm's profile in BidSync to ensure you have added all appropriate classification codes. Bid opportunities over \$3,500 will be advertised to vendors via e-mail and according to classification codes, so please ensure that both the Purchasing Division and OESBD are apprised of your current e-mail address.

Your primary certification group is: **Contract Services**. This is also how your listing in our directory will read. You may access your firm's listing by visiting the Office of Economic and Small Business Development Directory, located on the internet at: [www.broward.org/EconDev](http://www.broward.org/EconDev) and click on "Certified Firm Directories."

Your firm may compete for, and perform work on Broward County projects in the following areas:

**NAICS CODE: 541512, 561720**

We look forward to working with you to achieve greater opportunities for your business through county procurement.

Sincerely,



Sandy-Michael McDonald, Director  
Office of Economic and Small Business Development

**Cert Agency: BC-CBE SBE**

**ANNIVERSARY DATE: March 12<sup>th</sup>**

Broward County Board of County Commissioners  
Mark D. Bogen • Lamar P. Fisher • Beam Furr • Steve Geller • Dale V.C. Holness • Nan H. Rich • Tim Ryan • Barbara Sharief • Michael Udine  
[www.broward.org/econdev](http://www.broward.org/econdev)

## Janitorial Services - Price Sheets - Branch Libraries - Agreement 1 (CBE Reserve)

| Item No. | FACILITY LOCATION  | Annual Frequency | Annual Process                       | Year 1      |               | Year 2       |               | Two Year Total |
|----------|--|------------------|--------------------------------------|-------------|---------------|--------------|---------------|----------------|
|          |  |                  |                                      | Unit Price  | Annual        | Unit Price   | Annual        |                |
| 1        | AFRICAN AMR. LIB. CULTURAL CT.<br>2680 N.W 6TH STREET<br>FT. LAUDERDALE, FL. 33311 | 12               | Basic Cleaning                       | \$14,977.58 | \$ 179,730.96 | \$ 16,470.54 | \$ 197,646.48 | \$ 377,377.44  |
|          |  | 12               | Restrooms                            | \$ 3,308.95 | \$ 39,707.40  | \$ 2,977.18  | \$ 35,726.16  | \$ 75,433.56   |
|          |  | 12               | Floors                               | \$ 2,481.84 | \$ 29,782.08  | \$ 2,232.89  | \$ 26,794.68  | \$ 56,576.76   |
|          |  | Hourly           | Porter (373Hrs./Month)               | \$ 24.94    | \$ 111,631.44 | \$ 26.84     | \$ 120,135.84 | \$ 231,767.28  |
|          |  | 30,075           | Pressure Cleaning (SQ. FT.)          | \$ 0.50     | \$ 15,037.50  | \$ 0.50      | \$ 15,037.50  | \$ 30,075.00   |
|          |  | 1                | Windows                              | \$ 1,700.00 | \$ 1,700.00   | \$ 1,700.00  | \$ 1,700.00   | \$ 3,400.00    |
|          |  | 1                | Air Quality                          | \$ 3,545.28 | \$ 3,545.28   | \$ 3,189.84  | \$ 3,189.84   | \$ 6,735.12    |
|          |  | 12               | Cleaning Supplies                    | \$ 451.96   | \$ 5,423.52   | \$ 461.50    | \$ 5,538.00   | \$ 10,961.52   |
|          |  | 12               | Paper Products                       | \$ 450.00   | \$ 5,400.00   | \$ 460.00    | \$ 460.00     | \$ 5,860.00    |
|          |  | 30,075           | Carpet Cleaning - Deep (SQ. FT.)     | \$ 0.14     | \$ 4,210.50   | \$ 0.14      | \$ 0.14       | \$ 4,210.64    |
|          |  | 30,075           | Electrostatic Disinfection (SQ. FT.) | \$ 0.25     | \$ 7,518.75   | \$ 0.25      | \$ 7,518.75   | \$ 15,037.50   |
|          |  | Total            |                                      |             | \$ 403,687.43 |              | \$ 413,747.39 | \$ 817,434.82  |
| 2        | BEACH BRANCH<br>221 POMPANO BEACH BLVD<br>POMPANO BEACH, FL 33062                  | 12               | Basic Cleaning                       | \$ 594.00   | \$ 7,128.00   | \$ 653.24    | \$ 7,838.88   | \$ 14,966.88   |
|          |  | 12               | Restrooms                            | \$ 59.09    | \$ 709.08     | \$ 53.16     | \$ 637.92     | \$ 1,347.00    |
|          |  | 12               | Floors                               | \$ 118.18   | \$ 1,418.16   | \$ 106.33    | \$ 1,275.96   | \$ 2,694.12    |
|          |  | 3,000            | Pressure Cleaning (SQ. FT.)          | \$ 0.50     | \$ 1,500.00   | \$ 0.50      | \$ 1,500.00   | \$ 3,000.00    |
|          |  | 1                | Windows                              | \$ 130.00   | \$ 130.00     | \$ 130.00    | \$ 130.00     | \$ 260.00      |
|          |  | 1                | Air Quality                          | \$ 354.48   | \$ 354.48     | \$ 320.96    | \$ 320.96     | \$ 675.44      |
|          |  | 12               | Cleaning Supplies                    | \$ 105.00   | \$ 1,260.00   | \$ 107.00    | \$ 1,284.00   | \$ 2,544.00    |
|          |  | 12               | Paper Products                       | \$ 225.00   | \$ 2,700.00   | \$ 230.00    | \$ 2,760.00   | \$ 5,460.00    |
|          |  | 3000             | Carpet Cleaning - Deep (SQ. FT.)     | \$ 0.14     | \$ 420.00     | \$ 0.14      | \$ 420.00     | \$ 840.00      |
|          |  | 3,000            | Electrostatic Disinfection (SQ. FT.) | \$ 0.25     | \$ 750.00     | \$ 0.25      | \$ 750.00     | \$ 1,500.00    |
|          |  | Total            |                                      |             | \$ 16,369.72  |              | \$ 16,917.72  | \$ 33,287.44   |
| 3        | TYRONE BRYANT BRANCH<br>2230 N.W 21ST AVENUE<br>FORT LAUDERDALE, FL 33311          | 12               | Basic Cleaning                       | \$ 1,663.83 | \$ 19,965.96  | \$ 1,829.75  | \$ 21,957.00  | \$ 41,922.96   |
|          |  | 12               | Restrooms                            | \$ 295.44   | \$ 3,545.28   | \$ 275.82    | \$ 3,309.84   | \$ 6,855.12    |
|          |  | 12               | Floors                               | \$ 295.44   | \$ 3,545.28   | \$ 275.82    | \$ 3,309.84   | \$ 6,855.12    |
|          |  | 10,000           | Pressure Cleaning (SQ. FT.)          | \$ 0.50     | \$ 5,000.00   | \$ 0.50      | \$ 5,000.00   | \$ 10,000.00   |
|          |  | 1                | Windows                              | \$ 300.00   | \$ 300.00     | \$ 300.00    | \$ 300.00     | \$ 600.00      |
|          |  | 1                | Air Quality                          | \$ 709.08   | \$ 709.08     | \$ 647.92    | \$ 647.92     | \$ 1,357.00    |
|          |  | 12               | Cleaning Supplies                    | \$ 105.00   | \$ 1,260.00   | \$ 107.00    | \$ 1,284.00   | \$ 2,544.00    |
|          |  | 12               | Paper Products                       | \$ 220.00   | \$ 2,640.00   | \$ 231.00    | \$ 2,772.00   | \$ 5,412.00    |
|          |  | 10,000           | Carpet Cleaning - Deep (SQ. FT.)     | \$ 0.14     | \$ 1,400.00   | \$ 0.14      | \$ 1,400.00   | \$ 2,800.00    |
|          |  | 10,000           | Electrostatic Disinfection (SQ. FT.) | \$ 0.25     | \$ 2,500.00   | \$ 0.25      | \$ 2,500.00   | \$ 5,000.00    |
|          |  | Total            |                                      |             | \$ 40,865.60  |              | \$ 42,480.60  | \$ 83,346.20   |
| ITEM NO. | FACILITY LOCATION  | Annual Frequency | Annual Process                       | Year 1      |               | Year 2       |               | Two Year Total |
|          |  |                  |                                      | Unit Price  | Annual        | Unit Price   | Annual        |                |
| 4        | FT. LAUDERDALE BRANCH<br>1300 E. SUNRISE BLVD<br>FORT LAUDERDALE, FL33304          | 12               | Basic Cleaning                       | \$ 3,240.88 | \$ 38,890.56  | \$ 3,625.35  | \$ 43,504.20  | \$ 82,394.76   |
|          |  | 12               | Restrooms                            | \$ 590.88   | \$ 7,090.56   | \$ 531.64    | \$ 6,379.68   | \$ 13,470.24   |
|          |  | 12               | Floors                               | \$ 590.88   | \$ 7,090.56   | \$ 531.64    | \$ 6,379.68   | \$ 13,470.24   |
|          |  | 20,000           | Pressure Cleaning (SQ. FT.)          | \$ 0.50     | \$ 10,000.00  | \$ 0.50      | \$ 10,000.00  | \$ 20,000.00   |
|          |  | 1                | Windows                              | \$ 450.00   | \$ 450.00     | \$ 450.00    | \$ 450.00     | \$ 900.00      |
|          |  | 1                | Air Quality                          | \$ 1,063.56 | \$ 1,063.56   | \$ 957.00    | \$ 957.00     | \$ 2,020.56    |
|          |  | 12               | Cleaning Supplies                    | \$ 155.00   | \$ 1,860.00   | \$ 157.00    | \$ 1,884.00   | \$ 3,744.00    |
|          |  | 12               | Paper Products                       | \$ 389.70   | \$ 4,676.40   | \$ 395.70    | \$ 4,748.40   | \$ 9,424.80    |
|          |  | 20,000           | Carpet Cleaning - Deep (SQ. FT.)     | \$ 0.14     | \$ 2,800.00   | \$ 0.14      | \$ 2,800.00   | \$ 5,600.00    |
|          |  | 20,000           | Electrostatic Disinfection (SQ. FT.) | \$ 0.25     | \$ 5,000.00   | \$ 0.25      | \$ 5,000.00   | \$ 10,000.00   |
|          |  | Total            |                                      |             | \$ 78,921.64  |              | \$ 82,102.96  | \$ 161,024.60  |

## Janitorial Services - Price Sheets - Branch Libraries - Agreement 1 (CBE Reserve)

|          |   |        |                                      |            |              |             |              |    |            |
|----------|---|--------|--------------------------------------|------------|--------------|-------------|--------------|----|------------|
| <b>5</b> | <b>J M COLLIER CITY BRANCH</b><br>2800 N.W 9TH COURT<br>POMPANO BEACH, FL 33069 | 12     | Basic Cleaning                       | \$3,617.47 | \$ 43,409.64 | \$ 3,854.54 | \$ 46,254.48 | \$ | 89,664.12  |
|          |   | 12     | Restrooms                            | \$ 709.96  | \$ 8,519.52  | \$ 647.97   | \$ 7,775.64  | \$ | 16,295.16  |
|          |   | 12     | Floors                               | \$ 590.80  | \$ 7,089.60  | \$ 541.64   | \$ 6,499.68  | \$ | 13,589.28  |
|          |   | 16,584 | Pressure Cleaning (SQ. FT.)          | \$ 0.50    | \$ 8,292.00  | \$ 0.50     | \$ 8,292.00  | \$ | 16,584.00  |
|          |   | 1      | Windows                              | \$ 350.00  | \$ 350.00    | \$ 350.00   | \$ 350.00    | \$ | 700.00     |
|          |   | 1      | Air Quality                          | \$1,063.56 | \$ 1,063.56  | \$ 987.00   | \$ 987.00    | \$ | 2,050.56   |
|          |   | 12     | Cleaning Supplies                    | \$ 151.96  | \$ 1,823.52  | \$ 155.00   | \$ 1,860.00  | \$ | 3,683.52   |
|          |   | 12     | Paper Products                       | \$ 389.70  | \$ 4,676.40  | \$ 395.70   | \$ 4,748.40  | \$ | 9,424.80   |
|          |   | 16,584 | Carpet Cleaning - Deep (SQ. FT.)     | \$ 0.14    | \$ 2,321.76  | \$ 0.14     | \$ 2,321.76  | \$ | 4,643.52   |
|          |   | 16,584 | Electrostatic Disinfection (SQ. FT.) | \$ 0.25    | \$ 4,146.00  | \$ 0.25     | \$ 4,146.00  | \$ | 8,292.00   |
|          |   | Total  |                                      |            | \$ 81,692.00 |             | \$ 83,234.96 | \$ | 164,926.96 |

|          |   |        |                                      |            |              |             |              |    |           |
|----------|---|--------|--------------------------------------|------------|--------------|-------------|--------------|----|-----------|
| <b>6</b> | <b>CENTURY PLAZA BRANCH</b><br>1856A W. HILLSBORO BLVD<br>DEERFIELD BEACH, FL 33442 | 12     | Basic Cleaning                       | \$2,021.48 | \$ 24,257.76 | \$ 2,222.91 | \$ 26,674.92 | \$ | 50,932.68 |
|          |   | 12     | Restrooms                            | \$ 354.35  | \$ 4,252.20  | \$ 320.98   | \$ 3,851.76  | \$ | 8,103.96  |
|          |   | 12     | Floors                               | \$ 413.62  | \$ 4,963.44  | \$ 372.15   | \$ 4,465.80  | \$ | 9,429.24  |
|          |   | 11,682 | Pressure Cleaning (SQ. FT.)          | \$ 0.50    | \$ 5,841.00  | \$ 0.50     | \$ 5,841.00  | \$ | 11,682.00 |
|          |   | 1      | Windows                              | \$ 250.00  | \$ 250.00    | \$ 250.00   | \$ 250.00    | \$ | 500.00    |
|          |   | 1      | Air Quality                          | \$ 709.08  | \$ 709.08    | \$ 647.92   | \$ 647.92    | \$ | 1,357.00  |
|          |   | 12     | Cleaning Supplies                    | \$ 115.00  | \$ 1,380.00  | \$ 121.00   | \$ 1,452.00  | \$ | 2,832.00  |
|          |   | 12     | Paper Products                       | \$ 215.00  | \$ 2,580.00  | \$ 221.00   | \$ 2,652.00  | \$ | 5,232.00  |
|          |   | 11,682 | Carpet Cleaning - Deep (SQ. FT.)     | \$ 0.14    | \$ 1,635.48  | \$ 0.14     | \$ 1,635.48  | \$ | 3,270.96  |
|          |   | 11,682 | Electrostatic Disinfection (SQ. FT.) | \$ 0.25    | \$ 2,920.50  | \$ 0.25     | \$ 2,920.50  | \$ | 5,841.00  |
|          |   | Total  |                                      |            | \$ 48,789.46 |             | \$ 47,470.88 | \$ | 99,180.84 |

|          |  |        |                                      |            |              |             |              |    |           |
|----------|--|--------|--------------------------------------|------------|--------------|-------------|--------------|----|-----------|
| <b>7</b> | <b>CARVER RANCHES BRANCH</b><br>4735 SW 18TH STREET<br>HOLLYWOOD, FL 33023 | 12     | Basic Cleaning                       | \$1,765.71 | \$ 21,188.52 | \$ 1,826.41 | \$ 21,916.92 | \$ | 43,105.44 |
|          |  | 12     | Restrooms                            | \$ 354.53  | \$ 4,254.36  | \$ 320.98   | \$ 3,851.76  | \$ | 8,106.12  |
|          |  | 12     | Floors                               | \$ 413.62  | \$ 4,963.44  | \$ 372.15   | \$ 4,465.80  | \$ | 9,429.24  |
|          |  | 10,000 | Pressure Cleaning (SQ. FT.)          | \$ 0.50    | \$ 5,000.00  | \$ 0.50     | \$ 5,000.00  | \$ | 10,000.00 |
|          |  | 1      | Windows                              | \$ 200.00  | \$ 200.00    | \$ 200.00   | \$ 200.00    | \$ | 400.00    |
|          |  | 1      | Air Quality                          | \$ 709.08  | \$ 709.08    | \$ 647.20   | \$ 647.20    | \$ | 1,356.28  |
|          |  | 12     | Cleaning Supplies                    | \$ 130.00  | \$ 1,560.00  | \$ 135.00   | \$ 1,620.00  | \$ | 3,180.00  |
|          |  | 12     | Paper Products                       | \$ 300.00  | \$ 3,600.00  | \$ 310.00   | \$ 3,720.00  | \$ | 7,320.00  |
|          |  | 10,000 | Carpet Cleaning - Deep (SQ. FT.)     | \$ 0.14    | \$ 1,400.00  | \$ 0.14     | \$ 1,400.00  | \$ | 2,800.00  |
|          |  | 10,000 | Electrostatic Disinfection (SQ. FT.) | \$ 0.25    | \$ 2,500.00  | \$ 0.25     | \$ 2,500.00  | \$ | 5,000.00  |
|          |  | Total  |                                      |            | \$ 45,375.40 |             | \$ 45,321.68 | \$ | 90,697.08 |

| ITEM NO. | FACILITY LOCATION   | Annual Frequency | Annual Process                       | Year 1     |              | Year 2      |              | Two Year Total |           |
|----------|---|------------------|--------------------------------------|------------|--------------|-------------|--------------|----------------|-----------|
|          |   |                  |                                      | Unit Price | Annual       | Unit Price  | Annual       |                |           |
| <b>8</b> | <b>DANIA BEACH PAUL DEMAIIO BRANCH</b><br>1 PARK AVENUE EAST<br>DANIA, FL 33004 | 12               | Basic Cleaning                       | \$1,824.79 | \$ 21,897.48 | \$ 1,895.35 | \$ 22,744.20 | \$             | 44,641.68 |
|          |   | 12               | Restrooms                            | \$ 295.44  | \$ 3,545.28  | \$ 265.82   | \$ 3,189.84  | \$             | 6,735.12  |
|          |   | 12               | Floors                               | \$ 354.53  | \$ 4,254.36  | \$ 318.98   | \$ 3,827.76  | \$             | 8,082.12  |
|          |   | 12,000           | Pressure Cleaning (SQ. FT.)          | \$ 0.50    | \$ 6,000.00  | \$ 0.50     | \$ 6,000.00  | \$             | 12,000.00 |
|          |   | 1                | Windows                              | \$ 300.00  | \$ 300.00    | \$ 300.00   | \$ 300.00    | \$             | 600.00    |
|          |   | 1                | Air Quality                          | \$ 709.08  | \$ 709.08    | \$ 646.72   | \$ 646.72    | \$             | 1,355.80  |
|          |   | 12               | Cleaning Supplies                    | \$ 130.00  | \$ 1,560.00  | \$ 135.00   | \$ 1,620.00  | \$             | 3,180.00  |
|          |   | 12               | Paper Products                       | \$ 300.00  | \$ 3,600.00  | \$ 310.00   | \$ 3,720.00  | \$             | 7,320.00  |
|          |   | 12,000           | Carpet Cleaning - Deep (SQ. FT.)     | \$ 0.14    | \$ 1,680.00  | \$ 0.14     | \$ 1,680.00  | \$             | 3,360.00  |
|          |   | 12,000           | Electrostatic Disinfection (SQ. FT.) | \$ 0.25    | \$ 3,000.00  | \$ 0.25     | \$ 3,000.00  | \$             | 6,000.00  |
|          |   | Total            |                                      |            | \$ 46,546.20 |             | \$ 46,728.52 | \$             | 93,274.72 |

## Janitorial Services - Price Sheets - Branch Libraries - Agreement 1 (CBE Reserve)

|    |  |        |                                      |             |              |             |              |    |            |
|----|--|--------|--------------------------------------|-------------|--------------|-------------|--------------|----|------------|
| 9  | <b>DEERFIELD BEACH BRANCH</b><br>837 E. HILLSBORO BOULEVARD<br>DEERFIELD BEACH, FL 33441 | 12     | Basic Cleaning                       | \$ 3,245.71 | \$ 38,948.52 | \$ 3,458.14 | \$ 41,497.68 | \$ | 80,446.20  |
|    |  | 12     | Restrooms                            | \$ 354.53   | \$ 4,254.36  | \$ 318.98   | \$ 3,827.76  | \$ | 8,082.12   |
|    |  | 12     | Floors                               | \$ 531.80   | \$ 6,381.60  | \$ 478.48   | \$ 5,741.76  | \$ | 12,123.36  |
|    |  | 15,120 | Pressure Cleaning (SQ. FT.)          | \$ 0.50     | \$ 7,560.00  | \$ 0.50     | \$ 7,560.00  | \$ | 15,120.00  |
|    |  | 1      | Windows                              | \$ 150.00   | \$ 150.00    | \$ 150.00   | \$ 150.00    | \$ | 300.00     |
|    |  | 1      | Air Quality                          | \$ 1,063.56 | \$ 1,063.56  | \$ 957.00   | \$ 957.00    | \$ | 2,020.56   |
|    |  | 12     | Cleaning Supplies                    | \$ 130.00   | \$ 1,560.00  | \$ 135.00   | \$ 1,620.00  | \$ | 3,180.00   |
|    |  | 12     | Paper Products                       | \$ 300.00   | \$ 3,600.00  | \$ 310.00   | \$ 3,720.00  | \$ | 7,320.00   |
|    |  | 15,120 | Carpet Cleaning - Deep (SQ. FT.)     | \$ 0.14     | \$ 2,116.80  | \$ 0.14     | \$ 2,116.80  | \$ | 4,233.60   |
|    |  | 15,120 | Electrostatic Disinfection (SQ. FT.) | \$ 0.25     | \$ 3,780.00  | \$ 0.25     | \$ 3,780.00  | \$ | 7,560.00   |
|    |  | Total  |                                      |             | \$ 69,414.84 |             | \$ 70,971.00 | \$ | 140,385.84 |
|    |  |        |                                      |             |              |             |              |    |            |
| 10 | <b>DAVIE COOPER CITY</b><br>4600 S.W 82ND AVE<br>DAVIE FL, 33328                         | 12     | Basic Cleaning                       | \$ 1,715.71 | \$ 20,588.52 | \$ 1,826.41 | \$ 21,916.92 | \$ | 42,505.44  |
|    |  | 12     | Restrooms                            | \$ 354.53   | \$ 4,254.36  | \$ 320.98   | \$ 3,851.76  | \$ | 8,106.12   |
|    |  | 12     | Floors                               | \$ 413.62   | \$ 4,963.44  | \$ 372.15   | \$ 4,465.80  | \$ | 9,429.24   |
|    |  | 10,000 | Pressure Cleaning (SQ. FT.)          | \$ 0.50     | \$ 5,000.00  | \$ 0.50     | \$ 5,000.00  | \$ | 10,000.00  |
|    |  | 1      | Windows                              | \$ 400.00   | \$ 400.00    | \$ 400.00   | \$ 400.00    | \$ | 800.00     |
|    |  | 1      | Air Quality                          | \$ 709.08   | \$ 709.08    | \$ 643.92   | \$ 643.92    | \$ | 1,353.00   |
|    |  | 12     | Cleaning Supplies                    | \$ 130.00   | \$ 1,560.00  | \$ 135.00   | \$ 1,620.00  | \$ | 3,180.00   |
|    |  | 12     | Paper Products                       | \$ 300.00   | \$ 3,600.00  | \$ 310.00   | \$ 3,720.00  | \$ | 7,320.00   |
|    |  | 10,000 | Carpet Cleaning - Deep (SQ. FT.)     | \$ 0.14     | \$ 1,400.00  | \$ 0.14     | \$ 1,400.00  | \$ | 2,800.00   |
|    |  | 10,000 | Electrostatic Disinfection (SQ. FT.) | \$ 0.25     | \$ 2,500.00  | \$ 0.25     | \$ 2,500.00  | \$ | 5,000.00   |
|    |  | Total  |                                      |             | \$ 44,975.40 |             | \$ 45,518.40 | \$ | 90,493.80  |
|    |  |        |                                      |             |              |             |              |    |            |
| 11 | <b>GALT OCEAN MILE CENTER</b><br>3403 GALT OCEAN MILE<br>FORT LAUDERDALE, FL 33308       | 12     | Basic Cleaning                       | \$ 862.39   | \$ 10,348.68 | \$ 947.67   | \$ 11,372.04 | \$ | 21,720.72  |
|    |  | 12     | Restrooms                            | \$ 132.91   | \$ 1,594.92  | \$ 147.72   | \$ 1,772.64  | \$ | 3,367.56   |
|    |  | 12     | Floors                               | \$ 177.27   | \$ 2,127.24  | \$ 159.49   | \$ 1,913.88  | \$ | 4,041.12   |
|    |  | 4,900  | Pressure Cleaning (SQ. FT.)          | \$ 0.50     | \$ 2,450.00  | \$ 0.50     | \$ 2,450.00  | \$ | 4,900.00   |
|    |  | 1      | Windows                              | \$ 250.00   | \$ 250.00    | \$ 250.00   | \$ 250.00    | \$ | 500.00     |
|    |  | 1      | Air Quality                          | \$ 709.08   | \$ 709.08    | \$ 647.92   | \$ 647.92    | \$ | 1,357.00   |
|    |  | 12     | Cleaning Supplies                    | \$ 130.00   | \$ 1,560.00  | \$ 135.00   | \$ 1,620.00  | \$ | 3,180.00   |
|    |  | 12     | Paper Products                       | \$ 300.00   | \$ 3,600.00  | \$ 310.00   | \$ 3,720.00  | \$ | 7,320.00   |
|    |  | 4,900  | Carpet Cleaning - Deep (SQ. FT.)     | \$ 0.14     | \$ 686.00    | \$ 0.14     | \$ 686.00    | \$ | 1,372.00   |
|    |  | 4,900  | Electrostatic Disinfection (SQ. FT.) | \$ 0.25     | \$ 1,225.00  | \$ 0.25     | \$ 1,225.00  | \$ | 2,450.00   |
|    |  | Total  |                                      |             | \$ 24,550.92 |             | \$ 25,657.48 | \$ | 50,208.40  |
|    |  |        |                                      |             |              |             |              |    |            |

| ITEM NO. | FACILITY LOCATION   | Annual Frequency | Annual Process                       | Unit Price | Annual       | Unit Price | Annual       | Two Year Total |           |
|----------|---|------------------|--------------------------------------|------------|--------------|------------|--------------|----------------|-----------|
| 12       | <b>HOLLYWOOD BEACH CENTER</b><br>1301 S. OCEAN DRIVE<br>HOLLYWOOD, FL 33019 | 12               | Basic Cleaning                       | \$ 474.27  | \$ 5,691.24  | \$ 521.67  | \$ 6,260.04  | \$             | 11,951.28 |
|          |   | 12               | Restrooms                            | \$ 229.54  | \$ 2,754.48  | \$ 226.58  | \$ 2,718.96  | \$             | 5,473.44  |
|          |   | 12               | Floors                               | \$ 709.06  | \$ 8,508.72  | \$ 647.92  | \$ 7,775.04  | \$             | 16,283.76 |
|          |   | 2,500            | Pressure Cleaning (SQ. FT.)          | \$ 0.50    | \$ 1,250.00  | \$ 0.50    | \$ 1,250.00  | \$             | 2,500.00  |
|          |   | 1                | Windows                              | \$ 250.00  | \$ 250.00    | \$ 250.00  | \$ 250.00    | \$             | 500.00    |
|          |   | 1                | Air Quality                          | \$ -       | \$ -         | \$ -       | \$ -         | \$             | -         |
|          |   | 12               | Cleaning Supplies                    | \$ 50.00   | \$ 600.00    | \$ 5.00    | \$ 60.00     | \$             | 660.00    |
|          |   | 12               | Paper Products                       | \$ 175.00  | \$ 2,100.00  | \$ 150.00  | \$ 1,800.00  | \$             | 3,900.00  |
|          |   | 2,500            | Carpet Cleaning - Deep (SQ. FT.)     | \$ 0.14    | \$ 350.00    | \$ 0.14    | \$ 350.00    | \$             | 700.00    |
|          |   | 2,500            | Electrostatic Disinfection (SQ. FT.) | \$ 0.25    | \$ 625.00    | \$ 0.25    | \$ 625.00    | \$             | 1,250.00  |
|          |   | Total            |                                      |            | \$ 22,129.44 |            | \$ 21,089.04 | \$             | 43,218.48 |
|          |   |                  |                                      |            |              |            |              |                |           |



## Janitorial Services - Price Sheets - Branch Libraries - Agreement 1 (CBE Reserve)

|    |   |        |                                      |               |              |               |              |               |
|----|---|--------|--------------------------------------|---------------|--------------|---------------|--------------|---------------|
| 13 | <b>HALLANDALE BEACH BRANCH</b><br>300 S. FEDERAL HIGHWAY<br>HALLANDALE, FL 33009    | 12     | Basic Cleaning                       | \$ 2,988.91   | \$ 35,866.92 | \$ 3,232.17   | \$ 38,786.04 | \$ 74,652.96  |
|    |   | 12     | Restrooms                            | \$ 295.44     | \$ 3,545.28  | \$ 255.82     | \$ 3,069.84  | \$ 6,615.12   |
|    |   | 12     | Floors                               | \$ 413.62     | \$ 4,963.44  | \$ 372.15     | \$ 4,465.80  | \$ 9,429.24   |
|    |   | 14,700 | Pressure Cleaning (SQ. FT.)          | \$ 0.50       | \$ 7,350.00  | \$ 0.50       | \$ 7,350.00  | \$ 14,700.00  |
|    |   | 1      | Windows                              | \$ 1,500.00   | \$ 1,500.00  | \$ 1,500.00   | \$ 1,500.00  | \$ 3,000.00   |
|    |   | 1      | Air Quality                          | \$ 709.08     | \$ 709.08    | \$ 647.82     | \$ 647.82    | \$ 1,356.90   |
|    |   | 12     | Cleaning Supplies                    | \$ 130.00     | \$ 1,560.00  | \$ 135.00     | \$ 1,620.00  | \$ 3,180.00   |
|    |   | 12     | Paper Products                       | \$ 300.00     | \$ 3,600.00  | \$ 310.00     | \$ 3,720.00  | \$ 7,320.00   |
|    |   | 14,700 | Carpet Cleaning - Deep (SQ. FT.)     | \$ 0.14       | \$ 2,058.00  | \$ 0.14       | \$ 2,058.00  | \$ 4,116.00   |
|    |   | 14,700 | Electrostatic Disinfection (SQ. FT.) | \$ 0.25       | \$ 3,675.00  | \$ 0.25       | \$ 3,675.00  | \$ 7,350.00   |
|    |   | Total  |                                      | \$ 64,827.72  |              | \$ 66,892.50  |              | \$ 131,720.22 |
|    |   |        |                                      |               |              |               |              |               |
| 14 | <b>HOLLYWOOD LIBRARY</b><br>2600 Hollywood Blvd<br>Hollywood, FL 33020              | 12     | Basic Cleaning                       | \$ 7,637.40   | \$ 91,648.80 | \$ 8,098.79   | \$ 97,185.48 | \$ 188,834.28 |
|    |   | 12     | Restrooms                            | \$ 1,654.47   | \$ 19,853.64 | \$ 1,488.59   | \$ 17,863.08 | \$ 37,716.72  |
|    |   | 12     | Floors                               | \$ 1,063.59   | \$ 12,763.08 | \$ 956.95     | \$ 11,483.40 | \$ 24,246.48  |
|    |   | 31,000 | Pressure Cleaning (SQ. FT.)          | \$ 0.50       | \$ 15,500.00 | \$ 0.50       | \$ 15,500.00 | \$ 31,000.00  |
|    |   | 1      | Windows                              | \$ 2,700.00   | \$ 2,700.00  | \$ 2,700.00   | \$ 2,700.00  | \$ 5,400.00   |
|    |   | 1      | Air Quality                          | \$ 709.08     | \$ 709.08    | \$ 637.92     | \$ 637.92    | \$ 1,347.00   |
|    |   | 12     | Cleaning Supplies                    | \$ 151.96     | \$ 1,823.52  | \$ 161.50     | \$ 1,938.00  | \$ 3,761.52   |
|    |   | 12     | Paper Products                       | \$ 300.00     | \$ 3,600.00  | \$ 310.00     | \$ 3,720.00  | \$ 7,320.00   |
|    |   | 31,000 | Carpet Cleaning - Deep (SQ. FT.)     | \$ 0.14       | \$ 4,340.00  | \$ 0.14       | \$ 4,340.00  | \$ 8,680.00   |
|    |   | 31,000 | Electrostatic Disinfection (SQ. FT.) | \$ 0.25       | \$ 7,750.00  | \$ 0.25       | \$ 7,750.00  | \$ 15,500.00  |
|    |   | Total  |                                      | \$ 160,688.12 |              | \$ 163,117.88 |              | \$ 323,806.00 |
|    |   |        |                                      |               |              |               |              |               |
| 15 | <b>IMPERIAL POINT BRANCH</b><br>5985 N FEDERAL HIGHWAY<br>FORT LAUDERDALE, FL 33308 | 12     | Basic Cleaning                       | \$ 3,147.27   | \$ 37,767.24 | \$ 3,461.26   | \$ 41,535.12 | \$ 79,302.36  |
|    |   | 12     | Restrooms                            | \$ 354.54     | \$ 4,254.48  | \$ 318.98     | \$ 3,827.76  | \$ 8,082.24   |
|    |   | 12     | Floors                               | \$ 472.71     | \$ 5,672.52  | \$ 425.31     | \$ 5,103.72  | \$ 10,776.24  |
|    |   | 14,000 | Pressure Cleaning (SQ. FT.)          | \$ 0.50       | \$ 7,000.00  | \$ 0.50       | \$ 7,000.00  | \$ 14,000.00  |
|    |   | 1      | Windows                              | \$ 1,500.00   | \$ 1,500.00  | \$ 1,500.00   | \$ 1,500.00  | \$ 3,000.00   |
|    |   | 1      | Air Quality                          | \$ 709.08     | \$ 709.08    | \$ 647.92     | \$ 647.92    | \$ 1,357.00   |
|    |   | 12     | Cleaning Supplies                    | \$ 130.00     | \$ 1,560.00  | \$ 135.00     | \$ 1,620.00  | \$ 3,180.00   |
|    |   | 12     | Paper Products                       | \$ 300.00     | \$ 3,600.00  | \$ 310.00     | \$ 3,720.00  | \$ 7,320.00   |
|    |   | 14,000 | Carpet Cleaning - Deep (SQ. FT.)     | \$ 0.14       | \$ 1,960.00  | \$ 0.14       | \$ 1,960.00  | \$ 3,920.00   |
|    |   | 14,000 | Electrostatic Disinfection (SQ. FT.) | \$ 0.25       | \$ 3,500.00  | \$ 0.25       | \$ 3,500.00  | \$ 7,000.00   |
|    |   | Total  |                                      | \$ 67,523.32  |              | \$ 70,414.52  |              | \$ 137,937.84 |
|    |   |        |                                      |               |              |               |              |               |
|    |   |        |                                      |               |              |               |              |               |

| ITEM NO. | FACILITY LOCATION  | Annual Frequency | Annual Process                       | Year 1      |              | Year 2      |              | Two Year Total |
|----------|--|------------------|--------------------------------------|-------------|--------------|-------------|--------------|----------------|
|          |  |                  |                                      | Unit Price  | Annual       | Unit Price  | Annual       |                |
| 16       | <b>LAUDERHILL TOWN CENTER</b><br>6399 West Oakland Park Blvd<br>LAUDERHILL, FL 33313 | 12               | Basic Cleaning                       | \$ 2,313.80 | \$ 27,765.60 | \$ 2,544.85 | \$ 30,538.20 | \$ 58,303.80   |
|          |  | 12               | Restrooms                            | \$ 354.53   | \$ 4,254.36  | \$ 320.98   | \$ 3,851.76  | \$ 8,106.12    |
|          |  | 12               | Floors                               | \$ 236.35   | \$ 2,836.20  | \$ 215.60   | \$ 2,587.20  | \$ 5,423.40    |
|          |  | 10,000           | Pressure Cleaning (SQ. FT.)          | \$ 0.50     | \$ 5,000.00  | \$ 0.50     | \$ 5,000.00  | \$ 10,000.00   |
|          |  | 1                | Windows                              | \$ 250.00   | \$ 250.00    | \$ 250.00   | \$ 250.00    | \$ 500.00      |
|          |  | 1                | Air Quality                          | \$ 709.08   | \$ 709.08    | \$ 647.92   | \$ 647.92    | \$ 1,357.00    |
|          |  | 12               | Cleaning Supplies                    | \$ 135.00   | \$ 1,620.00  | \$ 130.00   | \$ 1,560.00  | \$ 3,180.00    |
|          |  | 12               | Paper Products                       | \$ 300.00   | \$ 3,600.00  | \$ 310.00   | \$ 3,720.00  | \$ 7,320.00    |
|          |  | 10,000           | Carpet Cleaning - Deep (SQ. FT.)     | \$ 0.14     | \$ 1,400.00  | \$ 0.14     | \$ 1,400.00  | \$ 2,800.00    |
|          |  | 10,000           | Electrostatic Disinfection (SQ. FT.) | \$ 0.25     | \$ 2,500.00  | \$ 0.25     | \$ 2,500.00  | \$ 5,000.00    |
|          |  | Total            |                                      |             | \$ 49,935.24 |             | \$ 49,555.08 | \$ 101,990.32  |

## Janitorial Services - Price Sheets - Branch Libraries - Agreement 1 (CBE Reserve)

| 17       | LAUDERDALE LAKES BRANCH<br>3521 NW 43RD AVE<br>LAUDERDALE LAKES, FL 33319         | 12               | Basic Cleaning                       | \$ 1,604.74 | \$ 19,256.88  | \$ 1,764.70 | \$ 21,176.40  | \$ 40,433.28   |
|----------|---|------------------|--------------------------------------|-------------|---------------|-------------|---------------|----------------|
|          |   | 12               | Restrooms                            | \$ 354.53   | \$ 4,254.36   | \$ 320.98   | \$ 3,851.76   | \$ 8,106.12    |
|          |   | 12               | Floors                               | \$ 236.35   | \$ 2,836.20   | \$ 228.60   | \$ 2,743.20   | \$ 5,579.40    |
|          |   | 7,900            | Pressure Cleaning (SQ. FT.)          | \$ 0.50     | \$ 3,950.00   | \$ 0.50     | \$ 3,950.00   | \$ 7,900.00    |
|          |   | 1                | Windows                              | \$ 750.00   | \$ 750.00     | \$ 750.00   | \$ 750.00     | \$ 1,500.00    |
|          |   | 1                | Air Quality                          | \$ 709.08   | \$ 709.08     | \$ 647.92   | \$ 647.92     | \$ 1,357.00    |
|          |   | 12               | Cleaning Supplies                    | \$ 140.00   | \$ 1,680.00   | \$ 140.00   | \$ 1,680.00   | \$ 3,360.00    |
|          |   | 12               | Paper Products                       | \$ 300.00   | \$ 3,600.00   | \$ 310.00   | \$ 3,720.00   | \$ 7,320.00    |
|          |   | 7,900            | Carpet Cleaning - Deep (SQ. FT.)     | \$ 0.14     | \$ 1,106.00   | \$ 0.14     | \$ 1,106.00   | \$ 2,212.00    |
|          |   | 7,900            | Electrostatic Disinfection (SQ. FT.) | \$ 0.25     | \$ 1,975.00   | \$ 0.25     | \$ 1,975.00   | \$ 3,950.00    |
|          |   | Total            |                                      |             | \$ 40,117.52  |             | \$ 41,600.28  | \$ 81,717.80   |
| 18       | MIRAMAR BRANCH - EDUCATION CENTER<br>2050 CIVIC CENTER PLACE<br>MIRAMAR, FL 33025 | 12               | Basic Cleaning                       | \$ 5,858.62 | \$ 70,303.44  | \$ 6,142.39 | \$ 73,708.68  | \$ 144,012.12  |
|          |   | 12               | Restrooms                            | \$ 709.06   | \$ 8,508.72   | \$ 647.97   | \$ 7,775.64   | \$ 16,284.36   |
|          |   | 12               | Floors                               | \$ 945.41   | \$ 11,344.92  | \$ 850.62   | \$ 10,207.44  | \$ 21,552.36   |
|          |   | 30,181           | Pressure Cleaning (SQ. FT.)          | \$ 0.50     | \$ 15,090.50  | \$ 0.50     | \$ 15,090.50  | \$ 30,181.00   |
|          |   | 1                | Windows                              | \$ 2,000.00 | \$ 2,000.00   | \$ 2,000.00 | \$ 2,000.00   | \$ 4,000.00    |
|          |   | 1                | Air Quality                          | \$ 1,418.60 | \$ 1,418.60   | \$ 1,275.96 | \$ 1,275.96   | \$ 2,694.56    |
|          |   | 12               | Cleaning Supplies                    | \$ 135.00   | \$ 1,620.00   | \$ 135.00   | \$ 1,620.00   | \$ 3,240.00    |
|          |   | 12               | Paper Products                       | \$ 300.00   | \$ 3,600.00   | \$ 310.00   | \$ 3,720.00   | \$ 7,320.00    |
|          |   | 30,181           | Carpet Cleaning - Deep (SQ. FT.)     | \$ 0.14     | \$ 4,225.34   | \$ 0.14     | \$ 4,225.34   | \$ 8,450.68    |
|          |   | 30,181           | Electrostatic Disinfection (SQ. FT.) | \$ 0.25     | \$ 7,545.25   | \$ 0.25     | \$ 7,545.25   | \$ 15,090.50   |
|          |   | Total            |                                      |             | \$ 125,656.77 |             | \$ 127,168.81 | \$ 252,825.58  |
| 19       | MARGATE BRANCH<br>5810 PARK DRIVE<br>MARGATE, FL 33063                            | 12               | Basic Cleaning                       | \$ 3,532.91 | \$ 42,394.92  | \$ 3,885.42 | \$ 46,625.04  | \$ 89,019.96   |
|          |   | 12               | Restrooms                            | \$ 354.53   | \$ 4,254.36   | \$ 318.98   | \$ 3,827.76   | \$ 8,082.12    |
|          |   | 12               | Floors                               | \$ 531.80   | \$ 6,381.60   | \$ 478.48   | \$ 5,741.76   | \$ 12,123.36   |
|          |   | 15,800           | Pressure Cleaning (SQ. FT.)          | \$ 0.50     | \$ 7,900.00   | \$ 0.50     | \$ 7,900.00   | \$ 15,800.00   |
|          |   | 1                | Windows                              | \$ 350.00   | \$ 350.00     | \$ 350.00   | \$ 350.00     | \$ 700.00      |
|          |   | 1                | Air Quality                          | \$ 1,065.96 | \$ 1,065.96   | \$ 957.00   | \$ 957.00     | \$ 2,022.96    |
|          |   | 12               | Cleaning Supplies                    | \$ 130.00   | \$ 1,560.00   | \$ 135.00   | \$ 1,620.00   | \$ 3,180.00    |
|          |   | 12               | Paper Products                       | \$ 300.00   | \$ 3,600.00   | \$ 310.00   | \$ 3,720.00   | \$ 7,320.00    |
|          |   | 15,800           | Carpet Cleaning - Deep (SQ. FT.)     | \$ 0.14     | \$ 2,212.00   | \$ 0.14     | \$ 2,212.00   | \$ 4,424.00    |
|          |   | 15,800           | Electrostatic Disinfection (SQ. FT.) | \$ 0.25     | \$ 3,950.00   | \$ 0.25     | \$ 3,950.00   | \$ 7,900.00    |
|          |   | Total            |                                      |             | \$ 73,668.84  |             | \$ 76,903.56  | \$ 150,572.40  |
| ITEM NO. | FACILITY LOCATION   | Annual Frequency | Annual Process                       | Year 1      |               | Year 2      |               | Two Year Total |
|          |   |                  |                                      | Unit Price  | Annual        | Unit Price  | Annual        |                |
| 20       | NORTH LAUDERDALE BRANCH<br>6901 Kimberly Blvd.<br>N. LAUDERDALE, FL 33068         | 12               | Basic Cleaning                       | \$ 3,296.55 | \$ 39,558.60  | \$ 3,625.35 | \$ 43,504.20  | \$ 83,062.80   |
|          |   | 12               | Restrooms                            | \$ 690.88   | \$ 8,290.56   | \$ 631.64   | \$ 7,579.68   | \$ 15,870.24   |
|          |   | 12               | Floors                               | \$ 590.88   | \$ 7,090.56   | \$ 531.64   | \$ 6,379.68   | \$ 13,470.24   |
|          |   | 20,000           | Pressure Cleaning (SQ. FT.)          | \$ 0.50     | \$ 10,000.00  | \$ 0.50     | \$ 10,000.00  | \$ 20,000.00   |
|          |   | 1                | Windows                              | \$ 350.00   | \$ 350.00     | \$ 350.00   | \$ 350.00     | \$ 700.00      |
|          |   | 1                | Air Quality                          | \$ 1,063.56 | \$ 1,063.56   | \$ 957.00   | \$ 957.00     | \$ 2,020.56    |
|          |   | 12               | Cleaning Supplies                    | \$ 156.00   | \$ 1,872.00   | \$ 151.00   | \$ 1,812.00   | \$ 3,684.00    |
|          |   | 12               | Paper Products                       | \$ 300.00   | \$ 3,600.00   | \$ 310.00   | \$ 3,720.00   | \$ 7,320.00    |
|          |   | 20,000           | Carpet Cleaning - Deep (SQ. FT.)     | \$ 0.14     | \$ 2,800.00   | \$ 0.14     | \$ 2,800.00   | \$ 5,600.00    |
|          |   | 20,000           | Electrostatic Disinfection (SQ. FT.) | \$ 0.25     | \$ 5,000.00   | \$ 0.25     | \$ 5,000.00   | \$ 10,000.00   |
|          |   | Total            |                                      |             | \$ 79,625.28  |             | \$ 82,102.56  | \$ 161,727.84  |



## Janitorial Services - Price Sheets - Branch Libraries - Agreement 1 (CBE Reserve)

|    |   |        |                                      |             |               |              |               |    |            |
|----|---|--------|--------------------------------------|-------------|---------------|--------------|---------------|----|------------|
| 21 | <b>NORTHWEST REGIONAL LIBRARY</b><br>3151 UNIVERSITY DRIVE<br>CORAL SPRINGS, FL 33065 | 12     | Basic Cleaning                       | \$15,250.71 | \$ 183,008.52 | \$ 16,470.52 | \$ 197,646.24 | \$ | 380,654.76 |
|    |   | 12     | Restrooms                            | \$1,654.47  | \$ 19,853.64  | \$ 1,488.59  | \$ 17,863.08  | \$ | 37,716.72  |
|    |   | 12     | Floors                               | \$2,599.89  | \$ 31,198.68  | \$ 2,339.21  | \$ 28,070.52  | \$ | 59,269.20  |
|    |   | Hourly | Porter (238Hrs./Month)               | \$ 24.94    | \$ 71,228.64  | \$ 26.84     | \$ 76,655.04  | \$ | 147,883.68 |
|    |   | 36,000 | Pressure Cleaning (SQ. FT.)          | \$ 0.50     | \$ 18,000.00  | \$ 0.50      | \$ 18,000.00  | \$ | 36,000.00  |
|    |   | 1      | Windows                              | \$3,500.00  | \$ 3,500.00   | \$ 3,500.00  | \$ 3,500.00   | \$ | 7,000.00   |
|    |   | 1      | Air Quality                          | \$3,545.28  | \$ 3,545.28   | \$ 3,189.84  | \$ 3,189.84   | \$ | 6,735.12   |
|    |   | 12     | Cleaning Supplies                    | \$ 651.96   | \$ 7,823.52   | \$ 664.32    | \$ 7,971.84   | \$ | 15,795.36  |
|    |   | 12     | Paper Products                       | \$ 650.00   | \$ 7,800.00   | \$ 750.00    | \$ 9,000.00   | \$ | 16,800.00  |
|    |   | 36,000 | Carpet Cleaning - Deep (SQ. FT.)     | \$ 0.14     | \$ 5,040.00   | \$ 0.14      | \$ 5,040.00   | \$ | 10,080.00  |
|    |   | 36,000 | Electrostatic Disinfection (SQ. FT.) | \$ 0.25     | \$ 9,000.00   | \$ 0.25      | \$ 9,000.00   | \$ | 18,000.00  |
|    |   | Total  |                                      |             | \$ 359,998.28 |              | \$ 375,936.56 | \$ | 735,934.84 |

|    |  |       |                                      |            |              |             |              |    |           |
|----|--|-------|--------------------------------------|------------|--------------|-------------|--------------|----|-----------|
| 22 | <b>NORTH WEST BRANCH</b><br>1580 N.W 3RD AVENUE<br>POMPANO BEACH, FL 33060 | 12    | Basic Cleaning                       | \$1,990.37 | \$ 23,884.44 | \$ 2,188.83 | \$ 26,265.96 | \$ | 50,150.40 |
|    |  | 12    | Restrooms                            | \$ 354.53  | \$ 4,254.36  | \$ 320.98   | \$ 3,851.76  | \$ | 8,106.12  |
|    |  | 12    | Floors                               | \$ 354.53  | \$ 4,254.36  | \$ 320.98   | \$ 3,851.76  | \$ | 8,106.12  |
|    |  | 9,000 | Pressure Cleaning (SQ. FT.)          | \$ 0.50    | \$ 4,500.00  | \$ 0.50     | \$ 4,500.00  | \$ | 9,000.00  |
|    |  | 1     | Windows                              | \$ 150.00  | \$ 150.00    | \$ 150.00   | \$ 150.00    | \$ | 300.00    |
|    |  | 1     | Air Quality                          | \$ 709.08  | \$ 709.08    | \$ 637.92   | \$ 637.92    | \$ | 1,347.00  |
|    |  | 12    | Cleaning Supplies                    | \$ 120.00  | \$ 1,440.00  | \$ 125.00   | \$ 1,500.00  | \$ | 2,940.00  |
|    |  | 12    | Paper Products                       | \$ 390.00  | \$ 4,680.00  | \$ 400.00   | \$ 4,800.00  | \$ | 9,480.00  |
|    |  | 9,000 | Carpet Cleaning - Deep (SQ. FT.)     | \$ 0.14    | \$ 1,260.00  | \$ 0.14     | \$ 1,260.00  | \$ | 2,520.00  |
|    |  | 9,000 | Electrostatic Disinfection (SQ. FT.) | \$ 0.25    | \$ 2,250.00  | \$ 0.25     | \$ 2,250.00  | \$ | 4,500.00  |
|    |  | Total |                                      |            | \$ 47,382.24 |             | \$ 49,067.40 | \$ | 96,449.64 |

|    |  |        |                                      |            |               |             |              |    |            |
|----|--|--------|--------------------------------------|------------|---------------|-------------|--------------|----|------------|
| 23 | <b>POMPANO BEACH BRANCH</b><br>1213 E. ATLANTIC BOULEVARD<br>POMPANO BEACH, FL 33069 | 12     | Basic Cleaning                       | \$4,677.60 | \$ 56,131.20  | \$ 5,089.70 | \$ 61,076.40 | \$ | 117,207.60 |
|    |  | 12     | Restrooms                            | \$ 709.06  | \$ 8,508.72   | \$ 67.97    | \$ 815.64    | \$ | 9,324.36   |
|    |  | 12     | Floors                               | \$ 827.24  | \$ 9,926.88   | \$ 744.30   | \$ 8,931.60  | \$ | 18,858.48  |
|    |  | 12,918 | Pressure Cleaning (SQ. FT.)          | \$ 0.50    | \$ 6,459.00   | \$ 0.50     | \$ 6,459.00  | \$ | 12,918.00  |
|    |  | 1      | Windows                              | \$6,500.00 | \$ 6,500.00   | \$ 6,500.00 | \$ 6,500.00  | \$ | 13,000.00  |
|    |  | 1      | Air Quality                          | \$1,418.16 | \$ 1,418.16   | \$ 1,275.96 | \$ 1,275.96  | \$ | 2,694.12   |
|    |  | 12     | Cleaning Supplies                    | \$ 251.00  | \$ 3,012.00   | \$ 256.00   | \$ 3,072.00  | \$ | 6,084.00   |
|    |  | 12     | Paper Products                       | \$ 390.00  | \$ 4,680.00   | \$ 400.00   | \$ 4,800.00  | \$ | 9,480.00   |
|    |  | 12,918 | Carpet Cleaning - Deep (SQ. FT.)     | \$ 0.14    | \$ 1,808.52   | \$ 0.14     | \$ 1,808.52  | \$ | 3,617.04   |
|    |  | 12,918 | Electrostatic Disinfection (SQ. FT.) | \$ 0.25    | \$ 3,229.50   | \$ 0.25     | \$ 3,229.50  | \$ | 6,459.00   |
|    |  | Total  |                                      |            | \$ 101,673.98 |             | \$ 97,968.62 | \$ | 199,642.60 |

| ITEM NO. | FACILITY LOCATION  | Annual Frequency | Annual Process                       | Unit Price | Annual       | Unit Price  | Annual       | Two Year Total |           |
|----------|--|------------------|--------------------------------------|------------|--------------|-------------|--------------|----------------|-----------|
| 24       | <b>RIVERLAND BRANCH</b><br>2710 W. DAVIE BLVD<br>FORT LAUDERDALE, FL 33312 | 12               | Basic Cleaning                       | \$2,313.80 | \$ 27,765.60 | \$ 2,544.85 | \$ 30,538.20 | \$             | 58,303.80 |
|          |  | 12               | Restrooms                            | \$ 318.98  | \$ 3,827.76  | \$ 354.53   | \$ 4,254.36  | \$             | 8,082.12  |
|          |  | 12               | Floors                               | \$ 236.35  | \$ 2,836.20  | \$ 212.66   | \$ 2,551.92  | \$             | 5,388.12  |
|          |  | 10,000           | Pressure Cleaning (SQ. FT.)          | \$ 0.50    | \$ 5,000.00  | \$ 0.50     | \$ 5,000.00  | \$             | 10,000.00 |
|          |  | 1                | Windows                              | \$ 150.00  |              | \$ 150.00   | \$ 150.00    | \$             | 150.00    |
|          |  | 1                | Air Quality                          | \$ 709.98  | \$ 709.98    | \$ 657.92   | \$ 657.92    | \$             | 1,367.90  |
|          |  | 12               | Cleaning Supplies                    | \$ 120.00  | \$ 1,440.00  | \$ 125.00   | \$ 1,500.00  | \$             | 2,940.00  |
|          |  | 12               | Paper Products                       | \$ 225.00  | \$ 2,700.00  | \$ 235.00   | \$ 2,820.00  | \$             | 5,520.00  |
|          |  | 10,000           | Carpet Cleaning - Deep (SQ. FT.)     | \$ 0.14    | \$ 1,400.00  | \$ 0.14     | \$ 1,400.00  | \$             | 2,800.00  |
|          |  | 10,000           | Electrostatic Disinfection (SQ. FT.) | \$ 0.25    | \$ 2,500.00  | \$ 0.25     | \$ 2,500.00  | \$             | 5,000.00  |
|          |  | Total            |                                      |            | \$ 48,179.54 |             | \$ 51,372.40 | \$             | 99,551.94 |

## Janitorial Services - Price Sheets - Branch Libraries - Agreement 1 (CBE Reserve)

|           |  |        |                                      |             |              |             |              |    |            |
|-----------|--|--------|--------------------------------------|-------------|--------------|-------------|--------------|----|------------|
| <b>25</b> | <b>STIRLING ROAD LIBRARY</b><br>3151 Stirling Road<br>Hollywood, Fl. 33020 | 12     | Basic Cleaning                       | \$ 4,160.47 | \$ 49,925.64 | \$ 4,275.19 | \$ 51,302.28 | \$ | 101,227.92 |
|           |  | 12     | Restrooms                            | \$ 709.06   | \$ 8,508.72  | \$ 637.97   | \$ 7,655.64  | \$ | 16,164.36  |
|           |  | 12     | Floors                               | \$ 709.06   | \$ 8,508.72  | \$ 637.97   | \$ 7,655.64  | \$ | 16,164.36  |
|           |  | 20,000 | Pressure Cleaning (SQ. FT.)          | \$ 0.50     | \$ 10,000.00 | \$ 0.50     | \$ 10,000.00 | \$ | 20,000.00  |
|           |  | 1      | Windows                              | \$ 2,700.00 | \$ 2,700.00  | \$ 2,700.00 | \$ 2,700.00  | \$ | 5,400.00   |
|           |  | 1      | Air Quality                          | \$ 1,063.00 | \$ 1,063.00  | \$ 957.00   | \$ 957.00    | \$ | 2,020.00   |
|           |  | 12     | Cleaning Supplies                    | \$ 151.00   | \$ 1,812.00  | \$ 156.00   | \$ 1,872.00  | \$ | 3,684.00   |
|           |  | 12     | Paper Products                       | \$ 350.00   | \$ 4,200.00  | \$ 360.00   | \$ 4,320.00  | \$ | 8,520.00   |
|           |  | 20,000 | Carpet Cleaning - Deep (SQ. FT.)     | \$ 0.14     | \$ 2,800.00  | \$ 0.14     | \$ 2,800.00  | \$ | 5,600.00   |
|           |  | 20,000 | Electrostatic Disinfection (SQ. FT.) | \$ 0.25     | \$ 5,000.00  | \$ 0.25     | \$ 5,000.00  | \$ | 10,000.00  |
|           |  | Total  |                                      | \$          | 94,518.08    | \$          | 89,262.56    | \$ | 188,780.64 |

|           |   |        |                                      |             |              |             |              |    |            |
|-----------|---|--------|--------------------------------------|-------------|--------------|-------------|--------------|----|------------|
| <b>26</b> | <b>SUNRISE DAN PEARL</b><br>10500 W. OAKLAND PARK BLVD<br>SUNRISE, FL 33351 | 12     | Basic Cleaning                       | \$ 4,160.47 | \$ 49,925.64 | \$ 4,275.19 | \$ 51,302.28 | \$ | 101,227.92 |
|           |   | 12     | Restrooms                            | \$ 709.06   | \$ 8,508.72  | \$ 67.97    | \$ 815.64    | \$ | 9,324.36   |
|           |   | 12     | Floors                               | \$ 709.06   | \$ 8,508.72  | \$ 637.97   | \$ 7,655.64  | \$ | 16,164.36  |
|           |   | 20,000 | Pressure Cleaning (SQ. FT.)          | \$ 0.50     | \$ 10,000.00 | \$ 0.50     | \$ 10,000.00 | \$ | 20,000.00  |
|           |   | 1      | Windows                              | \$ 1,200.00 | \$ 1,200.00  | \$ 1,200.00 | \$ 1,200.00  | \$ | 2,400.00   |
|           |   | 1      | Air Quality                          | \$ 1,063.00 | \$ 1,063.00  | \$ 957.00   | \$ 957.00    | \$ | 2,020.00   |
|           |   | 12     | Cleaning Supplies                    | \$ 151.00   | \$ 1,812.00  | \$ 156.00   | \$ 1,872.00  | \$ | 3,684.00   |
|           |   | 12     | Paper Products                       | \$ 350.00   | \$ 4,200.00  | \$ 360.00   | \$ 4,320.00  | \$ | 8,520.00   |
|           |   | 20,000 | Carpet Cleaning - Deep (SQ. FT.)     | \$ 0.14     | \$ 2,800.00  | \$ 0.14     | \$ 2,800.00  | \$ | 5,600.00   |
|           |   | 20,000 | Electrostatic Disinfection (SQ. FT.) | \$ 0.25     | \$ 5,000.00  | \$ 0.25     | \$ 5,000.00  | \$ | 10,000.00  |
|           |   | Total  |                                      | \$          | 93,018.08    | \$          | 85,922.56    | \$ | 178,940.64 |

|           |  |        |                                      |             |               |              |               |    |            |
|-----------|--|--------|--------------------------------------|-------------|---------------|--------------|---------------|----|------------|
| <b>27</b> | <b>SOUTHWEST REGIONAL</b><br>16835 SHERIDAN STREET<br>PEMBROKE PINES, FL 33331 | 12     | Basic Cleaning                       | \$17,154.01 | \$ 205,848.12 | \$ 18,563.42 | \$ 222,761.04 | \$ | 428,609.16 |
|           |  | 12     | Restrooms                            | \$3,308.95  | \$ 39,707.40  | \$ 2,977.18  | \$ 35,726.16  | \$ | 75,433.56  |
|           |  | 12     | Floors                               | \$2,954.22  | \$ 35,450.64  | \$ 2,658.20  | \$ 31,898.40  | \$ | 67,349.04  |
|           |  | Hourly | Porter (152Hrs./Month)               | \$ 24.94    | \$ 45,490.56  | \$ 26.84     | \$ 48,956.16  | \$ | 94,446.72  |
|           |  | 39,000 | Pressure Cleaning (SQ. FT.)          | \$ 0.50     | \$ 19,500.00  | \$ 0.50      | \$ 19,500.00  | \$ | 39,000.00  |
|           |  | 1      | Windows                              | \$ 2,700.00 | \$ 2,700.00   | \$ 2,700.00  | \$ 2,700.00   | \$ | 5,400.00   |
|           |  | 1      | Air Quality                          | \$ 4,254.36 | \$ 4,254.36   | \$ 3,816.00  | \$ 3,816.00   | \$ | 8,070.36   |
|           |  | 12     | Cleaning Supplies                    | \$ 351.00   | \$ 4,212.00   | \$ 460.00    | \$ 5,520.00   | \$ | 9,732.00   |
|           |  | 12     | Paper Products                       | \$ 650.00   | \$ 7,800.00   | \$ 750.00    | \$ 9,000.00   | \$ | 16,800.00  |
|           |  | 39,000 | Carpet Cleaning - Deep (SQ. FT.)     | \$ 0.14     | \$ 5,460.00   | \$ 0.14      | \$ 5,460.00   | \$ | 10,920.00  |
|           |  | 39,000 | Electrostatic Disinfection (SQ. FT.) | \$ 0.25     | \$ 9,750.00   | \$ 0.25      | \$ 9,750.00   | \$ | 19,500.00  |
|           |  | Total  |                                      | \$          | 380,173.08    | \$           | 395,087.76    | \$ | 775,260.84 |

| ITEM NO.  | FACILITY LOCATION  | Annual Frequency | Annual Process                       | Year 1      |              | Year 2      |              | Two Year Total |            |
|-----------|--|------------------|--------------------------------------|-------------|--------------|-------------|--------------|----------------|------------|
|           |  |                  |                                      | Unit Price  | Annual       | Unit Price  | Annual       |                |            |
| <b>28</b> | <b>TAMARAC BRANCH</b><br>8701 W. COMMERCIAL BOULEVARD<br>TAMARAC FL, 33351 | 12               | Basic Cleaning                       | \$ 6,334.44 | \$ 76,013.28 | \$ 6,665.60 | \$ 79,987.20 | \$             | 156,000.48 |
|           |  | 12               | Restrooms                            | \$ 827.24   | \$ 9,926.88  | \$ 744.30   | \$ 8,931.60  | \$             | 18,858.48  |
|           |  | 12               | Floors                               | \$ 1,063.59 | \$ 12,763.08 | \$ 956.95   | \$ 11,483.40 | \$             | 24,246.48  |
|           |  | 30,000           | Pressure Cleaning (SQ. FT.)          | \$ 0.50     | \$ 15,000.00 | \$ 0.50     | \$ 15,000.00 | \$             | 30,000.00  |
|           |  | 1                | Windows                              | \$ 750.00   | \$ 750.00    | \$ 750.00   | \$ 750.00    | \$             | 1,500.00   |
|           |  | 1                | Air Quality                          | \$ 1,418.16 | \$ 1,418.16  | \$ 1,275.96 | \$ 1,418.16  | \$             | 2,836.32   |
|           |  | 12               | Cleaning Supplies                    | \$ 435.00   | \$ 5,220.00  | \$ 445.00   | \$ 5,340.00  | \$             | 10,560.00  |
|           |  | 12               | Paper Products                       | \$ 400.00   | \$ 4,800.00  | \$ 450.00   | \$ 5,400.00  | \$             | 10,200.00  |
|           |  | 30,000           | Carpet Cleaning - Deep (SQ. FT.)     | \$ 0.14     | \$ 4,200.00  | \$ 0.14     | \$ 4,200.00  | \$             | 8,400.00   |
|           |  | 30,000           | Electrostatic Disinfection (SQ. FT.) | \$ 0.25     | \$ 7,500.00  | \$ 0.25     | \$ 7,500.00  | \$             | 15,000.00  |
|           |  | Total            |                                      | \$          | 137,591.40   | \$          | 140,010.36   | \$             | 277,601.76 |

## Janitorial Services - Price Sheets - Branch Libraries - Agreement 1 (CBE Reserve)

|      |   |                   |                                      |                |               |               |               |               |                |
|------|---|-------------------|--------------------------------------|----------------|---------------|---------------|---------------|---------------|----------------|
| 29   | WESTON LIBRARY<br>4205 BONAVENTURE BLVD.<br>Weston, FL 33332          | 12                | Basic Cleaning                       | \$10,492.46    | \$ 125,909.52 | \$ 11,238.44  | \$ 134,861.28 | \$            | 260,770.80     |
|      |   | 12                | Restrooms                            | \$ 1,654.27    | \$ 19,851.24  | \$ 1,488.59   | \$ 17,863.08  | \$            | 37,714.32      |
|      |   | 12                | Floors                               | \$ 1,890.83    | \$ 22,689.96  | \$ 1,701.25   | \$ 20,415.00  | \$            | 43,104.96      |
|      |   | Hourly            | Porter (115Hrs./Month)               | \$ 24.94       | \$ 34,417.20  | \$ 26.84      | \$ 37,039.20  | \$            | 71,456.40      |
|      |   | 25,000            | Pressure Cleaning (SQ. FT.)          | \$ 0.50        | \$ 12,500.00  | \$ 0.50       | \$ 12,500.00  | \$            | 25,000.00      |
|      |   | 1                 | Windows                              |                | \$ -          |               | \$ -          | \$            | -              |
|      |   | 1                 | Air Quality                          | \$ 2,481.72    | \$ 2,481.72   | \$ 2,232.84   | \$ 2,232.84   | \$            | 4,714.56       |
|      |   | 12                | Cleaning Supplies                    | \$ 451.00      | \$ 5,412.00   | \$ 460.00     | \$ 5,520.00   | \$            | 10,932.00      |
|      |   | 12                | Paper Products                       | \$ 650.00      | \$ 7,800.00   | \$ 675.00     | \$ 8,100.00   | \$            | 15,900.00      |
|      |   | 25,000            | Carpet Cleaning - Deep (SQ. FT.)     | \$ 0.14        | \$ 3,500.00   | \$ 0.14       | \$ 3,500.00   | \$            | 7,000.00       |
|      |   | 25,000            | Electrostatic Disinfection (SQ. FT.) | \$ 0.25        | \$ 6,250.00   | \$ 0.25       | \$ 6,250.00   | \$            | 12,500.00      |
|      |   | Total             |                                      |                | \$ 240,811.64 |               | \$ 248,281.40 | \$            | 489,093.04     |
| 30   | WEST REGIONAL LIBRARY<br>8601 W. BROWARD BLVD<br>PLANTATION, FL 33324 | 12                | Basic Cleaning                       | \$17,154.01    | \$ 205,848.12 | \$ 18,563.44  | \$ 222,761.28 | \$            | 428,609.40     |
|      |   | 12                | Restrooms                            | \$ 3,308.95    | \$ 39,707.40  | \$ 2,977.18   | \$ 35,726.16  | \$            | 75,433.56      |
|      |   | 12                | Floors                               | \$ 2,954.22    | \$ 35,450.64  | \$ 2,658.20   | \$ 31,898.40  | \$            | 67,349.04      |
|      |   | Hourly            | Porter (160Hrs./Month)               | \$ 24.94       | \$ 47,884.80  | \$ 26.64      | \$ 51,148.80  | \$            | 99,033.60      |
|      |   | 39,000            | Pressure Cleaning (SQ. FT.)          | \$ 0.50        | \$ 19,500.00  | \$ 0.50       | \$ 19,500.00  | \$            | 39,000.00      |
|      |   | 1                 | Windows                              | \$ 4,900.00    | \$ 4,900.00   | \$ 4,900.00   | \$ 4,900.00   | \$            | 9,800.00       |
|      |   | 1                 | Air Quality                          | \$ 4,254.36    | \$ 4,254.36   | \$ 3,816.00   | \$ 3,816.00   | \$            | 8,070.36       |
|      |   | 12                | Cleaning Supplies                    | \$ 451.96      | \$ 5,423.52   | \$ 435.00     | \$ 5,220.00   | \$            | 10,643.52      |
|      |   | 12                | Paper Products                       | \$ 650.00      | \$ 7,800.00   | \$ 725.00     | \$ 8,700.00   | \$            | 16,500.00      |
|      |   | 39,000            | Carpet Cleaning - Deep (SQ. FT.)     | \$ 0.14        | \$ 5,460.00   | \$ 0.14       | \$ 5,460.00   | \$            | 10,920.00      |
|      |   | 39,000            | Electrostatic Disinfection (SQ. FT.) | \$ 0.25        | \$ 9,750.00   | \$ 0.25       | \$ 9,750.00   | \$            | 19,500.00      |
|      |   | Total             |                                      |                | \$ 385,978.84 |               | \$ 398,880.64 | \$            | 784,859.48     |
| ITEM | NO.   | FACILITY LOCATION | Annual Frequency                     | Annual Process | Year 1        |               | Year 2        |               | Two Year Total |
|      |   |                   |                                      |                | Unit Price    | Annual        | Unit Price    | Annual        |                |
| 31   | YOUNG AT ART - MUSEUM AREA<br>751 SW 121 AVENUE<br>DAVIE, FL 33325    | 12                | Basic Cleaning                       |                | \$ 8,713.57   | \$ 104,562.84 | \$ 9,281.71   | \$ 111,380.52 | \$ 215,943.36  |
|      |   | 12                | Restrooms                            |                | \$ 1,654.47   | \$ 19,853.64  | \$ 1,488.59   | \$ 17,863.08  | \$ 37,716.72   |
|      |   | 12                | Floors                               |                | \$ 1,536.30   | \$ 18,435.60  | \$ 1,382.26   | \$ 16,587.12  | \$ 35,022.72   |
|      |   | Hourly            | Porter (243Hrs./Month)               |                | \$ 24.94      | \$ 72,725.04  | \$ 26.84      | \$ 78,265.44  | \$ 150,990.48  |
|      |   | 41,822            | Pressure Cleaning (SQ. FT.)          |                | \$ 0.50       | \$ 20,911.00  | \$ 0.50       | \$ 20,911.00  | \$ 41,822.00   |
|      |   | 1                 | Windows                              |                | \$ 4,500.00   | \$ 4,500.00   | \$ 4,500.00   | \$ 4,500.00   | \$ 9,000.00    |
|      |   | 1                 | Air Quality                          |                | \$ 1,418.16   | \$ 1,418.16   | \$ 1,275.96   | \$ 1,275.96   | \$ 2,694.12    |
|      |   | 12                | Cleaning Supplies                    |                | \$ 635.00     | \$ 7,620.00   | \$ 645.00     | \$ 7,740.00   | \$ 15,360.00   |
|      |   | 12                | Paper Products                       |                | \$ 350.00     | \$ 4,200.00   | \$ 400.00     | \$ 4,800.00   | \$ 9,000.00    |
|      |   | 41,822            | Carpet Cleaning - Deep (SQ. FT.)     |                | \$ 0.14       | \$ 5,855.08   | \$ 0.14       | \$ 5,855.08   | \$ 11,710.16   |
|      |   | 41,822            | Electrostatic Disinfection (SQ. FT.) |                | \$ 0.25       | \$ 10,455.50  | \$ 0.25       | \$ 10,455.50  | \$ 20,911.00   |
|      |   | Total             |                                      |                |               | \$ 270,536.86 |               | \$ 279,633.70 | \$ 550,170.56  |
| 32   | YOUNG AT ART - LIBRARY AREA<br>751 SW 121 AVENUE<br>DAVIE, FL 33325   | 12                | Basic Cleaning                       |                | \$ 3,377.65   | \$ 40,531.80  | \$ 3,659.41   | \$ 43,912.92  | \$ 84,444.72   |
|      |   | 12                | Restrooms                            |                | \$ 299.44     | \$ 3,593.28   | \$ 265.82     | \$ 3,189.84   | \$ 6,783.12    |
|      |   | 12                | Floors                               |                | \$ 590.88     | \$ 7,090.56   | \$ 531.64     | \$ 6,379.68   | \$ 13,470.24   |
|      |   | Hourly            | Porter (243Hrs./Month)               |                | \$ 24.94      | \$ 72,725.04  | \$ 26.84      | \$ 78,265.44  | \$ 150,990.48  |
|      |   | 18,178            | Pressure Cleaning (SQ. FT.)          |                | \$ 0.50       | \$ 9,089.00   | \$ 0.50       | \$ 9,089.00   | \$ 18,178.00   |
|      |   | 1                 | Windows                              |                | \$ 2,300.00   | \$ 2,300.00   | \$ 2,300.00   | \$ 2,300.00   | \$ 4,600.00    |
|      |   | 1                 | Air Quality                          |                | \$ 625.30     | \$ 625.30     | \$ 545.60     | \$ 545.60     | \$ 1,170.90    |
|      |   | 12                | Cleaning Supplies                    |                | \$ 351.96     | \$ 4,223.52   | \$ 360.00     | \$ 4,320.00   | \$ 8,543.52    |
|      |   | 12                | Paper Products                       |                | \$ 3,500.00   | \$ 42,000.00  | \$ 360.00     | \$ 4,320.00   | \$ 46,320.00   |
|      |   | 18,178            | Carpet Cleaning - Deep (SQ. FT.)     |                | \$ 0.14       | \$ 2,544.92   | \$ 0.14       | \$ 2,544.92   | \$ 5,089.84    |
|      |   | 18,178            | Electrostatic Disinfection (SQ. FT.) |                | \$ 0.25       | \$ 4,544.50   | \$ 0.25       | \$ 4,544.50   | \$ 9,089.00    |
|      |   | Total             |                                      |                |               | \$ 189,267.92 |               | \$ 159,411.90 | \$ 348,679.82  |

## Janitorial Services - Price Sheets - Branch Libraries - Agreement 1 (CBE Reserve)

|                                |   |        |                                      |             |                |                 |              |               |
|--------------------------------|---|--------|--------------------------------------|-------------|----------------|-----------------|--------------|---------------|
| 33                             | Lauderhill Central Park Library<br>3810 NW 11 Place<br>Lauderhill, FL 33311 | 12     | Basic Cleaning                       | \$ 2,366.92 | \$ 28,403.04   | \$ 2,547.97     | \$ 30,575.64 | \$ 58,978.68  |
|                                |   | 12     | Restrooms                            | \$ 413.62   | \$ 4,963.44    | \$ 372.15       | \$ 4,465.80  | \$ 9,429.24   |
|                                |   | 12     | Floors                               | \$ 354.53   | \$ 4,254.36    | \$ 318.98       | \$ 3,827.76  | \$ 8,082.12   |
|                                |   | Hourly | Porter (200 Hrs./Month)              | \$ 24.94    | \$ 59,856.00   | \$ 26.84        | \$ 64,416.00 | \$ 124,272.00 |
|                                |   | 11,000 | Pressure Cleaning (SQ. FT.)          | \$ 0.50     | \$ 5,500.00    | \$ 0.50         | \$ 5,500.00  | \$ 11,000.00  |
|                                |   | 1      | Windows                              | \$ 5,500.00 | \$ 5,500.00    | \$ 5,500.00     | \$ 5,500.00  | \$ 11,000.00  |
|                                |   | 1      | Air Quality                          | \$ 625.30   | \$ 625.30      | \$ 545.60       | \$ 545.60    | \$ 1,170.90   |
|                                |   | 12     | Cleaning Supplies                    | \$ 451.96   | \$ 5,423.52    | \$ 551.96       | \$ 6,623.52  | \$ 12,047.04  |
|                                |   | 12     | Paper Products                       | \$ 350.00   | \$ 4,200.00    | \$ 400.00       | \$ 4,800.00  | \$ 9,000.00   |
|                                |   | 11,000 | Carpet Cleaning - Deep (SQ. FT.)     | \$ 0.14     | \$ 1,540.00    | \$ 0.14         | \$ 1,540.00  | \$ 3,080.00   |
|                                |   | 11,000 | Electrostatic Disinfection (SQ. FT.) | \$ 0.25     | \$ 2,750.00    | \$ 0.25         | \$ 2,750.00  | \$ 5,500.00   |
|                                |   | Total  |                                      |             |                | \$ 123,015.66   |              | \$ 130,544.32 |
| Total (1) - Summary, all sites |   |        | \$4,057,506.46                       |             | \$4,120,376.00 | \$ 8,188,302.96 |              |               |

| ITEM NO.                  | FACILITY LOCATION                | Annual Frequency | Annual Process | Unit Price | Annual       | Unit Price | Annual       | Two Year Total |
|---------------------------|----------------------------------|------------------|----------------|------------|--------------|------------|--------------|----------------|
|                           |                                  |                  |                | Per Hour   | Annual       | Per Hour   | Annual       | 2 years        |
| Additional Labor:         |                                  |                  |                |            |              |            |              |                |
|                           | Project Supervisor               |                  | 50 hrs.        | \$ 29.00   | \$ 1,450.00  | \$ 32.00   | \$ 1,600.00  | \$ 3,050.00    |
|                           | Site Supervisor                  |                  | 50 hrs.        | \$ 27.48   | \$ 1,374.00  | \$ 28.50   | \$ 1,425.00  | \$ 2,799.00    |
|                           | Full Time Service Crew           |                  | 50 hrs.        | \$ 22.00   | \$ 1,100.00  | \$ 23.75   | \$ 1,187.50  | \$ 2,287.50    |
|                           | Part Time Service Crew           |                  | 50 hrs.        | \$ 22.00   | \$ 1,100.00  | \$ 23.75   | \$ 1,187.50  | \$ 2,287.50    |
|                           | Porter Day/Night                 |                  | 50 hrs.        | \$ 26.00   | \$ 1,300.00  | \$ 27.00   | \$ 1,350.00  | \$ 2,650.00    |
| Emergency Services Labor: |                                  |                  |                |            |              |            |              |                |
|                           | Project Supervisor               |                  | 50 hrs.        | \$ 33.00   | \$ 1,650.00  | \$ 35.00   | \$ 1,750.00  | \$ 3,400.00    |
|                           | Site Supervisor                  |                  | 50 hrs.        | \$ 29.50   | \$ 1,475.00  | \$ 33.00   | \$ 1,650.00  | \$ 3,125.00    |
|                           | Full Time Service Crew           |                  | 50 hrs.        | \$ 24.00   | \$ 1,200.00  | \$ 26.00   | \$ 1,300.00  | \$ 2,500.00    |
|                           | Part Time Service Crew           |                  | 50 hrs.        | \$ 24.00   | \$ 1,200.00  | \$ 26.00   | \$ 1,300.00  | \$ 2,500.00    |
|                           | Porter Day/Night                 |                  | 50 hrs.        | \$ 28.50   | \$ 1,425.00  | \$ 31.50   | \$ 1,575.00  | \$ 3,000.00    |
|                           | "Pass thru" (Services/Materials) |                  |                |            | \$ 1,000.00  |            | \$ 1,000.00  | \$ 2,000.00    |
| Total (2)                 |                                  |                  |                |            | \$ 14,274.00 | \$ 286.50  | \$ 15,325.00 | \$ 29,599.00   |

**Grand Total - Whole Group**  
(Total 1 + Total 2)

\$4,071,780.46 \$4,135,701.00 \$ 8,217,901.96

**NOTE: IT IS AGREED THAT THE MINIMUM WAGE TO BE PAID TO ALL EMPLOYEES,  
REGARDLESS OF THE NUMBER OF HOURS WORKED,  
WILL BE THE CURRENT BROWARD COUNTY LIVING WAGE.**

YES

X

Agree to the above statement.

NO

Disagree to the above statement.

NAME OF COMPANY:

ALJ Service LLC

AUTHORIZED PERSON NAME:

Latoya Julien

AUTHORIZED SIGNATURE:

Latoya Julien

By signing this proposal sheet, your firm is agreeing to the terms and conditions of the invitation for proposal.

All buildings listed in the group must be priced for this proposal sheet to be determined responsive.

AUTHORIZED PERSON TITLE: President

DATE: 5/24/2021

**THIS SHEET MUST BE SIGNED AND MUST NOT BE ALTERED OR REVISED.  
ANY REVISION TO THIS SHEET MAY RENDER THE PROPOSAL NON-RESPONSIVE.**

**Janitorial Services - Price Sheets - Large Facilities - Group 1 - Agreement 2 (CBE Reserve)**

| ITEM NO. | FACILITY LOCATION  | Annual<br>Frequency | Annual Process   | Year 1       |                | Year 2       |              | Two Year     |              |
|----------|--|---------------------|--|--------------|----------------|--------------|--------------|--------------|--------------|
|          |  |                     |  | Unit         | Annual         | Unit         | Annual       | Total        |              |
|          |  |                     |  | Price        |                | Price        |              |              |              |
| 1        | ALCOHOL& DRUG ABUSE -<br>Booher<br>3275 N.W 99TH WAY<br>CORAL SPRINGS FL, 33065            | 12                  | Basic Cleaning   | \$ 11,661.28 | \$139,935.36   | \$ 12,656.58 | \$151,878.96 | \$           | 291,814.32   |
|          |  | 12                  | Restrooms  | \$ 3,301.61  | \$ 39,619.32   | \$ 3,301.61  | \$ 39,619.32 | \$           | 79,238.64    |
|          |  | 12                  | Floors   | \$ 3,419.78  | \$ 41,037.36   | \$ 3,242.05  | \$ 38,904.60 | \$           | 79,941.96    |
|          |  | Hourly              | Porter (910Hrs./Month)   | \$ 24.94     | \$272,344.80   | \$ 26.84     | \$293,092.80 | \$           | 565,437.60   |
|          |  | 15,000              | Pressure Cleaning (SQ. FT.)  | \$ 0.50      | \$ 7,500.00    | \$ 0.50      | \$ 7,500.00  | \$           | 15,000.00    |
|          |  | 1                   | Windows  | \$ 3,500.00  | \$ 3,500.00    | \$ 3,500.00  | \$ 3,500.00  | \$           | 7,000.00     |
|          |  | 1                   | Air Quality  | \$2,265.25   | \$ 2,265.25    | \$1,954.23   | \$ 1,954.23  | \$           | 4,219.48     |
|          |  | 12                  | Cleaning Supplies  | \$365.00     | \$ 4,380.00    | \$351.96     | \$ 4,223.52  | \$           | 8,603.52     |
|          |  | 12                  | Paper Products   | \$750.00     | \$ 9,000.00    | \$700.00     | \$ 8,400.00  | \$           | 17,400.00    |
|          |  |                     | Carpet Cleaning - Deep (SQ. FT.)   | \$ 0.14      | \$ 2,100.00    | \$ 0.14      | \$ 2,100.00  | \$           | 4,200.00     |
|          |  | 15,000              | Electrostatic Disinfection (SQ. FT.)   | \$ 0.25      | \$ 3,750.00    | \$ 0.25      | \$ 3,750.00  | \$           | 7,500.00     |
|          |  | Total               |  |              | \$525,432.09   |              | \$554,923.43 | \$           | 1,080,355.52 |
|          |  | 2                   | Alcohol & Drug Abuse<br>BARC CENTRAL<br>325 SW 28 STREET<br>FORT LAUDERDALE FL 33315 | 12           | Basic Cleaning | \$ 7,469.11  | \$ 89,629.32 | \$ 7,735.10  | \$ 92,821.20 |
| 12       | Restrooms  |                     |  | \$2,474.47   | \$ 29,693.64   | \$2,391.43   | \$ 28,697.16 | \$           | 58,390.80    |
| 12       | Floors   |                     |  | \$118.18     | \$ 1,418.16    | \$106.33     | \$ 1,275.96  | \$           | 2,694.12     |
| Hourly   | Porter (455Hrs./Month)   |                     |  | \$24.98      | \$136,390.80   | \$26.84      | \$146,546.40 | \$           | 282,937.20   |
| 25,084   | Pressure Cleaning (SQ. FT.)  |                     |  | \$ 0.50      | \$12,542.00    | \$ 0.50      | \$12,542.00  | \$           | 25,084.00    |
| 1        | Windows  |                     |  | \$ 2,500.00  | \$ 2,500.00    | \$ 2,500.00  | \$ 2,500.00  | \$           | 5,000.00     |
| 1        | Air Quality  |                     |  | \$2,358.00   | \$ 2,358.00    | \$2,125.00   | \$ 2,125.00  | \$           | 4,483.00     |
| 12       | Cleaning Supplies  |                     |  | \$650.00     | \$ 7,800.00    | \$700.00     | \$ 8,400.00  | \$           | 16,200.00    |
| 12       | Paper Products   |                     |  | \$750.00     | \$ 9,000.00    | \$760.00     | \$ 9,120.00  | \$           | 18,120.00    |
|          | Carpet Cleaning - Deep (SQ. FT.)   |                     |  | \$ 0.14      | \$ 3,511.76    | 0.14         | \$ 3,511.76  | \$           | 7,023.52     |
| 25,084   | Electrostatic Disinfection (SQ. FT.)   |                     |  | \$ 0.25      | \$ 6,271.00    | \$ 0.25      | \$ 6,271.00  | \$           | 12,542.00    |
| Total    |  |                     |  |              | \$301,114.68   |              | \$313,810.48 | \$           | 614,925.16   |
| 3        | Alcohol & Drug Abuse<br>EP MILLS CENTER<br>900 NW 31ST AVENUE<br>Fort Lauderdale, FL.33311 |                     |  | 12           | Basic Cleaning | \$ 13,797.17 | \$165,566.04 | \$ 14,712.06 | \$176,544.72 |
|          |  | 12                  | Restrooms  | \$2,828.90   | \$ 33,946.80   | \$2,710.41   | \$ 32,524.92 | \$           | 66,471.72    |
|          |  | 12                  | Floors   | \$4,010.67   | \$ 48,128.04   | \$3,773.69   | \$ 45,284.28 | \$           | 93,412.32    |
|          |  | Hourly              | Porter (325Hrs./Month)   | \$24.94      | \$ 97,266.00   | \$26.84      | \$104,676.00 | \$           | 201,942.00   |
|          |  | 17,825              | Pressure Cleaning (SQ. FT.)  | \$ 0.50      | \$ 8,912.50    | \$ 0.50      | \$ 8,912.50  | \$           | 17,825.00    |
|          |  | 1                   | Windows  | \$ 2,272.00  | \$ 2,272.00    | \$ 2,272.00  | \$ 2,272.00  | \$           | 4,544.00     |
|          |  | 1                   | Air Quality  | \$2,125.00   | \$ 2,125.00    | \$2,358.00   | \$ 2,358.00  | \$           | 4,483.00     |
|          |  | 12                  | Cleaning Supplies  | \$360.00     | \$ 4,320.00    | \$380.00     | \$ 4,560.00  | \$           | 8,880.00     |
|          |  | 12                  | Paper Products   | \$550.00     | \$ 6,600.00    | \$500.00     | \$ 6,000.00  | \$           | 12,600.00    |
|          |  |                     | Carpet Cleaning - Deep (SQ. FT.)   | \$ 0.14      | \$ 2,495.50    | 0.14         | \$ 2,495.50  | \$           | 4,991.00     |
|          |  | 17,825              | Electrostatic Disinfection (SQ. FT.)   | \$ 0.25      | \$ 4,456.25    | \$ 0.25      | \$ 4,456.25  | \$           | 8,912.50     |
|          |  | Total               |  |              | \$376,088.13   |              | \$390,084.17 | \$           | 766,172.30   |
|          |  | 4                   | Nancy J Cotterman Center<br>400 North East 4th Street<br>Fort Lauderdale, FL. 33301  | 12           | Basic Cleaning | \$3,211.22   | \$ 38,534.64 | \$3,418.58   | \$ 41,022.96 |
| 12       | Restrooms  |                     |  | \$1,422.97   | \$ 17,075.64   | \$1,393.35   | \$ 16,720.20 | \$           | 33,795.84    |
| 12       | Floors   |                     |  | \$1,482.06   | \$ 17,784.72   | \$1,446.52   | \$ 17,358.24 | \$           | 35,142.96    |
| 10,643   | Pressure Cleaning (SQ. FT.)  |                     |  | \$ 0.50      | \$ 5,321.50    | \$ 0.50      | \$ 5,321.50  | \$           | 10,643.00    |
| 1        | Windows  |                     |  | \$ 1,800.00  | \$ 1,800.00    | \$ 1,800.00  | \$ 1,800.00  | \$           | 3,600.00     |
| 1        | Air Quality  |                     |  | \$1,926.50   | \$ 1,926.50    | \$1,880.90   | \$ 1,880.90  | \$           | 3,807.40     |
| 12       | Cleaning Supplies  |                     |  | \$315.00     | \$ 3,780.00    | \$320.00     | \$ 3,840.00  | \$           | 7,620.00     |
| 12       | Paper Products   |                     |  | \$275.00     | \$ 3,300.00    | \$250.00     | \$ 3,000.00  | \$           | 6,300.00     |
|          | Carpet Cleaning - Deep (SQ. FT.)   |                     |  | \$ 0.14      | \$ 1,490.02    | 0.14         | \$ 1,490.02  | \$           | 2,980.04     |
| 10,643   | Electrostatic Disinfection (SQ. FT.)   |                     |  | \$ 0.25      | \$ 2,660.75    | \$ 0.25      | \$ 2,660.75  | \$           | 5,321.50     |
| Total    |  |                     |  |              | \$ 93,673.77   |              | \$ 95,094.57 | \$           | 188,768.34   |



| Janitorial Services - Price Sheets - Large Facilities - Group 1 - Agreement 2 (CBE Reserve)  |   |       |                                      |                 |                |                                  |                |              |              |            |
|--|---|-------|--------------------------------------|-----------------|----------------|----------------------------------|----------------|--------------|--------------|------------|
| 5  | NJCC Administration<br>408 SE 4th Street<br>Fort Lauderdale, FL 33316 | 12    | Basic Cleaning                       |                 |                |                                  |                |              |              |            |
|  |   | 12    | Restrooms                            | \$1,881.73      | \$ 22,580.76   | \$1,955.79                       | \$ 23,469.48   | \$           | 46,050.24    |            |
|  |   | 12    | Floors                               | \$1,393.35      | \$ 16,720.20   | \$1,422.97                       | \$ 17,075.64   | \$           | 33,795.84    |            |
|  |   | 12    | Floors                               | \$1,446.52      | \$ 17,358.24   | \$1,482.06                       | \$ 17,784.72   | \$           | 35,142.96    |            |
|  |   | 900   | Pressure Cleaning (SQ. FT.)          | \$ 0.50         | \$ 450.00      | \$ 0.50                          | \$ 450.00      | \$           | 900.00       |            |
|  |   | 1     | Windows                              | \$ 2,368.00     | \$ 2,368.00    | \$ 2,368.00                      | \$ 2,368.00    | \$           | 4,736.00     |            |
|  |   | 1     | Air Quality                          | \$1,880.90      | \$ 1,880.90    | \$1,926.50                       | \$ 1,926.50    | \$           | 3,807.40     |            |
|  |   | 12    | Cleaning Supplies                    | \$20.00         | \$ 240.00      | \$30.00                          | \$ 360.00      | \$           | 600.00       |            |
|  |   | 12    | Paper Products                       | \$250.00        | \$ 3,000.00    | \$275.00                         | \$ 3,300.00    | \$           | 6,300.00     |            |
|  |   |       | Carpet Cleaning - Deep (SQ. FT.)     |                 |                |                                  |                |              |              |            |
|  |   | 900   | Electrostatic Disinfection (SQ. FT.) | 0.14            | \$ 126.00      | \$ 0.14                          | \$ 126.00      | \$           | 252.00       |            |
|  |   | 900   | Electrostatic Disinfection (SQ. FT.) | \$ 0.25         | \$ 225.00      | \$ 0.25                          | \$ 225.00      | \$           | 450.00       |            |
|  |   | Total |                                      |                 |                | \$ 64,949.10                     |                | \$ 67,085.34 | \$           | 132,034.44 |
|  |   |       |                                      |                 |                |                                  |                |              |              |            |
| Total (1) - Summary, all sites   |   |       |                                      |                 | \$1,361,257.77 |                                  | \$1,420,997.99 | \$           | 2,782,255.76 |            |
|  |   |       |                                      |                 |                |                                  |                |              |              |            |
|  |   |       |                                      | Per Hour        | Annual         | Per Hour                         | Annual         | 2 years      |              |            |
| Additional Labor:  |   |       |                                      |                 |                |                                  |                |              |              |            |
|  |   |       | Project Supervisor                   | 50 hrs.         | \$ 29.00       | \$ 1,450.00                      | \$ 32.00       | \$ 1,600.00  | \$           | 3,050.00   |
|  |   |       | Site Supervisor                      | 50 hrs.         | \$ 27.48       | \$ 1,374.00                      | \$ 28.50       | \$ 1,425.00  | \$           | 2,799.00   |
|  |   |       | Full Time Service Crew               | 50 hrs.         | \$ 22.00       | \$ 1,100.00                      | \$ 23.75       | \$ 1,187.50  | \$           | 2,287.50   |
|  |   |       | Part Time Service Crew               | 50 hrs.         | \$ 22.00       | \$ 1,100.00                      | \$ 23.75       | \$ 1,187.50  | \$           | 2,287.50   |
|  |   |       | Porter Day/Night                     | 50 hrs.         | \$ 26.00       | \$ 1,300.00                      | \$ 27.00       | \$ 1,350.00  | \$           | 2,650.00   |
| Emergency Services Labor:  |   |       |                                      |                 |                |                                  |                |              |              |            |
|  |   |       | Project Supervisor                   | 50 hrs.         | \$ 33.00       | \$ 1,650.00                      | \$ 35.00       | \$ 1,750.00  | \$           | 3,400.00   |
|  |   |       | Site Supervisor                      | 50 hrs.         | \$ 29.50       | \$ 1,475.00                      | \$ 33.00       | \$ 1,650.00  | \$           | 3,125.00   |
|  |   |       | Full Time Service Crew               | 50 hrs.         | \$ 24.00       | \$ 1,200.00                      | \$ 26.00       | \$ 1,300.00  | \$           | 2,500.00   |
|  |   |       | Part Time Service Crew               | 50 hrs.         | \$ 24.00       | \$ 1,200.00                      | \$ 26.00       | \$ 1,300.00  | \$           | 2,500.00   |
|  |   |       | Porter Day/Night                     | 50 hrs.         | \$ 28.50       | \$ 1,425.00                      | \$ 31.50       | \$ 1,575.00  | \$           | 3,000.00   |
|  |   |       | "Pass thru" (Services/Materials)     |                 |                | \$ 1,000.00                      |                | \$ 1,000.00  | \$           | 2,000.00   |
|  |   |       |                                      |                 |                |                                  |                |              |              |            |
| Total (2)  |   |       |                                      |                 |                | \$14,274.00                      |                | \$15,325.00  | \$           | 29,599.00  |
|  |   |       |                                      |                 |                |                                  |                |              |              |            |
| Grand Total - Whole Group<br>(Total 1 + Total 2)   |   |       |                                      |                 | \$1,375,531.77 |                                  | \$1,436,322.99 | \$           | 2,811,854.76 |            |
|  |   |       |                                      |                 |                |                                  |                |              |              |            |
| NOTE: IT IS AGREED THAT THE MINIMUM WAGE TO BE PAID TO ALL EMPLOYEES, REGARDLESS OF THE NUMBER OF HOURS WORKED, WILL BE THE CURRENT BROWARD COUNTY LIVING WAGE.  |   |       |                                      |                 |                |                                  |                |              |              |            |
|  |   |       |                                      | YES             | X              | Agree to the above statement.    |                |              |              |            |
|  |   |       |                                      | NO              |                | Disagree to the above statement. |                |              |              |            |
|  |   |       |                                      |                 |                |                                  |                |              |              |            |
| NAME OF COMPANY:   |   |       |                                      | ALJ Service LLC |                |                                  |                |              |              |            |
| AUTHORIZED PERSON NAME:  |   |       |                                      | Latoya Julien   |                |                                  |                |              |              |            |
| AUTHORIZED SIGNATURE:  |   |       |                                      | Latoya Julien   |                |                                  |                |              |              |            |
| By signing this proposal sheet, your firm is agreeing to the terms and conditions of the invitation for proposal.<br>All buildings listed in the group must be priced for this proposal sheet to be determined responsive. |   |       |                                      |                 |                |                                  |                |              |              |            |
| AUTHORIZED PERSON TITLE:   |   |       |                                      | President       |                | DATE:                            |                | 5/24/2021    |              |            |
|  |   |       |                                      |                 |                |                                  |                |              |              |            |
| THIS SHEET MUST BE SIGNED AND MUST NOT BE ALTERED OR REVISED.<br>ANY REVISION TO THIS SHEET MAY RENDER THE PROPOSAL NON-RESPONSIVE.  |   |       |                                      |                 |                |                                  |                |              |              |            |



**Janitorial Services - Price Sheets - Large Facilities - Group 2 - Agreement 3 (CBE Reserve)**

| ITEM<br>NO. | FACILITY LOCATION   | Annual<br>Frequency | Annual Process                             | Year 1        |               | Year 2        |               | Two Year<br>Total |
|-------------|---|---------------------|--|---------------|---------------|---------------|---------------|-------------------|
|             |   |                     |  | Unit<br>Price | Annual        | Unit<br>Price | Annual        |                   |
| 1           | West Government Center Annex<br>One N. University Drive<br>PLANTATION, FL 33324 | 12                  | Basic Cleaning                             | \$37,389.70   | \$ 448,676.40 | \$ 41,003.60  | \$ 492,043.20 | \$ 940,719.60     |
|             |   | 12                  | Restrooms                                  | \$5,335.00    | \$ 64,020.00  | \$4,861.05    | \$ 58,332.60  | \$ 122,352.60     |
|             |   | 12                  | Floors                                     | \$7,235.83    | \$ 86,829.96  | \$6,562.29    | \$ 78,747.48  | \$ 165,577.44     |
|             |   | 41,837              | Pressure Cleaning<br>(SQ. FT.)             | \$ 0.50       | \$ 20,918.50  | \$ 0.50       | \$ 20,918.50  | \$ 41,837.00      |
|             |   | 1                   | Windows                                    | \$ 2,700.00   | \$ 2,700.00   | \$ 2,700.00   | \$ 2,700.00   | \$ 5,400.00       |
|             |   | 1                   | Air Quality                                | \$16,512.96   | \$ 16,512.96  | \$15,588.00   | \$ 15,588.00  | \$ 32,100.96      |
|             |   | 12                  | Cleaning Supplies                          | \$651.00      | \$ 7,812.00   | \$675.00      | \$ 8,100.00   | \$ 15,912.00      |
|             |   | 12                  | Paper Products                             | \$1,300.00    | \$ 15,600.00  | \$1,350.00    | \$ 16,200.00  | \$ 31,800.00      |
|             |   | 41,827              | Carpet Cleaning -<br>Deep (SQ. FT.)        | \$ 0.14       | \$ 5,855.78   | \$ 0.14       | \$ 5,855.78   | \$ 11,711.56      |
|             |   | 41,827              | Electrostatic<br>Disinfection (SQ.<br>FT.) | \$ 0.25       | \$ 10,456.75  | \$ 0.25       | \$ 10,456.75  | \$ 20,913.50      |
|             |   | Total               |  |               | \$ 679,382.35 |               | \$ 708,942.31 | \$ 1,388,324.66   |
| 2           | West Regional Courthouse<br>100 N. Pine Island Road<br>Plantation, FL           | 12                  | Basic Cleaning                             | \$ 6,731.34   | \$ 80,776.08  | \$ 6,839.71   | \$ 82,076.52  | \$ 162,852.60     |
|             |   | 12                  | Restrooms                                  | \$1,798.70    | \$ 21,584.40  | \$1,671.21    | \$ 20,054.52  | \$ 41,638.92      |
|             |   | 12                  | Floors                                     | \$2,262.41    | \$ 27,148.92  | \$2,096.52    | \$ 25,158.24  | \$ 52,307.16      |
|             |   | 13,842              | Pressure Cleaning<br>(SQ. FT.)             | \$ 0.50       | \$ 6,921.00   | \$ 0.50       | \$ 6,921.00   | \$ 13,842.00      |
|             |   | 1                   | Windows                                    | \$ 7,200.00   | \$ 7,200.00   | \$ 7,200.00   | \$ 7,200.00   | \$ 14,400.00      |
|             |   | 1                   | Air Quality                                | \$1,542.84    | \$ 1,542.84   | \$1,400.64    | \$ 1,400.64   | \$ 2,943.48       |
|             |   | 12                  | Cleaning Supplies                          | \$430.00      | \$ 5,160.00   | \$450.00      | \$ 5,400.00   | \$ 10,560.00      |
|             |   | 12                  | Paper Products                             | \$350.00      | \$ 4,200.00   | \$370.00      | \$ 4,440.00   | \$ 8,640.00       |
|             |   | 13,842              | Carpet Cleaning -<br>Deep (SQ. FT.)        | \$ 0.14       | \$ 1,937.88   | \$ 0.14       | \$ 1,937.88   | \$ 3,875.76       |
|             |   | 13,842              | Electrostatic<br>Disinfection (SQ.<br>FT.) | \$ 0.25       | \$ 3,460.50   | \$ 0.25       | \$ 3,460.50   | \$ 6,921.00       |
|             |   | Total               |  |               | \$ 159,931.62 |               | \$ 158,049.30 | \$ 317,980.92     |
| 3           | FACILITIES MAINTENANCE DISTRICT (C<br>200 N. PINE ISLAND ROAD<br>PLANTATION, FL | 12                  | Basic Cleaning                             | \$568.13      | \$ 6,817.56   | \$543.70      | \$ 6,524.40   | \$ 13,341.96      |
|             |   | 12                  | Restrooms                                  | \$40.00       | \$ 480.00     | \$35.00       | \$ 420.00     | \$ 900.00         |
|             |   | 12                  | Floors                                     | \$131.83      | \$ 1,581.96   | \$125.91      | \$ 1,510.92   | \$ 3,092.88       |
|             |   | 868                 | Pressure Cleaning<br>(SQ. FT.)             | \$ 0.50       | \$ 434.00     | \$ 0.50       | \$ 434.00     | \$ 868.00         |
|             |   | 1                   | Windows                                    | \$ 1,500.00   | \$ 1,500.00   | \$ 1,500.00   | \$ 1,500.00   | \$ 3,000.00       |
|             |   | 1                   | Air Quality                                | \$0.00        | \$ -          | \$0.00        | \$ -          | \$ -              |
|             |   | 12                  | Cleaning Supplies                          | \$210.00      | \$ 2,520.00   | \$220.00      | \$ 2,640.00   | \$ 5,160.00       |
|             |   | 12                  | Paper Products                             | \$75.00       | \$ 900.00     | \$50.00       | \$ 600.00     | \$ 1,500.00       |
|             |   | 868                 | Carpet Cleaning -<br>Deep (SQ. FT.)        | \$ 0.14       | \$ 121.52     | 0.14          | \$ 121.52     | \$ 243.04         |
|             |   | 868                 | Electrostatic<br>Disinfection (SQ.<br>FT.) | \$ 0.25       | \$ 217.00     | \$ 0.25       | \$ 217.00     | \$ 434.00         |
|             |   | Total               |  |               | \$ 14,572.04  |               | \$ 13,967.84  | \$ 28,539.88      |
| 4           | EMERGENCY OPERATIONS CENTER<br>8601 BROWARD BLVD<br>PLANTATION, FL 33324        | 12                  | Basic Cleaning                             | \$8,636.39    | \$ 103,636.68 | \$9,453.96    | \$ 113,447.52 | \$ 217,084.20     |
|             |   | 12                  | Restrooms                                  | \$1,607.84    | \$ 19,294.08  | \$1,489.35    | \$ 17,872.20  | \$ 37,166.28      |
|             |   | 12                  | Floors                                     | \$2,198.72    | \$ 26,384.64  | \$2,020.99    | \$ 24,251.88  | \$ 50,636.52      |
|             |   | 14,000              | Pressure Cleaning<br>(SQ. FT.)             | \$ 0.50       | \$ 7,000.00   | \$ 0.50       | \$ 7,000.00   | \$ 14,000.00      |
|             |   | 1                   | Windows                                    | \$ 3,400.00   | \$ 3,400.00   | \$ 3,400.00   | \$ 3,400.00   | \$ 6,800.00       |
|             |   | 1                   | Air Quality                                | \$2,240.00    | \$ 2,240.00   | \$2,038.56    | \$ 2,038.56   | \$ 4,278.56       |
|             |   | 12                  | Cleaning Supplies                          | \$430.00      | \$ 5,160.00   | \$440.00      | \$ 5,280.00   | \$ 10,440.00      |
|             |   | 12                  | Paper Products                             | \$450.00      | \$ 5,400.00   | \$470.00      | \$ 5,640.00   | \$ 11,040.00      |
|             |   | 14,000              | Carpet Cleaning -<br>Deep (SQ. FT.)        | \$ 0.14       | \$ 1,960.00   | 0.14          | \$ 1,960.00   | \$ 3,920.00       |
|             |   | 14,000              | Electrostatic<br>Disinfection (SQ.<br>FT.) | \$ 0.25       | \$ 3,500.00   | \$ 0.25       | \$ 3,500.00   | \$ 7,000.00       |
|             |   | Total               |  |               | \$ 177,975.40 |               | \$ 184,390.16 | \$ 362,365.56     |

**Janitorial Services - Price Sheets - Large Facilities - Group 2 - Agreement 3 (CBE Reserve)**

|   |     |                                      | Year 1      |                | Year 2      |                |
|---|-----|--------------------------------------|-------------|----------------|-------------|----------------|
| <b>5 WEST REGIONAL MASS TRANSIT</b><br>100 N Pine Island Road<br>Plantation, FL | 12  | Basic Cleaning                       | \$585.01    | \$ 7,020.12    | \$629.44    | \$ 7,553.28    |
|   | 12  | Restrooms                            | \$199.38    | \$ 2,392.56    | \$193.46    | \$ 2,321.52    |
|   | 12  | Floors                               | \$199.38    | \$ 2,392.56    | \$193.46    | \$ 2,321.52    |
|   |     | Pressure Cleaning (SQ. FT.)          | \$ 0.50     | \$ 70.00       | \$ 0.50     | \$ 70.00       |
|   | 140 |                                      |             |                |             | \$ 140.00      |
|   | 1   | Windows                              | \$ 1,700.00 | \$ 1,700.00    | \$ 1,700.00 | \$ 3,400.00    |
|   | 1   | Air Quality                          | \$0.00      | \$ -           | \$0.00      | \$ -           |
|   | 12  | Cleaning Supplies                    | \$250.00    | \$ 3,000.00    | \$260.00    | \$ 3,120.00    |
|   | 12  | Paper Products                       | \$75.00     | \$ 900.00      | \$80.00     | \$ 960.00      |
|   |     | Carpet Cleaning - Deep (SQ. FT.)     | \$ 0.14     | \$ 19.60       | 0.14        | \$ 19.60       |
|   | 140 |                                      |             |                |             | \$ 39.20       |
|   |     | Electrostatic Disinfection (SQ. FT.) | \$ 0.25     | \$ 35.00       | \$ 0.25     | \$ 35.00       |
|   | 140 |                                      |             |                |             | \$ 70.00       |
| Total   |     |                                      |             | \$ 17,529.84   |             | \$ 18,100.92   |
|   |     |                                      |             |                |             | \$ 35,630.76   |
| <b>Total (1) - Summary, all sites</b>   |     |                                      |             | \$1,049,391.25 |             | \$1,083,450.53 |
|   |     |                                      |             |                |             | \$2,132,841.78 |

|                                  |         |  | Year 1   |              | Year 2   |              |
|----------------------------------|---------|--|----------|--------------|----------|--------------|
|                                  |         |  | Per Hour | Annual       | Per Hour | Annual       |
|                                  |         |  | 2 years  |              |          |              |
| Additional Labor:                |         |  |          |              |          |              |
| Project Supervisor               | 50 hrs. |  | \$ 29.00 | \$ 1,450.00  | \$ 32.00 | \$ 1,600.00  |
| Site Supervisor                  | 50 hrs. |  | \$ 27.48 | \$ 1,374.00  | \$ 28.50 | \$ 1,425.00  |
| Full Time Service Crew           | 50hrs   |  | \$ 22.00 | \$ 1,100.00  | \$ 23.75 | \$ 1,187.50  |
| Part Time Service Crew           | 50 hrs. |  | \$ 22.00 | \$ 1,100.00  | \$ 23.75 | \$ 1,187.50  |
| Porter Day/Night                 | 50 hrs. |  | \$ 26.00 | \$ 1,300.00  | \$ 27.00 | \$ 1,350.00  |
| Emergency Services Labor:        |         |  |          |              |          |              |
| Project Supervisor               | 50 hrs. |  | \$ 33.00 | \$ 1,650.00  | \$ 35.00 | \$ 1,750.00  |
| Site Supervisor                  | 50 hrs. |  | \$ 29.50 | \$ 1,475.00  | \$ 33.00 | \$ 1,650.00  |
| Full Time Service Crew           | 50 hrs. |  | \$ 24.00 | \$ 1,200.00  | \$ 26.00 | \$ 1,300.00  |
| Part Time Service Crew           | 50 hrs. |  | \$ 24.00 | \$ 1,200.00  | \$ 26.00 | \$ 1,300.00  |
| Porter Day/Night                 | 50 hrs. |  | \$ 28.50 | \$ 1,425.00  | \$ 31.50 | \$ 1,575.00  |
| "Pass thru" (Services/Materials) |         |  |          | \$ 1,000.00  |          | \$ 1,000.00  |
| Total (2)                        |         |  |          | \$ 14,274.00 |          | \$ 15,325.00 |
|                                  |         |  |          |              |          | \$ 29,599.00 |

**Grand Total - Whole Group**  
(Total 1 + Total 2)

\$1,063,665.25 \$1,098,775.53 \$2,162,440.78

**NOTE: IT IS AGREED THAT THE MINIMUM WAGE TO BE PAID TO ALL EMPLOYEES, REGARDLESS OF THE NUMBER OF HOURS WORKED, WILL BE THE CURRENT BROWARD COUNTY LIVING WAGE.**

|   |     |   |                                  |
|---|-----|---|----------------------------------|
|   | YES | X | Agree to the above statement.    |
|   | NO  |   | Disagree to the above statement. |
| NAME OF COMPANY: <u>ALJ Service LLC</u>   |     |   |                                  |
| AUTHORIZED PERSON NAME: <u>Latoya Julien</u>  |     |   |                                  |
| AUTHORIZED SIGNATURE: <u>Latoya Julien</u>  |     |   |                                  |
| By signing this proposal sheet, your firm is agreeing to the terms and conditions of the invitation for proposal. |     |   |                                  |
| All buildings listed in the group must be priced for this proposal sheet to be determined responsive.             |     |   |                                  |
| AUTHORIZED PERSON TITLE: <u>President</u>   |     |   | DATE: <u>5/24/2021</u>           |

**THIS SHEET MUST BE SIGNED AND MUST NOT BE ALTERED OR REVISED.  
ANY REVISION TO THIS SHEET MAY RENDER THE PROPOSAL NON-RESPONSIVE.**





| Janitorial Services - Price Sheets - Large Facilities - Group 3 - Agreement 4 (CBE Reserve) |   |                  |                                      |              |                |              |                |                |              |
|---|---|------------------|--------------------------------------|--------------|----------------|--------------|----------------|----------------|--------------|
| ITEM NO.  | FACILITY LOCATION   | Annual Frequency | Annual Process                       | Year 1       |                | Year 2       |                | Two Year Total |              |
|   |   |                  |                                      | Unit Price   | Annual         | Unit Price   | Annual         |                |              |
|   |   |                  |                                      |              |                |              |                |                |              |
| 1   | PUBLIC SAFETY BUILDING<br>2601 W. BROWARD BLVD.<br>FT. LAUDERDALE, FL 33311         | 12               | Basic Cleaning                       | \$ 76,267.96 | \$ 915,215.52  | \$ 69,597.14 | \$ 835,165.68  | \$             | 1,750,381.20 |
|   |   | 12               | Restrooms                            | \$12,418.95  | \$ 149,027.40  | \$11,174.82  | \$ 134,097.84  | \$             | 283,125.24   |
|   |   | 12               | Floors                               | \$14,191.60  | \$ 170,299.20  | \$12,769.74  | \$ 153,236.88  | \$             | 323,536.08   |
|   |   |                  | Pressure Cleaning (SQ. FT.)          |              |                |              |                |                |              |
|   |   | 51,400           |                                      | \$ 0.50      | \$ 25,700.00   | \$0.50       | \$ 25,700.00   | \$             | 51,400.00    |
|   |   | 1                | Windows                              | \$ 8,500.00  | \$ 8,500.00    | \$ 8,500.00  | \$ 8,500.00    | \$             | 17,000.00    |
|   |   | 1                | Air Quality                          | \$14,305.92  | \$ 14,305.92   | \$12,884.04  | \$ 12,884.04   | \$             | 27,189.96    |
|   |   | 12               | Cleaning Supplies                    | \$1,250.00   | \$ 15,000.00   | \$1,300.00   | \$ 15,600.00   | \$             | 30,600.00    |
|   |   | 12               | Paper Products                       | \$2,400.00   | \$ 28,800.00   | \$2,300.00   | \$ 27,600.00   | \$             | 56,400.00    |
|   |   |                  | Carpet Cleaning - Deep (SQ. FT.)     |              |                |              |                |                |              |
|   |   | 51,400           |                                      | \$ 0.14      | \$ 7,196.00    | 0.14         | \$ 7,196.00    | \$             | 14,392.00    |
|   |   |                  | Electrostatic Disinfection (SQ. FT.) |              |                |              |                |                |              |
|   |   | 51,400           |                                      | \$ 0.25      | \$ 12,850.00   | \$ 0.25      | \$ 12,850.00   | \$             | 25,700.00    |
|   |   |                  | Total                                |              | \$1,346,894.04 |              | \$1,232,830.44 | \$             | 2,579,724.48 |
| 2   | B.S.O. DISTRICT STATION #5<br>2601 W. BROWARD BLVD.<br>FT. LAUDERDALE, FL 33311     | 12               | Basic Cleaning                       | \$ 4,998.64  | \$ 59,983.68   | \$ 5,242.59  | \$ 62,911.08   | \$             | 122,894.76   |
|   |   | 12               | Restrooms                            | \$1,192.16   | \$ 14,305.92   | \$1,173.67   | \$ 14,084.04   | \$             | 28,389.96    |
|   |   | 12               | Floors                               | \$1,014.89   | \$ 12,178.68   | \$914.18     | \$ 10,970.16   | \$             | 23,148.84    |
|   |   |                  | Pressure Cleaning (SQ. FT.)          |              |                |              |                |                |              |
|   |   | 24,000           |                                      | \$ 0.50      | \$ 12,000.00   | \$ 0.50      | \$ 12,000.00   | \$             | 24,000.00    |
|   |   | 1                | Windows                              | \$ 8,500.00  | \$ 8,500.00    | \$ 8,500.00  | \$ 8,500.00    | \$             | 17,000.00    |
|   |   | 1                | Air Quality                          | \$1,542.84   | \$ 1,542.84    | \$1,400.64   | \$ 1,400.64    | \$             | 2,943.48     |
|   |   | 12               | Cleaning Supplies                    | \$630.00     | \$ 7,560.00    | \$640.00     | \$ 7,680.00    | \$             | 15,240.00    |
|   |   | 12               | Paper Products                       | \$650.00     | \$ 7,800.00    | \$680.00     | \$ 8,160.00    | \$             | 15,960.00    |
|   |   |                  | Carpet Cleaning - Deep (SQ. FT.)     |              |                |              |                |                |              |
|   |   | 24,000           |                                      | \$ 0.14      | \$ 3,360.00    | 0.14         | \$ 3,360.00    | \$             | 6,720.00     |
|   |   |                  | Electrostatic Disinfection (SQ. FT.) |              |                |              |                |                |              |
|   |   | 24,000           |                                      | \$ 0.25      | \$ 6,000.00    | \$ 0.25      | \$ 6,000.00    | \$             | 12,000.00    |
|   |   |                  | Total                                |              | \$ 133,231.12  |              | \$ 135,065.92  | \$             | 268,297.04   |
| 3   | BSO UNIFORM SERVICE CENTER<br>143 NW 25 TERRACE<br>FT. LAUDERDALE, FL 33311         | 12               | Basic Cleaning                       | \$1,705.32   | \$ 20,463.84   | \$1,873.07   | \$ 22,476.84   | \$             | 42,940.68    |
|   |   | 12               | Restrooms                            | \$305.83     | \$ 3,669.96    | \$276.21     | \$ 3,314.52    | \$             | 6,984.48     |
|   |   | 12               | Floors                               | \$364.92     | \$ 4,379.04    | \$329.38     | \$ 3,952.56    | \$             | 8,331.60     |
|   |   |                  | Pressure Cleaning (SQ. FT.)          |              |                |              |                |                |              |
|   |   | 6,800            |                                      | \$ 0.50      | \$ 3,400.00    | \$ 0.50      | \$ 3,400.00    | \$             | 6,800.00     |
|   |   | 1                | Windows                              | \$ 6,840.00  | \$ 6,840.00    | \$ 6,840.00  | \$ 6,840.00    | \$             | 13,680.00    |
|   |   | 1                | Air Quality                          | \$479.28     | \$ 479.28      | \$443.64     | \$ 443.64      | \$             | 922.92       |
|   |   | 12               | Cleaning Supplies                    | \$115.00     | \$ 1,380.00    | \$120.00     | \$ 1,440.00    | \$             | 2,820.00     |
|   |   | 12               | Paper Products                       | \$120.00     | \$ 1,440.00    | \$80.00      | \$ 960.00      | \$             | 2,400.00     |
|   |   |                  | Carpet Cleaning - Deep (SQ. FT.)     |              |                |              |                |                |              |
|   |   | 6,800            |                                      | \$ 0.14      | \$ 952.00      | 0.14         | \$ 952.00      | \$             | 1,904.00     |
|   |   |                  | Disinfection (SQ. FT.)               |              |                |              |                |                |              |
|   |   | 6,800            |                                      | \$ 0.25      | \$ 1,700.00    | \$ 0.25      | \$ 1,700.00    | \$             | 3,400.00     |
|   |   |                  | Total                                |              | \$ 44,704.12   |              | \$ 45,479.56   | \$             | 90,183.68    |
| 4   | BSO DEFENSIVE TACTICS BUILDING<br>2601 W BROWARD BLVD.<br>FORT LAUDERDALE, FL 33311 | 12               | Basic Cleaning                       | \$2,017.61   | \$ 24,211.32   | \$2,212.19   | \$ 26,546.28   | \$             | 50,757.60    |
|   |   | 12               | Restrooms                            | \$527.93     | \$ 6,335.16    | \$486.46     | \$ 5,837.52    | \$             | 12,172.68    |
|   |   | 12               | Floors                               | \$2,596.02   | \$ 31,152.24   | \$2,347.20   | \$ 28,166.40   | \$             | 59,318.64    |
|   |   |                  | Pressure Cleaning (SQ. FT.)          |              |                |              |                |                |              |
|   |   | 8,000            |                                      | \$ 0.50      | \$ 4,000.00    | \$ 0.50      | \$ 4,000.00    | \$             | 8,000.00     |
|   |   | 1                | Windows                              | \$ 8,500.00  | \$ 8,500.00    | \$ 8,500.00  | \$ 8,500.00    | \$             | 17,000.00    |
|   |   | 1                | Air Quality                          | \$1,250.00   | \$ 1,250.00    | \$1,100.00   | \$ 1,100.00    | \$             | 2,350.00     |
|   |   | 12               | Cleaning Supplies                    | \$220.00     | \$ 2,640.00    | \$230.00     | \$ 2,760.00    | \$             | 5,400.00     |
|   |   | 12               | Paper Products                       | \$240.00     | \$ 2,880.00    | \$280.00     | \$ 3,360.00    | \$             | 6,240.00     |
|   |   |                  | Carpet Cleaning - Deep (SQ. FT.)     |              |                |              |                |                |              |
|   |   | 8,000            |                                      | \$ 0.14      | \$ 1,120.00    | 0.14         | \$ 1,120.00    | \$             | 2,240.00     |
|   |   |                  | Electrostatic Disinfection (SQ. FT.) |              |                |              |                |                |              |
|   |   | 8,000            |                                      | \$ 0.25      | \$ 2,000.00    | \$ 0.25      | \$ 2,000.00    | \$             | 4,000.00     |
|   |   |                  | Total                                |              | \$ 84,088.72   |              | \$ 83,390.20   | \$             | 167,478.92   |

| Janitorial Services - Price Sheets - Large Facilities - Group 3 - Agreement 4 (CBE Reserve)   |  |                 |                                      |                                  |                |             |              |              |    |           |
|---|--|-----------------|--------------------------------------|----------------------------------|----------------|-------------|--------------|--------------|----|-----------|
| 5   | BSO TECHNOLOGY SERVICE CENTER<br>2601 W. BROWARD BLVD.<br>FT. LAUDERDALE, FL 33311 |                 |                                      |                                  |                |             |              |              |    |           |
|   |  | 12              | Basic Cleaning                       | \$2,017.61                       | \$ 24,211.32   | \$2,212.19  | \$ 26,546.28 |              | \$ | 50,757.60 |
|   |  | 12              | Restrooms                            | \$527.93                         | \$ 6,335.16    | \$486.46    | \$ 5,837.52  |              | \$ | 12,172.68 |
|   |  | 12              | Floors                               | \$2,596.02                       | \$ 31,152.24   | \$2,347.20  | \$ 28,166.40 |              | \$ | 59,318.64 |
|   |  |                 | Pressure Cleaning (SQ. FT.)          |                                  |                |             |              |              |    |           |
|   |  | 8,000           |                                      | \$ 0.50                          | \$ 4,000.00    | \$ 0.50     | \$ 4,000.00  |              | \$ | 8,000.00  |
|   |  | 1               | Windows                              | \$ 8,500.00                      | \$ 8,500.00    | \$ 8,500.00 | \$ 8,500.00  |              | \$ | 17,000.00 |
|   |  | 1               | Air Quality                          | \$1,250.00                       | \$ 1,250.00    | \$1,100.00  | \$ 1,100.00  |              | \$ | 2,350.00  |
|   |  | 12              | Cleaning Supplies                    | \$220.00                         | \$ 2,640.00    | \$230.00    | \$ 2,760.00  |              | \$ | 5,400.00  |
|   |  | 12              | Paper Products                       | \$240.00                         | \$ 2,880.00    | \$280.00    | \$ 3,360.00  |              | \$ | 6,240.00  |
|   |  |                 | Carpet Cleaning - Deep (SQ. FT.)     |                                  |                |             |              |              |    |           |
|   |  | 8,000           |                                      | \$ 0.14                          | \$ 1,120.00    | 0.14        | \$ 1,120.00  |              | \$ | 2,240.00  |
|   |  |                 | Electrostatic Disinfection (SQ. FT.) |                                  |                |             |              |              |    |           |
|   |  | 8,000           |                                      | \$ 0.25                          | \$ 2,000.00    | \$ 0.25     | \$ 2,000.00  |              | \$ | 4,000.00  |
| Total   |  |                 | \$ 84,088.72                         |                                  | \$ 83,390.20   |             | \$           | 167,478.92   |    |           |
|   |  |                 |                                      |                                  |                |             |              |              |    |           |
| Total (1) - Summary, all sites  |  |                 | \$1,693,006.72                       |                                  | \$1,580,156.32 |             | \$           | 3,273,163.04 |    |           |
|   |  |                 |                                      |                                  |                |             |              |              |    |           |
|   |  | Year 1          |                                      | Year 2                           |                | 2 years     |              |              |    |           |
|   |  | Per Hour        | Annual                               | Per Hour                         | Annual         |             |              |              |    |           |
| Additional Labor:   |  |                 |                                      |                                  |                |             |              |              |    |           |
|   | Project Supervisor   | 50 hrs.         | \$ 29.00                             | \$ 1,450.00                      | \$ 32.00       | \$ 1,600.00 | \$           | 3,050.00     |    |           |
|   | Site Supervisor  | 50 hrs.         | \$ 27.48                             | \$ 1,374.00                      | \$ 28.50       | \$ 1,425.00 | \$           | 2,799.00     |    |           |
|   | Full Time Service Crew   | 50 hrs.         | \$ 22.00                             | \$ 1,100.00                      | \$ 23.75       | \$ 1,187.50 | \$           | 2,287.50     |    |           |
|   | Part Time Service Crew   | 50 hrs.         | \$ 22.00                             | \$ 1,100.00                      | \$ 23.75       | \$ 1,187.50 | \$           | 2,287.50     |    |           |
|   | Porter Day/Night   | 50 hrs.         | \$ 26.00                             | \$ 1,300.00                      | \$ 27.00       | \$ 1,350.00 | \$           | 2,650.00     |    |           |
| Emergency Services Labor:   |  |                 |                                      |                                  |                |             |              |              |    |           |
|   | Project Supervisor   | 50 hrs.         | \$ 33.00                             | \$ 1,650.00                      | \$ 35.00       | \$ 1,750.00 | \$           | 3,400.00     |    |           |
|   | Site Supervisor  | 50 hrs.         | \$ 29.50                             | \$ 1,475.00                      | \$ 33.00       | \$ 1,650.00 | \$           | 3,125.00     |    |           |
|   | Full Time Service Crew   | 50 hrs.         | \$ 24.00                             | \$ 1,200.00                      | \$ 26.00       | \$ 1,300.00 | \$           | 2,500.00     |    |           |
|   | Part Time Service Crew   | 50 hrs.         | \$ 24.00                             | \$ 1,200.00                      | \$ 26.00       | \$ 1,300.00 | \$           | 2,500.00     |    |           |
|   | Porter Day/Night   | 50 hrs.         | \$ 28.50                             | \$ 1,425.00                      | \$ 31.50       | \$ 1,575.00 | \$           | 3,000.00     |    |           |
| "Pass thru" (Services/Materials)  |  |                 |                                      | \$ 1,000.00                      |                | \$ 1,000.00 | \$           | 2,000.00     |    |           |
|   |  |                 |                                      |                                  |                |             |              |              |    |           |
| Total (2)   |  |                 |                                      | \$14,274.00                      |                | \$15,325.00 | \$           | 29,599.00    |    |           |
|   |  |                 |                                      |                                  |                |             |              |              |    |           |
| Grand Total - Whole Group<br>(Total 1 + Total 2)  |  |                 | \$1,707,280.72                       |                                  | \$1,595,481.32 |             | \$           | 3,302,762.04 |    |           |
|   |  |                 |                                      |                                  |                |             |              |              |    |           |
| NOTE: IT IS AGREED THAT THE MINIMUM WAGE TO BE PAID TO ALL EMPLOYEES, REGARDLESS OF THE NUMBER OF HOURS WORKED, WILL BE THE CURRENT BROWARD COUNTY LIVING WAGE. |  |                 |                                      |                                  |                |             |              |              |    |           |
|   |  | YES             | X                                    | Agree to the above statement.    |                |             |              |              |    |           |
|   |  | NO              |                                      | Disagree to the above statement. |                |             |              |              |    |           |
| NAME OF COMPANY:  |  | ALJ Service LLC |                                      |                                  |                |             |              |              |    |           |
| AUTHORIZED PERSON NAME:   |  | Latoya Julien   |                                      |                                  |                |             |              |              |    |           |
| AUTHORIZED SIGNATURE:   |  | Latoya Julien   |                                      |                                  |                |             |              |              |    |           |
| By signing this proposal sheet, your firm is agreeing to the terms and conditions of the invitation for proposal.   |  |                 |                                      |                                  |                |             |              |              |    |           |
| All buildings listed in the group must be priced for this proposal sheet to be determined responsive.   |  |                 |                                      |                                  |                |             |              |              |    |           |
| AUTHORIZED PERSON TITLE:  |  | President       |                                      |                                  | DATE:          |             | 5/24/2021    |              |    |           |
|   |  |                 |                                      |                                  |                |             |              |              |    |           |
| THIS SHEET MUST BE SIGNED AND MUST NOT BE ALTERED OR REVISED.<br>ANY REVISION TO THIS SHEET MAY RENDER THE PROPOSAL NON-RESPONSIVE.                             |  |                 |                                      |                                  |                |             |              |              |    |           |



## Janitorial Services - Price Sheets - Large Facilities - Group 4 - Agreement 5 (CBE Reserve)

| ITEM NO.                       | FACILITY LOCATION  | Annual<br>Frequency | Annual Process                       | Year 1       |                | Year 2       |                | Two Year<br>Total |              |
|--------------------------------|--|---------------------|--------------------------------------|--------------|----------------|--------------|----------------|-------------------|--------------|
|                                |  |                     |                                      | Unit         | Annual         | Unit         | Annual         |                   |              |
|                                |  |                     |                                      | Price        |                | Price        |                |                   |              |
| 1                              | MASS TRANSIT NORTH<br>3201 Copans Rd.<br>POMPANO BEACH, FL                             | 12                  | Basic Cleaning                       | \$13,384.67  | \$160,616.04   | \$14,388.05  | \$172,656.60   | \$                | 333,272.64   |
|                                |  | 12                  | Restrooms                            | \$1,664.87   | \$19,978.44    | \$1,498.98   | \$17,987.76    | \$                | 37,966.20    |
|                                |  | 12                  | Floors                               | \$2,492.10   | \$29,905.20    | \$2,243.28   | \$26,919.36    | \$                | 56,824.56    |
|                                |  |                     | Porter (450 per month)               | \$24.94      | \$134,676.00   | \$26.84      | \$144,936.00   | \$                | 279,612.00   |
|                                |  | Hourly              | Pressure Cleaning (SQ. FT.)          | \$0.50       | \$8,750.00     | \$0.50       | \$8,750.00     | \$                | 17,500.00    |
|                                |  | 17,500              | Windows                              | \$1,000.00   | \$1,000.00     | \$1,000.00   | \$1,000.00     | \$                | 2,000.00     |
|                                |  | 1                   | Air Quality                          | \$2,251.92   | \$2,251.92     | \$2,049.84   | \$2,049.84     | \$                | 4,301.76     |
|                                |  | 12                  | Cleaning Supplies                    | \$430.00     | \$5,160.00     | \$440.00     | \$5,280.00     | \$                | 10,440.00    |
|                                |  | 12                  | Paper Products                       | \$700.00     | \$8,400.00     | \$600.00     | \$7,200.00     | \$                | 15,600.00    |
|                                |  | 17,500              | Carpet Cleaning - Deep (SQ. FT.)     | \$0.14       | \$2,450.00     | 0.14         | \$2,450.00     | \$                | 4,900.00     |
|                                |  |                     | Electrostatic Disinfection (SQ. FT.) | \$0.25       | \$4,375.00     | \$0.25       | \$4,375.00     | \$                | 8,750.00     |
|                                |  | 17,500              | FT.)                                 |              |                |              |                |                   |              |
| Total                          |  |                     |                                      | \$377,562.60 |                | \$393,604.56 | \$             | 771,167.16        |              |
| 2                              | MASS TRANSIT SOUTH<br>5440 Ravenswood Rd.<br>FT. LAUDERDALE, FL                        | 12                  | Basic Cleaning                       | \$13,184.67  | \$158,216.04   | \$14,388.05  | \$172,656.60   | \$                | 330,872.64   |
|                                |  | 12                  | Restrooms                            | \$1,664.87   | \$19,978.44    | \$1,498.98   | \$17,987.76    | \$                | 37,966.20    |
|                                |  | 12                  | Floors                               | \$2,492.10   | \$29,905.20    | \$2,243.28   | \$26,919.36    | \$                | 56,824.56    |
|                                |  |                     | Porter (450 per month)               | \$24.94      | \$134,676.00   | \$26.84      | \$144,936.00   | \$                | 279,612.00   |
|                                |  | Hourly              | Pressure Cleaning (SQ. FT.)          | \$0.50       | \$5,225.00     | \$0.50       | \$5,225.00     | \$                | 10,450.00    |
|                                |  | 10,450              | Windows                              | \$1,000.00   | \$1,000.00     | \$1,000.00   | \$1,000.00     | \$                | 2,000.00     |
|                                |  | 1                   | Air Quality                          | \$1,542.84   | \$1,542.84     | \$1,400.64   | \$1,400.64     | \$                | 2,943.48     |
|                                |  | 12                  | Cleaning Supplies                    | \$240.00     | \$2,880.00     | \$260.00     | \$3,120.00     | \$                | 6,000.00     |
|                                |  | 12                  | Paper Products                       | \$600.00     | \$7,200.00     | \$500.00     | \$6,000.00     | \$                | 13,200.00    |
|                                |  | 10,450              | Carpet Cleaning - Deep (SQ. FT.)     | \$0.14       | \$1,463.00     | 0.14         | \$1,463.00     | \$                | 2,926.00     |
|                                |  |                     | Electrostatic Disinfection (SQ. FT.) | \$0.25       | \$2,612.50     | \$0.25       | \$2,612.50     | \$                | 5,225.00     |
|                                |  | 10,450              | FT.)                                 |              |                |              |                |                   |              |
| Total                          |  |                     |                                      | \$364,699.02 |                | \$383,320.86 | \$             | 748,019.88        |              |
| 3                              | MASS TRANSIT<br>Lauderhill Mass Trans.<br>1359 NW 40th Avenue<br>Lauderhill, FL. 33310 | 12                  | Basic Cleaning                       | \$5,061.12   | \$60,733.44    | \$5,558.77   | \$66,705.24    | \$                | 127,438.68   |
|                                |  | 12                  | Restrooms                            | \$1,664.87   | \$19,978.44    | \$1,498.98   | \$17,987.76    | \$                | 37,966.20    |
|                                |  | 12                  | Floors                               | \$187.66     | \$2,251.92     | \$169.88     | \$2,038.56     | \$                | 4,290.48     |
|                                |  |                     | Porter ( 1095 per month)             | \$24.94      | \$327,711.60   | \$26.84      | \$352,677.60   | \$                | 680,389.20   |
|                                |  | Hourly              | Pressure Cleaning (SQ. FT.)          | \$0.50       | \$1,476.50     | \$0.50       | \$1,476.50     | \$                | 2,953.00     |
|                                |  | 2,953               | Windows                              | \$1,000.00   | \$1,000.00     | \$1,000.00   | \$1,000.00     | \$                | 2,000.00     |
|                                |  | 1                   | Air Quality                          | \$479.28     | \$479.28       | \$443.64     | \$443.64       | \$                | 922.92       |
|                                |  | 12                  | Cleaning Supplies                    | \$140.00     | \$1,680.00     | \$150.00     | \$1,800.00     | \$                | 3,480.00     |
|                                |  | 12                  | Paper Products                       | \$750.00     | \$9,000.00     | \$700.00     | \$8,400.00     | \$                | 17,400.00    |
|                                |  | 2,953               | Carpet Cleaning - Deep (SQ. FT.)     | \$0.14       | \$413.42       | 0.14         | \$413.42       | \$                | 826.84       |
|                                |  |                     | Electrostatic Disinfection (SQ. FT.) | \$0.25       | \$738.25       | \$0.25       | \$738.25       | \$                | 1,476.50     |
|                                |  | 2,953               | FT.)                                 |              |                |              |                |                   |              |
| Total                          |  |                     |                                      | \$425,462.85 |                | \$453,680.97 | \$             | 879,143.82        |              |
| 4                              | MASS TRANSIT<br>LAUDERHILL MASS TRANS.<br>4221 NW 12th Street<br><br>Lauderhill, FL    | 12                  | Basic Cleaning                       | \$899.84     | \$10,798.08    | \$988.71     | \$11,864.52    | \$                | 22,662.60    |
|                                |  | 12                  | Restrooms                            | \$424.01     | \$5,088.12     | \$382.54     | \$4,590.48     | \$                | 9,678.60     |
|                                |  | 12                  | Floors                               | \$128.57     | \$1,542.84     | \$116.72     | \$1,400.64     | \$                | 2,943.48     |
|                                |  |                     | Pressure Cleaning (SQ. FT.)          | \$0.50       | \$630.00       | \$0.50       | \$630.00       | \$                | 1,260.00     |
|                                |  | 1,260               | Windows                              | \$1,000.00   | \$1,000.00     | \$1,000.00   | \$1,000.00     | \$                | 2,000.00     |
|                                |  | 1                   | Air Quality                          | \$0.00       | \$-            | \$0.00       | \$-            | \$                | -            |
|                                |  | 12                  | Cleaning Supplies                    | \$110.00     | \$1,320.00     | \$120.00     | \$1,440.00     | \$                | 2,760.00     |
|                                |  | 12                  | Paper Products                       | \$250.00     | \$3,000.00     | \$200.00     | \$2,400.00     | \$                | 5,400.00     |
|                                |  |                     | Carpet Cleaning - Deep (SQ. FT.)     | \$0.14       | \$176.40       | 0.14         | \$176.40       | \$                | 352.80       |
|                                |  | 1,260               | Electrostatic Disinfection (SQ. FT.) | \$0.25       | \$315.00       | \$0.25       | \$315.00       | \$                | 630.00       |
|                                |  | 1,260               | FT.)                                 |              |                |              |                |                   |              |
|                                |  | Total               |                                      |              |                | \$23,870.44  |                | \$23,817.04       | \$           |
| Total (1) - Summary, all sites |  |                     |                                      |              | \$1,191,594.91 |              | \$1,254,423.43 | \$                | 2,446,018.34 |

**Janitorial Services - Price Sheets - Large Facilities - Group 4 - Agreement 5 (CBE Reserve)**

|                                  |         | Per Hour | Annual      | Per Hour | Annual      | 2 years      |
|----------------------------------|---------|----------|-------------|----------|-------------|--------------|
| <b>Additional Labor:</b>         |         |          |             |          |             |              |
| Project Supervisor               | 50 hrs. | \$ 29.00 | \$ 1,450.00 | \$ 32.00 | \$ 1,600.00 | \$ 3,050.00  |
| Site Supervisor                  | 50 hrs. | \$ 27.48 | \$ 1,374.00 | \$ 28.50 | \$ 1,425.00 | \$ 2,799.00  |
| Full Time Service Crew           | 50 hrs. | \$ 22.00 | \$ 1,100.00 | \$ 23.75 | \$ 1,187.50 | \$ 2,287.50  |
| Part Time Service Crew           | 50 hrs. | \$ 22.00 | \$ 1,100.00 | \$ 23.75 | \$ 1,187.50 | \$ 2,287.50  |
| Porter Day/Night                 | 50 hrs. | \$ 26.00 | \$ 1,300.00 | \$ 27.00 | \$ 1,350.00 | \$ 2,650.00  |
| <b>Emergency Services Labor:</b> |         |          |             |          |             |              |
| Project Supervisor               | 50 hrs. | \$ 33.00 | \$ 1,650.00 | \$ 35.00 | \$ 1,750.00 | \$ 3,400.00  |
| Site Supervisor                  | 50 hrs. | \$ 29.50 | \$ 1,475.00 | \$ 33.00 | \$ 1,650.00 | \$ 3,125.00  |
| Full Time Service Crew           | 50 hrs. | \$ 24.00 | \$ 1,200.00 | \$ 26.00 | \$ 1,300.00 | \$ 2,500.00  |
| Part Time Service Crew           | 50 hrs. | \$ 24.00 | \$ 1,200.00 | \$ 26.00 | \$ 1,300.00 | \$ 2,500.00  |
| Porter Day/Night                 | 50 hrs. | \$ 28.50 | \$ 1,425.00 | \$ 31.50 | \$ 1,575.00 | \$ 3,000.00  |
| "Pass thru" (Services/Materials) |         |          | \$ 1,000.00 |          | \$ 1,000.00 | \$ 2,000.00  |
|                                  |         |          |             |          |             |              |
| <b>Total (2)</b>                 |         |          | \$14,274.00 |          | \$15,325.00 | \$ 29,599.00 |

**Grand Total - Whole Group**  
**(Total 1 + Total 2)**

\$1,205,868.91

\$1,269,748.43

\$ 2,475,617.34

**NOTE: IT IS AGREED THAT THE MINIMUM WAGE TO BE PAID TO ALL EMPLOYEES,  
REGARDLESS OF THE NUMBER OF HOURS WORKED,  
WILL BE THE CURRENT BROWARD COUNTY LIVING WAGE.**

YES ☒

Agree to the above statement.

NO ☐

Disagree to the above statement.

NAME OF COMPANY:

ALJ Service LLC

AUTHORIZED PERSON NAME: Latoya Julien

AUTHORIZED SIGNATURE: Latoya Julien

By signing this proposal sheet, your firm is agreeing to the terms and conditions of the invitation for proposal.

All buildings listed in the group must be priced for this proposal sheet to be determined responsive.

AUTHORIZED PERSON TITLE: President

DATE: 5/24/2021

**THIS SHEET MUST BE SIGNED AND MUST NOT BE ALTERED OR REVISED.**  
**ANY REVISION TO THIS SHEET MAY RENDER THE PROPOSAL NON-RESPONSIVE.**

**Janitorial Services - Price Sheets - Large Facilities - Group 5 - Agreement 6 (SBE Reserve)**

|          |   |                     |                        | Year 1        |        | Year 2        |        | Two Year<br>Total |
|----------|---|---------------------|------------------------|---------------|--------|---------------|--------|-------------------|
| ITEM NO. | FACILITY LOCATION   | Annual<br>Frequency | Annual Process         | Unit<br>Price | Annual | Unit<br>Price | Annual |                   |
| 1        | MEDICAL EXAMINER<br>5301 S.W. 31ST AVE.<br>FORT LAUDERDALE, FL 33312                                | 12                  | Basic Cleaning         |               | \$ -   |               | \$ -   | \$ -              |
|          |   | 12                  | Restrooms              |               | \$ -   |               | \$ -   | \$ -              |
|          |   | 12                  | Floors                 |               | \$ -   |               | \$ -   | \$ -              |
|          |   |                     | Pressure Cleaning      |               |        |               |        |                   |
|          |   | 17,000              | (SQ. FT.)              |               | \$ -   |               | \$ -   | \$ -              |
|          |   | 1                   | Windows                |               | \$ -   |               | \$ -   | \$ -              |
|          |   | 1                   | Air Quality            |               | \$ -   |               | \$ -   | \$ -              |
|          |   | 12                  | Cleaning Supplies      |               | \$ -   |               | \$ -   | \$ -              |
|          |   | 12                  | Paper Products         |               | \$ -   |               | \$ -   | \$ -              |
|          |   |                     | Carpet Cleaning -      |               |        |               |        |                   |
|          |   | 17,000              | Deep (SQ. FT.)         |               | \$ -   |               | \$ -   | \$ -              |
|          |   |                     | Electrostatic          |               |        |               |        |                   |
|          |   | 17,000              | Disinfection (SQ. FT.) |               | \$ -   |               | \$ -   | \$ -              |
| Total    |   |                     |                        |               | \$ -   |               | \$ -   | \$ -              |
| 2        | HIGHWAY & BRIDGES<br>BUILDING A - ADMINISTRATION<br>1600 BLOUNT ROAD<br><br>POMPANO BEACH, FL 33069 | 12                  | Basic Cleaning         |               | \$ -   |               | \$ -   | \$ -              |
|          |   | 12                  | Restrooms              |               | \$ -   |               | \$ -   | \$ -              |
|          |   | 12                  | Floors                 |               | \$ -   |               | \$ -   | \$ -              |
|          |   |                     | Pressure Cleaning      |               |        |               |        |                   |
|          |   | 3,500               | (SQ. FT.)              |               | \$ -   |               | \$ -   | \$ -              |
|          |   | 1                   | Windows                |               | \$ -   |               | \$ -   | \$ -              |
|          |   | 1                   | Air Quality            |               | \$ -   |               | \$ -   | \$ -              |
|          |   | 12                  | Cleaning Supplies      |               | \$ -   |               | \$ -   | \$ -              |
|          |   | 12                  | Paper Products         |               | \$ -   |               | \$ -   | \$ -              |
|          |   |                     | Carpet Cleaning -      |               |        |               |        |                   |
|          |   | 3,500               | Deep (SQ. FT.)         |               | \$ -   |               | \$ -   | \$ -              |
|          |   |                     | Electrostatic          |               |        |               |        |                   |
|          |   | 3,500               | Disinfection (SQ. FT.) |               | \$ -   |               | \$ -   | \$ -              |
| Total    |   |                     |                        |               | \$ -   |               | \$ -   | \$ -              |
| 3        | HIGHWAY & BRIDGES<br>BUILDING B - ASSEMBLY BLDG.<br>1600 BLOUNT ROAD<br><br>POMPANO BEACH, FL 33069 | 12                  | Basic Cleaning         |               | \$ -   |               | \$ -   | \$ -              |
|          |   | 12                  | Restrooms              |               | \$ -   |               | \$ -   | \$ -              |
|          |   | 12                  | Floors                 |               | \$ -   |               | \$ -   | \$ -              |
|          |   |                     | Pressure Cleaning      |               |        |               |        |                   |
|          |   | 3,500               | (SQ. FT.)              |               | \$ -   |               | \$ -   | \$ -              |
|          |   | 1                   | Windows                |               | \$ -   |               | \$ -   | \$ -              |
|          |   | 1                   | Air Quality            |               | \$ -   |               | \$ -   | \$ -              |
|          |   | 12                  | Cleaning Supplies      |               | \$ -   |               | \$ -   | \$ -              |
|          |   | 12                  | Paper Products         |               | \$ -   |               | \$ -   | \$ -              |
|          |   |                     | Carpet Cleaning -      |               |        |               |        |                   |
|          |   | 3,500               | Deep (SQ. FT.)         |               | \$ -   |               | \$ -   | \$ -              |
|          |   |                     | Electrostatic          |               |        |               |        |                   |
|          |   | 3,500               | Disinfection (SQ. FT.) |               | \$ -   |               | \$ -   | \$ -              |
| Total    |   |                     |                        |               | \$ -   |               | \$ -   | \$ -              |
| 4        | HIGHWAY & BRIDGES<br>BUILDING C - GUARDHOUSE<br>1600 BLOUNT ROAD<br><br>POMPANO BEACH, FL 33069     | 12                  | Basic Cleaning         |               | \$ -   |               | \$ -   | \$ -              |
|          |   | 12                  | Restrooms              |               | \$ -   |               | \$ -   | \$ -              |
|          |   | 12                  | Floors                 |               | \$ -   |               | \$ -   | \$ -              |
|          |   |                     | Pressure Cleaning      |               |        |               |        |                   |
|          |   | 100                 | (SQ. FT.)              |               | \$ -   |               | \$ -   | \$ -              |
|          |   | 1                   | Windows                |               | \$ -   |               | \$ -   | \$ -              |
|          |   | 1                   | Air Quality            |               | \$ -   |               | \$ -   | \$ -              |
|          |   | 12                  | Cleaning Supplies      |               | \$ -   |               | \$ -   | \$ -              |
|          |   | 12                  | Paper Products         |               | \$ -   |               | \$ -   | \$ -              |
|          |   |                     | Carpet Cleaning -      |               |        |               |        |                   |
|          |   | 100                 | Deep (SQ. FT.)         |               | \$ -   |               | \$ -   | \$ -              |
|          |   |                     | Electrostatic          |               |        |               |        |                   |
|          |   | 100                 | Disinfection (SQ. FT.) |               | \$ -   |               | \$ -   | \$ -              |
| Total    |   |                     |                        |               | \$ -   |               | \$ -   | \$ -              |

**Janitorial Services - Price Sheets - Large Facilities - Group 5 - Agreement 6 (SBE Reserve)**

|          |                                       |     |                   |  |      |  |      |      |
|----------|---------------------------------------|-----|-------------------|--|------|--|------|------|
| <b>5</b> | <b>HIGHWAY &amp; BRIDGES</b>          | 12  | Basic Cleaning    |  | \$ - |  | \$ - | \$ - |
|          | <b>BUILDING D - OFFICE TRAILER</b>    | 12  | Restrooms         |  | \$ - |  | \$ - | \$ - |
|          | <b>1600 BLOUNT ROAD</b>               | 12  | Floors            |  | \$ - |  | \$ - | \$ - |
|          |                                       |     | Pressure Cleaning |  |      |  |      |      |
|          | <b>POMPANO BEACH, FL 33069</b>        | 966 | (SQ. FT.)         |  | \$ - |  | \$ - | \$ - |
|          |                                       | 1   | Windows           |  | \$ - |  | \$ - | \$ - |
|          |                                       | 1   | Air Quality       |  | \$ - |  | \$ - | \$ - |
|          |                                       | 12  | Cleaning Supplies |  | \$ - |  | \$ - | \$ - |
|          |                                       | 12  | Paper Products    |  | \$ - |  | \$ - | \$ - |
|          |                                       |     | Carpet Cleaning - |  |      |  |      |      |
|          |                                       | 966 | Deep (SQ. FT.)    |  | \$ - |  | \$ - | \$ - |
|          |                                       |     | Electrostatic     |  |      |  |      |      |
|          |                                       |     | Disinfection (SQ. |  |      |  |      |      |
|          |                                       | 966 | FT.)              |  | \$ - |  | \$ - | \$ - |
|          |                                       |     | <b>Total</b>      |  | \$ - |  | \$ - | \$ - |
|          | <b>Total (1) - Summary, all sites</b> |     |                   |  | \$ - |  | \$ - | \$ - |

|                           |                                  |         |                  | Per Hour | Annual      | Per Hour | Annual      | 2 years    |
|---------------------------|----------------------------------|---------|------------------|----------|-------------|----------|-------------|------------|
| Additional Labor:         |                                  |         |                  |          |             |          |             |            |
|                           | Project Supervisor               | 50 hrs. |                  |          | \$ -        |          | \$ -        | \$ -       |
|                           | Site Supervisor                  | 50 hrs. |                  |          | \$ -        |          | \$ -        | \$ -       |
|                           | Full Time Service Crew           | 50 hrs. |                  |          | \$ -        |          | \$ -        | \$ -       |
|                           | Part Time Service Crew           | 50 hrs. |                  |          | \$ -        |          | \$ -        | \$ -       |
|                           | Porter Day/Night                 | 50 hrs. |                  |          | \$ -        |          | \$ -        | \$ -       |
| Emergency Services Labor: |                                  |         |                  |          |             |          |             |            |
|                           | Project Supervisor               | 50 hrs. |                  |          | \$ -        |          | \$ -        | \$ -       |
|                           | Site Supervisor                  | 50 hrs. |                  |          | \$ -        |          | \$ -        | \$ -       |
|                           | Full Time Service Crew           | 50 hrs. |                  |          | \$ -        |          | \$ -        | \$ -       |
|                           | Part Time Service Crew           | 50 hrs. |                  |          | \$ -        |          | \$ -        | \$ -       |
|                           | Porter Day/Night                 | 50 hrs. |                  |          | \$ -        |          | \$ -        | \$ -       |
|                           | "Pass thru" (Services/Materials) |         |                  |          | \$ 1,000.00 |          | \$ 1,000.00 | \$2,000.00 |
|                           |                                  |         |                  |          |             |          |             |            |
|                           |                                  |         | <b>Total (2)</b> |          | \$ 1,000.00 |          | \$ 1,000.00 | \$2,000.00 |

|                                  |  |  |  |             |             |            |
|----------------------------------|--|--|--|-------------|-------------|------------|
| <b>Grand Total - Whole Group</b> |  |  |  | \$ 1,000.00 | \$ 1,000.00 | \$2,000.00 |
| <b>(Total 1 + Total 2)</b>       |  |  |  |             |             |            |

**NOTE: IT IS AGREED THAT THE MINIMUM WAGE TO BE PAID TO ALL EMPLOYEES,  
REGARDLESS OF THE NUMBER OF HOURS WORKED,  
WILL BE THE CURRENT BROWARD COUNTY LIVING WAGE.**

|  |   |
|--|---|
| <b>YES</b> <input checked="" type="checkbox"/> | <b>Agree to the above statement.</b>    |
| <b>NO</b> <input type="checkbox"/>             | <b>Disagree to the above statement.</b> |

NAME OF COMPANY: ALJ Service LLCAUTHORIZED PERSON NAME: Latoya JulienAUTHORIZED SIGNATURE: Latoya Julien

By signing this proposal sheet, your firm is agreeing to the terms and conditions of the invitation for proposal.

All buildings listed in the group must be priced for this proposal sheet to be determined responsive.

AUTHORIZED PERSON TITLE: PresidentDATE: 5/24/2021

**THIS SHEET MUST BE SIGNED AND MUST NOT BE ALTERED OR REVISED.  
ANY REVISION TO THIS SHEET MAY RENDER THE PROPOSAL NON-RESPONSIVE.**

**Janitorial Services - Price Sheets - Large Facilities - Group 6 - Agreement 7 (CBE Reserve)**

| ITEM NO.                       | FACILITY LOCATION  | Annual<br>Frequency | Annual Process    | Year 1        |               | Year 2        |               | Two Year<br>Total |
|--------------------------------|--|---------------------|-------------------|---------------|---------------|---------------|---------------|-------------------|
|                                |  |                     |                   | Unit<br>Price | Annual        | Unit<br>Price | Annual        |                   |
| 1                              | NORTH REGIONAL COURTHOUSE<br>1600 HILLSBORO BLVD.<br>DEERFIELD BEACH, FL 33442 | 12                  | Basic Cleaning    | \$14,198.13   | \$ 170,377.56 | \$15,299.47   | \$183,593.64  | \$ 353,971.20     |
|                                |  | 12                  | Restrooms         | \$2,373.93    | \$ 28,487.16  | \$2,136.95    | \$25,643.40   | \$ 54,130.56      |
|                                |  | 12                  | Floors            | \$2,610.26    | \$ 31,323.12  | \$2,349.61    | \$28,195.32   | \$ 59,518.44      |
|                                |  |                     | Pressure Cleaning |               |               |               |               |                   |
|                                |  | 32,766              | (SQ. FT.)         | \$ 0.50       | \$ 16,383.00  | \$ 0.50       | \$16,383.00   | \$ 32,766.00      |
|                                |  | 1                   | Windows           | \$ 1,528.00   | \$ 1,528.00   | \$ 1,528.00   | \$ 1,528.00   | \$ 3,056.00       |
|                                |  | 1                   | Air Quality       | \$3,669.96    | \$ 3,669.96   | \$3,314.52    | \$ 3,314.52   | \$ 6,984.48       |
|                                |  | 12                  | Cleaning Supplies | \$675.00      | \$ 8,100.00   | \$690.00      | \$ 8,280.00   | \$ 16,380.00      |
|                                |  | 12                  | Paper Products    | \$700.00      | \$ 8,400.00   | \$600.00      | \$ 7,200.00   | \$ 15,600.00      |
|                                |  |                     | Carpet Cleaning - |               |               |               |               |                   |
|                                |  | 32,766              | Deep (SQ. FT.)    | \$ 0.14       | \$ 4,587.24   | 0.14          | \$ 4,587.24   | \$ 9,174.48       |
|                                | Electrostatic  |                     |                   |               |               |               |               |                   |
|                                | Disinfection (SQ.  |                     |                   |               |               |               |               |                   |
|                                | FT.)   | 32,766              | \$ 0.25           | \$ 8,191.50   | \$ 0.25       | \$ 8,191.50   | \$ 16,383.00  |                   |
|                                |  | Total               |                   | \$ 281,047.54 |               | \$286,916.62  | \$ 567,964.16 |                   |
| Total (1) - Summary, all sites |  |                     |                   |               | \$ 281,047.54 |               | \$286,916.62  | \$ 567,964.16     |

|                                  |         |  | Per Hour | Annual       | Per Hour | Annual      | 2 years      |
|----------------------------------|---------|--|----------|--------------|----------|-------------|--------------|
| Additional Labor:                |         |  |          |              |          |             |              |
| Project Supervisor               | 50 hrs. |  | \$ 29.00 | \$ 1,450.00  | \$ 32.00 | \$ 1,600.00 | \$ 3,050.00  |
| Site Supervisor                  | 50 hrs. |  | \$ 27.48 | \$ 1,374.00  | \$ 28.50 | \$ 1,425.00 | \$ 2,799.00  |
| Full Time Service Crew           | 50 hrs. |  | \$ 22.00 | \$ 1,100.00  | \$ 23.75 | \$ 1,187.50 | \$ 2,287.50  |
| Part Time Service Crew           | 50 hrs. |  | \$ 22.00 | \$ 1,100.00  | \$ 23.75 | \$ 1,187.50 | \$ 2,287.50  |
| Porter Day/Night                 | 50 hrs. |  | \$ 26.00 | \$ 1,300.00  | \$ 27.00 | \$ 1,350.00 | \$ 2,650.00  |
| Emergency Services Labor:        |         |  |          |              |          |             |              |
| Project Supervisor               | 50 hrs. |  | \$ 33.00 | \$ 1,650.00  | \$ 35.00 | \$ 1,750.00 | \$ 3,400.00  |
| Site Supervisor                  | 50 hrs. |  | \$ 29.50 | \$ 1,475.00  | \$ 33.00 | \$ 1,650.00 | \$ 3,125.00  |
| Full Time Service Crew           | 50 hrs. |  | \$ 24.00 | \$ 1,200.00  | \$ 26.00 | \$ 1,300.00 | \$ 2,500.00  |
| Part Time Service Crew           | 50 hrs. |  | \$ 24.00 | \$ 1,200.00  | \$ 26.00 | \$ 1,300.00 | \$ 2,500.00  |
| Porter Day/Night                 | 50 hrs. |  | \$ 28.50 | \$ 1,425.00  | \$ 31.50 | \$ 1,575.00 | \$ 3,000.00  |
| "Pass thru" (Services/Materials) |         |  |          | \$ 1,000.00  |          | \$ 1,000.00 | \$ 2,000.00  |
|                                  |         |  |          |              |          |             |              |
| Total (2)                        |         |  |          | \$ 14,274.00 |          | \$15,325.00 | \$ 29,599.00 |

**Grand Total - Whole Group**

|              |              |              |
|--------------|--------------|--------------|
| \$295,321.54 | \$302,241.62 | \$597,563.16 |
|--------------|--------------|--------------|

(Total 1 + Total 2)

NOTE: IT IS AGREED THAT THE MINIMUM WAGE TO BE PAID TO ALL EMPLOYEES,  
REGARDLESS OF THE NUMBER OF HOURS WORKED,  
WILL BE THE CURRENT BROWARD COUNTY LIVING WAGE.

YES ☒

Agree to the above statement.

NO ☐

Disagree to the above statement.

NAME OF COMPANY: ALJ Service LLC

AUTHORIZED PERSON NAME: Latoya Julien

AUTHORIZED SIGNATURE: Latoya Julien

By signing this proposal sheet, your firm is agreeing to the terms and conditions of the invitation for proposal.

All buildings listed in the group must be priced for this proposal sheet to be determined responsive.

AUTHORIZED PERSON TITLE: President

DATE: 5/24/2021

THIS SHEET MUST BE SIGNED AND MUST NOT BE ALTERED OR REVISED.  
ANY REVISION TO THIS SHEET MAY RENDER THE PROPOSAL NON-RESPONSIVE.

## Janitorial Services - Price Sheets - Small Facilities - Group 1 - Agreement 8 (SBE Reserve Goal)

| ITEM NO. | FACILITY LOCATION   | Annual<br>Frequency | Annual Process                             | Year 1        |              | Year 2        |               | Two Year<br>Total |
|----------|---|---------------------|--|---------------|--------------|---------------|---------------|-------------------|
|          |   |                     |  | Unit<br>Price | Annual       | Unit<br>Price | Annual        |                   |
| 1        | 2nd Avenue Warehouse<br>515/519/529 S.W 2ND AVE.<br>FT. LAUDERDALE, FL  | 12                  | Basic Cleaning                             | \$5,639.38    | \$67,672.56  | \$6,202.20    | \$ 74,426.40  | \$ 142,098.96     |
|          |   | 12                  | Restrooms                                  | \$601.28      | \$7,215.36   | \$542.03      | \$ 6,504.36   | \$ 13,719.72      |
|          |   | 12                  | Floors                                     | \$305.83      | \$3,669.96   | \$276.21      | \$ 3,314.52   | \$ 6,984.48       |
|          |   |                     | Pressure<br>Cleaning (SQ.<br>FT.)          | \$ 0.50       | \$15,000.00  | \$ 0.50       | \$ 15,000.00  | \$ 30,000.00      |
|          |   | 30,000              |  |               |              |               |               |                   |
|          |   | 1                   | Windows                                    | \$ 1,144.00   | \$1,144.00   | \$ 1,144.00   | \$ 1,144.00   | \$ 2,288.00       |
|          |   | 1                   | Air Quality                                | \$1,702.00    | \$1,702.00   | \$1,650.00    | \$ 1,650.00   | \$ 3,352.00       |
|          |   | 12                  | Cleaning Supplies                          | \$660.00      | \$7,920.00   | \$675.00      | \$ 8,100.00   | \$ 16,020.00      |
|          |   | 12                  | Paper Products                             | \$800.00      | \$9,600.00   | \$750.00      | \$ 9,000.00   | \$ 18,600.00      |
|          |   |                     | Carpet Cleaning -<br>Deep (SQ. FT.)        | \$ 0.14       | \$4,200.00   | 0.14          | \$ 4,200.00   | \$ 8,400.00       |
|          |   | 30,000              |  |               |              |               |               |                   |
|          |   |                     | Electrostatic<br>Disinfection (SQ.<br>FT.) | \$ 0.25       | \$7,500.00   | \$ 0.25       | \$ 7,500.00   | \$ 15,000.00      |
|          |   | 30,000              |  |               |              |               |               |                   |
| Total    |   |                     |  |               | \$125,623.88 |               | \$ 130,839.28 | \$ 256,463.16     |
|          |   |                     |  |               |              |               |               |                   |
| 4        | PUBLIC DEFENDERS<br>412 S.E. 6th Street<br>Fort Lauderdale, FL. 33301   | 12                  | Basic Cleaning                             | \$1,347.66    | \$16,171.92  | \$1,289.24    | \$ 15,470.88  | \$ 31,642.80      |
|          |   | 12                  | Restrooms                                  | \$601.28      | \$7,215.36   | \$542.03      | \$ 6,504.36   | \$ 13,719.72      |
|          |   | 12                  | Floors                                     | \$364.92      | \$4,379.04   | \$329.38      | \$ 3,952.56   | \$ 8,331.60       |
|          |   |                     | Pressure<br>Cleaning (SQ.<br>FT.)          | \$ 0.50       | \$4,000.00   | \$ 0.50       | \$ 4,000.00   | \$ 8,000.00       |
|          |   | 8,000               |  |               |              |               |               |                   |
|          |   | 1                   | Windows                                    | \$ 250.00     | \$ 250.00    | \$ 250.00     | \$ 250.00     | \$ 500.00         |
|          |   | 1                   | Air Quality                                | \$479.28      | \$ 479.28    | \$443.64      | \$ 443.64     | \$ 922.92         |
|          |   | 12                  | Cleaning Supplies                          | \$115.00      | \$1,380.00   | \$120.00      | \$ 1,440.00   | \$ 2,820.00       |
|          |   | 12                  | Paper Products                             | \$350.00      | \$4,200.00   | \$300.00      | \$ 3,600.00   | \$ 7,800.00       |
|          |   |                     | Carpet Cleaning -<br>Deep (SQ. FT.)        | \$ 0.14       | \$1,120.00   | 0.14          | \$ 1,120.00   | \$ 2,240.00       |
|          |   | 8,000               |  |               |              |               |               |                   |
|          |   |                     | Electrostatic<br>Disinfection (SQ.<br>FT.) | \$ 0.25       | \$2,000.00   | \$ 0.25       | \$ 2,000.00   | \$ 4,000.00       |
|          |   | 8,000               |  |               |              |               |               |                   |
| Total    |   |                     |  |               | \$41,195.60  |               | \$ 38,781.44  | \$ 79,977.04      |
|          |   |                     |  |               |              |               |               |                   |
| 5        | STATE ATTORNEY, OFFICE OF THE<br>16 S.E 6th STREET<br>FT LAUDERDALE, FL | 12                  | Basic Cleaning                             | \$3,338.05    | \$40,056.60  | \$3,669.86    | \$ 44,038.32  | \$ 84,094.92      |
|          |   | 12                  | Restrooms                                  | \$305.83      | \$3,669.96   | \$276.21      | \$ 3,314.52   | \$ 6,984.48       |
|          |   | 12                  | Floors                                     | \$601.28      | \$7,215.36   | \$542.03      | \$ 6,504.36   | \$ 13,719.72      |
|          |   |                     | Pressure<br>Cleaning (SQ.<br>FT.)          | \$ 0.50       | \$3,750.00   | \$ 0.50       | \$ 3,750.00   | \$ 7,500.00       |
|          |   | 7,500               |  |               |              |               |               |                   |
|          |   | 1                   | Windows                                    | \$ 250.00     | \$ 250.00    | \$ 250.00     | \$ 250.00     | \$ 500.00         |
|          |   | 1                   | Air Quality                                | \$500.00      | \$ 500.00    | \$450.00      | \$ 450.00     | \$ 950.00         |
|          |   | 12                  | Cleaning Supplies                          | \$225.00      | \$2,700.00   | \$240.00      | \$ 2,880.00   | \$ 5,580.00       |
|          |   | 12                  | Paper Products                             | \$550.00      | \$6,600.00   | \$500.00      | \$ 6,000.00   | \$ 12,600.00      |
|          |   |                     | Carpet Cleaning -<br>Deep (SQ. FT.)        | \$ 0.14       | \$1,050.00   | 0.14          | \$ 1,050.00   | \$ 2,100.00       |
|          |   | 7,500               |  |               |              |               |               |                   |
|          |   |                     | Electrostatic<br>Disinfection (SQ.<br>FT.) | \$ 0.25       | \$1,875.00   | \$ 0.25       | \$ 1,875.00   | \$ 3,750.00       |
|          |   | 7,500               |  |               |              |               |               |                   |
| Total    |   |                     |  |               | \$67,666.92  |               | \$ 70,112.20  | \$ 137,779.12     |



## Janitorial Services - Price Sheets - Small Facilities - Group 1 - Agreement 8 (SBE Reserve Goal)

|          |   |       |  |                  |                    |                  |                     |                     |
|----------|---|-------|--|------------------|--------------------|------------------|---------------------|---------------------|
| <b>6</b> | <b>64th Street Warehouse</b><br>1081 NW 64th Street<br>Ft. Lauderdale, FL.    | 12    | Basic Cleaning                             | \$694.59         | <b>\$8,335.08</b>  | \$762.73         | <b>\$ 9,152.76</b>  | <b>\$ 17,487.84</b> |
|          |   | 12    | Restrooms                                  | \$60.00          | <b>\$ 720.00</b>   | \$52.00          | <b>\$ 624.00</b>    | <b>\$ 1,344.00</b>  |
|          |   | 12    | Floors                                     | \$128.57         | <b>\$1,542.84</b>  | \$116.72         | <b>\$ 1,400.64</b>  | <b>\$ 2,943.48</b>  |
|          |   |       | Pressure<br>Cleaning (SQ.<br>FT.)          |                  |                    |                  |                     |                     |
|          |   | 3,000 |  | \$ 0.50          | <b>\$1,500.00</b>  | \$ 0.50          | <b>\$ 1,500.00</b>  | <b>\$ 3,000.00</b>  |
|          |   | 1     | Windows                                    | \$ 750.00        | <b>\$ 750.00</b>   | \$ 750.00        | <b>\$ 750.00</b>    | <b>\$ 1,500.00</b>  |
|          |   | 1     | Air Quality                                | \$479.12         | <b>\$ 479.12</b>   | \$443.64         | <b>\$ 443.64</b>    | <b>\$ 922.76</b>    |
|          |   | 12    | Cleaning Supplies                          | \$115.00         | <b>\$1,380.00</b>  | \$120.00         | <b>\$ 1,440.00</b>  | <b>\$ 2,820.00</b>  |
|          |   | 12    | Paper Products                             | \$300.00         | <b>\$3,600.00</b>  | \$250.00         | <b>\$ 3,000.00</b>  | <b>\$ 6,600.00</b>  |
|          |   |       | Carpet Cleaning -<br>Deep (SQ. FT.)        |                  |                    |                  |                     |                     |
|          |   | 3,000 |  | \$ 0.14          | <b>\$ 420.00</b>   | 0.14             | <b>\$ 420.00</b>    | <b>\$ 840.00</b>    |
|          |   |       | Electrostatic<br>Disinfection (SQ.<br>FT.) |                  |                    |                  |                     |                     |
|          |   | 3,000 |  | \$ 0.25          | <b>\$ 750.00</b>   | \$ 0.25          | <b>\$ 750.00</b>    | <b>\$ 1,500.00</b>  |
|          |   | Total |  |                  | <b>\$19,477.04</b> |                  | <b>\$ 19,481.04</b> | <b>\$ 38,958.08</b> |
| <b>7</b> | <b>North Family Success Center</b><br>2011 NW 3rd Avenue<br>Pompano Beach, FL | 12    | Basic Cleaning                             | \$930.94         | <b>\$11,171.28</b> | \$1,022.77       | <b>\$ 12,273.24</b> | <b>\$ 23,444.52</b> |
|          |   | 12    | Restrooms                                  | \$51.00          | <b>\$ 612.00</b>   | \$46.00          | <b>\$ 552.00</b>    | <b>\$ 1,164.00</b>  |
|          |   | 12    | Floors                                     | \$184.66         | <b>\$2,215.92</b>  | \$169.88         | <b>\$ 2,038.56</b>  | <b>\$ 4,254.48</b>  |
|          |   |       | Pressure<br>Cleaning (SQ.<br>FT.)          |                  |                    |                  |                     |                     |
|          |   | 3,500 |  | \$ 0.50          | <b>\$1,750.00</b>  | \$ 0.50          | <b>\$ 1,750.00</b>  | <b>\$ 3,500.00</b>  |
|          |   | 1     | Windows                                    | \$ 550.00        | <b>\$ 550.00</b>   | \$ 550.00        | <b>\$ 550.00</b>    | <b>\$ 1,100.00</b>  |
|          |   | 1     | Air Quality                                | \$479.12         | <b>\$ 479.12</b>   | \$443.64         | <b>\$ 443.64</b>    | <b>\$ 922.76</b>    |
|          |   | 12    | Cleaning Supplies                          | \$115.00         | <b>\$1,380.00</b>  | \$120.00         | <b>\$ 1,440.00</b>  | <b>\$ 2,820.00</b>  |
|          |   | 12    | Paper Products                             | \$275.00         | <b>\$3,300.00</b>  | \$280.00         | <b>\$ 3,360.00</b>  | <b>\$ 6,660.00</b>  |
|          |   |       | Carpet Cleaning -<br>Deep (SQ. FT.)        |                  |                    |                  |                     |                     |
|          |   | 3,500 |  | \$ 0.14          | <b>\$ 490.00</b>   | 0.14             | <b>\$ 490.00</b>    | <b>\$ 980.00</b>    |
|          |   |       | Electrostatic<br>Disinfection (SQ.<br>FT.) |                  |                    |                  |                     |                     |
|          |   | 3,500 |  | \$ 0.25          | <b>\$ 875.00</b>   | \$ 0.25          | <b>\$ 875.00</b>    | <b>\$ 1,750.00</b>  |
|          |   | Total |  |                  | <b>\$22,823.32</b> |                  | <b>\$ 23,772.44</b> | <b>\$ 46,595.76</b> |
| <b>8</b> | <b>EMPLOYEE ASSISTANCE PROGRAM</b><br>540 NE 4st<br>Fort Lauderdale, FL 33301 | 12    | Basic Cleaning                             | \$369.35         | <b>\$4,432.20</b>  | <b>\$ 336.94</b> | <b>\$ 4,043.28</b>  | <b>\$ 8,475.48</b>  |
|          |   | 12    | Restrooms                                  | <b>\$ 144.00</b> | <b>\$1,728.00</b>  | \$140.00         | <b>\$ 1,680.00</b>  | <b>\$ 3,408.00</b>  |
|          |   | 12    | Floors                                     | <b>\$ -</b>      | <b>\$ -</b>        | \$0.00           | <b>\$ -</b>         | <b>\$ -</b>         |
|          |   |       | Pressure<br>Cleaning (SQ.<br>FT.)          |                  |                    |                  |                     |                     |
|          |   | 900   |  | <b>\$ 0.50</b>   | <b>\$ 450.00</b>   | \$ 0.50          | <b>\$ 450.00</b>    | <b>\$ 900.00</b>    |
|          |   | 1     | Windows                                    | <b>\$ 550.00</b> | <b>\$ 550.00</b>   | \$ 550.00        | <b>\$ 550.00</b>    | <b>\$ 1,100.00</b>  |
|          |   | 1     | Air Quality                                | <b>\$ 245.00</b> | <b>\$ 245.00</b>   | \$225.00         | <b>\$ 225.00</b>    | <b>\$ 470.00</b>    |
|          |   | 12    | Cleaning Supplies                          | <b>\$ 120.00</b> | <b>\$1,440.00</b>  | \$130.00         | <b>\$ 1,560.00</b>  | <b>\$ 3,000.00</b>  |
|          |   | 12    | Paper Products                             | <b>\$ 125.00</b> | <b>\$1,500.00</b>  | \$130.00         | <b>\$ 1,560.00</b>  | <b>\$ 3,060.00</b>  |
|          |   |       | Carpet Cleaning -<br>Deep (SQ. FT.)        |                  |                    |                  |                     |                     |
|          |   | 900   |  | <b>\$ 0.14</b>   | <b>\$ 126.00</b>   | 0.14             | <b>\$ 0.14</b>      | <b>\$ 126.14</b>    |
|          |   |       | Electrostatic<br>Disinfection (SQ.<br>FT.) |                  |                    |                  |                     |                     |
|          |   | 900   |  | <b>\$ 0.25</b>   | <b>\$ 225.00</b>   | \$ 0.25          | <b>\$ 0.25</b>      | <b>\$ 225.25</b>    |
|          |   | Total |  |                  | <b>\$10,696.20</b> |                  | <b>\$ 10,068.67</b> | <b>\$ 20,764.87</b> |

## Janitorial Services - Price Sheets - Small Facilities - Group 1 - Agreement 8 (SBE Reserve Goal)

| ITEM NO.                         | FACILITY LOCATION      | Annual<br><br>Frequency | Annual Process | Year 1   |             | Year 2   |             | Two Year<br><br>Total |
|----------------------------------|------------------------|-------------------------|----------------|----------|-------------|----------|-------------|-----------------------|
|                                  |                        |                         |                | Unit     |             | Unit     |             |                       |
|                                  |                        |                         |                | Price    | Annual      | Price    | Annual      |                       |
| Additional Labor:                |                        |                         |                |          |             |          |             |                       |
|                                  | Project Supervisor     |                         | 50 hrs.        | \$ 29.00 | \$1,450.00  | \$ 32.00 | \$ 1,600.00 | \$ 3,050.00           |
|                                  | Site Supervisor        |                         | 50 hrs.        | \$ 27.48 | \$1,374.00  | \$ 28.50 | \$ 1,425.00 | \$ 2,799.00           |
|                                  | Full Time Service Crew |                         | 50 hrs.        | \$ 22.00 | \$1,100.00  | \$ 23.75 | \$ 1,187.50 | \$ 2,287.50           |
|                                  | Part Time Service Crew |                         | 50 hrs.        | \$ 22.00 | \$1,100.00  | \$ 23.75 | \$ 1,187.50 | \$ 2,287.50           |
|                                  | Porter Day/Night       |                         | 50 hrs.        | \$ 26.00 | \$1,300.00  | \$ 27.00 | \$ 1,350.00 | \$ 2,650.00           |
| Emergency Services Labor:        |                        |                         |                |          |             |          |             |                       |
|                                  | Project Supervisor     |                         | 50 hrs.        | \$ 33.00 | \$1,650.00  | \$ 35.00 | \$ 1,750.00 | \$ 3,400.00           |
|                                  | Site Supervisor        |                         | 50 hrs.        | \$ 29.50 | \$1,475.00  | \$ 33.00 | \$ 1,650.00 | \$ 3,125.00           |
|                                  | Full Time Service Crew |                         | 50 hrs.        | \$ 24.00 | \$1,200.00  | \$ 26.00 | \$ 1,300.00 | \$ 2,500.00           |
|                                  | Part Time Service Crew |                         | 50 hrs.        | \$ 24.00 | \$1,200.00  | \$ 26.00 | \$ 1,300.00 | \$ 2,500.00           |
|                                  | Porter Day/Night       |                         | 50 hrs.        | \$ 28.50 | \$1,425.00  | \$ 31.50 | \$ 1,575.00 | \$ 3,000.00           |
| "Pass thru" (Services/Materials) |                        |                         |                |          | \$1,000.00  |          | \$ 1,000.00 | \$ 2,000.00           |
|                                  |                        |                         |                |          |             |          |             |                       |
| Total (2)                        |                        |                         |                |          | \$14,274.00 |          | \$15,325.00 | \$ 29,599.00          |

**Grand Total - Whole Group**  
(Total 1 + Total 2)

\$15,774.00

\$ 16,885.00

\$ 32,659.00

**NOTE: IT IS AGREED THAT THE MINIMUM WAGE TO BE PAID TO ALL EMPLOYEES,  
REGARDLESS OF THE NUMBER OF HOURS WORKED,  
WILL BE THE CURRENT BROWARD COUNTY LIVING WAGE.**

YES

Agree to the above statement.

NO

Disagree to the above statement.

NAME OF COMPANY:

ALJ Service LLC

AUTHORIZED PERSON NAME:

Latoya Julien

AUTHORIZED SIGNATURE:

Latoya Julien

By signing this proposal sheet, your firm is agreeing to the terms and conditions of the invitation for proposal.  
All buildings listed in the group must be priced for this proposal sheet to be determined responsive.

AUTHORIZED PERSON TITLE: President

DATE: 5/24/2021

**THIS SHEET MUST BE SIGNED AND MUST NOT BE ALTERED OR REVISED.  
ANY REVISION TO THIS SHEET MAY RENDER THE PROPOSAL NON-RESPONSIVE.**

| Janitorial Services - Price Sheets - Small Facilities - Group 2 - Agreement 9 (SBE Reserve) |   |                  |                                      |             |              |             |              |                |
|---|---|------------------|--------------------------------------|-------------|--------------|-------------|--------------|----------------|
| ITEM NO.  | FACILITY LOCATION   | Annual Frequency | Annual Process                       | Year 1      |              | Year 2      |              | Two Year Total |
|   |   |                  |                                      | Unit Price  | Annual       | Unit Price  | Annual       |                |
| 1   | BIC LANDFILL / North Transfer Station<br>2780 N. Powerline Road<br>Pompano Beach, FL 33069                  | 12               | Basic Cleaning                       | \$225.32    | \$ 2,703.84  | \$250.60    | \$ 3,007.20  | \$ 5,711.04    |
|   |   | 12               | Restrooms                            | \$77.85     | \$ 934.20    | \$51.19     | \$ 614.28    | \$ 1,548.48    |
|   |   | 12               | Floors                               | \$39.94     | \$ 479.28    | \$36.97     | \$ 443.64    | \$ 922.92      |
|   |   |                  |                                      |             |              |             |              |                |
|   |   | 800              | Pressure Cleaning (SQ. FT.)          | \$ 0.50     | \$ 400.00    | \$ 0.50     | \$ 400.00    | \$ 800.00      |
|   |   | 1                | Windows                              | \$ 572.00   | \$ 572.00    | \$ 572.00   | \$ 572.00    | \$ 1,144.00    |
|   |   | 1                | Air Quality                          | \$0.00      | \$ -         | \$0.00      | \$ -         | \$ -           |
|   |   | 12               | Cleaning Supplies                    | \$110.00    | \$ 1,320.00  | \$120.00    | \$ 1,440.00  | \$ 2,760.00    |
|   |   | 12               | Paper Products                       | \$175.00    | \$ 2,100.00  | \$180.00    | \$ 2,160.00  | \$ 4,260.00    |
|   |   |                  |                                      |             |              |             |              |                |
|   |   | 800              | Carpet Cleaning - Deep (SQ. FT.)     | \$ 0.14     | \$ 112.00    | 0.14        | \$ 112.00    | \$ 224.00      |
|   |   |                  |                                      |             |              |             |              |                |
|   |   | 800              | Electrostatic Disinfection (SQ. FT.) | \$ 0.25     | \$ 200.00    | \$ 0.25     | \$ 200.00    | \$ 400.00      |
|   |   |                  | Total                                |             | \$ 8,821.32  |             | \$ 8,949.12  | \$ 17,770.44   |
| 2   | HOUSING & COMMUNITY DEVELOPMENT<br>110 NE 3rd street/<br>120 NE 3rd street<br><br>Fort Lauderdale, FL 33011 | 12               | Basic Cleaning                       | \$2,747.17  | \$ 32,966.04 | \$3,019.70  | \$ 36,236.40 | \$ 69,202.44   |
|   |   | 12               | Restrooms                            | \$483.10    | \$ 5,797.20  | \$435.70    | \$ 5,228.40  | \$ 11,025.60   |
|   |   | 12               | Floors                               | \$601.28    | \$ 7,215.36  | \$542.03    | \$ 6,504.36  | \$ 13,719.72   |
|   |   |                  |                                      |             |              |             |              |                |
|   |   | 8,969            | Pressure Cleaning (SQ. FT.)          | \$ 0.50     | \$ 4,484.50  | \$ 0.50     | \$ 4,484.50  | \$ 8,969.00    |
|   |   | 1                | Windows                              | \$ 1,504.00 | \$ 1,504.00  | \$ 1,504.00 | \$ 1,504.00  | \$ 3,008.00    |
|   |   | 1                | Air Quality                          | \$1,300.00  | \$ 1,300.00  | \$1,250.00  | \$ 1,250.00  | \$ 2,550.00    |
|   |   | 12               | Cleaning Supplies                    | \$115.00    | \$ 1,380.00  | \$120.00    | \$ 1,440.00  | \$ 2,820.00    |
|   |   | 12               | Paper Products                       | \$550.00    | \$ 6,600.00  | \$450.00    | \$ 5,400.00  | \$ 12,000.00   |
|   |   |                  |                                      |             |              |             |              |                |
|   |   | 8,969            | Carpet Cleaning - Deep (SQ. FT.)     | \$ 0.14     | \$ 1,255.66  | 0.14        | \$ 1,255.66  | \$ 2,511.32    |
|   |   |                  |                                      |             |              |             |              |                |
|   |   | 8,939            | Electrostatic Disinfection (SQ. FT.) | \$ 0.25     | \$ 2,234.75  | \$ 0.25     | \$ 2,234.75  | \$ 4,469.50    |
|   |   |                  | Total                                |             | \$ 64,737.51 |             | \$ 65,538.07 | \$ 130,275.58  |
| 3   | South Family Success<br>4735 SW 18TH STREET<br>HOLLYWOOD, FL 33023  | 12               | Basic Cleaning                       | \$1,080.22  | \$ 12,962.64 | \$1,186.86  | \$ 14,242.32 | \$ 27,204.96   |
|   |   | 12               | Restrooms                            | \$125.50    | \$ 1,506.00  | \$112.40    | \$ 1,348.80  | \$ 2,854.80    |
|   |   | 12               | Floors                               | \$187.66    | \$ 2,251.92  | \$169.88    | \$ 2,038.56  | \$ 4,290.48    |
|   |   |                  |                                      |             |              |             |              |                |
|   |   | 6,500            | Pressure Cleaning (SQ. FT.)          | \$ 0.50     | \$ 3,250.00  | \$ 0.50     | \$ 3,250.00  | \$ 6,500.00    |
|   |   | 1                | Windows                              | \$ 450.00   | \$ 450.00    | \$ 450.00   | \$ 450.00    | \$ 900.00      |
|   |   | 1                | Air Quality                          | \$479.28    | \$ 479.28    | \$443.64    | \$ 443.64    | \$ 922.92      |
|   |   | 12               | Cleaning Supplies                    | \$115.00    | \$ 1,380.00  | \$125.00    | \$ 1,500.00  | \$ 2,880.00    |
|   |   | 12               | Paper Products                       | \$150.00    | \$ 1,800.00  | \$150.00    | \$ 1,800.00  | \$ 3,600.00    |
|   |   |                  |                                      |             |              |             |              |                |
|   |   | 6,500            | Carpet Cleaning - Deep (SQ. FT.)     | \$ 0.14     | \$ 910.00    | \$ 0.14     | \$ 910.00    | \$ 1,820.00    |
|   |   |                  |                                      |             |              |             |              |                |
|   |   | 6,500            | Electrostatic Disinfection (SQ. FT.) | \$ 0.25     | \$ 1,625.00  | \$ 0.25     | \$ 1,625.00  | \$ 3,250.00    |
|   |   |                  | Total                                |             | \$ 26,614.84 |             | \$ 27,608.32 | \$ 54,223.16   |
| Total (1) - Summary, all sites  |   |                  |                                      | #REF!       | #REF!        | #REF!       |              |                |

| Janitorial Services - Price Sheets - Small Facilities - Group 2 - Agreement 9 (SBE Reserve)  |                        |         |                 |             |                                  |             |              |
|--|------------------------|---------|-----------------|-------------|----------------------------------|-------------|--------------|
|  |                        |         | Year 1          |             | Year 2                           |             |              |
|  |                        |         | Per Hour        | Annual      | Per Hour                         | Annual      |              |
|  |                        |         | 2 years         |             |                                  |             |              |
| Additional Labor:  |                        |         |                 |             |                                  |             |              |
|  | Project Supervisor     | 50 hrs. | \$ 29.00        | \$ 1,450.00 | \$ 32.00                         | \$ 1,600.00 | \$ 3,050.00  |
|  | Site Supervisor        | 50 hrs. | \$ 27.48        | \$ 1,374.00 | \$ 28.50                         | \$ 1,425.00 | \$ 2,799.00  |
|  | Full Time Service Crew | 50 hrs. | \$ 22.00        | \$ 1,100.00 | \$ 23.75                         | \$ 1,187.50 | \$ 2,287.50  |
|  | Part Time Service Crew | 50 hrs. | \$ 22.00        | \$ 1,100.00 | \$ 23.75                         | \$ 1,187.50 | \$ 2,287.50  |
|  | Porter Day/Night       | 50 hrs. | \$ 26.00        | \$ 1,300.00 | \$ 27.00                         | \$ 1,350.00 | \$ 2,650.00  |
| Emergency Services Labor:  |                        |         |                 |             |                                  |             |              |
|  | Project Supervisor     | 50 hrs. | \$ 33.00        | \$ 1,650.00 | \$ 35.00                         | \$ 1,750.00 | \$ 3,400.00  |
|  | Site Supervisor        | 50 hrs. | \$ 29.50        | \$ 1,475.00 | \$ 33.00                         | \$ 1,650.00 | \$ 3,125.00  |
|  | Full Time Service Crew | 50 hrs. | \$ 24.00        | \$ 1,200.00 | \$ 26.00                         | \$ 1,300.00 | \$ 2,500.00  |
|  | Part Time Service Crew | 50 hrs. | \$ 24.00        | \$ 1,200.00 | \$ 26.00                         | \$ 1,300.00 | \$ 2,500.00  |
|  | Porter Day/Night       | 50 hrs. | \$ 28.50        | \$ 1,425.00 | \$ 31.50                         | \$ 1,575.00 | \$ 3,000.00  |
| "Pass thru" (Services/Materials)   |                        |         |                 | \$ 1,000.00 |                                  | \$ 1,000.00 | \$ 2,000.00  |
|  |                        |         |                 |             |                                  |             |              |
| Total (2)  |                        |         |                 | \$14,274.00 |                                  | \$15,325.00 | \$ 29,599.00 |
|  |                        |         |                 |             |                                  |             |              |
| Grand Total - Whole Group<br>(Total 1 + Total 2)   |                        |         |                 | #REF!       |                                  | #REF!       | #REF!        |
|  |                        |         |                 |             |                                  |             |              |
| NOTE: IT IS AGREED THAT THE MINIMUM WAGE TO BE PAID TO ALL EMPLOYEES,<br>REGARDLESS OF THE NUMBER OF HOURS WORKED,<br>WILL BE THE CURRENT BROWARD COUNTY LIVING WAGE.  |                        |         |                 |             |                                  |             |              |
|  |                        |         | YES             |             | Agree to the above statement.    |             |              |
|  |                        |         | NO              |             | Disagree to the above statement. |             |              |
| NAME OF COMPANY:   |                        |         | ALJ Service LLC |             |                                  |             |              |
| AUTHORIZED PERSON NAME:  |                        |         | Latoya Julien   |             |                                  |             |              |
| AUTHORIZED SIGNATURE:  |                        |         | Latoya Julien   |             |                                  |             |              |
| By signing this proposal sheet, your firm is agreeing to the terms and conditions of the invitation for proposal.<br>All buildings listed in the group must be priced for this proposal sheet to be determined responsive. |                        |         |                 |             |                                  |             |              |
| AUTHORIZED PERSON TITLE:   |                        |         | President       |             | DATE:                            |             | 5/24/2021    |
| THIS SHEET MUST BE SIGNED AND MUST NOT BE ALTERED OR REVISED.<br>ANY REVISION TO THIS SHEET MAY RENDER THE PROPOSAL NON-RESPONSIVE.  |                        |         |                 |             |                                  |             |              |

**Janitorial Services - Price Sheets - Small Facilities - Group 3 - Agreement 10 (SBE Reserve)**

| ITEM<br>NO. | FACILITY LOCATION   | Annual<br>Frequency | Annual Process                       | Year 1        |               | Year 2        |               | Two Year<br>Total |
|-------------|---|---------------------|--------------------------------------|---------------|---------------|---------------|---------------|-------------------|
|             |   |                     |                                      | Unit<br>Price | Annual        | Unit<br>Price | Annual        |                   |
| 1           | ANIMAL CONTROL SOUTH<br>2400 SW 42 STREET<br>FT. LAUDERDALE, FL 33315                               | 12                  | Basic Cleaning                       | \$4,457.97    | \$ 53,495.64  | \$4,599.28    | \$ 55,191.36  | \$ 108,687.00     |
|             |   | 12                  | Restrooms                            | \$1,190.96    | \$ 14,291.52  | \$1,108.02    | \$ 13,296.24  | \$ 27,587.76      |
|             |   | 12                  | Floors                               | \$1,368.22    | \$ 16,418.64  | \$1,267.51    | \$ 15,210.12  | \$ 31,628.76      |
|             |   | 14,054              | Pressure Cleaning (SQ. FT.)          | \$ 0.50       | \$ 7,027.00   | \$ 0.50       | \$ 7,027.00   | \$ 14,054.00      |
|             |   | 1                   | Windows                              | \$ 3,720.00   | \$ 3,720.00   | \$ 3,720.00   | \$ 3,720.00   | \$ 7,440.00       |
|             |   | 1                   | Air Quality                          | \$1,268.43    | \$ 1,268.43   | \$1,248.00    | \$ 1,248.00   | \$ 2,516.43       |
|             |   | 12                  | Cleaning Supplies                    | \$360.00      | \$ 4,320.00   | \$370.00      | \$ 4,440.00   | \$ 8,760.00       |
|             |   | 12                  | Paper Products                       | \$450.00      | \$ 5,400.00   | \$500.00      | \$ 6,000.00   | \$ 11,400.00      |
|             |   | 14,054              | Carpet Cleaning - Deep (SQ. FT.)     | \$ 0.14       | \$ 1,967.56   | 0.14          | \$ 1,967.56   | \$ 3,935.12       |
|             |   | 14,054              | Electrostatic Disinfection (SQ. FT.) | \$ 0.25       | \$ 3,513.50   | \$ 0.25       | \$ 3,513.50   | \$ 7,027.00       |
|             |   | Total               |                                      |               | \$ 111,422.29 |               | \$ 111,613.78 | \$ 223,036.07     |
| 2           | ENVIRONMENTAL PROTECTION &<br>GROWTH MANAGEMENT (LAB)<br>3245 COLLEGE AVENUE<br><br>DAVIE, FL 33312 | 12                  | Basic Cleaning                       | \$839.55      | \$ 10,074.60  | \$886.95      | \$ 10,643.40  | \$ 20,718.00      |
|             |   | 12                  | Restrooms                            | \$422.81      | \$ 5,073.72   | \$416.88      | \$ 5,002.56   | \$ 10,076.28      |
|             |   | 12                  | Floors                               | \$0.00        | \$ -          | \$0.00        | \$ -          | \$ -              |
|             |   | 10,000              | Pressure Cleaning (SQ. FT.)          | \$ 0.50       | \$ 5,000.00   | \$ 0.50       | \$ 5,000.00   | \$ 10,000.00      |
|             |   | 1                   | Windows                              | \$ 2,200.00   | \$ 2,200.00   | \$ 2,200.00   | \$ 2,200.00   | \$ 4,400.00       |
|             |   | 1                   | Air Quality                          | \$0.00        | \$ -          | \$0.00        | \$ -          | \$ -              |
|             |   | 12                  | Cleaning Supplies                    | \$320.00      | \$ 3,840.00   | \$350.00      | \$ 4,200.00   | \$ 8,040.00       |
|             |   | 12                  | Paper Products                       | \$375.00      | \$ 4,500.00   | \$350.00      | \$ 4,200.00   | \$ 8,700.00       |
|             |   | 10,000              | Carpet Cleaning - Deep (SQ. FT.)     | \$ 0.14       | \$ 1,400.00   | 0.14          | \$ 1,400.00   | \$ 2,800.00       |
|             |   | 10,000              | Electrostatic Disinfection (SQ. FT.) | \$ 0.25       | \$ 2,500.00   | \$ 0.25       | \$ 2,500.00   | \$ 5,000.00       |
|             |   | Total               |                                      |               | \$ 34,588.32  |               | \$ 35,145.96  | \$ 69,734.28      |
| 3           | FMD SOUTH REG MAINT OFFICE<br>8500 Griffin Road<br>Davie FL, 33328                                  | 12                  | Basic Cleaning                       | \$1,312.25    | \$ 15,747.00  | \$1,407.05    | \$ 16,884.60  | \$ 32,631.60      |
|             |   | 12                  | Restrooms                            | \$401.20      | \$ 4,814.40   | \$390.10      | \$ 4,681.20   | \$ 9,495.60       |
|             |   | 12                  | Floors                               | \$540.99      | \$ 6,491.88   | \$523.21      | \$ 6,278.52   | \$ 12,770.40      |
|             |   | 3,600               | Pressure Cleaning (SQ. FT.)          | \$ 0.50       | \$ 1,800.00   | \$ 0.50       | \$ 1,800.00   | \$ 3,600.00       |
|             |   | 1                   | Windows                              | \$ 550.00     | \$ 550.00     | \$ 550.00     | \$ 550.00     | \$ 1,100.00       |
|             |   | 1                   | Air Quality                          | \$786.52      | \$ 786.52     | \$783.72      | \$ 783.72     | \$ 1,570.24       |
|             |   | 12                  | Cleaning Supplies                    | \$115.00      | \$ 1,380.00   | \$120.00      | \$ 1,440.00   | \$ 2,820.00       |
|             |   | 12                  | Paper Products                       | \$200.00      | \$ 2,400.00   | \$220.00      | \$ 2,640.00   | \$ 5,040.00       |
|             |   | 3,600               | Carpet Cleaning - Deep (SQ. FT.)     | \$ 0.14       | \$ 504.00     | 0.14          | \$ 504.00     | \$ 1,008.00       |
|             |   | 3,600               | Electrostatic Disinfection (SQ. FT.) | \$ 0.25       | \$ 900.00     | \$ 0.25       | \$ 900.00     | \$ 1,800.00       |
|             |   | Total               |                                      |               | \$ 35,373.80  |               | \$ 36,462.04  | \$ 71,835.84      |
| 4           | FLEET SERVICES # 2<br>2515 S.W. 4TH AVE<br>FORT LAUDERDALE, FL 33315                                | 12                  | Basic Cleaning                       | \$600.07      | \$ 7,200.84   | \$623.76      | \$ 7,485.12   | \$ 14,685.96      |
|             |   | 12                  | Restrooms                            | \$401.20      | \$ 4,814.40   | \$390.10      | \$ 4,681.20   | \$ 9,495.60       |
|             |   | 12                  | Floors                               | \$422.81      | \$ 5,073.72   | \$416.88      | \$ 5,002.56   | \$ 10,076.28      |
|             |   | 1,100               | Pressure Cleaning (SQ. FT.)          | \$ 0.50       | \$ 550.00     | \$ 0.50       | \$ 550.00     | \$ 1,100.00       |
|             |   | 1                   | Windows                              | \$ 550.00     | \$ 550.00     | \$ 550.00     | \$ 550.00     | \$ 1,100.00       |
|             |   | 1                   | Air Quality                          | \$0.00        | \$ -          | \$0.00        | \$ -          | \$ -              |
|             |   | 12                  | Cleaning Supplies                    | \$65.00       | \$ 780.00     | \$75.00       | \$ 900.00     | \$ 1,680.00       |
|             |   | 12                  | Paper Products                       | \$125.00      | \$ 1,500.00   | \$135.00      | \$ 1,620.00   | \$ 3,120.00       |
|             |   | 1,100               | Carpet Cleaning - Deep (SQ. FT.)     | \$ 0.14       | \$ 154.00     | 0.14          | \$ 154.00     | \$ 308.00         |
|             |   | 1,100               | Electrostatic Disinfection (SQ. FT.) | \$ 0.25       | \$ 275.00     | \$ 0.25       | \$ 275.00     | \$ 550.00         |
|             |   | Total               |                                      |               | \$ 20,897.96  |               | \$ 21,217.88  | \$ 42,115.84      |

| Janitorial Services - Price Sheets - Small Facilities - Group 3 - Agreement 10 (SBE Reserve) |  |                  |                                      |             |               |              |               |                |               |  |
|--|--|------------------|--------------------------------------|-------------|---------------|--------------|---------------|----------------|---------------|--|
| 5  | FLEET SERVICES #8<br>7101 S.W 205 AVENUE<br>FT. LAUDERDALE, FL 33332               | 12               | Basic Cleaning                       | \$ 422.81   | \$ 5,073.72   | \$ 428.74    | \$ 5,144.88   | \$ 10,218.60   |               |  |
|  |  | 12               | Restrooms                            | \$ 205.30   | \$ 2,463.60   | \$ 196.70    | \$ 2,360.40   | \$ 4,824.00    |               |  |
|  |  | 12               | Floors                               | \$ 393.26   | \$ 4,719.12   | \$ 390.30    | \$ 4,683.60   | \$ 9,402.72    |               |  |
|  |  | 470              | Pressure Cleaning (SQ. FT.)          | \$ 0.50     | \$ 235.00     | \$ 0.50      | \$ 235.00     | \$ 470.00      |               |  |
|  |  | 1                | Windows                              | \$ 1,000.00 | \$ 1,000.00   | \$ 1,000.00  | \$ 1,000.00   | \$ 2,000.00    |               |  |
|  |  | 1                | Air Quality                          | \$ -        | \$ -          | \$ -         | \$ -          | \$ -           |               |  |
|  |  | 12               | Cleaning Supplies                    | \$ 110.00   | \$ 1,320.00   | \$ 130.00    | \$ 1,560.00   | \$ 2,880.00    |               |  |
|  |  | 12               | Paper Products                       | \$ 250.00   | \$ 3,000.00   | \$ 300.00    | \$ 3,600.00   | \$ 6,600.00    |               |  |
|  |  | 470              | Carpet Cleaning - Deep (SQ. FT.)     | \$ 0.14     | \$ 65.80      | \$ 0.14      | \$ 65.80      | \$ 131.60      |               |  |
|  |  | 470              | Electrostatic Disinfection (SQ. FT.) | \$ 0.25     | \$ 117.50     | \$ 0.25      | \$ 117.50     | \$ 235.00      |               |  |
|  |  | Total            |                                      |             |               | \$ 17,994.74 |               | \$ 18,767.18   | \$ 36,761.92  |  |
|  |  |                  |                                      |             |               |              |               |                |               |  |
| ITEM NO.   | FACILITY LOCATION  | Annual Frequency | Annual Process                       | Unit Price  | Annual        | Unit Price   | Annual        | Two Year Total |               |  |
|  |  |                  |                                      |             |               |              |               |                |               |  |
| 6  | LOW RISE BUILDING (Sched Sect)<br>2600 SW 4th Avenue<br>Fort Lauderdale, Fl. 33315 | 12               | Basic Cleaning                       | \$ 1,669.90 | \$ 20,038.80  | \$ 1,800.25  | \$ 21,603.00  | \$ 41,641.80   |               |  |
|  |  | 12               | Restrooms                            | \$ 990.25   | \$ 11,883.00  | \$ 990.25    | \$ 11,883.00  | \$ 23,766.00   |               |  |
|  |  | 12               | Floors                               | \$ 724.49   | \$ 8,693.88   | \$ 724.49    | \$ 8,693.88   | \$ 17,387.76   |               |  |
|  |  | 5,000            | Pressure Cleaning (SQ. FT.)          | \$ 0.50     | \$ 2,500.00   | \$ 0.50      | \$ 2,500.00   | \$ 5,000.00    |               |  |
|  |  | 1                | Windows                              | \$ 1,000.00 | \$ 1,000.00   | \$ 1,000.00  | \$ 1,000.00   | \$ 2,000.00    |               |  |
|  |  | 1                | Air Quality                          | \$ 783.72   | \$ 783.72     | \$ 783.72    | \$ 783.72     | \$ 1,567.44    |               |  |
|  |  | 12               | Cleaning Supplies                    | \$ 125.00   | \$ 1,500.00   | \$ 135.00    | \$ 1,620.00   | \$ 3,120.00    |               |  |
|  |  | 12               | Paper Products                       | \$ 250.00   | \$ 3,000.00   | \$ 270.00    | \$ 3,240.00   | \$ 6,240.00    |               |  |
|  |  | 5,000            | Carpet Cleaning - Deep (SQ. FT.)     | \$ 0.14     | \$ 700.00     | \$ 0.14      | \$ 700.00     | \$ 1,400.00    |               |  |
|  |  | 5,000            | Electrostatic Disinfection (SQ. FT.) | \$ 0.25     | \$ 1,250.00   | \$ 0.25      | \$ 1,250.00   | \$ 2,500.00    |               |  |
|  |  | Total            |                                      |             |               | \$ 51,349.40 |               | \$ 53,273.60   | \$ 104,623.00 |  |
|  |  |                  |                                      |             |               |              |               |                |               |  |
| 7  | MOSQUITO CONTROL<br>1201 WEST AIRPORT ROAD<br>PEMBROKE PINES, FL 33023             | 12               | Basic Cleaning                       | \$ 665.40   | \$ 7,984.80   | \$ 695.02    | \$ 8,340.24   | \$ 16,325.04   |               |  |
|  |  | 12               | Restrooms                            | \$ 442.81   | \$ 5,313.72   | \$ 416.88    | \$ 5,002.56   | \$ 10,316.28   |               |  |
|  |  | 12               | Floors                               | \$ 442.81   | \$ 5,313.72   | \$ 416.88    | \$ 5,002.56   | \$ 10,316.28   |               |  |
|  |  | 1,200            | Pressure Cleaning (SQ. FT.)          | \$ 0.50     | \$ 600.00     | \$ 0.50      | \$ 600.00     | \$ 1,200.00    |               |  |
|  |  | 1                | Windows                              | \$ 150.00   | \$ 150.00     | \$ 150.00    | \$ 150.00     | \$ 300.00      |               |  |
|  |  | 1                | Air Quality                          | \$ -        | \$ -          |              | \$ -          | \$ -           |               |  |
|  |  | 12               | Cleaning Supplies                    | \$ 110.00   | \$ 1,320.00   | \$ 120.00    | \$ 1,440.00   | \$ 2,760.00    |               |  |
|  |  | 12               | Paper Products                       | \$ 250.00   | \$ 3,000.00   | \$ 370.00    | \$ 4,440.00   | \$ 7,440.00    |               |  |
|  |  | 1,200            | Carpet Cleaning - Deep (SQ. FT.)     | \$ 0.14     | \$ 168.00     | \$ 0.14      | \$ 168.00     | \$ 336.00      |               |  |
|  |  | 1,200            | Electrostatic Disinfection (SQ. FT.) | \$ 0.25     | \$ 300.00     | \$ 0.25      | \$ 300.00     | \$ 600.00      |               |  |
|  |  | Total            |                                      |             |               | \$ 24,150.24 |               | \$ 25,443.36   | \$ 49,593.60  |  |
|  |  |                  |                                      |             |               |              |               |                |               |  |
| 8  | LANDFILL<br>7101 SW 205 AVENUE<br>FT. LAUDERDALE, FL 33332                         | 12               | Basic Cleaning                       | \$ 1,375.23 | \$ 16,502.76  | \$ 1,529.88  | \$ 18,358.56  | \$ 34,861.32   |               |  |
|  |  | 12               | Restrooms                            | \$ 422.81   | \$ 5,073.72   | \$ 416.80    | \$ 5,001.60   | \$ 10,075.32   |               |  |
|  |  | 12               | Floors                               | \$ 540.99   | \$ 6,491.88   | \$ 523.21    | \$ 6,278.52   | \$ 12,770.40   |               |  |
|  |  | 11,000           | Pressure Cleaning (SQ. FT.)          | \$ 0.50     | \$ 5,500.00   | \$ 0.50      | \$ 5,500.00   | \$ 11,000.00   |               |  |
|  |  | 1                | Windows                              | \$ 550.00   | \$ 550.00     | \$ 550.00    | \$ 550.00     | \$ 1,100.00    |               |  |
|  |  | 1                | Air Quality                          | \$ 845.62   | \$ 845.62     | \$ 833.76    | \$ 833.76     | \$ 1,679.38    |               |  |
|  |  | 12               | Cleaning Supplies                    | \$ 220.00   | \$ 2,640.00   | \$ 230.00    | \$ 2,760.00   | \$ 5,400.00    |               |  |
|  |  | 12               | Paper Products                       | \$ 350.00   | \$ 4,200.00   | \$ 370.00    | \$ 4,440.00   | \$ 8,640.00    |               |  |
|  |  | 11,000           | Carpet Cleaning - Deep (SQ. FT.)     | \$ 0.14     | \$ 1,540.00   | \$ 0.14      | \$ 1,540.00   | \$ 3,080.00    |               |  |
|  |  | 11,000           | Electrostatic Disinfection (SQ. FT.) | \$ 0.50     | \$ 5,500.00   | \$ 0.50      | \$ 5,500.00   | \$ 11,000.00   |               |  |
|  |  | Total            |                                      |             |               | \$ 48,843.98 |               | \$ 50,762.44   | \$ 99,606.42  |  |
|  |  |                  |                                      |             |               |              |               |                |               |  |
| Total (1) - Summary, all sites   |  |                  |                                      |             | \$ 344,620.73 |              | \$ 352,686.24 | \$ 697,306.97  |               |  |



**Janitorial Services - Price Sheets - Small Facilities - Group 3 - Agreement 10 (SBE Reserve)**

|                                  |         | Per Hour | Annual       | Per Hour | Annual       |
|----------------------------------|---------|----------|--------------|----------|--------------|
|                                  |         |          |              | 2 years  |              |
| Additional Labor:                |         |          |              |          |              |
| Project Supervisor               | 50 hrs. | \$ 29.00 | \$ 1,450.00  | \$ 32.00 | \$ 1,600.00  |
| Site Supervisor                  | 50 hrs. | \$ 27.48 | \$ 1,374.00  | \$ 28.50 | \$ 1,425.00  |
| Full Time Service Crew           | 50 hrs. | \$ 22.00 | \$ 1,100.00  | \$ 23.75 | \$ 1,187.50  |
| Part Time Service Crew           | 50 hrs. | \$ 22.00 | \$ 1,100.00  | \$ 23.75 | \$ 1,187.50  |
| Porter Day/Night                 | 50 hrs. | \$ 26.00 | \$ 1,300.00  | \$ 27.00 | \$ 1,350.00  |
| Emergency Services Labor:        |         |          |              |          |              |
| Project Supervisor               | 50 hrs. | \$ 33.00 | \$ 1,650.00  | \$ 35.00 | \$ 1,750.00  |
| Site Supervisor                  | 50 hrs. | \$ 29.50 | \$ 1,475.00  | \$ 33.00 | \$ 1,650.00  |
| Full Time Service Crew           | 50 hrs. | \$ 24.00 | \$ 1,200.00  | \$ 26.00 | \$ 1,300.00  |
| Part Time Service Crew           | 50 hrs. | \$ 24.00 | \$ 1,200.00  | \$ 26.00 | \$ 1,300.00  |
| Porter Day/Night                 | 50 hrs. | \$ 28.50 | \$ 1,425.00  | \$ 31.50 | \$ 1,575.00  |
| "Pass thru" (Services/Materials) |         |          | \$ 1,000.00  |          | \$ 1,000.00  |
|                                  |         |          |              |          |              |
| <b>Total (2)</b>                 |         |          | \$ 14,274.00 |          | \$ 15,325.00 |

**Grand Total - Whole Group**

(Total 1 + Total 2)

\$ 344,620.73

\$368,011.24

\$726,905.97

**NOTE: IT IS AGREED THAT THE MINIMUM WAGE TO BE PAID TO ALL EMPLOYEES,  
REGARDLESS OF THE NUMBER OF HOURS WORKED,  
WILL BE THE CURRENT BROWARD COUNTY LIVING WAGE.**

YES

Agree to the above statement.

NO

Disagree to the above statement.

NAME OF COMPANY:

ALJ Service LLC

AUTHORIZED PERSON NAME:

Latoya Julien

AUTHORIZED SIGNATURE:

Latoya Julien

By signing this proposal sheet, your firm is agreeing to the terms and conditions of the invitation for proposal.

All buildings listed in the group must be priced for this proposal sheet to be determined responsive.

AUTHORIZED PERSON TITLE:

President

DATE:

5/24/2021

**THIS SHEET MUST BE SIGNED AND MUST NOT BE ALTERED OR REVISED.  
ANY REVISION TO THIS SHEET MAY RENDER THE PROPOSAL NON-RESPONSIVE.**

| Janitorial Services - Price Sheets - Small Facilities - Group 4 - Agreement 11 (SBE Reserve) |   |                  |                                      |              |             |              |               |                |
|--|---|------------------|--------------------------------------|--------------|-------------|--------------|---------------|----------------|
| ITEM NO.   | FACILITY LOCATION   | Annual Frequency | Annual Process                       | Year 1       |             | Year 2       |               | Two Year Total |
|  |   |                  |                                      | Unit Price   | Annual      | Unit Price   | Annual        |                |
| 1  | FLEET SERVICES # 3<br>1600 N.W. 30 TH AVE.<br>POMPANO BEACH, FL. 33069              | 12               | Basic Cleaning                       | \$ 898.63    | \$10,783.56 | \$ 951.95    | \$ 11,423.40  | \$ 22,206.96   |
|  |   | 12               | Restrooms                            | \$ 205.00    | \$2,460.00  | \$ 196.70    | \$ 2,360.40   | \$ 4,820.40    |
|  |   | 12               | Floors                               | \$ 425.93    | \$5,111.16  | \$ 416.93    | \$ 5,003.16   | \$ 10,114.32   |
|  |   | 2,771            | Pressure Cleaning (SQ. FT.)          | \$ 0.50      | \$1,385.50  | \$ 0.50      | \$ 1,385.50   | \$ 2,771.00    |
|  |   | 1                | Windows                              | \$ 2,616.00  | \$2,616.00  | \$ 2,616.00  | \$ 2,616.00   | \$ 5,232.00    |
|  |   | 1                | Air Quality                          | \$ -         | \$ -        | \$ -         | \$ -          | \$ -           |
|  |   | 12               | Cleaning Supplies                    | \$ 115.00    | \$1,380.00  | \$ 220.00    | \$ 2,640.00   | \$ 4,020.00    |
|  |   | 12               | Paper Products                       | \$ 250.00    | \$3,000.00  | \$ 260.00    | \$ 3,120.00   | \$ 6,120.00    |
|  |   | 2,771            | Carpet Cleaning - Deep (SQ. FT.)     | \$ 0.14      | \$ 387.94   | \$ 0.14      | \$ 387.94     | \$ 775.88      |
|  |   | 2,771            | Electrostatic Disinfection (SQ. FT.) | \$ 0.25      | \$ 692.75   | \$ 0.25      | \$ 692.75     | \$ 1,385.50    |
|  |   | Total            |                                      |              | \$27,816.91 |              | \$ 29,629.15  | \$ 57,446.06   |
| 2  | FAMILY SUCCESS CENTER NORTHWEST<br>10077 NW 29th Street<br>Coral Springs, Fl. 33065 | 12               | Basic Cleaning                       | \$ 3,573.20  | \$42,878.40 | \$ 3,893.42  | \$ 46,721.04  | \$ 89,599.44   |
|  |   | 12               | Restrooms                            | \$ 375.00    | \$4,500.00  | \$ 350.00    | \$ 4,200.00   | \$ 8,700.00    |
|  |   | 12               | Floors                               | \$ 954.00    | \$11,448.00 | \$ 895.36    | \$ 10,744.32  | \$ 22,192.32   |
|  |   | 13,680           | Pressure Cleaning (SQ. FT.)          | \$ 0.50      | \$6,840.00  | \$ 0.50      | \$ 6,840.00   | \$ 13,680.00   |
|  |   | 1                | Windows                              | \$ 750.00    | \$750.00    | \$ 750.00    | \$ 750.00     | \$ 1,500.00    |
|  |   | 1                | Air Quality                          | \$ 1,350.00  | \$1,350.00  | \$ 1,268.00  | \$ 1,268.00   | \$ 2,618.00    |
|  |   | 12               | Cleaning Supplies                    | \$ 230.00    | \$2,760.00  | \$ 240.00    | \$ 2,880.00   | \$ 5,640.00    |
|  |   | 12               | Paper Products                       | \$ 445.00    | \$5,340.00  | \$ 455.00    | \$ 5,460.00   | \$ 10,800.00   |
|  |   | 13,680           | Carpet Cleaning - Deep (SQ. FT.)     | \$ 0.14      | \$1,915.20  | \$ 0.14      | \$ 1,915.20   | \$ 3,830.40    |
|  |   | 13,680           | Electrostatic Disinfection (SQ. FT.) | \$ 0.25      | \$3,420.00  | \$ 0.25      | \$ 3,420.00   | \$ 6,840.00    |
|  |   | Total            |                                      |              | \$81,201.60 |              | \$ 84,198.56  | \$ 165,400.16  |
| 3  | REVENUE COLLECTION/ AUTO TAG<br>1800 NW 66 Avenue<br>Plantation, FL                 | 12               | Basic Cleaning                       | \$ 1,197.19  | \$14,366.28 | \$ 1,281.12  | \$ 15,373.44  | \$ 29,739.72   |
|  |   | 12               | Restrooms                            | \$ 375.00    | \$4,500.00  | \$ 350.00    | \$ 4,200.00   | \$ 8,700.00    |
|  |   | 12               | Floors                               | \$ 400.00    | \$4,800.00  | \$ 350.00    | \$ 4,200.00   | \$ 9,000.00    |
|  |   | 16,225           | Pressure Cleaning (SQ. FT.)          | \$ 0.50      | \$8,112.50  | \$ 0.50      | \$ 8,112.50   | \$ 16,225.00   |
|  |   | 1                | Windows                              | \$ 550.00    | \$550.00    | \$ 550.00    | \$ 550.00     | \$ 1,100.00    |
|  |   | 1                | Air Quality                          | \$ 550.00    | \$550.00    | \$ 550.00    | \$ 550.00     | \$ 1,100.00    |
|  |   | 12               | Cleaning Supplies                    | \$ 225.00    | \$2,700.00  | \$ 230.00    | \$ 2,760.00   | \$ 5,460.00    |
|  |   | 12               | Paper Products                       | \$ 400.00    | \$4,800.00  | \$ 420.00    | \$ 5,040.00   | \$ 9,840.00    |
|  |   | 16,225           | Carpet Cleaning - Deep (SQ. FT.)     | \$ 0.14      | \$2,271.50  | \$ 0.14      | \$ 2,271.50   | \$ 4,543.00    |
|  |   | 16,225           | Electrostatic Disinfection (SQ. FT.) | \$ 0.25      | \$4,056.25  | \$ 0.25      | \$ 4,056.25   | \$ 8,112.50    |
|  |   | Total            |                                      |              | \$46,706.53 |              | \$ 47,113.69  | \$ 93,820.22   |
| 4  | OFFICE OF JUSTICE SERVICES<br>624 NW 15 Way<br>Fort Lauderdale, FL 33311            | 12               | Basic Cleaning                       | \$ 1,551.72  | \$18,620.64 | \$ 1,670.20  | \$ 20,042.40  | \$ 38,663.04   |
|  |   | 12               | Restrooms                            | \$ 488.13    | \$5,857.56  | \$ 470.05    | \$ 5,640.60   | \$ 11,498.16   |
|  |   | 12               | Floors                               | \$ 600.07    | \$7,200.84  | \$ 578.38    | \$ 6,940.56   | \$ 14,141.40   |
|  |   | 4,920            | Pressure Cleaning (SQ. FT.)          | \$ 0.50      | \$2,460.00  | \$ 0.50      | \$ 2,460.00   | \$ 4,920.00    |
|  |   | 1                | Windows                              | \$ 150.00    | \$150.00    | \$ 150.00    | \$ 150.00     | \$ 300.00      |
|  |   | 1                | Air Quality                          | \$ 786.00    | \$786.00    | \$ 756.00    | \$ 756.00     | \$ 1,542.00    |
|  |   | 12               | Cleaning Supplies                    | \$ 220.00    | \$2,640.00  | \$ 230.00    | \$ 2,760.00   | \$ 5,400.00    |
|  |   | 12               | Paper Products                       | \$ 325.00    | \$3,900.00  | \$ 340.00    | \$ 4,080.00   | \$ 7,980.00    |
|  |   | 4,920            | Carpet Cleaning - Deep (SQ. FT.)     | \$ 0.14      | \$ 688.80   | \$ 0.14      | \$ 688.80     | \$ 1,377.60    |
|  |   | 4,920            | Electrostatic Disinfection (SQ. FT.) | \$ 0.25      | \$1,230.00  | \$ 0.25      | \$ 1,230.00   | \$ 2,460.00    |
|  |   | Total            |                                      |              | \$43,533.84 |              | \$ 44,748.36  | \$ 88,282.20   |
| Total (1) - Summary, all sites   |   |                  |                                      | \$199,258.88 |             | \$205,689.76 | \$ 404,948.64 |                |

| Janitorial Services - Price Sheets - Small Facilities - Group 4 - Agreement 11 (SBE Reserve)   |         |              |                                  |               |             |              |
|--|---------|--------------|----------------------------------|---------------|-------------|--------------|
|  |         |              |                                  |               |             |              |
|  |         | Per Hour     | Annual                           | Per Hour      | Annual      | 2 years      |
| Additional Labor:  |         |              |                                  |               |             |              |
| Project Supervisor   | 50 hrs. | \$ 29.00     | \$1,450.00                       | \$ 32.00      | \$ 1,600.00 | \$ 3,050.00  |
| Site Supervisor  | 50 hrs. | \$ 27.48     | \$1,374.00                       | \$ 28.50      | \$ 1,425.00 | \$ 2,799.00  |
| Full Time Service Crew   | 50 hrs. | \$ 22.00     | \$1,100.00                       | \$ 23.75      | \$ 1,187.50 | \$ 2,287.50  |
| Part Time Service Crew   | 50 hrs. | \$ 22.00     | \$1,100.00                       | \$ 23.75      | \$ 1,187.50 | \$ 2,287.50  |
| Porter Day/Night   | 50 hrs. | \$ 26.00     | \$1,300.00                       | \$ 27.00      | \$ 1,350.00 | \$ 2,650.00  |
| Emergency Services Labor:  |         | \$ 33.00     | \$1,650.00                       | \$ 35.00      |             |              |
| Project Supervisor   | 50 hrs. | \$ 29.50     | \$1,475.00                       | \$ 33.00      | \$ 1,650.00 | \$ 3,125.00  |
| Site Supervisor  | 50 hrs. | \$ 24.00     | \$1,200.00                       | \$ 26.00      | \$ 1,300.00 | \$ 2,500.00  |
| Full Time Service Crew   | 50 hrs. | \$ 24.00     | \$1,200.00                       | \$ 26.00      | \$ 1,300.00 | \$ 2,500.00  |
| Part Time Service Crew   | 50 hrs. | \$ 28.50     | \$1,425.00                       | \$ 31.50      | \$ 1,575.00 | \$ 3,000.00  |
| Porter Day/Night   | 50 hrs. |              | \$ -                             |               | \$ -        | \$ -         |
| "Pass thru" (Services/Materials)   |         |              | \$1,000.00                       |               | \$ 1,000.00 | \$ 2,000.00  |
| Total (2)  |         |              | \$12,624.00                      |               | \$13,575.00 | \$ 26,199.00 |
| Grand Total - Whole Group<br>(Total 1 + Total 2)   |         | Year 1       | Year 2                           |               |             |              |
|  |         | \$211,882.88 | \$219,264.76                     | \$ 431,147.64 |             |              |
| NOTE: IT IS AGREED THAT THE MINIMUM WAGE TO BE PAID TO ALL EMPLOYEES,<br>REGARDLESS OF THE NUMBER OF HOURS WORKED,<br>WILL BE THE CURRENT BROWARD COUNTY LIVING WAGE.  |         |              |                                  |               |             |              |
|  |         | YES          | Agree to the above statement.    |               |             |              |
|  |         | NO           | Disagree to the above statement. |               |             |              |
| NAME OF COMPANY: <u>ALJ Service LLC</u>  |         |              |                                  |               |             |              |
| AUTHORIZED PERSON NAME: <u>Latoya Julien</u>   |         |              |                                  |               |             |              |
| AUTHORIZED SIGNATURE: <u>Latoya Julien</u>   |         |              |                                  |               |             |              |
| By signing this proposal sheet, your firm is agreeing to the terms and conditions of the invitation for proposal.<br>All buildings listed in the group must be priced for this proposal sheet to be determined responsive. |         |              |                                  |               |             |              |
| AUTHORIZED PERSON TITLE: <u>President</u> DATE: <u>5/24/2021</u>   |         |              |                                  |               |             |              |
| THIS SHEET MUST BE SIGNED AND MUST NOT BE ALTERED OR REVISED.<br>ANY REVISION TO THIS SHEET MAY RENDER THE PROPOSAL NON-RESPONSIVE.  |         |              |                                  |               |             |              |

| Janitorial Services - Price Sheets - BCJC West Building, Bridges 4 & 5 - Agreement 12 (CBE Reserve) |  |                                |  |              |                |               |                |                   |                |    |              |
|---|--|--------------------------------|--|--------------|----------------|---------------|----------------|-------------------|----------------|----|--------------|
| ITEM NO.  | FACILITY LOCATION  | Annual<br>Frequency            | Annual Process                             | Year 1       |                | Year 2        |                | Two Year<br>Total |                |    |              |
|   |  |                                |  | Unit         |                | Unit          |                |                   |                |    |              |
|   |  |                                |  | Price        | Annual         | Price         | Annual         |                   |                |    |              |
| 1   | BCJC West Building<br>Bridge 4 and Bridge 5<br>201 SE 6 Street<br><br>Fort Lauderdale, Florida 33301 | 12                             | Basic Cleaning                             | \$135,531.70 | \$1,626,380.40 | \$ 149,303.41 | \$1,791,640.92 | \$                | 3,418,021.32   |    |              |
|   |  | 12                             | Restrooms                                  | \$ 14,782.48 | \$177,389.76   | \$ 13,301.58  | \$159,618.96   | \$                | 337,008.72     |    |              |
|   |  | 12                             | Floors                                     | \$ 26,481.88 | \$317,782.56   | \$ 23,827.83  | \$285,933.96   | \$                | 603,716.52     |    |              |
|   |  |                                | Porter<br>(325Hrs./Month)                  | \$ 24.94     | \$ 97,266.00   | \$ 26.84      | \$104,676.00   | \$                | 201,942.00     |    |              |
|   |  | 34,050                         | Pressure Cleaning<br>(SQ. FT.)             | \$ 0.50      | \$ 17,025.00   | \$ 0.50       | \$ 17,025.00   | \$                | 34,050.00      |    |              |
|   |  | 1                              | Windows                                    | \$ 17,000.00 | \$ 17,000.00   | \$ 17,000.00  | \$ 17,000.00   | \$                | 34,000.00      |    |              |
|   |  | 1                              | Air Quality                                | \$ 32,016.00 | \$ 32,016.00   | \$ 35,568.00  | \$ 35,568.00   | \$                | 67,584.00      |    |              |
|   |  | 12                             | Cleaning Supplies                          | \$ 3,250.00  | \$ 39,000.00   | \$ 3,000.00   | \$ 36,000.00   | \$                | 75,000.00      |    |              |
|   |  | 12                             | Paper Products                             | \$ 18,000.00 | \$216,000.00   | \$ 19,500.00  | \$234,000.00   | \$                | 450,000.00     |    |              |
|   |  | 34,050                         | Carpet Cleaning -<br>Deep (SQ. FT.)        | \$ 0.14      | \$ 4,767.00    | \$ 0.14       | \$ 4,767.00    | \$                | 9,534.00       |    |              |
|   |  | 34,050                         | Electrostatic<br>Disinfection (SQ.<br>FT.) | \$ 0.25      | \$ 8,512.50    | \$ 0.25       | \$ 8,512.50    | \$                | 17,025.00      |    |              |
|   |  |                                | Total                                      |              | \$2,553,139.22 |               | \$2,694,742.34 | \$                | 5,247,881.56   |    |              |
|   |  | Total (1) - Summary, all sites |  |              |                |               | \$2,553,139.22 |                   | \$2,694,742.34 | \$ | 5,247,881.56 |

|                                  | Per Hour | Annual   | Per Hour     | Annual   | 2 years      |              |
|----------------------------------|----------|----------|--------------|----------|--------------|--------------|
| Additional Labor:                |          |          |              |          |              |              |
| Project Supervisor               | 50 hrs.  | \$ 29.00 | \$ 1,450.00  | \$ 32.00 | \$ 1,600.00  | \$ 3,050.00  |
| Site Supervisor                  | 50 hrs.  | \$ 27.48 | \$ 1,374.00  | \$ 28.50 | \$ 1,425.00  | \$ 2,799.00  |
| Full Time Service Crew           | 50 hrs.  | \$ 22.00 | \$ 1,100.00  | \$ 23.75 | \$ 1,187.50  | \$ 2,287.50  |
| Part Time Service Crew           | 50 hrs.  | \$ 22.00 | \$ 1,100.00  | \$ 23.75 | \$ 1,187.50  | \$ 2,287.50  |
| Porter Day/Night                 | 50 hrs.  | \$ 26.00 | \$ 1,300.00  | \$ 27.00 | \$ 1,350.00  | \$ 2,650.00  |
| Emergency Services Labor:        |          |          |              |          |              |              |
| Project Supervisor               | 50 hrs.  | \$ 33.00 | \$ 1,650.00  | \$ 35.00 | \$ 1,750.00  | \$ 3,400.00  |
| Site Supervisor                  | 50 hrs.  | \$ 29.50 | \$ 1,475.00  | \$ 33.00 | \$ 1,650.00  | \$ 3,125.00  |
| Full Time Service Crew           | 50 hrs.  | \$ 24.00 | \$ 1,200.00  | \$ 26.00 | \$ 1,300.00  | \$ 2,500.00  |
| Part Time Service Crew           | 50 hrs.  | \$ 24.00 | \$ 1,200.00  | \$ 26.00 | \$ 1,300.00  | \$ 2,500.00  |
| Porter Day/Night                 | 50 hrs.  | \$ 28.50 | \$ 1,425.00  | \$ 31.50 | \$ 1,575.00  | \$ 3,000.00  |
| "Pass thru" (Services/Materials) |          |          | \$ 1,000.00  |          | \$ 1,000.00  | \$ 2,000.00  |
| Total (2)                        |          |          | \$ 14,274.00 |          | \$ 15,325.00 | \$ 29,599.00 |

|  |  |       |  |                |                 |
|--|--|-------|--|----------------|-----------------|
| Grand Total - Whole Group<br>(Total 1 + Total 2) |  | FALSE |  | \$2,710,067.34 | \$ 5,277,480.56 |
|--|--|-------|--|----------------|-----------------|

NOTE: IT IS AGREED THAT THE MINIMUM WAGE TO BE PAID TO ALL EMPLOYEES,  
REGARDLESS OF THE NUMBER OF HOURS WORKED,  
WILL BE THE CURRENT BROWARD COUNTY LIVING WAGE.

|  |     |  |                                  |
|--|-----|--|----------------------------------|
|  | YES |  | Agree to the above statement.    |
|  | NO  |  | Disagree to the above statement. |

NAME OF COMPANY:ALJ Service LLC

AUTHORIZED PERSON NAME:Latoya Julien

AUTHORIZED SIGNATURE:Latoya Julien

By signing this proposal sheet, your firm is agreeing to the terms and conditions of the invitation for proposal.  
All buildings listed in the group must be priced for this proposal sheet to be determined responsive.

AUTHORIZED PERSON TITLE:PresidentDATE:5/24/2021

THIS SHEET MUST BE SIGNED AND MUST NOT BE ALTERED OR REVISED.  
ANY REVISION TO THIS SHEET MAY RENDER THE PROPOSAL NON-RESPONSIVE.

**Janitorial Services - Price Sheets - Port Everglades - Agreement 13 (CBE Reserve)**

| ITEM NO. | FACILITY LOCATION                         | <u>Annual<br/>Frequency</u> | Annual Process                             | Year 1        |        | Year 2        |        | Two Year<br>Total |
|----------|---|-----------------------------|--|---------------|--------|---------------|--------|-------------------|
|          |   |                             |  | Unit<br>Price | Annual | Unit<br>Price | Annual |                   |
| 1        | 1801 SE 20th Street Ft. Lauderdale        | 12                          | Restrooms                                  |               | \$ -   |               | \$ -   | \$ -              |
|          |   | Hourly                      | Porter<br>(120Hrs./Month)                  |               | \$ -   |               | \$ -   | \$ -              |
|          |   | 12                          | Cleaning Supplies                          |               | \$ -   |               | \$ -   | \$ -              |
|          |   | 12                          | Paper Products                             |               | \$ -   |               | \$ -   | \$ -              |
|          |   |                             | Carpet Cleaning -                          |               |        |               |        |                   |
|          |   | <u>395</u>                  | Deep (SQ. FT.)                             |               | \$ -   |               | \$ -   | \$ -              |
|          |   |                             | Electrostatic<br>Disinfection (SQ.<br>FT.) |               | \$ -   |               | \$ -   | \$ -              |
|          |   | <u>395</u>                  |  |               | \$ -   |               | \$ -   | \$ -              |
|          |   |                             | Total                                      |               | \$ -   |               | \$ -   | \$ -              |
| 2        | 1800 SE 18th Street Ft. Lauderdale        | 12                          | Restrooms                                  |               | \$ -   |               | \$ -   | \$ -              |
|          |   | Hourly                      | Porter<br>(90Hrs./Month)                   |               | \$ -   |               | \$ -   | \$ -              |
|          |   | 12                          | Cleaning Supplies                          |               | \$ -   |               | \$ -   | \$ -              |
|          |   | 12                          | Paper Products                             |               | \$ -   |               | \$ -   | \$ -              |
|          |   |                             | Carpet Cleaning -                          |               |        |               |        |                   |
|          |   | <u>746</u>                  | Deep (SQ. FT.)                             |               |        |               |        | \$ -              |
|          |   |                             | Electrostatic<br>Disinfection (SQ.<br>FT.) |               |        |               |        | \$ -              |
|          |   | <u>746</u>                  |  |               |        |               |        | \$ -              |
|          |   |                             | Total                                      |               | \$ -   |               | \$ -   | \$ -              |
| <u>3</u> | 1800 SE 18th Street Garage Ft. Lauderdale | 12                          | Restrooms                                  |               | \$ -   |               | \$ -   | \$ -              |
|          |   | Hourly                      | Porter<br>(30Hrs./Month)                   |               | \$ -   |               | \$ -   | \$ -              |
|          |   | 12                          | Cleaning Supplies                          |               | \$ -   |               | \$ -   | \$ -              |
|          |   | 12                          | Paper Products                             |               | \$ -   |               | \$ -   | \$ -              |
|          |   |                             | Carpet Cleaning -                          |               |        |               |        |                   |
|          |   | <u>357</u>                  | Deep (SQ. FT.)                             |               | \$ -   |               | \$ -   | \$ -              |
|          |   |                             | Electrostatic<br>Disinfection (SQ.<br>FT.) |               | \$ -   |               | \$ -   | \$ -              |
|          |   | <u>357</u>                  |  |               | \$ -   |               | \$ -   | \$ -              |
|          |   |                             | Total                                      |               | \$ -   |               | \$ -   | \$ -              |
| 4        | Check point 3 ( <u>Restroom Only</u> )    | 12                          | Restrooms                                  |               | \$ -   |               | \$ -   | \$ -              |
|          |   | Hourly                      | Porter<br>(30Hrs./Month)                   |               | \$ -   |               | \$ -   | \$ -              |
|          |   | 12                          | Cleaning Supplies                          |               | \$ -   |               | \$ -   | \$ -              |
|          |   | 12                          | Paper Products                             |               | \$ -   |               | \$ -   | \$ -              |
|          |   |                             | Carpet Cleaning -                          |               |        |               |        |                   |
|          |   | <u>41</u>                   | Deep (SQ. FT.)                             |               | \$ -   |               | \$ -   | \$ -              |
|          |   |                             | Electrostatic<br>Disinfection (SQ.<br>FT.) |               | \$ -   |               | \$ -   | \$ -              |
|          |   | <u>41</u>                   |  |               | \$ -   |               | \$ -   | \$ -              |
|          |   |                             | Total                                      |               | \$ -   |               | \$ -   | \$ -              |
| 5        | Check point 3 - Booth                     | 12                          | Restrooms                                  |               | \$ -   |               | \$ -   | \$ -              |
|          |   | Hourly                      | Porter<br>(30Hrs./Month)                   |               | \$ -   |               | \$ -   | \$ -              |
|          |   | 12                          | Cleaning Supplies                          |               | \$ -   |               | \$ -   | \$ -              |
|          |   | 12                          | Paper Products                             |               | \$ -   |               | \$ -   | \$ -              |
|          |   |                             | Carpet Cleaning -                          |               |        |               |        |                   |
|          |   | <u>24</u>                   | Deep (SQ. FT.)                             |               | \$ -   |               | \$ -   | \$ -              |
|          |   |                             | Electrostatic<br>Disinfection (SQ.<br>FT.) |               | \$ -   |               | \$ -   | \$ -              |
|          |   | <u>24</u>                   |  |               | \$ -   |               | \$ -   | \$ -              |
|          |   |                             | Total                                      |               | \$ -   |               | \$ -   | \$ -              |

### Janitorial Services - Price Sheets - Port Everglades - Agreement 13 (CBE Reserve)

| Janitorial Services - Price Sheets - Port Everglades - Agreement 13 (CBE Reserve) |  |                  |                       |  |              |               |              |               |                 |   |    |   |
|---|--|------------------|-----------------------|--|--------------|---------------|--------------|---------------|-----------------|---|----|---|
|   |  |                  |                       |  |              |               |              |               |                 |   |    |   |
| 6   | Check point 2 ( <u>Restroom Only</u> ) | 12               | Restrooms             |  |              | \$            | -            |               | \$              | - | \$ | - |
|   |  | Hourly           | Porter                |  |              |               |              |               |                 |   |    |   |
|   |  |                  | (30Hrs./Month)        |  |              | \$            | -            |               | \$              | - | \$ | - |
|   |  | 12               | Cleaning Supplies     |  |              | \$            | -            |               | \$              | - | \$ | - |
|   |  | 12               | Paper Products        |  |              | \$            | -            |               | \$              | - | \$ | - |
|   |  |                  | Carpet Cleaning -     |  |              |               |              |               |                 |   |    |   |
|   |  | <u>41</u>        | Deep (SQ. FT.)        |  |              | \$            | -            |               | \$              | - | \$ | - |
|   |  |                  | Disinfection (SQ.     |  |              |               |              |               |                 |   |    |   |
|   |  | <u>41</u>        | FT.)                  |  |              | \$            | -            |               | \$              | - | \$ | - |
|   |  |                  | Total                 |  |              | \$            | -            |               | \$              | - | \$ | - |
|   |  |                  |                       |  |              |               |              |               |                 |   |    |   |
| 7   | Check point 2 - Booth                  | 12               | Restrooms             |  |              | \$            | -            |               | \$              | - | \$ | - |
|   |  | Hourly           | Porter                |  |              |               |              |               |                 |   |    |   |
|   |  |                  | (30Hrs./Month)        |  |              | \$            | -            |               | \$              | - | \$ | - |
|   |  | 12               | Cleaning Supplies     |  |              | \$            | -            |               | \$              | - | \$ | - |
|   |  | 12               | Paper Products        |  |              | \$            | -            |               | \$              | - | \$ | - |
|   |  |                  | Carpet Cleaning -     |  |              |               |              |               |                 |   |    |   |
|   |  | <u>24</u>        | Deep (SQ. FT.)        |  |              | \$            | -            |               | \$              | - | \$ | - |
|   |  |                  | Electrostatic         |  |              |               |              |               |                 |   |    |   |
|   |  | <u>24</u>        | Disinfection (SQ.     |  |              |               |              |               |                 |   |    |   |
|   |  |                  | FT.)                  |  |              | \$            | -            |               | \$              | - | \$ | - |
|   |  |                  | Total                 |  |              | \$            | -            |               | \$              | - | \$ | - |
|   |  |                  |                       |  |              |               |              |               |                 |   |    |   |
| ITEM  |  |                  |                       |  |              |               |              |               |                 |   |    |   |
| NO.   | <u>FACILITY LOCATION</u>               | <u>Annual</u>    | <u>Annual Process</u> |  | <u>Unit</u>  |               | <u>Unit</u>  |               | <u>Two Year</u> |   |    |   |
|   |  | <u>Frequency</u> |                       |  | <u>Price</u> | <u>Annual</u> | <u>Price</u> | <u>Annual</u> | <u>Total</u>    |   |    |   |
| 8   | 1900 SE 23rd Street, Fort Lauderdale   | 12               | Restrooms             |  |              | \$            | -            |               | \$              | - | \$ | - |
|   |  | Hourly           | Porter                |  |              |               |              |               |                 |   |    |   |
|   |  |                  | (30Hrs./Month)        |  |              | \$            | -            |               | \$              | - | \$ | - |
|   |  | 12               | Cleaning Supplies     |  |              | \$            | -            |               | \$              | - | \$ | - |
|   |  | 12               | Paper Products        |  |              | \$            | -            |               | \$              | - | \$ | - |
|   |  |                  | Carpet Cleaning -     |  |              |               |              |               |                 |   |    |   |
|   |  | <u>124</u>       | Deep (SQ. FT.)        |  |              | \$            | -            |               | \$              | - | \$ | - |
|   |  |                  | Electrostatic         |  |              |               |              |               |                 |   |    |   |
|   |  | <u>124</u>       | Disinfection (SQ.     |  |              |               |              |               |                 |   |    |   |
|   |  |                  | FT.)                  |  |              | \$            | -            |               | \$              | - | \$ | - |
|   |  |                  | Total                 |  |              | \$            | -            |               | \$              | - | \$ | - |
|   |  |                  |                       |  |              |               |              |               |                 |   |    |   |
| 9   | Berth 8 ( <u>Restroom Only</u> )       | 12               | Restrooms             |  |              | \$            | -            |               | \$              | - | \$ | - |
|   |  | Hourly           | Porter                |  |              |               |              |               |                 |   |    |   |
|   |  |                  | (30Hrs./Month)        |  |              | \$            | -            |               | \$              | - | \$ | - |
|   |  | 12               | Cleaning Supplies     |  |              | \$            | -            |               | \$              | - | \$ | - |
|   |  | 12               | Paper Products        |  |              | \$            | -            |               | \$              | - | \$ | - |
|   |  |                  | Carpet Cleaning -     |  |              |               |              |               |                 |   |    |   |
|   |  | <u>172</u>       | Deep (SQ. FT.)        |  |              | \$            | -            |               | \$              | - | \$ | - |
|   |  |                  | Electrostatic         |  |              |               |              |               |                 |   |    |   |
|   |  | <u>172</u>       | Disinfection (SQ.     |  |              |               |              |               |                 |   |    |   |
|   |  |                  | FT.)                  |  |              | \$            | -            |               | \$              | - | \$ | - |
|   |  |                  | Total                 |  |              | \$            | -            |               | \$              | - | \$ | - |
|   |  |                  |                       |  |              |               |              |               |                 |   |    |   |
| 10  | Berth 13 ( <u>Restroom Only</u> )      | 12               | Restrooms             |  |              | \$            | -            |               | \$              | - | \$ | - |
|   |  | Hourly           | Porter                |  |              |               |              |               |                 |   |    |   |
|   |  |                  | (30Hrs./Month)        |  |              | \$            | -            |               | \$              | - | \$ | - |
|   |  | 12               | Cleaning Supplies     |  |              | \$            | -            |               | \$              | - | \$ | - |
|   |  | 12               | Paper Products        |  |              | \$            | -            |               | \$              | - | \$ | - |
|   |  |                  | Carpet Cleaning -     |  |              |               |              |               |                 |   |    |   |
|   |  | <u>100</u>       | Deep (SQ. FT.)        |  |              | \$            | -            |               | \$              | - | \$ | - |
|   |  |                  | Electrostatic         |  |              |               |              |               |                 |   |    |   |
|   |  | <u>100</u>       | Disinfection (SQ.     |  |              |               |              |               |                 |   |    |   |
|   |  |                  | FT.)                  |  |              | \$            | -            |               | \$              | - | \$ | - |
|   |  |                  | Total                 |  |              | \$            | -            |               | \$              | - | \$ | - |



**Janitorial Services - Price Sheets - Port Everglades - Agreement 13 (CBE Reserve)**

|          |                                      |                         |                                      |                   |               |                   |               |                       |
|----------|--------------------------------------|-------------------------|--------------------------------------|-------------------|---------------|-------------------|---------------|-----------------------|
| 11       | Gate 13 (Restroom Only)              | 12                      | Restrooms                            |                   | \$ -          |                   | \$ -          | \$ -                  |
|          |                                      | Hourly                  | Porter (30Hrs./Month)                |                   | \$ -          |                   | \$ -          | \$ -                  |
|          |                                      | 12                      | Cleaning Supplies                    |                   | \$ -          |                   | \$ -          | \$ -                  |
|          |                                      | 12                      | Paper Products                       |                   | \$ -          |                   | \$ -          | \$ -                  |
|          |                                      | <b>41</b>               | Carpet Cleaning - Deep (SQ. FT.)     |                   | \$ -          |                   | \$ -          | \$ -                  |
|          |                                      | <b>41</b>               | Electrostatic Disinfection (SQ. FT.) |                   | \$ -          |                   | \$ -          | \$ -                  |
|          |                                      | Total                   |                                      |                   | \$ -          |                   | \$ -          | \$ -                  |
| 12       | Gate 13 - Booth                      | 12                      | Restrooms                            |                   | \$ -          |                   | \$ -          | \$ -                  |
|          |                                      | Hourly                  | Porter (30Hrs./Month)                |                   | \$ -          |                   | \$ -          | \$ -                  |
|          |                                      | 12                      | Cleaning Supplies                    |                   | \$ -          |                   | \$ -          | \$ -                  |
|          |                                      | 12                      | Paper Products                       |                   | \$ -          |                   | \$ -          | \$ -                  |
|          |                                      | <b>24</b>               | Carpet Cleaning - Deep (SQ. FT.)     |                   | \$ -          |                   | \$ -          | \$ -                  |
|          |                                      | <b>24</b>               | Electrostatic Disinfection (SQ. FT.) |                   | \$ -          |                   | \$ -          | \$ -                  |
|          |                                      | Total                   |                                      |                   | \$ -          |                   | \$ -          | \$ -                  |
| 13       | 1900 SE 32nd Street, Fort Lauderdale | 12                      | Restrooms                            |                   | \$ -          |                   | \$ -          | \$ -                  |
|          |                                      | Hourly                  | Porter (150Hrs./Month)               |                   | \$ -          |                   | \$ -          | \$ -                  |
|          |                                      | 12                      | Cleaning Supplies                    |                   | \$ -          |                   | \$ -          | \$ -                  |
|          |                                      | 12                      | Paper Products                       |                   | \$ -          |                   | \$ -          | \$ -                  |
|          |                                      | <b>977</b>              | Carpet Cleaning - Deep (SQ. FT.)     |                   | \$ -          |                   | \$ -          | \$ -                  |
|          |                                      | <b>977</b>              | Disinfection (SQ. FT.)               |                   | \$ -          |                   | \$ -          | \$ -                  |
|          |                                      | Total                   |                                      |                   | \$ -          |                   | \$ -          | \$ -                  |
| ITEM NO. | FACILITY LOCATION                    | <b>Annual Frequency</b> | <b>Annual Process</b>                | <b>Unit Price</b> | <b>Annual</b> | <b>Unit Price</b> | <b>Annual</b> | <b>Two Year Total</b> |
| 14       | 2019 Eller Drive, Fort Lauderdale    | 12                      | Restrooms                            |                   | \$ -          |                   | \$ -          | \$ -                  |
|          |                                      | Hourly                  | Porter (120Hrs./Month)               |                   | \$ -          |                   | \$ -          | \$ -                  |
|          |                                      | 12                      | Cleaning Supplies                    |                   | \$ -          |                   | \$ -          | \$ -                  |
|          |                                      | 12                      | Paper Products                       |                   | \$ -          |                   | \$ -          | \$ -                  |
|          |                                      | <b>1362</b>             | Carpet Cleaning - Deep (SQ. FT.)     |                   | \$ -          |                   | \$ -          | \$ -                  |
|          |                                      | <b>1362</b>             | Electrostatic Disinfection (SQ. FT.) |                   | \$ -          |                   | \$ -          | \$ -                  |
|          |                                      | Total                   |                                      |                   | \$ -          |                   | \$ -          | \$ -                  |
| 15       | 2021 Eller Drive, Fort Lauderdale    | 12                      | Restrooms                            |                   | \$ -          |                   | \$ -          | \$ -                  |
|          |                                      | Hourly                  | Porter (30Hrs./Month)                |                   | \$ -          |                   | \$ -          | \$ -                  |
|          |                                      | 12                      | Cleaning Supplies                    |                   | \$ -          |                   | \$ -          | \$ -                  |
|          |                                      | 12                      | Paper Products                       |                   | \$ -          |                   | \$ -          | \$ -                  |
|          |                                      | <b>433</b>              | Carpet Cleaning - Deep (SQ. FT.)     |                   | \$ -          |                   | \$ -          | \$ -                  |
|          |                                      | <b>433</b>              | Electrostatic Disinfection (SQ. FT.) |                   | \$ -          |                   | \$ -          | \$ -                  |
|          |                                      | Total                   |                                      |                   | \$ -          |                   | \$ -          | \$ -                  |

### Janitorial Services - Price Sheets - Port Everglades - Agreement 13 (CBE Reserve)

|      |  |                                   |  |                             |               |                             |               |                                 |
|------|--|-----------------------------------|--|-----------------------------|---------------|-----------------------------|---------------|---------------------------------|
| 16   | 2025 Eller Drive, Fort Lauderdale      | 12                                | Restrooms<br>Porter<br>(30Hrs./Month)      |                             | \$ -          |                             | \$ -          | \$ -                            |
|      |  | Hourly                            |  |                             | \$ -          |                             | \$ -          | \$ -                            |
|      |  | 12                                | Cleaning Supplies                          |                             | \$ -          |                             | \$ -          | \$ -                            |
|      |  | 12                                | Paper Products                             |                             | \$ -          |                             | \$ -          | \$ -                            |
|      |  | 66                                | Carpet Cleaning -<br>Deep (SQ. FT.)        |                             | \$ -          |                             | \$ -          | \$ -                            |
|      |  | 66                                | Electrostatic<br>Disinfection (SQ.<br>FT.) |                             | \$ -          |                             | \$ -          | \$ -                            |
|      |  | Total                             |  |                             | \$ -          |                             | \$ -          | \$ -                            |
| 17   | 2026A Eller Drive, Fort Lauderdale     | 12                                | Restrooms<br>Porter<br>(90Hrs./Month)      |                             | \$ -          |                             | \$ -          | \$ -                            |
|      |  | Hourly                            |  |                             | \$ -          |                             | \$ -          | \$ -                            |
|      |  | 12                                | Cleaning Supplies                          |                             | \$ -          |                             | \$ -          | \$ -                            |
|      |  | 12                                | Paper Products                             |                             | \$ -          |                             | \$ -          | \$ -                            |
|      |  | 359                               | Carpet Cleaning -<br>Deep (SQ. FT.)        |                             | \$ -          |                             | \$ -          | \$ -                            |
|      |  | 359                               | Electrostatic<br>Disinfection (SQ.<br>FT.) |                             | \$ -          |                             | \$ -          | \$ -                            |
|      |  | Total                             |  |                             | \$ -          |                             | \$ -          | \$ -                            |
| ITEM |  |                                   |  |                             |               |                             |               |                                 |
| NO.  | <u>FACILITY LOCATION</u>               | <u>Annual</u><br><u>Frequency</u> | <u>Annual Process</u>                      | <u>Unit</u><br><u>Price</u> | <u>Annual</u> | <u>Unit</u><br><u>Price</u> | <u>Annual</u> | <u>Two Year</u><br><u>Total</u> |
| 18   | 2026 Eller Drive, Fort Lauderdale      | 12                                | Restrooms<br>Porter<br>(90Hrs./Month)      |                             | \$ -          |                             | \$ -          | \$ -                            |
|      |  | Hourly                            |  |                             | \$ -          |                             | \$ -          | \$ -                            |
|      |  | 12                                | Cleaning Supplies                          |                             | \$ -          |                             | \$ -          | \$ -                            |
|      |  | 12                                | Paper Products                             |                             | \$ -          |                             | \$ -          | \$ -                            |
|      |  | 666                               | Carpet Cleaning -<br>Deep (SQ. FT.)        |                             | \$ -          |                             | \$ -          | \$ -                            |
|      |  | 666                               | Electrostatic<br>Disinfection (SQ.<br>FT.) |                             | \$ -          |                             | \$ -          | \$ -                            |
|      |  | Total                             |  |                             | \$ -          |                             | \$ -          | \$ -                            |
| 19   | 2200 SE 35th Street, Fort Lauderdale   | 12                                | Restrooms<br>Porter<br>(60Hrs./Month)      |                             | \$ -          |                             | \$ -          | \$ -                            |
|      |  | Hourly                            |  |                             | \$ -          |                             | \$ -          | \$ -                            |
|      |  | 12                                | Cleaning Supplies                          |                             | \$ -          |                             | \$ -          | \$ -                            |
|      |  | 12                                | Paper Products                             |                             | \$ -          |                             | \$ -          | \$ -                            |
|      |  | 360                               | Carpet Cleaning -<br>Deep (SQ. FT.)        |                             | \$ -          |                             | \$ -          | \$ -                            |
|      |  | 360                               | Electrostatic<br>Disinfection (SQ.<br>FT.) |                             | \$ -          |                             | \$ -          | \$ -                            |
|      |  | Total                             |  |                             | \$ -          |                             | \$ -          | \$ -                            |
| 20   | Check point 1 ( <u>Restroom Only</u> ) | 12                                | Restrooms<br>Porter<br>(30Hrs./Month)      |                             | \$ -          |                             | \$ -          | \$ -                            |
|      |  | Hourly                            |  |                             | \$ -          |                             | \$ -          | \$ -                            |
|      |  | 12                                | Cleaning Supplies                          |                             | \$ -          |                             | \$ -          | \$ -                            |
|      |  | 12                                | Paper Products                             |                             | \$ -          |                             | \$ -          | \$ -                            |
|      |  | 41                                | Carpet Cleaning -<br>Deep (SQ. FT.)        |                             | \$ -          |                             | \$ -          | \$ -                            |
|      |  | 41                                | Electrostatic<br>Disinfection (SQ.<br>FT.) |                             | \$ -          |                             | \$ -          | \$ -                            |
|      |  | Total                             |  |                             | \$ -          |                             | \$ -          | \$ -                            |

### Janitorial Services - Price Sheets - Port Everglades - Agreement 13 (CBE Reserve)

|    |  |            |  |  |      |  |      |      |
|----|--|------------|--|--|------|--|------|------|
| 21 | Check point 1 - Booth                  | 12         | Restrooms<br>Porter<br>(30Hrs./Month)      |  | \$ - |  | \$ - | \$ - |
|    |  | Hourly     |  |  | \$ - |  | \$ - | \$ - |
|    |  | 12         | Cleaning Supplies                          |  | \$ - |  | \$ - | \$ - |
|    |  | 12         | Paper Products                             |  | \$ - |  | \$ - | \$ - |
|    |  |            | Carpet Cleaning -<br>Deep (SQ. FT.)        |  | \$ - |  | \$ - | \$ - |
|    |  | <u>24</u>  | Electrostatic<br>Disinfection (SQ.<br>FT.) |  | \$ - |  | \$ - | \$ - |
|    |  | <u>24</u>  |  |  | \$ - |  | \$ - | \$ - |
|    |  | Total      |  |  | \$ - |  | \$ - | \$ - |
| 22 | Check point 4 ( <u>Restroom Only</u> ) | 12         | Restrooms<br>Porter<br>(30Hrs./Month)      |  | \$ - |  | \$ - | \$ - |
|    |  | Hourly     |  |  | \$ - |  | \$ - | \$ - |
|    |  | 12         | Cleaning Supplies                          |  | \$ - |  | \$ - | \$ - |
|    |  | 12         | Paper Products                             |  | \$ - |  | \$ - | \$ - |
|    |  |            | Carpet Cleaning -<br>Deep (SQ. FT.)        |  | \$ - |  | \$ - | \$ - |
|    |  | <u>41</u>  | Electrostatic<br>Disinfection (SQ.<br>FT.) |  | \$ - |  | \$ - | \$ - |
|    |  | <u>41</u>  |  |  | \$ - |  | \$ - | \$ - |
|    |  | Total      |  |  | \$ - |  | \$ - | \$ - |
| 23 | Check point 4 - Booth                  | 12         | Restrooms<br>Porter<br>(30Hrs./Month)      |  | \$ - |  | \$ - | \$ - |
|    |  | Hourly     |  |  | \$ - |  | \$ - | \$ - |
|    |  | 12         | Cleaning Supplies                          |  | \$ - |  | \$ - | \$ - |
|    |  | 12         | Paper Products                             |  | \$ - |  | \$ - | \$ - |
|    |  |            | Carpet Cleaning -<br>Deep (SQ. FT.)        |  | \$ - |  | \$ - | \$ - |
|    |  | <u>24</u>  | Electrostatic<br>Disinfection (SQ.<br>FT.) |  | \$ - |  | \$ - | \$ - |
|    |  | <u>24</u>  |  |  | \$ - |  | \$ - | \$ - |
|    |  | Total      |  |  | \$ - |  | \$ - | \$ - |
| 24 | Crane- 2050 SE 42nd ST. Ft. Laud       | 12         | Restrooms<br>Porter<br>(120Hrs./Month)     |  | \$ - |  | \$ - | \$ - |
|    |  | Hourly     |  |  | \$ - |  | \$ - | \$ - |
|    |  | 12         | Cleaning Supplies                          |  | \$ - |  | \$ - | \$ - |
|    |  | 12         | Paper Products                             |  | \$ - |  | \$ - | \$ - |
|    |  |            | Carpet Cleaning -<br>Deep (SQ. FT.)        |  | \$ - |  | \$ - | \$ - |
|    |  | <u>520</u> | Electrostatic<br>Disinfection (SQ.<br>FT.) |  | \$ - |  | \$ - | \$ - |
|    |  | <u>520</u> |  |  | \$ - |  | \$ - | \$ - |
|    |  | Total      |  |  | \$ - |  | \$ - | \$ - |
| 25 | Sally Port ( <u>Booth</u> )            | 12         | Restrooms<br>Porter<br>(30Hrs./Month)      |  | \$ - |  | \$ - | \$ - |
|    |  | Hourly     |  |  | \$ - |  | \$ - | \$ - |
|    |  | 12         | Cleaning Supplies                          |  | \$ - |  | \$ - | \$ - |
|    |  | 12         | Paper Products                             |  | \$ - |  | \$ - | \$ - |
|    |  |            | Carpet Cleaning -<br>Deep (SQ. FT.)        |  | \$ - |  | \$ - | \$ - |
|    |  | <u>24</u>  | Electrostatic<br>Disinfection (SQ.<br>FT.) |  | \$ - |  | \$ - | \$ - |
|    |  | <u>24</u>  |  |  | \$ - |  | \$ - | \$ - |
|    |  | Total      |  |  | \$ - |  | \$ - | \$ - |

### Janitorial Services - Price Sheets - Port Everglades - Agreement 13 (CBE Reserve)

|    |                 |           |  |  |      |  |      |      |
|----|-----------------|-----------|--|--|------|--|------|------|
| 26 | Gate 32 (Booth) | 12        | Restrooms                                  |  | \$ - |  | \$ - | \$ - |
|    |                 | Hourly    | Porter<br>(30Hrs./Month)                   |  | \$ - |  | \$ - | \$ - |
|    |                 | 12        | Cleaning Supplies                          |  | \$ - |  | \$ - | \$ - |
|    |                 | 12        | Paper Products                             |  | \$ - |  | \$ - | \$ - |
|    |                 | <b>24</b> | Carpet Cleaning -<br>Deep (SQ. FT.)        |  | \$ - |  | \$ - | \$ - |
|    |                 | <b>24</b> | Electrostatic<br>Disinfection (SQ.<br>FT.) |  | \$ - |  | \$ - | \$ - |
|    |                 | Total     |  |  | \$ - |  | \$ - | \$ - |

**Total (1) - Summary, all sites**

|  |      |  |      |      |
|--|------|--|------|------|
|  | \$ - |  | \$ - | \$ - |
|--|------|--|------|------|

| FACILITY LOCATION                | Annual<br>Frequency | Annual Process | Unit<br>Price | Annual       | Unit<br>Price | Annual       | Two Year<br>Total |
|----------------------------------|---------------------|----------------|---------------|--------------|---------------|--------------|-------------------|
|                                  |                     |                | Per Hour      | Annual       | Per Hour      | Annual       | 2 years           |
| Additional Labor:                |                     |                |               |              |               |              |                   |
| Project Supervisor               |                     | 50 hrs.        | \$ 29.00      | \$ 1,450.00  | \$ 32.00      | \$ 1,600.00  | \$ 3,050.00       |
| Site Supervisor                  |                     | 50 hrs.        | \$ 27.48      | \$ 1,374.00  | \$ 28.50      | \$ 1,425.00  | \$ 2,799.00       |
| Full Time Service Crew           |                     | 50 hrs.        | \$ 22.00      | \$ 1,100.00  | \$ 23.75      | \$ 1,187.50  | \$ 2,287.50       |
| Part Time Service Crew           |                     | 50 hrs.        | \$ 22.00      | \$ 1,100.00  | \$ 23.75      | \$ 1,187.50  | \$ 2,287.50       |
| Porter Day/Night                 |                     | 50 hrs.        | \$ 26.00      | \$ 1,300.00  | \$ 27.00      | \$ 1,350.00  | \$ 2,650.00       |
| Emergency Services Labor:        |                     |                |               |              |               |              |                   |
| Project Supervisor               |                     | 50 hrs.        | \$ 33.00      | \$ 1,650.00  | \$ 35.00      | \$ 1,750.00  | \$ 3,400.00       |
| Site Supervisor                  |                     | 50 hrs.        | \$ 29.50      | \$ 1,475.00  | \$ 33.00      | \$ 1,650.00  | \$ 3,125.00       |
| Full Time Service Crew           |                     | 50 hrs.        | \$ 24.00      | \$ 1,200.00  | \$ 26.00      | \$ 1,300.00  | \$ 2,500.00       |
| Part Time Service Crew           |                     | 50 hrs.        | \$ 24.00      | \$ 1,200.00  | \$ 26.00      | \$ 1,300.00  | \$ 2,500.00       |
| Porter Day/Night                 |                     | 50 hrs.        | \$ 28.50      | \$ 1,425.00  | \$ 31.50      | \$ 1,575.00  | \$ 3,000.00       |
| "Pass thru" (Services/Materials) |                     |                |               | \$ 1,000.00  |               | \$ 1,000.00  | \$ 2,000.00       |
| <b>Total (2)</b>                 |                     |                |               | \$ 14,274.00 |               | \$ 15,325.00 | \$ 29,599.00      |

**Grand Total - Whole Group**

|  |              |  |              |              |
|--|--------------|--|--------------|--------------|
|  | \$ 14,274.00 |  | \$ 15,325.00 | \$ 29,599.00 |
|--|--------------|--|--------------|--------------|

(Total 1 + Total 2)

**NOTE: IT IS AGREED THAT THE MINIMUM WAGE TO BE PAID TO ALL EMPLOYEES,  
REGARDLESS OF THE NUMBER OF HOURS WORKED,  
WILL BE THE CURRENT BROWARD COUNTY LIVING WAGE.**

|  |            |  |                                  |
|--|------------|--|----------------------------------|
|  | <b>YES</b> |  | Agree to the above statement.    |
|  | <b>NO</b>  |  | Disagree to the above statement. |

**NAME OF COMPANY:** ALJ Service LLC

**AUTHORIZED PERSON NAME:** Latoya Julien

**AUTHORIZED SIGNATURE:** Latoya Julien

**By signing this proposal sheet, your firm is agreeing to the terms and conditions of the invitation for proposal.  
All buildings listed in the group must be priced for this proposal sheet to be determined responsive.**

**AUTHORIZED PERSON TITLE:** President **DATE:** 5/24/2021

**THIS SHEET MUST BE SIGNED AND MUST NOT BE ALTERED OR REVISED.  
ANY REVISION TO THIS SHEET MAY RENDER THE PROPOSAL NON-RESPONSIVE.**

| Janitorial Services - Price Sheets - 911 Call Centers - Agreement 14 (CBE Reserve) |                                  |           |                                      |             |              |           |              |          |            |
|--|----------------------------------|-----------|--------------------------------------|-------------|--------------|-----------|--------------|----------|------------|
| ITEM NO.   | FACILITY LOCATION                | Annual    |                                      | Year 1      |              | Year 2    |              |          |            |
|  |                                  | Frequency | Annual Process                       | Unit        |              | Unit      |              | Two Year |            |
|  |                                  |           |                                      | Price       | Annual       | Price     | Annual       | Total    |            |
| 1  | North Regional Dispatch Center   | 12        | Basic Cleaning                       |             | \$ -         |           | \$ -         | \$       | -          |
|  | 4900 Copans Rd, 2nd Fl           | 12        | Restrooms                            |             | \$ -         |           | \$ -         | \$       | -          |
|  | Coconut Creek 33066              | 12        | Floors                               |             | \$ -         |           | \$ -         | \$       | -          |
|  |                                  | Hourly    | Porter (325Hrs./Month)               | \$ 24.94    | \$97,266.00  | \$ 26.84  | \$104,676.00 | \$       | 201,942.00 |
|  |                                  | 3,752     | Pressure Cleaning (SQ. FT.)          |             | \$ -         |           | \$ -         | \$       | -          |
|  |                                  | 4         | Windows-                             |             | \$ -         |           | \$ -         | \$       | -          |
|  |                                  | 3         | Air Quality                          | \$ 1,182.72 | \$3,548.16   | \$ 982.72 | \$2,948.16   | \$       | 6,496.32   |
|  |                                  | 12        | Cleaning Supplies                    | \$ 350.00   | \$4,200.00   | \$ 370.00 | \$4,440.00   | \$       | 8,640.00   |
|  |                                  | 12        | Paper Products                       | \$ 450.00   | \$5,400.00   | \$ 480.00 | \$5,760.00   | \$       | 11,160.00  |
|  |                                  | 3,752     | Carpet Cleaning - Deep (SQ. FT.)     | \$ 0.14     | \$525.28     | \$ 0.14   | \$ 525.28    | \$       | 1,050.56   |
|  |                                  | 3,752     | Electrostatic Disinfection (SQ. FT.) | \$ 0.25     | \$938.00     | \$ 0.25   | \$ 938.00    | \$       | 1,876.00   |
|  |                                  |           | Total                                |             | \$111,877.44 |           | \$119,287.44 | \$       | 231,164.88 |
| 2  | South Regional Dispatch Center   | 12        | Basic Cleaning                       |             | \$ -         |           | \$ -         | \$       | -          |
|  | 6057 SW 198 Terrace              | 12        | Restrooms                            |             | \$ -         |           | \$ -         | \$       | -          |
|  | Pembroke Pines 33332             | 12        | Floors                               |             | \$ -         |           | \$ -         | \$       | -          |
|  |                                  | Hourly    | Porter (325Hrs./Month)               | \$ 24.94    | \$97,266.00  | \$ 26.84  | \$104,676.00 | \$       | 201,942.00 |
|  |                                  | 2,323     | Pressure Cleaning (SQ. FT.)          |             | \$ -         |           | \$ -         | \$       | -          |
|  |                                  | 4         | Windows-                             |             | \$ -         |           | \$ -         | \$       | -          |
|  |                                  | 3         | Air Quality                          | \$ 775.32   | \$2,325.96   | \$ 675.32 | \$2,025.96   | \$       | 4,351.92   |
|  |                                  | 12        | Cleaning Supplies                    | \$ 350.00   | \$4,200.00   | \$ 370.00 | \$4,440.00   | \$       | 8,640.00   |
|  |                                  | 12        | Paper Products                       | \$ 450.00   | \$5,400.00   | \$ 480.00 | \$5,760.00   | \$       | 11,160.00  |
|  |                                  | 2,323     | Carpet Cleaning - Deep (SQ. FT.)     | \$ 0.14     | \$325.22     | \$ 0.14   | \$ 325.22    | \$       | 650.44     |
|  |                                  | 2,323     | Electrostatic Disinfection (SQ. FT.) | \$ 0.25     | \$580.75     | \$ 0.25   | \$ 580.75    | \$       | 1,161.50   |
|  |                                  |           | Total                                |             | \$110,097.93 |           | \$117,807.93 | \$       | 227,905.86 |
| 3  | Central Regional Dispatch Center | 12        | Basic Cleaning                       |             | \$ -         |           | \$ -         | \$       | -          |
|  | 10440 W Oakland Park Bld         | 12        | Restrooms                            |             | \$ -         |           | \$ -         | \$       | -          |
|  | Sunrise 33351                    | 12        | Floors                               |             | \$ -         |           | \$ -         | \$       | -          |
|  |                                  | Hourly    | Porter (325Hrs./Month)               | \$ 24.94    | \$97,266.00  | \$ 26.84  | \$104,676.00 | \$       | 201,942.00 |
|  |                                  | 4,464     | Pressure Cleaning (SQ. FT.)          |             | \$ -         |           | \$ -         | \$       | -          |
|  |                                  | 4         | Windows-                             |             | \$ -         |           | \$ -         | \$       | -          |
|  |                                  | 3         | Air Quality                          | \$ 1,182.72 | \$3,548.16   | \$ 982.72 | \$2,948.17   | \$       | 6,496.33   |
|  |                                  | 12        | Cleaning Supplies                    | \$ 380.00   | \$4,560.00   | \$ 400.00 | \$4,800.00   | \$       | 9,360.00   |
|  |                                  | 12        | Paper Products                       | \$ 450.00   | \$5,400.00   | \$ 480.00 | \$5,760.00   | \$       | 11,160.00  |
|  |                                  | 4,464     | Carpet Cleaning - Deep (SQ. FT.)     | \$ 0.14     | \$624.96     | \$ 0.14   | \$ 624.96    | \$       | 1,249.92   |
|  |                                  | 4,464     | Electrostatic Disinfection (SQ. FT.) | \$ 0.25     | \$1,116.00   | \$ 0.25   | \$1,116.00   | \$       | 2,232.00   |
|  |                                  |           | Total                                |             | \$112,515.12 |           | \$119,925.13 | \$       | 232,440.25 |
| Total (1) - Summary, all sites   |                                  |           |                                      |             | \$334,490.49 | \$ -      | \$357,020.50 | \$       | 691,510.99 |

| Janitorial Services - Price Sheets - 911 Call Centers - Agreement 14 (CBE Reserve)   |                                     |                     |                |          |                                  |          |              |          |            |
|--|-------------------------------------|---------------------|----------------|----------|----------------------------------|----------|--------------|----------|------------|
| ITEM<br>NO.  | FACILITY LOCATION                   | Annual<br>Frequency | Annual Process | Unit     |                                  | Unit     |              |          |            |
|  |                                     |                     |                | Price    | Annual                           | Price    | Annual       | Two Year |            |
|  |                                     |                     |                |          |                                  |          |              | Total    |            |
|  |                                     |                     |                | Per Hour | Annual                           | Per Hour | Annual       | 2 years  |            |
|  | Additional Labor:                   |                     |                |          |                                  |          |              |          |            |
|  | Project Supervisor                  | 50 hrs.             |                |          | \$ -                             |          | \$ -         | \$       | -          |
|  | Site Supervisor                     | 50 hrs.             |                |          | \$ -                             |          | \$ -         | \$       | -          |
|  | Full Time Service Crew              | 50 hrs.             |                |          | \$ -                             |          | \$ -         | \$       | -          |
|  | Part Time Service Crew              | 50 hrs.             |                |          | \$ -                             |          | \$ -         | \$       | -          |
|  | Porter Day/Night                    | 50 hrs.             |                |          | \$ -                             |          | \$ -         | \$       | -          |
|  | Emergency Services Labor:           |                     |                |          |                                  |          |              |          |            |
|  | Project Supervisor                  | 50 hrs.             |                |          | \$ -                             |          | \$ -         | \$       | -          |
|  | Site Supervisor                     | 50 hrs.             |                |          | \$ -                             |          | \$ -         | \$       | -          |
|  | Full Time Service Crew              | 50 hrs.             |                |          | \$ -                             |          | \$ -         | \$       | -          |
|  | Part Time Service Crew              | 50 hrs.             |                |          | \$ -                             |          | \$ -         | \$       | -          |
|  | Porter Day/Night                    | 50 hrs.             |                |          | \$ -                             |          | \$ -         | \$       | -          |
|  | "Pass thru"<br>(Services/Materials) |                     | \$1,000.00     |          | \$ 1,000.00                      |          | \$1,000.00   | \$       | 2,000.00   |
|  |                                     |                     |                |          |                                  |          |              |          |            |
|  |                                     |                     | Total Group 2  |          | \$1,000.00                       |          | \$1,000.00   | \$       | 2,000.00   |
|  |                                     |                     |                |          |                                  |          |              |          |            |
| Grand Total -<br>Whole Group<br><br>(Total 1 + Total 2)  |                                     |                     |                |          | \$335,490.49                     | \$ -     | \$358,020.50 | \$       | 693,510.99 |
|  |                                     |                     |                |          |                                  |          |              |          |            |
| NOTE: IT IS AGREED THAT THE MINIMUM WAGE TO BE PAID TO ALL EMPLOYEES,<br>REGARDLESS OF THE NUMBER OF HOURS WORKED,<br>WILL BE THE CURRENT BROWARD COUNTY LIVING WAGE.  |                                     |                     |                |          |                                  |          |              |          |            |
|  |                                     |                     | YES            |          | Agree to the above statement.    |          |              |          |            |
|  |                                     |                     | NO             |          | Disagree to the above statement. |          |              |          |            |
| NAME OF COMPANY: _____   |                                     |                     |                |          |                                  |          |              |          |            |
| AUTHORIZED PERSON NAME: _____  |                                     |                     |                |          |                                  |          |              |          |            |
| AUTHORIZED SIGNATURE: _____  |                                     |                     |                |          |                                  |          |              |          |            |
| By signing this proposal sheet, your firm is agreeing to the terms and conditions of the invitation for proposal.<br>All buildings listed in the group must be priced for this proposal sheet to be determined responsive. |                                     |                     |                |          |                                  |          |              |          |            |
| AUTHORIZED PERSON TITLE: _____ DATE: _____   |                                     |                     |                |          |                                  |          |              |          |            |
| THIS SHEET MUST BE SIGNED AND MUST NOT BE ALTERED OR REVISED.<br>ANY REVISION TO THIS SHEET MAY RENDER THE PROPOSAL NON-RESPONSIVE.  |                                     |                     |                |          |                                  |          |              |          |            |



## ALJ Services LLC

Item: **BLD2121632P1:BLD2121632P1:Janitorial Services - Large Facilities Group 1 - Agreement No. 2**

### Attachments

ALJ Services LLC Profit and Loss 2021-05-05-17\_34.pdf

Insurance Letter.pdf

MCM Group LLC.pdf

Medical Center.pdf

Metro-Center.pdf



**INSURANCE  
MEDICS**

*"Experience Simplicity"*

*May, 2021*

To Whom it may concern,

Please accept this letter as confirmation that our agency, Insurance Medics, is able and willing to offer a policy(ies) to ALJ Services, LLC, Address: 12717 W. Sunrise Blvd., Suite 153 Sunrise, Florida 33323.

Coverage available through our agency General Liability, Auto Liability, Pollution and crime at the required limits.

If you have any questions, please let me know. Thank you.

Best Wishes,

Husam Mohammed 05/06/2021

### **Vendor Reference Verification Form**

Vendor is required to submit completed Reference Verification Forms for previous projects referenced in its submittal. Vendor should provide the **Vendor Reference Verification Form** to its reference organization/firm to complete and return to the Vendor's attention. Vendor should submit the completed Vendor Reference Form with its response by the solicitation's deadline. The County will verify references provided as part of the review process. **Provide a minimum of three (3) non-Broward County Board of County Commissioners' references.**



## Vendor Reference Verification Form

Broward County Solicitation No. and Title:

RFP No. BLD2121632P1, Janitorial Services -County Facilities

Reference for: **ALJ SERVICES LLC**

Organization/Firm Name providing reference:

**MCM Group LLC**Contact Name: **Mike Jones**Reference date: **05/01/2021**Contact Email: **mj4fitness@yahoo.com**Contact Phone: **954-347-5581**Name of Referenced Project: **Metro-Center Business Park- Phase 1**

Contract No.

Date Services Provided:

Project Amount:

**M-249676****04/20/2016**

to

**04/20/2019****\$ 567,439.00**Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/SubcontractorWould you use this vendor again? ☒ Yes ☐ No

## Description of services provided by Vendor:

**Janitorial Cleaning and Maintenance**Please rate your experience with the  
referenced Vendor:Needs  
Improvement

Satisfactory

Excellent

Not  
Applicable

## 1. Vendor's Quality of Service

a. Responsive

b. Accuracy

c. Deliverables

## 2. Vendor's Organization:

a. Staff expertise

b. Professionalism

c. Turnover

## 3. Timeliness of:

a. Project

b. Deliverables

## 4. Project completed within budget

## 5. Cooperation with:

a. Your Firm

b. Subcontractor(s)/Subconsultant(s)

c. Regulatory Agency(ies)

Additional Comments: (provide on additional sheet if needed)

\*\*\*THIS SECTION FOR COUNTY USE ONLY\*\*\*

Verified via: ☐ EMAIL ☐ VERBAL Verified by: \_\_\_\_\_ Division: \_\_\_\_\_ Date: \_\_\_\_\_

### **Vendor Reference Verification Form**

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## Vendor Reference Verification Form

Broward County Solicitation No. and Title:

RFP No. BLD2121632P1, Janitorial Services -County Facilities

Reference for: **ALJ SERVICES LLC**

Organization/Firm Name providing reference:

**Medical Center**Contact Name: **Andre McFarlane**Reference date: **05/03/2021**Contact Email: **Andreemcfarlane74@gmail.com**Contact Phone: **347-954-8989**Name of Referenced Project: **Medical Center**

Contract No.

Date Services Provided:

Project Amount:

**RFP97648****04/20/2016**

to

**04/20/2019****\$ 341,861.00**Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/SubcontractorWould you use this vendor again? ☒ Yes ☐ No

## Description of services provided by Vendor:

**Janitorial Cleaning and Maintenance**Please rate your experience with the  
referenced Vendor:Needs  
Improvement

Satisfactory

Excellent

Not  
Applicable

## 1. Vendor's Quality of Service

a. Responsive

b. Accuracy

c. Deliverables

## 2. Vendor's Organization:

a. Staff expertise

b. Professionalism

c. Turnover

## 3. Timeliness of:

a. Project

b. Deliverables

## 4. Project completed within budget

## 5. Cooperation with:

a. Your Firm

b. Subcontractor(s)/Subconsultant(s)

c. Regulatory Agency(ies)

Additional Comments: (provide on additional sheet if needed)

\*\*\*THIS SECTION FOR COUNTY USE ONLY\*\*\*

Verified via: ☐ EMAIL ☐ VERBAL Verified by: \_\_\_\_\_ Division: \_\_\_\_\_ Date: \_\_\_\_\_



### **Vendor Reference Verification Form**

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## Vendor Reference Verification Form

Broward County Solicitation No. and Title:

RFP No. BLD2121632P1, Janitorial Services -County Facilities

Reference for: ALJ SERVICES LLC

Organization/Firm Name providing reference:

Metro-CenterContact Name: Clivette WilliamsReference date: 05/05/2021Contact Email: Clivette42@gmail.comContact Phone: 281-901-7078Name of Referenced Project: Metro-Center

Contract No.

Date Services Provided:

Project Amount:

974351-0510/20/2016

to

10/20/2020\$ 456,959.00Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/SubcontractorWould you use this vendor again? ☒ Yes ☐ No

## Description of services provided by Vendor:

Janitorial Cleaning and MaintenancePlease rate your experience with the  
referenced Vendor:Needs  
Improvement

Satisfactory

Excellent

Not  
Applicable

## 1. Vendor's Quality of Service

a. Responsive

b. Accuracy

c. Deliverables

☐☐☐☐☐☐☒☒☒☐☐☐

## 2. Vendor's Organization:

a. Staff expertise

b. Professionalism

c. Turnover

☐☐☐☐☐☐☒☒☐☐☐☒

## 3. Timeliness of:

a. Project

b. Deliverables

☐☐☐☐☒☒☐☐

## 4. Project completed within budget

☐☐☒☐

## 5. Cooperation with:

a. Your Firm

b. Subcontractor(s)/Subconsultant(s)

c. Regulatory Agency(ies)

☐☐☐☐☐☐☒☒☒☐☐☐

Additional Comments: (provide on additional sheet if needed)

\*\*\*THIS SECTION FOR COUNTY USE ONLY\*\*\*

Verified via: ☐ EMAIL ☐ VERBAL Verified by: \_\_\_\_\_ Division: \_\_\_\_\_ Date: \_\_\_\_\_

## ALJ Services LLC

Item: **BLD2121632P1:BLD2121632P1:BLD2121632P1:Janitorial Services - Large Facilities Group 2 - Agreement No. 3**

## Attachments

People Choices Pressure Cleaning.pdf

Articles.pdf

ALJ Services LLC - CBE-SBE- revised Renewal.pdf

Wages Rates.pdf

### **Vendor Reference Verification Form**

Vendor is required to submit completed Reference Verification Forms for previous projects referenced in its submittal. Vendor should provide the **Vendor Reference Verification Form** to its reference organization/firm to complete and return to the Vendor's attention. Vendor should submit the completed Vendor Reference Form with its response by the solicitation's deadline. The County will verify references provided as part of the review process. **Provide a minimum of three (3) non-Broward County Board of County Commissioners' references.**



## Vendor Reference Verification Form

Broward County Solicitation No. and Title:

RFP No. BLD2121632P1, Janitorial Services -County Facilities

Reference for: ALJ SERVICES LLC

Organization/Firm Name providing reference:

People Choices Pressure CleaningContact Name: Steve LandisReference date: 05/01/2021Contact Email: h2opressure@bellsouth.netContact Phone: 954-347-5581Name of Referenced Project: Cityplace South Tower

Contract No.

Date Services Provided:

Project Amount:

ST489569-0304/20/2017

to

04/20/2019\$ 789,526.00Vendor's role in Project: ☐ Prime Vendor ☒ Subconsultant/SubcontractorWould you use this vendor again? ☒ Yes ☐ No

## Description of services provided by Vendor:

Janitorial Cleaning and MaintenancePlease rate your experience with the  
referenced Vendor:Needs  
Improvement

Satisfactory

Excellent

Not  
Applicable

## 1. Vendor's Quality of Service

a. Responsive

b. Accuracy

c. Deliverables

☐☐☒☐☐☐☒☐☐☐☒☐

## 2. Vendor's Organization:

a. Staff expertise

b. Professionalism

c. Turnover

☐☐☒☐☐☐☒☐☐☐☐☒

## 3. Timeliness of:

a. Project

b. Deliverables

☐☐☒☐☐☐☒☐

## 4. Project completed within budget

☐☐☒☐

## 5. Cooperation with:

a. Your Firm

b. Subcontractor(s)/Subconsultant(s)

c. Regulatory Agency(ies)

☐☐☒☐☐☐☒☐☐☐☒☐

Additional Comments: (provide on additional sheet if needed)

\*\*\*THIS SECTION FOR COUNTY USE ONLY\*\*\*

Verified via: ☐ EMAIL ☐ VERBAL Verified by: \_\_\_\_\_ Division: \_\_\_\_\_ Date: \_\_\_\_\_

**2021 FLORIDA LIMITED LIABILITY COMPANY ANNUAL REPORT**

Broward County Board of  
County Commissioners

BLD2121632P1

DOCUMENT# L14000152001

**Entity Name:** ALJ SERVICES LLC

**Current Principal Place of Business:**

2201 PALMS AVE  
SUITE 210  
MIRAMAR, FL 33025

**Current Mailing Address:**

12717 W SUNRISE BLVD  
153  
SUNRISE, FL 33323 US

**FEI Number:** 47-2007585

**Certificate of Status Desired:** No

**Name and Address of Current Registered Agent:**

JULIEN, LATOYA  
12717 W SUNRISE BLVD  
153  
SUNRISE, FL 33323 US

*The above named entity submits this statement for the purpose of changing its registered office or registered agent, or both, in the State of Florida.*

**SIGNATURE:**

Electronic Signature of Registered Agent

Date

**Authorized Person(s) Detail :**

Title            PRESIDENT  
Name            JULIEN, LATOYA  
Address        12717 W SUNRISE BLVD  
                  153  
City-State-Zip:    SUNRISE FL 33323

Title            AUTHORIZED MEMBER  
Name            JULIEN, ANTONELLA  
Address        12717 W SUNRISE BLVD  
                  153  
City-State-Zip:    SUNRISE FL 33323

*I hereby certify that the information indicated on this report or supplemental report is true and accurate and that my electronic signature shall have the same legal effect as if made under oath; that I am a managing member or manager of the limited liability company or the receiver or trustee empowered to execute this report as required by Chapter 605, Florida Statutes; and that my name appears above, or on an attachment with all other like empowered.*

**SIGNATURE:** LATOYA JULIEN

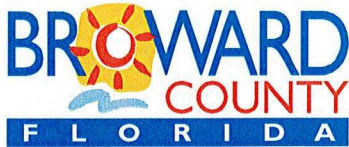
**PRESIDENT**

**03/30/2021**

Electronic Signature of Signing Authorized Person(s) Detail

Date





**OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT**

**Governmental Center Annex**

115 S. Andrews Avenue, Room A680 • Fort Lauderdale, Florida 33301 • 954-357-6400 • FAX 954-357-5674

May 17, 2021

**REVISED**

Ms. Latoya Julien  
**ALJ SERVICES, LLC**  
12717 W. Sunrise Blvd., #153  
Sunrise, Florida 33323

Dear Ms. Julien:

The Broward County Office of Economic and Small Business Development (OESBD) is pleased to announce that your firm's **County Business Enterprise (CBE)** and **Small Business Enterprise (SBE)** certifications have been renewed.

Your firm's certifications are continuing from your anniversary date but are contingent upon the firm verifying its eligibility annually through this office. You will be notified in advance of your obligation to continue eligibility in a timely fashion. However, the responsibility to ensure continued certification is yours. Failure to document your firm's continued eligibility for the CBE and SBE programs within **thirty (30) days** from your anniversary may result in the expiration of your firm's certifications. Should you continue to be interested in certification after it has expired, you will need to submit a new application, and all required supporting documentation for review.

To review current Broward County Government bid opportunities, visit: [www.broward.org/Purchasing](http://www.broward.org/Purchasing) and click on "Current Solicitations and Results." Also, from this website, you can log into your firm's profile in BidSync to ensure you have added all appropriate classification codes. Bid opportunities over \$3,500 will be advertised to vendors via e-mail and according to classification codes, so please ensure that both the Purchasing Division and OESBD are apprised of your current e-mail address.

Your primary certification group is: **Contract Services**. This is also how your listing in our directory will read. You may access your firm's listing by visiting the Office of Economic and Small Business Development Directory, located on the internet at: [www.broward.org/EconDev](http://www.broward.org/EconDev) and click on "Certified Firm Directories."

Your firm may compete for, and perform work on Broward County projects in the following areas:

**NAICS CODE: 541512, 561720**

We look forward to working with you to achieve greater opportunities for your business through county procurement.

Sincerely,

A handwritten signature in blue ink, appearing to read "Sandy-Michael McDonald", with a large, stylized loop at the end.

Sandy-Michael McDonald, Director  
Office of Economic and Small Business Development

**Cert Agency: BC-CBE SBE**  
**ANNIVERSARY DATE: March 12<sup>th</sup>**

# JANITORIAL SERVICES – FACILITIES MANAGEMENT DIVISION FACILITIES LOCATIONS

## WAGE RATES (FOR LIVING WAGE RATE INFORMATIONAL PURPOSES ONLY EFFECTIVE JANUARY 1, 2021 THRU DECEMBER 31, 2021)

The hourly rate within this attachment shall be in accordance with Broward County Living Wage Ordinance (Sections 26-100 through 26-105 of Article VII, Chapter 26, Broward County Code of Ordinances), as amended, annually adjusted per Living Wage Ordinance.

The completed form should be submitted with the solicitation response prior to the solicitation closing date. If not included with the solicitation response, the proposer is required to provide within three business days of County's request. Vendor may be deemed non-responsible for failure to fully comply within stated timeframes.

The hourly rate must be entered for all personnel positions in accordance with Special Instructions to Vendors, Section J.2. If additional personnel positions are proposed to perform the work, provide information in the applicable sections of this form.

The hourly rate shall be the raw (unburdened) labor rates exclusive of taxes, insurance, overhead, profit, etc.

**NOTE:** This form is for informational purposes only and will not be used for final evaluation and scoring for Price.

### PERSONNEL POSITIONS (Insert below for each position the minimum unburdened hourly rate)

| <u>DESCRIPTION</u>                      | <u>UNIT</u> | <u>(HOURLY RATE (UNBURDENED))</u> |
|---|-------------|-----------------------------------|
| Project Manager or Equivalent           | Hour        | \$ <u>30.00</u>                   |
| Assistant Project Manager or Equivalent | Hour        | \$ <u>27.98</u>                   |
| Quality Control Manager or Equivalent   | Hour        | \$ <u>27.98</u>                   |
| Shift Supervisor or Equivalent          | Hour        | \$ <u>19.00</u>                   |
| Team Leader/Supervisor or Equivalent    | Hour        | \$ <u>17.86</u>                   |
| Janitorial Worker or Equivalent         | Hour        | \$ <u>17.05</u>                   |
|   | Hour        | \$ <u>          </u>              |
|   | Hour        | \$ <u>          </u>              |

Vendor Name ALJ Services

# JANITORIAL SERVICES – FACILITIES MANAGEMENT DIVISION FACILITIES LOCATIONS

## WAGE RATES (FOR LIVING WAGE RATE INFORMATIONAL PURPOSES ONLY EFFECTIVE JANUARY 1, 2022 THRU DECEMBER 31, 2022)

The hourly rate within this attachment shall be in accordance with Broward County Living Wage Ordinance (Sections 26-100 through 26-105 of Article VII, Chapter 26, Broward County Code of Ordinances), as amended, annually adjusted per Living Wage Ordinance.

The completed form should be submitted with the solicitation response prior to the solicitation closing date. If not included with the solicitation response, the proposer is required to provide within three business days of County's request. Vendor may be deemed non-responsible for failure to fully comply within stated timeframes.

The hourly rate must be entered for all personnel positions in accordance with Special Instructions to Vendors, Section J.2. If additional personnel positions are proposed to perform the work, provide information in the applicable sections of this form.

The hourly rate shall be the raw (unburdened) labor rates exclusive of taxes, insurance, overhead, profit, etc.

**NOTE:** This form is for informational purposes only and will not be used for final evaluation and scoring for Price.

**PERSONNEL POSITIONS** (Insert below for each position the minimum unburdened hourly rate)

| <u>DESCRIPTION</u>                      | <u>UNIT</u> | <u>(HOURLY RATE (UNBURDENED))</u> |
|---|-------------|-----------------------------------|
| Project Manager or Equivalent           | Hour        | \$ <u>30.00</u>                   |
| Assistant Project Manager or Equivalent | Hour        | \$ <u>27.98</u>                   |
| Quality Control Manager or Equivalent   | Hour        | \$ <u>27.98</u>                   |
| Shift Supervisor or Equivalent          | Hour        | \$ <u>21.86</u>                   |
| Team Leader/Supervisor or Equivalent    | Hour        | \$ <u>19.86</u>                   |
| Janitorial Worker or Equivalent         | Hour        | \$ <u>18.95</u>                   |
|   | Hour        | \$ _____                          |
|   | Hour        | \$ _____                          |

Vendor Name ALJ Services



Supplier: **ALJ Services LLC**

**Standard Instructions to Vendors**  
**Request for Proposals, Request for Qualifications, or Request for Letters of Interest**

Vendors are instructed to read and follow the instructions carefully, as any misinterpretation or failure to comply with instructions may lead to a Vendor's submittal being rejected.

**Vendor MUST submit its solicitation response electronically and MUST confirm its submittal in order for the County to receive a valid response through Periscope S2G. Refer to the [Purchasing Division website](#) or contact Periscope S2G for submittal instructions.**

**A. Responsiveness Criteria:**

Responsive (Vendor) means a vendor who submits a response to a solicitation that the Director of Purchasing determines meets all requirements of the solicitation. As provided in Section 21.40(a) of the Broward County Procurement Code, a solicitation may only be awarded to a vendor whose submission is responsive to the requirements of the solicitation. The Director of Purchasing shall determine whether submissions are responsive. This determination shall be final and may not be changed by the Evaluation Committee, if one is appointed for the solicitation.

The required information and applicable forms must be submitted with solicitation response, electronically through Periscope SG2 by the due date and time specified in the solicitation. Failure to timely submit may result in Vendor being deemed non-responsive by the Director of Purchasing. The County reserves the right to waive minor technicalities or irregularities as is in the best interest of the County in accordance with Section 21.37(b) of the Broward County Procurement Code.

Below are standard responsiveness criteria; refer to Special Instructions to Vendors, for Additional Responsiveness Criteria requirement(s).

**1. Lobbyist Registration Requirement Certification**

Refer to Lobbyist Registration Requirement Certification. The completed form should be submitted with the solicitation response. If not submitted within solicitation response, it must be submitted within three business days of County's written request. Failure to timely submit may result in Vendor being deemed non-responsive.

**2. Addenda**

The County reserves the right to amend this solicitation prior to the due date and time specified in the solicitation. Any change(s) to this solicitation will be conveyed through the written addenda process. Only written addenda will be binding. Vendor must follow the instructions carefully and submit the required information and applicable forms, or acknowledge addendum, electronically through Periscope S2G. It is the Vendor's sole responsibility to monitor the solicitation for any changing information, prior to submitting their solicitation response.

**B. Responsibility Criteria:**

Responsible (Vendor) means a vendor who is determined to have the capability in all respects to perform fully the requirements of a solicitation, as well as the integrity and reliability that will ensure good faith performance, as provided in Section 21.40(b) of this Code. In accordance with Section 21.40(b) of the Broward County Procurement Code, a solicitation may only be awarded to a vendor who is determined to be responsible to provide the goods or services requested by the solicitation. If a response to a solicitation is submitted by a joint venture, the joint venture will not be eligible to receive an award unless each member of the joint venture is determined to be responsible. A determination of responsibility shall be made only as to those vendors whose submissions have been determined to be responsive.

With respect to RFPs, RLIs, and RFQs, the Evaluation Committee, with assistance of the Purchasing Division and based on information provided by the applicable County Agencies and the Office of the County Attorney, shall determine whether vendors who have submitted responsive submissions are responsible.

Notwithstanding the foregoing, the awarding authority for a solicitation shall have the ultimate authority to determine whether vendors who have submitted responsive submissions are responsible.

When making determinations of responsibility, the Director of Purchasing or the Evaluation Committee (as applicable) may request additional information from any vendor on matters that may affect a vendor's responsibility. The failure of a vendor to provide information requested by the County may result in a determination of non-responsibility. In addition, a vendor may submit information regarding its responsibility; provided, however, that such information shall not be considered if it contradicts or materially alters the information provided by the vendor in its original response to the solicitation.

Failure to provide any of this required information and in the manner required may result in a recommendation by the Director of Purchasing that the Vendor is non-responsible.

Below are standard responsibility criteria; refer to **Special Instructions to Vendors**, for Additional Responsibility Criteria requirement(s).

#### 1. **Litigation History**

- a. All Vendors are required to disclose to the County all "material" cases filed, pending, or resolved during the last three (3) years prior to the solicitation response due date, whether such cases were brought by or against the Vendor, any parent or subsidiary of the Vendor, or any predecessor organization. Additionally, all Vendors are required to disclose to the County all "material" cases filed, pending, or resolved against any principal of Vendor, regardless of whether the principal was associated with Vendor at the time of the "material" cases against the principal, during the last three (3) years prior to the solicitation response. A case is considered to be "material" if it relates, in whole or in part, to any of the following:
  - i. A similar type of work that the vendor is seeking to perform for the County under the current solicitation;
  - ii. An allegation of fraud, negligence, error or omissions, or malpractice against the vendor or any of its principals or agents who would be performing work under the current solicitation;
  - iii. A vendor's default, termination, suspension, failure to perform, or improper performance in connection with any contract;
  - iv. The financial condition of the vendor, including any bankruptcy petition (voluntary and involuntary) or receivership; or
  - v. A criminal proceeding or hearing concerning business-related offenses in which the vendor or its principals (including officers) were/are defendants.
- b. For each material case, the Vendor is required to provide all information identified in the **Litigation History Form**. Additionally, the Vendor shall provide a copy of any judgment or settlement of any material case during the last three (3) years prior to the solicitation response. Redactions of any confidential portions of the settlement agreement are only permitted upon a certification by Vendor that all redactions are required under the express terms of a pre-existing confidentiality agreement or provision.
- c. The County will consider a Vendor's litigation history information in its review and determination of responsibility.
- d. If the Vendor is a joint venture, the information provided should encompass the joint venture and each of the entities forming the joint venture.
- e. A vendor is required to disclose to the County any and all cases(s) that exist between the County and any of the Vendor's subcontractors/subconsultants proposed to work on this project during the last five (5) years prior to the solicitation response.



- f. Failure to disclose any material case, including all requested information in connection with each such case, as well as failure to disclose the Vendor's subcontractors/subconsultants litigation history against the County, may result in the Vendor being deemed non-responsive.

## 2. Financial Information

- a. All Vendors are required to submit the Vendor's financial statements by the due date and time specified in the solicitation, in order to demonstrate the Vendor's financial capabilities. If not submitted with solicitation response, it must be submitted within three business days of County's written request.
- b. Each Vendor shall submit its most recent two years of financial statements for review. The financial statements are not required to be audited financial statements. The annual financial statements shall be in the form of:
  - i. Balance sheets, income statements and annual reports; or
  - ii. Tax returns; or
  - iii. SEC filings.

If tax returns are submitted, ensure it does not include any personal information (as defined under Florida Statutes Section 501.171, Florida Statutes), such as social security numbers, bank account or credit card numbers, or any personal pin numbers. If any personal information data is part of financial statements, redact information prior to submitting a response the County.

- c. If a Vendor has been in business for less than the number of years of required financial statements, then the Vendor must disclose all years that the Vendor has been in business, including any partial year-to-date financial statements.
- d. The County may consider the unavailability of the most recent year's financial statements and whether the Vendor acted in good faith in disclosing the financial documents in its evaluation.
- e. Any claim of confidentiality on financial statements should be asserted at the time of submittal. Refer to **Standard Instructions to Vendors**, Confidential Material/Public Records and Exemptions for instructions on submitting confidential financial statements. The Vendor's failure to provide the information as instructed may lead to the information becoming public.
- f. Although the review of a Vendor's financial information is an issue of responsibility, the failure to either provide the financial documentation or correctly assert a confidentiality claim pursuant the Florida Public Records Law and the solicitation requirements (Confidential Material/Public Records and Exemptions section) may result in a recommendation of non-responsiveness by the Director of Purchasing.

## 3. Authority to Conduct Business in Florida

- a. A Vendor must have the authority to transact business in the State of Florida and be in good standing with the Florida Secretary of State. For further information, contact the Florida Department of State, Division of Corporations.
- b. The County will review the Vendor's business status based on the information submitted with the solicitation response.
- c. It is the Vendor's sole responsibility to comply with all state and local business requirements.
- d. Vendor should list its active Florida Department of State Division of Corporations Document Number (or Registration No. for fictitious names) in the Vendor Questionnaire, Question No. 10.
- e. If a Vendor is an out-of-state or foreign corporation or partnership, the Vendor must obtain the authority to transact business in the State of Florida or show evidence of application for the authority to transact business in the State of Florida, upon request of the County.



- f. A Vendor that is not in good standing with the Florida Secretary of State at the time of a submission to this solicitation may be deemed non-responsible.
- g. If successful in obtaining a contract award under this solicitation, the Vendor must remain in good standing throughout the contractual period of performance.

**4. Affiliated Entities of the Principal(s)**

- a. All Vendors are required to disclose the names and addresses of “affiliated entities” of the Vendor’s principal(s) over the last five (5) years (from the solicitation opening deadline) that have acted as a prime Vendor with the County. The Vendor is required to provide all information required on the Affiliated Entities of the Principal(s) Certification Form.
- b. The County will review all affiliated entities of the Vendor’s principal(s) for contract performance evaluations and the compliance history with the County’s Small Business Program, including CBE, DBE and SBE goal attainment requirements. “Affiliated entities” of the principal(s) are those entities related to the Vendor by the sharing of stock or other means of control, including but not limited to a subsidiary, parent or sibling entity.
- c. The County will consider the contract performance evaluations and the compliance history of the affiliated entities of the Vendor’s principals in its review and determination of responsibility.

**5. Insurance Requirements**

The Insurance Requirement Form reflects the insurance requirements deemed necessary for this project. While it is not necessary to have this level of insurance in effect at the time of solicitation response, all Vendors are required to either submit insurance certificates indicating that the Vendor currently carries the level insurance coverages or submit a letter from the insurance carrier indicating Vendor can provide the insurance coverages.

**C. Additional Information and Certifications**

The following forms and supporting information (if applicable) should be completed and submitted with the solicitation response. If not submitted with solicitation response, it must be submitted within three business days of County’s written request. Failure to timely submit may affect Vendor’s evaluation.

**1. Vendor Questionnaire and Standard Certifications**

Vendors are required to submit detailed information on their firm and certify to the below requirements. Refer to the **Vendor Questionnaire and Standard Certification** and submit as instructed.

- a. Code of Silence Requirement Certification
- b. Drug-Free Workplace Certification
- c. Non-Collusion Certification
- d. Public Entities Crimes Certification
- e. Scrutinized Companies List Certification

**2. Subcontractors/Subconsultants/Suppliers Requirement**

The Vendor shall submit a listing of all subcontractors, subconsultants, and major material suppliers, if any, and the portion of the contract they will perform. Vendors must follow the instructions included on the **Subcontractors/Subconsultants/Suppliers Information** and submit as instructed.

**D. Standard Agreement Language Requirements**

- 1. The acceptance of or any exceptions taken to the terms and conditions of the County’s Agreement shall be considered a part of a Vendor’s solicitation response and will be considered by the Evaluation Committee.
- 2. The applicable Agreement terms and conditions for this solicitation are indicated in the Special Instructions to Vendors.

3. Vendors are required to review the applicable terms and conditions and submit the Agreement Exception Form. The completed form should be submitted with the solicitation response. If not submitted with solicitation response, it shall be deemed an affirmation by the Vendor that it accepts the contract terms and conditions stated in the solicitation.
4. If exceptions are taken, the Vendor must specifically identify each term and condition with which it is taking an exception. Any exception not specifically listed is deemed waived. Simply identifying a section or article number is not sufficient to state an exception. Provide either a redlined version of the specific change(s) or specific proposed alternative language. Additionally, a brief justification specifically addressing each provision to which an exception is taken should be provided.
5. Submission of any exceptions to the Agreement does not denote acceptance by the County. Furthermore, taking exceptions to the County's terms and conditions may be viewed unfavorably by the Evaluation Committee and ultimately may impact the overall evaluation of a Vendor's submittal.

#### **E. Evaluation Criteria**

1. The Evaluation Committee will evaluate Vendors as per the **Evaluation Criteria**. The County reserves the right to obtain additional information from a Vendor.
2. Vendor has a continuing obligation to inform the County in writing of any material changes to the information it has previously submitted. The County reserves the right to request additional information from Vendor at any time.
3. For Request for Proposals, the following shall apply:
  - a. The Director of Purchasing may recommend to the Evaluation Committee to short list the most qualified firms prior to the Final Evaluation.
  - b. The Evaluation Criteria identifies points available; a total of 100 points is available.
  - c. If the Evaluation Criteria includes a request for pricing, the total points awarded for price is determined by applying the following formula:  
$$(\text{Lowest Proposed Price}/\text{Vendor's Price}) \times (\text{Maximum Number of Points for Price}) = \text{Price Score}$$
  - d. After completion of scoring, the County may negotiate pricing as in its best interest.
4. For Requests for Letters of Interest or Request for Qualifications, the following shall apply:
  - a. The Evaluation Committee will create a short list of the most qualified firms.
  - b. The Evaluation Committee will either:
    - i. Rank shortlisted firms; or
    - ii. If the solicitation is part of a two-step procurement, shortlisted firms will be requested to submit a response to the Step Two procurement.

#### **F. Demonstrations**

Refer to Special Instructions to Vendors. Vendors determined to be both responsive and responsible to the requirements of the solicitation and/or shortlisted (if applicable), will be required to demonstrate the nature of their offered solution. After receipt of solicitation responses, all Vendors will receive a description of, and arrangements for, the desired demonstration. All Vendors will have equal time for demonstrations, but the question-and-answer time may vary. In accordance with Section 286.0113 of the Florida Statutes and pursuant to the direction of the Broward County Board of Commissioners, demonstrations are closed to only the Vendor's team and County staff.

#### **G. Presentations**

Vendors that are determined to be both responsive and responsible to the requirements of the solicitation and/or shortlisted (if applicable) will have an opportunity to make an oral presentation to the Evaluation Committee on the Vendor's approach to this project and the Vendor's ability to perform. The committee may provide a list of subject matter for the discussion. All Vendor's will have equal time to present but the question-and-answer time may vary. In accordance with Section 286.0113 of the Florida Statutes, and the direction of the Broward County Board of Commissioners, presentations during Evaluation Committee Meetings are closed. Only the Evaluation Committee members, County staff and the vendor and their team scheduled for that presentation will be present in the Meeting Room during the presentation and subsequent question and answer period.

## **H. Public Art and Design Program**

If indicated in **Special Instructions to Vendors**, Public Art and Design Program, Section 1-88, Broward County Code of Ordinances, applies to this project. It is the intent of the County to functionally integrate art, when applicable, into capital projects and integrate artists' design concepts into this improvement project. The Vendor may be required to collaborate with the artist(s) on design development within the scope of this request. Artist(s) shall be selected by Broward County through an independent process. For additional information, contact the Broward County Cultural Division.

## **I. Committee Appointment**

The Cone of Silence shall be in effect for County staff at the time of the Evaluation Committee appointment and for County Commissioners and Commission staff upon the first meeting of the Evaluation Committee. The committee members appointed for this solicitation are available on the Purchasing Division's website under [Committee Appointment](#).

## **J. Committee Questions, Request for Clarifications, Additional Information**

At any committee meeting, the Evaluation Committee members may ask questions, request clarification, or require additional information of any Vendor's submittal or proposal. It is highly recommended Vendors attend to answer any committee questions (if requested), including a Vendor representative that has the authority to bind.

Vendor's answers may impact evaluation (and scoring, if applicable). Upon written request to the Purchasing Agent prior to the meeting, a conference call number will be made available for Vendor participation via teleconference. Only Vendors that are found to be both responsive and responsible to the requirements of the solicitation and/or shortlisted (if applicable) are requested to participate in a final (or presentation) Evaluation committee meeting.

## **K. Vendor Questions**

The County provides a specified time for Vendors to ask questions and seek clarification regarding solicitation requirements. All questions or clarification inquiries must be submitted electronically through Periscope S2G by the Question & Answer due date and time specified in the solicitation document (including any addenda). The County will respond to questions electronically through Periscope S2G.

## **L. Confidential Material/ Public Records and Exemptions**

1. Broward County is a public agency subject to Chapter 119, Florida Statutes. Upon receipt, all submittals become "public records" and shall be subject to public disclosure consistent with Chapter 119, Florida Statutes. Submittals may be posted on the County's public website or included in a public records request response unless there is a declaration of "confidentiality" pursuant to the public records law and in accordance with the procedures in this section.
2. Any confidential material(s) the Vendor asserts is exempt from public disclosure under Florida Statutes must be labeled as "Confidential" and marked with the specific statute and subsection asserting exemption from Public Records.

3. To submit confidential material, three hardcopies must be submitted in a sealed envelope, labeled with the solicitation number, title, date and the time of solicitation opening to:  
Broward County Purchasing Division 115  
South Andrews Avenue, Room 212 Fort  
Lauderdale, FL 33301
4. Any materials that the Vendor claims to be confidential and exempt from public records must be marked and separated from the submittal. If the Vendor does not comply with these instructions, the Vendor's claim for confidentiality will be deemed as waived.
5. Submitting confidential material may impact full discussion of your submittal by the Evaluation Committee because the Committee will be unable to discuss the details contained in the documents cloaked as confidential at the publicly noticed Committee meeting.

#### **M. Copyrighted Materials**

Copyrighted material is not exempt from the Public Records Law, Chapter 119, Florida Statutes. Submission of copyrighted material in response to any solicitation will constitute a license and permission for the County to make copies (including electronic copies) as reasonably necessary for the use by County staff and agents, as well as to make the materials available for inspection or production pursuant to Public Records Law, Chapter 119, Florida Statutes.

#### **N. State and Local Preferences**

If the solicitation involves a federally funded project where the fund requirements prohibit the use of state and/or local preferences, such preferences contained in the Local Preference Ordinance and Broward County Procurement Code will not be applied in the procurement process.

#### **O. Local Preference**

The following local preference provisions shall apply except where otherwise prohibited by federal or state law or other funding source restrictions.

For all competitive solicitations in which objective factors used to evaluate the responses from vendors are assigned point totals:

- a. Five percent (5%) of the available points (for example, five points of a total 100 points) shall be awarded to each locally based business and to each joint venture composed solely of locally based businesses, as applicable;
- b. Three percent (3%) of the available points shall be awarded to each locally based subsidiary and to each joint venture that is composed solely of locally based subsidiaries, as applicable; and
- c. For any other joint venture, points shall be awarded based upon the respective proportion of locally based businesses and locally based subsidiaries' equity interests in the joint venture.

If, upon the completion of final rankings (technical and price combined, if applicable) by the Evaluation Committee, a nonlocal vendor is the highest ranked vendor and one or more Local Businesses (as defined by Section 1-74 of the Broward County Code of Ordinances) are within five percent (5%) of the total points obtained by the nonlocal vendor, the highest ranked Local Business shall be deemed to be the highest ranked vendor overall, and the County shall proceed to negotiations with that vendor. If impasse is reached, the County shall next proceed to negotiations with the next highest ranked Local Business that was within five percent (5%) of the total points obtained by the nonlocal vendor, if any.

Refer to Section 1-75 of the Broward County Local Preference Ordinance and the **Location Certification Form** for further information.

#### **P. Tiebreaker Criteria**

In accordance with Section 21.42(d) of the Broward County Procurement Code, the tiebreaker criteria shall be applied based upon the information provided in the Vendor's response to the solicitation. In order to receive credit for any tiebreaker criterion, complete and accurate information must be contained in the Vendor's submittal.

1. Location Certification Form;
2. Domestic Partnership Act Certification (Requirement and Tiebreaker);
3. Tiebreaker Criteria Form: Volume of Payments Over Five Years

#### **Q. Posting of Solicitation Results and Recommendations**

The Broward County Purchasing Division's website is the location for the County's posting of all solicitations and contract award results. It is the obligation of each Vendor to monitor the website in order to obtain complete and timely information.

#### **R. Review and Evaluation of Responses**

An Evaluation Committee is responsible for recommending the most qualified Vendor(s). The process for this procurement may proceed in the following manner:

1. The Purchasing Division delivers the solicitation submittals to agency staff for summarization for the committee members. Agency staff prepares a report, including a matrix of responses submitted by the Vendors. This may include a technical review, if applicable. If a demonstration is required, County will appoint a Technical Review Team ("TRT") to view all Vendor demonstrations. The TRT will be comprised of County staff with specific subject matter expertise. The TRT will review all Vendor demonstrations for compliance with the Demonstration Script. The Project Manager will compile the results of each Vendor's demonstration into a final TRT Report. The TRT Report will be distributed to the Evaluation Committee members prior to the Final Evaluation Meeting.
2. A solicitation may only be awarded to a vendor whose submission is responsive to the requirements of the solicitation. The Director of Purchasing shall determine whether submissions are responsive. For solicitations in which an Evaluation Committee has been appointed, the Director of Purchasing's determination regarding responsiveness is not binding on the Evaluation Committee, which may accept or reject such determination but must state with specificity the basis for any rejection thereof.
3. The Evaluation Committee, with assistance of the Purchasing Division and based on information provided by the applicable County Agencies and the Office of the County Attorney, shall determine whether vendors who have submitted responsive submissions are responsible. Notwithstanding the foregoing, the awarding authority for a solicitation shall have the ultimate authority to determine whether vendors who have submitted responsive submissions are responsible. When making determinations of responsibility, the Director of Purchasing or the Evaluation Committee (as applicable) may request additional information from any vendor on matters that may affect a vendor's responsibility. The failure of a vendor to provide information requested by the County may result in a determination of non-responsibility. In addition, a vendor may submit information regarding its responsibility; provided, however, that such information shall not be considered if it contradicts or materially alters the information provided by the vendor in its original response to the solicitation.

#### **S. Vendor Protest**

Part X of the Broward County Procurement Code sets forth procedural requirements that apply if a Vendor intends to protest a solicitation or proposed award of a contract and states in part the following:

1. Any written protest concerning the specifications or requirements of a solicitation (or of any addenda thereto) must be received by the Director of Purchasing within five (5) business days after the applicable solicitation (or addenda) is posted on the Purchasing Division's website.
2. Any written protest concerning a proposed award or ranking must be received by the Director of Purchasing within five (5) business days after the proposed award or ranking is posted on the Purchasing Division's website.
3. Calculation of Days. Unless otherwise expressly stated, all references to "days" mean calendar days between the hours of 8:30 a.m. and 5:00 p.m., excluding days that are County holidays. All references to "business days" mean Monday through Friday between the hours of 8:30 a.m. and 5:00 p.m., excluding days that are County holidays. In calculating time periods, the day of the event that triggers the time period shall be excluded from the calculation (for example, objections to a ranking must be filed within three (3) business days after the ranking is posted, so an objection to a ranking posted on a Monday must be filed no later than 5:00 p.m. on Thursday). Failure to file a written protest so that it is received by the Director of Purchasing within the timeframes set forth in

Part X of the Broward County Procurement Code shall constitute a waiver of the right to protest. A protest submitted to anyone other than the Director of Purchasing shall not be a valid protest.

Except as to any protest of the specifications or requirements of a solicitation, as a condition of initiating any protest, the protestor must, concurrently with filing the protest, pay a filing fee for the purpose of defraying the costs in administering the protest in accordance with the scheduled provided below. The filing fee shall be refunded if the protestor prevails in the protest. Failure to timely pay the required filing fee shall render the protest invalid.

| <u>Estimated Contract Amount</u>     | <u>Filing Fee</u> |
|--------------------------------------|-------------------|
| Mandatory Bid Amount up to \$250,000 | \$500             |
| \$250,000 - \$500,00                 | \$1,000           |
| \$500,001 - \$5 million              | \$3,000           |
| Over \$5 million                     | \$5,000           |

The estimated contract amount shall be the total bid amount offered by the protesting vendor in its response to the solicitation, inclusive of any contract renewals or extensions. If no bid amount was submitted by the protestor, the estimated contract amount shall be the County's estimated contract price for the procurement. The County will accept a filing fee in the form of a money order, certified check, or cashier's check, payable to "Broward County," or other manner of payment approved by the Director of Purchasing.

## **T. RIGHT TO APPEAL**

The protestor may appeal the Director of Purchasing's denial of the protest with respect to the proposed award of a solicitation in accordance with Part XII of the Broward County Procurement Code. Decisions by the Director of Purchasing with respect to the specifications or requirements of a solicitation may only be appealed to the County Administrator or their designee, who shall determine the method, timing, and process of the appeal and whose decision shall be final.

1. The appeal must be received by the Director of Purchasing within ten (10) days after the date of the determination being appealed.
2. The appeal must be accompanied by an appeal bond by a Vendor having standing to protest and must comply with all other requirements of Part XII of the Broward County Procurement Code.
3. Except as otherwise provided by law, the filing of an appeal is an administrative remedy that must be exhausted prior to the filing of any civil action against the County concerning any subject matter that, had an appeal been filed, could have been addressed as part of the appeal.

## **U. Rejection of Responses**

The Director of Purchasing may reject all responses to a solicitation, even when only one response is received, if the Director of Purchasing determines that doing so would be in the best interest of the County; provided, however, that only the Board may reject all responses to a solicitation where the issuance of the solicitation was approved by the Board.

## **V. Negotiations**

Once a ranking is deemed final, the County shall commence contract negotiations with the top-ranked vendor (or, if provided in the solicitation, with multiple top-ranked vendors simultaneously). If the negotiation does not result in mutually satisfactory contract terms within a reasonable time, as determined by the Director of Purchasing, then the Director of Purchasing may terminate negotiations with the applicable vendor and commence (or continue, if the solicitation provided for negotiation with multiple top-ranked vendors) negotiations with the next-ranked vendor(s) or issue a new solicitation, as the Director of Purchasing determines to be in the best interest of the County<sup>[FA29]</sup> <sup>[CC30]</sup>. In accordance with Section 286.0113 of the Florida Statutes, and the direction of the Broward County Board of Commissioners, negotiations resulting from Evaluation Committee Meetings are closed. Only County staff and the selected vendor and their team will be present during negotiations.

## **W. Submittal Instructions:**

1. Broward County does not require any personal information (as defined under Section 501.171, Florida Statutes), such as social security numbers, driver license numbers, passport, military ID, bank account or credit card numbers, or any personal pin numbers, in order to submit a response for ANY Broward County solicitation. DO NOT INCLUDE any personal information data in any document submitted to the County. If any personal information data is part of a submittal, this information must be redacted prior to submitting a response to the County.
2. Vendor MUST submit its solicitation response electronically through Periscope S2G and MUST confirm its solicitation response in order for the County to receive a valid response through Periscope S2G. It is the Vendor's sole responsibility to assure its response is submitted and received through Periscope S2G by the date and time specified in the solicitation.
3. The County will not consider solicitation responses received by other means. Vendors are encouraged to submit their responses in advance of the due date and the time specified in the solicitation. In the event that the Vendor is having difficulty submitting the solicitation response electronically through Periscope S2G, immediately notify the Purchasing Agent and then contact Periscope S2G for technical assistance.
4. Vendor must view, submit, and/or accept each of the documents in Periscope S2G. Web-fillable forms can be filled out and submitted through Periscope S2G.
5. After all documents are viewed, submitted, and/or accepted in Periscope S2G, the Vendor must upload additional information requested by the solicitation (i.e. Evaluation Criteria and Financial Statements) in the Item Response Form in Periscope S2G, under line one (regardless if pricing requested).
6. Vendor should upload responses to Evaluation Criteria in Microsoft Word or Excel format.
7. If the Vendor is declaring any material confidential and exempt from Public Records, refer to Confidential Material/ Public Records and Exemptions for instructions on submitting confidential material.
8. After all files are uploaded, Vendor must submit and CONFIRM its offer (by entering password) for offer to be received electronically through Periscope S2G.
9. If a solicitation requires an original Proposal Bond (per Special Instructions to Vendors), Vendor must submit in a sealed envelope, labeled with the solicitation number, title, date and the time of solicitation opening to:

Broward County Purchasing Division 115  
South Andrews Avenue, Room 212Fort  
Lauderdale, FL 33301

A copy of the Proposal Bond should also be uploaded into Periscope S2G; this does not replace the requirement to have an original proposal bond. Vendors must submit the original Proposal Bond, by the due date and time specified in the solicitation.

Revised May 1, 2021



**Supplier: ALJ Services LLC****LOCATION CERTIFICATION**

Refer to applicable sections for submittal instructions. Failure to submit required forms or information by stated timeframes will deem vendor ineligible for local preference or location tiebreaker.

Broward County [Code of Ordinances, Section 1-74](#), et seq., provides certain preferences to Local Businesses, Locally Based Businesses, and Locally Based Subsidiaries, and the [Broward County Procurement Code](#) provides location as the first tiebreaker criteria. Refer to the ordinance for additional information regarding eligibility for local preference.

**For Invitation for Bids:**

To be eligible for the Local Preference best and final offer ("BAFO") and location tiebreaker, the Vendor **must** submit this fully completed form and a copy of its Broward County local business tax receipt **at the same time it submits its bid. Vendors who fail to comply with this submittal deadline will not be eligible for either the BAFO or the location tiebreaker.**

**For Request for Proposals (RFPs), Request for Letters of Interest (RLIs), or Request for Qualifications (RFQs):**

For Local Preference eligibility, the Vendor **should** submit this fully **completed form and all Required Supporting Documentation** (as indicated below) at the time Vendor submits its response to the procurement solicitation. If not provided with submittal, the Vendor **must** submit within three business days after County's written request. Failure to submit required forms or information by stated timeframes will deem the Vendor ineligible for local preference.

To be eligible for the location tiebreaker, **the Vendor must submit this fully completed form and a copy of its Broward County local business tax receipt at the same time it submits its response.** Vendors who fail to comply with this submittal deadline will not be eligible for the location tiebreaker.

---

The undersigned Vendor hereby certifies that (check the box for only one option below):

- ☐ **Option 1:** The Vendor is a **Local Business**, but does not qualify as a **Locally Based Business** or a **Locally Based Subsidiary**, as each term is defined by [Section 1-74, Broward County Code of Ordinances](#). The Vendor further certifies that:

- A. It has continuously maintained, for at least the one (1) year period immediately preceding the bid posting date (i.e., the date on which the solicitation was advertised),
- i. a physical business address located within the limits of Broward County, listed on the Vendor's valid business tax receipt issued by Broward County (unless exempt from business tax receipt requirements),
  - ii. in an area zoned for the conduct of such business,
  - iii. that the Vendor owns or has the legal right to use, and
  - iv. from which the Vendor operates and performs on a day-to-day basis business that is a substantial component of the goods or services being offered to Broward County in connection with the applicable competitive solicitation (as so defined, the "Local Business Location").

If Option 1 selected, indicate **Local Business Location**:

- ☐ **Option 2:** The Vendor is both a **Local Business** and a **Locally Based Business** as each term is defined by Section 1-74, Broward County Code of Ordinances. The Vendor further certifies that:

- A. The Vendor has continuously maintained, for at least the one (1) year period immediately preceding the bid posting date (i.e., the date on which the solicitation was advertised),

- i. a physical business address located within the limits of Broward County, listed on the Vendor's valid business tax receipt issued by Broward County (unless exempt from business tax receipt requirements),
  - ii. in an area zoned for the conduct of such business,
  - iii. that the Vendor owns or has the legal right to use, and
  - iv. from which the Vendor operates and performs on a day-to-day basis business that is a substantial component of the goods or services being offered to Broward County in connection with the applicable competitive solicitation as so defined, the "Local Business Location";
- B. The Local Business Location is the primary business address of the majority of the Vendor's employees as of the bid posting date, and/or the majority of the work under the solicitation, if awarded to the Vendor, will be performed by employees of the Vendor whose primary business address is the Local Business Location;
- C. The Vendor's management directs, controls, and coordinates all or substantially all of the day-to-day activities of the entity (such as marketing, finance, accounting, human resources, payroll, and operations) from the Local Business Location;
- D. The Vendor has not claimed any other location as its principal place of business within the one (1) year period immediately preceding the bid posting date; and
- E. Less than fifty percent (50%) of the total equity interests in the business are owned, directly or indirectly, by one or more entities with a principal place of business located outside of Broward County. The Vendor certifies that the total equity interests in the owned, directly or indirectly, by one or more entities with a principal place of business Vendor located outside of Broward County is **0**.

If Option 2 selected, indicate **Local Business Location**:

**12717 W Sunrise Blvd Ste 153  
Sunrise FL 33323**

**Option 3:** The Vendor is both a **Local Business** and a **Locally Based Subsidiary** as each term is defined by Section 1-74, Broward County Code of Ordinances. The Vendor further certifies that:

- A. The Vendor has continuously maintained:
- i. for at least the one (1) year period immediately preceding the bid posting date (i.e., the date on which the solicitation was advertised),
  - ii. a physical business address located within the limits of Broward County, listed on the Vendor's valid business tax receipt issued by Broward County (unless exempt from business tax receipt requirements),
  - iii. in an area zoned for the conduct of such business,
  - iv. that the Vendor owns or has the legal right to use, and
  - v. from which the Vendor operates and performs on a day-to-day basis business that is a substantial component of the goods or services being offered to Broward County in connection with the applicable competitive solicitation (as so defined, the "Local Business Location");
- B. The Local Business Location is the primary business address of the majority of the Vendor's employees as of the bid posting date, and/or the majority of the work under the solicitation, if awarded to the Vendor, will be performed by employees of the Vendor whose primary business address is the Local Business Location;
- C. The Vendor's management directs, controls, and coordinates all or substantially all of the day-to-day activities of the entity (such as marketing, finance, accounting, human resources, payroll, and operations) from the Local Business Location;
- D. The Vendor has not claimed any other location as its principal place of business within the one (1) year period immediately preceding the bid posting date; and
- E. At least fifty percent (50%) of the total equity interests in the business are owned, directly or indirectly, by one or more entities with a principal place of business located outside of Broward County. The Vendor certifies that the total equity interests in the Vendor owned, directly or indirectly, by one or more entities with a principal place of business located outside of Broward County is .

If Option 3 selected, indicate **Local Business Location**:

- ☐ **Option 4:** The Vendor is a **joint venture** composed of one or more Local Businesses, Locally Based Businesses, or Locally Based Subsidiaries, as each term is defined by Section 1-74, Broward County Code of Ordinances. Fill in blanks with percentage equity interest or list "N/A" if section does not apply. The Vendor further certifies that:
- A. The proportion of equity interests in the joint venture owned by **Local Business (es)** (each Local Business must comply with all of the requirements stated in Option 1) is % of the total equity interests in the joint venture; and/or
  - B. The proportion of equity interests in the joint venture owned by **Locally Based Business(es)** (each Locally Based Business must comply with all of the requirements stated in Option 2) is % of the total equity interests in the joint venture; and/or
  - C. The proportion of equity interests in the joint venture owned by **Locally Based Subsidiary(ies)** (each Locally Based Subsidiary must comply with all of the requirements stated in Option 3) is % of the total equity interests in the joint venture.

If Option 4 selected, indicate the Local Business Location(s) (es) on separate sheet.

- ☐ **Option 5:** Vendor is not a Local Business, a Locally Based Business, or a Locally Based Subsidiary, as each term is defined by Section 1-74, Broward County Code of Ordinances.

**Required Supporting Documentation** (in addition to this form): Option 1 or 2 (**Local**

**Business or Locally Based Business**):

1. Broward County local business tax receipt.

Option 3 (**Locally Based Subsidiary**)

1. Broward County local business tax receipt.
2. Documentation identifying the Vendor's vertical corporate organization and names of parent entities if the Vendor is a Locally Based Subsidiary.

Option 4 (**joint venture** composed of one or more Local Business(es), Locally Based Business(es), or Locally Based Subsidiary(ies):

1. Broward County local business tax receipt(s) for each Local Business(es), Locally Based Business(es), and/or Locally Based Subsidiary(ies).
2. Executed joint venture agreement, if the Vendor is a joint venture.
3. If joint venture is comprised of one or more Locally Based Subsidiary(ies), submit documentation identifying the vertical corporate organization and parent entities name(s) of each Locally Based Subsidiary.

If requested by County (any option):

1. Written proof of the Vendor's ownership or right to use the real property at the Local Business Location.
2. Additional documentation relating to the parent entities of the Vendor.
3. Additional documentation demonstrating the applicable percentage of equity interests in the joint venture, if not shown in the joint venture agreement.
4. Any other documentation requested by County regarding the location from which the activities of the Vendor are directed, controlled, and coordinated.

By submitting this form, the Vendor certifies that if awarded a contract, it is the intent of the Vendor to remain at the Local Business Location address listed below (or another qualifying Local Business Location within Broward County) for the duration of the contract term, including any renewals or extensions. (If nonlocal Vendor, leave Local Business Location blank.)

**Indicate Local Business Location:**

**True and Correct Attestations:**

Any misleading, inaccurate, or false information or documentation submitted by any party affiliated with this procurement may lead to suspension and/or debarment from doing business with Broward County as authorized by the Broward County Procurement Code. The Vendor understands that, if after contract award, the County learns that any of the information provided by the Vendor on this was false, and the County determines, upon investigation, that the Vendor's provision of such false information was willful or intentional, the County may exercise any contractual right to terminate the contract. The provision of false or fraudulent information or documentation by a Vendor may subject the Vendor to civil and criminal penalties.

AUTHORIZED SIGNATURE/NAME: **Latoya Julien**

TITLE: **President**

VENDOR NAME: **ALJ Services LLC**

DATE: **05/23/2021**

Revised May 1, 2021

Supplier: **ALJ Services LLC****DOMESTIC PARTNERSHIP ACT CERTIFICATION (REQUIREMENT AND TIEBREAKER)**

Refer to Special Instructions to identify if Domestic Partnership Act is a requirement of the solicitation or acts only as a tiebreaker. If Domestic Partnership is a requirement of the solicitation, the completed and signed should be returned with the Vendor's submittal. If the is not provided with submittal, the Vendor must submit within three business days of County's request. Vendor may be deemed non-responsive for failure to fully comply within stated timeframes. To qualify for the Domestic Partnership tiebreaker criterion, the Vendor must currently offer the Domestic Partnership benefit and the completed and signed form must be returned at time of solicitation submittal.

The Domestic Partnership Act, Section 16 ½ -157, Broward County Code of Ordinances, as amended, requires all Vendors contracting with the County, in an amount over \$100,000 provide benefits to Domestic Partners of its employees, on the same basis as it provides benefits to employees' spouses, with certain exceptions as provided by the Ordinance.

For all submittals over \$100,000.00, the Vendor, by virtue of the signature below, certifies that it is aware of the requirements of Broward County's Domestic Partnership Act, Section 16-½ -157, Broward County Code of Ordinances; and certifies the following: (check only one below).

☐

1. The Vendor currently complies with the requirements of the County's Domestic Partnership Act and provides benefits to Domestic Partners of its employees on the same basis as it provides benefits to employees' spouses

☒

2. The Vendor will comply with the requirements of the County's Domestic Partnership Act at time of contract award and provide benefits to Domestic Partners of its employees on the same basis as it provides benefits to employees' spouses.

☐

3. The Vendor will not comply with the requirements of the County's Domestic Partnership Act at time of award.

☐

4. The Vendor does not need to comply with the requirements of the County's Domestic Partnership Act at time of award because the following exception(s) applies: **(check only one below)**.

☐

The Vendor employs less than five (5) employees.

☐

The Vendor does not provide benefits to employees' spouses.

☐

The Vendor is a governmental entity, not-for-profit corporation, or charitable organization.

☐

The Vendor is a religious organization, association, society, or non-profit charitable or educational institution.

☐

The Vendor provides an employee the cash equivalent of benefits. (Attach an affidavit in compliance with the Act stating the efforts taken to provide such benefits and the amount of the cash equivalent).

☐

The Vendor cannot comply with the provisions of the Domestic Partnership Act because it would violate the laws, rules or regulations of federal or state law or would violate or be inconsistent with the terms or conditions of a grant or contract with the United States or State of Florida. Indicate the law, statute or regulation (State the law, statute or regulation and attach explanation of its applicability).

**Latoya Julien**  
Authorized Signature/Name

**President**  
Title

**ALJ Services**  
Vendor Name

**05/23/2021**  
Date

Revised May 1, 2021

Supplier: **ALJ Services LLC**

### AGREEMENT EXEPTION FORM

The completed form(s) should be submitted with the solicitation response. If not submitted with solicitation response, it shall be deemed an affirmation by the Vendor that it accepts contract terms and conditions stated in the solicitation.

The Vendor must provide on the form below, any and all exceptions it takes to the contract terms and conditions stated in the solicitation, including all proposed modifications to the contract terms and conditions or proposed additional terms and conditions. Additionally, a brief justification specifically addressing each provision to which an exception is taken should be provided.

There are no exceptions to the contract terms and conditions state in this solicitation; or



The following exceptions are taken to the contract terms and conditions state in this solicitation:  
(use additional forms as needed; separate each Article/ Section number)



| Term or Condition<br>Article / Section | Insert proposed modifications to<br>the contract terms and conditions<br>or proposed additional terms and<br>condition | Provide brief justification for<br>proposed modifications |
|--|--|---|
|  |  |   |
|  |  |   |
|  |  |   |
|  |  |   |
|  |  |   |

**Vendor Name:**

Revised May 1, 2021

Supplier: **ALJ Services LLC****LITIGATION HISTORY FORM**

The completed form(s) should be returned with the Vendor's submittal. If not provided with submittal, the Vendor must submit within three business days of County's request. Vendor may be deemed non-responsive for failure to fully comply within stated timeframes.

- ☒ There are no material cases for this Vendor; or  
☐ Material Case(s) are disclosed below:

|   |   |
|---|---|
| Is this for a: (check type)<br><input type="checkbox"/> Parent, <input type="checkbox"/> Subsidiary, or<br><input type="checkbox"/> Predecessor Firm? | If Yes, name of Parent/Subsidiary/Predecessor:<br><br>Or No <input type="checkbox"/>  |
| Party   |   |
| Case Number, Name,<br>and Date Filed  |   |
| Name of Court or other<br>tribunal  |   |
| Type of Case  | Bankruptcy <input type="checkbox"/> Civil <input type="checkbox"/> Criminal <input type="checkbox"/> Administrative/Regulatory <input type="checkbox"/>   |
| Claim or Cause of Action and<br>Brief description of each Count   |   |
| Brief description of the Subject<br>Matter and Project Involved   |   |
| Disposition of Case<br><br>(Attach copy of any applicable<br>Judgment, Settlement<br>Agreement and Satisfaction of<br>Judgment.)                      | Pending <input type="checkbox"/> Settled <input type="checkbox"/> Dismissed <input type="checkbox"/><br><br>Judgment Vendor's Favor <input type="checkbox"/> Judgment Against Vendor <input type="checkbox"/><br><br>If Judgment Against, is Judgment Satisfied? <input type="checkbox"/> Yes <input type="checkbox"/> No |
| Opposing Counsel  | Name:<br>Email:<br>Telephone Number:  |

**Vendor Name:**

Revised May 1, 2021



**Supplier: ALJ Services LLC****VOLUME OF PREVIOUS PAYMENTS ATTESTATION  
FORM**

The completed and signed form should be returned with the Vendor's submittal. If not provided with submittal, the Vendor must submit within three business days of County's request. Failure to timely submit this form and supporting documentation may affect the Vendor's evaluation.

**This completed form MUST be included with the Vendor's submittal at the time of the opening deadline to be considered for a Tie Breaker criterion (if applicable).**

Points assigned for Volume of Previous Payments will be based on the amount paid-to-date by the County to a prime Vendor **MINUS** the Vendor's confirmed payments paid-to-date to approved certified County Business Enterprise (CBE) firms performing services as Vendor's subcontractor/subconsultant to obtain the CBE goal commitment as confirmed by County's Office of Economic and Small Business Development. Reporting must be within five (5) years of the current solicitation's opening date.

Vendor must list all received payments paid-to-date by contract as a prime vendor from Broward County Board of County Commissioners. Reporting must be within five (5) years of the current solicitation's opening date.

Vendor must also list all total confirmed payments paid-to-date by contract, to approved certified CBE firms utilized to obtain the contract's CBE goal commitment. Reporting must be within five (5) years of the current solicitation's opening date.

In accordance with Section 21.41(h)(4) and 21.42(d)(3) of the Broward County Procurement Code, the Vendor with the lowest dollar volume of payments previously paid by the County over a five-year period from the date of the submittal opening will receive the Tie Breaker.

**The Vendor attests to the following:**

| Item No. | Project Title | Contract No. | Department/ Division | Date Awarded | Prime: Paid to Date | CBE: Paid to Date |
|----------|---------------|--------------|----------------------|--------------|---------------------|-------------------|
| 1.       |               |              |                      |              |                     |                   |
| 2.       |               |              |                      |              |                     |                   |
| 3.       |               |              |                      |              |                     |                   |
| 4.       |               |              |                      |              |                     |                   |
| 5.       |               |              |                      |              |                     |                   |
| 6.       |               |              |                      |              |                     |                   |
| 7.       |               |              |                      |              |                     |                   |

Grand Total

Has the Vendor been a member/partner of a Joint Venture firm that was awarded a contract by the County?

Yes ☐ No ☒

If Yes, Vendor must submit a **Joint Vendor Volume of Work Attestation Form**.

**Vendor Name:**

Authorized Signature/Name

Title

Date

**VOLUME OF PREVIOUS PAYMENTS ATTESTATION  
FORM FOR JOINT VENTURE**

If applicable, this form and additional required documentation should be submitted with the Vendor's submittal. If not provided with submittal, the Vendor must submit within three business days of County's request. Failure to timely submit this form and supporting documentation may affect the Vendor's evaluation.

If a Joint Venture, the payments paid-to-date by contract provided must encompass the Joint Venture and each of the entities forming the Joint Venture.

Points assigned for Volume of Previous Payments will be based on the amount paid-to-date by contract to the Joint Venture firm **MINUS** all confirmed payments paid-to-date to approved certified CBE firms utilized to obtain the CBE goal commitment. Reporting must be within five (5) years of the current solicitation's opening date. Amount will then be multiplied by the member firm's equity percentage.

In accordance with Section 21.41(h)(4) and 21.42(d)(3) of the Broward County Procurement Code, the Vendor with the lowest dollar volume of payments previously paid by the County over a five-year period from the date of the submittal opening will receive the Tie Breaker.

**The Vendor attests to the following:**

| Item No. | Project Title | Contract No. | Department/ Division | Date Awarded | JV Equity Percent | Prime: Paid to Date | CBE: Paid to Date |
|----------|---------------|--------------|----------------------|--------------|-------------------|---------------------|-------------------|
| 1.       |               |              |                      |              |                   |                     |                   |
| 2.       |               |              |                      |              |                   |                     |                   |
| 3.       |               |              |                      |              |                   |                     |                   |
| 4.       |               |              |                      |              |                   |                     |                   |
| 5.       |               |              |                      |              |                   |                     |                   |
| 6.       |               |              |                      |              |                   |                     |                   |
| 7.       |               |              |                      |              |                   |                     |                   |
| 8.       |               |              |                      |              |                   |                     |                   |

Grand Total

Vendor is required to submit an executed Joint Venture agreement(s) and any amendments for each project listed above. Each agreement must be executed prior to the opening date of this solicitation.

**Vendor Name:****Authorized Signature/Name****Title****Date**

Revised May 1, 2021

Supplier: **ALJ Services LLC**

### **AFFILIATED ENTITIES OF THE PRINCIPAL(S) CERTIFICATION**

The completed form should be submitted with the solicitation response. If not submitted with solicitation response, it must be submitted within three business days of County's request. Failure to timely submit may result in Vendor being deemed non-responsive.

- a. All Vendors are required to disclose the names and addresses of "affiliated entities" of the Vendor's principal(s) over the last five (5) years (from the solicitation opening deadline) that have acted as a prime Vendor with the County.
- b. The County will review all affiliated entities of the Vendor's principal(s) for contract performance evaluations and the compliance history with the County's Small Business Development Program, including County Business Enterprise (CBE), Disadvantaged Business Enterprise (DBE) and Small Business Enterprise (SBE) goal attainment requirements. "Affiliated entities" of the principal(s) are those entities related to the Vendor by the sharing of stock or other means of control, including but not limited to a subsidiary, parent or sibling entity.
- c. The County will consider the contract performance evaluations and the compliance history of the affiliated entities of the Vendor's principals in its review and determination of responsibility.

The Vendor hereby certifies that: (select one)

- ☒ No principal of the proposing Vendor has prior affiliations that meet the criteria defined as "Affiliated entities"
- ☐ Principal(s) listed below have prior affiliations that meet the criteria defined as "Affiliated entities"

Principal's Name:

Names of Affiliated Entities:

Principal's Name:

Names of Affiliated Entities:

Principal's Name:

Names of Affiliated Entities:

Authorized Signature Name:

Title:

Vendor Name:

Date:

Revised May 1, 2021

**Supplier: ALJ Services LLC**

**Office of Economic and Small Business Requirements: CBE Reserve**

- A. In accordance with the Broward County Business Opportunity Act of 2012, Section 1-81, Code of Ordinances, as amended (the "Business Opportunity Act"), this solicitation is reserved for County Business Enterprise (CBE) firms (CBE Reserve).
- B. CBEs and non-CBEs may respond to the solicitation.
- C. The CBE with the lowest responsive and responsible Bid, or with the highest-ranked responsive and responsible Proposal, as compared to all other CBEs (the "CBE Presumptive Awardee"), shall be awarded the contract if the CBE Presumptive Awardee meets the following requirements, as applicable:
  - (1) Monetary Differential: The total Bid or Proposal amount of the CBE Presumptive Awardee: (a)(i) does not exceed Three Million Dollars (\$3,000,000) and (ii) does not exceed the total amount of the lowest responsive and responsible Bid, or the total amount of the highest-ranked responsive and responsible Proposal, as applicable, from a non-CBE by more than ten percent (10%); or (b)(i) exceeds Three Million Dollars (\$3,000,000) and (ii) does not exceed the total amount of the lowest responsive and responsible Bid, or the total amount of the highest-ranked responsive and responsible Proposal, as applicable, from a non-CBE by more than five percent (5%); and
  - (2) Points Differential: For competitive solicitations in which the Proposals are assigned point totals, after deducting the points awarded for price from the total points awarded to each applicable Proposal, the total points assigned to the CBE Presumptive Awardee: (a) for Proposals that do not exceed Three Million Dollars (\$3,000,000), are not more than ten percent (10%) less than the total points assigned to the highest-ranked responsive and responsible non-CBE; or (b) for Proposals that exceed Three Million Dollars (\$3,000,000), are not more than five percent (5%) less than the total points assigned to the highest-ranked responsive and responsible non-CBE.

If the CBE Presumptive Awardee does not meet the above requirements, as applicable, then the CBE with the next lowest responsive and responsible Bid, or the next highest-ranked responsive and responsible Proposal, as compared to all other CBEs, will be deemed the CBE Presumptive Awardee and awarded the contract if the CBE Presumptive Awardee meets the above requirements, as applicable. If no CBE Presumptive Awardee meets the above requirements, as applicable, the award shall be made to the non-CBE that submits the lowest responsive and responsible Bid, or the highest-ranked responsive and responsible Proposal, provided the Director of Purchasing determines the total amount of the Bid or Proposal is fair and reasonable, unless (a) the Director of Office of Economic and Small Business Development (OESBD) issues a written determination that re-solicitation with modified specifications is likely to result in one or more Bids or Proposals from CBEs that would be eligible to receive the contract award; and (b) the Director of Purchasing issues a written determination that the delay occasioned by re-solicitation would not materially harm the County's interests.

- D. If a non-CBE is awarded the contract because no CBE with capacity to perform the work submits a responsive and responsible Bid or Proposal, or because no CBE meets the applicable requirements stated above, any contract awarded to a non-CBE must include at least a twenty-five percent (25%) CBE goal (unless the CBE goal is waived or otherwise modified by Board action).
- E. It is the Vendor's responsibility to ensure compliance with the CBE requirements and adhere to solicitation deadlines. The Vendor must contact OESBD to verify current CBE status or to obtain CBE certification.
- F. The Work may only be performed by CBEs. The Vendor must perform one hundred percent (100%) of the Work as the prime Vendor or the prime Vendor may subcontract portions of Work to other CBEs. If the prime Vendor intends to subcontract any portion of the Work, the Vendor must complete a Letter of Intent (refer to Section G below).
- G. CBE Program Requirements: Vendor should submit all required forms and information with its solicitation submittal as a matter of responsibility. If the required forms and information are not provided with the Vendor's solicitation submittal, then Vendor must supply the required forms and information no later than three (3) business days after request by OESBD. Vendor may be deemed non-responsive for failure to fully comply with this solicitation and CBE Program Requirements within these stated timeframes.

1. Vendor should include in its solicitation submittal a Letter of Intent Between Bidder/Offeror and County Business Enterprise (CBE) Subcontractor/Supplier (LOI) for each CBE the Vendor intends to use to achieve the assigned reserve or CBE participation goal. If the Vendor is a CBE performing 100% of the work, an LOI should be submitted stating that 100% of the work will be completed by the CBE. The form is available at the following link:  
<http://www.broward.org/EconDev/Documents/CBELetterOfIntent.pdf>
2. If Vendor is unable to attain the CBE participation goal or reserve, Vendor should include in its solicitation submittal an Application for Evaluation of Good Faith Efforts and all of the required supporting information. The is available at the following link:  
<http://www.broward.org/EconDev/WhatWeDo/Documents/GoodFaithEffortEval.pdf>
- H. A certified firm must provide a commercially useful function for the Project and may not act as a broker. A certified firm that seeks to act as a broker, or that does not provide a commercially useful function for the Project shall be subject to decertification by OESBD.
- I. Vendors are encouraged to purchase materials from certified CBE firms whenever possible.
- J. A joint venture is only eligible for award if all members of the joint venture are certified CBE firms.
- K. OESBD maintains an online directory of CBE firms. The online directory is available for use by Vendors at <https://webapps4.broward.org/smallbusiness/sbdirectory.aspx>
- L. For detailed information regarding the CBE Program contact the OESBD at (954) 357-6400 or visit the office's website at: <http://www.broward.org/EconDev/SmallBusiness/>
- M. If awarded the contract, Vendor agrees to and shall comply with all applicable requirements of this solicitation, the Business Opportunity Act, and the CBE Program in the award and administration of the contract, including the following:
  1. No party to this contract may discriminate on the basis of race, color, sex, religion, national origin, disability, age, marital status, political affiliation, sexual orientation, pregnancy, or gender identity and expression in the performance of this contract.
  2. All entities that seek to conduct business with the County, including Vendor or any Prime Contractors, Subcontractors, and Bidders/Offerors shall conduct such business activities in a fair and reasonable manner, free from fraud, coercion, collusion, intimidation, or bad faith. Failure to do so may result in the cancellation of this solicitation, cessation of contract negotiations, revocation of CBE certification, and suspension or debarment from future contracts.
  3. If Vendor fails to meet or make Good Faith Efforts (as defined in the Business Opportunity Act) to meet the CBE participation commitment (the "Commitment"), including CBE reserve, then Vendor shall pay the County liquidated damages in an amount equal to fifty percent (50%) of the actual dollar amount by which Vendor failed to achieve the Commitment, up to a maximum amount of ten percent (10%) of the total contract amount, excluding costs and reimbursable expenses. An example of this calculation is stated in Section 1-81.7, Broward County Code of Ordinances.
  4. Vendor shall comply with all applicable requirements of the Business Opportunity Act in the award of this contract. Failure by Vendor to carry out any of these requirements shall constitute a material breach of the contract, which shall permit the County to terminate this contract or to exercise any other remedy provided under this contract, the Broward County Code of Ordinances, the Broward County Administrative Code, or other applicable laws, with all such remedies being cumulative.
  5. Vendor shall pay its CBE subcontractors and suppliers, within fifteen (15) days following receipt of payment from the County, for all completed subcontracted work and supplies. If Vendor withholds an amount from CBE subcontractors or suppliers as retainage, such retainage shall be released and paid within fifteen (15) days following receipt of payment of retained amounts from the County.
  6. Vendor understands that the County will monitor Vendor's compliance with the CBE Program requirements. All Vendors must provide OESBD with a Monthly Utilization Report (MUR) to confirm its compliance with the Commitment agreed to in the contract; timely submission of the MUR every month throughout the term of the contract, including amendment and extension terms, is a condition of the County's payment of Vendor under the contract.

This is also available  
[www.broward.org/econdev/SmallBusiness/Pages/compliance.aspx](http://www.broward.org/econdev/SmallBusiness/Pages/compliance.aspx)

online at:

Revised May 1, 2021

**Supplier: ALJ Services LLC**

**Office of Economic and Small Business Requirements: Small Business Enterprises**

- A. In accordance with the Broward County Business Opportunity Act of 2012, codified in Section 1-81 of the Broward County Code of Ordinances, as amended (the "Business Opportunity Act"), this solicitation is reserved for Small Business Enterprises (SBE).
- B. Only Vendors that are currently certified as SBEs or obtain SBE certification prior to the solicitation due date will be eligible for award of this contract award. Vendors are SBE-certified to provide goods and/or services to the County based on the Vendors' demonstration to the Office of Economic and Small Business Development (OESBD) that they provide such goods and/or services during the normal course of their respective businesses. Brokers are not eligible for certification.
- C. An SBE-certified Vendor must provide a commercially useful function for a project. A SBE-certified Vendor that seeks to act as a broker or does not provide a commercially useful function on a project shall be subject to decertification by OESBD.
- D. It is the Vendor's responsibility to ensure it is compliant with the Business Opportunity Act related requirements and solicitation deadlines by contacting OESBD to verify the Vendor's current SBE status or to obtain the applicable SBE certification.
- E. For detailed information regarding SBEs or to find the application for certification, contact OESBD at (954) 357-6400 or visit the website at: [www.broward.org/EconDev/SmallBusiness](http://www.broward.org/EconDev/SmallBusiness).

Revised May 1, 2021



**Supplier: ALJ Services LLC****VENDOR QUESTIONNAIRE AND STANDARD CERTIFICATIONS**  
**Request for Proposals, Request for Qualifications, or Request for Letters of Interest**

The completed form, including acknowledgment of the standard certifications and should be submitted with the solicitation response. If not submitted with solicitation response, it must be submitted within three business days of County's written request. Failure to timely submit may affect Vendor's evaluation.

**If a response requires additional information, the Vendor should upload a written detailed response with submittal; each response should be numbered to match the question number.** The completed questionnaire and attached responses will become part of the procurement record. It is imperative that the person completing the Vendor Questionnaire be knowledgeable about the proposing Vendor's business and operations.

1. Legal business name: **ALJ Services**
2. Doing Business As/Fictitious Name (if applicable):
3. Federal Employer I.D. no. (FEIN): **47-2007585**
4. Dun and Bradstreet No.: [REDACTED]
5. Website address (if applicable):
6. Principal place of business address:
7. Office location responsible for this project: **12717 W Sunrise Blvd St. 153  
Sunrise FL 33323**
8. Telephone no.: **786-487-8136** Fax no.:
9. Type of business (check appropriate box):
  - ☐ Corporation (specify the state of incorporation):
  - ☐ Sole Proprietor
  - ☒ Limited Liability Company (LLC)
  - ☐ Limited Partnership
  - ☐ General Partnership (State and County filled in)
  - ☐ Other – Specify
10. List [Florida Department of State, Division of Corporations](#) document number (or registration number if fictitious name):  
**L14000152001**
11. List name and title of each principal, owner, officer, and major shareholder:
  - a) **Latoya Julien**
  - b)
  - c)
  - d)
12. AUTHORIZED CONTACT(S) FOR YOUR FIRM:  
Name: **LaToya Julien**  
Title: **President**  
E-mail: **Ljulien@aljsconsultant.com**  
Telephone No.: **786-487-8136**  
  
Name: **Antonella Julien**  
Title: **Ass. Manager**  
E-mail: **Ljulien@aljsconsultant.com**  
Telephone No.: [REDACTED]
13. Has your firm, its principals, officers or predecessor organization(s) been debarred or suspended by any government entity within the last three years? If yes, specify details in an attached written response. ☐ Yes ☐ No
14. Has your firm, its principals, officers or predecessor organization(s) ever been debarred or suspended by any government entity? If yes, specify details in an attached written response, including the reinstatement date, if granted.  
☐ Yes ☐ No
15. Has your firm ever failed to complete any services and/or delivery of products during the last three (3) years? If yes, specify details in an attached written response. ☐ Yes ☐ No
16. Is your firm or any of its principals or officers currently principals or officers of another organization? If yes, specify details in an attached written response. ☐ Yes ☐ No
17. Have any voluntary or involuntary bankruptcy petitions been filed by or against your firm, its parent or subsidiaries or predecessor organizations during the last three years? If yes, specify details in an attached written response. ☐ Yes ☐ No

18. Has your firm's surety ever intervened to assist in the completion of a contract or have Performance and/or Payment Bond claims been made to your firm or its predecessor's sureties during the last three years? If yes, specify details in an attached written response, including contact information for owner and surety. ☐ Yes ☐ No
19. Has your firm ever failed to complete any work awarded to you, services and/or delivery of products during the last three (3) years? If yes, specify details in an attached written response. ☐ Yes ☐ No
20. Has your firm ever been terminated from a contract within the last three years? If yes, specify details in an attached written response. ☐ Yes ☐ No
21. Living Wage solicitations only: In determining what, if any, fiscal impact(s) are a result of the Ordinance for this solicitation, provide the following for informational purposes only. Response is not considered in determining the award of the contract.  
Living Wage had an effect on the pricing Yes ☒ No ☐ N/A ☐  
If yes, Living Wage increased the pricing by 2%% or decreased the pricing by %.

**Cone of Silence Requirement Certification:**

The Cone of Silence Ordinance, Section 1-266, Broward County Code of Ordinances prohibits certain communications among Vendors, Commissioners, County staff, and Selection or Evaluation Committee members. Identify on a separate sheet any violations of this Ordinance by any members of the responding firm or its joint ventures. After the application of the Cone of Silence, inquiries regarding this solicitation should be directed to the Director of Purchasing or designee. The Cone of Silence terminates when the County Commission or other awarding authority takes action which ends the solicitation.

The Vendor hereby certifies that: (check each box)

- ☒ The Vendor has read Cone of Silence Ordinance, Section 1-266, Broward County Code of Ordinances; and
- ☒ The Vendor understands that the Cone of Silence for this competitive solicitation shall be in effect beginning upon the appointment of the Selection or Evaluation Committee, for communication regarding this solicitation with the County Administrator, Deputy County Administrator, Assistant County Administrators, and Assistants to the County Administrator and their respective support staff or any person, including Evaluation or Selection Committee members appointed to evaluate or recommend selection in this RFP/RLI process. For Communication with County Commissioners and Commission staff, the Cone of Silence allows communication until the initial Evaluation or Selection Committee Meeting.
- ☒ The vendor understands that they may communicate with a representative of the Office of Economic and Small Business Development ("OESBD") at any time regarding a solicitation or regarding participation of Small Business Enterprises or County Business Enterprises in a solicitation. OESBD may be contacted at (954) 357-6400. The Cone of Silence also permits communication with certain other County employees (refer to the Cone of Silence Ordinance).
- ☒ The Vendor agrees to comply with the requirements of the Cone of Silence Ordinance.

**Drug-Free Workplace Requirements Certification:**

Section 21.23(f) of the Broward County Procurement Code requires awards of all competitive solicitations requiring Board award be made only to firms certifying the establishment of a drug free workplace program. The program must consist of:

1. Publishing a statement notifying its employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the offeror's workplace, and specifying the actions that will be taken against employees for violations of such prohibition;
2. Establishing a continuing drug-free awareness program to inform its employees about:
  - a. The dangers of drug abuse in the workplace;
  - b. The offeror's policy of maintaining a drug-free workplace;
  - c. Any available drug counseling, rehabilitation, and employee assistance programs; and
  - d. The penalties that may be imposed upon employees for drug abuse violations occurring in the workplace;
3. Giving all employees engaged in performance of the contract a copy of the statement required by subparagraph 1;
4. Notifying all employees, in writing, of the statement required by subparagraph 1, that as a condition of employment on a covered contract, the employee shall:
  - a. Abide by the terms of the statement; and
  - b. Notify the employer in writing of the employee's conviction of, or plea of guilty or nolo contendere to, any violation of Chapter 893 or of any controlled substance law of the United States or of any state, for a violation occurring in the workplace NO later than five days after such conviction.

5. Notifying Broward County government in writing within 10 calendar days after receiving notice under subdivision 4.b above, from an employee or otherwise receiving actual notice of such conviction. The notice shall include the position title of the employee;
6. Within 30 calendar days after receiving notice under subparagraph 4 of a conviction, taking one of the following actions with respect to an employee who is convicted of a drug abuse violation occurring in the workplace:
  - a. Taking appropriate personnel action against such employee, up to and including termination; or
  - b. Requiring such employee to participate satisfactorily in a drug abuse assistance or rehabilitation program approved for such purposes by a federal, state, or local health, law enforcement, or other appropriate agency; and
7. Making a good faith effort to maintain a drug-free workplace program through implementation of subparagraphs 1 through 6.

The Vendor hereby certifies that: (check box)

- ☒ The Vendor certifies that it has established a drug free workplace program in accordance with the above requirements.

**Non-Collusion Certification:**

Vendor shall disclose, to their best knowledge, any Broward County officer or employee, or any relative of any such officer or employee as defined in Section 112.3135 (1) (c), Florida Statutes, who is an officer or director of, or has a material interest in, the Vendor's business, who is in a position to influence this procurement. Any Broward County officer or employee who has any input into the writing of specifications or requirements, solicitation of offers, decision to award, evaluation of offers, or any other activity pertinent to this procurement is presumed, for purposes hereof, to be in a position to influence this procurement. Failure of a Vendor to disclose any relationship described herein shall be reason for debarment in accordance with the provisions of the Broward County Procurement Code.

The Vendor hereby certifies that: (select one)

- ☒ The Vendor certifies that this offer is made independently and free from collusion; or
- ☐ The Vendor is disclosing names of officers or employees who have a material interest in this procurement and is in a position to influence this procurement. Vendor must include a list of name(s), and relationship(s) with its submittal.

**Public Entities Crimes Certification:**

In accordance with Public Entity Crimes, Section 287.133, Florida Statutes, a person or affiliate placed on the convicted vendor list following a conviction for a public entity crime may not submit on a contract: to provide any goods or services; for construction or repair of a public building or public work; for leases of real property to a public entity; and may not be awarded or perform work as a contractor, supplier, subcontractor, or consultant under a contract with any public entity; and may not transact business with any public entity in excess of the threshold amount provided in s. 287.017 for Category Two for a period of 36 months following the date of being placed on the convicted vendor list.

The Vendor hereby certifies that: (check box)

- ☐ The Vendor certifies that no person or affiliates of the Vendor are currently on the convicted vendor list and/or has not been found to commit a public entity crime, as described in the statutes.

**Scrutinized Companies List Certification:**

Any company, principals, or owners on the Scrutinized Companies with Activities in Sudan List, the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, or the Scrutinized Companies that Boycott Israel List is prohibited from submitting a response to a solicitation for goods or services in an amount equal to or greater than \$1 million.

The Vendor hereby certifies that: (check each box)

- ☒ The Vendor, owners, or principals are aware of the requirements of Sections 287.135, 215.473, and 215.4275, Florida Statutes, regarding Companies on the Scrutinized Companies with Activities in Sudan List the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, or the Scrutinized Companies that Boycott Israel List; and
- ☒ The Vendor, owners, or principals, are eligible to participate in this solicitation and are not listed on either the Scrutinized Companies with Activities in Sudan List, the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, or the Scrutinized Companies that Boycott Israel List; and

- ☒ If awarded the Contract, the Vendor, owners, or principals will immediately notify the County in writing if any of its principals are placed on the Scrutinized Companies with Activities in Sudan List, the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, or the Scrutinized Companies that Boycott Israel List.

I hereby certify the information provided in the Vendor Questionnaire and Standard Certifications:

**Latoya Julien**

\*AUTHORIZED SIGNATURE/NAME

**President**

TITLE

**05/24/2021**

DATE

Vendor Name: **ALJ Servies**

\* I certify that I am authorized to sign this solicitation response on behalf of the Vendor as indicated in Certificate as to Corporate Principal, designation letter by Director/Corporate Officer, or other business authorization to bind on behalf of the Vendor. As the Vendor's authorized representative, I attest that any and all statements, oral, written or otherwise, made in support of the Vendor's response, are accurate, true and correct. I also acknowledge that inaccurate, untruthful, or incorrect statements made in support of the Vendor's response may be used by the County as a basis for rejection, rescission of the award, or termination of the contract and may also serve as the basis for debarment of Vendor pursuant to PART XI of the Broward County Procurement Code. I certify that the Vendor's response is made without prior understanding, agreement, or connection with any corporation, firm or person submitting a response for the same items/services, and is in all respects fair and without collusion or fraud. I also certify that the Vendor agrees to abide by all terms and conditions of this solicitation, acknowledge and accept all of the solicitation pages as well as any special instructions sheet(s).

Revised May 1, 2021

Supplier: **ALJ Services LLC**

**SUBCONTRACTORS/SUBCONSULTANTS/SUPPLIERS REQUIREMENT**

**Request for Proposals, Request for Qualifications, or Request for Letters of Interest**

The following forms and supporting information (if applicable) should be returned with Vendor's submittal. If not provided with submittal, the Vendor must submit within three business days of County's request. Failure to timely submit may affect Vendor's evaluation.

- A. The Vendor shall submit a listing of all subcontractors, subconsultants and major material suppliers (firms), if any, and the portion of the contract they will perform. A major material supplier is considered any firm that provides construction material for construction contracts, or commodities for service contracts in excess of \$50,000, to the Vendor.
- B. If participation goals apply to the contract, only non-certified firms shall be identified on the form. A non-certified firm is a firm that is not listed as a firm for attainment of participation goals (ex. County Business Enterprise or Disadvantaged Business Enterprise), if applicable to the solicitation.
- C. This list shall be kept up-to-date for the duration of the contract. If subcontractors, subconsultants or suppliers are stated, this does not relieve the Vendor from the prime responsibility of full and complete satisfactory performance under any awarded contract.
- D. After completion of the contract/final payment, the Vendor shall certify the final list of non-certified subcontractors, subconsultants, and suppliers that performed or provided services to the County for the referenced contract.
- E. The Vendor has confirmed that none of the recommended subcontractors, subconsultants, or suppliers' principal(s), officer(s), affiliate(s) or any other related companies have been debarred from doing business with Broward County or any other governmental agency.

If none, check the box below on this form. Use additional form(s) in Periscope S2G.

None - ☒

- 1. Subcontracted Firm's Name:  
Subcontracted Firm's Address:  
Subcontracted Firm's Telephone Number:  
Contact Person's Name and Position:  
Contact Person's E-Mail Address:  
Estimated Subcontract/Supplies Contract Amount:  
Type of Work/Supplies Provided:
- 2. Subcontracted Firm's Name:  
Subcontracted Firm's Address:  
Subcontracted Firm's Telephone Number:  
Contact Person's Name and Position:  
Contact Person's E-Mail Address:  
Estimated Subcontract/Supplies Contract Amount:  
Type of Work/Supplies Provided:
- 3. Subcontracted Firm's Name:  
Subcontracted Firm's Address:  
Subcontracted Firm's Telephone Number:  
Contact Person's Name and Position:  
Contact Person's E-Mail Address:  
Estimated Subcontract/Supplies Contract Amount:

Type of Work/Supplies Provided:

4. Subcontracted Firm's Name:  
Subcontracted Firm's Address:  
Subcontracted Firm's Telephone Number:  
Contact Person's Name and Position:  
Contact Person's E-Mail Address:  
Estimated Subcontract/Supplies Contract Amount:  
Type of Work/Supplies Provided:

I certify that the information submitted in this report is in fact true and correct to the best of my knowledge.

**Authorized Signature/Name**

**Title**

**Vendor Name**

**Date**

Revised May 1, 2021

Supplier: **ALJ Services LLC**

**Workforce Investment Program Requirements:**

- A. In accordance with [Broward County Workforce Investment Program, Administrative Code, Section 19.211, the Workforce Investment Program](#) (Program) this solicitation is a covered contract if the open-end contract award value exceeds \$500,000 per year or if the individual project value exceeds \$500,000 under a fixed-term contract. The Program encourages Vendors to utilize [CareerSource Broward](#) (CareerSource) and their contract partners as a firstsource for employment candidates for work on County-funded projects, and encourages investment in Broward County economic development through the hiring of economically disadvantaged or hard-to-hire individuals.
- B. Compliance with the Program, including compliance with First Source Referral and the Qualifying New Hires goals, is a matter of responsibility. Vendor should submit the **Workforce Investment Program Certification Form** with its response. If not provided with solicitation submittal, the Vendor must supply within three business days of County's request. Vendor may be deemed non-responsible for failure to comply within stated timeframes.
- C. The following is a summary of requirements contained in the Program. This summary is not all-inclusive of the requirements of the Program. If there is any conflict between the following summary and the language in the Program, the language in the Program shall prevail. In compliance with the Program, Vendor (and/or its subcontractors) shall agree to:
1. be bound to contractual obligations under the contract;
  2. use good faith efforts to meet First Source Referral goal for vacancies that result from award of this contract;
  3. publicly advertise any vacancies that are the direct result of this contract, exclusively with CareerSource for at least five (5) business days;
  4. review qualifications of CareerSource's Qualified Referrals and use good faith efforts to interview Qualified Referrals that appear to meet the required qualifications;
  5. use good faith efforts to hire Qualifying New Hires (as defined by the Program) for at least fifty percent (50%) of the vacancies (rounded up) that are the direct result of this contract;
  6. obtain a hired worker's written certification, attesting to a status as a Qualifying New Hire, Economically Disadvantaged Worker, or Hard-to-Hire worker (if applicable);
  7. retain records relating to Program requirements, including: records of all applicable vacancies; job order requests to CareerSource; qualified referral lists; and records of candidates interviewed and the outcome of the interviews.
  8. provide to the County any documents and records demonstrating Vendor's compliance and good faith efforts to comply with the Program;
  9. submit to the County an annual report by January 31<sup>st</sup> and within 30 days of contract completion or expiration; and
  10. ensure that all of its subcontractors comply with the requirements of the Program.
- D. Further information about the Program, Vendor's obligations, and the Qualifying New Hire's certification may be obtained on the Office of Economic and Small Business Development website:  
[broward.org/econdev/Pages/WorkforceInvestmentProgram.aspx](http://broward.org/econdev/Pages/WorkforceInvestmentProgram.aspx). Vendor is responsible for reading and understanding requirements of the Program.
- E. Subcontractors: Vendor's subcontractors shall use good faith efforts to meet the First Source Referral and the Qualifying New Hires goals, in accordance with the Program. The Vendor shall include in any subcontracts a requirement that the all subcontractors comply with the Program



requirements. The Vendor shall be responsible for compliance by any subcontractor with the Program as it applies to their subcontract.

- F. Reporting: Vendor shall maintain and make available to County upon request all records documenting Vendor's compliance and its subcontractors' compliance with the requirements of the Program, and shall submit the required reports to the Contract Administrator annually by January 31 and within thirty (30) days after the conclusion of this contract. Failure to timely comply with reporting requirements shall constitute a material breach of this contract.
- G. Evaluation: The Contract Administrator will document the Vendor's compliance and good faith efforts as part of the Vendor's Performance Evaluation.
- H. Failure to demonstrate good faith efforts to meet the First Source Referral and the Qualifying New Hires goal shall constitute a material breach of this contract.

### **WORKFORCE INVESTMENT PROGRAM CERTIFICATION**

This form(s) should be returned with the Vendor's submittal. If not provided with solicitation submittal, the Vendor must supply information within three business days of County's request. Vendor may be deemed non-responsible for failure to comply within stated timeframes.

In accordance with the Workforce Investment Program (Vendor) agrees to be bound to the contractual obligations of the Workforce Investment Program, Broward County Administrative Code Section 19.211, requiring our firm to use good faith efforts to meet the First Source Referral Goal and the Qualifying New Hires Goal.

The statement must be signed by an authorized signatory of the firm. Receipt of the signed statement from the Vendor is a matter of responsibility. A firm not offering an affirmative response in this regard will be found "non-responsible" to the solicitation and not eligible for further evaluation or award.

**Latoya Julien**  
AUTHORIZED SIGNATURE/NAME

**President**  
TITLE

**05/23/2021**  
DATE

Revised May 1, 2021

Supplier: **ALJ Services LLC**

**LOBBYIST REGISTRATION REQUIREMENT CERTIFICATION**

The completed should be submitted with the solicitation response but must be submitted within three business days of County's request. Vendor may be deemed non-responsive for failure to fully comply within stated timeframes.

The Vendor certifies that it understands if it has retained a lobbyist(s) to lobby in connection with a competitive solicitation, it shall be deemed non-responsive unless the firm, in responding to the competitive solicitation, certifies that each lobbyist retained has timely filed the registration or amended registration required under Broward County Lobbyist Registration Act, Section 1-262, Broward County Code of Ordinances; and it understands that if, after awarding a contract in connection with the solicitation, the County learns that the certification was erroneous, and upon investigation determines that the error was willful or intentional on the part of the Vendor, the County may, on that basis, exercise any contractual right to terminate the contract for convenience.

The Vendor hereby certifies that: (select one)

- ☒ It has not retained a lobbyist(s) to lobby in connection with this competitive solicitation; however, if retained after the solicitation, the County will be notified.
- ☐ It has retained a lobbyist(s) to lobby in connection with this competitive solicitation and certified that each lobbyist retained has timely filed the registration or amended registration required under Broward County Lobbyist Registration Act, Section 1-262, Broward County Code of Ordinances.

It is a requirement of this solicitation that the names of any and all lobbyists retained to lobby in connection with this solicitation be listed below:

Name of Lobbyist:

Lobbyist's Firm:

Phone:

E-mail:

Name of Lobbyist:

Lobbyist's Firm:

Phone:

E-mail:

**Authorized Signature/Name**

**TITLE**

**Vendor Name**

**DATE**

Revised May 1, 2021

## Supplier: ALJ Services LLC



Finance and Administrative Services Department

### **PURCHASING DIVISION**

115 S. Andrews Avenue, Room 212 • Fort Lauderdale, Florida 33301 • 954-357-8066 • FAX 954-357-8535

### **Summary of Vendor Rights Regarding Broward County Competitive Solicitations**

The purpose of this document is to provide vendors with a summary of their rights to object to or protest a proposed award or recommended ranking of vendors in connection with Broward County competitive solicitations. These rights are fully set forth in the Broward County Procurement Code, which is available here: <https://www.broward.org/purchasing>.

#### **1. Right to Object**

The right to object is available for solicitations conducted through Requests for Proposals ("RFPs"), Requests for Letters of Interest ("RLIs"), or Requests for Qualifications ("RFQs"). In such solicitations, vendors may object in writing to a proposed recommendation of ranking made by an Evaluation Committee. Objections must be filed within three (3) business days after the proposed ranking is posted on the Purchasing Division's website. The contents of an objection must comply with the requirements set forth in Section 21.42(h) of the Procurement Code. Failure to timely and fully meet any requirement will result in a loss of the right to object.

#### **2. Right to Protest**

The right to protest is available for RFPs, RLIs, or RFQs and in solicitations conducted through Invitations to Bid ("ITBs") with a value equal to or greater than the Mandatory Bid Amount (i.e. \$100,000). In RFPs, RLIs, or RFQs, vendors may protest a proposed ranking made by an Evaluation Committee. In ITBs, vendors may protest a proposed award.

In all cases, protests must be filed in writing within five (5) business days after a proposed award or ranking is posted in Purchasing Division's website. Additional requirements for a protest are set forth in Part X of the Broward County Procurement Code. Failure to timely and fully meet any requirement will result in a loss of protest rights.

Vendors may appeal the denial of a protest. Appeals may require payment of an appeal bond. Additional requirements for an appeal are set forth in Part XII of the Broward County Procurement Code. Failure to timely and fully meet any requirement will result in a loss of appeal rights.

#### **3. Cone of Silence: Right to Contact OESBD**

Please be aware that a Cone of Silence remains in effect for competitive solicitations until a solicitation is completed or a contract is awarded. During that time period, vendors may not contact certain County officials and employees regarding a solicitation. Substantial penalties may result from even an unintentional violation. For further information, please contact the Purchasing Division at 954-357-6066 or refer to the Cone of Silence Ordinance which is available here: <http://www.broward.org/Purchasing/Documents/ConeofSilence.pdf>

Vendors may communicate with a representative of the Office of Economic and Small Business Development ("OESBD") at any time regarding a solicitation or regarding participation of Small Business Enterprises or County Business Enterprises in a solicitation. OESBD may be contacted at (954) 357-6400. The Cone of Silence also permits communication with certain other County employees (please see the Cone of Silence Ordinance at the above link for further details).

Revised May 1, 2021

Supplier: **ALJ Services LLC**

### CRIMINAL HISTORY SCREENING PRACTICES CERTIFICATION FORM

The completed and signed form should be returned with Vendor's submittal. If Vendor does not provide it with the submittal, Vendor must submit the completed and signed form within three business days after County's request. Vendor shall be deemed nonresponsive for failure to fully comply within stated timeframes.

Section 26-125(d) of the Broward County Code of Ordinances ("Criminal History Screening Practices") requires that a Vendor seeking a contract with Broward County, in the amount of \$100,000 or more, shall certify that it has implemented, or will implement upon award of the contract, policies, practices, and procedures regarding inquiry into the criminal history of an applicant for employment, including a criminal history background check of any such person, that preclude inquiry into an applicant's criminal history until the applicant is selected as a finalist and interviewed for the position. The failure of Vendor to comply with Section 26-125(d) at any time during the contract term shall constitute a material breach of the contract, entitling Broward County to pursue any remedy permitted under the contract and any other remedy provided under applicable law. If Vendor fails to comply with Section 26-125(d) at any time during the contract term, Broward County may, in addition to all other available remedies, terminate the contract and Vendor may be subject to debarment or suspension proceedings consistent with the procedures in Chapter 21 of the Broward County Administrative Code.

By signing below, Vendor certifies that it is aware of the requirements of Section 26-125(d), Broward County Code of Ordinances, and certifies the following: (check only one below).

☒ Vendor certifies it has implemented, or will implement upon award of the contract, policies, practices, and procedures regarding inquiry into the criminal history of an applicant for employment, including a criminal history background check of any such person, that preclude inquiry into an applicant's criminal history until the applicant is selected as a finalist and interviewed for the position.

☐ Vendor is exempt from the requirements of Section 26-125(d) of the Broward County Code of Ordinances because Vendor is required by applicable federal, state, or local law to conduct a criminal history background check in connection with potential employment at a time or in a manner that would otherwise be prohibited by this section, or because Vendor is a governmental agency.

AUTHORIZED SIGNATURE/ NAME: **Latoya Julien**

VENDOR NAME: **ALJ Services**

TITLE: **President**

DATE: **05/23/2021**

Revised May 1, 2021