Bid Tabulation Packet
for
Solicitation BLD2121632P1

Janitorial Services - County Facilities

Bid Designation: Public

Broward County Board of County Commissioners

Mckenzie's Cleaning INC

Bid Contact **Terriann Mckenzie**
terriannmckenzie@gmail.com
Ph 786-623-1603

Address **3600 S State Rd 7 suite 323**
Miramar, FL 33023

Qualifications **CBE DBE MBE SB WBE**

Item #	Line Item	Notes	Unit Price	Qty/Unit		Attch.	Docs
BLD2121632P1--01-01	BLD2121632P1: Janitorial Services - Branch Libraries - Agreement No. 1	**Supplier Product Code: Provide What Percentage (%) of Bid Price is Labor Cost**: 78	**First Offer - $6,045,520.84**	1 / lump sum	**$6,045,520.84**	**Y**	**Y**
BLD2121632P1--01-02	BLD2121632P1: Jantorial Services - Large Facilities Group 1 - Agreement No. 2	**Supplier Product Code: Provide What Percentage (%) of Bid Price is Labor Cost**: 78	**First Offer - $2,486,960.26**	1 / lump sum	**$2,486,960.26**		**Y**
BLD2121632P1--01-03	BLD2121632P1: Janitorial Services - Large Facilities Group 2 - Agreement No. 3	**Supplier Product Code: Provide What Percentage (%) of Bid Price is Labor Cost**: 78	**First Offer - $1,719,101.22**	1 / lump sum	**$1,719,101.22**		**Y**
BLD2121632P1--01-04	BLD2121632P1: Janitorial Services - Large Facilities Group 3 - Agreement No. 4	**Supplier Product Code: Provide What Percentage (%) of Bid Price is**	**First Offer - $2,640,460.48**	1 / lump sum	**$2,640,460.48**		**Y**

Labor Cost: 78

BLD2121632P1--01-05	BLD2121632P1: Janitorial Services - Large Facilities Group 4 - Agreement No. 5	**Supplier Product Code: Provide What Percentage (%) of Bid Price is Labor Cost**: 78	**First Offer - $2,179,979.28**	1 / lump sum	**$2,179,979.28**	**Y**
BLD2121632P1--01-06	BLD2121632P1: Janitorial Services - Large Facilities Group 5 - Agreement No. 6	**Supplier Product Code: Provide What Percentage (%) of Bid Price is Labor Cost**: 0 **Supplier Notes:** SBE	**First Offer - $0.00**	1 / lump sum	**$0.00**	**Y**
BLD2121632P1--01-07	BLD2121632P1: Janitorial Services - Large Facilities Group 6 - Agreement No. 7	**Supplier Product Code: Provide What Percentage (%) of Bid Price is Labor Cost**: 0 **Supplier Notes:** SBE	**First Offer - $0.00**	1 / lump sum	**$0.00**	**Y**
BLD2121632P1--01-08	BLD2121632P1: Janitorial Services - Small Facilities Group 1 - Agreement No. 8	**Supplier Product Code: Provide What Percentage (%) of Bid Price is Labor Cost**: 0 **Supplier**	**First Offer - $0.00**	1 / lump sum	**$0.00**	**Y**

Notes: SBE

BLD2121632P1--01-09	BLD2121632P1: Janitorial Services - Small Facilities Group 2 - Agreement No. 9	**Supplier Product Code: Provide What Percentage (%) of Bid Price is Labor Cost**: 0 **Supplier Notes:** SBE	**First Offer - $0.00**	1 / lump sum	**$0.00**	**Y**
BLD2121632P1--01-10	BLD2121632P1: Janitorial Services - Small Facilities Group 3 - Agreement No. 10	**Supplier Product Code: Provide What Percentage (%) of Bid Price is Labor Cost**: 0 **Supplier Notes:** SBE	**First Offer - $0.00**	1 / lump sum	**$0.00**	**Y**
BLD2121632P1--01-11	BLD2121632P1: Janitorial Services - Small Facilities Group 4 - Agreement No. 11	**Supplier Product Code: Provide What Percentage (%) of Bid Price is Labor Cost**: 0	**First Offer - $0.00**	1 / lump sum	**$0.00**	**Y**
BLD2121632P1--01-12	BLD2121632P1: Janitorial Services - BCJC West Building Bridges 4 & 5 - Agreement No. 12	**Supplier Product Code: Provide What Percentage (%) of Bid Price is Labor Cost**: 78	**First Offer - $4,474,845.68**	1 / lump sum	**$4,474,845.68**	**Y**
BLD2121632P1--01-13		**Supplier**	**First Offer - $1,002,433.44**	1 / lump sum	**$1,002,433.44**	**Y**

	BLD2121632P1: Janitorial Services - Port Everglades - Agreement No. 13	**Product Code: Provide What Percentage (%) of Bid Price is Labor Cost**: 78				
BLD2121632P1--01-14	BLD2121632P1: Janitorial Services - 911 Regional Dispatch Centers - Agreement No. 14	**Supplier Product Code: Provide What Percentage (%) of Bid Price is Labor Cost**: 78	**First Offer - $754,040.66**	1 / lump sum	**$754,040.66**	**Y**

Lot Total **$21,303,341.86**

Supplier Total **$21,303,341.86**

BROWARD COUNTY LOCAL BUSINESS TAX RECEIPT

115 S. Andrews Ave., Rm. A-100, Ft. Lauderdale, FL 33301-1895 – 954-831-4000

VALID OCTOBER 1, 2020 THROUGH SEPTEMBER 30, 2021

DBA:
Business Name: MCKENZIES CLEANING INC

Receipt #: 325-253550
Business Type: CLEANING/JANITORIAL

Owner Name: TERRIANN MCKENZIE
Business Location: 3600 S STATE RD 7 STE 38 MIRAMAR
Business Phone: 305-249-5911

Business Opened: 10/01/2011
State/County/Cert/Reg:
Exemption Code:

Rooms	Seats	Employees	Machines	Professionals
		1		

For Vending Business Only
Number of Machines: **Vending Type:**

Tax Amount	Transfer Fee	NSF Fee	Penalty	Prior Years	Collection Cost	Total Paid
33.00	0.00	0.00	0.00	0.00	0.00	33.00

THIS RECEIPT MUST BE POSTED CONSPICUOUSLY IN YOUR PLACE OF BUSINESS

THIS BECOMES A TAX RECEIPT WHEN VALIDATED

This tax is levied for the privilege of doing business within Broward County and is non-regulatory in nature. You must meet all County and/or Municipality planning and zoning requirements. This Business Tax Receipt must be transferred when the business is sold, business name has changed or you have moved the business location. This receipt does not indicate that the business is legal or that it is in compliance with State or local laws and regulations.

Mailing Address:

MCKENZIES CLEANING INC
3600 S STATE RD 7 STE 38
MIRAMAR, FL 33023

Receipt #WWW-19-00196316
Paid 07/14/2020 33.00

2020 - 2021

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Signature

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Receipt #WWW-19-00196316
Paid 07/14/2020 33.00

OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT
Governmental Center Annex
115 S. Andrews Avenue, Room A680 • Fort Lauderdale, Florida 33301 • 954-357-6400 • FAX 954-357-5674

March 22, 2021

Ms. Terriann McKenzie
MCKENZIE'S CLEANING, INC
3600 State Road 7, Suite 38
Miramar, Florida 33023

Dear Ms. McKenzie:

The Broward County Office of Economic and Small Business Development (OESBD) is pleased to announce that your firm's **County Business Enterprise (CBE)** certification has been renewed.

Your firm's certification is continuing from your anniversary date but is contingent upon the firm verifying its eligibility annually through this office. You will be notified in advance of your obligation to continue eligibility in a timely fashion. However, the responsibility to ensure continued certification is yours. Failure to document your firm's continued eligibility for the CBE program within **thirty (30) days** from your anniversary may result in the expiration of your firm's certification. Should you continue to be interested in certification after it has expired, you will need to submit a new application and all required supporting documentation for review.

To review current Broward County Government bid opportunities visit: www.broward.org/Purchasing and click on "Current Solicitations and Results." Also, from this website, you can log into your firm's profile in BidSync to ensure you have added all appropriate classification codes. Bid opportunities over $3,500 will be advertised to vendors via e-mail and according to classification codes, so please ensure that both the Purchasing Division and OESBD are apprised of your current e-mail address.

Your primary certification group is: **Contract Services.** This is also how your listing in our directory will read. You may access your firm's listing by visiting the Office of Economic and Small Business Development Directory, located on the internet at: www.broward.org/EconDev and click on "Certified Firm Directories."

Your firm may compete for, and perform work on Broward County projects in the following area:

NAICS CODE: 561720

We look forward to working with you to achieve greater opportunities for your business through county procurement.

Sincerely,

Sandy-Michael McDonald, Director
Office of Economic and Small Business Development
Cert Agency: BC-CBE
ANNIVERSARY DATE: February 7th

SAFETY TRAINING

Number 1: The use of appropriate work attire

First, let's talk about what to wear at work. It is important that you wear the appropriate attire to work. Wear comfortable slip-resistant shoes to avoid slips and falls. Most of the detergents used for cleaning contain different kinds of chemicals that can cause harm if not used properly. Wear long-sleeved shirts and long pants to protect your skin from any chemical contact. Put on chemical-resistant gloves and splash goggles to protect your eyes when pouring, mixing and using chemicals. In this way you can protect your hands and eyes from any possible spills. As you can see, dressing appropriately for work is very important for your own safety. Finally, remember to always demonstrate a clean and professional personal appearance including good personal hygiene.

Number 2: Ergonomic Hazards

Lifting heavy equipment, repetitive movements and bending often are very common tasks for janitorial workers. But they can represent physical or ergonomic hazards if not done properly. Ergonomic injuries include strains, sprains, and other problems. These injuries can be caused by: performing the same motion over and over again (such as vacuuming); using physical force (for example, lifting heavy objects); or being in an awkward position (like when you twist your body to reach a light bulb).

To avoid these injuries it is recommended that you:

- Take rest breaks. Rotate tasks. Alternate between the left and right hands.
- Keep your back and wrists straight. Keep your elbows close to your body.
- Avoid extreme reaches.
- For backpack vacuums, empty the vacuum bag often to lighten the vacuum.
- Use lightweight mops. Pad the mop handle and the bucket handle.
- Garbage bags can contain anything including sharp glass pieces. These can hurt you if they are not disposed of properly. If you carry garbage bags, use hand gloves and keep the bag away from your body if possible.
- If you are not feeling well report symptoms immediately; such as discomfort or numbness, to your immediate supervisor. Address symptoms and hazards quickly.
- Use the proper lifting techniques to prevent back injuries and possible muscle strains.

When you are lifting heavy equipment do not do it alone: ask for help if needed. Also use housekeeping carts to help carry cleaning equipment from one place to another. This will also protect you from physical hazards.

SAFETY TRAINING

Number 3: Chemical Hazards

Janitors can become sick if exposed to toxic chemicals contained in products like floor strippers or cleaning solutions.

- Use mild cleaners for regular cleaning. Save stronger chemicals for stubborn stains. Specialized chemicals (such as metal or window cleaners) are often the most toxic.
- Dilute chemicals (such as disinfectant) with as much water as possible while still getting the job done. Follow the manufacturer's directions on the product label
- You must open windows and doors, if possible, when using chemicals. Proper ventilation will avoid the inhalation of harmful fumes of the cleaning detergents used.
- Do not mix chemicals unless instructed by the manufacturer.
- Close all containers; especially spray bottles, when not in use.
- Pour chemicals (such as toilet bowl cleaner) from a low height to avoid splashing.
- Remember, you must wash your hands properly before eating so that germs and harmful chemicals are not swallowed.



What is the Material Safety Data Sheet?

A Material Safety Data Sheet is a document that contains information related to:

- The chemical components present on the cleaning product and the use of it
- The best way to store and handle it
- The emergency procedures and potential health effects related to any hazardous material that the product may include

The Material Safety Data Sheet contains much more information about the product materials than the label on the container. These are prepared and written by the manufacturer of the material used.

What is the purpose of a Material Safety Data Sheet?

The purpose of a Material Safety Data Sheet is to inform you of the following:

- The kind of chemicals that were used to create that cleaning product.
- Any health effects that make it dangerous to handle.
- The level of protective gear needed to work safely with the material. For instance, do you need to use gloves, safety glasses, or an apron?
- The first aid treatment to be provided when someone is exposed to the material.
- The pre-planning needed for safely handling spills, fires, and day today operations.
- And finally, how to respond to accidents.

It is important that you are familiar with this data sheet to protect yourself and others.

SAFETY TRAINING

Chemical Storage

There are some common sense safe storage procedures that should be followed to keep you and the workplace free of chemical-related accidents.

Here are some examples you can follow:

- Keep chemicals in their original containers and do not remove the labels.
- Store chemicals in well ventilated areas, away from direct sunlight or other heat sources, and away from sparks, flames, static electricity or other sources of ignition.
- Never store chemicals higher than your eye level. If the chemical is accidentally knocked over you could risk being showered with the chemical substance resulting in serious injuries.
- Chemicals should never be stored or refrigerated with food.
- Don't casually leave chemical containers wherever you last used them or set them aside to make room for other work. Take the time to return the containers to their proper storage place.
- Make sure empty containers or damaged chemicals are disposed of properly.

Number 4: Electrical hazards

Working with electrical equipment (such as vacuum cleaners and floor scrubbers), specially when water or moisture is present, can expose you to electrical current. Electrical currents can cause shock, injury, and sometimes death. Equipment like vacuum cleaners and floor machines should be used when few people are around the area. It is important that the wiring and the electrical fittings of all the electrical equipment you will be using can be checked every day before use.

- Keep electrical equipment (such as vacuum cleaners) away from water, including wet floors.
- Dry your hands before touching electrical equipment.
- Make sure equipment is in the "Power off" position before plugging it into an outlet.
- Immediately turn off the power if you smell burning plastic or smoke, if you see sparks, or if you feel tingling or a shock. Do not use the equipment. Report the problem to your employer.
- Disconnect an electrical plug by pulling on the plug, not the cord.
- Remove garbage, recycling, paper and debris from the workplace as a fire prevention measure.



SAFETY TRAINING

Number 5: Slips and falls

Slips and falls can be caused by wet floors, uneven carpets, ladders, and other things. To prevent slips and falls:

- Clean up spills immediately.
- Place warning signs on the wet floor to ensure no one walks on it.
- Use caution when stripping and waxing floors.
- Be careful, some chemicals make floors slippery.
- When using electric equipment, keep cords coiled and close to you to avoid tripping.
- Always use a ladder or footstool to reach for objects. Never use a box or cart.
- When using a ladder, always remember to:
  - Put the ladder on a stable, dry surface.
  - Check that it is fully open and locked.
  - Check that your shoes are clean and dry.
  - Do not stand on the top two rungs of the ladder



Number 6: Injuries on the Job

Every workplace should have a plan for handling injuries. Employees need to know when and how to report injuries. Identify where first aid kits are kept and get emergency medical treatment right away if needed. Remember your employer's procedure for reporting injuries. You need to notify your supervisor immediately. Your supervisor will seek medical assistance for you. After that, he or she may need to complete a safety inspection verify that the corresponding measures have been followed to avoid another accident.

In conclusion,

Being a janitorial worker is an important job in our society. Imagine our schools, hospitals, and offices if we did not have good janitors to take care of them. As a janitor you need to be prepared and receive the proper instruction to be able to perform your daily routine tasks in the safest way for you and others around you. Know the common hazards in your work environment. Because you move through the building, you may be the first to spot a hazard. Place a warning sign near hazards and report them immediately. Safety depends on you.

Credits:

1. The Janitorial Safety Training Program developed by the Labor Occupational Health Program (LOHP) at the University of California, Berkeley as part of the Worker Occupational Safety and Health Training and Education Program (WOSHTEP).
2. Occupational Safety & Health Administration (OSHA) website at http://www.osha.gov/SLTC/hazardcommunications/index.html.
3. Squeak e Clean - The cleaning storage area https://nationalvetcontent.edu.au



EMPLOYEE TRAINING

PROGRAM

EMPLOYEE TRAINING PROGRAM

McKenzie's Cleaning Inc. Training Program is designed to enhance the professional, leadership and janitorial skills of all of our employees. Training is a process. We actively pursue cross training in order to gain maximum utilization from the workforce and assure continuity of quality service. All safety- related subjects are constantly repeated. In addition, Facility Supervisors routinely discuss both quality and safety issues with their designated facility employees to maintain quality standards.

In addition, all personnel must attend the mandatory Orientation that addresses essential information regarding Operation, Company Policies and Procedures, Safety, Customer Policies Procedures and Customer Relations.

Untrained employees will not be permitted to perform the services specified within the contract. MCKENZIE'S employees utilized for project work such as stripping and refinishing floors, and overhead cleaning above eight feet, will receive additional training.

MCKENZIE'S employees are a reflection of the company and so they must display a positive image, exhibit excellent character, and be well trained and empowered to interact well with our customers and their fellow employees.

TRAINING SUBJECTS

At a minimum, MCKENZIE'S provides each employee with the following training within the first month of employment and again during each twelve-month period during the employee's tenure in order to reinforce standardization of procedures and performance and maintain quality standards.

Training subjects include but may not be limited to:

1. Orientation to Housekeeping Operations.
    a. Company History
    b. Professionalism, Employee Conduct, Expectations, Meetings, Evaluations, etc.
    c. Employee Benefits, Uniforms, etc.
    d. Payroll Rules and Regulations
    e. Customer Relations
2. Green Cleaning Policies and Procedures.
3. Housekeeping Chemicals
    a. Proper Use and Dilution.
4. Tools and Equipment
    a. Proper Use and Care.
5. Restroom Cleaning and Disinfections.
6. Office and Related Area Cleaning.
7. Repetitive Floor Care.

8. Project Floor Care.
9. Trash Collection and Recycling.
10. Common Cleaning Mistakes.
11. Body Mechanics.
12. Quality Control Program.
13. Inspection Techniques
    a. Facility Supervisors
    b. Cleaning Staff and Technicians
14. Safety & Security
    a. Asbestos
    b. Blood Borne Pathogens
    c. Hazardous materials
15. Emergency Procedures & Evacuations.
16. Incident/Accident Reporting.
17. Personal Protective Equipment.
18. HIPPA Privacy Training.
    a. Must be completed before employees start work at BARCS or NJCC.
19. Occupational Health and Administration Infection Control Training.
    a. Must be completed before employees start work at BARCS or NJCC.

20. CFR Federal Alcohol and Drug Abuse Confidentiality Regulations Training.
    a. Must be completed before employees start work at BARCS.

STANDARDS OF PERFORMANCE

Standards of Performance center on:

- Employee Training
  - Hiring
  - Screening
  - Training Manual and Employee Handbook
- Professionalism
- Safety
- Honesty and Dependability
- Administrative and Management Support
- Routine Inspections and Evaluations

Monitoring System includes but is not limited to:

- Documentation of Complaints and Requests
- Cleaning Schedule Checklists/Logs
- Weekly Reports by Facility Supervisors
- Quality Inspections by the Senior and Executive Management Team

*Forms found in the Project Site Log Book

Performance Objective	Performance Standard	Performance Threshold
Basic Cleaning Services	Floors, baseboards, corners and wall edges are free of dirt, dust and debris. Trash is empty; Plastic liners are in good condition. Trash containers are free of odors and visible dirt. Trash is emptied into outdoor trash collection container. Ash containers are emptied and free of ashes, odors and stains. Glass and mirrors have no traces of film, dirt, smudges, or water. Drinking fountains are disinfected and free of streaks, stains, spots, smudges, scale and other deposits. Stairways are free of dirt, debris, marks, smudges, scuffs and other foreign matter. Carpets are free of dirt, debris, litter and other foreign matter. Dust is not visible.	95% of all facilities are without customer complaints for the month.
Basic Restrooms/ Locker Rooms Cleaning Services	Restrooms and locker rooms are disinfected and free of dirt, deposits, streaks and odors. Showers are disinfected and free of soap films, scum and other deposits. Toilets and urinals are disinfected and free of scale, stains, scum and other deposits. Floors are free of litter, dirt, dust and debris. Supplies are adequate until next service.	95% of all facilities with rest rooms/locker rooms are without customer complaints for the month.
Periodic Cleaning Services	Floors have a glossy uniform appearance free of scuffmarks, heel marks, wax build-up, and other stains and discoloration. Windows are free of film, dirt, smudges, water, and other foreign matter. Carpets are free of stains and discoloration.	95% of all facilities receiving periodic services are without customer complaints for the reporting period.

TRAINING METHODS

The training methods will consist of the following basic teaching procedures:

- Explain and demonstrate how the job is done
- Trainee performs work with an experienced leader
- Trainee is evaluated on performance and evaluations are reviewed with trainee

CLASSROOM/OFFICE TRAINING & ON-SITE TRAINING

Training is provided in both classroom/office settings and on-the-job settings.

Classroom/Office Training:

Visual aids and video recordings are often used in the classroom/office training setting. The procedures covered within the videos are further discussed with the trainees to verify that the training has been effective. All employees must successfully demonstrate proficiency in a given procedure before they are assigned work involving that procedure. In some cases, this involves assignments with experienced employees until such time as the proficiency is demonstrated.

On-Site Training:
On-Site Training is conducted by Facility Supervisors during daily beginning and end of shift inspections and daily debriefings to ensure quality performance standards are met.

We provide Refresher Training for experienced personnel and reinforce cleaning techniques as needed, specifically during monthly staff meetings and employee evaluation review meetings.

All training is documented and filed appropriately. Records are maintained at the MCKENZIE'S office.

CLEANING PRACTICES

MCKENZIE'S utilizes color-coded and clearly labeled microfiber mops, towels and other similar wiping materials to eliminate cross contamination. One color will be designated for restrooms (YELLOW) and another color for other areas (BLUE). Mops, towels and other similar wiping materials used to clean restrooms will not be used to clean other areas and vice versus. These items will be clearly labeled for identification purposes.
In addition, employees are evaluated on the proper use of supplies and products for designated cleaning areas. Employees found using labeled equipment in areas not designated, will be written up and reprimanded appropriately. This accountability by Facility Supervisors will limit cross contamination and maintain quality standards.

EMPLOYEES CONFIDENTIALITY TRAINING AND CERTIFICATIONS

All personnel providing service to the airport and some personnel providing service to other county facilities are subject to JC and HIPAA confidentiality standards and must complete training and certification for such.

EMPLOYEE SAFETY TRAINING

All employees will receive training needed to safely and competently perform the services required by this contract, including compliance with green cleaning practices.

MCKENZIE'S provides environmental health and safety training to ensure compliance with all federal, state, and local laws or regulations.

MCKENZIE'S is familiar with all applicable federal, state, county, city and local laws, regulations or codes as they apply to this service and is aware of the safety standards concerning materials used. MCKENZIE'S develops and implements procedures to ensure employees use chemicals in accordance with the instructions of the chemical manufacturers. MCKENZIE'S shall provide to the Contract Administrator Material Safety Data Sheets (MSDS)/Safety Data Sheets (SDS) for chemicals and cleaning products used.

Some tasks may require working with potentially hazardous materials. MCKENZIE'S employees are trained and medically cleared for such work.

MCKENZIE'S keeps a record of all training for each employee. The record shall show, as a minimum, the employee's name, date of employment, and date and type of training for each class attended.

EMPLOYEE SAFETY PRACTICES

MCKENZIE'S provides and uses adequate barricades and signs to cordon off hazardous work areas and/or to provide sufficient warning prior to, during and after the performance of services. MCKENZIE'S provides employees Personal Protective Equipment (PPE) as required.

MCKENZIE'S employee are trained in accident prevention and provide barricades necessary to protect persons or property against injury or damage, and at all times, is responsible for any such damage or injury that occurs as a result of their fault or negligence.

MCKENZIE'S takes precautions necessary to protect persons or property against injury or damage and is responsible for any such damage, or injury that occurs as a result of fault or negligence of MCKENZIE'S employees or sub-contractors.

Property/Equipment Damage should be reported and documented using the Property and/or Equipment Damage Report Form found in the Project Site Log Book.

All generally accepted and government required safety practices shall be followed.

EMPLOYEE CONDUCT

Employee Conduct is addressed in Professionalism and Customer Relations portions of Employee Training.

MCKENZIE'S employees conduct themselves in a safe and orderly manner at all times while on the job site, whether on or off duty. Personal cell phone use is strictly prohibited unless it is for designated work purposes or employee is on their official designated break time in their designated break area or

Fighting, being under the influence of alcohol and/or drugs, bringing and/or consuming alcohol and/or drugs, gambling, soliciting, stealing, taking pictures or bringing cameras or other photographic devices anywhere on the property, unless approved in writing by the Contract Administrator, and any immoral or otherwise undesirable conduct will not be permitted on the job site.

MCKENZIE'S shall prevent any of its employees from opening, tampering with, using or

moving any item of equipment, such as calculators, computers, telephones, storage container, desks, etc. or entering into any area unless required in the performance of the services. any item moved for the purpose of cleaning shall be put back in place after cleaning.

MCKENZIE'S establishes, implements and maintains procedures and controls to ensure each MCKENZIE'S employee complies with all applicable provisions of the contract and all site rules and practices of the county.

MCKENZIE'S will immediately, after receipt of written notice from the Contract Administrator, remove any employee or other representative of MCKENZIE'S from premises who participates in improper or illegal acts, or whose continued presence is, in the opinion of the contract administrator, deemed not to be in the best interest of the county.

MCKENZIE'S personnel will not eat or take breaks within their assigned work areas.

Corrective action will be determined and enforced in instances of non-compliance with employee conduct and all other contractual requirements.

GRATUITIES/SOLICITATIONS

Gratuities/Solicitations is addressed in Professionalism and Customer Relations portions of Employee Training.

MCKENZIE'S establishes, implements, and maintains procedures and controls adequate to prevent employees from providing any services other than that which is defined in the contract.
No employee of the contract will solicit or accept any gratuities in county facilities or property.

PERSONAL HYGIENE

Personal hygiene is addressed in the Professionalism portion of Employee Training.

All MCKENZIE'S employees are required to practice good personal hygiene habits. Excessive use of perfumes and/or colognes is discouraged. All body odor complaints shall be addressed immediately with MCKENZIE'S's employee by Facility Supervisors and documented accordingly. In routine employee evaluations, personal hygiene will also be evaluated and discussed during employee evaluation review meetings. Should an employee receive three documented occurrences, the Contract Administrator may request removal of said employee from the staffing team.

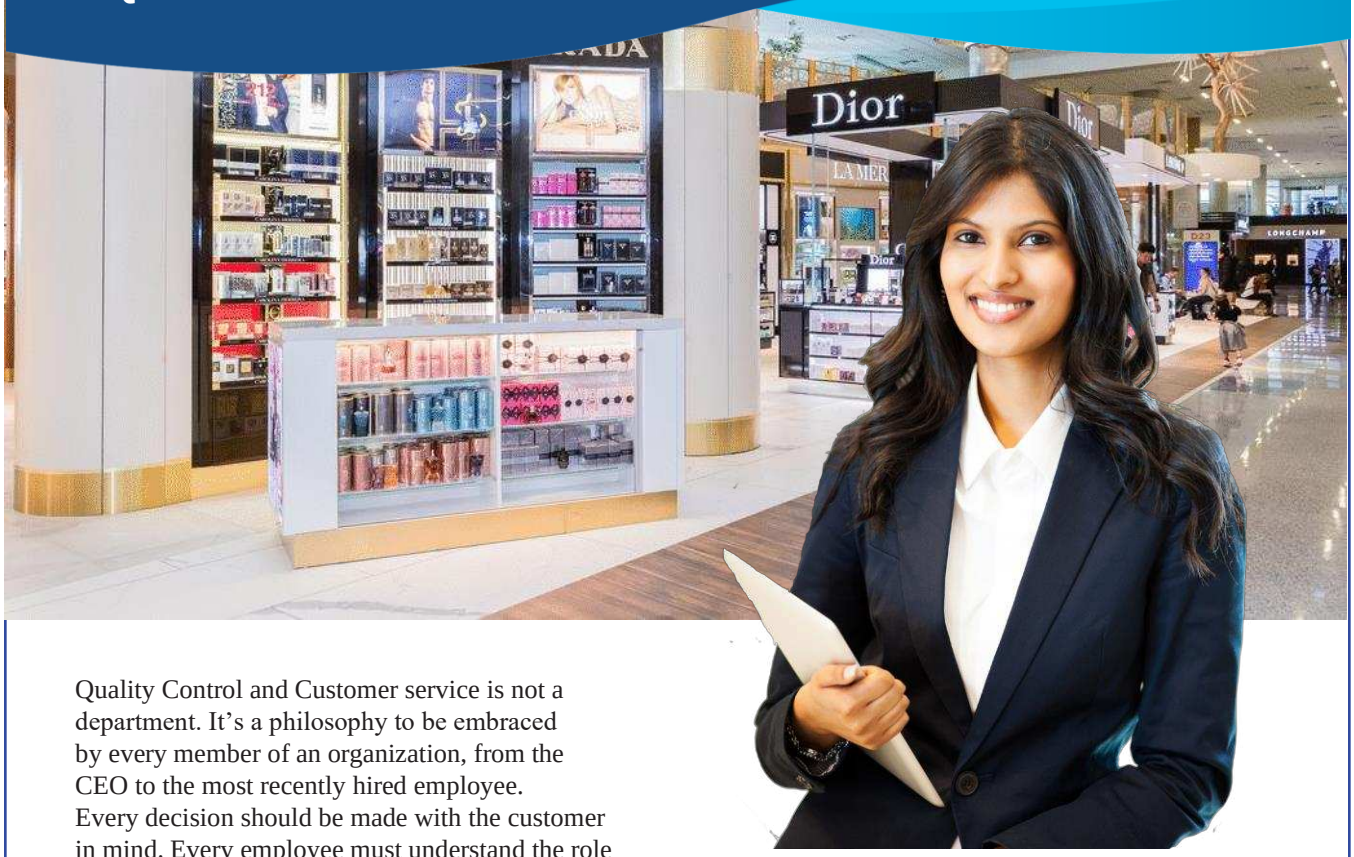
MCKENZIE'S employees will be dressed in a uniform that meets the approval of the Contract Administrator and is acceptable to the county. The uniform meets or exceeds all safety related standards such as steel toe shoes or other safety related uniform materials.

SCAVENGING

Scavenging is addressed in the Professionalism portion of Employee Training.

MCKENZIE'S has developed, implemented and maintains adequate procedures to ensure that no Contract employee(s) scavenge any items from any county facilities or properties. If an employee is found scavenging any items from any county facility or property, the employee's actions will be documented accordingly and the employee will be reprimanded as stated in the MCKENZIE'S Employee Contract that each employee is required to read and sign once hired.

QUALITY CONTROL



Quality Control and Customer service is not a department. It's a philosophy to be embraced by every member of an organization, from the CEO to the most recently hired employee. Every decision should be made with the customer in mind. Every employee must understand the role he or she plays in the customer experience and customer service strategy. It is essential that a reward system be designed into every program to not only motivate staff to use it but, to use it for personal gain through the consistent delivery results/client satisfaction. McKenzie's leadership understands that customer service is a not about policies, rules and procedures, although some of that plays a part in the overall strategy. We know and understand that quality / customer service is a philosophy.

So how do you get employees to look beyond forms, programs and specifications... to look with the eyes of ownership as if the property was their own? This is no easy task but, our Quality Control Team is making great strides in customizing performance/QC systems which permit every worker to earn based on a combination of the level of customer satisfaction they provide with their efficiency in delivering it. This concept involves the client to be involved and open to deviating from the "Norm". A simple example: Who would provide a better service... Two owners of a cleaning company who share the service fee or four (4) part time workers just there to earn their four hours pay. The fee may be the same for both options but, who will deliverbetter results? Creating a "core staff" of high level, well compensated performers is the first step. Working together to create, a stable "core staff" will not only reduce operating costs but, deliver a new level of service,reliability, and comfort.

We are trying to take away the fallback of saying to a customer, "I'm sorry, I can't do that. It's against company's policy." Instead, our employees are trained, empowered and encouraged to come up with solutions to help our customers. Employee feedback is solicited and rewarded. They are allowed to challenge the operational norm to give customers what they want and need. For this to happen, employees have to be properly trained in the first place and allowed to suggest how training could be improved. We want to give talented people theopportunity to earn more and grow faster. They do, however, have to know where the "line in the sand" is, sothey don't go too far.

QUALITY CONTROL

Our company was (and continues to be) built by employees who work their way up through our company ranks. We have not purchased other companies but, rather have grown through our reputation for the quality of service we provide and the caliber of management and employees utilized.

Our key operation management came from line staff.

McKenzie's also provides much higher compensation and benefit packages than the industry standard. We have found that talent at that compensation level (especially with a multi-year term potential) really "go the extra mile" to please our clients. And. there is a career path in our organization from there to move up even further as we continue to grow.

PRIVATE OWNERSHIP = RAPID RESPONSE AND FLEXIBILITY

Unlike a number of our competitors, McKenzie's is privately owned and operated. Decisions are made by one person instantly not submitted to a board or committee for review. To you as our client this means rapid response and flexibility. No bureaucracy, no corporate chain of command, no branch or account obligation to subsidize headquarters or shareholders. Management decisions involving your account can be made without delay.

This also means that talent can be moved up and compensated based on merit instead of policy. From a management perspective, our on-location team will have more authority and the ability to perform their jobs than our corporate competitors.

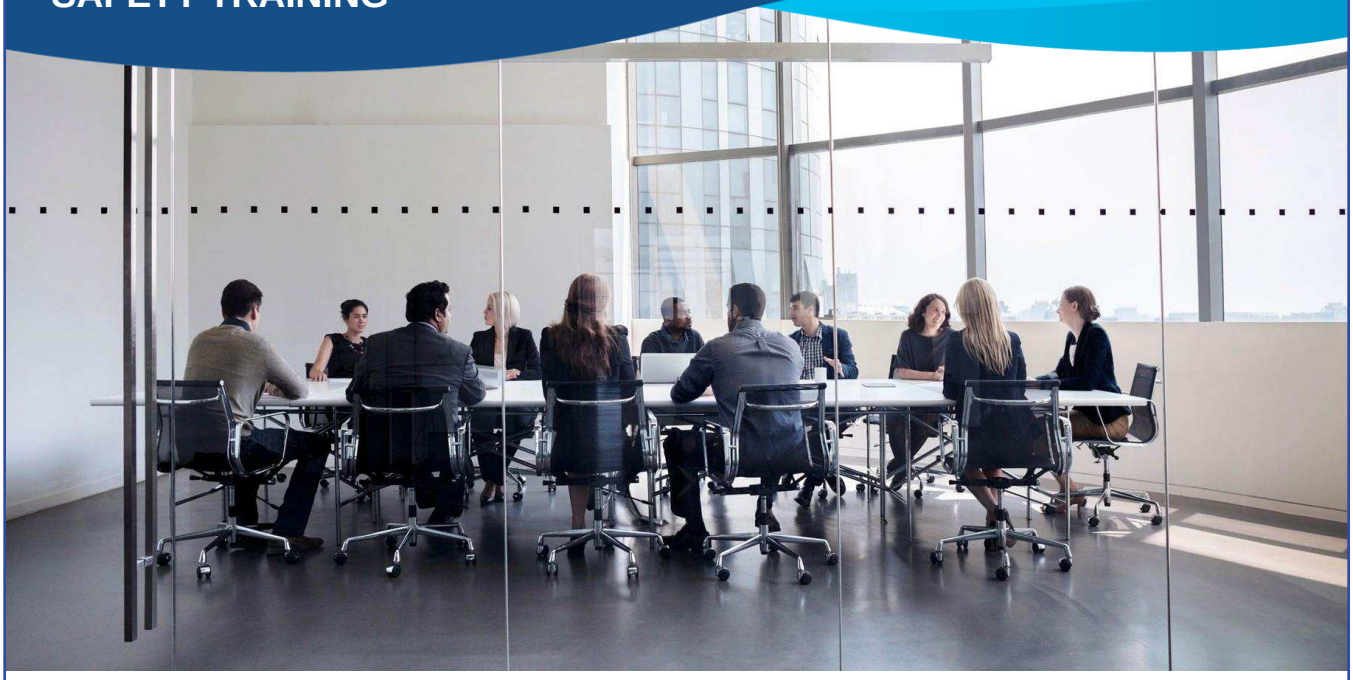
RESOURCES AND RELATIONSHIPS

While our competitors may be of equal size and financial strength, they surely lack the tenacity of McKenzie's. To us, our clients are "Partners" not "Accounts". We do not advertise or have a massive sales force.
We have built our business through reputation and "word of mouth". Our ability to deliver cost effective quality work while promoting our clients' "Brand" separates us from our competitors. Our talent pool, management philosophy and financial strength have permitted us to continue to grow.

Five management criteria used by our senior management team and how these qualities would be utilized in carrying out the terms of this Contract

1. **LISTEN**
2. **ASK & PLAN**
3. **ACT**
4. **EVALUATE**
5. **ADJUST**

QUALITY CONTROL SAFETY TRAINING



1. LISTEN

Without question, the most important ingredient to a successful partnership is the ability to listen to your partner to fully understand their needs and how to meet them. An essential aspect of our management training program involves learning to listen as well as how to read body language, micro facial expressions, voice speed and tone. Our senior management team will be well versed in communication skills sothat they may fully grasp your needs and expectations.

2. ASK & PLAN

Our managers are trained to anticipate and plan for the unexpected. This is accomplished by "questioning" or playing "what if" with different scenarios. The more questions our team asks and addresses, the better prepared we both will be.

3. ACT

Nothing gets done until people take action. All too often, people put off what needs to be done because they did not properly carry out steps 1 and 2 above. Not with the McKenzie's Team.

4. EVALUATE

Inspections and feedback play a critical role in the success of our ongoing partnership.

5. ADJUST

Because the custodial operation is ever changing with event traffic, the seasons and daily weather across the country, it must be constantly modified based on information gathered in steps 1 through 4 above. You will find our team to be professional, thorough and proactive. Our clients tell us that knowing that we are on location allows them to go home without concern every day.

QUALITY CONTROL

Customer Satisfaction

The most important element in determining customer satisfaction is being a good listener. Our Account Manager will meet with your representatives on a regular basis and talk with them every day to find out what's scheduled and prepare for any significant challenges or address any potential issues. We also use formal customer satisfaction surveys and QBRs to measure our performance and focus our attention on continuous improvement and providing the best value.

Customer Satisfaction Surveys

Customer satisfaction surveys are one of the most important tools for measuring the quality of customer service we provide and helping us to pinpoint areas for improvement. Our electronic survey form not only asks our clients to rate our service on a numerical scale, but also gives them the opportunity to comment on every aspect of our service, including

- Site Manager's performance
- Levels of cleanliness maintained
- Quality of additional services such as building maintenance, specialized cleaning, and light construction
- Billing
- Overall customer satisfaction

Formal Performance Review Meetings

To provide visibility into our cleaning performance, McKenzie's generally recommends holding formal Performance Review meetings twice a year.

In these formal meetings we:

- Discuss financial performance & variance
- Report on Key Performance Indicators (KPIs)
- Recommend service improvements
- Present documented achievements
- Review service trends: highlights & low lights
- [a] Discuss status of improvement projects

QUALITY CONTROL

Continuous Improvement

As a company, we are continuously seeking ways of improving our service by attending seminars, working with our vendors, and developing best practices that make our staff more efficient. The information we gather as part of this research is continuously being applied to our operations. For example, the use of the Tennant Eco System machines has enabled us to make our carpet cleaning and hard floor work processes more sustainable while also reducing chemical usage and increasing cleaning quality.

We also use the results of our inspections to improve our efficiency and performance at each location. For example, at a Fort Lauderdale location our QA Inspector found that a few non-public restrooms in the less trafficked areas had developed dirty grout that did not meet our standards. The restrooms had been receiving their daily cleaning, but the periodic deep floor cleaning was not being completed on the proper schedule.

When the supervisor was notified about the issue from our inspector's report, he scheduled an additional floor cleaning. The floor and grout were detailed that week and signed off on after a physical inspection bythe supervisor. The restroom's schedule was also changed in our periodic work order scheduling system so that the floor would be scrubbed more frequently.

We talked to the shift supervisors to find out why the restrooms had "gotten away" from us and gave them a refresher course in how to spot these issues in the future and emphasized the importance of frequent reviews of all areas, even the remote and less trafficked areas. This issue has not resurfaced since.

Items we constantly monitor include:

- Janitorial coverage and service schedules
- Floor crew process and schedules
- Improvements in chemical quality, application process, and cost
- New equipment that is more efficient, saves money, or is more sustainable
- Efficiency of site transportation routes
- Efficiency of site check-in and check-out processes
- Site variables due to construction, area use changes, population changes or frequency changes
- Continuing education opportunities for staff, including tuition reimbursement

QUALITY CONTROL

Internal Communication and Accountability & Communication and Coordination with your Staff

Unlike traditional “One Size Fits All” Quality Control Programs, McKenzie’s will custom tailor your program to meet your desired communication and accountability criteria.

Senior Management visits with your Representatives

To provide visibility into our cleaning performance, McKenzie’s generally recommends holding formal Senior Management Performance Review meetings twice a year. In these formal meetings we:

- Discuss financial performance & variance
- Report on Key Performance Indicators (KPIs)
- Recommend service improvements
- Present documented achievements
- Review service trends: highlights & hick ups
- Discuss status of improvement projects



QUALITY CONTROL

STAYING AHEAD OF INDUSTRY OPERATING POLICIES AND PROCEDURES

McKenzie's is continually revising its technical procedures and training programs to incorporate improvements in the quality of equipment and chemicals as well as efficiencies in the use of labor. We are continually consulting with our equipment suppliers to make sure that we are using the quietest, most energy-efficient equipment that can maintain your account to your standards of quality.

To make sure that we're up to date, we also gather information from the following trade groups:

ISSA (International Sanitary Supply Association)
Provides us with industry information and innovations with cleaning equipment, chemicals, and supplier trends.

IFMA (International Facilities Management Association)
The primary group for facility professionals who share best practices being implemented at their sites and we have found the group a resource for people who maintain and service high profile facilities.

BSCAI (Building Service Contractors Association International)
Industry specific support for cleaning companies and facility ser vice companies. We gain knowledge about other company best practices, upcoming law changes within our industry and future possible trends.

APPA (Association Physical Plant Administrators)
The primary business group for public facilities with an emphasis on educational institutions. We gain knowledge about operating in public facilities, cost savings measures being implemented and overall service programs.

QUALITY CONTROL

DELIVERING SUPERIOR FLOOR CARE

McKenzie's delivers superior floor care services through extensive in-house and third-party training. Regular custodial employees who demonstrate a desire to learn floor care techniques are given an opportunity to serve in apprentice programs alongside a seasoned floor care professional.

The expertise of our in-house training department is supplemented by support from vendors such as Tennant Equipment, Hilliard, SC Johnson, Ecolab, and Zep Chemicals.

We utilize IICRC, GCI and CRI standards as benchmarks to measure the quality of our work, as well as more specialized standards.

IICRC
Institute of Inspection Cleaning and Restoration Certification

Green Clean Institute
GCI
Excellence In Cleaning Knowledge

HUMAN RESOURCES PROGRAMS & POLICIES

Promoting and Managing a Diverse Workforce

McKenzie's employs individuals of different ages, genders, ethnic backgrounds, physical and mental abilities and lifestyles, and values the unique background of each of its employees. We will not discriminate (ortolerate discrimination by its employees) against any applicant, employee, customer, visitor or contractor based on the following legally protected characteristics: race, color, religion, sex, pregnancy (including childbirth and related medical conditions), national origin, age, physical or mental disability, sexual orientation, genetic information (including characteristics and testing), ancestry, veteran status or any
other characteristic or basis protected by applicable local, state or federal law.

Promoting Workplace Fairness and Equal Opportunity

Equal opportunity is one of our company's core values. Our commitment to equal opportunity employment applies to all persons involved in our operations and prohibits unlawful discrimination by any employee, including supervisors and coworkers.

QUALITY CONTROL

HUMAN RESOURCES PROGRAMS & POLICIES (continued)

In accordance with applicable law, the McKenzie's will extend all legal rights and responsibilities to same sex spouses on the same basis as it extends those rights and responsibilities to opposite sex spouses. McKenzie's also will make reasonable accommodations for those employees who require such accommodation in order to perform the essential functions of their jobs, unless doing so would result in an undue hardship to McKenzie's.

Establishing and Enhancing Employee Motivation

McKenzie's retains its most productive staff by offering competitive benefits packages and a team environment in which every team member is treated with respect. We also promote from within. We carefully evaluateour employees for the first three months to see if they're a good fit for our team. After the 90-day trial period,our employee retention average is 91%.

Employees are encouraged to have a personal stake in maintaining our safety record through incentive programs such as "Performance Perks" and safety awards that are customized to each site, gift certificates, and annual awards. At some locations, we also offer special events such as pizza parties to commemorate meeting cleanliness goals.



QUALITY CONTROL

MANAGEMENT EXPERTISE

McKenzie's is dedicated to creating a healthier and safer facility for your clients and employees. We know howto get our employees screened quickly, and all of our cleaning procedures meet the intensive regulatory standards by the JCAHO, OSHA, AAAHC, and state/local agencies.

McKenzie's is already familiar with all the federal security mandates we must comply with in order to provide these services:

- Compliance with Federal and State OSHA Regulations
- Green Seal Standards
- Compliance with FAA, CBP and TSA regulations:

Preparation for the Unexpected

McKenzie's has created plans that will enable us to respond to a broad range of natural disasters, contagious diseases, and other unexpected situations that may make it difficult to provide normal janitorial services. Our supervisor and staff will inspect the facility for needed cleaning or water pickup needs, and our Site Manager will check in with your Facility Department and security staff for any updates on broken water lines or debris that may have fallen. We would deploy a supervisor and staff members equipped with ladders, garbage cans, vacuums, wet-vacs and other needed equipment to assist in any cleanup required.

In case of a flu outbreak or other contagious diseases, we have protocols in place to help prevent further spread of the disease, including wiping down surfaces with anti-bacterial soaps and other products formulated for this purpose, including seating areas, restrooms, food service areas, etc.

On-call Worker Replacement

McKenzie's maintains an on-call list of pre-approved, dedicated personnel trained to work on-site. On-call personnel have prior training in site-specific policies and procedures, and are familiar with each customer's facility. The list guarantees backup personnel are available in emergencies or to fill in as sick relief and vacation replacement. Our Account Manager will keep the call list updated and stay in constant contact with staff to determine who is available and willing to cover at a moment's notice. In addition to this on-call list, should there be a large-scale emergency, we can also potentially hold staff after their usual shift has ended.

QUALITY CONTROL POLICY

McKenzie's quality control program doesn't simply mean double-checking our work, it is a holistic approach to providing janitorial services that affects every aspect of our work, from the equipment and supplies we purchase to the way that we train and manage our employees. Our goal is to create an environment that empowers and encourages all our team members to do the job right the first time, along with a system of checks and balances to ensure predictability, consistency, and continuous improvement.

PROJECT IMPLEMENTATION

Transition Issues and Challenges

We understand the complexities of making a transition of service and are able to plan for many of the unexpected challenges that come up during the transition process. We have a proven record of creating seamless transitions for customers with similar 365/24/7 large scale operations. We know how to plan for and how to handle the challenges at your facility.

Management and Supervision

We have extensive experience operating cleaning services for facilities similar to yours and have benchmarked and developed our staffing plan to successfully oversee the cleaning services and scope for your account.

Equipment and Supplies

We have numerous national and local suppliers ready to deliver the equipment we have detailed for completing our work.

Construction

We have successfully worked around and helped transition construction space. We have a proven track record of responding quickly to changes in any environment, from grand openings to routine daily changes.

PROJECT IMPLEMENTATION

TRANSITION HIGHLIGHTS

Initial Meeting: The McKenzie's Team management and customer will meet prior to startof work to identify specific problem areas not previously discussed, establish a 24-hour channel of communication, and define compliance issues and regulations.

Contract Review: All McKenzie's personnel, including area management, will walk the site to familiarize themselves with the specifications, security, lighting and energy reduction programs, water conservation programs, safety regulations, time frequencies, waste disposal systems, and hot spots that need special attention.

Staffing: Prior to starting the contract, McKenzie's will meet with current cleaning technicians and maintenance staff to fully explain the new contract arrangements and to discusshow this will affect each worker's position. We are open to retaining current employees atthe site, provided they pass our required background screening and training process.

Support Team: Additional account management and supervision will be provided during the transition period and will remain as long as necessary to ensure performance of work, systemize the cleaning maintenance, and stabilize the workforce. Additional supervision is provided at no cost to our customers.

Transition Meetings: Regularly scheduled meetings will be held between the McKenzie's Management Team and the customer's designated representative(s) during the initial transition to ensure the required level of service is being reached consistently.

Quality Control: McKenzie's will institute its quality control program during the transition period to assure that the required level of cleanliness is reached during the transitionperiod and maintained accordingly.

ACORD®

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
05/19/2021

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER	CONTACT NAME: Tamara Parke	
Fair Insurance Agency, Inc. 4330 W Broward Blvd Suite E Plantation FL 33317	PHONE (A/C, No, Ext): (954) 536-2678	FAX (A/C, No): (954) 206-1849
	E-MAIL ADDRESS: tamara@fairinsurance.biz	

INSURED	INSURER(S) AFFORDING COVERAGE	NAIC #
McKenzie's Cleaning Inc 9312 Delemar Ct Wellington FL 33414	INSURER A : Hiscox	
	INSURER B : Infinity Auto Insurance Company	
	INSURER C : Normandy	
	INSURER D :	
	INSURER E :	
	INSURER F :	

COVERAGES **CERTIFICATE NUMBER:** **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	[X] COMMERCIAL GENERAL LIABILITY [ ] CLAIMS-MADE [X] OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: [X] POLICY [ ] PRO-JECT [ ] LOC [ ] OTHER:	Y		UDC-4264404-CGL-20	09/04/2020	09/04/2021	EACH OCCURRENCE	$ 1000000
							DAMAGE TO RENTED PREMISES (Ea occurrence)	$ 100000
							MED EXP (Any one person)	$ 5000
							PERSONAL & ADV INJURY	$ 1000000
							GENERAL AGGREGATE	$ 2000000
							PRODUCTS - COMP/OP AGG	$ 1000000
								$
B	AUTOMOBILE LIABILITY [X] ANY AUTO [ ] OWNED AUTOS ONLY [ ] SCHEDULED AUTOS [X] HIRED AUTOS ONLY [X] NON-OWNED AUTOS ONLY			509-820054170-001	12/18/2020	12/18/2021	COMBINED SINGLE LIMIT (Ea accident)	$ 500,000
							BODILY INJURY (Per person)	$
							BODILY INJURY (Per accident)	$
							PROPERTY DAMAGE (Per accident)	$
								$
	[ ] UMBRELLA LIAB [ ] OCCUR [ ] EXCESS LIAB [ ] CLAIMS-MADE [ ] DED [ ] RETENTION $						EACH OCCURRENCE	$
							AGGREGATE	$
								$
C	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) Y / N: Y If yes, describe under DESCRIPTION OF OPERATIONS below	N / A		NHFL0069772021	05/12/2021	05/12/2022	[X] PER STATUTE [ ] OTH-ER	
							E.L. EACH ACCIDENT	$ 1,000,000
							E.L. DISEASE - EA EMPLOYEE	$ 1,000,000
							E.L. DISEASE - POLICY LIMIT	$ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Broward County as the Certificate Holder.

CERTIFICATE HOLDER

Broward County
115 South Andrews Avenue, Room 501
Fort Lauderdale, FL 33301

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

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ACORD 25 (2016/03)

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BROWARD COUNTY FLORIDA

Vendor Reference Verification Form

Broward County Solicitation No. and Title:

RFP No. BLD2121632P1, Janitorial Services -County Facilities

Reference for: McKenzie's Cleaning Inc

Organization/Firm Name providing reference:

FAA Miami Technical Operations

Contact Name: Steve Smith Reference date: 05/06/2021

Contact Email: Steve.D.Smith@FAA.GOV Contact Phone: 305-546-4735

Name of Referenced Project: Miami ATCT & TMB ATCT

Contract No.	Date Services Provided:			Project Amount:
697DCK-18-C-00163	03/29/2018	to	09/30/2021	$ 1,716,552.12

Vendor's role in Project: ☑ Prime Vendor ☐ Subconsultant/Subcontractor

Would you use this vendor again? ☑ Yes ☐ No

Description of services provided by Vendor:

Janitorial Service

Please rate your experience with the referenced Vendor:	**Needs Improvement**	**Satisfactory**	**Excellent**	**Not Applicable**
1. Vendor's Quality of Service				
a. Responsive	☐	☐	☑	☐
b. Accuracy	☐	☐	☑	☐
c. Deliverables	☐	☐	☑	☐
2. Vendor's Organization:				
a. Staff expertise	☐	☐	☑	☐
b. Professionalism	☐	☐	☑	☐
c. Turnover	☐	☑	☐	☐
3. Timeliness of:				
a. Project	☐	☐	☑	☐
b. Deliverables	☐	☐	☑	☐
4. Project completed within budget	☐	☐	☑	☐
5. Cooperation with:				
a. Your Firm	☐	☐	☑	☐
b. Subcontractor(s)/Subconsultant(s)	☐	☐	☑	☐
c. Regulatory Agency(ies)	☐	☐	☑	☐

Additional Comments: (provide on additional sheet if needed)

Vendor is always responsive to request in a timely manner.

THIS SECTION FOR COUNTY USE ONLY

Verified via: ____EMAIL ____VERBAL Verified by: _____ Division: _____ Date: _____

All information provided to Broward County is subject to verification. Vendor acknowledges that inaccurate, untruthful, or incorrect statements made in support of this response may be used by the County as a basis for rejection, rescission of the award, or termination of the contract and may also serve as the basis for debarment of Vendor pursuant to Section 21.119 of the Broward County Procurement Code.

BROWARD COUNTY FLORIDA

Vendor Reference Verification Form

Broward County Solicitation No. and Title:

RFP No. BLD2121632P1, Janitorial Services -County Facilities

Reference for: McKenzie's Cleaning Inc

Organization/Firm Name providing reference:

US Army Corps of Engineers

Contact Name: Martrice Hunter Reference date: 05/10/2021

Contact Email: martrice.m.hunter@usace.army.mil Contact Phone: 904-232-3719

Name of Referenced Project: Janitorial Services for military recruiting stations in Florida

Contract No.	Date Services Provided:		Project Amount:
W912EP	04/01/2019	to 03/30/2024	$ 275,000.00

Vendor's role in Project: ☑ Prime Vendor ☐ Subconsultant/Subcontractor

Would you use this vendor again? ☑ Yes ☐ No

Description of services provided by Vendor:

Janitorial services

Please rate your experience with the referenced Vendor:	**Needs Improvement**	**Satisfactory**	**Excellent**	**Not Applicable**
1. Vendor's Quality of Service				
a. Responsive	☐	☐	☑	☐
b. Accuracy	☐	☐	☑	☐
c. Deliverables	☐	☐	☑	☐
2. Vendor's Organization:				
a. Staff expertise	☐	☐	☑	☐
b. Professionalism	☐	☐	☑	☐
c. Turnover	☐	☐	☐	☑
3. Timeliness of:				
a. Project	☐	☐	☑	☐
b. Deliverables	☐	☐	☑	☐
4. Project completed within budget	☐	☐	☑	☐
5. Cooperation with:				
a. Your Firm	☐	☐	☑	☐
b. Subcontractor(s)/Subconsultant(s)	☐	☐	☐	☑
c. Regulatory Agency(ies)	☐	☐	☐	☑

Additional Comments: (provide on additional sheet if needed)

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BROWARD COUNTY FLORIDA

Vendor Reference Verification Form

Broward County Solicitation No. and Title:

RFP No. BLD2121632P1, Janitorial Services -County Facilities

Reference for: McKenzie's Cleaning Inc

Organization/Firm Name providing reference:

GSA

Contact Name: Jonathan Cox Reference date: 05/12/2021

Contact Email: jonathanl.cox@gsa.gov Contact Phone: 954-648-1758

Name of Referenced Project: TSA, West Palm Beach Airport

Contract No.	Date Services Provided:		Project Amount:
47PE0720C0009	11/01/2019	to 05/12/2021	$ 153,805.32

Vendor's role in Project: ☑ Prime Vendor ☐ Subconsultant/Subcontractor

Would you use this vendor again? ☑ Yes ☐ No

Description of services provided by Vendor:

Custodial cleaning

Please rate your experience with the referenced Vendor:	**Needs Improvement**	**Satisfactory**	**Excellent**	**Not Applicable**
1. Vendor's Quality of Service				
a. Responsive	☐	☐	☑	☐
b. Accuracy	☐	☐	☑	☐
c. Deliverables	☐	☐	☑	☐
2. Vendor's Organization:				
a. Staff expertise	☐	☐	☑	☐
b. Professionalism	☐	☐	☑	☐
c. Turnover	☐	☐	☑	☐
3. Timeliness of:				
a. Project	☐	☐	☑	☐
b. Deliverables	☐	☐	☑	☐
4. Project completed within budget	☐	☐	☑	☐
5. Cooperation with:				
a. Your Firm	☐	☐	☑	☐
b. Subcontractor(s)/Subconsultant(s)	☐	☐	☑	☐
c. Regulatory Agency(ies)	☐	☐	☑	☐

Additional Comments: (provide on additional sheet if needed)

THIS SECTION FOR COUNTY USE ONLY

Verified via: ____EMAIL ____VERBAL Verified by: _____ Division: _____ Date: _____

All information provided to Broward County is subject to verification. Vendor acknowledges that inaccurate, untruthful, or incorrect statements made in support of this response may be used by the County as a basis for rejection, rescission of the award, or termination of the contract and may also serve as the basis for debarment of Vendor pursuant to Section 21.119 of the Broward County Procurement Code.

BROWARD COUNTY FLORIDA

Vendor Reference Verification Form

Broward County Solicitation No. and Title:

RFP No. BLD2121632P1, Janitorial Services -County Facilities

Reference for: McKenzie's Cleaning Inc

Organization/Firm Name providing reference:

Asset Builders. LLC.

Contact Name: Janice Tucker Reference date: 5/10/2021.

Contact Email: Jtucker@Messamconstruction.com Contact Phone: 305 705-3211

Name of Referenced Project: JHS- Cleaning

Contract No. Date Services Provided: Project Amount:

H28202MA0020 2/01/2018 to Present. 100,000.00

Vendor's role in Project: ☐ Prime Vendor ☑ Subconsultant/Subcontractor

Would you use this vendor again? ☑ Yes ☐ No

Description of services provided by Vendor:

Cleaning of building /workspace.

Please rate your experience with the referenced Vendor:	**Needs Improvement**	**Satisfactory**	**Excellent**	**Not Applicable**
1. Vendor's Quality of Service				
a. Responsive	☐	☐	☑	☐
b. Accuracy	☐	☐	☑	☐
c. Deliverables	☐	☐	☑	☐
2. Vendor's Organization:				
a. Staff expertise	☐	☐	☑	☐
b. Professionalism	☐	☐	☑	☐
c. Turnover	☐	☐	☑	☐
3. Timeliness of:				
a. Project	☐	☐	☑	☐
b. Deliverables	☐	☐	☑	☐
4. Project completed within budget	☐	☐	☑	☐
5. Cooperation with:				
a. Your Firm	☐	☐	☑	☐
b. Subcontractor(s)/Subconsultant(s)	☐	☐	☑	☐
c. Regulatory Agency(ies)	☐	☐	☑	☐

Additional Comments: (provide on additional sheet if needed)

THIS SECTION FOR COUNTY USE ONLY

Verified via: ____EMAIL ____VERBAL Verified by: _____ Division: _____ Date: _____

All information provided to Broward County is subject to verification. Vendor acknowledges that inaccurate, untruthful, or incorrect statements made in support of this response may be used by the County as a basis for rejection, rescission of the award, or termination of the contract and may also serve as the basis for debarment of Vendor pursuant to Section 21.119 of the Broward County Procurement Code.

APPLICATION FOR EXEMPTION FROM LIVING WAGE ORDINANCE REPORTING REQUIREMENTS FORM

An original certification must be provided prior to award of the contract. Failure to submit timely upon request of the County may result in rejection of Application for Exemption.

SECTION 1: COVERED EMPLOYER INFORMATION (SERVICE CONTRACTOR)

Company Name: Mckenzie's Cleaning Inc. Contact Person: Terriann McKenzie

Company Address: 3600 S State Rd 7 suite 38;

City: Miramar State: FL Zip: 33023 Phone: 954-893-5555

SECTION 2: USING AGENCY AND SOLICITATION INFORMATION

Using Agency: Purchasing

Solicitation No. and Title: County Facilities BLD2121632P1

Using Agency Contact Name: Richard Trupiano Agency Contact Phone: 954-357-7994

Contract Amount: $

SECTION 3: EXEMPTION BASIS (Check one of the options below and submit supporting documentation as requested)

[X] **(LWO 26.103(f)(1); Wage History:** Covered employer demonstrates to the satisfaction of the Director of Purchasing that its covered employees have been continuously paid the applicable living wage rates or higher wages for at least one (1) year prior to entering into the service contract.
Required documentation for this exemption basis: Attach prior payroll records or pay scale records (by job classifications) confirming this basis for exemption.

[ ] **(LWO 26.103(f)(2): Contractual:** Covered employer demonstrates to the satisfaction of the Director of Purchasing that the amounts paid to its covered employees are required by law or are required pursuant to a contractual obligation, such as a Collective Bargaining Agreement (CBA), union scale, etc.
Required documentation for this exemption basis: Attach a copy of the CBA or other contractual agreement with this application with the controlling language clearly marked, or a letter from the union stating that the union contract requires the CBA to supersede the LWO or other recognized company pay schedule as the basis for compensation provided that it exceeds the LWO wage rate amounts.

SECTION 4: CERTIFICATION AND NOTARIZED COMPLIANCE AFFIDAVIT

I, Terriann McKenzie (Print Name), of Mckenzie's Cleaning Inc. (Company) hereby attest that

(1) I have the authority to sign this notarized compliance affidavit, (2) the following information is true, complete and correct and (3) the Company certifies that its wages paid to employees providing covered services under this contract/project are at least equal to or greater than the living wage per the exemption basis selected above and in accordance with wage rates and provisions of the Living Wage Ordinance, as amended.

Signature President Title

SWORN TO AND SUBSCRIBED BEFORE ME this 11th day of May, 2021

STATE OF Florida

COUNTY OF Broward

Notary Public (Sign name of Notary Public) My commission expires: July 10, 2024 (SEAL)

Joceslyn Medina
COMMISSION # GG236037
EXPIRES: July 10, 2024
Bonded Thru Aaron Notary

Personally Known [X] or Produced Identification [ ] Type of Identification Produced:

Revised May 1, 2021

LIVING WAGE ORDINANCE COMPLIANCE AFFIDAVIT
FORM

The completed and signed form should be returned with the Vendor's submittal. If not provided with submittal, the Vendor must submit within three business days of County's request. Vendor may be deemed non-responsivefor failure to fully comply within stated timeframes. Vendor should scan and upload the completed, signed form(s) in BidSync.

Covered Employer: McKenzie's Cleaning Inc

Address: 3600 S State Rd 7 suite 38; Miramar FL 33023

Local Contact: Terriann McKenzie | E-Mail Address: tmckenzie@mckenziescleaning.com

Address: 3600 S State Rd 7 suite 38; Miramar FL 33023

Contract County Facilities BLD2121632P1

Amount:

Using Agency Purchasing

Served: Solicitation County Facilities BLD2121632P1

No. and Title:

By signing below I hereby certify that the covered employees listed below: (please check one)

A. [X] Receive a minimum pay of $13.61 per hour and are provided health benefits valued at $3.44 per hour.

B. [ ] Receive a minimum pay of $ per hour and are not provided health benefits.

Provide names of hourly employees and their job classifications providing covered services for the above referenced contract:

Name	Job Class	A or B	Name	Job Class	A or B
Jose Sanchez	Janitor		Luna Simplice	Janitor	
Sandra Vergara	Janitor		Roseland Vargas	Janitor	
Bridgette Douglas	Janitor		Belinda Bell	Janitor	

(Attach Additional sheets in the format above, if needed)

I, Terriann McKenzie (Print Name) attest that of Mckenzie's Cleaning Inc. (Company) hereby

(1) I have the authority to sign this notarized compliance affidavit, (2) the following information is true, complete and correct and (3) the Vendor certifies that it shall:

a) Pay all employees working on this contract/project, who are covered by the Living Wage Ordinance, as amended, in accordance with wage rates and provisions of the Living Wage Ordinance;

b) Provide the applicable living wage statement regarding wage rates with the employee's first paycheck or direct deposit receipt as required by the Living Wage Ordinance, as amended; and

c) (IF APPLICABLE) If health care benefits are provided under "A" above, the health care benefit meets the standard health benefit plan as described in Section 627.6699 (12)(b)(4), Florida Statutes, as amended. As a principal officer of the covered employer, the undersigned affirms that the referenced Florida Statute has been reviewed and the covered employer's health plan meets all the elements required by the statute, as amended.

Signature [signature] Title President

SWORN TO AND SUBSCRIBED BEFORE ME this 11th day of May,

2021

STATE OF Florida

COUNTY OF Broward

[signature]
Public)

My commission expires: July 10, 2022
(SEAL)Notary Public (Sign name of Notary

Personally Known [X] or Produced Identification [ ] Type of Identification Produced:

Living Wage Ordinance Vendor Summary

Date: 4/30/2020
Contract Name: Broward County Contract 10
Contractor Name: Mckenzie's Cleaning INC
Pay Period: 04/10/2021 - 04/23/2021

County Agency: Facilities Management Division
Living Wage Poster Displayed (Y/N): Y
Health Benefits Offered (Y/N): N
No. of Months Contract in Effect: 12+

No.	Covered Employee Name	New Employee (Y/N)	Hourly Wage Rate ($)	Firm Health Benefits Accepted (Y/N)	Hourly Cost of Benefits ($)	Hourly Total ($)	Does Employee work 20 hrs.+ (Y/N)
1	Carole Casimir	N	13.61	N/A	3.44	17.05	Y
2	Beatriz Duque	N	13.61	N/A	3.44	17.05	Y
3	Luis Gallardo	N	14.61	N/A	3.44	18.05	Y
4	Jocelyn Medina	N	14.61	N/A	3.44	18.05	Y
5	Marla Medina	Y	13.61	N/A	3.44	17.05	Y
6	Mercedes Moron	N	13.61	N/A	3.44	17.05	Y
7							
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19							
20							

BidSync

Broward County Board of County Commissioners

Supplier Response Form

VOLUME OF PREVIOUS PAYMENTS ATTESTATION FORM

The completed and signed form should be returned with the Vendor's submittal. If not provided with submittal, the Vendor must submit within three business days of County's request. Failure to timely submit this form and supporting documentation may affect the Vendor's evaluation.

This completed form MUST be included with the Vendor's submittal at the time of the opening deadline to be considered for a Tie Breaker criterion (if applicable).

Points assigned for Volume of Previous Payments will be based on the amount paid-to-date by the County to a prime Vendor **MINUS** the Vendor's confirmed payments paid-to-date to approved certified County Business Enterprise (CBE) firms performing services as Vendor's subcontractor/subconsultant to obtain the CBE goal commitment as confirmed by County's Office of Economic and Small Business Development. Reporting must be within five (5) years of< the current solicitation's opening date.

Vendor must list all received payments paid-to-date by contract as a prime vendor from Broward County Board of County Commissioners. Reporting must be within five (5) years of the current solicitation's opening date.

Vendor must also list all total confirmed payments paid-to-date by contract, to approved certified CBE firms utilized to obtain the contract's CBE goal commitment. Reporting must be within five (5) years of the current solicitation's opening< date.

In accordance with Section 21.41(h)(4) and 21.42(d)(3) of the Broward County Procurement Code, the Vendor with the lowest dollar volume of payments previously paid by the County over a five-year period from the date of the submittal opening will receive the Tie Breaker.

The Vendor attests to the following:

Item No.	Project Title	Contract No.	Department/ Division	Date Awarded	Prime: Paid to Date	CBE: Paid to Date
1.	Branch Libraries	R1214808P1_1	Facilities Management	01/01/2016	$3,487,734.51	$3,362,216.21
2.	BCJC West	R1214808P14_1	Facilities Management	04/01/2017	$1,963,337.03	$1,868,248.37
3.	Contract 10	R1214808P10_1	Facilities Management	01/01/2016	$638,385.90	$627,683.14
4.						
5.						
6.						
7.						
				Grand Total	$6,089,457.44	$5,858,147.72

Has the Vendor been a member/partner of a Joint Venture firm that was awarded a contract by the County?

Yes ☐ No ☑

If Yes, Vendor must submit a **Joint Vendor Volume of Work Attestation Form**.

Vendor Name: McKenzie's Cleaning Inc

Terriann McKenzie	President	5/22/2021
Authorized Signature/Name	**Title**	**Date**

Janitorial Services
For
COUNTY FACILITIES
Bid Number: BLD2121632P1



Agreement No. 1/ Branch Libraries
Submitted by McKenzie's Cleaning Inc.
Presented By Terriann McKenzie

3600 S State Rd 7 Suite 38
Miramar, Florida 33023
Phone: (954) 893-5555
tmckenzie@mckenziescleaning.com

1. Ability of Personnel
1.1 Company's Profile

McKenzie's Cleaning Inc. is a full-service janitorial firm providing services for a variety of different agencies both in the public and private sector. We have been in the Janitorial industry since 2003 (18 years) and are proudly growing steadily. We specialize in janitorial /custodial services, floor care, and post construction cleaning.

We perform 70 percent of our work as a prime vendor and 30 percent as a subcontractor for larger firms in the same industry. Our targeted clients are government facilities, county facilities, city facilities, airports and sea ports. Our decade plus long service is incomparable because we built our business on integrity, accountability and delivering what we promise.

Over the years McKenzie's have received and maintained many certifications with several different agencies and organizations. We are a CBE certified with Broward County and Miami Dade County; as well as, with both their School Board. In addition, we are certified as a 8A, MWOSB, HUBZONE, and DBE certified firm. There is no doubt that McKenzie's Cleaning have been successfully performing Janitorial services for over 20 years. With Our Headquarters in Miramar Florida, we have been proudly servicing Broward County as a prime contractor to the State attorney archives buildings, as well as; a subcontractor performing janitorial services for the Library and Courthouse /BCJC contracts for the last five years.

During that time, we have put together a trusted team of individuals that we are proud to call Key Staff members. We do all our work inhouse and do NOT rely on temporary employees. Our well experienced management team has over 30 years combined experience in the industry, oversees a total of Sixty-Seven (67) McKenzie's Cleaning Custodian Employees of which 43 are full-time and 24 part-time; Six (6) of these employees make up our team of supervisors and managers.

We offer Health, Dental, and 401K benefits to our employees; However, in most cases in Broward County we pay the Living Wage to our employee. All McKenzie's Cleaning employees have approved background checks, and receive one and one training during onboarding that covers safety, customer

privacy, and client relational ethics, prior to going out to work for us. It is how we separate ourself from the competition.

1.2 Company's Experience / References

All of the below mentioned projects are of similar nature, scope, budget and duration.

Vendor reference sheet is also attached to bid submittals as a PDF.

Company's Experience / Reference as A Prime Contractor

Janitorial References

Location / Agency	Contact Person information	Service	Yearly Value
Federal Aviation Admin. October 2015- Current *High rise facility -23+ Floors. 24 hours	Steven Smith 305-869-5350 steve.d.smith@faa.gov	Janitorial	$1,352,297.44
United States Coast Guard Oct 2017 – Present *Midrise facility 4+ floors	Matthew Jones 510-432-3179 Matthew.Jones2@uscg.mil	Janitorial	$325,000.00
USDA Janitorial Service Oct July 2016- Current *Midrise facility 4+ floors	Karla Agurto 786-573-7061 karla.agurto@ars.usda.gov	Janitorial	$94,644.00
US ARMY CORPS OF ENGINEERS 2017- Current *Multi locations across the State of FL.	Martrice Hunter 904-232-3719 Martrice.M.Hunter@usace.army.mil	Janitorial	$156, 674.76

All of the above contract requires extensive employee background /security checks and adheres to green cleaning. The FAA Facilities are 24 hours 7days a week, 52 weeks a year.

Company's Experience / Reference as a Sub-Contractor

Location / Agency	Contact Person information	Service	Yearly Value
Broward County Courthouse **January 2016 – Current** ***High rise facility 20 Floors**	**Patty Rojas** **954-929-0509** **projas@triangleservices.com**	**Janitorial**	**$449,557.00**
Broward County Libraries **January 2016 – Current** ***Location building size varies**	**Patty Rojas** **954-929-0509** **projas@triangleservices.com**	**Janitorial**	**$670,698.78**

1.3 Experience of Key Personnel

Please see attached resume of our outstanding management team. All Key members of McKenzie's; as well as janitorial and custodial staff, strives to maximize Broward County's green building initiatives; though all facilities are not LEED certified, it is McKenzie's practice to use green cleaning protocols. Our employees and staff are required to be proficient in green cleaning to minimize environmental impacts to the building / facilities we serve. McKenzie's utilizes low emitting materials; recycled content materials/supplies; and environmentally friendly maintenance practices that are implemented through the adoption of training programs for janitorial supervisors and staff. These initiatives are intended to reduce the amount of volatile organic compounds (VOCs) used in cleaning while also eliminating many of the indoor airborne particulates, which may adversely impact indoor air quality. Prior to start of work McKenzie's will establish a Green Cleaning Policy for each location that addresses all the requirements and submit their Green Cleaning Training and Procedures manuals prior to start of contract.

Our Project Manager is responsible for cultivating a work environment that the bridges the gap between the County admin and team McKenzie's. They work close with the Assistant Project Manager and Supervisors to accompany the same goal. PM facilitates internal email and phone communications from the Aviation Authority and assists in the daily operations of quality control programs. The Project Managers handles customer, account management and operations issues and serves as a point of contact between the operations teams. The PM is able to ensure that all responses to the client receive prompt and full attention. The PM coordinates and oversees the day-to-day activities, including monitoring the quality of work, staffing, training, staff appearance and conduct.

Assistant Project manager functions as the project manager in their absence and perform similar duties. The APM, will be on call at all times to respond to emergencies. In addition, they are able to be physically present at the RCC within one (1) hour of notification of an emergency. The APM shall provide the Contract Administrator a weekly written report detailing all Services performed during all three shifts and detailing the Services planned.

A significant part of our team is the Quality Control Manager. The QCM ensure that everybody is doing their job the correct way on a daily basis. The Quality Control Manager monitors tasks to make sure they are completed correctly and keep the facility above standards. QCM are detailed oriented and have a special eye for clean. The Quality Control Manager helps us correct any deficiencies before they turn into an issue for the client.

The Shift Supervisors will have authority to take all necessary actions where a prompt response is required to maintain or restore Service in the absence of the PM or Assistant PM. Each Shift Supervisor shall be familiar with the requirements of this project to ensure compliance. The Shift Supervisor will conduct a daily inspection and evaluation of all assigned areas of work, note all discrepancies, and require correction all of which will be documented.

Qualified key team members include:

Terriann McKenzie: Ms. McKenzie is the chief Operating officer and President of McKenzie's Cleaning Inc. She has worked in several different leadership roles during the building of her company and has held positions with the company such as Project Manager, Quality Control Manager and Supervisor during her 16years. She has experience working within secure building as well as managing facilities where the buildings were always occupied 24/7. She will serve in the capacity as the project manager.

Jocelyn Medina: Will be assigned as the Assistant Project manager She has been with McKenzie's for 6 years and has experience with previous janitorial companies as a supervisor and also a manager overseeing various types of projects and building. Jocelyn has served as the assistant project manager for Broward County Libraries for McKenzie's Cleaning since 2017. She too has experience cleaning a 24/7 secure facility where the building is always occupied.

Jose Sanchez will be assigned the role as Quality Control. He has been employed with McKenzie's Cleaning for 6 years and he currently serves as an area manager who manages our FAA account. He has experience also as a project manager/ Head of Maintenance of a highly secure facility with sensitive documents for 10 years where he supervises a similar size project and oversees 25+ employees.

Tanesha Gayle will be assigned as the assistant Quality Control. She has been employed as a supervisor with McKenzie's for the last 5 years. She has experience supervising the BCJC and the

USDA secured facilities. Tanesha also has experience supervising 24/7 operating building with a previous janitorial company she worked for.

Please see Resumes Below:

Tmckenzie@mckenziescleaning.com
786-623-1603

TERRIANN MCKENZIE PROJECT MANAGER

PROFESSIONAL OBJECTIVE

To own and operate a successfully Janitorial / Cleaning Service where I can utilize my knowledge and managerial skills to build a reputable and successful company.

SKILLS & ABILITIES

Energetic Self Starter Specializing In Team Building
Excellent Organizational Skills With Ability To Effectively Multitask
Articulate And Adaptable
Discipline and Solution Oriented
Innovative and Creative, Result Oriented

PROFESSIONAL EXPERIENCE

PRESIDENT/CEO, MCKENZIE'S CLEANING INC
August 2003 – Present
Develop and Maintain Relationship with Client
Contract sales and Negotiation
Analyze Contracts Performance for Bids, Budgets and Forecasts
Oversee and Start up New Projects
Oversee Company's Daily Business Operations

TEACHER, DILLARD SENIOR HIGH SCHOOL
August 2003 – June 2009

• Plans and implements a program of study designed to meet individual needs of students that adhere to the district philosophy and goals.
• Creates a classroom environment conducive to learning by employing a variety of appropriate teaching strategies.
• Demonstrates a strong grasp of subject matter.
• Uses effective oral and written expression.
• Excellent classroom management skills

EDUCATION

SCHOOL NAME —LOCATION —DEGREE

M.S. Education Leadership,	Nova Southeastern University	2001-2003
Bachelor of Arts	Florida International University	1998-2001
Associate in Arts	Miami-Dade Community College	1996-1998

REFERENCES AVAILABLE UPON REQUEST

Jocelyn Medina
Assistant Project Manager

Jocelyn@mckenziescleaning.com (786) 474-0102

PROFILE

Sophisticated and skilled professional with 3 plus years of customer service driven positions looking to pursue a professional position utilizing my specialized education, experience, ability to learn and grow, and passion for helping others; Demonstrated skill in supervising an efficient, well run team; committed to excellent customer service.

CORE SKILLS

- Bilingual
- Customer Service
- Quick learner
- Communication skills
- Self-Motivated
- Responsible
- Team Work Skills
- Flexibility and

EDUCATION

High School Diploma 2012
Americas High School El Paso, Texas

EXPERIENCE

McKenzie's Cleaning Services Miramar, FL 08/2016 – Current
Quality Control

- Present findings, reports and program summary in formal meetings.
- Act as the administrative point of contact between the president and internal/ external clients.
- Handle requests and queries appropriately and timely, produce reports, presentations and briefs.
- Ensure contractual requirements are met.
- Provide reports to and coordinate with supervisors to ensure proper corrective actions have been made.
- Perform quality inspections to specifications.
- Maintain reports and inspection documentation.

Varsity Facility Services Davie, FL 3/2015 – 6/2016
Supervisor

- Facilitated training to ensure appropriate skill levels
- Supervised cleaning staff, and ensured cleanliness in compliance with standards
- Supervised Day and Night cleaning staff
- Developed and maintain positive relationships with building managers, guest and all visitors
- Supervised and performed day-to-day operational activities

References available on request.

MCKENZIE S CLEANING INC.

Jose Sanchez / Quality Control

Jose@mckenziescleaning.com (954) 225-4747

Objective

Seeking a supervisor position to utilize my skills in team building, conflict resolution and communication.

Skills

- Ability to delegate responsibility towards achieving company goals
- Good interpersonal and oral communication skills
- Extensive knowledge of successful cleaning crew management

Experience

McKenzie's Cleaning INC. 2018 - Present

Supervisor

- Monitor and supervise the timely arrival of scheduled employees, with aware of unforeseen challenges such as scheduling
- Actively seek to resolve any concerns while adhering to the company policy and standards of behavior
- Create a weekly or bi-weekly schedule for employees
- Ensure adherence to legal and company policies and procedures and undertake disciplinary actions
- Training to ensure worker are properly trained for their roles
- Organizing workflow and ensuring employees understand their tasks.

Fiplex 2017 - Present

Production

- Build filters for telecommunication systems according to consumers need and/or equipment model
- Inspect incoming materials, pre-assemblies, and final products against specifications ensuring requirements are met
- Perform work following all health, safety, and environmental requirements

References available upon request

Tanesha Gayle

Supervisor /Manager

tanesha@mckenziescleaning.com (954) 803-0413

SKILLS

- Carry out supervisory responsibilities in accordance with the company's policy and procedures.
- Energetic project supervisor with commitment to high standards of service, performance and integrity
- Able to lead by example, expertise, and delegation
- Computer Systems and software such as, Microsoft word and Microsoft Excel.
- Skilled at organizing complex projects, defining project priorities, and delegating tasks.
- Dedicated and reliable with organized, proactive and problem-solving nature.

Experience

McKenzie's Cleaning Inc. 2015-Present

Assistant Project Manager

- Ensures standards are being met, locations are fully staffed
- Assign duties and tasks to employees and inspect work for cleanliness and completion
- Conduct new hire orientation, safety training, job training, etc. to assure employees can perform tasks in an efficient and safe manner
- Establish relationships with customers by visiting accounts on a regular basis to assure the highest quality of service
- Order Supplies, Must CC email or Group Chat All supply orders, and Reports to a manager or head of a unit/department.
- Perform and assist with cleaning duties as necessary.
- Train and evaluate new employees as required.
- Recommend employees for termination

Allied Healthcare Solutions Miami, Florida 2010 - 2016

Custodial Supervisor

- Functions as liaison between employee and front office
- Responsible for maintaining Floor and project of each site/ location.
- Conducts inspections and investigates tenant complaints advises employees of found conditions and methods of correction.
- Designate work assignments to employees and gives special cleaning instructions and/or assignments.
- Work with and inform office of absent employees, unscheduled events including emergencies, as well as find coverage.
- Maintains records, prepares reports, and composes correspondence relative to the work, ensure employees keep an up to date log of job duties performed at each location.

2. Location.

The Vendor is both a Local Business and a Locally Based Business as each term is defined by Section 1-74, Broward County Code of Ordinances.

Vendor's Business Certification Form (See attachment)
Location Attestation Form (See attachment)
Business License (See Attachment)

3. Project Approach

McKenzie's approach to successfully performing janitorial services for the County Facilities is to first put together a seamless plan for transition from the incumbent to McKenzie's Cleaning staff. We will do this by first meeting with the contract administrator of the County Facilities 45 days before the schedule start date. During that meeting we will Introduce our 2 Certified and approved CBE Subcontractors as well as McKenzie's Key personnel. Next, we will offer existing employees first rights of refusal to employment. Our team will then be divided into shift and Subcontractors duties and requirement will be assigned. A detailed staffing chart that includes schedule, duties and key personnel will be provided to the County Administrator. Step 2 would be to ensure all employees meet all background requirements and get badged. Then we would make arrange to have supplies and equipment to be dropped off 1 week prior to start date. 3 Day prior to the start we would meet with the county administrator and go over contract details, schedule Key pickup, and discuss important requirement and expectation. We evaluate each facility and make necessary suggestions based on the scope of work to be rendered.
Our team is dedicated to ensuring that all of Broward County's is satisfied with the service our company provides.
We do all our work inhouse and do NOT rely on temporary employees. Our well experienced management team has over 30 years combined experience in the industry, oversees a total of Sixty-Seven (67) McKenzie's Cleaning Employees of which 43 are full-time and 24 part-time; Six (6) of these employees make up our team of supervisors and managers. All McKenzie's Cleaning employees have approved background checks, and receive one and one training during onboarding that covers safety, customer privacy, and client relational ethics, prior to going out to work for us. It is how we separate ourself from the competition.

Additional Instruction

A) Depending on the location, the Staffing Level for each shift: Morning, Evening and Night will consist of a minimum of two janitors, a team lead and a supervisor. During the morning shift janitors will ensure that the daily tasks are maintained and to address any emergency issues, their focus will be the restrooms and high traffic areas. In addition, the Project manager and the assistant project manager will perform the same duties of overseeing the supervisors and staff assigned to clean the facility. They will also serve as a liaison to the RCC personnel. Throughout the day and a least 2-3 times per week minimum there will be a quality control personnel on site to document and report if the building is being maintained and employees are performing their duties. Each shift will be given detailed work scope to follow that includes required Daily, Weekly, Bi-Weekly, Monthly, Quarterly and Yearly Task to be complete. They will also have Check list to sign off on as requited. In addition to the evening shift, you will have a project crew to come in nightly to perform the heavier task such as floor services and high dusting when necessary. This will ensure that cleaning standards are met or exceed specifications.

b) Description of Work Plan

The work plan for the County Facilities will be to divide it into two sides. The East Wing and the West Wing; they will be both be assigned the same number of employees and projects work to keep the building in good standing. The quality of work produced will be overseen and inspected by the supervisors; the supervisors work will be inspected by the quality control personnel; and the assistant project manager and project manager will oversee the entire project. They will make sure that all McKenzie's personnel are in compliance and adhering to their job description and the entire facility is maintained as well as running smooth and in order. They will do this by seeing to it that employees comply with services, quality standards and demand outlined in the specifications of work scopes as well as task schedules. **See example attached in excel format**.

C) Maintaining a High-Quality Floor Surfaces

One of the largest areas of concern is the terrazzo floors in the RCC. Because of the high Traffic of passengers who flow in and out of the RCC most of the major floor care will be done at night. McKenzie's is aware that the Contractor shall schedule the daily floor cleaning requirements to achieve complete facility cleaning. Even though the floors will be swept and mopped nightly and as needed during the days to clean up spills and accidents. Our goal is to get the terrazzo floors back to standard by machine scrubbing it at least 3 times a week. We will also ensure that floors are kept clean as possible by maintaining the door mats to minimize the dirt and dust brought into the facility. All

chemicals and equipment that we use to perform these duties will be approved by BCAD and MSDS Sheets will be provided. McKenzie's will document all floor care and services to share with BCAD. Our work will be scheduled in such a way that it does not disrupt the functions and normal day-to-day procedures of the RCC. His will ensure maintenance of a high-quality floors surface.

c) Restroom Care Plan

McKenzie will implement a restroom plan where each bathroom will be maintained by a person of the same sex. For example, men restrooms will be cleaned and monitored by men and women restrooms will be cleaned by female janitors. In addition, restrooms will be monitored every 15 minutes as requested and cleaned when necessary. We will also have the janitors strategically schedule breaks so there will be no gap in bathroom scheduled cleaning times. All chemicals and equipment that we use to perform these duties will be approved by BCAD and MSDS Sheets will be provided. Last, we will have an extra body to assist with restroom cleaning during peak times. All of this will be documented on a daily log which will be kept onsite.

d) High Cleaning Plan

To maintain high surfaces throughout the RCC, McKenzie's will ensue that the proper equipment's are in place and on site (timely) to perform High Dusting of Window, HVAC Vents, Fixtures and Walls as required by the contract. When and if necessary, we will bring in additional Heavy equipment such as boom lift or scissors lift to maintain hard to reach areas. This type of special project work, will be scheduled with the contract admin and the project manager. We will copy with all safety measures and all chemicals and equipment that we use to perform these duties will be approved by BCAD and MSDS Sheets will be provided.

F) Capability to respond to emergency or disaster:

McKenzie's Cleaning Inc has developed methods that can be used to rapidly respond to emergencies or disaster situations. Because we a locally based here in Broward County we are able to quickly respond and deploy staff to any disaster. Time is always a factor so we know that the sooner we respond the quicker we can restore normalcy. From floodwaters, broken pipes, building fires, hurricanes, or acts of vandalism McKenzie's Cleaning staff is always ready to act.

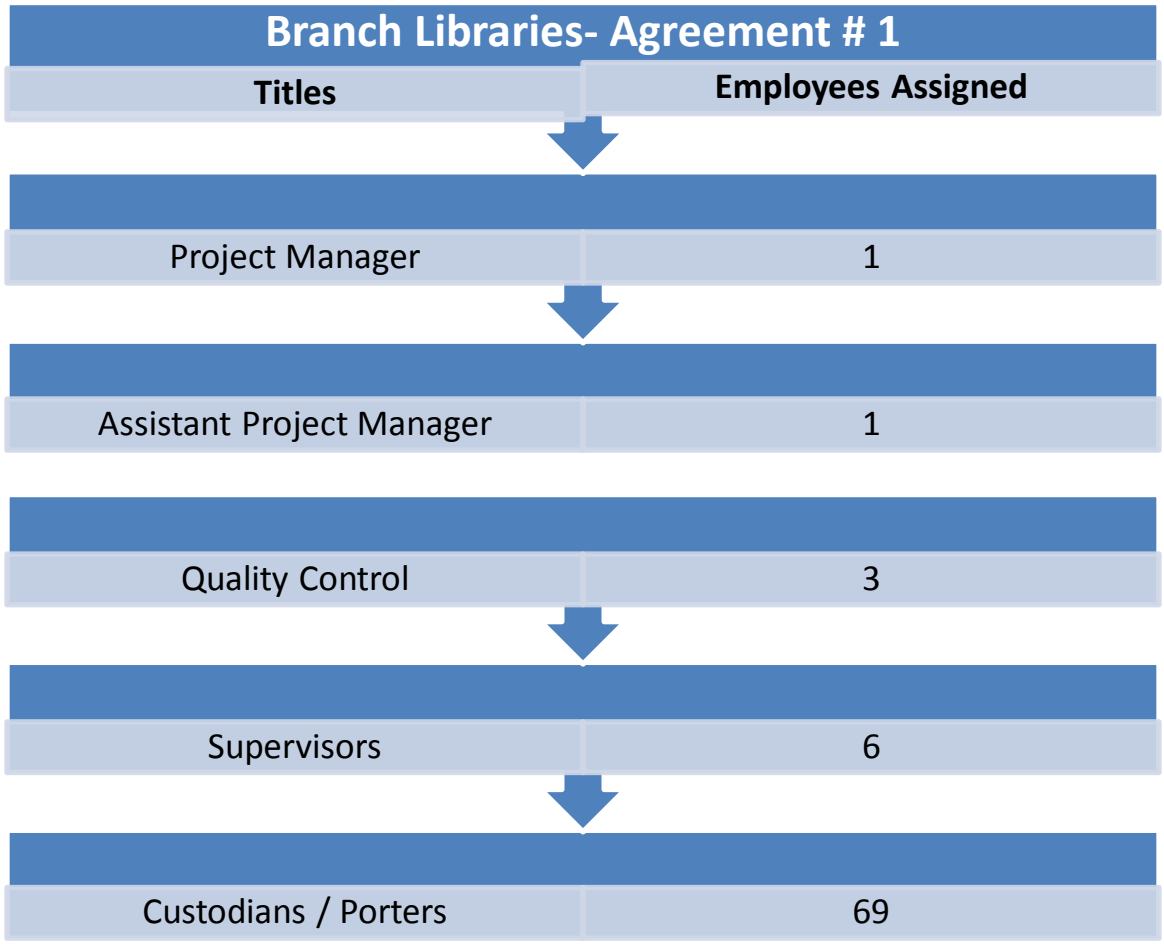
We currently maintain a staff of employees for emergency response situations. These employees are available to perform emergency cleaning on a 24 hour a day, 7 days a week basis. We equip our emergency staff with wet vacuums, carpet extractors, and fans for dewatering and moisture removal situations. Additionally, we have are prepared for any special cleaning service

McKenzie's will respond within an hour to all issue reported from the contractor's representative, which may include, but not be limited to, notice of spills, debris, or biohazard cleanup. We will provide the Contract admin with important phone numbers; email addresses of all key players contact information. We will also post Key personnel contact information in our onsite office.

Management Plan:

McKenzie's Cleaning Inc. employs the best of the best when it comes to our supervisors and managerial team. We believe that attitude reflects leadership and demonstrate it. We maintain a high level of service across the board by implementing policies and procedures that all employees must adhere to, especially managers who must enforce them. We have put together training program, safety programs and quality control programs to surpass the industry standard. All employees and supervisors must be familiar with all of the company's best practices, policies and procedures as it pertains to risk and safety and will adhere to all specifications in the RFP. During orientation and throughout the year we have in-service training and review of our policies and procedures. Our Training Manual, Safety Manual, Quality Control Manual and Company's Hand book is available for viewing in a PDF Format.

3.2 Organizational Cart for Each Agreement Prime is Proposing



3.3 Quality Control Plan (See attached / Document Submitted separately)

3.4 Company's Equipment

McKenzie's Cleaning Equipment

Dual motor floor vacuums
back pack vacuums
high reaching dusters
brooms, brushes, mops, buckets
dust cloths, dust wands
high speed buffing machine
hot water extractor /shampoo machines
portable extractors,
gondolas (Tilt Trucks)
Power driven floor scrubbing machines
waxing and polishing machines
industrial floor and upholstery vacuum cleaners
riding vacuum cleaners with HEPA filters
floor machines for surfacing non-carpeted floors
wet-dry vacuum cleaners
commercial portable air blowers
pressure washers

Rented / Leased / subcontracted

boom lift
scissor lift

floor grinder,
commercial portable dehumidifiers
vehicle to haul trash
escalator cleaner
sweepers and brushes

Pickup Truck for Hauling Trash
truck mounted carpet cleaning machine

B.
List of Office Equipment

Laptop Computers
Desktop Computers
Scanner
Fax Machine
Printer
Photo Copier
Adobe Acrobat
Microsoft Word /Excel / Power Point
Outlook
QuickBooks
Office Furnitures Desks and Chairs
Conference Tables and Chairs

3.5 Company's Training Manual (See attached)

At McKenzie's Cleaning, the safety of our employees, our client, and the patrons of the facilities we service is paramount. Safety is so important, we have created a detailed **safety manual** and **Employee Training Manual** that covers everything from proper ways to clean, lift, proper ways to use chemicals, proper way to store equipment, environmental hazard , equipment safety , respectful work place policy, documentation of suspicious behavior, abandoned belongings/packages, running water, potential slip and fall conditions, ajar doors, etc. are just a few topics that are discussed into great detail within our employee training workshops and our training manual.

McKenzie's Training and Safety manual attached in PDF format.

4. Workload of Firm

Below you will find a list of some similar, current or completed projects that McKenzie's has managed within the past five (5) years. Our approach in managing all projects is to stay in constant communication with the building managers and representative of the county.

Location / Agency	Contact Person information	Employees	Yearly Value
		Count	
Federal Aviation Admin. March 2015- Current	Steven Smith 305-869-5350 steve.d.smith@faa.gov	30 24 Hours	$1,352,297.44
Broward County Courthouse January 2016 - Current	Patty Rojas 954-929-0509 projas@triangleservices.com	17	$449,557.00
Broward County Libraries January 2016 - Current	Patty Rojas 954-929-0509 projas@triangleservices.com	16	$670,698.78
United States Coast Guard Oct 2017 - Present	Steve Volk 305-790-4241 Volk, Steven M LCDR Steven.M.Volk@uscg.mil	8	$325,000.00
Broward County States Attorney Offices / Contract 10 Small Group Facilities January 2015 –Present	Various Managers Marlon Jerome MJEROME@broward.org	6	$184,000.00
USDA Janitorial Service Oct July 2014-Current	Karla Agurto 786-573-7061 karla.agurto@ars.usda.gov	4	$94,644.00
Army Corp of Engineers Cleaning various Recruitment Centers Start April 2019- March 2024	Hunter, Martrice M CIV 904-232-3719 Martrice.M.Hunter@usace.army.mil	6	$156,674.76

5. Pricing (See Attached)

Janitorial Services
For
COUNTY FACILITIES
Bid Number: BLD2121632P1



Agreement No. 2/Large Facilities Group 1
Submitted by McKenzie's Cleaning Inc.
Presented By Terriann McKenzie

3600 S State Rd 7 Suite 38
Miramar, Florida 33023
Phone: (954) 893-5555
tmckenzie@mckenziescleaning.com

1. Ability of Personnel
1.1 Company's Profile

McKenzie's Cleaning Inc. is a full-service janitorial firm providing services for a variety of different agencies both in the public and private sector. We have been in the Janitorial industry since 2003 (18 years) and are proudly growing steadily. We specialize in janitorial /custodial services, floor care, and post construction cleaning.

We perform 70 percent of our work as a prime vendor and 30 percent as a subcontractor for larger firms in the same industry. Our targeted clients are government facilities, county facilities, city facilities, airports and sea ports. Our decade plus long service is incomparable because we built our business on integrity, accountability and delivering what we promise.

Over the years McKenzie's have received and maintained many certifications with several different agencies and organizations. We are a CBE certified with Broward County and Miami Dade County; as well as, with both their School Board. In addition, we are certified as a 8A, MWOSB, HUBZONE, and DBE certified firm. There is no doubt that McKenzie's Cleaning have been successfully performing Janitorial services for over 20 years. With Our Headquarters in Miramar Florida, we have been proudly servicing Broward County as a prime contractor to the State attorney archives buildings, as well as; a subcontractor performing janitorial services for the Library and Courthouse /BCJC contracts for the last five years.

During that time, we have put together a trusted team of individuals that we are proud to call Key Staff members. We do all our work inhouse and do NOT rely on temporary employees. Our well experienced management team has over 30 years combined experience in the industry, oversees a total of Sixty-Seven (67) McKenzie's Cleaning Custodian Employees of which 43 are full-time and 24 part-time; Six (6) of these employees make up our team of supervisors and managers.

We offer Health, Dental, and 401K benefits to our employees; However, in most cases in Broward County we pay the Living Wage to our employee. All McKenzie's Cleaning employees have approved background checks, and receive one and one training during onboarding that covers safety, customer

privacy, and client relational ethics, prior to going out to work for us. It is how we separate ourself from the competition.

1.2 Company's Experience / References

All of the below mentioned projects are of similar nature, scope, budget and duration.

Vendor reference sheet is also attached to bid submittals as a PDF.

Company's Experience / Reference as A Prime Contractor

Janitorial References

Location / Agency	Contact Person information	Service	Yearly Value
Federal Aviation Admin. October 2015- Current *High rise facility -23+ Floors. 24 hours	Steven Smith 305-869-5350 steve.d.smith@faa.gov	Janitorial	$1,352,297.44
United States Coast Guard Oct 2017 – Present *Midrise facility 4+ floors	Matthew Jones 510-432-3179 Matthew.Jones2@uscg.mil	Janitorial	$325,000.00
USDA Janitorial Service Oct July 2016- Current *Midrise facility 4+ floors	Karla Agurto 786-573-7061 karla.agurto@ars.usda.gov	Janitorial	$94,644.00
US ARMY CORPS OF ENGINEERS 2017- Current *Multi locations across the State of FL.	Martrice Hunter 904-232-3719 Martrice.M.Hunter@usace.army.mil	Janitorial	$156, 674.76

All of the above contract requires extensive employee background /security checks and adheres to green cleaning. The FAA Facilities are 24 hours 7days a week, 52 weeks a year.

Company's Experience / Reference as a Sub-Contractor

Location / Agency	Contact Person information	Service	Yearly Value
Broward County Courthouse **January 2016 – Current** ***High rise facility 20 Floors**	**Patty Rojas** **954-929-0509** **projas@triangleservices.com**	**Janitorial**	**$449,557.00**
Broward County Libraries **January 2016 – Current** ***Location building size varies**	**Patty Rojas** **954-929-0509** **projas@triangleservices.com**	**Janitorial**	**$670,698.78**

1.3 Experience of Key Personnel

Please see attached resume of our outstanding management team. All Key members of McKenzie's; as well as janitorial and custodial staff, strives to maximize Broward County's green building initiatives; though all facilities are not LEED certified, it is McKenzie's practice to use green cleaning protocols. Our employees and staff are required to be proficient in green cleaning to minimize environmental impacts to the building / facilities we serve. McKenzie's utilizes low emitting materials; recycled content materials/supplies; and environmentally friendly maintenance practices that are implemented through the adoption of training programs for janitorial supervisors and staff. These initiatives are intended to reduce the amount of volatile organic compounds (VOCs) used in cleaning while also eliminating many of the indoor airborne particulates, which may adversely impact indoor air quality. Prior to start of work McKenzie's will establish a Green Cleaning Policy for each location that addresses all the requirements and submit their Green Cleaning Training and Procedures manuals prior to start of contract.

Our Project Manager is responsible for cultivating a work environment that the bridges the gap between the County admin and team McKenzie's. They work close with the Assistant Project Manager and Supervisors to accompany the same goal. PM facilitates internal email and phone communications from the Aviation Authority and assists in the daily operations of quality control programs. The Project Managers handles customer, account management and operations issues and serves as a point of contact between the operations teams. The PM is able to ensure that all responses to the client receive prompt and full attention. The PM coordinates and oversees the day-to-day activities, including monitoring the quality of work, staffing, training, staff appearance and conduct.

Assistant Project manager functions as the project manager in their absence and perform similar duties. The APM, will be on call at all times to respond to emergencies. In addition, they are able to be physically present at the RCC within one (1) hour of notification of an emergency. The APM shall provide the Contract Administrator a weekly written report detailing all Services performed during all three shifts and detailing the Services planned.

A significant part of our team is the Quality Control Manager. The QCM ensure that everybody is doing their job the correct way on a daily basis. The Quality Control Manager monitors tasks to make sure they are completed correctly and keep the facility above standards. QCM are detailed oriented and have a special eye for clean. The Quality Control Manager helps us correct any deficiencies before they turn into an issue for the client.

The Shift Supervisors will have authority to take all necessary actions where a prompt response is required to maintain or restore Service in the absence of the PM or Assistant PM. Each Shift Supervisor shall be familiar with the requirements of this project to ensure compliance. The Shift Supervisor will conduct a daily inspection and evaluation of all assigned areas of work, note all discrepancies, and require correction all of which will be documented.

Qualified key team members include:

Terriann McKenzie: Ms. McKenzie is the chief Operating officer and President of McKenzie's Cleaning Inc. She has worked in several different leadership roles during the building of her company and has held positions with the company such as Project Manager, Quality Control Manager and Supervisor during her 16years. She has experience working within secure building as well as managing facilities where the buildings were always occupied 24/7. She will serve in the capacity as the project manager.

Jocelyn Medina: Will be assigned as the Assistant Project manager She has been with McKenzie's for 6 years and has experience with previous janitorial companies as a supervisor and also a manager overseeing various types of projects and building. Jocelyn has served as the assistant project manager for Broward County Libraries for McKenzie's Cleaning since 2017. She too has experience cleaning a 24/7 secure facility where the building is always occupied.

Jose Sanchez will be assigned the role as Quality Control. He has been employed with McKenzie's Cleaning for 6 years and he currently serves as an area manager who manages our FAA account. He has experience also as a project manager/ Head of Maintenance of a highly secure facility with sensitive documents for 10 years where he supervises a similar size project and oversees 25+ employees.

Tanesha Gayle will be assigned as the assistant Quality Control. She has been employed as a supervisor with McKenzie's for the last 5 years. She has experience supervising the BCJC and the

USDA secured facilities. Tanesha also has experience supervising 24/7 operating building with a previous janitorial company she worked for.

Please see Resumes Below:

Tmckenzie@mckenziescleaning.com
786-623-1603

TERRIANN MCKENZIE PROJECT MANAGER

PROFESSIONAL OBJECTIVE

To own and operate a successfully Janitorial / Cleaning Service where I can utilize my knowledge and managerial skills to build a reputable and successful company.

SKILLS & ABILITIES

Energetic Self Starter Specializing In Team Building
Excellent Organizational Skills With Ability To Effectively Multitask
Articulate And Adaptable
Discipline and Solution Oriented
Innovative and Creative, Result Oriented

PROFESSIONAL EXPERIENCE

PRESIDENT/CEO, MCKENZIE'S CLEANING INC
August 2003 – Present
Develop and Maintain Relationship with Client
Contract sales and Negotiation
Analyze Contracts Performance for Bids, Budgets and Forecasts
Oversee and Start up New Projects
Oversee Company's Daily Business Operations

TEACHER, DILLARD SENIOR HIGH SCHOOL
August 2003 – June 2009

• Plans and implements a program of study designed to meet individual needs of students that adhere to the district philosophy and goals.
• Creates a classroom environment conducive to learning by employing a variety of appropriate teaching strategies.
• Demonstrates a strong grasp of subject matter.
• Uses effective oral and written expression.
• Excellent classroom management skills

EDUCATION

SCHOOL NAME —LOCATION —DEGREE

M.S. Education Leadership,	Nova Southeastern University	2001-2003
Bachelor of Arts	Florida International University	1998-2001
Associate in Arts	Miami-Dade Community College	1996-1998

REFERENCES AVAILABLE UPON REQUEST

MCKENZIE S CLEANING INC.

Denise Scott / Assistant Project Manager

Denise@mckenziescleaning.com (305) 245-3788

Objective

Diligent and resourceful individual with exceptional management, leadership and communication as a project manager.

Skills

- Leadership
- Tenacious
- Team oriented
- Communication

Experience

McKenzie's Cleaning INC. 2018- Present

Project Manager

- Create and maintain comprehensive project documentation
- Motivating staff involved in the project to complete tasks on time
- Delegating tasks on the project to employees best positioned to complete them
- Serving as point of contact with team and clients
- Performing quality control on the project throughout development to maintain the standards expected

Jani-king 2016 - 2018

Supervisor

- Attend all required meeting and trainings
- Maximize efforts towards productivity, identify the problem and solving the problem
- Cross train in other areas
- Encourage safe and efficient operations
- Maintain high standards of personal appearance to building maintenance.

References available upon request

Anthony Amos /Quality Control

Anthony@mckenziescleaning.com (305) 249-5911

Objective

To take up responsibility as a supervisor providing the ability to supervise and enforce company standards.

Skills

- Ability to delegate tasks to employees
- Excellent people skills
- Responsible and dependable
- Organize and plan

Experience

McKenzie's Cleaning INC. 2018- Present

Supervisor

- Oversee all aspects of Quality Control and Customer Relations
- Conduct inspections of janitorial services to evaluate quality and performance
- Respond to customer inquiries
- Responsible for employees maintaining work scope.
- Enforce company's policies and safety procedure as needed.
- Train new and existing staff on proper cleaning techniques

McDonald's 2011 - 2018

Team Lead

- Support team manager and performs management duties
- Assists management with hiring process and team member training
- Conducts team meetings to update members on best practices
- Provide quality customer service, handle customers enquiries and effectively handle customer complaints
- Perform other duties as assigned
-

References available upon request

Agustin Vasquez

Supervisor

Agustin@mckenziescleaning.com (786) 991-5087

Objective

Sophisticated and skilled professional with 9 plus years of janitorial and custodian industry looking to peruse a professional position utilizing my experience and skill in supervising an efficient team.

Skills

- Effectively communicate with team members and key personnel.
- Skilled at organizing complex projects, defining project priorities, and delegating tasks.
- Dedicated and reliable with organized, proactive and problem-solving nature.

Experience

McKenzie's Cleaning Inc. 2019- Present

Custodial Supervisor

- Perform building inspections to ensure the quality of work, cleanliness of buildings, and to certify that safety procedures are followed.
- Schedule and perform monthly inventory of supplies; survey equipment within schools and ensure that repairs are made in a timely manner.
- Facilitate the custodial training program for all new custodial employees; provide ongoing training as needed.
- Perform projects as directed, including organizing the work crew/schedules.
- Perform related work as required.

Vista Building Maintenance 2012- Present

Supervisor

- Supervise large group of custodial employees.
- Responsible for ordering supplies and tracks inventory.
- Responsible for employees maintaining work scope.
- Enforce company's policies and safety procedure as needed.
- Train new and existing staff on proper cleaning techniques.

References available upon request

MCKENZIE S CLEANING INC.

2. Location.

The Vendor is both a Local Business and a Locally Based Business as each term is defined by Section 1-74, Broward County Code of Ordinances.

Vendor's Business Certification Form (See attachment)
Location Attestation Form (See attachment)
Business License (See Attachment)

3. Project Approach

McKenzie's approach to successfully performing janitorial services for the County Facilities is to first put together a seamless plan for transition from the incumbent to McKenzie's Cleaning staff. We will do this by first meeting with the contract administrator of the County Facilities 45 days before the schedule start date. During that meeting we will Introduce our 2 Certified and approved CBE Subcontractors as well as McKenzie's Key personnel. Next, we will offer existing employees first rights of refusal to employment. Our team will then be divided into shift and Subcontractors duties and requirement will be assigned. A detailed staffing chart that includes schedule, duties and key personnel will be provided to the County Administrator. Step 2 would be to ensure all employees meet all background requirements and get badged. Then we would make arrange to have supplies and equipment to be dropped off 1 week prior to start date. 3 Day prior to the start we would meet with the county administrator and go over contract details, schedule Key pickup, and discuss important requirement and expectation. We evaluate each facility and make necessary suggestions based on the scope of work to be rendered.
Our team is dedicated to ensuring that all of Broward County's is satisfied with the service our company provides.
We do all our work inhouse and do NOT rely on temporary employees. Our well experienced management team has over 30 years combined experience in the industry, oversees a total of Sixty-Seven (67) McKenzie's Cleaning Employees of which 43 are full-time and 24 part-time; Six (6) of these employees make up our team of supervisors and managers. All McKenzie's Cleaning employees have approved background checks, and receive one and one training during onboarding that covers safety, customer privacy, and client relational ethics, prior to going out to work for us. It is how we separate ourself from the competition.

Additional Instruction

A) Depending on the location, the Staffing Level for each shift: Morning, Evening and Night will consist of a minimum of two janitors, a team lead and a supervisor. During the morning shift janitors will ensure that the daily tasks are maintained and to address any emergency issues, their focus will be the restrooms and high traffic areas. In addition, the Project manager and the assistant project manager will perform the same duties of overseeing the supervisors and staff assigned to clean the facility. They will also serve as a liaison to the RCC personnel. Throughout the day and a least 2-3 times per week minimum there will be a quality control personnel on site to document and report if the building is being maintained and employees are performing their duties. Each shift will be given detailed work scope to follow that includes required Daily, Weekly, Bi-Weekly, Monthly, Quarterly and Yearly Task to be complete. They will also have Check list to sign off on as requited. In addition to the evening shift, you will have a project crew to come in nightly to perform the heavier task such as floor services and high dusting when necessary. This will ensure that cleaning standards are met or exceed specifications.

b) Description of Work Plan

The work plan for the County Facilities will be to divide it into two sides. The East Wing and the West Wing; they will be both be assigned the same number of employees and projects work to keep the building in good standing. The quality of work produced will be overseen and inspected by the supervisors; the supervisors work will be inspected by the quality control personnel; and the assistant project manager and project manager will oversee the entire project. They will make sure that all McKenzie's personnel are in compliance and adhering to their job description and the entire facility is maintained as well as running smooth and in order. They will do this by seeing to it that employees comply with services, quality standards and demand outlined in the specifications of work scopes as well as task schedules. **See example attached in excel format**.

C) Maintaining a High-Quality Floor Surfaces

One of the largest areas of concern is the terrazzo floors in the RCC. Because of the high Traffic of passengers who flow in and out of the RCC most of the major floor care will be done at night. McKenzie's is aware that the Contractor shall schedule the daily floor cleaning requirements to achieve complete facility cleaning. Even though the floors will be swept and mopped nightly and as needed during the days to clean up spills and accidents. Our goal is to get the terrazzo floors back to standard by machine scrubbing it at least 3 times a week. We will also ensure that floors are kept clean as possible by maintaining the door mats to minimize the dirt and dust brought into the facility. All

chemicals and equipment that we use to perform these duties will be approved by BCAD and MSDS Sheets will be provided. McKenzie's will document all floor care and services to share with BCAD. Our work will be scheduled in such a way that it does not disrupt the functions and normal day-to-day procedures of the RCC. His will ensure maintenance of a high-quality floors surface.

c) Restroom Care Plan

McKenzie will implement a restroom plan where each bathroom will be maintained by a person of the same sex. For example, men restrooms will be cleaned and monitored by men and women restrooms will be cleaned by female janitors. In addition, restrooms will be monitored every 15 minutes as requested and cleaned when necessary. We will also have the janitors strategically schedule breaks so there will be no gap in bathroom scheduled cleaning times. All chemicals and equipment that we use to perform these duties will be approved by BCAD and MSDS Sheets will be provided. Last, we will have an extra body to assist with restroom cleaning during peak times. All of this will be documented on a daily log which will be kept onsite.

d) High Cleaning Plan

To maintain high surfaces throughout the RCC, McKenzie's will ensue that the proper equipment's are in place and on site (timely) to perform High Dusting of Window, HVAC Vents, Fixtures and Walls as required by the contract. When and if necessary, we will bring in additional Heavy equipment such as boom lift or scissors lift to maintain hard to reach areas. This type of special project work, will be scheduled with the contract admin and the project manager. We will copy with all safety measures and all chemicals and equipment that we use to perform these duties will be approved by BCAD and MSDS Sheets will be provided.

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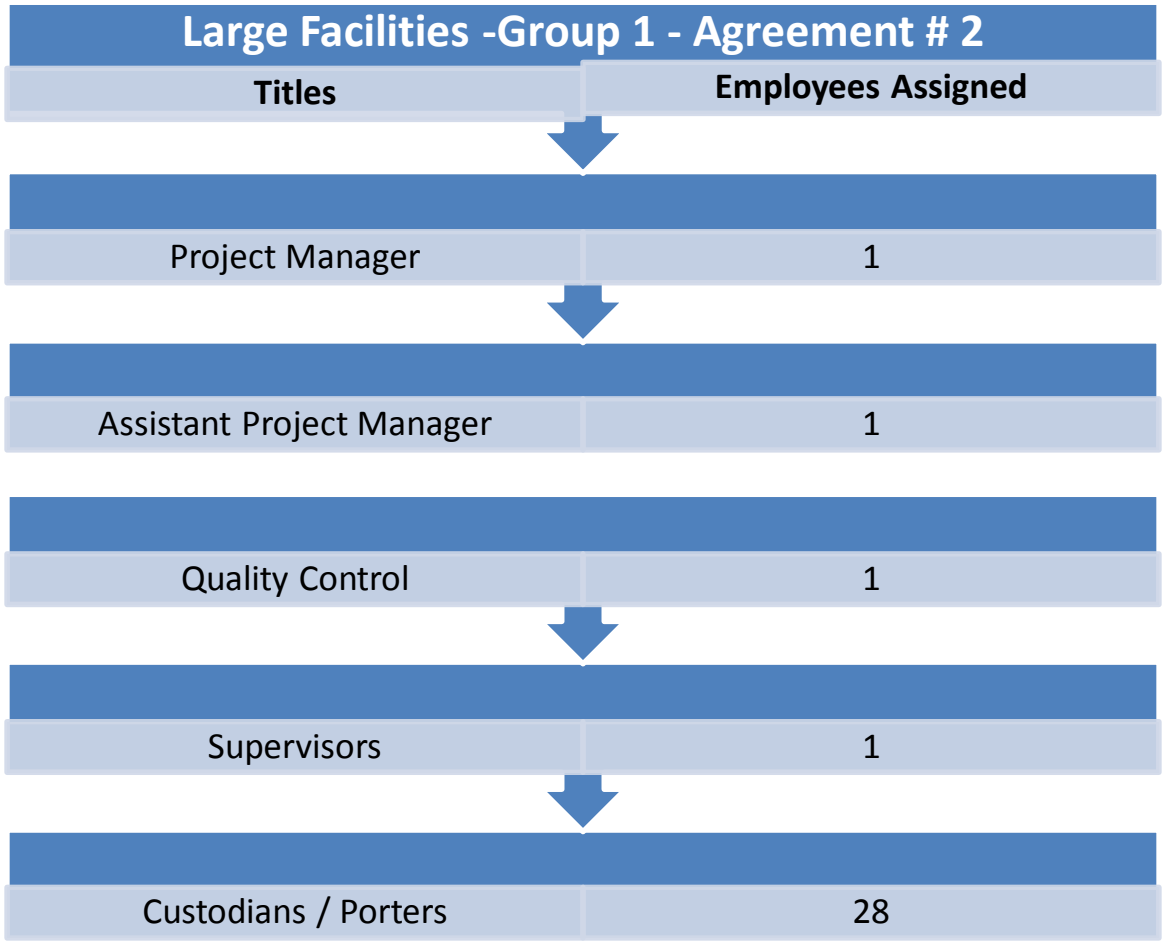
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gondolas (Tilt Trucks)
Power driven floor scrubbing machines
waxing and polishing machines
industrial floor and upholstery vacuum cleaners
riding vacuum cleaners with HEPA filters
floor machines for surfacing non-carpeted floors
wet-dry vacuum cleaners
commercial portable air blowers
pressure washers

Rented / Leased / subcontracted
boom lift
scissor lift
floor grinder,
commercial portable dehumidifiers
vehicle to haul trash
escalator cleaner
sweepers and brushes

Pickup Truck for Hauling Trash
truck mounted carpet cleaning machine

B.
List of Office Equipment

Laptop Computers
Desktop Computers
Scanner
Fax Machine
Printer
Photo Copier
Adobe Acrobat
Microsoft Word /Excel / Power Point
Outlook
QuickBooks
Office Furnitures Desks and Chairs
Conference Tables and Chairs

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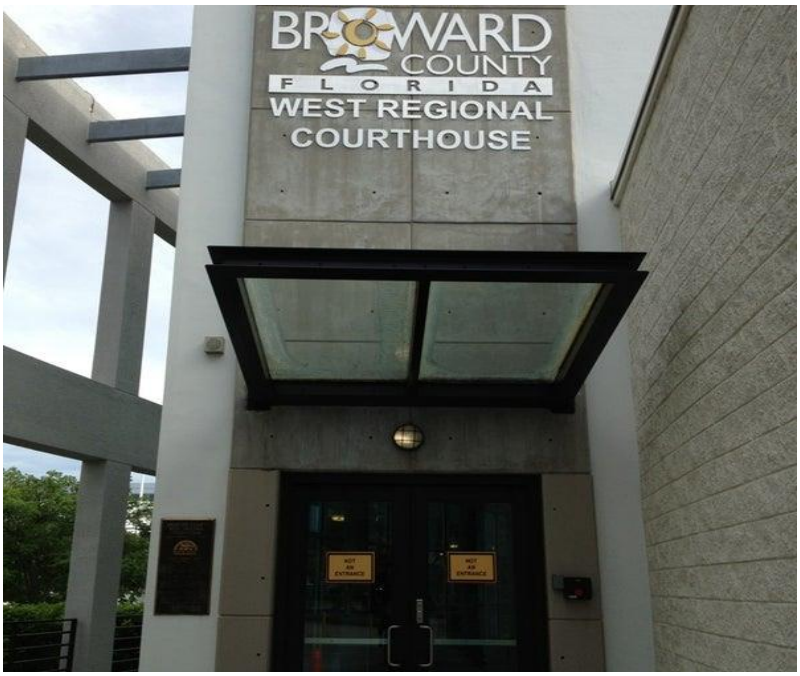
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Army Corp of Engineers Cleaning various Recruitment Centers Start April 2019- March 2024	Hunter, Martrice M CIV 904-232-3719 Martrice.M.Hunter@usace.army.mil	6	$156,674.76

5. Pricing (See Attached)

Janitorial Services
For
COUNTY FACILITIES
Bid Number: BLD2121632P1



Agreement No. 3/ Large Facilities Group 2
Submitted by McKenzie's Cleaning Inc.
Presented By Terriann McKenzie

3600 S State Rd 7 Suite 38
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1. Ability of Personnel
1.1 Company's Profile

McKenzie's Cleaning Inc. is a full-service janitorial firm providing services for a variety of different agencies both in the public and private sector. We have been in the Janitorial industry since 2003 (18 years) and are proudly growing steadily. We specialize in janitorial /custodial services, floor care, and post construction cleaning.

We perform 70 percent of our work as a prime vendor and 30 percent as a subcontractor for larger firms in the same industry. Our targeted clients are government facilities, county facilities, city facilities, airports and sea ports. Our decade plus long service is incomparable because we built our business on integrity, accountability and delivering what we promise.

Over the years McKenzie's have received and maintained many certifications with several different agencies and organizations. We are a CBE certified with Broward County and Miami Dade County; as well as, with both their School Board. In addition, we are certified as a 8A, MWOSB, HUBZONE, and DBE certified firm. There is no doubt that McKenzie's Cleaning have been successfully performing Janitorial services for over 20 years. With Our Headquarters in Miramar Florida, we have been proudly servicing Broward County as a prime contractor to the State attorney archives buildings, as well as; a subcontractor performing janitorial services for the Library and Courthouse /BCJC contracts for the last five years.

During that time, we have put together a trusted team of individuals that we are proud to call Key Staff members. We do all our work inhouse and do NOT rely on temporary employees. Our well experienced management team has over 30 years combined experience in the industry, oversees a total of Sixty-Seven (67) McKenzie's Cleaning Custodian Employees of which 43 are full-time and 24 part-time; Six (6) of these employees make up our team of supervisors and managers.

We offer Health, Dental, and 401K benefits to our employees; However, in most cases in Broward County we pay the Living Wage to our employee. All McKenzie's Cleaning employees have approved background checks, and receive one and one training during onboarding that covers safety, customer

privacy, and client relational ethics, prior to going out to work for us. It is how we separate ourself from the competition.

1.2 Company's Experience / References

All of the below mentioned projects are of similar nature, scope, budget and duration.

Vendor reference sheet is also attached to bid submittals as a PDF.

Company's Experience / Reference as A Prime Contractor

Janitorial References

Location / Agency	Contact Person information	Service	Yearly Value
Federal Aviation Admin. October 2015- Current *High rise facility -23+ Floors. 24 hours	Steven Smith 305-869-5350 steve.d.smith@faa.gov	Janitorial	$1,352,297.44
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US ARMY CORPS OF ENGINEERS 2017- Current *Multi locations across the State of FL.	Martrice Hunter 904-232-3719 Martrice.M.Hunter@usace.army.mil	Janitorial	$156, 674.76

All of the above contract requires extensive employee background /security checks and adheres to green cleaning. The FAA Facilities are 24 hours 7days a week, 52 weeks a year.

Company's Experience / Reference as a Sub-Contractor

Location / Agency	Contact Person information	Service	Yearly Value
Broward County Courthouse **January 2016 – Current** ***High rise facility 20 Floors**	**Patty Rojas** **954-929-0509** **projas@triangleservices.com**	**Janitorial**	**$449,557.00**
Broward County Libraries **January 2016 – Current** ***Location building size varies**	**Patty Rojas** **954-929-0509** **projas@triangleservices.com**	**Janitorial**	**$670,698.78**

1.3 Experience of Key Personnel

Please see attached resume of our outstanding management team. All Key members of McKenzie's; as well as janitorial and custodial staff, strives to maximize Broward County's green building initiatives; though all facilities are not LEED certified, it is McKenzie's practice to use green cleaning protocols. Our employees and staff are required to be proficient in green cleaning to minimize environmental impacts to the building / facilities we serve. McKenzie's utilizes low emitting materials; recycled content materials/supplies; and environmentally friendly maintenance practices that are implemented through the adoption of training programs for janitorial supervisors and staff. These initiatives are intended to reduce the amount of volatile organic compounds (VOCs) used in cleaning while also eliminating many of the indoor airborne particulates, which may adversely impact indoor air quality. Prior to start of work McKenzie's will establish a Green Cleaning Policy for each location that addresses all the requirements and submit their Green Cleaning Training and Procedures manuals prior to start of contract.

Our Project Manager is responsible for cultivating a work environment that the bridges the gap between the County admin and team McKenzie's. They work close with the Assistant Project Manager and Supervisors to accompany the same goal. PM facilitates internal email and phone communications from the Aviation Authority and assists in the daily operations of quality control programs. The Project Managers handles customer, account management and operations issues and serves as a point of contact between the operations teams. The PM is able to ensure that all responses to the client receive prompt and full attention. The PM coordinates and oversees the day-to-day activities, including monitoring the quality of work, staffing, training, staff appearance and conduct.

Assistant Project manager functions as the project manager in their absence and perform similar duties. The APM, will be on call at all times to respond to emergencies. In addition, they are able to be physically present at the RCC within one (1) hour of notification of an emergency. The APM shall provide the Contract Administrator a weekly written report detailing all Services performed during all three shifts and detailing the Services planned.

A significant part of our team is the Quality Control Manager. The QCM ensure that everybody is doing their job the correct way on a daily basis. The Quality Control Manager monitors tasks to make sure they are completed correctly and keep the facility above standards. QCM are detailed oriented and have a special eye for clean. The Quality Control Manager helps us correct any deficiencies before they turn into an issue for the client.

The Shift Supervisors will have authority to take all necessary actions where a prompt response is required to maintain or restore Service in the absence of the PM or Assistant PM. Each Shift Supervisor shall be familiar with the requirements of this project to ensure compliance. The Shift Supervisor will conduct a daily inspection and evaluation of all assigned areas of work, note all discrepancies, and require correction all of which will be documented.

Qualified key team members include:

Terriann McKenzie: Ms. McKenzie is the chief Operating officer and President of McKenzie's Cleaning Inc. She has worked in several different leadership roles during the building of her company and has held positions with the company such as Project Manager, Quality Control Manager and Supervisor during her 16years. She has experience working within secure building as well as managing facilities where the buildings were always occupied 24/7. She will serve in the capacity as the project manager.

Jocelyn Medina: Will be assigned as the Assistant Project manager She has been with McKenzie's for 6 years and has experience with previous janitorial companies as a supervisor and also a manager overseeing various types of projects and building. Jocelyn has served as the assistant project manager for Broward County Libraries for McKenzie's Cleaning since 2017. She too has experience cleaning a 24/7 secure facility where the building is always occupied.

Jose Sanchez will be assigned the role as Quality Control. He has been employed with McKenzie's Cleaning for 6 years and he currently serves as an area manager who manages our FAA account. He has experience also as a project manager/ Head of Maintenance of a highly secure facility with sensitive documents for 10 years where he supervises a similar size project and oversees 25+ employees.

Tanesha Gayle will be assigned as the assistant Quality Control. She has been employed as a supervisor with McKenzie's for the last 5 years. She has experience supervising the BCJC and the

USDA secured facilities. Tanesha also has experience supervising 24/7 operating building with a previous janitorial company she worked for.

Please see Resumes Below:

Jocelyn Medina
Project Manager

Jocelyn@mckenziescleaning.com (786) 474-0102

PROFILE

Sophisticated and skilled professional with 3 plus years of customer service driven positions looking to pursue a professional position utilizing my specialized education, experience, ability to learn and grow, and passion for helping others; Demonstrated skill in supervising an efficient, well run team; committed to excellent customer service.

CORE SKILLS

- Bilingual
- Customer Service
- Quick learner
- Communication skills
- Self-Motivated
- Responsible
- Team Work Skills
- Flexibility and

EDUCATION

High School Diploma 2012
Americas High School El Paso, Texas

EXPERIENCE

McKenzie's Cleaning Services Miramar, FL 08/2016 – Current
Quality Control

- Present findings, reports and program summary in formal meetings.
- Act as the administrative point of contact between the president and internal/ external clients.
- Handle requests and queries appropriately and timely, produce reports, presentations and briefs.
- Ensure contractual requirements are met.
- Provide reports to and coordinate with supervisors to ensure proper corrective actions have been made.
- Perform quality inspections to specifications.
- Maintain reports and inspection documentation.

Varsity Facility Services Davie, FL 3/2015 – 6/2016
Supervisor

- Facilitated training to ensure appropriate skill levels
- Supervised cleaning staff, and ensured cleanliness in compliance with standards
- Supervised Day and Night cleaning staff
- Developed and maintain positive relationships with building managers, guest and all visitors
- Supervised and performed day-to-day operational activities

References available on request.

MCKENZIE S CLEANING INC.

Abraham Reyes/Assistant Project Manager

Abraham@mckenziescleaning.com (305) 249-5911

Objective

Project Manager position with McKenzie's Cleaning that is highly trained and committed to customer service.

Skills

- Responsible
- Reviews, Reporting, and Evaluations
- Project Launch / Start Up
- Budgeting / Invoicing
- Excellent with communication with Project representative

Experience

McKenzie's Cleaning INC. 2018- Present

Project Manager

- Ensure all projects are delivered on time, within scope and within budget
- Developing project scopes and objectives
- Develop a detailed project plan to track progress
- Measure project performance using appropriate systems, tools and techniques
- Establish and maintain relationship with clients
- Communicate Company's need with Area Managers and Supervisors

DTLR 2015 - 2017

Supervisor

- Support the retail sales manager in general business
- Monitor floor sales, provide customer service, resolve customer concerns
- Recruit, train and evaluate store personnel in sales and communication skills
- Motivate employees
- Perform other duties as assigned

References available upon request

MCKENZIE S CLEANING INC.

Stephanie Brown / Quality Control

Stephanie@mckenziescleaning.com (954) 893-5555

Objective

To work as a professional Quality Control, applying my organizational skills and ability to achieving company goals.

Skills

- Exceptional Team Leader
- Pays attention to Detail
- Excellent written and verbal communication skills
- Time management

Experience

McKenzie's Cleaning INC. 2017- Present

Quality Control

- Generate weekly, daily, and monthly reports
- Responsible for employee's quality and performance work
- Provide onsite employee training and investigate all employee work
- Provide reports and coordinate with Project Manager to ensure proper corrective actions
- Present findings, reports and program meetings with clients

Broward County Schools 2009 - 2017

Janitorial Supervisor

- Cleaned classrooms, offices, and corridors
- Washed, sanitized and restocked all restroom's
- Inspected school premises to ensured security of school property
- Assisted with minor maintenance work and reported major
- Moved and rearrange furniture and other items for special events

References available upon request

Michael Mack / Supervisor

mike@mckenziescleaning.com 954-893-5555

SKILLS

- Carry out supervisory responsibilities in accordance with the company's policy and procedures.
- Energetic project supervisor with commitment to high standards of service, performance and integrity
- Able to lead by example, expertise, and delegation
- Computer Systems and software such as, Microsoft word and Microsoft Excel.
- Skilled at organizing complex projects, defining project priorities, and delegating tasks.
- Dedicated and reliable with organized, proactive and problem-solving nature.

Experience

McKenzie's Cleaning Inc. 2015-2020

Supervisor

- Ensures standards are being met, locations are fully staffed
- Assign duties and tasks to employees and inspect work for cleanliness and completion
- Conduct new hire orientation, safety training, job training, etc. to assure employees can perform tasks in an efficient and safe manner
- Establish relationships with customers by visiting accounts on a regular basis to assure the highest quality of service
- Order Supplies, Must CC email or Group Chat All supply orders, and Reports to a manager or head of a unit/department.
- Train and evaluate new employees as required.
- Recommend employees for termination

Christian Day Care Miramar, Florida 2010 - 2016

Custodial Supervisor

- Functions as liaison between employee and front office
- Responsible for maintaining Floor and project of each site/ location.
- Conducts inspections and investigates tenant complaints advises employees of found conditions and methods of correction.
- Designate work assignments to employees and gives special cleaning instructions and/or assignments.
- Work with and inform office of absent employees, unscheduled events including emergencies, as well as find coverage.
- Maintains records, prepares reports, and composes correspondence relative to the work, ensure employees keep an up to date log of job duties performed at each location.

References Available on Request

Siena Morales

Siena@mckenziescleaning.com 954-893-5555

Objective

Motivated and well-organized individual with 4 plus years as a Supervisor/Quality Control Manager. Offering strong knowledge of training and ability to supervise large group.

Skills

- Multitasking, Management and leadership
- Ability to work under pressure
- Problem-solving

Experience

McKenzie's Cleaning INC. 2018- Present

Quality Control Supervisor

- Conduct monthly inspection reports to ensure specification are met
- Investigate complaints about service and take corrective action
- Comply with site safety program; conduct monthly safety meeting, training and assessments
- Assess and develop methods to best practices
- Perform initial walk-throughs with janitorial teams

CEVA 2014 - 2018

General Warehouse Supervisor

- Pulling materials; packing boxes; placing orders in delivery area
- Prepare and complete orders for delivery
- Supervise and train new and existing employees
- Keep a clean and safe working environment
- Check all incoming and outgoing orders to ensure accuracy

References available upon request

2. Location.

The Vendor is both a Local Business and a Locally Based Business as each term is defined by Section 1-74, Broward County Code of Ordinances.

Vendor's Business Certification Form (See attachment)
Location Attestation Form (See attachment)
Business License (See Attachment)

3. Project Approach

McKenzie's approach to successfully performing janitorial services for the County Facilities is to first put together a seamless plan for transition from the incumbent to McKenzie's Cleaning staff. We will do this by first meeting with the contract administrator of the County Facilities 45 days before the schedule start date. During that meeting we will Introduce our 2 Certified and approved CBE Subcontractors as well as McKenzie's Key personnel. Next, we will offer existing employees first rights of refusal to employment. Our team will then be divided into shift and Subcontractors duties and requirement will be assigned. A detailed staffing chart that includes schedule, duties and key personnel will be provided to the County Administrator. Step 2 would be to ensure all employees meet all background requirements and get badged. Then we would make arrange to have supplies and equipment to be dropped off 1 week prior to start date. 3 Day prior to the start we would meet with the county administrator and go over contract details, schedule Key pickup, and discuss important requirement and expectation. We evaluate each facility and make necessary suggestions based on the scope of work to be rendered.
Our team is dedicated to ensuring that all of Broward County's is satisfied with the service our company provides.
We do all our work inhouse and do NOT rely on temporary employees. Our well experienced management team has over 30 years combined experience in the industry, oversees a total of Sixty-Seven (67) McKenzie's Cleaning Employees of which 43 are full-time and 24 part-time; Six (6) of these employees make up our team of supervisors and managers. All McKenzie's Cleaning employees have approved background checks, and receive one and one training during onboarding that covers safety, customer privacy, and client relational ethics, prior to going out to work for us. It is how we separate ourself from the competition.

Additional Instruction

A) Depending on the location, the Staffing Level for each shift: Morning, Evening and Night will consist of a minimum of two janitors, a team lead and a supervisor. During the morning shift janitors will ensure that the daily tasks are maintained and to address any emergency issues, their focus will be the restrooms and high traffic areas. In addition, the Project manager and the assistant project manager will perform the same duties of overseeing the supervisors and staff assigned to clean the facility. They will also serve as a liaison to the RCC personnel. Throughout the day and a least 2-3 times per week minimum there will be a quality control personnel on site to document and report if the building is being maintained and employees are performing their duties. Each shift will be given detailed work scope to follow that includes required Daily, Weekly, Bi-Weekly, Monthly, Quarterly and Yearly Task to be complete. They will also have Check list to sign off on as requited. In addition to the evening shift, you will have a project crew to come in nightly to perform the heavier task such as floor services and high dusting when necessary. This will ensure that cleaning standards are met or exceed specifications.

b) Description of Work Plan

The work plan for the County Facilities will be to divide it into two sides. The East Wing and the West Wing; they will be both be assigned the same number of employees and projects work to keep the building in good standing. The quality of work produced will be overseen and inspected by the supervisors; the supervisors work will be inspected by the quality control personnel; and the assistant project manager and project manager will oversee the entire project. They will make sure that all McKenzie's personnel are in compliance and adhering to their job description and the entire facility is maintained as well as running smooth and in order. They will do this by seeing to it that employees comply with services, quality standards and demand outlined in the specifications of work scopes as well as task schedules. **See example attached in excel format**.

C) Maintaining a High-Quality Floor Surfaces

One of the largest areas of concern is the terrazzo floors in the RCC. Because of the high Traffic of passengers who flow in and out of the RCC most of the major floor care will be done at night. McKenzie's is aware that the Contractor shall schedule the daily floor cleaning requirements to achieve complete facility cleaning. Even though the floors will be swept and mopped nightly and as needed during the days to clean up spills and accidents. Our goal is to get the terrazzo floors back to standard by machine scrubbing it at least 3 times a week. We will also ensure that floors are kept clean as possible by maintaining the door mats to minimize the dirt and dust brought into the facility. All

chemicals and equipment that we use to perform these duties will be approved by BCAD and MSDS Sheets will be provided. McKenzie's will document all floor care and services to share with BCAD. Our work will be scheduled in such a way that it does not disrupt the functions and normal day-to-day procedures of the RCC. His will ensure maintenance of a high-quality floors surface.

c) Restroom Care Plan

McKenzie will implement a restroom plan where each bathroom will be maintained by a person of the same sex. For example, men restrooms will be cleaned and monitored by men and women restrooms will be cleaned by female janitors. In addition, restrooms will be monitored every 15 minutes as requested and cleaned when necessary. We will also have the janitors strategically schedule breaks so there will be no gap in bathroom scheduled cleaning times. All chemicals and equipment that we use to perform these duties will be approved by BCAD and MSDS Sheets will be provided. Last, we will have an extra body to assist with restroom cleaning during peak times. All of this will be documented on a daily log which will be kept onsite.

d) High Cleaning Plan

To maintain high surfaces throughout the RCC, McKenzie's will ensue that the proper equipment's are in place and on site (timely) to perform High Dusting of Window, HVAC Vents, Fixtures and Walls as required by the contract. When and if necessary, we will bring in additional Heavy equipment such as boom lift or scissors lift to maintain hard to reach areas. This type of special project work, will be scheduled with the contract admin and the project manager. We will copy with all safety measures and all chemicals and equipment that we use to perform these duties will be approved by BCAD and MSDS Sheets will be provided.

F) Capability to respond to emergency or disaster:

McKenzie's Cleaning Inc has developed methods that can be used to rapidly respond to emergencies or disaster situations. Because we a locally based here in Broward County we are able to quickly respond and deploy staff to any disaster. Time is always a factor so we know that the sooner we respond the quicker we can restore normalcy. From floodwaters, broken pipes, building fires, hurricanes, or acts of vandalism McKenzie's Cleaning staff is always ready to act.

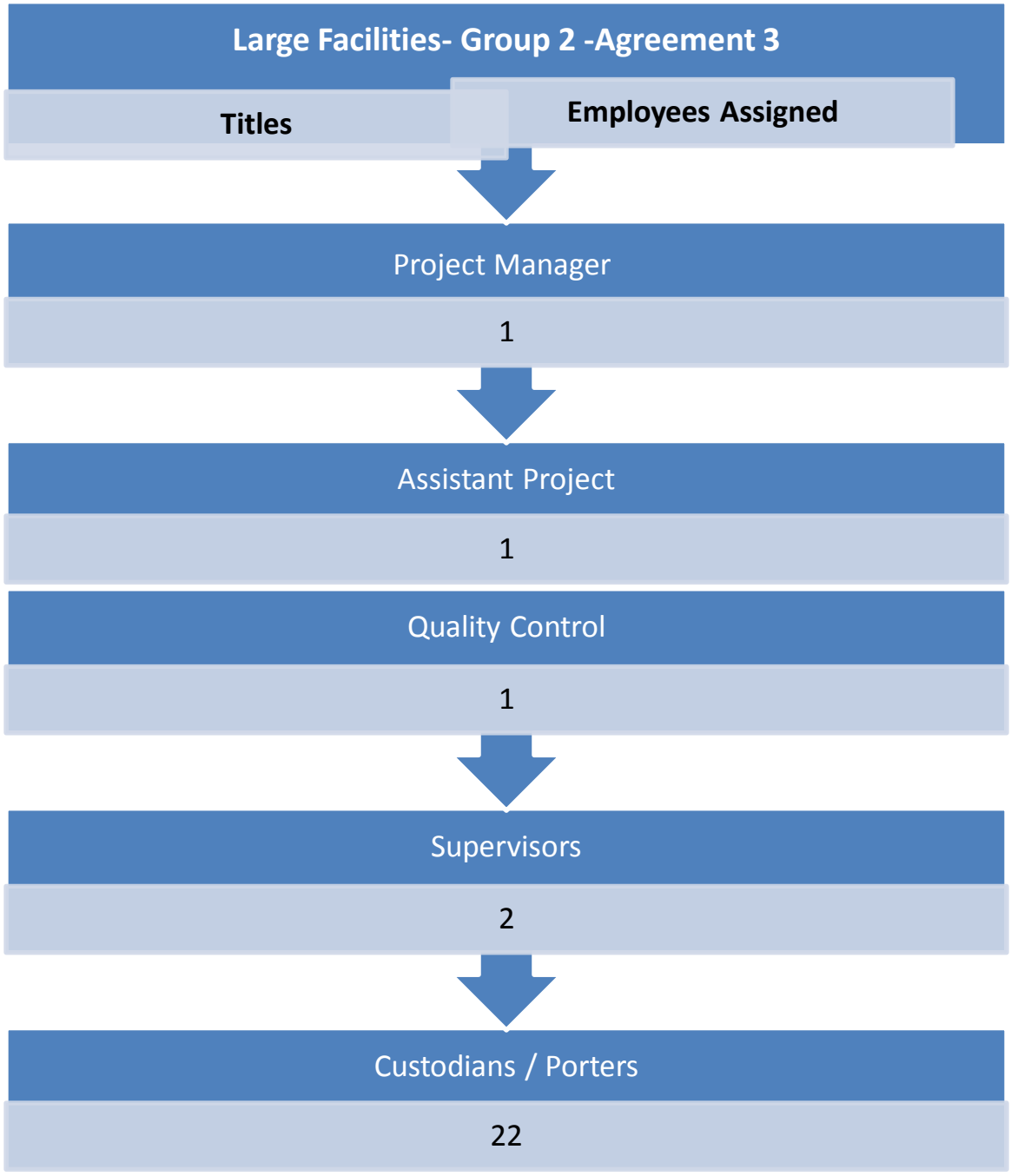
We currently maintain a staff of employees for emergency response situations. These employees are available to perform emergency cleaning on a 24 hour a day, 7 days a week basis. We equip our emergency staff with wet vacuums, carpet extractors, and fans for dewatering and moisture removal situations. Additionally, we have are prepared for any special cleaning service

McKenzie's will respond within an hour to all issue reported from the contractor's representative, which may include, but not be limited to, notice of spills, debris, or biohazard cleanup. We will provide the Contract admin with important phone numbers; email addresses of all key players contact information. We will also post Key personnel contact information in our onsite office.

Management Plan:

McKenzie's Cleaning Inc. employs the best of the best when it comes to our supervisors and managerial team. We believe that attitude reflects leadership and demonstrate it. We maintain a high level of service across the board by implementing policies and procedures that all employees must adhere to, especially managers who must enforce them. We have put together training program, safety programs and quality control programs to surpass the industry standard. All employees and supervisors must be familiar with all of the company's best practices, policies and procedures as it pertains to risk and safety and will adhere to all specifications in the RFP. During orientation and throughout the year we have in-service training and review of our policies and procedures. Our Training Manual, Safety Manual, Quality Control Manual and Company's Hand book is available for viewing in a PDF Format.

3.2 Organizational Cart for Each Agreement Prime is Proposing



3.3 Quality Control Plan (See attached / Document Submitted separately)
3.4 Company's Equipment

McKenzie's Cleaning Equipment

Dual motor floor vacuums
back pack vacuums
high reaching dusters
brooms, brushes, mops, buckets
dust cloths, dust wands
high speed buffing machine
hot water extractor /shampoo machines
portable extractors,
gondolas (Tilt Trucks)
Power driven floor scrubbing machines
waxing and polishing machines
industrial floor and upholstery vacuum cleaners
riding vacuum cleaners with HEPA filters
floor machines for surfacing non-carpeted floors
wet-dry vacuum cleaners
commercial portable air blowers
pressure washers

Rented / Leased / subcontracted
boom lift
scissor lift
floor grinder,
commercial portable dehumidifiers
vehicle to haul trash
escalator cleaner
sweepers and brushes

Pickup Truck for Hauling Trash
truck mounted carpet cleaning machine

B.
List of Office Equipment

Laptop Computers
Desktop Computers
Scanner
Fax Machine
Printer
Photo Copier
Adobe Acrobat
Microsoft Word /Excel / Power Point
Outlook
QuickBooks
Office Furnitures Desks and Chairs
Conference Tables and Chairs

3.5 Company's Training Manual (See attached)

At McKenzie's Cleaning, the safety of our employees, our client, and the patrons of the facilities we service is paramount. Safety is so important, we have created a detailed **safety manual** and **Employee Training Manual** that covers everything from proper ways to clean, lift, proper ways to use chemicals, proper way to store equipment, environmental hazard , equipment safety , respectful work place policy, documentation of suspicious behavior, abandoned belongings/packages, running water, potential slip and fall conditions, ajar doors, etc. are just a few topics that are discussed into great detail within our employee training workshops and our training manual.

McKenzie's Training and Safety manual attached in PDF format.

4. Workload of Firm

Below you will find a list of some similar, current or completed projects that McKenzie's has managed within the past five (5) years. Our approach in managing all projects is to stay in constant communication with the building managers and representative of the county.

Location / Agency	Contact Person information	Employees	Yearly Value
		Count	
Federal Aviation Admin. March 2015- Current	Steven Smith 305-869-5350 steve.d.smith@faa.gov	30 24 Hours	$1,352,297.44
Broward County Courthouse January 2016 - Current	Patty Rojas 954-929-0509 projas@triangleservices.com	17	$449,557.00
Broward County Libraries January 2016 - Current	Patty Rojas 954-929-0509 projas@triangleservices.com	16	$670,698.78
United States Coast Guard Oct 2017 - Present	Steve Volk 305-790-4241 Volk, Steven M LCDR Steven.M.Volk@uscg.mil	8	$325,000.00
Broward County States Attorney Offices / Contract 10 Small Group Facilities January 2015 –Present	Various Managers Marlon Jerome MJEROME@broward.org	6	$184,000.00
USDA Janitorial Service Oct July 2014-Current	Karla Agurto 786-573-7061 karla.agurto@ars.usda.gov	4	$94,644.00
Army Corp of Engineers Cleaning various Recruitment Centers Start April 2019- March 2024	Hunter, Martrice M CIV 904-232-3719 Martrice.M.Hunter@usace.army.mil	6	$156,674.76

5. Pricing (See Attached)

MCKENZIE S CLEANING INC.

Janitorial Services
For
COUNTY FACILITIES
Bid Number: BLD2121632P1



Agreement No. 4/ Large Facilities Group 3
Submitted by McKenzie's Cleaning Inc.
Presented By Terriann McKenzie

3600 S State Rd 7 Suite 38
Miramar, Florida 33023
Phone: (954) 893-5555
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We perform 70 percent of our work as a prime vendor and 30 percent as a subcontractor for larger firms in the same industry. Our targeted clients are government facilities, county facilities, city facilities, airports and sea ports. Our decade plus long service is incomparable because we built our business on integrity, accountability and delivering what we promise.

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Assistant Project manager functions as the project manager in their absence and perform similar duties. The APM, will be on call at all times to respond to emergencies. In addition, they are able to be physically present at the RCC within one (1) hour of notification of an emergency. The APM shall provide the Contract Administrator a weekly written report detailing all Services performed during all three shifts and detailing the Services planned.

A significant part of our team is the Quality Control Manager. The QCM ensure that everybody is doing their job the correct way on a daily basis. The Quality Control Manager monitors tasks to make sure they are completed correctly and keep the facility above standards. QCM are detailed oriented and have a special eye for clean. The Quality Control Manager helps us correct any deficiencies before they turn into an issue for the client.

The Shift Supervisors will have authority to take all necessary actions where a prompt response is required to maintain or restore Service in the absence of the PM or Assistant PM. Each Shift Supervisor shall be familiar with the requirements of this project to ensure compliance. The Shift Supervisor will conduct a daily inspection and evaluation of all assigned areas of work, note all discrepancies, and require correction all of which will be documented.

Qualified key team members include:

Terriann McKenzie: Ms. McKenzie is the chief Operating officer and President of McKenzie's Cleaning Inc. She has worked in several different leadership roles during the building of her company and has held positions with the company such as Project Manager, Quality Control Manager and Supervisor during her 16years. She has experience working within secure building as well as managing facilities where the buildings were always occupied 24/7. She will serve in the capacity as the project manager.

Jocelyn Medina: Will be assigned as the Assistant Project manager She has been with McKenzie's for 6 years and has experience with previous janitorial companies as a supervisor and also a manager overseeing various types of projects and building. Jocelyn has served as the assistant project manager for Broward County Libraries for McKenzie's Cleaning since 2017. She too has experience cleaning a 24/7 secure facility where the building is always occupied.

Jose Sanchez will be assigned the role as Quality Control. He has been employed with McKenzie's Cleaning for 6 years and he currently serves as an area manager who manages our FAA account. He has experience also as a project manager/ Head of Maintenance of a highly secure facility with sensitive documents for 10 years where he supervises a similar size project and oversees 25+ employees.

Tanesha Gayle will be assigned as the assistant Quality Control. She has been employed as a supervisor with McKenzie's for the last 5 years. She has experience supervising the BCJC and the USDA secured facilities. Tanesha also has experience supervising 24/7 operating building with a previous janitorial company she worked for.

Please see Resumes Below:

Sheila Lambar /Project Manager

Sheila@mckenziescleaning.com (305) 249-5911

Objective

Highly motivated individual with 4 years' experience in janitorial; deliver to commitment, monitor, and control projects.

Skills

- Project management methodologies
- Cost and budget management
- Negotiation
- Subject matter expertise

Experience

McKenzie's Cleaning INC. 2018- Present

Project Manager

- Establishing effective project communication plans and ensuring task are completed
- Managing customer satisfaction within project transition
- Delegating tasks on the project to employees best positioned to complete them
- Facilitating change requests to ensure all parties are informed

Avon 2016 - current

Sales

- Present, promote and sell products/services
- Perform cost benefit and needs analysis of existing/potential customers
- Keep abreast of best practices and promotional trends
- Supply management with reports on customer needs, problems, interests and competitive activities

References available upon request

Richard Mojica / Assistant Project Manager

Richard@mckenziescleaning.com (305) 249-5911

Objective

Assistant Project Manager with McKenzie's Cleaning; coming with 4 plus years of customer service skills.

Skills

- Communication Skills
- Teamwork
- Consistency and Attentiveness
- Self-motivated

Experience

McKenzie's Cleaning INC. 2018 - Present

Assistant Project Manager

- Prepare project status report tracking project progress
- Assist project Manager in creating the budge and weekly work in progress
- Delegating tasks on the project to employees best positioned to complete them
- Attend project meetings and prepare notes
- Performing quality control on the project throughout development to maintain the standards expected

Marshal 2013 - 2018

Retail Associate Manager

- Ensure high levels of customer satisfaction through excellent sales service
- Maintain in-stock and presentable condition assigned areas
- Report daily into the company's web application each day activities and the work performed
- Handle returns of merchandise
- Hang shelf, place coupons and assemble carboard display
- Build productive trust relationship with customers
- Distribution Audits

References available upon request

Jermaine Victor /Quality Control

Jermaine@mckenziescleaning.com 305-249-5911

Objective

A highly committed individual with the ability to come up with new ideas and efficient methods of practice in Quality Control for an efficiently ran company.

Skills

- Customer Service
- Attention to detail
- Persuasive demeanor
- Leadership and people skills

Experience

McKenzie's Cleaning INC. 2018- Present

Quality Control

- Responsible for daily oversight of the quality control program
- Assist project manager and assistant project manager with administrative functions
- Conduct quality and safety inspections
- Perform and coordinate trainings onsite as it relates to all functions
- Ensures all deliverables required per contract are created, maintained and submitted

Riverwood Development 2006 - 2017

Supervisor

- Responsible for ensuring all task are completed
- Assigning janitorial duties to staff and regularly inspecting their work
- Schedule projects and keep up the cleanliness of the offices and general areas
- Rapidly responds and assist in addressing customer issues and concerns
- Perform other duties

References available upon request

Catherine Vidal / Quality Control

Caterine@mckenziescleaning.com (305) 249-5911

Objective

Brining professionalism in the Janitorial industry; 7 years' experience in Quality Control ability to develop and implement quality production to ensure products meet set standards.

Skills

- Experienced, attention to detail
- Problem-Solving
- Written and verbal communication
- Microsoft knowledge

Experience

McKenzie's Cleaning INC. 2020 - Present

Quality Control

- Conduct weekly, daily, and monthly reports
- Responsible for employee's quality and performance work
- Provide onsite employee training and investigate all employee work
- Oversee 23 sites, ensure quality and service is up to standards

High Maintenance 20012 - 2019

Quality Control

- Strategize, organize and execute prompt solutions to service requests
- Provide service quality reports
- Follow up on performance corrections
- Take preventative measures to ensure a consistent, high quality service

References available upon request

Stephen Roger /Supervisor

Stephen@mckenziescleaning.com 305-249-5911

Objective

Result-oriented professional with 6 years of experience supervising janitorial staff and monitor department operations to achieve set targets.

Skills

- Excellent Customer Service
- Conflict Resolution
- Time and Priority Management
- Communication Skills

Experience

McKenzie's Cleaning INC. 2018- Present

Supervisor

- Ensure all cleaning supplies are ordered on site
- Make sure all hiring, and background paperwork is submitted on time
- Preform weekly inspections and report monthly
- Responsible for the cleanliness of the interior and exterior of facility

Whole Foods Market 2015 - 2019

Team Lead

- Stock and label store products
- Receive shipments and distribute work task to other staff
- Maintained good communications with store and regional leadership about events/issues relating to team
- Perform other duties as assigned

References available upon request

Jeffrey Jones / Supervisor

Jeffery@mckenziescleaning.com 305-249-5911

Objective

Proficient and forward-thinking professional, well in setting goals for performance in line with company's vision.

Skills

- Goal oriented
- Organization and delegation
- Mentoring
- Forward planning and strategic thinking

Experience

McKenzie's Cleaning INC. 2019- Present

Supervisor

- Order cleaning supplies and take inventory
- Train new and existing employees
- Preform weekly inspections and report monthly
- Strong communication with team and management
- Responsible for keeping track of and structing various tasks, employees and documents

Big Louie's 2015 - 2019

Prep Cook lead

- Prep all foods for line
- Receive shipments and store products
- Ensure that the food has labels and are not expired
- Take dictation and lead team to ensure all tasks are completed
- Perform other duties as assigned

References available upon request

2. Location.
The Vendor is both a Local Business and a Locally Based Business as each term is defined by Section 1-74, Broward County Code of Ordinances.

Vendor's Business Certification Form (See attachment)
Location Attestation Form (See attachment)
Business License (See Attachment)

3. Project Approach

McKenzie's approach to successfully performing janitorial services for the County Facilities is to first put together a seamless plan for transition from the incumbent to McKenzie's Cleaning staff. We will do this by first meeting with the contract administrator of the County Facilities 45 days before the schedule start date. During that meeting we will Introduce our 2 Certified and approved CBE Subcontractors as well as McKenzie's Key personnel. Next, we will offer existing employees first rights of refusal to employment. Our team will then be divided into shift and Subcontractors duties and requirement will be assigned. A detailed staffing chart that includes schedule, duties and key personnel will be provided to the County Administrator. Step 2 would be to ensure all employees meet all background requirements and get badged. Then we would make arrange to have supplies and equipment to be dropped off 1 week prior to start date. 3 Day prior to the start we would meet with the county administrator and go over contract details, schedule Key pickup, and discuss important requirement and expectation. We evaluate each facility and make necessary suggestions based on the scope of work to be rendered.
Our team is dedicated to ensuring that all of Broward County's is satisfied with the service our company provides.
We do all our work inhouse and do NOT rely on temporary employees. Our well experienced management team has over 30 years combined experience in the industry, oversees a total of Sixty-Seven (67) McKenzie's Cleaning Employees of which 43 are full-time and 24 part-time; Six (6) of these employees make up our team of supervisors and managers. All McKenzie's Cleaning employees have approved background checks, and receive one and one training during onboarding that covers safety, customer privacy, and client relational ethics, prior to going out to work for us. It is how we separate ourself from the competition.

Additional Instruction

A) Depending on the location, the Staffing Level for each shift: Morning, Evening and Night will consist of a minimum of two janitors, a team lead and a supervisor. During the morning shift janitors will ensure that the daily tasks are maintained and to address any emergency issues, their focus will be the restrooms and high traffic areas. In addition, the Project manager and the assistant project manager will perform the same duties of overseeing the supervisors and staff assigned to clean the facility. They will also serve as a liaison to the RCC personnel. Throughout the day and a least 2-3 times per week minimum there will be a quality control personnel on site to document and report if the building is being maintained and employees are performing their duties. Each shift will be given detailed work scope to follow that includes required Daily, Weekly, Bi-Weekly, Monthly, Quarterly and Yearly Task to be complete. They will also have Check list to sign off on as requited. In addition to the evening shift, you will have a project crew to come in nightly to perform the heavier task such as floor services and high dusting when necessary. This will ensure that cleaning standards are met or exceed specifications.

b) Description of Work Plan

The work plan for the County Facilities will be to divide it into two sides. The East Wing and the West Wing; they will be both be assigned the same number of employees and projects work to keep the building in good standing. The quality of work produced will be overseen and inspected by the supervisors; the supervisors work will be inspected by the quality control personnel; and the assistant project manager and project manager will oversee the entire project. They will make sure that all McKenzie's personnel are in compliance and adhering to their job description and the entire facility is maintained as well as running smooth and in order. They will do this by seeing to it that employees comply with services, quality standards and demand outlined in the specifications of work scopes as well as task schedules. **See example attached in excel format**.

C) Maintaining a High-Quality Floor Surfaces

One of the largest areas of concern is the terrazzo floors in the RCC. Because of the high Traffic of passengers who flow in and out of the RCC most of the major floor care will be done at night. McKenzie's is aware that the Contractor shall schedule the daily floor cleaning requirements to achieve complete facility cleaning. Even though the floors will be swept and mopped nightly and as needed

during the days to clean up spills and accidents. Our goal is to get the terrazzo floors back to standard by machine scrubbing it at least 3 times a week. We will also ensure that floors are kept clean as possible by maintaining the door mats to minimize the dirt and dust brought into the facility. All chemicals and equipment that we use to perform these duties will be approved by BCAD and MSDS Sheets will be provided. McKenzie's will document all floor care and services to share with BCAD. Our work will be scheduled in such a way that it does not disrupt the functions and normal day-to-day procedures of the RCC. His will ensure maintenance of a high-quality floors surface.

c) Restroom Care Plan

McKenzie will implement a restroom plan where each bathroom will be maintained by a person of the same sex. For example, men restrooms will be cleaned and monitored by men and women restrooms will be cleaned by female janitors. In addition, restrooms will be monitored every 15 minutes as requested and cleaned when necessary. We will also have the janitors strategically schedule breaks so there will be no gap in bathroom scheduled cleaning times. All chemicals and equipment that we use to perform these duties will be approved by BCAD and MSDS Sheets will be provided. Last, we will have an extra body to assist with restroom cleaning during peak times. All of this will be documented on a daily log which will be kept onsite.

d) High Cleaning Plan

To maintain high surfaces throughout the RCC, McKenzie's will ensue that the proper equipment's are in place and on site (timely) to perform High Dusting of Window, HVAC Vents, Fixtures and Walls as required by the contract. When and if necessary, we will bring in additional Heavy equipment such as boom lift or scissors lift to maintain hard to reach areas. This type of special project work, will be scheduled with the contract admin and the project manager. We will copy with all safety measures and all chemicals and equipment that we use to perform these duties will be approved by BCAD and MSDS Sheets will be provided.

F) Capability to respond to emergency or disaster:

McKenzie's Cleaning Inc has developed methods that can be used to rapidly respond to emergencies or disaster situations. Because we a locally based here in Broward County we are able to quickly respond and deploy staff to any disaster. Time is always a factor so we know that the sooner we respond the quicker we can restore normalcy. From floodwaters, broken pipes, building fires, hurricanes, or acts of vandalism McKenzie's Cleaning staff is always ready to act.

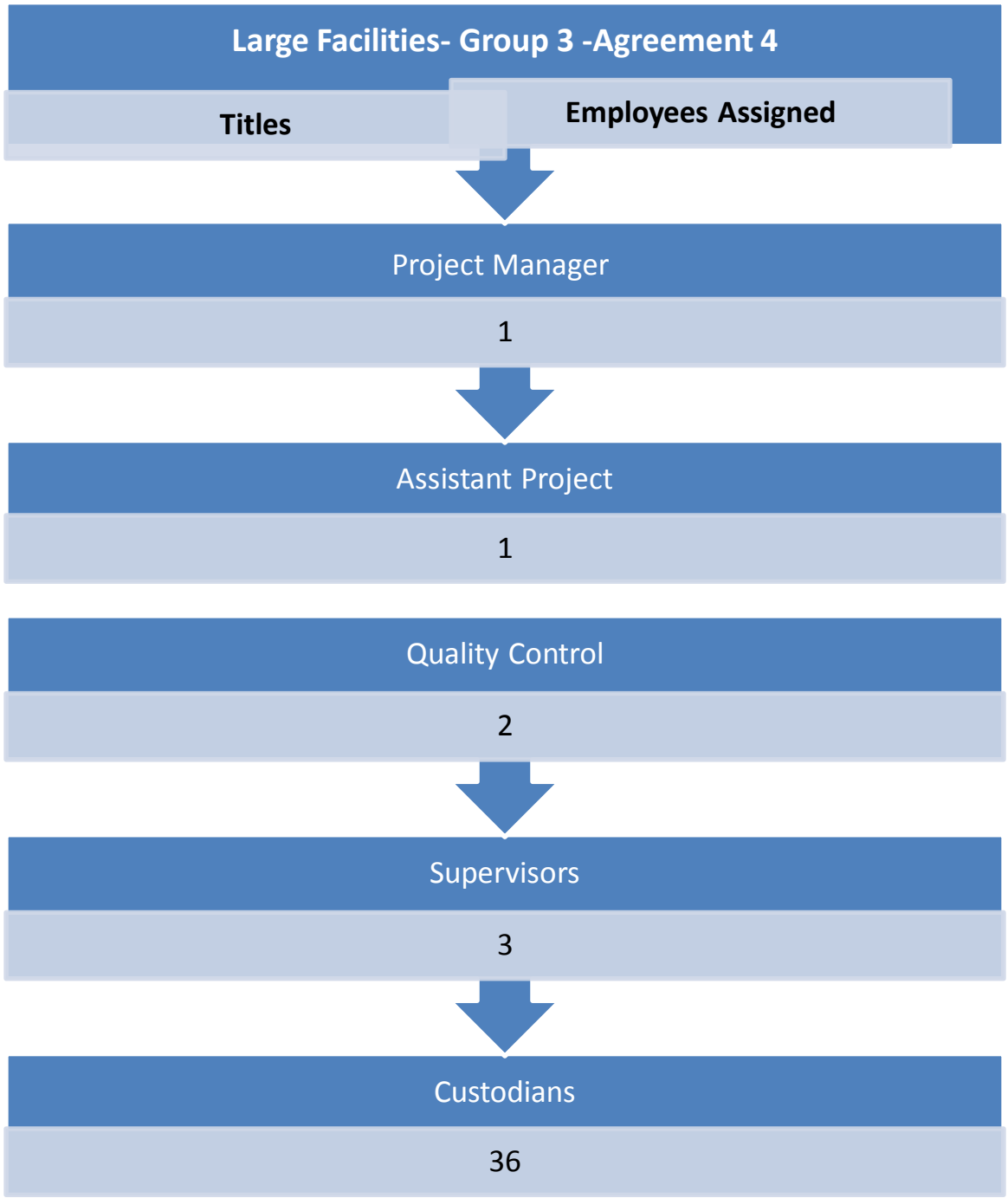
We currently maintain a staff of employees for emergency response situations. These employees are available to perform emergency cleaning on a 24 hour a day, 7 days a week basis. We equip our

emergency staff with wet vacuums, carpet extractors, and fans for dewatering and moisture removal situations. Additionally, we have are prepared for any special cleaning service

McKenzie's will respond within an hour to all issue reported from the contractor's representative, which may include, but not be limited to, notice of spills, debris, or biohazard cleanup. We will provide the Contract admin with important phone numbers; email addresses of all key players contact information. We will also post Key personnel contact information in our onsite office.

Management Plan:
McKenzie's Cleaning Inc. employs the best of the best when it comes to our supervisors and managerial team. We believe that attitude reflects leadership and demonstrate it. We maintain a high level of service across the board by implementing policies and procedures that all employees must adhere to, especially managers who must enforce them. We have put together training program, safety programs and quality control programs to surpass the industry standard. All employees and supervisors must be familiar with all of the company's best practices, policies and procedures as it pertains to risk and safety and will adhere to all specifications in the RFP. During orientation and throughout the year we have in-service training and review of our policies and procedures. Our Training Manual, Safety Manual, Quality Control Manual and Company's Hand book is available for viewing in a PDF Format.

3.2 Organizational Cart for Each Agreement Prime is Proposing



MCKENZIE S CLEANING INC.

3.3 Quality Control Plan (See attached / Document Submitted separately)

3.4 Company's Equipment

McKenzie's Cleaning Equipment

Dual motor floor vacuums
back pack vacuums
high reaching dusters
brooms, brushes, mops, buckets
dust cloths, dust wands
high speed buffing machine
hot water extractor /shampoo machines
portable extractors,
gondolas (Tilt Trucks)
Power driven floor scrubbing machines
waxing and polishing machines
industrial floor and upholstery vacuum cleaners
riding vacuum cleaners with HEPA filters
floor machines for surfacing non-carpeted floors
wet-dry vacuum cleaners
commercial portable air blowers
pressure washers

Rented / Leased / subcontracted
boom lift
scissor lift
floor grinder,
commercial portable dehumidifiers
vehicle to haul trash
escalator cleaner

sweepers and brushes

Pickup Truck for Hauling Trash
truck mounted carpet cleaning machine

B.
List of Office Equipment

Laptop Computers
Desktop Computers
Scanner
Fax Machine
Printer
Photo Copier
Adobe Acrobat
Microsoft Word /Excel / Power Point
Outlook
QuickBooks
Office Furnitures Desks and Chairs
Conference Tables and Chairs

3.5 Company's Training Manual (See attached)

At McKenzie's Cleaning, the safety of our employees, our client, and the patrons of the facilities we service is paramount. Safety is so important, we have created a detailed **safety manual** and **Employee Training Manual** that covers everything from proper ways to clean, lift, proper ways to use chemicals, proper way to store equipment, environmental hazard , equipment safety , respectful work place policy, documentation of suspicious behavior, abandoned belongings/packages, running water, potential slip and fall conditions, ajar doors, etc. are just a few topics that are discussed into great detail within our employee training workshops and our training manual.

McKenzie's Training and Safety manual attached in PDF format.

4. Workload of Firm

Below you will find a list of some similar, current or completed projects that McKenzie's has managed within the past five (5) years. Our approach in managing all projects is to stay in constant communication with the building managers and representative of the county.

Location / Agency	Contact Person information	Employees	Yearly Value
		Count	
Federal Aviation Admin. March 2015- Current	Steven Smith 305-869-5350 steve.d.smith@faa.gov	30 24 Hours	$1,352,297.44
Broward County Courthouse January 2016 - Current	Patty Rojas 954-929-0509 projas@triangleservices.com	17	$449,557.00
Broward County Libraries January 2016 - Current	Patty Rojas 954-929-0509 projas@triangleservices.com	16	$670,698.78
United States Coast Guard Oct 2017 - Present	Steve Volk 305-790-4241 Volk, Steven M LCDR Steven.M.Volk@uscg.mil	8	$325,000.00
Broward County States Attorney Offices / Contract 10 Small Group Facilities January 2015 –Present	Various Managers Marlon Jerome MJEROME@broward.org	6	$184,000.00
USDA Janitorial Service Oct July 2014-Current	Karla Agurto 786-573-7061 karla.agurto@ars.usda.gov	4	$94,644.00
Army Corp of Engineers Cleaning various Recruitment Centers Start April 2019- March 2024	Hunter, Martrice M CIV 904-232-3719 Martrice.M.Hunter@usace.army.mil	6	$156,674.76

5. Pricing (See Attached)

Janitorial Services
For
COUNTY FACILITIES
Bid Number: BLD2121632P1



Agreement No. 5/ Large Facilities Group 4
Submitted by McKenzie's Cleaning Inc.
Presented By Terriann McKenzie

3600 S State Rd 7 Suite 38
Miramar, Florida 33023
Phone: (954) 893-5555
tmckenzie@mckenziescleaning.com

1. Ability of Personnel

1.1 Company's Profile

McKenzie's Cleaning Inc. is a full-service janitorial firm providing services for a variety of different agencies both in the public and private sector. We have been in the Janitorial industry since 2003 (18 years) and are proudly growing steadily. We specialize in janitorial /custodial services, floor care, and post construction cleaning.

We perform 70 percent of our work as a prime vendor and 30 percent as a subcontractor for larger firms in the same industry. Our targeted clients are government facilities, county facilities, city facilities, airports and sea ports. Our decade plus long service is incomparable because we built our business on integrity, accountability and delivering what we promise.

Over the years McKenzie's have received and maintained many certifications with several different agencies and organizations. We are a CBE certified with Broward County and Miami Dade County; as well as, with both their School Board. In addition, we are certified as a 8A, MWOSB, HUBZONE, and DBE certified firm. There is no doubt that McKenzie's Cleaning have been successfully performing Janitorial services for over 20 years. With Our Headquarters in Miramar Florida, we have been proudly servicing Broward County as a prime contractor to the State attorney archives buildings, as well as; a subcontractor performing janitorial services for the Library and Courthouse /BCJC contracts for the last five years.

During that time, we have put together a trusted team of individuals that we are proud to call Key Staff members. We do all our work inhouse and do NOT rely on temporary employees. Our well experienced management team has over 30 years combined experience in the industry, oversees a total of Sixty-Seven (67) McKenzie's Cleaning Custodian Employees of which 43 are full-time and 24 part-time; Six (6) of these employees make up our team of supervisors and managers.

We offer Health, Dental, and 401K benefits to our employees; However, in most cases in Broward County we pay the Living Wage to our employee. All McKenzie's Cleaning employees have approved background checks, and receive one and one training during onboarding that covers safety, customer

privacy, and client relational ethics, prior to going out to work for us. It is how we separate ourself from the competition.

1.2 Company's Experience / References

All of the below mentioned projects are of similar nature, scope, budget and duration.

Vendor reference sheet is also attached to bid submittals as a PDF.

Company's Experience / Reference as A Prime Contractor

Janitorial References

Location / Agency	Contact Person information	Service	Yearly Value
Federal Aviation Admin. October 2015- Current *High rise facility -23+ Floors. 24 hours	Steven Smith 305-869-5350 steve.d.smith@faa.gov	Janitorial	$1,352,297.44
United States Coast Guard Oct 2017 – Present *Midrise facility 4+ floors	Matthew Jones 510-432-3179 Matthew.Jones2@uscg.mil	Janitorial	$325,000.00
USDA Janitorial Service Oct July 2016- Current *Midrise facility 4+ floors	Karla Agurto 786-573-7061 karla.agurto@ars.usda.gov	Janitorial	$94,644.00
US ARMY CORPS OF ENGINEERS 2017- Current *Multi locations across the State of FL.	Martrice Hunter 904-232-3719 Martrice.M.Hunter@usace.army.mil	Janitorial	$156, 674.76

All of the above contract requires extensive employee background /security checks and adheres to green cleaning. The FAA Facilities are 24 hours 7days a week, 52 weeks a year.

Company's Experience / Reference as a Sub-Contractor

Location / Agency	Contact Person information	Service	Yearly Value
Broward County Courthouse **January 2016 – Current** ***High rise facility 20 Floors**	**Patty Rojas** **954-929-0509** **projas@triangleservices.com**	**Janitorial**	**$449,557.00**
Broward County Libraries **January 2016 – Current** ***Location building size varies**	**Patty Rojas** **954-929-0509** **projas@triangleservices.com**	**Janitorial**	**$670,698.78**

1.3 Experience of Key Personnel

Please see attached resume of our outstanding management team. All Key members of McKenzie's; as well as janitorial and custodial staff, strives to maximize Broward County's green building initiatives; though all facilities are not LEED certified, it is McKenzie's practice to use green cleaning protocols. Our employees and staff are required to be proficient in green cleaning to minimize environmental impacts to the building / facilities we serve. McKenzie's utilizes low emitting materials; recycled content materials/supplies; and environmentally friendly maintenance practices that are implemented through the adoption of training programs for janitorial supervisors and staff. These initiatives are intended to reduce the amount of volatile organic compounds (VOCs) used in cleaning while also eliminating many of the indoor airborne particulates, which may adversely impact indoor air quality. Prior to start of work McKenzie's will establish a Green Cleaning Policy for each location that addresses all the requirements and submit their Green Cleaning Training and Procedures manuals prior to start of contract.

Our Project Manager is responsible for cultivating a work environment that the bridges the gap between the County admin and team McKenzie's. They work close with the Assistant Project Manager and Supervisors to accompany the same goal. PM facilitates internal email and phone communications from the Aviation Authority and assists in the daily operations of quality control programs. The Project Managers handles customer, account management and operations issues and serves as a point of contact between the operations teams. The PM is able to ensure that all responses to the client receive prompt and full attention. The PM coordinates and oversees the day-to-day activities, including monitoring the quality of work, staffing, training, staff appearance and conduct.

Assistant Project manager functions as the project manager in their absence and perform similar duties. The APM, will be on call at all times to respond to emergencies. In addition, they are able to be physically present at the RCC within one (1) hour of notification of an emergency. The APM shall provide the Contract Administrator a weekly written report detailing all Services performed during all three shifts and detailing the Services planned.

A significant part of our team is the Quality Control Manager. The QCM ensure that everybody is doing their job the correct way on a daily basis. The Quality Control Manager monitors tasks to make sure they are completed correctly and keep the facility above standards. QCM are detailed oriented and have a special eye for clean. The Quality Control Manager helps us correct any deficiencies before they turn into an issue for the client.

The Shift Supervisors will have authority to take all necessary actions where a prompt response is required to maintain or restore Service in the absence of the PM or Assistant PM. Each Shift Supervisor shall be familiar with the requirements of this project to ensure compliance. The Shift Supervisor will conduct a daily inspection and evaluation of all assigned areas of work, note all discrepancies, and require correction all of which will be documented.

Qualified key team members include:

Terriann McKenzie: Ms. McKenzie is the chief Operating officer and President of McKenzie's Cleaning Inc. She has worked in several different leadership roles during the building of her company and has held positions with the company such as Project Manager, Quality Control Manager and Supervisor during her 16years. She has experience working within secure building as well as managing facilities where the buildings were always occupied 24/7. She will serve in the capacity as the project manager.

Jocelyn Medina: Will be assigned as the Assistant Project manager She has been with McKenzie's for 6 years and has experience with previous janitorial companies as a supervisor and also a manager overseeing various types of projects and building. Jocelyn has served as the assistant project manager for Broward County Libraries for McKenzie's Cleaning since 2017. She too has experience cleaning a 24/7 secure facility where the building is always occupied.

Jose Sanchez will be assigned the role as Quality Control. He has been employed with McKenzie's Cleaning for 6 years and he currently serves as an area manager who manages our FAA account. He has experience also as a project manager/ Head of Maintenance of a highly secure facility with sensitive documents for 10 years where he supervises a similar size project and oversees 25+ employees.

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USDA secured facilities. Tanesha also has experience supervising 24/7 operating building with a previous janitorial company she worked for.

Please see Resumes Below:

Sheila Lambar/ Project Manager

Sheila@mckenziescleaning.com (305) 249-5911

Objective

Highly motivated individual with 4 years' experience in janitorial; deliver to commitment, monitor, and control projects.

Skills

- Project management methodologies
- Cost and budget management
- Negotiation
- Subject matter expertise

Experience

McKenzie's Cleaning INC. 2018- Present

Project Manager

- Establishing effective project communication plans and ensuring task are completed
- Managing customer satisfaction within project transition
- Delegating tasks on the project to employees best positioned to complete them
- Facilitating change requests to ensure all parties are informed
- Contract Management and Support
- Manage Area Supervisors and Team Lead
-

Avon 2016 - current

Sales

- Present, promote and sell products/services
- Perform cost benefit and needs analysis of existing/potential customers
- Keep abreast of best practices and promotional trends
- Supply management with reports on customer needs, problems, interests and competitive activities

References available upon request

Richard Mojica/ Assistant Project Manager

Richard@mckenziescleaning.com (305) 249-5911

Objective

Assistant Project Manager with McKenzie's Cleaning; coming with 4 plus years of customer service skills.

Skills

- Communication Skills
- Teambuilder
- Consistency and Attentiveness
- Self-motivated

Experience

McKenzie's Cleaning INC. 2018 - Present

Assistant Project Manager

- Prepare project status report tracking project progress
- Assist project Manager in creating the budge and weekly work in progress
- Delegating tasks on the project to employees best positioned to complete them
- Attend project meetings and prepare notes
- Performing quality control on the project throughout development to maintain the standards expected

Marshal 2013 - 2018

Retail Associate Manager

- Ensure high levels of customer satisfaction through excellent sales service
- Maintain in-stock and presentable condition assigned areas
- Report daily into the company's web application each day activities and the work performed
- Handle returns of merchandise
- Hang shelf, place coupons and assemble carboard display
- Build productive trust relationship with customers
- Distribution Audits

References available upon request

Jermaine Victor / Quality Control

Jermaine@mckenziescleaning.com 305-249-5911

Objective

A highly committed individual with the ability to come up with new ideas and efficient methods of practice in Quality Control for an efficiently ran company.

Skills

- Customer Service
- Attention to detail
- Persuasive demeanor
- Leadership and people skills

Experience

McKenzie's Cleaning INC. 2018- Present

Quality Control

- Responsible for daily oversight of the quality control program
- Assist project manager and assistant project manager with administrative functions
- Conduct quality and safety inspections
- Perform and coordinate trainings onsite as it relates to all functions
- Ensures all deliverables required per contract are created, maintained and submitted

Riverwood Development 2006 - 2017

Supervisor

- Responsible for ensuring all task are completed
- Assigning janitorial duties to staff and regularly inspecting their work
- Schedule projects and keep up the cleanliness of the offices and general areas
- Rapidly responds and assist in addressing customer issues and concerns
- Perform other duties

References available upon request

Marla Vargas / Supervisor

Marla@mckenziescleaning.com (954(893-5555

Objective

Self-starter and dependable individual with 7 plus years of experience supervising; broad knowledge and ability to adhere to company and customer standards.

Skills

- Setting quarterly team goals
- Monitor progress
- Effective hiring
- Correcting Performance Problems

Experience

McKenzie's Cleaning INC. 2019- Present

Custodial Supervisor

- Maintain a safe and a clean working environment
- Identify and implement improvement
- Organize and monitor staffing schedule
- Communicate goals and performance standards to employees
- Conduct performance evaluations and make recommendations

Office Depot 2009 - 2015

Production Supervisor

- Managed team of more than 60 employees across picking, shipping and loading.
- Created and implemented improvement that reduced production process from four steps to two steps.
- Provided hands on instructions and training in house
- Perform other duties as assigned

References available upon request

Angel Ortiz / Supervisor

Angel@mckenziescleaning.com 305-249-5911

Objective

Experienced supervisor with strong multi-tasking abilities, communication skills and supervisory expertise.

Skills

- Increase production
- Demonstrate effective behavior
- Manage workflow
- Training new and existing employees

Experience

McKenzie's Cleaning INC. 2017 - Present

Custodial Supervisor

- Evaluate team performance and provide feedback
- Creating managing team schedules
- Resolve employees' issue and disputes
- Communicate with building Managers
- Manage absences to ensure adequate support coverage

The Home Depot 2010 - 2017

Supervisor

- Supervise, train, coach and develop staff in each department to ensure customer receive excellent service
- Provide valuable input into merchandising decisions to store management and operations team
- Manage freight and inventory purchase
- Product knowledge, ability to delegate tasks and lead staff
- Create work schedules

References available upon request

2. **Location.**

The Vendor is both a Local Business and a Locally Based Business as each term is defined by Section 1-74, Broward County Code of Ordinances.

Vendor's Business Certification Form (See attachment)
Location Attestation Form (See attachment)
Business License (See Attachment)

3. Project Approach

McKenzie's approach to successfully performing janitorial services for the County Facilities is to first put together a seamless plan for transition from the incumbent to McKenzie's Cleaning staff. We will do this by first meeting with the contract administrator of the County Facilities 45 days before the schedule start date. During that meeting we will Introduce our 2 Certified and approved CBE Subcontractors as well as McKenzie's Key personnel. Next, we will offer existing employees first rights of refusal to employment. Our team will then be divided into shift and Subcontractors duties and requirement will be assigned. A detailed staffing chart that includes schedule, duties and key personnel will be provided to the County Administrator. Step 2 would be to ensure all employees meet all background requirements and get badged. Then we would make arrange to have supplies and equipment to be dropped off 1 week prior to start date. 3 Day prior to the start we would meet with the county administrator and go over contract details, schedule Key pickup, and discuss important requirement and expectation. We evaluate each facility and make necessary suggestions based on the scope of work to be rendered.
Our team is dedicated to ensuring that all of Broward County's is satisfied with the service our company provides.
We do all our work inhouse and do NOT rely on temporary employees. Our well experienced management team has over 30 years combined experience in the industry, oversees a total of Sixty-Seven (67) McKenzie's Cleaning Employees of which 43 are full-time and 24 part-time; Six (6) of these employees make up our team of supervisors and managers. All McKenzie's Cleaning employees have approved background checks, and receive one and one training during onboarding that covers safety, customer privacy, and client relational ethics, prior to going out to work for us. It is how we separate ourself from the competition.

Additional Instruction

A) Depending on the location, the Staffing Level for each shift: Morning, Evening and Night will consist of a minimum of two janitors, a team lead and a supervisor. During the morning shift janitors will ensure that the daily tasks are maintained and to address any emergency issues, their focus will be the restrooms and high traffic areas. In addition, the Project manager and the assistant project manager will perform the same duties of overseeing the supervisors and staff assigned to clean the facility. They will also serve as a liaison to the RCC personnel. Throughout the day and a least 2-3 times per week minimum there will be a quality control personnel on site to document and report if the building is being maintained and employees are performing their duties. Each shift will be given detailed work scope to follow that includes required Daily, Weekly, Bi-Weekly, Monthly, Quarterly and Yearly Task to be complete. They will also have Check list to sign off on as requited. In addition to the evening shift, you will have a project crew to come in nightly to perform the heavier task such as floor services and high dusting when necessary. This will ensure that cleaning standards are met or exceed specifications.

b) Description of Work Plan

The work plan for the County Facilities will be to divide it into two sides. The East Wing and the West Wing; they will be both be assigned the same number of employees and projects work to keep the building in good standing. The quality of work produced will be overseen and inspected by the supervisors; the supervisors work will be inspected by the quality control personnel; and the assistant project manager and project manager will oversee the entire project. They will make sure that all McKenzie's personnel are in compliance and adhering to their job description and the entire facility is maintained as well as running smooth and in order. They will do this by seeing to it that employees comply with services, quality standards and demand outlined in the specifications of work scopes as well as task schedules. **See example attached in excel format**.

C) Maintaining a High-Quality Floor Surfaces

One of the largest areas of concern is the terrazzo floors in the RCC. Because of the high Traffic of passengers who flow in and out of the RCC most of the major floor care will be done at night. McKenzie's is aware that the Contractor shall schedule the daily floor cleaning requirements to achieve complete facility cleaning. Even though the floors will be swept and mopped nightly and as needed during the days to clean up spills and accidents. Our goal is to get the terrazzo floors back to standard

by machine scrubbing it at least 3 times a week. We will also ensure that floors are kept clean as possible by maintaining the door mats to minimize the dirt and dust brought into the facility. All chemicals and equipment that we use to perform these duties will be approved by BCAD and MSDS Sheets will be provided. McKenzie's will document all floor care and services to share with BCAD. Our work will be scheduled in such a way that it does not disrupt the functions and normal day-to-day procedures of the RCC. His will ensure maintenance of a high-quality floors surface.

c) Restroom Care Plan

McKenzie will implement a restroom plan where each bathroom will be maintained by a person of the same sex. For example, men restrooms will be cleaned and monitored by men and women restrooms will be cleaned by female janitors. In addition, restrooms will be monitored every 15 minutes as requested and cleaned when necessary. We will also have the janitors strategically schedule breaks so there will be no gap in bathroom scheduled cleaning times. All chemicals and equipment that we use to perform these duties will be approved by BCAD and MSDS Sheets will be provided. Last, we will have an extra body to assist with restroom cleaning during peak times. All of this will be documented on a daily log which will be kept onsite.

d) High Cleaning Plan

To maintain high surfaces throughout the RCC, McKenzie's will ensue that the proper equipment's are in place and on site (timely) to perform High Dusting of Window, HVAC Vents, Fixtures and Walls as required by the contract. When and if necessary, we will bring in additional Heavy equipment such as boom lift or scissors lift to maintain hard to reach areas. This type of special project work, will be scheduled with the contract admin and the project manager. We will copy with all safety measures and all chemicals and equipment that we use to perform these duties will be approved by BCAD and MSDS Sheets will be provided.

F) Capability to respond to emergency or disaster:

McKenzie's Cleaning Inc has developed methods that can be used to rapidly respond to emergencies or disaster situations. Because we a locally based here in Broward County we are able to quickly respond and deploy staff to any disaster. Time is always a factor so we know that the sooner we respond the quicker we can restore normalcy. From floodwaters, broken pipes, building fires, hurricanes, or acts of vandalism McKenzie's Cleaning staff is always ready to act.

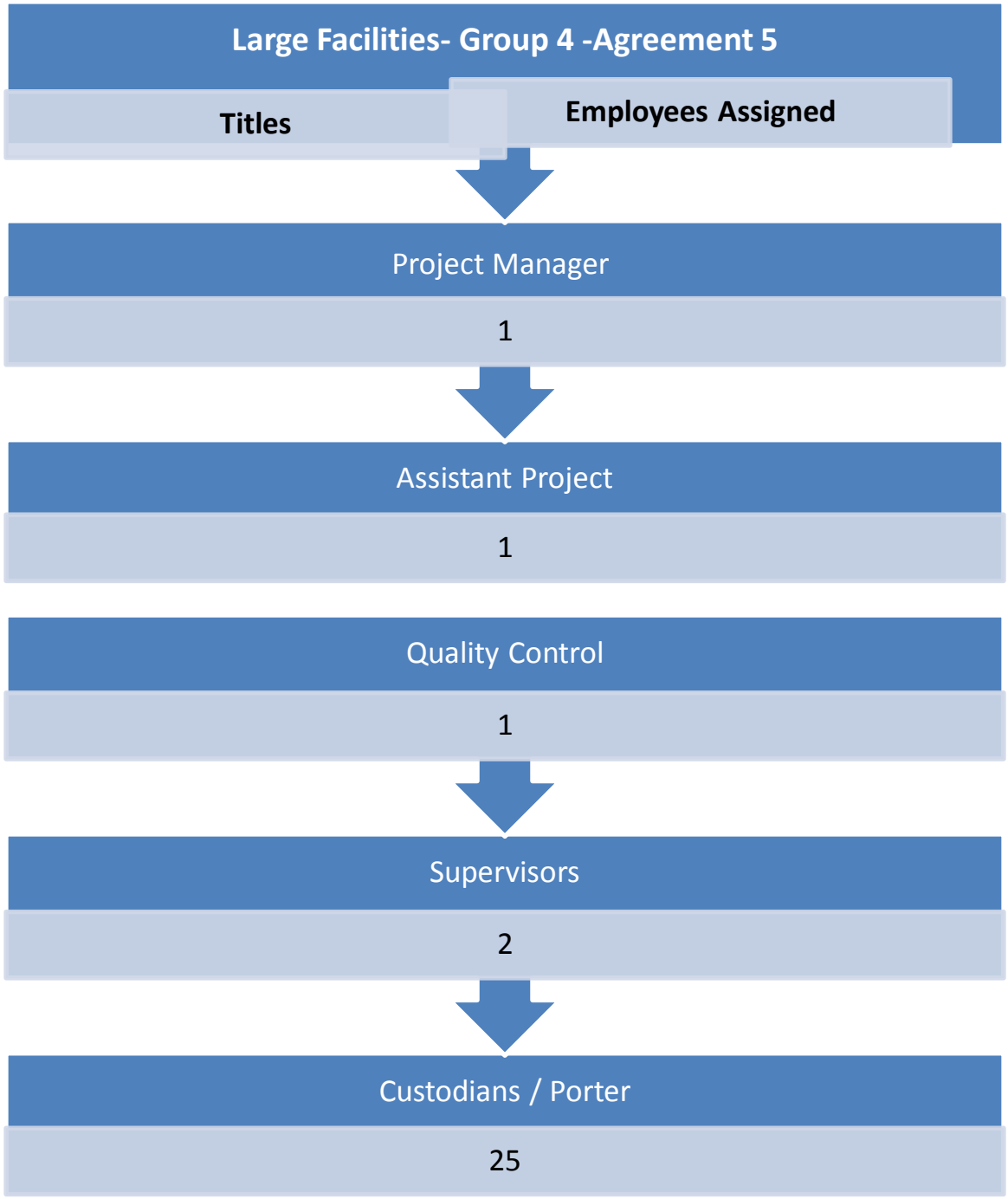
We currently maintain a staff of employees for emergency response situations. These employees are available to perform emergency cleaning on a 24 hour a day, 7 days a week basis. We equip our emergency staff with wet vacuums, carpet extractors, and fans for dewatering and moisture removal situations. Additionally, we have are prepared for any special cleaning service

McKenzie's will respond within an hour to all issue reported from the contractor's representative, which may include, but not be limited to, notice of spills, debris, or biohazard cleanup. We will provide the Contract admin with important phone numbers; email addresses of all key players contact information. We will also post Key personnel contact information in our onsite office.

Management Plan:

McKenzie's Cleaning Inc. employs the best of the best when it comes to our supervisors and managerial team. We believe that attitude reflects leadership and demonstrate it. We maintain a high level of service across the board by implementing policies and procedures that all employees must adhere to, especially managers who must enforce them. We have put together training program, safety programs and quality control programs to surpass the industry standard. All employees and supervisors must be familiar with all of the company's best practices, policies and procedures as it pertains to risk and safety and will adhere to all specifications in the RFP. During orientation and throughout the year we have in-service training and review of our policies and procedures. Our Training Manual, Safety Manual, Quality Control Manual and Company's Hand book is available for viewing in a PDF Format.

3.2 Organizational Cart for Each Agreement Prime is Proposing



3.3 Quality Control Plan (See attached / Document Submitted separately)

3.4 Company's Equipment

McKenzie's Cleaning Equipment

Dual motor floor vacuums
back pack vacuums
high reaching dusters
brooms, brushes, mops, buckets
dust cloths, dust wands
high speed buffing machine
hot water extractor /shampoo machines
portable extractors,
gondolas (Tilt Trucks)
Power driven floor scrubbing machines
waxing and polishing machines
industrial floor and upholstery vacuum cleaners
riding vacuum cleaners with HEPA filters
floor machines for surfacing non-carpeted floors
wet-dry vacuum cleaners
commercial portable air blowers
pressure washers

Rented / Leased / subcontracted

boom lift
scissor lift

floor grinder,
commercial portable dehumidifiers
vehicle to haul trash
escalator cleaner
sweepers and brushes

Pickup Truck for Hauling Trash
truck mounted carpet cleaning machine

B.
List of Office Equipment

Laptop Computers
Desktop Computers
Scanner
Fax Machine
Printer
Photo Copier
Adobe Acrobat
Microsoft Word /Excel / Power Point
Outlook
QuickBooks
Office Furnitures Desks and Chairs
Conference Tables and Chairs

3.5 Company's Training Manual (See attached)

At McKenzie's Cleaning, the safety of our employees, our client, and the patrons of the facilities we service is paramount. Safety is so important, we have created a detailed **safety manual** and **Employee Training Manual** that covers everything from proper ways to clean, lift, proper ways to use chemicals, proper way to store equipment, environmental hazard , equipment safety , respectful work place policy, documentation of suspicious behavior, abandoned belongings/packages, running water, potential slip

and fall conditions, ajar doors, etc. are just a few topics that are discussed into great detail within our employee training workshops and our training manual.

McKenzie's Training and Safety manual attached in PDF format.

4. Workload of Firm

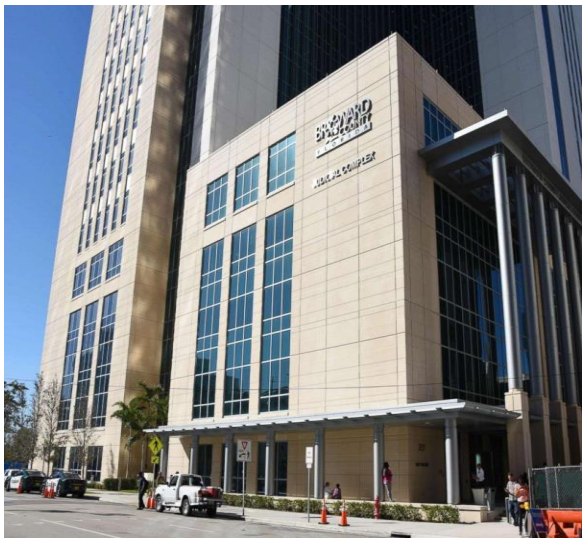
Below you will find a list of some similar, current or completed projects that McKenzie's has managed within the past five (5) years. Our approach in managing all projects is to stay in constant communication with the building managers and representative of the county.

Location / Agency	Contact Person information	Employees	Yearly Value
		Count	
Federal Aviation Admin. March 2015- Current	Steven Smith 305-869-5350 steve.d.smith@faa.gov	30 24 Hours	$1,352,297.44
Broward County Courthouse January 2016 - Current	Patty Rojas 954-929-0509 projas@triangleservices.com	17	$449,557.00
Broward County Libraries January 2016 - Current	Patty Rojas 954-929-0509 projas@triangleservices.com	16	$670,698.78
United States Coast Guard Oct 2017 - Present	Steve Volk 305-790-4241 Volk, Steven M LCDR Steven.M.Volk@uscg.mil	8	$325,000.00
Broward County States Attorney Offices / Contract 10 Small Group Facilities January 2015 –Present	Various Managers Marlon Jerome MJEROME@broward.org	6	$184,000.00
USDA Janitorial Service Oct July 2014-Current	Karla Agurto 786-573-7061 karla.agurto@ars.usda.gov	4	$94,644.00
Army Corp of Engineers Cleaning various Recruitment Centers	Hunter, Martrice M CIV 904-232-3719	6	$156,674.76

Start April 2019- March 2024	Martrice.M.Hunter@usace.army.mil		

5. Pricing (See Attached)

Janitorial Services
For
COUNTY FACILITIES
Bid Number: BLD2121632P1



Agreement No. 12/BCJC West Building
Submitted by McKenzie's Cleaning Inc.
Presented By Terriann McKenzie

3600 S State Rd 7 Suite 38
Miramar, Florida 33023
Phone: (954) 893-5555
tmckenzie@mckenziescleaning.com

1. Ability of Personnel
1.1 Company's Profile

McKenzie's Cleaning Inc. is a full-service janitorial firm providing services for a variety of different agencies both in the public and private sector. We have been in the Janitorial industry since 2003 (18 years) and are proudly growing steadily. We specialize in janitorial /custodial services, floor care, and post construction cleaning.

We perform 70 percent of our work as a prime vendor and 30 percent as a subcontractor for larger firms in the same industry. Our targeted clients are government facilities, county facilities, city facilities, airports and sea ports. Our decade plus long service is incomparable because we built our business on integrity, accountability and delivering what we promise.

Over the years McKenzie's have received and maintained many certifications with several different agencies and organizations. We are a CBE certified with Broward County and Miami Dade County; as well as, with both their School Board. In addition, we are certified as a 8A, MWOSB, HUBZONE, and DBE certified firm. There is no doubt that McKenzie's Cleaning have been successfully performing Janitorial services for over 20 years. With Our Headquarters in Miramar Florida, we have been proudly servicing Broward County as a prime contractor to the State attorney archives buildings, as well as; a subcontractor performing janitorial services for the Library and Courthouse /BCJC contracts for the last five years.

During that time, we have put together a trusted team of individuals that we are proud to call Key Staff members. We do all our work inhouse and do NOT rely on temporary employees. Our well experienced management team has over 30 years combined experience in the industry, oversees a total of Sixty-Seven (67) McKenzie's Cleaning Custodian Employees of which 43 are full-time and 24 part-time; Six (6) of these employees make up our team of supervisors and managers.

We offer Health, Dental, and 401K benefits to our employees; However, in most cases in Broward County we pay the Living Wage to our employee. All McKenzie's Cleaning employees have approved background checks, and receive one and one training during onboarding that covers safety, customer

privacy, and client relational ethics, prior to going out to work for us. It is how we separate ourself from the competition.

1.2 Company's Experience / References

All of the below mentioned projects are of similar nature, scope, budget and duration.

Vendor reference sheet is also attached to bid submittals as a PDF.

Company's Experience / Reference as A Prime Contractor

Janitorial References

Location / Agency	Contact Person information	Service	Yearly Value
Federal Aviation Admin. October 2015- Current *High rise facility -23+ Floors. 24 hours	Steven Smith 305-869-5350 steve.d.smith@faa.gov	Janitorial	$1,352,297.44
United States Coast Guard Oct 2017 – Present *Midrise facility 4+ floors	Matthew Jones 510-432-3179 Matthew.Jones2@uscg.mil	Janitorial	$325,000.00
USDA Janitorial Service Oct July 2016- Current *Midrise facility 4+ floors	Karla Agurto 786-573-7061 karla.agurto@ars.usda.gov	Janitorial	$94,644.00
US ARMY CORPS OF ENGINEERS 2017- Current *Multi locations across the State of FL.	Martrice Hunter 904-232-3719 Martrice.M.Hunter@usace.army.mil	Janitorial	$156, 674.76

All of the above contract requires extensive employee background /security checks and adheres to green cleaning. The FAA Facilities are 24 hours 7days a week, 52 weeks a year.

Company's Experience / Reference as a Sub-Contractor

Location / Agency	Contact Person information	Service	Yearly Value
Broward County Courthouse **January 2016 – Current** ***High rise facility 20 Floors**	**Patty Rojas** **954-929-0509** **projas@triangleservices.com**	**Janitorial**	**$449,557.00**
Broward County Libraries **January 2016 – Current** ***Location building size varies**	**Patty Rojas** **954-929-0509** **projas@triangleservices.com**	**Janitorial**	**$670,698.78**

1.3 Experience of Key Personnel

Please see attached resume of our outstanding management team. All Key members of McKenzie's; as well as janitorial and custodial staff, strives to maximize Broward County's green building initiatives; though all facilities are not LEED certified, it is McKenzie's practice to use green cleaning protocols. Our employees and staff are required to be proficient in green cleaning to minimize environmental impacts to the building / facilities we serve. McKenzie's utilizes low emitting materials; recycled content materials/supplies; and environmentally friendly maintenance practices that are implemented through the adoption of training programs for janitorial supervisors and staff. These initiatives are intended to reduce the amount of volatile organic compounds (VOCs) used in cleaning while also eliminating many of the indoor airborne particulates, which may adversely impact indoor air quality. Prior to start of work McKenzie's will establish a Green Cleaning Policy for each location that addresses all the requirements and submit their Green Cleaning Training and Procedures manuals prior to start of contract.

Our Project Manager is responsible for cultivating a work environment that the bridges the gap between the County admin and team McKenzie's. They work close with the Assistant Project Manager and Supervisors to accompany the same goal. PM facilitates internal email and phone communications from the Aviation Authority and assists in the daily operations of quality control programs. The Project Managers handles customer, account management and operations issues and serves as a point of contact between the operations teams. The PM is able to ensure that all responses to the client receive prompt and full attention. The PM coordinates and oversees the day-to-day activities, including monitoring the quality of work, staffing, training, staff appearance and conduct.

Assistant Project manager functions as the project manager in their absence and perform similar duties. The APM, will be on call at all times to respond to emergencies. In addition, they are able to be physically present at the RCC within one (1) hour of notification of an emergency. The APM shall provide the Contract Administrator a weekly written report detailing all Services performed during all three shifts and detailing the Services planned.

A significant part of our team is the Quality Control Manager. The QCM ensure that everybody is doing their job the correct way on a daily basis. The Quality Control Manager monitors tasks to make sure they are completed correctly and keep the facility above standards. QCM are detailed oriented and have a special eye for clean. The Quality Control Manager helps us correct any deficiencies before they turn into an issue for the client.

The Shift Supervisors will have authority to take all necessary actions where a prompt response is required to maintain or restore Service in the absence of the PM or Assistant PM. Each Shift Supervisor shall be familiar with the requirements of this project to ensure compliance. The Shift Supervisor will conduct a daily inspection and evaluation of all assigned areas of work, note all discrepancies, and require correction all of which will be documented.

Qualified key team members include:

Terriann McKenzie: Ms. McKenzie is the chief Operating officer and President of McKenzie's Cleaning Inc. She has worked in several different leadership roles during the building of her company and has held positions with the company such as Project Manager, Quality Control Manager and Supervisor during her 16years. She has experience working within secure building as well as managing facilities where the buildings were always occupied 24/7. She will serve in the capacity as the project manager.

Jocelyn Medina: Will be assigned as the Assistant Project manager She has been with McKenzie's for 6 years and has experience with previous janitorial companies as a supervisor and also a manager overseeing various types of projects and building. Jocelyn has served as the assistant project manager for Broward County Libraries for McKenzie's Cleaning since 2017. She too has experience cleaning a 24/7 secure facility where the building is always occupied.

Jose Sanchez will be assigned the role as Quality Control. He has been employed with McKenzie's Cleaning for 6 years and he currently serves as an area manager who manages our FAA account. He has experience also as a project manager/ Head of Maintenance of a highly secure facility with sensitive documents for 10 years where he supervises a similar size project and oversees 25+ employees.

Tanesha Gayle will be assigned as the assistant Quality Control. She has been employed as a supervisor with McKenzie's for the last 5 years. She has experience supervising the BCJC and the

USDA secured facilities. Tanesha also has experience supervising 24/7 operating building with a previous janitorial company she worked for.

Please see Resumes Below:

Tmckenzie@mckenziescleaning.com
786-623-1603

TERRIANN MCKENZIE PROJECT MANAGER

PROFESSIONAL OBJECTIVE

To own and operate a successfully Janitorial / Cleaning Service where I can utilize my knowledge and managerial skills to build a reputable and successful company.

SKILLS & ABILITIES

Energetic Self Starter Specializing In Team Building
Excellent Organizational Skills With Ability To Effectively Multitask
Articulate And Adaptable
Discipline and Solution Oriented
Innovative and Creative, Result Oriented

PROFESSIONAL EXPERIENCE

PRESIDENT/CEO, MCKENZIE'S CLEANING INC
August 2003 – Present
Develop and Maintain Relationship with Client
Contract sales and Negotiation
Analyze Contracts Performance for Bids, Budgets and Forecasts
Oversee and Start up New Projects
Oversee Company's Daily Business Operations

TEACHER, DILLARD SENIOR HIGH SCHOOL
August 2003 – June 2009

• Plans and implements a program of study designed to meet individual needs of students that adhere to the district philosophy and goals.
• Creates a classroom environment conducive to learning by employing a variety of appropriate teaching strategies.
• Demonstrates a strong grasp of subject matter.
• Uses effective oral and written expression.
• Excellent classroom management skills

EDUCATION

SCHOOL NAME —LOCATION —DEGREE

M.S. Education Leadership,	Nova Southeastern University	2001-2003
Bachelor of Arts	Florida International University	1998-2001
Associate in Arts	Miami-Dade Community College	1996-1998

REFERENCES AVAILABLE UPON REQUEST

Jocelyn Medina
Assistant Project Manager

Jocelyn@mckenziescleaning.com (786) 474-0102

PROFILE

Sophisticated and skilled professional with 3 plus years of customer service driven positions looking to pursue a professional position utilizing my specialized education, experience, ability to learn and grow, and passion for helping others; Demonstrated skill in supervising an efficient, well run team; committed to excellent customer service.

CORE SKILLS

- Bilingual
- Customer Service
- Quick learner
- Communication skills
- Self-Motivated
- Responsible
- Team Work Skills
- Flexibility and

EDUCATION

High School Diploma 2012
Americas High School El Paso, Texas

EXPERIENCE

McKenzie's Cleaning Services Miramar, FL 08/2016 – Current
Quality Control

- Present findings, reports and program summary in formal meetings.
- Act as the administrative point of contact between the president and internal/ external clients.
- Handle requests and queries appropriately and timely, produce reports, presentations and briefs.
- Ensure contractual requirements are met.
- Provide reports to and coordinate with supervisors to ensure proper corrective actions have been made.
- Perform quality inspections to specifications.
- Maintain reports and inspection documentation.

Varsity Facility Services Davie, FL 3/2015 – 6/2016
Supervisor

- Facilitated training to ensure appropriate skill levels
- Supervised cleaning staff, and ensured cleanliness in compliance with standards
- Supervised Day and Night cleaning staff
- Developed and maintain positive relationships with building managers, guest and all visitors
- Supervised and performed day-to-day operational activities

References available on request.

MCKENZIE S CLEANING INC.

Jose Sanchez / Quality Control

Jose@mckenziescleaning.com (954) 225-4747

Objective

Seeking a supervisor position to utilize my skills in team building, conflict resolution and communication.

Skills

- Ability to delegate responsibility towards achieving company goals
- Good interpersonal and oral communication skills
- Extensive knowledge of successful cleaning crew management

Experience

McKenzie's Cleaning INC. 2018 - Present

Supervisor

- Monitor and supervise the timely arrival of scheduled employees, with aware of unforeseen challenges such as scheduling
- Actively seek to resolve any concerns while adhering to the company policy and standards of behavior
- Create a weekly or bi-weekly schedule for employees
- Ensure adherence to legal and company policies and procedures and undertake disciplinary actions
- Training to ensure worker are properly trained for their roles
- Organizing workflow and ensuring employees understand their tasks.

Fiplex 2017 - Present

Production

- Build filters for telecommunication systems according to consumers need and/or equipment model
- Inspect incoming materials, pre-assemblies, and final products against specifications ensuring requirements are met
- Perform work following all health, safety, and environmental requirements

References available upon request

Tanesha Gayle

Supervisor /Manager

tanesha@mckenziescleaning.com (954) 893-5555

SKILLS

- Carry out supervisory responsibilities in accordance with the company's policy and procedures.
- Energetic project supervisor with commitment to high standards of service, performance and integrity
- Able to lead by example, expertise, and delegation
- Computer Systems and software such as, Microsoft word and Microsoft Excel.
- Skilled at organizing complex projects, defining project priorities, and delegating tasks.
- Dedicated and reliable with organized, proactive and problem-solving nature.

Experience

McKenzie's Cleaning Inc. 2015-Present

Assistant Project Manager

- Ensures standards are being met, locations are fully staffed
- Assign duties and tasks to employees and inspect work for cleanliness and completion
- Conduct new hire orientation, safety training, job training, etc. to assure employees can perform tasks in an efficient and safe manner
- Establish relationships with customers by visiting accounts on a regular basis to assure the highest quality of service
- Order Supplies, Must CC email or Group Chat All supply orders, and Reports to a manager or head of a unit/department.
- Perform and assist with cleaning duties as necessary.
- Train and evaluate new employees as required.
- Recommend employees for termination

Allied Healthcare Solutions Miami, Florida 2010 - 2016

Custodial Supervisor

- Functions as liaison between employee and front office
- Responsible for maintaining Floor and project of each site/ location.
- Conducts inspections and investigates tenant complaints advises employees of found conditions and methods of correction.
- Designate work assignments to employees and gives special cleaning instructions and/or assignments.
- Work with and inform office of absent employees, unscheduled events including emergencies, as well as find coverage.
- Maintains records, prepares reports, and composes correspondence relative to the work, ensure employees keep an up to date log of job duties performed at each location.

Luis Gallardo / Supervisor

Luis@mckenziescleaning.com (754) 701-9088

Objective

Detail oriented individual offering exceptional management, leadership, and organizational skills. Bringing experience in implementing strategies to achieve project objectives; deliver to commitment, monitor, and control projects according to plan.

Skills

- Organization, interpersonal skills, communication and time management.
- Develop and manage project report and schedule work plan.
- Hands-on experience using best practices, techniques and standards for projects.

Experience

McKenzie's Cleaning INC. 2019 - Present

Project Manager

- Ensure that all projects are delivered on-time, within scope and within budget.
- Develop a detailed project plan to monitor and track progress.
- Track project performance, specifically to analyze the successful completion of short and long-term goals.
- Create and maintain comprehensive project documentation.
- Delegate project tasks based on junior member' individual strengths, skills and experience levels.
- Manage changes to the project scope, project schedule and project costs using appropriate verification techniques.
- Develop spreadsheets, diagrams and process maps to document needs.

Service Keeper Inc 2011 - 2016

Supervisor

- Supervises the cleaning and maintenance of buildings/facilities.
- Trains and supervises the custodial staff to maintain an orderly, safe, and efficient cleaning operation
- Coordinates facilities projects and keep proper documentation.
- Orders, stocks and replenishes supplies, provides the tools and equipment required to perform.
- Performing all janitorial duties necessary instances of staff shortages.
- Providing training and guidance to janitorial staff.

References available upon request

2. Location.

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We do all our work inhouse and do NOT rely on temporary employees. Our well experienced management team has over 30 years combined experience in the industry, oversees a total of Sixty-Seven (67) McKenzie's Cleaning Employees of which 43 are full-time and 24 part-time; Six (6) of these employees make up our team of supervisors and managers. All McKenzie's Cleaning employees have approved background checks, and receive one and one training during onboarding that covers safety, customer privacy, and client relational ethics, prior to going out to work for us. It is how we separate ourself from the competition.

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A) Depending on the location, the Staffing Level for each shift: Morning, Evening and Night will consist of a minimum of two janitors, a team lead and a supervisor. During the morning shift janitors will ensure that the daily tasks are maintained and to address any emergency issues, their focus will be the restrooms and high traffic areas. In addition, the Project manager and the assistant project manager will perform the same duties of overseeing the supervisors and staff assigned to clean the facility. They will also serve as a liaison to the RCC personnel. Throughout the day and a least 2-3 times per week minimum there will be a quality control personnel on site to document and report if the building is being maintained and employees are performing their duties. Each shift will be given detailed work scope to follow that includes required Daily, Weekly, Bi-Weekly, Monthly, Quarterly and Yearly Task to be complete. They will also have Check list to sign off on as requited. In addition to the evening shift, you will have a project crew to come in nightly to perform the heavier task such as floor services and high dusting when necessary. This will ensure that cleaning standards are met or exceed specifications.

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The work plan for the County Facilities will be to divide it into two sides. The East Wing and the West Wing; they will be both be assigned the same number of employees and projects work to keep the building in good standing. The quality of work produced will be overseen and inspected by the supervisors; the supervisors work will be inspected by the quality control personnel; and the assistant project manager and project manager will oversee the entire project. They will make sure that all McKenzie's personnel are in compliance and adhering to their job description and the entire facility is maintained as well as running smooth and in order. They will do this by seeing to it that employees comply with services, quality standards and demand outlined in the specifications of work scopes as well as task schedules. **See example attached in excel format**.

C) Maintaining a High-Quality Floor Surfaces

One of the largest areas of concern is the terrazzo floors in the RCC. Because of the high Traffic of passengers who flow in and out of the RCC most of the major floor care will be done at night. McKenzie's is aware that the Contractor shall schedule the daily floor cleaning requirements to achieve complete facility cleaning. Even though the floors will be swept and mopped nightly and as needed during the days to clean up spills and accidents. Our goal is to get the terrazzo floors back to standard by machine scrubbing it at least 3 times a week. We will also ensure that floors are kept clean as possible by maintaining the door mats to minimize the dirt and dust brought into the facility. All

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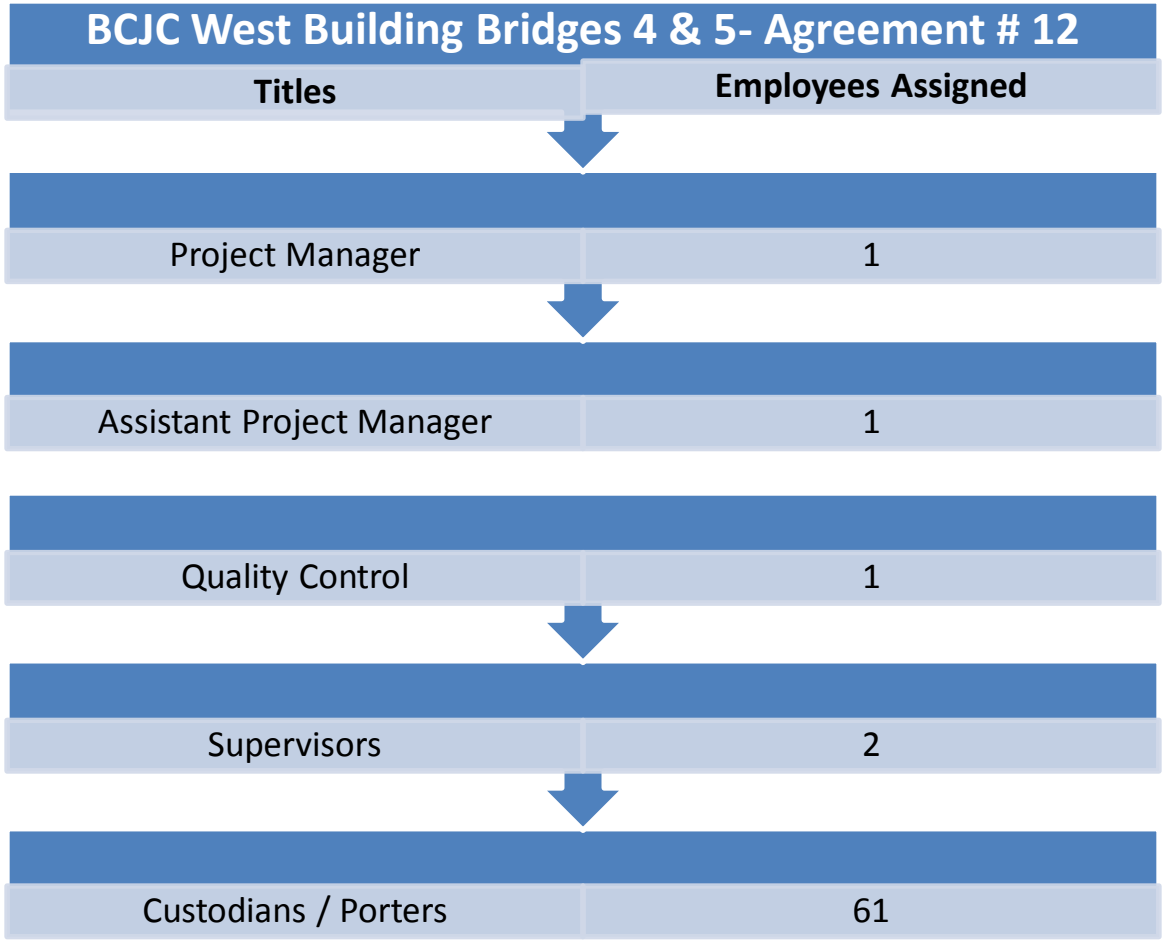
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3.2 Organizational Cart for Each Agreement Prime is Proposing



3.3 Quality Control Plan (See attached / Document Submitted separately)

3.4 Company's Equipment

McKenzie's Cleaning Equipment

Dual motor floor vacuums
back pack vacuums
high reaching dusters
brooms, brushes, mops, buckets
dust cloths, dust wands
high speed buffing machine
hot water extractor /shampoo machines
portable extractors,
gondolas (Tilt Trucks)
Power driven floor scrubbing machines
waxing and polishing machines
industrial floor and upholstery vacuum cleaners
riding vacuum cleaners with HEPA filters
floor machines for surfacing non-carpeted floors
wet-dry vacuum cleaners
commercial portable air blowers
pressure washers

Rented / Leased / subcontracted
boom lift
scissor lift
floor grinder,
commercial portable dehumidifiers
vehicle to haul trash
escalator cleaner

sweepers and brushes

Pickup Truck for Hauling Trash
truck mounted carpet cleaning machine

B.
List of Office Equipment

Laptop Computers
Desktop Computers
Scanner
Fax Machine
Printer
Photo Copier
Adobe Acrobat
Microsoft Word /Excel / Power Point
Outlook
QuickBooks
Office Furnitures Desks and Chairs
Conference Tables and Chairs

3.5 Company's Training Manual (See attached)

At McKenzie's Cleaning, the safety of our employees, our client, and the patrons of the facilities we service is paramount. Safety is so important, we have created a detailed **safety manual** and **Employee Training Manual** that covers everything from proper ways to clean, lift, proper ways to use chemicals, proper way to store equipment, environmental hazard , equipment safety , respectful work place policy, documentation of suspicious behavior, abandoned belongings/packages, running water, potential slip and fall conditions, ajar doors, etc. are just a few topics that are discussed into great detail within our employee training workshops and our training manual.

McKenzie's Training and Safety manual attached in PDF format.

4. Workload of Firm

Below you will find a list of some similar, current or completed projects that McKenzie's has managed within the past five (5) years. Our approach in managing all projects is to stay in constant communication with the building managers and representative of the county.

Location / Agency	Contact Person information	Employees	Yearly Value
		Count	
Federal Aviation Admin. March 2015- Current	Steven Smith 305-869-5350 steve.d.smith@faa.gov	30 24 Hours	$1,352,297.44
Broward County Courthouse January 2016 - Current	Patty Rojas 954-929-0509 projas@triangleservices.com	17	$449,557.00
Broward County Libraries January 2016 - Current	Patty Rojas 954-929-0509 projas@triangleservices.com	16	$670,698.78
United States Coast Guard Oct 2017 - Present	Steve Volk 305-790-4241 Volk, Steven M LCDR Steven.M.Volk@uscg.mil	8	$325,000.00
Broward County States Attorney Offices / Contract 10 Small Group Facilities January 2015 –Present	Various Managers Marlon Jerome MJEROME@broward.org	6	$184,000.00
USDA Janitorial Service Oct July 2014-Current	Karla Agurto 786-573-7061 karla.agurto@ars.usda.gov	4	$94,644.00
Army Corp of Engineers Cleaning various Recruitment Centers Start April 2019- March 2024	Hunter, Martrice M CIV 904-232-3719 Martrice.M.Hunter@usace.army.mil	6	$156,674.76

5. Pricing (See Attached)

MCKENZIE S CLEANING INC.

Janitorial Services
For
COUNTY FACILITIES
Bid Number: BLD2121632P1



Agreement No. 13/ Port Everglades Facilities
Submitted by McKenzie's Cleaning Inc.
Presented By Terriann McKenzie

3600 S State Rd 7 Suite 38
Miramar, Florida 33023
Phone: (954) 893-5555
tmckenzie@mckenziescleaning.com

1. Ability of Personnel
1.1 Company's Profile

McKenzie's Cleaning Inc. is a full-service janitorial firm providing services for a variety of different agencies both in the public and private sector. We have been in the Janitorial industry since 2003 (18 years) and are proudly growing steadily. We specialize in janitorial /custodial services, floor care, and post construction cleaning.

We perform 70 percent of our work as a prime vendor and 30 percent as a subcontractor for larger firms in the same industry. Our targeted clients are government facilities, county facilities, city facilities, airports and sea ports. Our decade plus long service is incomparable because we built our business on integrity, accountability and delivering what we promise.

Over the years McKenzie's have received and maintained many certifications with several different agencies and organizations. We are a CBE certified with Broward County and Miami Dade County; as well as, with both their School Board. In addition, we are certified as a 8A, MWOSB, HUBZONE, and DBE certified firm. There is no doubt that McKenzie's Cleaning have been successfully performing Janitorial services for over 20 years. With Our Headquarters in Miramar Florida, we have been proudly servicing Broward County as a prime contractor to the State attorney archives buildings, as well as; a subcontractor performing janitorial services for the Library and Courthouse /BCJC contracts for the last five years.

During that time, we have put together a trusted team of individuals that we are proud to call Key Staff members. We do all our work inhouse and do NOT rely on temporary employees. Our well experienced management team has over 30 years combined experience in the industry, oversees a total of Sixty-Seven (67) McKenzie's Cleaning Custodian Employees of which 43 are full-time and 24 part-time; Six (6) of these employees make up our team of supervisors and managers.

We offer Health, Dental, and 401K benefits to our employees; However, in most cases in Broward County we pay the Living Wage to our employee. All McKenzie's Cleaning employees have approved background checks, and receive one and one training during onboarding that covers safety, customer

privacy, and client relational ethics, prior to going out to work for us. It is how we separate ourself from the competition.

1.2 Company's Experience / References

All of the below mentioned projects are of similar nature, scope, budget and duration.

Vendor reference sheet is also attached to bid submittals as a PDF.

Company's Experience / Reference as A Prime Contractor

Janitorial References

Location / Agency	Contact Person information	Service	Yearly Value
Federal Aviation Admin. October 2015- Current *High rise facility -23+ Floors. 24 hours	Steven Smith 305-869-5350 steve.d.smith@faa.gov	Janitorial	$1,352,297.44
United States Coast Guard Oct 2017 – Present *Midrise facility 4+ floors	Matthew Jones 510-432-3179 Matthew.Jones2@uscg.mil	Janitorial	$325,000.00
USDA Janitorial Service Oct July 2016- Current *Midrise facility 4+ floors	Karla Agurto 786-573-7061 karla.agurto@ars.usda.gov	Janitorial	$94,644.00
US ARMY CORPS OF ENGINEERS 2017- Current *Multi locations across the State of FL.	Martrice Hunter 904-232-3719 Martrice.M.Hunter@usace.army.mil	Janitorial	$156, 674.76

All of the above contract requires extensive employee background /security checks and adheres to green cleaning. The FAA Facilities are 24 hours 7days a week, 52 weeks a year.

Company's Experience / Reference as a Sub-Contractor

Location / Agency	Contact Person information	Service	Yearly Value
Broward County Courthouse **January 2016 – Current** ***High rise facility 20 Floors**	**Patty Rojas** **954-929-0509** **projas@triangleservices.com**	**Janitorial**	**$449,557.00**
Broward County Libraries **January 2016 – Current** ***Location building size varies**	**Patty Rojas** **954-929-0509** **projas@triangleservices.com**	**Janitorial**	**$670,698.78**

1.3 Experience of Key Personnel

Please see attached resume of our outstanding management team. All Key members of McKenzie's; as well as janitorial and custodial staff, strives to maximize Broward County's green building initiatives; though all facilities are not LEED certified, it is McKenzie's practice to use green cleaning protocols. Our employees and staff are required to be proficient in green cleaning to minimize environmental impacts to the building / facilities we serve. McKenzie's utilizes low emitting materials; recycled content materials/supplies; and environmentally friendly maintenance practices that are implemented through the adoption of training programs for janitorial supervisors and staff. These initiatives are intended to reduce the amount of volatile organic compounds (VOCs) used in cleaning while also eliminating many of the indoor airborne particulates, which may adversely impact indoor air quality. Prior to start of work McKenzie's will establish a Green Cleaning Policy for each location that addresses all the requirements and submit their Green Cleaning Training and Procedures manuals prior to start of contract.

Our Project Manager is responsible for cultivating a work environment that the bridges the gap between the County admin and team McKenzie's. They work close with the Assistant Project Manager and Supervisors to accompany the same goal. PM facilitates internal email and phone communications from the Aviation Authority and assists in the daily operations of quality control programs. The Project Managers handles customer, account management and operations issues and serves as a point of contact between the operations teams. The PM is able to ensure that all responses to the client receive prompt and full attention. The PM coordinates and oversees the day-to-day activities, including monitoring the quality of work, staffing, training, staff appearance and conduct.

Assistant Project manager functions as the project manager in their absence and perform similar duties. The APM, will be on call at all times to respond to emergencies. In addition, they are able to be physically present at the RCC within one (1) hour of notification of an emergency. The APM shall provide the Contract Administrator a weekly written report detailing all Services performed during all three shifts and detailing the Services planned.

A significant part of our team is the Quality Control Manager. The QCM ensure that everybody is doing their job the correct way on a daily basis. The Quality Control Manager monitors tasks to make sure they are completed correctly and keep the facility above standards. QCM are detailed oriented and have a special eye for clean. The Quality Control Manager helps us correct any deficiencies before they turn into an issue for the client.

The Shift Supervisors will have authority to take all necessary actions where a prompt response is required to maintain or restore Service in the absence of the PM or Assistant PM. Each Shift Supervisor shall be familiar with the requirements of this project to ensure compliance. The Shift Supervisor will conduct a daily inspection and evaluation of all assigned areas of work, note all discrepancies, and require correction all of which will be documented.

Qualified key team members include:

Terriann McKenzie: Ms. McKenzie is the chief Operating officer and President of McKenzie's Cleaning Inc. She has worked in several different leadership roles during the building of her company and has held positions with the company such as Project Manager, Quality Control Manager and Supervisor during her 16years. She has experience working within secure building as well as managing facilities where the buildings were always occupied 24/7. She will serve in the capacity as the project manager.

Jocelyn Medina: Will be assigned as the Assistant Project manager She has been with McKenzie's for 6 years and has experience with previous janitorial companies as a supervisor and also a manager overseeing various types of projects and building. Jocelyn has served as the assistant project manager for Broward County Libraries for McKenzie's Cleaning since 2017. She too has experience cleaning a 24/7 secure facility where the building is always occupied.

Jose Sanchez will be assigned the role as Quality Control. He has been employed with McKenzie's Cleaning for 6 years and he currently serves as an area manager who manages our FAA account. He has experience also as a project manager/ Head of Maintenance of a highly secure facility with sensitive documents for 10 years where he supervises a similar size project and oversees 25+ employees.

Tanesha Gayle will be assigned as the assistant Quality Control. She has been employed as a supervisor with McKenzie's for the last 5 years. She has experience supervising the BCJC and the

USDA secured facilities. Tanesha also has experience supervising 24/7 operating building with a previous janitorial company she worked for.

Please see Resumes Below:

George Mathews / Project Manager

George@mckenziescleaning.com 305-249-5911

Objective

Dedicated and hardworking individual with exceptional management and supervision; Lead, negotiate and coordinate successfully.

Skills

- Quality Management
- Policy Knowledge
- Project Management software
- Interpersonal Skills
- Team Management
- Risk Management

Experience

McKenzie's Cleaning INC. 2018- Present

Project Manager

- Create and maintain comprehensive project documentation
- Motivating staff involved in the project to complete tasks on time
- Delegating tasks on the project to employees best positioned to complete them
- Serving as point of contact with team and clients
- Performing quality control on the project throughout development to maintain the standards expected

Ross 2013 - 2018

Manager

- Welcoming and engaging with customers as they enter store
- Working with cash registers and process payments
- Setting and attaining sales goals
- Recommending the best products to customers
- Cleaning and restocking the store throughout the day. Before opening and after closing.

References available upon request

Monica Gonzalez / Assistant Project Manager

Monica@mckenziescleaning.com (305) 249-5911

Objective

Collaborative Assistant Project Manager with 2 plus years' experience working closely with Project Manager and other technical team members to provide support.

Skills

- Cost control/budget management
- Team management
- Organization skills
- Excellent Communication

Experience

McKenzie's Cleaning INC. 2017 - Present

Assistant Project Manager

- Prepare project status report tracking project progress
- Assist project Manager in creating the budget and weekly work in progress
- Delegating tasks on the project to employees best positioned to complete them
- Attend project meetings and prepare notes
- Performing quality control on the project throughout development to maintain the standards expected

Best Buy 2013 - 2018

Retail Associate Manager

- Setting sales goals and meeting them
- Assist customer with finding products
- Restock and organize products on the floor and warehouse
- Recommending the best products to customers
- Cleaning and restocking the store throughout the day. Before opening and after closing.

References available upon request

Michael Bernard / Quality Control

Michael2@mckenziescleaning.com (305) 249-5911

Objective

Quality Control Manager position with McKenzie's Cleaning that is highly trained, team leader with exceptional judgment capability.

Skills

- Excellent organization, communication and customer service
- Leadership ability and problem-solving
- Effectively use of data analysis tools
- Knowledge of quality assurance

Experience

McKenzie's Cleaning INC. 2017- Present

Quality Control

- Oversee all aspects of Quality Control and Customer Relations
- Conduct inspections of janitorial services to evaluate quality and performance
- Respond to customer inquiries
- Responsible for employees maintaining work scope.
- Enforce company's policies and safety procedure as needed.
- Train new and existing staff on proper cleaning techniques

T-Mobile 2010 - 2017

Quality Assurance

- Plan and oversee inspection and testing of incoming and outgoing product
- Develop and update company complaint and inspection procedures
- Provide training and support to quality assurance team
- Assist operations and local quality function in tracking, documenting and reporting quality levels
- Perform other duties as assigned

References available upon request

Sofia Holmes / Supervisor

Sofia@mckenziescleaning.com 305-249-5911

Objective

Energetic and skilled supervisor with 5 plus years' experience in Janitorial industry; demonstrate superior executive ability under a variety of circumstances.

Skills

- Leadership
- Keep accurate records
- Time and Priority Management
- Critical Thinking

Experience

McKenzie's Cleaning INC. 2018- Present

Supervisor

- Respond to and resolve escalated customer issues
- Ensure quality procedures and team adheres to standards
- Training and development of cleaning and safety procedures
- Inspect facility, complete a report and take corrective action

Associa 2015 - 2019

Maintenance Supervisor

- Maintains proper inventory and orders maintenance supplies
- Responsible for thorough knowledge, implementation, training, and enforcement of EPA and OSHA regulations
- Responsible for interviewing, hiring, and training employees
- Directly supervises maintenance staff
- Perform other duties as assigned

References available upon request

2. Location.
The Vendor is both a Local Business and a Locally Based Business as each term is defined by Section 1-74, Broward County Code of Ordinances.

Vendor's Business Certification Form (See attachment)
Location Attestation Form (See attachment)
Business License (See Attachment)

3. Project Approach

McKenzie's approach to successfully performing janitorial services for the County Facilities is to first put together a seamless plan for transition from the incumbent to McKenzie's Cleaning staff. We will do this by first meeting with the contract administrator of the County Facilities 45 days before the schedule start date. During that meeting we will Introduce our 2 Certified and approved CBE Subcontractors as well as McKenzie's Key personnel. Next, we will offer existing employees first rights of refusal to employment. Our team will then be divided into shift and Subcontractors duties and requirement will be assigned. A detailed staffing chart that includes schedule, duties and key personnel will be provided to the County Administrator. Step 2 would be to ensure all employees meet all background requirements and get badged. Then we would make arrange to have supplies and equipment to be dropped off 1 week prior to start date. 3 Day prior to the start we would meet with the county administrator and go over contract details, schedule Key pickup, and discuss important requirement and expectation. We evaluate each facility and make necessary suggestions based on the scope of work to be rendered.
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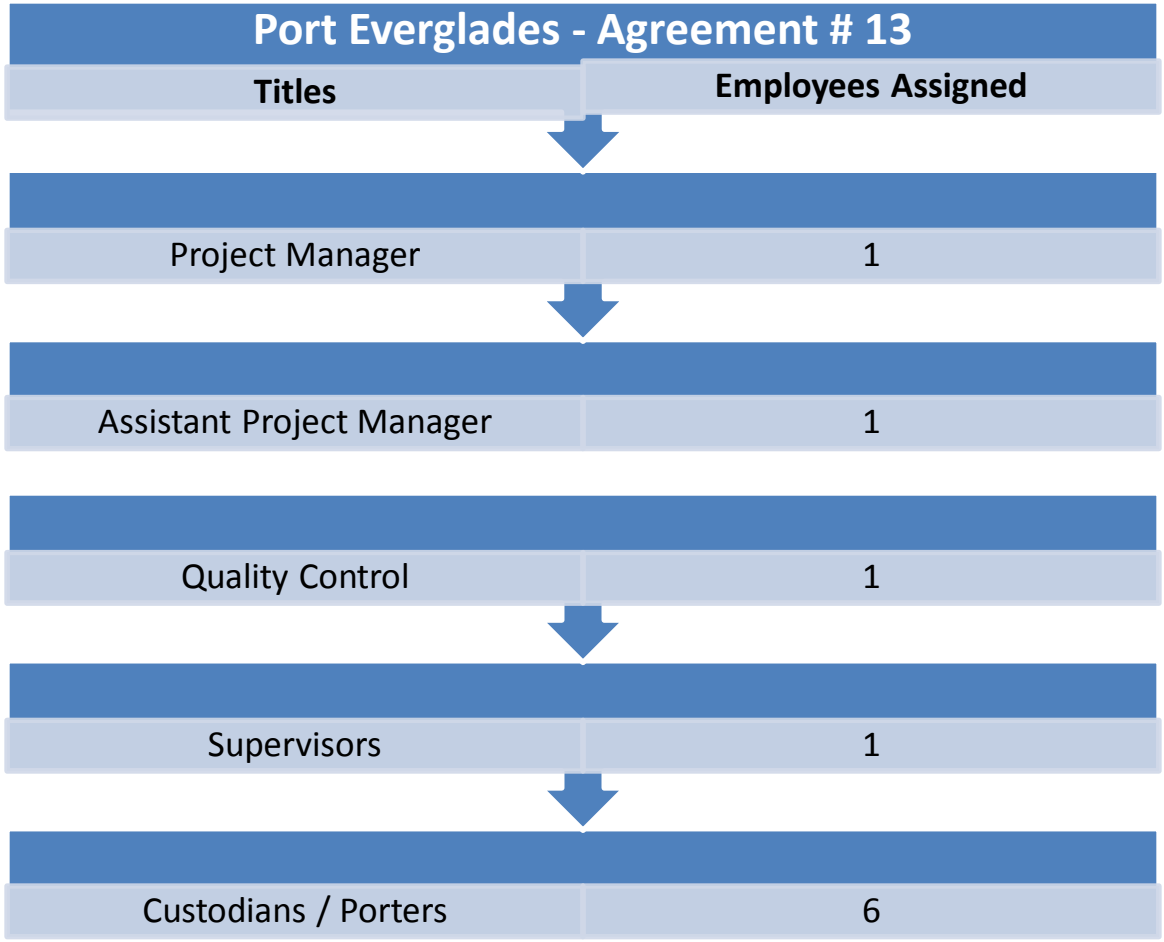
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dust cloths, dust wands
high speed buffing machine
hot water extractor /shampoo machines
portable extractors,
gondolas (Tilt Trucks)
Power driven floor scrubbing machines
waxing and polishing machines
industrial floor and upholstery vacuum cleaners
riding vacuum cleaners with HEPA filters
floor machines for surfacing non-carpeted floors
wet-dry vacuum cleaners
commercial portable air blowers
pressure washers

Rented / Leased / subcontracted
boom lift
scissor lift
floor grinder,
commercial portable dehumidifiers
vehicle to haul trash
escalator cleaner

sweepers and brushes

Pickup Truck for Hauling Trash
truck mounted carpet cleaning machine

B.
List of Office Equipment

Laptop Computers
Desktop Computers
Scanner
Fax Machine
Printer
Photo Copier
Adobe Acrobat
Microsoft Word /Excel / Power Point
Outlook
QuickBooks
Office Furnitures Desks and Chairs
Conference Tables and Chairs

3.5 Company's Training Manual (See attached)

At McKenzie's Cleaning, the safety of our employees, our client, and the patrons of the facilities we service is paramount. Safety is so important, we have created a detailed **safety manual** and **Employee Training Manual** that covers everything from proper ways to clean, lift, proper ways to use chemicals, proper way to store equipment, environmental hazard , equipment safety , respectful work place policy, documentation of suspicious behavior, abandoned belongings/packages, running water, potential slip and fall conditions, ajar doors, etc. are just a few topics that are discussed into great detail within our employee training workshops and our training manual.

McKenzie's Training and Safety manual attached in PDF format.

4. Workload of Firm

Below you will find a list of some similar, current or completed projects that McKenzie's has managed within the past five (5) years. Our approach in managing all projects is to stay in constant communication with the building managers and representative of the county.

Location / Agency	Contact Person information	Employees	Yearly Value
		Count	
Federal Aviation Admin. March 2015- Current	Steven Smith 305-869-5350 steve.d.smith@faa.gov	30 24 Hours	$1,352,297.44
Broward County Courthouse January 2016 - Current	Patty Rojas 954-929-0509 projas@triangleservices.com	17	$449,557.00
Broward County Libraries January 2016 - Current	Patty Rojas 954-929-0509 projas@triangleservices.com	16	$670,698.78
United States Coast Guard Oct 2017 - Present	Steve Volk 305-790-4241 Volk, Steven M LCDR Steven.M.Volk@uscg.mil	8	$325,000.00
Broward County States Attorney Offices / Contract 10 Small Group Facilities January 2015 –Present	Various Managers Marlon Jerome MJEROME@broward.org	6	$184,000.00
USDA Janitorial Service Oct July 2014-Current	Karla Agurto 786-573-7061 karla.agurto@ars.usda.gov	4	$94,644.00
Army Corp of Engineers Cleaning various Recruitment Centers Start April 2019- March 2024	Hunter, Martrice M CIV 904-232-3719 Martrice.M.Hunter@usace.army.mil	6	$156,674.76

5. Pricing (See Attached)

MCKENZIE S CLEANING INC.

Janitorial Services
For
COUNTY FACILITIES
Bid Number: BLD2121632P1



Agreement No. 14/ 911 Regional Dispatch Centers

Submitted by McKenzie's Cleaning Inc.

Presented By Terriann McKenzie

3600 S State Rd 7 Suite 38
Miramar, Florida 33023
Phone: (954) 893-5555
tmckenzie@mckenziescleaning.com

1. Ability of Personnel
1.1 Company's Profile

McKenzie's Cleaning Inc. is a full-service janitorial firm providing services for a variety of different agencies both in the public and private sector. We have been in the Janitorial industry since 2003 (18 years) and are proudly growing steadily. We specialize in janitorial /custodial services, floor care, and post construction cleaning.

We perform 70 percent of our work as a prime vendor and 30 percent as a subcontractor for larger firms in the same industry. Our targeted clients are government facilities, county facilities, city facilities, airports and sea ports. Our decade plus long service is incomparable because we built our business on integrity, accountability and delivering what we promise.

Over the years McKenzie's have received and maintained many certifications with several different agencies and organizations. We are a CBE certified with Broward County and Miami Dade County; as well as, with both their School Board. In addition, we are certified as a 8A, MWOSB, HUBZONE, and DBE certified firm. There is no doubt that McKenzie's Cleaning have been successfully performing Janitorial services for over 20 years. With Our Headquarters in Miramar Florida, we have been proudly servicing Broward County as a prime contractor to the State attorney archives buildings, as well as; a subcontractor performing janitorial services for the Library and Courthouse /BCJC contracts for the last five years.

During that time, we have put together a trusted team of individuals that we are proud to call Key Staff members. We do all our work inhouse and do NOT rely on temporary employees. Our well experienced management team has over 30 years combined experience in the industry, oversees a total of Sixty-Seven (67) McKenzie's Cleaning Custodian Employees of which 43 are full-time and 24 part-time; Six (6) of these employees make up our team of supervisors and managers.

We offer Health, Dental, and 401K benefits to our employees; However, in most cases in Broward County we pay the Living Wage to our employee. All McKenzie's Cleaning employees have approved background checks, and receive one and one training during onboarding that covers safety, customer

privacy, and client relational ethics, prior to going out to work for us. It is how we separate ourself from the competition.

1.2 Company's Experience / References

All of the below mentioned projects are of similar nature, scope, budget and duration.

Vendor reference sheet is also attached to bid submittals as a PDF.

Company's Experience / Reference as A Prime Contractor

Janitorial References

Location / Agency	Contact Person information	Service	Yearly Value
Federal Aviation Admin. October 2015- Current *High rise facility -23+ Floors. 24 hours	Steven Smith 305-869-5350 steve.d.smith@faa.gov	Janitorial	$1,352,297.44
United States Coast Guard Oct 2017 – Present *Midrise facility 4+ floors	Matthew Jones 510-432-3179 Matthew.Jones2@uscg.mil	Janitorial	$325,000.00
USDA Janitorial Service Oct July 2016- Current *Midrise facility 4+ floors	Karla Agurto 786-573-7061 karla.agurto@ars.usda.gov	Janitorial	$94,644.00
US ARMY CORPS OF ENGINEERS 2017- Current *Multi locations across the State of FL.	Martrice Hunter 904-232-3719 Martrice.M.Hunter@usace.army.mil	Janitorial	$156, 674.76

All of the above contract requires extensive employee background /security checks and adheres to green cleaning. The FAA Facilities are 24 hours 7days a week, 52 weeks a year.

Company's Experience / Reference as a Sub-Contractor

Location / Agency	Contact Person information	Service	Yearly Value
Broward County Courthouse **January 2016 – Current** ***High rise facility 20 Floors**	**Patty Rojas** **954-929-0509** **projas@triangleservices.com**	**Janitorial**	**$449,557.00**
Broward County Libraries **January 2016 – Current** ***Location building size varies**	**Patty Rojas** **954-929-0509** **projas@triangleservices.com**	**Janitorial**	**$670,698.78**

1.3 Experience of Key Personnel

Please see attached resume of our outstanding management team. All Key members of McKenzie's; as well as janitorial and custodial staff, strives to maximize Broward County's green building initiatives; though all facilities are not LEED certified, it is McKenzie's practice to use green cleaning protocols. Our employees and staff are required to be proficient in green cleaning to minimize environmental impacts to the building / facilities we serve. McKenzie's utilizes low emitting materials; recycled content materials/supplies; and environmentally friendly maintenance practices that are implemented through the adoption of training programs for janitorial supervisors and staff. These initiatives are intended to reduce the amount of volatile organic compounds (VOCs) used in cleaning while also eliminating many of the indoor airborne particulates, which may adversely impact indoor air quality. Prior to start of work McKenzie's will establish a Green Cleaning Policy for each location that addresses all the requirements and submit their Green Cleaning Training and Procedures manuals prior to start of contract.

Our Project Manager is responsible for cultivating a work environment that the bridges the gap between the County admin and team McKenzie's. They work close with the Assistant Project Manager and Supervisors to accompany the same goal. PM facilitates internal email and phone communications from the Aviation Authority and assists in the daily operations of quality control programs. The Project Managers handles customer, account management and operations issues and serves as a point of contact between the operations teams. The PM is able to ensure that all responses to the client receive prompt and full attention. The PM coordinates and oversees the day-to-day activities, including monitoring the quality of work, staffing, training, staff appearance and conduct.

Assistant Project manager functions as the project manager in their absence and perform similar duties. The APM, will be on call at all times to respond to emergencies. In addition, they are able to be physically present at the RCC within one (1) hour of notification of an emergency. The APM shall provide the Contract Administrator a weekly written report detailing all Services performed during all three shifts and detailing the Services planned.

A significant part of our team is the Quality Control Manager. The QCM ensure that everybody is doing their job the correct way on a daily basis. The Quality Control Manager monitors tasks to make sure they are completed correctly and keep the facility above standards. QCM are detailed oriented and have a special eye for clean. The Quality Control Manager helps us correct any deficiencies before they turn into an issue for the client.

The Shift Supervisors will have authority to take all necessary actions where a prompt response is required to maintain or restore Service in the absence of the PM or Assistant PM. Each Shift Supervisor shall be familiar with the requirements of this project to ensure compliance. The Shift Supervisor will conduct a daily inspection and evaluation of all assigned areas of work, note all discrepancies, and require correction all of which will be documented.

Qualified key team members include:

Terriann McKenzie: Ms. McKenzie is the chief Operating officer and President of McKenzie's Cleaning Inc. She has worked in several different leadership roles during the building of her company and has held positions with the company such as Project Manager, Quality Control Manager and Supervisor during her 16years. She has experience working within secure building as well as managing facilities where the buildings were always occupied 24/7. She will serve in the capacity as the project manager.

Jocelyn Medina: Will be assigned as the Assistant Project manager She has been with McKenzie's for 6 years and has experience with previous janitorial companies as a supervisor and also a manager overseeing various types of projects and building. Jocelyn has served as the assistant project manager for Broward County Libraries for McKenzie's Cleaning since 2017. She too has experience cleaning a 24/7 secure facility where the building is always occupied.

Jose Sanchez will be assigned the role as Quality Control. He has been employed with McKenzie's Cleaning for 6 years and he currently serves as an area manager who manages our FAA account. He has experience also as a project manager/ Head of Maintenance of a highly secure facility with sensitive documents for 10 years where he supervises a similar size project and oversees 25+ employees.

Tanesha Gayle will be assigned as the assistant Quality Control. She has been employed as a supervisor with McKenzie's for the last 5 years. She has experience supervising the BCJC and the

USDA secured facilities. Tanesha also has experience supervising 24/7 operating building with a previous janitorial company she worked for.

Please see Resumes Below:

Tmckenzie@mckenziescleaning.com
786-623-1603

TERRIANN MCKENZIE PROJECT MANAGER

PROFESSIONAL OBJECTIVE

To own and operate a successfully Janitorial / Cleaning Service where I can utilize my knowledge and managerial skills to build a reputable and successful company.

SKILLS & ABILITIES

Energetic Self Starter Specializing In Team Building
Excellent Organizational Skills With Ability To Effectively Multitask
Articulate And Adaptable
Discipline and Solution Oriented
Innovative and Creative, Result Oriented

PROFESSIONAL EXPERIENCE

PRESIDENT/CEO, MCKENZIE'S CLEANING INC
August 2003 – Present
Develop and Maintain Relationship with Client
Contract sales and Negotiation
Analyze Contracts Performance for Bids, Budgets and Forecasts
Oversee and Start up New Projects
Oversee Company's Daily Business Operations

TEACHER, DILLARD SENIOR HIGH SCHOOL
August 2003 – June 2009

• Plans and implements a program of study designed to meet individual needs of students that adhere to the district philosophy and goals.
• Creates a classroom environment conducive to learning by employing a variety of appropriate teaching strategies.
• Demonstrates a strong grasp of subject matter.
• Uses effective oral and written expression.
• Excellent classroom management skills

EDUCATION

SCHOOL NAME —LOCATION —DEGREE

M.S. Education Leadership,	Nova Southeastern University	2001-2003
Bachelor of Arts	Florida International University	1998-2001
Associate in Arts	Miami-Dade Community College	1996-1998

REFERENCES AVAILABLE UPON REQUEST

Jose Sanchez / Quality Control

Jose@mckenziescleaning.com (954) 225-4747

Objective

Seeking a supervisor position to utilize my skills in team building, conflict resolution and communication.

Skills

- Ability to delegate responsibility towards achieving company goals
- Good interpersonal and oral communication skills
- Extensive knowledge of successful cleaning crew management

Experience

McKenzie's Cleaning INC. 2018 - Present

Supervisor

- Monitor and supervise the timely arrival of scheduled employees, with aware of unforeseen challenges such as scheduling
- Actively seek to resolve any concerns while adhering to the company policy and standards of behavior
- Create a weekly or bi-weekly schedule for employees
- Ensure adherence to legal and company policies and procedures and undertake disciplinary actions
- Training to ensure worker are properly trained for their roles
- Organizing workflow and ensuring employees understand their tasks.

Fiplex 2017 - Present

Production

- Build filters for telecommunication systems according to consumers need and/or equipment model
- Inspect incoming materials, pre-assemblies, and final products against specifications ensuring requirements are met
- Perform work following all health, safety, and environmental requirements

References available upon request

Tanesha Gayle

Supervisor /Manager

tanesha@mckenziescleaning.com (954) 803-0413

SKILLS

- Carry out supervisory responsibilities in accordance with the company's policy and procedures.
- Energetic project supervisor with commitment to high standards of service, performance and integrity
- Able to lead by example, expertise, and delegation
- Computer Systems and software such as, Microsoft word and Microsoft Excel.
- Skilled at organizing complex projects, defining project priorities, and delegating tasks.
- Dedicated and reliable with organized, proactive and problem-solving nature.

Experience

McKenzie's Cleaning Inc. 2015-Present

Assistant Project Manager

- Ensures standards are being met, locations are fully staffed
- Assign duties and tasks to employees and inspect work for cleanliness and completion
- Conduct new hire orientation, safety training, job training, etc. to assure employees can perform tasks in an efficient and safe manner
- Establish relationships with customers by visiting accounts on a regular basis to assure the highest quality of service
- Order Supplies, Must CC email or Group Chat All supply orders, and Reports to a manager or head of a unit/department.
- Perform and assist with cleaning duties as necessary.
- Train and evaluate new employees as required.
- Recommend employees for termination

Allied Healthcare Solutions Miami, Florida 2010 - 2016

Custodial Supervisor

- Functions as liaison between employee and front office
- Responsible for maintaining Floor and project of each site/ location.
- Conducts inspections and investigates tenant complaints advises employees of found conditions and methods of correction.
- Designate work assignments to employees and gives special cleaning instructions and/or assignments.
- Work with and inform office of absent employees, unscheduled events including emergencies, as well as find coverage.
- Maintains records, prepares reports, and composes correspondence relative to the work, ensure employees keep an up to date log of job duties performed at each location.

2. Location.

The Vendor is both a Local Business and a Locally Based Business as each term is defined by Section 1-74, Broward County Code of Ordinances.

Vendor's Business Certification Form (See attachment)
Location Attestation Form (See attachment)
Business License (See Attachment)

3. Project Approach

McKenzie's approach to successfully performing janitorial services for the County Facilities is to first put together a seamless plan for transition from the incumbent to McKenzie's Cleaning staff. We will do this by first meeting with the contract administrator of the County Facilities 45 days before the schedule start date. During that meeting we will Introduce our 2 Certified and approved CBE Subcontractors as well as McKenzie's Key personnel. Next, we will offer existing employees first rights of refusal to employment. Our team will then be divided into shift and Subcontractors duties and requirement will be assigned. A detailed staffing chart that includes schedule, duties and key personnel will be provided to the County Administrator. Step 2 would be to ensure all employees meet all background requirements and get badged. Then we would make arrange to have supplies and equipment to be dropped off 1 week prior to start date. 3 Day prior to the start we would meet with the county administrator and go over contract details, schedule Key pickup, and discuss important requirement and expectation. We evaluate each facility and make necessary suggestions based on the scope of work to be rendered.
Our team is dedicated to ensuring that all of Broward County's is satisfied with the service our company provides.
We do all our work inhouse and do NOT rely on temporary employees. Our well experienced management team has over 30 years combined experience in the industry, oversees a total of Sixty-Seven (67) McKenzie's Cleaning Employees of which 43 are full-time and 24 part-time; Six (6) of these employees make up our team of supervisors and managers. All McKenzie's Cleaning employees have approved background checks, and receive one and one training during onboarding that covers safety, customer privacy, and client relational ethics, prior to going out to work for us. It is how we separate ourself from the competition.

Additional Instruction

A) Depending on the location, the Staffing Level for each shift: Morning, Evening and Night will consist of a minimum of two janitors, a team lead and a supervisor. During the morning shift janitors will ensure that the daily tasks are maintained and to address any emergency issues, their focus will be the restrooms and high traffic areas. In addition, the Project manager and the assistant project manager will perform the same duties of overseeing the supervisors and staff assigned to clean the facility. They will also serve as a liaison to the RCC personnel. Throughout the day and a least 2-3 times per week minimum there will be a quality control personnel on site to document and report if the building is being maintained and employees are performing their duties. Each shift will be given detailed work scope to follow that includes required Daily, Weekly, Bi-Weekly, Monthly, Quarterly and Yearly Task to be complete. They will also have Check list to sign off on as requited. In addition to the evening shift, you will have a project crew to come in nightly to perform the heavier task such as floor services and high dusting when necessary. This will ensure that cleaning standards are met or exceed specifications.

b) Description of Work Plan

The work plan for the County Facilities will be to divide it into two sides. The East Wing and the West Wing; they will be both be assigned the same number of employees and projects work to keep the building in good standing. The quality of work produced will be overseen and inspected by the supervisors; the supervisors work will be inspected by the quality control personnel; and the assistant project manager and project manager will oversee the entire project. They will make sure that all McKenzie's personnel are in compliance and adhering to their job description and the entire facility is maintained as well as running smooth and in order. They will do this by seeing to it that employees comply with services, quality standards and demand outlined in the specifications of work scopes as well as task schedules. **See example attached in excel format**.

C) Maintaining a High-Quality Floor Surfaces

One of the largest areas of concern is the terrazzo floors in the RCC. Because of the high Traffic of passengers who flow in and out of the RCC most of the major floor care will be done at night. McKenzie's is aware that the Contractor shall schedule the daily floor cleaning requirements to achieve complete facility cleaning. Even though the floors will be swept and mopped nightly and as needed during the days to clean up spills and accidents. Our goal is to get the terrazzo floors back to standard by machine scrubbing it at least 3 times a week. We will also ensure that floors are kept clean as possible by maintaining the door mats to minimize the dirt and dust brought into the facility. All

chemicals and equipment that we use to perform these duties will be approved by BCAD and MSDS Sheets will be provided. McKenzie's will document all floor care and services to share with BCAD. Our work will be scheduled in such a way that it does not disrupt the functions and normal day-to-day procedures of the RCC. His will ensure maintenance of a high-quality floors surface.

c) Restroom Care Plan

McKenzie will implement a restroom plan where each bathroom will be maintained by a person of the same sex. For example, men restrooms will be cleaned and monitored by men and women restrooms will be cleaned by female janitors. In addition, restrooms will be monitored every 15 minutes as requested and cleaned when necessary. We will also have the janitors strategically schedule breaks so there will be no gap in bathroom scheduled cleaning times. All chemicals and equipment that we use to perform these duties will be approved by BCAD and MSDS Sheets will be provided. Last, we will have an extra body to assist with restroom cleaning during peak times. All of this will be documented on a daily log which will be kept onsite.

d) High Cleaning Plan

To maintain high surfaces throughout the RCC, McKenzie's will ensue that the proper equipment's are in place and on site (timely) to perform High Dusting of Window, HVAC Vents, Fixtures and Walls as required by the contract. When and if necessary, we will bring in additional Heavy equipment such as boom lift or scissors lift to maintain hard to reach areas. This type of special project work, will be scheduled with the contract admin and the project manager. We will copy with all safety measures and all chemicals and equipment that we use to perform these duties will be approved by BCAD and MSDS Sheets will be provided.

F) Capability to respond to emergency or disaster:

McKenzie's Cleaning Inc has developed methods that can be used to rapidly respond to emergencies or disaster situations. Because we a locally based here in Broward County we are able to quickly respond and deploy staff to any disaster. Time is always a factor so we know that the sooner we respond the quicker we can restore normalcy. From floodwaters, broken pipes, building fires, hurricanes, or acts of vandalism McKenzie's Cleaning staff is always ready to act.

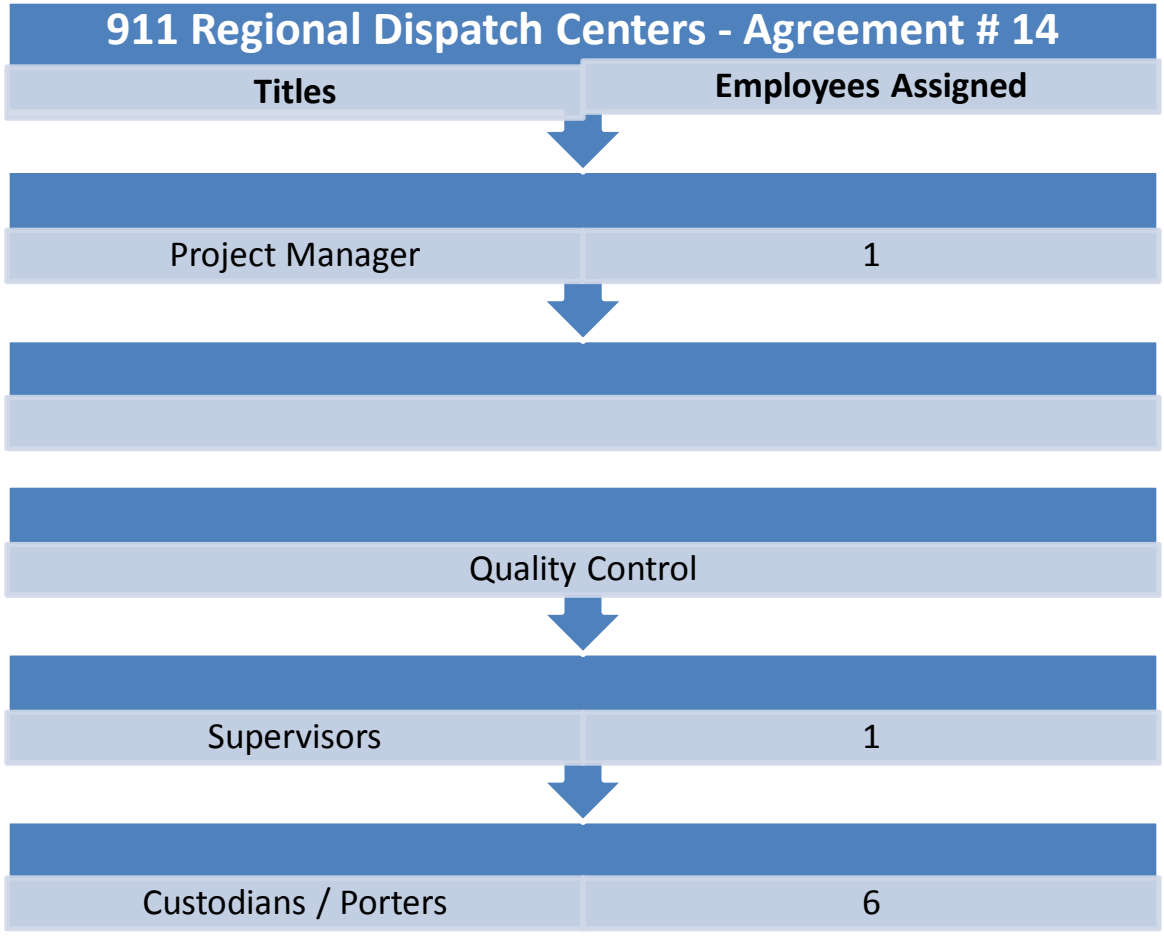
We currently maintain a staff of employees for emergency response situations. These employees are available to perform emergency cleaning on a 24 hour a day, 7 days a week basis. We equip our emergency staff with wet vacuums, carpet extractors, and fans for dewatering and moisture removal situations. Additionally, we have are prepared for any special cleaning service

McKenzie's will respond within an hour to all issue reported from the contractor's representative, which may include, but not be limited to, notice of spills, debris, or biohazard cleanup. We will provide the Contract admin with important phone numbers; email addresses of all key players contact information. We will also post Key personnel contact information in our onsite office.

Management Plan:

McKenzie's Cleaning Inc. employs the best of the best when it comes to our supervisors and managerial team. We believe that attitude reflects leadership and demonstrate it. We maintain a high level of service across the board by implementing policies and procedures that all employees must adhere to, especially managers who must enforce them. We have put together training program, safety programs and quality control programs to surpass the industry standard. All employees and supervisors must be familiar with all of the company's best practices, policies and procedures as it pertains to risk and safety and will adhere to all specifications in the RFP. During orientation and throughout the year we have in-service training and review of our policies and procedures. Our Training Manual, Safety Manual, Quality Control Manual and Company's Hand book is available for viewing in a PDF Format.

3.2 Organizational Cart for Each Agreement Prime is Proposing



3.3 Quality Control Plan (See attached / Document Submitted separately)

3.4 Company's Equipment

McKenzie's Cleaning Equipment

Dual motor floor vacuums
back pack vacuums
high reaching dusters
brooms, brushes, mops, buckets
dust cloths, dust wands
high speed buffing machine
hot water extractor /shampoo machines
portable extractors,
gondolas (Tilt Trucks)
Power driven floor scrubbing machines
waxing and polishing machines
industrial floor and upholstery vacuum cleaners
riding vacuum cleaners with HEPA filters
floor machines for surfacing non-carpeted floors
wet-dry vacuum cleaners
commercial portable air blowers
pressure washers

Rented / Leased / subcontracted

boom lift
scissor lift
floor grinder,
commercial portable dehumidifiers
vehicle to haul trash
escalator cleaner
sweepers and brushes

Pickup Truck for Hauling Trash
truck mounted carpet cleaning machine

B.
List of Office Equipment

Laptop Computers
Desktop Computers
Scanner
Fax Machine
Printer
Photo Copier
Adobe Acrobat
Microsoft Word /Excel / Power Point
Outlook
QuickBooks
Office Furnitures Desks and Chairs
Conference Tables and Chairs

3.5 Company's Training Manual (See attached)

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Army Corp of Engineers Cleaning various Recruitment Centers Start April 2019- March 2024	Hunter, Martrice M CIV 904-232-3719 Martrice.M.Hunter@usace.army.mil	6	$156,674.76

5. Pricing (See Attached)

MCKENZIE S CLEANING INC.

JANITORIAL SERVICES – FACILIITES MANAGEMENT DIVISION
FACILITIES LOCATIONS

WAGE RATES
(FOR LIVING WAGE RATE INFORMATIONAL PURPOSES ONLY EFFECTIVE JANUARY 1, 2021 THRU DECEMBER 31, 2021)

The hourly rate within this attachment shall be in accordance with Broward County Living Wage Ordinance (Sections 26-100 through 26-105 of Article VII, Chapter 26, Broward County Code of Ordinances), as amended, annually adjusted per Living Wage Ordinance.

The completed form should be submitted with the solicitation response prior to the solicitation closing date. If not included with the solicitation response, the proposer is required to provide within three business days of County's request. Vendor may be deemed non-responsible for failure to fully comply within stated timeframes.

The hourly rate must be entered for all personnel positions in accordance with Special Instructions to Vendors, Section J.2. If additional personnel positions are proposed to perform the work, provide information in the applicable sections of this form.

The hourly rate shall be the raw (unburdened) labor rates exclusive of taxes, insurance, overhead, profit, etc.

NOTE: This form is for informational purposes only and will not be used for final evaluation and scoring for Price.

PERSONNEL POSITIONS (Insert below for each position the minimum unburdened hourly rate)

DESCRIPTION	UNIT	(HOURLY RATE (UNBURDENED)
Project Manager or Equivalent	Hour	$ 22.50
Assistant Project Manager or Equivalent	Hour	$ 22.50
Quality Control Manager or Equivalent	Hour	$ 22.50
Shift Supervisor or Equivalent	Hour	$ 19.05
Team Leader/Supervisor or Equivalent	Hour	$ 18.05
Janitorial Worker or Equivalent	Hour	$ 17.05
	Hour	$
	Hour	$

Vendor Name McKenzie's Cleaning

JANITORIAL SERVICES – FACILITIES MANAGEMENT DIVISION
FACILITIES LOCATIONS

WAGE RATES
(FOR LIVING WAGE RATE INFORMATIONAL PURPOSES ONLY EFFECTIVE JANUARY 1, 2022 THRU DECEMBER 31, 2022)

The hourly rate within this attachment shall be in accordance with Broward County Living Wage Ordinance (Sections 26-100 through 26-105 of Article VII, Chapter 26, Broward County Code of Ordinances), as amended, annually adjusted per Living Wage Ordinance.

The completed form should be submitted with the solicitation response prior to the solicitation closing date. If not included with the solicitation response, the proposer is required to provide within three business days of County's request. Vendor may be deemed non-responsible for failure to fully comply within stated timeframes.

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The hourly rate shall be the raw (unburdened) labor rates exclusive of taxes, insurance, overhead, profit, etc.

NOTE: This form is for informational purposes only and will not be used for final evaluation and scoring for Price.

PERSONNEL POSITIONS (Insert below for each position the minimum unburdened hourly rate)

DESCRIPTION	UNIT	(HOURLY RATE (UNBURDENED)
Project Manager or Equivalent	Hour	$ 25.50
Assistant Project Manager or Equivalent	Hour	$ 24.50
Quality Control Manager or Equivalent	Hour	$ 23.50
Shift Supervisor or Equivalent	Hour	$ 20.05
Team Leader/Supervisor or Equivalent	Hour	$ 19.05
Janitorial Worker or Equivalent	Hour	$ 18.05
	Hour	$
	Hour	$

Vendor Name McKenzie's Cleaning

JANITORIAL SERVICES – FACILITIES MANAMGEMENT DIVISION
FACILITIES LOCATIONS

WAGE RATES
(FOR LIVING WAGE RATE INFORMATIONAL PURPOSES ONLY EFFECTIVE JANUARY 1, 2023 THRU DECEMBER 31, 2023)

The hourly rate within this attachment shall be in accordance with Broward County Living Wage Ordinance (Sections 26-100 through 26-105 of Article VII, Chapter 26, Broward County Code of Ordinances), as amended, annually adjusted per Living Wage Ordinance.

The completed form should be submitted with the solicitation response prior to the solicitation closing date. If not included with the solicitation response, the proposer is required to provide within three business days of County's request. Vendor may be deemed non-responsible for failure to fully comply within stated timeframes.

The hourly rate must be entered for all personnel positions in accordance with Special Instructions to Vendors, Section J.2. If additional personnel positions are proposed to perform the work, provide information in the applicable sections of this form.

The hourly rate shall be the raw (unburdened) labor rates exclusive of taxes, insurance, overhead, profit, etc.

NOTE: This form is for informational purposes only and will not be used for final evaluation and scoring for Price.

PERSONNEL POSITIONS (Insert below for each position the minimum unburdened hourly rate)

DESCRIPTION	UNIT	(HOURLY RATE UNBURDENED)
Project Manager or Equivalent	Hour	$ 26.50
Assistant Project Manager or Equivalent	Hour	$ 25.50
Quality Control Manager or Equivalent	Hour	$ 24.50
Shift Supervisor or Equivalent	Hour	$ 21.05
Team Leader/Supervisor or Equivalent	Hour	$ 20.05
Janitorial Worker or Equivalent	Hour	$ 19.05
_____	Hour	$ _____
_____	Hour	$ _____

Vendor Name McKenzie's Cleaning

BROWARD COUNTY FLORIDA
OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT

LETTER OF INTENT

BETWEEN BIDDER/OFFEROR AND COUNTY BUSINESS ENTERPRISE (CBE) FIRM/SUPPLIER

This form is to be completed and signed for each CBE firm. If the PRIME is a CBE firm, please indicate the percentage performing with your own forces.

Solicitation No.: BLD2121632P1

Project Title: Janitorial Services - Branch Libraries - Agreement 1

Bidder/Offeror Name: McKenzie's Cleaning Inc

Address: 3600 S State Rd 7 Suite 38 City: Miramar State: FL Zip: 33023

Authorized Representative: McKenzie's Cleaning Inc Phone: 954-893-5555

CBE Firm/Supplier Name: Mc enzie's Cleaning Inc

Address: 3600 S. State Road 7 Suite 38 City: Miramar State: FL Zip: 33023

Authorized Representative: Terriann Mckenzie Phone: (305) 249-5911

A. This is a letter of intent between the bidder/offeror on this project and a CBE firm for the CBE to perform work on this project.

B. By signing below, the bidder/offeror is committing to utilize the above-named CBE to perform the work described below.

C. By signing below, the above-named CBE is committing to perform the work described below.

D. By signing below, the bidder/offeror and CBE affirm that if the CBE subcontracts any of the work described below, it may only subcontract that work to another CBE.

Work to be performed by CBE Firm

Description	NAICS[1]	CBE Contract Amount[2]	CBE Percentage of Total Project Value
Janitorial Services - Branch Libraries -Agreement 1	561720	$3022,760.42	100.00 %
			%
			%

AFFIRMATION: I hereby affirm that the information above is true and correct.

CBE Firm/Supplier Authorized Representative

Signature: _____ Title: President Date: 05/24/2021

Bidder/Offeror Authorized Representative

Signature: _____ Title: Presi ent Date: 05/24/2021

[1] Visit Census.gov and select NAICS to search and identify the correct codes. Match type of work with NAICS code as closely as possible.

[2] To be provided only when the solicitation requires that bidder/offeror include a dollar amount in its bid/offer.

In the event the bidder/offeror does not receive award of the prime contract, any and all representations in this Letter of Intent and Affirmation shall be null and void.

Rev.: June 2018 **Compliance Form No. 004**

BROWARD COUNTY FLORIDA
OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT

LETTER OF INTENT

BETWEEN BIDDER/OFFEROR AND COUNTY BUSINESS ENTERPRISE (CBE) FIRM/SUPPLIER

This form is to be completed and signed for each CBE firm. If the PRIME is a CBE firm, please indicate the percentage performing with your own forces.

Solicitation No.: BLD2121632P1

Project Title: Janitorial Services - Large Facilities Group 1-Agreement 2

Bidder/Offeror Name: McKenzie's Cleaning Inc

Address: 3600 S State Rd 7 Suite 38 City: Miramar State: FL Zip: 33023

Authorized Representative: Mc en ie's Cleaning Inc Phone: 954-893-5555

CBE Firm/Supplier Name: Mc enzie's Cleaning Inc

Address: 3600 S. State Road 7 Suite 38 City: Miramar State: FL Zip: 33023

Authorized Representative: T rr a M e zie Phone: (305) 249-5911

A. This is a letter of intent between the bidder/offeror on this project and a CBE firm for the CBE to perform work on this project.

B. By signing below, the bidder/offeror is committing to utilize the above-named CBE to perform the work described below.

C. By signing below, the above-named CBE is committing to perform the work described below.

D. By signing below, the bidder/offeror and CBE affirm that if the CBE subcontracts any of the work described below, it may only subcontract that work to another CBE.

Work to be performed by CBE Firm

Description	NAICS[1]	CBE Contract Amount[2]	CBE Percentage of Total Project Value
Janitorial Services - Large Facilities Group 1 Agreement 2	561720	$ $1,243,480.13	100.00 %
			%
			%

AFFIRMATION: I hereby affirm that the information above is true and correct.

CBE Firm/Supplier Authorized Representative

Signature: _____ Title: Presi ent Date: 05/24/2021

Bidder/Offeror Authorized Representative

Signature: _____ Title: Presi ent Date: 05/24/2021

[1] Visit Census.gov and select NAICS to search and identify the correct codes. Match type of work with NAICS code as closely as possible.

[2] To be provided only when the solicitation requires that bidder/offeror include a dollar amount in its bid/offer.

In the event the bidder/offeror does not receive award of the prime contract, any and all representations in this Letter of Intent and Affirmation shall be null and void.

Rev.: June 2018 **Compliance Form No. 004**

BROWARD COUNTY FLORIDA
OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT

LETTER OF INTENT

BETWEEN BIDDER/OFFEROR AND COUNTY BUSINESS ENTERPRISE (CBE) FIRM/SUPPLIER

This form is to be completed and signed for each CBE firm. If the PRIME is a CBE firm, please indicate the percentage performing with your own forces.

Solicitation No.: BLD2121632P1

Project Title: Janitori l Servi s - Large Facilities Group 2 Agreement 3

Bidder/Offeror Name: McKenzie's Cleaning Inc

Address: 3600 S State Rd 7 Sui e 38 City: Miramar State: FL Zip: 33023

Authorized Representative: McKenzi s C eaning Inc Phone: 954-893-5555

CBE Firm/Supplier Name: McKenzie s Cleaning Inc

Address: 3600 S. State Road 7 Suite 38 City: Miramar State: FL Zip: 33023

Authorized Representative: T rria M en ie Phone: (305) 249-5911

A. This is a letter of intent between the bidder/offeror on this project and a CBE firm for the CBE to perform work on this project.

B. By signing below, the bidder/offeror is committing to utilize the above-named CBE to perform the work described below.

C. By signing below, the above-named CBE is committing to perform the work described below.

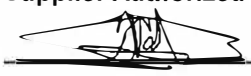
D. By signing below, the bidder/offeror and CBE affirm that if the CBE subcontracts any of the work described below, it may only subcontract that work to another CBE.

Work to be performed by CBE Firm

Description	NAICS[1]	CBE Contract Amount[2]	CBE Percentage of Total Project Value
Janitorial Services - Large Facilities Group 2 Agreement 3	561720	$859,550.61	100.00 %
			%
			%

AFFIRMATION: I hereby affirm that the information above is true and correct.

CBE Firm/Supplier Authorized Representative

Signature:  Title: President Date: 05/24/2021

Bidder/Offeror Authorized Representative

Signature:  Title: President Date: 05/24/2021

[1] Visit Census.gov and select NAICS to search and identify the correct codes. Match type of work with NAICS code as closely as possible.

[2] To be provided only when the solicitation requires that bidder/offeror include a dollar amount in its bid/offer.

In the event the bidder/offeror does not receive award of the prime contract, any and all representations in this Letter of Intent and Affirmation shall be null and void.

Rev.: June 2018 **Compliance Form No. 004**

BROWARD COUNTY FLORIDA
OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT

LETTER OF INTENT

BETWEEN BIDDER/OFFEROR AND COUNTY BUSINESS ENTERPRISE (CBE) FIRM/SUPPLIER

This form is to be completed and signed for each CBE firm. If the PRIME is a CBE firm, please indicate the percentage performing with your own forces.

Solicitation No.: BLD2121632P1

Project Title: Janitorial Ser ces - Lar e Facilities Group 3 -Agreement 4

Bidder/Offeror Name: McKen ie's Cleaning Inc

Address: 3600 S State Rd 7 Suite 38 City: Miramar State: FL Zip: 33023

Authorized Representative: McKenzie's Cleaning Inc Phone: 954-893-5555

CBE Firm/Supplier Name: McKenzie's Cleaning Inc

Address: 3600 S. State Road 7 Suite 38 City: Miramar State: FL Zip: 33023

Authorized Representative: Terriann Mckenzie Phone: (305) 249-5911

A. This is a letter of intent between the bidder/offeror on this project and a CBE firm for the CBE to perform work on this project.

B. By signing below, the bidder/offeror is committing to utilize the above-named CBE to perform the work described below.

C. By signing below, the above-named CBE is committing to perform the work described below.

D. By signing below, the bidder/offeror and CBE affirm that if the CBE subcontracts any of the work described below, it may only subcontract that work to another CBE.

Work to be performed by CBE Firm

Description	NAICS[1]	CBE Contract Amount[2]	CBE Percentage of Total Project Value
Janitorial Services - Large Facilities Group 3 -Agreement 4	561720	$1,320,230.24	100.00 %
			%
			%

AFFIRMATION: I hereby affirm that the information above is true and correct.

CBE Firm/Supplier Authorized Representative

Signature: Title: President Date: 05/24/2021

Bidder/Offeror Authorized Representative

Signature: Title: President Date: 05/24/2021

[1] Visit Census.gov and select NAICS to search and identify the correct codes. Match type of work with NAICS code as closely as possible.

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In the event the bidder/offeror does not receive award of the prime contract, any and all representations in this Letter of Intent and Affirmation shall be null and void.

Rev.: June 2018 **Compliance Form No. 004**

BROWARD COUNTY FLORIDA
OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT

LETTER OF INTENT

BETWEEN BIDDER/OFFEROR AND COUNTY BUSINESS ENTERPRISE (CBE) FIRM/SUPPLIER

This form is to be completed and signed for each CBE firm. If the PRIME is a CBE firm, please indicate the percentage performing with your own forces.

Solicitation No.: BLD2121632P1

Project Title: Janitorial Services - Large Facilities Group 4 - Agreement 5

Bidder/Offeror Name: McKenzie's Cleaning Inc

Address: 3600 S State Rd 7 Suite 38 City: Miramar State: FL Zip: 33023

Authorized Representative: Mc enzie s Cleaning Inc Phone: 954-893-5555

CBE Firm/Supplier Name: McKenzie's Cleaning Inc

Address: 3600 S. State Road 7 Suite 38 City: Miramar State: FL Zip: 33023

Authorized Representative: Terria M n Phone: (305) 249-5911

A. This is a letter of intent between the bidder/offeror on this project and a CBE firm for the CBE to perform work on this project.

B. By signing below, the bidder/offeror is committing to utilize the above-named CBE to perform the work described below.

C. By signing below, the above-named CBE is committing to perform the work described below.

D. By signing below, the bidder/offeror and CBE affirm that if the CBE subcontracts any of the work described below, it may only subcontract that work to another CBE.

Work to be performed by CBE Firm

Description	NAICS[1]	CBE Contract Amount[2]	CBE Percentage of Total Project Value
Janitorial Services - Large Facilities Group 4	561720	$1,089,989.64	100.00 %
			%
			%

AFFIRMATION: I hereby affirm that the information above is true and correct.

CBE Firm/Supplier Authorized Representative

Signature:  Title: Presi ent Date: 05/24/2021

Bidder/Offeror Authorized Representative

Signature:  Title: Presi ent Date: 05/24/2021

[1] Visit Census.gov and select NAICS to search and identify the correct codes. Match type of work with NAICS code as closely as possible.

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In the event the bidder/offeror does not receive award of the prime contract, any and all representations in this Letter of Intent and Affirmation shall be null and void.

Rev.: June 2018 **Compliance Form No. 004**

BROWARD COUNTY FLORIDA
OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT

LETTER OF INTENT

BETWEEN BIDDER/OFFEROR AND COUNTY BUSINESS ENTERPRISE (CBE) FIRM/SUPPLIER

This form is to be completed and signed for each CBE firm. If the PRIME is a CBE firm, please indicate the percentage performing with your own forces.

Solicitation No.: BLD2121632P1

Project Title: Janitorial Services - BCJC West Building Bridges 4 & 5 Agreement 12

Bidder/Offeror Name: McKenzie's Cleaning Inc

Address: 3600 S State Rd 7 Suite 38 City: Miramar State: FL Zip: 33023

Authorized Representative: McKe ie s C eaning Inc Phone: 954-893-5555

CBE Firm/Supplier Name: Mc enzie s Clea i g nc

Address: 3600 S. State Road 7 Suite 38 City: Miramar State: FL Zip: 33023

Authorized Representative: Te ria M e Phone: (305) 249-5911

A. This is a letter of intent between the bidder/offeror on this project and a CBE firm for the CBE to perform work on this project.

B. By signing below, the bidder/offeror is committing to utilize the above-named CBE to perform the work described below.

C. By signing below, the above-named CBE is committing to perform the work described below.

D. By signing below, the bidder/offeror and CBE affirm that if the CBE subcontracts any of the work described below, it may only subcontract that work to another CBE.

Work to be performed by CBE Firm

Description	NAICS[1]	CBE Contract Amount[2]	CBE Percentage of Total Project Value
Janitorial Services - BCJC West Building Bridges 4 & 5 Agreement 12	561720	$2,237,422.84	100.00 %
			%
			%

AFFIRMATION: I hereby affirm that the information above is true and correct.

CBE Firm/Supplier Authorized Representative

Signature: _____ Title: Preside t Date: 05/24/2021

Bidder/Offeror Authorized Representative

Signature: _____ Title: President Date: 05/24/2021

[1] Visit Census.gov and select NAICS to search and identify the correct codes. Match type of work with NAICS code as closely as possible.

[2] To be provided only when the solicitation requires that bidder/offeror include a dollar amount in its bid/offer.

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Rev.: June 2018 **Compliance Form No. 004**

BROWARD COUNTY FLORIDA
OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT

LETTER OF INTENT

BETWEEN BIDDER/OFFEROR AND COUNTY BUSINESS ENTERPRISE (CBE) FIRM/SUPPLIER

This form is to be completed and signed for each CBE firm. If the PRIME is a CBE firm, please indicate the percentage performing with your own forces.

Solicitation No.: BLD2121632P1

Project Title: Janitorial Services - Port Everglades Facilities- Agreement 13

Bidder/Offeror Name: McKenzie's Cleaning Inc

Address: 3600 S State Rd 7 Suite 38 City: Miramar State: FL Zip: 33023

Authorized Representative: Mc enzie's Cleaning Inc Phone: 954-893-5555

CBE Firm/Supplier Name: McKenzie's leaning Inc

Address: 3600 S. State Road 7 Suite 38 City: Miramar State: FL Zip: 33023

Authorized Representative: Terria Mc en Phone: (305) 249-5911

A. This is a letter of intent between the bidder/offeror on this project and a CBE firm for the CBE to perform work on this project.

B. By signing below, the bidder/offeror is committing to utilize the above-named CBE to perform the work described below.

C. By signing below, the above-named CBE is committing to perform the work described below.

D. By signing below, the bidder/offeror and CBE affirm that if the CBE subcontracts any of the work described below, it may only subcontract that work to another CBE.

Work to be performed by CBE Firm

Description	NAICS[1]	CBE Contract Amount[2]	CBE Percentage of Total Project Value
Janitorial Services - Port Everglades Facilities- Agreement 13	561720	$ 501,216 .72	100.00 %
			%
			%

AFFIRMATION: I hereby affirm that the information above is true and correct.

CBE Firm/Supplier Authorized Representative

Signature: _____ Title: President Date: 05/24/2021

Bidder/Offeror Authorized Representative

Signature: _____ Title: President Date: 05/24/2021

[1] Visit Census.gov and select NAICS to search and identify the correct codes. Match type of work with NAICS code as closely as possible.

[2] To be provided only when the solicitation requires that bidder/offeror include a dollar amount in its bid/offer.

In the event the bidder/offeror does not receive award of the prime contract, any and all representations in this Letter of Intent and Affirmation shall be null and void.

Rev.: June 2018 **Compliance Form No. 004**

BROWARD COUNTY FLORIDA
OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT

LETTER OF INTENT

BETWEEN BIDDER/OFFEROR AND COUNTY BUSINESS ENTERPRISE (CBE) FIRM/SUPPLIER

This form is to be completed and signed for each CBE firm. If the PRIME is a CBE firm, please indicate the percentage performing with your own forces.

Solicitation No.: BLD2121632P1

Project Title: Janitorial Services - 911 Call Centers - Agreement 14

Bidder/Offeror Name: McKenzie's Cleaning Inc

Address: 3600 S State Rd 7 Suite 38 City: Miramar State: FL Zip: 33023

Authorized Representative: McKe zie s Cleaning Inc Phone: 954-893-5555

CBE Firm/Supplier Name: McKenzie s Cleaning Inc

Address: 3600 S. State Road 7 Suite 38 City: Miramar State: FL Zip: 33023

Authorized Representative: T r a M enz Phone: (305) 249-5911

A. This is a letter of intent between the bidder/offeror on this project and a CBE firm for the CBE to perform work on this project.

B. By signing below, the bidder/offeror is committing to utilize the above-named CBE to perform the work described below.

C. By signing below, the above-named CBE is committing to perform the work described below.

D. By signing below, the bidder/offeror and CBE affirm that if the CBE subcontracts any of the work described below, it may only subcontract that work to another CBE.

Work to be performed by CBE Firm

Description	NAICS[1]	CBE Contract Amount[2]	CBE Percentage of Total Project Value
Janitorial Services 911 Call Centers - Agreement 14	561720	$377,020.33	100.00 %
			%
			%

AFFIRMATION: I hereby affirm that the information above is true and correct.

CBE Firm/Supplier Authorized Representative

Signature:  Title: President Date: 05/24/2021

Bidder/Offeror Authorized Representative

Signature:  Title: President Date: 05/24/2021

[1] Visit Census.gov and select NAICS to search and identify the correct codes. Match type of work with NAICS code as closely as possible.
[2] To be provided only when the solicitation requires that bidder/offeror include a dollar amount in its bid/offer.

In the event the bidder/offeror does not receive award of the prime contract, any and all representations in this Letter of Intent and Affirmation shall be null and void.

Rev.: June 2018 **Compliance Form No. 004**

Janitorial Services - Price Sheets - Branch Libraries - Agreement 1 (CBE Reserve)

Item No.	FACILITY LOCATION	Annual Frequency	Annual Process	Year 1 Unit Price	Year 1 Annual	Year 2 Unit Price	Year 2 Annual	Two Year Total
1	**AFRICAN AMR. LIB. CULTURAL CT.**	12	Basic Cleaning	$11,434.88	$ 137,218.56	$ 11,434.88	$ 137,218.56	$ 274,437.12
	2680 N.W 6TH STREET	12	Restrooms	$ 1,032.88	$ 12,394.56	$ 1,032.88	$ 12,394.56	$ 24,789.12
	FT. LAUDERDALE, FL. 33311	12	Floors	$ 2,075.76	$ 24,909.12	$ 2,075.76	$ 24,909.12	$ 49,818.24
		Hourly	Porter (373Hrs./Month)	**$ 25.13**	$ 112,481.88	$ 25.13	$ 112,481.88	$ 224,963.76
		30,075	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 1,503.75	$ 0.05	$ 1,503.75	$ 3,007.50
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$ 1,524.00
		1	Air Quality	$ 3,001.09	$ 3,001.09	$ 3,001.09	$ 3,001.09	$ 6,002.18
		12	Cleaning Supplies	$ 545.20	$ 6,542.40	$ 545.20	$ 6,542.40	$ 13,084.80
		12	Paper Products	$ 681.50	$ 8,178.00	$ 681.50	$ 8,178.00	$ 16,356.00
		30,075	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 1,804.50	$ 0.06	$ 1,804.50	$ 3,609.00
		30,075	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 1,203.00	$ 0.04	$ 1,203.00	$ 2,406.00
			Total		$ 309,998.86		$ 309,998.86	$ 619,997.72
2	**BEACH BRANCH**	12	Basic Cleaning	$ 551.61	$ 6,619.32	$ 551.61	$ 6,619.32	$ 13,238.64
	221 POMPANO BEACH BLVD	12	Restrooms	$ 50.02	$ 600.24	$ 50.02	$ 600.24	$ 1,200.48
	POMPANO BEACH, FL 33062	12	Floors	$ 100.04	$ 1,200.48	$ 100.04	$ 1,200.48	$ 2,400.96
		3,000	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 150.00	$ 0.05	$ 150.00	$ 300.00
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$ 1,524.00
		1	Air Quality	$ 300.11	$ 300.11	$ 300.11	$ 300.11	$ 600.22
		12	Cleaning Supplies	$ 27.19	$ 326.28	$ 27.19	$ 326.28	$ 652.56
		12	Paper Products	$ 33.99	$ 407.88	$ 33.99	$ 407.88	$ 815.76
		3000	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 180.00	$ 0.06	$ 180.00	$ 360.00
		3,000	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 120.00	$ 0.04	$ 120.00	$ 240.00
			Total		$ 10,666.31		$ 10,666.31	$ 21,332.62
3	**TYRONE BRYANT BRANCH**	12	Basic Cleaning	$ 1,494.44	$ 17,933.28	$ 1,494.44	$ 17,933.28	$ 35,866.56
	2230 N.W 21ST AVENUE	12	Restrooms	$ 135.05	$ 1,620.60	$ 135.05	$ 1,620.60	$ 3,241.20
	FORT LAUDERDALE, FL 33311	12	Floors	$ 275.10	$ 3,301.20	$ 275.10	$ 3,301.20	$ 6,602.40
		10,000	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 500.00	$ 0.05	$ 500.00	$ 1,000.00
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$ 1,524.00
		1	Air Quality	$ 600.22	$ 600.22	$ 600.22	$ 600.22	$ 1,200.44
		12	Cleaning Supplies	$ 90.64	$ 1,087.68	$ 90.64	$ 1,087.68	$ 2,175.36
		12	Paper Products	$ 113.30	$ 1,359.60	$ 113.30	$ 1,359.60	$ 2,719.20
		10,000	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 600.00	$ 0.06	$ 600.00	$ 1,200.00
		10,000	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 400.00	$ 0.04	$ 400.00	$ 800.00
			Total		$ 28,164.58		$ 28,164.58	$ 56,329.16

ITEM NO.	FACILITY LOCATION	Annual Frequency	Annual Process	Year 1 Unit Price	Year 1 Annual	Year 2 Unit Price	Year 2 Annual	Two Year Total
4	**FT. LAUDERDALE BRANCH**	12	Basic Cleaning	$ 2,824.25	$ 33,891.00	$ 2,824.25	$ 33,891.00	$ 67,782.00
	1300 E. SUNRISE BLVD	12	Restrooms	$ 255.09	$ 3,061.08	$ 255.09	$ 3,061.08	$ 6,122.16
	FORT LAUDERDALE, FL33304	12	Floors	$ 500.18	$ 6,002.16	$ 500.18	$ 6,002.16	$ 12,004.32
		20,000	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 1,000.00	$ 0.05	$ 1,000.00	$ 2,000.00
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$ 1,524.00
		1	Air Quality	$ 900.33	$ 900.33	$ 900.33	$ 900.33	$ 1,800.66
		12	Cleaning Supplies	$ 181.28	$ 2,175.36	$ 181.28	$ 2,175.36	$ 4,350.72
		12	Paper Products	$ 226.60	$ 2,719.20	$ 226.60	$ 2,719.20	$ 5,438.40
		20,000	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 1,200.00	$ 0.06	$ 1,200.00	$ 2,400.00
		20,000	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 800.00	$ 0.04	$ 800.00	$ 1,600.00
			Total		$ 52,511.13		$ 52,511.13	$ 105,022.26

Janitorial Services - Price Sheets - Branch Libraries - Agreement 1 (CBE Reserve)

5	**J M COLLIER CITY BRANCH**	12	Basic Cleaning	$2,828.47	$ 33,941.64	$ 2,828.47	$ 33,941.64	$ 67,883.28
	2800 N.W 9TH COURT	12	Restrooms	$ 255.09	$ 3,061.08	$ 255.09	$ 3,061.08	$ 6,122.16
	POMPANO BEACH, FL 33069	12	Floors	$ 500.18	$ 6,002.16	$ 500.18	$ 6,002.16	$ 12,004.32
		16,584	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 829.20	$ 0.05	$ 829.20	$ 1,658.40
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$ 1,524.00
		1	Air Quality	$ 900.33	$ 900.33	$ 900.33	$ 900.33	$ 1,800.66
		12	Cleaning Supplies	$ 150.32	$ 1,803.84	$ 150.32	$ 1,803.84	$ 3,607.68
		12	Paper Products	$ 187.90	$ 2,254.80	$ 187.90	$ 2,254.80	$ 4,509.60
		16,584	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 995.04	$ 0.06	$ 995.04	$ 1,990.08
		16,584	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 663.36	$ 0.04	$ 663.36	$ 1,326.72
			Total		$ 51,213.45		$ 51,213.45	$ 102,426.90
6	**CENTURY PLAZA BRANCH**	12	Basic Cleaning	$2,050.29	$ 24,603.48	$ 2,050.29	$ 24,603.48	$ 49,206.96
	1856A W. HILLSBORO BLVD	12	Restrooms	$ 185.07	$ 2,220.84	$ 185.07	$ 2,220.84	$ 4,441.68
	DEERFIELD BEACH, FL 33442	12	Floors	$ 375.14	$ 4,501.68	$ 375.14	$ 4,501.68	$ 9,003.36
		11,682	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 584.10	$ 0.05	$ 584.10	$ 1,168.20
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$ 1,524.00
		1	Air Quality	$ 600.22	$ 600.22	$ 600.22	$ 600.22	$ 1,200.44
		12	Cleaning Supplies	$ 105.89	$ 1,270.68	$ 105.89	$ 1,270.68	$ 2,541.36
		12	Paper Products	$ 132.36	$ 1,588.32	$ 132.36	$ 1,588.32	$ 3,176.64
		11,682	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 700.92	$ 0.06	$ 700.92	$ 1,401.84
		11,682	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 467.28	$ 0.04	$ 467.28	$ 934.56
			Total		$ 37,299.52		$ 37,299.52	$ 74,599.04
7	**CARVER RANCHES BRANCH**	12	Basic Cleaning	$1,774.47	$ 21,293.64	$ 1,774.47	$ 21,293.64	$ 42,587.28
	4735 SW 18TH STREET	12	Restrooms	$ 160.06	$ 1,920.72	$ 160.06	$ 1,920.72	$ 3,841.44
	HOLLYWOOD, FL 33023	12	Floors	$ 325.12	$ 3,901.44	$ 325.12	$ 3,901.44	$ 7,802.88
		10,000	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 500.00	$ 0.05	$ 500.00	$ 1,000.00
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$ 1,524.00
		1	Air Quality	$ 600.22	$ 600.22	$ 600.22	$ 600.22	$ 1,200.44
		12	Cleaning Supplies	$ 90.64	$ 1,087.68	$ 90.64	$ 1,087.68	$ 2,175.36
		12	Paper Products	$ 113.30	$ 1,359.60	$ 113.30	$ 1,359.60	$ 2,719.20
		10,000	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 600.00	$ 0.06	$ 600.00	$ 1,200.00
		10,000	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 400.00	$ 0.04	$ 400.00	$ 800.00
			Total		$ 32,425.30		$ 32,425.30	$ 64,850.60

ITEM NO.	FACILITY LOCATION	Annual Frequency	Annual Process	Year 1 Unit Price	Year 1 Annual	Year 2 Unit Price	Year 2 Annual	*Two Year Total*
8	**DANIA BEACH PAUL DEMAIO BRANCH**	12	Basic Cleaning	$1,747.75	$ 20,973.00	$ 1,747.75	$ 20,973.00	$ 41,946.00
	1 PARK AVENUE EAST	12	Restrooms	$ 157.56	$ 1,890.72	$ 157.56	$ 1,890.72	$ 3,781.44
	DANIA, FL 33004	12	Floors	$ 325.12	$ 3,901.44	$ 325.12	$ 3,901.44	$ 7,802.88
		12,000	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 600.00	$ 0.05	$ 600.00	$ 1,200.00
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$ 1,524.00
		1	Air Quality	$ 600.22	$ 600.22	$ 600.22	$ 600.22	$ 1,200.44
		12	Cleaning Supplies	$ 108.77	$ 1,305.24	$ 108.77	$ 1,305.24	$ 2,610.48
		12	Paper Products	$ 135.96	$ 1,631.52	$ 135.96	$ 1,631.52	$ 3,263.04
		12,000	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 720.00	$ 0.06	$ 720.00	$ 1,440.00
		12,000	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 480.00	$ 0.04	$ 480.00	$ 960.00
			Total		$ 32,864.14		$ 32,864.14	$ 65,728.28

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9	**DEERFIELD BEACH BRANCH**	12	Basic Cleaning	$2,601.90	$ 31,222.80	$ 2,601.90	$ 31,222.80	$ 62,445.60
	837 E. HILLSBORO BOULEVARD	12	Restrooms	$ 235.09	$ 2,821.08	$ 235.09	$ 2,821.08	$ 5,642.16
	DEERFIELD BEACH, FL 33441	12	Floors	$ 475.17	$ 5,702.04	$ 475.17	$ 5,702.04	$ 11,404.08
		15,120	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 756.00	$ 0.05	$ 756.00	$ 1,512.00
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$ 1,524.00
		1	Air Quality	$ 900.33	$ 900.33	$ 900.33	$ 900.33	$ 1,800.66
		12	Cleaning Supplies	$ 137.05	$ 1,644.60	$ 137.05	$ 1,644.60	$ 3,289.20
		12	Paper Products	$ 171.31	$ 2,055.72	$ 171.31	$ 2,055.72	$ 4,111.44
		15,120	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 907.20	$ 0.06	$ 907.20	$ 1,814.40
		15,120	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 604.80	$ 0.04	$ 604.80	$ 1,209.60
			Total		$ 47,376.57		$ 47,376.57	$ 94,753.14
10	**DAVIE COOPER CITY**	12	Basic Cleaning	$1,774.47	$ 21,293.64	$ 1,774.47	$ 21,293.64	$ 42,587.28
	4600 S.W 82ND AVE	12	Restrooms	$ 160.06	$ 1,920.72	$ 160.06	$ 1,920.72	$ 3,841.44
	DAVIE FL, 33328	12	Floors	$ 325.12	$ 3,901.44	$ 325.12	$ 3,901.44	$ 7,802.88
		10,000	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 500.00	$ 0.05	$ 500.00	$ 1,000.00
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$ 1,524.00
		1	Air Quality	$ 600.22	$ 600.22	$ 600.22	$ 600.22	$ 1,200.44
		12	Cleaning Supplies	$ 90.64	$ 1,087.68	$ 90.64	$ 1,087.68	$ 2,175.36
		12	Paper Products	$ 113.30	$ 1,359.60	$ 113.30	$ 1,359.60	$ 2,719.20
		10,000	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 600.00	$ 0.06	$ 600.00	$ 1,200.00
		10,000	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 400.00	$ 0.04	$ 400.00	$ 800.00
			Total		$ 32,425.30		$ 32,425.30	$ 64,850.60
11	**GALT OCEAN MILE CENTER**	12	Basic Cleaning	$ 986.69	$ 11,840.28	$ 986.69	$ 11,840.28	$ 23,680.56
	3403 GALT OCEAN MILE	12	Restrooms	$ 75.23	$ 902.76	$ 75.23	$ 902.76	$ 1,805.52
	FORT LAUDERDALE, FL 33308	12	Floors	$ 150.05	$ 1,800.60	$ 150.05	$ 1,800.60	$ 3,601.20
		4,900	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 245.00	$ 0.05	$ 245.00	$ 490.00
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$ 1,524.00
		1	Air Quality	$ 300.11	$ 300.11	$ 300.11	$ 300.11	$ 600.22
		12	Cleaning Supplies	$ 44.41	$ 532.92	$ 44.41	$ 532.92	$ 1,065.84
		12	Paper Products	$ 55.52	$ 666.24	$ 55.52	$ 666.24	$ 1,332.48
		4,900	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 294.00	$ 0.06	$ 294.00	$ 588.00
		4,900	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 196.00	$ 0.04	$ 196.00	$ 392.00
			Total		$ 17,539.91		$ 17,539.91	$ 35,079.82

ITEM NO.	FACILITY LOCATION	Annual Frequency	Annual Process	Unit Price	Annual	Unit Price	Annual	*Two Year Total*
12	**HOLLYWOOD BEACH CENTER**	12	Basic Cleaning	$ 471.41	$ 5,656.92	$ 471.41	$ 5,656.92	$ 11,313.84
	1301 S. OCEAN DRIVE	12	Restrooms	$ 42.52	$ 510.24	$ 42.52	$ 510.24	$ 1,020.48
	HOLLYWOOD, FL 33019	12	Floors	$ 75.03	$ 900.36	$ 75.03	$ 900.36	$ 1,800.72
		2,500	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 125.00	$ 0.05	$ 125.00	$ 250.00
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$ 1,524.00
		1	Air Quality	0.00	$ -	$0.00	$ -	$ -
		12	Cleaning Supplies	$ 22.66	$ 271.92	$ 22.66	$ 271.92	$ 543.84
		12	Paper Products	$ 28.33	$ 339.96	$ 28.33	$ 339.96	$ 679.92
		2,500	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 150.00	$ 0.06	$ 150.00	$ 300.00
		2,500	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 100.00	$ 0.04	$ 100.00	$ 200.00
			Total		$ 8,816.40		$ 8,816.40	$ 17,632.80

Janitorial Services - Price Sheets - Branch Libraries - Agreement 1 (CBE Reserve)

13	**HALLANDALE BEACH BRANCH**	12	Basic Cleaning	$2,107.98	$ 25,295.76	$ 2,107.98	$ 25,295.76	$ 50,591.52
	300 S. FEDERAL HIGHWAY	12	Restrooms	$ 190.07	$ 2,280.84	$ 190.07	$ 2,280.84	$ 4,561.68
	HALLANDALE, FL 33009	12	Floors	$ 375.14	$ 4,501.68	$ 375.14	$ 4,501.68	$ 9,003.36
		14,700	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 735.00	$ 0.05	$ 735.00	$ 1,470.00
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$ 1,524.00
		1	Air Quality	$ 600.22	$ 600.22	$ 600.22	$ 600.22	$ 1,200.44
		12	Cleaning Supplies	$ 133.24	$ 1,598.88	$ 133.24	$ 1,598.88	$ 3,197.76
		12	Paper Products	$ 166.55	$ 1,998.60	$ 166.55	$ 1,998.60	$ 3,997.20
		14,700	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 882.00	$ 0.06	$ 882.00	$ 1,764.00
		14,700	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 588.00	$ 0.04	$ 588.00	$ 1,176.00
			Total		$ 39,242.98		$ 39,242.98	$ 78,485.96
14	**HOLLYWOOD LIBRARY**	12	Basic Cleaning	$6,004.50	$ 72,054.00	$ 6,004.50	$ 72,054.00	$ 144,108.00
	2600 Hollywood Blvd	12	Restrooms	$ 542.70	$ 6,512.40	$ 542.70	$ 6,512.40	$ 13,024.80
	Hollywood, FL 33020	12	Floors	$1,075.39	$ 12,904.68	$ 1,075.39	$ 12,904.68	$ 25,809.36
		31,000	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 1,550.00	$ 0.05	$ 1,550.00	$ 3,100.00
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$ 1,524.00
		1	Air Quality	$1,500.55	$ 1,500.55	$ 1,500.55	$ 1,500.55	$ 3,001.10
		12	Cleaning Supplies	$ 280.98	$ 3,371.76	$ 280.98	$ 3,371.76	$ 6,743.52
		12	Paper Products	$ 351.23	$ 4,214.76	$ 351.23	$ 4,214.76	$ 8,429.52
		31,000	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 1,860.00	$ 0.06	$ 1,860.00	$ 3,720.00
		31,000	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 1,240.00	$ 0.04	$ 1,240.00	$ 2,480.00
			Total		$ 105,970.15		$ 105,970.15	$ 211,940.30
15	**IMPERIAL POINT BRANCH**	12	Basic Cleaning	$2,410.53	$ 28,926.36	$ 2,410.53	$ 28,926.36	$ 57,852.72
	5985 N FEDERAL HIGHWAY	12	Restrooms	$ 217.58	$ 2,610.96	$ 217.58	$ 2,610.96	$ 5,221.92
	FORT LAUDERDALE, FL 33308	12	Floors	$ 425.15	$ 5,101.80	$ 425.15	$ 5,101.80	$ 10,203.60
		14,000	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 700.00	$ 0.05	$ 700.00	$ 1,400.00
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$ 1,524.00
		1	Air Quality	$ 600.22	$ 600.22	$ 600.22	$ 600.22	$ 1,200.44
		12	Cleaning Supplies	$ 126.90	$ 1,522.80	$ 126.90	$ 1,522.80	$ 3,045.60
		12	Paper Products	$ 158.62	$ 1,903.44	$ 158.62	$ 1,903.44	$ 3,806.88
		14,000	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 840.00	$ 0.06	$ 840.00	$ 1,680.00
		14,000	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 560.00	$ 0.04	$ 560.00	$ 1,120.00
			Total		$ 43,527.58		$ 43,527.58	$ 87,055.16

ITEM NO.	FACILITY LOCATION	Annual Frequency	Annual Process	Year 1 Unit Price	Year 1 Annual	Year 2 Unit Price	Year 2 Annual	*Two Year Total*
16	**LAUDERHILL TOWN CENTER**	12	Basic Cleaning	$1,774.47	$ 21,293.64	$ 1,774.47	$ 21,293.64	$ 42,587.28
	6399 West Oakland Park Blvd	12	Restrooms	$ 160.06	$ 1,920.72	$ 160.06	$ 1,920.72	$ 3,841.44
	LAUDERHILL, FL 33313	12	Floors	$ 325.12	$ 3,901.44	$ 325.12	$ 3,901.44	$ 7,802.88
		10,000	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 500.00	$ 0.05	$ 500.00	$ 1,000.00
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$ 1,524.00
		1	Air Quality	$ 600.22	$ 600.22	$ 600.22	$ 600.22	$ 1,200.44
		12	Cleaning Supplies	$ 90.64	$ 1,087.68	$ 90.64	$ 1,087.68	$ 2,175.36
		12	Paper Products	$ 113.30	$ 1,359.60	$ 113.30	$ 1,359.60	$ 2,719.20
		10,000	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 600.00	$ 0.06	$ 600.00	$ 1,200.00
		10,000	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 400.00	$ 0.04	$ 400.00	$ 800.00
			Total		$ 32,425.30		$ 32,425.30	$ 64,850.60

Janitorial Services - Price Sheets - Branch Libraries - Agreement 1 (CBE Reserve)

17	**LAUDERDALE LAKES BRANCH**	12	Basic Cleaning	$1,440.97	$ 17,291.64	$ 1,440.97	$ 17,291.64	$ 34,583.28
	3521 NW 43RD AVE	12	Restrooms	$ 130.05	$ 1,560.60	$ 130.05	$ 1,560.60	$ 3,121.20
	LAUDERDALE LAKES, FL 33319	12	Floors	$ 250.09	$ 3,001.08	$ 250.09	$ 3,001.08	$ 6,002.16
		7,900	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 395.00	$ 0.05	$ 395.00	$ 790.00
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$ 1,524.00
		1	Air Quality	$ 300.11	$ 300.11	$ 300.11	$ 300.11	$ 600.22
		12	Cleaning Supplies	$ 71.61	$ 859.32	$ 71.61	$ 859.32	$ 1,718.64
		12	Paper Products	$ 89.51	$ 1,074.12	$ 89.51	$ 1,074.12	$ 2,148.24
		7,900	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 474.00	$ 0.06	$ 474.00	$ 948.00
		7,900	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 316.00	$ 0.04	$ 316.00	$ 632.00
			Total		$ 26,033.87		$ 26,033.87	$ 52,067.74
18	**MIRAMAR BRANCH - EDUCATION CENTER**	12	Basic Cleaning	$5,012.43	$ 60,149.16	$ 5,012.43	$ 60,149.16	$ 120,298.32
	2050 CIVIC CENTER PLACE	12	Restrooms	$ 452.66	$ 5,431.92	$ 452.66	$ 5,431.92	$ 10,863.84
	MIRAMAR, FL 33025	12	Floors	$ 900.33	$ 10,803.96	$ 900.33	$ 10,803.96	$ 21,607.92
		30,181	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 1,509.05	$ 0.05	$ 1,509.05	$ 3,018.10
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$ 1,524.00
		1	Air Quality	$1,500.55	$ 1,500.55	$ 1,500.55	$ 1,500.55	$ 3,001.10
		12	Cleaning Supplies	$ 273.56	$ 3,282.72	$ 273.56	$ 3,282.72	$ 6,565.44
		12	Paper Products	$ 341.95	$ 4,103.40	$ 341.95	$ 4,103.40	$ 8,206.80
		30,181	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 1,810.86	$ 0.06	$ 1,810.86	$ 3,621.72
		30,181	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 1,207.24	$ 0.04	$ 1,207.24	$ 2,414.48
			Total		$ 90,560.86		$ 90,560.86	$ 181,121.72
19	**MARGATE BRANCH**	12	Basic Cleaning	$2,713.07	$ 32,556.84	$ 2,713.07	$ 32,556.84	$ 65,113.68
	5810 PARK DRIVE	12	Restrooms	$ 245.09	$ 2,941.08	$ 245.09	$ 2,941.08	$ 5,882.16
	MARGATE, FL 33063	12	Floors	$ 500.18	$ 6,002.16	$ 500.18	$ 6,002.16	$ 12,004.32
		15,800	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 790.00	$ 0.05	$ 790.00	$ 1,580.00
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$ 1,524.00
		1	Air Quality	$ 900.33	$ 900.33	$ 900.33	$ 900.33	$ 1,800.66
		12	Cleaning Supplies	$ 143.21	$ 1,718.52	$ 143.21	$ 1,718.52	$ 3,437.04
		12	Paper Products	$ 179.01	$ 2,148.12	$ 179.01	$ 2,148.12	$ 4,296.24
		15,800	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 948.00	$ 0.06	$ 948.00	$ 1,896.00
		15,800	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 632.00	$ 0.04	$ 632.00	$ 1,264.00
			Total		$ 49,399.05		$ 49,399.05	$ 98,798.10

ITEM NO.	FACILITY LOCATION	Annual Frequency	Annual Process	Year 1 Unit Price	Year 1 Annual	Year 2 Unit Price	Year 2 Annual	*Two Year Total*
20	**NORTH LAUDERDALE BRANCH**	12	Basic Cleaning	$2,824.25	$ 33,891.00	$ 2,824.25	$ 33,891.00	$ 67,782.00
	6901 Kimberly Blvd.	12	Restrooms	$ 255.09	$ 3,061.08	$ 255.09	$ 3,061.08	$ 6,122.16
	N. LAUDERDALE, FL 33068	12	Floors	$ 500.18	$ 6,002.16	$ 500.18	$ 6,002.16	$ 12,004.32
		20,000	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 1,000.00	$ 0.05	$ 1,000.00	$ 2,000.00
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$ 1,524.00
		1	Air Quality	$ 900.33	$ 900.33	$ 900.33	$ 900.33	$ 1,800.66
		12	Cleaning Supplies	$ 181.28	$ 2,175.36	$ 181.28	$ 2,175.36	$ 4,350.72
		12	Paper Products	$ 226.60	$ 2,719.20	$ 226.60	$ 2,719.20	$ 5,438.40
		20,000	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 1,200.00	$ 0.06	$ 1,200.00	$ 2,400.00
		20,000	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 800.00	$ 0.04	$ 800.00	$ 1,600.00
			Total		$ 52,511.13		$ 52,511.13	$ 105,022.26

Janitorial Services - Price Sheets - Branch Libraries - Agreement 1 (CBE Reserve)

21	**NORTHWEST REGIONAL LIBRARY**	12	Basic Cleaning	$13,649.81	$ 163,797.72	$ 13,649.81	$ 163,797.72	$ 327,595.44
	3151 UNIVERSITY DRIVE	12	Restrooms	$ 1,232.95	$ 14,795.40	$ 1,232.95	$ 14,795.40	$ 29,590.80
	CORAL SPRINGS, FL 33065	12	Floors	$ 2,475.90	$ 29,710.80	$ 2,475.90	$ 29,710.80	$ 59,421.60
		Hourly	Porter (238Hrs./Month)	**$ 25.13**	**$ 71,771.28**	$ 25.13	**$ 71,771.28**	$ 143,542.56
		36,000	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 1,800.00	$ 0.05	$ 1,800.00	$ 3,600.00
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$ 1,524.00
		1	Air Quality	$ 3,601.31	$ 3,601.31	$ 3,601.31	$ 3,601.31	$ 7,202.62
		12	Cleaning Supplies	$ 652.61	$ 7,831.32	$ 652.61	$ 7,831.32	$ 15,662.64
		12	Paper Products	$ 815.76	$ 9,789.12	$ 815.76	$ 9,789.12	$ 19,578.24
		36,000	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 2,160.00	$ 0.06	$ 2,160.00	$ 4,320.00
		36,000	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 1,440.00	$ 0.04	$ 1,440.00	$ 2,880.00
			Total		$ 307,458.95		$ 307,458.95	$ 614,917.90
22	**NORTH WEST BRANCH**	12	Basic Cleaning	$ 1,632.34	$ 19,588.08	$ 1,632.34	$ 19,588.08	$ 39,176.16
	1580 N.W 3RD AVENUE	12	Restrooms	$ 147.55	$ 1,770.60	$ 147.55	$ 1,770.60	$ 3,541.20
	POMPANO BEACH, FL 33060	12	Floors	$ 300.11	$ 3,601.32	$ 300.11	$ 3,601.32	$ 7,202.64
		9,000	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 450.00	$ 0.05	$ 450.00	$ 900.00
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$ 1,524.00
		1	Air Quality	$ 600.22	$ 600.22	$ 600.22	$ 600.22	$ 1,200.44
		12	Cleaning Supplies	$ 81.58	$ 978.96	$ 81.58	$ 978.96	$ 1,957.92
		12	Paper Products	$ 101.97	$ 1,223.64	$ 101.97	$ 1,223.64	$ 2,447.28
		9,000	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 540.00	$ 0.06	$ 540.00	$ 1,080.00
		9,000	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 360.00	$ 0.04	$ 360.00	$ 720.00
			Total		$ 29,874.82		$ 29,874.82	$ 59,749.64
23	**POMPANO BEACH BRANCH**	12	Basic Cleaning	$ 4,318.69	$ 51,824.28	$ 4,318.69	$ 51,824.28	$ 103,648.56
	1213 E. ATLANTIC BOULEVARD	12	Restrooms	$ 390.14	$ 4,681.68	$ 390.14	$ 4,681.68	$ 9,363.36
	POMPANO BEACH, FL 33069	12	Floors	$ 775.28	$ 9,303.36	$ 775.28	$ 9,303.36	$ 18,606.72
		12,918	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 645.90	$ 0.05	$ 645.90	$ 1,291.80
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$ 1,524.00
		1	Air Quality	$ 1,200.44	$ 1,200.44	$ 1,200.44	$ 1,200.44	$ 2,400.88
		12	Cleaning Supplies	$ 234.18	$ 2,810.16	$ 234.18	$ 2,810.16	$ 5,620.32
		12	Paper Products	$ 292.72	$ 3,512.64	$ 292.72	$ 3,512.64	$ 7,025.28
		12,918	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 775.08	$ 0.06	$ 775.08	$ 1,550.16
		12,918	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 516.72	$ 0.04	$ 516.72	$ 1,033.44
			Total		$ 76,032.26		$ 76,032.26	$ 152,064.52

ITEM NO.	FACILITY LOCATION	Annual Frequency	Annual Process	Unit Price	Annual	Unit Price	Annual	*Two Year Total*
24	**RIVERLAND BRANCH**	12	Basic Cleaning	$ 1,774.47	$ 21,293.64	$ 1,774.47	$ 21,293.64	$ 42,587.28
	2710 W. DAVIE BLVD	12	Restrooms	$ 160.06	$ 1,920.72	$ 160.06	$ 1,920.72	$ 3,841.44
	FORT LAUDERDALE, FL 33312	12	Floors	$ 325.12	$ 3,901.44	$ 325.12	$ 3,901.44	$ 7,802.88
		10,000	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 500.00	$ 0.05	$ 500.00	$ 1,000.00
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$ 1,524.00
		1	Air Quality	$ 600.22	$ 600.22	$ 600.22	$ 600.22	$ 1,200.44
		12	Cleaning Supplies	$ 90.64	$ 1,087.68	$ 90.64	$ 1,087.68	$ 2,175.36
		12	Paper Products	$ 113.30	$ 1,359.60	$ 113.30	$ 1,359.60	$ 2,719.20
		10,000	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 600.00	$ 0.06	$ 600.00	$ 1,200.00
		10,000	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 400.00	$ 0.04	$ 400.00	$ 800.00
			Total		$ 32,425.30		$ 32,425.30	$ 64,850.60

Janitorial Services - Price Sheets - Branch Libraries - Agreement 1 (CBE Reserve)

25	**STIRLING ROAD LIBRARY**	12	Basic Cleaning	$3,380.09	$ 40,561.08	$ 3,380.09	$ 40,561.08	$ 81,122.16
	3151 Stirling Road	12	Restrooms	$ 305.11	$ 3,661.32	$ 305.11	$ 3,661.32	$ 7,322.64
	Hollywood, Fl. 33020	12	Floors	$ 600.22	$ 7,202.64	$ 600.22	$ 7,202.64	$ 14,405.28
		20,000	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 1,000.00	$ 0.05	$ 1,000.00	$ 2,000.00
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$ 1,524.00
		1	Air Quality	$ 900.33	$ 900.33	$ 900.33	$ 900.33	$ 1,800.66
		12	Cleaning Supplies	$ 181.28	$ 2,175.36	$ 181.28	$ 2,175.36	$ 4,350.72
		12	Paper Products	$ 226.60	$ 2,719.20	$ 226.60	$ 2,719.20	$ 5,438.40
		20,000	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 1,200.00	$ 0.06	$ 1,200.00	$ 2,400.00
		20,000	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 800.00	$ 0.04	$ 800.00	$ 1,600.00
			Total		$ 60,981.93		$ 60,981.93	$ 121,963.86
26	**SUNRISE DAN PEARL**	12	Basic Cleaning	$3,380.09	$ 40,561.08	$ 3,380.09	$ 40,561.08	$ 81,122.16
	10500 W. OAKLAND PARK BLVD	12	Restrooms	$ 305.11	$ 3,661.32	$ 305.11	$ 3,661.32	$ 7,322.64
	SUNRISE, FL 33351	12	Floors	$ 600.22	$ 7,202.64	$ 600.22	$ 7,202.64	$ 14,405.28
		20,000	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 1,000.00	$ 0.05	$ 1,000.00	$ 2,000.00
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$ 1,524.00
		1	Air Quality	$ 900.33	$ 900.33	$ 900.33	$ 900.33	$ 1,800.66
		12	Cleaning Supplies	$ 181.28	$ 2,175.36	$ 181.28	$ 2,175.36	$ 4,350.72
		12	Paper Products	$ 226.60	$ 2,719.20	$ 226.60	$ 2,719.20	$ 5,438.40
		20,000	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 1,200.00	$ 0.06	$ 1,200.00	$ 2,400.00
		20,000	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 800.00	$ 0.04	$ 800.00	$ 1,600.00
			Total		$ 60,981.93		$ 60,981.93	$ 121,963.86
27	**SOUTHWEST REGIONAL**	12	Basic Cleaning	$14,757.27	$ 177,087.24	$ 14,757.27	$ 177,087.24	$ 354,174.48
	16835 SHERIDAN STREET	12	Restrooms	$ 1,332.99	$ 15,995.88	$ 1,332.99	$ 15,995.88	$ 31,991.76
	PEMBROKE PINES, FL 33331	12	Floors	$ 2,675.98	$ 32,111.76	$ 2,675.98	$ 32,111.76	$ 64,223.52
		Hourly	Porter (152Hrs./Month)	**$ 25.13**	**$ 45,837.12**	$ 25.13	**$ 45,837.12**	$ 91,674.24
		39,000	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 1,950.00	$ 0.05	$ 1,950.00	$ 3,900.00
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$ 1,524.00
		1	Air Quality	$ 3,901.42	$ 3,901.42	$ 3,901.42	$ 3,901.42	$ 7,802.84
		12	Cleaning Supplies	$ 706.99	$ 8,483.88	$ 706.99	$ 8,483.88	$ 16,967.76
		12	Paper Products	$ 883.74	$ 10,604.88	$ 883.74	$ 10,604.88	$ 21,209.76
		39,000	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 2,340.00	$ 0.06	$ 2,340.00	$ 4,680.00
		39,000	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 1,560.00	$ 0.04	$ 1,560.00	$ 3,120.00
			Total		$ 300,634.18		$ 300,634.18	$ 601,268.36

ITEM NO.	FACILITY LOCATION	Annual Frequency	Annual Process	Year 1 Unit Price	Year 1 Annual	Year 2 Unit Price	Year 2 Annual	*Two Year Total*
28	**TAMARAC BRANCH**	12	Basic Cleaning	$5,813.13	$ 69,757.56	$ 5,813.13	$ 69,757.56	$ 139,515.12
	8701 W. COMMERCIAL BOULEVARD	12	Restrooms	$ 525.19	$ 6,302.28	$ 525.19	$ 6,302.28	$ 12,604.56
	TAMARAC FL, 33351	12	Floors	$ 1,050.38	$ 12,604.56	$ 1,050.38	$ 12,604.56	$ 25,209.12
		30,000	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 1,500.00	$ 0.05	$ 1,500.00	$ 3,000.00
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$ 1,524.00
		1	Air Quality	$ 1,500.55	$ 1,500.55	$ 1,500.55	$ 1,500.55	$ 3,001.10
		12	Cleaning Supplies	$ 271.92	$ 3,263.04	$ 271.92	$ 3,263.04	$ 6,526.08
		12	Paper Products	$ 339.90	$ 4,078.80	$ 339.90	$ 4,078.80	$ 8,157.60
		30,000	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 1,800.00	$ 0.06	$ 1,800.00	$ 3,600.00
		30,000	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 1,200.00	$ 0.04	$ 1,200.00	$ 2,400.00
			Total		$ 102,768.79		$ 102,768.79	$ 205,537.58

Janitorial Services - Price Sheets - Branch Libraries - Agreement 1 (CBE Reserve)

ITEM NO.	FACILITY LOCATION	Annual Frequency	Annual Process	Year 1 Unit Price	Year 1 Annual	Year 2 Unit Price	Year 2 Annual	Two Year Total
29	**WESTON LIBRARY**	12	Basic Cleaning	$9,549.23	$ 114,590.76	$ 9,549.23	$ 114,590.76	$ 229,181.52
	4205 BONAVENTURE BLVD.	12	Restrooms	$ 862.81	$ 10,353.72	$ 862.81	$ 10,353.72	$ 20,707.44
	Weston, FL 33332	12	Floors	$1,725.63	$ 20,707.56	$ 1,725.63	$ 20,707.56	$ 41,415.12
		Hourly	Porter (115Hrs./Month)	$ 25.13	$ 34,679.40	$ 25.13	$ 34,679.40	$ 69,358.80
		25,000	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 1,250.00	$ 0.05	$ 1,250.00	$ 2,500.00
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$ 1,524.00
		1	Air Quality	$2,400.87	$ 2,400.87	$ 2,400.87	$ 2,400.87	$ 4,801.74
		12	Cleaning Supplies	$ 453.20	$ 5,438.40	$ 453.20	$ 5,438.40	$ 10,876.80
		12	Paper Products	$ 566.50	$ 6,798.00	$ 566.50	$ 6,798.00	$ 13,596.00
		25,000	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 1,500.00	$ 0.06	$ 1,500.00	$ 3,000.00
		25,000	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 1,000.00	$ 0.04	$ 1,000.00	$ 2,000.00
			Total		$ 199,480.71		$ 199,480.71	$ 398,961.42
30	**WEST REGIONAL LIBRARY**	12	Basic Cleaning	$14,757.27	$ 177,087.24	$ 14,757.27	$ 177,087.24	$ 354,174.48
	8601 W. BROWARD BLVD	12	Restrooms	$1,332.99	$ 15,995.88	$ 1,332.99	$ 15,995.88	$ 31,991.76
	PLANTATION, FL 33324	12	Floors	$2,675.98	$ 32,111.76	$ 2,675.98	$ 32,111.76	$ 64,223.52
		Hourly	Porter (160Hrs./Month)	**$ 25.13**	**$ 48,249.60**	$ 25.13	**$ 48,249.60**	$ 96,499.20
		39,000	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 1,950.00	$ 0.05	$ 1,950.00	$ 3,900.00
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$ 1,524.00
		1	Air Quality	$3,901.42	$ 3,901.42	$ 3,901.42	$ 3,901.42	$ 7,802.84
		12	Cleaning Supplies	$ 706.99	$ 8,483.88	$ 706.99	$ 8,483.88	$ 16,967.76
		12	Paper Products	$ 883.74	$ 10,604.88	$ 883.74	$ 10,604.88	$ 21,209.76
		39,000	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 2,340.00	$ 0.06	$ 2,340.00	$ 4,680.00
		39,000	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 1,560.00	$ 0.04	$ 1,560.00	$ 3,120.00
			Total		$ 303,046.66		$ 303,046.66	$ 606,093.32
31	**YOUNG AT ART - MUSEUM AREA**	12	Basic Cleaning	$8,001.32	$ 96,015.84	$ 8,001.32	$ 96,015.84	$ 192,031.68
	751 SW 121 AVENUE	12	Restrooms	$ 722.76	$ 8,673.12	$ 722.76	$ 8,673.12	$ 17,346.24
	DAVIE, FL 33325	12	Floors	$1,450.53	$ 17,406.36	$ 1,450.53	$ 17,406.36	$ 34,812.72
		Hourly	Porter (243Hrs./Month)	$ 25.13	$ 73,279.08	$ 25.13	$ 73,279.08	$ 146,558.16
		41,822	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 2,091.10	$ 0.05	$ 2,091.10	$ 4,182.20
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$ 1,524.00
		1	Air Quality	$2,100.77	$ 2,100.77	$ 2,100.77	$ 2,100.77	$ 4,201.54
		12	Cleaning Supplies	$ 379.07	$ 4,548.84	$ 379.07	$ 4,548.84	$ 9,097.68
		12	Paper Products	$ 473.84	$ 5,686.08	$ 473.84	$ 5,686.08	$ 11,372.16
		41,822	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 2,509.32	$ 0.06	$ 2,509.32	$ 5,018.64
		41,822	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 1,672.88	$ 0.04	$ 1,672.88	$ 3,345.76
			Total		$ 214,745.39		$ 214,745.39	$ 429,490.78
32	**YOUNG AT ART - LIBRARY AREA**	12	Basic Cleaning	$2,571.64	$ 30,859.68	$ 2,571.64	$ 30,859.68	$ 61,719.36
	751 SW 121 AVENUE	12	Restrooms	$ 232.58	$ 2,790.96	$ 232.58	$ 2,790.96	$ 5,581.92
	DAVIE, FL 33325	12	Floors	$ 475.17	$ 5,702.04	$ 475.17	$ 5,702.04	$ 11,404.08
		Hourly	Porter (243Hrs./Month)	$ 25.13	$ 73,279.08	$ 25.13	$ 73,279.08	$ 146,558.16
		18,178	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 908.90	$ 0.05	$ 908.90	$ 1,817.80
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$ 1,524.00
		1	Air Quality	$ 300.11	$ 300.11	$ 300.11	$ 300.11	$ 600.22
		12	Cleaning Supplies	$ 164.77	$ 1,977.24	$ 164.77	$ 1,977.24	$ 3,954.48
		12	Paper Products	$ 205.96	$ 2,471.52	$ 205.96	$ 2,471.52	$ 4,943.04
		18,178	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 1,090.68	$ 0.06	$ 1,090.68	$ 2,181.36
		18,178	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 727.12	$ 0.04	$ 727.12	$ 1,454.24
			Total		$ 120,869.33		$ 120,869.33	$ 241,738.66

Janitorial Services - Price Sheets - Branch Libraries - Agreement 1 (CBE Reserve)

33	**Lauderhill Central Park Library**	12	Basic Cleaning	$1,939.11	$ 23,269.32	$ 1,939.11	$ 23,269.32	$	46,538.64
	3810 NW 11 Place	12	Restrooms	$ 175.06	$ 2,100.72	$ 175.06	$ 2,100.72	$	4,201.44
	Lauderhill, FL 33311	12	Floors	$ 350.13	$ 4,201.56	$ 350.13	$ 4,201.56	$	8,403.12
		Hourly	Porter (200 Hrs./Month)	$ 25.13	$ 60,312.00	$ 25.13	$ 60,312.00	$	120,624.00
		11,000	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 550.00	$ 0.05	$ 550.00	$	1,100.00
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$	1,524.00
		1	Air Quality	$ 600.22	$ 600.22	$ 600.22	$ 600.22	$	1,200.44
		12	Cleaning Supplies	$ 99.70	$ 1,196.40	$ 99.70	$ 1,196.40	$	2,392.80
		12	Paper Products	$ 124.63	$ 1,495.56	$ 124.63	$ 1,495.56	$	2,991.12
		11,000	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 660.00	$ 0.06	$ 660.00	$	1,320.00
		11,000	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 440.00	$ 0.04	$ 440.00	$	880.00
			Total		$ 95,587.78		$ 95,587.78	$	191,175.56
			Total (1) - Summary, all sites		$3,005,860.42		$3,005,860.42	$	6,011,720.84

ITEM NO.	FACILITY LOCATION	Annual Frequency	Annual Process	Unit Price Per Hour	Annual Annual	Unit Price Per Hour	Annual Annual	*Two Year Total* 2 years
	Additional Labor:							
	Project Supervisor		50 hrs.	$ 40.00	$ 2,000.00	$ 40.00	$ 2,000.00	$ 4,000.00
	Site Supervisor		50 hrs.	$ 30.00	$ 1,500.00	$ 30.00	$ 1,500.00	$ 3,000.00
	Full Time Service Crew		50 hrs.	$ 26.00	$ 1,300.00	$ 26.00	$ 1,300.00	$ 2,600.00
	Part Time Service Crew		50 hrs.	$ 26.00	$ 1,300.00	$ 26.00	$ 1,300.00	$ 2,600.00
	Porter Day/Night		50 hrs.	$ 26.00	$ 1,300.00	$ 26.00	$ 1,300.00	$ 2,600.00
	Emergency Services Labor:							
	Project Supervisor		50 hrs.	$ 45.00	$ 2,250.00	$ 45.00	$ 2,250.00	$ 4,500.00
	Site Supervisor		50 hrs.	$ 35.00	$ 1,750.00	$ 35.00	$ 1,750.00	$ 3,500.00
	Full Time Service Crew		50 hrs.	$ 30.00	$ 1,500.00	$ 30.00	$ 1,500.00	$ 3,000.00
	Part Time Service Crew		50 hrs.	$ 30.00	$ 1,500.00	$ 30.00	$ 1,500.00	$ 3,000.00
	Porter Day/Night		50 hrs.	$ 30.00	$ 1,500.00	$ 30.00	$ 1,500.00	$ 3,000.00
	"Pass thru" (Services/Materials)				$ 1,000.00		$ 1,000.00	$ 2,000.00
			Total (2)		$16,900.00	$ 318.00	$16,900.00	$ 33,800.00
	Grand Total - Whole Group				$3,022,760.42		$3,022,760.42	$ 6,045,520.84
	(Total 1 + Total 2)							

NOTE: IT IS AGREED THAT THE MINIMUM WAGE TO BE PAID TO ALL EMPLOYEES, REGARDLESS OF THE NUMBER OF HOURS WORKED, WILL BE THE CURRENT BROWARD COUNTY LIVING WAGE.

YES	X	**Agree to the above statement.**
NO		**Disagree to the above statement.**

NAME OF COMPANY: McKenzie Cleaning Company Inc

AUTHORIZED PERSON NAME: Terriann McKenzie

AUTHORIZED SIGNATURE: Terriann McKenzie

By signing this proposal sheet, your firm is agreeing to the terms and conditions of the invitation for proposal.
All buildings listed in the group must be priced for this proposal sheet to be determined responsive.

AUTHORIZED PERSON TITLE: President **DATE:** 5/26/2021

THIS SHEET MUST BE SIGNED AND MUST NOT BE ALTERED OR REVISED.
ANY REVISION TO THIS SHEET MAY RENDER THE PROPOSAL NON-RESPONSIVE.

Janitorial Services - Price Sheets - Large Facilities - Group 1 - Agreement 2 (CBE Reserve)

ITEM NO.	FACILITY LOCATION	Annual Frequency	Annual Process	Year 1 Unit Price	Year 1 Annual	Year 2 Unit Price	Year 2 Annual	*Two Year Total*
1	**ALCOHOL& DRUG ABUSE - Booher** 3275 N.W 99TH WAY CORAL SPRINGS FL, 33065	12	Basic Cleaning	$ 8,766.94	$ 105,203.28	$ 8,766.94	$ 105,203.28	$ 210,406.56
		12	Restrooms	$ 794.33	$ 9,531.96	$ 794.33	$ 9,531.96	$ 19,063.92
		12	Floors	$ 1,583.54	$ 19,002.48	$ 1,583.54	$ 19,002.48	$ 38,004.96
		Hourly	Porter (910Hrs./Month)	$ 25.13	$ 274,419.60	$ 25.13	$ 274,419.60	$ 548,839.20
		15,000	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 750.00	$ 0.05	$ 750.00	$ 1,500.00
		1	Windows	$ 753.90	$ 753.90	$ 753.90	$ 753.90	$ 1,507.80
		1	Air Quality	$ 1,532.46	$ 1,532.46	$ 1,532.46	$ 1,532.46	$ 3,064.92
		12	Cleaning Supplies	$ 271.92	$ 3,263.04	$ 271.92	$ 3,263.04	$ 6,526.08
		12	Paper Products	$ 339.90	$ 4,078.80	$ 339.90	$ 4,078.80	$ 8,157.60
		15,000	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 900.00	$ 0.06	$ 900.00	$ 1,800.00
		15,000	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 600.00	$ 0.04	$ 600.00	$ 1,200.00
			Total		$ 420,035.52		$ 420,035.52	$ 840,071.04
2	**Alcohol & Drug Abuse** BARC CENTRAL 325 SW 28 STREET FORT LAUDERDALE FL 33315	12	Basic Cleaning	$ 20,146.79	$ 241,761.48	$ 20,146.79	$ 241,761.48	$ 483,522.96
		12	Restrooms	$ 1,819.59	$ 21,835.08	$ 1,819.59	$ 21,835.08	$ 43,670.16
		12	Floors	$ 3,639.19	$ 43,670.28	$ 3,639.19	$ 43,670.28	$ 87,340.56
		Hourly	Porter (455Hrs./Month)	**$ 25.13**	$ 137,209.80	$ 25.13	$ 137,209.80	$ 274,419.60
		25,084	Pressure Cleaning (SQ. FT.)	$ 0.50	$ 12,542.00	$ 0.50	$ 12,542.00	$ 25,084.00
		1	Windows	$ 753.90	$ 753.90	$ 753.90	$ 753.90	$ 1,507.80
		1	Air Quality	$ 2,329.08	$ 2,329.08	$ 2,329.08	$ 2,329.08	$ 4,658.16
		12	Cleaning Supplies	$ 454.72	$ 5,456.64	$ 454.72	$ 5,456.64	$ 10,913.28
		12	Paper Products	$ 568.40	$ 6,820.80	$ 568.40	$ 6,820.80	$ 13,641.60
		25,084	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 1,505.04	$ 0.06	$ 1,505.04	$ 3,010.08
		25,084	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 1,003.36	$ 0.04	$ 1,003.36	$ 2,006.72
			Total		$ 474,887.46		$ 474,887.46	$ 949,774.92
3	**Alcohol & Drug Abuse** EP MILLS CENTER 900 NW 31ST AVENUE Fort Lauderdale, Fl.33311	12	Basic Cleaning	$ 11,061.21	$ 132,734.52	$ 11,061.21	$ 132,734.52	$ 265,469.04
		12	Restrooms	$ 1,001.21	$ 12,014.52	$ 1,001.21	$ 12,014.52	$ 24,029.04
		12	Floors	$ 1,992.20	$ 23,906.40	$ 1,992.20	$ 23,906.40	$ 47,812.80
		Hourly	Porter (325Hrs./Month)	**$ 25.13**	**$ 98,007.00**	$ 25.13	**$ 98,007.00**	$ 196,014.00
		17,825	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 891.25	$ 0.05	$ 891.25	$ 1,782.50
		1	Windows	$ 753.90	$ 753.90	$ 753.90	$ 753.90	$ 1,507.80
		1	Air Quality	$ 2,758.43	$ 2,758.43	$ 2,758.43	$ 2,758.43	$ 5,516.86
		12	Cleaning Supplies	$ 484.72	$ 5,816.64	$ 484.72	$ 5,816.64	$ 11,633.28
		12	Paper Products	$ 605.89	$ 7,270.68	$ 605.89	$ 7,270.68	$ 14,541.36
		17,825	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 1,069.50	$ 0.06	$ 1,069.50	$ 2,139.00
		17,825	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 713.00	$ 0.04	$ 713.00	$ 1,426.00
			Total		$ 285,935.84		$ 285,935.84	$ 571,871.68
4	**Nancy J Cotterman Center** 400 North East 4th Street Fort Lauderdale, Fl. 33301	12	Basic Cleaning	$ 186.06	$ 2,232.72	$ 186.06	$ 2,232.72	$ 4,465.44
		12	Restrooms	$ 16.98	$ 203.76	$ 16.98	$ 203.76	$ 407.52
		12	Floors	$ 25.54	$ 306.48	$ 25.54	$ 306.48	$ 612.96
		10,643	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 532.15	$ 0.05	$ 532.15	$ 1,064.30
		1	Windows	$ 753.90	$ 753.90	$ 753.90	$ 753.90	$ 1,507.80
		1	Air Quality	$0.00	$ -	$0.00	$ -	$ -
		12	Cleaning Supplies	$ 97.89	$ 1,174.68	$ 97.89	$ 1,174.68	$ 2,349.36
		12	Paper Products	$ 10.20	$ 122.40	$ 10.20	$ 122.40	$ 244.80
		10,643	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 638.58	$ 0.06	$ 638.58	$ 1,277.16
		10,643	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 425.72	$ 0.04	$ 425.72	$ 851.44
			Total		$ 6,390.39		$ 6,390.39	$ 12,780.78

Janitorial Services - Price Sheets - Large Facilities - Group 1 - Agreement 2 (CBE Reserve)

5	**NJCC Administration** 408 SE 4th Street Fort Lauderdale, Fl 33316	12	Basic Cleaning	$ 2,317.26	$ 27,807.12	$ 2,317.26	$ 27,807.12	$	55,614.24
		12	Restrooms	$ 209.44	$ 2,513.28	$ 209.44	$ 2,513.28	$	5,026.56
		12	Floors	$ 408.66	$ 4,903.92	$ 408.66	$ 4,903.92	$	9,807.84
		900	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 45.00	$ 0.05	$ 45.00	$	90.00
		1	Windows	$ 753.90	$ 753.90	$ 753.90	$ 753.90	$	1,507.80
		1	Air Quality	$ 612.98	$ 612.98	$ 612.98	$ 612.98	$	1,225.96
		12	Cleaning Supplies	$ 96.47	$ 1,157.64	$ 96.47	$ 1,157.64	$	2,315.28
		12	Paper Products	$ 120.59	$ 1,447.08	$ 120.59	$ 1,447.08	$	2,894.16
		900	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 54.00	$ 0.06	$ 54.00	$	108.00
		900	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 36.00	$ 0.04	$ 36.00	$	72.00
			Total		$ 39,330.92		$ 39,330.92	$	78,661.84
	Total (1) - Summary, all sites				$1,226,580.13		$1,226,580.13	$	2,453,160.26
				Per Hour	**Annual**	**Per Hour**	**Annual**	**2 years**	
	Additional Labor:								
	Project Supervisor	50 hrs.		$ 40.00	$ 2,000.00	$ 40.00	$ 2,000.00	$	4,000.00
	Site Supervisor	50 hrs.		$ 30.00	$ 1,500.00	$ 30.00	$ 1,500.00	$	3,000.00
	Full Time Service Crew	50 hrs.		$ 26.00	$ 1,300.00	$ 26.00	$ 1,300.00	$	2,600.00
	Part Time Service Crew	50 hrs.		$ 26.00	$ 1,300.00	$ 26.00	$ 1,300.00	$	2,600.00
	Porter Day/Night	50 hrs.		$ 26.00	$ 1,300.00	$ 26.00	$ 1,300.00	$	2,600.00
	Emergency Services Labor:								
	Project Supervisor	50 hrs.		$ 45.00	$ 2,250.00	$ 45.00	$ 2,250.00	$	4,500.00
	Site Supervisor	50 hrs.		$ 35.00	$ 1,750.00	$ 35.00	$ 1,750.00	$	3,500.00
	Full Time Service Crew	50 hrs.		$ 30.00	$ 1,500.00	$ 30.00	$ 1,500.00	$	3,000.00
	Part Time Service Crew	50 hrs.		$ 30.00	$ 1,500.00	$ 30.00	$ 1,500.00	$	3,000.00
	Porter Day/Night	50 hrs.		$ 30.00	$ 1,500.00	$ 30.00	$ 1,500.00	$	3,000.00
	"Pass thru" (Services/Materials)				$ 1,000.00		$ 1,000.00	$	2,000.00
			Total (2)		$16,900.00		$16,900.00	$	33,800.00
	Grand Total - Whole Group **(Total 1 + Total 2)**				$1,243,480.13		$1,243,480.13	$	2,486,960.26

NOTE: IT IS AGREED THAT THE MINIMUM WAGE TO BE PAID TO ALL EMPLOYEES, REGARDLESS OF THE NUMBER OF HOURS WORKED, WILL BE THE CURRENT BROWARD COUNTY LIVING WAGE.

YES	X	**Agree to the above statement.**
NO		**Disagree to the above statement.**

NAME OF COMPANY: **McKenzie Cleaning Company Inc**

AUTHORIZED PERSON NAME: **Terriann McKenzie**

AUTHORIZED SIGNATURE: Terriann McKenzie

By signing this proposal sheet, your firm is agreeing to the terms and conditions of the invitation for proposal.
All buildings listed in the group must be priced for this proposal sheet to be determined responsive.

AUTHORIZED PERSON TITLE: **President** **DATE:** **5/26/2021**

THIS SHEET MUST BE SIGNED AND MUST NOT BE ALTERED OR REVISED.
ANY REVISION TO THIS SHEET MAY RENDER THE PROPOSAL NON-RESPONSIVE.

Janitorial Services - Price Sheets - Large Facilities - Group 2 - Agreement 3 (CBE Reserve)

ITEM NO.	FACILITY LOCATION	Annual Frequency	Annual Process	Year 1 Unit Price	Year 1 Annual	Year 2 Unit Price	Year 2 Annual	*Two Year Total*
1	**West Government Center Annex**	12	Basic Cleaning	$ 32,152.44	$ 385,829.28	$ 32,152.44	$ 385,829.28	$ 771,658.56
	One N. University Drive	12	Restrooms	$ 2,894.67	$ 34,736.04	$ 2,894.67	$ 34,736.04	$ 69,472.08
	PLANTATION, FL 33324	12	Floors	$ 5,794.12	$ 69,529.44	$ 5,794.12	$ 69,529.44	$ 139,058.88
		41,837	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 2,091.85	$ 0.05	$ 2,091.85	$ 4,183.70
		1	Windows	$ 753.90	$ 753.90	$ 753.90	$ 753.90	$ 1,507.80
		1	Air Quality	$ 8,011.62	$ 8,011.62	$ 8,011.62	$ 8,011.62	$ 16,023.24
		12	Cleaning Supplies	$ 1,516.48	$ 18,197.76	$ 1,516.48	$ 18,197.76	$ 36,395.52
		12	Paper Products	$ 2,843.40	$ 34,120.80	$ 2,843.40	$ 34,120.80	$ 68,241.60
		41,827	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 2,509.62	$ 0.06	$ 2,509.62	$ 5,019.24
		41,827	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 1,673.08	$ 0.04	$ 1,673.08	$ 3,346.16
			Total		$ 557,453.39		$ 557,453.39	$1,114,906.78
2	**West Regional Courthouse**	12	Basic Cleaning	$ 7,619.16	$ 91,429.92	$ 7,619.16	$ 91,429.92	$ 182,859.84
	100 N. Pine Island Road	12	Restrooms	$ 686.71	$ 8,240.52	$ 686.71	$ 8,240.52	$ 16,481.04
	Plantation, FL	12	Floors	$ 1,382.96	$ 16,595.52	$ 1,382.96	$ 16,595.52	$ 33,191.04
		13,842	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 692.10	$ 0.05	$ 692.10	$ 1,384.20
		1	Windows	$ 753.90	$ 753.90	$ 753.90	$ 753.90	$ 1,507.80
		1	Air Quality	$ 1,430.65	$ 1,430.65	$ 1,430.65	$ 1,430.65	$ 2,861.30
		12	Cleaning Supplies	$ 250.94	$ 3,011.28	$ 250.94	$ 3,011.28	$ 6,022.56
		12	Paper Products	$ 470.51	$ 5,646.12	$ 470.51	$ 5,646.12	$ 11,292.24
		13,842	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 830.52	$ 0.06	$ 830.52	$ 1,661.04
		13,842	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 553.68	$ 0.04	$ 553.68	$ 1,107.36
			Total		$ 129,184.21		$ 129,184.21	$ 258,368.42
3	**FACILITIES MAINTENANCE DISTRICT (**	12	Basic Cleaning	$ 315.07	$ 3,780.84	$ 315.07	$ 3,780.84	$ 7,561.68
	200 N. PINE ISLAND ROAD	12	Restrooms	$ 28.61	$ 343.32	$ 28.61	$ 343.32	$ 686.64
	PLANTATION, FL	12	Floors	$ 47.69	$ 572.28	$ 47.69	$ 572.28	$ 1,144.56
		868	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 43.40	$ 0.05	$ 43.40	$ 86.80
		1	Windows	$ 753.90	$ 753.90	$ 753.90	$ 753.90	$ 1,507.80
		1	Air Quality	$0.00	$ -	$0.00	$ -	$ -
		12	Cleaning Supplies	$ 7.87	$ 94.44	$ 7.87	$ 94.44	$ 188.88
		12	Paper Products	$ 14.75	$ 177.00	$ 14.75	$ 177.00	$ 354.00
		868	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 52.08	$ 0.06	$ 52.08	$ 104.16
		868	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 34.72	$ 0.04	$ 34.72	$ 69.44
			Total		$ 5,851.98		$ 5,851.98	$ 11,703.96
4	**EMERGENCY OPERATIONS CENTER**	12	Basic Cleaning	$ 8,184.92	$ 98,219.04	$ 8,184.92	$ 98,219.04	$ 196,438.08
	8601 BROWARD BLVD	12	Restrooms	$ 736.78	$ 8,841.36	$ 736.78	$ 8,841.36	$ 17,682.72
	PLANTATION, FL 33324	12	Floors	$ 1,478.33	$ 17,739.96	$ 1,478.33	$ 17,739.96	$ 35,479.92
		14,000	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 700.00	$ 0.05	$ 700.00	$ 1,400.00
		1	Windows	$ 753.90	$ 753.90	$ 753.90	$ 753.90	$ 1,507.80
		1	Air Quality	$ 2,002.91	$ 2,002.91	$ 2,002.91	$ 2,002.91	$ 4,005.82
		12	Cleaning Supplies	$ 380.69	$ 4,568.28	$ 380.69	$ 4,568.28	$ 9,136.56
		12	Paper Products	$ 713.79	$ 8,565.48	$ 713.79	$ 8,565.48	$ 17,130.96
		14,000	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 840.00	$ 0.06	$ 840.00	$ 1,680.00
		14,000	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 560.00	$ 0.04	$ 560.00	$ 1,120.00
			Total		$ 142,790.93		$ 142,790.93	$ 285,581.86

Janitorial Services - Price Sheets - Large Facilities - Group 2 - Agreement 3 (CBE Reserve)

					Year 1		Year 2		
5	**WEST REGIONAL MASS TRANSIT**	12	Basic Cleaning	$ 238.36	$ 2,860.32	$ 238.36	$ 2,860.32	$ 5,720.64
	100 N Pine Island Road	12	Restrooms	$ 21.46	$ 257.52	$ 21.46	$ 257.52	$ 515.04
	Plantation, FL	12	Floors	$ 286.13	$ 3,433.56	$ 286.13	$ 3,433.56	$ 6,867.12
		140	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 7.00	$ 0.05	$ 7.00	$ 14.00
		1	Windows	$ 753.90	$ 753.90	$ 753.90	$ 753.90	$ 1,507.80
		1	Air Quality	$0.00	$ -	$0.00	$ -	$ -
		12	Cleaning Supplies	$ 1.27	$ 15.24	$ 1.27	$ 15.24	$ 30.48
		12	Paper Products	$ 2.38	$ 28.56	$ 2.38	$ 28.56	$ 57.12
		140	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 8.40	$ 0.06	$ 8.40	$ 16.80
		140	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 5.60	$ 0.04	$ 5.60	$ 11.20
			Total		$ 7,370.10		$ 7,370.10	$ 14,740.20
	Total (1) - Summary, all sites				$ 842,650.61		$ 842,650.61	$1,685,301.22

		Year 1		Year 2		
		Per Hour	**Annual**	**Per Hour**	**Annual**	**2 years**
Additional Labor:						
Project Supervisor	50 hrs.	$ 40.00	$ 2,000.00	$ 40.00	$ 2,000.00	$ 4,000.00
Site Supervisor	50 hrs.	$ 30.00	$ 1,500.00	$ 30.00	$ 1,500.00	$ 3,000.00
Full Time Service Crew	50hrs	$ 26.00	$ 1,300.00	$ 26.00	$ 1,300.00	$ 2,600.00
Part Time Service Crew	50 hrs.	$ 26.00	$ 1,300.00	$ 26.00	$ 1,300.00	$ 2,600.00
Porter Day/Night	50 hrs.	$ 26.00	$ 1,300.00	$ 26.00	$ 1,300.00	$ 2,600.00
Emergency Services Labor:						
Project Supervisor	50 hrs.	$ 45.00	$ 2,250.00	$ 45.00	$ 2,250.00	$ 4,500.00
Site Supervisor	50 hrs.	$ 35.00	$ 1,750.00	$ 35.00	$ 1,750.00	$ 3,500.00
Full Time Service Crew	50 hrs.	$ 30.00	$ 1,500.00	$ 30.00	$ 1,500.00	$ 3,000.00
Part Time Service Crew	50 hrs.	$ 30.00	$ 1,500.00	$ 30.00	$ 1,500.00	$ 3,000.00
Porter Day/Night	50 hrs.	$ 30.00	$ 1,500.00	$ 30.00	$ 1,500.00	$ 3,000.00
"Pass thru" (Services/Materials)			$ 1,000.00		$ 1,000.00	$ 2,000.00
	Total (2)		$ 16,900.00		$ 16,900.00	$ 33,800.00

Grand Total - Whole Group	$859,550.61	$859,550.61	$1,719,101.22
(Total 1 + Total 2)			

NOTE: IT IS AGREED THAT THE MINIMUM WAGE TO BE PAID TO ALL EMPLOYEES, REGARDLESS OF THE NUMBER OF HOURS WORKED, WILL BE THE CURRENT BROWARD COUNTY LIVING WAGE.

YES	X	**Agree to the above statement.**
NO		**Disagree to the above statement.**

NAME OF COMPANY: McKenzie Cleaning Company Inc

AUTHORIZED PERSON NAME: Terriann McKenzie

AUTHORIZED SIGNATURE: Terriann McKenzie

By signing this proposal sheet, your firm is agreeing to the terms and conditions of the invitation for proposal.

All buildings listed in the group must be priced for this proposal sheet to be determined responsive.

AUTHORIZED PERSON TITLE: President **DATE:** 5/26/2021

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Janitorial Services - Price Sheets - Large Facilities - Group 3 - Agreement 4 (CBE Reserve)

ITEM NO.	FACILITY LOCATION	Annual Frequency	Annual Process	Year 1 Unit Price	Year 1 Annual	Year 2 Unit Price	Year 2 Annual	*Two Year Total*
1	**PUBLIC SAFETY BUILDING** 2601 W. BROWARD BLVD. FT. LAUDERDALE, FL 33311	12	Basic Cleaning	$ 68,738.98	$ 824,867.76	$ 68,738.98	$ 824,867.76	$ 1,649,735.52
		12	Restrooms	$ 6,192.62	$ 74,311.44	$ 6,192.62	$ 74,311.44	$ 148,622.88
		12	Floors	$ 12,380.49	$ 148,565.88	$ 12,380.49	$ 148,565.88	$ 297,131.76
		51,400	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 2,570.00	$ 0.05	$ 2,570.00	$ 5,140.00
		1	Windows	$ 753.90	$ 753.90	$ 753.90	$ 753.90	$ 1,507.80
		1	Air Quality	$ 12,261.68	$ 12,261.68	$ 12,261.68	$ 12,261.68	$ 24,523.36
		12	Cleaning Supplies	$ 2,329.45	$ 27,953.40	$ 2,329.45	$ 27,953.40	$ 55,906.80
		12	Paper Products	$ 2,911.81	$ 34,941.72	$ 2,911.81	$ 34,941.72	$ 69,883.44
		51,400	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 3,084.00	$ 0.06	$ 3,084.00	$ 6,168.00
		51,400	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 2,056.00	$ 0.04	$ 2,056.00	$ 4,112.00
			Total		$1,131,365.78		$1,131,365.78	$ 2,262,731.56
2	**B.S.O. DISTRICT STATION #5** 2601 W. BROWARD BLVD. FT. LAUDERDALE, FL 33311	12	Basic Cleaning	$ 4,726.79	$ 56,721.48	$ 4,726.79	$ 56,721.48	$ 113,442.96
		12	Restrooms	$ 425.36	$ 5,104.32	$ 425.36	$ 5,104.32	$ 10,208.64
		12	Floors	$ 855.47	$ 10,265.64	$ 855.47	$ 10,265.64	$ 20,531.28
		24,000	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 1,200.00	$ 0.05	$ 1,200.00	$ 2,400.00
		1	Windows	$ 753.90	$ 753.90	$ 753.90	$ 753.90	$ 1,507.80
		1	Air Quality	$ 1,140.62	$ 1,140.62	$ 1,140.62	$ 1,140.62	$ 2,281.24
		12	Cleaning Supplies	$ 217.54	$ 2,610.48	$ 217.54	$ 2,610.48	$ 5,220.96
		12	Paper Products	$ 271.92	$ 3,263.04	$ 271.92	$ 3,263.04	$ 6,526.08
		24,000	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 1,440.00	$ 0.06	$ 1,440.00	$ 2,880.00
		24,000	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 960.00	$ 0.04	$ 960.00	$ 1,920.00
			Total		$ 83,459.48		$ 83,459.48	$ 166,918.96
3	**BSO UNIFORM SERVICE CENTER** 143 NW 25 TERRACE FT. LAUDERDALE, FL 33311	12	Basic Cleaning	$ 1,663.26	$ 19,959.12	$ 1,663.26	$ 19,959.12	$ 39,918.24
		12	Restrooms	$ 149.71	$ 1,796.52	$ 149.71	$ 1,796.52	$ 3,593.04
		12	Floors	$ 308.92	$ 3,707.04	$ 308.92	$ 3,707.04	$ 7,414.08
		6,800	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 340.00	$ 0.05	$ 340.00	$ 680.00
		1	Windows	$ 753.90	$ 753.90	$ 753.90	$ 753.90	$ 1,507.80
		1	Air Quality	$ 285.16	$ 285.16	$ 285.16	$ 285.16	$ 570.32
		12	Cleaning Supplies	$ 61.64	$ 739.68	$ 61.64	$ 739.68	$ 1,479.36
		12	Paper Products	$ 77.04	$ 924.48	$ 77.04	$ 924.48	$ 1,848.96
		6,800	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 408.00	$ 0.06	$ 408.00	$ 816.00
		6,800	Disinfection (SQ. FT.)	$ 0.04	$ 272.00	$ 0.04	$ 272.00	$ 544.00
			Total		$ 29,185.90		$ 29,185.90	$ 58,371.80
4	**BSO DEFENSIVE TACTICS BUILDING** 2601 W BROWARD BLVD. FORT LAUDERDALE, FL 33311	12	Basic Cleaning	$ 1,663.26	$ 19,959.12	$ 1,663.26	$ 19,959.12	$ 39,918.24
		12	Restrooms	$ 149.71	$ 1,796.52	$ 149.71	$ 1,796.52	$ 3,593.04
		12	Floors	$ 308.92	$ 3,707.04	$ 308.92	$ 3,707.04	$ 7,414.08
		8,000	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 400.00	$ 0.05	$ 400.00	$ 800.00
		1	Windows	$ 753.90	$ 753.90	$ 753.90	$ 753.90	$ 1,507.80
		1	Air Quality	$ 285.16	$ 285.16	$ 285.16	$ 285.16	$ 570.32
		12	Cleaning Supplies	$ 72.51	$ 870.12	$ 72.51	$ 870.12	$ 1,740.24
		12	Paper Products	$ 90.64	$ 1,087.68	$ 90.64	$ 1,087.68	$ 2,175.36
		8,000	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 480.00	$ 0.06	$ 480.00	$ 960.00
		8,000	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 320.00	$ 0.04	$ 320.00	$ 640.00
			Total		$ 29,659.54		$ 29,659.54	$ 59,319.08

Janitorial Services - Price Sheets - Large Facilities - Group 3 - Agreement 4 (CBE Reserve)

5	**BSO TECHNOLOGY SERVICE CENTER** 2601 W. BROWARD BLVD. FT. LAUDERDALE, FL 33311	12	Basic Cleaning	$ 1,663.26	$ 19,959.12	$ 1,663.26	$ 19,959.12	$	39,918.24
		12	Restrooms	$ 149.71	$ 1,796.52	$ 149.71	$ 1,796.52	$	3,593.04
		12	Floors	$ 308.92	$ 3,707.04	$ 308.92	$ 3,707.04	$	7,414.08
		8,000	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 400.00	$ 0.05	$ 400.00	$	800.00
		1	Windows	$ 753.90	$ 753.90	$ 753.90	$ 753.90	$	1,507.80
		1	Air Quality	$ 285.16	$ 285.16	$ 285.16	$ 285.16	$	570.32
		12	Cleaning Supplies	$ 72.51	$ 870.12	$ 72.51	$ 870.12	$	1,740.24
		12	Paper Products	$ 90.64	$ 1,087.68	$ 90.64	$ 1,087.68	$	2,175.36
		8,000	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 480.00	$ 0.06	$ 480.00	$	960.00
		8,000	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 320.00	$ 0.04	$ 320.00	$	640.00
			Total		$ 29,659.54		$ 29,659.54	$	59,319.08
	Total (1) - Summary, all sites				$1,303,330.24		$1,303,330.24	$	2,606,660.48

		Year 1		Year 2		
		Per Hour	**Annual**	**Per Hour**	**Annual**	**2 years**
Additional Labor:						
Project Supervisor	50 hrs.	$ 40.00	$ 2,000.00	$ 40.00	$ 2,000.00	$ 4,000.00
Site Supervisor	50 hrs.	$ 30.00	$ 1,500.00	$ 30.00	$ 1,500.00	$ 3,000.00
Full Time Service Crew	50 hrs.	$ 26.00	$ 1,300.00	$ 26.00	$ 1,300.00	$ 2,600.00
Part Time Service Crew	50 hrs.	$ 26.00	$ 1,300.00	$ 26.00	$ 1,300.00	$ 2,600.00
Porter Day/Night	50 hrs.	$ 26.00	$ 1,300.00	$ 26.00	$ 1,300.00	$ 2,600.00
Emergency Services Labor:						
Project Supervisor	50 hrs.	$ 45.00	$ 2,250.00	$ 45.00	$ 2,250.00	$ 4,500.00
Site Supervisor	50 hrs.	$ 35.00	$ 1,750.00	$ 35.00	$ 1,750.00	$ 3,500.00
Full Time Service Crew	50 hrs.	$ 30.00	$ 1,500.00	$ 30.00	$ 1,500.00	$ 3,000.00
Part Time Service Crew	50 hrs.	$ 30.00	$ 1,500.00	$ 30.00	$ 1,500.00	$ 3,000.00
Porter Day/Night	50 hrs.	$ 30.00	$ 1,500.00	$ 30.00	$ 1,500.00	$ 3,000.00
"Pass thru" (Services/Materials)			$ 1,000.00		$ 1,000.00	$ 2,000.00
	Total (2)		$16,900.00		$16,900.00	$ 33,800.00

Grand Total - Whole Group **(Total 1 + Total 2)**		$1,320,230.24	$1,320,230.24	$ 2,640,460.48

NOTE: IT IS AGREED THAT THE MINIMUM WAGE TO BE PAID TO ALL EMPLOYEES, REGARDLESS OF THE NUMBER OF HOURS WORKED, WILL BE THE CURRENT BROWARD COUNTY LIVING WAGE.

YES	X	**Agree to the above statement.**
NO		**Disagree to the above statement.**

NAME OF COMPANY: McKenzie Cleaning Company Inc

AUTHORIZED PERSON NAME: Terriann McKenzie

AUTHORIZED SIGNATURE: Terriann McKenzie

By signing this proposal sheet, your firm is agreeing to the terms and conditions of the invitation for proposal.

All buildings listed in the group must be priced for this proposal sheet to be determined responsive.

AUTHORIZED PERSON TITLE: President **DATE:** 5/26/2021

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Janitorial Services - Price Sheets - Large Facilities - Group 4 - Agreement 5 (CBE Reserve)

ITEM NO.	FACILITY LOCATION	Annual Frequency	Annual Process	Year 1 Unit Price	Year 1 Annual	Year 2 Unit Price	Year 2 Annual	Two Year Total
1	**MASS TRANSIT NORTH**	12	Basic Cleaning	$ 12,324.68	$147,896.16	$ 12,324.68	$147,896.16	$ 295,792.32
	3201 Copans Rd.	12	Restrooms	$ 1,114.43	$ 13,373.16	$ 1,114.43	$ 13,373.16	$ 26,746.32
	POMPANO BEACH, FL	12	Floors	$ 2,228.87	$ 26,746.44	$ 2,228.87	$ 26,746.44	$ 53,492.88
		Hourly	Porter (450 per month)	$ 25.13	$135,702.00	$ 25.13	$135,702.00	$ 271,404.00
		17,500	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 875.00	$ 0.05	$ 875.00	$ 1,750.00
		1	Windows	$ 628.25	$ 628.25	$ 628.25	$ 628.25	$ 1,256.50
		1	Air Quality	$ 1,783.10	$ 1,783.10	$ 1,783.10	$ 1,783.10	$ 3,566.20
		12	Cleaning Supplies	$ 317.24	$ 3,806.88	$ 317.24	$ 3,806.88	$ 7,613.76
		12	Paper Products	$ 396.55	$ 4,758.60	$ 396.55	$ 4,758.60	$ 9,517.20
		17,500	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 1,050.00	$ 0.06	$ 1,050.00	$ 2,100.00
		17,500	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 700.00	$ 0.04	$ 700.00	$ 1,400.00
			Total		$337,319.59		$337,319.59	$ 674,639.18
2	**MASS TRANSIT SOUTH**	12	Basic Cleaning	$ 12,312.07	$147,744.84	$ 12,312.07	$147,744.84	$ 295,489.68
	5440 Ravenswood Rd.	12	Restrooms	$ 1,114.43	$ 13,373.16	$ 1,114.43	$ 13,373.16	$ 26,746.32
	FT. LAUDERDALE, FL	12	Floors	$ 2,228.87	$ 26,746.44	$ 2,228.87	$ 26,746.44	$ 53,492.88
		Hourly	Porter (450 per month)	$ 25.13	$135,702.00	$ 25.13	$135,702.00	$ 271,404.00
		10,450	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 522.50	$ 0.05	$ 522.50	$ 1,045.00
		1	Windows	$ 628.25	$ 628.25	$ 628.25	$ 628.25	$ 1,256.50
		1	Air Quality	$ 891.55	$ 891.55	$ 891.55	$ 891.55	$ 1,783.10
		12	Cleaning Supplies	$ 189.44	$ 2,273.28	$ 189.44	$ 2,273.28	$ 4,546.56
		12	Paper Products	$ 236.80	$ 2,841.60	$ 236.80	$ 2,841.60	$ 5,683.20
		10,450	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 627.00	$ 0.06	$ 627.00	$ 1,254.00
		10,450	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 418.00	$ 0.04	$ 418.00	$ 836.00
			Total		$331,768.62		$331,768.62	$ 663,537.24
3	**MASS TRANSIT**	12	Basic Cleaning	$ 4,562.81	$ 54,753.72	$ 4,562.81	$ 54,753.72	$ 109,507.44
	Lauderhill Mass Trans.	12	Restrooms	$ 495.30	$ 5,943.60	$ 495.30	$ 5,943.60	$ 11,887.20
	1359 NW 40th Avenue	12	Floors	$ 123.83	$ 1,485.96	$ 123.83	$ 1,485.96	$ 2,971.92
	Lauderhill, FL. 33310	Hourly	Porter (1095 per month)	$ 25.13	$330,208.20	$ 25.13	$330,208.20	$ 660,416.40
		2,953	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 147.65	$ 0.05	$ 147.65	$ 295.30
		1	Windows	$ 628.25	$ 628.25	$ 628.25	$ 628.25	$ 1,256.50
		1	Air Quality	$ 297.18	$ 297.18	$ 297.18	$ 297.18	$ 594.36
		12	Cleaning Supplies	$ 26.77	$ 321.24	$ 26.77	$ 321.24	$ 642.48
		12	Paper Products	$ 33.46	$ 401.52	$ 33.46	$ 401.52	$ 803.04
		2,953	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 177.18	$ 0.06	$ 177.18	$ 354.36
		2,953	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 118.12	$ 0.04	$ 118.12	$ 236.24
			Total		$394,482.62		$394,482.62	$ 788,965.24
4	**MASS TRANSIT**	12	Basic Cleaning	$ 550.84	$ 6,610.08	$ 550.84	$ 6,610.08	$ 13,220.16
	LAUDERHILL MASS TRANS.	12	Restrooms	$ 49.53	$ 594.36	$ 49.53	$ 594.36	$ 1,188.72
	4221 NW 12th Street	12	Floors	$ 99.06	$ 1,188.72	$ 99.06	$ 1,188.72	$ 2,377.44
	Lauderhill, FL	1,260	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 63.00	$ 0.05	$ 63.00	$ 126.00
		1	Windows	$ 628.25	$ 628.25	$ 628.25	$ 628.25	$ 1,256.50
		1	Air Quality	$0.00	$ -	$0.00	$ -	$ -
		12	Cleaning Supplies	$ 11.42	$ 137.04	$ 11.42	$ 137.04	$ 274.08
		12	Paper Products	$ 14.28	$ 171.36	$ 14.28	$ 171.36	$ 342.72
		1,260	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 75.60	$ 0.06	$ 75.60	$ 151.20
		1,260	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 50.40	$ 0.04	$ 50.40	$ 100.80
			Total		$ 9,518.81		$ 9,518.81	$ 19,037.62
	Total (1) - Summary, all sites				$1,073,089.64		$1,073,089.64	$ 2,146,179.28

Janitorial Services - Price Sheets - Large Facilities - Group 4 - Agreement 5 (CBE Reserve)

		Per Hour	Annual	Per Hour	Annual	2 years
Additional Labor:						
Project Supervisor	50 hrs.	$ 40.00	$ 2,000.00	$ 40.00	$ 2,000.00	$ 4,000.00
Site Supervisor	50 hrs.	$ 30.00	$ 1,500.00	$ 30.00	$ 1,500.00	$ 3,000.00
Full Time Service Crew	50 hrs.	$ 26.00	$ 1,300.00	$ 26.00	$ 1,300.00	$ 2,600.00
Part Time Service Crew	50 hrs.	$ 26.00	$ 1,300.00	$ 26.00	$ 1,300.00	$ 2,600.00
Porter Day/Night	50 hrs.	$ 26.00	$ 1,300.00	$ 26.00	$ 1,300.00	$ 2,600.00
Emergency Services Labor:						
Project Supervisor	50 hrs.	$ 45.00	$ 2,250.00	$ 45.00	$ 2,250.00	$ 4,500.00
Site Supervisor	50 hrs.	$ 35.00	$ 1,750.00	$ 35.00	$ 1,750.00	$ 3,500.00
Full Time Service Crew	50 hrs.	$ 30.00	$ 1,500.00	$ 30.00	$ 1,500.00	$ 3,000.00
Part Time Service Crew	50 hrs.	$ 30.00	$ 1,500.00	$ 30.00	$ 1,500.00	$ 3,000.00
Porter Day/Night	50 hrs.	$ 30.00	$ 1,500.00	$ 30.00	$ 1,500.00	$ 3,000.00
"Pass thru" (Services/Materials)			$ 1,000.00		$ 1,000.00	$ 2,000.00
	Total (2)		$16,900.00		$16,900.00	$ 33,800.00
Grand Total - Whole Group **(Total 1 + Total 2)**			$1,089,989.64		$1,089,989.64	$ 2,179,979.28

NOTE: IT IS AGREED THAT THE MINIMUM WAGE TO BE PAID TO ALL EMPLOYEES, REGARDLESS OF THE NUMBER OF HOURS WORKED, WILL BE THE CURRENT BROWARD COUNTY LIVING WAGE.

YES	X	**Agree to the above statement.**
NO		**Disagree to the above statement.**

NAME OF COMPANY: McKenzie Cleaning Company Inc

AUTHORIZED PERSON NAME: Terriann McKenzie

AUTHORIZED SIGNATURE: Terriann Mckenzie

By signing this proposal sheet, your firm is agreeing to the terms and conditions of the invitation for proposal.
All buildings listed in the group must be priced for this proposal sheet to be determined responsive.

AUTHORIZED PERSON TITLE: President **DATE:** 5/26/2021

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Janitorial Services - Price Sheets - BCJC West Building, Bridges 4 & 5 - Agreement 12 (CBE Reserve)

ITEM NO.	FACILITY LOCATION	Annual Frequency	Annual Process	Year 1 Unit Price	Year 1 Annual	Year 2 Unit Price	Year 2 Annual	Two Year Total
1	**BCJC West Building**	**12**	Basic Cleaning	$125,934.09	$1,511,209.08	$ 125,934.09	$1,511,209.08	$ 3,022,418.16
	Bridge 4 and Bridge 5	**12**	Restrooms	$ 11,316.63	$135,799.56	$ 11,316.63	$135,799.56	$ 271,599.12
	201 SE 6 Street	**12**	Floors	$ 22,693.94	$272,327.28	$ 22,693.94	$272,327.28	$ 544,654.56
	Fort Lauderdale, Florida 33301	**Hourly**	Porter (325Hrs./Month)	$ 25.13	$ 98,007.00	$ 25.13	$ 98,007.00	$ 196,014.00
		34,050	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 1,702.50	$ 0.05	$ 1,702.50	$ 3,405.00
		1	Windows	$ 2,513.00	$ 2,513.00	$ 2,513.00	$ 2,513.00	$ 5,026.00
		1	Air Quality	$ 31,346.98	$ 31,346.98	$ 31,346.98	$ 31,346.98	$ 62,693.96
		12	Cleaning Supplies	$ 6,081.94	$ 72,983.28	$ 6,081.94	$ 72,983.28	$ 145,966.56
		12	Paper Products	$ 7,602.43	$ 91,229.16	$ 7,602.43	$ 91,229.16	$ 182,458.32
		34,050	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 2,043.00	$ 0.06	$ 2,043.00	$ 4,086.00
		34,050	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 1,362.00	$ 0.04	$ 1,362.00	$ 2,724.00
			Total		$2,220,522.84		$2,220,522.84	$ 4,441,045.68
	Total (1) - Summary, all sites				$2,220,522.84		$2,220,522.84	$ 4,441,045.68

		Per Hour	Annual	Per Hour	Annual	2 years
Additional Labor:						
Project Supervisor	50 hrs.	$ 40.00	$ 2,000.00	$ 40.00	$ 2,000.00	$ 4,000.00
Site Supervisor	50 hrs.	$ 30.00	$ 1,500.00	$ 30.00	$ 1,500.00	$ 3,000.00
Full Time Service Crew	50 hrs.	$ 26.00	$ 1,300.00	$ 26.00	$ 1,300.00	$ 2,600.00
Part Time Service Crew	50 hrs.	$ 26.00	$ 1,300.00	$ 26.00	$ 1,300.00	$ 2,600.00
Porter Day/Night	50 hrs.	$ 26.00	$ 1,300.00	$ 26.00	$ 1,300.00	$ 2,600.00
Emergency Services Labor:						
Project Supervisor	50 hrs.	$ 45.00	$ 2,250.00	$ 45.00	$ 2,250.00	$ 4,500.00
Site Supervisor	50 hrs.	$ 35.00	$ 1,750.00	$ 35.00	$ 1,750.00	$ 3,500.00
Full Time Service Crew	50 hrs.	$ 30.00	$ 1,500.00	$ 30.00	$ 1,500.00	$ 3,000.00
Part Time Service Crew	50 hrs.	$ 30.00	$ 1,500.00	$ 30.00	$ 1,500.00	$ 3,000.00
Porter Day/Night	50 hrs.	$ 30.00	$ 1,500.00	$ 30.00	$ 1,500.00	$ 3,000.00
"Pass thru" (Services/Materials)			$ 1,000.00		$ 1,000.00	$ 2,000.00
	Total (2)		$16,900.00		$16,900.00	$ 33,800.00

Grand Total - Whole Group	$2,237,422.84	$2,237,422.84	$ 4,474,845.68
(Total 1 + Total 2)			

NOTE: IT IS AGREED THAT THE MINIMUM WAGE TO BE PAID TO ALL EMPLOYEES, REGARDLESS OF THE NUMBER OF HOURS WORKED, WILL BE THE CURRENT BROWARD COUNTY LIVING WAGE.

YES	X	**Agree to the above statement.**
NO		**Disagree to the above statement.**

NAME OF COMPANY: McKenzie Cleaning Company Inc

AUTHORIZED PERSON NAME: Terriann McKenzie

AUTHORIZED SIGNATURE: Terriann McKenzie

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All buildings listed in the group must be priced for this proposal sheet to be determined responsive.

AUTHORIZED PERSON TITLE: President **DATE:** 5/26/2021

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Janitorial Services - Price Sheets - Port Everglades - Agreement 13 (CBE Reserve)

ITEM NO.	FACILITY LOCATION	Annual Frequency	Annual Process	Year 1 Unit Price	Year 1 Annual	Year 2 Unit Price	Year 2 Annual	*Two Year Total*
1	1801 SE 20th Street Ft. Lauderdale	12	Restrooms	$ 438.36	$ 5,260.32	$ 438.36	$ 5,260.32	$ 10,520.64
		Hourly	Porter (120Hrs./Month)	**$ 25.13**	**$ 36,187.20**	$ 25.13	**$ 36,187.20**	$ 72,374.40
		12	Cleaning Supplies	$ 15.66	$ 187.92	$ 15.66	$ 187.92	$ 375.84
		12	Paper Products	$ 22.38	$ 268.56	$ 22.38	$ 268.56	$ 537.12
		395	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 23.70	$ 0.06	$ 23.70	$ 47.40
		395	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 15.80	$ 0.04	$ 15.80	$ 31.60
			Total		$ 41,943.50		$ 41,943.50	$ 83,887.00
2	1800 SE 18th Street Ft. Lauderdale	12	Restrooms	$ 328.77	$ 3,945.24	$ 328.77	$ 3,945.24	$ 7,890.48
		Hourly	Porter (90Hrs./Month)	**$ 25.13**	**$ 27,140.40**	$ 25.13	**$ 27,140.40**	$ 54,280.80
		12	Cleaning Supplies	$ 29.58	$ 354.96	$ 29.58	$ 354.96	$ 709.92
		12	Paper Products	$ 42.26	$ 507.12	$ 42.26	$ 507.12	$ 1,014.24
		746	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 44.76	$ 0.06	$ 44.76	$ 89.52
		746	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 29.84	$ 0.04	$ 29.84	$ 59.68
			Total		$ 32,022.32		$ 32,022.32	$ 64,044.64
3	1800 SE 18th Street Garage Ft. Lauderdale	12	Restrooms	$ 94.92	$ 1,139.04	$ 94.92	$ 1,139.04	$ 2,278.08
		Hourly	Porter (30Hrs./Month)	**$ 25.13**	**$ 9,046.80**	$ 25.13	**$ 9,046.80**	$ 18,093.60
		12	Cleaning Supplies	$10.00	$ 120.00	$ 10.00	$ 120.00	$ 240.00
		12	Paper Products	$ 15.00	$ 180.00	$ 15.00	$ 180.00	$ 360.00
		357	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 21.42	$ 0.06	$ 21.42	$ 42.84
		357	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 14.28	$ 0.04	$ 14.28	$ 28.56
			Total		$ 10,521.54		$ 10,521.54	$ 21,043.08
4	Check point 3 (Restroom Only)	12	Restrooms	$ 109.59	$ 1,315.08	$ 109.59	$ 1,315.08	$ 2,630.16
		Hourly	Porter (30Hrs./Month)	**$ 25.13**	**$ 9,046.80**	$ 25.13	**$ 9,046.80**	$ 18,093.60
		12	Cleaning Supplies	$ 1.63	$ 19.56	$ 1.63	$ 19.56	$ 39.12
		12	Paper Products	$ 2.32	$ 27.84	$ 2.32	$ 27.84	$ 55.68
		41	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 2.46	$ 0.06	$ 2.46	$ 4.92
		41	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 1.64	$ 0.04	$ 1.64	$ 3.28
			Total		$ 10,413.38		$ 10,413.38	$ 20,826.76
5	Check point 3 - Booth	12	Restrooms	$ 94.92	$ 1,139.04	$ 94.92	$ 1,139.04	$ 2,278.08
		Hourly	Porter (30Hrs./Month)	**$ 25.13**	**$ 9,046.80**	$ 25.13	**$ 9,046.80**	$ 18,093.60
		12	Cleaning Supplies	$ 0.10	$ 1.14	$ 0.10	$ 1.14	$ 2.28
		12	Paper Products	$ 1.36	$ 16.32	$ 1.36	$ 16.32	$ 32.64
		24	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 1.44	$ 0.06	$ 1.44	$ 2.88
		24	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 0.96	$ 0.04	$ 0.96	$ 1.92
			Total		$ 10,205.70		$ 10,205.70	$ 20,411.40

Janitorial Services - Price Sheets - Port Everglades - Agreement 13 (CBE Reserve)

6	Check point 2 (Restroom Only)	12	Restrooms	$ 109.59	$ 1,315.08	$ 109.59	$ 1,315.08	$ 2,630.16
		Hourly	Porter (30Hrs./Month)	**$ 25.13**	**$ 9,046.80**	$ 25.13	**$ 9,046.80**	$ 18,093.60
		12	Cleaning Supplies	$ 1.63	$ 19.56	$ 1.63	$ 19.56	$ 39.12
		12	Paper Products	$ 2.32	$ 27.84	$ 2.32	$ 27.84	$ 55.68
		41	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 2.46	$ 0.06	$ 2.46	$ 4.92
		41	Disinfection (SQ. FT.)	$ 0.04	$ 1.64	$ 0.04	$ 1.64	$ 3.28
			Total		$ 10,413.38		$ 10,413.38	$ 20,826.76
7	Check point 2 - Booth	12	Restrooms	$ 94.92	$ 1,139.04	$ 94.92	$ 1,139.04	$ 2,278.08
		Hourly	Porter (30Hrs./Month)	**$ 25.13**	**$ 9,046.80**	$ 25.13	**$ 9,046.80**	$ 18,093.60
		12	Cleaning Supplies	$ 0.10	$ 1.14	$ 0.10	$ 1.14	$ 2.28
		12	Paper Products	$ 1.36	$ 16.32	$ 1.36	$ 16.32	$ 32.64
		24	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 1.44	$ 0.06	$ 1.44	$ 2.88
		24	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 0.96	$ 0.04	$ 0.96	$ 1.92
			Total		$ 10,205.70		$ 10,205.70	$ 20,411.40

ITEM NO.	FACILITY LOCATION	Annual Frequency	Annual Process	Unit Price	Annual	Unit Price	Annual	*Two Year Total*
8	1900 SE 23rd Street, Fort Lauderdale	12	Restrooms	$ 109.59	$ 1,315.08	$ 109.59	$ 1,315.08	$ 2,630.16
		Hourly	Porter (30Hrs./Month)	**$ 25.13**	**$ 9,046.80**	$ 25.13	**$ 9,046.80**	$ 18,093.60
		12	Cleaning Supplies	$ 38.74	$ 464.88	$ 38.74	$ 464.88	$ 929.76
		12	Paper Products	$ 7.02	$ 84.24	$ 7.02	$ 84.24	$ 168.48
		124	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 7.44	$ 0.06	$ 7.44	$ 14.88
		124	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 4.96	$ 0.04	$ 4.96	$ 9.92
			Total		$ 10,923.40		$ 10,923.40	$ 21,846.80
9	Berth 8 (Restroom Only)	12	Restrooms	$ 109.62	$ 1,315.44	$ 109.62	$ 1,315.44	$ 2,630.88
		Hourly	Porter (30Hrs./Month)	**$ 25.13**	**$ 9,046.80**	$ 25.13	**$ 9,046.80**	$ 18,093.60
		12	Cleaning Supplies	$ 6.82	$ 81.84	$ 6.82	$ 81.84	$ 163.68
		12	Paper Products	$ 9.74	$ 116.88	$ 9.74	$ 116.88	$ 233.76
		172	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 10.32	$ 0.06	$ 10.32	$ 20.64
		172	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 6.88	$ 0.04	$ 6.88	$ 13.76
			Total		$ 10,578.16		$ 10,578.16	$ 21,156.32
10	Berth 13 (Restroom Only)	12	Restrooms	$ 109.59	$ 1,315.08	$ 109.59	$ 1,315.08	$ 2,630.16
		Hourly	Porter (30Hrs./Month)	**$ 25.13**	**$ 9,046.80**	$ 25.13	**$ 9,046.80**	$ 18,093.60
		12	Cleaning Supplies	$ 3.97	$ 47.64	$ 3.97	$ 47.64	$ 95.28
		12	Paper Products	$ 5.67	$ 68.04	$ 5.67	$ 68.04	$ 136.08
		100	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 6.00	$ 0.06	$ 6.00	$ 12.00
		100	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 4.00	$ 0.04	$ 4.00	$ 8.00
			Total		$ 10,487.56		$ 10,487.56	$ 20,975.12

Janitorial Services - Price Sheets - Port Everglades - Agreement 13 (CBE Reserve)

11	Gate 13 (Restroom Only)	12	Restrooms	$ 109.59	$ 1,315.08	$ 109.59	$ 1,315.08	$ 2,630.16
		Hourly	Porter (30Hrs./Month)	**$ 25.13**	**$ 9,046.80**	$ 25.13	**$ 9,046.80**	$ 18,093.60
		12	Cleaning Supplies	$ 1.63	$ 19.56	$ 1.63	$ 19.56	$ 39.12
		12	Paper Products	$ 2.32	$ 27.84	$ 2.32	$ 27.84	$ 55.68
		41	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 2.46	$ 0.06	$ 2.46	$ 4.92
		41	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 1.64	$ 0.04	$ 1.64	$ 3.28
			Total		$ 10,413.38		$ 10,413.38	$ 20,826.76
12	Gate 13 - Booth	12	Restrooms	$ 474.60	$ 5,695.20	$ 474.60	$ 5,695.20	$ 11,390.40
		Hourly	Porter (30Hrs./Month)	**$ 25.13**	**$ 9,046.80**	$ 25.13	**$ 9,046.80**	$ 18,093.60
		12	Cleaning Supplies	$ 1.00	$ 12.00	$ 1.00	$ 12.00	$ 24.00
		12	Paper Products	$ 1.36	$ 16.32	$ 1.36	$ 16.32	$ 32.64
		24	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 1.44	$ 0.06	$ 1.44	$ 2.88
		24	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 0.96	$ 0.04	$ 0.96	$ 1.92
			Total		$ 14,772.72		$ 14,772.72	$ 29,545.44
13	1900 SE 32nd Street, Fort Lauderdale	12	Restrooms	$ 453.04	$ 5,436.48	$ 453.04	$ 5,436.48	$ 10,872.96
		Hourly	Porter (150Hrs./Month)	**$ 25.13**	**$ 45,234.00**	$ 25.13	**$ 45,234.00**	$ 90,468.00
		12	Cleaning Supplies	$ 38.74	$ 464.88	$ 38.74	$ 464.88	$ 929.76
		12	Paper Products	$ 55.35	$ 664.20	$ 55.35	$ 664.20	$ 1,328.40
		977	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 58.62	$ 0.06	$ 58.62	$ 117.24
		977	Disinfection (SQ. FT.)	$ 0.04	$ 39.08	$ 0.04	$ 39.08	$ 78.16
			Total		$ 51,897.26		$ 51,897.26	$ 103,794.52

ITEM NO.	FACILITY LOCATION	**Annual Frequency**	**Annual Process**	**Unit Price**	**Annual**	**Unit Price**	**Annual**	***Two Year Total***
14	2019 Eller Drive, Fort Lauderdale	12	Restrooms	$ 153.60	$ 1,843.20	$ 153.60	$ 1,843.20	$ 3,686.40
		Hourly	Porter (120Hrs./Month)	**$ 25.13**	**$ 36,187.20**	$ 25.13	**$ 36,187.20**	$ 72,374.40
		12	Cleaning Supplies	$ 54.01	$ 648.12	$ 54.01	$ 648.12	$ 1,296.24
		12	Paper Products	$ 77.16	$ 925.92	$ 77.16	$ 925.92	$ 1,851.84
		1362	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 81.72	$ 0.06	$ 81.72	$ 163.44
		1362	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 54.48	$ 0.04	$ 54.48	$ 108.96
			Total		$ 39,740.64		$ 39,740.64	$ 79,481.28
15	2021 Eller Drive, Fort Lauderdale	12	Restrooms	$ 109.59	$ 1,315.08	$ 109.59	$ 1,315.08	$ 2,630.16
		Hourly	Porter (30Hrs./Month)	**$ 25.13**	**$ 9,046.80**	$ 25.13	**$ 9,046.80**	$ 18,093.60
		12	Cleaning Supplies	$ 17.17	$ 206.04	$ 17.17	$ 206.04	$ 412.08
		12	Paper Products	$ 24.53	$ 294.36	$ 24.53	$ 294.36	$ 588.72
		433	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 25.98	$ 0.06	$ 25.98	$ 51.96
		433	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 17.32	$ 0.04	$ 17.32	$ 34.64
			Total		$ 10,905.58		$ 10,905.58	$ 21,811.16

Janitorial Services - Price Sheets - Port Everglades - Agreement 13 (CBE Reserve)

ITEM NO.	FACILITY LOCATION	Annual Frequency	Annual Process	Unit Price	Annual	Unit Price	Annual	*Two Year Total*
16	2025 Eller Drive, Fort Lauderdale	12	Restrooms	$ 109.59	$ 1,315.08	$ 109.59	$ 1,315.08	$ 2,630.16
		Hourly	Porter (30Hrs./Month)	**$ 25.13**	**$ 9,046.80**	$ 25.13	**$ 9,046.80**	$ 18,093.60
		12	Cleaning Supplies	$ 2.62	$ 31.44	$ 2.62	$ 31.44	$ 62.88
		12	Paper Products	$ 3.74	$ 44.88	$ 3.74	$ 44.88	$ 89.76
		66	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 3.96	$ 0.06	$ 3.96	$ 7.92
		66	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 2.64	$ 0.04	$ 2.64	$ 5.28
			Total		$ 10,444.80		$ 10,444.80	$ 20,889.60
17	2026A Eller Drive, Fort Lauderdale	12	Restrooms	$ 328.77	$ 3,945.24	$ 328.77	$ 3,945.24	$ 7,890.48
		Hourly	Porter (90Hrs./Month)	**$ 25.13**	**$ 27,140.40**	$ 25.13	**$ 27,140.40**	$ 54,280.80
		12	Cleaning Supplies	$ 14.24	$ 170.88	$ 14.24	$ 170.88	$ 341.76
		12	Paper Products	$ 20.34	$ 244.08	$ 20.34	$ 244.08	$ 488.16
		359	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 21.54	$ 0.06	$ 21.54	$ 43.08
		359	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 14.36	$ 0.04	$ 14.36	$ 28.72
			Total		$ 31,536.50		$ 31,536.50	$ 63,073.00
18	2026 Eller Drive, Fort Lauderdale	12	Restrooms	$ 328.77	$ 3,945.24	$ 328.77	$ 3,945.24	$ 7,890.48
		Hourly	Porter (90Hrs./Month)	**$ 25.13**	**$ 27,140.40**	$ 25.13	**$ 27,140.40**	$ 54,280.80
		12	Cleaning Supplies	$ 26.41	$ 316.92	$ 26.41	$ 316.92	$ 633.84
		12	Paper Products	$ 37.73	$ 452.76	$ 37.73	$ 452.76	$ 905.52
		666	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 39.96	$ 0.06	$ 39.96	$ 79.92
		666	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 26.64	$ 0.04	$ 26.64	$ 53.28
			Total		$ 31,921.92		$ 31,921.92	$ 63,843.84
19	2200 SE 35th Street, Fort Lauderdale	12	Restrooms	$ 219.18	$ 2,630.16	$ 219.18	$ 2,630.16	$ 5,260.32
		Hourly	Porter (60Hrs./Month)	**$ 25.13**	**$ 18,093.60**	$ 25.13	**$ 18,093.60**	$ 36,187.20
		12	Cleaning Supplies	$ 14.28	$ 171.36	$ 14.28	$ 171.36	$ 342.72
		12	Paper Products	$ 20.39	$ 244.68	$ 20.39	$ 244.68	$ 489.36
		360	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 21.60	$ 0.06	$ 21.60	$ 43.20
		360	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 14.40	$ 0.04	$ 14.40	$ 28.80
			Total		$ 21,175.80		$ 21,175.80	$ 42,351.60
20	Check point 1 (Restroom Only)	12	Restrooms	$ 109.59	$ 1,315.08	$ 109.59	$ 1,315.08	$ 2,630.16
		Hourly	Porter (30Hrs./Month)	**$ 25.13**	**$ 9,046.80**	$ 25.13	**$ 9,046.80**	$ 18,093.60
		12	Cleaning Supplies	$ 1.63	$ 19.56	$ 1.63	$ 19.56	$ 39.12
		12	Paper Products	$ 2.32	$ 27.84	$ 2.32	$ 27.84	$ 55.68
		41	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 2.46	$ 0.06	$ 2.46	$ 4.92
		41	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 1.64	$ 0.04	$ 1.64	$ 3.28
			Total		$ 10,413.38		$ 10,413.38	$ 20,826.76

Janitorial Services - Price Sheets - Port Everglades - Agreement 13 (CBE Reserve)

21	Check point 1 - Booth	12	Restrooms	$ 94.92	$ 1,139.04	$ 94.92	$ 1,139.04	$ 2,278.08
		Hourly	Porter (30Hrs./Month)	**$ 25.13**	**$ 9,046.80**	$ 25.13	**$ 9,046.80**	$ 18,093.60
		12	Cleaning Supplies	$ 1.00	$ 12.00	$ 1.00	$ 12.00	$ 24.00
		12	Paper Products	$ 1.36	$ 16.32	$ 1.36	$ 16.32	$ 32.64
		24	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 1.44	$ 0.06	$ 1.44	$ 2.88
		24	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 0.96	$ 0.04	$ 0.96	$ 1.92
			Total		$ 10,216.56		$ 10,216.56	$ 20,433.12
22	Check point 4 (Restroom Only)	12	Restrooms	$ 109.59	$ 1,315.08	$ 109.59	$ 1,315.08	$ 2,630.16
		Hourly	Porter (30Hrs./Month)	**$ 25.13**	**$ 9,046.80**	$ 25.13	**$ 9,046.80**	$ 18,093.60
		12	Cleaning Supplies	$ 1.63	$ 19.56	$ 1.63	$ 19.56	$ 39.12
		12	Paper Products	$ 2.32	$ 27.84	$ 2.32	$ 27.84	$ 55.68
		41	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 2.46	$ 0.06	$ 2.46	$ 4.92
		41	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 1.64	$ 0.04	$ 1.64	$ 3.28
			Total		$ 10,413.38		$ 10,413.38	$ 20,826.76
23	Check point 4 - Booth	12	Restrooms	$ 94.92	$ 1,139.04	$ 94.92	$ 1,139.04	$ 2,278.08
		Hourly	Porter (30Hrs./Month)	**$ 25.13**	**$ 9,046.80**	$ 25.13	**$ 9,046.80**	$ 18,093.60
		12	Cleaning Supplies	$ 1.00	$ 12.00	$ 1.00	$ 12.00	$ 24.00
		12	Paper Products	$ 1.36	$ 16.32	$ 1.36	$ 16.32	$ 32.64
		24	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 1.44	$ 0.06	$ 1.44	$ 2.88
		24	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 0.96	$ 0.04	$ 0.96	$ 1.92
			Total		$ 10,216.56		$ 10,216.56	$ 20,433.12
24	Crane- 2050 SE 42nd ST. Ft. Laud	12	Restrooms	$ 438.36	$ 5,260.32	$ 438.36	$ 5,260.32	$ 10,520.64
		Hourly	Porter (120Hrs./Month)	**$ 25.13**	**$ 36,187.20**	$ 25.13	**$ 36,187.20**	$ 72,374.40
		12	Cleaning Supplies	$ 20.62	$ 247.44	$ 20.62	$ 247.44	$ 494.88
		12	Paper Products	$ 29.46	$ 353.52	$ 29.46	$ 353.52	$ 707.04
		520	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 31.20	$ 0.06	$ 31.20	$ 62.40
		520	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 20.80	$ 0.04	$ 20.80	$ 41.60
			Total		$ 42,100.48		$ 42,100.48	$ 84,200.96
25	Sally Port (Booth)	12	Restrooms	$ 94.92	$ 1,139.04	$ 94.92	$ 1,139.04	$ 2,278.08
		Hourly	Porter (30Hrs./Month)	**$ 25.13**	**$ 9,046.80**	$ 25.13	**$ 9,046.80**	$ 18,093.60
		12	Cleaning Supplies	$ 1.00	$ 12.00	$ 1.00	$ 12.00	$ 24.00
		12	Paper Products	$ 1.36	$ 16.32	$ 1.36	$ 16.32	$ 32.64
		24	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 1.44	$ 0.06	$ 1.44	$ 2.88
		24	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 0.96	$ 0.04	$ 0.96	$ 1.92
			Total		$ 10,216.56		$ 10,216.56	$ 20,433.12

Janitorial Services - Price Sheets - Port Everglades - Agreement 13 (CBE Reserve)

26	Gate 32 (Booth)	12	Restrooms	$ 94.92	$ 1,139.04	$ 94.92	$ 1,139.04	$	2,278.08
		Hourly	Porter (30Hrs./Month)	**$ 25.13**	**$ 9,046.80**	$ 25.13	**$ 9,046.80**	$	18,093.60
		12	Cleaning Supplies	$ 1.00	$ 12.00	$ 1.00	$ 12.00	$	24.00
		12	Paper Products	$ 1.36	$ 16.32	$ 1.36	$ 16.32	$	32.64
		24	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 1.44	$ 0.06	$ 1.44	$	2.88
		24	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 0.96	$ 0.04	$ 0.96	$	1.92
			Total		$ 10,216.56		$ 10,216.56	$	20,433.12
			Total (1) - Summary, all sites		$ 484,316.72		$ 484,316.72	$	968,633.44

FACILITY LOCATION	**Annual Frequency**	**Annual Process**	**Unit Price Per Hour**	**Annual**	**Unit Price Per Hour**	**Annual**	***Two Year Total*** **2 years**
Additional Labor:							
Project Supervisor		50 hrs.	$ 40.00	$ 2,000.00	$ 40.00	$ 2,000.00	$ 4,000.00
Site Supervisor		50 hrs.	$ 30.00	$ 1,500.00	$ 30.00	$ 1,500.00	$ 3,000.00
Full Time Service Crew		50 hrs.	$ 26.00	$ 1,300.00	$ 26.00	$ 1,300.00	$ 2,600.00
Part Time Service Crew		50 hrs.	$ 26.00	$ 1,300.00	$ 26.00	$ 1,300.00	$ 2,600.00
Porter Day/Night		50 hrs.	$ 26.00	$ 1,300.00	$ 26.00	$ 1,300.00	$ 2,600.00
Emergency Services Labor:							
Project Supervisor		50 hrs.	$ 45.00	$ 2,250.00	$ 45.00	$ 2,250.00	$ 4,500.00
Site Supervisor		50 hrs.	$ 35.00	$ 1,750.00	$ 35.00	$ 1,750.00	$ 3,500.00
Full Time Service Crew		50 hrs.	$ 30.00	$ 1,500.00	$ 30.00	$ 1,500.00	$ 3,000.00
Part Time Service Crew		50 hrs.	$ 30.00	$ 1,500.00	$ 30.00	$ 1,500.00	$ 3,000.00
Porter Day/Night		50 hrs.	$ 30.00	$ 1,500.00	$ 30.00	$ 1,500.00	$ 3,000.00
"Pass thru" (Services/Materials)				$ 1,000.00		$ 1,000.00	$ 2,000.00
		Total (2)		$ 16,900.00		$ 16,900.00	$ 33,800.00

Grand Total - Whole Group (Total 1 + Total 2)		$ 501,216.72	$ 501,216.72	$ 1,002,433.44

NOTE: IT IS AGREED THAT THE MINIMUM WAGE TO BE PAID TO ALL EMPLOYEES, REGARDLESS OF THE NUMBER OF HOURS WORKED, WILL BE THE CURRENT BROWARD COUNTY LIVING WAGE.

YES	X	**Agree to the above statement.**
NO		**Disagree to the above statement.**

NAME OF COMPANY: **McKenzie Cleaning Company Inc**

AUTHORIZED PERSON NAME: **Terriann McKenzie**

AUTHORIZED SIGNATURE: Terriann Mckenzie

AUTHORIZED SIGNATURE: Terriann Mckenzie

By signing this proposal sheet, your firm is agreeing to the terms and conditions of the invitation for proposal.

All buildings listed in the group must be priced for this proposal sheet to be determined responsive.

AUTHORIZED PERSON TITLE: **President** **DATE: 5/26/2021**

THIS SHEET MUST BE SIGNED AND MUST NOT BE ALTERED OR REVISED.
ANY REVISION TO THIS SHEET MAY RENDER THE PROPOSAL NON-RESPONSIVE.

Janitorial Services - Price Sheets - 911 Call Centers - Agreement 14 (CBE Reserve)

ITEM NO.	FACILITY LOCATION	Annual Frequency	Annual Process	Year 1 Unit Price	Year 1 Annual	Year 2 Unit Price	Year 2 Annual	*Two Year Total*
1	**North Regional Dispatch Center** **4900 Copans Rd, 2nd Fl** **Coconut Creek 33066**	~~12~~	~~Basic Cleaning~~		~~$ -~~		~~$ -~~	~~$ -~~
		~~12~~	~~Restrooms~~		~~$ -~~		~~$ -~~	~~$ -~~
		~~12~~	~~Floors~~		~~$ -~~		~~$ -~~	~~$ -~~
		Hourly	Porter (325Hrs./Month)	**$ 25.13**	$98,007.00	$ 25.13	$98,007.00	$ 196,014.00
		~~3,752~~	~~Pressure Cleaning (SQ. FT.)~~		~~$ -~~		~~$ -~~	~~$ -~~
		~~1~~	~~Windows~~		~~$ -~~		~~$ -~~	~~$ -~~
		3	Air Quality	$6,227.27	$18,681.81	$ 6,227.27	$18,681.81	$ 37,363.62
		12	Cleaning Supplies	$ 100.00	$1,200.00	$ 100.00	$1,200.00	$ 2,400.00
		12	Paper Products	$ 150.00	$1,800.00	$ 150.00	$1,800.00	$ 3,600.00
		3,752	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 225.12	$ 0.06	$ 225.12	$ 450.24
		3,752	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 150.08	$ 0.04	$ 150.08	$ 300.16
			Total		$120,064.01		$120,064.01	$ 240,128.02
2	**South Regional Dispatch Center** **6057 SW 198 Terrace Pembroke Pines** **33332**	~~12~~	~~Basic Cleaning~~		~~$ -~~		~~$ -~~	~~$ -~~
		~~12~~	~~Restrooms~~		~~$ -~~		~~$ -~~	~~$ -~~
		~~12~~	~~Floors~~		~~$ -~~		~~$ -~~	~~$ -~~
		Hourly	Porter (325Hrs./Month)	**$ 25.13**	$98,007.00	$ 25.13	$98,007.00	$ 196,014.00
		~~2,323~~	~~Pressure Cleaning (SQ. FT.)~~		~~$ -~~		~~$ -~~	~~$ -~~
		~~1~~	~~Windows~~		~~$ -~~		~~$ -~~	~~$ -~~
		3	Air Quality	$6,227.27	$18,681.81	$ 6,227.27	$18,681.81	$ 37,363.62
		12	Cleaning Supplies	$ 100.00	$1,200.00	$ 100.00	$1,200.00	$ 2,400.00
		12	Paper Products	$ 150.00	$1,800.00	$ 150.00	$1,800.00	$ 3,600.00
		2,323	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 139.38	$ 0.06	$ 139.38	$ 278.76
		2,323	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 92.92	$ 0.04	$ 92.92	$ 185.84
			Total		$119,921.11		$119,921.11	$ 239,842.22
3	**Central Regional Dispatch Center** **10440 W Oakland Park Bld** **Sunrise 33351**	~~12~~	~~Basic Cleaning~~		~~$ -~~		~~$ -~~	~~$ -~~
		~~12~~	~~Restrooms~~		~~$ -~~		~~$ -~~	~~$ -~~
		~~12~~	~~Floors~~		~~$ -~~		~~$ -~~	~~$ -~~
		Hourly	Porter (325Hrs./Month)	**$ 25.13**	$98,007.00	$ 25.13	$98,007.00	$ 196,014.00
		~~4,464~~	~~Pressure Cleaning (SQ. FT.)~~		~~$ -~~		~~$ -~~	~~$ -~~
		~~1~~	~~Windows~~		~~$ -~~		~~$ -~~	~~$ -~~
		3	Air Quality	$6,227.27	$18,681.81	$ 6,227.27	$18,681.81	$ 37,363.62
		12	Cleaning Supplies	$ 100.00	$1,200.00	$ 100.00	$1,200.00	$ 2,400.00
		12	Paper Products	$ 150.00	$1,800.00	$ 150.00	$1,800.00	$ 3,600.00
		4,464	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 267.84	$ 0.06	$ 267.84	$ 535.68
		4,464	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 178.56	$ 0.04	$ 178.56	$ 357.12
			Total		$120,135.21		$120,135.21	$ 240,270.42
	Total (1) - Summary, all sites				$360,120.33	$ -	$360,120.33	$ 720,240.66

Janitorial Services - Price Sheets - 911 Call Centers - Agreement 14 (CBE Reserve)

ITEM NO.	FACILITY LOCATION	Annual Frequency	Annual Process	Unit Price Per Hour	Annual Annual	Unit Price Per Hour	Annual Annual	Two Year Total 2 years
	Additional Labor:							
	Project Supervisor	50 hrs.		$ 40.00	$2,000.00	$ 40.00	$2,000.00	$ 4,000.00
	Site Supervisor	50 hrs.		$ 30.00	$1,500.00	$ 30.00	$1,500.00	$ 3,000.00
	Full Time Service Crew	50 hrs.		$ 26.00	$1,300.00	$ 26.00	$1,300.00	$ 2,600.00
	Part Time Service Crew	50 hrs.		$ 26.00	$1,300.00	$ 26.00	$1,300.00	$ 2,600.00
	Porter Day/Night	50 hrs.		$ 26.00	$1,300.00	$ 26.00	$1,300.00	$ 2,600.00
	Emergency Services Labor:							
	Project Supervisor	50 hrs.		$ 45.00	$2,250.00	$ 45.00	$2,250.00	$ 4,500.00
	Site Supervisor	50 hrs.		$ 35.00	$1,750.00	$ 35.00	$1,750.00	$ 3,500.00
	Full Time Service Crew	50 hrs.		$ 30.00	$1,500.00	$ 30.00	$1,500.00	$ 3,000.00
	Part Time Service Crew	50 hrs.		$ 30.00	$1,500.00	$ 30.00	$1,500.00	$ 3,000.00
	Porter Day/Night	50 hrs.		$ 30.00	$1,500.00	$ 30.00	$1,500.00	$ 3,000.00
	"Pass thru" (Services/Materials)		$1,000.00		$ 1,000.00		$1,000.00	$ 2,000.00
		Total Group 2			$16,900.00		$16,900.00	$ 33,800.00

Grand Total - Whole Group (Total 1 + Total 2)	$377,020.33	$ -	$377,020.33	$ 754,040.66

NOTE: IT IS AGREED THAT THE MINIMUM WAGE TO BE PAID TO ALL EMPLOYEES,
REGARDLESS OF THE NUMBER OF HOURS WORKED,
WILL BE THE CURRENT BROWARD COUNTY LIVING WAGE.

YES	X	Agree to the above statement.
NO		Disagree to the above statement.

NAME OF COMPANY: **McKenzie Cleaning Company Inc**

AUTHORIZED PERSON NAME: **Terriann McKenzie**

AUTHORIZED SIGNATURE: Terriann McKenzie

By signing this proposal sheet, your firm is agreeing to the terms and conditions of the invitation for proposal.

All buildings listed in the group must be priced for this proposal sheet to be determined responsive.

AUTHORIZED PERSON TITLE: President

DATE: 5/26/2021

THIS SHEET MUST BE SIGNED AND MUST NOT BE ALTERED OR REVISED.
ANY REVISION TO THIS SHEET MAY RENDER THE PROPOSAL NON-RESPONSIVE.

Janitorial Services - Price Sheets - Branch Libraries - Agreement 1 (CBE Reserve)

Item No.	FACILITY LOCATION	Annual Frequency	Annual Process	Year 1 Unit Price	Year 1 Annual	Year 2 Unit Price	Year 2 Annual	Two Year Total
1	**AFRICAN AMR. LIB. CULTURAL CT.**	12	Basic Cleaning	$11,434.88	$ 137,218.56	$ 11,434.88	$ 137,218.56	$ 274,437.12
	2680 N.W 6TH STREET	12	Restrooms	$1,032.88	$ 12,394.56	$ 1,032.88	$ 12,394.56	$ 24,789.12
	FT. LAUDERDALE, FL. 33311	12	Floors	$2,075.76	$ 24,909.12	$ 2,075.76	$ 24,909.12	$ 49,818.24
		Hourly	Porter (373Hrs./Month)	$ 25.13	$ 112,481.88	$ 25.13	$ 112,481.88	$ 224,963.76
		30,075	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 1,503.75	$ 0.05	$ 1,503.75	$ 3,007.50
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$ 1,524.00
		1	Air Quality	$3,001.09	$ 3,001.09	$ 3,001.09	$ 3,001.09	$ 6,002.18
		12	Cleaning Supplies	$ 545.20	$ 6,542.40	$ 545.20	$ 6,542.40	$ 13,084.80
		12	Paper Products	$ 681.50	$ 8,178.00	$ 681.50	$ 8,178.00	$ 16,356.00
		30,075	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 1,804.50	$ 0.06	$ 1,804.50	$ 3,609.00
		30,075	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 1,203.00	$ 0.04	$ 1,203.00	$ 2,406.00
			Total		$ 309,998.86		$ 309,998.86	$ 619,997.72
2	**BEACH BRANCH**	12	Basic Cleaning	$ 551.61	$ 6,619.32	$ 551.61	$ 6,619.32	$ 13,238.64
	221 POMPANO BEACH BLVD	12	Restrooms	$ 50.02	$ 600.24	$ 50.02	$ 600.24	$ 1,200.48
	POMPANO BEACH, FL 33062	12	Floors	$ 100.04	$ 1,200.48	$ 100.04	$ 1,200.48	$ 2,400.96
		3,000	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 150.00	$ 0.05	$ 150.00	$ 300.00
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$ 1,524.00
		1	Air Quality	$ 300.11	$ 300.11	$ 300.11	$ 300.11	$ 600.22
		12	Cleaning Supplies	$ 27.19	$ 326.28	$ 27.19	$ 326.28	$ 652.56
		12	Paper Products	$ 33.99	$ 407.88	$ 33.99	$ 407.88	$ 815.76
		3000	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 180.00	$ 0.06	$ 180.00	$ 360.00
		3,000	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 120.00	$ 0.04	$ 120.00	$ 240.00
			Total		$ 10,666.31		$ 10,666.31	$ 21,332.62
3	**TYRONE BRYANT BRANCH**	12	Basic Cleaning	$1,494.44	$ 17,933.28	$ 1,494.44	$ 17,933.28	$ 35,866.56
	2230 N.W 21ST AVENUE	12	Restrooms	$ 135.05	$ 1,620.60	$ 135.05	$ 1,620.60	$ 3,241.20
	FORT LAUDERDALE, FL 33311	12	Floors	$ 275.10	$ 3,301.20	$ 275.10	$ 3,301.20	$ 6,602.40
		10,000	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 500.00	$ 0.05	$ 500.00	$ 1,000.00
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$ 1,524.00
		1	Air Quality	$ 600.22	$ 600.22	$ 600.22	$ 600.22	$ 1,200.44
		12	Cleaning Supplies	$ 90.64	$ 1,087.68	$ 90.64	$ 1,087.68	$ 2,175.36
		12	Paper Products	$ 113.30	$ 1,359.60	$ 113.30	$ 1,359.60	$ 2,719.20
		10,000	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 600.00	$ 0.06	$ 600.00	$ 1,200.00
		10,000	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 400.00	$ 0.04	$ 400.00	$ 800.00
			Total		$ 28,164.58		$ 28,164.58	$ 56,329.16

ITEM NO.	FACILITY LOCATION	Annual Frequency	Annual Process	Year 1 Unit Price	Year 1 Annual	Year 2 Unit Price	Year 2 Annual	Two Year Total
4	**FT. LAUDERDALE BRANCH**	12	Basic Cleaning	$2,824.25	$ 33,891.00	$ 2,824.25	$ 33,891.00	$ 67,782.00
	1300 E. SUNRISE BLVD	12	Restrooms	$ 255.09	$ 3,061.08	$ 255.09	$ 3,061.08	$ 6,122.16
	FORT LAUDERDALE, FL33304	12	Floors	$ 500.18	$ 6,002.16	$ 500.18	$ 6,002.16	$ 12,004.32
		20,000	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 1,000.00	$ 0.05	$ 1,000.00	$ 2,000.00
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$ 1,524.00
		1	Air Quality	$ 900.33	$ 900.33	$ 900.33	$ 900.33	$ 1,800.66
		12	Cleaning Supplies	$ 181.28	$ 2,175.36	$ 181.28	$ 2,175.36	$ 4,350.72
		12	Paper Products	$ 226.60	$ 2,719.20	$ 226.60	$ 2,719.20	$ 5,438.40
		20,000	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 1,200.00	$ 0.06	$ 1,200.00	$ 2,400.00
		20,000	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 800.00	$ 0.04	$ 800.00	$ 1,600.00
			Total		$ 52,511.13		$ 52,511.13	$ 105,022.26

Janitorial Services - Price Sheets - Branch Libraries - Agreement 1 (CBE Reserve)

5	**J M COLLIER CITY BRANCH**	12	Basic Cleaning	$2,828.47	$ 33,941.64	$ 2,828.47	$ 33,941.64	$ 67,883.28
	2800 N.W 9TH COURT	12	Restrooms	$ 255.09	$ 3,061.08	$ 255.09	$ 3,061.08	$ 6,122.16
	POMPANO BEACH, FL 33069	12	Floors	$ 500.18	$ 6,002.16	$ 500.18	$ 6,002.16	$ 12,004.32
		16,584	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 829.20	$ 0.05	$ 829.20	$ 1,658.40
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$ 1,524.00
		1	Air Quality	$ 900.33	$ 900.33	$ 900.33	$ 900.33	$ 1,800.66
		12	Cleaning Supplies	$ 150.32	$ 1,803.84	$ 150.32	$ 1,803.84	$ 3,607.68
		12	Paper Products	$ 187.90	$ 2,254.80	$ 187.90	$ 2,254.80	$ 4,509.60
		16,584	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 995.04	$ 0.06	$ 995.04	$ 1,990.08
		16,584	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 663.36	$ 0.04	$ 663.36	$ 1,326.72
			Total		$ 51,213.45		$ 51,213.45	$ 102,426.90
6	**CENTURY PLAZA BRANCH**	12	Basic Cleaning	$2,050.29	$ 24,603.48	$ 2,050.29	$ 24,603.48	$ 49,206.96
	1856A W. HILLSBORO BLVD	12	Restrooms	$ 185.07	$ 2,220.84	$ 185.07	$ 2,220.84	$ 4,441.68
	DEERFIELD BEACH, FL 33442	12	Floors	$ 375.14	$ 4,501.68	$ 375.14	$ 4,501.68	$ 9,003.36
		11,682	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 584.10	$ 0.05	$ 584.10	$ 1,168.20
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$ 1,524.00
		1	Air Quality	$ 600.22	$ 600.22	$ 600.22	$ 600.22	$ 1,200.44
		12	Cleaning Supplies	$ 105.89	$ 1,270.68	$ 105.89	$ 1,270.68	$ 2,541.36
		12	Paper Products	$ 132.36	$ 1,588.32	$ 132.36	$ 1,588.32	$ 3,176.64
		11,682	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 700.92	$ 0.06	$ 700.92	$ 1,401.84
		11,682	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 467.28	$ 0.04	$ 467.28	$ 934.56
			Total		$ 37,299.52		$ 37,299.52	$ 74,599.04
7	**CARVER RANCHES BRANCH**	12	Basic Cleaning	$1,774.47	$ 21,293.64	$ 1,774.47	$ 21,293.64	$ 42,587.28
	4735 SW 18TH STREET	12	Restrooms	$ 160.06	$ 1,920.72	$ 160.06	$ 1,920.72	$ 3,841.44
	HOLLYWOOD, FL 33023	12	Floors	$ 325.12	$ 3,901.44	$ 325.12	$ 3,901.44	$ 7,802.88
		10,000	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 500.00	$ 0.05	$ 500.00	$ 1,000.00
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$ 1,524.00
		1	Air Quality	$ 600.22	$ 600.22	$ 600.22	$ 600.22	$ 1,200.44
		12	Cleaning Supplies	$ 90.64	$ 1,087.68	$ 90.64	$ 1,087.68	$ 2,175.36
		12	Paper Products	$ 113.30	$ 1,359.60	$ 113.30	$ 1,359.60	$ 2,719.20
		10,000	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 600.00	$ 0.06	$ 600.00	$ 1,200.00
		10,000	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 400.00	$ 0.04	$ 400.00	$ 800.00
			Total		$ 32,425.30		$ 32,425.30	$ 64,850.60

ITEM NO.	FACILITY LOCATION	Annual Frequency	Annual Process	Year 1 Unit Price	Year 1 Annual	Year 2 Unit Price	Year 2 Annual	*Two Year Total*
8	**DANIA BEACH PAUL DEMAIO BRANCH**	12	Basic Cleaning	$1,747.75	$ 20,973.00	$ 1,747.75	$ 20,973.00	$ 41,946.00
	1 PARK AVENUE EAST	12	Restrooms	$ 157.56	$ 1,890.72	$ 157.56	$ 1,890.72	$ 3,781.44
	DANIA, FL 33004	12	Floors	$ 325.12	$ 3,901.44	$ 325.12	$ 3,901.44	$ 7,802.88
		12,000	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 600.00	$ 0.05	$ 600.00	$ 1,200.00
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$ 1,524.00
		1	Air Quality	$ 600.22	$ 600.22	$ 600.22	$ 600.22	$ 1,200.44
		12	Cleaning Supplies	$ 108.77	$ 1,305.24	$ 108.77	$ 1,305.24	$ 2,610.48
		12	Paper Products	$ 135.96	$ 1,631.52	$ 135.96	$ 1,631.52	$ 3,263.04
		12,000	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 720.00	$ 0.06	$ 720.00	$ 1,440.00
		12,000	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 480.00	$ 0.04	$ 480.00	$ 960.00
			Total		$ 32,864.14		$ 32,864.14	$ 65,728.28

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9	**DEERFIELD BEACH BRANCH**	12	Basic Cleaning	$2,601.90	$ 31,222.80	$ 2,601.90	$ 31,222.80	$	62,445.60
	837 E. HILLSBORO BOULEVARD	12	Restrooms	$ 235.09	$ 2,821.08	$ 235.09	$ 2,821.08	$	5,642.16
	DEERFIELD BEACH, FL 33441	12	Floors	$ 475.17	$ 5,702.04	$ 475.17	$ 5,702.04	$	11,404.08
		15,120	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 756.00	$ 0.05	$ 756.00	$	1,512.00
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$	1,524.00
		1	Air Quality	$ 900.33	$ 900.33	$ 900.33	$ 900.33	$	1,800.66
		12	Cleaning Supplies	$ 137.05	$ 1,644.60	$ 137.05	$ 1,644.60	$	3,289.20
		12	Paper Products	$ 171.31	$ 2,055.72	$ 171.31	$ 2,055.72	$	4,111.44
		15,120	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 907.20	$ 0.06	$ 907.20	$	1,814.40
		15,120	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 604.80	$ 0.04	$ 604.80	$	1,209.60
			Total		$ 47,376.57		$ 47,376.57	$	94,753.14
10	**DAVIE COOPER CITY**	12	Basic Cleaning	$1,774.47	$ 21,293.64	$ 1,774.47	$ 21,293.64	$	42,587.28
	4600 S.W 82ND AVE	12	Restrooms	$ 160.06	$ 1,920.72	$ 160.06	$ 1,920.72	$	3,841.44
	DAVIE FL, 33328	12	Floors	$ 325.12	$ 3,901.44	$ 325.12	$ 3,901.44	$	7,802.88
		10,000	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 500.00	$ 0.05	$ 500.00	$	1,000.00
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$	1,524.00
		1	Air Quality	$ 600.22	$ 600.22	$ 600.22	$ 600.22	$	1,200.44
		12	Cleaning Supplies	$ 90.64	$ 1,087.68	$ 90.64	$ 1,087.68	$	2,175.36
		12	Paper Products	$ 113.30	$ 1,359.60	$ 113.30	$ 1,359.60	$	2,719.20
		10,000	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 600.00	$ 0.06	$ 600.00	$	1,200.00
		10,000	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 400.00	$ 0.04	$ 400.00	$	800.00
			Total		$ 32,425.30		$ 32,425.30	$	64,850.60
11	**GALT OCEAN MILE CENTER**	12	Basic Cleaning	$ 986.69	$ 11,840.28	$ 986.69	$ 11,840.28	$	23,680.56
	3403 GALT OCEAN MILE	12	Restrooms	$ 75.23	$ 902.76	$ 75.23	$ 902.76	$	1,805.52
	FORT LAUDERDALE, FL 33308	12	Floors	$ 150.05	$ 1,800.60	$ 150.05	$ 1,800.60	$	3,601.20
		4,900	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 245.00	$ 0.05	$ 245.00	$	490.00
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$	1,524.00
		1	Air Quality	$ 300.11	$ 300.11	$ 300.11	$ 300.11	$	600.22
		12	Cleaning Supplies	$ 44.41	$ 532.92	$ 44.41	$ 532.92	$	1,065.84
		12	Paper Products	$ 55.52	$ 666.24	$ 55.52	$ 666.24	$	1,332.48
		4,900	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 294.00	$ 0.06	$ 294.00	$	588.00
		4,900	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 196.00	$ 0.04	$ 196.00	$	392.00
			Total		$ 17,539.91		$ 17,539.91	$	35,079.82

ITEM NO.	FACILITY LOCATION	Annual Frequency	Annual Process	Unit Price	Annual	Unit Price	Annual	*Two Year Total*	
12	**HOLLYWOOD BEACH CENTER**	12	Basic Cleaning	$ 471.41	$ 5,656.92	$ 471.41	$ 5,656.92	$	11,313.84
	1301 S. OCEAN DRIVE	12	Restrooms	$ 42.52	$ 510.24	$ 42.52	$ 510.24	$	1,020.48
	HOLLYWOOD, FL 33019	12	Floors	$ 75.03	$ 900.36	$ 75.03	$ 900.36	$	1,800.72
		2,500	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 125.00	$ 0.05	$ 125.00	$	250.00
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$	1,524.00
		1	Air Quality	0.00	$ -	$0.00	$ -	$	-
		12	Cleaning Supplies	$ 22.66	$ 271.92	$ 22.66	$ 271.92	$	543.84
		12	Paper Products	$ 28.33	$ 339.96	$ 28.33	$ 339.96	$	679.92
		2,500	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 150.00	$ 0.06	$ 150.00	$	300.00
		2,500	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 100.00	$ 0.04	$ 100.00	$	200.00
			Total		$ 8,816.40		$ 8,816.40	$	17,632.80

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13	**HALLANDALE BEACH BRANCH**	12	Basic Cleaning	$2,107.98	$ 25,295.76	$ 2,107.98	$ 25,295.76	$ 50,591.52
	300 S. FEDERAL HIGHWAY	12	Restrooms	$ 190.07	$ 2,280.84	$ 190.07	$ 2,280.84	$ 4,561.68
	HALLANDALE, FL 33009	12	Floors	$ 375.14	$ 4,501.68	$ 375.14	$ 4,501.68	$ 9,003.36
		14,700	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 735.00	$ 0.05	$ 735.00	$ 1,470.00
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$ 1,524.00
		1	Air Quality	$ 600.22	$ 600.22	$ 600.22	$ 600.22	$ 1,200.44
		12	Cleaning Supplies	$ 133.24	$ 1,598.88	$ 133.24	$ 1,598.88	$ 3,197.76
		12	Paper Products	$ 166.55	$ 1,998.60	$ 166.55	$ 1,998.60	$ 3,997.20
		14,700	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 882.00	$ 0.06	$ 882.00	$ 1,764.00
		14,700	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 588.00	$ 0.04	$ 588.00	$ 1,176.00
			Total		$ 39,242.98		$ 39,242.98	$ 78,485.96
14	**HOLLYWOOD LIBRARY**	12	Basic Cleaning	$6,004.50	$ 72,054.00	$ 6,004.50	$ 72,054.00	$ 144,108.00
	2600 Hollywood Blvd	12	Restrooms	$ 542.70	$ 6,512.40	$ 542.70	$ 6,512.40	$ 13,024.80
	Hollywood, FL 33020	12	Floors	$1,075.39	$ 12,904.68	$ 1,075.39	$ 12,904.68	$ 25,809.36
		31,000	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 1,550.00	$ 0.05	$ 1,550.00	$ 3,100.00
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$ 1,524.00
		1	Air Quality	$1,500.55	$ 1,500.55	$ 1,500.55	$ 1,500.55	$ 3,001.10
		12	Cleaning Supplies	$ 280.98	$ 3,371.76	$ 280.98	$ 3,371.76	$ 6,743.52
		12	Paper Products	$ 351.23	$ 4,214.76	$ 351.23	$ 4,214.76	$ 8,429.52
		31,000	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 1,860.00	$ 0.06	$ 1,860.00	$ 3,720.00
		31,000	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 1,240.00	$ 0.04	$ 1,240.00	$ 2,480.00
			Total		$ 105,970.15		$ 105,970.15	$ 211,940.30
15	**IMPERIAL POINT BRANCH**	12	Basic Cleaning	$2,410.53	$ 28,926.36	$ 2,410.53	$ 28,926.36	$ 57,852.72
	5985 N FEDERAL HIGHWAY	12	Restrooms	$ 217.58	$ 2,610.96	$ 217.58	$ 2,610.96	$ 5,221.92
	FORT LAUDERDALE, FL 33308	12	Floors	$ 425.15	$ 5,101.80	$ 425.15	$ 5,101.80	$ 10,203.60
		14,000	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 700.00	$ 0.05	$ 700.00	$ 1,400.00
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$ 1,524.00
		1	Air Quality	$ 600.22	$ 600.22	$ 600.22	$ 600.22	$ 1,200.44
		12	Cleaning Supplies	$ 126.90	$ 1,522.80	$ 126.90	$ 1,522.80	$ 3,045.60
		12	Paper Products	$ 158.62	$ 1,903.44	$ 158.62	$ 1,903.44	$ 3,806.88
		14,000	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 840.00	$ 0.06	$ 840.00	$ 1,680.00
		14,000	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 560.00	$ 0.04	$ 560.00	$ 1,120.00
			Total		$ 43,527.58		$ 43,527.58	$ 87,055.16

ITEM NO.	FACILITY LOCATION	Annual Frequency	Annual Process	Year 1 Unit Price	Year 1 Annual	Year 2 Unit Price	Year 2 Annual	*Two Year Total*
16	**LAUDERHILL TOWN CENTER**	12	Basic Cleaning	$1,774.47	$ 21,293.64	$ 1,774.47	$ 21,293.64	$ 42,587.28
	6399 West Oakland Park Blvd	12	Restrooms	$ 160.06	$ 1,920.72	$ 160.06	$ 1,920.72	$ 3,841.44
	LAUDERHILL, FL 33313	12	Floors	$ 325.12	$ 3,901.44	$ 325.12	$ 3,901.44	$ 7,802.88
		10,000	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 500.00	$ 0.05	$ 500.00	$ 1,000.00
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$ 1,524.00
		1	Air Quality	$ 600.22	$ 600.22	$ 600.22	$ 600.22	$ 1,200.44
		12	Cleaning Supplies	$ 90.64	$ 1,087.68	$ 90.64	$ 1,087.68	$ 2,175.36
		12	Paper Products	$ 113.30	$ 1,359.60	$ 113.30	$ 1,359.60	$ 2,719.20
		10,000	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 600.00	$ 0.06	$ 600.00	$ 1,200.00
		10,000	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 400.00	$ 0.04	$ 400.00	$ 800.00
			Total		$ 32,425.30		$ 32,425.30	$ 64,850.60

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17	**LAUDERDALE LAKES BRANCH**	12	Basic Cleaning	$1,440.97	$ 17,291.64	$ 1,440.97	$ 17,291.64	$ 34,583.28
	3521 NW 43RD AVE	12	Restrooms	$ 130.05	$ 1,560.60	$ 130.05	$ 1,560.60	$ 3,121.20
	LAUDERDALE LAKES, FL 33319	12	Floors	$ 250.09	$ 3,001.08	$ 250.09	$ 3,001.08	$ 6,002.16
		7,900	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 395.00	$ 0.05	$ 395.00	$ 790.00
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$ 1,524.00
		1	Air Quality	$ 300.11	$ 300.11	$ 300.11	$ 300.11	$ 600.22
		12	Cleaning Supplies	$ 71.61	$ 859.32	$ 71.61	$ 859.32	$ 1,718.64
		12	Paper Products	$ 89.51	$ 1,074.12	$ 89.51	$ 1,074.12	$ 2,148.24
		7,900	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 474.00	$ 0.06	$ 474.00	$ 948.00
		7,900	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 316.00	$ 0.04	$ 316.00	$ 632.00
			Total		$ 26,033.87		$ 26,033.87	$ 52,067.74
18	**MIRAMAR BRANCH - EDUCATION CENTER**	12	Basic Cleaning	$5,012.43	$ 60,149.16	$ 5,012.43	$ 60,149.16	$ 120,298.32
	2050 CIVIC CENTER PLACE	12	Restrooms	$ 452.66	$ 5,431.92	$ 452.66	$ 5,431.92	$ 10,863.84
	MIRAMAR, FL 33025	12	Floors	$ 900.33	$ 10,803.96	$ 900.33	$ 10,803.96	$ 21,607.92
		30,181	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 1,509.05	$ 0.05	$ 1,509.05	$ 3,018.10
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$ 1,524.00
		1	Air Quality	$1,500.55	$ 1,500.55	$ 1,500.55	$ 1,500.55	$ 3,001.10
		12	Cleaning Supplies	$ 273.56	$ 3,282.72	$ 273.56	$ 3,282.72	$ 6,565.44
		12	Paper Products	$ 341.95	$ 4,103.40	$ 341.95	$ 4,103.40	$ 8,206.80
		30,181	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 1,810.86	$ 0.06	$ 1,810.86	$ 3,621.72
		30,181	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 1,207.24	$ 0.04	$ 1,207.24	$ 2,414.48
			Total		$ 90,560.86		$ 90,560.86	$ 181,121.72
19	**MARGATE BRANCH**	12	Basic Cleaning	$2,713.07	$ 32,556.84	$ 2,713.07	$ 32,556.84	$ 65,113.68
	5810 PARK DRIVE	12	Restrooms	$ 245.09	$ 2,941.08	$ 245.09	$ 2,941.08	$ 5,882.16
	MARGATE, FL 33063	12	Floors	$ 500.18	$ 6,002.16	$ 500.18	$ 6,002.16	$ 12,004.32
		15,800	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 790.00	$ 0.05	$ 790.00	$ 1,580.00
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$ 1,524.00
		1	Air Quality	$ 900.33	$ 900.33	$ 900.33	$ 900.33	$ 1,800.66
		12	Cleaning Supplies	$ 143.21	$ 1,718.52	$ 143.21	$ 1,718.52	$ 3,437.04
		12	Paper Products	$ 179.01	$ 2,148.12	$ 179.01	$ 2,148.12	$ 4,296.24
		15,800	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 948.00	$ 0.06	$ 948.00	$ 1,896.00
		15,800	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 632.00	$ 0.04	$ 632.00	$ 1,264.00
			Total		$ 49,399.05		$ 49,399.05	$ 98,798.10

ITEM NO.	FACILITY LOCATION	Annual Frequency	Annual Process	Year 1 Unit Price	Year 1 Annual	Year 2 Unit Price	Year 2 Annual	*Two Year Total*
20	**NORTH LAUDERDALE BRANCH**	12	Basic Cleaning	$2,824.25	$ 33,891.00	$ 2,824.25	$ 33,891.00	$ 67,782.00
	6901 Kimberly Blvd.	12	Restrooms	$ 255.09	$ 3,061.08	$ 255.09	$ 3,061.08	$ 6,122.16
	N. LAUDERDALE, FL 33068	12	Floors	$ 500.18	$ 6,002.16	$ 500.18	$ 6,002.16	$ 12,004.32
		20,000	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 1,000.00	$ 0.05	$ 1,000.00	$ 2,000.00
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$ 1,524.00
		1	Air Quality	$ 900.33	$ 900.33	$ 900.33	$ 900.33	$ 1,800.66
		12	Cleaning Supplies	$ 181.28	$ 2,175.36	$ 181.28	$ 2,175.36	$ 4,350.72
		12	Paper Products	$ 226.60	$ 2,719.20	$ 226.60	$ 2,719.20	$ 5,438.40
		20,000	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 1,200.00	$ 0.06	$ 1,200.00	$ 2,400.00
		20,000	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 800.00	$ 0.04	$ 800.00	$ 1,600.00
			Total		$ 52,511.13		$ 52,511.13	$ 105,022.26

Janitorial Services - Price Sheets - Branch Libraries - Agreement 1 (CBE Reserve)

21	**NORTHWEST REGIONAL LIBRARY** 3151 UNIVERSITY DRIVE CORAL SPRINGS, FL 33065	12	Basic Cleaning	$13,649.81	$ 163,797.72	$ 13,649.81	$ 163,797.72	$	327,595.44
		12	Restrooms	$1,232.95	$ 14,795.40	$ 1,232.95	$ 14,795.40	$	29,590.80
		12	Floors	$2,475.90	$ 29,710.80	$ 2,475.90	$ 29,710.80	$	59,421.60
		Hourly	Porter (238Hrs./Month)	$ 25.13	$ 71,771.28	$ 25.13	$ 71,771.28	$	143,542.56
		36,000	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 1,800.00	$ 0.05	$ 1,800.00	$	3,600.00
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$	1,524.00
		1	Air Quality	$3,601.31	$ 3,601.31	$ 3,601.31	$ 3,601.31	$	7,202.62
		12	Cleaning Supplies	$ 652.61	$ 7,831.32	$ 652.61	$ 7,831.32	$	15,662.64
		12	Paper Products	$ 815.76	$ 9,789.12	$ 815.76	$ 9,789.12	$	19,578.24
		36,000	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 2,160.00	$ 0.06	$ 2,160.00	$	4,320.00
		36,000	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 1,440.00	$ 0.04	$ 1,440.00	$	2,880.00
			Total		$ 307,458.95		$ 307,458.95	$	614,917.90
22	**NORTH WEST BRANCH** 1580 N.W 3RD AVENUE POMPANO BEACH, FL 33060	12	Basic Cleaning	$1,632.34	$ 19,588.08	$ 1,632.34	$ 19,588.08	$	39,176.16
		12	Restrooms	$ 147.55	$ 1,770.60	$ 147.55	$ 1,770.60	$	3,541.20
		12	Floors	$ 300.11	$ 3,601.32	$ 300.11	$ 3,601.32	$	7,202.64
		9,000	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 450.00	$ 0.05	$ 450.00	$	900.00
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$	1,524.00
		1	Air Quality	$ 600.22	$ 600.22	$ 600.22	$ 600.22	$	1,200.44
		12	Cleaning Supplies	$ 81.58	$ 978.96	$ 81.58	$ 978.96	$	1,957.92
		12	Paper Products	$ 101.97	$ 1,223.64	$ 101.97	$ 1,223.64	$	2,447.28
		9,000	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 540.00	$ 0.06	$ 540.00	$	1,080.00
		9,000	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 360.00	$ 0.04	$ 360.00	$	720.00
			Total		$ 29,874.82		$ 29,874.82	$	59,749.64
23	**POMPANO BEACH BRANCH** 1213 E. ATLANTIC BOULEVARD POMPANO BEACH, FL 33069	12	Basic Cleaning	$4,318.69	$ 51,824.28	$ 4,318.69	$ 51,824.28	$	103,648.56
		12	Restrooms	$ 390.14	$ 4,681.68	$ 390.14	$ 4,681.68	$	9,363.36
		12	Floors	$ 775.28	$ 9,303.36	$ 775.28	$ 9,303.36	$	18,606.72
		12,918	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 645.90	$ 0.05	$ 645.90	$	1,291.80
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$	1,524.00
		1	Air Quality	$1,200.44	$ 1,200.44	$ 1,200.44	$ 1,200.44	$	2,400.88
		12	Cleaning Supplies	$ 234.18	$ 2,810.16	$ 234.18	$ 2,810.16	$	5,620.32
		12	Paper Products	$ 292.72	$ 3,512.64	$ 292.72	$ 3,512.64	$	7,025.28
		12,918	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 775.08	$ 0.06	$ 775.08	$	1,550.16
		12,918	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 516.72	$ 0.04	$ 516.72	$	1,033.44
			Total		$ 76,032.26		$ 76,032.26	$	152,064.52

ITEM NO.	FACILITY LOCATION	Annual Frequency	Annual Process	Unit Price	Annual	Unit Price	Annual	*Two Year Total*	
24	**RIVERLAND BRANCH** 2710 W. DAVIE BLVD FORT LAUDERDALE, FL 33312	12	Basic Cleaning	$1,774.47	$ 21,293.64	$ 1,774.47	$ 21,293.64	$	42,587.28
		12	Restrooms	$ 160.06	$ 1,920.72	$ 160.06	$ 1,920.72	$	3,841.44
		12	Floors	$ 325.12	$ 3,901.44	$ 325.12	$ 3,901.44	$	7,802.88
		10,000	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 500.00	$ 0.05	$ 500.00	$	1,000.00
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$	1,524.00
		1	Air Quality	$ 600.22	$ 600.22	$ 600.22	$ 600.22	$	1,200.44
		12	Cleaning Supplies	$ 90.64	$ 1,087.68	$ 90.64	$ 1,087.68	$	2,175.36
		12	Paper Products	$ 113.30	$ 1,359.60	$ 113.30	$ 1,359.60	$	2,719.20
		10,000	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 600.00	$ 0.06	$ 600.00	$	1,200.00
		10,000	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 400.00	$ 0.04	$ 400.00	$	800.00
			Total		$ 32,425.30		$ 32,425.30	$	64,850.60

Janitorial Services - Price Sheets - Branch Libraries - Agreement 1 (CBE Reserve)

25	**STIRLING ROAD LIBRARY** 3151 Stirling Road Hollywood, Fl. 33020	12	Basic Cleaning	$3,380.09	$ 40,561.08	$ 3,380.09	$ 40,561.08	$ 81,122.16
		12	Restrooms	$ 305.11	$ 3,661.32	$ 305.11	$ 3,661.32	$ 7,322.64
		12	Floors	$ 600.22	$ 7,202.64	$ 600.22	$ 7,202.64	$ 14,405.28
		20,000	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 1,000.00	$ 0.05	$ 1,000.00	$ 2,000.00
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$ 1,524.00
		1	Air Quality	$ 900.33	$ 900.33	$ 900.33	$ 900.33	$ 1,800.66
		12	Cleaning Supplies	$ 181.28	$ 2,175.36	$ 181.28	$ 2,175.36	$ 4,350.72
		12	Paper Products	$ 226.60	$ 2,719.20	$ 226.60	$ 2,719.20	$ 5,438.40
		20,000	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 1,200.00	$ 0.06	$ 1,200.00	$ 2,400.00
		20,000	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 800.00	$ 0.04	$ 800.00	$ 1,600.00
			Total		$ 60,981.93		$ 60,981.93	$ 121,963.86
26	**SUNRISE DAN PEARL** 10500 W. OAKLAND PARK BLVD SUNRISE, FL 33351	12	Basic Cleaning	$3,380.09	$ 40,561.08	$ 3,380.09	$ 40,561.08	$ 81,122.16
		12	Restrooms	$ 305.11	$ 3,661.32	$ 305.11	$ 3,661.32	$ 7,322.64
		12	Floors	$ 600.22	$ 7,202.64	$ 600.22	$ 7,202.64	$ 14,405.28
		20,000	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 1,000.00	$ 0.05	$ 1,000.00	$ 2,000.00
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$ 1,524.00
		1	Air Quality	$ 900.33	$ 900.33	$ 900.33	$ 900.33	$ 1,800.66
		12	Cleaning Supplies	$ 181.28	$ 2,175.36	$ 181.28	$ 2,175.36	$ 4,350.72
		12	Paper Products	$ 226.60	$ 2,719.20	$ 226.60	$ 2,719.20	$ 5,438.40
		20,000	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 1,200.00	$ 0.06	$ 1,200.00	$ 2,400.00
		20,000	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 800.00	$ 0.04	$ 800.00	$ 1,600.00
			Total		$ 60,981.93		$ 60,981.93	$ 121,963.86
27	**SOUTHWEST REGIONAL** 16835 SHERIDAN STREET PEMBROKE PINES, FL 33331	12	Basic Cleaning	$14,757.27	$177,087.24	$ 14,757.27	$177,087.24	$ 354,174.48
		12	Restrooms	$1,332.99	$ 15,995.88	$ 1,332.99	$ 15,995.88	$ 31,991.76
		12	Floors	$2,675.98	$ 32,111.76	$ 2,675.98	$ 32,111.76	$ 64,223.52
		Hourly	Porter (152Hrs./Month)	$ 25.13	$ 45,837.12	$ 25.13	$ 45,837.12	$ 91,674.24
		39,000	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 1,950.00	$ 0.05	$ 1,950.00	$ 3,900.00
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$ 1,524.00
		1	Air Quality	$3,901.42	$ 3,901.42	$ 3,901.42	$ 3,901.42	$ 7,802.84
		12	Cleaning Supplies	$ 706.99	$ 8,483.88	$ 706.99	$ 8,483.88	$ 16,967.76
		12	Paper Products	$ 883.74	$ 10,604.88	$ 883.74	$ 10,604.88	$ 21,209.76
		39,000	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 2,340.00	$ 0.06	$ 2,340.00	$ 4,680.00
		39,000	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 1,560.00	$ 0.04	$ 1,560.00	$ 3,120.00
			Total		$300,634.18		$300,634.18	$ 601,268.36

ITEM NO.	FACILITY LOCATION	Annual Frequency	Annual Process	Year 1 Unit Price	Year 1 Annual	Year 2 Unit Price	Year 2 Annual	*Two Year Total*
28	**TAMARAC BRANCH** 8701 W. COMMERCIAL BOULEVARD TAMARAC FL, 33351	12	Basic Cleaning	$5,813.13	$ 69,757.56	$ 5,813.13	$ 69,757.56	$ 139,515.12
		12	Restrooms	$ 525.19	$ 6,302.28	$ 525.19	$ 6,302.28	$ 12,604.56
		12	Floors	$1,050.38	$ 12,604.56	$ 1,050.38	$ 12,604.56	$ 25,209.12
		30,000	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 1,500.00	$ 0.05	$ 1,500.00	$ 3,000.00
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$ 1,524.00
		1	Air Quality	$1,500.55	$ 1,500.55	$ 1,500.55	$ 1,500.55	$ 3,001.10
		12	Cleaning Supplies	$ 271.92	$ 3,263.04	$ 271.92	$ 3,263.04	$ 6,526.08
		12	Paper Products	$ 339.90	$ 4,078.80	$ 339.90	$ 4,078.80	$ 8,157.60
		30,000	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 1,800.00	$ 0.06	$ 1,800.00	$ 3,600.00
		30,000	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 1,200.00	$ 0.04	$ 1,200.00	$ 2,400.00
			Total		$102,768.79		$102,768.79	$ 205,537.58

Janitorial Services - Price Sheets - Branch Libraries - Agreement 1 (CBE Reserve)

				Year 1		Year 2		
ITEM NO.	FACILITY LOCATION	Annual Frequency	Annual Process	Unit Price	Annual	Unit Price	Annual	Two Year Total
29	**WESTON LIBRARY**	12	Basic Cleaning	$9,549.23	$114,590.76	$ 9,549.23	$114,590.76	$ 229,181.52
	4205 BONAVENTURE BLVD.	12	Restrooms	$ 862.81	$ 10,353.72	$ 862.81	$ 10,353.72	$ 20,707.44
	Weston, FL 33332	12	Floors	$1,725.63	$ 20,707.56	$ 1,725.63	$ 20,707.56	$ 41,415.12
		Hourly	Porter (115Hrs./Month)	$ 25.13	$ 34,679.40	$ 25.13	$ 34,679.40	$ 69,358.80
		25,000	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 1,250.00	$ 0.05	$ 1,250.00	$ 2,500.00
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$ 1,524.00
		1	Air Quality	$2,400.87	$ 2,400.87	$ 2,400.87	$ 2,400.87	$ 4,801.74
		12	Cleaning Supplies	$ 453.20	$ 5,438.40	$ 453.20	$ 5,438.40	$ 10,876.80
		12	Paper Products	$ 566.50	$ 6,798.00	$ 566.50	$ 6,798.00	$ 13,596.00
		25,000	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 1,500.00	$ 0.06	$ 1,500.00	$ 3,000.00
		25,000	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 1,000.00	$ 0.04	$ 1,000.00	$ 2,000.00
			Total		$199,480.71		$199,480.71	$ 398,961.42
30	**WEST REGIONAL LIBRARY**	12	Basic Cleaning	$14,757.27	$177,087.24	$ 14,757.27	$177,087.24	$ 354,174.48
	8601 W. BROWARD BLVD	12	Restrooms	$1,332.99	$ 15,995.88	$ 1,332.99	$ 15,995.88	$ 31,991.76
	PLANTATION, FL 33324	12	Floors	$2,675.98	$ 32,111.76	$ 2,675.98	$ 32,111.76	$ 64,223.52
		Hourly	Porter (160Hrs./Month)	$ 25.13	$ 48,249.60	$ 25.13	$ 48,249.60	$ 96,499.20
		39,000	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 1,950.00	$ 0.05	$ 1,950.00	$ 3,900.00
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$ 1,524.00
		1	Air Quality	$3,901.42	$ 3,901.42	$ 3,901.42	$ 3,901.42	$ 7,802.84
		12	Cleaning Supplies	$ 706.99	$ 8,483.88	$ 706.99	$ 8,483.88	$ 16,967.76
		12	Paper Products	$ 883.74	$ 10,604.88	$ 883.74	$ 10,604.88	$ 21,209.76
		39,000	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 2,340.00	$ 0.06	$ 2,340.00	$ 4,680.00
		39,000	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 1,560.00	$ 0.04	$ 1,560.00	$ 3,120.00
			Total		$303,046.66		$303,046.66	$ 606,093.32
31	**YOUNG AT ART - MUSEUM AREA**	12	Basic Cleaning	$8,001.32	$ 96,015.84	$ 8,001.32	$ 96,015.84	$ 192,031.68
	751 SW 121 AVENUE	12	Restrooms	$ 722.76	$ 8,673.12	$ 722.76	$ 8,673.12	$ 17,346.24
	DAVIE, FL 33325	12	Floors	$1,450.53	$ 17,406.36	$ 1,450.53	$ 17,406.36	$ 34,812.72
		Hourly	Porter (243Hrs./Month)	$ 25.13	$ 73,279.08	$ 25.13	$ 73,279.08	$ 146,558.16
		41,822	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 2,091.10	$ 0.05	$ 2,091.10	$ 4,182.20
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$ 1,524.00
		1	Air Quality	$2,100.77	$ 2,100.77	$ 2,100.77	$ 2,100.77	$ 4,201.54
		12	Cleaning Supplies	$ 379.07	$ 4,548.84	$ 379.07	$ 4,548.84	$ 9,097.68
		12	Paper Products	$ 473.84	$ 5,686.08	$ 473.84	$ 5,686.08	$ 11,372.16
		41,822	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 2,509.32	$ 0.06	$ 2,509.32	$ 5,018.64
		41,822	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 1,672.88	$ 0.04	$ 1,672.88	$ 3,345.76
			Total		$214,745.39		$214,745.39	$ 429,490.78
32	**YOUNG AT ART - LIBRARY AREA**	12	Basic Cleaning	$2,571.64	$ 30,859.68	$ 2,571.64	$ 30,859.68	$ 61,719.36
	751 SW 121 AVENUE	12	Restrooms	$ 232.58	$ 2,790.96	$ 232.58	$ 2,790.96	$ 5,581.92
	DAVIE, FL 33325	12	Floors	$ 475.17	$ 5,702.04	$ 475.17	$ 5,702.04	$ 11,404.08
		Hourly	Porter (243Hrs./Month)	$ 25.13	$ 73,279.08	$ 25.13	$ 73,279.08	$ 146,558.16
		18,178	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 908.90	$ 0.05	$ 908.90	$ 1,817.80
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$ 1,524.00
		1	Air Quality	$ 300.11	$ 300.11	$ 300.11	$ 300.11	$ 600.22
		12	Cleaning Supplies	$ 164.77	$ 1,977.24	$ 164.77	$ 1,977.24	$ 3,954.48
		12	Paper Products	$ 205.96	$ 2,471.52	$ 205.96	$ 2,471.52	$ 4,943.04
		18,178	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 1,090.68	$ 0.06	$ 1,090.68	$ 2,181.36
		18,178	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 727.12	$ 0.04	$ 727.12	$ 1,454.24
			Total		$120,869.33		$120,869.33	$ 241,738.66

Janitorial Services - Price Sheets - Branch Libraries - Agreement 1 (CBE Reserve)

33	**Lauderhill Central Park Library**	12	Basic Cleaning	$1,939.11	$ 23,269.32	$ 1,939.11	$ 23,269.32	$	46,538.64
	3810 NW 11 Place	12	Restrooms	$ 175.06	$ 2,100.72	$ 175.06	$ 2,100.72	$	4,201.44
	Lauderhill, FL 33311	12	Floors	$ 350.13	$ 4,201.56	$ 350.13	$ 4,201.56	$	8,403.12
		Hourly	Porter (200 Hrs./Month)	$ 25.13	$ 60,312.00	$ 25.13	$ 60,312.00	$	120,624.00
		11,000	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 550.00	$ 0.05	$ 550.00	$	1,100.00
		1	Windows	$ 762.00	$ 762.00	$ 762.00	$ 762.00	$	1,524.00
		1	Air Quality	$ 600.22	$ 600.22	$ 600.22	$ 600.22	$	1,200.44
		12	Cleaning Supplies	$ 99.70	$ 1,196.40	$ 99.70	$ 1,196.40	$	2,392.80
		12	Paper Products	$ 124.63	$ 1,495.56	$ 124.63	$ 1,495.56	$	2,991.12
		11,000	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 660.00	$ 0.06	$ 660.00	$	1,320.00
		11,000	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 440.00	$ 0.04	$ 440.00	$	880.00
			Total		$ 95,587.78		$ 95,587.78	$	191,175.56
			Total (1) - Summary, all sites		$3,005,860.42		$3,005,860.42	$	6,011,720.84

ITEM NO.	FACILITY LOCATION	Annual Frequency	Annual Process	Unit Price Per Hour	Annual Annual	Unit Price Per Hour	Annual Annual	*Two Year Total* 2 years
	Additional Labor:							
	Project Supervisor		50 hrs.	$ 40.00	$ 2,000.00	$ 40.00	$ 2,000.00	$ 4,000.00
	Site Supervisor		50 hrs.	$ 30.00	$ 1,500.00	$ 30.00	$ 1,500.00	$ 3,000.00
	Full Time Service Crew		50 hrs.	$ 26.00	$ 1,300.00	$ 26.00	$ 1,300.00	$ 2,600.00
	Part Time Service Crew		50 hrs.	$ 26.00	$ 1,300.00	$ 26.00	$ 1,300.00	$ 2,600.00
	Porter Day/Night		50 hrs.	$ 26.00	$ 1,300.00	$ 26.00	$ 1,300.00	$ 2,600.00
	Emergency Services Labor:							
	Project Supervisor		50 hrs.	$ 45.00	$ 2,250.00	$ 45.00	$ 2,250.00	$ 4,500.00
	Site Supervisor		50 hrs.	$ 35.00	$ 1,750.00	$ 35.00	$ 1,750.00	$ 3,500.00
	Full Time Service Crew		50 hrs.	$ 30.00	$ 1,500.00	$ 30.00	$ 1,500.00	$ 3,000.00
	Part Time Service Crew		50 hrs.	$ 30.00	$ 1,500.00	$ 30.00	$ 1,500.00	$ 3,000.00
	Porter Day/Night		50 hrs.	$ 30.00	$ 1,500.00	$ 30.00	$ 1,500.00	$ 3,000.00
	"Pass thru" (Services/Materials)				$ 1,000.00		$ 1,000.00	$ 2,000.00
			Total (2)		$16,900.00	$ 318.00	$16,900.00	$ 33,800.00

Grand Total - Whole Group
(Total 1 + Total 2) $3,022,760.42 $3,022,760.42 $ 6,045,520.84

NOTE: IT IS AGREED THAT THE MINIMUM WAGE TO BE PAID TO ALL EMPLOYEES, REGARDLESS OF THE NUMBER OF HOURS WORKED, WILL BE THE CURRENT BROWARD COUNTY LIVING WAGE.

YES	X	**Agree to the above statement.**
NO		**Disagree to the above statement.**

NAME OF COMPANY: McKenzie Cleaning Company Inc

AUTHORIZED PERSON NAME: Terriann McKenzie

AUTHORIZED SIGNATURE: Terriann McKenzie

By signing this proposal sheet, your firm is agreeing to the terms and conditions of the invitation for proposal.
All buildings listed in the group must be priced for this proposal sheet to be determined responsive.

AUTHORIZED PERSON TITLE: President **DATE:** 5/26/2021

THIS SHEET MUST BE SIGNED AND MUST NOT BE ALTERED OR REVISED.
ANY REVISION TO THIS SHEET MAY RENDER THE PROPOSAL NON-RESPONSIVE.

Janitorial Services - Price Sheets - Large Facilities - Group 1 - Agreement 2 (CBE Reserve)

ITEM NO.	FACILITY LOCATION	Annual Frequency	Annual Process	Year 1 Unit Price	Year 1 Annual	Year 2 Unit Price	Year 2 Annual	Two Year Total
1	**ALCOHOL& DRUG ABUSE - Booher** 3275 N.W 99TH WAY CORAL SPRINGS FL, 33065	12	Basic Cleaning	$ 8,766.94	$105,203.28	$ 8,766.94	$105,203.28	$ 210,406.56
		12	Restrooms	$ 794.33	$ 9,531.96	$ 794.33	$ 9,531.96	$ 19,063.92
		12	Floors	$ 1,583.54	$ 19,002.48	$ 1,583.54	$ 19,002.48	$ 38,004.96
		Hourly	Porter (910Hrs./Month)	$ 25.13	$274,419.60	$ 25.13	$274,419.60	$ 548,839.20
		15,000	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 750.00	$ 0.05	$ 750.00	$ 1,500.00
		1	Windows	$ 753.90	$ 753.90	$ 753.90	$ 753.90	$ 1,507.80
		1	Air Quality	$ 1,532.46	$ 1,532.46	$ 1,532.46	$ 1,532.46	$ 3,064.92
		12	Cleaning Supplies	$ 271.92	$ 3,263.04	$ 271.92	$ 3,263.04	$ 6,526.08
		12	Paper Products	$ 339.90	$ 4,078.80	$ 339.90	$ 4,078.80	$ 8,157.60
		15,000	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 900.00	$ 0.06	$ 900.00	$ 1,800.00
		15,000	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 600.00	$ 0.04	$ 600.00	$ 1,200.00
			Total		$420,035.52		$420,035.52	$ 840,071.04
2	**Alcohol & Drug Abuse** BARC CENTRAL 325 SW 28 STREET FORT LAUDERDALE FL 33315	12	Basic Cleaning	$ 20,146.79	$241,761.48	$ 20,146.79	$241,761.48	$ 483,522.96
		12	Restrooms	$ 1,819.59	$ 21,835.08	$ 1,819.59	$ 21,835.08	$ 43,670.16
		12	Floors	$ 3,639.19	$ 43,670.28	$ 3,639.19	$ 43,670.28	$ 87,340.56
		Hourly	Porter (455Hrs./Month)	$ 25.13	$137,209.80	$ 25.13	$137,209.80	$ 274,419.60
		25,084	Pressure Cleaning (SQ. FT.)	$ 0.50	$ 12,542.00	$ 0.50	$ 12,542.00	$ 25,084.00
		1	Windows	$ 753.90	$ 753.90	$ 753.90	$ 753.90	$ 1,507.80
		1	Air Quality	$ 2,329.08	$ 2,329.08	$ 2,329.08	$ 2,329.08	$ 4,658.16
		12	Cleaning Supplies	$ 454.72	$ 5,456.64	$ 454.72	$ 5,456.64	$ 10,913.28
		12	Paper Products	$ 568.40	$ 6,820.80	$ 568.40	$ 6,820.80	$ 13,641.60
		25,084	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 1,505.04	$ 0.06	$ 1,505.04	$ 3,010.08
		25,084	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 1,003.36	$ 0.04	$ 1,003.36	$ 2,006.72
			Total		$474,887.46		$474,887.46	$ 949,774.92
3	**Alcohol & Drug Abuse** EP MILLS CENTER 900 NW 31ST AVENUE Fort Lauderdale, Fl.33311	12	Basic Cleaning	$ 11,061.21	$132,734.52	$ 11,061.21	$132,734.52	$ 265,469.04
		12	Restrooms	$ 1,001.21	$ 12,014.52	$ 1,001.21	$ 12,014.52	$ 24,029.04
		12	Floors	$ 1,992.20	$ 23,906.40	$ 1,992.20	$ 23,906.40	$ 47,812.80
		Hourly	Porter (325Hrs./Month)	$ 25.13	$ 98,007.00	$ 25.13	$ 98,007.00	$ 196,014.00
		17,825	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 891.25	$ 0.05	$ 891.25	$ 1,782.50
		1	Windows	$ 753.90	$ 753.90	$ 753.90	$ 753.90	$ 1,507.80
		1	Air Quality	$ 2,758.43	$ 2,758.43	$ 2,758.43	$ 2,758.43	$ 5,516.86
		12	Cleaning Supplies	$ 484.72	$ 5,816.64	$ 484.72	$ 5,816.64	$ 11,633.28
		12	Paper Products	$ 605.89	$ 7,270.68	$ 605.89	$ 7,270.68	$ 14,541.36
		17,825	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 1,069.50	$ 0.06	$ 1,069.50	$ 2,139.00
		17,825	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 713.00	$ 0.04	$ 713.00	$ 1,426.00
			Total		$285,935.84		$285,935.84	$ 571,871.68
4	**Nancy J Cotterman Center** 400 North East 4th Street Fort Lauderdale, Fl. 33301	12	Basic Cleaning	$ 186.06	$ 2,232.72	$ 186.06	$ 2,232.72	$ 4,465.44
		12	Restrooms	$ 16.98	$ 203.76	$ 16.98	$ 203.76	$ 407.52
		12	Floors	$ 25.54	$ 306.48	$ 25.54	$ 306.48	$ 612.96
		10,643	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 532.15	$ 0.05	$ 532.15	$ 1,064.30
		1	Windows	$ 753.90	$ 753.90	$ 753.90	$ 753.90	$ 1,507.80
		1	Air Quality	$0.00	$ -	$0.00	$ -	$ -
		12	Cleaning Supplies	$ 97.89	$ 1,174.68	$ 97.89	$ 1,174.68	$ 2,349.36
		12	Paper Products	$ 10.20	$ 122.40	$ 10.20	$ 122.40	$ 244.80
		10,643	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 638.58	$ 0.06	$ 638.58	$ 1,277.16
		10,643	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 425.72	$ 0.04	$ 425.72	$ 851.44
			Total		$ 6,390.39		$ 6,390.39	$ 12,780.78

Janitorial Services - Price Sheets - Large Facilities - Group 1 - Agreement 2 (CBE Reserve)

5	**NJCC Administration** 408 SE 4th Street Fort Lauderdale, Fl 33316	12	Basic Cleaning	$ 2,317.26	$ 27,807.12	$ 2,317.26	$ 27,807.12	$	55,614.24
		12	Restrooms	$ 209.44	$ 2,513.28	$ 209.44	$ 2,513.28	$	5,026.56
		12	Floors	$ 408.66	$ 4,903.92	$ 408.66	$ 4,903.92	$	9,807.84
		900	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 45.00	$ 0.05	$ 45.00	$	90.00
		1	Windows	$ 753.90	$ 753.90	$ 753.90	$ 753.90	$	1,507.80
		1	Air Quality	$ 612.98	$ 612.98	$ 612.98	$ 612.98	$	1,225.96
		12	Cleaning Supplies	$ 96.47	$ 1,157.64	$ 96.47	$ 1,157.64	$	2,315.28
		12	Paper Products	$ 120.59	$ 1,447.08	$ 120.59	$ 1,447.08	$	2,894.16
		900	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 54.00	$ 0.06	$ 54.00	$	108.00
		900	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 36.00	$ 0.04	$ 36.00	$	72.00
			Total		$ 39,330.92		$ 39,330.92	$	78,661.84
	Total (1) - Summary, all sites				$1,226,580.13		$1,226,580.13	$	2,453,160.26
				Per Hour	**Annual**	**Per Hour**	**Annual**	**2 years**	
	Additional Labor:								
	Project Supervisor	50 hrs.		$ 40.00	$ 2,000.00	$ 40.00	$ 2,000.00	$	4,000.00
	Site Supervisor	50 hrs.		$ 30.00	$ 1,500.00	$ 30.00	$ 1,500.00	$	3,000.00
	Full Time Service Crew	50 hrs.		$ 26.00	$ 1,300.00	$ 26.00	$ 1,300.00	$	2,600.00
	Part Time Service Crew	50 hrs.		$ 26.00	$ 1,300.00	$ 26.00	$ 1,300.00	$	2,600.00
	Porter Day/Night	50 hrs.		$ 26.00	$ 1,300.00	$ 26.00	$ 1,300.00	$	2,600.00
	Emergency Services Labor:								
	Project Supervisor	50 hrs.		$ 45.00	$ 2,250.00	$ 45.00	$ 2,250.00	$	4,500.00
	Site Supervisor	50 hrs.		$ 35.00	$ 1,750.00	$ 35.00	$ 1,750.00	$	3,500.00
	Full Time Service Crew	50 hrs.		$ 30.00	$ 1,500.00	$ 30.00	$ 1,500.00	$	3,000.00
	Part Time Service Crew	50 hrs.		$ 30.00	$ 1,500.00	$ 30.00	$ 1,500.00	$	3,000.00
	Porter Day/Night	50 hrs.		$ 30.00	$ 1,500.00	$ 30.00	$ 1,500.00	$	3,000.00
	"Pass thru" (Services/Materials)				$ 1,000.00		$ 1,000.00	$	2,000.00
			Total (2)		$16,900.00		$16,900.00	$	33,800.00
	Grand Total - Whole Group **(Total 1 + Total 2)**				$1,243,480.13		$1,243,480.13	$	2,486,960.26

NOTE: IT IS AGREED THAT THE MINIMUM WAGE TO BE PAID TO ALL EMPLOYEES, REGARDLESS OF THE NUMBER OF HOURS WORKED, WILL BE THE CURRENT BROWARD COUNTY LIVING WAGE.

YES	X	**Agree to the above statement.**
NO		**Disagree to the above statement.**

NAME OF COMPANY: McKenzie Cleaning Company Inc

AUTHORIZED PERSON NAME: Terriann McKenzie

AUTHORIZED SIGNATURE: Terriann McKenzie

By signing this proposal sheet, your firm is agreeing to the terms and conditions of the invitation for proposal.
All buildings listed in the group must be priced for this proposal sheet to be determined responsive.

AUTHORIZED PERSON TITLE: President **DATE:** 5/26/2021

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ANY REVISION TO THIS SHEET MAY RENDER THE PROPOSAL NON-RESPONSIVE.

Janitorial Services - Price Sheets - Large Facilities - Group 2 - Agreement 3 (CBE Reserve)

ITEM NO.	FACILITY LOCATION	Annual Frequency	Annual Process	Year 1 Unit Price	Year 1 Annual	Year 2 Unit Price	Year 2 Annual	Two Year Total
1	**West Government Center Annex**	12	Basic Cleaning	$ 32,152.44	$ 385,829.28	$ 32,152.44	$ 385,829.28	$ 771,658.56
	One N. University Drive	12	Restrooms	$ 2,894.67	$ 34,736.04	$ 2,894.67	$ 34,736.04	$ 69,472.08
	PLANTATION, FL 33324	12	Floors	$ 5,794.12	$ 69,529.44	$ 5,794.12	$ 69,529.44	$ 139,058.88
		41,837	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 2,091.85	$ 0.05	$ 2,091.85	$ 4,183.70
		1	Windows	$ 753.90	$ 753.90	$ 753.90	$ 753.90	$ 1,507.80
		1	Air Quality	$ 8,011.62	$ 8,011.62	$ 8,011.62	$ 8,011.62	$ 16,023.24
		12	Cleaning Supplies	$ 1,516.48	$ 18,197.76	$ 1,516.48	$ 18,197.76	$ 36,395.52
		12	Paper Products	$ 2,843.40	$ 34,120.80	$ 2,843.40	$ 34,120.80	$ 68,241.60
		41,827	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 2,509.62	$ 0.06	$ 2,509.62	$ 5,019.24
		41,827	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 1,673.08	$ 0.04	$ 1,673.08	$ 3,346.16
			Total		$ 557,453.39		$ 557,453.39	$1,114,906.78
2	**West Regional Courthouse**	12	Basic Cleaning	$ 7,619.16	$ 91,429.92	$ 7,619.16	$ 91,429.92	$ 182,859.84
	100 N. Pine Island Road	12	Restrooms	$ 686.71	$ 8,240.52	$ 686.71	$ 8,240.52	$ 16,481.04
	Plantation, FL	12	Floors	$ 1,382.96	$ 16,595.52	$ 1,382.96	$ 16,595.52	$ 33,191.04
		13,842	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 692.10	$ 0.05	$ 692.10	$ 1,384.20
		1	Windows	$ 753.90	$ 753.90	$ 753.90	$ 753.90	$ 1,507.80
		1	Air Quality	$ 1,430.65	$ 1,430.65	$ 1,430.65	$ 1,430.65	$ 2,861.30
		12	Cleaning Supplies	$ 250.94	$ 3,011.28	$ 250.94	$ 3,011.28	$ 6,022.56
		12	Paper Products	$ 470.51	$ 5,646.12	$ 470.51	$ 5,646.12	$ 11,292.24
		13,842	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 830.52	$ 0.06	$ 830.52	$ 1,661.04
		13,842	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 553.68	$ 0.04	$ 553.68	$ 1,107.36
			Total		$ 129,184.21		$ 129,184.21	$ 258,368.42
3	**FACILITIES MAINTENANCE DISTRICT (**	12	Basic Cleaning	$ 315.07	$ 3,780.84	$ 315.07	$ 3,780.84	$ 7,561.68
	200 N. PINE ISLAND ROAD	12	Restrooms	$ 28.61	$ 343.32	$ 28.61	$ 343.32	$ 686.64
	PLANTATION, FL	12	Floors	$ 47.69	$ 572.28	$ 47.69	$ 572.28	$ 1,144.56
		868	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 43.40	$ 0.05	$ 43.40	$ 86.80
		1	Windows	$ 753.90	$ 753.90	$ 753.90	$ 753.90	$ 1,507.80
		1	Air Quality	$0.00	$ -	$0.00	$ -	$ -
		12	Cleaning Supplies	$ 7.87	$ 94.44	$ 7.87	$ 94.44	$ 188.88
		12	Paper Products	$ 14.75	$ 177.00	$ 14.75	$ 177.00	$ 354.00
		868	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 52.08	$ 0.06	$ 52.08	$ 104.16
		868	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 34.72	$ 0.04	$ 34.72	$ 69.44
			Total		$ 5,851.98		$ 5,851.98	$ 11,703.96
4	**EMERGENCY OPERATIONS CENTER**	12	Basic Cleaning	$ 8,184.92	$ 98,219.04	$ 8,184.92	$ 98,219.04	$ 196,438.08
	8601 BROWARD BLVD	12	Restrooms	$ 736.78	$ 8,841.36	$ 736.78	$ 8,841.36	$ 17,682.72
	PLANTATION, FL 33324	12	Floors	$ 1,478.33	$ 17,739.96	$ 1,478.33	$ 17,739.96	$ 35,479.92
		14,000	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 700.00	$ 0.05	$ 700.00	$ 1,400.00
		1	Windows	$ 753.90	$ 753.90	$ 753.90	$ 753.90	$ 1,507.80
		1	Air Quality	$ 2,002.91	$ 2,002.91	$ 2,002.91	$ 2,002.91	$ 4,005.82
		12	Cleaning Supplies	$ 380.69	$ 4,568.28	$ 380.69	$ 4,568.28	$ 9,136.56
		12	Paper Products	$ 713.79	$ 8,565.48	$ 713.79	$ 8,565.48	$ 17,130.96
		14,000	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 840.00	$ 0.06	$ 840.00	$ 1,680.00
		14,000	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 560.00	$ 0.04	$ 560.00	$ 1,120.00
			Total		$ 142,790.93		$ 142,790.93	$ 285,581.86

Janitorial Services - Price Sheets - Large Facilities - Group 2 - Agreement 3 (CBE Reserve)

				Year 1		Year 2		
5	**WEST REGIONAL MASS TRANSIT** 100 N Pine Island Road Plantation, FL	12	Basic Cleaning	$ 238.36	$ 2,860.32	$ 238.36	$ 2,860.32	$ 5,720.64
		12	Restrooms	$ 21.46	$ 257.52	$ 21.46	$ 257.52	$ 515.04
		12	Floors	$ 286.13	$ 3,433.56	$ 286.13	$ 3,433.56	$ 6,867.12
		140	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 7.00	$ 0.05	$ 7.00	$ 14.00
		1	Windows	$ 753.90	$ 753.90	$ 753.90	$ 753.90	$ 1,507.80
		1	Air Quality	$0.00	$ -	$0.00	$ -	$ -
		12	Cleaning Supplies	$ 1.27	$ 15.24	$ 1.27	$ 15.24	$ 30.48
		12	Paper Products	$ 2.38	$ 28.56	$ 2.38	$ 28.56	$ 57.12
		140	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 8.40	$ 0.06	$ 8.40	$ 16.80
		140	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 5.60	$ 0.04	$ 5.60	$ 11.20
			Total		$ 7,370.10		$ 7,370.10	$ 14,740.20
	Total (1) - Summary, all sites				$ 842,650.61		$ 842,650.61	$1,685,301.22

		Year 1		Year 2		
		Per Hour	Annual	Per Hour	Annual	2 years
Additional Labor:						
Project Supervisor	50 hrs.	$ 40.00	$ 2,000.00	$ 40.00	$ 2,000.00	$ 4,000.00
Site Supervisor	50 hrs.	$ 30.00	$ 1,500.00	$ 30.00	$ 1,500.00	$ 3,000.00
Full Time Service Crew	50hrs	$ 26.00	$ 1,300.00	$ 26.00	$ 1,300.00	$ 2,600.00
Part Time Service Crew	50 hrs.	$ 26.00	$ 1,300.00	$ 26.00	$ 1,300.00	$ 2,600.00
Porter Day/Night	50 hrs.	$ 26.00	$ 1,300.00	$ 26.00	$ 1,300.00	$ 2,600.00
Emergency Services Labor:						
Project Supervisor	50 hrs.	$ 45.00	$ 2,250.00	$ 45.00	$ 2,250.00	$ 4,500.00
Site Supervisor	50 hrs.	$ 35.00	$ 1,750.00	$ 35.00	$ 1,750.00	$ 3,500.00
Full Time Service Crew	50 hrs.	$ 30.00	$ 1,500.00	$ 30.00	$ 1,500.00	$ 3,000.00
Part Time Service Crew	50 hrs.	$ 30.00	$ 1,500.00	$ 30.00	$ 1,500.00	$ 3,000.00
Porter Day/Night	50 hrs.	$ 30.00	$ 1,500.00	$ 30.00	$ 1,500.00	$ 3,000.00
"Pass thru" (Services/Materials)			$ 1,000.00		$ 1,000.00	$ 2,000.00
	Total (2)		$ 16,900.00		$ 16,900.00	$ 33,800.00

Grand Total - Whole Group **(Total 1 + Total 2)**		$859,550.61	$859,550.61	$1,719,101.22

NOTE: IT IS AGREED THAT THE MINIMUM WAGE TO BE PAID TO ALL EMPLOYEES, REGARDLESS OF THE NUMBER OF HOURS WORKED, WILL BE THE CURRENT BROWARD COUNTY LIVING WAGE.

YES	X	**Agree to the above statement.**
NO		**Disagree to the above statement.**

NAME OF COMPANY: McKenzie Cleaning Company Inc

AUTHORIZED PERSON NAME: Terriann McKenzie

AUTHORIZED SIGNATURE: Terriann McKenzie

By signing this proposal sheet, your firm is agreeing to the terms and conditions of the invitation for proposal.

All buildings listed in the group must be priced for this proposal sheet to be determined responsive.

AUTHORIZED PERSON TITLE: President **DATE:** 5/26/2021

THIS SHEET MUST BE SIGNED AND MUST NOT BE ALTERED OR REVISED.
ANY REVISION TO THIS SHEET MAY RENDER THE PROPOSAL NON-RESPONSIVE.

Janitorial Services - Price Sheets - Large Facilities - Group 3 - Agreement 4 (CBE Reserve)

ITEM NO.	FACILITY LOCATION	Annual Frequency	Annual Process	Year 1 Unit Price	Year 1 Annual	Year 2 Unit Price	Year 2 Annual	Two Year Total
1	**PUBLIC SAFETY BUILDING** 2601 W. BROWARD BLVD. FT. LAUDERDALE, FL 33311	12	Basic Cleaning	$ 68,738.98	$ 824,867.76	$ 68,738.98	$ 824,867.76	$ 1,649,735.52
		12	Restrooms	$ 6,192.62	$ 74,311.44	$ 6,192.62	$ 74,311.44	$ 148,622.88
		12	Floors	$ 12,380.49	$ 148,565.88	$ 12,380.49	$ 148,565.88	$ 297,131.76
		51,400	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 2,570.00	$ 0.05	$ 2,570.00	$ 5,140.00
		1	Windows	$ 753.90	$ 753.90	$ 753.90	$ 753.90	$ 1,507.80
		1	Air Quality	$ 12,261.68	$ 12,261.68	$ 12,261.68	$ 12,261.68	$ 24,523.36
		12	Cleaning Supplies	$ 2,329.45	$ 27,953.40	$ 2,329.45	$ 27,953.40	$ 55,906.80
		12	Paper Products	$ 2,911.81	$ 34,941.72	$ 2,911.81	$ 34,941.72	$ 69,883.44
		51,400	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 3,084.00	$ 0.06	$ 3,084.00	$ 6,168.00
		51,400	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 2,056.00	$ 0.04	$ 2,056.00	$ 4,112.00
			Total		$1,131,365.78		$1,131,365.78	$ 2,262,731.56
2	**B.S.O. DISTRICT STATION #5** 2601 W. BROWARD BLVD. FT. LAUDERDALE, FL 33311	12	Basic Cleaning	$ 4,726.79	$ 56,721.48	$ 4,726.79	$ 56,721.48	$ 113,442.96
		12	Restrooms	$ 425.36	$ 5,104.32	$ 425.36	$ 5,104.32	$ 10,208.64
		12	Floors	$ 855.47	$ 10,265.64	$ 855.47	$ 10,265.64	$ 20,531.28
		24,000	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 1,200.00	$ 0.05	$ 1,200.00	$ 2,400.00
		1	Windows	$ 753.90	$ 753.90	$ 753.90	$ 753.90	$ 1,507.80
		1	Air Quality	$ 1,140.62	$ 1,140.62	$ 1,140.62	$ 1,140.62	$ 2,281.24
		12	Cleaning Supplies	$ 217.54	$ 2,610.48	$ 217.54	$ 2,610.48	$ 5,220.96
		12	Paper Products	$ 271.92	$ 3,263.04	$ 271.92	$ 3,263.04	$ 6,526.08
		24,000	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 1,440.00	$ 0.06	$ 1,440.00	$ 2,880.00
		24,000	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 960.00	$ 0.04	$ 960.00	$ 1,920.00
			Total		$ 83,459.48		$ 83,459.48	$ 166,918.96
3	**BSO UNIFORM SERVICE CENTER** 143 NW 25 TERRACE FT. LAUDERDALE, FL 33311	12	Basic Cleaning	$ 1,663.26	$ 19,959.12	$ 1,663.26	$ 19,959.12	$ 39,918.24
		12	Restrooms	$ 149.71	$ 1,796.52	$ 149.71	$ 1,796.52	$ 3,593.04
		12	Floors	$ 308.92	$ 3,707.04	$ 308.92	$ 3,707.04	$ 7,414.08
		6,800	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 340.00	$ 0.05	$ 340.00	$ 680.00
		1	Windows	$ 753.90	$ 753.90	$ 753.90	$ 753.90	$ 1,507.80
		1	Air Quality	$ 285.16	$ 285.16	$ 285.16	$ 285.16	$ 570.32
		12	Cleaning Supplies	$ 61.64	$ 739.68	$ 61.64	$ 739.68	$ 1,479.36
		12	Paper Products	$ 77.04	$ 924.48	$ 77.04	$ 924.48	$ 1,848.96
		6,800	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 408.00	$ 0.06	$ 408.00	$ 816.00
		6,800	Disinfection (SQ. FT.)	$ 0.04	$ 272.00	$ 0.04	$ 272.00	$ 544.00
			Total		$ 29,185.90		$ 29,185.90	$ 58,371.80
4	**BSO DEFENSIVE TACTICS BUILDING** 2601 W BROWARD BLVD. FORT LAUDERDALE, FL 33311	12	Basic Cleaning	$ 1,663.26	$ 19,959.12	$ 1,663.26	$ 19,959.12	$ 39,918.24
		12	Restrooms	$ 149.71	$ 1,796.52	$ 149.71	$ 1,796.52	$ 3,593.04
		12	Floors	$ 308.92	$ 3,707.04	$ 308.92	$ 3,707.04	$ 7,414.08
		8,000	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 400.00	$ 0.05	$ 400.00	$ 800.00
		1	Windows	$ 753.90	$ 753.90	$ 753.90	$ 753.90	$ 1,507.80
		1	Air Quality	$ 285.16	$ 285.16	$ 285.16	$ 285.16	$ 570.32
		12	Cleaning Supplies	$ 72.51	$ 870.12	$ 72.51	$ 870.12	$ 1,740.24
		12	Paper Products	$ 90.64	$ 1,087.68	$ 90.64	$ 1,087.68	$ 2,175.36
		8,000	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 480.00	$ 0.06	$ 480.00	$ 960.00
		8,000	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 320.00	$ 0.04	$ 320.00	$ 640.00
			Total		$ 29,659.54		$ 29,659.54	$ 59,319.08

Janitorial Services - Price Sheets - Large Facilities - Group 3 - Agreement 4 (CBE Reserve)

5	**BSO TECHNOLOGY SERVICE CENTER** 2601 W. BROWARD BLVD. FT. LAUDERDALE, FL 33311	12	Basic Cleaning	$ 1,663.26	$ 19,959.12	$ 1,663.26	$ 19,959.12	$	39,918.24
		12	Restrooms	$ 149.71	$ 1,796.52	$ 149.71	$ 1,796.52	$	3,593.04
		12	Floors	$ 308.92	$ 3,707.04	$ 308.92	$ 3,707.04	$	7,414.08
		8,000	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 400.00	$ 0.05	$ 400.00	$	800.00
		1	Windows	$ 753.90	$ 753.90	$ 753.90	$ 753.90	$	1,507.80
		1	Air Quality	$ 285.16	$ 285.16	$ 285.16	$ 285.16	$	570.32
		12	Cleaning Supplies	$ 72.51	$ 870.12	$ 72.51	$ 870.12	$	1,740.24
		12	Paper Products	$ 90.64	$ 1,087.68	$ 90.64	$ 1,087.68	$	2,175.36
		8,000	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 480.00	$ 0.06	$ 480.00	$	960.00
		8,000	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 320.00	$ 0.04	$ 320.00	$	640.00
			Total		$ 29,659.54		$ 29,659.54	$	59,319.08
	Total (1) - Summary, all sites				$1,303,330.24		$1,303,330.24	$	2,606,660.48

		Year 1		Year 2		
		Per Hour	Annual	Per Hour	Annual	2 years
Additional Labor:						
Project Supervisor	50 hrs.	$ 40.00	$ 2,000.00	$ 40.00	$ 2,000.00	$ 4,000.00
Site Supervisor	50 hrs.	$ 30.00	$ 1,500.00	$ 30.00	$ 1,500.00	$ 3,000.00
Full Time Service Crew	50 hrs.	$ 26.00	$ 1,300.00	$ 26.00	$ 1,300.00	$ 2,600.00
Part Time Service Crew	50 hrs.	$ 26.00	$ 1,300.00	$ 26.00	$ 1,300.00	$ 2,600.00
Porter Day/Night	50 hrs.	$ 26.00	$ 1,300.00	$ 26.00	$ 1,300.00	$ 2,600.00
Emergency Services Labor:						
Project Supervisor	50 hrs.	$ 45.00	$ 2,250.00	$ 45.00	$ 2,250.00	$ 4,500.00
Site Supervisor	50 hrs.	$ 35.00	$ 1,750.00	$ 35.00	$ 1,750.00	$ 3,500.00
Full Time Service Crew	50 hrs.	$ 30.00	$ 1,500.00	$ 30.00	$ 1,500.00	$ 3,000.00
Part Time Service Crew	50 hrs.	$ 30.00	$ 1,500.00	$ 30.00	$ 1,500.00	$ 3,000.00
Porter Day/Night	50 hrs.	$ 30.00	$ 1,500.00	$ 30.00	$ 1,500.00	$ 3,000.00
"Pass thru" (Services/Materials)			$ 1,000.00		$ 1,000.00	$ 2,000.00
	Total (2)		$16,900.00		$16,900.00	$ 33,800.00

Grand Total - Whole Group **(Total 1 + Total 2)**		$1,320,230.24	$1,320,230.24	$ 2,640,460.48

NOTE: IT IS AGREED THAT THE MINIMUM WAGE TO BE PAID TO ALL EMPLOYEES, REGARDLESS OF THE NUMBER OF HOURS WORKED, WILL BE THE CURRENT BROWARD COUNTY LIVING WAGE.

YES	X	**Agree to the above statement.**
NO		**Disagree to the above statement.**

NAME OF COMPANY: McKenzie Cleaning Company Inc

AUTHORIZED PERSON NAME: Terriann McKenzie

AUTHORIZED SIGNATURE: Terriann McKenzie

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All buildings listed in the group must be priced for this proposal sheet to be determined responsive.

AUTHORIZED PERSON TITLE: President **DATE:** 5/26/2021

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Janitorial Services - Price Sheets - Large Facilities - Group 4 - Agreement 5 (CBE Reserve)

ITEM NO.	FACILITY LOCATION	Annual Frequency	Annual Process	Year 1 Unit Price	Year 1 Annual	Year 2 Unit Price	Year 2 Annual	Two Year Total
1	MASS TRANSIT NORTH	12	Basic Cleaning	$ 12,324.68	$147,896.16	$ 12,324.68	$147,896.16	$ 295,792.32
	3201 Copans Rd.	12	Restrooms	$ 1,114.43	$ 13,373.16	$ 1,114.43	$ 13,373.16	$ 26,746.32
	POMPANO BEACH, FL	12	Floors	$ 2,228.87	$ 26,746.44	$ 2,228.87	$ 26,746.44	$ 53,492.88
		Hourly	Porter (450 per month)	$ 25.13	$135,702.00	$ 25.13	$135,702.00	$ 271,404.00
		17,500	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 875.00	$ 0.05	$ 875.00	$ 1,750.00
		1	Windows	$ 628.25	$ 628.25	$ 628.25	$ 628.25	$ 1,256.50
		1	Air Quality	$ 1,783.10	$ 1,783.10	$ 1,783.10	$ 1,783.10	$ 3,566.20
		12	Cleaning Supplies	$ 317.24	$ 3,806.88	$ 317.24	$ 3,806.88	$ 7,613.76
		12	Paper Products	$ 396.55	$ 4,758.60	$ 396.55	$ 4,758.60	$ 9,517.20
		17,500	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 1,050.00	$ 0.06	$ 1,050.00	$ 2,100.00
		17,500	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 700.00	$ 0.04	$ 700.00	$ 1,400.00
			Total		$337,319.59		$337,319.59	$ 674,639.18
2	MASS TRANSIT SOUTH	12	Basic Cleaning	$ 12,312.07	$147,744.84	$ 12,312.07	$147,744.84	$ 295,489.68
	5440 Ravenswood Rd.	12	Restrooms	$ 1,114.43	$ 13,373.16	$ 1,114.43	$ 13,373.16	$ 26,746.32
	FT. LAUDERDALE, FL	12	Floors	$ 2,228.87	$ 26,746.44	$ 2,228.87	$ 26,746.44	$ 53,492.88
		Hourly	Porter (450 per month)	$ 25.13	$135,702.00	$ 25.13	$135,702.00	$ 271,404.00
		10,450	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 522.50	$ 0.05	$ 522.50	$ 1,045.00
		1	Windows	$ 628.25	$ 628.25	$ 628.25	$ 628.25	$ 1,256.50
		1	Air Quality	$ 891.55	$ 891.55	$ 891.55	$ 891.55	$ 1,783.10
		12	Cleaning Supplies	$ 189.44	$ 2,273.28	$ 189.44	$ 2,273.28	$ 4,546.56
		12	Paper Products	$ 236.80	$ 2,841.60	$ 236.80	$ 2,841.60	$ 5,683.20
		10,450	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 627.00	$ 0.06	$ 627.00	$ 1,254.00
		10,450	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 418.00	$ 0.04	$ 418.00	$ 836.00
			Total		$331,768.62		$331,768.62	$ 663,537.24
3	MASS TRANSIT	12	Basic Cleaning	$ 4,562.81	$ 54,753.72	$ 4,562.81	$ 54,753.72	$ 109,507.44
	Lauderhill Mass Trans.	12	Restrooms	$ 495.30	$ 5,943.60	$ 495.30	$ 5,943.60	$ 11,887.20
	1359 NW 40th Avenue	12	Floors	$ 123.83	$ 1,485.96	$ 123.83	$ 1,485.96	$ 2,971.92
	Lauderhill, FL. 33310	Hourly	Porter (1095 per month)	$ 25.13	$330,208.20	$ 25.13	$330,208.20	$ 660,416.40
		2,953	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 147.65	$ 0.05	$ 147.65	$ 295.30
		1	Windows	$ 628.25	$ 628.25	$ 628.25	$ 628.25	$ 1,256.50
		1	Air Quality	$ 297.18	$ 297.18	$ 297.18	$ 297.18	$ 594.36
		12	Cleaning Supplies	$ 26.77	$ 321.24	$ 26.77	$ 321.24	$ 642.48
		12	Paper Products	$ 33.46	$ 401.52	$ 33.46	$ 401.52	$ 803.04
		2,953	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 177.18	$ 0.06	$ 177.18	$ 354.36
		2,953	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 118.12	$ 0.04	$ 118.12	$ 236.24
			Total		$394,482.62		$394,482.62	$ 788,965.24
4	MASS TRANSIT	12	Basic Cleaning	$ 550.84	$ 6,610.08	$ 550.84	$ 6,610.08	$ 13,220.16
	LAUDERHILL MASS TRANS.	12	Restrooms	$ 49.53	$ 594.36	$ 49.53	$ 594.36	$ 1,188.72
	4221 NW 12th Street	12	Floors	$ 99.06	$ 1,188.72	$ 99.06	$ 1,188.72	$ 2,377.44
	Lauderhill, FL	1,260	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 63.00	$ 0.05	$ 63.00	$ 126.00
		1	Windows	$ 628.25	$ 628.25	$ 628.25	$ 628.25	$ 1,256.50
		1	Air Quality	$0.00	$ -	$0.00	$ -	$ -
		12	Cleaning Supplies	$ 11.42	$ 137.04	$ 11.42	$ 137.04	$ 274.08
		12	Paper Products	$ 14.28	$ 171.36	$ 14.28	$ 171.36	$ 342.72
		1,260	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 75.60	$ 0.06	$ 75.60	$ 151.20
		1,260	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 50.40	$ 0.04	$ 50.40	$ 100.80
			Total		$ 9,518.81		$ 9,518.81	$ 19,037.62
			Total (1) - Summary, all sites		$1,073,089.64		$1,073,089.64	$ 2,146,179.28

Janitorial Services - Price Sheets - Large Facilities - Group 4 - Agreement 5 (CBE Reserve)

		Per Hour	Annual	Per Hour	Annual	2 years
Additional Labor:						
Project Supervisor	50 hrs.	$ 40.00	$ 2,000.00	$ 40.00	$ 2,000.00	$ 4,000.00
Site Supervisor	50 hrs.	$ 30.00	$ 1,500.00	$ 30.00	$ 1,500.00	$ 3,000.00
Full Time Service Crew	50 hrs.	$ 26.00	$ 1,300.00	$ 26.00	$ 1,300.00	$ 2,600.00
Part Time Service Crew	50 hrs.	$ 26.00	$ 1,300.00	$ 26.00	$ 1,300.00	$ 2,600.00
Porter Day/Night	50 hrs.	$ 26.00	$ 1,300.00	$ 26.00	$ 1,300.00	$ 2,600.00
Emergency Services Labor:						
Project Supervisor	50 hrs.	$ 45.00	$ 2,250.00	$ 45.00	$ 2,250.00	$ 4,500.00
Site Supervisor	50 hrs.	$ 35.00	$ 1,750.00	$ 35.00	$ 1,750.00	$ 3,500.00
Full Time Service Crew	50 hrs.	$ 30.00	$ 1,500.00	$ 30.00	$ 1,500.00	$ 3,000.00
Part Time Service Crew	50 hrs.	$ 30.00	$ 1,500.00	$ 30.00	$ 1,500.00	$ 3,000.00
Porter Day/Night	50 hrs.	$ 30.00	$ 1,500.00	$ 30.00	$ 1,500.00	$ 3,000.00
"Pass thru" (Services/Materials)			$ 1,000.00		$ 1,000.00	$ 2,000.00
	Total (2)		$16,900.00		$16,900.00	$ 33,800.00
Grand Total - Whole Group **(Total 1 + Total 2)**			$1,089,989.64		$1,089,989.64	$ 2,179,979.28

NOTE: IT IS AGREED THAT THE MINIMUM WAGE TO BE PAID TO ALL EMPLOYEES, REGARDLESS OF THE NUMBER OF HOURS WORKED, WILL BE THE CURRENT BROWARD COUNTY LIVING WAGE.

YES	X	Agree to the above statement.
NO		Disagree to the above statement.

NAME OF COMPANY: McKenzie Cleaning Company Inc

AUTHORIZED PERSON NAME: Terriann McKenzie

AUTHORIZED SIGNATURE: Terriann Mckenzie

By signing this proposal sheet, your firm is agreeing to the terms and conditions of the invitation for proposal.
All buildings listed in the group must be priced for this proposal sheet to be determined responsive.

AUTHORIZED PERSON TITLE: President **DATE:** 5/26/2021

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Janitorial Services - Price Sheets - BCJC West Building, Bridges 4 & 5 - Agreement 12 (CBE Reserve)

ITEM NO.	FACILITY LOCATION	Annual Frequency	Annual Process	Year 1 Unit Price	Year 1 Annual	Year 2 Unit Price	Year 2 Annual	Two Year Total
1	BCJC West Building	12	Basic Cleaning	$ 125,934.09	$1,511,209.08	$ 125,934.09	$1,511,209.08	$ 3,022,418.16
	Bridge 4 and Bridge 5	12	Restrooms	$ 11,316.63	$ 135,799.56	$ 11,316.63	$ 135,799.56	$ 271,599.12
	201 SE 6 Street	12	Floors	$ 22,693.94	$ 272,327.28	$ 22,693.94	$ 272,327.28	$ 544,654.56
	Fort Lauderdale, Florida 33301	Hourly	Porter (325Hrs./Month)	$ 25.13	$ 98,007.00	$ 25.13	$ 98,007.00	$ 196,014.00
		34,050	Pressure Cleaning (SQ. FT.)	$ 0.05	$ 1,702.50	$ 0.05	$ 1,702.50	$ 3,405.00
		1	Windows	$ 2,513.00	$ 2,513.00	$ 2,513.00	$ 2,513.00	$ 5,026.00
		1	Air Quality	$ 31,346.98	$ 31,346.98	$ 31,346.98	$ 31,346.98	$ 62,693.96
		12	Cleaning Supplies	$ 6,081.94	$ 72,983.28	$ 6,081.94	$ 72,983.28	$ 145,966.56
		12	Paper Products	$ 7,602.43	$ 91,229.16	$ 7,602.43	$ 91,229.16	$ 182,458.32
		34,050	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 2,043.00	$ 0.06	$ 2,043.00	$ 4,086.00
		34,050	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 1,362.00	$ 0.04	$ 1,362.00	$ 2,724.00
			Total		$2,220,522.84		$2,220,522.84	$ 4,441,045.68
	Total (1) - Summary, all sites				$2,220,522.84		$2,220,522.84	$ 4,441,045.68

		Per Hour	Annual	Per Hour	Annual	2 years
Additional Labor:						
Project Supervisor	50 hrs.	$ 40.00	$ 2,000.00	$ 40.00	$ 2,000.00	$ 4,000.00
Site Supervisor	50 hrs.	$ 30.00	$ 1,500.00	$ 30.00	$ 1,500.00	$ 3,000.00
Full Time Service Crew	50 hrs.	$ 26.00	$ 1,300.00	$ 26.00	$ 1,300.00	$ 2,600.00
Part Time Service Crew	50 hrs.	$ 26.00	$ 1,300.00	$ 26.00	$ 1,300.00	$ 2,600.00
Porter Day/Night	50 hrs.	$ 26.00	$ 1,300.00	$ 26.00	$ 1,300.00	$ 2,600.00
Emergency Services Labor:						
Project Supervisor	50 hrs.	$ 45.00	$ 2,250.00	$ 45.00	$ 2,250.00	$ 4,500.00
Site Supervisor	50 hrs.	$ 35.00	$ 1,750.00	$ 35.00	$ 1,750.00	$ 3,500.00
Full Time Service Crew	50 hrs.	$ 30.00	$ 1,500.00	$ 30.00	$ 1,500.00	$ 3,000.00
Part Time Service Crew	50 hrs.	$ 30.00	$ 1,500.00	$ 30.00	$ 1,500.00	$ 3,000.00
Porter Day/Night	50 hrs.	$ 30.00	$ 1,500.00	$ 30.00	$ 1,500.00	$ 3,000.00
"Pass thru" (Services/Materials)			$ 1,000.00		$ 1,000.00	$ 2,000.00
	Total (2)		$16,900.00		$16,900.00	$ 33,800.00
Grand Total - Whole Group **(Total 1 + Total 2)**			$2,237,422.84		$2,237,422.84	$ 4,474,845.68

NOTE: IT IS AGREED THAT THE MINIMUM WAGE TO BE PAID TO ALL EMPLOYEES, REGARDLESS OF THE NUMBER OF HOURS WORKED, WILL BE THE CURRENT BROWARD COUNTY LIVING WAGE.

YES	X	Agree to the above statement.
NO		Disagree to the above statement.

NAME OF COMPANY: McKenzie Cleaning Company Inc

AUTHORIZED PERSON NAME: Terriann McKenzie

AUTHORIZED SIGNATURE: Terriann McKenzie

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All buildings listed in the group must be priced for this proposal sheet to be determined responsive.

AUTHORIZED PERSON TITLE: President **DATE:** 5/26/2021

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Janitorial Services - Price Sheets - Port Everglades - Agreement 13 (CBE Reserve)

ITEM NO.	FACILITY LOCATION	Annual Frequency	Annual Process	Year 1 Unit Price	Year 1 Annual	Year 2 Unit Price	Year 2 Annual	Two Year Total
1	1801 SE 20th Street Ft. Lauderdale	12	Restrooms	$ 438.36	$ 5,260.32	$ 438.36	$ 5,260.32	$ 10,520.64
		Hourly	Porter (120Hrs./Month)	**$ 25.13**	**$ 36,187.20**	$ 25.13	**$ 36,187.20**	$ 72,374.40
		12	Cleaning Supplies	$ 15.66	$ 187.92	$ 15.66	$ 187.92	$ 375.84
		12	Paper Products	$ 22.38	$ 268.56	$ 22.38	$ 268.56	$ 537.12
		395	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 23.70	$ 0.06	$ 23.70	$ 47.40
		395	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 15.80	$ 0.04	$ 15.80	$ 31.60
			Total		$ 41,943.50		$ 41,943.50	$ 83,887.00
2	1800 SE 18th Street Ft. Lauderdale	12	Restrooms	$ 328.77	$ 3,945.24	$ 328.77	$ 3,945.24	$ 7,890.48
		Hourly	Porter (90Hrs./Month)	**$ 25.13**	**$ 27,140.40**	$ 25.13	**$ 27,140.40**	$ 54,280.80
		12	Cleaning Supplies	$ 29.58	$ 354.96	$ 29.58	$ 354.96	$ 709.92
		12	Paper Products	$ 42.26	$ 507.12	$ 42.26	$ 507.12	$ 1,014.24
		746	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 44.76	$ 0.06	$ 44.76	$ 89.52
		746	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 29.84	$ 0.04	$ 29.84	$ 59.68
			Total		$ 32,022.32		$ 32,022.32	$ 64,044.64
3	1800 SE 18th Street Garage Ft. Lauderdale	12	Restrooms	$ 94.92	$ 1,139.04	$ 94.92	$ 1,139.04	$ 2,278.08
		Hourly	Porter (30Hrs./Month)	**$ 25.13**	**$ 9,046.80**	$ 25.13	**$ 9,046.80**	$ 18,093.60
		12	Cleaning Supplies	$10.00	$ 120.00	$ 10.00	$ 120.00	$ 240.00
		12	Paper Products	$ 15.00	$ 180.00	$ 15.00	$ 180.00	$ 360.00
		357	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 21.42	$ 0.06	$ 21.42	$ 42.84
		357	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 14.28	$ 0.04	$ 14.28	$ 28.56
			Total		$ 10,521.54		$ 10,521.54	$ 21,043.08
4	Check point 3 (Restroom Only)	12	Restrooms	$ 109.59	$ 1,315.08	$ 109.59	$ 1,315.08	$ 2,630.16
		Hourly	Porter (30Hrs./Month)	**$ 25.13**	**$ 9,046.80**	$ 25.13	**$ 9,046.80**	$ 18,093.60
		12	Cleaning Supplies	$ 1.63	$ 19.56	$ 1.63	$ 19.56	$ 39.12
		12	Paper Products	$ 2.32	$ 27.84	$ 2.32	$ 27.84	$ 55.68
		41	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 2.46	$ 0.06	$ 2.46	$ 4.92
		41	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 1.64	$ 0.04	$ 1.64	$ 3.28
			Total		$ 10,413.38		$ 10,413.38	$ 20,826.76
5	Check point 3 - Booth	12	Restrooms	$ 94.92	$ 1,139.04	$ 94.92	$ 1,139.04	$ 2,278.08
		Hourly	Porter (30Hrs./Month)	**$ 25.13**	**$ 9,046.80**	$ 25.13	**$ 9,046.80**	$ 18,093.60
		12	Cleaning Supplies	$ 0.10	$ 1.14	$ 0.10	$ 1.14	$ 2.28
		12	Paper Products	$ 1.36	$ 16.32	$ 1.36	$ 16.32	$ 32.64
		24	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 1.44	$ 0.06	$ 1.44	$ 2.88
		24	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 0.96	$ 0.04	$ 0.96	$ 1.92
			Total		$ 10,205.70		$ 10,205.70	$ 20,411.40

Janitorial Services - Price Sheets - Port Everglades - Agreement 13 (CBE Reserve)

ITEM NO.	FACILITY LOCATION	Annual Frequency	Annual Process	Unit Price	Annual	Unit Price	Annual	*Two Year Total*
6	Check point 2 (Restroom Only)	12	Restrooms	$ 109.59	$ 1,315.08	$ 109.59	$ 1,315.08	$ 2,630.16
		Hourly	Porter (30Hrs./Month)	**$ 25.13**	**$ 9,046.80**	$ 25.13	**$ 9,046.80**	$ 18,093.60
		12	Cleaning Supplies	$ 1.63	$ 19.56	$ 1.63	$ 19.56	$ 39.12
		12	Paper Products	$ 2.32	$ 27.84	$ 2.32	$ 27.84	$ 55.68
		41	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 2.46	$ 0.06	$ 2.46	$ 4.92
		41	Disinfection (SQ. FT.)	$ 0.04	$ 1.64	$ 0.04	$ 1.64	$ 3.28
			Total		$ 10,413.38		$ 10,413.38	$ 20,826.76
7	Check point 2 - Booth	12	Restrooms	$ 94.92	$ 1,139.04	$ 94.92	$ 1,139.04	$ 2,278.08
		Hourly	Porter (30Hrs./Month)	**$ 25.13**	**$ 9,046.80**	$ 25.13	**$ 9,046.80**	$ 18,093.60
		12	Cleaning Supplies	$ 0.10	$ 1.14	$ 0.10	$ 1.14	$ 2.28
		12	Paper Products	$ 1.36	$ 16.32	$ 1.36	$ 16.32	$ 32.64
		24	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 1.44	$ 0.06	$ 1.44	$ 2.88
		24	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 0.96	$ 0.04	$ 0.96	$ 1.92
			Total		$ 10,205.70		$ 10,205.70	$ 20,411.40
8	1900 SE 23rd Street, Fort Lauderdale	12	Restrooms	$ 109.59	$ 1,315.08	$ 109.59	$ 1,315.08	$ 2,630.16
		Hourly	Porter (30Hrs./Month)	**$ 25.13**	**$ 9,046.80**	$ 25.13	**$ 9,046.80**	$ 18,093.60
		12	Cleaning Supplies	$ 38.74	$ 464.88	$ 38.74	$ 464.88	$ 929.76
		12	Paper Products	$ 7.02	$ 84.24	$ 7.02	$ 84.24	$ 168.48
		124	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 7.44	$ 0.06	$ 7.44	$ 14.88
		124	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 4.96	$ 0.04	$ 4.96	$ 9.92
			Total		$ 10,923.40		$ 10,923.40	$ 21,846.80
9	Berth 8 (Restroom Only)	12	Restrooms	$ 109.62	$ 1,315.44	$ 109.62	$ 1,315.44	$ 2,630.88
		Hourly	Porter (30Hrs./Month)	**$ 25.13**	**$ 9,046.80**	$ 25.13	**$ 9,046.80**	$ 18,093.60
		12	Cleaning Supplies	$ 6.82	$ 81.84	$ 6.82	$ 81.84	$ 163.68
		12	Paper Products	$ 9.74	$ 116.88	$ 9.74	$ 116.88	$ 233.76
		172	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 10.32	$ 0.06	$ 10.32	$ 20.64
		172	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 6.88	$ 0.04	$ 6.88	$ 13.76
			Total		$ 10,578.16		$ 10,578.16	$ 21,156.32
10	Berth 13 (Restroom Only)	12	Restrooms	$ 109.59	$ 1,315.08	$ 109.59	$ 1,315.08	$ 2,630.16
		Hourly	Porter (30Hrs./Month)	**$ 25.13**	**$ 9,046.80**	$ 25.13	**$ 9,046.80**	$ 18,093.60
		12	Cleaning Supplies	$ 3.97	$ 47.64	$ 3.97	$ 47.64	$ 95.28
		12	Paper Products	$ 5.67	$ 68.04	$ 5.67	$ 68.04	$ 136.08
		100	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 6.00	$ 0.06	$ 6.00	$ 12.00
		100	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 4.00	$ 0.04	$ 4.00	$ 8.00
			Total		$ 10,487.56		$ 10,487.56	$ 20,975.12

Janitorial Services - Price Sheets - Port Everglades - Agreement 13 (CBE Reserve)

ITEM NO.	FACILITY LOCATION	Annual Frequency	Annual Process	Unit Price	Annual	Unit Price	Annual	*Two Year Total*
11	Gate 13 (Restroom Only)	12	Restrooms	$ 109.59	$ 1,315.08	$ 109.59	$ 1,315.08	$ 2,630.16
		Hourly	Porter (30Hrs./Month)	**$ 25.13**	**$ 9,046.80**	$ 25.13	**$ 9,046.80**	$ 18,093.60
		12	Cleaning Supplies	$ 1.63	$ 19.56	$ 1.63	$ 19.56	$ 39.12
		12	Paper Products	$ 2.32	$ 27.84	$ 2.32	$ 27.84	$ 55.68
		41	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 2.46	$ 0.06	$ 2.46	$ 4.92
		41	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 1.64	$ 0.04	$ 1.64	$ 3.28
			Total		$ 10,413.38		$ 10,413.38	$ 20,826.76
12	Gate 13 - Booth	12	Restrooms	$ 474.60	$ 5,695.20	$ 474.60	$ 5,695.20	$ 11,390.40
		Hourly	Porter (30Hrs./Month)	**$ 25.13**	**$ 9,046.80**	$ 25.13	**$ 9,046.80**	$ 18,093.60
		12	Cleaning Supplies	$ 1.00	$ 12.00	$ 1.00	$ 12.00	$ 24.00
		12	Paper Products	$ 1.36	$ 16.32	$ 1.36	$ 16.32	$ 32.64
		24	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 1.44	$ 0.06	$ 1.44	$ 2.88
		24	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 0.96	$ 0.04	$ 0.96	$ 1.92
			Total		$ 14,772.72		$ 14,772.72	$ 29,545.44
13	1900 SE 32nd Street, Fort Lauderdale	12	Restrooms	$ 453.04	$ 5,436.48	$ 453.04	$ 5,436.48	$ 10,872.96
		Hourly	Porter (150Hrs./Month)	**$ 25.13**	**$ 45,234.00**	$ 25.13	**$ 45,234.00**	$ 90,468.00
		12	Cleaning Supplies	$ 38.74	$ 464.88	$ 38.74	$ 464.88	$ 929.76
		12	Paper Products	$ 55.35	$ 664.20	$ 55.35	$ 664.20	$ 1,328.40
		977	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 58.62	$ 0.06	$ 58.62	$ 117.24
		977	Disinfection (SQ. FT.)	$ 0.04	$ 39.08	$ 0.04	$ 39.08	$ 78.16
			Total		$ 51,897.26		$ 51,897.26	$ 103,794.52
14	2019 Eller Drive, Fort Lauderdale	12	Restrooms	$ 153.60	$ 1,843.20	$ 153.60	$ 1,843.20	$ 3,686.40
		Hourly	Porter (120Hrs./Month)	**$ 25.13**	**$ 36,187.20**	$ 25.13	**$ 36,187.20**	$ 72,374.40
		12	Cleaning Supplies	$ 54.01	$ 648.12	$ 54.01	$ 648.12	$ 1,296.24
		12	Paper Products	$ 77.16	$ 925.92	$ 77.16	$ 925.92	$ 1,851.84
		1362	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 81.72	$ 0.06	$ 81.72	$ 163.44
		1362	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 54.48	$ 0.04	$ 54.48	$ 108.96
			Total		$ 39,740.64		$ 39,740.64	$ 79,481.28
15	2021 Eller Drive, Fort Lauderdale	12	Restrooms	$ 109.59	$ 1,315.08	$ 109.59	$ 1,315.08	$ 2,630.16
		Hourly	Porter (30Hrs./Month)	**$ 25.13**	**$ 9,046.80**	$ 25.13	**$ 9,046.80**	$ 18,093.60
		12	Cleaning Supplies	$ 17.17	$ 206.04	$ 17.17	$ 206.04	$ 412.08
		12	Paper Products	$ 24.53	$ 294.36	$ 24.53	$ 294.36	$ 588.72
		433	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 25.98	$ 0.06	$ 25.98	$ 51.96
		433	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 17.32	$ 0.04	$ 17.32	$ 34.64
			Total		$ 10,905.58		$ 10,905.58	$ 21,811.16

Janitorial Services - Price Sheets - Port Everglades - Agreement 13 (CBE Reserve)

ITEM NO.	FACILITY LOCATION	Annual Frequency	Annual Process	Unit Price	Annual	Unit Price	Annual	Two Year Total
16	2025 Eller Drive, Fort Lauderdale	12	Restrooms	$ 109.59	$ 1,315.08	$ 109.59	$ 1,315.08	$ 2,630.16
		Hourly	Porter (30Hrs./Month)	**$ 25.13**	**$ 9,046.80**	$ 25.13	**$ 9,046.80**	$ 18,093.60
		12	Cleaning Supplies	$ 2.62	$ 31.44	$ 2.62	$ 31.44	$ 62.88
		12	Paper Products	$ 3.74	$ 44.88	$ 3.74	$ 44.88	$ 89.76
		66	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 3.96	$ 0.06	$ 3.96	$ 7.92
		66	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 2.64	$ 0.04	$ 2.64	$ 5.28
			Total		$ 10,444.80		$ 10,444.80	$ 20,889.60
17	2026A Eller Drive, Fort Lauderdale	12	Restrooms	$ 328.77	$ 3,945.24	$ 328.77	$ 3,945.24	$ 7,890.48
		Hourly	Porter (90Hrs./Month)	**$ 25.13**	**$ 27,140.40**	$ 25.13	**$ 27,140.40**	$ 54,280.80
		12	Cleaning Supplies	$ 14.24	$ 170.88	$ 14.24	$ 170.88	$ 341.76
		12	Paper Products	$ 20.34	$ 244.08	$ 20.34	$ 244.08	$ 488.16
		359	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 21.54	$ 0.06	$ 21.54	$ 43.08
		359	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 14.36	$ 0.04	$ 14.36	$ 28.72
			Total		$ 31,536.50		$ 31,536.50	$ 63,073.00
18	2026 Eller Drive, Fort Lauderdale	12	Restrooms	$ 328.77	$ 3,945.24	$ 328.77	$ 3,945.24	$ 7,890.48
		Hourly	Porter (90Hrs./Month)	**$ 25.13**	**$ 27,140.40**	$ 25.13	**$ 27,140.40**	$ 54,280.80
		12	Cleaning Supplies	$ 26.41	$ 316.92	$ 26.41	$ 316.92	$ 633.84
		12	Paper Products	$ 37.73	$ 452.76	$ 37.73	$ 452.76	$ 905.52
		666	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 39.96	$ 0.06	$ 39.96	$ 79.92
		666	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 26.64	$ 0.04	$ 26.64	$ 53.28
			Total		$ 31,921.92		$ 31,921.92	$ 63,843.84
19	2200 SE 35th Street, Fort Lauderdale	12	Restrooms	$ 219.18	$ 2,630.16	$ 219.18	$ 2,630.16	$ 5,260.32
		Hourly	Porter (60Hrs./Month)	**$ 25.13**	**$ 18,093.60**	$ 25.13	**$ 18,093.60**	$ 36,187.20
		12	Cleaning Supplies	$ 14.28	$ 171.36	$ 14.28	$ 171.36	$ 342.72
		12	Paper Products	$ 20.39	$ 244.68	$ 20.39	$ 244.68	$ 489.36
		360	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 21.60	$ 0.06	$ 21.60	$ 43.20
		360	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 14.40	$ 0.04	$ 14.40	$ 28.80
			Total		$ 21,175.80		$ 21,175.80	$ 42,351.60
20	Check point 1 (Restroom Only)	12	Restrooms	$ 109.59	$ 1,315.08	$ 109.59	$ 1,315.08	$ 2,630.16
		Hourly	Porter (30Hrs./Month)	**$ 25.13**	**$ 9,046.80**	$ 25.13	**$ 9,046.80**	$ 18,093.60
		12	Cleaning Supplies	$ 1.63	$ 19.56	$ 1.63	$ 19.56	$ 39.12
		12	Paper Products	$ 2.32	$ 27.84	$ 2.32	$ 27.84	$ 55.68
		41	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 2.46	$ 0.06	$ 2.46	$ 4.92
		41	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 1.64	$ 0.04	$ 1.64	$ 3.28
			Total		$ 10,413.38		$ 10,413.38	$ 20,826.76

Janitorial Services - Price Sheets - Port Everglades - Agreement 13 (CBE Reserve)

21	Check point 1 - Booth	12	Restrooms	$ 94.92	$ 1,139.04	$ 94.92	$ 1,139.04	$	2,278.08
		Hourly	Porter (30Hrs./Month)	**$ 25.13**	**$ 9,046.80**	$ 25.13	**$ 9,046.80**	$	18,093.60
		12	Cleaning Supplies	$ 1.00	$ 12.00	$ 1.00	$ 12.00	$	24.00
		12	Paper Products	$ 1.36	$ 16.32	$ 1.36	$ 16.32	$	32.64
		24	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 1.44	$ 0.06	$ 1.44	$	2.88
		24	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 0.96	$ 0.04	$ 0.96	$	1.92
			Total		$ 10,216.56		$ 10,216.56	$	20,433.12
22	Check point 4 (Restroom Only)	12	Restrooms	$ 109.59	$ 1,315.08	$ 109.59	$ 1,315.08	$	2,630.16
		Hourly	Porter (30Hrs./Month)	**$ 25.13**	**$ 9,046.80**	$ 25.13	**$ 9,046.80**	$	18,093.60
		12	Cleaning Supplies	$ 1.63	$ 19.56	$ 1.63	$ 19.56	$	39.12
		12	Paper Products	$ 2.32	$ 27.84	$ 2.32	$ 27.84	$	55.68
		41	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 2.46	$ 0.06	$ 2.46	$	4.92
		41	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 1.64	$ 0.04	$ 1.64	$	3.28
			Total		$ 10,413.38		$ 10,413.38	$	20,826.76
23	Check point 4 - Booth	12	Restrooms	$ 94.92	$ 1,139.04	$ 94.92	$ 1,139.04	$	2,278.08
		Hourly	Porter (30Hrs./Month)	**$ 25.13**	**$ 9,046.80**	$ 25.13	**$ 9,046.80**	$	18,093.60
		12	Cleaning Supplies	$ 1.00	$ 12.00	$ 1.00	$ 12.00	$	24.00
		12	Paper Products	$ 1.36	$ 16.32	$ 1.36	$ 16.32	$	32.64
		24	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 1.44	$ 0.06	$ 1.44	$	2.88
		24	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 0.96	$ 0.04	$ 0.96	$	1.92
			Total		$ 10,216.56		$ 10,216.56	$	20,433.12
24	Crane- 2050 SE 42nd ST. Ft. Laud	12	Restrooms	$ 438.36	$ 5,260.32	$ 438.36	$ 5,260.32	$	10,520.64
		Hourly	Porter (120Hrs./Month)	**$ 25.13**	**$ 36,187.20**	$ 25.13	**$ 36,187.20**	$	72,374.40
		12	Cleaning Supplies	$ 20.62	$ 247.44	$ 20.62	$ 247.44	$	494.88
		12	Paper Products	$ 29.46	$ 353.52	$ 29.46	$ 353.52	$	707.04
		520	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 31.20	$ 0.06	$ 31.20	$	62.40
		520	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 20.80	$ 0.04	$ 20.80	$	41.60
			Total		$ 42,100.48		$ 42,100.48	$	84,200.96
25	Sally Port (Booth)	12	Restrooms	$ 94.92	$ 1,139.04	$ 94.92	$ 1,139.04	$	2,278.08
		Hourly	Porter (30Hrs./Month)	**$ 25.13**	**$ 9,046.80**	$ 25.13	**$ 9,046.80**	$	18,093.60
		12	Cleaning Supplies	$ 1.00	$ 12.00	$ 1.00	$ 12.00	$	24.00
		12	Paper Products	$ 1.36	$ 16.32	$ 1.36	$ 16.32	$	32.64
		24	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 1.44	$ 0.06	$ 1.44	$	2.88
		24	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 0.96	$ 0.04	$ 0.96	$	1.92
			Total		$ 10,216.56		$ 10,216.56	$	20,433.12

Janitorial Services - Price Sheets - Port Everglades - Agreement 13 (CBE Reserve)

26	Gate 32 (Booth)	12	Restrooms	$ 94.92	$ 1,139.04	$ 94.92	$ 1,139.04	$	2,278.08
		Hourly	Porter (30Hrs./Month)	**$ 25.13**	**$ 9,046.80**	$ 25.13	**$ 9,046.80**	$	18,093.60
		12	Cleaning Supplies	$ 1.00	$ 12.00	$ 1.00	$ 12.00	$	24.00
		12	Paper Products	$ 1.36	$ 16.32	$ 1.36	$ 16.32	$	32.64
		24	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 1.44	$ 0.06	$ 1.44	$	2.88
		24	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 0.96	$ 0.04	$ 0.96	$	1.92
			Total		$ 10,216.56		$ 10,216.56	$	20,433.12
			Total (1) - Summary, all sites		$484,316.72		$484,316.72	$	968,633.44

FACILITY LOCATION	Annual Frequency	Annual Process	Unit Price Per Hour	Annual	Unit Price Per Hour	Annual	*Two Year Total* 2 years
Additional Labor:							
Project Supervisor		50 hrs.	$ 40.00	$ 2,000.00	$ 40.00	$ 2,000.00	$ 4,000.00
Site Supervisor		50 hrs.	$ 30.00	$ 1,500.00	$ 30.00	$ 1,500.00	$ 3,000.00
Full Time Service Crew		50 hrs.	$ 26.00	$ 1,300.00	$ 26.00	$ 1,300.00	$ 2,600.00
Part Time Service Crew		50 hrs.	$ 26.00	$ 1,300.00	$ 26.00	$ 1,300.00	$ 2,600.00
Porter Day/Night		50 hrs.	$ 26.00	$ 1,300.00	$ 26.00	$ 1,300.00	$ 2,600.00
Emergency Services Labor:							
Project Supervisor		50 hrs.	$ 45.00	$ 2,250.00	$ 45.00	$ 2,250.00	$ 4,500.00
Site Supervisor		50 hrs.	$ 35.00	$ 1,750.00	$ 35.00	$ 1,750.00	$ 3,500.00
Full Time Service Crew		50 hrs.	$ 30.00	$ 1,500.00	$ 30.00	$ 1,500.00	$ 3,000.00
Part Time Service Crew		50 hrs.	$ 30.00	$ 1,500.00	$ 30.00	$ 1,500.00	$ 3,000.00
Porter Day/Night		50 hrs.	$ 30.00	$ 1,500.00	$ 30.00	$ 1,500.00	$ 3,000.00
"Pass thru" (Services/Materials)				$ 1,000.00		$ 1,000.00	$ 2,000.00
		Total (2)		$16,900.00		$16,900.00	$ 33,800.00

Grand Total - Whole Group (Total 1 + Total 2)		$501,216.72	$501,216.72	$ 1,002,433.44

NOTE: IT IS AGREED THAT THE MINIMUM WAGE TO BE PAID TO ALL EMPLOYEES, REGARDLESS OF THE NUMBER OF HOURS WORKED, WILL BE THE CURRENT BROWARD COUNTY LIVING WAGE.

YES	X	Agree to the above statement.
NO		Disagree to the above statement.

NAME OF COMPANY: McKenzie Cleaning Company Inc

AUTHORIZED PERSON NAME: Terriann McKenzie

AUTHORIZED SIGNATURE: Terriann Mckenzie

By signing this proposal sheet, your firm is agreeing to the terms and conditions of the invitation for proposal.

All buildings listed in the group must be priced for this proposal sheet to be determined responsive.

AUTHORIZED PERSON TITLE: **President** **DATE: 5/26/2021**

THIS SHEET MUST BE SIGNED AND MUST NOT BE ALTERED OR REVISED.
ANY REVISION TO THIS SHEET MAY RENDER THE PROPOSAL NON-RESPONSIVE.

Janitorial Services - Price Sheets - 911 Call Centers - Agreement 14 (CBE Reserve)

ITEM NO.	FACILITY LOCATION	Annual Frequency	Annual Process	Year 1 Unit Price	Year 1 Annual	Year 2 Unit Price	Year 2 Annual	Two Year Total
1	**North Regional Dispatch Center** **4900 Copans Rd, 2nd Fl** **Coconut Creek 33066**	~~12~~	~~Basic Cleaning~~		~~$ -~~		~~$ -~~	~~$ -~~
		~~12~~	~~Restrooms~~		~~$ -~~		~~$ -~~	~~$ -~~
		~~12~~	~~Floors~~		~~$ -~~		~~$ -~~	~~$ -~~
		Hourly	Porter (325Hrs./Month)	**$ 25.13**	$98,007.00	$ 25.13	$98,007.00	$ 196,014.00
		~~3,752~~	~~Pressure Cleaning (SQ. FT.)~~		~~$ -~~		~~$ -~~	~~$ -~~
		~~1~~	~~Windows~~		~~$ -~~		~~$ -~~	~~$ -~~
		3	Air Quality	$6,227.27	$18,681.81	$ 6,227.27	$18,681.81	$ 37,363.62
		12	Cleaning Supplies	$ 100.00	$1,200.00	$ 100.00	$1,200.00	$ 2,400.00
		12	Paper Products	$ 150.00	$1,800.00	$ 150.00	$1,800.00	$ 3,600.00
		3,752	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 225.12	$ 0.06	$225.12	$ 450.24
		3,752	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 150.08	$ 0.04	$ 150.08	$ 300.16
			Total		$120,064.01		$120,064.01	$ 240,128.02
2	**South Regional Dispatch Center** **6057 SW 198 Terrace Pembroke Pines 33332**	~~12~~	~~Basic Cleaning~~		~~$ -~~		~~$ -~~	~~$ -~~
		~~12~~	~~Restrooms~~		~~$ -~~		~~$ -~~	~~$ -~~
		~~12~~	~~Floors~~		~~$ -~~		~~$ -~~	~~$ -~~
		Hourly	Porter (325Hrs./Month)	**$ 25.13**	$98,007.00	$ 25.13	$98,007.00	$ 196,014.00
		~~2,323~~	~~Pressure Cleaning (SQ. FT.)~~		~~$ -~~		~~$ -~~	~~$ -~~
		~~1~~	~~Windows~~		~~$ -~~		~~$ -~~	~~$ -~~
		3	Air Quality	$6,227.27	$18,681.81	$ 6,227.27	$18,681.81	$ 37,363.62
		12	Cleaning Supplies	$ 100.00	$1,200.00	$ 100.00	$1,200.00	$ 2,400.00
		12	Paper Products	$ 150.00	$1,800.00	$ 150.00	$1,800.00	$ 3,600.00
		2,323	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 139.38	$ 0.06	$139.38	$ 278.76
		2,323	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 92.92	$ 0.04	$ 92.92	$ 185.84
			Total		$119,921.11		$119,921.11	$ 239,842.22
3	**Central Regional Dispatch Center** **10440 W Oakland Park Bld** **Sunrise 33351**	~~12~~	~~Basic Cleaning~~		~~$ -~~		~~$ -~~	~~$ -~~
		~~12~~	~~Restrooms~~		~~$ -~~		~~$ -~~	~~$ -~~
		~~12~~	~~Floors~~		~~$ -~~		~~$ -~~	~~$ -~~
		Hourly	Porter (325Hrs./Month)	**$ 25.13**	$98,007.00	$ 25.13	$98,007.00	$ 196,014.00
		~~4,464~~	~~Pressure Cleaning (SQ. FT.)~~		~~$ -~~		~~$ -~~	~~$ -~~
		~~1~~	~~Windows~~		~~$ -~~		~~$ -~~	~~$ -~~
		3	Air Quality	$6,227.27	$18,681.81	$ 6,227.27	$18,681.81	$ 37,363.62
		12	Cleaning Supplies	$ 100.00	$1,200.00	$ 100.00	$1,200.00	$ 2,400.00
		12	Paper Products	$ 150.00	$1,800.00	$ 150.00	$1,800.00	$ 3,600.00
		4,464	Carpet Cleaning - Deep (SQ. FT.)	$ 0.06	$ 267.84	$ 0.06	$267.84	$ 535.68
		4,464	Electrostatic Disinfection (SQ. FT.)	$ 0.04	$ 178.56	$ 0.04	$ 178.56	$ 357.12
			Total		$120,135.21		$120,135.21	$ 240,270.42
			Total (1) - Summary, all sites		$360,120.33	$ -	$360,120.33	$ 720,240.66

Janitorial Services - Price Sheets - 911 Call Centers - Agreement 14 (CBE Reserve)

ITEM NO.	FACILITY LOCATION	Annual Frequency	Annual Process	Unit Price Per Hour	Annual	Unit Price Per Hour	Annual	Two Year Total 2 years
	Additional Labor:							
	Project Supervisor	50 hrs.		$ 40.00	$2,000.00	$ 40.00	$2,000.00	$ 4,000.00
	Site Supervisor	50 hrs.		$ 30.00	$1,500.00	$ 30.00	$1,500.00	$ 3,000.00
	Full Time Service Crew	50 hrs.		$ 26.00	$1,300.00	$ 26.00	$1,300.00	$ 2,600.00
	Part Time Service Crew	50 hrs.		$ 26.00	$1,300.00	$ 26.00	$1,300.00	$ 2,600.00
	Porter Day/Night	50 hrs.		$ 26.00	$1,300.00	$ 26.00	$1,300.00	$ 2,600.00
	Emergency Services Labor:							
	Project Supervisor	50 hrs.		$ 45.00	$2,250.00	$ 45.00	$2,250.00	$ 4,500.00
	Site Supervisor	50 hrs.		$ 35.00	$1,750.00	$ 35.00	$1,750.00	$ 3,500.00
	Full Time Service Crew	50 hrs.		$ 30.00	$1,500.00	$ 30.00	$1,500.00	$ 3,000.00
	Part Time Service Crew	50 hrs.		$ 30.00	$1,500.00	$ 30.00	$1,500.00	$ 3,000.00
	Porter Day/Night	50 hrs.		$ 30.00	$1,500.00	$ 30.00	$1,500.00	$ 3,000.00
	"Pass thru" (Services/Materials)		$1,000.00		$ 1,000.00		$1,000.00	$ 2,000.00
			Total Group 2		$16,900.00		$16,900.00	$ 33,800.00
	Grand Total - Whole Group (Total 1 + Total 2)				$377,020.33	$ -	$377,020.33	$ 754,040.66

NOTE: IT IS AGREED THAT THE MINIMUM WAGE TO BE PAID TO ALL EMPLOYEES, REGARDLESS OF THE NUMBER OF HOURS WORKED, WILL BE THE CURRENT BROWARD COUNTY LIVING WAGE.

YES	X	Agree to the above statement.
NO		Disagree to the above statement.

NAME OF COMPANY: **McKenzie Cleaning Company Inc**

AUTHORIZED PERSON NAME: **Terriann McKenzie**

AUTHORIZED SIGNATURE: Terriann McKenzie

By signing this proposal sheet, your firm is agreeing to the terms and conditions of the invitation for proposal.

All buildings listed in the group must be priced for this proposal sheet to be determined responsive.

AUTHORIZED PERSON TITLE: President DATE: 5/26/2021

THIS SHEET MUST BE SIGNED AND MUST NOT BE ALTERED OR REVISED.
ANY REVISION TO THIS SHEET MAY RENDER THE PROPOSAL NON-RESPONSIVE.

Supplier: **Mckenzie's Cleaning INC**

Standard Instructions to Vendors
Request for Proposals, Request for Qualifications, or Request for Letters of Interest

Vendors are instructed to read and follow the instructions carefully, as any misinterpretation or failure to comply with instructions may lead to a Vendor's submittal being rejected.

Vendor MUST submit its solicitation response electronically and MUST confirm its submittal in order for the County to receive a valid response through Periscope S2G. Refer to the Purchasing Division website or contact Periscope S2G for submittal instructions.

A. Responsiveness Criteria:

Responsive (Vendor) means a vendor who submits a response to a solicitation that the Director of Purchasing determines meets all requirements of the solicitation. As provided in Section 21.40(a) of the Broward County Procurement Code, a solicitation may only be awarded to a vendor whose submission is responsive to the requirements of the solicitation. The Director of Purchasing shall determine whether submissions are responsive. This determination shall be final and may not be changed by the Evaluation Committee, if one is appointed for the solicitation.

The required information and applicable forms must be submitted with solicitation response, electronically through Periscope SG2 by the due date and time specified in the solicitation. Failure to timely submit may result in Vendor being deemed non-responsive by the Director of Purchasing. The County reserves the right to waive minor technicalities or irregularities as is in the best interest of the County in accordance with Section 21.37(b) of the Broward County Procurement Code.

Below are standard responsiveness criteria; refer to Special Instructions to Vendors, for Additional Responsiveness Criteria requirement(s).

1. **Lobbyist Registration Requirement Certification**
Refer to Lobbyist Registration Requirement Certification. The completed form should be submitted with the solicitation response. If not submitted within solicitation response, it must be submitted within three business days of County's written request. Failure to timely submit may result in Vendor being deemed non-responsive.

2. **Addenda**
The County reserves the right to amend this solicitation prior to the due date and time specified in the solicitation. Any change(s) to this solicitation will be conveyed through the written addenda process. Only written addenda will be binding. Vendor must follow the instructions carefully and submit the required information and applicable forms, or acknowledge addendum, electronically through Periscope S2G. It is the Vendor's sole responsibility to monitor the solicitation for any changing information, prior to submitting their solicitation response.

B. Responsibility Criteria:

Responsible (Vendor) means a vendor who is determined to have the capability in all respects to perform fully the requirements of a solicitation, as well as the integrity and reliability that will ensure good faith performance, as provided in Section 21.40(b) of this Code. In accordance with Section 21.40(b) of the Broward County Procurement Code, a solicitation may only be awarded to a vendor who is determined to be responsible to provide the goods or services requested by the solicitation. If a response to a solicitation is submitted by a joint venture, the joint venture will not be eligible to receive an award unless each member of the joint venture is determined to be responsible. A determination of responsibility shall be made only as to those vendors whose submissions have been determined to be responsive.

With respect to RFPs, RLIs, and RFQs, the Evaluation Committee, with assistance of the Purchasing Division and based on information provided by the applicable County Agencies and the Office of the County Attorney, shall determine whether vendors who have submitted responsive submissions are responsible.

Notwithstanding the foregoing, the awarding authority for a solicitation shall have the ultimate authority to determine whether vendors who have submitted responsive submissions are responsible.

When making determinations of responsibility, the Director of Purchasing or the Evaluation Committee (as applicable) may request additional information from any vendor on matters that may affect a vendor's responsibility. The failure of a vendor to provide information requested by the County may result in a determination of non-responsibility. In addition, a vendor may submit information regarding its responsibility; provided, however, that such information shall not be considered if it contradicts or materially alters the information provided by the vendor in its original response to the solicitation.

Failure to provide any of this required information and in the manner required may result in a recommendation by the Director of Purchasing that the Vendor is non-responsible.

Below are standard responsibility criteria; refer to **Special Instructions to Vendors**, for Additional Responsibility Criteria requirement(s).

1. **Litigation History**

a. All Vendors are required to disclose to the County all "material" cases filed, pending, or resolved during the last three (3) years prior to the solicitation response due date, whether such cases were brought by or against the Vendor, any parent or subsidiary of the Vendor, or any predecessor organization. Additionally, all Vendors are required to disclose to the County all "material" cases filed, pending, or resolved against any principal of Vendor, regardless of whether the principal was associated with Vendor at the time of the "material" cases against the principal, during the last three (3) years prior to the solicitation response. A case is considered to be "material" if it relates, in whole or in part, to any of the following:

i. A similar type of work that the vendor is seeking to perform for the County under the current solicitation;
ii. An allegation of fraud, negligence, error or omissions, or malpractice against the vendor or any of its principals or agents who would be performing work under the current solicitation;
iii. A vendor's default, termination, suspension, failure to perform, or improper performance in connection with any contract;
iv. The financial condition of the vendor, including any bankruptcy petition (voluntary and involuntary) or receivership; or
v. A criminal proceeding or hearing concerning business-related offenses in which the vendor or its principals (including officers) were/are defendants.

b. For each material case, the Vendor is required to provide all information identified in the **Litigation History Form**. Additionally, the Vendor shall provide a copy of any judgment or settlement of any material case during the last three (3) years prior to the solicitation response. Redactions of any confidential portions of the settlement agreement are only permitted upon a certification by Vendor that all redactions are required under the express terms of a pre-existing confidentiality agreement or provision.

c. The County will consider a Vendor's litigation history information in its review and determination of responsibility.

d. If the Vendor is a joint venture, the information provided should encompass the joint ventureand each of the entities forming the joint venture.

e. A vendor is required to disclose to the County any and all cases(s) that exist between the County and any of the Vendor's subcontractors/subconsultants proposed to work on this project during the last five (5) years prior to the solicitation response.

f. Failure to disclose any material case, including all requested information in connection with each such case, as well as failure to disclose the Vendor's subcontractors/subconsultants litigation history against the County, may result in the Vendor being deemed non-responsive.

2. **Financial Information**

a. All Vendors are required to submit the Vendor's financial statements by the due date and time specified in the solicitation, in order to demonstrate the Vendor's financial capabilities. If not submitted with solicitation response, it must be submitted within three business days of County's written request.

b. Each Vendor shall submit its most recent two years of financial statements for review. The financial statements are not required to be audited financial statements. The annual financial statements shall be in the form of:

i. Balance sheets, income statements and annual reports; or
ii. Tax returns; or
iii. SEC filings.

If tax returns are submitted, ensure it does not include any personal information (as defined under Florida Statutes Section 501.171, Florida Statutes), such as social security numbers, bank account or credit card numbers, or any personal pin numbers. If any personal information data is part of financial statements, redact information prior to submitting a response the County.

c. If a Vendor has been in business for less than the number of years of required financial statements, then the Vendor must disclose all years that the Vendor has been in business, including any partial year-to-date financial statements.

d. The County may consider the unavailability of the most recent year's financial statements and whether the Vendor acted in good faith in disclosing the financial documents in its evaluation.

e. Any claim of confidentiality on financial statements should be asserted at the time of submittal. Refer to **Standard Instructions to Vendors**, Confidential Material/Public Records and Exemptions for instructions on submitting confidential financial statements. TheVendor's failure to provide the information as instructed may lead to the information becoming public.

f. Although the review of a Vendor's financial information is an issue of responsibility, the failure to either provide the financial documentation or correctly assert a confidentiality claim pursuant the Florida Public Records Law and the solicitation requirements (Confidential Material/ Public Records and Exemptions section) may result in a recommendation of non-responsiveness by the Director of Purchasing.

3. **Authority to Conduct Business in Florida**

a. A Vendor must have the authority to transact business in the State of Florida and be in good standing with the Florida Secretary of State. For further information, contact the Florida Department of State, Division of Corporations.

b. The County will review the Vendor's business status based on the information submitted with the solicitation response.

c. It is the Vendor's sole responsibility to comply with all state and local business requirements.

d. Vendor should list its active Florida Department of State Division of Corporations Document Number (or Registration No. for fictitious names) in the Vendor Questionnaire, Question No. 10.

e. If a Vendor is an out-of-state or foreign corporation or partnership, the Vendor must obtain the authority to transact business in the State of Florida or show evidence of application for the authority to transact business in the State of Florida, upon request of the County.

f. A Vendor that is not in good standing with the Florida Secretary of State at the time of a submission to this solicitation may be deemed non-responsible.

g. If successful in obtaining a contract award under this solicitation, the Vendor must remain in good standing throughout the contractual period of performance.

4. **Affiliated Entities of the Principal(s)**

a. All Vendors are required to disclose the names and addresses of "affiliated entities" of the Vendor's principal(s) over the last five (5) years (from the solicitation opening deadline) that have acted as a prime Vendor with the County. The Vendor is required to provide all information required on the Affiliated Entities of the Principal(s) Certification Form.

b. The County will review all affiliated entities of the Vendor's principal(s) for contract performance evaluations and the compliance history with the County's Small Business Program, including CBE, DBE and SBE goal attainment requirements. "Affiliated entities" of the principal(s) are those entities related to the Vendor by the sharing of stock or other means of control, including but not limited to a subsidiary, parent or sibling entity.

c. The County will consider the contract performance evaluations and the compliance history ofthe affiliated entities of the Vendor's principals in its review and determination of responsibility.

5. **Insurance Requirements**

The Insurance Requirement Form reflects the insurance requirements deemed necessary for this project. While it is not necessary to have this level of insurance in effect at the time of solicitation response, all Vendors are required to either submit insurance certificates indicating that the Vendor currently carries the level insurance coverages or submit a letter from the insurance carrier indicating Vendor can provide the insurance coverages.

C. Additional Information and Certifications

The following forms and supporting information (if applicable) should be completed and submitted with the solicitation response. If not submitted with solicitation response, it must be submitted within three business days of County's written request. Failure to timely submit may affect Vendor's evaluation.

1. **Vendor Questionnaire and Standard Certifications**

Vendors are required to submit detailed information on their firm and certify to the below requirements. Refer to the **Vendor Questionnaire and Standard Certification** and submit as instructed.

a. Cone of Silence Requirement Certification
b. Drug-Free Workplace Certification
c. Non-Collusion Certification
d. Public Entities Crimes Certification
e. Scrutinized Companies List Certification

2. Subcontractors/Subconsultants/Suppliers Requirement

The Vendor shall submit a listing of all subcontractors, subconsultants, and major material suppliers, if any, and the portion of the contract they will perform. Vendors must follow the instructions included on the **Subcontractors/Subconsultants/Suppliers Information** and submit as instructed.

D. Standard Agreement Language Requirements

1. The acceptance of or any exceptions taken to the terms and conditions of the County's Agreement shall be considered a part of a Vendor's solicitation response and will be considered by the Evaluation Committee.

2. The applicable Agreement terms and conditions for this solicitation are indicated in the Special Instructions to Vendors.

3. Vendors are required to review the applicable terms and conditions and submit the Agreement Exception Form. The completed form should be submitted with the solicitation response. If not submitted with solicitation response, it shall be deemed an affirmation by the Vendor that it accepts the contract terms and conditions stated in the solicitation.

4. If exceptions are taken, the Vendor must specifically identify each term and condition with which it is taking an exception. Any exception not specifically listed is deemed waived. Simply identifying a section or article number is not sufficient to state an exception. Provide either a redlined version of the specific change(s) or specific proposed alternative language. Additionally, a brief justification specifically addressing each provision to which an exception is taken should be provided.

5. Submission of any exceptions to the Agreement does not denote acceptance by the County. Furthermore, taking exceptions to the County's terms and conditions may be viewed unfavorablyby the Evaluation Committee and ultimately may impact the overall evaluation of a Vendor's submittal.

E. Evaluation Criteria

1. The Evaluation Committee will evaluate Vendors as per the **Evaluation Criteria.** The County reserves the right to obtain additional information from a Vendor.
2. Vendor has a continuing obligation to inform the County in writing of any material changes to the information it has previously submitted. The County reserves the right to request additional information from Vendor at any time.
3. For Request for Proposals, the following shall apply:
   a. The Director of Purchasing may recommend to the Evaluation Committee to short list the most qualified firms prior to the Final Evaluation.
   b. The Evaluation Criteria identifies points available; a total of 100 points is available.
   c. If the Evaluation Criteria includes a request for pricing, the total points awarded for price is determined by applying the following formula:

      (Lowest Proposed Price/Vendor's Price) x (Maximum Number of Points for Price) = Price Score

   d. After completion of scoring, the County may negotiate pricing as in its best interest.
4. For Requests for Letters of Interest or Request for Qualifications, the following shall apply:
   a. The Evaluation Committee will create a short list of the most qualified firms.
   b. The Evaluation Committee will either:
      i. Rank shortlisted firms; or
      ii. If the solicitation is part of a two-step procurement, shortlisted firms will be requested to submit a response to the Step Two procurement.

F. Demonstrations

Refer to Special Instructions to Vendors. Vendors determined to be both responsive and responsible to the requirements of the solicitation and/or shortlisted (if applicable), will be required to demonstrate the nature of their offered solution. After receipt of solicitation responses, all Vendors will receive a description of, and arrangements for, the desired demonstration. All Vendors will have equal time for demonstrations, but the question-and-answer time may vary. In accordance with Section 286.0113 of the Florida Statutes and pursuant to the direction of the Broward County Board of Commissioners, demonstrations are closed to only the Vendor's team and County staff.

G. Presentations

Vendors that are determined to be both responsive and responsible to the requirements of the solicitation and/or shortlisted (if applicable) will have an opportunity to make an oral presentation to the Evaluation Committee on the Vendor's approach to this project and the Vendor's ability to perform. The committee may provide a list of subject matter for the discussion. All Vendor's will have equal time to present but the question-and-answer time may vary. In accordance with Section 286.0113 of the Florida Statutes, and the direction of the Broward County Board of Commissioners, presentations during Evaluation Committee Meetings are closed. Only the Evaluation Committee members, County staff and the vendor and their team scheduled for that presentation will be present in the Meeting Room during the presentation and subsequent question and answer period.

H. Public Art and Design Program

If indicated in **Special Instructions to Vendors,** Public Art and Design Program, Section 1-88, Broward County Code of Ordinances, applies to this project. It is the intent of the County to functionally integrate art, when applicable, into capital projects and integrate artists' design concepts into this improvement project. The Vendor may be required to collaborate with the artist(s) on design development within the scope of this request. Artist(s) shall be selected by Broward County through an independent process. For additional information, contact the Broward County Cultural Division.

I. Committee Appointment

The Cone of Silence shall be in effect for County staff at the time of the Evaluation Committee appointment and for County Commissioners and Commission staff upon the first meeting of the Evaluation Committee. The committee members appointed for this solicitation are available on the Purchasing Division's website under Committee Appointment.

J. Committee Questions, Request for Clarifications, Additional Information

At any committee meeting, the Evaluation Committee members may ask questions, request clarification, or require additional information of any Vendor's submittal or proposal. It is highly recommended Vendors attend to answer any committee questions (if requested), including a Vendor representative that has the authority to bind.

Vendor's answers may impact evaluation (and scoring, if applicable). Upon written request to the Purchasing Agent prior to the meeting, a conference call number will be made available for Vendor participation via teleconference. Only Vendors that are found to be both responsive and responsible to the requirements of the solicitation and/or shortlisted (if applicable) are requested to participate in a final (or presentation) Evaluation committee meeting.

K. Vendor Questions

The County provides a specified time for Vendors to ask questions and seek clarification regarding solicitation requirements. All questions or clarification inquiries must be submitted electronically through Periscope S2G by the Question & Answer due date and time specified in the solicitation document (including any addenda). The County will respond to questions electronically through Periscope S2G.

L. Confidential Material/ Public Records and Exemptions

1. Broward County is a public agency subject to Chapter 119, Florida Statutes. Upon receipt, all submittals become "public records" and shall be subject to public disclosure consistent with Chapter 119, Florida Statutes. Submittals may be posted on the County's public website or included in a public records request response unless there is a declaration of "confidentiality" pursuant to the public records law and in accordance with the procedures in this section.

2. Any confidential material(s) the Vendor asserts is exempt from public disclosure under Florida Statutes must be labeled as "Confidential" and marked with the specific statute and subsection asserting exemption from Public Records.

3. To submit confidential material, three hardcopies must be submitted in a sealed envelope, labeled with the solicitation number, title, date and the time of solicitation opening to:

   Broward County Purchasing Division 115
   South Andrews Avenue, Room 212 Fort
   Lauderdale, FL 33301

4. Any materials that the Vendor claims to be confidential and exempt from public records must be marked and separated from the submittal. If the Vendor does not comply with these instructions, the Vendor's claim for confidentiality will be deemed as waived.

5. Submitting confidential material may impact full discussion of your submittal by the Evaluation Committee because the Committee will be unable to discuss the details contained in the documents cloaked as confidential at the publicly noticed Committee meeting.

M. Copyrighted Materials

Copyrighted material is not exempt from the Public Records Law, Chapter 119, Florida Statutes. Submission of copyrighted material in response to any solicitation will constitute a license and permission for the County to make copies (including electronic copies) as reasonably necessary for the use by County staff and agents, as well as to make the materials available for inspection or production pursuant to Public Records Law, Chapter 119, Florida Statutes.

N. State and Local Preferences

If the solicitation involves a federally funded project where the fund requirements prohibit the use of state and/or local preferences, such preferences contained in the Local Preference Ordinance and Broward County Procurement Code will not be applied in the procurement process.

O. Local Preference

The following local preference provisions shall apply except where otherwise prohibited by federal or state law or other funding source restrictions.

For all competitive solicitations in which objective factors used to evaluate the responses from vendors are assigned point totals:

a. Five percent (5%) of the available points (for example, five points of a total 100 points) shall be awarded to each locally based business and to each joint venture composed solely of locally based businesses, as applicable;
b. Three percent (3%) of the available points shall be awarded to each locally based subsidiary and to each joint venture that is composed solely of locally based subsidiaries, as applicable;and
c. For any other joint venture, points shall be awarded based upon the respective proportion of locally based businesses and locally based subsidiaries' equity interests in the joint venture.

If, upon the completion of final rankings (technical and price combined, if applicable) by the Evaluation Committee, a nonlocal vendor is the highest ranked vendor and one or more Local Businesses (as defined by Section 1-74 of the Broward County Code of Ordinances) are within five percent (5%) of the total points obtained by the nonlocal vendor, the highest ranked Local Business shall be deemed to be the highest ranked vendor overall, and the County shall proceed to negotiations with that vendor. If impasse is reached, the County shall next proceed to negotiations with the next highest ranked Local Business that was within five percent (5%) of the total points obtained by the nonlocal vendor, if any.

Refer to Section 1-75 of the Broward County Local Preference Ordinance and the **Location Certification Form** for further information.

P. Tiebreaker Criteria

In accordance with Section 21.42(d) of the Broward County Procurement Code, the tiebreaker criteria shall be applied based upon the information provided in the Vendor's response to the solicitation. In order to receive credit for any tiebreaker criterion, complete and accurate information must be contained in the Vendor's submittal.

1. Location Certification Form;
2. Domestic Partnership Act Certification (Requirement and Tiebreaker);
3. Tiebreaker Criteria Form: Volume of Payments Over Five Years

Q. Posting of Solicitation Results and Recommendations

The Broward County Purchasing Division's website is the location for the County's posting of all solicitations and contract award results. It is the obligation of each Vendor to monitor the website in order to obtain complete and timely information.

R. Review and Evaluation of Responses

An Evaluation Committee is responsible for recommending the most qualified Vendor(s).The process for this procurement may proceed in the following manner:

1. The Purchasing Division delivers the solicitation submittals to agency staff for summarization forthe committee members. Agency staff prepares a report, including a matrix of responses submitted by the Vendors. This may include a technical review, if applicable. If a demonstration is required, County will appoint a Technical Review Team ("TRT") to view all Vendor demonstrations. The TRT will be comprised of County staff with specific subject matter expertise. The TRT will review all Vendor demonstrations for compliance with the Demonstration Script. The Project Manager will compile the results of each Vendor's demonstration into a final TRT Report. The TRT Report will be distributed to the Evaluation Committee members prior to the Final Evaluation Meeting.

2. A solicitation may only be awarded to a vendor whose submission is responsive to the requirements of the solicitation. The Director of Purchasing shall determine whether submissions are responsive. For solicitations in which an Evaluation Committee has been appointed, the Director of Purchasing's determination regarding responsiveness is not binding on the Evaluation Committee, which may accept or reject such determination but must state with specificity the basis for any rejection thereof.

3. The Evaluation Committee, with assistance of the Purchasing Division and based on information provided by the applicable County Agencies and the Office of the County Attorney, shall determine whether vendors who have submitted responsive submissions are responsible. Notwithstanding the foregoing, the awarding authority for a solicitation shall have the ultimate authority to determine whether vendors who have submitted responsive submissions are responsible. When making determinations of responsibility, the Director of Purchasing or the Evaluation Committee (as applicable) may request additional information from any vendor on matters that may affect a vendor's responsibility. The failure of a vendor to provide information requested by the County may result in a determination of non-responsibility. In addition, a vendor may submit information regarding its responsibility; provided, however, that such information shall not be considered if it contradicts or materially alters the information provided by the vendor in its original response to the solicitation.

S. Vendor Protest

Part X of the Broward County Procurement Code sets forth procedural requirements that apply if a Vendor intends to protest a solicitation or proposed award of a contract and states in part the following:

1. Any written protest concerning the specifications or requirements of a solicitation (or of any addenda thereto) must be received by the Director of Purchasing within five (5) business days after the applicable solicitation (or addenda) is posted on the Purchasing Division's website.

2. Any written protest concerning a proposed award or ranking must be received by the Director of Purchasing within five (5) business days after the proposed award or ranking is posted on the Purchasing Division's website.

3. Calculation of Days. Unless otherwise expressly stated, all references to "days" mean calendar days between the hours of 8:30 a.m. and 5:00 p.m., excluding days that are County holidays. All references to "business days" mean Monday through Friday between the hours of 8:30 a.m. and 5:00 p.m., excluding days that are County holidays. In calculating time periods, the day of the event that triggers the time period shall be excluded from the calculation (for example, objections to a ranking must be filed within three (3) business days after the ranking is posted, so an objection to a ranking posted on a Monday must be filed no later than 5:00 p.m. on Thursday). Failure to file a written protest so that it is received by the Director of Purchasing within the timeframes set forth in

Part X of the Broward County Procurement Code shall constitute a waiver of the right to protest. A protest submitted to anyone other than the Director of Purchasing shall not be a valid protest.

Except as to any protest of the specifications or requirements of a solicitation, as a condition of initiating any protest, the protestor must, concurrently with filing the protest, pay a filing fee for the purpose of defraying the costs in administering the protest in accordance with the scheduled provided below. The filing fee shall be refunded if the protestor prevails in the protest. Failure to timely pay the required filing fee shall render the protest invalid.

Estimated Contract Amount	Filing Fee
Mandatory Bid Amount up to $250,000	$500
$250,000 - $500,00	$1,000
$500,001 - $5 million	$3,000
Over $5 million	$5,000

The estimated contract amount shall be the total bid amount offered by the protesting vendor in its response to the solicitation, inclusive of any contract renewals or extensions. If no bid amount was submitted by the protestor, the estimated contract amount shall be the County's estimated contract price for the procurement. The County will accept a filing fee in the form of a money order, certified check, or cashier's check, payable to "Broward County," or other manner of payment approved by the Director of Purchasing.

T. RIGHT TO APPEAL

The protestor may appeal the Director of Purchasing's denial of the protest with respect to the proposed award of a solicitation in accordance with Part XII of the Broward County Procurement Code. Decisions by the Director of Purchasing with respect to the specifications or requirements of a solicitation may only be appealed to the County Administrator or their designee, who shall determine the method, timing, and process of the appeal and whose decision shall be final.

1. The appeal must be received by the Director of Purchasing within ten (10) days after the date of the determination being appealed.

2. The appeal must be accompanied by an appeal bond by a Vendor having standing to protest and must comply with all other requirements of Part XII of the Broward County Procurement Code.

3. Except as otherwise provided by law, the filing of an appeal is an administrative remedy that must be exhausted prior to the filing of any civil action against the County concerning any subject matter that, had an appeal been filed, could have been addressed as part of the appeal.

U. Rejection of Responses

The Director of Purchasing may reject all responses to a solicitation, even when only one response is received, if the Director of Purchasing determines that doing so would be in the best interest of the County; provided, however, that only the Board may reject all responses to a solicitation where the issuance of the solicitation was approved by the Board.

V. Negotiations

Once a ranking is deemed final, the County shall commence contract negotiations with the top-ranked vendor (or, if provided in the solicitation, with multiple top-ranked vendors simultaneously). If the negotiation does not result in mutually satisfactory contract terms within a reasonable time, as determined by the Director of Purchasing, then the Director of Purchasing may terminate negotiations with the applicable vendor and commence (or continue, if the solicitation provided for negotiation with multiple top-ranked vendors) negotiations with the next-ranked vendor(s) or issue a new solicitation, as the Director of Purchasing determines to be in the best interest of the County[FA29] [CC30] . In accordance with Section 286.0113 of the Florida Statutes, and the direction of the Broward County Board of Commissioners, negotiations resulting from Evaluation Committee Meetings are closed. Only County staff and the selected vendor and their team will be present during negotiations.

W. Submittal Instructions:

1. Broward County does not require any personal information (as defined under Section 501.171, Florida Statutes), such as social security numbers, driver license numbers, passport, military ID, bank account or credit card numbers, or any personal pin numbers, in order to submit a response for ANY Broward County solicitation. DO NOT INCLUDE any personal information data in any document submitted to the County. If any personal information data is part of a submittal, this information must be redacted prior to submitting a response to the County.

2. Vendor MUST submit its solicitation response electronically through Periscope S2G and MUST confirm its solicitation response in order for the County to receive a valid response through Periscope S2G. It is the Vendor's sole responsibility to assure its response is submitted and received through Periscope S2G by the date and time specified in the solicitation.

3. The County will not consider solicitation responses received by other means. Vendors are encouraged to submit their responses in advance of the due date and the time specified in the solicitation. In the event that the Vendor is having difficulty submitting the solicitation response electronically through Periscope S2G, immediately notify the Purchasing Agent and then contact Periscope S2G for technical assistance.

4. Vendor must view, submit, and/or accept each of the documents in Periscope S2G. Web-fillable forms can be filled out and submitted through Periscope S2G.

5. After all documents are viewed, submitted, and/or accepted in Periscope S2G, the Vendor must upload additional information requested by the solicitation (i.e. Evaluation Criteria and Financial Statements) in the Item Response Form in Periscope S2G, under line one (regardless if pricing requested).

6. Vendor should upload responses to Evaluation Criteria in Microsoft Word or Excel format.

7. If the Vendor is declaring any material confidential and exempt from Public Records, refer to Confidential Material/ Public Records and Exemptions for instructions on submitting confidential material.

8. After all files are uploaded, Vendor must submit and CONFIRM its offer (by entering password) for offer to be received electronically through Periscope S2G.

9. If a solicitation requires an original Proposal Bond (per Special Instructions to Vendors), Vendor must submit in a sealed envelope, labeled with the solicitation number, title, date and the time of solicitation opening to:

   Broward County Purchasing Division 115
   South Andrews Avenue, Room 212Fort
   Lauderdale, FL 33301

A copy of the Proposal Bond should also be uploaded into Periscope S2G; this does not replace the requirement to have an original proposal bond. Vendors must submit the original Proposal Bond, by the due date and time specified in the solicitation.

Revised May 1, 2021

Supplier: **Mckenzie's Cleaning INC**

LOCATION CERTIFICATION

Refer to applicable sections for submittal instructions. Failure to submit required forms or information by stated timeframes will deem vendor ineligible for local preference or location tiebreaker.

Broward County Code of Ordinances, Section 1-74, et seq., provides certain preferences to Local Businesses, Locally Based Businesses, and Locally Based Subsidiaries, and the Broward County Procurement Code provides location as the first tiebreaker criteria. Refer tothe ordinance for additional information regarding eligibility for local preference.

For Invitation for Bids:

To be eligible for the Local Preference best and final offer ("BAFO") and location tiebreaker, the Vendor **must** submit this fully completed form and a copy of its Broward County local business tax receipt **at the same time it submits its bid**. **Vendors who fail to comply with this submittal deadline will not be eligible for either the BAFO or the location tiebreaker.**

For Request for Proposals (RFPs), Request for Letters of Interest (RLIs), or Request for Qualifications (RFQs):

For Local Preference eligibility, the Vendor **should** submit this fully **completed form** and **all Required Supporting Documentation** (as indicated below) at the time Vendor submits its response to the procurement solicitation. If not provided with submittal, the Vendor **must** submit within three business days after County's written request. Failure to submit required forms or information by stated timeframes will deem the Vendor ineligible for local preference.

To be eligible for the location tiebreaker, **the Vendor must submit this fully completed form and a copy of its Broward County local business tax receipt at the same time it submits its response.** Vendors who fail to comply with this submittal deadline will not be eligible for the location tiebreaker.

The undersigned Vendor hereby certifies that (check the box for only one option below):

☐ **Option 1:** The Vendor is a **Local Business,** but does not qualify as a **Locally Based Business** or a **Locally Based Subsidiary**, as each term is defined by Section 1-74, Broward County Code of Ordinances. The Vendor further certifies that:

A. It has continuously maintained, for at least the one (1) year period immediately preceding the bid posting date (i.e., the date on which the solicitation was advertised),

i. a physical business address located within the limits of Broward County, listed onthe Vendor's valid business tax receipt issued by Broward County (unless exemptfrom business tax receipt requirements),

ii. in an area zoned for the conduct of such business,

iii. that the Vendor owns or has the legal right to use, and

iv. from which the Vendor operates and performs on a day-to-day basis business that is a substantial component of the goods or services being offered to BrowardCounty in connection with the applicable competitive solicitation (as so defined, the "Local Business Location").

If Option 1 selected, indicate **Local Business Location**:

☑ **Option 2:** The Vendor is both a **Local Business** and a **Locally Based Business** as each term is defined by Section 1-74, Broward County Code of Ordinances. The Vendor further certifies that:

A. The Vendor has continuously maintained, for at least the one (1) year period immediately preceding the bid posting date (i.e., the date on which the solicitationwas advertised),

i. a physical business address located within the limits of Broward County, listed on the Vendor's valid business tax receipt issued by Broward County (unless exempt from business tax receipt requirements),

ii. in an area zoned for the conduct of such business,

iii. that the Vendor owns or has the legal right to use, and

iv. from which the Vendor operates and performs on a day-to-day basis business that is a substantial component of the goods or services being offered to Broward County in connection with the applicable competitive solicitation as so defined, the "Local Business Location");

B. The Local Business Location is the primary business address of the majority of the Vendor's employees as of the bid posting date, and/or the majority of the work under the solicitation, if awarded to the Vendor, will be performed by employees of the Vendor whose primary business address is the Local Business Location;

C. The Vendor's management directs, controls, and coordinates all or substantially all of the day-to-day activities of the entity (such as marketing, finance, accounting, human resources, payroll, and operations) from the Local Business Location;

D. The Vendor has not claimed any other location as its principal place of business within the one (1) year period immediately preceding the bid posting date; and

E. Less than fifty percent (50%) of the total equity interests in the business are owned, directly or indirectly, by one or more entities with a principal place of business located outside of Broward County. The Vendor certifies that the total equity interests in the owned, directly or indirectly, by one or more entities with a principal place of business Vendor located outside of Broward County is .

If Option 2 selected, indicate **Local Business Location**:

3600 S State Rd 7 Suite 38
Miramar FL 33023

Option 3: The Vendor is both a **Local Business** and a **Locally Based Subsidiary** as each term is defined by Section 1-74, Broward County Code of Ordinances. The Vendor further certifies that:

A. The Vendor has continuously maintained:

i. for at least the one (1) year period immediately preceding the bid posting date (i.e., the date on which the solicitation was advertised),

ii. a physical business address located within the limits of Broward County, listed on the Vendor's valid business tax receipt issued by Broward County (unless exempt from business tax receipt requirements),

iii. in an area zoned for the conduct of such business,

iv. that the Vendor owns or has the legal right to use, and

v. from which the Vendor operates and performs on a day-to-day basis business that is a substantial component of the goods or services being offered to Broward County in connection with the applicable competitive solicitation (as so defined, the "Local Business Location");

B. The Local Business Location is the primary business address of the majority of the Vendor's employees as of the bid posting date, and/or the majority of the work under the solicitation, if awarded to the Vendor, will be performed by employees of the Vendor whose primary business address is the Local Business Location;

C. The Vendor's management directs, controls, and coordinates all or substantially all of the day-to-day activities of the entity (such as marketing, finance, accounting, human resources, payroll, and operations) from the Local Business Location;

D. The Vendor has not claimed any other location as its principal place of business within the one (1) year period immediately preceding the bid posting date; and

E. At least fifty percent (50%) of the total equity interests in the business are owned, directly or indirectly, by one or more entities with a principal place of business located outside of Broward County. The Vendor certifies that the total equity interests in the Vendor owned, directly or indirectly, by one or more entities with a principal place of business located outside of Broward County is .

If Option 3 selected, indicate **Local Business Location**:

☐ **Option 4:** The Vendor is a **joint venture** composed of one or more Local Businesses, Locally Based Businesses, or Locally Based Subsidiaries, as each term is defined by Section 1-74, Broward County Code of Ordinances. Fill in blanks with percentage equity interest or list "N/A" if section does not apply. The Vendor further certifies that:

A. The proportion of equity interests in the joint venture owned by **Local Business (es)** (each Local Business must comply with all of the requirements stated in Option 1) is % of the total equity interests in the joint venture; and/or

B. The proportion of equity interests in the joint venture owned by **Locally Based Business(es)** (each Locally Based Business must comply with all of the requirements stated in Option 2) is % of the total equity interests in thejoint venture; and/or

C. The proportion of equity interests in the joint venture owned by **Locally Based Subsidiary(ies)** (each Locally Based Subsidiary must comply with all of the requirements stated in Option 3) is **Florida**% of the total equity interests in the joint venture.

If Option 4 selected, indicate the Local Business Location(s) (es) on separatesheet.

☐ **Option 5:** Vendor is not a Local Business, a Locally Based Business, or a Locally Based Subsidiary, as each term is defined by Section 1-74, Broward County Code of Ordinances.

Required Supporting Documentation (in addition to this form):Option 1 or 2 (**Local**

Business or **Locally Based Business**):

1. Broward County local business tax receipt.

Option 3 (**Locally Based Subsidiary**)

1. Broward County local business tax receipt.
2. Documentation identifying the Vendor's vertical corporate organization and names ofparent entities if the Vendor is a Locally Based Subsidiary.

Option 4 (**joint venture** composed of one or more Local Business(es), Locally Based Business(es), or Locally Based Subsidiary(ies):

1. Broward County local business tax receipt(s) for each Local Business(es), Locally Based Business(es), and/or Locally Based Subsidiary(ies).
2. Executed joint venture agreement, if the Vendor is a joint venture.
3. If joint venture is comprised of one or more Locally Based Subsidiary(ies), submit documentation identifying the vertical corporate organization and parent entitiesname(s) of each Locally Based Subsidiary.

If requested by County (any option):

1. Written proof of the Vendor's ownership or right to use the real property at the LocalBusiness Location.
2. Additional documentation relating to the parent entities of the Vendor.
3. Additional documentation demonstrating the applicable percentage of equity interestsin the joint venture, if not shown in the joint venture agreement.
4. Any other documentation requested by County regarding the location from which theactivities of the Vendor are directed, controlled, and coordinated.

By submitting this form, the Vendor certifies that if awarded a contract, it is the intent of the Vendor to remain at the Local Business Location address listed below (or another qualifyingLocal Business Location within Broward County) for the duration of the contract term, including any renewals or extensions. (If nonlocal Vendor, leave Local Business Location blank.)

Indicate Local Business Location:

True and Correct Attestations:
Any misleading, inaccurate, or false information or documentation submitted by any party affiliated with this procurement may lead to suspension and/or debarment from doing business with Broward County as authorized by the Broward County Procurement Code. The Vendor understands that, if after contract award, the County learns that any of the information provided by the Vendor on this was false, and the County determines, upon investigation, that the Vendor's provision of such false information was willful or intentional, the County may exercise any contractual right to terminate the contract. The provision of false or fraudulent information or documentation by a Vendor may subject the Vendor to civil and criminal penalties.

AUTHORIZED SIGNATURE/NAME: **Terriann Mckenzie**

TITLE: **President**

VENDOR NAME: **mckenzie's Cleaning Inc**

DATE: **TERRIANNMCKENZIE@GMAIL.COM**

Revised May 1, 2021

Supplier: **Mckenzie's Cleaning INC**

DOMESTIC PARTNERSHIP ACT CERTIFICATION (REQUIREMENT AND TIEBREAKER)

Refer to Special Instructions to identify if Domestic Partnership Act is a requirement of the solicitation or acts only as a tiebreaker. If Domestic Partnership is a requirement of the solicitation, the completed and signed should be returned with the Vendor's submittal. If the is not provided with submittal, the Vendor must submit within three business days of County's request. Vendor may be deemed non-responsive for failure to fully comply within stated timeframes. To qualify for the Domestic Partnership tiebreaker criterion, theVendor must currently offer the Domestic Partnership benefit and the completed and signed form must be returned at time of solicitation submittal.

The Domestic Partnership Act, Section 16 ½ -157, Broward County Code of Ordinances, as amended, requires all Vendors contracting with the County, in an amount over $100,000 provide benefits to Domestic Partners of its employees, on the same basis as it provides benefits to employees' spouses, with certain exceptions as provided by the Ordinance.

For all submittals over $100,000.00, the Vendor, by virtue of the signature below, certifies that it is aware of the requirements of Broward County's Domestic Partnership Act, Section 16-½ -157, Broward County Code of Ordinances; and certifies the following: (check only one below).

- [x] 1. The Vendor currently complies with the requirements of the County's Domestic Partnership Act and provides benefits to Domestic Partners of its employees on the same basis as it provides benefits to employees' spouses
- [ ] 2. The Vendor will comply with the requirements of the County's Domestic Partnership Act at time of contract award and provide benefits to Domestic Partners of its employees on the same basis as it provides benefits to employees' spouses.
- [ ] 3. The Vendor will not comply with the requirements of the County's Domestic Partnership Act at time of award.
- [ ] 4. The Vendor does not need to comply with the requirements of the County's Domestic Partnership Act at time of award because the following exception(s) applies: **(check only one below)**.
  - [ ] The Vendor employs less than five (5) employees.
  - [ ] The Vendor does not provide benefits to employees' spouses.
  - [ ] The Vendor is a governmental entity, not-for-profit corporation, or charitable organization.
  - [ ] The Vendor is a religious organization, association, society, or non-profit charitable or educational institution.
  - [ ] The Vendor provides an employee the cash equivalent of benefits. (Attach an affidavit in compliance with the Act stating the efforts taken to provide such benefits and the amount of the cash equivalent).
  - [ ] The Vendor cannot comply with the provisions of the Domestic Partnership Act because it would violate the laws, rules or regulations of federal or state law or would violate or be inconsistent with the terms or conditions of a grant or contract with the United States or State of Florida. Indicate the law, statute or regulation (State the law, statute or regulation and attach explanation of its applicability).

Terriann Mckenzie	President	McKenzie's Cleaning Inc	05/18/2021
Authorized Signature/Name	**Title**	**Vendor Name**	**Date**

Revised May 1, 2021

Supplier: **Mckenzie's Cleaning INC**

AGREEMENT EXEPTION FORM

The completed form(s) should be submitted with the solicitation response. If not submitted with solicitation response, it shall be deemed an affirmation by the Vendor that it accepts contract terms and conditions stated in the solicitation.

The Vendor must provide on the form below, any and all exceptions it takes to the contract terms and conditions stated in the solicitation, including all proposed modifications to the contract terms and conditions or proposed additional terms and conditions. Additionally, a brief justification specifically addressing each provision to which an exception is taken should be provided.

☑ There are no exceptions to the contract terms and conditions state in this solicitation; or

☐ The following exceptions are taken to the contract terms and conditions state in this soliciation: (use additional forms as needed; separate each Article/ Section number)

Term or Condition Article / Section	Insert proposed modifications to the contract terms and conditions or proposed additional terms and condition	Provide brief justification for proposed modifications

Vendor Name: **McKenzie's Cleaning Inc**

Revised May 1, 2021

Supplier: **Mckenzie's Cleaning INC**

LITIGATION HISTORY FORM

The completed form(s) should be returned with the Vendor's submittal. If not provided with submittal, the Vendor must submit within three business days of County's request. Vendor may be deemed non-responsive for failure to fully comply within stated timeframes.

☑ There are no material cases for this Vendor; or
☐ Material Case(s) are disclosed below:

Is this for a: (check type) ☐ Parent, ☐ Subsidiary, or ☐ Predecessor Firm?	If Yes, name of Parent/Subsidiary/Predecessor: Or No ☐
Party	
Case Number, Name, and Date Filed	
Name of Court or other tribunal	
Type of Case	Bankruptcy ☐ Civil ☐ Criminal ☐ Administrative/Regulatory ☐
Claim or Cause of Action and Brief description of each Count	
Brief description of the Subject Matter and Project Involved	
Disposition of Case (Attach copy of any applicable Judgment, Settlement Agreement and Satisfaction of Judgment.)	Pending ☐ Settled ☐ Dismissed ☐ Judgment Vendor's Favor ☐ Judgment Against Vendor ☐ If Judgment Against, is Judgment Satisfied? ☐ Yes ☐ No
Opposing Counsel	Name: Email: Telephone Number:

Vendor Name: McKenzie's Cleaning Inc

Revised May 1, 2021

Supplier: **Mckenzie's Cleaning INC**

VOLUME OF PREVIOUS PAYMENTS ATTESTATION FORM

The completed and signed form should be returned with the Vendor's submittal. If not provided with submittal, the Vendor must submit within three business days of County's request. Failure to timely submit this form and supporting documentation may affect the Vendor's evaluation.

This completed form MUST be included with the Vendor's submittal at the time of the opening deadline to be considered for a Tie Breaker criterion (if applicable).

Points assigned for Volume of Previous Payments will be based on the amount paid-to-date by the County to a prime Vendor **MINUS** the Vendor's confirmed payments paid-to-date to approved certified County Business Enterprise (CBE) firms performing services as Vendor's subcontractor/subconsultant to obtain the CBE goal commitment as confirmed by County's Office of Economic and Small Business Development. Reporting must be within five (5) years of< the current solicitation's opening date.

Vendor must list all received payments paid-to-date by contract as a prime vendor from Broward County Board of County Commissioners. Reporting must be within five (5) years of the current solicitation's opening date.

Vendor must also list all total confirmed payments paid-to-date by contract, to approved certified CBE firms utilized to obtain the contract's CBE goal commitment. Reporting must be within five (5) years of the current solicitation's opening< date.

In accordance with Section 21.41(h)(4) and 21.42(d)(3) of the Broward County Procurement Code, the Vendor with the lowest dollar volume of payments previously paid by the County over a five-year period from the date of the submittal opening will receive the Tie Breaker.

The Vendor attests to the following:

Item No.	Project Title	Contract No.	Department/ Division	Date Awarded	Prime: Paid to Date	CBE: Paid to Date
1.	**Branch Libraries**	**R1214808P1_1**	**Facilities Management**	**01/01/2016**	**$3,487,734.51**	**$3,362,216.21**
2.	**BCJC West**	**R1214808P14_1**	**Facilities Management**	**04/01/2017**	**$1,963,337.03**	**$1,868,248.37**
3.	**Contract 10**	**R1214808P10_1**	**Facilities Management**	**01/01/2016**	**$638,385.90**	**$627,683.14**
4.						
5.						
6.						
7.						
				Grand Total	**$6,089,457.44**	**$5,858,147.72**

Has the Vendor been a member/partner of a Joint Venture firm that was awarded a contract by the County?

Yes ☐ No ☑

If Yes, Vendor must submit a **Joint Vendor Volume of Work Attestation Form**.

Vendor Name: McKenzie's Cleaning Inc

Terriann McKenzie	**President**	**5/22/2021**
Authorized Signature/Name	**Title**	**Date**

VOLUME OF PREVIOUS PAYMENTS ATTESTATION FORM FOR JOINT VENTURE

If applicable, this form and additional required documentation should be submitted with the Vendor's submittal. If not provided with submittal, the Vendor must submit within three business days of County's request. Failure to timely submit this form and supporting documentation may affect the Vendor's evaluation.

If a Joint Venture, the payments paid-to-date by contract provided must encompass the Joint Venture and each of the entities forming the Joint Venture.
Points assigned for Volume of Previous Payments will be based on the amount paid-to-date by contract to the Joint Venture firm **MINUS** all confirmed payments paid-to-date to approved certified CBE firms utilized to obtain the CBE goal commitment. Reporting must be within five (5) years of the current solicitation's opening date. Amount will then be multiplied by the member firm's equity percentage.

In accordance with Section 21.41(h)(4) and 21.42(d)(3) of the Broward County Procurement Code, the Vendor with the lowest dollar volume of payments previously paid by the County over a five-year period from the date of the submittal opening will receive the Tie Breaker.

The Vendor attests to the following:

Item No.	Project Title	Contract No.	Department/ Division	Date Awarded	JV Equity Percent	Prime: Paid to Date	CBE: Paid to Date
1.							
2.							
3.							
4.							
5.							
6.							
7.							
8.							

Grand Total

Vendor is required to submit an executed Joint Venture agreement(s) and any amendments for each project listed above. Each agreement must be executed prior to the opening date of this solicitation.

Vendor Name: McKenzie's Cleaning Inc

Terriann McKenzie	**President**	**5/22/2021**
Authorized Signature/Name	**Title**	**Date**

Revised May 1, 2021

Supplier: **Mckenzie's Cleaning INC**

AFFILIATED ENTITIES OF THE PRINCIPAL(S) CERTIFICATION

The completed form should be submitted with the solicitation response. If not submitted with solicitation response, it must be submitted within three business days of County's request. Failure to timely submit may result in Vendor being deemed non-responsive.

a. All Vendors are required to disclose the names and addresses of "affiliated entities" of the Vendor's principal(s) over the last five (5) years (from the solicitation opening deadline) that have acted as a prime Vendor with the County.

b. The County will review all affiliated entities of the Vendor's principal(s) for contract performance evaluations and the compliance history with the County's Small Business Development Program, including County Business Enterprise (CBE), Disadvantaged Business Enterprise (DBE) and Small Business Enterprise (SBE) goal attainment requirements. "Affiliated entities" of the principal(s) are those entities related to the Vendor by the sharing of stock or other means of control, including but not limited to a subsidiary, parent or sibling entity.

c. The County will consider the contract performance evaluations and the compliance history of the affiliated entities of the Vendor's principals in its review and determination of responsibility.

The Vendor hereby certifies that: (select one)

- [x] No principal of the proposing Vendor has prior affiliations that meet the criteria defined as "Affiliated entities"
- [ ] Principal(s) listed below have prior affiliations that meet the criteria defined as "Affiliated entities"

Principal's Name:
Names of Affiliated Entities:
Principal's Name:
Names of Affiliated Entities:
Principal's Name:
Names of Affiliated Entities:

Authorized Signature Name:

Title:

Vendor Name:

Date:

Revised May 1, 2021

Supplier: **Mckenzie's Cleaning INC**

Office of Economic and Small Business Requirements: CBE Reserve

A. In accordance with the Broward County Business Opportunity Act of 2012, Section 1-81, Code of Ordinances, as amended (the “Business Opportunity Act”), this solicitation is reserved for County Business Enterprise (CBE) firms (CBE Reserve).

B. CBEs and non-CBEs may respond to the solicitation.

C. The CBE with the lowest responsive and responsible Bid, or with the highest-ranked responsive and responsible Proposal, as compared to all other CBEs (the "CBE Presumptive Awardee"), shall be awarded the contract if the CBE Presumptive Awardee meets the following requirements, as applicable:

(1) Monetary Differential: The total Bid or Proposal amount of the CBE Presumptive Awardee: (a)(i) does not exceed Three Million Dollars ($3,000,000) and (ii) does not exceed the total amount of the lowest responsive and responsible Bid, or the total amount of the highest-ranked responsive and responsible Proposal, as applicable, from a non-CBE by more than ten percent (10%); or (b)(i) exceeds Three Million Dollars($3,000,000) and (ii) does not exceed the total amount of the lowest responsive and responsible Bid, or the total amount of the highest-ranked responsive and responsible Proposal, as applicable, from a non-CBE by more than five percent (5%); and

(2) Points Differential: For competitive solicitations in which the Proposals are assigned point totals, after deducting the points awarded for price from the total points awarded to each appliable Proposal, the total points assigned to the CBE Presumptive Awardee: (a) for Proposals that do not exceed Three Million Dollars ($3,000,000), are not more than ten percent (10%) less than the total points assigned to the highest- ranked responsive and responsible non-CBE; or (b) for Proposals that exceed Three Million Dollars ($3,000,000), are not more than five percent (5%) less than the total points assigned to the highest-ranked responsive and responsible non-CBE.

If the CBE Presumptive Awardee does not meet the above requirements, as applicable, then the CBE with the next lowest responsive and responsible Bid, or the next highest-ranked responsive and responsible Proposal, as compared to all other CBEs, will be deemed the CBE Presumptive Awardee and awarded the contract if the CBE Presumptive Awardee meets the above requirements, as applicable. If no CBE Presumptive Awardee meets the above requirements, as applicable, the award shall be made to the non-CBE that submits the lowest responsive and responsible Bid, or the highest-ranked responsive and responsible Proposal, provided the Director of Purchasing determines the total amount of the Bid or Proposal is fair and reasonable, unless (a) the Director of Office of Economic and Small Business Development (OESBD) issues a written determination that re-solicitation with modified specifications is likely to result in one or more Bids or Proposals from CBEs that would be eligible to receive the contract award; and (b) the Director of Purchasing issues a written determination that the delay occasioned by re-solicitation would not materially harm the County’s interests.

D. If a non-CBE is awarded the contract because no CBE with capacity to perform the work submits a responsive and responsible Bid or Proposal, or because no CBE meets the applicable requirements stated above, any contract awarded to a non-CBE must include at least a twenty-five percent (25%) CBE goal (unless the CBE goal is waived or otherwise modified by Board action).

E. It is the Vendor’s responsibility to ensure compliance with the CBE requirements and adhere to solicitation deadlines. The Vendor must contact OESBD to verify current CBE status or to obtain CBE certification.

F. The Work may only be performed by CBEs. The Vendor must perform one hundred percent (100%) of the Work as the prime Vendor or the prime Vendor may subcontract portions of Work to other CBEs. If the prime Vendor intends to subcontract any portion of the Work, the Vendor must complete a Letter of Intent (refer to Section G below).

G. CBE Program Requirements: Vendor should submit all required forms and information with its solicitation submittal as a matter of responsibility. If the required forms and information are not provided with the Vendor’s solicitation submittal, then Vendor must supply the required forms and information no later than three (3) business days after request by OESBD. Vendor may be deemed non-responsible for failure to fully comply with this solicitation and CBE Program Requirements within these stated timeframes.

1. Vendor should include in its solicitation submittal a Letter of Intent Between Bidder/Offeror and County Business Enterprise (CBE) Subcontractor/Supplier (LOI) for each CBE the Vendor intends to use to achieve the assigned reserve or CBE participation goal. If the Vendor is a CBE performing 100% of the work, ~~an~~ LOI should be submitted stating that 100% of the work will be completed by the CBE. The form is available at the following link: http://www.broward.org/EconDev/Documents/CBELetterOfIntent.pdf

2. If Vendor is unable to attain the CBE participation goal or reserve, Vendor should include in its solicitation submittal an Application for Evaluation of Good Faith Efforts and all of the required supporting information. The is available at the following link: http://www.broward.org/EconDev/WhatWeDo/Documents/GoodFaithEffortEval.pdf

H. A certified firm must provide a commercially useful function for the Project and may not act as a broker. A certified firm that seeks to act as a broker, or that does not provide a commercially useful function for the Project shall be subject to decertification by OESBD.

I. Vendors are encouraged to purchase materials from certified CBE firms whenever possible.

J. A joint venture is only eligible for award if all members of the joint venture are certified CBE firms.

K. OESBD maintains an online directory of CBE firms. The online directory is available for use by Vendors at https://webapps4.broward.org/smallbusiness/sbdirectory.aspx

L. For detailed information regarding the CBE Program contact the OESBD at (954) 357-6400 or visit the office's website at: http://www.broward.org/EconDev/SmallBusiness/

M. If awarded the contract, Vendor agrees to and shall comply with all applicable requirements of this solicitation, the Business Opportunity Act, and the CBE Program in the award and administration of the contract, including the following:

1. No party to this contract may discriminate on the basis of race, color, sex, religion, national origin, disability, age, marital status, political affiliation, sexual orientation, pregnancy, or gender identity and expression in the performance of this contract.

2. All entities that seek to conduct business with the County, including Vendor or any Prime Contractors, Subcontractors, and Bidders/Offerors shall conduct such business activities in a fair and reasonable manner, free from fraud, coercion, collusion, intimidation, or bad faith. Failure to do so may result in the cancellation of this solicitation, cessation of contract negotiations, revocation of CBE certification, and suspension or debarment from future contracts.

3. If Vendor fails to meet or make Good Faith Efforts (as defined in the Business Opportunity Act) to meet the CBE participation commitment (the "Commitment"), including CBE reserve, then Vendor shall pay the County liquidated damages in an amount equal to fifty percent (50%) of the actual dollar amount by which Vendor failed to achieve the Commitment, up to a maximum amount of ten percent (10%) of the total contract amount, excluding costs and reimbursable expenses. An example of this calculation is stated in Section 1-81.7, Broward County Code of Ordinances.

4. Vendor shall comply with all applicable requirements of the Business Opportunity Act in the award of this contract. Failure by Vendor to carry out any of these requirements shall constitute a material breach of the contract, which shall permit the County to terminate this contract or to exercise any other remedy provided under this contract, the Broward County Code of Ordinances, the Broward County Administrative Code, or other applicable laws, with all such remedies being cumulative.

5. Vendor shall pay its CBE subcontractors and suppliers, within fifteen (15) days following receipt of payment from the County, for all completed subcontracted work and supplies. If Vendor withholds an amount from CBE subcontractors or suppliers as retainage, such retainage shall be released and paid within fifteen (15) days following receipt of payment of retained amounts from the County.

6. Vendor understands that the County will monitor Vendor's compliance with the CBE Program requirements. All Vendors must provide OESBD with a Monthly Utilization Report (MUR) to confirm its compliance with the Commitment agreed to in the contract; timely submission of the MUR every month throughout the term of the contract, including amendment and extension terms, is a condition of the County's payment of Vendor under the contract.

This is also available online at: www.broward.org/econdev/SmallBusiness/Pages/compliance.aspx

Revised May 1, 2021

Supplier: **Mckenzie's Cleaning INC**

Office of Economic and Small Business Requirements: Small Business Enterprises

A. In accordance with the Broward County Business Opportunity Act of 2012, codified in Section 1-81 of the Broward County Code of Ordinances, as amended (the "Business Opportunity Act"), this solicitation is reserved for Small Business Enterprises (SBE).

B. Only Vendors that are currently certified as SBEs or obtain SBE certification prior to the solicitation due date will be eligible for award of this contract award. Vendors are SBE-certified to provide goods and/or services to the County based on the Vendors' demonstration to the Office of Economic and Small Business Development (OESBD) that they provide such goods and/or services during the normal course of their respective businesses. Brokers are not eligible for certification.

C. An SBE-certified Vendor must provide a commercially useful function for a project. A SBE-certified Vendor that seeks to act as a broker or does not provide a commercially useful function on a project shall be subject to decertification by OESBD.

D. It is the Vendor's responsibility to ensure it is compliant with the Business Opportunity Act related requirements and solicitation deadlines by contacting OESBD to verify the Vendor's current SBE status or to obtain the applicable SBE certification.

E. For detailed information regarding SBEs or to find the application for certification, contact OESBD at (954) 357-6400 or visit the website at: www.broward.org/EconDev/SmallBusiness.

Revised May 1, 2021

Supplier: **Mckenzie's Cleaning INC**

VENDOR QUESTIONNAIRE AND STANDARD CERTIFICATIONS
Request for Proposals, Request for Qualifications, or Request for Letters of Interest

The completed form, including acknowledgment of the standard certifications and should be submitted with the solicitation response. If not submitted with solicitation response, it must be submitted within three business days of County's written request. Failure to timely submit may affect Vendor's evaluation.

If a response requires additional information, the Vendor should upload a written detailed response with submittal; each response should be numbered to match the question number. The completed questionnaire and attached responses will become part of the procurement record. It is imperative that the person completing the Vendor Questionnaire be knowledgeable about the proposing Vendor's business and operations.

1. Legal business name: **Mckenzie's Cleaning Inc**
2. Doing Business As/Fictitious Name (if applicable): **Mckenzie's Cleaning Inc**
3. Federal Employer I.D. no. (FEIN): **81-0625956**
4. Dun and Bradstreet No.: [redacted]
5. Website address (if applicable): **www.mckenziescleaning.com**
6. Principal place of business address: **3600 S STATE RD 7 STE 38**
   Miramar Florida 33023
7. Office location responsible for this project: **Same as above**
8. Telephone no.: **3052495911**Fax no.:
9. Type of business (check appropriate box):
   - ☑ Corporation (specify the state of incorporation): **FL**
   - ☐ Sole Prioprietor
   - ☐ Limited Liability Company (LLC)
   - ☐ Limited Partnership
   - ☐ General Partnership (State and County filled in)
   - ☐ Other – Specify
10. List Florida Department of State, Division of Corporations document number (or registration number if fictitious name):
    P15000015222
11. List name and title of each principal, owner, officer, and major shareholder:
    a) **Terriann Mckenzie, President**
    b)
    c)
    d)
12. AUTHORIZED CONTACT(S) FOR YOUR FIRM:
    Name: **Terriann Mckenzie**
    Title: **President**
    E-mail: **TERRIANNMCKENZIE@GMAIL.COM**
    Telephone No.: **3052495911**

    Name:
    Title:
    E-mail:
    Telephone No.:
13. Has your firm, its principals, officers or predecessor organization(s) been debarred or suspended by any government entity within the last three years? If yes, specify details in an attached written response. ☐ Yes ☑ No
14. Has your firm, its principals, officers or predecessor organization(s) ever been debarred or suspended by any government entity? If yes, specify details in an attached written response, including the reinstatement date, if granted.
    ☐ Yes ☑ No
15. Has your firm ever failed to complete any services and/or delivery of products during the last three (3) years? If yes, specify details in an attached written response. ☐ Yes ☑ No
16. Is your firm or any of its principals or officers currently principals or officers of another organization? If yes, specify details in an attached written response. ☐ Yes ☑ No
17. Have any voluntary or involuntary bankruptcy petitions been filed by or against your firm, its parent or subsidiaries or predecessor organizations during the last three years? If yes, specify details in an attached written response. ☐ Yes ☑ No

18. Has your firm's surety ever intervened to assist in the completion of a contract or have Performance and/or Payment Bond claims been made to your firm or its predecessor's sureties during the last three years? If yes, specify details in an attached written response, including contact information for owner and surety. ☐ Yes ☑ No
19. Has your firm ever failed to complete any work awarded to you, services and/or delivery of products during the last three (3) years? If yes, specify details in an attached written response. ☐ Yes ☑ No
20. Has your firm ever been terminated from a contract within the last three years? If yes, specify details in an attached written response. ☐ Yes ☑ No
21. Living Wage solicitations only: In determining what, if any, fiscal impact(s) are a result of the Ordinance for this solicitation, provide the following for informational purposes only. Response is not considered in determining the award of the contract.

    Living Wage had an effect on the pricing Yes ☐ No ☑ N/A ☐
    If yes, Living Wage increased the pricing by % or decreased the pricing by %.

Cone of Silence Requirement Certification:
The Cone of Silence Ordinance, Section 1-266, Broward County Code of Ordinances prohibits certain communications among Vendors, Commissioners, County staff, and Selection or Evaluation Committee members. Identify on a separate sheet any violations of this Ordinance by any members of the responding firm or its joint ventures. After the application of the Cone of Silence, inquiries regarding this solicitation should be directed to the Director of Purchasing or designee. The Cone of Silence terminates when the County Commission or other awarding authority takes action which ends thesolicitation.

The Vendor hereby certifies that: (check each box)

☑ The Vendor has read Cone of Silence Ordinance, Section 1-266, Broward County Code of Ordinances; and

☑ The Vendor understands that the Cone of Silence for this competitive solicitation shall be in effect beginning upon the appointment of the Selection or Evaluation Committee, for communication regarding this solicitation with the County Administrator, Deputy County Administrator, Assistant County Administrators, and Assistants to the County Administrator and their respective support staff or any person, including Evaluation or Selection Committee members appointed to evaluate or recommend selection in this RFP/RLI process. For Communication with County Commissioners and Commission staff, the Cone of Silence allows communicationuntil the initial Evaluation or Selection Committee Meeting.

☑ The vendor understands that they may communicate with a representative of the Office of Economic and Small Business Development ("OESBD") at any time regarding a solicitation or regarding participation of Small Business Enterprises or County Business Enterprises in a solicitation. OESBD may be contacted at (954) 357-6400. The Cone of Silence also permits communication with certain other County employees (refer to the Coneof Silence Ordinance).

☑ The Vendor agrees to comply with the requirements of the Cone of Silence Ordinance.

Drug-Free Workplace Requirements Certification:

Section 21.23(f) of the Broward County Procurement Code requires awards of all competitive solicitations requiring Board award be made only to firms certifying the establishment of a drug free workplace program. The program must consist of:

1. Publishing a statement notifying its employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the offeror's workplace, and specifying the actions that will be taken against employees for violations of such prohibition;

2. Establishing a continuing drug-free awareness program to inform its employees about:
   a. The dangers of drug abuse in the workplace;
   b. The offeror's policy of maintaining a drug-free workplace;
   c. Any available drug counseling, rehabilitation, and employee assistance programs; and
   d. The penalties that may be imposed upon employees for drug abuse violations occurring in the workplace;

3. Giving all employees engaged in performance of the contract a copy of the statement required by subparagraph1;

4. Notifying all employees, in writing, of the statement required by subparagraph 1, that as a condition of employment on a covered contract, the employee shall:
   a. Abide by the terms of the statement; and
   b. Notify the employer in writing of the employee's conviction of, or plea of guilty or nolo contendere to, any violation of Chapter 893 or of any controlled substance law of the United States or of any state, for a violation occurring in the workplace NO later than five days after such conviction.

5. Notifying Broward County government in writing within 10 calendar days after receiving notice under subdivision 4.b above, from an employee or otherwise receiving actual notice of such conviction. The notice shall include the position title of the employee;

6. Within 30 calendar days after receiving notice under subparagraph 4 of a conviction, taking one of the following actions with respect to an employee who is convicted of a drug abuse violation occurring in the workplace:
   a. Taking appropriate personnel action against such employee, up to and including termination; or
   b. Requiring such employee to participate satisfactorily in a drug abuse assistance or rehabilitation program approved for such purposes by a federal, state, or local health, law enforcement, or other appropriate agency; and

7. Making a good faith effort to maintain a drug-free workplace program through implementation of subparagraphs 1 through 6.

The Vendor hereby certifies that: (check box)

☐ The Vendor certifies that it has established a drug free workplace program in accordance with the above requirements.

Non-Collusion Certification:
Vendor shall disclose, to their best knowledge, any Broward County officer or employee, or any relative of any such officer or employee as defined in Section 112.3135 (1) (c), Florida Statutes, who is an officer or director of, or has a material interest in, the Vendor's business, who is in a position to influence this procurement. Any Broward County officer or employee who has any input into the writing of specifications or requirements, solicitation of offers, decision to award, evaluation of offers, or any other activity pertinent to this procurement is presumed, for purposes hereof, to be in a position to influence this procurement. Failure of a Vendor to disclose any relationship described herein shall be reason for debarment in accordance with the provisions of the Broward County Procurement Code.

The Vendor hereby certifies that: (select one)

☑ The Vendor certifies that this offer is made independently and free from collusion; or

☐ The Vendor is disclosing names of officers or employees who have a material interest in this procurement and is in a position to influence this procurement. Vendor must include a list of name(s), and relationship(s) with its submittal.

Public Entities Crimes Certification:
In accordance with Public Entity Crimes, Section 287.133, Florida Statutes, a person or affiliate placed on the convicted vendor list following a conviction for a public entity crime may not submit on a contract: to provide any goods or services; for construction or repair of a public building or public work; for leases of real property to a public entity; and may not be awarded or perform work as a contractor, supplier, subcontractor, or consultant under a contract with any public entity; and may not transact business with any public entity in excess of the threshold amount provided in s.
287.017 for Category Two for a period of 36 months following the date of being placed on the convicted vendor list.

The Vendor hereby certifies that: (check box)

☑ The Vendor certifies that no person or affiliates of the Vendor are currently on the convicted vendor list and/or has not been found to commit a public entity crime, as described in the statutes.

Scrutinized Companies List Certification:
Any company, principals, or owners on the Scrutinized Companies with Activities in Sudan List, the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, or the Scrutinized Companies that Boycott Israel List is prohibited from submitting a response to a solicitation for goods or services in an amount equal to or greater than
$1 million.

The Vendor hereby certifies that: (check each box)

☑ The Vendor, owners, or principals are aware of the requirements of Sections 287.135, 215.473, and 215.4275, Florida Statutes, regarding Companies on the Scrutinized Companies with Activities in Sudan List the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, or the Scrutinized Companies that Boycott Israel List; and

☑ The Vendor, owners, or principals, are eligible to participate in this solicitation and are not listed on either the Scrutinized Companies with Activities in Sudan List, the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, or the Scrutinized Companies that Boycott Israel List; and

☑ If awarded the Contract, the Vendor, owners, or principals will immediately notify the County in writing if any of its principals are placed on the Scrutinized Companies with Activities in Sudan List, the Scrutinized Companies withActivities in the Iran Petroleum Energy Sector List, or the Scrutinized Companies that Boycott Israel List.

I hereby certify the information provided in the Vendor Questionnaire and Standard Certifications:

Terriann Mckenzie	**President**	**05/22/2021**
*AUTHORIZED SIGNATURE/NAME	TITLE	DATE

Vendor Name: **Mckenzie's Cleaning Inc**

* I certify that I am authorized to sign this solicitation response on behalf of the Vendor as indicated in Certificate as to Corporate Principal, designation letter by Director/Corporate Officer, or other business authorization to bind on behalf of the Vendor. As the Vendor's authorized representative, I attest that any and all statements, oral, written or otherwise, made in support of the Vendor's response, are accurate, true and correct. I also acknowledge that inaccurate, untruthful, or incorrect statements made in support of the Vendor's response may be used by the County as a basis for rejection, rescission of the award, or termination of the contract and may also serve as the basis for debarment of Vendor pursuant to PART XI of the Broward County Procurement Code. I certify that the Vendor's response is made without prior understanding, agreement, or connection with any corporation, firm or person submitting a response for the same items/services, and is in all respects fair and without collusion or fraud. I also certify that the Vendor agrees to abide by all terms and conditions of this solicitation, acknowledge and accept all of the solicitation pages as well as any special instructions sheet(s).

Revised May 1, 2021

Supplier: **Mckenzie's Cleaning INC**

SUBCONTRACTORS/SUBCONSULTANTS/SUPPLIERS REQUIREMENT
Request for Proposals, Request for Qualifications, or Request for Letters of Interest

The following forms and supporting information (if applicable) should be returned with Vendor's submittal. If not provided with submittal, the Vendor must submit within three business days of County's request. Failure to timely submit may affect Vendor's evaluation.

A. The Vendor shall submit a listing of all subcontractors, subconsultants and major material suppliers (firms), if any, and the portion of the contract they will perform. A major material supplier is considered any firm that provides construction material for construction contracts, or commodities for service contracts in excess of $50,000, to the Vendor.

B. If participation goals apply to the contract, only non-certified firms shall be identified on the form. A non-certified firm is a firm that is not listed as a firm for attainment of participation goals (ex. County Business Enterprise or Disadvantaged Business Enterprise), if applicable to the solicitation.

C. This list shall be kept up-to-date for the duration of the contract. If subcontractors, subconsultants or suppliers are stated, this does not relieve the Vendor from the prime responsibility of full and complete satisfactory performance under any awarded contract.

D. After completion of the contract/final payment, the Vendor shall certify the final list of non-certified subcontractors, subconsultants, and suppliers that performed or provided services to the County for the referenced contract.

E. The Vendor has confirmed that none of the recommended subcontractors, subconsultants, or suppliers' principal(s), officer(s), affiliate(s) or any other related companies have been debarred from doing business with Broward County or any other governmental agency.

If none, check the box below on this form. Use additional form(s) in Periscope S2G.

None - ☐

1. Subcontracted Firm's Name: **Terriann Mckenzie**
   Subcontracted Firm's Address: **3600 S STATE RD 7 STE 38**
   Subcontracted Firm's Telephone Number: **3052495911**
   Contact Person's Name and Position: **Terriann McKenzie**
   Contact Person's E-Mail Address: **tmckenzie@mckenziescleaning.com**
   Estimated Subcontract/Supplies Contract Amount: **$3,246,087.69**
   Type of Work/Supplies Provided: **Janitorial**

2. Subcontracted Firm's Name:
   Subcontracted Firm's Address:
   Subcontracted Firm's Telephone Number:
   Contact Person's Name and Position:
   Contact Person's E-Mail Address:
   Estimated Subcontract/Supplies Contract Amount:
   Type of Work/Supplies Provided:

3. Subcontracted Firm's Name:
   Subcontracted Firm's Address:
   Subcontracted Firm's Telephone Number:
   Contact Person's Name and Position:
   Contact Person's E-Mail Address:
   Estimated Subcontract/Supplies Contract Amount:

Type of Work/Supplies Provided:

4. Subcontracted Firm's Name:
   Subcontracted Firm's Address:
   Subcontracted Firm's Telephone Number:
   Contact Person's Name and Position:
   Contact Person's E-Mail Address:
   Estimated Subcontract/Supplies Contract Amount:
   Type of Work/Supplies Provided:

I certify that the information submitted in this report is in fact true and correct to the best of my knowledge.

Terriann Mckenzie	**President**
Authorized Signature/Name	**Title**
mckenzie's Cleaning Inc	**05/22/2021**
Vendor Name	**Date**

Revised May 1, 2021

Supplier: **Mckenzie's Cleaning INC**

Workforce Investment Program Requirements:

A. In accordance with Broward County Workforce Investment Program, Administrative Code, Section 19.211, the Workforce Investment Program (Program) this solicitation is a covered contract if the open-end contract award value exceeds $500,000 per year or if the individual project value exceeds $500,000 under a fixed-term contract. The Program encourages Vendors to utilize CareerSource Broward (CareerSouce) and their contract partners as a firstsource for employment candidates for work on County-funded projects, and encourages investment in Broward County economic development through the hiring of economically disadvantaged or hard-to-hire individuals.

B. Compliance with the Program, including compliance with First Source Referral and the Qualifying New Hires goals, is a matter of responsibility. Vendor should submit the **Workforce Investment Program Certification Form** with its response. If not provided with solicitation submittal, the Vendor must supply within three business days of County's request. Vendor may be deemed non-responsible for failure to comply within stated timeframes.

C. The following is a summary of requirements contained in the Program. This summary is not all-inclusive of the requirements of the Program. If there is any conflict between the following summary and the language in the Program, the language in the Program shall prevail. In compliance with the Program, Vendor (and/or its subcontractors) shall agree to:

1. be bound to contractual obligations under the contract;
2. use good faith efforts to meet First Source Referral goal for vacancies that result from award of this contract;
3. publicly advertise any vacancies that are the direct result of this contract, exclusively with CareerSource for at least five (5) business days;
4. review qualifications of CareerSource's Qualified Referrals and use good faith efforts to interview Qualified Referrals that appear to meet the required qualifications;
5. use good faith efforts to hire Qualifying New Hires (as defined by the Program) for atleast fifty percent (50%) of the vacancies (rounded up) that are the direct result of this contract;
6. obtain a hired worker's written certification, attesting to a status as a Qualifying New Hire, Economically Disadvantaged Worker, or Hard-to-Hire worker (if applicable);
7. retain records relating to Program requirements, including: records of all applicable vacancies; job order requests to CareerSource; qualified referral lists; and records of candidates interviewed and the outcome of the interviews.
8. provide to the County any documents and records demonstrating Vendor's compliance and good faith efforts to comply with the Program;
9. submit to the County an annual report by January 31st and within 30 days of contract completion or expiration; and
10. ensure that all of its subcontractors comply with the requirements of the Program.

D. Further information about the Program, Vendor's obligations, and the Qualifying New Hire's certification may be obtained on the Office of Economic and Small Business Development website:

broward.org/econdev/Pages/WorkforceInvestmentProgram.aspx. Vendor is responsible for reading and understanding requirements of the Program.

E. Subcontractors: Vendor's subcontractors shall use good faith efforts to meet the First Source Referral and the Qualifying New Hires goals, in accordance with the Program. The Vendor shall include in any subcontracts a requirement that the all subcontractors comply with the Program

requirements. The Vendor shall be responsible for compliance by any subcontractor with the Program as it applies to their subcontract.

F. Reporting: Vendor shall maintain and make available to County upon request all records documenting Vendor's compliance and its subcontractors' compliance with the requirements of the Program, and shall submit the required reports to the Contract Administrator annually by January 31 and within thirty (30) days after the conclusion of this contract. Failure to timely comply with reporting requirements shall constitute a material breach of this contract.

G. Evaluation: The Contract Administrator will document the Vendor's compliance and good faith efforts as part of the Vendor's Performance Evaluation.

H. Failure to demonstrate good faith efforts to meet the First Source Referral and the Qualifying New Hires goal shall constitute a material breach of this contract.

WORKFORCE INVESTMENT PROGRAM CERTIFICATION

This form(s) should be returned with the Vendor's submittal. If not provided with solicitation submittal, the Vendor must supply information within three business days of County's request. Vendor may be deemed non-responsible for failure to comply within stated timeframes.

In accordance with the Workforce Investment Program
Mckenzie's Cleaning Inc(Vendor) agrees to be bound to the contractual obligations of theWorkforce Investment Program, Broward County Administrative Code Section 19.211, requiring our firm to use good faith efforts to meet the First Source Referral Goal and the Qualifying New Hires Goal.

The statement must be signed by an authorized signatory of the firm. Receipt of the signed statement from the Vendor is a matter of responsibility. A firm not offering an affirmative response inthis regard will be found "non-responsible" to the solicitation and not eligible for further evaluation or award.

Terriann McKenzie	**President**	**05/22/2021**
AUTHORIZED SIGNATURE/NAME	TITLE	DATE

Revised May 1, 2021

Supplier: **Mckenzie's Cleaning INC**

LOBBYIST REGISTRATION REQUIREMENT CERTIFICATION

The completed should be submitted with the solicitation response but must be submitted within three business days of County's request. Vendor may be deemed non-responsive for failure to fully comply within stated timeframes.

The Vendor certifies that it understands if it has retained a lobbyist(s) to lobby in connection with a competitive solicitation, it shall be deemed non-responsive unless the firm, in responding to the competitive solicitation, certifies that each lobbyist retained has timely filed the registration or amended registration required under Broward County Lobbyist Registration Act, Section 1-262, Broward County Code of Ordinances; and it understands that if, after awarding a contract in connection with the solicitation, the County learns that the certification was erroneous, and upon investigation determines that the error was willful or intentional on the part of the Vendor, the County may, on that basis, exercise any contractual right to terminate the contract for convenience.

The Vendor hereby certifies that: (select one)

☑ It has not retained a lobbyist(s) to lobby in connection with this competitive solicitation; however, if retained after the solicitation, the County will be notified.

☐ It has retained a lobbyist(s) to lobby in connection with this competitive solicitation and certified that each lobbyist retained has timely filed the registration or amended registration required under Broward County Lobbyist Registration Act, Section 1-262, Broward County Code of Ordinances.

It is a requirement of this solicitation that the names of any and all lobbyists retained to lobby in connection with this solicitation be listed below:

Name of Lobbyist:

Lobbyist's Firm:

Phone:

E-mail:

Name of Lobbyist:

Lobbyist's Firm:

Phone:

E-mail:

Terriann Mckenzie	**President**
Authorized Signature/Name	**TITLE**
Mckenzie's Cleaning Inc	**05/22/2021**
Vendor Name	**DATE**

Revised May 1, 2021

Supplier: **Mckenzie's Cleaning INC**

Finance and Administrative Services Department
PURCHASING DIVISION
115 S. Andrews Avenue, Room 212 • Fort Lauderdale, Florida 33301 • 954-357-6066 • FAX 954-357-8535

Summary of Vendor Rights Regarding Broward County Competitive Solicitations

The purpose of this document is to provide vendors with a summary of their rights to object to or protest a proposed award or recommended ranking of vendors in connection with Broward County competitive solicitations. These rights are fully set forth in the Broward County Procurement Code, which is available here: https://www.broward.org/purchasing.

1. Right to Object

The right to object is available for solicitations conducted through Requests for Proposals ("RFPs"), Requests for Letters of Interest ("RLIs"), or Requests for Qualifications ("RFQs"). In such solicitations, vendors may object in writing to a proposed recommendation of ranking made by an Evaluation Committee. Objections must be filed within three (3) business days after the proposed ranking is posted on the Purchasing Division's website. The contents of an objection must comply with the requirements set forth in Section 21.42(h) of the Procurement Code. Failure to timely and fully meet any requirement will result in a loss of the right to object.

2. Right to Protest

The right to protest is available for RFPs, RLIs, or RFQs and in solicitations conducted through Invitations to Bid ("ITBs") with a value equal to or greater than the Mandatory Bid Amount (i.e. $100,000). In RFPs, RLIs, or RFQs, vendors may protest a proposed ranking made by an Evaluation Committee. In ITBs, vendors may protest a proposed award.

In all cases, protests must be filed in writing within five (5) business days after a proposed award or ranking is posted in Purchasing Division's website. Additional requirements for a protest are set forth in Part X of the Broward County Procurement Code. Failure to timely and fully meet any requirement will result in a loss of protest rights.

Vendors may appeal the denial of a protest. Appeals may require payment of an appeal bond. Additional requirements for an appeal are set forth in Part XII of the Broward County Procurement Code. Failure to timely and fully meet any requirement will result in a loss of appeal rights.

3. Cone of Silence: Right to Contact OESBD

Please be aware that a Cone of Silence remains in effect for competitive solicitations until a solicitation is completed or a contract is awarded. During that time period, vendors may not contact certain County officials and employees regarding a solicitation. Substantial penalties may result from even an unintentional violation. For further information, please contact the Purchasing Division at 954-357-6066 or refer to the Cone of Silence Ordinance which is available here: http://www.broward.org/Purchasing/Documents/ConeofSilence.pdf

Vendors may communicate with a representative of the Office of Economic and Small Business Development ("OESBD") at any time regarding a solicitation or regarding participation of Small Business Enterprises or County Business Enterprises in a solicitation. OESBD may be contacted at (954) 357-6400. The Cone of Silence also permits communication with certain other County employees (please see the Cone of Silence Ordinance at the above link for further details).

Revised May 1, 2021

Supplier: **Mckenzie's Cleaning INC**

CRIMINAL HISTORY SCREENING PRACTICES CERTIFICATION FORM

The completed and signed form should be returned with Vendor's submittal. If Vendor does not provide it with the submittal, Vendor must submit the completed and signed form within three business days after County's request. Vendor shall be deemed nonresponsive for failure to fully comply within stated timeframes.

Section 26-125(d) of the Broward County Code of Ordinances ("Criminal History Screening Practices") requires that a Vendor seeking a contract with Broward County, in the amount of $100,000 or more, shall certify that it has implemented, or will implement upon award of the contract, policies, practices, and procedures regarding inquiry into the criminal history of an applicant for employment, including a criminal history background check of any such person, that preclude inquiry into an applicant's criminal history until the applicant is selected as a finalist and interviewed for the position. The failure of Vendor to comply with Section 26-125(d) at any time during the contract term shall constitute a material breach of the contract, entitling Broward County to pursue any remedy permitted under the contract and any other remedy provided under applicable law. If Vendor fails to comply with Section 26-125(d) at any time during the contract term, Broward County may, in addition to all other available remedies, terminate the contract and Vendor may be subject to debarment or suspension proceedings consistent with the procedures in Chapter 21 of the Broward County Administrative Code.

By signing below, Vendor certifies that it is aware of the requirements of Section 26-125(d), Broward County Code of Ordinances, and certifies the following: (check only one below).

☑ Vendor certifies it has implemented, or will implement upon award of the contract, policies, practices, and procedures regarding inquiry into the criminal history of an applicant for employment, including a criminal history background check of any such person, that preclude inquiry into an applicant's criminal history until the applicant is selected as a finalist and interviewed for the position.

☐ Vendor is exempt from the requirements of Section 26-125(d) of the Broward County Code of Ordinances because Vendor is required by applicable federal, state, or local law to conduct a criminal history background check in connection with potential employment at a time or in a manner that would otherwise be prohibited by this section, or because Vendor is a governmental agency.

AUTHORIZED SIGNATURE/ NAME: **Terriann McKenzie**

VENDOR NAME: **McKenzie's Cleaning Inc**

TITLE: **President**

DATE: **05/10/2021**

Revised May 1, 2021