



RFP No. BLD2121632P1

Janitorial Services - County Facilities

Broward County Commissioners

January 4, 2022



# OVERVIEW

- L&B Janitorial Services, Inc. (“L&B”)
  - Family owned and operated professional janitorial cleaning company
  - Founded in 1995
  - Provides employment opportunities for underrepresented minorities in Broward County
  - **Vision:** promotion of diversity and inclusion for people of color and racial/ethnic minorities in the workplace
  - Former Broward County Certifications: County Business Enterprise (CBE) and Small Business Enterprise (SBE)
    - Prime Contract Vendor and Subcontract Vendor
- L&B offers quality janitorial cleaning services:
  - Pressure cleaning, carpet cleaning, hard surface floors – strip/wax/buff, windows, restrooms, air quality control and general cleaning/basic office cleaning



# COVID PROTOCOL

- COVID Health & Safety Protocol
- COVID Spray Disinfectant and Sanitization
  - Victory Electrostatic Sprayer
  - Vital Oxide
  - HALT
- COVID Staffing
  - COVID Porters
  - COVID Emergency Assistance Protocol
- COVID Certification
  - OSHA COVID-19 Awareness
  - CDC/STRIVE Infection Control Training



KEY COMPLIANCE DATES		
REQUIREMENT	30 DAYS AFTER PUBLICATION	60 DAYS AFTER PUBLICATION
Establish policy on vaccination	X	
Determine vaccination status of each employee, obtain acceptable proof of vaccination, maintain records and roster of vaccination status	X	
Provide support for employee vaccination	X	
Require employees to promptly provide notice of positive COVID-19 test or COVID-19 diagnosis	X	
Remove any employee who received positive COVID-19 test or COVID-19 diagnosis	X	
Ensure employees who are not fully vaccinated wear face coverings when indoors or when occupying a vehicle with another person for work purposes	X	
Provide each employee information about the ETS, workplace policies and procedures; vaccination efficacy, safety and benefits; protections against retaliation and discrimination; and laws that provide for criminal penalties for knowingly supplying false documentation	X	
Report work-related COVID-19 fatalities to OSHA within 8 hours and work-related COVID-19 in-patient hospitalizations within 24 hours	X	
Make certain records available	X	
Ensure employees who are not fully vaccinated are tested for COVID-19 at least weekly (if in the workplace at least once a week) or within 7 days before returning to work (if away from the workplace for a week or longer)		X





# GREEN CLEANING



## • Green Cleaning Training & Experience

L& B Janitorial Services, Incorporated (“L&B”) is committed to maintaining green cleaning techniques using Green Seal certified chemicals and supplies. To maximize green building cleaning practices L&B provides **standardized Green Cleaning Education and Training** for all employees, utilizes Green Seal Approved cleaning and paper products, utilizes color-coded microfiber towels and mops for designated use in restrooms, patient bedrooms and public areas to mitigate contamination, and implements recycling program.

The **L&B Green Cleaning Manual and Training Program** focuses on pollution prevention strategies to improve the overall health and wellness of the facility. Our Green Cleaning Manual and Training Program highlight Green Cleaning Focal Points.

- Efficient Use of Chemicals
  - A method of insuring that chemicals are diluted properly through a supplied measuring system/device.
- Carpet Care Program
  - Emphasizes routine maintenance to regularly remove trapped contaminants.
- Disinfection Strategy
- Restroom Care
- Cafeterias and Kitchens
  - Addressing areas where bacteria, odors, and pests can accumulate.
- Trash Collection and Recycling
  - A protocol for collection and disposal of trash and general recycling guidelines and policies.
- Training:
  - Documented training for all employees on green cleaning procedures. Additional annual training.
- Personal protective equipment (PPE)

## • Green Seal Approved

- Chemicals
  - Spartan Chemical Company
- Soap
- Paper Products



## Green Seal™, Inc. Proudly Presents Certification to

### Spartan Chemical Company, Inc.

Green Seal™, Inc. certifies that the following products comply with the Green Seal Standard for Cleaners for Industrial and Institutional Use (GS-37, 2011) and are licensed to use the Green Seal Certification Mark:

BioRenewables Glass Cleaner • Clean by Peroxy All Purpose Cleaner • Green Solutions All Purpose Cleaner  
Green Solutions Carpet Cleaner • Green Solutions Glass Cleaner • Green Solutions Industrial Cleaner  
Tribase Multi-Purpose Cleaner

(specific package sizes listed in certification letter)

Certified this 11<sup>th</sup> day of May, 2010.  
Recertified the 13<sup>th</sup> day of January, 2012.

Mark T. Petruzzi, Vice President of Certification



# PROJECT APPROACH

- Minimum Work Tasks

To minimize proposed service hours, L&B recommends proper preparation, adequate staffing, and time efficient equipment for prompt service within allotted work time. L&B will delegate tasks based on strengths and maintain accountability and proper supervision to ensure tasks are completed properly, maximizing quality, speed and efficiency for maximum productivity.

L&B will meet minimum work tasks through the use of Tasks Checklists that indicate contractual daily, weekly, monthly, quarterly, semi-annual and annual task obligations. This will serve as a guide for L&B employees and keep them accountable. In addition, through internal Quality Control Inspection Reports and the Smart Inspect janitorial quality control application, supervisors will conduct routine inspections and maintain records for review, to ensure minimum work tasks are met and quality standards are maintained.

As required by the contract, janitorial cleaning will be performed after normal business activities/hours unless a day porter is required or servicing during normal business activities/hours is required as stated in the contract. Janitorial cleaning services scheduled during normal business activities/hours will not interfere with normal business operations. Services will complement work schedules to meet the operational needs of the County/facility. Any necessary modifications to work schedules will be made accordingly to ensure County, Building Manager, and facility satisfaction.



# PROJECTS

## • EQUIPMENT



- Automatic floor scrubber machine
- Wet/Dry Vacuums
- High speed burnisher
- Carpet extractor
- Mobile Pressure cleaning unit
- 26- and 44-quart mop buckets with wringers
- Rubbermaid restroom carts
- Econo Van

## • PAST PROJECTS

### **Broward College Central Campus**

- Subcontractor under Sunshine Cleaning Systems, Inc.
- March 1, 2016- July 19, 2020

### **Broward County Janitorial Services for Various Facilities**

- **Broward County Governmental Center East**
  - Contract # R1049104P1
    - Subcontractor under Triangle Services of Florida
  - January 1, 2014 – May 31, 2018
- **Broward County Judicial Center**
  - Contract # R1226007PX
    - Subcontractor under Triangle Services of Florida
  - January 1, 2014 – May 31, 2018





# PROJECTS

## • CURRENT PROJECTS

### **Fort. Lauderdale International Airport**

- **Contract # BLD2117566P1**
  - Subcontractor under Sunshine Cleaning Systems, Inc.
- August 3, 2020- present

### **Broward County Governmental Center East**

- **Contract # R2112705P1 Contact 1**
  - Subcontractor under Sunshine Cleaning Systems, Inc.
- June 1, 2018 – present

### **Broward County South Regional Courthouse**

- **Contract # R2112705P1 Contract 3**
- June 1, 2018 – present

### **Broward County Janitorial Services for Various Facilities**

- **Contract # R1214808P2**
  - Janitorial Services, Grp 1, Contract 2
- **Contract # R1214808P3**
  - Janitorial Services, Grp 2, Contract 3
- **Contract # R1214808P6**
  - Janitorial Services, Grp 5, Contract 6
- **Contract # R1214808P7**
  - Janitorial Services, Grp 6
- **Contract # R1214808P8**
  - Janitorial Services, Grp 7, Contract 8
- **Contract # R1214808P11**
  - Janitorial Services, Grp 2, Contract 11
- **Contract # R1214808P12**
  - Janitorial Services, Grp 3
- **Contract # R1214808P13**
  - Janitorial Services, Grp 4, Contract 13



# QUESTIONS