



Broward County

**Janitorial Services
County Facilities**

January 4, 2022

Sunshine Summary

- Founded and Headquartered in Broward County
- 45 years in commercial cleaning
- Woman Owned
- Direct Experience in Group Facilities
 - 33 Branch Libraries
 - BSO Facilities
 - Gov. Center
 - West Courthouse
 - North/South Regional Courthouses
 - Dozens of similar city & municipal facilities



Broward County Operations Team

	Industry Experience
Laura Coenen, CEO	36 years
Randy Kierce, COO	40 years
Mike Woodson, Director Sales/QC	20 years
Derek Auckland, Florida Ops. Mgr.	11 years
Erin Calufetti, Dir. W/C	21 years
Joe Bromley, Area Mgr.	29 years
Bobby Bastian, District Mgr.	12 years
Bruce Walker, Area Mgr.	39 years



Most Qualified CBEs in the Marketplace

David Melendez, Dammel Cleaning Enterprise, Inc.
20 years of janitorial experience

Patrick Morgan, Patrick's Cleaning Service
Former employee – 20+ years of experience

Judith Silvera, NAPM Enterprises
25-year industry veteran



Agreement 1

Libraries

33 facilities

783,353 sq. ft.

Countywide

1,323 square miles



Agreement 3

Large Facilities – West Government Center
West Regional Courthouse, Emergency Operations

238,001 sq. ft.



Agreement 4

Large Facilities- Public Safety, BSO facilities

303,800 sq. ft.



Agreement 12

Broward County
Judicial Center West

681,000 sq. ft.



1

**Describe your firm's COVID protocols.
Include any additional licenses your
firm possesses related to COVID.**

Covid Protocols



Covid Protocols

- Stay informed - through trusted sources
- Adopted CDC, ISSA, and BSCAI guidelines/protocols
- Promote a safe environment
- Communicating with team and customers
- Anticipate and plan for all contingencies
- GBAC & BSCAI training course specific for Covid
- Earned GBAC STAR Accreditation for HQ
- Created Hygienic Clean™ Disinfecting Program



Global Biorisk Advisory Council

Mandatory GBAC Certification Training

Covid-19 emphasis

Prevention

Response

Infection & Contamination Control



**GBAC-TRAINED
TECHNICIAN™**



BSCAI Covid-19 Disinfection and Safety

The Science of Cleaning and Disinfecting
The Basics of Infection Control and COVID-19
Worksite Safety Precautions
Disinfecting Procedures for COVID-19
Communications and Documentation
LEED pilot program



GBAC STAR Accreditation at HQ

- Established and maintained a cleaning, disinfection, and infectious disease prevention program.
- The proper cleaning protocols, disinfection techniques, and work practices in place.
- Highly informed cleaning professionals trained for infectious disease preparation and response.



Hygienic Clean™ Disinfecting Program

- Preventing Outbreaks
- Recovery from Known Infections
- Facility and Business Re-opening



Three Levels of Disinfection

Level 1 – Precautionary disinfecting & sanitizing

Level 2 – Virus protection

Level 3 – Confirmed contamination



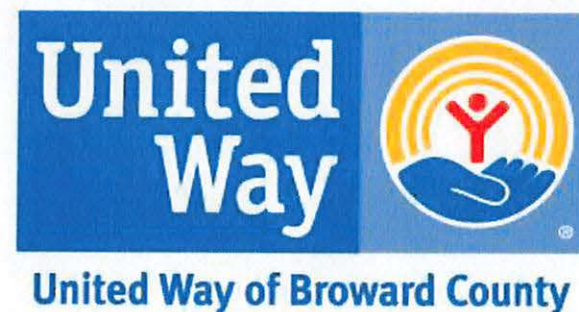
Confirmed Contamination Rapid Response



Shine with a Purpose



Donating Hygienic Clean services with United Way



2

Describe your firm's experience with green cleaning (LEED) and give examples of green cleaning products utilized.

LEED

- Green Building and **LEED** Experience
- Early adopters of transitioning to Green Cleaning/
Cleaning for Health
- Advancing customer's Green initiatives
- Created Green Standard Operating Procedures
- Indoor Air Quality



Green Cleaning Strategies

- Color coded cloths to reduce cross-contamination
- Micro-fiber mopping systems
- Chemical management dilution systems to reduce waste & packaging
- HEPA filtration vac systems
- Green Seal and EPA certified chemicals
- Low moisture carpet care - less water & bacteria
- Dry carpet cleaning method



Green Cleaning Strategies

- Efficient floor machines reducing chemical, water, and energy use
- Chemical-free window cleaning system
- Smart packaging- bulk, reusable containers, etc.
- Fuel efficient vehicles
- Battery powered equipment
- Office going paperless & recycling





Having undergone a comprehensive assessment of its management structure
and green cleaning operations by an independent accredited CIMS-GB assessor

Sunshine Cleaning Systems, Inc.

is hereby CERTIFIED WITH HONORS to
the ISSA Cleaning Industry Management Standard
Green Building Criteria

and has successfully demonstrated a commitment to the delivery of
environmentally preferable services designed to meet customer needs and expectations.

This Certification is valid October 15, 2020 through October 15, 2022.



A handwritten signature in black ink, appearing to read "John Barrett".

John Barrett, Executive Director
ISSA

CIMS – Green Building Certified with Honors

“CIMS-GB certification demonstrates an organization’s capability to assist customers in achieving LEED - O&M points and offers customers assurance that the organization they select is prepared to partner with them in the LEED process.”



BSCAI COVID-19 Disinfection Training

This course meets the requirements of the United States Green Building Council (USGBC) LEED Pilot Credit (Safety First: Cleaning and Disinfecting Your Space) for training.



Green Cleaning Products Utilized

Green Seal and EPA Safer Choice certified chemicals

- Clean by Peroxy
- Xcelente
- Green Solutions glass cleaner
- Lite'n Foamy hand soap (kosher certified)



3

Describe your firm's project approach regarding minimum work tasks for the 24/7 facilities.

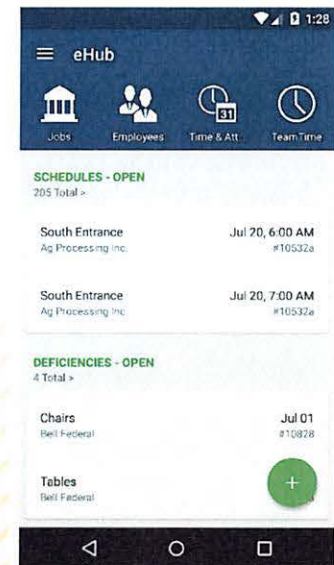
Project Approach

- Understanding the project
- Crafting a solid work plan
- Utilizing top management
- Developing an experienced and well-trained staff
- Executing a smooth transition
- Consistent work and quality inspections
- Customer focused service



Inspections & Communication

- Scheduled and unscheduled inspections
- On-going quality control monitoring
- Meet with customers and building occupants
- Assurances of scope of work being met
- Targeted training
- Customized checklists and inspections on the go eHub

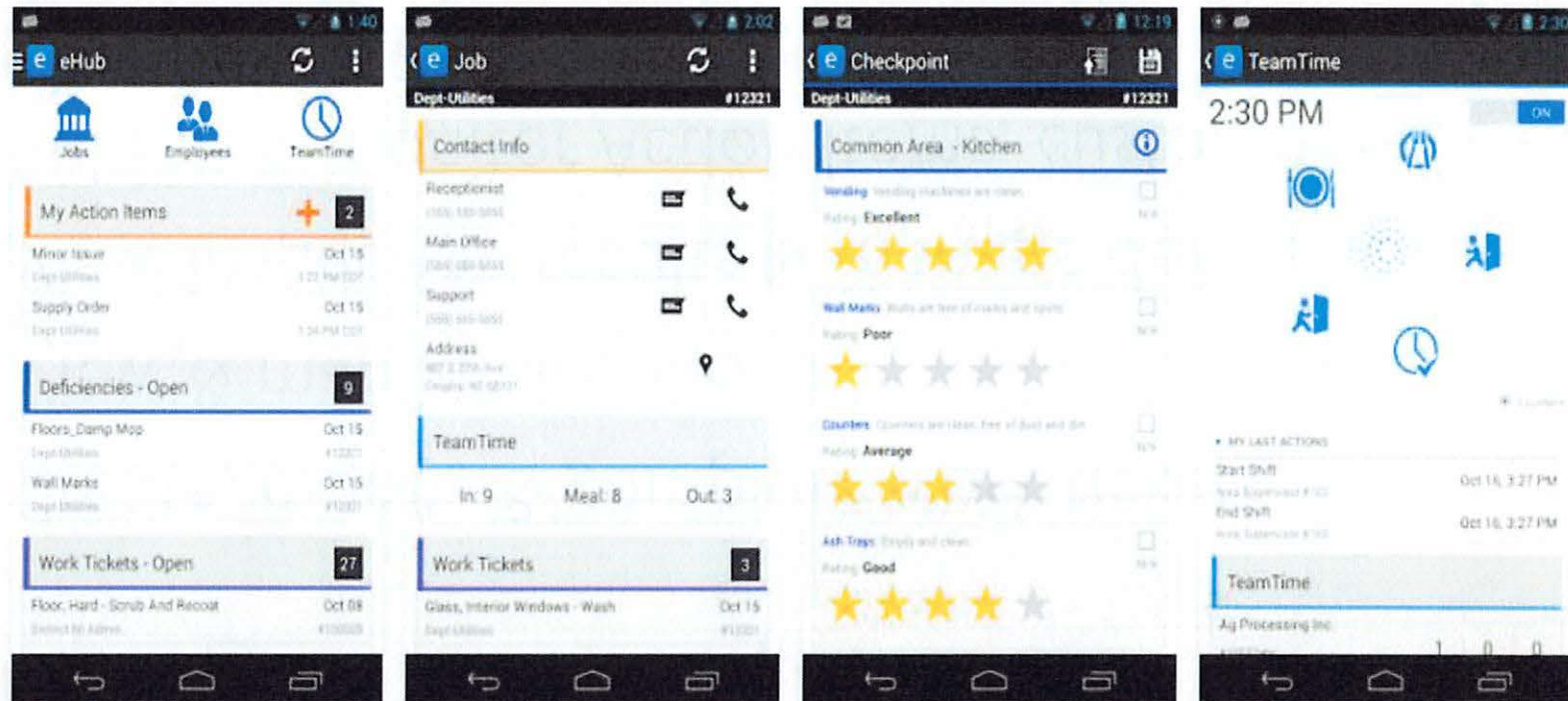


Technology



eHub

Workforce and project management technology



Management/Supervisor Features

- Create, modify & complete work tickets
- View & map job locations
- View inspection results & manage deficiencies
- Submit & monitor Action Items, customer requests or supply orders
- Call, text, or email directly from the field
- Monitor employee departures & arrivals in real-time



Customer Features

- Create work request
- View inspection results & deficiencies
- Submit & monitor action Items
- Call, text or email directly from the application
- View Invoicing
- View work tickets & scheduling



Facial Recognition Timeclock

- Accurate
- Convenient
- Eliminates Payroll Fraud
 - False punches
 - Mistaken identity
 - Ghost employees



Pre-Shift Questionnaire

16:54 35%

← Punch Screening Questions



For the health & safety of others, please only enter this building if you can answer NO to the following questions:

Start >

16:54 35%

← Screening Questions 2/4

Have you had contact with anyone with confirmed COVID-19 in the last 14 days?

No Yes

16:54 35%

← Screening Questions 3/4

Have you had any of these symptoms in the last 14 days?

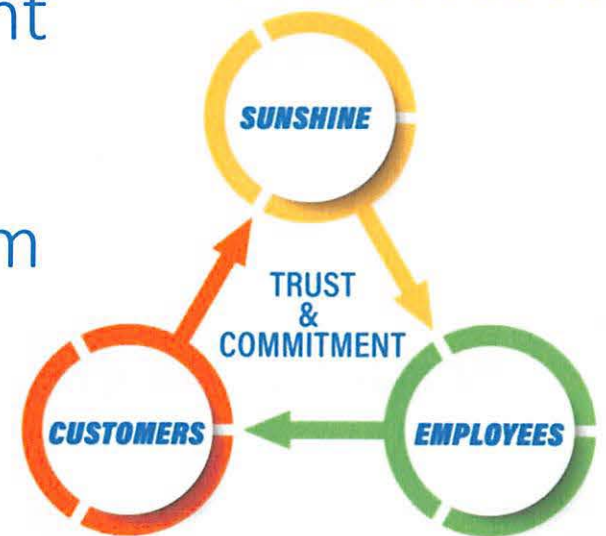
- Fever greater than 100
- Difficulty Breathing
- Cough

No Yes





- Successful recruitment
- Employee development & engagement
- Emphasis on training & mentoring
- Employee Security Awareness Program (E.S.A.P.)
- Team building & recognition
- Employee retention strategies
- Opportunities for a gratifying career



Benefits



- Higher Quality Service
- More qualified, loyal, and conscientious employees
- Lower turnover
- Safer environment
- Higher morale and employee satisfaction
- Greater customer satisfaction



Training

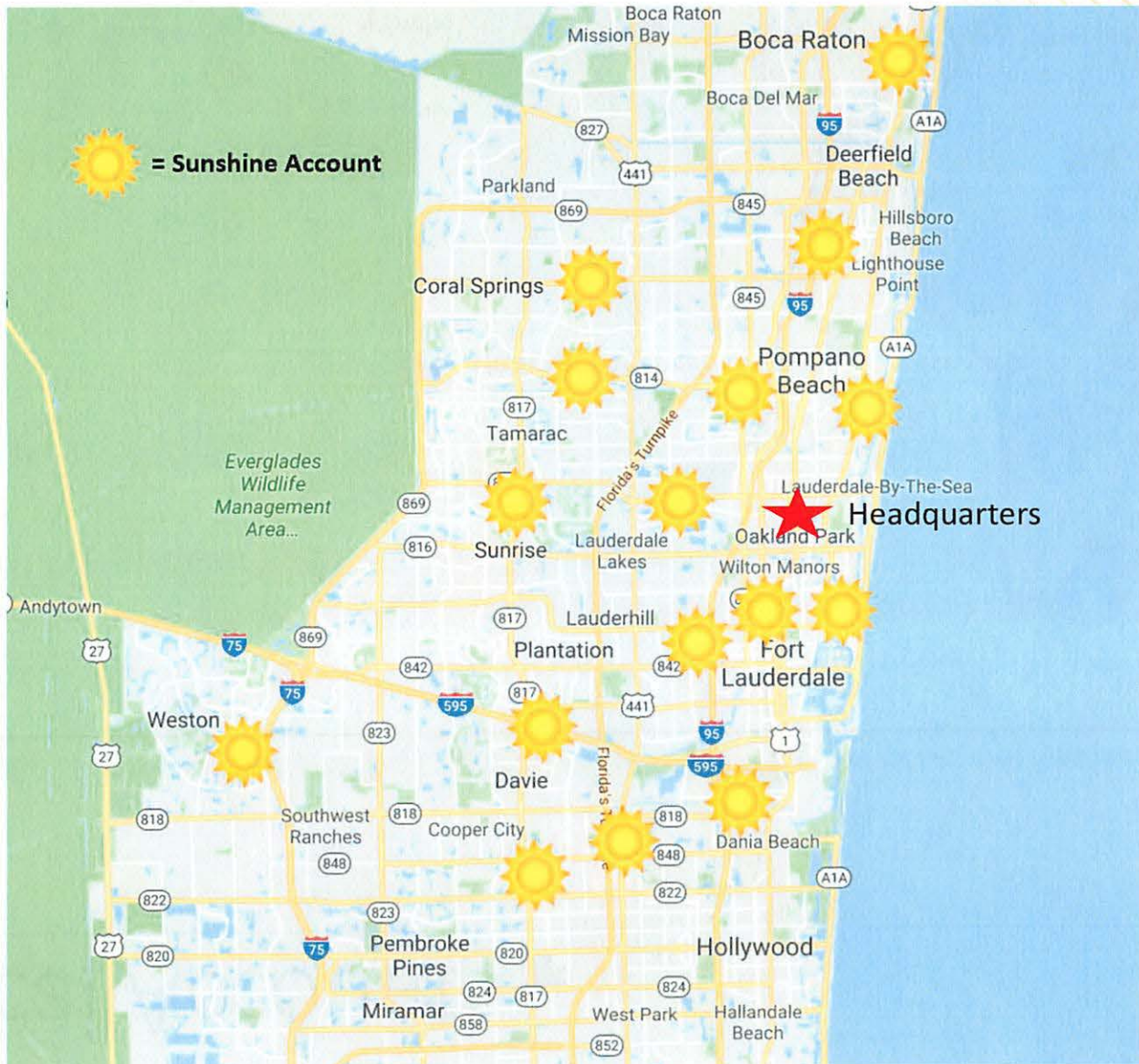
- Foundational Skills
- Task centric training and cross training
- Safety
- Project
- Management
- Customer service
- **ESAP** (includes **Active Shooter** Training)



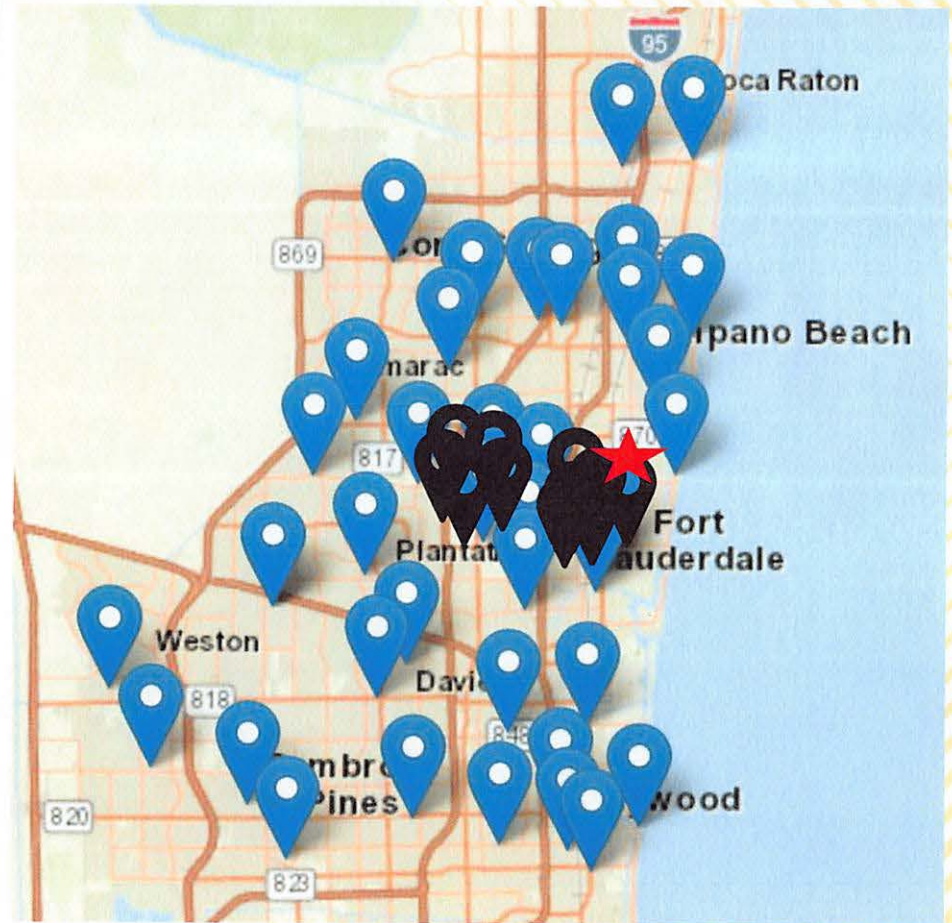
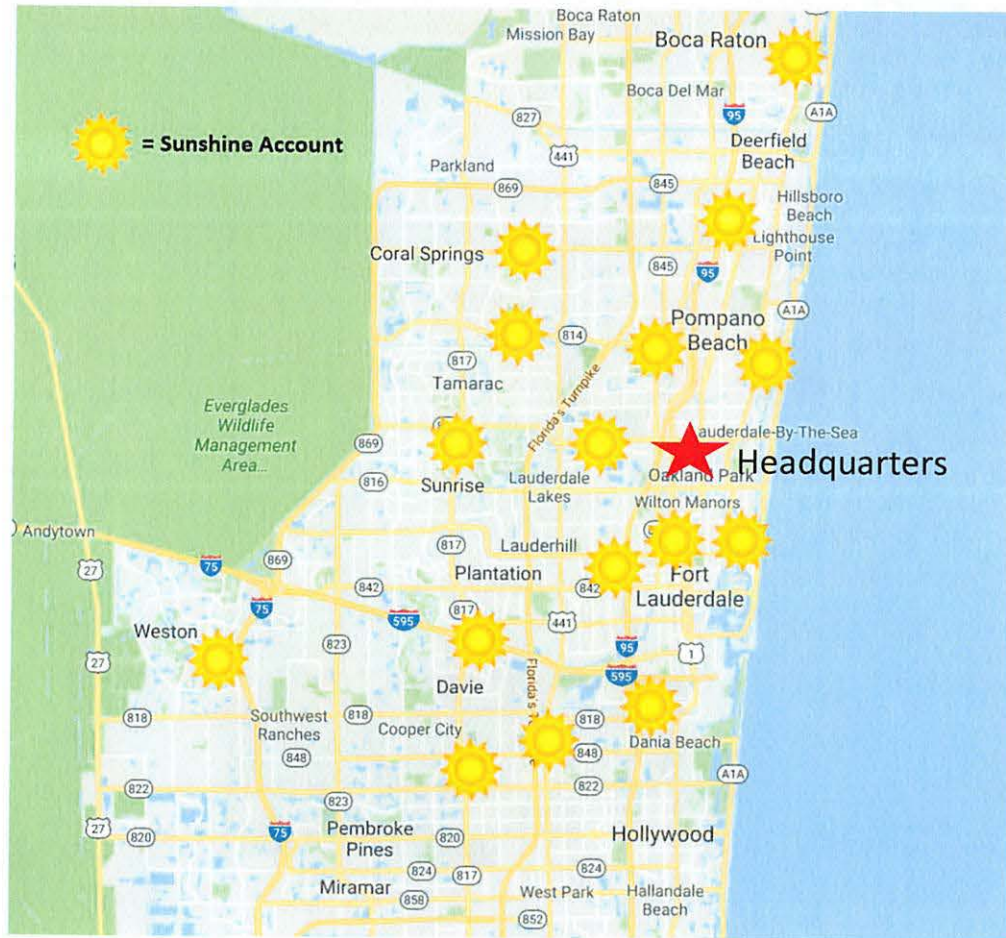
ESAP Award



Local Accounts



Local Accounts



Disaster Services

- Dedicated Local Broward County Team
- Preparation and Recovery
 - Hurricanes
 - Storms
 - Floods
 - Broken pipes
 - Fires



4

List equipment and projects, past or present, with comparable complexity to Broward County buildings.

Direct/Comparable Projects

- Direct Experience in County Facilities
 - All Broward County Branch Libraries
 - BSO Facilities
 - West Courthouse
 - North/South Regional Courthouses
 - Gov. Center



Comparable Facilities

Tamarac 11 bldgs., 203,000 sq. ft

Coconut Creek 23 building & park locations 154,000 sq. ft

Pompano Beach 17 buildings 123,000 sq. ft.

Delray Beach 18 bldgs. 159,000 sq. ft.

City of West Palm Beach 17 buildings 500,000 sq. ft.

Manatee County 75 locations, 600,000 sq. ft.

City of Sunrise 25 locations 491,000 sq. ft.

Fort Lauderdale Airport 2 mil. Sq. Ft. 400 employees 35 yrs.



Equipment

Broward Judicial Complex Basic Equipment List						
LOCATION	Riding Scrubbers	15 " vacuum	Backpack	Brute	Mop Bucket	Maid Cart
Broward Judicial Complex	2	20	12	40	25	8

West Government Center Annex Complex Basic Equipment List						
LOCATION	Riding Scrubbers	15 " vacuum	Backpack	Brute	Mop Bucket	Maid Cart
West Regional Mass	0		1	1	1	0
EOC		2	1	2	2	
Facilities Maint. District Office			1	1	1	
West Regional Courthouse		2	1	2	1	
West Gov Center Annex		3	2	3	2	
Totals	0	7	6	9	7	0

Equipment

West Government Center Annex Complex Basic Equipment List						
LOCATION	Riding Scrubbers	15 " vacuum	Backpack	Brute	Mop Bucket	Maid Cart
West Regional Mass	0		1	1	1	0
EOC		2	1	2	2	
Facilities Maint. District Office			1	1	1	
West Regional Courthouse		2	1	2	1	
West Gov Center Annex		3	2	3	2	
Totals	0	7	6	9	7	0

Broward County Libraries Equipment

LOCATION	Riding Vacuum	15 " vacuum	Backpack	Brute	Mop Bucket	Maid cart
AFRICAN AMERICAN		2	1	2	1	1
BEACH BRANCH		1		1	1	
TYRONE BRYANT BRANCH		1	1	1	1	
FT. LAUDERDALE BRANCH		1	1	1	1	
JM COLLIER CITY		1	1	1	1	
CENTRUY PLAZA		1	1	1	1	
CARVER RANCHES		1	1	1	1	
DANIA BRANCH		1	1	1	1	
DEERFIELD BEACH BRANCH		2	1	1	1	
DAVIE COOPER CITY		1	1	1	1	
GALT OCEAN MILE CENTER		1		1	1	
HOLLYWOOD BEACH CENTER		1		1	1	
HALLANDALE BEACH		1	1	1	1	
HOLLYWOOD LIBRARY		2	1	2	1	
IMPERIAL POINT BRANCH		1	1	1	1	
LAUDERHILL TOWN CENTER		1	1	1	1	



Equipment

LAUDERDALE LAKES BRANCH		1	1	1	1	
MARGATE		1		1	1	
MIRAMAR		2	1	2	1	
NORTH LAUDERDALE BRANCH		1	1	1	1	
NORTHWEST REGIONAL	1	2	1	3	2	1
NORTHWEST BRANCH		1	1	1	1	
POMPANO BEACH BRANCH		1	1	2	1	
RIVERLAND BRANCH		1	1	1	1	
STIRLING ROAD LIBRARY		1	1	1	2	
SUNRISE DAN PEARL		1	1	1	1	
SOUTHWEST REGIONAL	1	2	1	3	2	1
TAMARAC BRANCH		1	1	2	1	
WESTON LIBRARY		1	1	2	1	
WEST REGIONAL LIBRARY	1	2	1	3	2	1
YOUNG AT ART		2	1	3	2	1
LAUDERHILL CENTRAL PARK		1	1	1	1	1
TOTALS	3	40	28	46	37	6

Additional Facility Equipment

FLOOR EQUIPMENT	
20 " Swing Machines	10
20" Electric burnishers	6
26" Propane burnishers	5
26" Riding Burnishers	5
Riding Scrubbers	4
Wet Vacuums	10
CARPET EQUIPMENT	
15" PRO TEAM VACUUMS	10
26" Wide Area	3
PRO TEAM BACK PACKS	10
Whittaker Encapsulation Cleaning machines	7
Host Dry Carpet Cleaning machines	10
Floor Fans	15
RESTROOM EQUIPMENT	
KaiVac hands free cleaning machine	5

ESCALATOR EQUIPMENT	
Roto Mac Step and Riser Cleaner	2
Treadmasters	4
ELECTROSTATIC SPRAYERS	
Clorox units	4
ESS units	6
Victory units	5
PRESSURE WASHING EQUIPMENT	
FORD F550 Truck mounted units (4 units)	2
Trailer mounted unit	2
EMERGENCY EQUIPMENT	
Portable Generators	10
Dehumidifiers	12
Fans	15

The Sunshine Advantage

- 45 years of cleaning experience
- Local corporate support
- Direct facility experience
- Green building/LEED trained
- Virus prevention & response
- Disaster/Emergency Response
- Woman Owned
- Transition ready





Mission
To provide
quality services
to "Guarantee a
Brighter Day."