



OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT

Governmental Center Annex

115 S. Andrews Avenue, Room A680 • Fort Lauderdale, Florida 33301 • 954-357-6400

MEMORANDUM

DATE: January 27, 2026

TO: Karlene Grant, Purchasing Agent
Purchasing Division

THRU: Maribel Feliciano, Director
Office of Economic and Small Business Development

MARIBEL FELICIANO
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MARIBEL FELICIANO
Date: 2026.01.27
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FROM: Donna-Ann Knapp, Small Business Development Manager
Office of Economic and Small Business Development

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**SUBJECT: County Business Enterprise (CBE) Evaluation
RFP No. BLD2129654P1
Security Guard Services for Fort Lauderdale-Hollywood International (FLL)
and North Perry Airports (HWO)**

The Office of Economic and Small Business Development (OESBD) has conducted a review of the respondents' compliance with the CBE program requirements for the above-referenced solicitation. Submittals were received and reviewed. An overview is provided as follows.

The CBE goal for this project: 25%

Met the CBE Goal Requirements:

| <u>Firm</u> | <u>Category</u> | <u>Percentage</u> |
|---|------------------------|--------------------------|
| Allied Universal Security Services (prime) | | |
| Infinity Protection Service, Inc. | CBE | 7.5% |
| Stonegate Allied Services, LLC | CBE | 7.5% |
| Universal Security Guard Association, Inc. | CBE | 10.0% |
| | Total: | 25.0% |
| Covenant Aviation Security, LLC (prime) | | |
| Infinity Protection Service, Inc. | CBE | 25% |
| Global Security Consulting Group, Inc. (prime) | | |
| DF Security, LLC | CBE | 10% |
| Infinity Protection Service, Inc. | CBE | 10% |
| Stonegate Allied Services, LLC | CBE | 5% |
| | Total: | 25% |

Met the CBE Goal Requirements (cont.):

| <u>Firm</u> | <u>Category</u> | <u>Percentage</u> |
|---|------------------------|--------------------------|
| Inter-Con Security Systems, Inc. (prime) Universal Security Guard Association, Inc. | CBE | 25% |
| Tarian Group, LLC (prime) King Intelligence and Security Services, Inc. | CBE | 25% |
| Unifi Security, LLC (prime) DF Security, LLC | CBE | 25.9% |

Did not meet the CBE Goal Requirements:

| <u>Firm</u> | <u>Category</u> | <u>Percentage</u> |
|--|------------------------|--------------------------|
| Afognak Diversified Services, Inc. (prime) | Non-CBE | 0% |
| American Guard Services, Inc. (prime) | Non-CBE | 0% |
| Chi-Ada Corporation (prime) Maddawg St. Louie, LLC | CBE | 5% |

Compliance Comments:

Inter-Con Security Systems, Inc. (Intercon); Tarian Group, LLC (Tarian) and Unifi Security, LLC (Unifi) submitted LOIs with their respective response packages that meet the 25% CBE participation goal and are compliant with the CBE Program requirements of this solicitation.

Allied Universal Security Services, Inc. (Allied); Covenant Aviation Security, LLC (Covenant) and Global Security Consulting Group, Inc. (Global) submitted incomplete LOIs with their respective response packages. The firms were each given three (3) business days to provide complete LOIs, executed with CBE firms, which meet the established goal, or provide documentation of their respective good faith efforts. The three firms responded within the stated timeframe and provided LOIs, executed with CBE firms, which meet the 25% CBE participation goal. Allied, Covenant and Global are therefore compliant with the CBE Program requirements of the solicitation.

Afognak Diversified Services, Inc. (Afognak) did not submit LOIs with its proposal response. The firm was given three (3) business days to provide LOIs, executed with CBE firms, which meet the established goal or provide documentation of its good faith efforts to meet the goal. Afognak responded within the stipulated period. The firm did not submit any LOIs but submitted documentation in support of their good faith efforts to meet the goal.

Section 1-81.5(d)(2) of the Broward County Business Opportunity Act (the Act), as amended, considers the following to be taken into consideration when determining a bidder's good faith efforts in terms of demonstrating maximum effort to meet CBE participation:

Compliance Comments (cont):

- a. Soliciting, through activities such as attendance at pre-bid meetings, advertising, or written notices, the interest of certified CBEs that have the ability and capacity to perform the contract work.
- b. Identifying the portions of the contract that could be reasonably performed by a CBE in order to increase the likelihood that CBE goals will be achieved.
- c. Providing each interested CBE with adequate information about the plans, specifications and requirements of the contract in a timely manner.
- d. Negotiating in good faith with each interested CBE.
- e. The level of participation proposed by other vendors to meet the established CBE goal.

Afognak did not provide the following in order to satisfy the Good Faith Effort (GFE) standard for this proposal:

- a. Afognak did not advertise or send notices to a significant number of CBE subcontractors eligible to participate on this contract. As of this date, there are fourteen (14) CBE certified Security Guard firms in the OESBD Directory; Afognak sent notices to four (4) of them.
- b. Afognak did not attend the pre-proposal conference for this project.
- c. Afognak did not negotiate with any CBE subcontractors to garner any CBE participation, resulting in 0% participation for this proposal.

American Guard Services, Inc. did not submit LOIs with its proposal response. The firm was given three (3) business days to provide LOIs, executed with CBE firms, which meet the established CBE goal or provide documentation of its good faith efforts to meet the goal. American Guard Services, Inc. responded by the stated deadline. The firm did not submit any LOIs but submitted documentation in support of its good faith efforts.

Section 1-81.5(d)(2) of the Act considers the following to be taken into consideration when determining a bidder's good faith efforts in terms of demonstrating maximum effort to meet CBE Participation:

- a. Soliciting through activities such as attendance at pre-bid meetings, advertising, or written notices the interest of certified CBEs that have the ability and capacity to perform the contract work.
- b. Identifying the portions of the contract that could be reasonably performed by a CBE in order to increase the likelihood that CBE goals will be achieved.
- c. Providing each interested CBE with adequate information about the plans, specifications and requirements of the contract in a timely manner.

Compliance Comments (cont.)

- d. Negotiating in good faith with each interested CBE
- e. The level of participation proposed by other vendors to meet the established CBE goal.

American Guard Services, Inc did not provide the following in order to satisfy the Good Faith Effort (GFE) Standard for this proposal:

- a. American Guard Services, Inc. did advertise and send notices to the fourteen (14) CBE Certified Security Guard firms but negotiated with one (1) firm.
- b. American Guard Services, Inc. did not garner any CBE participation, resulting in 0% participation for this proposal.

Chi-Ada Corporation (Chi-Ada) did not submit LOIs with its solicitation response. The firm was given three (3) business days to provide LOIs, executed with CBE firms, which meet the 25% goal or provide documentation of its good faith efforts to meet the goal. Chi-Ada responded by the stipulated deadline and submitted an LOI to use Maddawg St. Louie, LLC, a CBE-certified firm, for 5% participation. No documentation of the firm's good faith efforts to meet the goal was submitted.

Section 1-81.5(d)(2) of the Act, as amended, considers the following to be taken under consideration when determining a bidder's good faith efforts in terms of demonstrating maximum effort to meet CBE Participation:

- a. Soliciting through activities such as attendance at pre-bid meetings, advertising, or written notices the interest of certified CBEs that have the ability and capacity to perform the contract work.
- b. Identifying the portions of the contract that could be reasonably performed by a CBE in order to increase the likelihood that CBE goals will be achieved.
- c. Providing each interested CBE with adequate information about the plans, specifications and requirements of the contract in a timely manner.
- d. Negotiating in good faith with each interested CBE
- e. The level of participation proposed by other vendors to meet the established CBE goal.

Chi-Ada Corporation did not provide the following in order to satisfy the Good Faith Effort (GFE) standard for this proposal:

- a. Chi-Ada presented no supporting documentation to verify their efforts to solicit or notify any CBE firms who may have the capacity and ability to participate as subcontractors for this project.
- b. Chi-Ada submitted an LOI to use Maddawg St. Louie, LLC, a CBE Certified firm, for 5% participation, which is 20% less than the established CBE Goal for this solicitation.

Compliance Comments (cont.)

Section 1-81.5(d)(3) of the Act states: “In determining whether a Bidder has made Good Faith Efforts, the Program Director may also consider the level of CBE participation proposed by other Bidders as well as any representations made by the Bidder during the bid, proposal, or selection phases of the procurement regarding the Bidder's commitment to attain the CBE goal.” Of the nine proposals submitted for the project, six met the established CBE goal. In consideration of the six other respondents that met the established goal, OESBD has determined that neither Afognak Diversified Services, Inc. nor American Guard Services, Inc. met the quality, quantity and extent in their various efforts to meet the goal for this solicitation. Therefore, Afognak Diversified Services, Inc. and American Guard Services, Inc. are deemed non-compliant with the CBE Program requirements of the solicitation.

Chi-Ada Corporation failed to submit LOIs, executed with CBE firms, which meet the established 25% CBE goal and failed to submit any documentation in support of efforts it made, in good faith, to meet the goal. Therefore, it is determined that Chi-Ada Corporation is non-compliant with the CBE Program requirements of the solicitation.

CBE Compliance History:

The following is a report of the respondents’ CBE compliance history for active and completed projects within the last five (5) years of the RFP s opening date of November 7, 2025.

OESBD found no active projects for Afognak Diversified Services, Inc.; American Guard Services, Inc.; Covenant Aviation Security, LLC; Inter-Con Security Systems, Inc.; Tarian Group, LLC and Unifi Security, LLC within the last five 5) years of the RFP’s opening date.

Allied Universal Security Services has the following active projects with CBE goals:

| Project Name | Project Number | Amount Paid to CBE Firms |
|---|------------------------|---------------------------------|
| Security Guard Services at FLL (Group 1) | RFP No. GEN2120413P1_1 | \$ 3,580,197.02 |
| Security Guard Services at HWO (Group 1) | RFP GEN2120413P1_2 | \$ 16,450.08 |
| Security Guard Services for Port Everglades | RFP No. GEN21206142P1 | \$ 3,875,568.60 |
| Total | | \$ 7,472,215.70 |

Source: ALTS and MURs

Chi- Ada Corporation has the following active project with CBE goals:

| Project Name | Project Number | Amount Paid to CBE Firms |
|--|------------------------|---------------------------------|
| Janitorial Services at Large Facilities- Group 1 | RFP No. BLD2121632P1_2 | \$ 1,078,369.93 |

CBE Compliance History (cont.)

Global Security Consulting Group, Inc. has the following active project with CBE goals:

| Project Name | Project Number | Amount Paid to CBE Firms |
|--|------------------------|---------------------------------|
| Contract Security Guard Services at FLL- (Group 2) | RFP No. GEN2120413P1_3 | \$ 2,524,054.84 |

Source: ALTS and MURs

OESBD found no completed projects for Afognak Diversified Services, Inc.; Allied Universal Security Services; American Guard Services, Inc.; Covenant Aviation Security, LLC; Global Security Consulting Group, Inc.; Inter-Con Security Systems, Inc.; Tarian Group, LLC and Unifi Security, LLC within the last five (5) years of the RFP's opening date.

Chi-Ada Corporation. has the following completed project with CBE goals:

| Project Name | Project Number | Amount Paid to CBE Firms |
|--|-------------------------|---------------------------------|
| Janitorial Services for Large Facilities- Contract 4 | Contract No. R1214808P4 | \$ 2,475,618.73 |

Source: ALTS and MURs

Performance of Affiliated Entities:

The following is a report of the respondents' declared affiliated entities in meeting small business participation commitments on CBE projects completed within the last five (5) years of the RFP's opening date. The information is compiled from various sources including Contracts Central and OESBD's ALTS Database:

No affiliated entities of principal(s) were declared by the following vendors:

- **Afgonak Diversified Services, Inc.**
- **Allied Universal Security Services**
- **American Guard Services, Inc.**
- **Chi-Ada Corporation**
- **Covenant Aviation Security, LLC**
- **Global Security Consulting Group, Inc.**
- **Inter-Con Security Systems, Inc.**
- **Tarian Group, LLC**

Therefore, no contract performance and compliance history can be reported on affiliated entities of the vendors' principals of these firms.

Unifi Security, LLC reported the following affiliated entity:

- **Unifi Aviation, LLC**

Affiliated Entities (cont.):

No completed projects with small business participation requirements were found for the declared affiliated entity of the vendor's principal(s). Therefore, no contract performance and compliance history can be reported for Unifi Aviation, LLC. If you have any concerns regarding available subcontracting opportunities, please contact our office at (954) 357-6400.

cc: Nadia Hankerson, Assistant Director, OESBD
Yulanda Brady, Small Business Development Specialist, BCAD/OESBD
Nicholas Bryant, Contract/ Grant Administrator Senior, BCAD
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