



Finance and Administrative Services Department
PURCHASING DIVISION

115 S. Andrews Avenue, Room 212 • Fort Lauderdale, Florida 33301 • 954-357-6066 • FAX 954-357-8535

DATE: March 4, 2026

TO: Evaluation Committee Members

FROM: Robert Gleason, Director
Purchasing Division

Robert
Gleason

Digitally signed by Robert
Gleason
Date: 2026.03.05
09:18:25 -05'00'

SUBJECT: Pricing Disparity
RFP No. BLD2129654P1, Security Guard Services for FLL and North Perry Airports

In accordance with the Cone of Silence, [Section 1-266 \(e\)\(6\)](#), Broward County Code of Ordinances, the Director of Purchasing shall accept written communications from a Vendor or Vendor's Representative at any time the Cone of Silence is in effect and such communication shall be provided to the appointed Evaluation Committee (EC) in advance of evaluation.

On February 27, 2026, Global Security Consulting Group Inc. submitted an email with an attachment expressing concerns about the Pricing Evaluation. The vendor shared their perspective on the disparities in the final pricing submitted by the four (4) companies selected for the Final Evaluation meeting. Specifically, they indicated that the pricing variations among the four (4) submissions may be due to ambiguities related to the Living Wage Ordinance.

Background:

All vendors were required to provide prices for Year 1 and Year 2; and per the RFP's Evaluation Criteria, pricing points will be calculated based on the total price for years 1 and 2. In addition, the RFP listed Living Wage Requirements as a responsiveness criterion and all vendors were required to submit the completed Living Wage Form.

Determination:

A comprehensive review was completed of all proposers' prices and determined there is no significant disparity of prices particularly among the four (4) vendors advancing to the final evaluation (see the Proposer Tabulation and Price Comparison). Note, the Living Wage Ordinance will only impact the resulting agreement if it's approved before September 30, 2026.

As a reminder, it is the sole responsibility of the EC to review the vendor submittals and follow the County's established Committee procedures to select vendors which provide the services that are in the best interest of the County. As a subject matter expert, each EC member was appointed by the County Administrator to evaluate proposals to a procurement, score and/or rank or "shortlist" proposing firms. EC members are responsible to independently review the project information package (i.e., solicitation as advertised, vendor submittals, county analysis of vendor submittals and Purchasing Division recommendations).

Attachment(s): Email from Global Security Consulting Group Inc.
Proposer Tabulation
Price Comparison

REG/kg

Broward County Board of County Commissioners

Mark D. Bogen • Alexandra P. Davis • Lamar P. Fisher • Beam Furr • Steve Geller • Robert McKinzie • Nan H. Rich • Hazelle P. Rogers • Michael Udine

www.broward.org

Pricing Disparity Communication

RFP No. BLD2129654P1, BLD2129654P1, Security Guard Services for FLL and North Perry Airports

March 4, 2026

Page 2

- c: Connie Mangan, Assistant Director, Purchasing Division, Finance and Administrative Services Department
- Javier Navas, Assistant County Attorney, Office of the County Attorney
- Cesar Rossy, Contract Grant Administrator, Broward County Aviation Department, Security Division (Project Manager)
- Jeannette Ferrell, Purchasing Manager, Purchasing Division, Finance and Administrative Services Department
- Karlene Grant, Purchasing Agent, Senior, Purchasing Division, Finance and Administrative Services Department

From: [Victor Anderes](#)
To: [Grant, Karlene](#); [Lenny Bonventre](#)
Cc: [Moss, Mary](#); [Mahabeer, Marlyn](#); [Anne de Jongh](#)
Subject: RE: [External] Final Evaluation Meeting Presentation Notification [Global Security] - Security Guard Services RFP BLD2129654P1
Date: Friday, February 27, 2026 1:46:53 PM
Attachments: [image003.png](#)
[image004.png](#)
[image006.png](#)
[Global Security Consulting Group References Security Guard Services RFP BLD2129654P1.pdf](#)

External Email Warning

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[Report Suspicious](#)

Dear Ms. Grant,

By means of this correspondence, Global Security Consulting Group is expressing concern regarding the Pricing Evaluation related to Broward County Security Guard Services RFP BLD2129654P1.

Given that all four (finalist) proposals and pricing submissions have now been made publicly available, we have seen that there are significant disparities in the final pricing that was submitted by the four companies selected for Final Evaluation.

As you know, the primary driver of pricing submitted is attributed to the labor portion of the service – typically 70% - 80%. We believe that the pricing disparities in the four submissions are as a result of ambiguity associated with what wage rates were to be utilized as the basis for pricing assumptions. Prior to, during and upon conclusion of the tender process, there were changes that occurred with Broward County policies relating to Minimum Wage Ordinances.

We believe different assumptions were being used when the offerors submitted proposals for Security Guard Services RFP BLD2129654P1.

I have attached a reference document to outline our perspective of the changes that occurred during the tender process and some of those associated ambiguities. The attached document provides a breakdown of:

- a. What was known at the time of proposal submission.
- b. What was unknown until after submission of our proposal.
- c. What is still unknown at this time.

d. The assumptions that we included with the submission of our pricing proposal. It is our request that Broward County consider reviewing this matter to ensure that all proposals are viewed in the interest of a fair and equitable pricing evaluation.

The evaluation matrix indicates that the Pricing Evaluation alone is worth 20 points of the total scoring evaluation criteria. This is a significant amount and will have a material impact on the overall evaluation of each proposal.

I thank you for your time and consideration in this matter. I would be grateful if you could confirm receipt.

Sincerely,

Victor Anderes

Victor Anderes | President & CEO
Global Elite Group HDQ | 825 E Gate Blvd. Ste. 301 | Garden City, NY 11530
Office: (516) 393-3522 | Cell: (516) 507-8812 | Vanderes@globaleliteinc.com
Providing world-class aviation security through innovation and people committed to excellence.

From: Grant, Karlene <KGRANT@broward.org>

Sent: Thursday, February 19, 2026 4:54 PM

To: Victor Anderes <vanderes@globaleliteinc.com>; Lenny Bonventre <lbonventre@globaleliteinc.com>

Cc: Moss, Mary <MMOSS@broward.org>; Mahabeer, Marlyn <MMAHABEER@broward.org>

Subject: [External] Final Evaluation Meeting Presentation Notification [Global Security] - Security Guard Services RFP BLD2129654P1

WARNING: This message was sent by someone outside Securitas. Please do not reply, click links or open attachments from senders that you do not trust. When in doubt, use the Report Message button.

Dear Vendor,

Congratulations! Your firm will present a fifteen (15) minute oral presentation to the Evaluation Committee (EC) via Microsoft Teams at the March 6, 2026, Final EC meeting, which will be followed by an unlimited question and answer (Q & A) period by the EC members.

For additional information on instructions to the Final Evaluation Committee Meeting, refer to the attached document.

Important Timeline Reminders:

1. An optional Microsoft Teams Training will be conducted from **February 23-27, 2026 (further details to follow)**.
2. **Presentation:** Prior to the EC meeting, please ensure timely submission of firm's presentation and supplemental "electronic handouts" **to the Agent on Record below by Wednesday, March 4, 2026 by 5:00 PM.**
3. Please provide your firm's point of contact(s) and their email address(es) to whom these emails will be sent to for queuing purposes by Wednesday, **March 4, 2026 by 5:00 PM.**

Have a wonderful day 🍀



Karlene Grant, MBA

Purchasing Agent Senior
Broward County Purchasing Division
115 S. Andrews Avenue, Room 212, Fort Lauderdale, FL 33301
Office: (954) 357-6256
Office Hours: 8.30 am – 5.00 pm
Email: kgrant@broward.org
Website: www.broward.org/purchasing

Client satisfaction is Priority #1. How are we doing? Please complete our Customer Survey!

Attention Vendors - if you're not registered with BPRO, our electronic procurement system, you're missing out on business opportunities.

Don't delay - Register with BPRO today! For help registering, check out our Purchasing BPRO page or email Support@gobonfire.com.

Don't view your request through the lens of a straw. Let us help by showing you the landscape.

Under Florida law, most e-mail messages to or from Broward County employees or officials are public records, available to any person upon request, absent an exemption. Therefore, any e-mail message to or from the County, inclusive of e-mail

Broward County - Security Guard Services RFP BLD2129654P1

A) Known at the time of Proposal submission due November 7, 2025:

1. 2025 Broward Co living wage

Security Services officers

\$18.17 with health benefits amounting to \$3.86/hr

\$22.03 without health benefits

2. CBA: In the event the applicable prevailing wage ordinance is repealed or otherwise invalidated, the Parties shall have a reopener as to economic terms including the wage rate table listed ...

**APPENDIX A
ECONOMIC TERMS FOR JURISDICTIONS SUBJECT TO OR FOLLOWING THE
BROWARD COUNTY LIVING WAGE ORDINANCE**

1. Wages

a. In accordance with the Broward County Living Wage Ordinance ("the Ordinance"), effective January 1, 2025 the minimum rate of pay is \$18.17 per hour and the health differential rate \$3.86 per hour when required by the Ordinance.

Effective March 29, 2025, the following shall be the minimum wage rates for each classification below inclusive of the Broward County Living Wage Ordinance Health Supplement amount:

<u>Title</u>	<u>Minimum Wage Rate</u>
Officer – Unarmed Level 1	\$22.03
Officer – Unarmed Level 2	\$23.03
Officer – Unarmed Level 3	\$24.03
Officer – Armed Level 1	\$22.70
Officer – Armed Level 2	\$23.70
Officer – Armed Level 3	\$24.70

Effective 1/1/2026: The above rates shall be increased by the percentage increase to the "Consumer Price Index for All Urban Consumers (CPI-U), All Items, Miami-Fort Lauderdale-West Palm Beach," not to exceed three percent (3%).

Effective 1/1/2027: The 1/1/2026 rates shall be increased by the percentage increase to the "Consumer Price Index for All Urban Consumers (CPI-U), All Items, Miami-Fort Lauderdale- West Palm Beach" not to exceed three percent (3%).

If the employee receives the differential rate in the form of pay, such employee's regular rate of pay shall not include the differential rate for all purposes, including but not limited to, the calculation of overtime pay and for paid time off.

b. Should there be any change in the Broward County Living Wage Ordinance that requires the Employer to increase the rate of pay above, as of date on which the Employer must increase wages pursuant to that requirement, employees shall either (a) have their hourly pay increased to the new higher minimum, or (b) receive an hourly increase equal to the amount the minimum was increased, whichever results in a higher rate of pay for the employee. If the Employer can demonstrate that it will not be reimbursed by the client for these increases, then employees shall receive an increase in their hourly pay only to the new minimum. In the event the applicable prevailing wage ordinance is repealed or otherwise invalidated, the Parties shall have a reopener as to economic terms including the wage rate table listed above.

3. State of Florida Minimum Wage

2025	\$14.00
2026	\$15.00
2027	\$16.00
2028	\$17.00

B) Unknown until after proposal submission date:

1. **2026 Broward Co living wage** (published sometime in Nov 2025 **after** submission)

Security Services officers

\$18.53 with health benefits amounting to \$3.94/hr

\$22.47 without health benefits

Note: the wages above only apply to contracts entered into or awarded **prior to September 30, 2026**. Pursuant to HB 433, the County may not impose wage and employment benefit requirements for contracts entered into **on or after September 30, 2026**, other than a state or federal minimum wage.

2. Minutes of Living Wage Advisory Board Meeting 9/3/2025 below – at which we see ongoing discussions going on within the County

Approved at meeting on 12/3/2025

<https://www.broward.org/Purchasing/LWAB/20250903.pdf>

IV. Staff Updates:

A. Alexa Francis-House briefly discussed the Living Wage Contracts Report for the June 2025 – August 2025 reporting period. There were 4 new living wage contracts to report for the period: 2 Aviation, 1 for Fleet Services and 1 for Transit. There was only one contract, Line No. 3, where the vendor mentioned that the increase was impacted by the living wage. There was a brief discussion on the Living Wage impact and how the data is captured & reflected on the report. There were no other questions from the board members.

B. There was no report provided by Human Resources.

V. Updates from Board members on meetings with Commissioners regarding the Living Wage:

A. Mike Payne spoke with Commissioner Rogers, but there were no discussions regarding the impact on the Advisory Board when the Living Wage is discontinued.

B. Frank De Risi advised the Advisory Board that he would be having a discussion with Commissioner Furr regarding the status of his seat on the Board.

C. There were no other updates provided at this time.

VII. Discussion:

A. The Advisory Board members had a lengthy discussion on the status of the mandate that the living wage will be removed as of 9/30/26. They spoke about the contracts that will be impacted by the removal of the living wage. The Advisory Board members mentioned having follow-up discussions with their respective Commissioners on how this is going to be handled. The Advisory Board members, staff and the County Attorney discussed the Evaluation Committee process and the procurement methods such as an ITB, RFP or RFQ. Fernando Amuchestegui, Senior County Attorney, stated that due to legal requirements as of 9/30/26, the County cannot enter into any new contracts that have living wage. The County is having discussions on the possibility of extending current contracts with the living wage before 9/30/26, although that is a policy decision. Ricardo Abraham, Assistant County Attorney asked for clarification if the question is whether modifications to the original agreement can be made by bypassing the procurement process, and the response was that the Code prevents that from being done. Robert Gleason, Director for Purchasing, provided further clarification on the process for modifying an existing contract, renewals and complying with the terms in that contract.

C) Still Unknown at this time

1. Any further discussion at LWAB meeting on December 3, 2025 as Minutes of this meeting have not yet been published; presumably to be published after minutes are approved at next quarterly meeting on March 4, 2026
2. Any changes to wage rates per CBA due to repeal of Living Wage ordinance

D) Global Security Consulting Group Submission – Pricing Assumptions:

We proceeded in pricing our offering based on information available at that time and stated:

- Hourly wages are based on CBA pay rates in effect Oct 1, 2026; new rates take effect on Jan 1, 2027. If start extends beyond Jan 1, 2027 we would go in with initial rate based on Jan 1, 2027 pay rates.
- Hourly wage and health care benefits are subject to change based on Broward County Living Wage adjustments and /or changes to the CBA. Final rates will be calculated based on the actual published Living Wage and Health Care Benefit adjustments and the CBA in effect.
- We have factored in current pay rates for current Level 2 and Level 3 officers for Year 1 to avoid any issues with the Union, with the intent to reduce the number of Level 2 and Level 3 officers going forward potentially by promotion to Supervisor or Duty Manager, backfilling with Level 1 officers.
- As the Living Wage is not yet published for Y2 we estimated increased pay rates by 5% in Y2.
- Per Q&A #34 to this RFP sufficient billable Relief is included in the hours provided in the RFP; we have therefore not included any additional unbillable break relief in our bill rates.
- Regular bill rates will be charged for all scheduled hours.
- Additional Services will be billed at the OT rate of 1.5x the base bill rate.
- Bill rates are based on hours provided in the RFP are actual scheduled work hours from contract start; bill rates are subject to change based on actual work hours.
- Pricing excludes any city, state or federal Sales Tax, Gross Revenue Tax, Use Tax, or any airport concession fees (if applicable).

Proposer Tabulation
 Security Guard Services for FLL and
 North Perry Airports
 BLD2129654P1

Afognak Native Corporation	American Guard Services, Inc.	Chi-Ada Corporation	Covenant Aviation Security, LLC
\$42,364,480.01	\$53,705,754.17	\$63,131,888.28	\$51,629,582.80

Total Cost

#	Items	Quantity Required	Unit of Measure	Unit Price	Total Cost	Unit Price	Total Cost	Unit Price	Total Cost
Year 1 Pricing									
#1-1	Level 1 Officer (unarmed)	564,223.00	Hour	\$29.94	\$16,891,535.30	\$37.70	\$21,271,207.10	\$45.25	\$25,531,090.75
#1-2	Level 1 Officer (unarmed) (Overtime/Holiday)	21,859.00	Hour	\$34.75	\$759,565.25	\$56.55	\$1,236,126.45	\$53.55	\$1,170,549.45
#1-3	Security Operations Center Specialist	20,333.00	Hour	\$29.71	\$604,158.82	\$40.71	\$827,756.43	\$45.25	\$920,068.25
#1-4	Security Operations Center Specialist (Overtime/Holiday)	634.00	Hour	\$34.75	\$22,030.48	\$61.07	\$38,718.38	\$53.55	\$33,950.70
#1-5	Supervisor	59,587.00	Hour	\$36.30	\$2,162,901.59	\$39.74	\$2,367,987.38	\$46.25	\$2,755,898.75
#1-6	Supervisor (Overtime/Holiday)	2,218.00	Hour	\$42.40	\$94,038.81	\$59.61	\$132,214.98	\$60.39	\$133,945.02
#1-7	Training Coordinator	2,080.00	Hour	\$44.02	\$91,566.73	\$44.72	\$93,017.60	\$48.25	\$100,360.00
#1-8	Operations Manager	2,080.00	Hour	\$54.29	\$112,920.83	\$47.99	\$99,819.20	\$62.98	\$130,998.40
#1-9	Project Manager	2,080.00	Hour	\$75.19	\$156,385.23	\$61.98	\$128,918.40	\$62.98	\$130,998.40
#1-10	Vehicle (per vehicle)	1,825.00	Day	\$39.76	\$72,568.91	\$72.33	\$132,002.25	\$33.70	\$61,502.50
Year 2 Pricing									
#2-1	Level 1 Officer (unarmed)	564,223.00	Hour	\$30.54	\$17,234,032.57	\$39.23	\$22,134,468.29	\$47.25	\$26,659,536.75
#2-2	Level 1 Officer (unarmed) (Overtime/Holiday)	21,859.00	Hour	\$35.84	\$783,339.64	\$58.85	\$1,286,402.15	\$47.25	\$1,032,837.75
#2-3	Security Operations Center Specialist	20,333.00	Hour	\$30.43	\$618,699.27	\$42.30	\$860,085.90	\$48.25	\$981,067.25
#2-4	Security Operations Center Specialist (Overtime/Holiday)	634.00	Hour	\$35.84	\$22,720.04	\$63.45	\$40,227.30	\$63.37	\$40,176.58
#2-5	Supervisor	59,587.00	Hour	\$37.18	\$2,215,168.68	\$41.23	\$2,456,772.01	\$48.25	\$2,875,072.75
#2-6	Supervisor (Overtime/Holiday)	2,218.00	Hour	\$43.73	\$96,982.22	\$61.85	\$137,183.30	\$63.36	\$140,532.48
#2-7	Training Coordinator	2,080.00	Hour	\$43.85	\$91,200.71	\$46.17	\$96,033.60	\$48.25	\$100,360.00
#2-8	Operations Manager	2,080.00	Hour	\$54.06	\$112,443.59	\$49.45	\$102,856.00	\$65.25	\$135,720.00
#2-9	Project Manager	2,080.00	Hour	\$74.85	\$155,685.10	\$63.44	\$131,955.20	\$65.25	\$135,720.00
#2-10	Vehicle (per vehicle)	1,825.00	Day	\$36.46	\$66,536.25	\$72.33	\$132,002.25	\$33.70	\$61,502.50

Proposer Tabulation
 Security Guard Services for FLL and
 North Perry Airports
 BLD2129654P1

Global Security Consulting Group, Inc.	Inter-Con Security Systems, Inc.	Tarian	Unifi Security LLC
\$50,529,999.27	\$43,950,985.86	\$46,821,003.05	\$44,291,676.45

Total Cost

#	Items	Quantity Required	Unit of Measure	Unit Price	Total Cost	Unit Price	Total Cost	Unit Price	Total Cost
Year 1 Pricing									
#1-1	Level 1 Officer (unarmed)	564,223.00	Hour	\$34.50	\$19,465,693.50	\$30.73	\$17,338,572.79	\$32.82	\$18,517,798.86
#1-2	Level 1 Officer (unarmed) (Overtime/Holiday)	21,859.00	Hour	\$51.75	\$1,131,203.25	\$44.25	\$967,260.75	\$45.95	\$1,004,421.05
#1-3	Security Operations Center Specialist	20,333.00	Hour	\$39.50	\$803,153.50	\$34.96	\$710,841.68	\$38.05	\$773,670.65
#1-4	Security Operations Center Specialist (Overtime/Holiday)	634.00	Hour	\$59.25	\$37,564.50	\$50.34	\$31,915.56	\$53.27	\$33,773.18
#1-5	Supervisor	59,587.00	Hour	\$40.75	\$2,428,170.25	\$38.47	\$2,292,311.89	\$35.85	\$2,136,193.95
#1-6	Supervisor (Overtime/Holiday)	2,218.00	Hour	\$61.13	\$135,586.34	\$55.40	\$122,877.20	\$50.19	\$111,321.42
#1-7	Training Coordinator	2,080.00	Hour	\$53.38	\$111,030.40	\$50.03	\$104,062.40	\$50.70	\$105,456.00
#1-8	Operations Manager	2,080.00	Hour	\$59.40	\$123,552.00	\$67.12	\$139,609.60	\$57.14	\$118,851.20
#1-9	Project Manager	2,080.00	Hour	\$80.47	\$167,377.60	\$81.36	\$169,228.80	\$70.01	\$145,620.80
#1-10	Vehicle (per vehicle)	1,825.00	Day	\$103.97	\$189,745.25	\$50	\$91,250.00	\$75.95	\$138,608.75
Year 2 Pricing									
#2-1	Level 1 Officer (unarmed)	564,223.00	Hour	\$36.44	\$20,560,286.12	\$30.73	\$17,338,572.79	\$33.75	\$19,042,526.25
#2-2	Level 1 Officer (unarmed) (Overtime/Holiday)	21,859.00	Hour	\$54.66	\$1,194,812.94	\$44.25	\$967,260.75	\$47.25	\$1,032,837.75
#2-3	Security Operations Center Specialist	20,333.00	Hour	\$41.45	\$842,802.85	\$34.96	\$710,841.68	\$39.14	\$795,833.62
#2-4	Security Operations Center Specialist (Overtime/Holiday)	634.00	Hour	\$62.18	\$39,422.12	\$50.34	\$31,915.56	\$54.80	\$34,743.20
#2-5	Supervisor	59,587.00	Hour	\$42.70	\$2,544,364.90	\$38.47	\$2,292,311.89	\$36.86	\$2,196,376.82
#2-6	Supervisor (Overtime/Holiday)	2,218.00	Hour	\$64.05	\$142,062.90	\$55.40	\$122,877.20	\$51.60	\$114,448.80
#2-7	Training Coordinator	2,080.00	Hour	\$56.27	\$117,041.60	\$51.53	\$107,184.27	\$52.02	\$108,201.60
#2-8	Operations Manager	2,080.00	Hour	\$62.59	\$130,187.20	\$69.13	\$143,797.89	\$58.67	\$122,033.60
#2-9	Project Manager	2,080.00	Hour	\$84.71	\$176,196.80	\$83.80	\$174,305.66	\$71.96	\$149,676.80
#2-10	Vehicle (per vehicle)	1,825.00	Day	\$103.97	\$189,745.25	\$51.50	\$93,987.50	\$75.95	\$138,608.75

Proposer Tabulation
 Security Guard Services for FLL and
 North Perry Airports
 BLD2129654P1

Universal Protection Service,
 LLC d/b/ Allied Universal
 Security Services

Total Cost

\$44,859,715.66

0

#	Items	Quantity Required	Unit of Measure	Unit Price	Total Cost
Year 1 Pricing					
#1-1	Level 1 Officer (unarmed)	564,223.00	Hour	\$30.70	\$17,321,646.10
#1-2	Level 1 Officer (unarmed) (Overtime/Holiday)	21,859.00	Hour	\$39.31	\$859,277.29
#1-3	Security Operations Center Specialist	20,333.00	Hour	\$41.20	\$837,719.60
#1-4	Security Operations Center Specialist (Overtime/Holiday)	634.00	Hour	\$53.08	\$33,652.72
#1-5	Supervisor	59,587.00	Hour	\$41.20	\$2,454,984.40
#1-6	Supervisor (Overtime/Holiday)	2,218.00	Hour	\$53.08	\$117,731.44
#1-7	Training Coordinator	2,080.00	Hour	\$64.84	\$134,867.20
#1-8	Operations Manager	2,080.00	Hour	\$58.35	\$121,368.00
#1-9	Project Manager	2,080.00	Hour	\$51.86	\$107,868.80
#1-10	Vehicle (per vehicle)	1,825.00	Day	\$60.83	\$111,014.75
Year 2 Pricing					
#2-1	Level 1 Officer (unarmed)	564,223.00	Hour	\$31.62	\$17,840,731.26
#2-2	Level 1 Officer (unarmed) (Overtime/Holiday)	21,859.00	Hour	\$40.49	\$885,070.91
#2-3	Security Operations Center Specialist	20,333.00	Hour	\$42.44	\$862,932.52
#2-4	Security Operations Center Specialist (Overtime/Holiday)	634.00	Hour	\$54.67	\$34,660.78
#2-5	Supervisor	59,587.00	Hour	\$42.44	\$2,528,872.28
#2-6	Supervisor (Overtime/Holiday)	2,218.00	Hour	\$54.67	\$121,258.06
#2-7	Training Coordinator	2,080.00	Hour	\$66.79	\$138,923.20
#2-8	Operations Manager	2,080.00	Hour	\$60.10	\$125,008.00
#2-9	Project Manager	2,080.00	Hour	\$53.42	\$111,113.60
#2-10	Vehicle (per vehicle)	1,825.00	Day	\$60.83	\$111,014.75

Price Comparison
 BLD2129654P1 - Security Guard Services for FL and North Perry Airports
 Open Date: September 3, 2025
 Close Date: November 7, 2025

#	Items	Quantity	Unit of Measure	Afognak Native Corporation				American Guard Services, Inc.				Chi-Ada Security LLC			
				Unit Price	Total Amount	% Diff. to Current Contract	% Diff to Miami-Dade's Contract	Unit Price	Total Amount	% Diff. to Current Contract	% Diff to Miami-Dade's Contract	Unit Price	Total Amount	% Diff. to Current Contract	% Diff to Miami-Dade's Contract
Year 1 Pricing															
#1-1	Level 1 Officer (unarmed)	564,223.00	Hour	\$29.94	\$16,891,535.30	-5%	6%	\$37.70	\$21,271,207.10	19%	34%	\$45.25	\$25,531,090.75	43%	61%
#1-2	Level 1 Officer (unarmed) (Overtime/Holiday)	21,859.00	Hour	\$34.75	\$759,565.25	-14%	N/A	\$56.55	\$1,236,126.45	39%	N/A	\$53.55	\$1,170,549.45	32%	N/A
#1-3	Security Operations Center Specialist	20,333.00	Hour	\$29.71	\$604,158.82	N/A	N/A	\$40.71	\$827,756.43	N/A	N/A	\$45.25	\$920,068.25	N/A	N/A
#1-4	Security Operations Center Specialist (Overtime/Holiday)	634.00	Hour	\$34.75	\$22,030.48	N/A	N/A	\$61.07	\$38,718.38	N/A	N/A	\$53.55	\$33,950.70	N/A	N/A
#1-5	Supervisor	59,587.00	Hour	\$36.30	\$2,162,901.59	-15%	-16%	\$39.74	\$2,367,987.38	-6%	-9%	\$46.25	\$2,755,898.75	9%	6%
#1-6	Supervisor (Overtime/Holiday)	2,218.00	Hour	\$42.40	\$94,038.81	-23%	N/A	\$59.61	\$132,214.98	9%	N/A	\$60.39	\$133,945.02	10%	N/A
#1-7	Training Coordinator	2,080.00	Hour	\$44.02	\$91,566.73	N/A	N/A	\$44.72	\$93,017.60	N/A	N/A	\$48.25	\$100,360.00	N/A	N/A
#1-8	Operations Manager	2,080.00	Hour	\$54.29	\$112,920.83	N/A	N/A	\$47.99	\$99,819.20	N/A	N/A	\$62.98	\$130,998.40	N/A	N/A
#1-9	Project Manager	2,080.00	Hour	\$75.19	\$156,385.23	N/A	8%	\$61.98	\$128,918.40	N/A	-11%	\$62.98	\$130,998.40	N/A	-9%
#1-10	Vehicle (per vehicle)	1,825.00	Day	\$39.76	\$72,568.91	-18%	-60%	\$72.33	\$132,002.25	50%	-26%	\$33.70	\$61,502.50	-30%	-66%
				Total Amount for Year 1				\$20,967,671.94				\$26,327,768.17			
												\$30,969,362.22			

Per the RFP, pricing points will be calculated based on the total price for year 1 and 2 (line items 1-1 to 2-10).

* Note - The comparison between each proposer's Year 1 prices, County's current contract and Miami-Dade contract is provided for information.

* N/A - Reflects a new position

Ledger:

Vendor pricing is 25% above Current Contract Price or Miami Dade's Contract:

Vendor pricing is 25% below Current Contract Price or Miami Dade's Contract:

Price Comparison
 BLD2129654P1 - Security Guard Services for FL and North Perry Airports
 Open Date: September 3, 2025
 Close Date: November 7, 2025

#	Proposer Tabulation (Alphabetical Order)	Unit of Measure	Quantity	Covenant Aviation Security, LLC			Global Security Consulting Group, Inc.			Inter-Con Security Systems, Inc.					
				Unit Price	Total Amount	% Diff. to Current Contract	% Diff. to Miami-Dade's Contract	Unit Price	Total Amount	% Diff. to Current Contract	% Diff. to Miami-Dade's Contract	Unit Price	Total Amount	% Diff. to Current Contract	% Diff. to Miami-Dade's Contract
Year 1 Pricing															
#1-1	Level 1 Officer (unarmed)	Hour	564,223.00	\$36.01	\$20,317,670.23	14%	28%	\$34.50	\$19,465,693.50	9%	22%	\$30.73	\$17,338,572.79	-3%	9%
#1-2	Level 1 Officer (unarmed) (Overtime/Holiday)	Hour	21,859.00	\$49.72	\$1,086,829.48	23%	N/A	\$51.75	\$1,131,203.25	28%	N/A	\$44.25	\$967,260.75	9%	N/A
#1-3	Security Operations Center Specialist	Hour	20,333.00	\$42.91	\$872,489.03	N/A	N/A	\$39.50	\$803,153.50	N/A	N/A	\$34.96	\$710,841.68	N/A	N/A
#1-4	Security Operations Center Specialist (Overtime/Holiday)	Hour	634.00	\$59.35	\$37,627.90	N/A	N/A	\$59.25	\$37,564.50	N/A	N/A	\$50.34	\$31,915.56	N/A	N/A
#1-5	Supervisor	Hour	59,587.00	\$41.93	\$2,498,482.91	-1%	-3%	\$40.75	\$2,428,170.25	-4%	-6%	\$38.47	\$2,292,311.89	-9%	-11%
#1-6	Supervisor (Overtime/Holiday)	Hour	2,218.00	\$58.37	\$129,464.66	7%	N/A	\$61.13	\$135,586.34	12%	N/A	\$55.40	\$122,877.20	1%	N/A
#1-7	Training Coordinator	Hour	2,080.00	\$50.89	\$105,851.20	N/A	N/A	\$53.38	\$111,030.40	N/A	N/A	\$50.03	\$104,062.40	N/A	N/A
#1-8	Operations Manager	Hour	2,080.00	\$59.83	\$124,446.40	N/A	N/A	\$59.40	\$123,552.00	N/A	N/A	\$67.12	\$139,609.60	N/A	N/A
#1-9	Project Manager	Hour	2,080.00	\$80.69	\$167,835.20	N/A	16%	\$80.47	\$167,377.60	N/A	N/A	\$81.36	\$169,228.80	N/A	17%
#1-10	Vehicle (per vehicle)	Day	1,825.00	\$64.71	\$118,101.67	34%	-34%	\$103.97	\$189,745.25	115%	6%	\$50	\$91,250.00	3%	-49%
Total Amount for Year 1					\$25,458,798.68				\$24,593,076.59				\$21,967,930.67		

Per the RFP, pricing points will be calculated based on the total price for year 1 and 2 (line items 1-1 to 2-10).

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* N/A - Reflects a new position

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Price Comparison
 BLD2129654P1 - Security Guard Services for FL and North Perry Airports
 Open Date: September 3, 2025
 Close Date: November 7, 2025

#	Proposer Tabulation (Alphabetical Order)	Quantity	Unit of Measure	Contract No.	Miami-Dade County
				GEN2120413P.1 Current Pricing (25/26)*	Contract No. RFP- 002172(2) Tier 3 Appendix B, Price Schedule (24/25)
Year 1 Pricing					
#1-1	Level 1 Officer (unarmed)	564,223.00	Hour	\$ 31.68	\$ 28.19
#1-2	Level 1 Officer (unarmed) (Overtime/Holiday)	21,859.00	Hour	\$ 40.55	
#1-3	Security Operations Center Specialist	20,333.00	Hour		
#1-4	Security Operations Center Specialist (Overtime/Holiday)	634.00	Hour		
#1-5	Supervisor	59,587.00	Hour	\$ 42.50	\$ 43.44
#1-6	Supervisor (Overtime/Holiday)	2,218.00	Hour	\$ 54.73	
#1-7	Training Coordinator	2,080.00	Hour		
#1-8	Operations Manager	2,080.00	Hour		
#1-9	Project Manager	2,080.00	Hour	\$ 69.41	
#1-10	Vehicle (per vehicle)	1,825.00	Day	\$ 48.33	\$ 98.40
Total Amount for Year 1					

Per the RFP, pricing points will be calculated based on the total price for year 1 and 2 (line items 1-1 to 2-10).

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* N/A - Reflects a new position

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