



ALLIEDUNIVERSAL[®]

There for you.

Comprehensive strategies for enhanced aviation safety measures

Fort Lauderdale-Hollywood International Airport & North Perry Airport

March 6, 2026



A. EXPERIENCE

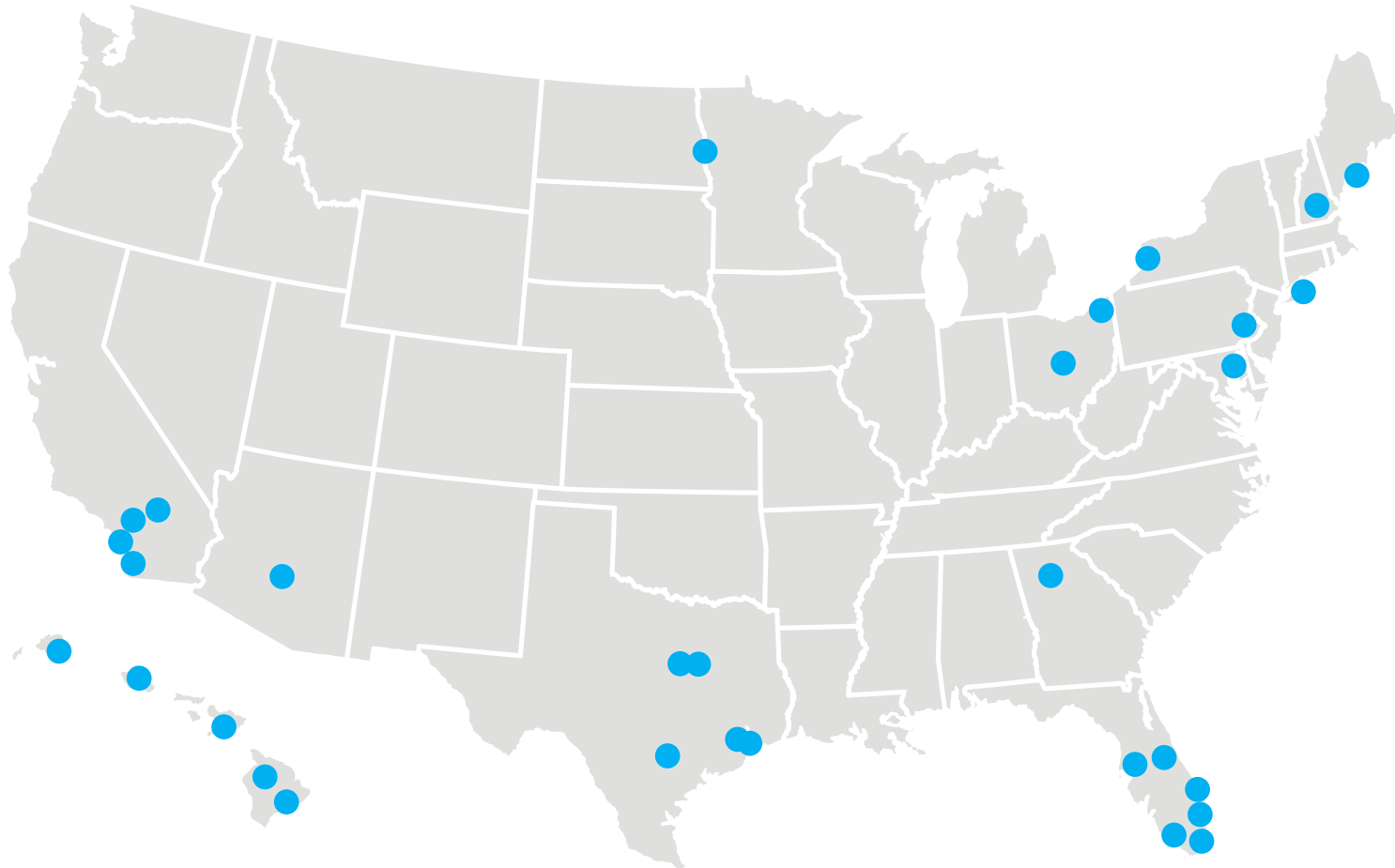


Aviation Security Experience

20+ Years providing aviation security programs in the United States complying with 49 CFR § 1542, 1544, 1546, 1548, 1549 and 1550 regulations.

Today we proudly serve as security partners to:

14 Cat X Airports **22** Cat I and II Airports **25** Cat III, IV and GAAirports




45+
Aviation Security Programs



4000+
Aviation Security Professionals




100k+
Hours per week aviation security


Proud Members of:




Aviation Worker Screening
Full Employee Screening




Access Control at Checkpoints, Gates and Secured Doors



Screening of Vehicles and Passengers at AOA Gates




Concession Inspections
Verification of Seals and Inspections of Goods



Escorts and Security for Construction of Runways, Taxiways and Terminals / Concourses



Securing Exit Lanes and from Sterile Area to Public Areas




Terminal and Airfield Patrols



CCTV and Alarm Monitoring and Response



Monitoring and Controlling Curbside Traffic, Ride Share and Pedestrian Management



Customer Service Ambassadors and Passenger Assistance

Experience & Capabilities

Number of contracts in this sector and duration of each

The following is a sampling of the Allied Universal aviation contracts that are currently active. Most have renewed on a 5-year cycle.

Airport	HPW	Category	Customer Since
Baltimore/Washington International Thurgood Marshall Airport	6,000	X	2003
Dallas Ft. Worth International Airport	5,500	X	2023
Fort Lauderdale International Airport	4,000	X	2010
Hartsfield-Jackson Atlanta International Airport	7,000	X	2024
Hawaii Department of Aviation Daniel K. Inouye International Airport	16,593	X	2021
Houston Airport System Bush Intercontinental Airport	4,000	X	2023
Miami International Airport	7,000	X	2008
Orlando International Airport	5,200	X	2020
Philadelphia International Airport	2,400	X	2019
Phoenix Sky Harbor International Airport	1,759	X	2018
Buffalo Niagara International Airport	823	I	2017
Burbank Hollywood International Airport	900	I	2017
Cleveland Hopkins International Airport	1,500	I	2023
Dallas Love Field Airport	1,500	I	2015
Hawaii Department of Aviation Hilo International Airport	1,700	I	2021
Hawaii Department of Aviation Kahului Airport	4,000	I	2021
Hawaii Department of Aviation Lihue Airport	3,000	I	2021
Hawaii Department of Aviation Ellison Onizuka Kona International Airport	3,600	I	2021
Houston Airport System Houston Hobby International Airport	1,200	I	2023
John Glenn Columbus International Airport	1,456	I	2019
John Wayne International Airport	913	I	2012
San Antonio International Airport	744	I	2014
Tampa International Airport	300	I	2023
Manchester-Boston Regional Airport	580	II	2002



B. EMERGENCY STAFFING SURGE

Emergency Staffing/Surge Staffing Capability

Emergency response capability and **ramp-up plans for staffing levels**

3,500+

Security Professionals

Clients in Fort Lauderdale

140,000

Hours Per Week

3

Branch Office In Fort Lauderdale & Numerous Satellite Offices

SAMPLING OF PARTNERS IN FORT LAUDERDALE



Surge Deployment for 20, 50, and 100 Officers

20-Officer Local Surge

Local surge uses ready reserve pool and pre-cleared officers for rapid response within hours.

50-Officer Regional Surge

Regional staffing leverages cross-trained personnel and streamlined mobilization to scale quickly.

100-Officer National Surge

National surge coordinates multi-state deployment with centralized command and structured logistics.



C. INSPECTIONS, INCIDENTS & DATA WORKFLOWS



Inspections Incidents & Data Workflows

Inspection and Data Processing Framework



Optimizing security operations to ensure smarter resource allocation and faster response times.



Integrated Inspection Technology

A centralized digital system uses GPS and NFC checkpoints to record real-time inspections and officer compliance efficiently.

Structured Incident Reporting

Incident data capture includes detailed narratives, timelines, and media, with alerts routed based on severity for rapid response.

Data-Driven Leadership Insights

Daily summaries and long-term dashboards provide leadership with operational trends, compliance metrics, and audit-ready documentation.

Compliance and Continuous Improvement

Performance indicators are tracked to ensure compliance with regulatory standards and drive ongoing security enhancements.

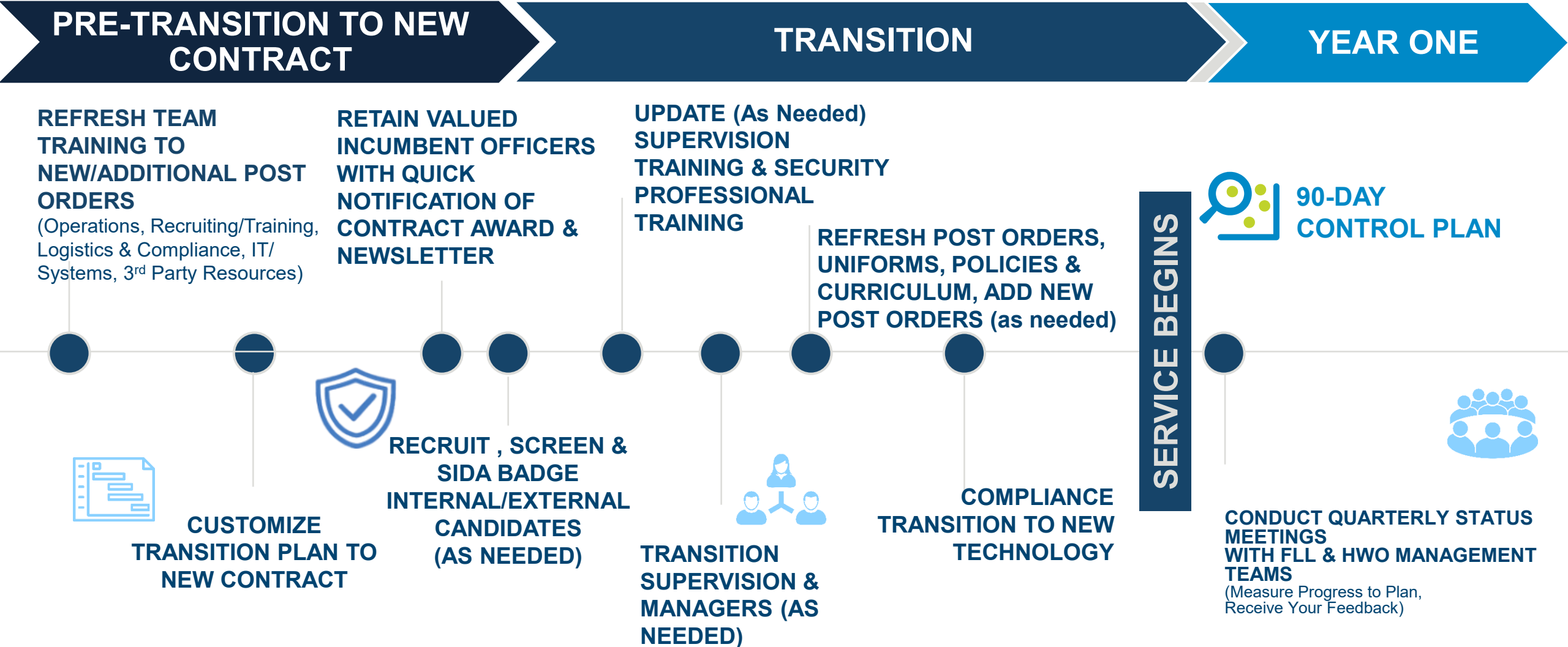


D. TRANSITION PLAN & RECRUITMENT



Transition Plan/Recruitment

Transition plan and staffing approach





E. TRAINING

Aviation Security Training



5 Regional Trainers
1 Training Director

Classroom e-Learning
& Scenario Based



Training Records
Maintained
Digitally



On-The-Job Training



Supervisors Monitoring
Performance, Post
Inspection & Patrol Activity

*Training Affidavit, OJT
Checklist, Knowledge Test
Result*





F. STAFFING PLAN & BADGING





REAL-TIME DASHBOARDS FOR IMMEDIATE RESPONSE TO CHANGING MARKETS

FIND

SELECT

TARGETED PROGRAMMATIC MARKETING

STRONG SOCIAL MEDIA PRESENCE

1,000s OF JOB BOARD PARTNERS

INTERACTIVE CAREER SITE

REFERRAL APPLICATION WITH BONUSES FOR SELECT JOBS



MAXIMIZED APPLICANT POOL

ENGAGE WITH APPLICANTS AS SOON AS POSSIBLE

- Text to apply
- Mobile optimized career site
- Recorded video assessment 24/7

SEAMLESS CANDIDATE EXPERIENCE



Automated text outreach and interview scheduling



1:1 in-person or video interview with Hiring Manager

Background Check/State Requirements

New Hire Surveys

Pre-Hire Assessment, SIDA Background, Orientation & Badging



BADGING

SCREEN

HIRE

ACCELERATING CANDIDATE VELOCITY





G & H. REPORTING

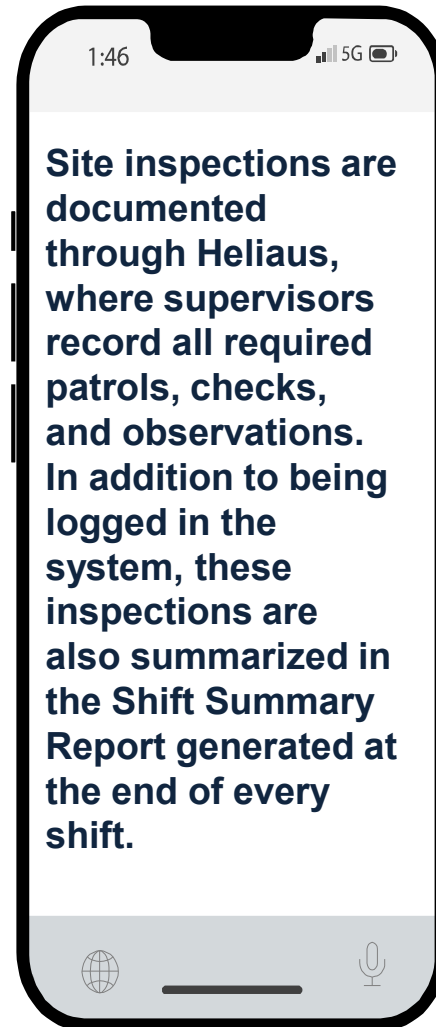


Electronic Reporting

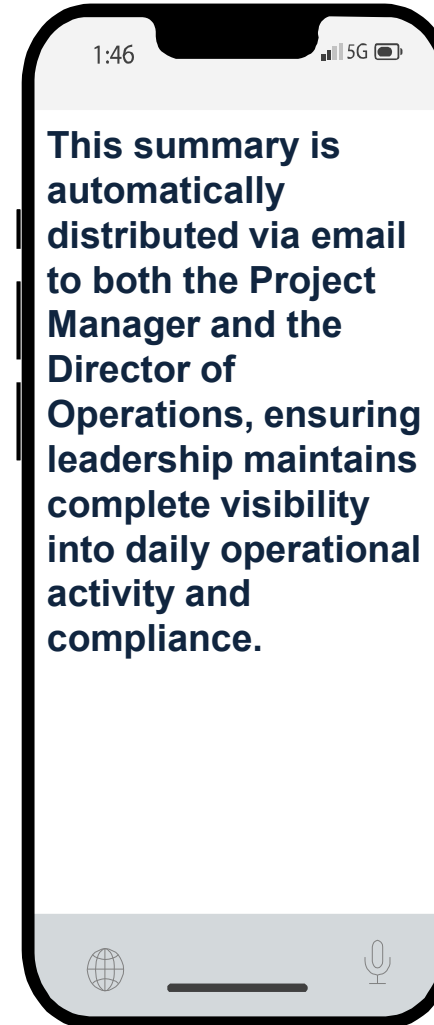
Real-time Reporting (NO PAPER)

Our **incident reporting** processes are designed to ensure full transparency, real-time communication, and consistent documentation across all operational activities.

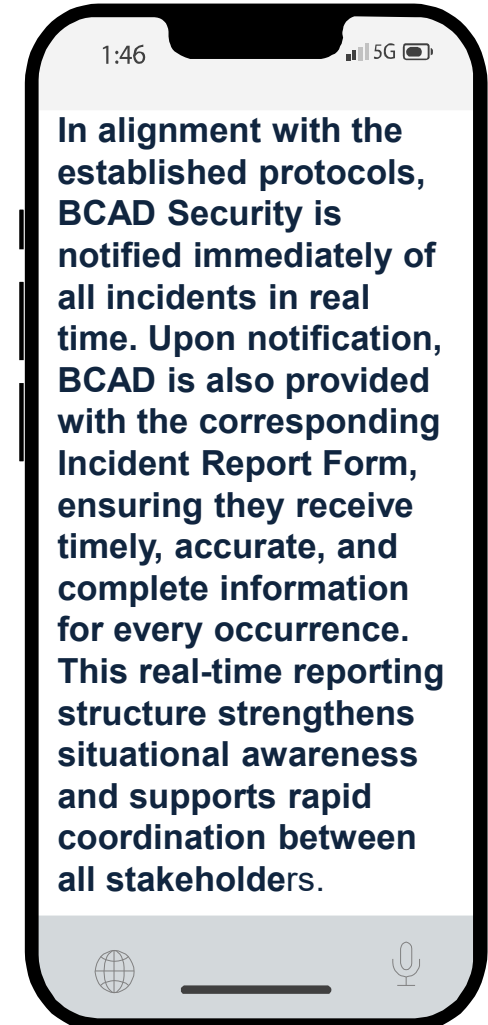
SITE INSPECTIONS



SHIFT SUMMARY REPORT



INCIDENT DATA





I. ADDITIONAL TRAINING

Additional Training

Specialized Aviation Security Training



Security Awareness for GA Tenants

This training covers basic security procedures to follow at your airport. During this course, you'll learn about: how to maintain security...

Duration: 19 min

Test Available



SIDA Training Part 1

In this SIDA video, you will learn what the responsibilities are for your airport's security plan, identify and understand badge rules and regulations,...

Duration: 11 min

Test Available



Insider Threat

This training is designed to help badged airport employees recognize behavior and activities which could indicate a threat to airport safety...

Duration: 21 min

Test Available



AAAE's Active Shooter Training

In this Active Shooter training, we are going to review the uniqueness of airports, maintaining situational awareness, reacting to a threat, escape...

Duration: 14 min

Test Available

Customer Service Training



Customer Service

Providing excellent customer service at Allied Universal is a top priority. This course covers: the importance of customer service and satisfaction; Allied Universal's customer service philosophy; 20 tips for delighting customers; how to effectively handle customer complaints; and client meeting guidelines and best practices.



White Glove Customer Service

This course covers the tools necessary to provide more than "just" customer service - but rather "White Glove Customer Service!" The key topics are: the importance of customer service; how to provide white glove service; managing perceptions to create an excellent impression; effective communications; handling customer complaints and mistakes; and exceeding client expectations.



Exceptional Customer Care

The best way to provide customer service as a security professional is to be client focused. This course examines how trainees can exceed their customers' needs of and win them over for life.



Effective Listening

This course stresses the importance of effective listening skills while interacting with colleagues, customers, guests and visitors to delivering first rate service. Topics covered are: the importance of listening when communicating; tips for being an effective listener; how to recognize and avoid behaviors that hinder listening skills; and steps for becoming an effective listener.



Telephone Etiquette

Effective telephone etiquette is a critical component for providing excellent customer service. This course explains the importance of telephone etiquette; effective telephone techniques; proper message taking procedures; effective call holding and transferring procedures; and voice mail guidelines.



CARE Customer Service

During times of heightened risk and uncertainty, it is of the utmost importance to take additional precautions to ensure the safety of our clients and the public. This course educates security professionals on their role as CARE Ambassadors and best practices to prevent infection and spread in the workplace to include: creating a welcoming presence to ease return to workplace anxieties; managing social distancing and safety in the workplace; and providing phenomenal customer service and empathy during a pandemic.

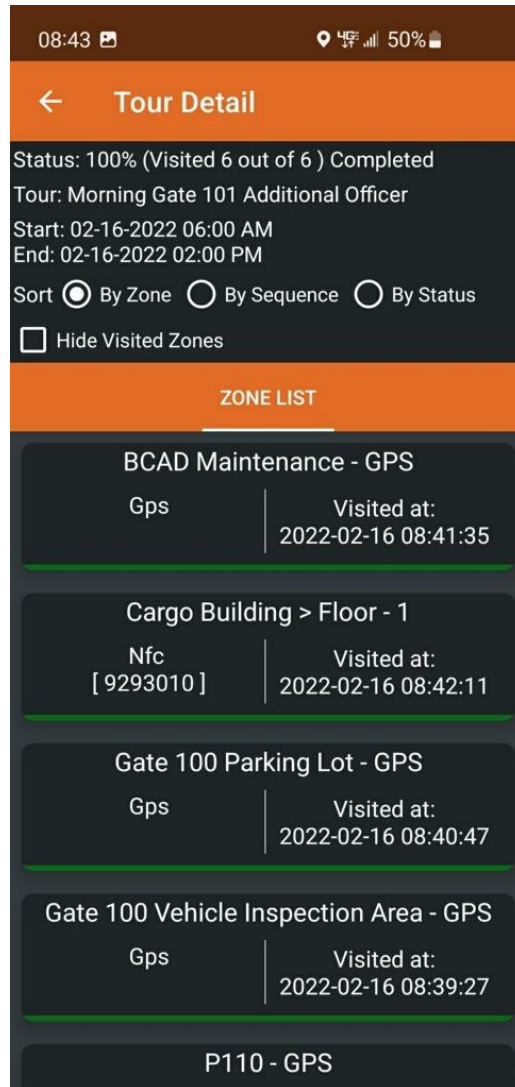


J. PATROLS & TECHNOLOGY (PROCESS WORKFLOW)



Patrol Execution and Technology Integration

Technology Focus



Layered Patrol Approach

Utilizes foot, vehicle, and golf-cart patrols tailored to specific post needs and operating conditions.

Integrated Technology Tracking

Employs geofencing, GPS, and checkpoint validation tools for real-time patrol monitoring and accuracy.

Exception Alerts and Supervisory Response

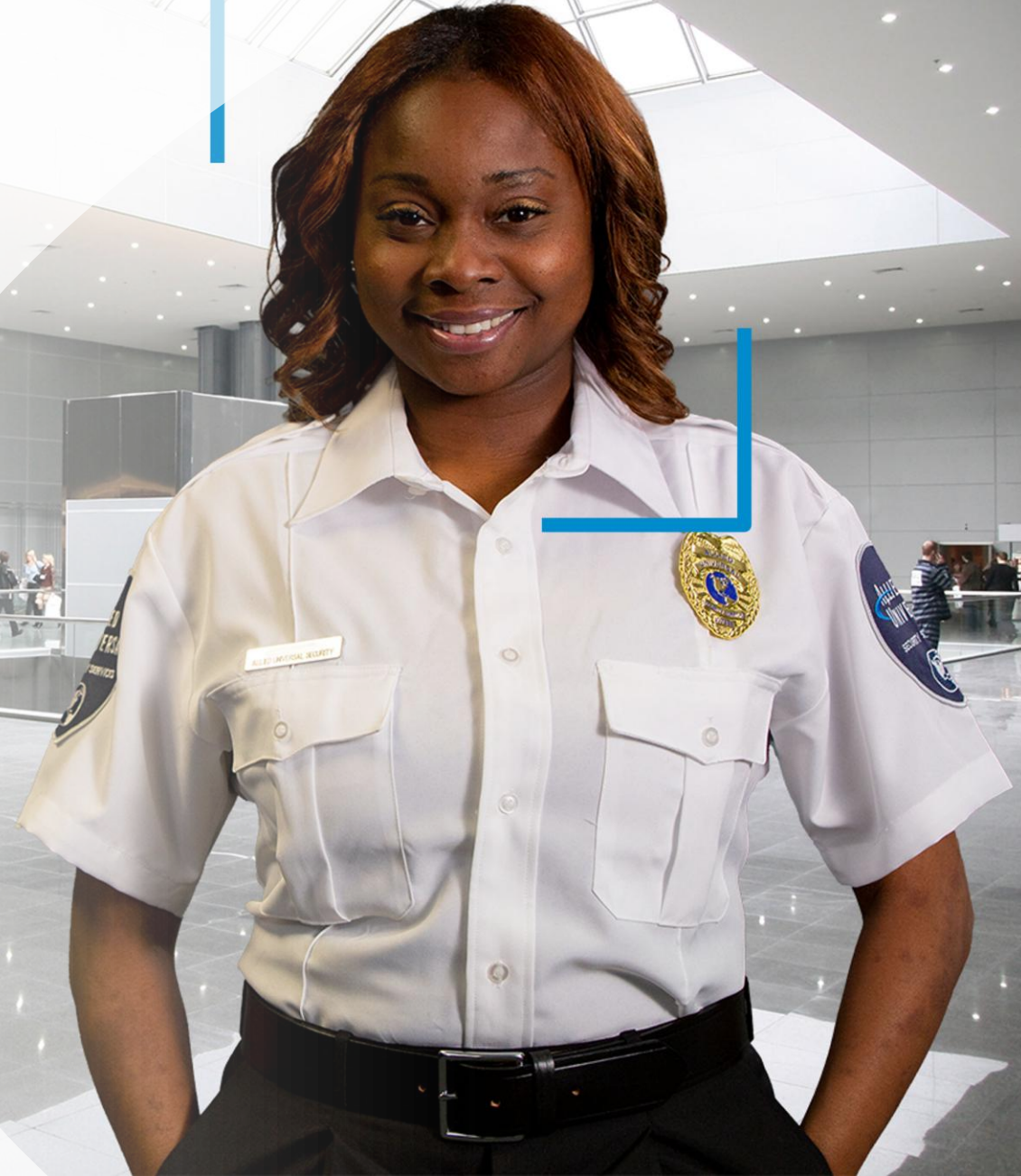
Automatically triggers alerts for missed checkpoints, enabling swift supervisor interventions and retraining.

Post-Tour Compliance Analysis

Aggregates patrol data into dashboards and reports for leadership to assess compliance and risks.

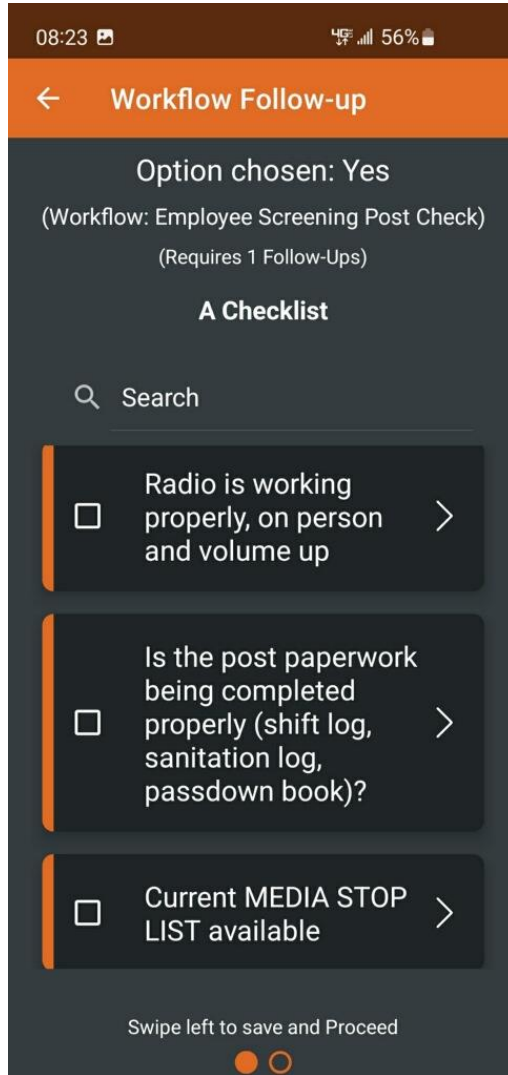


K. ACCOUNTABILITY MEASURES (PROCESS WORKFLOW)



Officer Accountability and Compliance Oversight

Technology Focus



Digital Oversight and Alerts

Real-time digital monitoring tracks officer patrols, attendance, and task completion, triggering alerts for deviations.

Supervisory Coaching and Documentation

Supervisors respond to alerts with coaching, inspections, and document performance to ensure corrective actions are taken.

Post Audits and Quality Walks

Routine audits assess officer readiness, compliance, and equipment, integrated with quality walks alongside airport staff.

Timekeeping and Compliance Controls

Digital time clocks linked to scheduling systems prevent time theft and ensure payroll accuracy with supervisory approvals.



L. INCIDENT HANDLING (PROCESS WORKFLOW)



End-to-End Incident Response Lifecycle

Response Process



Detection and Initial Response

Incidents are identified by officers, stakeholders, or systems, triggering immediate safety and evidence preservation actions.

Escalation and Coordination

Predefined escalation pathways involve notifying security, airport operations, or emergency responders based on incident severity.

Stabilization and Control

Containing the incident, securing the scene, and coordinating among responders ensures operational continuity and safety.

Documentation and After-Action Review

Detailed reports and root-cause analysis drive improvements and compliance in airport security operations.



M. TRAINING PROGRAM

Sampling of Training Modules for Security

Specialized Security Training



Use of Force Training

This module trains armed officers on legal standards, escalation models, and safe firearm handling aligned with regulations.

De-escalation Techniques

Focuses on communication strategies and conflict resolution to reduce physical interventions by recognizing behavioral cues.

Observation and Reporting

Equips officers to detect suspicious behavior, identify vulnerabilities, and document findings objectively and compliantly.

Recurrent Training and Assessments

Ongoing refreshers and evaluations ensure officers maintain readiness and comply with industry standards.

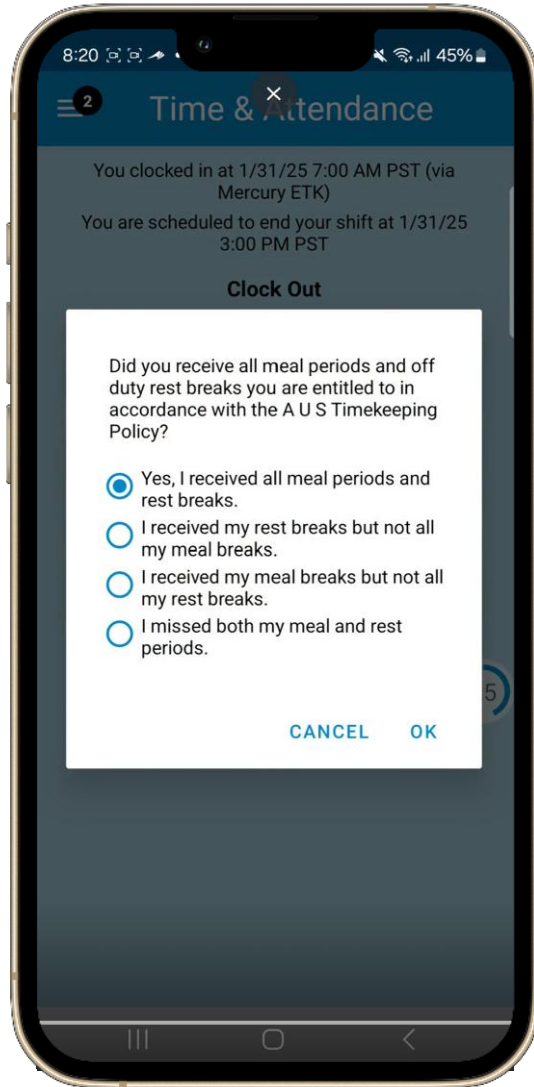


N. PAYROLL



Payroll Systems and Compliance Controls

Electronic Timekeeping



Integrated Timekeeping System

Uses geofencing and supervisor workflows to ensure accurate time capture and reduce time theft risks.

Payroll Cycle and Transparency

Weekly or biweekly payroll cycles with direct deposit and online paystub access for workforce transparency.

Compliance and Validation

Reconciliation and supervisory sign-off ensure compliance with labor laws and operational accuracy.

Financial Accountability

System supports labor forecasting, overtime management, and auditable records for operational integrity.



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O. EQUIPMENT

Security Equipment and Operational Assets

Vehicles & Other Equipment



Vehicles: Security vehicles including marked, unmarked, and agile golf carts support diverse patrol and response needs in airport environments.

Golf carts: Not applicable but can be provided.

Radios: Radios, handheld devices, and charging stations ensure continuous and reliable communication between security personnel and control centers.

Barricades: Barricades, cones, and crowd control tools effectively manage access restrictions and temporary rerouting in security operations.

Uniforms and safety gear: High-visibility apparel, weather gear, and flashlight units keep officers safe and prepared for varying operational conditions.

ALL PROVIDED AT NO COST TO THE OFFICERS

Patrol technology: HeliAUS



P. HUMAN RESOURCES STRUCTURE

HR Support Model and Staffing Governance

Staffing



Multilayered HR Structure

Local HR partners and recruiters manage recruitment, onboarding, and employee relations tailored to airport-specific needs.

Regional Centers of Excellence

Centers of Excellence oversee compliance, training, legal consultation, and employee relations to maintain consistent HR processes.

Staffing Governance Structure

Governance flows from Account Managers to Field Supervisors ensuring screening, training, and support for aviation security staff.

Compliance and Workforce Stability

Centralized background checks and regular audits enhance compliance and retention in security workforce management.



Q. DRUG & ALCOHOL PROGRAM



Drug and Alcohol Compliance for Armed Personnel

Comprehensive Drug and Alcohol Program



AUS Drug & Alcohol Program APPLIES TO ALL

Comprehensive Drug-Free Policy

The program includes pre-employment, random, post-incident, and for-cause drug testing to ensure compliance and safety for armed personnel.

Impairment Recognition Training

Supervisors are trained to identify behavioral and physical signs of substance impairment for prompt action and safety.

Corrective Actions and Compliance

Positive or refusal test results lead to disciplinary measures, EAP referrals, or removal to maintain operational integrity.

Documentation and Record Retention

Testing data is documented and preserved to meet legal and contractual audit requirements for regulatory compliance.



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Why Allied Universal

- FLL & HWO integrated operating platform across people, systems, and command
- Proven execution at FLL & HWO as well as in major airports across the country
- Leadership-driven staffing and scalable support
- Long-term workforce investment
- Scalable Emergency Response