

**Bid Tabulation Packet
for
Solicitation GEN2119058R1**

**RFQ Two-Step - General Security Guard Services at Various
County Facilities**

Bid Designation: Public



Broward County Board of County Commissioners

Universal Protection Service, LLC DBA Allied Universal

Bid Contact **Charlie Bohnenberger**
govservices@aus.com
Ph 703-599-2324

Address **Eight Tower Bridge 161 Washington
Street Suite 600
Conshohocken, PA 19428**

Item #	Line Item	Notes	Unit Price	Qty/Unit	Atch. Docs
GEN2119058R1--01-01	Qualifications and Requirements	Supplier Product Code:	First Offer -	1 / n/a	Y Y
Supplier Total					\$0.00

Universal Protection Service, LLC DBA Allied Universal

Item: Qualifications and Requirements

Attachments

Broward County - RFQ Two-Step - General Security Guard Services at Various County Facilities - FINAL - 8-4-21.docx



TRANSMITTAL LETTER

August 4, 2021

Felicia McRae
Purchasing Agent

Dylan Kennedy
Purchasing

Broward County Board of County Commissioners

RE: RFQ Two-Step – General Security Guard Services at Various County Facilities
Solicitation GEN2119058R1

Dear Ms. McRae and Mr. Kennedy,

Thank you for the opportunity to submit the following proposal in response to the Broward County Florida Request for Proposal (RFP) to provide General Security Services at Various County Facilities. **We are responding to Group 1 but in the event that a CBE cannot be identified we are ready and capable to partner with the County to secure the Group 2 and Group 3 locations. We have identified Haynes Security Service LLC as our CBE partner for Group 1. In addition, we have vetted additional CBE partners for Group 2 and Group 3 in the event that we are deemed qualified to participate in Group 2 and 3.** The following proposal is based upon the information provided in the RFP, gained from the pre-bid conference, and from our direct experience as your incumbent provider for this requirement.

I am authorized to enter into contracts and bind the firm to the contents of this proposal. My contact information follows:

Bob Wood
President, Florida Region
G4S/Universal Protection Service LLC d/b/a Allied Universal Security Services
6301 NW 5th Way, Suite 5500
Ft. Lauderdale, FL 33309
954-771-5005 Office
954-771-5408 Fax
Bob.Wood@aus.com

In servicing this three-year contract, G4S/Allied Universal Security (AUS) will maintain its license through the Florida Department of Agriculture and Consumer Services on Private Investigative & Security Agency Branch for its Fort Lauderdale Office. Through this office, G4S/AUS will provide professional security officer services for specific assignments at various types of facilities and/or buildings, which in some include the use of Security Detection Equipment.

Our solution is designed to make our best-in-class officers more effective, our contributions more valuable and our impact clearly measurable. As your incumbent provider for these services for many years, we do not take anything for granted. We have carefully evaluated our program of services to Broward County to offer more efficient ways to deliver your security.

We are excited to include a CBE subcontractor for this contract. G4S/AUS has enjoyed a longstanding working relationship in providing security services on this contract and for other Broward County agencies. We are confident that the CBE partnership offers reduced risk and enhanced value to your security program.

G4S/AUS Security Professionals meet and exceed the requirements for uniformed contract security personnel for many government agencies. We recruit our officers from a different labor pool than typical commercial Security Officers. They must meet stringent experience requirements and we provide them training that goes beyond industry standards. In addition, all Armed Security Professionals are trained and licensed to carry firearms within the legal and appropriate circumstances ensuring we can meet any of the County's short-notice security requirements. As a result, G4S/AUS Security Professionals demonstrate good judgment and follow prescribed Post Order instruction to deal effectively with the unforeseen; and, respond appropriately under stressful conditions that may arise.

G4S/AUS offers Broward County with distinct advantages that we believe no other organization can match. From dedicated management to innovative technology offerings – our experience and understanding of your facilities, and your goals uniquely qualifies G4S/AUS to provide the security services requested. Our operational solutions build on our industry expertise and understanding of your requirements. When coupled with our dedicated resources and technology services we are able to drive unmatched value and efficiencies.

We look forward to continuing our partnership with Broward County. Our goal is to not only meet your expectations but exceed them.

Sincerely,



Bob Wood
President AUS

**ACTION BY WRITTEN CONSENT
OF THE SOLE MEMBER OF
UNIVERSAL PROTECTION SERVICE, LLC**
July 8, 2021

The undersigned being the sole member of Universal Protection Service, LLC, a Delaware limited liability company ("Company"), hereby takes the following action by written consent in lieu of a meeting, pursuant to Section 18-302 of the Delaware Limited Liability Company Act, and adopts the following resolutions and consents to the filing of this written consent ("Consent") in the minute book of the Company as of the date above written.

RESOLVED, that the following employees of the Company, Robert Wood, President, Southeast Region, and Andrew Daniels, Vice President Business Development, be, and each of them hereby is, authorized to take the following actions: execute and deliver, on behalf of and in the name of the Company and any of its subsidiaries, any and all agreements, instruments, certificates and other documents, as deemed by such individual in the exercise of his judgment to be appropriate or necessary for the conduct of the business of the Company and its subsidiaries in the ordinary course regarding the following solicitation:

Solicitation GEN 2119058R1 RFQ Two-Step – General Security Guard Services at
Various County Facilities, Issued by Broward County, FL,

including without limitation, executing and delivering in the Company's name and on its behalf proposals, service contracts, and other documents concerning bids or proposals for service contracts, bonds and surety agreements and agreements of indemnity relating thereto, employment agreements, confidentiality agreements, real estate leases and equipment leases, and it is further

RESOLVED, that all actions previously taken by the Company and/or Robert Wood and/or Andrew Daniels in connection with the matters contemplated by the foregoing resolutions are hereby adopted, ratified, confirmed and approved in all respects.

IN WITNESS WHEREOF, the undersigned sole member of the Company has executed this Action by Written Consent acting in such capacity as of the date first set forth above.

UNIVERSAL PROTECTION SERVICE, LLC
By: Universal Protection Service, LP, sole member
By: Universal Protection GP, LLC, general partner
of Universal Protection Service, LP

By:



David I. Buckman
Secretary



The Right Fit Security Professionals for Your Environment

A Security Program for
General Security Guard Services at
Various County Facilities

Solicitation GEN2119058R1

August 4, 2021



Presented to:
Felicia McRae
Purchasing Agent
&
Dylan Kennedy
Purchasing

Broward County
Board of County Commissioners

Presented by:
Taylor McDonald
Director, Government Services
Allied Universal® Security Services





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Qualified Contractor Requirements

Broward County Board of
County Commissioners

Bid GEN2119058R1

Step-One

Qualified Contractor Requirements and Evaluation Criteria General Security Guard Services for Various County Facilities

All responsive/responsible Contractors who submit proposals for multiple Groups will receive separate scoring for each Group. Contractors that are found to be both responsive and responsible and possess the Qualified Contractor Requirements, will be scored by the Evaluation Committee (EC) using the scoring criteria below as set forth in this solicitation. The top three (3) highest scored Contractors, in each group, that are found to be both responsive and responsible will move on to Step Two of the solicitation process. Although Groups 2 and 3 are CBE reserves, nonCBE firms are allowed to submit in these two groups. In the event there are CBEs in groups 2 or 3 that a) meet all responsiveness and responsibility requirements, and b) are within the evaluation criteria points differential, as set forth in 1-81.3(f) of the Broward County Code of Ordinances, of the highest-ranked responsive and responsible nonCBE in groups 2 or 3, those CBEs will be allowed to proceed to Step Two. In Step Two, the County will issue bids directly to those Contractors for pricing.

Qualified Contractor Requirements

Ability of Professional Personnel		✓
a)	Provide resumes and include qualifications and relevant experience of all proposed staff and subcontractors' key staff to be assigned to this project.	<input checked="" type="checkbox"/>
b)	Provide an Organizational Chart.	<input type="checkbox"/>
c)	Complete Attachment A for each Executive Manager.	<input checked="" type="checkbox"/>
d)	Complete Attachment B for each Field Manager.	<input checked="" type="checkbox"/>
e)	Complete Attachment C for each Regional Manager.	<input checked="" type="checkbox"/>
f)	Complete Attachment D for each Project Manager.	<input checked="" type="checkbox"/>
g)	Complete Attachment E for each Site Supervisor.	<input checked="" type="checkbox"/>
h)	Complete Attachment F for other Key Staff.	<input checked="" type="checkbox"/>
Characteristics of Vendor and Staffing		
a)	Provide Vendor's State of Florida Security Agency license(s).	<input checked="" type="checkbox"/>
b)	Provide length of time Vendor has been in operation.	<input checked="" type="checkbox"/>
Past Performance: Vendor shall provide the information detailed below for each security guard contract for which services were provided for the past five years (2015 to 2020). Complete Attachment G for each contract.		✓
a)	Type of government (i.e. commercial, municipal, etc.)	<input checked="" type="checkbox"/>
b)	Type of facility (i.e. courthouse, park, library) including detail on the number of floors in building.	<input checked="" type="checkbox"/>
c)	Scope of services provided at facility(ies).	<input checked="" type="checkbox"/>
d)	Contract duration.	<input checked="" type="checkbox"/>
e)	Staffing Hours.	<input checked="" type="checkbox"/>
f)	Number of staff.	<input checked="" type="checkbox"/>
g)	Type of security equipment used to scan patrons and packages.	<input checked="" type="checkbox"/>
h)	Number of patrons screened per day/ per week.	<input checked="" type="checkbox"/>



Training, Certification, Equipment and Background Checking		✓
a)	Provide a statement as proof of certification training for all security officers in Vendor's staff.	<input type="checkbox"/>
b)	Describe 1) training provided to staff on use of security screening equipment, electronic applications, etc. and 2) provide list of scanning equipment by manufacturer name and model numbers utilized by type including but not limited to x-ray machines, magnetometers, hand-held wands, etc.	<input checked="" type="checkbox"/>
c)	Describe staff experience in using biometric timeclocks and electronic devices including equipment and applications to track security checkpoints.	<input checked="" type="checkbox"/>
d)	Describe what uniforms, furniture and computer workstations proposing Vendor will provide at no cost to the County.	<input checked="" type="checkbox"/>
e)	Provide Vendor's vehicle plan to include vehicular equipment (i.e. security cart/vehicles and patrol bikes) for patrolling and security officer transport including life cycle replacement (per Specifications and Requirements, Section VI, Uniforms and Related Equipment and Supplies for Security Guards, Item C, Vehicular Equipment).	<input checked="" type="checkbox"/>
f)	Describe Vendor's process for maintaining and retaining training certifications.	<input type="checkbox"/>
g)	Process for maintaining uniforms, materials and equipment used by staff.	<input type="checkbox"/>

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Ability of Professional Personnel

a) Resumes and Qualifications

a) Provide resumes and include qualifications and relevant experience of all proposed staff and subcontractors' key staff to be assigned to this project.

Allied Universal has the following personnel to support Broward County:

NAME/TITLE	EXPERIENCE
Bob Wood Regional President CPP, CFE	<p>Bob Wood oversees the Southeast Region. He joined Allied Universal in 2012, as Senior Vice President and Executive before being promoted to President of the Northeast Region. He now leads the Southeast Region that covers six states, Puerto Rico and U.S. Virgin Islands.</p> <p>Previously, Wood was Vice President of the Security Officer Services Division, T&M Protection Resources in New York from 2004 to 2012. Prior to that role, he held key management positions at one of the largest protective services firms in the U.S., with responsibility for operations in the Mid-Atlantic, New England and New York regional markets. These roles included directing uniformed security services and relationship management for high profile clients, including Fortune 500 companies.</p> <p>Wood earned board certification as a Certified Protection Professional from ASIS International and his Certified Fraud Examiners designation from the Association of Certified Fraud Examiners. He was selected as "Enlisted Man of the Year" in 1985 while serving in the Army National Guard's 114th Infantry 50th Armored Division and earned the Ernst & Young Entrepreneur of the Year Award in 2009.</p> <p>Wood earned his B.S. in Criminal Justice from the College of New Jersey.</p>
Drew Levine COO	<p>Drew is responsible for the growth, client retention and profitability of all aspects of the North America Division. Drew joined G4S/AUS in 1987 as a supervisor in the physical security department of the Miami, FL area office. In 1988, he was promoted to Manager, Business Development. He was promoted to General Manager of our Broward County office in February of 1991, to Vice President of the Florida region in 1995, to Sr. Vice President of the Security Services Division in 2003, and to his current position in 2005. Drew holds an Associate of Arts degree in criminal justice is a member of ASIS International and currently serves as Chairman for the Private Investigation, Recovery and Security Advisory Council for the Florida Department of Agriculture and Consumer Services. Drew also serves on the Board of Directors for the corporation.</p>
Paul Burbridge VP, Operations	<p>Paul is the Vice President Operations for Allied Universal Security Solutions/G4S. He has been with G4S Secure Solutions/Wackenhut since November 1997 where he has held positions of increasing responsibility including Regional Director, Operations and Shared Services. Experienced Vice President of Operations with a demonstrated history of working in the security and investigations industry. Skilled in Crisis Management, Disaster, and Emergency Response, Service delivery and Management. He also served as Sergeant First Class U.S. Army Rangers, 1/75 Rangers, 24th ID(M) LRSD & G3, JRTC, 101st Airborne between 1983 to 1997. He is also a graduate of Management from Central Texas College.</p>
Ed Rodriguez VP, Operations	<p>Ed Rodriguez is a proven leader in security with expertise in physical security, CCTV & perimeter equipment, budgeting and forecasting, contract negotiations, personnel</p>



	<p>placement and removal, quality control, new program development and security training. Ed has been with G4S/AUS Secure Solutions since 1987 serving in positions of increasing authority. He currently serves as the General Manager/Director of Operations overseeing \$51 Million in annual revenue across two offices. He manages 23 office personnel and 988 security officers. He holds his M-License Security/Investigative Agency Manager State of Florida. Ed served in the United States Army between 1983 and 1987. He holds his degree in Criminal Justice Studies Military Police from the United States Army.</p>
<p>Anthony Johnson Director of Operations</p>	<p>Anthony has been with G4S/AUS Secure Solutions for over 20 years. He currently serves as the Director of Operations for Fort Lauderdale, Florida. He has extensive security experience across many industries including Government, Transit/Transportation, Public Utilities, Hospitals and other government facilities. Anthony retired from the Military Police after 22 years of service for the United States Air Force SNCO E-8. In addition to his extensive military education and training he holds a B.A., in Organizational Leadership from St. Thomas University (2003, Cum Laude). He holds both an A.S., in Administration of Justice from Alan Hancock College (1999) and an A.S., in Industrial Security from Community College of the Air Force (1993). In addition, he holds his M-License Security/Investigative Agency Manager State of Florida.</p>
<p>Mike Boss Project Manager</p>	<p>Michael has been with G4S/AUS Secure Solutions (USA) Inc. since August 1996, after being honorably discharged from the U.S. Army where he served 16 years as an Infantry Officer. He was initially assigned as the Director of Security for Imperial Point Medical Center from August 1996 – August 1997. He was then promoted to Director of Security for G4S's Northern Telecom project. His success there led to his promotion in 2005 as the Director of Protective Services for the North Broward Hospital District (now Broward Health), a position he held for over 6 years. In 2006, he was promoted to General Manager of the Greater Fort Lauderdale Area Office where is responsible for management of the Broward Health and Memorial Health System projects, which consists of over 9,200 hours per week of uniformed healthcare security coverage. Michael is also responsible for the management of G4S/AUS Security Services for South Florida Regional Transit Authority (TRI-Rail), Broward County Government Facilities, Broward County Courthouses, Broward County Mass Transit, 22 Residential Communities in Broward County, the Holy Cross Healthplex, Keiser University, Publix Supermarkets, Bank of America and numerous other private and commercial properties across the Greater Broward County Area. He currently manages a workforce of over 870 employees. Michael has a Bachelor of Arts Degree in History from Providence College and has taken Graduate Studies in International Relations at Troy State University. He is holding a Florida State Security Agency Manager "M" License. He is a member of ASIS International; South Florida Chapter of the International Association of Hospital Safety and Security (IAHSS) – Chairman; South Florida Hospital and Healthcare Association (SFHHA) Safety and Security Working Group; The American Legion; and The Veterans of Foreign Wars.</p>
<p>Juan Fernandez Project Manager</p>	<p>PROJECT MANAGER- BROWARD COUNTY FMD MAY 2017 – PRESENT</p> <p>Juan Fernandez has been serving as the Project Manager for Broward County since May, 2017. He is currently responsible for managing the day-to-day contractor security operations at Facilities Management Division assigned sites. Responsible for the oversight, staffing, scheduling, and on-site training at a dozen locations throughout Broward County, to include Broward County Courthouses and Governmental Centers. Acting liaison between Broward County Facilities Management</p>



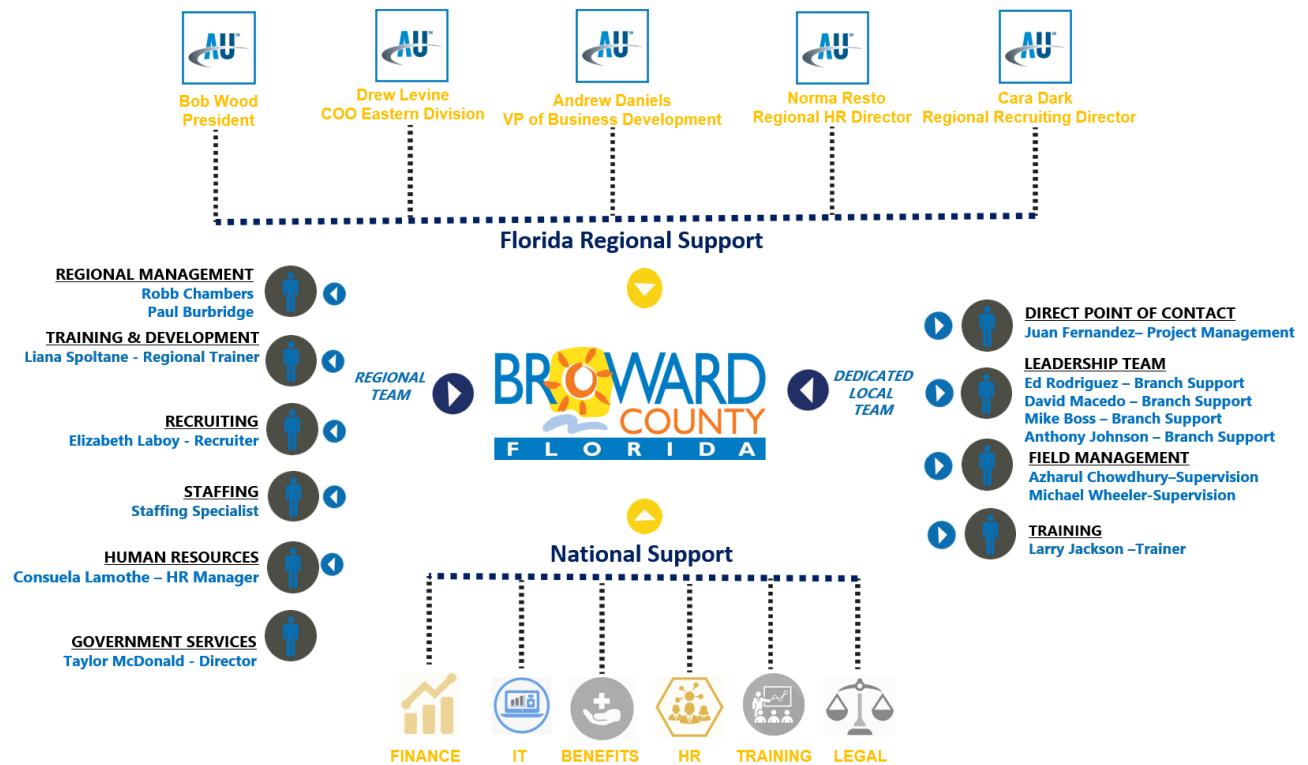
	<p>Division, Broward County Sheriff's Office and G4S/AUS management team. Oversee 3,600 hours of security services to include over 600 hours of armed security services. Responsible for the management, accountability, training, and professional development of the over 100 security officers and all security supervisors assigned.</p> <p>Juan has held positions of increasing responsibility for G4S/AUS Secure Solutions since February 2013. He also served in the United States Marine Armory & Security Sergeant for the U.S. Marine Corps between January 2008 and June 2012. In addition to his vast security experience he holds his Security Agency Manager "MB" License and an Associate of Arts (December, 2014).</p>
<p>Michael Wheeler Supervisor</p>	<p>Michael Wheeler provides CPO Site Supervision for Broward County General Facilities. Michael completed the G4S/AUS Training Academy, Ft Lauderdale, FL and holds State issued D and G Licenses. He has also successfully completed G4S/AUS Labor Scheduling Training.</p> <p>He previously worked as a Corrections Sergeant• Admin Supervisor • State of Alaska between 1998 to 2002. He acquired 240 hours of management training, cognitive skills, progressive discipline, stress management at the State of Alaska Training Center. Additional State of Alaska DOC Training Academy includes:</p> <ul style="list-style-type: none"> • 1997 – Training for Trainers – Alaska Police Standards Counsel (APSC) certified Trainer & FTO • 1995 – Auto transition firearms course – certified to carry semi-auto pistols • 1990 – Graduated APSC Prisoner Transport Academy • 1982 – Graduated APSC Alaska Correctional Officers Academy – Salutatorian
<p>Azharul Chowdhury Supervisor</p>	<p>Azharul is an experienced security supervisor at Broward County. He holds a Bachelor of Arts degree in Criminal Justice & Public Management. He is currently pursuing his Master of Science Degree in Criminal Justice with a Business Administration concentration at Nova Southeastern University. Has been working as a security supervisor in the G4S/AUS secure solution for the last five years. He holds both a State of Florida Class D and Class G License. Prior to joining G4S/AUS Secure Solutions he worked for the Florida Department of Corrections in 2015 as a Community Corrections Intern.</p>
<p>Andrew Daniels Vice President Business Development</p>	<p>Andrew oversees business development and accounts throughout the Southeast Region. He holds a B.A., Speed Communication, Ithaca College, Ithaca, NY with over 10+ years in the industry he has become an active member of Building Owners and Managers Association, American Society for Industrial Security and Community Associations Institute. He oversees 17 Security Account Development Specialists.</p>
<p>Taylor McDonald Director, Gov't Services</p>	<p>Taylor oversees government and special project business development in the Florida region. Prior to joining Allied Universal Taylor worked in Federal government contracting for Harris Corporation. During her fifteen years with Harris Corporation, she worked on program for the FBI, DIA, NGA and the FAA. She holds a Master of Science degree from Florida Institute of Technology in Engineering Psychology and a Bachelor of Science in Engineering Arts from Michigan State University. In addition, she holds a certification for Maritime Security with the Combined Company Security Officer (CSO)/ Facility Security Officer (FSO) and Vessel Security Officer (VSO) certification.</p>

See **Appendix H – Resumes** for detailed qualifications and relevant experience.



b) Organization Chart

b) Provide Organizational Chart





c) Attachment A – Executive Manager

c) Completed Attachment A for each Executive Manager.

Broward County Board of
County Commissioners

Bid GEN2119058R1

ATTACHMENT A

KEY PERSONNEL - EXECUTIVE MANAGEMENT

1) Firm's Name: Universal Protection Service, LLC d/b/a Allied Universal Security Services

2) Project Manager's Name: Paul Burbridge

3) Name of Key Personnel: Ed Rodriguez

4) Type of Key Personnel: Primary Assigned to the Contract Full Time Additional Staff on As-Needed Basis

5) Number of Years with the Firm: 14

6) Number of Years Experience with Security Guard Contracting: 29

7) Client Type Experience & # of Years Experience & # Weekly Contract Hours

<input type="checkbox"/> Commercial Government	# of Years <u>14</u>	# of Weekly Contract Hours <u>40</u>
<input type="checkbox"/> Municipal Government	# of Years <u>14</u>	# of Weekly Contract Hours <u>40</u>

8) Location Type Experience & # of Years Experience: (Check ALL boxes that apply)

<input type="checkbox"/> Judicial Complexes	# of Years <u>14</u>
<input type="checkbox"/> Courthouses	# of Years <u>14</u>
<input type="checkbox"/> Municipal Buildings	# of Years <u>14</u>
<input type="checkbox"/> Public Meetings	# of Years <u>14</u>
<input type="checkbox"/> Libraries	# of Years <u>14</u>
<input type="checkbox"/> Parks	# of Years <u>14</u>
<input type="checkbox"/> Animal Control Centers	# of Years <u>14</u>
<input type="checkbox"/> Homeless Shelters	# of Years <u>14</u>
<input type="checkbox"/> Health Care Treatment Centers	# of Years <u>14</u>
<input type="checkbox"/> Residential Health Care Treatment Centers	# of Years <u>14</u>
<input type="checkbox"/> Substance Abuse Centers	# of Years <u>14</u>
<input type="checkbox"/> Water & Wastewater Facilities	# of Years <u>14</u>

9) ATTACH RESUME Yes

10) **Licenses, Training, and Industry Recognized Certifications.** List any and all State and County Licenses, Specialty Training, and Industry Recognized Certifications (include certification validity dates)

Criminal Justice Studies Military Police
Graduate Miami Spring High School
MS Office
Spanish - Fluent
Firearms Instructor
Chemical Analyst Specialist (Breathalyzer)

CERT - Civilian Emergency Response Team
Fraternal Order of Police
ASIS
Palm Beach County Sheriffs Association



d) Attachment B – Field Manager

d) Completed Attachment B for each Field Manager.

Broward County Board of
County Commissioners

Bid GEN2119058R1

ATTACHMENT B

KEY PERSONNEL - FIELD MANAGEMENT

1) Firm's Name: Universal Protection Service, LLC d/b/a Allied Universal Security Service

2) Project Manager's Name: Paul Burbridge

3) Name of Key Personnel: Anthony Johnson

4) Type of Key Personnel: Primary Assigned to the Contract Full Time Additional Staff on As-Needed Basis

5) Number of Years with the Firm: 20 Years

6) Number of Years Experience with Security Guard Contracting: 20 years

7) Client Type Experience & # of Years Experience & # Weekly Contract Hours

Commercial Government # of Years _____ # of Weekly Contract Hours _____
 Municipal Government # of Years _____ # of Weekly Contract Hours _____

8) Location Type Experience & # of Years Experience: (Check ALL boxes that apply)

<input checked="" type="checkbox"/> Judicial Complexes	# of Years <u>10</u>
<input checked="" type="checkbox"/> Courthouses	# of Years <u>10</u>
<input checked="" type="checkbox"/> Municipal Buildings	# of Years <u>10</u>
<input checked="" type="checkbox"/> Public Meetings	# of Years <u>15</u>
<input checked="" type="checkbox"/> Libraries	# of Years <u>5</u>
<input checked="" type="checkbox"/> Parks	# of Years <u>5</u>
<input checked="" type="checkbox"/> Animal Control Centers	# of Years <u>10</u>
<input checked="" type="checkbox"/> Homeless Shelters	# of Years <u>5</u>
<input checked="" type="checkbox"/> Health Care Treatment Centers	# of Years <u>5</u>
<input checked="" type="checkbox"/> Residential Health Care Treatment Centers	# of Years <u>5</u>
<input checked="" type="checkbox"/> Substance Abuse Centers	# of Years <u>5</u>
<input checked="" type="checkbox"/> Water & Wastewater Facilities	# of Years <u>10</u>

9) ATTACH RESUME Yes

10) Licenses, Training, and Industry Recognized Certifications. List any and all State and County Licenses, Specialty Training, and Industry Recognized Certifications (include certification validity dates)

M License	Expires 1/13/23
D License	Expires 4/23/23
_____	_____
_____	_____
_____	_____
_____	_____



e) Attachment C – Regional Manager

e) Completed Attachment C for each Regional Manager.

Broward County Board of
County Commissioners

Bid GEN2119058R1

ATTACHMENT C

KEY PERSONNEL - REGIONAL MANAGEMENT

1) Firm's Name: Universal Protection Service, LLC d/b/a Allied Universal Security Services

2) Project Manager's Name: Paul Burbridge

3) Name of Key Personnel: Michael Boss

4) Type of Key Personnel: Primary Assigned to the Contract Full Time Additional Staff on As-Needed Basis

5) Number of Years with the Firm: 25

6) Number of Years Experience with Security Guard Contracting: 25

7) Client Type Experience & # of Years Experience & # Weekly Contract Hours

<input type="checkbox"/> Commercial Government	# of Years <u>18</u>	# of Weekly Contract Hours <u>40</u>
<input type="checkbox"/> Municipal Government	# of Years <u>25</u>	# of Weekly Contract Hours <u>40</u>

8) Location Type Experience & # of Years Experience: (Check ALL boxes that apply)

<input type="checkbox"/> Judicial Complexes	# of Years <u>18</u>
<input checked="" type="checkbox"/> Courthouses	# of Years <u>18</u>
<input type="checkbox"/> Municipal Buildings	# of Years <u>18</u>
<input type="checkbox"/> Public Meetings	# of Years <u>18</u>
<input type="checkbox"/> Libraries	# of Years <u>18</u>
<input type="checkbox"/> Parks	# of Years <u>18</u>
<input type="checkbox"/> Animal Control Centers	# of Years <u>18</u>
<input type="checkbox"/> Homeless Shelters	# of Years <u>18</u>
<input type="checkbox"/> Health Care Treatment Centers	# of Years <u>18</u>
<input type="checkbox"/> Residential Health Care Treatment Centers	# of Years <u>18</u>
<input type="checkbox"/> Substance Abuse Centers	# of Years <u>18</u>
<input type="checkbox"/> Water & Wastewater Facilities	# of Years <u>18</u>

9) ATTACH RESUME Yes

10) **Licenses, Training, and Industry Recognized Certifications.** List any and all State and County Licenses, Specialty Training, and Industry Recognized Certifications (include certification validity dates)

U.S Army - Infantry Officer

B.S., History, Providence College

Graduate Studies - International Relations, Troy State

Florida State Security Agency Manager "M" License

IAHSS

SFHHA - Chairman

SFHHA - Safety & Security Working Group

American Legion

Veterans of Foreign Wars



f) Attachment D – Project Manager

f) Completed Attachment D for each Project Manager.

Broward County Board of
County Commissioners

Bid GEN2119058R1

ATTACHMENT D

KEY PERSONNEL - PROJECT MANAGEMENT

1) Firm's Name: Universal Protection Service, LLC d/b/a Allied Universal Security Services

2) Project Manager's Name: Ed Rodriguez

3) Name of Key Personnel: Juan Fernandez

4) Type of Key Personnel: Primary Assigned to the Contract Full Time Additional Staff on As-Needed Basis

5) Number of Years with the Firm: 9 Years

6) Number of Years Experience with Security Guard Contracting: 13 Years

7) Client Type Experience & # of Years Experience & # Weekly Contract Hours

Commercial Government # of Years 9 # of Weekly Contract Hours 40
 Municipal Government # of Years 9 # of Weekly Contract Hours 40

8) Location Type Experience & # of Years Experience: (Check ALL boxes that apply)

<input type="checkbox"/> Judicial Complexes	# of Years <u>5</u>
<input type="checkbox"/> Courthouses	# of Years <u>5</u>
<input type="checkbox"/> Municipal Buildings	# of Years <u>5</u>
<input type="checkbox"/> Public Meetings	# of Years <u>5</u>
<input type="checkbox"/> Libraries	# of Years _____
<input type="checkbox"/> Parks	# of Years _____
<input type="checkbox"/> Animal Control Centers	# of Years _____
<input type="checkbox"/> Homeless Shelters	# of Years _____
<input type="checkbox"/> Health Care Treatment Centers	# of Years _____
<input type="checkbox"/> Residential Health Care Treatment Centers	# of Years _____
<input type="checkbox"/> Substance Abuse Centers	# of Years _____
<input type="checkbox"/> Water & Wastewater Facilities	# of Years _____

9) ATTACH RESUME Yes

10) **Licenses, Training, and Industry Recognized Certifications:** List any and all State and County Licenses, Specialty Training, and Industry Recognized Certifications (include certification validity dates)

Security Agency Manager "MB" License

State of Florida Firearm "G" License

State of Florida Security Officer "D" License

U.S. Marine Corp - Armory & Security



g) Attachment E – Site Supervisor

g) Completed Attachment E for each Site Supervisor.

Broward County Board of
County Commissioners

Bid GEN2119058R1

ATTACHMENT E

KEY PERSONNEL - SITE SUPERVISOR

1) Firm's Name: Universal Protection Service, LLC d/b/a Allied Universal Security Services

2) Project Manager's Name: Juan Fernandez

3) Name of Key Personnel: Michael Wheeler

4) Type of Key Personnel: Primary Assigned to the Contract Full Time Additional Staff on As-Needed Basis

5) Number of Years with the Firm: 9 years

6) Number of Years Experience with Security Guard Contracting: 9 years

7) Client Type Experience & # of Years Experience & # Weekly Contract Hours

Commercial Government # of Years _____ # of Weekly Contract Hours _____
 Municipal Government # of Years 9 # of Weekly Contract Hours 463.5

8) Location Type Experience & # of Years Experience: (Check ALL boxes that apply)

<input type="checkbox"/> Judicial Complexes	# of Years _____
<input type="checkbox"/> Courthouses	# of Years _____
<input type="checkbox"/> Municipal Buildings	# of Years _____
<input type="checkbox"/> Public Meetings	# of Years _____
<input type="checkbox"/> Libraries	# of Years _____
<input type="checkbox"/> Parks	# of Years _____
<input type="checkbox"/> Animal Control Centers	# of Years _____
<input type="checkbox"/> Homeless Shelters	# of Years _____
<input type="checkbox"/> Health Care Treatment Centers	# of Years _____
<input type="checkbox"/> Residential Health Care Treatment Centers	# of Years _____
<input type="checkbox"/> Substance Abuse Centers	# of Years _____
<input checked="" type="checkbox"/> Water & Wastewater Facilities	# of Years <u>9</u> _____

9) ATTACH RESUME Yes

10) **Licenses, Training, and Industry Recognized Certifications.** List any and all State and County Licenses, Specialty Training, and Industry Recognized Certifications (include certification validity dates)

State of Florida Security D 8/24/2022

State of Florida Firearms G 9/02/2022



h) Attachment F – Other Key Staff

h) Completed Attachment F for other Key Staff

Broward County Board of
County Commissioners

Bid GEN2119058R1

ATTACHMENT F

KEY PERSONNEL - OTHER KEY STAFF

1) Firm's Name: Universal Protection Service, LLC d/b/a Allied Universal Security Service

2) Project Manager's Name: Juan Fernandez

3) Name of Key Personnel: Azharul Chowdhury

4) Type of Key Personnel: Primary Assigned to the Contract Full Time Additional Staff on As-Needed Basis

5) Number of Years with the Firm: 5 years

6) Number of Years Experience with Security Guard Contracting: 5 years, 9 months

7) Client Type Experience & # of Years Experience & # Weekly Contract Hours

Commercial Government #of Years _____ #of Weekly Contract Hours _____
 Municipal Government #of Years 5 #of Weekly Contract Hours 2500

8) Location Type Experience & # of Years Experience: (Check ALL boxes that apply)

<input type="checkbox"/>	Judicial Complexes	#of Years <u>5</u>
<input checked="" type="checkbox"/>	Courthouses	#of Years <u>1</u>
<input type="checkbox"/>	Municipal Buildings	#of Years _____
<input checked="" type="checkbox"/>	Public Meetings	#of Years <u>5</u>
<input type="checkbox"/>	Libraries	#of Years _____
<input type="checkbox"/>	Parks	#of Years _____
<input type="checkbox"/>	Animal Control Centers	#of Years <u>5</u>
<input type="checkbox"/>	Homeless Shelters	#of Years _____
<input type="checkbox"/>	Health Care Treatment Centers	#of Years _____
<input type="checkbox"/>	Residential Health Care Treatment Centers	#of Years _____
<input type="checkbox"/>	Substance Abuse Centers	#of Years _____
<input type="checkbox"/>	Water & Wastewater Facilities	#of Years <u>5</u>

9) ATTACH RESUME Yes

10) **Licenses, Training, and Industry Recognized Certifications.** List any and all State and County Licenses, Specialty Training, and Industry Recognized Certifications (include certification validity dates)

State of Florida Security Officer #D1523490, Exp. 9/28/21

State of Florida Firearm License #G1603582, Exp. 7/21/22



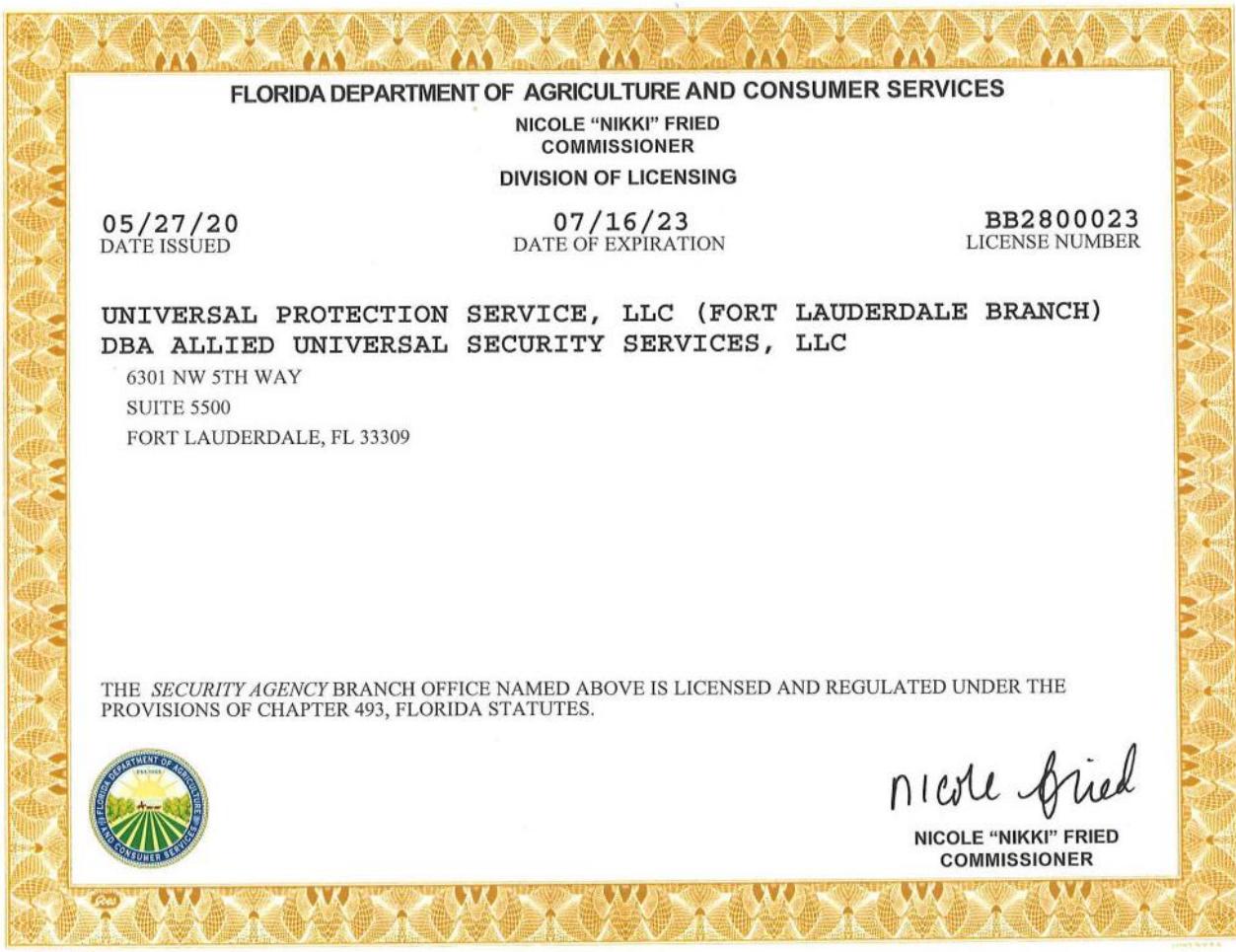
Characteristics of Vendor and Staffing

a) State of Florida Security Agency License(s)

a) Provide Vendor's State of Florida Security Agency license(s).

Florida Department of State Division of Corporations Document Number or Registration No. for fictitious names in Vendor Questions Question No. 10.

- Florida Department of Agriculture and Consumer Services License is BB2800023
- Florida Department of State Division of Corporations Document Number is: M12000000566
- Florida Department of State Division of Corporations Registration No. for Fictitious Names is: G16000073407





BROWARD COUNTY LOCAL BUSINESS TAX RECEIPT

115 S. Andrews Ave., Rm. A-100, Ft. Lauderdale, FL 33301-1895 – 954-831-4000
VALID OCTOBER 1, 2020 THROUGH SEPTEMBER 30, 2021

DBA: ALLIED UNIVERSAL SECURITY SERVICES
Business Name: UNIVERSAL PROTECTION SERVICE LLC
Receipt #: 319-229918
Business Type: ALL OTHERS (SECURITY COMPANY)

Owner Name: UNIVERSAL PROTECTION SERVICE LLC
Business Location: 3201 COMMERCIAL BLVD STE 208
FT LAUDERDALE
Business Phone: 484.351.1422

Business Opened: 08/03/2009
State/County/Cert/Reg: BB2800023
Exemption Code:

Rooms	Seats	Employees 50	Machines	Professionals
-------	-------	-----------------	----------	---------------

For Vending Business Only						
Number of Machines: Vending Type:						
Tax Amount	Transfer Fee	NSF Fee	Penalty	Prior Years	Collection Cost	Total Paid
45.00	0.00	0.00	0.00	0.00	0.00	45.00

THIS RECEIPT MUST BE POSTED CONSPICUOUSLY IN YOUR PLACE OF BUSINESS

THIS BECOMES A TAX RECEIPT
WHEN VALIDATED

This tax is levied for the privilege of doing business within Broward County and is non-regulatory in nature. You must meet all County and/or Municipality planning and zoning requirements. This Business Tax Receipt must be transferred when the business is sold, business name has changed or you have moved the business location. This receipt does not indicate that the business is legal or that it is in compliance with State or local laws and regulations.

Mailing Address:

ALLIED UNIVERSAL SECURITY SERVICES
PC BOX 8000
MONSEY, NY 10952

Receipt #WWW-19-00210147
Paid 09/10/2020 45.00

2020 - 2021

BROWARD COUNTY LOCAL BUSINESS TAX RECEIPT

115 S. Andrews Ave., Rm. A-100, Ft. Lauderdale, FL 33301-1895 – 954-831-4000
VALID OCTOBER 1, 2020 THROUGH SEPTEMBER 30, 2021

DBA: ALLIED UNIVERSAL SECURITY SERVICES
Business Name: UNIVERSAL PROTECTION SERVICE LLC
Receipt #: 319-229918
Business Type: ALL OTHERS (SECURITY COMPANY)

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Business Phone: 484.351.1422

Business Opened: 08/03/2009
State/County/Cert/Reg: BB2800023
Exemption Code:

Rooms	Seats	Employees 50	Machines	Professionals
-------	-------	-----------------	----------	---------------

For Vending Business Only						
Number of Machines: Vending Type:						
Tax Amount	Transfer Fee	NSF Fee	Penalty	Prior Years	Collection Cost	Total Paid
45.00	0.00	0.00	0.00	0.00	0.00	45.00

Receipt #WWW-19-00210147
Paid 09/10/2020 45.00



State of Florida Department of State

I certify from the records of this office that UNIVERSAL PROTECTION SERVICE, LLC is a Delaware limited liability company authorized to transact business in the State of Florida, qualified on January 30, 2012.

The document number of this limited liability company is M12000000566.

I further certify that said limited liability company has paid all fees due this office through December 31, 2021, that its most recent annual report was filed on February 1, 2021, and that its status is active.

I further certify that said limited liability company has not filed a Certificate of Withdrawal.

*Given under my hand and the
Great Seal of the State of Florida
at Tallahassee, the Capital, this
the Twenty-seventh day of July,
2021*




Secretary of State

Tracking Number: 8407766041CU

To authenticate this certificate, visit the following site, enter this number, and then follow the instructions displayed.

<https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication>



b) Length of Time in Operation

b) Provide length of time Vendor has been in operation.

Allied Universal has been in business for more than 60 years.

The parent companies of **Allied Barton Security Services**, founded in **1958**, and **Universal Protection Services**, founded in **1965**, merged in **August of 2016** to form **Allied Universal Security Services**. These entities took on the Trade Name "**Allied Universal Security Services**" in **August 2016**.

Universal Protection Service, LLC, formed in Delaware on October 25, 2011, as **Security Forces, LLC**, changed its entity name to **Universal Protection Service, LLC**, on July 11, 2012.

Universal Protection Service, LLC, is wholly-owned by its parent company, **Universal Protection Service, LP**, a California limited partnership that was formed on **December 31, 2009**.

Supported by vast experience gained from being in business for over 60 years, **Allied Universal®** provides proactive security services and cutting-edge smart technology to deliver evolving, tailored solutions that allow clients to focus on their core business. Through world-class customer service, highly advanced systems and cohesive technology solutions.

What makes our service, systems and solutions unparalleled? You could say it's the people: the well-trained security professionals, technicians and local management teams. You could say it's the best technology in the business, from access control services to industrial video systems and autonomous robots. But at **Allied Universal®**, we know it's about how they work together, with you, to produce a comprehensive, customized solution that not only meets your security needs but also anticipates issues.





Past Performance

Vendor shall provide the information detailed below for each security guard contract for which services were provided for the past five years (2015 to 2020). Complete Attachment G for each contract.

- a) Type of government (i.e. commercial, municipal, etc.)
- b) Type of facility (i.e. courthouse, park, library) including detail on the number of floors in building.
- c) Scope of services provided at facility(ies).
- d) Contract duration.
- e) Staffing Hours.
- f) Number of staff.
- g) Type of security equipment used to scan patrons and packages.
- h) Number of patrons screened per day/per week.

The Allied Universal/G4S Fort Lauderdale office maintains an exemplary customer retention and satisfaction record. Over the past five years, we have experienced expansion and contraction of service hours across our extensive customer portfolio in Broward County due to economic and business decisions on the part of their management. Some of our clients have also relocated to other facilities which do not require manned security services or moved out of State. Our remarkable retention of a few of our major clients includes:

South Florida Regional Transportation Authority (SFRTA) - Tri-Rail	
a) Type of government (i.e. commercial, municipal, etc.)	Municipal Transit (Rail)
b) Type of facility (i.e. courthouse, park, library) including detail on the number of floors in building.	Transit
c) Scope of services provided at facility(ies).	Allied Universal/G4S/AUS provides armed security officers, fare inspection/enforcement, investigative and revenue collection services along the 72-mile rail corridor, which consists of 18 stations across South Florida, multiple maintenance and train yard facilities and the Tri Rail headquarters building.
d) Contract duration.	1990 - Present
e) Staffing Hours.	3,713
f) Number of staff.	106
g) Type of security equipment used to scan patrons and packages.	HHV – Handheld Scanner
h) Number of patrons screened per day/per week.	105,000

Memorial Healthcare System	
a) Type of government (i.e. commercial, municipal, etc.)	Municipal Hospital
b) Type of facility (i.e. courthouse, park, library) including detail on the number of floors in building.	Healthcare
c) Scope of services provided at facility(ies).	Long term uniformed security service. Provide a wide variety of needed security duties. Serve 6 hospitals and numerous site locations.
d) Contract duration.	1996 - Present



e) Staffing Hours.	9,394
f) Number of staff.	220
g) Type of security equipment used to scan patrons and packages.	Fast Pass, Therma Pass
h) Number of patrons screened per day/per week.	42,195

Port of Palm Beach	
a) Type of government (i.e. commercial, municipal, etc.)	Municipal Seaport
b) Type of facility (i.e. courthouse, park, library) including detail on the number of floors in building.	Seaport
c) Scope of services provided at facility(ies).	Provide contract security services for port cruise line operations. Additionally, manning a restricted area security gate with emphasis on inspecting/verifying TWIC badge port employee credentials.
d) Contract duration.	6/12/2017 to Present
e) Staffing Hours.	376 – 544 Hours Per Week
f) Number of staff.	10 to 16
g) Type of security equipment used to scan patrons and packages.	RapidScan 610
h) Number of patrons screened per day/per week.	2,800

Broward County Water and Wastewater Services	
a) Type of government (i.e. commercial, municipal, etc.)	Municipal Broward County South Florida Water Management District (Water and Wastewater Services)
b) Type of facility (i.e. courthouse, park, library) including detail on the number of floors in building.	2 story business facility
c) Scope of services provided at facility(ies).	Allied Universal/G4S/AUS provides unarmed security officers, providing lobby security and screening services, access control, emergency dispatch services, video surveillance, construction gate monitoring and screening vehicles and personnel.
d) Contract duration.	2015 - Present
e) Staffing Hours.	439.25
f) Number of staff.	11
g) Type of security equipment used to scan patrons and packages.	N/A
h) Number of patrons screened per day/per week.	Approximately 42 daily, 210 plus weekly

Broward County Facilities Management Division	
a) Type of government (i.e. commercial, municipal, etc.)	Municipal Broward County Facilities Management Division (FMD)
b) Type of facility (i.e. courthouse, parks) including detail on the number of floors in building.	judicial complexes, courthouses, municipal buildings, public meetings, government centers, animal care facilities, transit facilities



c) Scope of services provided at facilities.	Allied Universal/G4S provides armed and unarmed security officers, providing lobby security, visitor and employee screening services, access control, video surveillance, construction gate monitoring, perimeter patrols, crowd control, act as criminal deterrence, emergency response, traffic control, garage security, transitterminal and bus yard patrols and access control
d) Contract duration.	2015 - Present
e) Staffing Hours.	5963
f) Number of staff.	160
g) Type of security equipment used to scan patrons and packages.	x-ray machines, magnetometers, handheld metal detectors
h) Number of patrons screened per day/per week.	Approximately 5550 daily, 25,850 plus weekly



Vendor Reference Verification Form

Broward County Solicitation No. and Title:

GEN2119058R1 - RFQ 2-Step General Security Guard Services at Various County Facilities

Reference for: South Florida Regional Transportation Authority (Tri-Rail)

Organization/Firm Name providing reference:

South Florida Regional Transportation Authority (Tri-Rail)

Contact Name: Steve Collister	Title: Safety/Security Con	Reference date: 07/09/2021
Contact Email: collisters@sfrta.fl.gov	Contact Phone: 954-788-7952	
Name of Referenced Project: Tri-Rail		
Contract No.	Date Services Provided:	Project Amount:
16-001	11/01/2015 to 11/01/2021	\$ 36,931,673.20

Vendor's role in Project: Prime Vendor Subconsultant/SubcontractorWould you use this vendor again? Yes No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Armed Security, Fare Enforcement and Revenue Collection services. Specialized Public Safety Coordination Center for the South Florida Regional Transportation Authority. (Commuter Rail service)

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization:	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
4. Project completed within budget	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
5. Cooperation with:	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Your Firm	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Subcontractor(s)/Subconsultant(s)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Regulatory Agency(ies)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

G4S provides Armed Security, Fare Enforcement and Revenue Collection services to the South Florida Regional Transportation Authority (Tri-Rail). The level of service that G4S provides has been exemplary. G4S has been extremely responsive to Tri-Rail's demanding and ever changing needs during our growth of multiple contracts and stations serving through three counties, serving over 5 million customers a year. This has been even more pronounced as we have experienced the extreme challenges brought on by a global pandemic. The distinguished level of professionalism that G4S demonstrates in the execution of challenging environments of a passenger rail/rapid transit system is the foundation by which the SFRTA has come to expect from our security services contractor. As a result of the continued exceptionally high level of service, dedication and proven reliability to the South Florida Regional Transportation

THIS SECTION FOR COUNTY USE ONLY

Verified via: EMAIL VERBAL Verified by: _____ Division: _____ Date: _____

All information provided to Broward County is subject to verification. Vendor acknowledges that inaccurate, untruthful, or incorrect statements made in support of this response may be used by the County as a basis for rejection, rescission of the award, or termination of the contract and may also serve as the basis for debarment of Vendor pursuant to Section 21.119 of the Broward County Procurement Code.



Vendor Reference Verification Form

Broward County Solicitation No. and Title:

GEN2119058R1 - RFQ 2-Step General Security Guard Services at Various County Facilities

Reference for: G4S Contract Security Provider

Organization/Firm Name providing reference:

Port of Palm Beach District

Contact Name: Rick Placeres Title: Mgr Ops & Sec Reference date: 07/12/2021

Contact Email: rplaceres@portofpalmbeach.com Contact Phone: (561) 762-2504

Name of Referenced Project:

Contract No. Date Services Provided: Project Amount:
06/12/2017 to 10/12/2021 \$ 3,008,600.00Vendor's role in Project: Prime Vendor Subconsultant/SubcontractorWould you use this vendor again? Yes No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Provided contract security services for port cruise line operations. Additionally, manning a restricted area security gate with emphasis on inspecting / verifying TWIC badge port employee credentials.

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service			<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization:			<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:			<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
4. Project completed within budget	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
5. Cooperation with:			<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Your Firm	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Subcontractor(s)/Subconsultant(s)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
c. Regulatory Agency(ies)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

THIS SECTION FOR COUNTY USE ONLY

Verified via: EMAIL VERBAL Verified by: _____ Division: _____ Date: _____

All information provided to Broward County is subject to verification. Vendor acknowledges that inaccurate, untruthful, or incorrect statements made in support of this response may be used by the County as the basis for rejection, rescission of the award, or termination of the contract and may also serve as the basis for debarment of Vendor pursuant to Section 21.119 of the Broward County Procurement Code.

Broward County Board of
County Commissioners

Bid GEN2119058R1

ATTACHMENT G**VENDOR REFERENCE VERIFICATION FORM – ADDITIONAL DETAIL**1) Firm's Name: Port of Palm Beach2) Project / Contract Name: Rick Plocers

3) Type of Key Personnel: In-House Staff (% _____ utilized)
 # Staff Weekly _____
 # Weekly Hours _____
 # Staff Annually _____
 # Annual Hours _____

Subcontractor Staff (% _____ utilized)
 # Staff Weekly 10 to 16
 # Weekly Hours 376-544
 # Staff Annually 676
 # Annual Hours 19,852

4) Client Type Experience & # of Years Experience & # Weekly Contract Hours

Commercial Government # Years _____ # Weekly Contract Hours _____
 Municipal Government # Years 9 # Weekly Contract Hours 376 to 544

5) Location Type, Average # Floors and Daily and Weekly Patron Screenings: (Check ALL boxes that apply and provide requested detail)

	AVERAGE # Floors _____	DAILY SCREENING # Patrons _____	WEEKLY SCREENING # Patrons _____
<input type="checkbox"/> Judicial Complexes	# Floors _____	# Patrons _____	# Patrons _____
<input type="checkbox"/> Courthouses	# Floors _____	# Patrons _____	# Patrons _____
<input type="checkbox"/> Municipal Buildings	# Floors _____	# Patrons _____	# Patrons _____
<input type="checkbox"/> Public Meetings	# Floors _____	# Patrons _____	# Patrons _____
<input type="checkbox"/> Libraries	# Floors _____	# Patrons _____	# Patrons _____
<input type="checkbox"/> Parks	# Floors _____	# Patrons _____	# Patrons _____
<input type="checkbox"/> Animal Control Centers	# Floors _____	# Patrons _____	# Patrons _____
<input type="checkbox"/> Homeless Shelters	# Floors _____	# Patrons _____	# Patrons _____
<input type="checkbox"/> Health Care Treatment Centers	# Floors _____	# Patrons _____	# Patrons _____
<input type="checkbox"/> Residential Health Care Treatment Centers	# Floors _____	# Patrons _____	# Patrons _____
<input type="checkbox"/> Substance Abuse Centers	# Floors _____	# Patrons _____	# Patrons _____
<input type="checkbox"/> Water & Wastewater Facilities	# Floors _____	# Patrons _____	# Patrons _____
<input checked="" type="checkbox"/> Transit Facilities	# Floors <u>3</u>	# Patrons <u>402</u>	# Patrons <u>2800</u>

6) List types of scanning equipment used by staff under this contract. Include make and models of X-Ray machines, magnetometers, hand-held scanning equipment, etc.

Rapid Scan 610 X-Ray Machines

Broward County Board of
County Commissioners

Bid GEN2119058R1

ATTACHMENT G**VENDOR REFERENCE VERIFICATION FORM – ADDITIONAL DETAIL**1) Firm's Name: 6452) Project / Contract Name: Memorial Healthcare System

3) Type of Key Personnel: In-House Staff (% utilized) Subcontractor Staff (% utilized)
 # Staff Weekly 120 # Staff Weekly _____
 # Weekly Hours 9394 # Weekly Hours _____
 # Staff Annually _____ # Staff Annually _____
 # Annual Hours 488488 # Annual Hours _____

4) Client Type Experience & # of Years Experience & # Weekly Contract Hours

Commercial Government # Years 25 # Weekly Contract Hours 9394
 Municipal Government # Years _____ # Weekly Contract Hours _____

5) Location Type, Average # Floors and Daily and Weekly Patron Screenings: (Check ALL boxes that apply and provide requested detail)

	AVERAGE # Floors _____	DAILY SCREENING # Patrons _____	WEEKLY SCREENING # Patrons _____
<input type="checkbox"/> Judicial Complexes	# Floors _____	# Patrons _____	# Patrons _____
<input type="checkbox"/> Courthouses	# Floors _____	# Patrons _____	# Patrons _____
<input type="checkbox"/> Municipal Buildings	# Floors _____	# Patrons _____	# Patrons _____
<input type="checkbox"/> Public Meetings	# Floors _____	# Patrons _____	# Patrons _____
<input type="checkbox"/> Libraries	# Floors _____	# Patrons _____	# Patrons _____
<input type="checkbox"/> Parks	# Floors _____	# Patrons _____	# Patrons _____
<input type="checkbox"/> Animal Control Centers	# Floors _____	# Patrons _____	# Patrons _____
<input type="checkbox"/> Homeless Shelters	# Floors _____	# Patrons _____	# Patrons _____
<input checked="" type="checkbox"/> Health Care Treatment Centers	# Floors <u>5</u>	# Patrons <u>6028</u>	# Patrons <u>42195</u>
<input type="checkbox"/> Residential Health Care Treatment Centers	# Floors _____	# Patrons _____	# Patrons _____
<input type="checkbox"/> Substance Abuse Centers	# Floors _____	# Patrons _____	# Patrons _____
<input type="checkbox"/> Water & Wastewater Facilities	# Floors _____	# Patrons _____	# Patrons _____
<input type="checkbox"/> Transit Facilities	# Floors _____	# Patrons _____	# Patrons _____

6) List types of scanning equipment used by staff under this contract. Include make and models of X-Ray machines, magnetometers, hand-held scanning equipment, etc.

Fast Pass(Visitor Mgmt. System)Thermal PASS(Temperature Screening)



Vendor Reference Verification Form

Broward County Solicitation No. and Title:

GEN2119058R1 - RFQ 2-Step General Security Guard Services at Various County Facilities

Reference for: [G4S/Allied Universal Security Services](#)

Organization/Firm Name providing reference:

[Memorial Healthcare System](#)Contact Name: [William Sims](#) Title: Corp. Sec. Dir. Reference date: 07/12/2021Contact Email: wsims@mhs.net Contact Phone: 954/265-7780Name of Referenced Project: [Memorial Healthcare System](#)Contract No. Date Services Provided: Project Amount:
004063 05/01/1996 to PRESENT [\\$9,243,486 \(Annual\)](#)Vendor's role in Project: Prime Vendor Subconsultant/SubcontractorWould you use this vendor again? Yes No If No, please specify in Additional Comments (below).**Description of services provided by Vendor:**

Long term uniformed security service. Provide wide variety of needed security duties. Very responsive to customer needs, serve at 6 hospitals and numerous off site locations

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service			<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization:	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
4. Project completed within budget	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
5. Cooperation with:	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Your Firm	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Subcontractor(s)/Subconsultant(s)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Regulatory Agency(ies)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

G4S is our sole contract uniformed security service. They have provided long term consistent service. G4S is focused on both internal and external customer service. Rate them as an excellent partner! Recommend!

THIS SECTION FOR COUNTY USE ONLY

Verified via: EMAIL VERBAL Verified by: _____ Division: _____ Date: _____

All information provided to Broward County is subject to verification. Vendor acknowledges that inaccurate, untruthful, or incorrect statements made in support of this response may be used by the Broward County as a bidder rejection, rescission of the award, or termination of the contract and may also serve as the basis for debarment of Vendor pursuant to Section 21.119 of the Broward County Procurement Code.



Vendor Reference Verification Form

Broward County Solicitation No. and Title:

GEN2119058R1 - RFQ 2-Step General Security Guard Services at Various County Facilities

Reference for: G4S SECURITY

Organization/Firm Name providing reference:

WATER & WASTEWATER SERVICESContact Name: Larry Schmitt Title: Security Manager Reference date: 7/8/21Contact Email: lschmitt@broward.org Contact Phone: 954-803-7259Name of Referenced Project: WWS DISPATCH, Lobby security, Dist 4 construction gate intoContract No. R1326208P1 Date Services Provided: 2018 to 2021 Project Amount: \$300,000.00Vendor's role in Project: Prime Vendor Subconsultant/SubcontractorWould you use this vendor again? Yes No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

① They provide Dispatch Functions for WATER & WASTEWATER emergencies
② Provide lobby security & screening ③ Construction gate monitoring & screening of vehicles

Please rate your experience with the
referenced Vendor:

	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service			<input checked="" type="checkbox"/>	
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	
2. Vendor's Organization:		<input checked="" type="checkbox"/>	<input type="checkbox"/>	
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	
3. Timeliness of:			<input checked="" type="checkbox"/>	
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	
4. Project completed within budget	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	
5. Cooperation with:			<input checked="" type="checkbox"/>	
a. Your Firm	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	
b. Subcontractor(s)/Subconsultant(s)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	
c. Regulatory Agency(ies)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	

Additional Comments: (provide on additional sheet if needed)

④ PROVIDE VIO Monitoring AND SITE inspection OF DOORS + GATES - AFTER hours
⑤ AFTER hours TRAFFIC + HIGHWAY STAFF DISPATCH THIS SECTION FOR COUNTY USE ONLY***

Verified via: EMAIL VERBAL Verified by: _____ Division: _____ Date: _____

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ATTACHMENT G

VENDOR REFERENCE VERIFICATION FORM – ADDITIONAL DETAIL

1) Firm's Name: AUS/GAS
2) Project / Contract Name: Water & Wastewater Services (Broward County)

3) Type of Key Personnel: In-House Staff (% utilized)
Staff Weekly 11
Weekly Hours 439.25
Staff Annually 571
Annual Hours 22841
 Subcontractor Staff (% utilized)
Staff Weekly
Weekly Hours
Staff Annually
Annual Hours

4) Client Type Experience & # of Years Experience & # Weekly Contract Hours

Commercial Government # Years _____ # Weekly Contract Hours _____
 Municipal Government # Years 10 yrs # Weekly Contract Hours 439.25

5) Location Type, Average # Floors and Daily and Weekly Patron Screenings: (Check ALL boxes that apply and provide requested detail)

Judicial Complexes AVERAGE # Floors _____ DAILY SCREENING # Patrons _____ WEEKLY SCREENING # Patrons _____
 Courthouses # Floors _____ # Patrons _____ # Patrons _____

Municipal Buildings # Floors _____ # Patrons _____ # Patrons _____
 Public Meetings # Floors _____ # Patrons _____ # Patrons _____

Libraries # Floors _____ # Patrons _____ # Patrons _____
 Parks # Floors _____ # Patrons _____ # Patrons _____

Homeless Shelters # Floors _____ # Patrons _____ # Patrons _____

Health Care Treatment Centers # Floors _____ # Patrons _____ # Patrons _____

Residential Health Care Treatment Centers # Floors _____ # Patrons _____ # Patrons _____

Water & Wastewater Facilities # Floors 2 # Patrons 42 # Patrons 21

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machines, magnetometers, hand-held scanning equipment, etc.

6/15/2021 8:25 AM

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Vendor Reference Verification Form

Broward County Solicitation No. and Title:

GEN2119058R1 - RFQ 2-Step General Security Guard Services at Various County Facilities

Reference for: G4S

Organization/Firm Name providing reference:

Broward County, Facilities Management Division

Contact Name: <u>Wanda Del Toro</u>	Title: <u>Operations Mgr</u>	Reference date: <u>07/12/2021</u>
Contact Email: <u>wdeltoro@broward.org</u>	Contact Phone: <u>954-357-5735</u>	
Name of Referenced Project: <u>Security Guards Services</u>		
Contract No.	Date Services Provided:	Project Amount:
<u>GEN2119058R1</u>	<u>10/1/2015</u> to <u>12/31/2021</u>	<u>30,310,230.81</u>

Vendor's role in Project: Prime Vendor Subconsultant/SubcontractorWould you use this vendor again? Yes No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Provided security services throughout various County facilities, including court houses.

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service			<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization:			<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:			<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
4. Project completed within budget	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
5. Cooperation with:			<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Your Firm	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Subcontractor(s)/Subconsultant(s)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Regulatory Agency(ies)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

THIS SECTION FOR COUNTY USE ONLY

Verified via: EMAIL VERBAL Verified by: _____ Division: _____ Date: _____

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**ATTACHMENT G****VENDOR REFERENCE VERIFICATION FORM – ADDITIONAL DETAIL**1) Firm's Name: Allied Universal and G4S Secure Solutions Inc.2) Project/ Contract Name: Broward County Facilities Management Division

3) Type of Key Personnel: In-House Staff (% 10 utilized)
 Subcontractor Staff (% 10 utilized)
Staff Weekly 15.35
Weekly Hours 614
Staff Annually 9000
Annual Hours 31200

4) Client Type Experience & # of Years Experience & # Weekly Contract Hours

Commercial Government # Years 10 # Weekly Contract Hours _____
 Municipal Government # Years 10 # Weekly Contract Hours 5963

5) Location Type, Average # Floors and Daily and Weekly Patron Screenings: (check ALL boxes that apply and provide requested detail)

	AVERAGE # Floors	DAILY SCREENING # Patrons	WEEKLY SCREENING # Patrons
<input type="checkbox"/> Judicial Complexes	<u>21</u>	<u>3,300</u>	<u>15,700</u>
<input type="checkbox"/> Courthouses	<u>2</u>	<u>1700</u>	<u>7,600</u>
<input type="checkbox"/> Municipal Buildings	<u>5</u>	<u>500</u>	<u>2,500</u>
<input type="checkbox"/> Public Meetings	<u>5</u>	<u>50</u>	<u>50</u>
<input type="checkbox"/> Libraries	<u> </u>	<u> </u>	<u> </u>
<input type="checkbox"/> Parks	<u> </u>	<u> </u>	<u> </u>
<input type="checkbox"/> Animal Control Centers	<u>2</u>	<u> </u>	<u> </u>
<input type="checkbox"/> Homeless Shelters	<u> </u>	<u> </u>	<u> </u>
<input type="checkbox"/> Health Care Treatment Centers	<u> </u>	<u> </u>	<u> </u>
<input type="checkbox"/> Residential Health Care Treatment Centers	<u> </u>	<u> </u>	<u> </u>
<input type="checkbox"/> Substance Abuse Centers	<u> </u>	<u> </u>	<u> </u>
<input type="checkbox"/> Water & Wastewater Facilities	<u> </u>	<u> </u>	<u> </u>
<input type="checkbox"/> Transit Facilities	<u>3</u>	<u> </u>	<u> </u>

6) List types of scanning equipment used by staff under this contract. Include make and models of X-Ray machines, magnetometers, hand-held scanning equipment, etc.

Type	Make	Model	Location
X-Ray Machine	L3	Px 6.4	West Tower Entrance
Magnetometer	Garrett	PD 6500i	West Tower Entrance
X-Ray Machine	Orion	920 CX	Rotunda Entrance
Magnetometer	Garrett	PD 6500i	Rotunda Entrance
X-Ray Machine	Auto Clear	5333	Mid-Rise 540 Building
Magnetometer	Garrett	PD 6500i	Mid-Rise 540 Building
Type	Make	Model	Location
X-Ray Machine	L3	Px 107	West Loading Dock
X-Ray Machine	Rapiscan	627 XR	East Loading Dock
X-Ray Machine	Rapiscan	620 XR	Satellite Courthouses (3)
Magnetometer	CEIA	HIPEPLUS/PZ	Satellite Courthouses (3)
Magnetometer			Commission Meeting
Handheld Metal Detectors	Garrett	Super Scanner V	All locations



Training, Certification, Equipment and Background Checking

a) Statement of Certification Training

a) Provide a statement as proof of certification training for all security officers in Vendor's staff.

Training is more than our core competency; it's G4S' area of excellence. Award winning training programs have been developed by our Training Institute for our security officers, which are then customized to meet your individual security needs. All G4S/AUS security officers assigned to the County account are trained through the ISO-registered G4S/AUS North America Training Institute Corporate University; the only certified corporate university in the industry. Maintaining this level of infrastructure provides our clients, like the County, with the assurance that:

- we bring a common culture, loyalty, and belonging to our personnel on being a G4S/AUS security officer
- we offer valuable training and education to our personnel which is organized and consistent across clients' portfolios
- we offer advanced and ongoing training which supports retention and promotion of key personnel
- an established third party auditor will attest G4S/AUS training programs are reviewed and audited to ensure we are meeting the security industry minimum requirements and that customer standards are met

G4S/AUS training institute recognizes that people learn through different methods and techniques.

Therefore, we have multiple learning tools and approaches to ensure training is provided per contract terms and understood by the security officer. The following outlines the different training methods G4S/AUS provides:

- Pre-assignment Classroom Training is led by a live instructor which provides face-to-face contact, allows personnel to participate in real-time Q&A sessions, provides individual attention when needed and is in a controlled environment.
- Classroom setting training using DVD provides a flexible and reusable environment while also ensuring the same training topics are covered across the contract no matter where the personnel assigned to the account are located.
- On-the-Job Training (OJT) is a critical, client-specific component of a security officer's training program. OJT is structured to fully prepare a G4S/AUS security officer for the day-to-day requirements and is customized and focused on their assigned job type and applicable Scope of Work associated with their position.
- All G4S/AUS personnel receive and maintain a copy of the G4S' Security Officer Handbook and Safety Handbook. These are standardized documents they are required to read which they will be tested on to ensure they understand basic policies and procedures as it pertains to G4S, being a security officer and our overall safety program and initiatives.
- G4S' Learning Management System (LMS) is a web-based centralized training website which is available to our personnel on-demand (24/7).
- Web-based and/or hand-outs for ongoing refresher training is conducted via Focus Publications and Safety Matters. Each publication focuses on specific topics imperative to the security industry and are available on monthly and quarterly basis.



As Broward County's incumbent contract security provider, all of G4S/AUS assigned security officers, supervisors and managers have completed and maintained all the requisite training for this contract.

Compliance Tracking

With G4S/AUS as your security provider, your security professionals, including temporary security professionals, will be properly trained. Compliance tracking through the Allied Universal EDGE allows training completion to be accurately recorded and reported. eHub includes a compliance module that captures training records and is accessible to you in real time by smartphones or computers. These systems enable trainers and managers to track security professional progress through initial, specialty and refresher training, verify compliance, and discuss training status with you at any time. The compliance tracker monitors and enforces requirements by service location and post, as well as any state or local regulations. This ensures the employees assigned to you always meet your requirements.

Proof of Certification Training for all Physical Security Officers

Our compliance tracking capability through the Allied Universal EDGE allows trainers and managers to monitor training progress and completion for each course and the number of hours. Completed courses are tracked, and accurately reported back to management. Course hours and completion can also be reported back to Broward County under any awarded contract. The EDGE continuously delivers training that enhances both individual and team quality. Our software-based training tracks hours that each guard receives.

Our commitment to compliance tracking extends beyond our training resources. WinTeam, Allied Universal's automated scheduling component, is the compliance module that captures training records for security officers. WinTeam works in conjunction with the Allied Universal EDGE and offers extensive compliance tracking and reporting functionality. Our managers access all systems through our secure Intranet to support compliance verification in real time. These programs work together to enable trainers and managers to track employee progress through initial, specialty and refresher training, and to easily verify compliance.

Proof of certification training report for all firms, including names, available upon request.

PRE-SERVICE TRAINING

G4S/AUS will provide the Contract Administrator written certification of this completed training within five (5) days after contract commencement. If awarded the contract, G4S/AUS intends to continue employing the current assigned security staff and we will re-certify to the Contract Administrator in writing the completed training of assigned G4S/AUS employees within this timeframe. G4S/AUS uses approved materials from the State of Florida Division of Licensing for conducting this program. G4S/AUS conducts this curriculum at its Fort Lauderdale office.

PRE-ASSIGNMENT TRAINING (48 HOURS)

G4S/AUS will train Security Officers for Broward County assignment to qualify beyond any state legislated requirements and fully to your specific needs. Our curriculum covers all of the topics in the Scope of Services.

Each officer will be tested for reading comprehension ability to write a clear and comprehensive



report and familiarity with word processing and basic computer operation. G4S/AUS will ensure that test results are certified to the Contract Administrator as part of each officer's file.

b) Equipment & Training

b) Describe 1) training provided to staff on use of security screening equipment, electronic applications, etc. and 2) provide list of scanning equipment by manufacturer name and model numbers utilized by type including but not limited to x-ray machines, magnetometers, hand-held wands, etc.

High-Volume Screening Experience

Allied Universal's diverse experience and scope of work includes providing high-volume screening services for both government and commercial customers. Some of the services we provide these clients include but are not limited to:

- Large & Small Baggage Screening via X-ray Systems
- Courthouse Screening for Prohibited Items
- Client Badge Checks
- Employee and Vendor Screening
- Securing & Screening at Exit Locations
- Access Control
- Vehicle Inspection & Screening
- Personal Items & Bag Screening via Handheld Wands

Walk-thru Metal Detector and Magnetometer Experience

Allied Universal has provided security screening (using x-ray systems, walk-thru metal detectors and hand held scanners) at many large and highly secure facilities that require extensive screening with large visitor counts similar to Broward County including: **Orange County Courthouse, Hillsborough County Courthouse, Miami-Dade County Courthouse, Seminole County Courthouse, Osceola County Courthouse, Statue of Liberty, Smithsonian, FedEx, UPS, Department of Homeland Security/Federal Protective Service and Miami International Airport.**

Overall security responsibilities include **access control; visitor screening including bag searches, x-ray machines, hand wands and magnetometer; issuance of visitor, contractor and temporary employee badge upon confirmation of credentials; enforcement of access badge policy**; parking lot enforcement policies; monitoring of closed circuit cameras; crowd control; and any applicable incident response duties and/or applicable escort duties as required, as well as interior foot patrols and exterior mobile patrols.

All security personnel must be licensed and certified in accordance with local and state requirements. Additionally, all screeners must undergo a specialized Screening Training Course and hold a valid certificate (annual refreshers or additional training must be completed as necessary). All security guards and screeners must also attend formal classroom-based training prior to deployment to the County. The training is modular, meaning that all staff must be trained in a core module (explaining the general role of screening security staff, the threat to critical infrastructure, report writing, response to emergencies, crowd control, etc.). Thereafter, staff will



be required to receive the training modules that reflect the activities they will undertake at the County.

All Screeners complete the following training prior to becoming an AUS Certified Screener.

Training Requirements of Screeners

Each person wishing to become a screener must complete the following training:

- Handheld metal detector nomenclature training consisting of a written exam and a practical exam.
- Magnetometer nomenclature training consisting of practical exam.
- Magnetometer Operational Test Piece (OTP) familiarization and practical familiarity.
- Step Wedge familiarization and practical familiarity.
- Pat down search techniques and practical familiarity.
- Physical property searches and practical familiarity.
- X-ray machine PowerPoint presentation. (Varies by X-ray machine such as Smiths Detection, RapidScan, L3, VOTI, etc.)
- X-ray machine nomenclature training and practical familiarity.
- X-ray machine image interpretation review.
- Exam, which all potential screeners must obtain a score of 90%.
- If the potential screener receives a 90% or better, they can move onto the next phase, which consist of on-the-job training (OJT).

OJT training consists of the following requirements:

- i. X-ray monitor observation
- ii. X-Ray monitor hands on
- iii. Magnetometer
- iv. property/bag searches

In addition to the above training, screeners must complete monthly Interpretation training.

- Screeners complete training for the Prohibited Items List
- Screeners must sign off having read and understood the requirements of the AUS Certified Screener
- Response procedures when a dangerous substance or device is detected (*PIL NRC Procedures*).

c) Experience with Electronic Devices

c) Describe staff experience in using biometric timeclocks and electronic devices including equipment and applications to track security checkpoints.

Allied Universal/G4S uses Broward County provided biometric screening in order to provide 100% attendance verification. We propose Broward County equipment integrated with our TeamTime Portal via WinTeam platform. WinTeam supports the TeamTime Biometric Reader systems to provide early warning of open posts. TeamTime features include:

- Runs on any device with a Windows operating system and constant Internet connection.
- Features full integration into our time and attendance product in order to collect timekeeping information for payroll processing.



- Features full integration with our employee self-service portal to give employees access to paycheck stubs, schedules and more.

d) Uniforms, Furniture, and Computer Workstations

d) Describe what uniforms, furniture and computer workstations proposing Vendor will provide at no cost to the County.

We will provide all required uniforms, including appropriate foul weather gear, at no cost to the security officer. Security officers are issued a uniform allotment that meets or exceeds the rigors and demands of the assignment. Not only do we issue an adequate number of uniforms, we also encourage the Security officer to maintain a professional appearance. Proper wearing of the uniform presents an image of authority while aiding in public relations, and creates a sense of confidence in the contract security staff. Formal inspections by the Shift and Area Supervisors will identify those uniforms in need of replacement, repair or new issue. Additionally, security personnel are encouraged to exchange uniforms showing unsightly wear or stains. Newly issued and replacement uniforms are provided at no cost or deposit to the employee.

A well-groomed, neatly uniformed security professional projects authority and commands respect. As your visitor's first point of contact, the security specialist serves as Broward County's brand ambassador—a direct reflection of your company's image and values. To ensure our security professionals present the presence your program requires, we meticulously hire, coach, and inspect them to ensure they meet and exceed the highest industry standards.

Uniforms & Appearance

What differentiates our uniform and appearance program is the ensuring a professional look at your

3-Step Uniform & Appearance Process

- ✓ Personnel who issue uniforms are trained to measure for proper fit
- ✓ Security professionals are trained on how to wear the uniform properly
- ✓ Inspections ensure security professionals are dressed correctly. When uniform pieces need replacement, action is taken in a timely manner



Executive Professional Uniform

Broward County Various County Facilities



Our executive-style uniform presents a polished, professional look designed to enhance the customer service experience and reinforce the professional environment you've created. The executive-style uniform features:

- Single-breasted black or navy blazer with gold buttons
- Single-breasted executive suit coat in black, navy, navy pinstripe, or charcoal
- Cotton polyester broadcloth executive dress shirts in white, French blue or light blue
- Pleated front executive dress slacks in black, charcoal, or navy
- Leather belt

Business Casual Uniforms

This comfortable ensemble allows security personnel to maintain a professional yet approachable security identity in warm climates or high-activity patrol environments.

Business casual uniforms include navy blue or white polo shirt embroidered with the Allied Universal® logo for easy recognition, khaki-style slacks, and leather belt.



Bicycle Patrol Uniforms

Allied Universal® Bike Patrol Security Professionals wear specialized uniforms designed to maximize wearability, protection, and effectiveness. Our highly visible uniforms are comfortable and breathable, and are readily identifiable as security uniforms. Bicycle patrol uniforms include:

- Polo shirts, cycling jerseys and traditional security professional shirts
- Bicycle shorts or pants
- Cycling shoes that slide easily into toe clips
- Jackets
- Safety helmet





Battle Dress Uniform (BDU)

If Broward County's security program requires a military/law enforcement look for field service, our Battle Dress Uniform (BDU) will meet your needs.

The Tactical Uniform is appropriate for armed posts that require advanced mobility. It is available with short or long sleeves. These security professionals present well for their setting and the client is represented with a strong, enforcing security presence.

Tactical Uniforms

Appropriate for armed posts that require more advanced security, the tactical uniform comes with short or long sleeves, and presents a professional, commanding image and a strong, security presence.

Military Uniforms (Traditional)

When your security program demands high visibility combined with an authoritative presence, the traditional military-style uniform is ideal.

The Allied Universal® security professional will always look professional and positively represent your brand. Uniform components include:

- Shirts in blue, white, tan or gray
- Shoulder epaulets
- Two pleated chest pockets with three-point flaps
 - Permanent military creases
 - Reinforced sewn-in badge tab
 - Pleated pockets with pen slot
 - Three-point scalloped flaps
- Flat-front uniform pants in black, navy, or heather gray
- Duty belt





e) Vehicle Plan

e) Provide Vendor's vehicle plan to include vehicular equipment (i.e. security cart/vehicles and patrol bikes) for patrolling and security officer transport including life cycle replacement (per Specifications and Requirements, Section VI, Uniforms and Related Equipment and Supplies for Security Guards, Item C, Vehicular Equipment).

Vehicles

Security Carts: We will provide and maintain six (6) solid-state electric golf carts and charger with security beacon and side panels. The security carts will have four (4) wheels and have a two (2) person capacity (including driver), with back compartment.

Patrol Vehicles: Upon Broward County's request we will provide and maintain fully equipped high profile (i.e., visible), well-marked, utility patrol vehicles, equipped with light bar, security markings, jumper cables, first aid equipment, traffic cones and flares. Vehicles can be marked to identify specific County sites, if required.

Patrol Bicycles: Upon request by Broward County, We will provide and maintain bicycles to meet the County's preference.

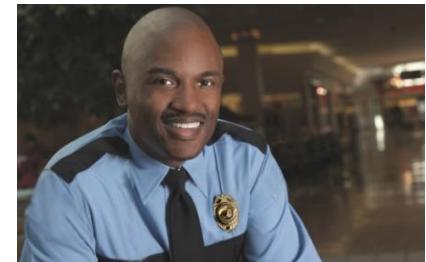
f) Maintaining and Retaining Training Certifications

f) Describe Vendor's process for maintaining and retaining training certifications.

Compliance tracking through the EDGE®, our online learning management system, allows training to be accurately recorded and reported. Trainers and managers can track security professional progress through initial, specialty and refresher training, and verify compliance.

Continuous Learning

There are many opportunities for Allied Universal security professionals to further their career and expand their knowledge through various training. Our Security Professional Training program provides additional learning opportunities and encourages personal and professional growth. The first level of this five-part program is mandatory and designed to successfully onboard new employees into Allied Universal's culture, the security profession and the unique requirements of the job site. Essentials Orientation must be completed prior to assignment and Practical Application must be completed onsite. Levels II through V are voluntary and provide continuous learning on various topics important to Allied Universal, our clients and the security industry.





g) Maintaining Uniforms and Equipment

g) Process for maintaining uniforms, materials and equipment used by staff.

Officer Equipment

Standard issue equipment for all officers includes the following:

<ul style="list-style-type: none">• Baseball style cap with company patch• Long/Short Sleeve Shirt/blouse (5)• Chest Badge• Pants (4)• Jacket• Neck tie and bar (as applicable)	<ul style="list-style-type: none">• Inner & Outer Belts• Belt Keepers (4)• Whistle, Chain & Holder• Handcuffs & Case• Foul Weather Gear• Flashlight; heavy-duty (2 or more D cells)
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Officers' uniforms will be part of the daily inspection in which items found no longer serviceable will be replaced at our cost.

We will provide all working materials necessary for proper performance of County security services including, but not limited to, items such as bound logs, notebooks, pens, and pencils.

County Issued Equipment

We will assume full responsibility and accountability for all equipment issued by the County. As part of our standard operating procedures, all use of customer equipment will be documented, properly secured and subject to regular inspections with results to the Contract Administrators.



Evaluation Criteria

1. Ability of Professional Personnel

a) Describe the qualifications and relevant experience of the Executive Management, Field Management, Regional Management, Project Managers, Site Supervisors, and all key staff to be assigned to this contract. (Maximum of 5 Points based on quality of response)

Allied Universal's Proposed Staff

NAME/TITLE	EXPERIENCE
Bob Wood Regional President CPP, CFE	<p>Bob Wood oversees the Southeast Region. He joined Allied Universal in 2012, as Senior Vice President and Executive before being promoted to President of the Northeast Region. He now leads the Southeast Region that covers six states, Puerto Rico and U.S. Virgin Islands.</p> <p>Previously, Wood was Vice President of the Security Officer Services Division, T&M Protection Resources in New York from 2004 to 2012. Prior to that role, he held key management positions at one of the largest protective services firms in the U.S., with responsibility for operations in the Mid-Atlantic, New England and New York regional markets. These roles included directing uniformed security services and relationship management for high profile clients, including Fortune 500 companies.</p> <p>Wood earned board certification as a Certified Protection Professional from ASIS International and his Certified Fraud Examiners designation from the Association of Certified Fraud Examiners. He was selected as "Enlisted Man of the Year" in 1985 while serving in the Army National Guard's 114th Infantry 50th Armored Division and earned the Ernst & Young Entrepreneur of the Year Award in 2009.</p> <p>Wood earned his B.S. in Criminal Justice from the College of New Jersey.</p>
Drew Levine COO	<p>Drew is responsible for the growth, client retention and profitability of all aspects of the North America Division. Drew joined G4S/AUS in 1987 as a supervisor in the physical security department of the Miami, FL area office. In 1988, he was promoted to Manager, Business Development. He was promoted to General Manager of our Broward County office in February of 1991, to Vice President of the Florida region in 1995, to Sr. Vice President of the Security Services Division in 2003, and to his current position in 2005. Drew holds an Associate of Arts degree in criminal justice is a member of ASIS International and currently serves as Chairman for the Private Investigation, Recovery and Security Advisory Council for the Florida Department of Agriculture and Consumer Services. Drew also serves on the Board of Directors for the corporation.</p>
Paul Burbridge VP, Operations	<p>Paul is the Vice President Operations for Allied Universal Security Solutions/G4S. He has been with G4S Secure Solutions/Wackenhut since November 1997 where he has held positions of increasing responsibility including Regional Director, Operations and Shared Services. Experienced Vice President of Operations with a demonstrated history of working in the security and investigations industry. Skilled in Crisis Management, Disaster, and Emergency Response, Service delivery and Management. He also served as Sergeant First Class U.S. Army Rangers, 1/75 Rangers, 24th ID(M) LRSD & G3, JRTC, 101st Airborne between 1983 to 1997. He is also a graduate of Management from Central Texas College.</p>



Ed Rodriguez VP, Operations	<p>Ed Rodriguez is a proven leader in security with expertise in physical security, CCTV & perimeter equipment, budgeting and forecasting, contract negotiations, personnel placement and removal, quality control, new program development and security training. Ed has been with G4S/AUS Secure Solutions since 1987 serving in positions of increasing authority. He currently serves as the General Manager/Director of Operations overseeing \$51 Million in annual revenue across two offices. He manages 23 office personnel and 988 security officers. He holds his M-License Security/Investigative Agency Manager State of Florida. Ed served in the United States Army between 1983 and 1987. He holds his degree in Criminal Justice Studies Military Police from the United States Army.</p>
Anthony Johnson Director of Operations	<p>Anthony has been with G4S/AUS Secure Solutions for over 20 years. He currently serves as the Director of Operations for Fort Lauderdale, Florida. He has extensive security experience across many industries including Government, Transit/Transportation, Public Utilities, Hospitals and other government facilities. Anthony retired from the Military Police after 22 years of service for the United States Air Force SNCO E-8. In addition to his extensive military education and training he holds a B.A., in Organizational Leadership from St. Thomas University (2003, Cum Laude). He holds both an A.S., in Administration of Justice from Alan Hancock College (1999) and an A.S., in Industrial Security from Community College of the Air Force (1993). In addition, he holds his M-License Security/Investigative Agency Manager State of Florida.</p>
Mike Boss Project Manager	<p>Michael has been with G4S/AUS Secure Solutions (USA) Inc. since August 1996, after being honorably discharged from the U.S. Army where he served 16 years as an Infantry Officer. He was initially assigned as the Director of Security for Imperial Point Medical Center from August 1996 – August 1997. He was then promoted to Director of Security for G4S's Northern Telecom project. His success there led to his promotion in 2005 as the Director of Protective Services for the North Broward Hospital District (now Broward Health), a position he held for over 6 years. In 2006, he was promoted to General Manager of the Greater Fort Lauderdale Area Office where is responsible for management of the Broward Health and Memorial Health System projects, which consists of over 9,200 hours per week of uniformed healthcare security coverage. Michael is also responsible for the management of G4S/AUS Security Services for South Florida Regional Transit Authority (TRI-Rail), Broward County Government Facilities, Broward County Courthouses, Broward County Mass Transit, 22 Residential Communities in Broward County, the Holy Cross Healthplex, Keiser University, Publix Supermarkets, Bank of America and numerous other private and commercial properties across the Greater Broward County Area. He currently manages a workforce of over 870 employees. Michael has a Bachelor of Arts Degree in History from Providence College and has taken Graduate Studies in International Relations at Troy State University. He is holding a Florida State Security Agency Manager "M" License. He is a member of ASIS International; South Florida Chapter of the International Association of Hospital Safety and Security (IAHSS) – Chairman; South Florida Hospital and Healthcare Association (SFHHA) Safety and Security Working Group; The American Legion; and The Veterans of Foreign Wars.</p>
Juan Fernandez Project Manager	<p>PROJECT MANAGER- BROWARD COUNTY FMD MAY 2017 – PRESENT</p> <p>Juan Fernandez has been serving as the Project Manager for Broward County since May, 2017. He is currently responsible for managing the day-to-day contractor security operations at Facilities Management Division assigned sites. Responsible for</p>



	<p>the oversight, staffing, scheduling, and on-site training at a dozen locations throughout Broward County, to include Broward County Courthouses and Governmental Centers. Acting liaison between Broward County Facilities Management Division, Broward County Sheriff's Office and G4S/AUS management team. Oversee 3,600 hours of security services to include over 600 hours of armed security services. Responsible for the management, accountability, training, and professional development of the over 100 security officers and all security supervisors assigned. Juan has held positions of increasing responsibility for G4S/AUS Secure Solutions since February 2013. He also served in the United States Marine Armory & Security Sergeant for the U.S. Marine Corps between January 2008 and June 2012. In addition to his vast security experience he holds his Security Agency Manager "MB" License and an Associate of Arts (December, 2014).</p>
<p>Michael Wheeler Supervisor</p>	<p>Michael Wheeler provides CPO Site Supervision for Broward County General Facilities. Michael completed the G4S/AUS Training Academy, Ft Lauderdale, FL and holds State issued D and G Licenses. He has also successfully completed G4S/AUS Labor Scheduling Training.</p> <p>He previously worked as a Corrections Sergeant • Admin Supervisor • State of Alaska between 1998 to 2002. He acquired 240 hours of management training, cognitive skills, progressive discipline, stress management at the State of Alaska Training Center. Additional State of Alaska DOC Training Academy includes:</p> <ul style="list-style-type: none"> • 1997 – Training for Trainers – Alaska Police Standards Counsel (APSC) certified Trainer & FTO • 1995 – Auto transition firearms course – certified to carry semi-auto pistols • 1990 – Graduated APSC Prisoner Transport Academy • 1982 – Graduated APSC Alaska Correctional Officers Academy – Salutatorian
<p>Azharul Chowdhury Supervisor</p>	<p>Azharul is an experienced security supervisor at Broward County. He holds a Bachelor of Arts degree in Criminal Justice & Public Management. He is currently pursuing his Master of Science Degree in Criminal Justice with a Business Administration concentration at Nova Southeastern University. Has been working as a security supervisor in the G4S/AUS secure solution for the last five years. He holds both a State of Florida Class D and Class G License. Prior to joining G4S/AUS Secure Solutions he worked for the Florida Department of Corrections in 2015 as a Community Corrections Intern.</p>
<p>Andrew Daniels Vice President Business Development</p>	<p>Andrew oversees business development and accounts throughout the Southeast Region. He holds a B.A., Speed Communication, Ithaca College, Ithaca, NY with over 10+ years in the industry he has become an active member of Building Owners and Managers Association, American Society for Industrial Security and Community Associations Institute. He oversees 17 Security Account Development Specialists.</p>
<p>Taylor McDonald Director, Gov't Services</p>	<p>Taylor oversees government and special project business development in the Florida region. Prior to joining Allied Universal Taylor worked in Federal government contracting for Harris Corporation. During her fifteen years with Harris Corporation, she worked on program for the FBI, DIA, NGA and the FAA. She holds a Master of Science degree from Florida Institute of Technology in Engineering Psychology and a Bachelor of Science in Engineering Arts from Michigan State University. In addition, she holds a certification for Maritime Security with the Combined Company Security Officer (CSO)/ Facility Security Officer (FSO) and Vessel Security Officer (VSO)</p>



	certification.
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b) Identify your approach to providing security guard services for commercial and/or municipal government. Include details on type of buildings/locations managed (i.e. courthouses, public meetings/event, healthcare facilities, libraries, etc.). (Maximum of 5 Points based on quality of response)

We understand the complexity of maintaining compliance with rules and regulations while providing the required security services, considering the need for qualified, commissioned officers. **G4S/AUS Government Services provides security services to 300 municipal, state and Federal government clients across 500 individual sites nationwide, including single contracts covering up to 200 facilities.** While each client contract is unique in scope and size, typical facilities Allied Universal secures include:

- City Hall, County Courthouse Complex, State Capitol Complexes and Federal Facilities
- Courthouses
- City and County Agencies
- City and County Health facilities & Hospitals
- County Juvenile Assessment Centers
- City/County Water and Utilities
- Parking Facilities
- Data Centers
- City/County/Federal Child Care Centers
- Motor Vehicle and other Licensing Facilities
- Social Security and Human Services Centers

The Company provides both armed/unarmed services, provide vehicle and foot patrols, perform access control and CCTV/Security Operations Center staffing, Life/Fire Safety services, and all supervision and management of the programs.

Allied Universal has been in the business of providing armed and unarmed uniformed security services to public sector clients for 60 years. Today, the Company offers a wide range of armed and unarmed security services nationwide at government facilities to include:

<ul style="list-style-type: none">• Access Control• Alarm Response• Armed Protective Services• Canine Teams• Control Centers and CCTV Operations• Emergency/Alarm Response• Detecting, Reporting, Correcting Safety Hazards• Enforcing Policies/Procedures & State Laws• Escort Services	<ul style="list-style-type: none">• Fire Safety Officers• Guard Force Protection• Hazmat Responders• Internal/External Patrols• Patrol Services (Vehicle, Bike, Foot)• Recruiting and Providing Cleared Personnel• Security Technology Solutions• Terrorism Awareness Training• X-Ray, Magnetometer, Wand Device Operation
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Fast Facts about Allied Universal/G4S

- The largest security services company in North America.
 - More than 230,000 employees.
- Headquarters in Santa Ana, CA and Conshohocken, PA
 - Over \$7 billion in annual revenues
- Operations in the United States, Canada, U.S. Virgin Islands and Puerto Rico

Today, the Company offers a wide range of armed and unarmed security services nationwide at various municipal, state, and Federal facilities to include:

- Access Control
- Alarm Response
- Armed Protective Services
- Canine Teams
- Control Centers and CCTV Operations
- Emergency/Alarm Response
- Terrorism Awareness Training
- Enforcing Policies/Procedures and State Laws
- Recruiting and Providing Cleared Personnel
- Fire Safety Officers
- Guard Force Protection
- Hazmat Responders
- Internal/External Patrols
- Patrol Services (Vehicle, Bike, Foot)
- Escort Services
- Security Technology Solutions
- Detecting, Reporting, Correcting Safety Hazards
- X-Ray, Magnetometer, Wand Operations

Government Services Experience & Expertise

Allied Universal Government Services provides more than...

- 25,000,000 man-hours of armed and unarmed security services to Federal, state, and local governmental facilities nationwide annually
- 18,000 specially-trained Government Services contract security professionals
- 275 Federal, state, and local clients
- 750 government facilities; up to 200 locations under a single contract
- Subject Matter Experts
- City/County/Federal Child Care Centers
- Motor Vehicle and other Licensing Facilities
- Social Security and Human Services Centers

Government Services Memberships

- International Association of Chiefs of Police (IACP)
- National Sheriff's Association (NSA)
- National Institute of Government Procurement (NIGP).



SECURING THE LARGEST GOVERNMENT FACILITIES IN THE USA



Who We Serve

Allied Universal is recognized by our clients as the industry leader, specializing in force protection and access control to local, state and federal government facilities and agencies, including:

- Airports
- Business Improvement Districts
- City Administrative Services
- Consulates/Embassies
- Courts
- Federal, Civilian and Defense Contractors
- Federal Government Agencies
- International Financial Agencies
- Municipal, County and State Agencies
- Ports/Port Authorities
- Public Utilities
- Transportation/Transit Authorities



c) Describe your approach to providing contingent services and conduct surge operations, if required and potentially on short notice, to include additional site supervisors, project managers, armed and/or unarmed staff for contingency operations (i.e. new site assignments, additional shifts, natural or man-made events/disasters, heightened security threats). (Maximum of 5 Points based on quality of response) (Points Value: 15)

Broward County requires efficient, seamless, consistent processes to manage its security program. There can be no question as to the reliability of the behind-the-scenes operational support. While the face of your program is a team of high-quality security professionals, they - and you - need layers of support.

Our digital business strategy drives efficiency, communication, collaboration and effectiveness for the County. A comprehensive platform of technology and tools results in greater transparency and value.

Delivering Staff

Allied Universal has an established history of providing strong leadership support by its key personnel and has sufficient reserve personnel to draw upon within other branch offices whenever needed.

Our delivery model ensures that our local operational field staff has all of the resources it needs to be successful. Our local management team will work to continuously improve operations for Broward County.

Allied Universal/G4S, through our strong local and combined presence in the South Florida area, has extensive depth of resources to more than adequately perform the services required in the event of illness, accident, or other unforeseeable events of similar nature. We also have a large contingent of part-time personnel that can supplement the existing workforce. Through a combination of Allied Universal and G4S' large workforce, established a flex force, part-time personnel and cross-training we can support all of the County's staffing needs with very minimal overtime.

Approach to Ensure Personnel Availability at All Times

With over 10,000 security officers available in South Florida with 4,000 in Broward and 4,000 in Miami, we can quickly provide additional staff during emergencies or other unforeseeable events. In addition, we have established agreements in place to leverage our Allied Universal / G4S/AUS regional partners throughout Georgia and the entire Southeast. This staffing plan allows us to greatly expand our staffing capacity with highly trained and capable officers.

Allied Universal uses powerful search functions available within the WinTeam software to conduct advanced searches for officers that meet our criteria and this tool becomes invaluable in the event of emergencies. In the example shown we have queried by "experienced at this post" and "qualified to work at this post" which is filtered through our compliance codes in WinTeam. This capability ensures that we get qualified staff on short notice. It also has the advantage of telling you if they are already scheduled that officer for certain days and will not let you double book them so it eliminates the risks of creating scheduling errors during an emergency.

The first step in minimizing shortages is the cross-training of additional Allied Universal security officers, with the County's consent and approval, to maintain a flex force of additional officers,



supervisors and trainers who will be available to assist when additional staffing is required. These personnel will be available to support the program in the event of unexpected staffing requirements. Furthermore, these resources could be deployed to assist with quality assurance tasks and participate in regular drills. These officers are in complete compliance with all Broward County training and certification requirements and would routinely be worked into the schedule to ensure their program knowledge is current. This is not necessarily the same force identified as supporting the County in the event of a major disaster or incident. Rather this cadre will be local Allied Universal Officers in good standing who meet or exceed the County's requirements.

For more than 60 years, Allied Universal® clients have benefited from our technology-enabled security solutions, which continuously evolve based on client requirements. Examples include:

Accurate Invoicing and Scheduling: **WinTeam**, our integrated system for payroll, invoicing, billing and compliance ensures accuracy, time savings and value - allowing you to focus on the bigger picture. This system also integrates scheduling and allows managers to access and revise the online database in real time, from any location - meeting your need for consistent security coverage.

Attendance Tracking: Our automated time collection system, optimizes efficiency, ensures safety and consistently manages attendance at your site. Real-time staffing records and supervisor notifications ensure uninterrupted coverage.

Selection and Staffing: our employee recruiting, screening and staffing program, ensures that Broward County's security program is quickly staffed with carefully selected security professionals who meet your specific requirements -- from special skills to security clearances. Candidate experience and preferences are also evaluated to ensure a good match for the position and your location. You will only be presented with qualified candidates who are a good fit for your environment.

Predictive Index: As part of the initial application process, an applicant is required to complete an online aptitude assessment test. This test measures the applicant's propensity to be successful in the field of security, assessing freedom from drug and alcohol use, courtesy, emotional maturity, conscientiousness, trustworthiness, job commitment and safety.

Electronic Monitoring and Electronic Software: **HELIUS®** is our proprietary, all-encompassing and adaptable workforce management solution. With prescriptive analytics driving action, HELIUS transforms insight into safety and security ROI.

Communication and Collaboration: Broward County will experience a high level of transparency and peace of mind knowing critical operational information is readily available to both you and your security team.

- eHub provides you with online access to schedules, inspection reports, and payment information; and the ability to order extra coverage. In addition, Allied Universal® employees can access their schedules and paychecks online via Smartphones and tablets.

Learning and Development: Well-trained, engaged and prepared security teams are an asset to Broward County. Our comprehensive approach to learning and development delivers training opportunities in a variety of forms and supports the need for continuous security training.



Quality Assurance: We listen to your needs, track your outcomes and look for opportunities to exceed your expectations.

- Allied Universal® Voice, our voice of customer program, monitors your experience, elicits your feedback through online surveys and tracks our performance. Our employees are also surveyed to gather their input and suggestions. Feedback is critical and continuous improvements and evolving solutions result when you and your security professionals' voices are heard.

Safety and Risk Mitigation: Our continuous focus on safety is supported by Allied Universal® Risk Knowledge which manages online OSHA incident tracking, record keeping and incident investigation.

Security Program Technology: Today's security professionals are technologically savvy. From monitoring CCTV, to tracking and controlling visitor access, reporting incidents digitally in real time and locating potential threats, our security professionals utilize technology to provide our clients with safe and secure environments. In addition to our proprietary solutions, our carefully vetted, best-in-class strategic partners offer supplemental solutions to address your additional needs.

eHub

eHub, our secure client portal open 24/7, creates seamless collaboration and information sharing to help increase productivity for BROWARD COUNTY and enhance compliance. eHub is available to® clients at no charge and offers many benefits.

Instant Account Access

- ✓ Always know your payment status
- ✓ Review invoices 24/7/365
- ✓ View past invoices for last 18 months
- ✓ Print, save or export invoices
- ✓ View billing/payment information by time/location
- ✓ Access to past data for planning/budgeting
- ✓ Save paper and reduce waste

All of the information you need at your fingertips.

Personnel Scheduling Made Easy

- ✓ View regular posts, extra and scheduled coverage, export and print schedules
- ✓ Real-time knowledge of which security professionals are scheduled on-site
- ✓ See your coverage levels at any time
- ✓ Review turnover and compliance information, as well as employee rosters

Ordering Made Easy

- ✓ Request temporary or additional coverage, any time of day
- ✓ Receive order confirmation and see order status
- ✓ Your Allied Universal manager is automatically notified

Quality Assurance

- ✓ Sort and search for specific security inspections in real-time
- ✓ View photos, notes and quality scores within each inspection

Compliance

Training records tracked in real-time to ensure security professionals are trained appropriately and in compliance with your need.

Allied Universal Security Personnel Access

When employees have the information they need, they can be 100% focused on your security.

- Review schedules
- Update personnel contact information
- Read job/site specific information
- Access pay stubs
- View pay stubs and schedules on smartphones with eHub app

Broward County Various County Facilities

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BidSync

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HELIAUS® - THE POWER OF INSIGHT INTO ACTION™

HELIAUS®, our proprietary platform, is the smart technology of tomorrow that places insight into the hands of your security professionals to better protect your people, brand, and assets. Leveraging a sophisticated Artificial Intelligence (AI) engine that uses powerful algorithms to generate risk-adverse recommendations, HELIAUS® is a fundamental shift in integrated security solutions. It's not just a tour or incident management system, HELIAUS® is a comprehensive workforce management solution with AI technology at its core. With HELIAUS® at the center of your security operations, your security professionals are always connected and engaged, situationally informed, and armed with the right recommendations to effectively create safer, more secure environments. HELIAUS® allows us to monitor each airport post in real-time, communicate events and Stop Lists and capture incidents through video and real-time photos.

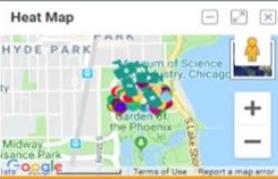
HELIAUS® - Technology Platform

HELIAUS® functions as a comprehensive workforce management solution through **instant post orders, post checks, incident reporting, GPS tracking, visitor logging, Stop Lists** and more. Every aspect can be tailored to your security program based on vertical market, location, business model and even each site's specific needs.



AI (Artificial Intelligence)-Powered Prescriptive Post Order Management, Reporting & Tracking

HELIAUS® consists of two parts - HELIAUS Mobile and HELIAUS portal. HELIAUS mobile is a device we equip our security professionals with that allows them share information and acts as a virtual coach as they go throughout their day. HELIAUS portal allows our clients to understand in real time what's going on at your site and look back in history to understand trends and develop future insights.

HELIAUS® VALUE	<ul style="list-style-type: none"> • Powerful insights • Spot safety & security trends quickly • AI-powered dynamic tours 	<ul style="list-style-type: none"> • Configurable workflows & tours • Return on investment & quantitative value
<div style="background-color: #f4a460; color: white; text-align: center; padding: 5px;"> KEY FEATURES </div> <div style="display: flex; justify-content: space-around; padding: 10px;"> <div> <ul style="list-style-type: none"> • Instant Post Orders • Incident Reporting </div> <div> <ul style="list-style-type: none"> • Real Time Reports • Visitor/Vehicle Logging </div> <div> <ul style="list-style-type: none"> • GPS Tracking • And Much More </div> </div> <div style="display: flex; justify-content: space-around; margin-top: 10px;"> <div style="text-align: center;">  <p>WHO / WHERE</p>  </div> <div style="text-align: center;">  <p>WHEN</p>  </div> <div style="text-align: center;">  <p>WHAT</p>  </div> </div> <div style="text-align: center; margin-top: 10px;"> <p>FULLY CUSTOMIZABLE</p> <ul style="list-style-type: none"> • Vertical market • Location • Business model • Site specific needs </div>		



Powerful Insights

Broward County and your security management team can quickly and easily access this data on the HELIAUS® portal through real-time reports via customizable widgets. Every bit of data that your security professionals capture is accompanied by time-stamps and GPS location tags. This constant communication gives you a real time analysis of the who, what, when, and where of everything that is going on at your site.

Customizable Dashboards and Reporting

The HELIAUS® online portal, accessible by AUS management as well as BROWARD COUNTY representatives, is the most powerful security intelligence management dashboard available in the industry. With your configurable and detailed dashboard, your representatives can quickly and easily access all of your data in one place creating one security ecosystem for your site. Widgets available for your dashboards include:

- Tour results
- Incidents
- Officer tracking
- Activity heat maps
- Training and certification compliance
- Post orders
- Business intelligence



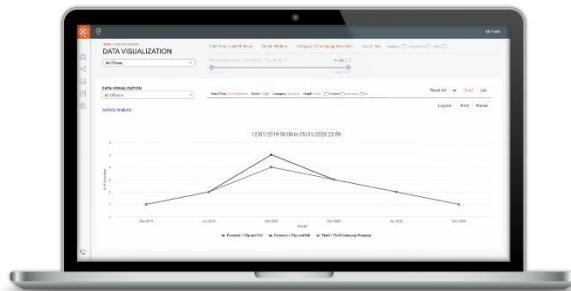
HELIAUS® allows for scheduled and on-demand reporting via text or email, giving you total control of the information. In addition, we can set up key alerts tied to specific types of reports. For example, if a security professional notices an incident while on duty, they can fill out a customized report through our system that will notify key points of contact in real time for resolution.

Quickly Identify Safety and Security Trends

HELIAUS® has contributed to incident reductions, cost savings, efficiency increases, and peace-of-mind for industry-leading organizations.

Regardless of site number, size, or specific events, the HELIAUS® platform has connected security programs with proven ROI. The HELIAUS dashboard will allow you to view historical trends upon demand which is customizable by date, category, and location.

This insight provides you with a full view of the who, what, where, and when incidents are occurring allowing you to adjust your resources and response as needed through the HELIAUS® tour and workflow applications.





BENEFITS OF HELIAUS®

Reduced Downtime

- Increased operations efficiency
- Facility readiness

Reduced Crime

- Information & employee safety
- Reduced lawsuit liability

Reduced Accidents

- Reduced workers compensations claims
- Reduced compliance fines & insurance
- Reduced risk factors

Reduced Loss

- Reduced replacement costs
- Reduced loss of service liability

Reduced Policy Violations

- Reduced code enforcement fines
- Generate revenue

Configurable Tours and Workflows

While security professionals are pushing data to the online portal, they are receiving post order instructions in real time. Through HELIAUS®, we can program custom workflows to virtually coach security professionals when they scan an NFC tag, approach a beacon, or enter a specified GPS zone. Tasks assigned to areas can include: following checklists, taking videos or photos, sending the client an email or text message, answering follow-up questions and more.

Tour Routing

HELIUS® allows for the programming of tours based on each site location. Tour schedules determine which zones security professionals should visit, what activities should be performed in each zone, and when each zone should be visited. The progress of these tours is tracked in real-time through the portal along with any data security professionals capture along the route. If a tour is missed, our security teams are immediately alerted to correct the issue.

Floor 1 Tour						
Status	Incomplete	Security Officers				
Scheduled Start	2019-09-06 07:00:00	Scheduled End	2019-09-06 09:00:00			
Actual Start	2019-09-06 07:08:10	Actual End	2019-09-06 08:56:10			
% Required	90%	Total Zones	9			
Duration	1 hrs 48 mins 0 secs	Zones Missed	8			
Zones Visited	1					

Map showing tour route: Main, Art Revealed, Museum of Science and Industry, Chicago, Baby chick Hatchery, Spacing, Fast Forward, Out of the Vault.

Filter by: Show: All Zones Zones Visited Zones Not Visited

Date & Time	Officer	Zone	Locator Type	Workflow
2 Zone Not Visited		Administration > Floor - 1 > Loading Dock	GPS	Not Submitted
3 Zone Not Visited		Administration > Floor - 1 > Administration East Entrance	GPS	Not Submitted
4 Zone Not Visited		Administration > Floor - 1 > Administration West Entrance	GPS	Not Submitted
5 Zone Not Visited		Administration > Floor - 1 > Administration South Entrance	GPS	Not Submitted
6 Zone Not Visited		Administration > Floor - 1 > Administration North Exterior Door	NFC	Not Submitted
7 Zone Not Visited		Administration > Floor - 1 > Administration North Door	GPS	Not Submitted
8 Zone Not Visited		Administration > Floor - 1 > Administration indoor office	Beacon	Not Submitted
9 Zone Not Visited		Administration > Floor - 1 > FE Administration	NFC	Not Submitted

HELIUS® allows for two types of tour routes - pre-programmed static tours defined by the security management team, and dynamic tours generated based on AI recommendations.

AI-Powered Dynamic Tours

With dynamic tours, our AI engine collects and analyzes data to find trends and potential deficiencies to correct. These recommendations then become actionable by putting your security professional in the right place at the right time to help drive prescriptive post orders and better outcomes for your site. Recommendations, generated by HELIAUS, improve your security team's decision making and create efficiencies that reduce the frequency and impact of incidents. The math is simple. Fewer incidents equals savings for your business.

Return on Investment (ROI) / Quantitative Value / Proven Results

By delivering unprecedented situational awareness into the hands of your Security Professionals, their skills and training

Broward County Various County Facilities





are amplified, enhanced by the platform's data-driven intelligence. HELIAUS® has contributed to cost savings through incident prevention, efficiency increases, and peace-of-mind for industry-leading organizations. Regardless of the number of sites, size, or specific events, the HELIAUS® platform has connected security programs with proven ROI and added value, and can help do the same for BROWARD COUNTY.

Additional Mobile Capabilities

Outside of the tour and activity tracking functions of HELIAUS®, it also aids with:

- **Incident Reporting** - Your security team can create incident reports on the go, filling out key details by typing or simply speaking into their phone. Incident reports are categorized and can be accompanied by photos, videos and additional note
- **Event Reporting** - Similar to incident reporting, this feature allows security professionals to quickly and easily document activities such as maintenance issues, slip and fall hazards, suspicious activity and more while on the go.
- **Tasks and Messages** - You can send messages and assign tasks to security professionals while on duty. This feature keeps the security professional in the HELIAUS® app while allowing supervisors to communicate important information such as emergency notifications or special events.
- **Visitor and Vehicle Management** - Security professionals can check in or out anyone coming on or off your property. This configurable set up can collect a variety of information, scan identification, provide access badges, collecting license plate numbers, taking photos of visitors and vehicles, while cross checking individuals against our barred visitor application that utilizes facial recognition. This can help expedite check-in for your employees, contractors, and visitors.
- **Fire and Safety Inspections** - Equipping our security professionals with the Fire and Safety module ensures your fire extinguishers, AEDs, first aid kits, and more are fully functional and compliant with industry regulations. The module provides step-by step instructions, real-time documentation, and instant alerts if malfunctions or irregularities are identified
- **SOS** - This feature puts the security professional in immediate contact with 911 in case of emergencies. At the same time, HELIAUS® records an event for upload to the cloud and alerts other security professionals in the area of the emergency.
- **Temperature Screening / Occupancy Monitoring** - Our security professionals can screen anyone who comes onto your property utilizing HELIAUS® in a whole new way. With our newly added feature integrated into all devices, data such as temperature screenings can be collected to ensure only approved entry occurs. This feature can be customized to meet your needs with scripted questions and responses to ensure accurate compliance. HELIAUS® can also track pre-determined zone-based occupancy levels as people enter and exit your site.
- **Lost and Found** - HELIAUS® can track any lost or found items to include the reporting party's information, photos, and details of the lost or found item. This capability allows us to notify and verify property is returned to the rightful owner
- **Custom Forms** - HELIAUS® can quickly transform any site-specific forms to be completed and stored inside of HELIAUS®. Forms can include a variety of custom fields to ensure all of your required information is collected and properly stored electronically.

Robust Business Continuity Support



Allied Universal® is committed to ensuring that your business operations continue uninterrupted in the event of unexpected challenges that may impact your business. We've taken steps to ensure the integrity and operational readiness of our systems and procedures, so we can keep your security program up and running. Our core systems are hosted in a secure data center with multiple levels of redundancy. In addition, we've optimized our physical security measures, mission-critical system security practices, and resources to ensure maximum responsiveness and efficiency.

We're able to quickly and consistently meet your security services needs 24/7 and place qualified security professionals, as well as provide additional staff and management, as needed. Our local management focus and access to remote communications capabilities enables our security and support staff to operate from anywhere to ensure your business will continue as usual.

Emergency Preparedness

When you partner with Allied Universal®, you benefit from our track record of collaborative emergency response planning and participation, extensive resources, and proven best practices designed to help you effectively respond to emergencies of every kind.

We will work closely with you to implement meaningful emergency response protocols tailored to your needs and location—ensuring that security professionals and managers at your site are ready to respond quickly and efficiently.

With over 4,000 officers in the Broward area and 25,000 in Florida, Allied Universal® can provide you with unmatched support when you need us most. As your liaison to local law enforcement and emergency management agencies, professional organizations, and others, we are on the forefront of emergency preparedness, sharing information and proactively addressing emerging threats.



Preparedness Planning Scenarios

- Active Shooter/Armed Attacker
- Workplace Violence
- Evacuations/Shelter-in-place
- Medical Emergencies
- Bomb Threats
- Utility Outages
- Flooding
- Severe Weather
- Fires
- Elevator Entrapment
- Explosions
- Demonstrations
- Criminal Activity
- Pandemic/Contagious Disease
- Hazmat Spills



Measures we implement and coordinate with you may include:

Inspections: Unannounced inspections help ensure security teams are continuously aware and critical plans and protocols are top of mind. Inspectors and managers evaluate and test security professionals on their knowledge of how to react to a range of scenarios. Results are reported through the client services portal.

Tabletop Exercises: Through scenario-based sessions, interactive exercises strengthen decisive thinking and reinforce protocols to prepare security, facilities and management teams for emergencies.

Drills: Realistic demonstrations of emergency response bring plans to life and probe for areas of improvement.

Information and Resources: Our online Security Resource Center provides valuable awareness information to share with your organization, including alignment with top emergency preparedness experts to help take your planning to the next level.



Emergency Response

From natural disasters to acts of domestic terrorism, Broward County's need for a well-planned emergency response is critical to ensuring the safety of your people and the security of your business assets. Drawing upon our vast resources and proven emergency response expertise, Allied Universal® can react quickly to emergency and disaster situations of every size, and assist you with:

- Coordinating and directing emergency responders
- Activating emergency response plans
- Initiating communication systems
- Contacting local authorities
- Leading evacuations
- Establishing a communication center
- Directing media to a designated location
- Preventing access to damaged areas
- Securing the property even if your employees cannot reach the site
- Providing additional staff when needed



Your Go-To Emergency Response Resource

From our thoroughly trained security professionals and established response teams, to our 24/7 call center and educational and awareness resources, we are committed to helping you prepare and respond whenever needed.

Your Allied Universal® experts are experienced in dealing with emergencies, and will assist you in developing or revising your emergency response procedures, as well as conducting the necessary drills to develop an effective response plan designed to meet your needs.



2. Characteristics of Vendor and Staffing

Describe characteristics of Vendor and Staffing. Insert narrative to specifically address the following:

a) Provide total number of current security guard employees by Class II and Class III, Site Supervisor, and Project Managers (Security Staff), average seniority of current Security Staff. Explain how your organization can deliver staff weekly security guard hours (refer to Broward County Security Guard Annual and Weekly Hour & Equipment Estimates for Group 1, Group 2 and Group 3) to Broward County user agencies and locations (refer to Broward County Security Guard Locations) (Maximum of 5 Points based on quality of response)

Key Deliverables for Broward County User Agencies by Group			
Title	Group 1 - Facilities Management Division and Other Agencies	Group 2 - Library Division	Group 3 - Parks and Recreation Division
Class II	89 Estimated (adjusted as needed based on user agencies and locations)	40 Estimated (adjusted as needed based on user agencies and locations)	38 Estimated (adjusted as needed based on user agencies and locations)
Class III	61 estimated Number of Armed Officers with Florida State Gun License "G". (if required for a particular post) adjusted as needed based on user agencies and locations	Number of Armed Officers with Florida State Gun License "G". (if required for a particular post) adjusted as needed based on user agencies and locations	Number of Armed Officers with Florida State Gun License "G". (if required for a particular post) adjusted as needed based on user agencies and locations
Site Supervisors	6 estimated Site Supervisors and Shift Supervisors with Florida State License "D" for a minimum of two years adjusted as needed based on user agencies and locations	3 estimated Site Supervisors and Shift Supervisors with Florida State License "D" for a minimum of two years adjusted as needed based on user agencies and locations	3 estimated Site Supervisors and Shift Supervisors with Florida State License "D" for a minimum of two years adjusted as needed based on user agencies and locations
Project Manager	1 with Florida State License "MB" License or Class "D" License for a minimum of two years	1 with Florida State License "MB" License or Class "D" License for a minimum of two years	1 with Florida State License "MB" License or Class "D" License for a minimum of two years



EQUIPMENT ESTIMATES	<p>Six (6) electric Security Cart/Vehicles at start of contract and four (4) additional electric golf carts upon 60 calendar day notice.</p> <p>All-terrain bicycle 12 speed (Gears)</p> <p>Patrol Vehicles to be provided upon 30 calendar day notice and Patrol Bikes to be available upon 15 calendar day notice.</p>	<p>Electric Security Cart/Vehicles upon 60 calendar day notice, Patrol Vehicles upon 30 calendar day notice and Patrol Bikes upon 15 calendar day notice.</p> <p>All-terrain bicycle 12 speed (Gears)</p>	<p>Electric Security Cart/Vehicles upon 60 calendar day notice, Patrol Vehicles upon 30 calendar day notice and Patrol Bikes upon 15 calendar day notice.</p> <p>All-terrain bicycle 12 speed (Gears)</p>
TRAINING	<p>AUS specialized training in courthouse security, healthcare security, JCAHO, HIPPA, CIT, transit and other security topics. Training will be customized to meet the needs of each facility: judicial complexes, courthouses, municipal buildings with heavy public traffic and public meetings, health treatment facilities with daily and/or overnight residents (i.e. routine health care, substance abuse treatment centers, etc.), homeless shelters and animal control centers.</p> <p>All Broward County mandated training such as FEMA Active Shooter, AED/CPR Certification, Magnetometer Screening, Phishing Training, Cyber Security Awareness, Bayside Training, and/or Accommodations to the Using Agencies Operational and Facilities Policies for Disabled Persons.</p>	<p>AUS specialized training in library security and other security topics.</p> <p>All Broward County mandated training such as FEMA Active Shooter, AED/CPR Certification, Magnetometer Screening, Phishing Training, Cyber Security Awareness, Bayside Training, and/or Accommodations to the Using Agencies Operational and Facilities Policies for Disabled Persons.</p>	<p>AUS specialized training in park security and other security topics.</p> <p>All Broward County mandated training such as FEMA Active Shooter, AED/CPR Certification, Magnetometer Screening, Phishing Training, Cyber Security Awareness, Bayside Training, and/or Accommodations to the Using Agencies Operational and Facilities Policies for Disabled Persons.</p>



	Training, and/or Accommodations to the Using Agencies Operational and Facilities Policies for Disabled Persons.		
2021 Average seniority: 4.5 years (average based of time in service)			

b) Your approach for recruiting and retaining Security Staff. Include details on how salary increases, bonuses, and non-financial incentives are utilized. (Maximum of 4 Points based on quality of response)

Recruiting

Thanks to our broad-spectrum recruiting resources, stringent screening and hiring process, and reputation for attracting top-quality, career-minded professionals, we are able to quickly identify and place high-performing, best-fit security personnel for Broward County's unique environment and security programs. Some of the recruitment resources we use: jobs.aus.com; promotions and employee referrals; universities and schools; former military/reservists, veterans' organizations; police and fire department; job fairs and open houses; professional organizations; and strategic partnerships: AARP, International Association of Jewish Vocational Services, National Indian Council on the Aging and National Asian Pacific Center on Aging.



33,000+ VETERANS HIRED OVER THE LAST FIVE YEARS



Recruiting and Employing American Military Veterans Gold Medallion Award recipient

Streamlined Screening and Hiring with AU HireSmart®

Allied Universal® recruiters use AU HireSmart®—an end-to-end Artificial Intelligence (AI) recruiting solution, which provides a number of unique benefits designed to streamline the recruiting process to meet your placement needs quickly.



AU HireSmart® – End to End AI (Artificial Intelligence) Recruiting

Larger Pool of Qualified Candidates

Faster Time to Fill Positions

91% Increase in Completed Applications

92% Increase in Candidate Satisfaction

AU HireSmart® places top candidates in the right position and streamlines recruiting allowing managers to focus on your account: 1) handling day-to-day issues, 2) reducing turnover, and 3) meeting your needs.

ENGAGE

Available 24x7 across multiple channels. Deploys on all talent acquisition channels.

SCREEN

Targeted screening via conversational AI. Improved candidate communication.

SCHEDULE & ASSESS

Top candidates “fast-tracked” through video assessment. Two paths for candidates to ensure best selection.

RETAIN

Commitment
New hire check-ins. Better fit. Improved retention.

Receive Actionable Insights

Collect/analyze applicant data to improve application and recruiting processes.

25,000 Question Test in a 15 Minute Video Interview

AU HireSmart® translates candidate video screening tests into actionable data that accurately predicts a candidate's aptitude for any given role. These videos measure emotional expression, tone, language patterns and word choice to determine a candidate's fit for the position. improves the quality of services we provide while decreasing security professional turnover by matching candidates with the jobs most suited to them.

Retention

Our strong retention program translates into one of the lowest turnover rates in the security services industry. As a result, our security professionals for Broward County are on board for the long term and are a reliable presence at your site.

Many of our retention efforts, best illustrated through incentive and recognition programs, are designed to keep employees energized and engaged. And thanks to our rigorous screening process, comprehensive training, and decentralized management and support system, you can be assured that our security professionals are highly skilled, motivated, and committed to delivering exceptional service.

With unemployment rates at record low levels Allied Universal has developed many innovative programs to reduce turnover as shown in our Incentives and Recognition programs provided below. A great retention

Employee Quotes Through Allied Universal Voice

“It has been a wonderful experience working at Allied Universal. They are the best security company I've worked for with excellent staff and good team leadership.”

“The team at our site is great...we know what's expected of us. There is a lot of personal pride in what we do and it creates an atmosphere of going beyond our company's, client's and the public's expectations.”

“I have worked extensively for three security companies over the past ten years. While the others were good, Allied Universal is a notch above. I enjoy coming to work. Thanks!”

Broward County Various County Facilities



program means security professionals for Broward County are on board for the long term and are a reliable presence at your site.

The elements of staffing stability are complex and interwoven, and include adequate wages and benefits, proper hiring, competent supervision, comprehensive training, employee recognition and incentives, opportunities for advancement and on-going performance evaluations. Allied Universal is proud to have among the lowest turnover rates in the security services industry.

Many of our retention efforts are best illustrated through our incentive and recognition programs, described elsewhere in our proposal. Additionally, each of our management systems and solutions has elements designed to positively impact retention.

- Our screening process tests for an applicant's predisposition to remain with an employer.
- Personalized recruiting approach and profiling by position.
- Potential employees are sent to the site to ensure interest prior to placement.
- Our 30 day New Hire Survey checks with new hires to assure they have been onboarded to their satisfaction.
- Refresher training enhances and reinforces earlier learning.
- Our computerized scheduling system helps avoid assigning shifts that are too long and/or too close together.
- Security Voice, our 24-hour security professional hotline, ensures an open line of communication and prompt attention to any security professional need or question.
- Our management teams are trained and coached on human resource tactics that further promote employee retention.
- Decentralized management allows our senior staff to be actively involved with, and easily accessible to, our security professionals.



Incentives and Recognition



Security Professional of the Month, Quarter and Year Awards

Recognize and reward security professionals for exceptional, outstanding and heroic performances of duty.



President Leadership Award

Recognition of site supervisors for their contributions in leadership, communication, management and team development skills.



Account Manager of the Year & Support Person of the Year

Winners receive a cash award.



On the Spot Awards

Recognizes employees for actions that go above and beyond our already high standards of quality.



Length of Service/Tenure Awards

Recognizes and rewards employees for period of continuous, loyal service at their 1, 3, 5, 10, 15, 20 and 25 year anniversaries.



Quality Enhancement Ideas (QEIs)

Employees can fill out a QEI form when they have an idea to improve a process. If the idea is implemented successfully, a cash award is available.



Partners in Employment (PIE)

Security Professional Referral Program incentivizes security professionals to recommend phenomenal candidates to join their ranks. Security professionals can receive a bonus of \$1000, \$1500 or \$2000 for qualified referrals.



Partners In Growth

Referral bonus program.



Personal and Professional Development

A myriad of development resources including online courses, reading lists, a library of resources at branch/corporate training offices, and coaching from supervisors.



c) Provide current salary ranges for Class II (regular and overtime), Class III (regular and overtime), Site Supervisors, and Project Managers. Explain how your salary ranges are competitive in the marketplace. (Maximum of 4 Points based on quality of response)

Current Salary Ranges		
Title	Regular	Overtime
Class II	\$13.61 + \$3.44 Healthcare Benefits = \$17.05	\$20.55
Class III	\$14.20	\$14.20 x 1.5
Site Supervisors	\$14.72	\$14.72 x 1.5
Project Manager	\$28.50	\$28.50 x 1.5

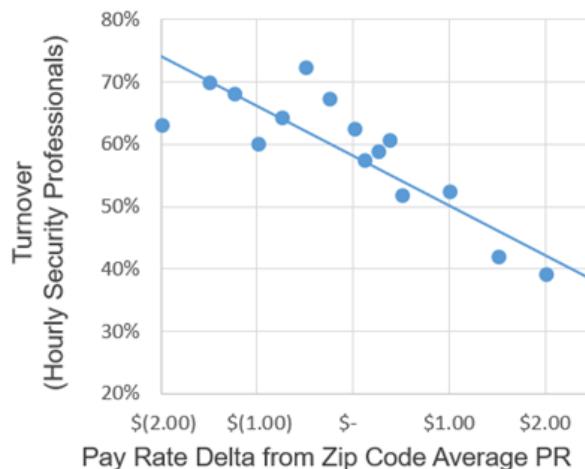
Ensuring Competitive Security Professional Wages in the Marketplace

Key to hiring and retaining the caliber of security professionals you need is to offer the right wage. Unfortunately, some security providers jeopardize quality by driving down the employee wage rate, leaving you with a lower cost, but also lower quality security personnel.

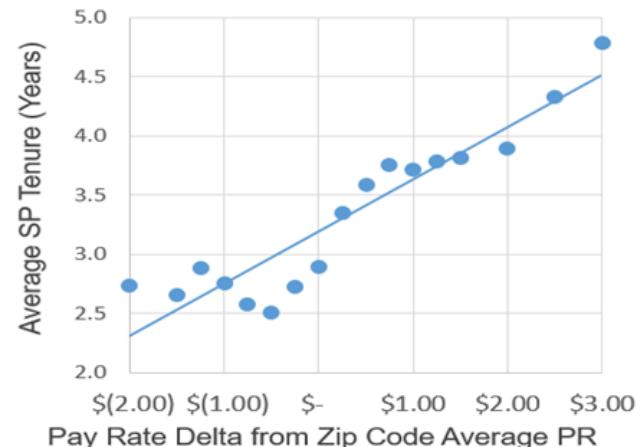
Allied Universal® stays on top of employment, workplace, and wage trends in order to develop appropriate wage and benefit benchmarks for the security personnel who will be assigned to you. We conduct an annual wage analysis that leverages information from government agencies, job postings, industry sources, and our own data—to determine optimum wage levels based on geographical market, industry, and position. Additionally, we've performed a number of studies to evaluate the impact pay rates have on hiring and retaining quality security professionals. The results undeniably show that wage and quality of work go hand in hand.



As pay rates increase, turnover drops¹



Higher pay rates attract & retain more experienced Security Professionals¹

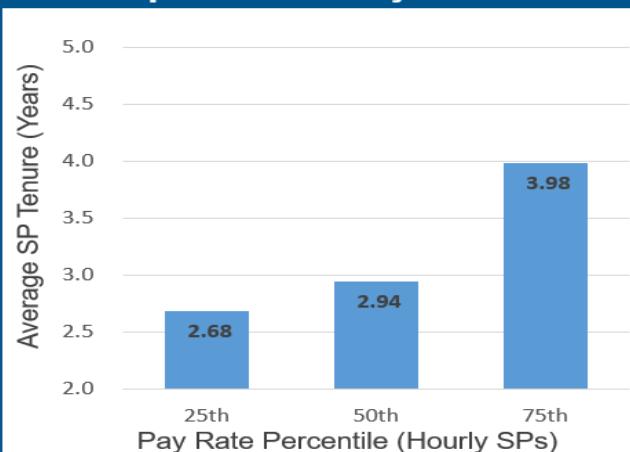


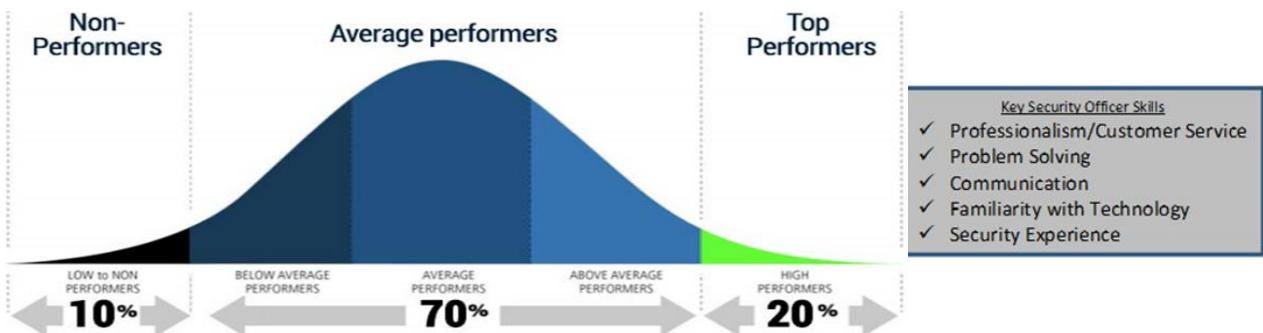
As wages increase, turnover is reduced. By reducing turnover, your team is more knowledge about your facility and security operations. This leads to longer tenured employees that can easily navigate their careers, backfill higher positions in the future and keep experienced management in charge of your account.

Wage Analysis

A fair wage equates to better quality, better engagement and better retention. When it comes to security services, only high-quality personnel can help you maintain a safe and secure environment, build confidence in your stakeholders and protect your brand. We utilize the Occupational Employment Statistics Survey from the Bureau of Labor Statistics, Department of Labor, to benchmark wages in an area.

Higher pay rates lead to longer standing & more experienced Security Professionals²





Wage Rate	Officer Quality/ Percentile	Key Skills- out of 5	Staffing Level	Turnover	Overall Program Quality	Management Focus
\$16.55	Top Tier- 90th	4 or 5	Always Full	<15%	Outstanding	Adding Value to the customer
\$14.09	Quality- 75th	3 or 4	Usually Full	15%-30%	Strong	
\$11.95	Less Dedicated- 50th	2 or 3	Usually Partial	30%-45%	Average	Maintaining Program
\$10.39	Little Dedication- 25th	1 or 2	Always Partial	45%-85%	Poor	
\$9.49	Unqualified- 10th	0 or 1	Incomplete	100%-300%	Unmanageable	Staffing and New Hire Training

Staffing Levels

Full- No Open Positions. Very consistent and reliable. High officer morale.

Partial- Open Positions (10-25% open), schedule back filled with OT and "Flex" officers. Decreased reliability and consistency. Officer fatigue becomes a concern.

Incomplete- Many open positions (50% open), significant OT, posts left unfilled. No consistency or reliability. Significant officer fatigue.



Over **73%** of our managerial positions are filled from internal promotions

90th

- Top Tier Officer - Career Focused
- Lowest Turnover (<15% avg)
- Comparable to other high-end security locations

75th

- Reliable Officer - Career Minded
- Minimal Turnover (15%-30% avg)
- Comparable Positions: High-end Retail and Hospitality

50th

- Dedicated Officer - Potential Job Hopper
- Moderate Turnover (30%-45% avg)
- Comparable Positions: Labor, entry-level manufacturing, high-end fast food (Chick-Fil-A/Starbucks)

25th

- No Dedication - Leave for any increase
- High Turnover (45%-85% avg)
- Comparable Positions: Low end fast food (McDonalds, Taco Bell)

10th

- Unqualified- Difficulty meeting education, criminal and drug screening requirements
- Constant Turnover (100%-300% avg)
- Comparable Positions: Temporary Labor



d) Provide 2018, 2019 and 2020 annual Security Staff employee retention percentage rate (# of employees with one year or more of service divided by total number of employees at the start of measurement period X 100). (Maximum of 3 Points based on quality of response)

Security Staff Employee Retention			
	Average Headcount	Total Annual Hours	Retention Rate
2018	130.4	265,207	34%
2019	152.2	303,603	42%
2020	153.8	307,621	28%

e) Provide Vendor's processes to manage callouts and to determine relief factor. (Maximum of 1 Point based on quality of response)

Whether it's a callout, emergency, natural disaster, or even a corporate outing, special event, or other well-attended function, sometimes you may require additional coverage right away to supplement your regular security team. With more 300,000 experienced security professionals across North America, Allied Universal® is **There for you®**. We have the people, resources, and localized expertise to provide the supplemental security support you need at a moment's notice.

When and if call-offs or open-shifts arise during normal business hours, Broward's existing Account Manager or our 24 Hour Allied Universal Support Center, will be able to get on our Wide-Area-Network (WAN) to review our on-line scheduling program and make the appropriate scheduling changes to ensure un-interrupted coverage. Once in Allied Universal's proprietary network, the Account Manager or our Support Center will go into our WinTeam scheduling software, to access schedules, and determine who else is available, trained and qualified to fill in, the open-shift. If we cannot back-fill the open-shift immediately, due to short notice, Allied Universal may have an officer at the site, hold over for up to 12-hours. This overtime WOULD NOT BE Billed to Broward County. In the event that the conditions won't allow an officer to hold over, Allied Universal will:



1. **Employ Utility Specialists** who are licensed and trained at multiple sites and are paid a higher wage to be "on call" in the event that a regularly scheduled officer is on vacation, is sick, there is an emergency, or any other situation where a replacement officer is needed. All Rovers will be trained at the highest levels of Allied Universal's security professional training.
2. **Allied Universal cross-trains officers** from other locations and if needed other similar client sites. At this time, the managers meet once a week to look at staffing concerns to ensure that



those officers that may be available to work extra shifts can provide the needed coverage. The Rovers main duties are to provide backup for vacations, sick days, personal days and special events requiring a knowledgeable and site-trained officer. The Rovers can also provide for the coverage of all move jobs, open shifts, personal days, vacations, call-offs and early dismissals.

3. **If needed, we will call our supervisors and/or managers** to go to the site immediately. These personnel have been trained at the client locations, work closely with the security professionals in the field, and are familiar with the duties and responsibilities of the posts.

We make it easy for you to request supplemental coverage when you need it. Simply contact your Allied Universal® manager directly or use the extra coverage feature in the eHUB client portal to submit a request electronically. We'll work with you to assess the number of staff and the supervision needed and fulfill your requirements with cross-trained flex and part-time security professionals and managers who are ready when you need them.

You'll experience the same consistently high level of service, training, and supervision with your emergency or temporary staff that you'll receive from permanent Allied Universal® security professionals. At each step, we'll communicate with you to ensure your extra coverage request is fulfilled, and services are delivered as promised. Some of the extra coverage requests Allied Universal® responds to include:

TYPES OF EXTRA COVERAGE



Emergencies
Strike Coverage
Retail/Mall Events



VIP Events
Award Ceremonies
Corporate Outings



Power Outages
Protests
CEO Speeches



Exhibits
Dignitary/Celebrity Events
Constructions

Whether your extra coverage needs are for an advanced long-term project or a small, short notice request, Allied Universal® has the resources and is ready to respond!

f) Provide 2018, 2019 and 2020 relief factor as a percentage used to determine coverage to maintain coverage/service levels. (Maximum of 1 Point based on quality of response)
(Points Value: 18)

Security Staff Relief Factor			
	Average Headcount	Total Annual Hours	Relief Factor
2018	130.4	265,207	1.5 FTE per post



2019	152.2	303,603	1.7 FTE per post
2020	153.8	307,621	1.7 FTE per post

3. Project Approach

Describe the prime vendor's approach to providing security services utilizing in-house and subcontractor staff, in the event that a subcontractor is needed to fulfill contract requirements (see Minimum Eligibility Requirements listed in Special Instructions, for subcontractor experience requirements). Insert a management plan describing your understanding of the criteria detailed in the Specifications and Requirements and approach for administering the Contract and specifically address the following:

With our formal program, **Allied Universal | Supplier Diversity**, you will have peace of mind knowing that Allied Universal is collaborating with you to ensure second-tier diverse spend amounts are accurate and in support of your own diversity goals. As corporate members of the Minority Supplier Development Council and the Women Business Enterprise Council, we subscribe to their practices and certification processes. We have an industry leading supplier diversity program.

Our Supplier Diversity program includes:

- *Integrating supplier diversity plans with sourcing processes and strategies to broaden the inclusion of diverse business enterprises in our daily purchasing decisions for services and commodities.*
- *Proactive outreach to diverse businesses through diverse development organizations and procurement events, and assistance with understanding the various governmental registration requirements.*
- *Collaborating with clients to ensure second-tier diverse spend amounts are accurate and in support of their own corporate diversity goals.*
- *Educating and training to help both internal purchase decision makers and suppliers understand our supplier diversity strategy and commitment.*
- *Monitoring our progress and ensuring alignment with our overall diversity strategy.*
- *Allied Universal's mentor program which develops suppliers through education, advice, counseling, business opportunities, business development, technology support and more.*

-Allied Universal Supplier Diversity Policy

Our subcontracting Supplier Diversity Program allows us the flexibility of working with multiple subcontractors while maintaining our uniformity through training, uniform consistency, and integrated management. Our internal operational policies provide a single point of contact for the client and allows us to easily generate financial reports for client's record keeping and audit requirements.

Furthermore, as can be seen in our Supplier Diversity Program, our executive team understands the challenges that small businesses face from firsthand experience and have implemented



specific benefits to working with Allied Universal as a preferred subcontractor. These benefits include:

- **FINANCIAL SUPPORT** – It is Allied Universal's policy to pay sub-contractors every two weeks regardless of when Allied Universal is paid by the client. This is important in a business where cash flow is critical, especially for a small business with limited resources. By implementing this practice, sub-contractors don't need to tap limited credit to ensure availability of the funds needed to make payroll, or other expenses.

UNIFORMS & EQUIPMENT – During transition, Allied Universal coordinates with sub-contractors on procurement of equipment and uniforms in order to leverage our large volume purchasing power. This results in lower costs to subcontractors, ensures similarity across the across the contract and allows for commonality of maintenance, training, etc.

REPORTING, INVOICING, TRAINING – Due to the scale and scope of this contract, as well as many of the unique aspects of the County's business processes which we have learned through our long service, Allied Universal will work closely with the sub-contractors on these important compliance items. Allied Universal will ensure that each sub-contractors timekeeping, reporting and relevant compliance factors are properly set up, and that all aspects of the compliance requirements are understood, measured, and reported in a timely and accurate manner.

TRAINING - Joint Firearms training to ensure consistent level of quality and compliance (AUS, CBE Sub-contractor)

Site Specific Training – Some aspects of the contract require County provided training. Allied Universal will coordinate all scheduling for joint participation by officers and staff (as appropriate) to limit the burden on the County of having to conduct multiple sessions.

Customer Service Training – to ensure consistency of experience for the County staff, visitors and general public.

SCHEDULING - Assignments will be made based on several factors including; experience & skills, post requirements, concentration/convenience of Hours per Week/Location & Concentration of posts, etc.

COUNTY PROCEDURES AND PROCESSES - Special attention given to CBE partners due to limited experience working with the County to include, invoicing, Special Request for Service processes.

CBE/SBE SUBCONTRACTOR TRANSITION PLAN

Details of our proposed transition plan are provided the applicable section of the proposal. However, below are some specifics related to the role our sub-contractors play in the transition as well as issues unique to the prime/partner relationship which will be addressed during transition.

The first stage of the transition is actually complete as it relates to the sub-contractors. Those include:

- CONTRACT TERMS
- PRICING
- POST/DUTY ASSIGNMENTS

Upon contract award, both sub-contractors will be full participants in the transition process. Management as well as officers of the CBE will be fully integrated into the planning, recruiting, training, and other key aspects of transition. Recognizing that each firm has brings different



experience to the project, some aspects will include both, while special attention may be paid to one over another based on identified gaps. In general, the areas below represent those areas of the transition plan that deserves special attention as it relates to the prime/partner relationship.

We manage the contract to ensure that our CBE partner meets or exceeds all percentage goal requirements.

Allied Universal handles thousands of extra coverage and temporary coverage requests each year. In 2014 alone, we provided over 6 million hours of extra coverage to clients throughout the United States.

a) Your general understanding of the Specifications and Requirements including your understanding of any of the articles of the General Conditions you deem critical to the operations and management of the project. Include a description on how all designated posts are covered at all times, your approach to handling high volume screening situations, incidents of equipment failure, crowd control, and difficult patrons. (Maximum of 7 Points based on quality of response)

Critical Operations and Management

Post Coverage

When and if call-offs or open-shifts arise during normal business hours, the County's assigned Account Manager or our 24 Hour Allied Universal Support Center, will be able to get on our Wide-Area-Network (WAN) to review our on-line scheduling program and make the appropriate scheduling changes to ensure un-interrupted coverage.

Once in Allied Universal's proprietary network, the Account Manager or our Support Center will go into our WinTeam scheduling software, to access schedules, and determine who else is available, trained and qualified to fill in, the open-shift.

If we cannot back-fill the open-shift immediately, due to short notice, Allied Universal may have an officer at the site, hold over for up to 12-hours. This overtime WOULD NOT BE Billed to the County. In the event that the conditions won't allow an officer to hold over, Allied Universal will:

1. **Employ Utility Specialists** who are licensed and trained at multiple sites and are paid a higher wage to be "on call" in the event that a regularly scheduled officer is on vacation, is sick, there is an emergency, or any other situation where a replacement officer is needed. All Rovers will be trained at the highest levels of Allied Universal's security professional training.
2. **Allied Universal cross-trains officers** from other locations and if needed other similar client sites. At this time, the managers meet once a week to look at staffing concerns to ensure that those officers that may be available to work extra shifts can provide the needed coverage. The Rovers main duties are to provide backup for vacations, sick days, personal days and special events requiring a knowledgeable and site-trained officer. The Rovers can also provide for the coverage of all move jobs, open shifts, personal days, vacations, call-offs and early dismissals.
3. **If needed, we will call our supervisors and/or managers** to go to the site immediately. These personnel have been trained at the client locations, work closely with the security professionals in the field, and are familiar with the duties and responsibilities of the posts.



Our methods of providing security professional services have proven successful time and time again company-wide. We are flexible and will work with you to continually define the security needs at your sites and will identify new ways of increasing the effectiveness of the program and the value of our services to the County.

State of Florida Pre-assignment Training

Subject	Lesson Plan
Introduction	G4S Orientation & Training Overview
Florida Law	Private Investigative Security & Repossession Activities, Schools; Fla. Admin. Code R. 5N-1 Private Investigative, Private Security & Repossession Services; FLA. STAT. § 493 Legal Issues & Liability Courtroom Procedures
Life Safety	Basic Emergency First Aid Emergency Procedures Fire Detection, Suppression & Life Safety EMS Safety First Aid, CPR & AED Training & Certification
Physical Security	Access Control Patrol Techniques Observation Techniques & Report Writing Interviewing Techniques Crime and Accident Prevention Techniques & Practices Crime & Accident Scene Protection Terrorism Awareness (I & II) Fundamentals of Personal Security Traffic Direction Crowd Control Special Problems for Security
Interpersonal Relations	Customer Service at This Worksite Handling Hostility & Crisis Intervention Ethics and Professional Conduct Public Relations Americans with Disabilities Act Interpersonal Communications Professional Communications
Course Assessment	Instructor Assessment Coursework and Final Exam

State of Florida Armed Security Officer Training

G4S/AUS ensures our armed security officers assigned to County locations meet all requirements set forth by the State of Florida, including:



- Possess a current Class "D" security license issued by the State of Florida
- Successful completion of 28-hours of classroom training and range qualification, led by a Florida licensed Class "K" firearms instructor
- Armed officers shall have and maintain a current and valid Class "G" security license issued by the State of Florida
- Successful completion of four-hours of range recertification annually

High Volume Screener Training

- **Security Checkpoint Training Course** – this course details the process for screening people and their belongings. The officer will learn how to use detection equipment such as X-ray machines, hand-held metal detectors, and walk-through metal detectors. This course teaches the officers how to physically search people and belongings. Unit exams and a comprehensive final exam test officer understanding of course material, and provides review materials automatically if an officer fails a test. The course focuses on high volume screening in order to expedite visitor flow while maintaining vigilance in the screening process. In the event of an x-ray machine breakdown visitors are routed to another machine while still maintaining the integrity of the process.
- **X-ray Interpretation Training** – this course allows officers to improve their X-ray interpretation skills, they learn the fundamentals of X-ray screening and interpretation. Officers are exposed to a wide variety of X-ray images and have to analyze it to determine if it contains any threats. They improve their skills by advancing through three levels of difficulty based on image complexity and orientation of the threat. Application of various image adjustment features such as zoom, color, inorganic strip, organic strip, black and white, and inverse are used to modify the image. A sophisticated algorithm monitors and tracks actions and decisions made for each image. Subsequent sessions are tailored to test weakness areas.



b) Identify the types of work you intend to perform with your own forces and how you have engaged subcontractors for a minimum of three years. Provide 1) a list of employees demonstrating your capability to perform the work; 2) evidence on past projects of your ability to self-perform the work you intend to perform with in-house forces, and 3) evidence on past projects of your ability to engage and utilize subcontractors to perform work; (Maximum of 7 Points based on quality of response)

Allied Universal® and G4S are now combined to provide a leading security and facility services company, provides proactive security services and cutting-edge smart technology to deliver evolving, tailored solutions that allow clients to focus on their core business. With the backing of our global organization, our clients benefit from the advantages of working with an \$18 billion company and more than 800,000 employees as we offer efficient processes and systems that can perform the work for Broward County as an independent entity as evidenced throughout our proposal.

List of Employees Capable of Performing the Work for Broward County

Aaron Breedy	Custom Protection Officer	Frantz Nicolas	Custom Protection Officer
Akeem Montgomery	Upscale Security Officer(USO)	Freddie Douglas	Custom Protection Officer
Alberto Campos	Custom Protection Officer	Glenville Seaton	Custom Protection Officer
Alethea Windham	Custom Protection Officer	Gregory Vogel	Custom Protection Officer
Alexandr Kamnev	Upscale Security Officer(USO)	Gwendolyn Bright	Upscale Security Officer(USO)
Andrew Cunningham	Custom Protection Officer	Harold Buffong	Upscale Security Officer(USO)
Anniasha Gordon	Upscale Security Officer(USO)	Hugh Fletcher	Upscale Security Officer(USO)
Antonio Bryant	Upscale Security Officer(USO)	Isaiah Wynn	Custom Protection Officer
Ashteno Ellis	Upscale Security Officer(USO)	JaCobe Townsend	Upscale Security Officer(USO)
Blondine Henryce	Upscale Security Officer(USO)	Jaime Clarke	Custom Protection Officer
Bregar Levasseur	Upscale Security Officer(USO)	James Forrest	Custom Protection Officer
Brian Ruiz	Upscale Security Officer(USO)	Janit Dorsainvil	Upscale Security Officer(USO)
Bryan Delgadillo	Custom Protection Officer	Jaquala Pinkney	Upscale Security Officer(USO)
Bryan Thomas	Upscale Security Officer(USO)	Jasmine Irby	Custom Protection Officer
Cecile Chery	Upscale Security Officer(USO)	Javel Black	Upscale Security Officer(USO)
Ceval Griffiths	Custom Protection Officer	Jayne Rodriguez	Upscale Security Officer(USO)
Chantel Stiff	Custom Protection Officer	Jermaine Royal	Custom Protection Officer
Charles Wilson	Custom Protection Officer	Jo'van Hilton	Custom Protection Officer
Chelsea Jackson	Upscale Security Officer(USO)	Joas Thermidor	Upscale Security Officer(USO)
chianti taylor	Upscale Security Officer(USO)	Joseph Bien-Aime	Custom Protection Officer
Christopher Lucas	Custom Protection Officer	Juan Fernandez	Project Manager
Clarence Robinson	Custom Protection Officer	Kamiece Brown	Custom Protection Officer
Claude Dallas	Upscale Security Officer(USO)	Kantashia Norton	Upscale Security Officer(USO)
Clifford Thorpe	Custom Protection Officer	Kenosha Hunt	Upscale Security Officer(USO)
Colin Wright	Custom Protection Officer	Kenroy Hibbert	Custom Protection Officer
Cornelia Nixon	Custom Protection Officer	Keva Collie	Custom Protection Officer
Courtney Young	Custom Protection Officer	Kevin Cormier	Upscale Security Officer(USO)
Craig Hankerson	Upscale Security Officer(USO)	Kevincie Metayer	Upscale Security Officer(USO)
Craig Martin	Upscale Security Officer(USO)	Kimberly Cason	Upscale Security Officer(USO)
Cristino Bernazard Sanz	Custom Protection Officer	Kirk Flemmings	Upscale Security Officer(USO)
Dadine Petit-Frene	Upscale Security Officer(USO)	Lakia Clowers	Upscale Security Officer(USO)
Derecheaux young	Custom Protection Officer	Laquana Flowers	Upscale Security Officer(USO)
Devin Lawrence	Custom Protection Officer	Larry Friedberg	Upscale Security Officer(USO)
Dony Ilasse	Upscale Security Officer(USO)	Larry Jackson	Custom Protection Officer
Duline Legros	Upscale Security Officer(USO)	Larry Watson	Custom Protection Officer
Ecner Dorelus	Upscale Security Officer(USO)	Laster Wilson	Upscale Security Officer(USO)
Edward Ambrose	Custom Protection Officer	Leona Bryan	Upscale Security Officer(USO)
Elihu Holmes	Custom Protection Officer	Leroy McDowell	Custom Protection Officer
Elisa Young Persson	Upscale Security Officer(USO)	Linda McDougle	Custom Protection Officer
Enrique Lorde	Custom Protection Officer	Logan Keene	Custom Protection Officer
Erick Medrano	Custom Protection Officer	Louis Degnaro	Upscale Security Officer(USO)
Ernessa Vincent	Custom Protection Officer	Loutchkendie Dupervil	Upscale Security Officer(USO)
Francis Bingham	Custom Protection Officer	Marc Alexandre	Upscale Security Officer(USO)
		Marcia Lynch	Custom Protection Officer



Maria Grueso	Upscale Security Officer(USO)	Viscount Travers	Upscale Security Officer(USC)
Maria Lamourt	Custom Protection Officer	Wayne McCoy	Custom Protection Officer
Maria Nelson	Shift Supv	Willie Kennon	Custom Protection Officer
Michael Gagliardi	Custom Protection Officer	Windy Augustin	Custom Protection Officer
Michael Wheeler	Site Supv		
Monique Conley	Upscale Security Officer(USO)		
Neal Davis	Upscale Security Officer(USO)		
Noelle Flack	Custom Protection Officer		
Norwayne Reid	Custom Protection Officer		
Pamela Gervin	Upscale Security Officer(USO)		
Patty Wells-Peterson	Custom Protection Officer		
Quinice Sterling	Custom Protection Officer		
Rainford Rodney	Custom Protection Officer		
Raymond Williams	Custom Protection Officer		
Raynard Lafavor	Custom Protection Officer		
Reva Kelsey	Upscale Security Officer(USO)		
Richardson Joseph	Upscale Security Officer(USO)		
Rick Barberan-Alas	Custom Protection Officer		
Ricshaw Williams	Custom Protection Officer		
Robert Hendry	Custom Protection Officer		
Robert Lemieux	Upscale Security Officer(USO)		
Rosa Gray	Upscale Security Officer(USO)		
Rosemay Exantus	Custom Protection Officer		
Royce Boyd	Upscale Security Officer(USO)		
Rujay Howell	Upscale Security Officer(USO)		
Ruth Kelly	Custom Protection Officer		
Samuel Dunlap	Custom Protection Officer		
Santos Cardin	Custom Protection Officer		
Scott Sullivan	Custom Protection Officer		
Sean McMillian	Upscale Security Officer(USO)		
Serge Noel	Upscale Security Officer(USO)		
Shatavia Beverly	Upscale Security Officer(USO)		
Sheridan Butler	Upscale Security Officer(USO)		
Sherry Dorch	Upscale Security Officer(USO)		
Somara Pierre	Upscale Security Officer(USO)		
Steven Scanu	Custom Protection Officer		
Tabatha Bell	Upscale Security Officer(USO)		
Taffy Moore	Upscale Security Officer(USO)		
Tamia Smith	Upscale Security Officer(USO)		
Telvan Jackson	Upscale Security Officer(USO)		
Terolyn Jordan Starcher	Upscale Security Officer(USO)		
Tonya Dollard	Custom Protection Officer		
Tynetta Howard	Upscale Security Officer(USO)		
Vincent Baccas	Upscale Security Officer(USO)		

We also recognize that part of our excellence starts with our local partnerships and diversity partners with strong local presence. We have an extensive network of offices and diversity partners to support the needs of Broward County, the local community, and customers. We take pride in our extensive knowledge in working with diversity partners as shown below.



**Evidence of Contracts with AUS/G4S self-performing as a Prime Contractor with
in-house Security Professionals and proven Subcontractors & Diversity Partners
(with a minimum of 3 years)**

Client	Annual Hours	Years
	104,000	8 Years
	780,000	12 Years
	520,000	10 Years
	260,000	4 Years
	78,000	5 Years
	1,000,000+	10+ Years

c) Your approach to 1) report managerial and Security Officer performance; and 2) to implement disciplinary procedures for in-house and subcontractor, (if subcontractors are to be utilized), Security Officers. (Maximum of 3 Points based on quality of response)

1) Reporting Managerial and Security Officer Performance

Allied Universal's processes for evaluating security professional performance include:

Account Audits	Allied Universal conducts an annual audit for each account. The audit covers contract compliance, staffing levels and officer deployment, review of post orders and procedures, training, documentation, wage review and billing consistency.
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Tracking of Key Performance Indicators	We will track on a monthly basis all key performance indicators we set with our client during the transition.
Management Inspections	The local Allied Universal management team is committed to regular, nonscheduled inspections at each client location. Management uses these inspections to promote consistent service delivery.
Account Standards	All Allied Universal accounts must comply with account standards mutually agreed upon between the client and Allied Universal management.
Performance Evaluations	Hourly personnel and management staff receive formal performance evaluations every year. All evaluations are tracked in our integrated human resources system.
Client Surveys	In addition to our standard Allied Universal Voice surveys, we can also work with your management team to survey your employees regarding security professional performance.

Allied Universal human resource and personnel development policies require all hourly employees and management staff receive formal performance evaluations annually. Annual employee performance evaluations represent an important component of Allied Universal's local management supervision. Our standard evaluation ensures we are living up to our promise of high quality personnel and service. Performance evaluations are an opportunity to evaluate personnel, suggest improvements, and develop relationships between our security professionals and managers. It is also a formal opportunity to discuss career paths, training and employee development.



ASSESS: SECURITY PROFESSIONAL PERFORMANCE FEEDBACK

Name: _____ EE #: _____ Supervisor Completing Evaluation: _____

Account Name: _____ Account/Job #: _____ Period Covered: _____

From the options below, provide a rating for each behavior. Once completed, total up the ratings to determine the overall rating.

1 = Improvement Necessary: Performance was consistently below job requirements and expectations. Reasonable efforts toward improvement were not made.	2 = Improvement Opportunity: Performance did not consistently meet job requirements and expectations. Makes efforts to improve performance.	3 = Expectations Met: Performance consistently meets job requirements and expectations and may exceed them at times. A reliable employee.	4 = Expectations Exceeded: Performance consistently exceeds job requirements and expectations. A model employee.	5 = Phenomenal: Performance far exceeds job requirements and expectations. A superlative employee in all aspects.
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1	UNITED AS A TEAM	Enter Rating Here
	<ul style="list-style-type: none"> Communicate professionally, clearly and efficiently with clients and colleagues while maintaining a positive attitude Complete all required reports and logs correctly and thoroughly Work collaboratively, sharing information and ideas with others and working to perform daily responsibilities Exercise effective listening in helping others address problems/concerns when they arise 	
2	NIMBLE, FAST RESPONSIVE	Enter Rating Here
	<ul style="list-style-type: none"> Be responsive to co-workers and client needs and requests Handle stressful issues and conflict in a composed, professional and respectful manner Be solution oriented, reacting appropriately to high priority or emergency situations 	
3	CLIENT FOCUSED	Enter Rating Here
	<ul style="list-style-type: none"> Maintain a friendly and professional demeanor Know responsibilities and execute and follow procedures to solve problems professionally Effectively handle customer questions and complaints Always there for the client, communicating with customers and handling service problems politely, efficiently and timely 	
4	OBSESSIVELY FOCUSED ON RESULTS	Enter Rating Here
	<ul style="list-style-type: none"> Understand client needs Be neat and professional in appearance; always well groomed with a complete, clean and presentable uniform Commit to creating a great client experience 	
5	EFFICIENT AND EFFECTIVE	Enter Rating Here
	<ul style="list-style-type: none"> Report to work on time: Attendance is consistent and meets attendance / punctuality requirements. Work is completed within designated timeframes Focus every day on improvements: Plans ahead and provides a logical and effective course of action; Demonstrates effective time management in completing quality work Improve and develop yourself through learning Keep doing the right thing: Execute patrols, orders and other security duties proficiently Leads by example: Owns issues and recommend solutions, perform work in a motivated and self-directed manner 	

(Add Ratings and Divide total number by 5 to get the Overall Rating) **OVERALL RATING**

(Example: Manager rates the employee a 4 for each of the five competencies: 4, 4, 4, 4, 4. The total is 20. Take the total (20) and divide it by 5. The overall rating is 4.)

Employee Signature _____ Date _____ Agree _____ Disagree with evaluation

Supervisor Signature (if not account manager) _____ Date _____ Account / Operations Manager Signature _____ Date _____

Account / Operations Manager Name (print) _____ Career Discussions Conducted

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2) Disciplinary Procedures

Disciplinary action will be taken when Company policies, procedures and/or work rules are violated. It is the policy of the Company to handle all Employee performance deficiencies and misconduct in a consistent, timely and equitable manner, free from emotional overtones or



personality differences. Generally, this policy is to be enforced by use of progressive discipline. There are four levels of action that may be used in the progressive discipline process, as follows:

- Verbal Warning
- Written Warning
- Final Written Warning and/or Suspension
- Termination

These steps will generally be used in a progressive manner consistent with the severity of the policy violation(s) or performance problem(s), and/or considering the amount of time that has passed since any previous disciplinary action taken for related or unrelated policy violations or performance problems. However, the Company reserves the right to skip any step, in whole or in part, and move immediately to any further step, including termination, as it deems necessary. Consequently, no Employee may rely on these guidelines as "promises" or "agreements" by the Company to impose the discipline contained in the guidelines in any situation or prior to termination. Allied Universal reserves the right to terminate Employees "at will", with or without cause, at any time, for any reason.

G4S/AUS has extensive experience working the sub-contractors and disadvantaged business partners.

1. We have a thorough vetting process prior to partnering to ensure that our partners have adequate business infrastructure to facilitate the contract.
2. In addition, we provide coaching and mentoring for our small business partners to allow them to access the same caliber of training materials that we provide to our own Security Professionals.
3. If a problem does arise we will work in close coordination with County procurement officials to find a resolution to these issues.
4. If, in coordination with County officials, determine that the vendor is unable to fulfill its duties and they ultimately need to be replaced with another vendor we will proceed with vetting a future partner.

d) Provide your plan to provide and maintain equipment (including security carts, bikes, uniforms, etc.) in quality working condition during operations; include details on include life cycle replacement (per Specifications and Requirements, Section VI, Uniforms and Related Equipment and Supplies for Security Guards, Item C, Vehicular Equipment); and describe items Vendor will provide at no cost to County (uniforms, furniture, workstations, etc.) (Maximum of 3 Points based on quality of response)
(Points Value: 20)

Officers' uniforms will be part of the daily inspection in which items found no longer serviceable will be replaced at our cost.

We will provide all working materials necessary for proper performance of County security services at no cost including, but not limited to, items such as bound logs, notebooks, pens, and pencils.

Vehicles are replaced in a timely manner based on mileage or condition. All vehicles are maintained in excellent working condition and replaced every few years.



4. Transition Approach

Describe Vendor's approach to implement a 30-day calendar (to include weekends) transition plan to assume security service responsibilities from the incumbent Vendor. Insert detailed transition plan. Specifically address the following:

By selecting and retaining Allied Universal®, expect a transition that is smooth, swift, and presents no disruption to the Broward County current security operations. Upon reaffirming our partnership, we commit to using the transition period to conduct a gap analysis between the existing contract and the new one, deploying any new technology and equipment, and working with Broward County to develop current Key Performance Measures. Of course, that takes careful planning and a partner like Allied Universal®, the only Company that has the experience and institutional knowledge required to manage the program at full capacity from Day 1.

Additionally, we would use this opportunity to:

- Evaluate the qualifications of the entire security team currently assigned to Broward County
- Review current post orders and confirm security professional understanding
- Evaluate current training program and identify areas for additional development
- Review all training records for full compliance
- Assess condition of all security professional uniforms/equipment and refresh as needed

Allied Universal® is committed to the success of your security program and will continue to implement value-added changes while maintaining the highest level of quality.

Transitioning New Sites

Transitioning, either from an internal program, or from another security provider, to a relationship with Allied Universal® will bring a wealth of new resources and services to your security program, including comprehensive account management services, allowing you to focus entirely on your business.

Upon commencement of an agreement, you can expect a smooth, swift transition that presents no disruption to your operation. Allied Universal® management will conduct weekly meetings with you throughout the transition process to give status updates and set expectations. Transition programs include:

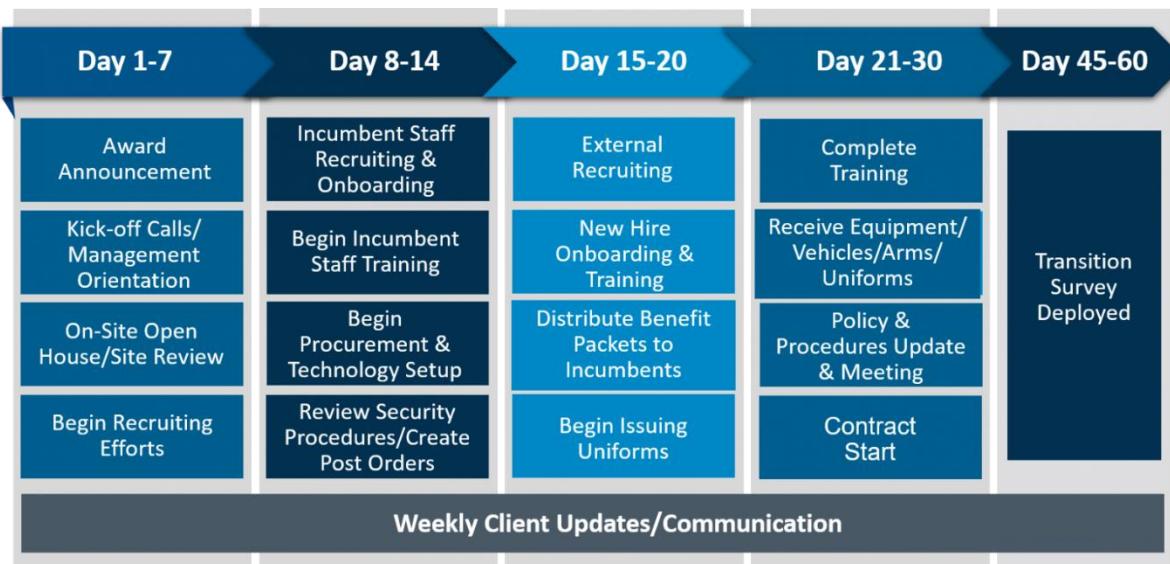
- Thorough review of your facility to determine your specific security needs
- Preparation of a written timetable with measurable goals
- A transition management team specifically assigned to your business
- Development of detailed training programs and post orders
- Selective security professional recruiting and stringent screening
- Orientation training
- On-site training
- Testing and review of security professional knowledge
- Transition assessment and surveys

Our transition plan can be tailored to incorporate your recommendations and requirements for your authority. If service is required before the scheduled start date, the transition plan will be



altered as mutually agreed upon with you.

An Allied Universal® account manager will provide expert administration of all aspects of your security services account, including staffing and scheduling, training and compliance, ongoing quality assurance, and more.



a) Your approach to shadow current Vendor's security screening and patrolling process. (Maximum of 4 Points based on quality of response)

Allied Universal's recent acquisition of G4S/AUS puts us in a unique position. Security personnel currently at Broward County will remain at your sites therefore they are familiar with the security screening and patrolling process. In addition, we now have more resources to supplement the existing workforce. All CBE partners will shadow existing G4S/AUS personnel in order to gain on the job (OJT) training.

b) Your approach to providing initial delivery of complete employee personnel files (per Specifications and Requirements, Section II Requirements of the Contractor, Item R). (Maximum of 3 Points based on quality of response)

Prior to contract assignment, all security personnel assigned must participate and pass both a drug and medical screening examination. Once these requirements are met, security personnel are then scheduled to attend State of Florida D license training in which they must pass a final exam score of 70% or higher. If applicable, officers are then assigned to attend firearms training with a State certified K licensed instructor. All security personnel will also undergo a national background check which includes criminal check, work history, sex offender search and driver license verification. This information along with any certifications, proof of education, employment verification etc. is readily available upon request.



c) Your approach to ensure that post orders are understood by assigned security staff. (Maximum of 3 Points based on quality of response) (Points Value: 10)

Security professionals are trained on Site Specific Post Orders and the Security Operations Manual during on-the-job training, re-training, daily inspections, and roll calls. This training can be conducted by Field Trainers, Shift/Site Supervisors, Field Supervisors and/or Account Management/Branch personnel.

Please refer to Section D – Project Approach and 6. Training, Certification, Equipment and Background Checking for additional details.

Additional On-Site Training Procedural Training	<p>The “On-the-Job” Training program consists of an extensive checklist of general policies and procedures all officers must know to be successful at their worksite. This training is conducted in conjunction with the “OJT Guidebook,” a manual that provides instruction for both the new employee and facilitator on how to execute this training. This program contains a variety of site-specific training topics, including:</p>
	<ul style="list-style-type: none">• Allied Universal Security's General Orders• Post Orders• Access Control Procedures at This Worksite• Customer's and Allied Universal Security's• Chain-of Command Emergency Phone Numbers Medical Emergency Procedures• Fire Emergency Procedures at This Worksite• Patrol Routes & Procedures• Bomb Threat Procedures• How to Use Site-Specific & Special Equipment• Customer Service at This Worksite• Handling Hostility & Crisis Intervention• Crowd Control



5. Past Performance

Describe prime Vendor's experience on Broward County and Non-Broward County contracts of a similar nature for the past five years. The County is seeking the services of a provider experienced in providing for security guard services of demonstrated experience in delivering security guard services to commercial and/or municipal government entities within the last five years with security guard staffing levels at or above 6,250 hours for Group 1 for five (5) year period, 1,000 hours for Group 2 for a three (3) year period, and 600 hours for Group 3 for a three (3) year period (Refer to "Special Instructions, Minimum Eligibility Requirements: I. A." General, Specifications and Requirements). If necessary, use an additional sheet(s) to describe service contracts, clearly indicating the scope of work for which you were responsible. In addition, insert narrative to specifically address the following.

a) Describe Vendor's experience on contracts provided for demonstrated experience in delivering security guard services to commercial and/or municipal government entities for past five years and how this experience contributes to ability to deliver services detailed in Specifications and Requirements. (Maximum of 12 Points based on quality of response)
(Points Value: 12)

Experience with Broward County and Contracts of Similar Nature

Allied Universal is proud to service many government clients that exceed 6,250 HPW for at least 5 years. We are proud to say that many clients have loyally retained the Company for a decade or more including the **Superior Courts of California, San Joaquin County and Courts, City and County of San Francisco, San Mateo County, Los Angeles County, San Diego County, San Bernardino County, and cities such as Washington DC, NYC, Seattle** and many more. We provide extensive patrol services including: vehicles, golf carts, Segway, bicycle and many other specialized vehicles.

G4S/AUS GOVERNMENT SERVICES CLIENTS	HOURS PER WEEK	PARTNER SINCE	LOCATIONS SERVICED
Broward State (Port Everglades & Fort Lauderdale International Airport)	10,000+	2010	Florida
City of New York	90,000+	1994	Five Boroughs of New York City
City of San Antonio	4,500	2005	Texas
County of San Bernardino	12,000	2008	California
County of San Diego (GSA and HCA)	14,000	2008	California
County of Los Angeles (Sheriff, Beaches and Harbors, and DHS)	30,000	2016	California
Orange County	8,000+	2008	Florida
Miami-Dade County	10,000+	2008	Florida

Throughout the pages of this proposal, Allied Universal / G4S/AUS details exactly how and why we are the best choice to continue to provide Broward County with truly World-Class Security. Our partnership approach to managing contracts means that we have a personal stake in the operation of the security programs such as those detailed below; and we put our reputation on the line all day, every day to achieve success. Our future success can be predicted by our unparalleled past successes in flawlessly managing similar projects and protecting national



recognized brands so that together, the County can lead the Nation in all aspects of customer satisfaction.

- G4S/AUS has extensive and unmatched experience working within the nation's government and critical infrastructure environments such as Transit.
- G4S/AUS has the track record of success serving the County and the communities of Florida from routine service to emergency response during hurricanes and other special events. We are no stranger to the County and our reputation for reliable, honest and transparent service is unparalleled by the competition.
- We provide security service at prestigious institutions such as: **Statue of Liberty, World Trade Center, Hudson Yard and the Smithsonian Institute.**
- Allied Universal has significant aviation experience working within a similarly regulated transportation environment securing the nation's critical air transportation facilities including:
 - **Miami International Airport**
 - **Ft. Lauderdale International Airport**
 - **Orlando International Airport**
 - **New York New Jersey Port Authority**
 - **Dallas Love Field Airport**
 - **Memphis Airport**
 - **Jacksonville International Airport**
 - **Columbus Airport**
- G4S/AUS has significant seaport experience working within a similarly regulated transportation environment securing the nation's critical seaport transportation facilities including:
 - **Port Everglades/Broward County**
 - **Port of Houston**
 - **Tampa Port Authority**
 - **Port of Palm Beach**
- G4S/AUS has experience working alongside and supplementing sworn officer forces at multiple locations with high public interaction such as:
 - **Charlotte Area Transit System**
 - **University of Pennsylvania**
 - **Columbia University**
 - **Phoenix Valley Metro System**
 - **Regional Transportation District of Denver**
- Experience successfully protecting national recognized brands – Below is a just a short list of nationally recognized brands which put their trust in Allied Universal all day, every day:
 - **Boeing**
 - **Johnson & Johnson**
 - **Smithsonian**
 - **Mastercard**
 - **John Deere**
 - **UPS**
 - **Raytheon**
 - **Citicorp**
 - **Merck**
 - **Ford**
 - **FedEx**
 - **Verizon**



6. Training, Certification, Equipment and Background Checking

Describe training, certification, equipment, and background checking experience
. Specifically address the following:

a) Describe education, training and experience required for initial employment as a Class "D" and/or Class "G" Security Officers. Include details on training provided to staff on use of security screening equipment, electronic applications, etc. (Maximum of 4 Points based on quality of response)

Security Professional Basic Qualifications Class "D" License:

- Must be at least 18 years of age or as appropriate to state or contractual obligations.
- High school diploma or GED, plus at least one verifiable employment; or at least 5 years of verifiable employment history.
- Licensed to work in the State of Florida
- Possess valid Florida Operator's Driver's License
- No **job related** criminal convictions as specified under Allied Universal Guidelines.
- Ability to read, write and speak English.
- Ability to communicate effectively both orally and in writing for the purpose of public interaction and report writing.
- Able to provide proof of ability to work in the United States.
- Ability to perform essential functions of the position with or without reasonable accommodation.
- Ability to interact with all levels of Allied Universal employees and the public in a direct, timely and professional manner.
- Ability to deal with internal and external customers and to ensure compliance with fair employment practices.
- Ability to get along with other employees follows directions, work under stress, add value and continuously improve.
- Ability to conform with established procedures and to help identify and solve problems.
- Ability to maintain regular attendance to ensure avoidance of unpredictable, frequent and/or ongoing tardiness.
- Negative result on pre-employment drug screen.
- Successful completion of Allied Universal's New Employee Orientation Training and Broward County required training.

State of Florida Armed Class "G" License Security Officer Training

G4S/AUS ensures our armed security officers assigned to County locations meet all requirements set forth by the State of Florida, including:

- Possess a current Class "D" security license issued by the State of Florida
- Successful completion of 28-hours of classroom training and range qualification, led by a Florida licensed Class "K" firearms instructor
- Armed officers shall have and maintain a current and valid Class "G" security license issued by the State of Florida
- Successful completion of four-hours of range recertification annually



Comprehensive Training

AU Institute™ is the umbrella under which all formal training and development are provided. Allied Institute is supported by more than 50 full- and part-time certified instructors, and provides both mandatory and voluntary courses, which are offered pre-assignment, on-the-job, and as continuing education. See Screening Training provided above for additional details.

Training is tailored for specific roles:



- **Security Professional Training:** Security professional onboarding and development consists of five phases, with specific timeframes for completion, as well as testing guidelines to verify comprehension:

SECURITY PROFESSIONAL TRAINING			
NEW EMPLOYEE ORIENTATION 80% or higher on final exam	<ul style="list-style-type: none"> • 3- hour interactive training • Topics: onboarding, policies/procedures, safety and emergency management, legal powers and limitation. 		
ON-THE-JOB TRAINING POST CERTIFICATION Site specific, customized training tracked via online database	<p>SAMPLE TOPICS</p> <ul style="list-style-type: none"> • Access Control • Active Shooter • Bomb Threats • CPR/First Aid/AED • Electrical Emerg. • Equipment Removal • Fire Alarm Response • ID Checks • Key Control • Mechanical Emergencies • Media Relations • Medical Emergencies • Opening/Closing Procedures • Parking & Enforcement • Parking Lot Security • Patrol Techniques • Post Responsibilities • Report Writing • Terrorism Awareness • Use of Telephones • Vehicle Assistance • Water Leaks • Weather Emergencies 		
CORE TRAINING 80% or higher on each exam	<ul style="list-style-type: none"> • Introduction to Contract Security • Legal Aspects of Private Security • Note Taking and Report Writing • Importance of Documentation • Patrol and Observation • Liability and Loss Prevention • Appearance and Wellness • Exceptional Customer Care • Difficult People or Situations • Introduction to Safety • First Aid, CPR and AED • Harassment • Post Orders • Workplace Violence • Emergency Management • Indicators of Terrorist Surveillance • Personal Safety • Video Surveillance • Bomb Threats • Media Management 		
ONGOING & REFRESHER TRAINING/QUARTERLY SITE TRAINING	<p>SAMPLE TOPICS</p> <ul style="list-style-type: none"> • Fire Alarms • Access Control • Bomb Threats • Patrol • Medical Emergencies • Suspicious Persons/ Disturbances • Water Leaks • Customer Service • Safety • Elevator Entrapments • Power Outages 		
CPR/FIRST AID/AED CERTIFICATIONS	<p>Many of our full-time trainers are certified First Aid/CPR/AED instructors. Training can be completed via local office pre-assignment; certifying agency; via trainers at your site, etc. Trainees receive certificates and certification anniversary dates tracked online.</p>		

- **Supervisor Training:** Prepares supervisors for their leadership role and helps them to engage our security professionals and the daily tasks required to effectively meet your needs.



SUPERVISOR TRAINING

- Role of the Supervisor
- Allied Universal's Training Process & Programs
- Employee Relations for Supervisors

- Report Writing for Supervisors
- Coaching & Counseling
- Progressive & Attendance Discipline

- **Management Training:** Covers both business and security topics for shaping proficient managers with smart business sense.

MANAGEMENT TRAINING

- Training Programs & Processes
- Employee Benefits & HR Procedures
- Selecting Talent & Talent Management
- Security Management Essentials
- Payroll & Invoicing Best Practices

- Recruiting & Retention
- Client Relationship Management
- Employee Relations, Coaching/Counseling & EEO
- Progressive & Attendance Discipline

Background Checking Experience

Complete State of Florida Department of Agriculture D & G License.

Application Review & Assessment - Careful analysis focuses on employment history and stability, and on experience/qualifications specific to the job opening.

Interviews - The initial in-person interview assesses punctuality and appearance and clarifies points of the candidate's application. Multiple interviews may be conducted, and candidates progressing beyond this level will attend our orientation program.

Electronic I-9 and E-Verify - Employment verification must be completed for all Allied Universal employees to present proof of eligibility to work in the U.S. All potential employees are processed through E-Verify, the government's employment eligibility system, as well.

Management Testing - Management testing may involve the use of one or more behavioral assessment tools to help assess candidates' management abilities, drive, maturity and people skills, and evaluate whether they are a good fit for the specific position.

Social Security Trace - As an additional measure of precaution, we run Social Security checks on each candidate to verify identity and history of addresses. The latter is used to assure all associated addresses are considered when determining states and countries to be included in the criminal background check process. E-Verify is completed for all employees.

Criminal Background Checks - Prior to being assigned to a post, each employee undergoes a criminal records background check (except where such is conducted as part of the state guard licensing agency). Where required, fingerprints are taken and submitted to the appropriate law enforcement agency for a detailed background investigation. Statewide criminal checks are also conducted when required. Allied Universal will only hire individuals who are suitable for employment in the positions for which they are being hired and who are eligible to hold a security guard license/credential where required by state law.

National Sex Offender Registry(except CA and NV where such checks can only be done in accordance with state law) - This additional step in the background check process searches the Federal Department of Justice database, which includes real time listings of registered sex



offenders. By searching the DOJ, the most complete and current report is available.

Pre-employment Drug Testing - Oral ten-panel drug tests are completed prior to assignment for all applicants. Lab urinalysis testing is available at an additional charge.

Motor Vehicle Report - Security Professionals designated to drive a vehicle are subject to Motor Vehicle Report checks to verify driving eligibility and must complete on-site training before they can operate a vehicle.

Security Professional Integrity/Honesty Assessment - Behavioral Assessments are available on a pre-placement basis to help evaluate attitudes and behaviors linked to integrity, honesty, trustworthiness and customer service aptitude. Assessments are predictive but not guarantees of performance or behaviors, and are available for an additional charge.

Education and Employment Verification - Education and employment checks can be completed prior to placement for an additional charge.

b) Describe your approach to providing professional required security refresher training program(s). (Maximum of 4 Points based on quality of response)

The key to effective learning and long-term performance excellence is the reinforcement of initial training by way of an effective, structured process. Per your annual requirements, we can provide refresher training on a variety of courses. Local and branch management and regional training staff continually deliver a number of company-wide training modules as well as programs customized to meet market- or client-specific needs. Allied Universal® managers will work with you to select training appropriate for the security professionals at your facility helping to ensure that ongoing training is a priority. Possible training topics:

Ongoing & Refresher Training			
<ul style="list-style-type: none"> • Fire Alarms • Access Control • Bomb Threats 	<ul style="list-style-type: none"> • Medical Emergencies • Broken Windows • Patrol • Water Leaks 	<ul style="list-style-type: none"> • Suspicious Persons/ Disturbances • Water Leaks • Power Outages 	<ul style="list-style-type: none"> • Customer Service • Safety Awareness • Elevator Entrapments

c) Describe your approach to obtain, monitor, update, and retain background checks from the National Criminal Background Check and Florida Department of Law Enforcement. (Maximum of 2 Points based on quality of response)

Allied Universal routinely conducts both level 1 and level 2 background checks, depending on requirements of the position. Level 1 and 2 background checks are outlined in Chapter 435 of the Florida Statutes.

All Security Professionals who are screened at level 1 in Florida must undergo background screening, including employment history checks and statewide criminal correspondence checks, through the Department of Law Enforcement. In addition, a check of the National Sex Offender Registry and local criminal records checks are also included.



All Security Professionals who are screened at level 2 in Florida must undergo fingerprinting so that statewide criminal records can be checked with the Department of Law Enforcement. In addition, national criminal history records checks through the FBI and through local law enforcement agencies will also be included. If a background check returns certain “disqualifying offenses,” they are not given clearance to continue in our vetting process.

Disqualifying offenses generally deal with issues that would cause harm to children, the elderly or other groups requiring protection. They include: sexual misconduct with developmentally disabled individuals; adult abuse, neglect or exploitation of the elderly or disabled adults; murder; manslaughter; vehicular homicide; felony assault, battery and culpable negligence; assault or battery of a minor; kidnapping; and false imprisonment.

The Florida Department of Law Enforcement (FDLE), Division of Criminal Justice Information Services (CJIS), is the central repository for criminal history information for the state of Florida. In addition to maintaining criminal history information, it is our responsibility to provide public access to this information when requested.

Our compliance tracking allows us to monitor both National Criminal Background Check and Florida Department of Law Enforcement WinTeam, Allied Universal's automated scheduling component, is the compliance module that captures training records for security officers. Our managers access all systems through our secure Intranet to support compliance verification in real time. These programs work together to enable managers to track employee background checks, and to easily verify compliance.

d) Describe your approach to deliver complete personnel files for new hires (per Specifications and Requirements, Section II Requirements of the Contractor, Item R). (Maximum of 2 Points based on quality of response)

Contract Commencement: AUS/G4S management will deliver complete personnel files to Broward County per the specifications. Subsequently, AUS/G4S management will regularly visit your sites to observe security program operations, track performance of existing and new Security Professionals, follow up with requests and issues, and communicate the status of these efforts to your stakeholders

90-Day Control Plan: In keeping with our desire to continuously improve your security program, our 90-day Control Plan provides monitoring of existing and newly transitioned security sites and follow-up activities to ensure the identification and resolution of any issues that may arise during the initial program phase. The following are typical activities that occur during the control period:

- Weekly conference calls; post and site inspections
- Monthly client visits
- Verification of Post Orders on site, as approved by Broward County
- Review and approval of personnel files, training files and schedules
- Review of health insurance enrollment
- Review of supervisor and officer reports
- Review of KPIs, including recruitment status, incumbent retention, new hires recruitment, and equipment delivery.



e) Provide information on how vendor will obtain and maintain supplies for all working materials necessary for performance of this contract including, but not limited to, items such as, personal protective gear (i.e. masks, gloves, etc.), sanitary items (i.e. hand sanitizer, disinfectant wipes/cleaner, paper towels, etc.) including the process to routinely disinfect equipment and furniture. (Maximum of 1 Point based on quality of response) (Points Value: 13)

Response to Coronavirus Disease 2019 (COVID-19)

The dramatic spread of COVID-19 has disrupted lives, livelihoods, communities, and businesses worldwide. We are closely monitoring the latest reports from the Center for Disease Control (CDC) and are committed to doing everything possible to service our clients as we face this time of uncertainty. At the same time, we must deal with the personal impacts this is having on all of our employees and their families. We are responding in real time to ensure that we are making the right decisions to balance client needs and employee safety.



A few of the actions we have taken to protect our employees include:

- Development of plans to practice social distancing at all of our branches, corporate offices, and in the field
- Creation of educational resources (e.g., Coronavirus FAQs and Safety Tips Sheets)
- Designation of an internal email inbox exclusive to the submission of COVID-19 related questions and/or concerns
- Sharing of CDC and World Health Organization (WHO) guidelines and recommendations
- Procurement of Personal Protection Equipment (PPE) such as non-surgical masks and latex gloves, as well as hand sanitizer to support our valued security professionals and support staff. We have procured over 350,000 non-surgical, cloth masks and N95 respirators, and are having 300,000 custom washable masks made
- Re-educating of employees on our Employee Assistance Program which is available to all of our employees for help and support

For our clients, we have:

- Provided all Security Professionals with Personal Protective Equipment (PPE) such as masks, gloves, hand sanitizer, etc.
- Modified Post Orders to address disinfectant procedures, monitor social distance goals and established barriers when needed.
- Hosted a number of educational webinars providing expert insight on topics such as:
 - Tips for coping during a crisis
 - Business continuity recommendations
 - Considerations for keeping employees safe and protecting your finances
 - Best practices in the use of situational intelligence tools to determine where and when the risk is most likely to turn into threat
 - Benefits of outsourced security in times of crisis
 - Preparing for the new normal - return to the workplace webinars, tips and services



- Developed a number of resources and fact sheets on a variety of topics such as:
 - Effective hand washing
 - Dealing with viral outbreaks
 - Epidemic prevention at home and work

Again, our entire team is dedicated to doing everything possible to be there for both our clients and employees as we face this challenge together.



7. Reporting and Billing

Describe Vendor's reporting and billing process to track purchase orders and invoices received. For Group 1 Facilities Management Division and Other Agencies, it is estimated that services will need to be coordinated from over 10 different Broward County user agencies and provided to fifty (50) different locations, Group 2 is for one user agency Library Division with thirty-five (35) different locations, and Group 3 is for one user agency Parks and Recreation Division with fifty-two (52) different locations. Specifically address the following.

a) Describe your time and attendance management plan for tracking billable hours with 1) in-house staff and 2) subcontractor staff if utilized; (Maximum of 3 Points based on quality of response)

G4S/AUS will track all time and attendance via TeamTime, biometrics and HELIAUS electronic reporting. To reduce invoicing discrepancies, our billing method uses a single-entry system to produce paychecks and write invoices from the same data. A continuous workflow of automated and manual checkpoints further assures the integrity of billing information for each transaction. These checkpoints include billing and reporting parameters that are locked after entry to prevent changes; integration of our Labor Scheduling and Time & Attendance systems with our billing systems to ensure clients are billed only for hours worked; and manual verification to ensure invoices align with data from Labor Scheduling and Time & Attendance. We will closely track in-house staff and CBE/subcontractor staff to ensure that we meet or exceed the County's CBE goals.

G4S/AUS will continue to bill for security services provided to the County using our integrated billing technology. This technology automatically imports data from Time & Attendance, payroll, and non-labor expense (i.e. medical insurance, diversity subcontract partners, etc.) systems directly into your invoice.

This integration produces highly accurate invoices, virtually eliminates data entry errors, and speeds up the invoice delivery process to all stakeholders in your organization. With our integrated billing technology and online access, the County benefits by:

- Avoiding time spent sorting out inaccuracies and invoice delays
- Confidence that real-time adjustments and change validations have been made
- Full understanding of invoice calculations and access to verify all transactions
- Complete awareness of your financial transactional data and security spend

Time & Attendance System

G4S/AUS Time & Attendance allows officers to check into their duty shifts using HELIAUS or other methods, including by web browser or telephone, and provides the County with:

- **Prevention of scheduling issues:** Time & Attendance integrates with Labor Scheduling to confirm post coverage in real time. Supervisors are automatically notified to provide immediate resolution if check-ins are missed.
- **Post confirmation and coverage analysis:** Time & Attendance logs post coverage and requires those who miss a shift or arrive late to provide additional information.
- **Payroll accuracy and efficiency:** Time & Attendance integrates with our in-house account management systems and streamlines payroll and billing by eliminating data entry, error and duplication.



Billing and Invoicing

G4S/AUS ensures billing and invoice accuracy for the County, using procedures and technologies that standardize our process, which is periodically reviewed by our Internal Audit Team. Ours is a single-entry system, from which paychecks and County invoices are produced using identical data.

b) Describe your processes and procedures to 1) track purchase orders, 2) deliver invoices, 3) track aging invoices and 4) track payments. (Maximum of 3 Points based on quality of response)

Allied Universal's integrated purchase order and billing platform is a fully automated and fully integrated software package called "WinTeam". When new business is awarded, a Client On-boarding and Retention Form ("CORE") is submitted to the Billing Department. After processing the CORE, the Billing Department then assigns a job number to this service location. Once assigned, the account manager will then create a master schedule for all personnel working on this job as agreed in the contract. On a daily basis, the account manager will manage and update any changes to the weekly working schedule (i.e. sick, vacation, extra coverage). At the end of the week, the account manager reviews all schedules for accuracy. After final review, the schedules are locked and transmitted to the Billing and Payroll Departments. Billing then receives the scheduling data and produces invoices accordingly. Invoices can be mailed, emailed, or electronically sent through EDI. Through our secure client website, eHub, clients can also access invoices from the last 18 months. Allied Universal has the capability to exchange electronic invoicing information with either 3rd party or proprietary systems. We are registered trading partners with Ariba, OB10, GSX, Transcepta, and Exostar. Payment of invoices through electronic funds transfer is a standard option we offer, regardless of the billing platform. Our integrated billing platform automates delivery of invoices, tracking of aging invoices and tracking of payments received.

Allied Universal has the capability to provide invoices for each Broward County location individually.

c) Describe Vendor's process to comply with CBE Goal/Reserve, Living Wage Ordinances and to deliver required reports (i.e. Monthly Utilization Reports and Living Wage Reporting Documentation). (Maximum of 1 Point based on quality of response) (Points Value: 7)

When it comes to successfully meeting the strict regulatory requirements of your industry and state, your compliance efforts need to include the integrated involvement of everyone in your organization—including each member of your security team. Allied Universal® is There for you™.

Allied Universal will meet all CBE Goal requirements.

Thanks to our formal compliance program, industry-specific leadership and training, and state-of-the-art technology solutions, we ensure that your security program maintains regulatory compliance at all times and aligns with the collaborative effort of corporate support functions, compliance professionals, local leadership, and others supporting your security program.



Our compliance initiatives include:



Branch Compliance Program: Your Allied Universal® branch office maintains and tracks applicable security professional licensing, certain training, I-9 records, and compliance with our Written Information Security Program.

Adherence to Regulations and Requirements: Allied Universal® recognizes and supports security's valuable contribution to your regulatory compliance efforts. Whether through access control, reporting, or safety programs, a knowledgeable security team is a key component of any successful compliance initiative.

Contract Compliance: Our ability to monitor service commitments makes a significant impact on your satisfaction, and ensures that security professionals are trained for your site. Unannounced security professional inspections are conducted to confirm contract compliance.

8. Location

Refer to Location Certification Form and submit as instructed. Points shall be allocated as follows based on the vendor's selection of one of the five options in the Location Certification Form: Option 1(0 points); Option 2 (5 points); Option 3 (3 points); Option 4 (points range from 0-5 depending on the composition of the joint venture); and Option 5(0 points). (Points Value: 5)

Allied Universal has completed and submitted the Location Certification Form online as instructed.



Appendix A – Acknowledgement of Addenda

Allied Universal acknowledges addenda related to this solicitation.

Addendum # 1 - made on Jun 21, 2021 8:05:16 AM PDT

Description/Bid Comments: (Information was added)

Pre-Bid Conference information has changed. Please review all Pre-Bid Conferences.

Addendum # 2 - made on Jun 30, 2021 9:58:19 AM PDT

Description/Bid Comments: (Information was added)

New Terms Documents: E-Verify Program Requirement Certification

Addendum # 3 - made on Jul 15, 2021 11:03:03 AM PDT

Previous Bid End Date: Jul 16, 2021 11:00:00 AM PDT

New Bid End Date: Jul 23, 2021 11:00:00 AM PDT

Addendum # 4 - made on Jul 23, 2021 6:40:55 AM PDT

Previous Bid End Date: Jul 23, 2021 11:00:00 AM PDT

New Bid End Date: Jul 30, 2021 11:00:00 AM PDT

Addendum # 5 - made on Jul 23, 2021 8:08:40 AM PDT

Description/Bid Comments: (Information was added)

Removed Terms Documents: E-Verify Program Requirement Certification

Addendum # 6 - made on Jul 26, 2021 6:36:11 AM PDT

Removed Documents: Special Instructions to Vendors, GEN2119058R1, General Security Guard Services.pdf

New Documents: Special Instructions to Vendors, GEN2119058R1, General Security Guard Services.pdf

Addendum # 7 - made on Jul 28, 2021 2:19:48 PM PDT

Previous Bid End Date: Jul 30, 2021 11:00:00 AM PDT

New Bid End Date: Aug 04, 2021 11:00:00 AM PDT



Appendix B – Financials

Attached online as required under Financial Statements zip file.



Appendix C – Sample COI



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
10/31/2019

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERs NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER MARSH USA INC 1717 Arch Street Philadelphia, PA 19103 Attn: Philadelphia.acerts@marsh.com / Fax: (212) 949-0360 CH18025105-AUS-GAWU-19-20	CONTACT NAME: PHONE: _____ FAX: _____ (ACN No. Ref): _____ EMAIL: _____ ADDRESS: _____
	INSURER(S) AFFORDING COVERAGE INSURER A: Lexington Insurance Company 19437
INSURED Allied Universal Total, LLC (See Attached for Additional Named Insureds) 161 Washington Street, Suite 600 Conshohocken, PA 19428	INSURER B: Greenwich Insurance Company 2322
	INSURER C: XL Insurance America 24554
	INSURER D: Indian Harbor Insurance Company 3940
	INSURER E: XL Specialty Insurance Company 37883
	INSURER F: _____

COVERAGES		CERTIFICATE NUMBER: CLE-006301233-06		REVISION NUMBER: 6					
THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.									
INSR LTR	TYPE OF INSURANCE	ADDITIONAL INSURER INFO	POLICY NUMBER	POLICY EFF. (MM/DD/YYYY)	POLICY EXP. (MM/DD/YYYY)				
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> CONTRACTUAL LIABILITY <input checked="" type="checkbox"/> SIR \$1,750,000 GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PROJECT <input type="checkbox"/> LOC OTHER: _____		082695264	11/01/2019	11/01/2020				
B	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input checked="" type="checkbox"/> OWNED AUTOS ONLY <input checked="" type="checkbox"/> HIRED AUTOS ONLY <table border="1" style="margin-left: 20px;"> <tr> <td>SCHEDULED AUTOS</td> <td></td> </tr> <tr> <td>NON-OWNED AUTOS ONLY</td> <td></td> </tr> </table>	SCHEDULED AUTOS		NON-OWNED AUTOS ONLY			RAD9437818-03	11/01/2019	11/01/2020
SCHEDULED AUTOS									
NON-OWNED AUTOS ONLY									
D	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED: _____ RETENTION: _____		RES9437994 EXCESS OF GENERAL LIABILITY	11/01/2019	11/01/2020				
C	<input checked="" type="checkbox"/> WORKERS COMPENSATION AND EMPLOYERS LIABILITY	<input checked="" type="checkbox"/> Y / N <input checked="" type="checkbox"/> H	N/A RWD3001203-03(AOS) RWR3001204-03(WI)	11/01/2019 11/01/2019	11/01/2020 11/01/2020				
E	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER MEMBER EXCLUDED? (Indicate in N/A if no one described under DESCRIPTION OF OPERATIONS below)								
DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required) Evidence of Insurance:									

CERTIFICATE HOLDER	CANCELLATION	
Allied Universal Total, LLC Eight Tower Bridge 161 Washington Street, Suite 600 Conshohocken, PA 19428	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.	
	AUTHORIZED REPRESENTATIVE of Marsh USA Inc. Menashi Mukherjee	

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AGENCY CUSTOMER ID: CN118025105LOC #: Philadelphia

ADDITIONAL REMARKS SCHEDULE

Page 2 of 3

AGENCY MARSH USA INC	NAMED INSURED Allied Universal Topco, LLC (See Attached for Additional Named Insureds) 161 Washington Street, Suite 600 Conshohocken, PA 19428	
POLICY NUMBER		
CARRIER	NAIC CODE	EFFECTIVE DATE:

ADDITIONAL REMARKS

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,
FORM NUMBER: 25 FORM TITLE: Certificate of Liability Insurance

First Named Insured:
Allied Universal Topco, LLC

Additional Named Insureds:
AlliedBarton (NC) LLC
AlliedBarton (NC) LLC, dba Allied Universal Security Services
AlliedBarton Security Services LLC
AlliedBarton Security Services LLC, dba Allied Universal Security Services
AlliedBarton Security Services LP
AlliedBarton Security Services LP, dba Allied Universal Security Services
Allied Security Holdings LLC
Allied Universal Holdco LLC
Andrews International Government Services, Inc.
Andrews International Government Services, Inc., dba Allied Universal Risk Advisory and Consulting Services
Apollo Security International, Inc.
C & D Enterprises, Inc.
FJC Security Services, Inc.
FJC Security Services, Inc., dba Allied Universal Security Services
Guardsman (Puerto Rico), LLC
Guardsman (Puerto Rico), LLC, dba Allied Universal Security Services, LLC
Guardsman (Puerto Rico), LLC, dba Universal Protection Service, LLC
Intelligent Access Systems of North Carolina, LLC
Intelligent Access Systems of North Carolina, LLC, dba Allied Universal Technology Services
Intelligent Access Systems of North Carolina, LLC, dba Securadyne Systems Mid-Atlantic
Peoplemar, Inc.
Peoplemar, LLC
Securadyne Systems Intermediate LLC
Securadyne Systems Intermediate LLC, dba Allied Universal Technology Services
Securadyne Systems Texas LLC
Securadyne Systems Texas LLC, dba Allied Universal Technology Services
SFI Electronics, LLC
SFI Electronics, LLC, dba Allied Universal Technology Services
SFI Electronics, LLC, dba Allied Universal Security Systems
SFI Electronics, LLC, dba Universal Protection Security Systems
Spectaguard Acquisition LLC
Staff Pro Inc.
Staff Pro Inc., dba Allied Universal Event Services
Surveillance Specialties, Ltd.
Surveillance Specialties, Ltd., dba Allied Universal Technology Services
Surveillance Specialties, Ltd., dba Securadyne Systems Northeast
Universal Building Maintenance, LLC
Universal Building Maintenance, LLC, dba Allied Universal Janitorial Services
Universal Protection Security Systems, LP
Universal Protection Security Systems, LP, dba Allied Universal Technology Services
Universal Protection Security Systems, LP, dba Allied Universal Security Systems
Universal Protection Service of Canada Co.
Universal Protection Service of Canada Co., dba Allied Universal Security Services of Canada Co.
Universal Protection Service of Canada Corporation

ACORD 101 (2008/01)

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Appendix D – Bid Bond

Broward County Board of
County Commissioners

Bid GEN2119058R1

SUBMITTAL BOND (TWO-STEP)

This form must be completed and submitted with the Vendor's submittal. Failure to comply will deem vendor non-responsive.

BY THIS BOND, We Universal Protection Service, LLC dba Allied Universal Security Services, as Principal, hereinafter called VENDOR, and Atlantic Specialty Insurance Company, as Surety, are bound to the Board of County Commissioners of Broward County, Florida, as Obligee, hereinafter called COUNTY, in the amount of Ten Thousand and no/100 (\$10,000.00) for the payment whereof VENDOR and Surety bind themselves, their heirs, executors, administrators, successors and assigns, jointly and severally.

WHEREAS, the COUNTY is seeking to contract with a firm (licensed in the State of Florida) for the completion of RFQ Two-Step - General Security Guard Services at Various County Facilities (Project); and

WHEREAS, the COUNTY is utilizing a Two Step solicitation process for this Project, whereby Step One solicitation consists of each firm submitting qualifications and Step Two (Invitation for Bid or Request for Proposals) consists of each qualified firm submitting a response to the Invitation for Bid or Request for Proposals; and

WHEREAS, VENDOR responded to the County's Solicitation No. GEN2119058R1

for the Project;

THE CONDITION OF THIS BOND is that if:

- 1.) VENDOR is qualified by COUNTY in its Step One process; and
- 2.) VENDOR submits a timely response in the COUNTY's Step Two process pursuant to the Invitation to Bid or Request for Proposals; then THIS BOND IS VOID. If the VENDOR fails to provide a timely response, the VENDOR and Surety, jointly and severally, shall be liable to the COUNTY for the full sum herein stated which shall be due and payable to the COUNTY immediately upon demand of the COUNTY, in good and lawful money of the United States of America; as liquidated damages for failure thereof of said VENDOR; OTHERWISE THE BOND SHALL REMAIN IN FULL FORCE AND EFFECT.

No right of action shall accrue on this bond to or for the use of any person or corporation other than COUNTY named herein; and

In the event suit is brought upon this bond by the COUNTY, Surety shall pay reasonable attorneys' fees and costs incurred by the COUNTY in such suit.



Broward County Board of
County Commissioners

Bid GEN2119058R1

Signed and sealed this 2nd day of July, 2021.

WITNESSES:



Secretary David Buckman

(CORPORATE SEAL)

IN THE PRESENCE OF:

Michelle Montano
MICHELLE MONTANO

Universal Protection Service, LLC dba Allied Universal Security Services

(Name of Corporation)

By Paul Kuhn SVP, Treasury
(Signature and Title)

Paul Laconi SVP Treasury
(Type Name and Title Signed Above)

SURETY COMPANY: Atlantic Specialty
Insurance Company

By James W. Johnson, Attorney-in-Fact



Address: One State Street Plaza Floor 31
(Street)

New York, New York 10004
(City/State/Zip Code)

Telephone No.: (714) 505-7011



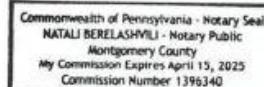
PENNSYLVANIA INDIVIDUAL ACKNOWLEDGMENT

State of Pennsylvania

County of Montgomery

This record was acknowledged before me on July 7th, 2021 by Paul Laconi
Date _____ Name(s) of Individual(s)

Natali Berelashvili
Signature of Notarial Officer



Natali Berelashvili
Printed Name of Notarial Officer

Notary Public
Title of Office

My Commission Expires: April 15, 2025

Place Official Stamp/Notary Seal Above

OPTIONAL

Completing this information can deter alteration of the document or
fraudulent reattachment of this form to an unintended document.

Description of Attached Document

Title or Type of Document: _____

Document Date: _____ Number of Pages: _____

Signer(s) Other Than Named Above: _____

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CALIFORNIA ALL-PURPOSE ACKNOWLEDGEMENT

A Notary Public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

State of California
County of Orange

}

JUL 02 2021

On _____, before me, Christina Marie Rogers, Notary Public,
personally appeared James W. Johnson

who proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are
subscribed to the within instrument and acknowledged to me that he/she/they executed the same
in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument
the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of State of California that the foregoing
paragraph is true and correct.



PLACE NOTARY SEAL ABOVE

WITNESS my hand and official seal.

SIGNATURE

Though the information below is not required by law, it may prove valuable to persons relying on the document
and could prevent fraudulent removal and reattachment of this form to another document.

Description of attached document

Title or type of document: _____

Document Date: _____ Number of Pages: _____

Signer(s) Other than Named Above: _____



CERTIFICATE AS TO CORPORATE PRINCIPAL

I, David Buckman, certify that I am the Secretary of the corporation named as Principal in the foregoing Submittal Bond; that Paul Laconi, who signed the Bond on behalf of the Principal, was then SVP Treasury of said corporation; that I know his/her signature; and his/her signature thereto is genuine; and that said Bond was duly signed, sealed and attested to on behalf of said corporation by authority of its governing body.


(Seal) as
Secretary of

Universal Protection Service, LLC d/b/a Allied
(Name of Corporation) Universal Security
Services



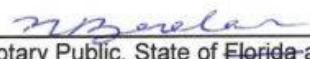
STATE OF FLORIDA)
Pennsylvania)
) SS.
COUNTY OF BROWARD)
Montgomery)

Before me, a Notary Public duly commissioned, qualified and acting personally, appeared David Buckman to me well known, who being by me first duly sworn upon oath says that he/she has been authorized to execute the foregoing Proposal Bond on behalf of VENDOR named therein in favor of COUNTY.

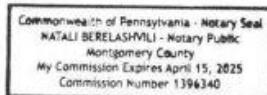
Subscribed and Sworn to before me this 7th day of July, 2021.

My commission expires:

April 15, 2025


Notary Public, State of Florida at Large
Pennsylvania

Bonded by Merchants National Bonding, Inc.





Power of Attorney

KNOW ALL MEN BY THESE PRESENTS, that ATLANTIC SPECIALTY INSURANCE COMPANY, a New York corporation with its principal office in Plymouth, Minnesota, does hereby constitute and appoint: **Erik Johansson, Melissa Lopez, Christina Johnson, Frances Lefler, James W. Johnson, Brittany Aceves, Christina Rogers**, each individually if there be more than one named, its true and lawful Attorney-in-Fact, to make, execute, seal and deliver, for and on its behalf as surety, any and all bonds, recognizances, contracts of indemnity, and all other writings obligatory in the nature thereof; provided that no bond or undertaking executed under this authority shall exceed in amount the sum of: **unlimited** and the execution of such bonds, recognizances, contracts of indemnity, and all other writings obligatory in the nature thereof in pursuance of these presents, shall be as binding upon said Company as if they had been fully signed by an authorized officer of the Company and sealed with the Company seal. This Power of Attorney is made and executed by authority of the following resolutions adopted by the Board of Directors of ATLANTIC SPECIALTY INSURANCE COMPANY on the twenty-fifth day of September, 2012:

Resolved: That the President, any Senior Vice President or Vice-President (each an "Authorized Officer") may execute for and in behalf of the Company any and all bonds, recognizances, contracts of indemnity, and all other writings obligatory in the nature thereof, and affix the seal of the Company thereto; and that the Authorized Officer may appoint and authorize an Attorney-in-Fact to execute on behalf of the Company any and all such instruments and to affix the Company seal thereto; and that the Authorized Officer may at any time remove any such Attorney-in-Fact and revoke all power and authority given to any such Attorney-in-Fact.

Resolved: That the Attorney-in-Fact may be given full power and authority to execute for and in the name and on behalf of the Company any and all bonds, recognizances, contracts of indemnity, and all other writings obligatory in the nature thereof, and any such instrument executed by any such Attorney-in-Fact shall be as binding upon the Company as if signed and sealed by an Authorized Officer and, further, the Attorney-in-Fact is hereby authorized to verify any affidavit required to be attached to bonds, recognizances, contracts of indemnity, and all other writings obligatory in the nature thereof.

This power of attorney is signed and sealed by facsimile under the authority of the following Resolution adopted by the Board of Directors of ATLANTIC SPECIALTY INSURANCE COMPANY on the twenty-fifth day of September, 2012:

Resolved: That the signature of an Authorized Officer, the signature of the Secretary or the Assistant Secretary, and the Company seal may be affixed by facsimile to any power of attorney or to any certificate relating thereto appointing an Attorney-in-Fact for purposes only of executing and sealing any bond, undertaking, recognition or other written obligation in the nature thereof, and any such signature and seal where so used, being hereby adopted by the Company as the original signature of such officer and the original seal of the Company, to be valid and binding upon the Company with the same force and effect as though manually affixed.

IN WITNESS WHEREOF, ATLANTIC SPECIALTY INSURANCE COMPANY has caused these presents to be signed by an Authorized Officer and the seal of the Company to be affixed this twenty-seventh day of April, 2020.

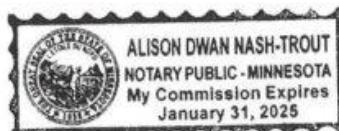


By

Paul J. Brehm, Senior Vice President

STATE OF MINNESOTA
HENNEPIN COUNTY

On this twenty-seventh day of April, 2020, before me personally came Paul J. Brehm, Senior Vice President of ATLANTIC SPECIALTY INSURANCE COMPANY, to me personally known to be the individual and officer described in and who executed the preceding instrument, and he acknowledged the execution of the same, and being by me duly sworn, that he is the said officer of the Company aforesaid, and that the seal affixed to the preceding instrument is the seal of said Company and that the said seal and the signature as such officer was duly affixed and subscribed to the said instrument by the authority and at the direction of the Company.



Notary Public

I, the undersigned, Secretary of ATLANTIC SPECIALTY INSURANCE COMPANY, a New York Corporation, do hereby certify that the foregoing power of attorney is in full force and has not been revoked, and the resolutions set forth above are now in force.

Signed and sealed. Dated 2nd day of July, 2021



Kara Barrow, Secretary

This Power of Attorney expires
January 31, 2025

Please direct bond verifications to surety@intactinsurance.com



Appendix E – Living Wage Ordinance

LIVING WAGE ORDINANCE REQUIREMENTS AND AFFIDAVIT FORM

- A. The County's estimated annual value of this contract is \$100,000.00 or greater, therefore, the Living Wage Ordinance Section 26-100, is applicable.
- B. The following is a summary of requirements contained the Living Wage Ordinance. This summary is not all-inclusive of the requirements of the Ordinance. If there is any conflict between the following summary and the language in the Living Wage Ordinance, the language in the Living Wage Ordinance shall prevail. These terms may supplement the specific requirements of the Living Wage Ordinance in order to effectuate its intent.
- C. In accordance with the Living Wage Ordinance, the Vendor agrees to pay the current minimum hourly wage rates to employees covered by the Living Wage Ordinance, as adjusted.
- D. **There will be no increase in contract prices paid by the County to the Vendor due to any increase in wages required to be paid to employees covered by the Living Wage Ordinance.**
- E. The **Living Wage Ordinance Compliance Affidavit Form**, should be returned with the Vendor's submittal. If not provided with submittal, the Vendor must submit within three business days of County's request. Vendor may be deemed non-responsive for failure to fully comply within stated timeframes.
- F. Further information about Vendor's obligations under the Living Wage Ordinance, may be obtained from the Purchasing Division's website at: www.broward.org/Purchasing/Pages/LivingWageOrdinance.aspx
- G. The Vendor, under the terms of a contract awarded subject to the Living Wage Ordinance must comply with the requirements. By responding to a solicitation including the Living Wage Ordinance requirements, Vendor is hereby agreeing to comply with the provisions of the Ordinance and acknowledges awareness of the penalties for non-compliance.
- H. Living Wage Requirements: All covered employees, including those of the Vendor's subcontractors, providing services pursuant to the Vendor's contract, shall be paid wage rates in accordance with the Living Wage Ordinance, as adjusted. The Vendor and covered subcontractors, hereinafter referred to as "covered employer" may comply with this living wage provision by choosing to pay no less than the lower specified hourly wage rate when said employer also provides health benefits to its covered employees. Proof of the provision of health care benefits must be submitted to the County to qualify for the living wage rate for employees with health care benefits.
 - 1. Covered employees shall be paid not less than bi-weekly and without subsequent deduction or rebate. The covered employer shall pay living wage rates in accordance with federal and all other applicable laws such as overtime and similar wage laws.
 - 2. The covered employer must post in a prominent place at the site of the work and where paychecks are distributed, a notice (Living Wage rates poster) specifying the wages/benefits to be paid under the Living Wage Ordinance. This poster will be made available by the County. Vendors shall provide a copy of the requirements of the Living Wage Ordinance to any subcontractor submitting a bid/quote/proposal for a subcontract under this contract, prior to their submitting



a bid to the Vendor.

3. The covered employer shall provide the three-language statement to each covered employee with the employee's first paycheck and every six (6) months thereafter in the manner set forth by the Living Wage Ordinance.
 - I. Living Wage - Indexing: The living wage rate and the health benefits payment shall be annually indexed to inflation consistent with indexing methodology set forth in the Living Wage Ordinance. The living wage rates will be published by the County on an annual basis.
 - J. Sanctions for Unpaid Wages: In the event of any underpayment of required wage rates by the covered employer, civil and/or administrative penalties may be assessed to include sanctioning a covered employer by requiring the covered employer to pay wage restitution to the affected employee or subcontractor or by other means of sanctioning in accordance with the Living Wage Ordinance.
 - K. Payroll; Basic Records; Reporting: Each covered employer shall maintain payroll records for all covered employees and basic records relating thereto and shall preserve them for a period of three (3) years beyond the termination or expiration of this contract. The covered employer shall make the covered employees' payroll records required available for inspection, copying or transcription by authorized representatives of the County for a period of three years from the termination date of any County Service Contract, and shall permit such representative to interview employees during working hours. Failure to submit the required reports upon request or to make records available may be grounds for termination of the contract. The service contractor is responsible for the submission of the information required by the Living Wage Ordinance and for the maintenance of records and provision of access to same by all covered subcontractors.
 1. The covered employer shall submit the payroll information required every six months, to the applicable using agency's Contract Administrator, including a copy of the complete payroll for one payroll period showing employer's payroll records for each covered employee working on the contract for covered services.
 2. Exemption: The covered employer may request and obtain an exemption from the requirement to report and file payroll records every six months from the Director of Purchasing. Covered employers may submit an original **Application for Exemption From Living Wage Ordinance Reporting Requirements Form** to apply for an exemption from these reporting requirements, prior to award. Failure to submit timely may result in rejection of Application for Exemption.
 - i. Exemptions based on Wage History or Contractual Obligations (ex. Collective Bargaining Agreements) may be granted by the Director of Purchasing prior to contract award; however, an exemption may be canceled at any time by written notice to the covered employer.
 - ii. The reporting exemption does not apply to any new covered employees hired after the date the exemption was granted. For newly hired covered employees, the covered employer may submit an additional exemption application to the Contract Administrator prior to the renewal of contract by the County.



- L. Subcontracts: Covered employees of Vendor's subcontractors, providing covered services pursuant to the Vendor's contract, shall be paid wage rates, as adjusted, in accordance with the Living Wage Ordinance. The Vendor shall insert in any subcontracts the applicable clauses as required by the Living Wage Ordinance and also a clause requiring the subcontractors to include these clauses in all other subcontracts. The Vendor shall be responsible for compliance by any subcontractor with the Living Wage Ordinance as it applies to their subcontract.
- M. Complaints and Hearings; Termination and Debarment: If a covered employee believes that he or she is not being paid in accordance with the Living Wage Ordinance the employee may file a complaint with the Office of Intergovernmental Affairs and Professional Standards in accordance with the County's Living Wage Complaint Procedures. Complaints will be investigated, determinations issued, and hearings afforded to the effected parties in accordance with the County's Living Wage Complaint Procedure. Covered employers found to have violated the Living Wage Ordinance may suffer any or all sanctions provided for in the Living Wage Ordinance, including wage restitution, damages, termination or suspension of payment under the contract, termination of the contract, and debarment. The Living Wage Ordinance also provides employees with a private right of action in court.



LIVING WAGE ORDINANCE COMPLIANCE AFFIDAVIT FORM

The completed and signed form should be returned with the Vendor's submittal. If not provided with submittal, the Vendor must submit within three business days of County's request. Vendor may be deemed non-responsive for failure to fully comply within stated timeframes. Vendor should scan and upload the completed, signed form(s) in BidSync.

Covered Employer: Universal Protection Service, LLC d/b/a Allied Universal Security Services

Address: Eight Tower Bridge, 161 Washington Street, Suite 600, Conshohocken, PA 19428

Local Contact: Andrew Daniels E-Mail Address: andrew.daniels@aus.com

Address: 6301 NW 5th Way, Suite 5500, Ft. Lauderdale, FL 33309

Contract: General Security Guard Services

Amount: Broward County General Facilities - Initial three-year term in the not-to-exceed amount of \$16,289,114; and renew the Agreement for two one year periods, for a total five-year not-to-exceed amount of \$30,310,231 which includes \$2,755,476 in optional services

Using Agency

Served: Solicitation Broward County

No. and Title: RFP R1326208P1 General Security Services at Various County Facilities

By signing below I hereby certify that the covered employees listed below: (please check one)

A. Receive a minimum pay of \$ 13.61 per hour and are provided health benefits valued at \$ 3.44 per hour.
 B. Receive a minimum pay of \$ per hour and are not provided health benefits.

Provide names of hourly employees and their job classifications providing covered services for the above referenced contract:

Name	Job Class	A or B	Name	Job Class	A or B
<u>Alexandr Kamnev</u>	<u>Class 2</u>	<u>A</u>	<u>Marc Alexandre</u>	<u>Class 2</u>	<u>A</u>
<u>Andrew Cunningham</u>	<u>Class 3</u>	<u>A</u>	<u>Maria Lynch</u>	<u>Class 3</u>	<u>A</u>
<u>Michael Wheeler</u>	<u>Class 4</u>	<u>A</u>	<u>Larry Watson</u>	<u>Class 3</u>	<u>A</u>
<u>Maria Nelson</u>	<u>Class 4</u>	<u>A</u>	<u>Larry Jackson</u>	<u>Class 3</u>	<u>A</u>

(Attach Additional sheets in the format above, if needed)

I, Andrew Daniels of Allied Universal Security Services hereby
 attest that (Print Name) (Company)

(1) I have the authority to sign this notarized compliance affidavit, (2) the following information is true, complete and correct and (3) the Vendor certifies that it shall:

- Pay all employees working on this contract/project, who are covered by the Living Wage Ordinance, as amended, in accordance with wage rates and provisions of the Living Wage Ordinance;
- Provide the applicable living wage statement regarding wage rates with the employee's first paycheck or direct deposit receipt as required by the Living Wage Ordinance, as amended; and
- (IF APPLICABLE) If health care benefits are provided under "A" above, the health care benefit meets the standard health benefit plan as described in Section 627.6699 (12)(b)(4), Florida Statutes, as amended. As a principal officer of the covered employer, the undersigned affirms that the referenced Florida Statute has been reviewed and the covered employer's health plan meets all the elements required by the statute, as amended.

Signature

Vice President

Title

SWORN TO AND SUBSCRIBED BEFORE ME this 13 day of July,

2021

STATE OF

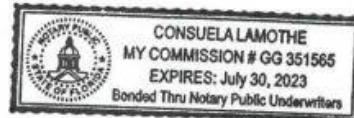
Florida

COUNTY OF

Broward

Public)

Consuela Lamothe



My commission expires: _____
 (SEAL) Notary Public (Sign name of Notary)

Personally Known

or Produced Identification



Type of Identification Produced:



APPLICATION FOR EXEMPTION FROM LIVING WAGE ORDINANCE REPORTING REQUIREMENTS FORM

An original certification must be provided prior to award of the contract. Failure to submit timely upon request of the County may result in rejection of Application for Exemption.

SECTION 1: COVERED EMPLOYER INFORMATION (SERVICE CONTRACTOR)

Company Name: _____ Contact Person: _____

Company Address: _____

City: _____ State: _____ Zip: _____ Phone: _____

NOT APPLICABLE

SECTION 2: USING AGENCY AND SOLICITATION INFORMATION

Using Agency: _____

Solicitation No. and Title: _____

Using Agency Contact Name: _____ Agency Contact Phone: _____

Contract Amount: \$ _____

SECTION 3: EXEMPTION BASIS (Check one of the options below and submit supporting documentation as requested)

(LWO 26.103(f)(1); Wage History: Covered employer demonstrates to the satisfaction of the Director of Purchasing that its covered employees have been continuously paid the applicable living wage rates or higher wages for at least one (1) year prior to entering into the service contract.

Required documentation for this exemption basis: Attach prior payroll records or pay scale records (by job classifications) confirming this basis for exemption.

(LWO 26.103(f)(2): Contractual: Covered employer demonstrates to the satisfaction of the Director of Purchasing that the amounts paid to its covered employees are required by law or are required pursuant to a contractual obligation, such as a Collective Bargaining Agreement (CBA), union scale, etc.

Required documentation for this exemption basis: Attach a copy of the CBA or other contractual agreement with this application with the controlling language clearly marked, or a letter from the union stating that the union contract requires the CBA to supersede the LWO or other recognized company pay schedule as the basis for compensation provided that it exceeds the LWO wage rate amounts.

SECTION 4: CERTIFICATION AND NOTARIZED COMPLIANCE AFFIDAVIT

I, _____, of _____ hereby attest that
(Print Name) (Company)

(1) I have the authority to sign this notarized compliance affidavit, (2) the following information is true, complete and correct and (3) the Company certifies that its wages paid to employees providing covered services under this contract/project are at least equal to or greater than the living wage per the exemption basis selected above and in accordance with wage rates and provisions of the Living Wage Ordinance, as amended.

Signature

Title

SWORN TO AND SUBSCRIBED BEFORE ME this _____ day of _____, 20 _____

STATE OF _____

COUNTY OF _____

Notary Public (Sign name of Notary Public)

My commission expires: _____ (SEAL)

Personally Known or Produced Identification Type of Identification Produced: _____



Appendix F – M License





Appendix G – Vendor Questionnaire And Standard Certifications

#15 Has your firm ever failed to complete any services and/or delivery of products during the last three (3) years?

YES. Universal Protection Service, LLC ("UPS LLC"), received a Notice to Cure from Horry County SC ("Horry County") on May 25, 2021 alleging deficiencies in UPS LLC's performance under its security service contract with Horry County. UPS LLC subsequently spoke to and met personally with Horry County representatives on several occasions, and took corrective actions to address Horry County's concerns. A series of apparent miscommunications by both parties led to Horry County's decision to terminate the contract for default on July 16, 2021, which decision UPS LLC has disputed. UPS LLC and Horry County are currently engaged in settlement discussions, which are ongoing. We will file amendments to this disclosure when necessary to keep Broward County updated on all developments.

#19 Has your firm ever failed to complete any work awarded to you, services and/or delivery of products during the last three years?

YES. See response to Question #15 above.

#20 Has your firm ever been terminated from a contract within the last three years?

YES. See response to Question #15 above.



Appendix H – Exceptions/Discussion Points

The issues raised in the Agreement Exceptions Form are not intended to constitute conditions on the acceptance of Allied Universal's proposal by the County. Rather, they are meant to serve as discussion points that will open a productive dialog for exploration of mutually agreeable solutions. We view our client relationships as partnerships in the truest sense of that word, and we look forward to working through those issues with the County in the next stage of the RFP process.

AGREEMENT EXCEPTION FORM

The completed form(s) should be submitted with the solicitation response. If not submitted with solicitation response, it shall be deemed an affirmation by the Vendor that it accepts contract terms and conditions stated in the solicitation.

The Vendor must provide on the form below, any and all exceptions it takes to the contract terms and conditions stated in the solicitation, including all proposed modifications to the contract terms and conditions or proposed additional terms and conditions. Additionally, a brief justification specifically addressing each provision to which an exception is taken should be provided.

There are no exceptions to the contract terms and conditions state in this solicitation;
or

The following exceptions are taken to the contract terms and conditions state in this solicitation:(use additional forms as needed; separate each Article/ Section number)

DISCUSSION POINTS

Allied Universal is pleased to submit a Proposal to service Broward County General Facilities. We are not taking any exceptions. However, we have identified some areas for discussion surrounding limited portions of the RFP materials that we would like to discuss with Broward County in order to reach mutually satisfactory contract terms.

Term or Condition Article / Section	Insert proposed modifications to the contract terms and conditions or proposed additional terms and condition	Provide brief justification for proposed modifications
Agreement Section 7	On line 6: <ul style="list-style-type: none"> • Replace the word "and" with the phrase "to the extent" • Delete the phrase "in whole or in part" 	DISCUSSION POINT 1: Allied Universal stands behind our security services and regularly accepts the obligation to indemnify clients for the comparative portion of any losses, costs or damages that are caused by the negligent acts or omissions of our personnel in the performance of security services under client agreements. We respectfully request that the cited section



Term or Condition Article / Section	Insert proposed modifications to the contract terms and conditions or proposed additional terms and condition	Provide brief justification for proposed modifications
		be revised to reflect that standard.
Agreement Section 8.2	<p>Replace with the following:</p> <p>Contractor shall include Broward County as an additional insured, to the extent of the Contractor's indemnification obligations under Section 7 and up to the required insurance coverage amount, on all policies required under this Article. Contractor's blanket additional insured endorsements shall cover Broward County where required by written contract.</p>	<p>DISCUSSION POINT 2:</p> <p>Allied Universal routinely adds clients as additional insureds on our insurance policies, so long as our obligations are aligned with our indemnification obligations and limited to the specified insurance limits we have agreed to provide. The blanket additional insured endorsements to all of our policies automatically cover any party we are required by written contract to cover as an additional insured, to the extent set forth in such contract, without the necessity of expressly naming such party. We respectfully request that the cited section be revised to reflect those parameters.</p>
Agreement Exhibit C "Description of Operations" Box	<p>On line 1, replace the phrase "and endorsed as an additional insured for liability" with the phrase "and included via blanket endorsement as an additional insured where required by written contract."</p>	<p>DISCUSSION POINT 3</p> <p>See justification for revisions to Agreement Section 8.2 set forth above.</p>
Agreement Section 8.6	<p>Delete this section in exchange for increasing General Liability limits to \$15 million each occurrence/\$15 million aggregate and increasing Auto Liability limits to \$5 million combined bodily injury and property damage.</p>	<p>DISCUSSION POINT 4</p> <p>Allied Universal maintains insurance limits that are commensurate with our size and scope of operations. This requirement may appear facially fair, but in effect it compels big firms to provide much larger amounts of insurance. Although each bidder may offer the specified insurance coverage, in the case of a</p>



Term or Condition Article / Section	Insert proposed modifications to the contract terms and conditions or proposed additional terms and condition	Provide brief justification for proposed modifications
		large bidder, the County would be getting access to tens of millions more insurance than it would from other smaller bidders. Such a result is unfair. That requirement also effectively precludes us from accessing any portion of our insurance to satisfy other claims from time to time. However, we appreciate the County's desire for additional coverage. Therefore, we propose a compromise whereby General Liability and Auto Liability will be increased as stated in the "Proposed Modifications" column in exchange for deletion of the cited section.
Agreement Section 8.7	<p>Replace the third sentence with the following:</p> <p>Approval of self-insured retentions and deductibles shall not be unreasonably withheld upon Contractor's demonstration of financial capacity to carry said deductibles and self-insured retentions. Should the County require added security, the County shall accept a financial guarantee of Contractor's parent company guaranteeing payment of losses and related claims investigation, administration and defense expenses that fall within the policy self-insured retentions and deductibles.</p>	<p>DISCUSSION POINT 5</p> <p>Allied Universal maintains insurance deductibles and retentions that have been determined as optimal for a company of our size and financial strength after careful review with our insurance advisors, and they cannot be eliminated or reduced with respect to a specific client. We have demonstrated to our insurers the financial ability to fund those deductibles and retentions over an extended period of time. Should the County require added security, we can provide the guaranty of our parent company of losses and expenses that fall within the SIRs and deductibles. We respectfully request that the</p>



Term or Condition Article / Section	Insert proposed modifications to the contract terms and conditions or proposed additional terms and condition	Provide brief justification for proposed modifications
		cited section be revised to reflect those parameters.
Agreement Section 9.1	Please revise to permit the Contractor to terminate for convenience on 120 days' prior written notice to the County.	DISCUSSION POINT 6 Allied Universal respectfully requests the right to terminate the Agreement for convenience should that be necessitated by unforeseen circumstances.
Sample Pricing Matrix	The County may consider an adjustment to applicable hourly billable positions, in accordance with costs that are outside of the Contractor's control: Federal, state or local taxes, levies, or required withholdings; costs under collective bargaining agreements; minimum, prevailing and living wage rates and other statutory requirements, such a legally mandated sick leave costs; and medical and other benefit costs.	DISCUSSION POINT 7 We respectfully request the opportunity to raise rates when necessary to recoup increases in the following costs that are outside of the Contractor's control: Federal, state or local taxes, levies, or required withholdings; costs under collective bargaining agreements; minimum, prevailing and living wage rates and other statutory requirements, such a legally mandated sick leave costs; and medical and other benefit costs.
Living Wage Ordinance Requirements and Affidavit Form	The County may consider an adjustment to applicable hourly billable positions, in accordance with the Living Wage Ordinance.	DISCUSSION POINT 8 We respectfully request that Broward County consider allowing rate increases commensurate with actual changes in the Broward County Living Wage Ordinance rather than projected increases in the Broward County Living Wage. This would be mutually beneficial to the County and vendors – especially CBE participants. U.S. consumer prices rose by the most in 13 years in June amid supply constraints due to impacts from the pandemic (COVID-19). The



Term or Condition Article / Section	Insert proposed modifications to the contract terms and conditions or proposed additional terms and condition	Provide brief justification for proposed modifications
		current trend could result in significantly higher prices to Broward County if vendors make pricing projections based on the current data projections. In addition, if CBE vendors are unable to make accurate decisions this could result in security program failures to the County and possible bankruptcy of the CBE vendor if they are unable to sustain potential loses.

If we are awarded the business, we anticipate that the resultant Agreement please contact the undersigned so that we can commence a productive dialogue between us with the goal of reaching mutually satisfactory contract terms. We look forward to next stage in the process and to continuing to serve as Broward County's security services partner.

Vendor Name: Universal Protection Service, LLC d/b/a Allied Universal Security Services



Appendix I – Litigation History

Additional detail provided in online submission document “**Broward County Litigation Letter Attachments**”.



July 30, 2021

Ms. Felicia McRae
Mr. Dylan Kennedy
Broward County Board of
County Commissioners
Governmental Center, Room 501
115 South Andrews Avenue
Fort Lauderdale, FL 33301

RE: SOLICITATION GEN2119058R1

Dear Ms. McRae and Mr. Kennedy,

Reference is made to Section B.1 of the Standard Instructions to Vendor on pages 34-35 of the above-captioned Solicitation which requests three (3) years of litigation history information for the Vendor, its parents, subsidiaries, predecessors and principals.

The Attachments 1 through 4 include information that is responsive to that request and are the product of a reasonable search.

Workers compensation claims involving Allied Universal and its parent and subsidiary companies are compiled in Attachment 1.

Employment litigation involving Allied Universal and its parent and subsidiary companies is summarized in Attachment 2.

General liability litigation involving Allied Universal and its parent and subsidiary companies is referenced in Attachment 3. Allied Universal does not track the precise claim information requested. We have, however, conducted a reasonable search of records available to us to assemble a list of claims litigated against Allied Universal in the last three years along with the state in which the litigation is or was pending. Due to the volume of claims involved and the limited data maintained by Allied Universal, Attachment 3 may be both over and under inclusive. In other words, though we believe them to be small in number, there may be litigated matters that do not appear on Attachment 3, and some on Attachment 3 may have been resolved or closed without litigation.



Uninsured litigation involving Allied Universal and its parent and subsidiary companies is listed in
Attachment 4.

Allied Universal is also currently participating in the following bankruptcy proceedings in the
capacity of a trade creditor of the Debtor:

- ***In re: Avianca Holdings S.A., et al.***, Debtors Chapter 11 Case No. 20-11133 (Jointly
Administered) United States Bankruptcy Court Southern District of New York
- ***In re: LATAM Airlines Group S.A., et al.***, Debtors Chapter 11 Case No. 20-11254 United
States Bankruptcy Court Southern District of New York

Do not hesitate to contact the undersigned should you require additional information or if the County's
attorneys would like to arrange a conference call with Allied Universal's General Counsel.

Very truly yours,

A handwritten signature in blue ink that appears to read "R.C. Wood".

Robert C. Wood
President, Southeast Region



Appendix J – Resumes

Ed Rodriguez

2001 North Ocean Blvd. Unit 703
Boca Raton, FL 33431

Mobile (561) 756-6581
eddiepolo1333@gmail.com

Ed Rodriguez

OBJECTIVE

- To secure a senior management position in the area of Security Management or similar with an industry leading corp.
- To utilize my thirty four years of security, hospitality, public relations and management skills to achieve all financial goals and growth within the organization.
- Continuously update and implement industry best practices to affect and enhance economies of scales.
- To utilize my sales expertise to maximize a companies growth and profitability

SUMMARY

An executive level security professional leader, proficient in delivering customer satisfaction by maintaining strong client relations. Ensuring year over year growths in sales, revenue and location profit. Competent in physical security, CCTV & perimeter equipment, budgeting and forecasting, contract negotiations, personnel placement and removal, quality control, new program development and training. Thirty four years experience in security management with strengths in P&L management, sales, leadership, mentorship, public relations, public speaking and event planning. Adept at performing in high-stress situations such as declining resources, organizational change and constrained timelines.

PROFESSIONAL EXPERIENCE

General Manager / Director of Operations - G4S Secure Solutions (USA) Inc. 2007 - Present

- Control a \$51 million Revenue budget for two offices
- Manage 23 office personnel directly and 988 security officers from Boca Raton to Vero Beach
- Accountable for my market P&L and all financial fiduciary obligations.
- Drive performance in-line with the financial targets that are set within the annual budget and plan.
- Talent acquisition
- Maintain contractual compliance, current sales maintenance and contribution to new sales growth.

Achievements

- Met and exceeded annual revenue growth and location profit % increase 10 of the last 14 years
- Achieved yearly bill rate increases with our customers allowing for employee wage increases.
- Retained 96% of all accounts while maintaining a client satisfaction score of 10 out of 10
- Year over year decline in employee turnover and overtime reduction

Director of Security & Clubhouse Service – The Polo Club of Boca Raton, Florida. 1996 - 2007

- Directing and managing all Security, Housekeeping and Valet personnel (over 125 employees)
- Responsible for training over 200 personnel annually in public relations, country club security & policy / procedures.
- Maintaining detailed reporting statistics regarding security and safety incidents.
- Initiated and conducted Residential Security Surveys for Polo Club membership.
- Improved productivity by 100% and improved effectiveness without augmentation of personnel.
- Prepared departmental budgets related to Security, including Housekeeping and Valet contracts.
- Manage an overall budget of \$3.5 million for Security, Housekeeping and Valet departments.
- Provided staff support to the Security Committee through the preparation of monthly, quarterly and annual reports.
- Investigated theft, alleged misconduct and other incidents requiring investigatory follow-up and interviews.
- Collaborated with Human Resources to mitigate incidents involving employee misconducts.
- Maintaining a professional relationship with all local, state and federal law enforcement agencies as well as all local Country Club Security Directors and General Managers.
- Developed a safety training program that minimized workmans comp claims.



Manager of Physical Security - The Wackenhut Corporation, Miami FL. 1987-1992 **1992-1996**
Director of Security for The Wackenhut Corp. at The Polo Club of Boca Raton, FL.

- Responsible for 27 office employees, 120 clients and over 30,000 security guard hours throughout Miami Dade County.
- Conducted Physical Security Surveys for all Wackenhut Clients in the Miami area.
- Coordinated all office operations and forecasting with the Wackenhut Area Manager.
- Responsible for scheduling, reduction and control of overtime for over 120 clients.
- Certified Police Firearms Instructor in the State of Florida, responsible for the firearms qualifications of all new hires, 1987 to 1990
- Conducted State of Florida Security Certification for all security officers hired.

Ed Rodriguez

2001 North Ocean Blvd. Unit 703
Boca Raton, FL 33431

Mobile (561) 756-6581
eddiepolo1333@gmail.com

United States Army – 1983 - 1987

- Honor Graduate, basic military training, Fort McClellan, Alabama
- 6th Military Police Company, Munster Germany, NATO Site 111 The protection of a Nuclear Warhead Facility.
- 118th Airborne Military Police Company, Fort Bragg, North Carolina, Traffic Accident investigator, Chemical Analyst Specialist, and all traffic enforcement responsibilities.
- Sergeant E-5 Platoon Leader of 65 personnel
- Military Awards include: Honor Graduate of Basic Training, 2 Commendation Medals, 2 Army Achievement Medals, Commandant's Letters of Commendation, 3 Meritorious Team Unit Awards, Military Volunteer Service Medal, Armed Forces Expeditionary Medal, Overseas Airborne Unit Commendation Award, Expert Sharpshooter certification in handgun, rifle and grenade.

EDUCATION, CERTIFICATIONS, AND PROFESSIONAL AFFILIATIONS

- Criminal Justice Studies Military Police 1983 - 1986 United States Army
- Graduate Miami Spring HS -- 1979
- Proficient in all MS Office applications (Word, Power Point, Excel, Outlook, Explorer, Google platform)
- Professionally read, write, speak and translate Spanish
- Former Firearms Instructor License, State of Florida – License # K-2200034
- Chemical Analyst Specialist (Breathalyzer) Certified in State of North Carolina
- CERT (Civilian Emergency Response Trained) graduate with the City of Boca Raton Fire Rescue
- Fraternal Order of Police Member, Lodge 35 Boca Raton since 1994
- A.S.I.S. (American Society of Industrial Security) member 1990
- Palm Beach County Sheriff's Community Association Organization



Anthony Johnson

ANTHONY D. JOHNSON, District Manager, G4S/AUS Secure Solutions Inc.

Security Contract Management experience across an array of security industries:

- Banking / Financial
- Commercial Real Estates
- Data Centers /Technology
- Government
- Transportation / Mass Transit
- Higher Education
- Public Utilities
- Residential
- Retail
- Hospitals

G4S/AUS Secure Solutions Inc./The Wackenhut Corporation (20 Plus Years)

Mar 2019 – Present **District Manager, Fort Lauderdale Florida:** The primary contact for the G4S/AUS officers in the field and the G4S/AUS Client and has responsibility for day-to day client site operations, including overseeing customer service relations functions and prospecting. Responsibilities include employee relations: contracted staffing and training needs, as well as provide assigned district supervision to ensure that contractual obligations are met across his portfolio/vertical/market; while maintaining compliance to the applicable G4S/AUS Way of Operating tools and methodologies. Accountable for the effective and efficient delivery of security services at the client site. Works with the Market Leader VP or the Director of Operations (who reports to the Market Leader) to identify opportunities and execute plans to improve client satisfaction and retention. Worked with these individuals to identify organic growth opportunities for G4S.

Apr 2010 - Mar 2019 **Operations Manager, Fort Lauderdale Florida:** As Operations Manager is accountable for the daily operations of the facility. The Operations Manager is accountable for serving clients, staffing, reporting, as well as procedural and company policy compliance. Operations manager must oversee and ensure accuracy in billing, payroll, and collection for services delivered. Operations Manager is responsible for overall contract performance and margins. Provides support for the General Manager in developing positive working relationships with employees and clients.

As Operations Manager, acted as the primary point of contact for all operational management functions pertaining to the Operations personnel. Responsible to the General Manager to oversee and efficiently implement all aspects of operations by providing quality service to the clients. The purpose is to ensure these accounts are operated in a manner consistent with established policies, contracts, and applicable laws; it is to maintain strong client relationships.

Feb 2008 – April 2010 **Operations Manager, Miami Dade County Metro Rail:** Assisted Project Manager and General Manager in meeting daily operational objectives to include quality assurance and contract compliance for the Miami Dade Metro Rail customer. Coordinates recruiting, training and assignment of newly hired Metrorail officers that will meet the stringent G4S/AUS and Metrorail contract requirements. Ensured that contract-required training and screening for the 110 security officers assigned were met. Responsible for the staffing, scheduling and discipline of the security officers and supervision of payroll and billing for invoicing and payroll accuracy. Managed over 10,000 weekly hours of uniformed security services.



July 2004 – Feb 2008 **Area Supervisor, Florida Regional Office:** Responsible for 6500 weekly hours of uniformed security services. Supervised approximately 100 uniformed security for an array of customers. Administered payroll and billing functions. Coordinated and performed client meetings and site inspections. Weapons custodian: Managed/controlled account of approximately 600 weapons.

April 2001 – July 2004 **Project Manager, St. Thomas University.** Effectively performed duties as the Director of Public Safety and Security. Oversaw daily safety and security operations supporting 1500 students and staff. Supervised 15 assigned uniformed security personnel.

Military Police Experience: Retired 22 Year United States Air Force SNCO E-8

Apr 1998 - Apr 2001 **Operations Superintendent**, 30th Security Forces Squadron Vandenberg Air Force Base California: Commanded and ensured the daily supervision, training, and development of over 425 personnel assigned to 16 diverse military divisions assigned to the Squadron. Divisions included Law Enforcement, Base Security, Operations Support, Confinement, Physical Security, Police Services, Fish and Game, Investigations, Resource Protection, and Plan and Programs. Responsible for creating and implementing operational policies and procedures for 102 protection level resources and over 8,000 military and civilian personnel located throughout the 98,000 installation.

Aug 1997 - Apr 1998 **Chief of Quality Control**, 30th Security Forces Squadron Vandenberg Air Force Base California: Responsible for validating the unit's readiness and capabilities to protect the 30th Space Wing multi-billion-dollar assets. Space launch assets included Atlas, Peacekeeper, Delta, Pegasus and intercontinental ballistic missiles. Coordinated and rated the annual performance evaluation of nearly 500 security forces personnel and 42 functional control areas.

Jan 1997 - Aug 1997 **Flight Leader**, 30th Security Forces Squadron, Vandenberg Air Force Base, California: Responsible for the daily supervision, training, and equipment of over 100 security forces personnel providing community law enforcement, security protection, and game warden duties scattered throughout Vandenberg Air Force Base 98,000 acres. Leader provided command and control of security forces teams during normal daily and emergency contingency operations. Provided health, morale and welfare for all assigned security police personnel. Acted on behalf of the Chief of Police during non-duty hours and advised senior base officials during simulated and real-world situations. Launch Battle Staff and Disaster Control Team Representative.

Jan 1996 - Jan 1997 **Flight Sergeant**, 30th Security Forces Squadron Vandenberg Air Force Base, California: Led a team of 65 military security police personnel tasked with policing a base of 5000 civilian and security residents and securing multi-billion dollar United States Air Force and civilian space launch resources throughout a 98,000 acre installation.

Mar 1995 - Jan 1996 **Superintendent of Administration and Reports Flight**, 39th Security Police Squadron, Incirlik Air Base, Turkey: Managed a staff of 14 personnel. Responsible for directing the implementation of the 39th Wing Information and Industrial Security Program which included four geographically separated units



and 14 contractors throughout the Republic of Turkey. Responsible for the installation Resource Protection Program for over 8000 base personnel and over \$4 Billion worth of military and civilian base related assets.

Jan 1994 - Mar 1995 **Noncommissioned Officer in Charge Plans and Programs**, 39th Security Police Squadron, Incirlik Air Base, Turkey: Researched directives, drafted, coordinated, and finalized USAF base security sections of all United States plans affecting Incirlik Air Base and United States Forces assigned to the Republic of Turkey. Coordinated and monitored 27 host tenant and inter-service support agreements. Actions ensured Command needs were within the scope and capabilities of security police personnel assigned. Monitored and coordinated all Annual Base Security Council meetings and directive requirements. Additional duty: Security Police representative during the activation of the Wing's Contingency Operations Center.

Mar 1992 - Jan 1994 **Noncommissioned Officer in Charge Security Police Armory**, 5th Security Police Squadron, Minot Air Force Base, North Dakota: Responsible for the overall operation, supervision, and management of the Security Police Armory. Account custodian for 2.3 million-dollar firearms and equipment account. Requisitioned all supply equipment, processed documentation for all weapons related support accounts, coordinated semi-annual firearms inspections and ammunition. Ensured strict storage and inventory actions to ensure zero loss of firearms related material. Additional duties: Noncommissioned Officer In-charge of Explosive Safety and Frequency Control.

Mar 1991 - Mar 1992 **Missile Field Flight Security Controller**, 91st Missile Security Squadron, Minot Air Force Base, North Dakota: Command and Control Flight Security Controller for one flight area in the 91st Missile Wing. Acted as flight area dispatcher and controller.

Education:

- B.A. Degree in Organizational Leadership, St. Thomas University, 2003 (Cum Laude)
- A. S. in Administration of Justice, Alan Hancock College, 1999
- A. S. in Industrial Security, Community College of the Air Force, 1993

Training and Licenses:

- M-License Security/Investigative Agency Manager State of Florida
- D-License Security Officer State of Florida
- Concealed Weapon/Firearm License State of Florida
- 2019 District Manager Training Course
- G4S/AUS Way Tools (Contract Reconciliation, B.O.S.S. slides, Dark Hours, NBOT Tracker, Utilization Reports etc.)
- The G4S/AUS Risk-Based Approach to Security Program Management: Level 1 Certification
- Risk 360, Insight, Secure Trax trained
- G4S/Wackenhut Leadership Course
- Custom Protection Officer Training
- Firearms Training, State of Florida



- Harvard Mini-Courses completed via G4S/AUS Intranet:
- Leading and Motivating, Project Management, Becoming a Manager, Keeping Teams on Target, Leading a Team, Working with a Virtual Team, Assessing Performance, Managing Difficult Interaction, Retaining Valued Employees, Writing Skills, Secure Trax Learning

Military Training:

- National Fire Academy Course, Emergency Response To Terrorism Basics, December 1999
- United States Air Force Senior Noncommissioned Officer Academy, 1999
- United States Air Force Security Forces Superintendents Training, 1998
- United States Air Force Ground Defense Command School, 1997
- United States Air Force Noncommissioned Officers Academy, 1992
- United States Air Force Security Police Technical School, 1979
- Air Base Ground Defense Air Force Military Training, 1979
- Numerous other Professional Military Education Courses

Other Qualifications:

- Proficient in Google Drive applications, Microsoft Office software applications, PeopleSoft, Labor Scheduling, Secure Trax (Command and Administrative portals), Contract Administration, Insight, Secure Command Portal, Risk360

Awards and Recognition:

- 2014 Excellent Rating, G4S/AUS Operational Audit
- Wackenhut Outstanding Service Award, St. Thomas University
- Numerous Military Annual, Monthly, and Quarterly Awards
- Expert rifle and small arms



Juan C. Fernandez

Juan C. Fernandez

Education & Certifications

SECURITY AGENCY MANGER "MB" LICENSE
ASSOCIATE OF ARTS | DECEMBER 2014

Experience

PROJECT MANAGER- BROWARD COUNTY FMD| G4S/AUS SECURE SOLUTIONS | MAY 2017 - PRESENT

- Currently responsible for managing the day-to-day contractor security operations at Facilities Management Division assigned sites. Responsible for the oversight, staffing, scheduling, and on-site training at a dozen locations throughout Broward County, to include Broward County Courthouses and Governmental Centers. Acting liaison between Broward County Facilities Management Division, Broward County Sheriff's Office and G4S/AUS management team. Oversee 3,600 hours of security services to include over 600 hours of armed security services. Responsible for the management, accountability, training, and professional development of the over 100 security officers and all security supervisors assigned.

PROTECTIVE SERVICES SITE SUPERVISOR- BROWARD HEALTH | G4S/AUS SECURE SOLUTIONS | MARCH 2016 - MAY 2017

- Was responsible for supervising the day-to-day Protective Services activities of the hospital. Review, research, and analyze all incident reports and all other reports generated by security personnel, and complete all assigned clerical and administrative responsibilities. Served as the active liaison between the Broward Health staff, Management and Chief executives of the site. Was responsible for the supervision, training and professional development of the PSD officers assigned to the site.

SECURITY SITE SUPERVISOR- EMERALD ESTATES | G4S/AUS SECURE SOLUTIONS | FEBRUARY 2013 - FEBRUARY 2016

- Launched the presence of G4S/AUS Security at Emerald Estates by replacing previous security company and started to provide services with a brand new team. Trained multiple officers on the gatehouse, patrol and amenities security while keeping a high level of satisfaction with HOA board and on site property manager. Attended monthly meetings to provide statistic reports and report any suggestions pertaining to security and its staff.

BROWARD COUNTY COURTHOUSE SECURITY OFFICER | G4S/AUS SECURE SOLUTIONS | JULY 2012 - JANUARY 2013

- Initiated the armed overnight position at the Broward County Central Courthouse.

UNITED STATES MARINE ARMORY & SECURITY - SERGEANT | U.S. MARINE CORPS | JANUARY 2008 - JUNE 2012

- Enforced internal and external security procedures of the armory building. Trained military members which provided armed security for the armory. Advised senior leaders on matters related to the development of weapons' allowances for both training and combat operations. Repaired, maintained and accounted for over 3300 weapons valued over 5 million dollars.



Operated static weapon supply points and established field supply points in forward areas with minimal direct support.

- Provided armed internal security for key state personnel in U.S. embassies located in Iraq, Austria and Japan. Accounted for all emergency action response plans. Assessed security concerns affecting the operational readiness of the Marine detachment, including firearms, ammunition and tactical gear. Conducted security inspections to ensure the safeguard of classified material. Monitored an array of security equipment to maintain proper access control access for embassy buildings.



Azharul Chowdhury

Azharul Chowdhury

Summary

Experienced security supervisor equipped with a Bachelor of Arts degree in Criminal Justice & Public Management. Currently pursuing his Master of Science Degree in Criminal Justice with a Business Administration concentration at Nova Southeastern University. Has been working as a security supervisor in the G4S/AUS secure solution for the last five years.

Objective

- 4 years of supervisory experience within G4S.
- Effective oral and written communication skills
- Strong problem analysis and decision-making skills
- Investigative skills
- Knowledge of applying laws, rules, policies, and procedures.
- Proficient computer skills including Microsoft Office.
- Ability to provide quality customer service and maintain confidentiality at work.
- Ability to work flexible hours.
- Ability to interact cordially and communicate with the public.

EDUCATION

Nova Southeastern University

08/2020 – 08/2022 (Currently Enrolled)

Davie, Florida US

Degree: Master of Science

Major: Criminal Justice

Concentration: Business Administration

FLORIDA ATLANTIC UNIVERSITY

08/2011- 08/2015

Boca Raton, Florida US

Degree: Bachelor of Arts

Major: Criminal Justice & Public Management

BROWARD COLLEGE

01/2008 - 08/2011

Fort Lauderdale, Florida US

Degree: Associate of Arts

Major: Criminal Justice

CONTINENTAL ACADEMY

08/2005 - 8/2007

Broward County Various County Facilities

114



Miramar, Florida US
High School or equivalent



LICENSE, REGISTRATION OR CERTIFICATION

State of Florida Security Officer

License Number: D 1523490

Expiration Date: 09/28/2021

State of Florida Firearm License

License Number: G1603582

Expiration Date: 07/21/2022

Work Experience

G4S/AUS SECURE SOLUTIONS

6499 Powerline Road, Suite 300

Fort Lauderdale, Florida US

Type of business/institution: Security

Job Title

- Broward County Mass Transit Account Supervisor (04/2021-Present)
- Bank of America Account Supervisor (04/2017-4/2021)
- Level III CPO/ BPO (06/2016-04/2017)

Hours worked per week: 40+

06/2016 – Currently Employed

Work Performed

- Supervised around 75-100 security officers while working as a Broward County and Bank of America account supervisor.
- Ensure quality of service and compliance with service agreements by regularly inspecting and auditing each facility.
- Perform operations-related functions, including scheduling, payroll, reviewing and maintaining incident reports, coordinating fleet vehicles, and assisting in preparing security surveys and post orders for Broward County and Bank of America accounts.
- Respond to calls from officers in the field to assist with incidents, reporting, and relay information.
- Provided access control, patrolled the facility in a vehicle/foot, monitored closed-circuit television systems, reported safety concerns, security breaches, and unusual circumstances verbally and in writing while working at various accounts as a Level III CPO/ BPO within the G4S.

ALLIED BARTON SECURITY SERVICES

09/2015- 06/2016

600 W Hillsboro Blvd

Deerfield Beach, Florida 33441

Type of business/institution: Security



Job Title: Security Officer

Hours worked per week: 40

Work Performed

- Controlled access at the Port Everglades and other client facilities
- Patrolled the facility in a vehicle.
- Monitored closed circuit television systems and alarms.
- Reported safety concerns, security breaches, and unusual circumstances both verbally and in writing.

FLORIDA DEPARTMENT OF CORRECTIONS

05/2015-08/2015

3708A W. Oakland Park Blvd
Lauderdale Lakes, Florida 33313

Type of business/institution: Government

Job Title: Community Corrections Intern

Hours worked per week: 40

Work Performed

- Assisted officers during office reporting by reviewing written monthly reports and filing them.
- Observed the officers conducting initial interviews of the offenders.
- Prepared the violation reports.
- Prepared notification of status and termination letters.
- Observed the officer's instructions to the offenders.
- Prepared files for closure.

LAW OFFICE OF THE PUBLIC DEFENDER

01/2015 – 05/2015

201 SE 6th Street
Fort Lauderdale, FL 33301

Type of business/institution: Government

Job Title: Legal Intern

Hours worked per week: 40

Work Performed

- Assisted the attorneys in the courtroom, case investigation, and interviewing clients.



Michael Wheeler

▼ Objective

By being more of a team leader than a supervisor, always available to the staff, and showing by example the clean and complete work that is expected; we end up with a better educated team that is an asset to Allied International, appreciated by county employees and supervisors and provide thorough answers when dealings with the general public.

▼ Experience

March 2012–Present

CPO • Site Supervisor • G4S Secure Solutions

2006–2011

Property Management • Special Projects Manager • Riverstone Communities – FL properties

March 1982 – April 2002

Corrections Sergeant • Admin Supervisor • State of Alaska

June 1998 – April 2002 Member of State of Alaska 5-person oversight team – construction 56M Anchorage Jail Project

▼ Education

G4s Training Academy, Ft Lauderdale, FL

- Received State issued D and G Licenses
- Labor Scheduling Training

State of Alaska Training Center

- 340 hours of management training, cognitive skills, progressive discipline, stress management, etc.

State of Alaska – DOC Training Academy

1997 – Training for Trainers – Alaska Police Standards Counsel (APSC) certified Trainer & FTO

1995 – Auto transition firearms course – certified to carry semi-auto pistols

1990 – Graduated APSC Prisoner Transport Academy

1982 – Graduated APSC Alaska Correctional Officers Academy – Salutatorian

▼ References

[Available upon request.]



Michael P. Boss

MICHAEL P. BOSS
Fort Lauderdale, Florida
G4S/AUS Secure Solutions USA

Industry Experience 25 years

Employment History

G4S/AUS Secure Solutions USA, Inc.	1996-2021
United States Army - Infantry Officer	1980-1996

G4S/AUS Project Manager, Memorial Healthcare System March 2020- Present

As the Memorial Healthcare System (MHS) G4S/AUS Project Manager Mr. Boss is responsible for the day to day management of the contract security team leadership and officers assigned to the MHS project. He reports directly to the MHS Director of Security and the individual MHS Security Directors at the 6 Hospitals and stand alone clinics. He must assist and support the MHS in conducting emergency preparedness and response drills, including infant/child abduction, bomb threat, and disaster drills, per MHS protocol in conjunction with Security, Emergency Preparedness and other hospital Departments. Exhibit professional competency by being knowledgeable of changing trends in the industry and by obtaining appropriate professional certification, which may include membership in relevant professional organizations. Demonstrating commitment to the mission and service excellence process by adhering to all facets of the MHS Service Excellence Standards and Management Performance Standards. Assist and work with the MHS Directors of Security and MHS' Employee Assistance Program (EAP) to develop and monitor the Workplace Violence Prevention Program. Assist MHS in training staff including, but not necessarily limited to, the following reporting, documenting, evaluating and assessing protective service incidents, assessing security emergencies and reporting and handling service emergencies. He is overall responsible to ensure G4S/AUS meets its contractual compliance per the MHS Security Services Agreement. Mr. Boss is responsible for the Training, Health and Welfare of over 250 licensed and uniformed security Officers providing over 9600 weekly service hours to the MHS

SE Florida Director of Operations February 2019- February 2020

As the SE Florida Director of Operations Mr. Boss was accountable to the Senior Market VP SE Florida and was required to manage the Satellite P&L's In Broward and Dade Counties and all financial fiduciary obligations along with it. As the driver of revenue growth and efficient cost management Mr. Boss had the responsibility to drive performance in-line with the financial targets that are set within the annual budget and plan, for revenues in excess of 60 Million USD and a workforce of over 1,600 employees. As the SE Florida Director of Operations Mr. Boss ensured that all area personnel understand and comply with all Government Labor Standards and ensure that G4S/AUS Secure Solutions (USA) Inc. is providing quality service to our clients, and that these accounts are operated in a manner consistent with established policies, contracts, and applicable laws. This role required Mr. Boss to maintain an active, strong client relations program by making frequent personal visits to discuss any problems or recommendations for the improvement of service provided in support of the G4S/AUS District Managers in Broward and Dade Counties. A critical task for success in this position was to allocate management guidance, and support of the company mission, including; recruitment, training, corrective actions, and adherence to company policy. To ensure these accounts are operated in a manner consistent with established policies, contracts, and applicable laws; and to maintain strong client relationships, including strategic community relations.



General Manager (Broward County) October 2006 - February 2019

As General Manager for the Fort Lauderdale Area Office Mr. Boss was responsible for providing leadership, direction, and management over a variety of security sectors, encompassing approximately 900 employees. Responsibilities included the oversight and management of the Broward Health and Memorial Healthcare System projects which consists of over 9,200 hours per week of uniformed healthcare security coverage. Mr. Boss was also responsible for the management of G4S/AUS Security Services for; South Florida Regional Transit Authority (TRI-Rail), Broward County Government Facilities, Broward County Courthouses, Broward County Mass Transit, 22 Residential Communities in Broward County, the Holy Cross Healthplex, Keiser University, Publix Supermarkets, Bank of America and numerous other private and commercial properties across the Greater Broward County Area.

Mr. Boss managed an annual security services P&L budget between 32-36 Million USD.

Experience and Qualifications

Senior security expert who consistently leads with integrity while being committed to teamwork, collaboration, employee development and customer service.

☒ Director of Security	☒ Director of Protective Services
☒ Government Facilities	☒ Transportation
☒ Healthcare	☒ Supervisory
☒ Security / Safety	☒ Project Manager
☒ Mass Transit	☒ Residential / Commercial Security
☒ Military	☒ Educational Facilities Security

Education & Training

Bachelor of Arts Degree, Providence College, Providence, Rhode Island

Graduate Studies in International Relations, Troy State University, Troy, Alabama

Licenses & Certifications

Florida State Security Agency Manager and holds an "M" License.

Florida State Security Unarmed and Armed Security License.

Past Chairman of the South Florida Chapter of the International Association of Hospital Safety and Security (IAHSS) and ASIS International.

Member of the South Florida Hospital and Healthcare Association (SFHHA) Safety and Security Working Group.

Member of the Port Everglades Association and the Broward Chamber of Commerce.

Member of the Executive Committee of Broward Days.

Member of the American Legion

Member of the Veterans of Foreign Wars



Appendix K – Contractor Assurance Statement



Haynes Security Services, Inc.

August 3, 2021

To Whom it May Concern,

Haynes Security Services, Inc. affirms that the company will comply with the County's non-discrimination policy, acknowledge the percentage goal established on the project and, agree to engage in good faith effort solicitation of approved Broward County Small Business Development Program firms to achieve the project goals stated **Special Instructions to Vendors**. Please feel free to contact me at (954) 445-3779 should there be any questions.

With Gratitude,

Ed Haynes
President
Haynes Security Services, Inc.

Haynes Security Services, Inc. 7900 NW 27th Ave. #241 Miami, Florida 33147
www.HaynesSecurityServices.com





BROWARD COUNTY LOCAL BUSINESS TAX RECEIPT

115 S. Andrews Ave., Rm. A-100, Ft. Lauderdale, FL 33301-1895 – 954-831-4000

VALID OCTOBER 1, 2020 THROUGH SEPTEMBER 30, 2021

DBA: **Business Name:** HAYNES SECURITY SERVICES INC

Receipt #: 319-258832
Business Type: ALL OTHERS (SECURITY)

Owner Name: EDWARD L HAYNES
Business Location: 7121 ALHAMBRA BLVD
MIRAMAR
Business Phone: 954 445 3779

Business Opened: 11/07/2013
State/County/Cert/Reg: B 2900353
Exemption Code:

Rooms	Seats	Employees 4	Machines	Professionals
-------	-------	----------------	----------	---------------

Number of Machines:		For Vending Business Only				
		Vending Type:				
Tax Amount	Transfer Fee	NSF Fee	Penalty	Prior Years	Collection Cost	Total Paid
30.00	0.00	0.00	0.00	0.00	0.00	30.00

THIS RECEIPT MUST BE POSTED CONSPICUOUSLY IN YOUR PLACE OF BUSINESS

THIS BECOMES A TAX RECEIPT

This tax is levied for the privilege of doing business within Broward County and is non-regulatory in nature. You must meet all County and/or Municipality planning and zoning requirements. This Business Tax Receipt must be transferred when the business is sold, business name has changed or you have moved the business location. This receipt does not indicate that the business is legal or that it is in compliance with State or local laws and regulations.

WHEN VALIDATED

Mailing Address:

HAYNES SECURITY SERVICES INC
7121 ALHAMBRA BLVD
MIRAMAR, FL 33023

Receipt #: WWW-19-00197570
Paid: 07/17/2020 30.00

2020 - 2021

BROWARD COUNTY LOCAL BUSINESS TAX RECEIPT

115 S. Andrews Ave., Rm. A-100, Ft. Lauderdale, FL 33301-1895 – 954-831-4000

VALID OCTOBER 1, 2020 THROUGH SEPTEMBER 30, 2021

DBA: **Business Name:** HAYNES SECURITY SERVICES INC

Receipt #: 319-258832
Business Type: ALL OTHERS (SECURITY)

Owner Name: EDWARD L HAYNES
Business Location: 7121 ALHAMBRA BLVD
MIRAMAR
Business Phone: 954 445 3779

Business Opened: 11/07/2013
State/County/Cert/Reg: B 2900353
Exemption Code:

Rooms	Seats	Employees 4	Machines	Professionals
-------	-------	----------------	----------	---------------

Signature	Number of Machines:		For Vending Business Only				
	Tax Amount	Transfer Fee	NSF Fee	Penalty	Prior Years	Collection Cost	Total Paid
	30.00	0.00	0.00	0.00	0.00	0.00	30.00

Receipt #: WWW-19-00197570
Paid: 07/17/2020 30.00



CONTRACTOR ASSURANCE STATEMENT

August 4, 2021

Felicia McRae
Purchasing Agent

Dylan Kennedy
Purchasing

Broward County Board of County Commissioners

RE: RFQ Two-Step – General Security Guard Services at Various County Facilities
Solicitation GEN2119058R1

Dear Ms. McRae and Mr. Kennedy,

Thank you for the opportunity to submit the following proposal in response to the Broward County Florida Request for Proposal (RFP) to provide General Security Services at Various County Facilities. We submit this **Contractor Assurance Statement** on company letterhead, signed by the authorized company representative (Bob Wood, President, Florida Region), affirming that Allied Universal (AUS)/G4S will comply with the County's non-discrimination policy. We acknowledge the 25% percentage CBE goal established by the County. We agree to engage in good faith effort solicitation of approved Broward County Small Business Development Program firms to achieve the project goals stated **Special Instructions to Vendor**. We respectfully submit Haynes Security Services LLC as our CBE partner.

I am authorized to enter into contracts and bind the firm to the contents of this proposal. My contact information follows:

Bob Wood, President, Florida Region
G4S/Universal Protection Service LLC d/b/a Allied Universal Security Services
6301 NW 5th Way, Suite 5500
Ft. Lauderdale, FL 33309
954-771-5005 Office | 954-771-5408 Fax
Bob.Wood@aus.com

We look forward to continuing our partnership with Broward County. Our goal is to not only meet your expectations but exceed them.

Sincerely,

Bob Wood | President AUS

Supplier: Universal Protection Service, LLC DBA Allied Universal

Standard Instructions to Vendors Request for Proposals, Request for Qualifications, or Request for Letters of Interest

Vendors are instructed to read and follow the instructions carefully, as any misinterpretation or failure to comply with instructions may lead to a Vendor's submittal being rejected.

Vendor MUST submit its solicitation response electronically and MUST confirm its submittal in order for the County to receive a valid response through Periscope S2G. Refer to the Purchasing Division website or contact Periscope S2G for submittal instructions.

A. Responsiveness Criteria:

Responsive (Vendor) means a vendor who submits a response to a solicitation that the Director of Purchasing determines meets all requirements of the solicitation. As provided in Section 21.40(a) of the Broward County Procurement Code, a solicitation may only be awarded to a vendor whose submission is responsive to the requirements of the solicitation. The Director of Purchasing shall determine whether submissions are responsive. This determination shall be final and may not be changed by the Evaluation Committee, if one is appointed for the solicitation.

The required information and applicable forms must be submitted with solicitation response, electronically through Periscope SG2 by the due date and time specified in the solicitation. Failure to timely submit may result in Vendor being deemed non-responsive by the Director of Purchasing. The County reserves the right to waive minor technicalities or irregularities as is in the best interest of the County in accordance with Section 21.37(b) of the Broward County Procurement Code.

Below are standard responsiveness criteria; refer to Special Instructions to Vendors, for Additional Responsiveness Criteria requirement(s).

1. Lobbyist Registration Requirement Certification

Refer to Lobbyist Registration Requirement Certification. The completed form should be submitted with the solicitation response. If not submitted within solicitation response, it must be submitted within three business days of County's written request. Failure to timely submit may result in Vendor being deemed non-responsive.

2. Addenda

The County reserves the right to amend this solicitation prior to the due date and time specified in the solicitation. Any change(s) to this solicitation will be conveyed through the written addenda process. Only written addenda will be binding. Vendor must follow the instructions carefully and submit the required information and applicable forms, or acknowledge addendum, electronically through Periscope S2G. It is the Vendor's sole responsibility to monitor the solicitation for any changing information, prior to submitting their solicitation response.

B. Responsibility Criteria:

Responsible (Vendor) means a vendor who is determined to have the capability in all respects to perform fully the requirements of a solicitation, as well as the integrity and reliability that will ensure good faith performance, as provided in Section 21.40(b) of this Code. In accordance with Section 21.40(b) of the Broward County Procurement Code, a solicitation may only be awarded to a vendor who is determined to be responsible to provide the goods or services requested by the solicitation. If a response to a solicitation is submitted by a joint venture, the joint venture will not be eligible to receive an award unless each member of the joint venture is determined to be responsible. A determination of responsibility shall be made only as to those vendors whose submissions have been determined to be responsive.

With respect to RFPs, RLIs, and RFQs, the Evaluation Committee, with assistance of the Purchasing Division and based on information provided by the applicable County Agencies and the Office of the County Attorney, shall determine whether vendors who have submitted responsive submissions are responsible.

Notwithstanding the foregoing, the awarding authority for a solicitation shall have the ultimate authority to determine whether vendors who have submitted responsive submissions are responsible.

When making determinations of responsibility, the Director of Purchasing or the Evaluation Committee (as applicable) may request additional information from any vendor on matters that may affect a vendor's responsibility. The failure of a vendor to provide information requested by the County may result in a determination of non-responsibility. In addition, a vendor may submit information regarding its responsibility; provided, however, that such information shall not be considered if it contradicts or materially alters the information provided by the vendor in its original response to the solicitation.

Failure to provide any of this required information and in the manner required may result in a recommendation by the Director of Purchasing that the Vendor is non-responsible.

Below are standard responsibility criteria; refer to **Special Instructions to Vendors**, for Additional Responsibility Criteria requirement(s).

1. Litigation History

- a. All Vendors are required to disclose to the County all "material" cases filed, pending, or resolved during the last three (3) years prior to the solicitation response due date, whether such cases were brought by or against the Vendor, any parent or subsidiary of the Vendor, or any predecessor organization. Additionally, all Vendors are required to disclose to the County all "material" cases filed, pending, or resolved against any principal of Vendor, regardless of whether the principal was associated with Vendor at the time of the "material" cases against the principal, during the last three (3) years prior to the solicitation response. A case is considered to be "material" if it relates, in whole or in part, to any of the following:
 - i. A similar type of work that the vendor is seeking to perform for the County under the current solicitation;
 - ii. An allegation of fraud, negligence, error or omissions, or malpractice against the vendor or any of its principals or agents who would be performing work under the current solicitation;
 - iii. A vendor's default, termination, suspension, failure to perform, or improper performance in connection with any contract;
 - iv. The financial condition of the vendor, including any bankruptcy petition (voluntary and involuntary) or receivership; or
 - v. A criminal proceeding or hearing concerning business-related offenses in which the vendor or its principals (including officers) were/are defendants.
- b. For each material case, the Vendor is required to provide all information identified in the **Litigation History Form**. Additionally, the Vendor shall provide a copy of any judgment or settlement of any material case during the last three (3) years prior to the solicitation response. Redactions of any confidential portions of the settlement agreement are only permitted upon a certification by Vendor that all redactions are required under the express terms of a pre-existing confidentiality agreement or provision.
- c. The County will consider a Vendor's litigation history information in its review and determination of responsibility.
- d. If the Vendor is a joint venture, the information provided should encompass the joint venture and each of the entities forming the joint venture.
- e. A vendor is required to disclose to the County any and all cases(s) that exist between the County and any of the Vendor's subcontractors/subconsultants proposed to work on this project during the last five (5) years prior to the solicitation response.

- f. Failure to disclose any material case, including all requested information in connection with each such case, as well as failure to disclose the Vendor's subcontractors/subconsultants litigation history against the County, may result in the Vendor being deemed non-responsive.

2. Financial Information

- a. All Vendors are required to submit the Vendor's financial statements by the due date and time specified in the solicitation, in order to demonstrate the Vendor's financial capabilities. If not submitted with solicitation response, it must be submitted within three business days of County's written request.
- b. Each Vendor shall submit its most recent two years of financial statements for review. The financial statements are not required to be audited financial statements. The annual financial statements shall be in the form of:
 - i. Balance sheets, income statements and annual reports; or
 - ii. Tax returns; or
 - iii. SEC filings.

If tax returns are submitted, ensure it does not include any personal information (as defined under Florida Statutes Section 501.171, Florida Statutes), such as social security numbers, bank account or credit card numbers, or any personal pin numbers. If any personal information data is part of financial statements, redact information prior to submitting a response to the County.

- c. If a Vendor has been in business for less than the number of years of required financial statements, then the Vendor must disclose all years that the Vendor has been in business, including any partial year-to-date financial statements.
- d. The County may consider the unavailability of the most recent year's financial statements and whether the Vendor acted in good faith in disclosing the financial documents in its evaluation.
- e. Any claim of confidentiality on financial statements should be asserted at the time of submittal. Refer to **Standard Instructions to Vendors**, Confidential Material/Public Records and Exemptions for instructions on submitting confidential financial statements. The Vendor's failure to provide the information as instructed may lead to the information becoming public.
- f. Although the review of a Vendor's financial information is an issue of responsibility, the failure to either provide the financial documentation or correctly assert a confidentiality claim pursuant the Florida Public Records Law and the solicitation requirements (Confidential Material/ Public Records and Exemptions section) may result in a recommendation of non-responsiveness by the Director of Purchasing.

3. Authority to Conduct Business in Florida

- a. A Vendor must have the authority to transact business in the State of Florida and be in good standing with the Florida Secretary of State. For further information, contact the Florida Department of State, Division of Corporations.
- b. The County will review the Vendor's business status based on the information submitted with the solicitation response.
- c. It is the Vendor's sole responsibility to comply with all state and local business requirements.
- d. Vendor should list its active Florida Department of State Division of Corporations Document Number (or Registration No. for fictitious names) in the Vendor Questionnaire, Question No. 10.
- e. If a Vendor is an out-of-state or foreign corporation or partnership, the Vendor must obtain the authority to transact business in the State of Florida or show evidence of application for the authority to transact business in the State of Florida, upon request of the County.

- f. A Vendor that is not in good standing with the Florida Secretary of State at the time of a submission to this solicitation may be deemed non-responsible.
- g. If successful in obtaining a contract award under this solicitation, the Vendor must remain in good standing throughout the contractual period of performance.

4. Affiliated Entities of the Principal(s)

- a. All Vendors are required to disclose the names and addresses of "affiliated entities" of the Vendor's principal(s) over the last five (5) years (from the solicitation opening deadline) that have acted as a prime Vendor with the County. The Vendor is required to provide all information required on the Affiliated Entities of the Principal(s) Certification Form.
- b. The County will review all affiliated entities of the Vendor's principal(s) for contract performance evaluations and the compliance history with the County's Small Business Program, including CBE, DBE and SBE goal attainment requirements. "Affiliated entities" of the principal(s) are those entities related to the Vendor by the sharing of stock or other means of control, including but not limited to a subsidiary, parent or sibling entity.
- c. The County will consider the contract performance evaluations and the compliance history of the affiliated entities of the Vendor's principals in its review and determination of responsibility.

5. Insurance Requirements

The Insurance Requirement Form reflects the insurance requirements deemed necessary for this project. While it is not necessary to have this level of insurance in effect at the time of solicitation response, all Vendors are required to either submit insurance certificates indicating that the Vendor currently carries the level insurance coverages or submit a letter from the insurance carrier indicating Vendor can provide the insurance coverages.

C. Additional Information and Certifications

The following forms and supporting information (if applicable) should be completed and submitted with the solicitation response. If not submitted with solicitation response, it must be submitted within three business days of County's written request. Failure to timely submit may affect Vendor's evaluation.

1. Vendor Questionnaire and Standard Certifications

Vendors are required to submit detailed information on their firm and certify to the below requirements. Refer to the **Vendor Questionnaire and Standard Certification** and submit as instructed.

- a. Cone of Silence Requirement Certification
- b. Drug-Free Workplace Certification
- c. Non-Collusion Certification
- d. Public Entities Crimes Certification
- e. Scrutinized Companies List Certification

2. Subcontractors/Subconsultants/Suppliers Requirement

The Vendor shall submit a listing of all subcontractors, subconsultants, and major material suppliers, if any, and the portion of the contract they will perform. Vendors must follow the instructions included on the **Subcontractors/Subconsultants/Suppliers Information Form** and submit as instructed.

D. Standard Agreement Language Requirements

1. The acceptance of or any exceptions taken to the terms and conditions of the County's Agreement shall be considered a part of a Vendor's solicitation response and will be considered by the Evaluation Committee.
2. The applicable Agreement terms and conditions for this solicitation are indicated in the Special Instructions to Vendors.

3. Vendors are required to review the applicable terms and conditions and submit the Agreement Exception Form. The completed form should be submitted with the solicitation response. If not submitted with solicitation response, it shall be deemed an affirmation by the Vendor that it accepts the contract terms and conditions stated in the solicitation.
4. If exceptions are taken, the Vendor must specifically identify each term and condition with which it is taking an exception. Any exception not specifically listed is deemed waived. Simply identifying a section or article number is not sufficient to state an exception. Provide either a redlined version of the specific change(s) or specific proposed alternative language. Additionally, a brief justification specifically addressing each provision to which an exception is taken should be provided.
5. Submission of any exceptions to the Agreement does not denote acceptance by the County. Furthermore, taking exceptions to the County's terms and conditions may be viewed unfavorably by the Evaluation Committee and ultimately may impact the overall evaluation of a Vendor's submittal.

E. Evaluation Criteria

1. The Evaluation Committee will evaluate Vendors as per the **Evaluation Criteria**. The County reserves the right to obtain additional information from a Vendor.
2. Vendor has a continuing obligation to inform the County in writing of any material changes to the information it has previously submitted. The County reserves the right to request additional information from Vendor at any time.
3. For Request for Proposals, the following shall apply:
 - a. The Director of Purchasing may recommend to the Evaluation Committee to short list the most qualified firms prior to the Final Evaluation.
 - b. The Evaluation Criteria identifies points available; a total of 100 points is available.
 - c. If the Evaluation Criteria includes a request for pricing, the total points awarded for price is determined by applying the following formula:

(Lowest Proposed Price/Vendor's Price) x (Maximum Number of Points for Price)
= Price Score
 - d. After completion of scoring, the County may negotiate pricing as in its best interest.
4. For Requests for Letters of Interest or Request for Qualifications, the following shall apply:
 - a. The Evaluation Committee will create a short list of the most qualified firms.
 - b. The Evaluation Committee will either:
 - i. Rank shortlisted firms; or
 - ii. If the solicitation is part of a two-step procurement, shortlisted firms will be requested to submit a response to the Step Two procurement.

F. Demonstrations

Refer to Special Instructions to Vendors. Vendors determined to be both responsive and responsible to the requirements of the solicitation and/or shortlisted (if applicable), will be required to demonstrate the nature of their offered solution. After receipt of solicitation responses, all Vendors will receive a description of, and arrangements for, the desired demonstration. All Vendors will have equal time for demonstrations, but the question-and-answer time may vary. In accordance with Section 286.0113 of the Florida Statutes and pursuant to the direction of the Broward County Board of Commissioners, demonstrations are closed to only the Vendor's team and County staff.

G. Presentations

Vendors that are determined to be both responsive and responsible to the requirements of the solicitation and/or shortlisted (if applicable) will have an opportunity to make an oral presentation to the Evaluation Committee on the Vendor's approach to this project and the Vendor's ability to perform. The committee may provide a list of subject matter for the discussion. All Vendor's will have equal time to present but the question-and-answer time may vary. In accordance with Section 286.0113 of the Florida Statutes, and the direction of the Broward County Board of Commissioners, presentations during Evaluation Committee Meetings are closed. Only the Evaluation Committee members, County staff and the vendor and their team scheduled for that presentation will be present in the Meeting Room during the presentation and subsequent question and answer period.

H. Public Art and Design Program

If indicated in **Special Instructions to Vendors**, Public Art and Design Program, Section 1-88, Broward County Code of Ordinances, applies to this project. It is the intent of the County to functionally integrate art, when applicable, into capital projects and integrate artists' design concepts into this improvement project. The Vendor may be required to collaborate with the artist(s) on design development within the scope of this request. Artist(s) shall be selected by Broward County through an independent process. For additional information, contact the Broward County Cultural Division.

I. Committee Appointment

The Cone of Silence shall be in effect for County staff at the time of the Evaluation Committee appointment and for County Commissioners and Commission staff upon the first meeting of the Evaluation Committee. The committee members appointed for this solicitation are available on the Purchasing Division's website under Committee Appointment.

J. Committee Questions, Request for Clarifications, Additional Information

At any committee meeting, the Evaluation Committee members may ask questions, request clarification, or require additional information of any Vendor's submittal or proposal. It is highly recommended Vendors attend to answer any committee questions (if requested), including a Vendor representative that has the authority to bind.

Vendor's answers may impact evaluation (and scoring, if applicable). Upon written request to the Purchasing Agent prior to the meeting, a conference call number will be made available for Vendor participation via teleconference. Only Vendors that are found to be both responsive and responsible to the requirements of the solicitation and/or shortlisted (if applicable) are requested to participate in a final (or presentation) Evaluation committee meeting.

K. Vendor Questions

The County provides a specified time for Vendors to ask questions and seek clarification regarding solicitation requirements. All questions or clarification inquiries must be submitted electronically through Periscope S2G by the Question & Answer due date and time specified in the solicitation document (including any addenda). The County will respond to questions electronically through Periscope S2G.

L. Confidential Material/ Public Records and Exemptions

1. Broward County is a public agency subject to Chapter 119, Florida Statutes. Upon receipt, all submittals become "public records" and shall be subject to public disclosure consistent with Chapter 119, Florida Statutes. Submittals may be posted on the County's public website or included in a public records request response unless there is a declaration of "confidentiality" pursuant to the public records law and in accordance with the procedures in this section.
2. Any confidential material(s) the Vendor asserts is exempt from public disclosure under Florida Statutes must be labeled as "Confidential" and marked with the specific statute and subsection asserting exemption from Public Records. Electronic media, including flash drives, must also comply with this requirement and separate any files claimed to be confidential.

3. To submit confidential material, three copies (in print or electronic format) must be submitted in a sealed envelope, labeled "Confidential Matter" with the solicitation number, title, date and the time of solicitation opening to:

Broward County Purchasing Division 115
South Andrews Avenue, Room 212
Fort Lauderdale, FL 33301

4. Any materials that the Vendor claims to be confidential and exempt from public records must be marked and separated from the submittal. If the Vendor does not comply with these instructions, the Vendor's claim for confidentiality will be deemed as waived.
5. Submitting confidential material may impact full discussion of your submittal by the Evaluation Committee because the Committee will be unable to discuss the details contained in the documents cloaked as confidential at the publicly noticed Committee meeting.

M. Copyrighted Materials

Copyrighted material is not exempt from the Public Records Law, Chapter 119, Florida Statutes. Submission of copyrighted material in response to any solicitation will constitute a license and permission for the County to make copies (including electronic copies) as reasonably necessary for the use by County staff and agents, as well as to make the materials available for inspection or production pursuant to Public Records Law, Chapter 119, Florida Statutes.

N. State and Local Preferences

If the solicitation involves a federally funded project where the fund requirements prohibit the use of state and/or local preferences, such preferences contained in the Local Preference Ordinance and Broward County Procurement Code will not be applied in the procurement process.

O. Local Preference

The following local preference provisions shall apply except where otherwise prohibited by federal or state law or other funding source restrictions.

For all competitive solicitations in which objective factors used to evaluate the responses from vendors are assigned point totals:

- a. Five percent (5%) of the available points (for example, five points of a total 100 points) shall be awarded to each locally based business and to each joint venture composed solely of locally based businesses, as applicable;
- b. Three percent (3%) of the available points shall be awarded to each locally based subsidiary and to each joint venture that is composed solely of locally based subsidiaries, as applicable; and
- c. For any other joint venture, points shall be awarded based upon the respective proportion of locally based businesses and locally based subsidiaries' equity interests in the joint venture.

If, upon the completion of final rankings (technical and price combined, if applicable) by the Evaluation Committee, a nonlocal vendor is the highest ranked vendor and one or more Local Businesses (as defined by Section 1-74 of the Broward County Code of Ordinances) are within five percent (5%) of the total points obtained by the nonlocal vendor, the highest ranked Local Business shall be deemed to be the highest ranked vendor overall, and the County shall proceed to negotiations with that vendor. If impasse is reached, the County shall next proceed to negotiations with the next highest ranked Local Business that was within five percent (5%) of the total points obtained by the nonlocal vendor, if any.

Refer to Section 1-75 of the Broward County Local Preference Ordinance and the **Location Certification Form** for further information.

P. Tiebreaker Criteria

In accordance with Section 21.42(d) of the Broward County Procurement Code, the tiebreaker criteria shall be applied based upon the information provided in the Vendor's response to the solicitation. In order to receive credit for any tiebreaker criterion, complete and accurate information must be contained in the Vendor's submittal.

1. Location Certification Form;
2. Domestic Partnership Act Certification (Requirement and Tiebreaker);
3. Tiebreaker Criteria Form: Volume of Payments Over Five Years

Q. Posting of Solicitation Results and Recommendations

The Broward County Purchasing Division's website is the location for the County's posting of all solicitations and contract award results. It is the obligation of each Vendor to monitor the website in order to obtain complete and timely information.

R. Review and Evaluation of Responses

An Evaluation Committee is responsible for recommending the most qualified Vendor(s). The process for this procurement may proceed in the following manner:

1. The Purchasing Division delivers the solicitation submittals to agency staff for summarization for the committee members. Agency staff prepares a report, including a matrix of responses submitted by the Vendors. This may include a technical review, if applicable. If a demonstration is required, County will appoint a Technical Review Team ("TRT") to view all Vendor demonstrations. The TRT will be comprised of County staff with specific subject matter expertise. The TRT will review all Vendor demonstrations for compliance with the Demonstration Script. The Project Manager will compile the results of each Vendor's demonstration into a final TRT Report. The TRT Report will be distributed to the Evaluation Committee members prior to the Final Evaluation Meeting.
2. A solicitation may only be awarded to a vendor whose submission is responsive to the requirements of the solicitation. The Director of Purchasing shall determine whether submissions are responsive. For solicitations in which an Evaluation Committee has been appointed, the Director of Purchasing's determination regarding responsiveness is not binding on the Evaluation Committee, which may accept or reject such determination but must state with specificity the basis for any rejection thereof.
3. The Evaluation Committee, with assistance of the Purchasing Division and based on information provided by the applicable County Agencies and the Office of the County Attorney, shall determine whether vendors who have submitted responsive submissions are responsible. Notwithstanding the foregoing, the awarding authority for a solicitation shall have the ultimate authority to determine whether vendors who have submitted responsive submissions are responsible. When making determinations of responsibility, the Director of Purchasing or the Evaluation Committee (as applicable) may request additional information from any vendor on matters that may affect a vendor's responsibility. The failure of a vendor to provide information requested by the County may result in a determination of non-responsibility. In addition, a vendor may submit information regarding its responsibility; provided, however, that such information shall not be considered if it contradicts or materially alters the information provided by the vendor in its original response to the solicitation.

S. Vendor Protest

Part X of the Broward County Procurement Code sets forth procedural requirements that apply if a Vendor intends to protest a solicitation or proposed award of a contract and states in part the following:

1. Any written protest concerning the specifications or requirements of a solicitation (or of any addenda thereto) must be received by the Director of Purchasing within five (5) business days after the applicable solicitation (or addenda) is posted on the Purchasing Division's website.
2. Any written protest concerning a proposed award or ranking must be received by the Director of Purchasing within five (5) business days after the proposed award or ranking is posted on the Purchasing Division's website.
3. Calculation of Days. Unless otherwise expressly stated, all references to "days" mean calendar days between the hours of 8:30 a.m. and 5:00 p.m., excluding days that are County holidays. All references to "business days" mean Monday through Friday between the hours of 8:30 a.m. and 5:00 p.m., excluding days that are County holidays. In calculating time periods, the day of the event that triggers the time period shall be excluded from the calculation (for example, objections to a ranking must be filed within three (3) business days after the ranking is posted, so an objection to a ranking posted on a Monday must be filed no later than 5:00 p.m. on Thursday). Failure to file a written protest so that it is received by the Director of Purchasing within the timeframes set forth in

Part X of the Broward County Procurement Code shall constitute a waiver of the right to protest. A protest submitted to anyone other than the Director of Purchasing shall not be a valid protest.

Except as to any protest of the specifications or requirements of a solicitation, as a condition of initiating any protest, the protestor must, concurrently with filing the protest, pay a filing fee for the purpose of defraying the costs in administering the protest in accordance with the schedule provided below. The filing fee shall be refunded if the protestor prevails in the protest. Failure to timely pay the required filing fee shall render the protest invalid.

<u>Estimated Contract Amount</u>	<u>Filing Fee</u>
Mandatory Bid Amount up to \$250,000	\$500
\$250,000 - \$500,000	\$1,000
\$500,001 - \$5 million	\$3,000
Over \$5 million	\$5,000

The estimated contract amount shall be the total bid amount offered by the protesting vendor in its response to the solicitation, inclusive of any contract renewals or extensions. If no bid amount was submitted by the protestor, the estimated contract amount shall be the County's estimated contract price for the procurement. The County will accept a filing fee in the form of a money order, certified check, or cashier's check, payable to "Broward County," or other manner of payment approved by the Director of Purchasing.

T. RIGHT TO APPEAL

The protestor may appeal the Director of Purchasing's denial of the protest with respect to the proposed award of a solicitation in accordance with Part XII of the Broward County Procurement Code. Decisions by the Director of Purchasing with respect to the specifications or requirements of a solicitation may only be appealed to the County Administrator or their designee, who shall determine the method, timing, and process of the appeal and whose decision shall be final.

1. The appeal must be received by the Director of Purchasing within ten (10) days after the date of the determination being appealed.
2. The appeal must be accompanied by an appeal bond by a Vendor having standing to protest and must comply with all other requirements of Part XII of the Broward County Procurement Code.
3. Except as otherwise provided by law, the filing of an appeal is an administrative remedy that must be exhausted prior to the filing of any civil action against the County concerning any subject matter that, had an appeal been filed, could have been addressed as part of the appeal.

U. Rejection of Responses

The Director of Purchasing may reject all responses to a solicitation, even when only one response is received, if the Director of Purchasing determines that doing so would be in the best interest of the County; provided, however, that only the Board may reject all responses to a solicitation where the issuance of the solicitation was approved by the Board.

V. Negotiations

Once a ranking is deemed final, the County shall commence contract negotiations with the top-ranked vendor (or, if provided in the solicitation, with multiple top-ranked vendors simultaneously). If the negotiation does not result in mutually satisfactory contract terms within a reasonable time, as determined by the Director of Purchasing, then the Director of Purchasing may terminate negotiations with the applicable vendor and commence (or continue, if the solicitation provided for negotiation with multiple top-ranked vendors) negotiations with the next-ranked vendor(s) or issue a new solicitation, as the Director of Purchasing determines to be in the best interest of the County. In accordance with Section 286.0113 of the Florida Statutes, and the direction of the Broward County Board of Commissioners, negotiations resulting from Evaluation Committee Meetings are closed. Only County staff and the selected vendor and their team will be present during negotiations.

W. Submittal Instructions:

1. Broward County does not require any personal information (as defined under Section 501.171, Florida Statutes), such as social security numbers, driver license numbers, passport, military ID, bank account or credit card numbers, or any personal pin numbers, in order to submit a response for ANY Broward County solicitation. DO NOT INCLUDE any personal information data in any document submitted to the County. If any personal information data is part of a submittal, this information must be redacted prior to submitting a response to the County.
2. Vendor MUST submit its solicitation response electronically through Periscope S2G and MUST confirm its solicitation response in order for the County to receive a valid response through Periscope S2G. It is the Vendor's sole responsibility to assure its response is submitted and received through Periscope S2G by the date and time specified in the solicitation.
3. The County will not consider solicitation responses received by other means. Vendors are encouraged to submit their responses in advance of the due date and the time specified in the solicitation. In the event that the Vendor is having difficulty submitting the solicitation response electronically through Periscope S2G, immediately notify the Purchasing Agent and then contact Periscope S2G for technical assistance.
4. Vendor must view, submit, and/or accept each of the documents in Periscope S2G. Web-fillable forms can be filled out and submitted through Periscope S2G.
5. After all documents are viewed, submitted, and/or accepted in Periscope S2G, the Vendor must upload additional information requested by the solicitation (i.e. Evaluation Criteria and Financial Statements) in the Item Response Form in Periscope S2G, under line one (regardless if pricing requested).
6. Vendor should upload responses to Evaluation Criteria in Microsoft Word or Excel format.
7. If the Vendor is declaring any material confidential and exempt from Public Records, refer to Confidential Material/ Public Records and Exemptions for instructions on submitting confidential material.
8. After all files are uploaded, Vendor must submit and CONFIRM its offer (by entering password) for offer to be received electronically through Periscope S2G.
9. If a solicitation requires an original Proposal Bond (per Special Instructions to Vendors), Vendor must submit in a sealed envelope, labeled with the solicitation number, title, date and the time of solicitation opening to:

Broward County Purchasing Division 115
South Andrews Avenue, Room 212 Fort
Lauderdale, FL 33301

A copy of the Proposal Bond should also be uploaded into Periscope S2G; this does not replace the requirement to have an original proposal bond. Vendors must submit the original Proposal Bond, by the due date and time specified in the solicitation.

Revised May 1, 2021

Supplier: Universal Protection Service, LLC DBA Allied Universal**Office of Economic and Small Business Requirements: CBE Reserve**

- A. In accordance with the Broward County Business Opportunity Act of 2012, Section 1-81, Code of Ordinances, as amended (the "Business Opportunity Act"), this solicitation is reserved for County Business Enterprise (CBE) firms (CBE Reserve).
- B. CBEs and non-CBEs may respond to the solicitation.
- C. The CBE with the lowest responsive and responsible Bid, or with the highest-ranked responsive and responsible Proposal, as compared to all other CBEs (the "CBE Presumptive Awardee"), shall be awarded the contract if the CBE Presumptive Awardee meets the following requirements, as applicable:
 - (1) Monetary Differential: The total Bid or Proposal amount of the CBE Presumptive Awardee: (a)(i) does not exceed Three Million Dollars (\$3,000,000) and (ii) does not exceed the total amount of the lowest responsive and responsible Bid, or the total amount of the highest-ranked responsive and responsible Proposal, as applicable, from a non-CBE by more than ten percent (10%); or (b)(i) exceeds Three Million Dollars (\$3,000,000) and (ii) does not exceed the total amount of the lowest responsive and responsible Bid, or the total amount of the highest-ranked responsive and responsible Proposal, as applicable, from a non-CBE by more than five percent (5%); and
 - (2) Points Differential: For competitive solicitations in which the Proposals are assigned point totals, after deducting the points awarded for price from the total points awarded to each applicable Proposal, the total points assigned to the CBE Presumptive Awardee: (a) for Proposals that do not exceed Three Million Dollars (\$3,000,000), are not more than ten percent (10%) less than the total points assigned to the highest-ranked responsive and responsible non-CBE; or (b) for Proposals that exceed Three Million Dollars (\$3,000,000), are not more than five percent (5%) less than the total points assigned to the highest-ranked responsive and responsible non-CBE.

If the CBE Presumptive Awardee does not meet the above requirements, as applicable, then the CBE with the next lowest responsive and responsible Bid, or the next highest-ranked responsive and responsible Proposal, as compared to all other CBEs, will be deemed the CBE Presumptive Awardee and awarded the contract if the CBE Presumptive Awardee meets the above requirements, as applicable. If no CBE Presumptive Awardee meets the above requirements, as applicable, the award shall be made to the non-CBE that submits the lowest responsive and responsible Bid, or the highest-ranked responsive and responsible Proposal, provided the Director of Purchasing determines the total amount of the Bid or Proposal is fair and reasonable, unless (a) the Director of Office of Economic and Small Business Development (OESBD) issues a written determination that re-solicitation with modified specifications is likely to result in one or more Bids or Proposals from CBEs that would be eligible to receive the contract award; and (b) the Director of Purchasing issues a written determination that the delay occasioned by re-solicitation would not materially harm the County's interests.

- D. If a non-CBE is awarded the contract because no CBE with capacity to perform the work submits a responsive and responsible Bid or Proposal, or because no CBE meets the applicable requirements stated above, any contract awarded to a non-CBE must include at least a twenty-five percent (25%) CBE goal (unless the CBE goal is waived or otherwise modified by Board action).
- E. It is the Vendor's responsibility to ensure compliance with the CBE requirements and adhere to solicitation deadlines. The Vendor must contact OESBD to verify current CBE status or to obtain CBE certification.
- F. The Work may only be performed by CBEs. The Vendor must perform one hundred percent (100%) of the Work as the prime Vendor or the prime Vendor may subcontract portions of Work to other CBEs. If the prime Vendor intends to subcontract any portion of the Work, the Vendor must complete a Letter of Intent (refer to Section G below).
- G. CBE Program Requirements: Vendor should submit all required forms and information with its solicitation submittal as a matter of responsibility. If the required forms and information are not provided with the Vendor's solicitation submittal, then Vendor must supply the required forms and information no later than three (3) business days after request by OESBD. Vendor may be deemed non-responsible for failure to fully comply with this solicitation and CBE Program Requirements within these stated timeframes.

1. Vendor should include in its solicitation submittal a Letter of Intent Between Bidder/Offeror and County Business Enterprise (CBE) Subcontractor/Supplier (LOI) for each CBE the Vendor intends to use to achieve the assigned reserve or CBE participation goal. If the Vendor is a CBE performing 100% of the work, an LOI should be submitted stating that 100% of the work will be completed by the CBE. The form is available at the following link:
<http://www.broward.org/EconDev/Documents/CBELetterOfIntent.pdf>
2. If Vendor is unable to attain the CBE participation goal or reserve, Vendor should include in its solicitation submittal an Application for Evaluation of Good Faith Efforts and all of the required supporting information. The is available at the following link:
<http://www.broward.org/EconDev/WhatWeDo/Documents/GoodFaithEffortEval.pdf>

H. A certified firm must provide a commercially useful function for the Project and may not act as a broker. A certified firm that seeks to act as a broker, or that does not provide a commercially useful function for the Project shall be subject to decertification by OESBD.

I. Vendors are encouraged to purchase materials from certified CBE firms whenever possible.

J. A joint venture is only eligible for award if all members of the joint venture are certified CBE firms.

K. OESBD maintains an online directory of CBE firms. The online directory is available for use by Vendors at <https://webapps4.broward.org/smallbusiness/sbdirectory.aspx>

L. For detailed information regarding the CBE Program contact the OESBD at (954) 357-6400 or visit the office's website at: <http://www.broward.org/EconDev/SmallBusiness/>

M. If awarded the contract, Vendor agrees to and shall comply with all applicable requirements of this solicitation, the Business Opportunity Act, and the CBE Program in the award and administration of the contract, including the following:

1. No party to this contract may discriminate on the basis of race, color, sex, religion, national origin, disability, age, marital status, political affiliation, sexual orientation, pregnancy, or gender identity and expression in the performance of this contract.
2. All entities that seek to conduct business with the County, including Vendor or any Prime Contractors, Subcontractors, and Bidders/Offerors shall conduct such business activities in a fair and reasonable manner, free from fraud, coercion, collusion, intimidation, or bad faith. Failure to do so may result in the cancellation of this solicitation, cessation of contract negotiations, revocation of CBE certification, and suspension or debarment from future contracts.
3. If Vendor fails to meet or make Good Faith Efforts (as defined in the Business Opportunity Act) to meet the CBE participation commitment (the "Commitment"), including CBE reserve, then Vendor shall pay the County liquidated damages in an amount equal to fifty percent (50%) of the actual dollar amount by which Vendor failed to achieve the Commitment, up to a maximum amount of ten percent (10%) of the total contract amount, excluding costs and reimbursable expenses. An example of this calculation is stated in Section 1-81.7, Broward County Code of Ordinances.
4. Vendor shall comply with all applicable requirements of the Business Opportunity Act in the award of this contract. Failure by Vendor to carry out any of these requirements shall constitute a material breach of the contract, which shall permit the County to terminate this contract or to exercise any other remedy provided under this contract, the Broward County Code of Ordinances, the Broward County Administrative Code, or other applicable laws, with all such remedies being cumulative.
5. Vendor shall pay its CBE subcontractors and suppliers, within fifteen (15) days following receipt of payment from the County, for all completed subcontracted work and supplies. If Vendor withholds an amount from CBE subcontractors or suppliers as retainage, such retainage shall be released and paid within fifteen (15) days following receipt of payment of retained amounts from the County.
6. Vendor understands that the County will monitor Vendor's compliance with the CBE Program requirements. All Vendors must provide OESBD with a Monthly Utilization Report (MUR) to confirm its compliance with the Commitment agreed to in the contract; timely submission of the MUR every month throughout the term of the contract, including amendment and extension terms, is a condition of the County's payment of Vendor under the contract.

This is also available
www.broward.org/econdev/SmallBusiness/Pages/compliance.aspx

online

at:

Revised May 1, 2021

Supplier: Universal Protection Service, LLC DBA Allied Universal

VENDOR QUESTIONNAIRE AND STANDARD CERTIFICATIONS Request for Proposals, Request for Qualifications, or Request for Letters of Interest

The completed form, including acknowledgment of the standard certifications and should be submitted with the solicitation response. If not submitted with solicitation response, it must be submitted within three business days of County's written request. Failure to timely submit may affect Vendor's evaluation.

If a response requires additional information, the Vendor should upload a written detailed response with submittal; each response should be numbered to match the question number. The completed questionnaire and attached responses will become part of the procurement record. It is imperative that the person completing the Vendor Questionnaire be knowledgeable about the proposing Vendor's business and operations.

1. Legal business name: **Universal Protection Service, LLC**
2. Doing Business As/Fictitious Name (if applicable): **Allied Universal Security Services**
3. Federal Employer I.D. no. (FEIN): **56-051547**
4. Dun and Bradstreet No.: **17-894-4224**
5. Website address (if applicable): **www.aus.com**
6. Principal place of business address: **Corporate Headquarters East**
Eight Tower Bridge, 161 Washington St
Suite 600
Conshohocken, PA 19428
7. Office location responsible for this project: **6301 NW 5th Way**
Suite 5500
Ft. Lauderdale FL 33309
8. Telephone no.: **954.739.8488** Fax no.:
9. Type of business (check appropriate box):
 Corporation (specify the state of incorporation): **Delaware**
 Sole Proprietor
 Limited Liability Company (LLC)
 Limited Partnership
 General Partnership (State and County filled in)
 Other – Specify
10. List [Florida Department of State, Division of Corporations](#) document number (or registration number if fictitious name):
M12000000566
11. List name and title of each principal, owner, officer, and major shareholder:
 - a) **Steven S. Jones, President and Global CEO**
 - b) **Tim Brandt, Executive Vice President, Treasurer and Global CFO**
 - c) **David I. Buckman, Executive Vice President, Secretary and Global General Counsel**
 - d)
12. AUTHORIZED CONTACT(S) FOR YOUR FIRM:
Name: **Andrew Daniels**
Title: **Vice President Business Developmentâ"SE Region**
E-mail: **andrew.daniels@aus.com**
Telephone No.: **954.415.1367**

Name: **Taylor McDonald**
Title: **Director Government Services, Southeast Region**
E-mail: **taylor.mcdonald@aus.com**
Telephone No.: **954.415.7419**
13. Has your firm, its principals, officers or predecessor organization(s) been debarred or suspended by any government entity within the last three years? If yes, specify details in an attached written response. Yes No
14. Has your firm, its principals, officers or predecessor organization(s) ever been debarred or suspended by any government entity? If yes, specify details in an attached written response, including the reinstatement date, if granted.
 Yes No
15. Has your firm ever failed to complete any services and/or delivery of products during the last three (3) years? If yes, specify details in an attached written response. Yes No
16. Is your firm or any of its principals or officers currently principals or officers of another organization? If yes, specify details in an attached written response. Yes No

17. Have any voluntary or involuntary bankruptcy petitions been filed by or against your firm, its parent or subsidiaries or predecessor organizations during the last three years? If yes, specify details in an attached written response. Yes
 No

18. Has your firm's surety ever intervened to assist in the completion of a contract or have Performance and/or Payment Bond claims been made to your firm or its predecessor's sureties during the last three years? If yes, specify details in an attached written response, including contact information for owner and surety. Yes No

19. Has your firm ever failed to complete any work awarded to you, services and/or delivery of products during the last three (3) years? If yes, specify details in an attached written response. Yes No

20. Has your firm ever been terminated from a contract within the last three years? If yes, specify details in an attached written response. Yes No

21. Living Wage solicitations only: In determining what, if any, fiscal impact(s) are a result of the Ordinance for this solicitation, provide the following for informational purposes only. Response is not considered in determining the award of the contract.
Living Wage had an effect on the pricing Yes No N/A
If yes, Living Wage increased the pricing by **0%** or decreased the pricing by **0%**.

Cone of Silence Requirement Certification:

The Cone of Silence Ordinance, Section 1-266, Broward County Code of Ordinances prohibits certain communications among Vendors, Commissioners, County staff, and Selection or Evaluation Committee members. Identify on a separate sheet any violations of this Ordinance by any members of the responding firm or its joint ventures. After the application of the Cone of Silence, inquiries regarding this solicitation should be directed to the Director of Purchasing or designee. The Cone of Silence terminates when the County Commission or other awarding authority takes action which ends the solicitation.

The Vendor hereby certifies that: (check each box)

The Vendor has read Cone of Silence Ordinance, Section 1-266, Broward County Code of Ordinances; and

The Vendor understands that the Cone of Silence for this competitive solicitation shall be in effect beginning upon the appointment of the Selection or Evaluation Committee, for communication regarding this solicitation with the County Administrator, Deputy County Administrator, Assistant County Administrators, and Assistants to the County Administrator and their respective support staff or any person, including Evaluation or Selection Committee members appointed to evaluate or recommend selection in this RFP/RLI process. For Communication with County Commissioners and Commission staff, the Cone of Silence allows communication until the initial Evaluation or Selection Committee Meeting.

The vendor understands that they may communicate with a representative of the Office of Economic and Small Business Development ("OESBD") at any time regarding a solicitation or regarding participation of Small Business Enterprises or County Business Enterprises in a solicitation. OESBD may be contacted at (954) 357-6400. The Cone of Silence also permits communication with certain other County employees (refer to the Cone of Silence Ordinance).

The Vendor agrees to comply with the requirements of the Cone of Silence Ordinance.

Drug-Free Workplace Requirements Certification:

Section 21.23(f) of the Broward County Procurement Code requires awards of all competitive solicitations requiring Board award be made only to firms certifying the establishment of a drug free workplace program. The program must consist of:

1. Publishing a statement notifying its employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the offeror's workplace, and specifying the actions that will be taken against employees for violations of such prohibition;
2. Establishing a continuing drug-free awareness program to inform its employees about:
 - a. The dangers of drug abuse in the workplace;
 - b. The offeror's policy of maintaining a drug-free workplace;
 - c. Any available drug counseling, rehabilitation, and employee assistance programs; and
 - d. The penalties that may be imposed upon employees for drug abuse violations occurring in the workplace;
3. Giving all employees engaged in performance of the contract a copy of the statement required by subparagraph 1;
4. Notifying all employees, in writing, of the statement required by subparagraph 1, that as a condition of employment on a covered contract, the employee shall:
 - a. Abide by the terms of the statement; and

- b. Notify the employer in writing of the employee's conviction of, or plea of guilty or nolo contendere to, any violation of Chapter 893 or of any controlled substance law of the United States or of any state, for a violation occurring in the workplace NO later than five days after such conviction.
5. Notifying Broward County government in writing within 10 calendar days after receiving notice under subdivision 4.b above, from an employee or otherwise receiving actual notice of such conviction. The notice shall include the position title of the employee;
6. Within 30 calendar days after receiving notice under subparagraph 4 of a conviction, taking one of the following actions with respect to an employee who is convicted of a drug abuse violation occurring in the workplace:
 - a. Taking appropriate personnel action against such employee, up to and including termination; or
 - b. Requiring such employee to participate satisfactorily in a drug abuse assistance or rehabilitation program approved for such purposes by a federal, state, or local health, law enforcement, or other appropriate agency; and
7. Making a good faith effort to maintain a drug-free workplace program through implementation of subparagraphs 1 through 6.

The Vendor hereby certifies that: (check box)

The Vendor certifies that it has established a drug free workplace program in accordance with the above requirements.

Non-Collusion Certification:

Vendor shall disclose, to their best knowledge, any Broward County officer or employee, or any relative of any such officer or employee as defined in Section 112.3135 (1) (c), Florida Statutes, who is an officer or director of, or has a material interest in, the Vendor's business, who is in a position to influence this procurement. Any Broward County officer or employee who has any input into the writing of specifications or requirements, solicitation of offers, decision toward, evaluation of offers, or any other activity pertinent to this procurement is presumed, for purposes hereof, to be in a position to influence this procurement. Failure of a Vendor to disclose any relationship described herein shall be reason for debarment in accordance with the provisions of the Broward County Procurement Code.

The Vendor hereby certifies that: (select one)

The Vendor certifies that this offer is made independently and free from collusion; or

The Vendor is disclosing names of officers or employees who have a material interest in this procurement and is in a position to influence this procurement. Vendor must include a list of name(s), and relationship(s) with its submittal.

Public Entities Crimes Certification:

In accordance with Public Entity Crimes, Section 287.133, Florida Statutes, a person or affiliate placed on the convicted vendor list following a conviction for a public entity crime may not submit on a contract: to provide any goods or services; for construction or repair of a public building or public work; for leases of real property to a public entity; and may not be awarded or perform work as a contractor, supplier, subcontractor, or consultant under a contract with any public entity; and may not transact business with any public entity in excess of the threshold amount provided in s.

287.017 for Category Two for a period of 36 months following the date of being placed on the convicted vendor list.

The Vendor hereby certifies that: (check box)

The Vendor certifies that no person or affiliates of the Vendor are currently on the convicted vendor list and/or has not been found to commit a public entity crime, as described in the statutes.

Scrutinized Companies List Certification:

Any company, principals, or owners on the Scrutinized Companies with Activities in Sudan List, the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, or the Scrutinized Companies that Boycott Israel List is prohibited from submitting a response to a solicitation for goods or services in an amount equal to or greater than \$1 million.

The Vendor hereby certifies that: (check each box)

The Vendor, owners, or principals are aware of the requirements of Sections 287.135, 215.473, and 215.4275, Florida Statutes, regarding Companies on the Scrutinized Companies with Activities in Sudan List the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, or the Scrutinized Companies that Boycott Israel List; and

The Vendor, owners, or principals, are eligible to participate in this solicitation and are not listed on either the Scrutinized Companies with Activities in Sudan List, the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, or the Scrutinized Companies that Boycott Israel List; and

If awarded the Contract, the Vendor, owners, or principals will immediately notify the County in writing if any of its principals are placed on the Scrutinized Companies with Activities in Sudan List, the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, or the Scrutinized Companies that Boycott Israel List.

I hereby certify the information provided in the Vendor Questionnaire and Standard Certifications:

Andrew Daniels	Vice President Business Developmentâ"SE Region	July 16, 2021
*AUTHORIZED SIGNATURE/NAME	TITLE	DATE

Vendor Name: **Universal Protection Service, LLC d/b/a Allied Universal Security Services**

* I certify that I am authorized to sign this solicitation response on behalf of the Vendor as indicated in Certificate as to Corporate Principal, designation letter by Director/Corporate Officer, or other business authorization to bind on behalf of the Vendor. As the Vendor's authorized representative, I attest that any and all statements, oral, written or otherwise, made in support of the Vendor's response, are accurate, true and correct. I also acknowledge that inaccurate, untruthful, or incorrect statements made in support of the Vendor's response may be used by the County as a basis for rejection, rescission of the award, or termination of the contract and may also serve as the basis for debarment of Vendor pursuant to PART XI of the Broward County Procurement Code. I certify that the Vendor's response is made without prior understanding, agreement, or connection with any corporation, firm or person submitting a response for the same items/services, and is in all respects fair and without collusion or fraud. I also certify that the Vendor agrees to abide by all terms and conditions of this solicitation, acknowledge and accept all of the solicitation pages as well as any special instructions sheet(s).

Revised May 1, 2021

Supplier: Universal Protection Service, LLC DBA Allied Universal

LOBBYIST REGISTRATION REQUIREMENT CERTIFICATION

The completed should be submitted with the solicitation response but must be submitted within three business days of County's request. Vendor may be deemed non-responsive for failure to fully comply within stated timeframes.

The Vendor certifies that it understands if it has retained a lobbyist(s) to lobby in connection with a competitive solicitation, it shall be deemed non-responsive unless the firm, in responding to the competitive solicitation, certifies that each lobbyist retained has timely filed the registration or amended registration required under Broward County Lobbyist Registration Act, Section 1-262, Broward County Code of Ordinances; and it understands that if, after awarding a contract in connection with the solicitation, the County learns that the certification was erroneous, and upon investigation determines that the error was willful or intentional on the part of the Vendor, the County may, on that basis, exercise any contractual right to terminate the contract for convenience.

The Vendor hereby certifies that: (select one)

- It has not retained a lobbyist(s) to lobby in connection with this competitive solicitation; however, if retained after the solicitation, the County will be notified.
- It has retained a lobbyist(s) to lobby in connection with this competitive solicitation and certified that each lobbyist retained has timely filed the registration or amended registration required under Broward County Lobbyist Registration Act, Section 1-262, Broward County Code of Ordinances.

It is a requirement of this solicitation that the names of any and all lobbyists retained to lobby in connection with this solicitation be listed below:

Name of Lobbyist: **Shelly Spivack**

Lobbyist's Firm: **Shelly Spivack & Associates, Inc**

Phone: **954-849-8759**

E-mail: **shellyspivack@icloud.com**

Name of Lobbyist: **Ron Book**

Lobbyist's Firm: **Ron Book PA**

Phone: **305-931-1429**

E-mail: **ron@rlbookpa.com**

Authorized Signature/Name	TITLE
Universal Protection Service, LLC d/b/a Allied Universal Security Services Vendor Name	July 16, 2021

Revised May 1, 2021

Supplier: Universal Protection Service, LLC DBA Allied Universal

Workforce Investment Program Requirements:

- A. In accordance with [Broward County Workforce Investment Program, Administrative Code, Section 19.211, the Workforce Investment Program](#) (Program) this solicitation is a covered contract if the open-end contract award value exceeds \$500,000 per year or if the individual project value exceeds \$500,000 under a fixed-term contract. The Program encourages Vendors to utilize [CareerSource Broward](#) (CareerSource) and their contract partners as a firstsource for employment candidates for work on County-funded projects, and encourages investment in Broward County economic development through the hiring of economically disadvantaged or hard-to-hire individuals.
- B. Compliance with the Program, including compliance with First Source Referral and the Qualifying New Hires goals, is a matter of responsibility. Vendor should submit the **Workforce Investment Program Certification Form** with its response. If not provided with solicitation submittal, the Vendor must supply within three business days of County's request. Vendor may be deemed non-responsible for failure to comply within stated timeframes.
- C. The following is a summary of requirements contained in the Program. This summary is not all-inclusive of the requirements of the Program. If there is any conflict between the following summary and the language in the Program, the language in the Program shall prevail. In compliance with the Program, Vendor (and/or its subcontractors) shall agree to:
 - 1. be bound to contractual obligations under the contract;
 - 2. use good faith efforts to meet First Source Referral goal for vacancies that result from award of this contract;
 - 3. publicly advertise any vacancies that are the direct result of this contract, exclusively with CareerSource for at least five (5) business days;
 - 4. review qualifications of CareerSource's Qualified Referrals and use good faith efforts to interview Qualified Referrals that appear to meet the required qualifications;
 - 5. use good faith efforts to hire Qualifying New Hires (as defined by the Program) for atleast fifty percent (50%) of the vacancies (rounded up) that are the direct result of this contract;
 - 6. obtain a hired worker's written certification, attesting to a status as a Qualifying New Hire, Economically Disadvantaged Worker, or Hard-to-Hire worker (if applicable);
 - 7. retain records relating to Program requirements, including: records of all applicable vacancies; job order requests to CareerSource; qualified referral lists; and records of candidates interviewed and the outcome of the interviews.
 - 8. provide to the County any documents and records demonstrating Vendor's compliance and good faith efforts to comply with the Program;
 - 9. submit to the County an annual report by January 31st and within 30 days of contract completion or expiration; and
 - 10. ensure that all of its subcontractors comply with the requirements of the Program.
- D. Further information about the Program, Vendor's obligations, and the Qualifying New Hire's certification may be obtained on the Office of Economic and Small Business Development website:
broward.org/econdev/Pages/WorkforceInvestmentProgram.aspx. Vendor is responsible for reading and understanding requirements of the Program.
- E. Subcontractors: Vendor's subcontractors shall use good faith efforts to meet the First Source Referral and the Qualifying New Hires goals, in accordance with the Program. The Vendor shall include in any subcontracts a requirement that the all subcontractors comply with the Program

requirements. The Vendor shall be responsible for compliance by any subcontractor with the Program as it applies to their subcontract.

F. Reporting: Vendor shall maintain and make available to County upon request all records documenting Vendor's compliance and its subcontractors' compliance with the requirements of the Program, and shall submit the required reports to the Contract Administrator annually by January 31 and within thirty (30) days after the conclusion of this contract. Failure to timely comply with reporting requirements shall constitute a material breach of this contract.

G. Evaluation: The Contract Administrator will document the Vendor's compliance and good faith efforts as part of the Vendor's Performance Evaluation.

H. Failure to demonstrate good faith efforts to meet the First Source Referral and the Qualifying New Hires goal shall constitute a material breach of this contract.

WORKFORCE INVESTMENT PROGRAM CERTIFICATION

This form(s) should be returned with the Vendor's submittal. If not provided with solicitation submittal, the Vendor must supply information within three business days of County's request. Vendor may be deemed non-responsible for failure to comply within stated timeframes.

In accordance with the Workforce Investment Program

Universal Protection Service, LLC d/b/a Allied Universal Security Services(Vendor) agrees to be bound to the contractual obligations of the Workforce Investment Program, Broward County Administrative Code Section 19.211, requiring our firm to use good faith efforts to meet the First Source Referral Goal and the Qualifying New Hires Goal.

The statement must be signed by an authorized signatory of the firm. Receipt of the signed statement from the Vendor is a matter of responsibility. A firm not offering an affirmative response in this regard will be found "non-responsible" to the solicitation and not eligible for further evaluation or award.

Andrew Daniels

AUTHORIZED SIGNATURE/NAME

**Vice President Business
Development "SE Region**

TITLE

July 16, 2021

DATE

Revised May 1, 2021

Supplier: Universal Protection Service, LLC DBA Allied Universal

SUBCONTRACTORS/SUBCONSULTANTS/SUPPLIERS REQUIREMENT

Request for Proposals, Request for Qualifications, or Request for Letters of Interest

The following forms and supporting information (if applicable) should be returned with Vendor's submittal. If not provided with submittal, the Vendor must submit within three business days of County's request. Failure to timely submit may affect Vendor's evaluation.

- A. The Vendor shall submit a listing of all subcontractors, subconsultants and major material suppliers (firms), if any, and the portion of the contract they will perform. A major material supplier is considered any firm that provides construction material for construction contracts, or commodities for service contracts in excess of \$50,000, to the Vendor.
- B. If participation goals apply to the contract, only non-certified firms shall be identified on the form. A non-certified firm is a firm that is not listed as a firm for attainment of participation goals (ex. County Business Enterprise or Disadvantaged Business Enterprise), if applicable to the solicitation.
- C. This list shall be kept up-to-date for the duration of the contract. If subcontractors, subconsultants or suppliers are stated, this does not relieve the Vendor from the prime responsibility of full and complete satisfactory performance under any awarded contract.
- D. After completion of the contract/final payment, the Vendor shall certify the final list of non-certified subcontractors, subconsultants, and suppliers that performed or provided services to the County for the referenced contract.
- E. The Vendor has confirmed that none of the recommended subcontractors, subconsultants, or suppliers' principal(s), officer(s), affiliate(s) or any other related companies have been debarred from doing business with Broward County or any other governmental agency.

If none, check the box below on this form. Use additional form(s) in Periscope S2G.

None -

1. Subcontracted Firm's Name: **CBE Partners provided in Step 2**

Subcontracted Firm's Address:

Subcontracted Firm's Telephone Number:

Contact Person's Name and Position:

Contact Person's E-Mail Address:

Estimated Subcontract/Supplies Contract Amount:

Type of Work/Supplies Provided:

2. Subcontracted Firm's Name:

Subcontracted Firm's Address:

Subcontracted Firm's Telephone Number:

Contact Person's Name and Position:

Contact Person's E-Mail Address:

Estimated Subcontract/Supplies Contract Amount:

Type of Work/Supplies Provided:

3. Subcontracted Firm's Name:

Subcontracted Firm's Address:

Subcontracted Firm's Telephone Number:

Contact Person's Name and Position:

Contact Person's E-Mail Address:

Estimated Subcontract/Supplies Contract Amount:

Type of Work/Supplies Provided:

4. Subcontracted Firm's Name:
Subcontracted Firm's Address:
Subcontracted Firm's Telephone Number:
Contact Person's Name and Position:
Contact Person's E-Mail Address:
Estimated Subcontract/Supplies Contract Amount:
Type of Work/Supplies Provided:

I certify that the information submitted in this report is in fact true and correct to the best of my knowledge.

Andrew Daniels
Authorized Signature/Name

Vice President Business Development—SE Region
Title

**Universal Protection Service, LLC d/b/a Allied
Universal Security Services
Vendor Name**

July 16, 2021
Date

Revised May 1, 2021

Supplier: Universal Protection Service, LLC DBA Allied Universal

**VOLUME OF PREVIOUS PAYMENTS ATTESTATION
FORM**

The completed and signed form should be returned with the Vendor's submittal. If not provided with submittal, the Vendor must submit within three business days of County's request. Failure to timely submit this form and supporting documentation may affect the Vendor's evaluation.

This completed form MUST be included with the Vendor's submittal at the time of the opening deadline to be considered for a Tie Breaker criterion (if applicable).

Points assigned for Volume of Previous Payments will be based on the amount paid-to-date by the County to a prime Vendor **MINUS** the Vendor's confirmed payments paid-to-date to approved certified County Business Enterprise (CBE) firms performing services as Vendor's subcontractor/subconsultant to obtain the CBE goal commitment as confirmed by County's Office of Economic and Small Business Development. Reporting must be within five (5) years of< the current solicitation's opening date.

Vendor must list all received payments paid-to-date by contract as a prime vendor from Broward County Board of County Commissioners. Reporting must be within five (5) years of the current solicitation's opening date.

Vendor must also list all total confirmed payments paid-to-date by contract, to approved certified CBE firms utilized to obtain the contract's CBE goal commitment. Reporting must be within five (5) years of the current solicitation's opening< date.

In accordance with Section 21.41(h)(4) and 21.42(d)(3) of the Broward County Procurement Code, the Vendor with the lowest dollar volume of payments previously paid by the County over a five-year period from the date of the submittal opening will receive the Tie Breaker.

The Vendor attests to the following:

Item No.	Project Title	Contract No.	Department/Division	Date Awarded	Prime: Paid to Date	CBE: Paid to Date
1.	Broward County - General Facilities	R1326208P1	General Facilities	2015	25,120,415	2,004,858
2.	Broward County - General Facilities	R1311116P1	Airport & Seaport	2015	34,942,756	5,241,413
3.						
4.						
5.						
6.						
7.						

Grand Total

Has the Vendor been a member/partner of a Joint Venture firm that was awarded a contract by the County?

Yes No

If Yes, Vendor must submit a **Joint Vendor Volume of Work Attestation Form**.

Vendor Name: Universal Protection Service, LLC d/b/a Allied Universal Security Services

Andrew Daniels

Authorized Signature/Name

Vice President Business
Development "SE Region
Title

July 16, 2021

Date

**VOLUME OF PREVIOUS PAYMENTS ATTESTATION
FORM FOR JOINT VENTURE**

If applicable, this form and additional required documentation should be submitted with the Vendor's submittal. If not provided with submittal, the Vendor must submit within three business days of County's request. Failure to timely submit this form and supporting documentation may affect the Vendor's evaluation.

If a Joint Venture, the payments paid-to-date by contract provided must encompass the Joint Venture and each of the entities forming the Joint Venture.

Points assigned for Volume of Previous Payments will be based on the amount paid-to-date by contract to the Joint Venture firm **MINUS** all confirmed payments paid-to-date to approved certified CBE firms utilized to obtain the CBE goal commitment. Reporting must be within five (5) years of the current solicitation's opening date. Amount will then be multiplied by the member firm's equity percentage.

In accordance with Section 21.41(h)(4) and 21.42(d)(3) of the Broward County Procurement Code, the Vendor with the lowest dollar volume of payments previously paid by the County over a five-year period from the date of the submittal opening will receive the Tie Breaker.

The Vendor attests to the following:

Item No.	Project Title	Contract No.	Department/ Division	Date Awarded	JV Equity Percent	Prime: Paid to Date	CBE: Paid to Date
1.	Not Applicable						
2.							
3.							
4.							
5.							
6.							
7.							
8.							

Grand Total

Vendor is required to submit an executed Joint Venture agreement(s) and any amendments for each project listed above. Each agreement must be executed prior to the opening date of this solicitation.

Vendor Name: Universal Protection Service, LLC d/b/a Allied Universal Security Services

Andrew Daniels
Authorized Signature/Name

Vice President Business
Development "SE Region
Title

July 16, 2021
Date

Revised May 1, 2021

Supplier: Universal Protection Service, LLC DBA Allied Universal

LITIGATION HISTORY FORM

The completed form(s) should be returned with the Vendor's submittal. If not provided with submittal, the Vendor must submit within three business days of County's request. Vendor may be deemed non-responsive for failure to fully comply within stated timeframes.

There are no material cases for this Vendor; or
 Material Case(s) are disclosed below:

Is this for a: (check type) <input type="checkbox"/> Parent, <input type="checkbox"/> Subsidiary, or <input type="checkbox"/> Predecessor Firm?	If Yes, name of Parent/Subsidiary/Predecessor: See Proposal for Litigation History Details Or No <input type="checkbox"/>
Party	
Case Number, Name, and Date Filed	
Name of Court or other tribunal	
Type of Case	Bankruptcy <input type="checkbox"/> Civil <input type="checkbox"/> Criminal <input type="checkbox"/> Administrative/Regulatory <input type="checkbox"/>
Claim or Cause of Action and Brief description of each Count	
Brief description of the Subject Matter and Project Involved	
Disposition of Case (Attach copy of any applicable Judgment, Settlement Agreement and Satisfaction of Judgment.)	Pending <input type="checkbox"/> Settled <input type="checkbox"/> Dismissed <input type="checkbox"/> Judgment Vendor's Favor <input type="checkbox"/> Judgment Against Vendor <input type="checkbox"/> If Judgment Against, is Judgment Satisfied? <input type="checkbox"/> Yes <input type="checkbox"/> No
Opposing Counsel	Name: Email: 19428 Telephone Number:

Vendor Name: Universal Protection Service, LLC d/b/a Allied Universal Security Services

Revised May 1, 2021

Supplier: Universal Protection Service, LLC DBA Allied Universal

AFFILIATED ENTITIES OF THE PRINCIPAL(S) CERTIFICATION

The completed form should be submitted with the solicitation response. If not submitted with solicitation response, it must be submitted within three business days of County's request. Failure to timely submit may result in Vendor being deemed non-responsive.

- a. All Vendors are required to disclose the names and addresses of "affiliated entities" of the Vendor's principal(s) over the last five (5) years (from the solicitation opening deadline) that have acted as a prime Vendor with the County.
- b. The County will review all affiliated entities of the Vendor's principal(s) for contract performance evaluations and the compliance history with the County's Small Business Development Program, including County Business Enterprise (CBE), Disadvantaged Business Enterprise (DBE) and Small Business Enterprise (SBE) goal attainment requirements. "Affiliated entities" of the principal(s) are those entities related to the Vendor by the sharing of stock or other means of control, including but not limited to a subsidiary, parent or sibling entity.
- c. The County will consider the contract performance evaluations and the compliance history of the affiliated entities of the Vendor's principals in its review and determination of responsibility.

The Vendor hereby certifies that: (select one)

No principal of the proposing Vendor has prior affiliations that meet the criteria defined as "Affiliated entities"
 Principal(s) listed below have prior affiliations that meet the criteria defined as "Affiliated entities"

Principal's Name:

Names of Affiliated Entities:

Principal's Name:

Names of Affiliated Entities:

Principal's Name:

Names of Affiliated Entities:

Authorized Signature Name: **Andrew Daniels**

Title: **Vice President Business Development SE Region**

Vendor Name: **Universal Protection Service, LLC d/b/a Allied Universal Security Services**

Date: **July 16, 2021**

Revised May 1, 2021

Supplier: Universal Protection Service, LLC DBA Allied Universal**DOMESTIC PARTNERSHIP ACT CERTIFICATION (REQUIREMENT AND TIEBREAKER)**

Refer to Special Instructions to identify if Domestic Partnership Act is a requirement of the solicitation or acts only as a tiebreaker. If Domestic Partnership is a requirement of the solicitation, the completed and signed should be returned with the Vendor's submittal. If the is not provided with submittal, the Vendor must submit within three business days of County's request. Vendor may be deemed non-responsive for failure to fully comply within stated timeframes. To qualify for the Domestic Partnership tiebreaker criterion, the Vendor must currently offer the Domestic Partnership benefit and the completed and signed form must be returned at time of solicitation submittal.

The Domestic Partnership Act, Section 16 ½ -157, Broward County Code of Ordinances, as amended, requires all Vendors contracting with the County, in an amount over \$100,000 provide benefits to Domestic Partners of its employees, on the same basis as it provides benefits to employees' spouses, with certain exceptions as provided by the Ordinance.

For all submittals over \$100,000.00, the Vendor, by virtue of the signature below, certifies that it is aware of the requirements of Broward County's Domestic Partnership Act, Section 16-½ -157, Broward County Code of Ordinances; and certifies the following: (check only one below).

1. The Vendor currently complies with the requirements of the County's Domestic Partnership Act and provides benefits to Domestic Partners of its employees on the same basis as it provides benefits to employees' spouses

2. The Vendor will comply with the requirements of the County's Domestic Partnership Act at time of contract award and provide benefits to Domestic Partners of its employees on the same basis as it provides benefits to employees' spouses.

3. The Vendor will not comply with the requirements of the County's Domestic Partnership Act at time of award.

4. The Vendor does not need to comply with the requirements of the County's Domestic Partnership Act at time of award because the following exception(s) applies: (check only one below).

The Vendor employs less than five (5) employees.

The Vendor does not provide benefits to employees' spouses.

The Vendor is a governmental entity, not-for-profit corporation, or charitable organization.

The Vendor is a religious organization, association, society, or non-profit charitable or educational institution.

The Vendor provides an employee the cash equivalent of benefits. (Attach an affidavit in compliance with the Act stating the efforts taken to provide such benefits and the amount of the cash equivalent).

The Vendor cannot comply with the provisions of the Domestic Partnership Act because it would violate the laws, rules or regulations of federal or state law or would violate or be inconsistent with the terms or conditions of a grant or contract with the United States or State of Florida. Indicate the law, statute or regulation (State the law, statute or regulation and attach explanation of its applicability).

Andrew Daniels**Vice President
Business
Development—SE
Region
Title****Universal Protection
Service, LLC d/b/a Allied
Universal Security
Services
Vendor Name****July 16, 2021****Date****Authorized Signature/Name**

Revised May 1, 2021

Supplier: Universal Protection Service, LLC DBA Allied Universal

AGREEMENT EXCEPTION FORM

The completed form(s) should be submitted with the solicitation response. If not submitted with solicitation response, it shall be deemed an affirmation by the Vendor that it accepts contract terms and conditions stated in the solicitation.

The Vendor must provide on the form below, any and all exceptions it takes to the contract terms and conditions stated in the solicitation, including all proposed modifications to the contract terms and conditions or proposed additional terms and conditions. Additionally, a brief justification specifically addressing each provision to which an exception is taken should be provided.

There are no exceptions to the contract terms and conditions state in this solicitation; or



The following exceptions are taken to the contract terms and conditions state in this solicitation:
(use additional forms as needed; separate each Article/ Section number)

Term or Condition Article / Section	Insert proposed modifications to the contract terms and conditions or proposed additional terms and condition	Provide brief justification for proposed modifications
Agreement Section 7	On line 6: and Replace the word and with the phrase to the extent Delete the phrase in whole or in part	<p>DISCUSSION POINT 1: Allied Universal stands behind our security services and regularly accepts the obligation to indemnify clients for the comparative portion of any losses, costs or damages that are caused by the negligent acts or omissions of our personnel in the performance of security services under client agreements. We respectfully request that the cited section be revised to reflect that standard.</p>
Agreement Section 8.2	Replace with the following: Contractor shall include Broward County as an additional insured, to the extent of the Contractor's indemnification obligations under Section 7 and up to the required insurance coverage amount, on all policies required under this Article. Contractor's blanket additional insured endorsements shall cover Broward County where required by written contract.	<p>DISCUSSION POINT 2: Allied Universal routinely adds clients as additional insureds on our insurance policies, so long as our obligations are aligned with our indemnification obligations and limited to the specified insurance limits we have agreed to provide. The blanket additional insured endorsements to all of our policies automatically cover any party we are required by written contract to cover as an additional insured, to the extent set forth in such contract, without the necessity of ex</p>

Agreement Exhibit C â€¢ Description of Operationsâ Box	<p>On line 1, replace the phrase â€¢and endorsed as an additional insured for liabilityâ with the phrase â€¢and included via blanket endorsement as an additional insured where required by written contract.â</p>	<p>DISCUSSION POINT 3 See justification for revisions to Agreement Section 8.2 set forth above.</p>
Agreement Section 8.6	<p>Delete this section in exchange for increasing General Liability limits to \$15 million each occurrence/\$15 million aggregate and increasing Auto Liability limits to \$5 million combined bodily injury and property damage.</p>	<p>DISCUSSION POINT 4 Allied Universal maintains insurance limits that are commensurate with our size and scope of operations. This requirement may appear facially fair, but in effect it compels big firms to provide much larger amounts of insurance. Although each bidder may offer the specified insurance coverage, in the case of a large bidder, the County would be getting access to tens of millions more insurance than it would from other smaller bidders. Such a result is unfair. That requirement als</p>
Agreement Section 8.7	<p>Replace the third sentence with the following: Approval of self-insured retentions and deductibles shall not be unreasonably withheld upon Contractorâ™s demonstration of financial capacity to carry said deductibles and self-insured retentions. Should the County require added security, the County shall accept a financial guarantee of Contractorâ™s parent company guaranteeing payment of losses and related claims investigation, administration and defense expenses that fall within the policy self-ins</p>	<p>DISCUSSION POINT 5 Allied Universal maintains insurance deductibles and retentions that have been determined as optimal for a company of our size and financial strength after careful review with our insurance advisors, and they cannot be eliminated or reduced with respect to a specific client. We have demonstrated to our insurers the financial ability to fund those deductibles and retentions over an extended period of time. Should the County require added security, we can provide the guaranty of</p>

Vendor Name: Universal Protection Service, LLC d/b/a Allied Universal Security Services

Revised May 1, 2021

Supplier: Universal Protection Service, LLC DBA Allied Universal

LOCATION CERTIFICATION

Refer to applicable sections for submittal instructions. Failure to submit required forms or information by stated timeframes will deem vendor ineligible for local preference or location tiebreaker.

Broward County [Code of Ordinances, Section 1-74](#), et seq., provides certain preferences to Local Businesses, Locally Based Businesses, and Locally Based Subsidiaries, and the [Broward County Procurement Code](#) provides location as the first tiebreaker criteria. Refer to the ordinance for additional information regarding eligibility for local preference.

For Invitation for Bids:

To be eligible for the Local Preference best and final offer ("BAFO") and location tiebreaker, the Vendor **must** submit this fully completed form and a copy of its Broward County local business tax receipt **at the same time it submits its bid**. Vendors who fail to comply with this submittal deadline will not be eligible for either the BAFO or the location tiebreaker.

For Request for Proposals (RFPs), Request for Letters of Interest (RLIs), or Request for Qualifications (RFQs):

For Local Preference eligibility, the Vendor **should** submit this fully **completed form and all Required Supporting Documentation** (as indicated below) at the time Vendor submits its response to the procurement solicitation. If not provided with submittal, the Vendor **must** submit within three business days after County's written request. Failure to submit required forms or information by stated timeframes will deem the Vendor ineligible for local preference.

To be eligible for the location tiebreaker, **the Vendor must submit this fully completed form and a copy of its Broward County local business tax receipt at the same time it submits its response**. Vendors who fail to comply with this submittal deadline will not be eligible for the location tiebreaker.

The undersigned Vendor hereby certifies that (check the box for only one option below):

Option 1: The Vendor is a **Local Business**, but does not qualify as a **Locally Based Business** or a **Locally Based Subsidiary**, as each term is defined by [Section 1-74, Broward County Code of Ordinances](#). The Vendor further certifies that:

- A. It has continuously maintained, for at least the one (1) year period immediately preceding the bid posting date (i.e., the date on which the solicitation was advertised),
 - i. a physical business address located within the limits of Broward County, listed on the Vendor's valid business tax receipt issued by Broward County (unless exempt from business tax receipt requirements),
 - ii. in an area zoned for the conduct of such business,
 - iii. that the Vendor owns or has the legal right to use, and
 - iv. from which the Vendor operates and performs on a day-to-day basis business that is a substantial component of the goods or services being offered to Broward County in connection with the applicable competitive solicitation (as so defined, the "Local Business Location").

If Option 1 selected, indicate **Local Business Location**:

**6301 NW 5th Way
Suite 5500
Ft. Lauderdale FL 33309**

Option 2: The Vendor is both a **Local Business** and a **Locally Based Business** as each term is defined by Section 1-74, Broward County Code of Ordinances. The Vendor further certifies that:

- A. The Vendor has continuously maintained, for at least the one (1) year period immediately preceding the bid posting date (i.e., the date on which the solicitation was advertised),
 - i. a physical business address located within the limits of Broward County, listed on the Vendor's valid business tax receipt issued by Broward County (unless exempt from business tax receipt requirements),
 - ii. in an area zoned for the conduct of such business,
 - iii. that the Vendor owns or has the legal right to use, and
 - iv. from which the Vendor operates and performs on a day-to-day basis business that is a substantial component of the goods or services being offered to Broward County in connection with the applicable competitive solicitation as so defined, the "Local Business Location");
- B. The Local Business Location is the primary business address of the majority of the Vendor's employees as of the bid posting date, and/or the majority of the work under the solicitation, if awarded to the Vendor, will be performed by employees of the Vendor whose primary business address is the Local Business Location;
- C. The Vendor's management directs, controls, and coordinates all or substantially all of the day-to-day activities of the entity (such as marketing, finance, accounting, human resources, payroll, and operations) from the Local Business Location;
- D. The Vendor has not claimed any other location as its principal place of business within the one (1) year period immediately preceding the bid posting date; and
- E. Less than fifty percent (50%) of the total equity interests in the business are owned, directly or indirectly, by one or more entities with a principal place of business located outside of Broward County. The Vendor certifies that the total equity interests in the owned, directly or indirectly, by one or more entities with a principal place of business Vendor located outside of Broward County is .

If Option 2 selected, indicate **Local Business Location**:

Option 3: The Vendor is both a **Local Business** and a **Locally Based Subsidiary** as each term is defined by Section 1-74, Broward County Code of Ordinances. The Vendor further certifies that:

- A. The Vendor has continuously maintained:
 - i. for at least the one (1) year period immediately preceding the bid posting date (i.e., the date on which the solicitation was advertised),
 - ii. a physical business address located within the limits of Broward County, listed on the Vendor's valid business tax receipt issued by Broward County (unless exempt from business tax receipt requirements),
 - iii. in an area zoned for the conduct of such business,
 - iv. that the Vendor owns or has the legal right to use, and
 - v. from which the Vendor operates and performs on a day-to-day basis business that is a substantial component of the goods or services being offered to Broward County in connection with the applicable competitive solicitation (as so defined, the "Local Business Location");
- B. The Local Business Location is the primary business address of the majority of the Vendor's employees as of the bid posting date, and/or the majority of the work under the solicitation, if awarded to the Vendor, will be performed by employees of the Vendor whose primary business address is the Local Business Location;
- C. The Vendor's management directs, controls, and coordinates all or substantially all of the day-to-day activities of the entity (such as marketing, finance, accounting, human resources, payroll, and operations) from the Local Business Location;
- D. The Vendor has not claimed any other location as its principal place of business within the one (1) year period immediately preceding the bid posting date; and
- E. At least fifty percent (50%) of the total equity interests in the business are owned, directly or indirectly, by one or more entities with a principal place of business located outside of Broward County. The Vendor certifies that the total equity interests in the Vendor owned, directly or indirectly, by one or more entities with a principal place of business located outside of Broward County is .

If Option 3 selected, indicate **Local Business Location**:

Option 4: The Vendor is a **joint venture** composed of one or more Local Businesses, Locally Based Businesses, or Locally Based Subsidiaries, as each term is defined by Section 1-74, Broward County Code of Ordinances. Fill in blanks with percentage equity interest or list "N/A" if section does not apply. The Vendor further certifies that:

- A. The proportion of equity interests in the joint venture owned by **Local Business (es)** (each Local Business must comply with all of the requirements stated in Option 1) is % of the total equity interests in the joint venture; and/or
- B. The proportion of equity interests in the joint venture owned by **Locally Based Business(es)** (each Locally Based Business must comply with all of the requirements stated in Option 2) is % of the total equity interests in the joint venture; and/or
- C. The proportion of equity interests in the joint venture owned by **Locally Based Subsidiary(ies)** (each Locally Based Subsidiary must comply with all of the requirements stated in Option 3) is % of the total equity interests in the joint venture.

If Option 4 selected, indicate the Local Business Location(s) (es) on separate sheet.

Option 5: Vendor is not a Local Business, a Locally Based Business, or a Locally Based Subsidiary, as each term is defined by Section 1-74, Broward County Code of Ordinances.

Required Supporting Documentation (in addition to this form): Option 1 or 2 (**Local**

Business or Locally Based Business:

1. Broward County local business tax receipt.

Option 3 (Locally Based Subsidiary)

1. Broward County local business tax receipt.
2. Documentation identifying the Vendor's vertical corporate organization and names of parent entities if the Vendor is a Locally Based Subsidiary.

Option 4 (joint venture composed of one or more Local Business(es), Locally Based Business(es), or Locally Based Subsidiary(ies):

1. Broward County local business tax receipt(s) for each Local Business(es), Locally Based Business(es), and/or Locally Based Subsidiary(ies).
2. Executed joint venture agreement, if the Vendor is a joint venture.
3. If joint venture is comprised of one or more Locally Based Subsidiary(ies), submit documentation identifying the vertical corporate organization and parent entities name(s) of each Locally Based Subsidiary.

If requested by County (any option):

1. Written proof of the Vendor's ownership or right to use the real property at the Local Business Location.
2. Additional documentation relating to the parent entities of the Vendor.
3. Additional documentation demonstrating the applicable percentage of equity interests in the joint venture, if not shown in the joint venture agreement.
4. Any other documentation requested by County regarding the location from which the activities of the Vendor are directed, controlled, and coordinated.

By submitting this form, the Vendor certifies that if awarded a contract, it is the intent of the Vendor to remain at the Local Business Location address listed below (or another qualifying Local Business Location within Broward County) for the duration of the contract term, including any renewals or extensions. (If nonlocal Vendor, leave Local Business Location blank.)

Indicate Local Business Location:

True and Correct Attestations:

Any misleading, inaccurate, or false information or documentation submitted by any party affiliated with this procurement may lead to suspension and/or debarment from doing business with Broward County as authorized by the Broward County Procurement Code. The Vendor understands that, if after contract award, the County learns that any of the information provided by the Vendor on this was false, and the County determines, upon investigation, that the Vendor's provision of such false information was willful or intentional, the County may exercise any contractual right to terminate the contract. The provision of false or fraudulent information or documentation by a Vendor may subject the Vendor to civil and criminal penalties.

AUTHORIZED SIGNATURE/NAME: Andrew Daniels

TITLE: Vice President Business Developmentâ"SE Region

VENDOR NAME: Universal Protection Service, LLC d/b/a Allied Universal Security Services

DATE: July 16, 2021

Revised May 1, 2021

Supplier: Universal Protection Service, LLC DBA Allied Universal



Finance and Administrative Services Department

PURCHASING DIVISION

115 S. Andrews Avenue, Room 212 • Fort Lauderdale, Florida 33301 • 954-357-6066 • FAX 954-357-8535

Summary of Vendor Rights Regarding Broward County Competitive Solicitations

The purpose of this document is to provide vendors with a summary of their rights to object to or protest a proposed award or recommended ranking of vendors in connection with Broward County competitive solicitations. These rights are fully set forth in the Broward County Procurement Code, which is available here: <https://www.broward.org/purchasing>.

1. Right to Object

The right to object is available for solicitations conducted through Requests for Proposals ("RFPs"), Requests for Letters of Interest ("RLIs"), or Requests for Qualifications ("RFQs"). In such solicitations, vendors may object in writing to a proposed recommendation of ranking made by an Evaluation Committee. Objections must be filed within three (3) business days after the proposed ranking is posted on the Purchasing Division's website. The contents of an objection must comply with the requirements set forth in Section 21.42(h) of the Procurement Code. Failure to timely and fully meet any requirement will result in a loss of the right to object.

2. Right to Protest

The right to protest is available for RFPs, RLIs, or RFQs and in solicitations conducted through Invitations to Bid ("ITBs") with a value equal to or greater than the Mandatory Bid Amount (i.e. \$100,000). In RFPs, RLIs, or RFQs, vendors may protest a proposed ranking made by an Evaluation Committee. In ITBs, vendors may protest a proposed award.

In all cases, protests must be filed in writing within five (5) business days after a proposed award or ranking is posted in Purchasing Division's website. Additional requirements for a protest are set forth in Part X of the Broward County Procurement Code. Failure to timely and fully meet any requirement will result in a loss of protest rights.

Vendors may appeal the denial of a protest. Appeals may require payment of an appeal bond. Additional requirements for an appeal are set forth in Part XII of the Broward County Procurement Code. Failure to timely and fully meet any requirement will result in a loss of appeal rights.

3. Cone of Silence: Right to Contact OESBD

Please be aware that a Cone of Silence remains in effect for competitive solicitations until a solicitation is completed or a contract is awarded. During that time period, vendors may not contact certain County officials and employees regarding a solicitation. Substantial penalties may result from even an unintentional violation. For further information, please contact the Purchasing Division at 954-357-6066 or refer to the Cone of Silence Ordinance which is available here: <http://www.broward.org/Purchasing/Documents/ConeofSilence.pdf>

Vendors may communicate with a representative of the Office of Economic and Small Business Development ("OESBD") at any time regarding a solicitation or regarding participation of Small Business Enterprises or County Business Enterprises in a solicitation. OESBD may be contacted at (954) 357-6400. The Cone of Silence also permits communication with certain other County employees (please see the Cone of Silence Ordinance at the above link for further details).

Revised May 1, 2021

Supplier: Universal Protection Service, LLC DBA Allied Universal

Security Requirements

A. General Security Requirements and Criminal Background Screening:

1. All contractor and sub-contractor personnel requiring unescorted access to Broward County facilities must obtain a County issued contractor identification badge (contractor ID badge); except as specifically stated herein.
2. The background screening requirements for obtaining a contractor ID badge will depend on the facility to which unescorted access is being requested. Contract Administrators or designees and contractors may contact Broward County Security at (954) 357-6000 or FMsecurity@broward.org for the required background screening requirements associated with access to specific facilities. Contract Administrators will communicate all current and appropriate requirements to the contractor and sub-contractor throughout the contract period.

B. General Facilities:

1. Contractor and sub-contractor personnel servicing and requiring unescorted access to General Facilities must have a County issued contractor ID badge (contractor ID badge) which will be the responsibility of the contractor to obtain. Depending upon the request, the badge may carry electronic access privileges. The badge must be visible and worn at all times together with the contractor's company/business contractor ID badge. Similar to employee security/ID badges, requests for contractor ID badges are initially approved by the requesting agency director or designee and then submitted to Facilities Management Division (FMD) Security for final approval.
2. The issuance of a contractor ID badge for unescorted access to General Facilities requires a "Level 1" FDLE background check, which can be conducted by the Florida Department of Law Enforcement (FDLE). This "Level 1" FDLE background check is the contractor's responsibility and should be included in the bid price. FDLE background checks can be done by the contractor by phone at (850) 410-8109 or online at <https://web.fdle.state.fl.us/search/app/default>
3. Upon completion of the background check, the contractor must attach a copy of the results to the contractor's application for a contractor ID badge. The Project Manager or designee utilizing the service of the contractor will be the "Sponsor" and will either provide the contractor with a Contractor ID Badge Request or assist the contractor in completing an on-line application for the County issued contractor ID badge.
4. Requests for a contractor ID badge requiring an FDLE background check may require lengthy processing and review by the Broward Sheriff's Office (BSO). Contractors and subcontractors must therefore submit the request to Broward County Security at least two (2) weeks prior to the start of service by the contractor. When identification badges are ready, Broward County Security will contact the contractor to arrange pick up. Upon pick up, the applicant must present a valid Florida identification and must be accompanied by his or her supervisor. Broward County Security will then supply contractor ID badge valid for the anticipated period within which the work will be performed. The validity period must be clearly stated on the Contractor ID Badge Request Form; however, the period of validity will not exceed one (1) year. Background checks will be required for renewal of contractor ID badge. At the termination of the contract and separation of employee services, the contractor is responsible for the collection and return of all contractor ID badge to the Project Manager and/or to Broward County Security.
5. Compliance with the County's security requirements is part of the overall contract performance evaluation. Final payment will, in part, be contingent on the return of all contractor ID badges issued to contractor personnel.
6. Broward County Security is located at Governmental Center East, 115 South Andrews Avenue Fort Lauderdale, FL 33301. Telephone (954) 357-6000.
7. All contractors must wear distinctive and neat appearing uniforms with vendor's company name. Sub-contractor personnel must also have Broward County issued contractor IDs and meet the same security requirements and uniform standards as the primary contractor.

8. Contractors will not be allowed unescorted on the job site without proper County issued contractor ID badges.

C. Facilities Critical to Security and Public Safety:

Many Broward County government facilities will have areas designated as critical to security and public safety, pursuant to Broward County Ordinance 2003-08 Sections 26-121 and 26-122, as may be amended. The issuance of a contractor ID badge for unescorted access to facilities critical to security and public safety may entail a comprehensive statewide and national background check. Unescorted access to certain facilities occupied by the Broward Sheriff's Office (BSO) and the State Attorney's Office will require a national fingerprint-based records check per the Criminal Justice Information System (CJIS) policy.

A contractor employee found to have a criminal record consisting of felony conviction(s) shall be disqualified from access to the State Attorney's Offices and certain BSO facilities. A contractor employee with a record of misdemeanor offense(s) may be granted access if the System Security Officer (CSO), Terminal Access Coordinator (TAC), and FDLE determines that the nature of the offense(s) do not warrant disqualification. Applicants shall also be disqualified on the basis of confirmations that arrest warrants are outstanding for such applicants.

D. Contractor Work Crews:

Background investigations are generally not required for each member of a contractor work crew working on county premises and outside a building or structure. Examples are landscape crews and roofers. If it is necessary to enter the building or structure unescorted, these work crew members should obtain a contractor ID badge. If not, work crew members must be escorted at all times by the project manager, or designee, and must be under the direct supervision of a foreperson for the contractor. The foreperson must be aware of the crew members' whereabouts, has completed the appropriate background check for the location and type of work being undertaken, and has been issued and is displaying a contractor ID badge.

All members of a night cleaning crew must complete a background investigation appropriate to the requirements of the facility and so should all work crew members not escorted when working at a critical county facility.

Notwithstanding, the using agency is best positioned and suited to determine the safeguards and requirements that should be in place to manage the risks and consequences associated with the roles and activities of contractor, subcontractor, and work crews, when requesting a contractor ID badge. The agency is aware of the characteristics of the client population being served by the classes of persons, the need to safeguard high-value assets, and the requirement to comply with all statutory requirements governing background investigations.

E. Other Vendors:

Consultants, delivery personnel, and vending machine operators, without a County issued contractor badge, may obtain a Visitor pass and should be escorted by County personnel when accessing and working in designated non-public and employee work areas at both general facilities and facilities critical to security and public safety.

F. Port Everglades Locations:

The Port Everglades Department requires persons to present, at port entry, a valid driver's license, and valid reason for wishing to be granted port access in order to obtain a temporary/visitor ID badge. For persons who will visit the Port more than 15 times in a 90-day period, a permanent identification badge must be obtained and paid for by the contractor for all employees, subcontractors, agents and servants visiting or working on the port project. A restricted access badge application process will include fingerprints and a comprehensive background check. Badges must be renewed annually and the fees paid pursuant to Broward County Administrative Code, Section 42.6. For further information, please call 954-765-4225.

1. All vehicles that are used regularly on the dock apron must have a Dockside Parking Permit. Only a limited number of permits will be issued per business entity. The fee is \$100.00 per permit/vehicle. Individuals requesting a permit must possess a valid Port- issued Restricted Access Area badge with a "Dock" destination. Requests for Dockside Parking Permits must be submitted in writing, on company letterhead, to the ID Badge Office. Applicants must demonstrate a need for access to the dock apron. Requests shall be investigated, and approved, if appropriate justification is provided. Supporting documentation

must be supplied, if requested. Dock permits are not transferable and must be affixed to the lower left corner of the permitted vehicle's windshield. Should the permit holder wish to transfer the permit to another vehicle during the term of issuance, the permit will be removed and exchanged at no charge for a new permit. Only one business entity representative will be permitted on the dock at a time at the vessel location.

2. The Federal Government has instituted requirements for a Transportation Worker Identification Credential (TWIC) for all personnel requiring unescorted access to designated secure areas within Port Everglades. The contractor will be responsible for complying with the applicable TWIC requirements. For further information, please call 1-855-347-8371, or go on line to <https://www.tsa.gov/for-industry/twic>.

G. Airport Security Program and Aviation Regulations:

1. Consultant/contractor shall observe all security requirements and other requirements of the Federal Aviation Regulations applicable to Consultant/contractor, including without limitation, all regulations of the United States Department of Transportation, the Federal Aviation Administration and the Transportation Security Administration. Consultant/contractor also agrees to comply with the County's Airport Security Program and the Restricted Area ("RA") Vehicle Access Program, and any amendments thereto, and to comply with such other rules and regulations as may be reasonably prescribed by the County, including any regulations pertaining to emergency response training, and to take such steps as may be necessary or directed by the County to insure that sub consultants/subcontractors, employees, invitees and guests of Consultant/contractor observe these requirements. If required by the Aviation Department, Consultant/contractor shall conduct background checks of its employees in accordance with applicable Federal Regulations. If as a result of the acts or omissions of Consultant/contractor, its sub consultants/subcontractors, employees, invitees or guests, the County incurs any fines and/or penalties imposed by any governmental agency, including without limitation, the United States Department of Transportation, the Federal Aviation Administration or the Transportation Security Administration, or any expense in enforcing any Federal regulations, including without limitation, airport security regulations, or the rules or regulations of the County, and/or any expense in enforcing the County's Airport Security Program, then Consultant/contractor agrees to pay and/or reimburse to County all such costs and expenses, including all costs of administrative proceedings, court costs, and attorney's fees and all costs incurred by County in enforcing this provision. Consultant/contractor further agrees to rectify any security deficiency or other deficiency as may be determined as such by the County or the United States Department of Transportation, Federal Aviation Administration, the Transportation Security Administration, or any other Federal agency with jurisdiction. In the event Consultant/contractor fails to remedy any such deficiency, the County may do so at the sole cost and expense of Consultant/contractor. The County reserves the right to take whatever action is necessary to rectify any security deficiency or other deficiency.

a) Access to Security Identification Display Areas and Identification Media.

Consultant/contractor shall be responsible for requesting the Aviation Department to issue Airport Issued Identification Media to all employees who are authorized access to Security Identification Display Areas ("SIDA") on the Airport, as designated in the Airport Security Program. In addition, consultant/contractor shall be responsible for the immediate reporting of all lost

or stolen Airport Issued Identification Media and the immediate return of the media of consultant/contractor's personnel transferred from the Airport, or terminated from the employ of the consultant/contractor, or upon termination of this Agreement. Before an Airport Issued Identification Media is issued to an employee, consultant/contractor shall comply with the requirements of applicable Federal regulations with regard to fingerprinting for criminal history record checks and security threat assessments, and shall require that each employee complete security training programs conducted by the Aviation Department. The consultant/contractor shall pay or cause to be paid to the Aviation Department such charges as may be established from time to time for lost or stolen Airport Issued Identification Media and those not returned to the Aviation Department in accordance with these provisions. The Aviation Department shall have the right to require the consultant/contractor to conduct background investigations

and to furnish certain data on such employees before the issuance of Airport Issued Identification Media, which data may include the fingerprinting of employee applicants for such media.

- b) Operation of Vehicles on the RA: Before the consultant/contractor shall permit any employee of consultant/contractor or of any subconsultant/subcontractor to operate a motor vehicle of any kind or type on the RA (and unless escorted by an Aviation Department approved escort), the consultant/contractor shall ensure that all such vehicle operators possess current, valid, and appropriate Florida driver's licenses. In addition, any motor vehicles and equipment of consultant/contractor or of any subconsultant/subcontractor operating on the RA must have an appropriate vehicle identification permit issued by the Aviation Department, which identification must be displayed as required by the Aviation Department.
- c) Consent to Search/Inspection: The consultant/contractor agrees that its personnel, vehicles, cargo, goods and other personal property are subject to being inspected and searched when attempting to enter or leave and while on the RA. The consultant/contractor further agrees on behalf of itself and its subconsultant/subcontractors, that it shall not authorize any employee or other person to enter the RA unless and until such employee or other person has executed a written consent-to-search/inspection acceptable to the Aviation Department. Consultant/contractor acknowledges and understands that the foregoing requirements are for the protection of users of the Airport and are intended to reduce incidents of cargo tampering, aircraft sabotage, thefts and other unlawful activities at the Airport. For this reason, consultant/contractor agrees that persons not executing such consent-to-search/inspection shall not be employed by the consultant/contractor or by any sub consultant/subcontractor at the Airport in any position requiring access to the RA or allowed entry to the RA by the consultant/contractor or by any sub consultant/subcontractor.
- d) Consultant/contractor understands and agrees that if any of its employees, or the employees of any of its sub consultants/subcontractors, are required in the course of the work to be performed under this Agreement to access or otherwise be in contact with Sensitive Security Information ("SSI") as defined and construed under Federal law, that individual will be required to execute a Sensitive Security Information Non-Disclosure Agreement promulgated by the Aviation Department.
- e) The provisions hereof shall survive the expiration or any other termination of this Agreement.

H. Water and Wastewater Services (WWS):

1. Contractors/Consultants may receive a WWS ID Badge and/or Access Card and/or Keys while working at WWS facility work sites. These items provide modified access to certain areas and systems otherwise restricted to non-WWS employees and can only be obtained from the WWS Security Manager. These items may be rescinded at the discretion of the WWS Security Officer. The WWS ID Badge, Access Card and/or Keys remain the property of Broward County and must be returned to your WWS contact person at the end of the contract/project.
2. All contractors will complete and sign the WWS Contractor/Consultant Security Memorandum and provide a copy of their Driver's License to be recorded on Schlage Card Access System Profile.
3. A lost or stolen ID Badge and/or Access Card and/or Keys must be reported to the Security Manager immediately.
4. WWS may terminate access to any contractor who acts inappropriately while on County property and has the right to contact BSO if necessary, to have the contractor removed and/or file charges against them.

I. Additional Security Requirements for Parks and Recreation:

1. Contractor expressly understands and agrees that a duty is hereby created under this Contract that requires contractor to provide ongoing disclosure throughout the term of this

Contract as provided for herein relative to the criminal background screening required by this Section.

2. Contractor shall perform criminal background screening as identified in Item 3 below on its officers, employees, agents, independent contractors and volunteers who will be working under this contract in any County park ("collectively referred to as "County Park Property"). Further, if contractor is permitted to utilize subcontractors under this contract, contractor shall perform or ensure that the background screening as required in Item 3 below is conducted on any permitted subcontractor, which term includes the subcontractor's officers, employees, agents, independent contractors and volunteers who will be working under this contract on County Park property.
3. Contractor shall not permit any person who is listed as a sexual predator or sexual offender on the Florida Department of Law Enforcement, Sexual Offenders and Predators Website or the United States Department of Justice, National Sex Offender Public Website, to provide any services for contractor on County Park Property. All persons subject to the criminal background screening under this contract shall be rescreened annually based on the date of initial screening.
4. Contractor shall maintain copies of the results of the criminal background screening required by this Section for the term of this contract and promptly forward copies of same to County, upon its request.
5. Contractor shall be required to furnish to County's Parks and Recreation Project Manager, on a monthly basis, an Affidavit affirming the persons listed in the Affidavit have been background screened as required in Item 3 above and have been deemed eligible by contractor to work on County Park property. Contractor's monthly Affidavit shall update information from the previous Affidavit by reconfirming the status of persons who have previously been deemed eligible as provided for above and updating the list, when applicable, to specifically identify new persons providing services for contractor under this Contract who have been background screened as required in Item 3 above and deemed eligible to work on County Park Property. The Contract Administrator may, in his or her discretion, permit contractor to furnish the monthly Affidavit in an electronic format.
6. In the event contractor obtains, or is provided, supplemental criminal background information, including police reports and arrest information, which potentially disqualifies a person previously deemed eligible by contractor to provide services under this contract, contractor shall take immediate action to review the matter; however, during such review time and until a determination of eligibility is made by contractor based on the requirements of this Section, contractor shall immediately cease allowing the person to work on County Park Property. Additionally, contractor shall be required to inform any person background screened pursuant to this Section who is providing services under this contract, to notify contractor within forty-eight (48) hours of any arrest related to sexual misconduct which has occurred after the person was deemed eligible to work on County Park Property.
7. Contractor shall, by written contract, require its permitted subcontractors to agree to the requirements and obligations of this Section.
8. County may terminate this contract immediately for cause, with Notice provided to contractor, for a violation related to contractor's failure to perform the required background screening on its officers, employees, agents, independent contractors and volunteers who will be working under this Agreement on County Park Property. County may also terminate this contract immediately for cause, with Notice provided to contractor, if County determines contractor failed to ensure that its permitted subcontractors, as defined in Item 2 above, have been background screened as required in this section prior to performing any services under this Agreement on County Park Property. Contractor will not be subject to immediate termination in the event County determines a violation of this Section was outside the reasonable control of contractor and contractor has demonstrated to County compliance with the requirements of this Section.
9. County may terminate this contract for cause if contractor fails to provide the monthly Affidavit to County as provided for under Item 5 above, and contractor does not cure said breach within five (5) days of Notice provided to contractor.

Revised May 1, 2021

Supplier: Universal Protection Service, LLC DBA Allied Universal

CRIMINAL HISTORY SCREENING PRACTICES CERTIFICATION FORM

The completed and signed form should be returned with Vendor's submittal. If Vendor does not provide it with the submittal, Vendor must submit the completed and signed form within three business days after County's request. Vendor shall be deemed nonresponsive for failure to fully comply within stated timeframes.

Section 26-125(d) of the Broward County Code of Ordinances ("Criminal History Screening Practices") requires that a Vendor seeking a contract with Broward County, in the amount of \$100,000 or more, shall certify that it has implemented, or will implement upon award of the contract, policies, practices, and procedures regarding inquiry into the criminal history of an applicant for employment, including a criminal history background check of any such person, that preclude inquiry into an applicant's criminal history until the applicant is selected as a finalist and interviewed for the position. The failure of Vendor to comply with Section 26-125(d) at any time during the contract term shall constitute a material breach of the contract, entitling Broward County to pursue any remedy permitted under the contract and any other remedy provided under applicable law. If Vendor fails to comply with Section 26-125(d) at any time during the contract term, Broward County may, in addition to all other available remedies, terminate the contract and Vendor may be subject to debarment or suspension proceedings consistent with the procedures in Chapter 21 of the Broward County Administrative Code.

By signing below, Vendor certifies that it is aware of the requirements of Section 26-125(d), Broward County Code of Ordinances, and certifies the following: (check only one below).

- Vendor certifies it has implemented, or will implement upon award of the contract, policies, practices, and procedures regarding inquiry into the criminal history of an applicant for employment, including a criminal history background check of any such person, that preclude inquiry into an applicant's criminal history until the applicant is selected as a finalist and interviewed for the position.
- Vendor is exempt from the requirements of Section 26-125(d) of the Broward County Code of Ordinances because Vendor is required by applicable federal, state, or local law to conduct a criminal history background check in connection with potential employment at a time or in a manner that would otherwise be prohibited by this section, or because Vendor is a governmental agency.

AUTHORIZED SIGNATURE/ NAME: **Andrew Daniels**

VENDOR NAME: **Universal Protection Service, LLC d/b/a Allied Universal Security Services**

TITLE: **Vice President Business Development—SE Region**

DATE: **July 16, 2021**

Revised May 1, 2021

Supplier: Universal Protection Service, LLC DBA Allied Universal

Insurance Requirements: (Refer to the Insurance Requirement Form)

A. The insurance requirement designated in the Insurance Requirement Form indicates the minimum coverage required for the scope of work, as determined by the Risk Management Division. Vendor shall provide verification of compliance such as a Certificate of Insurance, or a letter of verification from the Vendor's insurance agent/broker, which states the ability of the Vendor to meet the requirements upon award. The verification must be submitted within three business days of County's request. Vendor may be deemed non-responsive for failure to fully comply within stated timeframes. Final award shall be subject to receipt and acceptance by the County of proof of meeting all insurance requirements of the bid. A party may be debarred for failure of a vendor awarded a contract to provide the required insurance within ten (10) days after demand therefor by the Purchasing Division.

B. Without limiting any of the other obligations or liabilities of Vendor, Vendor shall provide, pay for, and maintain on a primary basis in force until all of its work to be performed under this Contract has been completed and accepted by County (or for such duration specified), at least the minimum insurance coverage and limits set forth in the Insurance Requirement Form under the following conditions listed below. If a limit or policy is not indicated on Insurance Requirement certificate by a checked box, it is not required as a condition of this contract.

1. Commercial General Liability with minimum limits per occurrence, combined single limit for bodily injury and property damage, and when indicated a minimum limit per aggregate. County is to be expressly included as an Additional Insured in the name of Broward County arising out of operations performed for the County, by or on behalf of Vendor, or acts or omissions of Vendor in connection with general supervision of such operation. If Vendor uses a subcontractor, then Vendor shall require that subcontractor names County as an Additional Insured.
2. Business Automobile Liability with minimum limits per occurrence, combined single limit for bodily injury and property damage. Scheduled autos shall be listed on Vendor's certificate of insurance. County is to be named as an additional insured in the name of Broward County.

Note: Insurance requirements for Automobile Liability are not applicable where delivery will be made by a third party carrier. All vendors that will be making deliveries in their own vehicles are required to provide proof of insurance for Automobile Liability and other pertinent coverages as indicated on the Insurance Requirement certificate, prior to award. If deliveries are being made by a third party carrier, other pertinent coverages listed on the Insurance Requirement certificate are still required.

Vendor should indicate how product is being

delivered: **security services**

Vendor Name: **Universal Protection Service d/b/a Allied**

Universal Security Services

Company Vehicle: Yes or No

If Common Carrier (indicate carrier): **Not Applicable**

Other: **from Fort Lauderdale branch office**

3. Workers' Compensation insurance to apply for all employees in compliance with Chapter 440, the "Workers' Compensation Law" of the State of Florida and all applicable federal laws. The policy must include Employers' Liability with minimum limits each accident. If any operations are to be undertaken on or about navigable waters, coverage must be included for the U.S. Longshoremen & Harbor Workers Act and Jones Act.
4. Excess Liability/Umbrella Insurance may be used to satisfy the minimum liability limits required; however, the annual aggregate limit shall not be less than the highest "each occurrence" limit for the underlying liability policy. Vendor shall endorse County as an Additional Insured unless the policy provides coverage on a pure/true "Follow-form" basis.
5. Builder's Risk or equivalent coverage (such as Property Insurance or Installation Floater) is required as a condition precedent to the issuance of the Second Notice to Proceed for projects involving but not limited to: changes to a building's structural elements, work compromising the exterior of the building for any extended period of time, installation of a large single component, or remodeling where the cost of remodeling is 20% or more the value of the property. Coverage shall be, "All Risks" Completed Value form with a deductible not to exceed Ten Thousand Dollars (\$10,000.00) each claim for all perils except for wind and flood.
6. For the peril of wind, the Vendor shall maintain a deductible that is commercially feasible which does not exceed five percent (5%) of the value of the Contract price. Such Policy shall reflect Broward County as an additional loss payee.
7. For the peril of flood, coverage must be afforded for the lesser of the total insurable value of such buildings or structures, and the maximum amount of flood insurance coverage available under the National Flood Program. Vendor shall maintain a deductible that is commercially feasible and does not exceed five percent (5%) of the value of the Contract price. Such Policy shall reflect Broward County as an additional loss payee.
8. The County reserves the right to provide Property Insurance covering the Project, materials, equipment and supplies intended for specific installation in the Project while such materials, equipment and supplies are located at the Project site, in transit, or while temporarily located away from the Project site. This coverage will not cover any of the Vendor's or subcontractors' tools, equipment, machinery or provide any business interruption or time element coverage to the Vendor(s).
9. If the County decides to purchase Property Insurance or provide for coverage under its existing insurance policy for this Project, then the insurance required to be carried by the Vendor may be modified to account for the insurance being provided by the County. Such modification may also include execution of Waiver of Subrogation documentation.
10. In the event that a claim occurs for this Project and is made upon the County's insurance policy, for other than a windstorm, Vendor will pay at least Ten Thousand Dollars (\$10,000.00) of the deductible amount for such claim.
11. Waiver of Occupancy Clause or Warranty: Policy must be specifically endorsed to eliminate any "Occupancy Clause" or similar warranty or representation that the building (s), addition(s) or structure(s) in the course of construction shall not be occupied without specific endorsement of the policy. The Policy must be endorsed to provide that the Builder's Risk coverage will continue to apply until final acceptance by County.
12. Pollution Liability or Environmental Impairment Liability: including clean-up costs, with minimum limits per claim, subject to a maximum deductible per claim. Such policy shall remain in force for the minimum length of time indicated, include an annual policy aggregate and name Broward County as an Additional Insured. Vendor shall be responsible for all deductibles in the event of a claim.

13. Professional Liability Insurance with minimum limits for each claim, subject to a maximum deductible per claim. Such policy shall remain in force for the minimum length of time indicated. Vendor shall notify County in writing within thirty (30) days of any claim filed or made against its Professional Liability Insurance policy. Vendor shall be responsible for all deductibles in the event of a claim. The deductible shall be indicated on the Vendor's Certificate of Insurance.
- C. Coverage must be afforded on a form no more restrictive than the latest edition of the respective policy form as filed by the Insurance Services Office. If the initial insurance expires prior to the completion and acceptance of the Work, renewal certificates shall be furnished upon expiration. County reserves the right to obtain a certified copy of any insurance policy required by this Section within fifteen (15) calendar days of a written request by County.
- D. Notice of Cancellation and/or Restriction: the policy(ies) must be endorsed to provide Broward County with at least thirty (30) days' notice of cancellation and/or restriction.
- E. The official title of the Certificate Holder is Broward County. This official title shall be used in all insurance documentation.
- F. Broward County's Risk Management Division reserves the right, but not the obligation, to review and revise any insurance requirements at the time of contract renewal and/or any amendments, not limited to deductibles, limits, coverages and endorsements based on insurance market conditions affecting the availability or affordability of coverage; or changes in the scope of work/specifications affecting the applicability of coverage.

Revised May 1, 2021