



Finance and Administrative Services Department

PURCHASING DIVISION

115 S. Andrews Avenue, Room 212 • Fort Lauderdale, Florida 33301 • 954-357-6066 • FAX 954-357-8535

DATE: June 7, 2022

TO: Evaluation Committee Members

THRU: Christine Calhoun, Purchasing Manager **CHRISTINE CALHOUN**
Digitally signed by CHRISTINE CALHOUN
Date: 2022.06.08 09:54:12 -04'00'

FROM: Felicia McRae, Purchasing Agent, Sr. **Felicia McRae**
Digitally signed by Felicia McRae
Date: 2022.06.08 09:49:42 -04'00'

SUBJECT: Director of Purchasing Memorandum
RFP No. GEN2120413P1, Security Guard Svcs for Fort Lauderdale-Hollywood Int'l & North Perry Airports
8 Submittals

REFERENCE: Procurement Code, Section 21.40, Determinations of Responsiveness and Responsibility:
21.40 (a) Determination of Responsiveness
21.40 (b) Determination of Responsibility

The following proposers submitted solicitation responses:

Name of Firm	Group/Contract 1 Terminal Inspections at FLL	Group/Contract 2 Airside and Landside Operations at FLL	Group/Contract 3 Security Guard Services at HWO
AJ Squared Security, Inc.	--	--	√
American Guard Services, Inc.	√	√	√
ATAK Protection Group Inc.	√	√	√
Global Security Consulting Group Inc.	√	√	--
Prosecur Services Group, Inc.	√	√	√
Security Alliance, LLC	√	√	--
Unique Surveillance, LLC D/B/A Fast Guard Service LLC	--	--	√
Universal Protection Service, LLC D/B/A Allied Universal Security Services, LLC	√	√	√

Determination of Responsiveness:

A Responsive (Vendor/Proposer) means a vendor who submits a response to a solicitation that the Director of Purchasing determines meets all requirements of the solicitation, as provided in Section 21.40(a) of the Procurement Code.

In accordance with Procurement Code Section 21.40(a), Determination of Responsiveness, "A solicitation may only be awarded to a vendor whose submission is responsive to the requirements of the solicitation... For solicitations in which an Evaluation Committee has been appointed, the Director

of Purchasing's determination regarding responsiveness is not binding on the Evaluation Committee, which may accept or reject such determination but must state with specificity the basis for any rejection thereof."

The RFP solicitation requires that vendors must submit an original Proposal Bond in the amount of \$10,000 at time of solicitation due date in order to be responsive to the solicitation requirements.

At the time of submittal, the proposals received from AJ Squared Security, Inc. and ATTACK Protection Group Inc. did not include the requisite Proposal Bond. Therefore, two vendors, AJ Squared Security, Inc., and ATTACK Protection Group Inc., are determined non-responsive to the solicitation requirements.

At the time of submittal, the proposal received from Unique Surveillance, LLC D/B/A Fast Guard Service LLC included a Proposal Bond that was not executed by the vendor but, was properly executed by the surety company that issued the bond. In response to the Draft Director of Purchasing Memorandum that was e-mailed to vendors, Unique Surveillance, LLC D/B/A Fast Guard Service LLC . provided a Proposal Bond that included the vendor's signature. In accordance with Section 21.37 of the Procurement Code, "A lack of conformity as to an issue of responsiveness that is nonsubstantive in nature may be considered a technicality or irregularity that may be waived by the Director of Purchasing...". The Director of Purchasing has determined that the Proposal Bond received from the firm, Unique Surveillance, LLC D/B/A Fast Guard Service LLC, contained an eligible waivable technicality or irregularity affecting responsiveness. Refer to the Waiver of Technicalities or Irregularities Memorandum for details.

Based on the solicitation requirements each vendor's response, and in accordance with the provisions of the Procurement Code, six vendor(s): American Guard Services, Inc., Global Security Consulting Group Inc., Prosegur Services Group, Inc., Security Alliance, LLC, Unique Surveillance, LLC D/B/A Fast Guard Service LLC, and Universal Protection Service, LLC D/B/A Allied Universal Security Services, LLC are recommended to be evaluated as responsive to the solicitation's responsiveness requirements.

Refer to the Responsiveness and Responsibility Matrix for responsiveness requirements details and applicable supporting memoranda.

Determination of Responsibility:

A Responsible (Vendor/Proposer) means a vendor who is determined to have the capability in all respects to perform fully the requirements of a solicitation, as well as the integrity and reliability that will ensure good faith performance, as provided in Section 21.40(b) of the Procurement Code.

In accordance with Procurement Code Section 21.40(b), Determination of Responsibility, "A solicitation may only be awarded to a vendor who is determined to be responsible to provide the goods or services requested by the solicitation. If a response to a solicitation is submitted by a joint venture, the joint venture will not be eligible to receive an award unless each member of the joint venture is determined to be responsible."

Additionally, Section 21.40(b) further provides that "A determination of responsibility shall be made only as to those vendors whose submissions have been determined to be responsive...the Evaluation

Committee, with assistance of the Purchasing Division and based on information provided by the applicable County Agencies and the Office of the County Attorney, shall determine whether vendors who have submitted responsive submissions are responsible... When making determinations of responsibility, the Director of Purchasing or the Evaluation Committee (as applicable) may request additional information from any vendor on matters that may affect a vendor's responsibility. The failure of a vendor to provide information requested by the County may result in a determination of nonresponsibility. In addition, a vendor may submit information regarding its responsibility; provided, however, that such information shall not be considered if it contradicts or materially alters the information provided by the vendor in its original response to the solicitation."

AJ Squared Security, Inc. did not comply with the Financial information requirement of this RFP.

ATAK Protection Group did not comply with the Insurance requirement of this RFP.

ATAK Protection Group, Inc. did not comply with the Office of Economic and Small Business Development County Business Enterprise (CBE) participation requirement of this RFP.

AJ Squared Security, Inc. did not comply with the Licensing requirement of this RFP.

AJ Squared Security, Inc., ATAK Protection Group, Inc., Prosecur Services Group, Inc., and Unique Surveillance, LLC D/B/A Fast Guard Service LLC did not comply with the Minimum Eligibility requirement of this RFP.

Refer to the Responsiveness and Responsibility Matrix for responsibility requirements details, applicable supporting memoranda, and vendor's submittal as information to the Committee Members.

Shortlisting:

In accordance with Section 21.42, Procedures for RFPs, RLIs, and RFQs, "The Evaluation Committee may (1) shortlist vendors and then score or rank only the shortlisted vendors; or (2) score and/or rank all responses."

Additionally, in accordance with solicitation's Standard Instruction to Vendors, E.3.a, Evaluation Criteria, the Director of Purchasing may recommend to the Evaluation Committee to short list the most qualified firms prior to the Final Evaluation. The Director of Purchasing does not recommend shortlisting of firms for this solicitation.

Recap:

A draft Director of Purchasing's Memorandum and the four (4) supporting documents from the Office of Economic and Small Business Development, the Aviation Department's Finance Division, the County Attorney's Office, and the Risk Management Division were emailed to proposers with a request that, if a proposer desires to clarify any information provided in their response, they should do so in writing. All written explanations received were subsequently reviewed by staff, as applicable.

Committee Members must consider all pertinent information when rendering a determination on responsiveness and responsibility as defined by the County's Procurement Code.

Attachment(s):

- 1) Responsiveness and Responsibility Matrix
- 2) Additional Information from Vendor:
 - a) Email from American Guard Services, Inc. dated 5/23/22
 - b) Email from ATACK Protection Group Inc. dated 5/23/22
 - c) Email from Global Security Consulting Group Inc. dated 5/23/22
 - d) Email from Unique Surveillance, LLC D/B/A Fast Guard Service LLC dated 5/23/22

Referenced Memoranda and Supporting Information:

- 1) Office of Economic and Small Business Development CBE Evaluation Review Memorandum dated April 26, 2022
 - 2) Aviation Department, Finance Division Financial Review Memorandum dated May 5, 2022
 - 3) Office of County Attorney Litigation and Contract Exception Review Memorandum dated April 14, 2022
 - 4) Aviation Department, Risk Management Division Insurance Compliance Review Memorandum dated April 20, 2022
 - 5) Vendor Reference Verifications and Broward County Vendor Performance Evaluations
 - 6) Purchasing Division Waiver of Technicalities or Irregularities Memorandum dated June 07, 2022
- c: Bob Melton, County Auditor, Office of the County Auditor
Robert E. Gleason, Director, Purchasing Division Finance and Administrative Services
Department
Fernando Amuchastegui, Senior Assistant County Attorney, Office of the County Attorney
Nicholas Bryant, Contracts & Grants Administrator, Project Manager, Broward County Aviation
Department

CCC/fm

A. Responsiveness Requirements (from Standard Instructions and Special Instructions to Vendors)

	Section	AJ Squared Security, Inc.	American Guard Services, Inc.	ATAK Protection Group Inc.	Global Security Consulting Group Inc.
1	Lobbyist Registration Certification	Not Retained	Not Retained	Not Retained	Not Retained
2	Acknowledgement of "Must" Addendum	Not Applicable	Not Applicable	Not Applicable	Not Applicable
3	Bond Requirement	Not Provided	Provided	Not Provided	Provided
4	Domestic Partnership Act Certification	Currently Complies	Currently Complies	Does Not Need to Comply	Currently Complies
5	Living Wage Requirement	Provided	Provided	Provided	Provided
6	Criminal History Certification	Provided	Provided	Provided	Provided
7	Pricing Submission - Item Reponse Form	Provided	Provided	Provided	Provided

Additional Information:

* Allied Universal - Lobbyist Retained
 Firm: Shelly Spivack & Associated, Inc.
 Contact: Shelly Spivack
 Phone: 954-849-8759
 Email: shellyspivack@icloud.com

* Allied Universal - Lobbyist
 Firm: Ron Book PA
 Contact: Ron Book
 Phone: 305-931-1429
 Email: ron@rlbookpa.com

B. Responsibility Requirements

	Section	AJ Squared Security, Inc.	American Guard Services, Inc.	ATAK Protection Group Inc.	Global Security Consulting Group Inc.
1	Disclosure of Litigation History (refer to supporting memorandum)				
	Number of Disclosed Cases	0	2	0	0
	Litigation with Broward County	No	No	No	No
2	Disclosure of Financial Information (refer to supporting memorandum)	Not Provided	Provided	Provided	Provided
3	Authority to Conduct Business in Florida (Sunbiz)	Authorized	Authorized	Authorized	Authorized
4	Affiliated Entities of Principals	No Affiliates	No Affiliates	No Affiliates	No Affiliates
5	Insurance Requirements (refer to supporting memorandum)	Complies	Complies	Does Not Comply	Complies
6	Office of Economic and Small Business Development (refer to supporting memorandum)	Complies	Complies	Does Not Comply	Complies
7	Workforce Investment Program	Provided	Provided	Provided	Provided
8	Licensing Requirements	Not Provided	Provided	Provided	Provided
9	Contractor Requirements Group/Contract 1-3	Not Provided	Provided	Not Provided	Provided
10	Minimum Eligibility Requirement Grp/Contract 1-3	Not Provided	Provided	Not Provided	Provided

Additional Information:
Refer to Vendor's initial submittal and supporting review.

***Prosegur Services Group, Inc.** failed to comply with Special Instructions to Vendors, Minimum Eligibility Requirements, Section 7.1 (b) and 7.2 (b).

***ATACK Protection Group Inc.** failed to comply with Special Instructions to Vendors, Minimum Eligibility Requirements, Section 7.1 (a,b) and 7.2 (a,b).

***AJ Squared Security, Inc. and Unique Surveillance, LLC D/B/A Fast Guard Service LLC** failed to comply with Special Instructions to Vendors, Minimum Eligibility Requirements, Section 7.2 (a, b).

C. Additional Requirements/Information

	Section	AJ Squared Security, Inc.	American Guard Services, Inc.	ATACK Protection Group Inc.	Global Security Consulting Group Inc.
1	County Standard Terms and Conditions (if exceptions noted, refer to supporting information)	No Exceptions	No Exceptions	No Exceptions	No Exceptions
2	References - Have the vendor references been checked? (Refer to verified references for any comparable government experience).	Yes	Yes	Yes	Yes
3	Performance Evaluations	No Performance Evaluations	No Performance Evaluations	No Performance Evaluations	No Performance Evaluations
4	Cone of Silence	Will Comply	Will Comply	Will Comply	Will Comply
	Number of Violations	0	0	0	0
5	Volume of Previous Work (paid) (Evaluation/Tie-Breaker Criteria) (refer to below for points allocated)				
	Proposer Reported Prime:	\$ -	\$ -	\$ -	\$ -
	Proposer Reported CBE:	\$ -	\$ -	\$ -	\$ -
	County Reported Prime:	\$ -	\$ -	\$ -	\$ -
	County Reported CBE:	\$ -	\$ -	\$ -	\$ -
	County Reported Prime less County Reported CBE	\$ -	\$ -	\$ -	\$ -
	Points Allocated based on Evaluation Criteria	3	3	3	3
6	Local Preference				
	Location Certification Form (Vendor's certification)	Local Business	Local Business	Local Business	Not Local
	Points Allocated based on Evaluation Criteria	5	0	5	0

***Global Security Consulting Group Inc.** submitted exceptions, however they subsequently waived all exceptions.

Volume of Work: (minus CBE payments)

3 points allocated to vendors paid \$0 - 3 million; 2 points to vendors paid \$3,000,001 to \$7,500,000 million; 1 point to vendors paid \$7,500,001 to \$10 million, 0 points to vendors paid over \$10 million

D. Tiebreaker

	Area	AJ Squared Security, Inc.	American Guard Services, Inc.	ATAACK Protection Group Inc.	Global Security Consulting Group Inc.
1	Local Vendor (per Procurement Code) and included Business Tax Receipt with initial submittal	Not Eligible	Not Eligible	Not Eligible	Nonlocal
2	Domestic Partnership Act Certification (Vendor must currently offer Domestic Partnership benefit)	Currently Complies/Offers	Currently Complies/Offers	Not Applicable	Currently Complies/Offers
3	Volume of Previous Work (paid) (order for tiebreaker based on C.5 above)	3	3	3	3

A. Responsiveness Requirements (from Standard Instructions an

	Section	Prosecur Services Group, Inc.	Security Alliance, LLC	Unique Surveillance, LLC D/B/A Fast Guard Service LLC	Universal Protection Service, LLC D/B/A Allied Universal Security Services, LLC
1	Lobbyist Registration Certification	Not Retained	Not Retained	Not Retained	Retained*
2	Acknowledgement of "Must" Addendum	Not Applicable	Not Applicable	Not Applicable	Not Applicable
3	Bond Requirement	Provided	Provided	Provided	Provided
4	Domestic Partnership Act Certification	Currently Complies	Will Comply	Currently Complies	Currently Complies
5	Living Wage Requirement	Provided	Provided	Provided	Provided
6	Criminal History Certification	Provided	Provided	Provided	Provided
7	Pricing Submission - Item Reponse Form	Provided	Provided	Provided	Provided

Additional Information:

* Allied Universal - Lobbyist Retained

Firm: Shelly Spivack & Associated, Inc.

Contact: Shelly Spivack

Phone: 954-849-8759

Email: shellyspivack@icloud.com

B. Responsibility Requirements

	Section	Prosecur Services Group, Inc.	Security Alliance, LLC	Unique Surveillance, LLC D/B/A Fast Guard Service LLC	Universal Protection Service, LLC D/B/A Allied Universal Security Services, LLC
1	Disclosure of Litigation History (refer to supporting memorandum)				
	Number of Disclosed Cases	0	10	0	0
	Litigation with Broward County	No	No	No	No
2	Disclosure of Financial Information (refer to supporting memorandum)	Provided	Provided	Provided	Provided
3	Authority to Conduct Business in Florida (Sunbiz)	Authorized	Authorized	Authorized	Authorized
4	Affiliated Entities of Principals	No Affiliates	No Affiliates	No Affiliates	No Affiliates
5	Insurance Requirements (refer to supporting memorandum)	Complies	Complies	Complies	Complies
6	Office of Economic and Small Business Development (refer to supporting memorandum)	Complies	Complies	Complies	Complies
7	Workforce Investment Program	Provided	Provided	Provided	Provided
8	Licensing Requirements	Provided	Provided	Provided	Provided
9	Contractor Requirements Group/Contract 1-3	Provided	Provided	Provided	Provided
10	Minimum Eligibility Requirement Grp/Contract 1-3	Not Provided	Provided	Not Provided	Provided

Additional Information:
 Refer to Vendor's initial submittal and supporting review.

***Prosecur Services Group, Inc.** failed to comply with Special Instructions to Vendors, Minimum Eligibility Requirements, Section 7.1 (b) and 7.2 (b).

***ATAK Protection Group Inc.** failed to comply with Special Instructions to Vendors, Minimum Eligibility Requirements, Section 7.1 (a,b) and 7.2 (a,b).

***AJ Squared Security, Inc. and Unique Surveillance, LLC D/B/A Fast Guard Service LLC** failed to comply with Special Instructions to Vendors, Minimum Eligibility Requirements, Section 7.2 (a, b).

C. Additional Requirements/Information

	Section	Prosecur Services Group, Inc.	Security Alliance, LLC	Unique Surveillance, LLC D/B/A Fast Guard Service LLC	Universal Protection Service, LLC D/B/A Allied Universal Security Services, LLC
1	County Standard Terms and Conditions (if exceptions noted, refer to supporting information)	No Exceptions	No Exceptions	No Exceptions	No Exceptions
2	References - Have the vendor references been checked? (Refer to verified references for any comparable government experience).	Yes	Yes	Yes	Yes
3	Performance Evaluations	No Performance Evaluations	No Performance Evaluations	No Performance Evaluations	Refer to attached Performance Evaluations
4	Cone of Silence	Will Comply	Will Comply	Will Comply	Will Comply
	Number of Violations	0	0	0	0
5	Volume of Previous Work (paid) (Evaluation/Tie-Breaker Criteria) (refer to below for points allocated)				
	Proposer Reported Prime:	\$ -	\$ -	\$ -	\$ 60,063,171.00
	Proposer Reported CBE:	\$ -	\$ -	\$ -	\$ 7,246,271.00
	County Reported Prime:	\$ -	\$ -	\$ -	\$ 46,302,221.75
	County Reported CBE:	\$ -	\$ -	\$ -	\$ 3,192,984.65
	County Reported Prime less County Reported CBE	\$ -	\$ -	\$ -	\$ 43,109,237.10
	Points Allocated based on Evaluation Criteria	3	3	3	0
6	Local Preference				
	Location Certification Form (Vendor's certification)	Not Local	Not Local	Local Business	Local Business
	Points Allocated based on Evaluation Criteria	0	0	5	0

***Global Security Consulting Group Inc.** submitted exceptions, however they subsequently waived all exceptions.

Volume of Work: (minus CBE payments)

3 points allocated to vendors paid \$0 - 3 million; 2 points to vendors paid \$3,000,001 to \$7,500,000 million; 1 point to vendors paid \$7,500,0001 to \$10 million, 0 points to vendors paid over \$10 million

D. Tiebreaker

	Area	Prosegur Services Group, Inc.	Security Alliance, LLC	Unique Surveillance, LLC D/B/A Fast Guard Service LLC	Universal Protection Service, LLC D/B/A Allied Universal Security Services, LLC
1	Local Vendor (per Procurement Code) and included Business Tax Receipt with initial submittal	Nonlocal	Nonlocal	Local Business	Local Business
2	Domestic Partnership Act Certification (Vendor must currently offer Domestic Partnership benefit)	Currently Complies/Offers	Currently Complies/Offers	Currently Complies/Offers	Currently Complies/Offers
3	Volume of Previous Work (paid) (order for tiebreaker based on C.5 above)	3	3	3	0



OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT

Governmental Center Annex

115 S. Andrews Avenue, Room A680 • Fort Lauderdale, Florida 33301

954-357-6400 • FAX 954-357-5674 • TTY 954-357-5664

MEMORANDUM

DATE: April 26, 2022

TO: Felicia L. McRae, Senior Purchasing Agent
Broward County Purchasing Division

THRU: Sandy-Michael McDonald, Director
Office of Economic and Small Business Development

SANDY-MICHAEL MCDONALD
Digitally signed by SANDY-MICHAEL MCDONALD
Date: 2022.04.26 17:07:07 -04'00'

FROM: Maribel Feliciano, Assistant Director
Office of Economic and Small Business Development

MARIBEL FELICIANO
Digitally signed by MARIBEL FELICIANO
Date: 2022.04.26 17:00:58 -04'00'

SUBJECT: RFP No. GEN2120413P1 Security Guard Services for Fort Lauderdale-Hollywood International and North Perry Airports
County Business Enterprise (CBE) Evaluation

This memorandum supersedes the previous memorandum dated April 18, 2022.

The Office of Economic and Small Business Development (OESBD) conducted a review of the respondents' compliance to the County Business Enterprise (CBE) requirements for this solicitation. An overview is provided as follows:

CBE Goal for this project: 25%

Met the CBE Requirements:

<u>Firm Name</u>	<u>Category</u>	<u>Percentage</u>
AJ Squared Security, Inc. (prime)		
• Briggs Management & Associates, LLC	CBE	<u>25.00%</u>
Total		25.00%
American Guard Services, Inc. (prime)		
• DF Security, LLC	CBE	<u>25.00%</u>
Total		25.00%
Global Security Associates, Inc. (prime)		
• Trident Ground Protection, LLC	CBE	<u>25.00%</u>
Total		25.00%

Broward County Board of County Commissioners

Torey Alston • Mark D. Bogen • Lamar P. Fisher • Beam Furr • Steve Geller • Jared E. Moskowitz • Nan H. Rich • Tim Ryan • Michael Udine
www.broward.org/econdev

RFP No. GEN2120413P1 Security Guard Services for Fort Lauderdale-Hollywood International and North Perry Airports
County Business Enterprise (CBE) Evaluation

Met the CBE Requirements (continued):

<u>Firm Name</u>	<u>Category</u>	<u>Percentage</u>
Prosecur Services Group, Inc. (prime)		
• DF Security, LLC	CBE	<u>25.00%</u>
Total		25.00%
Security Alliance, LLC (prime)		
• Haynes Security Services, Inc.	CBE	<u>25.00%</u>
Total		25.00%
Unique Surveillance, LLC dba Fast Guard Service (prime)		
• The Player Connection of Florida	CBE	<u>25.00%</u>
Total		25.00%
Universal Protection Service, LLC dba Allied Universal (prime)		
• Bright Light Security Services, LLC	CBE	12.50%
• Stonegate Allied Services, LLC	CBE	<u>12.50%</u>
Total		25.00%

Did Not Meet the CBE Requirements

ATAK Protection Group, Inc. (prime)		
Total		<u>0.00%</u> 0.00%

CBE Compliance Comments:

Global Security Associates, Inc., Security Alliance, LLC, and Universal Protection Service, LLC dba Allied Universal submitted Letters of Intent (LOI) with their respective solicitation responses that were missing information. The firms were given three (3) business days to provide the required information and did so within the stipulated timeframe. Global Security Associates, Inc., Security Alliance, LLC, and Universal Protection Service, LLC dba Allied Universal are compliant with the CBE Program requirements of the solicitation.

AJ Squared Security, Inc., American Guard Services, Inc., ATAK Protection Group, Prosecur Services Group, Inc., and Unique Surveillance, LLC dba Fast Guard Service did not submit LOIs with its solicitation response. The firms were given three (3) business days to provide LOIs that meet the established 25% CBE goal or provide documentation of its good faith efforts to do so. The firms responded within the stipulated timeframe and provided LOIs that meet the goal. AJ Squared

**RFP No. GEN2120413P1 Security Guard Services for Fort Lauderdale-Hollywood International and North Perry Airports
County Business Enterprise (CBE) Evaluation**

Security, Inc., American Guard Services, Inc., Prosecur Services Group, Inc., and Unique Surveillance, LLC dba Fast Guard Service is deemed compliant with the CBE requirements of the solicitation.

ATAK Protection Group was given three (3) business days to provide an LOI that meets the established 25% CBE goal or provide documentation of its good faith efforts to do so. The firm did not respond within the stipulated timeframe, did not provide an LOI that meets the goal, or provide documentation showing its good faith efforts. Therefore, ATAK Protection Group is deemed not to be compliant with the CBE requirements of the solicitation.

CBE Compliance History:

The following is a report of the respondents' CBE compliance history on active projects and projects completed within the last five (5) years of the RFP's opening date. The information is compiled from various sources including Contract Central, OESBD's Database (ALTs) and Monthly Utilization Reports (MURs):

AJ Squared Security, Inc.: OESBD found no active or completed projects with CBE requirements within the last 5 years.

American Guard Services, Inc.: OESBD found no active or completed projects with CBE requirements within the last 5 years.

Global Security Associates, Inc.: OESBD found no active or completed projects with CBE requirements within the last 5 years.

ATAK Protection Group: OESBD found no active or completed projects with CBE requirements within the last 5 years.

Prosecur Services Group, Inc.: OESBD found no active or completed projects with CBE requirements within the last 5 years.

Security Alliance, LLC: OESBD found no active or completed projects with CBE requirements within the last 5 years.

Unique Surveillance, LLC dba Fast Guard Service: OESBD found no active or completed projects with CBE requirements within the last 5 years.

Universal Protection Service, LLC dba Allied Universal

Project Name	Solicitation Number	Amount Paid to CBE Firms*
Broward County Seaport and Airport Security Services	R1311116P1	\$3,192,984.65

**Data excludes payments to subcontractors prior to March 2017 and after February 2022.*

**RFP No. GEN2120413P1 Security Guard Services for Fort Lauderdale-Hollywood International and North Perry Airports
County Business Enterprise (CBE) Evaluation**

Performance of Affiliated Entities:

The following is a report of the respondents' declared affiliated entities in meeting small business participation commitments on CBE projects completed within the last five (5) years of the RFPs opening date. The information is compiled from various sources including Contracts Central and OESBD's Database (ALTs):

AJ Squared Security, Inc. – No affiliated entities of principal(s) declared by vendor.

American Guard Services, Inc. – No affiliated entities of principal(s) declared by vendor.

Global Security Associates, Inc. – No affiliated entities of principal(s) declared by vendor.

ATAK Protection Group – Vendor did not submit affiliated entities of principal(s) form. The form was requested within the three (3) day period but was not provided.

Prosecur Services Group, Inc. – No affiliated entities of principal(s) declared by vendor.

Security Alliance, LLC – No affiliated entities of principal(s) declared by vendor.

Unique Surveillance, LLC dba Fast Guard Service – No affiliated entities of principal(s) declared by vendor.

Universal Protection Service, LLC dba Allied Universal – No affiliated entities of principal(s) declared by vendor.

cc: Donna-Ann Knapp, Small Business Development Manager, OESBD
Ketsia Harrigan, Small Business Development Specialist, BCAD/OESBD



AVIATION DEPARTMENT - Fort Lauderdale-Hollywood International Airport
320 Terminal Drive, Suite 200 • Fort Lauderdale, Florida 33315 • 954-359-6100

MEMORANDUM

DATE: May 27, 2022

TO: Felicia McRae, Purchasing Agent Senior

FROM: Kirsten Ruus, Enterprise Director of Finance, Aviation

SUBJECT: RFP GEN2120413P1 Security Guard Svcs for Fort Lauderdale-Hollywood Int'l & North Perry Airports

This memorandum provides a review of the financial statements for the respondents of the abovementioned RFP.

The RFP specified that each vendor shall submit its most recent two years of financial states for review to be in the form of balance sheets, incomes statements and annual reports, or tax returns or SEC filings. The financial statements are not required to be audited statements. The financial review of these statements is not intended to provide an opinion on the financial statements, but to determine whether the vendor has met the element of responsibilities. The review is intended to disclose to the Selection Committee whether the respondent submitted all of the required financial documents as specified in the RFP and to make the committee aware of any reportable condition and/or apparent issues in the financial statements that would indicate the firm is not capable of performing the services specified in the RFP.

Reportable conditions include negative equity, net loss in its latest fiscal year, and/or current ratios less than 1.0. A resulting ratio of 1.0 or higher generally indicates that a firm can meet its financial obligations in a timely manner. The current ratio is calculated by dividing current assets by current liabilities. A reportable condition is not necessarily indicative of a firm's inability to perform but may be one of many factors the Selection Committee considers in its evaluation.

There were 8 respondents to the RFP: AJ Squared Security Inc., American Guard Services, Inc., ATTACK Protection Group, Inc., Global Security Associates, Inc., Prosecur Services Group, Inc., Security Alliance, LLD, Unique Surveillance, LLC Dba Fast Guard Service, and Universal Protection Service, LLC DBA Allied Universal.

AJ Squared Security did not provide financial statements; therefore no ratios could be calculated.

Unique Surveillance, LLC DbA Fast Guard Service only provided income statements for fiscal years ended December 31, 2020 and December 31, 2021. Both years showed a net profit. However, no balance sheets were provided thus no ratios could be calculated.

Universal Protection Service LLC DBA Allied Universal reported losses for fiscal years ended December 31, 2019 and December 31, 2020. There are no other apparent issues to report.

Attached is a spreadsheet showing selected financial data.

FINANCIAL REVIEW SUMMARY



RFP/RLJ: GEN 2120413P1

Agency: PM: Possibly Nick Bryant as I believe he is the CGA for the contract

of Responders: 8

Firm Name: AI Squared Security									
Confidentiality:	Financials Provided	Audited?	Gross Revenue	Net Profit/(Loss)	Equity (E)	Current Assets (CA)	Current Liabilities (CL)	Total Assets (TA)	Total Liabilities (TL)
FY Ending December 31, XXXX	None	N - Audited							
FY Ending December 31, XXXX	None	N - Audited							
Comments: Have a website, no financial information found on website.									
NONE PROVIDED.									
NONE PROVIDED.									
Debt to Equity Ratio (TL/E) ¹									
N/A									
Current Ratio (CA/CL) ²									
N/A									

Firm Name: Allied Universal									
Confidentiality:	Financials Provided	Audited?	Gross Revenue	Net Profit/(Loss)	Equity (E)	Current Assets (CA)	Current Liabilities (CL)	Total Assets (TA)	Total Liabilities (TL)
FY Ending December 31, 2019	Audited Financials	Y-Audited	\$ 7,461,055,000	\$ (382,012,000)	\$ 490,993,000	\$ 1,625,139,000	\$ 1,145,231,000	\$ 6,432,513,000	\$ 5,941,520,000
FY Ending December 31, 2020	Audited Financials	Y-Audited	\$ 8,501,054,000	\$ (85,596,000)	\$ 432,299,000	\$ 2,580,228,000	\$ 939,546,000	\$ 7,216,124,000	\$ 6,783,825,000
Comments:									
Debt to Equity Ratio (TL/E) ¹									
12.10									
Current Ratio (CA/CL) ²									
2.75									

Firm Name: American Guard Services Inc.									
Confidentiality:	Financials Provided	Audited?	Gross Revenue	Net Profit/(Loss)	Equity (E)	Current Assets (CA)	Current Liabilities (CL)	Total Assets (TA)	Total Liabilities (TL)
FY Ending December 31, 2019	Balance Sheet and Income Statement	N - Audited	\$ 98,727,233	\$ 2,661,325	\$ 7,481,882	\$ 27,289,121	\$ 9,705,796	\$ 31,245,324	\$ 23,763,442
FY Ending December 31, 2020	Balance Sheet and Income Statement	N - Audited	\$ 102,245,471	\$ 1,070,123	\$ 4,994,644	\$ 16,425,997	\$ 7,681,988	\$ 23,381,251	\$ 18,386,607
Comments:									
Debt to Equity Ratio (TL/E) ¹									
3.18									
Current Ratio (CA/CL) ²									
2.81									
Debt to Equity Ratio (TL/E) ¹									
3.68									

Firm Name: ATTACK Protection Group Inc.									
Confidentiality:	Financials Provided	Audited?	Gross Revenue	Net Profit/(Loss)	Equity (E)	Current Assets (CA)	Current Liabilities (CL)	Total Assets (TA)	Total Liabilities (TL)
FY Ending December 31, 2019	Balance Sheet and Income Statement	N - Audited	\$ 240,788	\$ 30,645	\$ 127,571	\$ 96,855	\$ 29,618	\$ 157,188	\$ 29,618
FY Ending December 31, 2020	Balance Sheet and Income Statement	N - Audited	\$ 263,990	\$ 47,548	\$ 174,528	\$ 122,878	\$ 22,818	\$ 197,345	\$ 22,818
Comments: Website link provided on BBB website did not work. I could only find a blog type website with customer reviews. No website with company name.									
Debt to Equity Ratio (TL/E) ¹									
0.23									
Current Ratio (CA/CL) ²									
5.39									

Firm Name: Fast Guard Service									
Confidentiality:	Financials Provided	Audited?	Gross Revenue	Net Profit/(Loss)	Equity (E)	Current Assets (CA)	Current Liabilities (CL)	Total Assets (TA)	Total Liabilities (TL)
FY Ending December 31, 2020	Income Statement	N - Audited	\$ 10,275,791	\$ 5,036,386					
FY Ending December 31, 2021	Income Statement	N - Audited	\$ 10,206,762	\$ 974,566					
Comments:									
Debt to Equity Ratio (TL/E) ¹									
N/A									
Current Ratio (CA/CL) ²									
N/A									

FINANCIAL REVIEW SUMMARY

Comments:

Firm Name: Global Security Associates, Inc.											
Confidentiality:											
	Financials Provided	Audited?	Gross Revenue	Net Profit/(Loss)	Equity (E)	Current Assets (CA)	Current Liabilities (CL)	Total Assets (TA)	Total Liabilities (TL)	Debt to Equity Ratio (TL/E) ¹	Current Ratio (CA/CL) ²
FY Ending December 31, 2020	Audited Financials	Y_Audited	107,954,000.00	2,416,000.00	17,707,000.00	25,073,000.00	24,430,000.00	59,127,000.00	41,420,000.00	2.34	1.03
FY Ending December 31, 2021	Audited Financials	Y_Audited	107,700,000.00	3,134,000.00	20,800,000.00	26,869,000.00	25,235,000.00	63,363,000.00	42,563,000.00	2.05	1.06

Financials were provided and are presented in Swedish Kronas. The current would not affect the calculation of the ratios.

Firm Name: Prosecur Services Goup											
Confidentiality:											

Financials were provided and are presented here in Euros. The currency would not affect the calculation of the ratios.


Firm Name: Security Alliance											
Confidentiality:											
Financials Provided		Audited?	Gross Revenue	Net Profit/(Loss)	Equity (E)	Current Assets (CA)	Current Liabilities (CL)	Total Assets (TA)	Total Liabilities (TL)	Debt to Equity Ratio (TL/E) ¹	Current Ratio (CA/CL) ²
FY ending December 31, 2019	Audited Financials	Y_Audited	\$ 26,003,405	\$ 1,271,607	\$ 4,462,650	\$ 6,216,599	\$ 2,534,968	\$ 7,199,862	\$ 2,737,212	0.61	2.45
FY ending December 31, 2020	Audited Financials	Y_Audited	\$ 22,895,029	\$ 1,769,254	\$ 5,357,287	\$ 6,938,985	\$ 2,347,886	\$ 7,762,948	\$ 245,661	0.05	2.96

Comments:

- (1) Debt to Equity ratio is a measure of a company's financial leverage calculated by dividing its total liabilities by stockholders' equity. It indicates what proportion of equity and debt the company is using to finance its assets. A high debt/equity ratio generally means that a company has been aggressive in financing its growth with debt.
- (2) The Current Ratio is a liquidity ratio that measures a company's ability to pay short-term obligations. The higher the current ratio, the more capable the company is of paying its obligations. A ratio under 1.0 suggests that the company would be unable to pay off its obligations if they came due at that point.

MEMORANDUM

TO: Felicia L. McRae, Purchasing Agent Senior

FROM: Yesenia Alfonso, Assistant County Attorney  Yesenia Alfonso
Digitally signed by Yesenia Alfonso
Date: 2022.04.14 08:21:42 -04'00'

DATE: April 14, 2022

RE: **Litigation and Contract Exception Review**
GEN2120413P1 Security Guard Svcs for Fort Lauderdale-Hollywood Int'l & North Perry Airports

We reviewed the litigation history between Broward County and the eight proposing vendors and the litigation history provided by the vendors.

- ☒ No record of litigation during the last five (5) years between Broward County and the proposing vendors for this solicitation.
- ☐ Litigation history with Broward County exists with one or more proposing vendors for this solicitation in last five (5) years.

In addition, we reviewed the litigation disclosure form submitted by the proposing vendors regarding material case history between vendors and third parties during the last three years.

- ☐ No record of material case history between vendors and third parties during the last three years.
- ☒ Material case history exists with one or more proposing vendor and third parties for this solicitation in last three (3) years. However, based on our analysis of the applicable litigation, we do not believe it presents a concern regarding responsibility.
- ☐ Material case history exists with one or more proposing vendor and third parties for this solicitation in last three (3) years. Based on our analysis, one or more of these disclosed cases presents a concern regarding responsibility that should be considered by the committee.

List vendor name, filing date, applicable court, asserted claims, and status of any applicable litigation: N/A.

CONTRACT EXCEPTIONS

One proposer, Global Security Consulting Group, Inc., took exception to the County's standard form of agreement. Below is the County's position with regard to the firm's noted exceptions.

Global Security Consulting Group, Inc.

1. Global Security Consulting Group, Inc. has asked if Article 7 Indemnification could be modified.
 - a. A modification to Article 7 is not negotiable.
2. Global Security Consulting Group, Inc. has asked if Article 8 Insurance and Exhibit C could be modified.
 - a. A modification to Article 8 and Exhibit C is negotiable.
3. Global Security Consulting Group, Inc. has asked if Article 9 Termination could be modified.
 - a. A modification to Article 9 is not negotiable.



AVIATION DEPARTMENT - Fort Lauderdale-Hollywood International Airport
320 Terminal Drive, Suite 200 • Fort Lauderdale, Florida 33315 • 954-359-6100

MEMORANDUM

TO: Felicia McRae, Purchasing Agent

FROM: Tracy Meyer
Aviation Risk Insurance Manager

Tracy
Meyer

Digitally signed
by Tracy Meyer
Date: 2022.04.26
10:52:02 -04'00'

DATE: April 26, 2022

RE: Security Guard Services for Fort Lauderdale-Hollywood Int'l
& North Perry Airports: GEN2120413P1

We have reviewed the certificates of insurance you provided from the proposers of the above referenced solicitation.

The solicitation required proposers to either provide proof of insurance (even if the minimum limits are not met), or a letter stating that the proposer can comply with the minimum insurance requirement if awarded the contract.

The requirements in this solicitation are:

Commercial General Liability
Commercial/Business Auto Liability
Professional Liability
Workers Compensation/Employers' Liability

Below is a summary of the compliance of the proposers:

<u>Name of Firm</u>	<u>Responsibility</u>	<u>Information/Remarks</u>
AJ Squared Security	submitted	compliant
Allied Universal	submitted	compliant
American Guard Services	submitted	compliant
ATAK Protection Group	no submissions	non-compliant
Fast Guard Service	submitted	compliant
Global Security Associates	submitted	compliant

<u>Name of Firm</u>	<u>Responsibility</u>	<u>Information/Remarks</u>
Prosegur Services Group	submitted	compliant
Security Alliance	submitted	compliant

All certificates of insurance must name Broward County as an additional insured and the certificate holder using the following address; 320 Terminal Drive, Suite 200, Fort Lauderdale, FL 33315. Attn: airport development.

Please advise at once if any of the proposers takes exception to any of the County's insurance standard terms and conditions.



Vendor Reference Verification Form

Broward County Solicitation No. and Title:

GEN2120413P1 - RFP Security Guard Services for Fort Lauderdale and North Perry Airports

Reference for: AJ Squared Security Inc.

Organization/Firm Name providing reference:

Residence Inn by Marriott PompanoContact Name: Hugh Chandler Title: General Manager Reference date: April 14, 2022Contact Email: hugh.chandler@marriott.com Contact Phone: 954-283-5871Name of Referenced Project: Guard ServiceContract No. _____ Date Services Provided: Feb.2021 to Present Project Amount: \$3,500/monthVendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/SubcontractorWould you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service			<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization:			<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:			<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
4. Project completed within budget	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
5. Cooperation with:			<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Your Firm	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Subcontractor(s)/Subconsultant(s)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Regulatory Agency(ies)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

Nicholas Bryant

Digitally signed by Nicholas

Bryant

Date: 2022.04.15 15:32:52 -04'00'

THIS SECTION FOR COUNTY USE ONLY

Verified via: EMAIL ☒ VERBAL Verified by: Nicholas Bryant Division: Aviation Date: April 15, 2022

All information provided to Broward County is subject to verification. Vendor acknowledges that inaccurate, untruthful, or incorrect statements made in support of this response may be used by the County as a basis for rejection, rescission of the award, or termination of the contract and may also serve as the basis for debarment of Vendor pursuant to Section 21.119 of the Broward County Procurement Code.

3/7/2022 10:40 AM

p. 104



Vendor Reference Verification Form

Broward County Solicitation No. and Title:

GEN2120413P1 - RFP Security Guard Services for Fort Lauderdale and North Perry Airports

Reference for: AJ Squared Security Inc.

Organization/Firm Name providing reference:
DoubleTree by Hilton

Contact Name: Carey Taylor Title: Assistant General Man. Reference date: April 14, 2022
Contact Email: carey.taylor@hilton.com Contact Phone: (954) 422-1776

Name of Referenced Project: Guard Services at DoubleTree in Deerfield

Contract No. _____ Date Services Provided: _____ Project Amount: _____
1/2021 to Present \$4,800/month

Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/Subcontractor

Would you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
2. Vendor's Organization:				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
4. Project completed within budget	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
5. Cooperation with:				
a. Your Firm	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Subcontractor(s)/Subconsultant(s)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Regulatory Agency(ies)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

Nicholas Bryant

Digitally signed by Nicholas
Bryant

Date: 2022.04.15 15:33:31 -04'00'

THIS SECTION FOR COUNTY USE ONLY

Verified via: EMAIL ☒ VERBAL Verified by: Nicholas Bryant Division: Aviation Date: April 15, 2022



Vendor Reference Verification Form

Broward County Solicitation No. and Title:

GEN2120413P1 - RFP Security Guard Services for Fort Lauderdale and North Perry Airports

Reference for: AJ Squared Security Inc.

Organization/Firm Name providing reference:

Polo Club @ Saint Andrews

Contact Name: Claudia Bennis Title: Property Manager Reference date: April 14, 2022

Contact Email: cbennis@grsmgt.com Contact Phone: 561-641-8554

Name of Referenced Project: Guard Services at Polo Club

Contract No. Date Services Provided: April 2020 to Present Project Amount: \$3,500/month

Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/SubcontractorWould you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Please rate your experience with the
referenced Vendor:Needs
Improvement

Satisfactory

Excellent

Not
Applicable

1. Vendor's Quality of Service

a. Responsive

b. Accuracy

c. Deliverables

2. Vendor's Organization:

a. Staff expertise

b. Professionalism

c. Turnover

3. Timeliness of:

a. Project

b. Deliverables

4. Project completed within budget

5. Cooperation with:

a. Your Firm

b. Subcontractor(s)/Subconsultant(s)

c. Regulatory Agency(ies)

Additional Comments: (provide on additional sheet if needed)

Nicholas Bryant

Digitally signed by Nicholas

Bryant

Date: 2022.04.15 15:33:51 -04'00'

THIS SECTION FOR COUNTY USE ONLY

Verified via: EMAIL ☒ VERBAL Verified by: Nicholas Bryant Division: Aviation Date: April 15, 2022

Broward County Board of
County Commissioners

Bid GEN2120413P1



Vendor Reference Verification Form

Broward County Solicitation No. and Title:

GEN2120413P1 - RFP Security Guard Services for Fort Lauderdale and North Perry Airports

Reference for: Allied Universal Security Service

Organization/Firm Name providing reference:

Pratt and WhitneyContact Name: John Sammarco Title: Senior Security Mgr Reference date: 01/06/2022Contact Email: john.sammarco2@prattwhitney.com Contact Phone: 9549142065

Name of Referenced Project:

Contract No.	Date Services Provided:	Project Amount:
	<u>05/20/2000</u> to	

Vendor's role in Project: ☐ Prime Vendor ☒ Subconsultant/SubcontractorWould you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Roving and Static Posts, Badge Access, Badging and Supervision with an Account Manager. Created specific post orders and job training for our site.Please rate your experience with the
referenced Vendor:

	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization:				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
4. Project completed within budget	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
5. Cooperation with:				
a. Your Firm	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Subcontractor(s)/Subconsultant(s)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Regulatory Agency(ies)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

Very happy with profession and competent service the security team provides our campus.

THIS SECTION FOR COUNTY USE ONLY

Verified via: ☐ EMAIL ☒ VERBAL Verified by: Nicholas Bryant Division: Aviation Date: April 15, 2022

All information provided to Broward County is subject to verification. Vendor acknowledges that inaccurate, untruthful, or incorrect statements made in support of this response may be used by the County as a basis for rejection, rescission of the award, or termination of the contract and may also serve as the basis for debarment of Vendor pursuant to Section 21.119 of the Broward County Procurement Code.

Nicholas Bryant

Digitally signed by Nicholas Bryant
Date: 2022.04.15 14:39:38 -04'00'

Vendor Reference Forms

Broward County Board of
County Commissioners

Bid GEN2120413P1



Vendor Reference Verification Form

Broward County Solicitation No. and Title:

GEN2120413P1 - RFP Security Guard Services for Fort Lauderdale and North Perry Airports

Reference for: Allied Universal Protection Services

Organization/Firm Name providing reference:

Sebring Airport AuthorityContact Name: Beverly GlarnerTitle: Ex. OfficesReference date: 01/06/2022Contact Email: bev@sebring-airport.comContact Phone: 863.314.1301Name of Referenced Project: Sebring Airport Authority

Contract No.

Date Services Provided:

Project Amount:

08/01/2022

to

\$ 156,000.00Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/SubcontractorWould you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Provides security for airport and commerce park. 6pm to 7am, 7 days a week

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization:				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
4. Project completed within budget	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
5. Cooperation with:				
a. Your Firm	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Subcontractor(s)/Subconsultant(s)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Regulatory Agency(ies)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

Highly recommend this company VERY professional

THIS SECTION FOR COUNTY USE ONLY

Verified via: EMAILVERBALVerified by: Nicholas BryantDivision: AviationDate: April 15, 2022

All information provided to Broward County is subject to verification. Vendor acknowledges that inaccurate, untruthful, or incorrect statements made in support of this response may be used by the County as a basis for rejection, rescission of the award, or termination of the contract and may also serve as the basis for debarment of Vendor pursuant to Section 21.119 of the Broward County Procurement Code.

Nicholas Bryant

Digitally signed by Nicholas Bryant

Date: 2022.04.15 14:40:16 -04'00'

Broward County Board of
County Commissioners

Bid GEN2120413P1



Vendor Reference Verification Form

Broward County Solicitation No. and Title:

GEN2120413P1 - RFP Security Guard Services for Fort Lauderdale and North Perry Airports

Reference for: Allied Universal Security

Organization/Firm Name providing reference:

Boca Raton Airport AuthorityContact Name: Travis BryanTitle: Operations Director Reference date: 01/05/2022Contact Email: travis@bocaairport.comContact Phone: 5613912202Name of Referenced Project: Contract security services

Contract No.

Date Services Provided:

Project Amount:

02/19/2020

to

02/18/2023\$ 300,000.00Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/SubcontractorWould you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

24 hour roving patrol security services for both airside and landsidePlease rate your experience with the
referenced Vendor:Needs
Improvement

Satisfactory

Excellent

Not
Applicable

1. Vendor's Quality of Service

- a. Responsive
- b. Accuracy
- c. Deliverables

☐☐☒☐☐☐☒☐☐☒☐☐

2. Vendor's Organization:

- a. Staff expertise
- b. Professionalism
- c. Turnover

☐☒☐☐☐☒☐☐☐☒☐☐

3. Timeliness of:

- a. Project
- b. Deliverables

☐☐☒☐☐☐☒☐

4. Project completed within budget

☐☐☒☐

5. Cooperation with:

- a. Your Firm
- b. Subcontractor(s)/Subconsultant(s)
- c. Regulatory Agency(ies)

☐☐☒☐☐☐☒☐☐☒☐☐

Additional Comments: (provide on additional sheet if needed)

Nicholas Bryant

Digitally signed by Nicholas Bryant

Date: 2022.04.15 14:40:31 -04'00'

THIS SECTION FOR COUNTY USE ONLY

Verified via: EMAIL ☒ VERBALVerified by: Nicholas BryantDivision: AviationDate: April 15, 2022

All information provided to Broward County is subject to verification. Vendor acknowledges that inaccurate, untruthful, or incorrect statements made in support of this response may be used by the County as a basis for rejection, rescission of the award, or termination of the contract and may also serve as the basis for debarment of Vendor pursuant to Section 21.119 of the Broward County Procurement Code.



Vendor Reference Verification Form

Broward County Solicitation No. and Title:

GEN2120413P1 - RFP Security Guard Services for Fort Lauderdale and North Perry Airports

Reference for: American Guard Services, Inc.

Organization/Firm Name providing reference:

Judicial Council of CaliforniaContact Name: Daniel PotterTitle: Clerk Executive OfficerReference date: 12/05/21Contact Email: dan.potter@jud.ca.govContact Phone: (213) 830-7110Name of Referenced Project: Unarmed Security Guard Services for Judicial Council of California

Contract No.

Date Services Provided:

Project Amount:

RFP-COA-2019-012019 to Current\$1,206,992.00Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/SubcontractorWould you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Statewide security guard services for the Judicial Council of California.Please rate your experience with the
referenced Vendor:Needs
Improvement

Satisfactory

Excellent

Not
Applicable

1. Vendor's Quality of Service

a. Responsive

b. Accuracy

c. Deliverables

2. Vendor's Organization:

a. Staff expertise

b. Professionalism

c. Turnover

3. Timeliness of:

a. Project

b. Deliverables

4. Project completed within budget

5. Cooperation with:

a. Your Firm

b. Subcontractor(s)/Subconsultant(s)

c. Regulatory Agency(ies)

Additional Comments: (provide on additional sheet if needed)

Nicholas Bryant

Digitally signed by Nicholas Bryant

Date: 2022.04.15 15:35:18 -04'00'

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Verified via: ☐ EMAIL ☒ VERBALVerified by: Nicholas BryantDivision: AviationDate: April 15, 2022

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Vendor Reference Verification Form

Broward County Solicitation No. and Title:

GEN2120413P1 - RFP Security Guard Services for Fort Lauderdale and North Perry Airports

Reference for: American Guard Services, Inc.

Organization/Firm Name providing reference:

Housing USC University of Southern California

Contact Name: Xinia Bautista

Title: Safety Manager

Reference date: 12/01/2021

Contact Email: xbautist@usc.edu

Contact Phone: (213) 433-6036

Name of Referenced Project: Secondary Security Services - Housing USC University of Southern

Contract No.
Housing USC University
of Southern CaliforniaDate Services Provided:
03/19/2019 to 03/19/2023Project Amount:
\$ 4,327,901.00Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/SubcontractorWould you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

American Guard Services, Inc. provides 24/7 security services to USC housing.

Please rate your experience with the
referenced Vendor:Needs
Improvement

Satisfactory

Excellent

Not
Applicable

1. Vendor's Quality of Service

a. Responsive

b. Accuracy

c. Deliverables

2. Vendor's Organization:

a. Staff expertise

b. Professionalism

c. Turnover

3. Timeliness of:

a. Project

b. Deliverables

4. Project completed within budget

5. Cooperation with:

a. Your Firm

b. Subcontractor(s)/Subconsultant(s)

c. Regulatory Agency(ies)

Additional Comments: (provide on additional sheet if needed)

Nicholas Bryant

Digitally signed by Nicholas
Bryant

Date: 2022.04.15 15:35:26 -04'00'

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Verified by: Nicholas Bryant

Division: Aviation

Date: April 15, 2022

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Vendor Reference Verification Form

Broward County Solicitation No. and Title:

GEN2120413P1 - RFP Security Guard Services for Fort Lauderdale and North Perry Airports

Reference for: American Guard Services, Inc.

Organization/Firm Name providing reference:

Kroger

Contact Name: Willie Wright

Title: Division Assistant A Reference date: 12/01/2021

Contact Email: willie.wright@ralphs.com

Contact Phone: (310) 795-3830

Name of Referenced Project: Master Oder Contracts

Contract No.

Date Services Provided:

Project Amount:

Master Order

01/01/2005

to Current

\$40,000,000.00

Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/SubcontractorWould you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

American Guard Services has been providing armed and unarmed security guard services for Kroger over the past 16 years and will continue to do so.

Please rate your experience with the referenced Vendor:

Needs
Improvement

Satisfactory

Excellent

Not
Applicable

1. Vendor's Quality of Service

a. Responsive

b. Accuracy

c. Deliverables

2. Vendor's Organization:

a. Staff expertise

b. Professionalism

c. Turnover

3. Timeliness of:

a. Project

b. Deliverables

4. Project completed within budget

5. Cooperation with:

a. Your Firm

b. Subcontractor(s)/Subconsultant(s)

c. Regulatory Agency(ies)

Additional Comments: (provide on additional sheet if needed)

Nicholas Bryant

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Date: 2022.04.15 15:35:38 -04'00'

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Verified by: Nicholas Bryant

Division: Aviation

Date: April 15, 2022

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Vendor Reference Verification Form

Broward County Solicitation No. and Title:

GEN2120413P1 - RFP Security Guard Services for Fort Lauderdale and North Perry Airports

Reference for: Fast Guard Security

Organization/Firm Name providing reference:

INNOVATIVE DISPLAY & DESIGN, INC

Contact Name: ANDREW PANDIANI

Title: MGR

Reference date: 03/17/2022

Contact Email: A.PANDIANI@INNOV8.COM

Contact Phone: 203-335-0633 EXT 114

Name of Referenced Project:

Contract No.

Date Services Provided:

Project Amount:

05/2020 to 12/2021

Vendor's role in Project:

Prime Vendor

Subconsultant/Subcontractor

Would you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Please rate your experience with the
referenced Vendor:Needs
Improvement

Satisfactory

Excellent

Not
Applicable

1. Vendor's Quality of Service

a. Responsive

☐☒☐☐

b. Accuracy

☐☒☐☐

c. Deliverables

☐☒☐☐

2. Vendor's Organization:

a. Staff expertise

☐☒☐☐

b. Professionalism

☐☒☐☐

c. Turnover

☐☒☐☐

3. Timeliness of:

a. Project

☐☒☐☐

b. Deliverables

☐☒☐☐

4. Project completed within budget

☐☒☐☐

5. Cooperation with:

a. Your Firm

☐☒☐☐

b. Subcontractor(s)/Subconsultant(s)

☐☐☐☒

c. Regulatory Agency(ies)

☐☐☐☒

Additional Comments: (provide on additional sheet if needed)

Nicholas Bryant Digitally signed by Nicholas Bryant
Date: 2022.04.15 15:21:21 -04'00'

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Vendor Reference Verification Form

Broward County Solicitation No. and Title:

GEN2120413P1 - RFP Security Guard Services for Fort Lauderdale and North Perry Airports

Reference for: Fast Guard Security

Organization/Firm Name providing reference:

BUTTE COUNTY CALIFORNIA

Contact Name: SARA MILLER

Title: MGR

Reference date: 03/17/2022

Contact Email: SEMILLER@BUTTECOUNTY.NET

Contact Phone: 503-712-7380

Name of Referenced Project:

Contract No.

Date Services Provided:

Project Amount:

11/2018

UP 11/2019

Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/SubcontractorWould you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Please rate your experience with the
referenced Vendor:

1. Vendor's Quality of Service

a. Responsive

b. Accuracy

c. Deliverables

2. Vendor's Organization:

a. Staff expertise

b. Professionalism

c. Turnover

3. Timeliness of:

a. Project

b. Deliverables

4. Project completed within budget

5. Cooperation with:

a. Your Firm

b. Subcontractor(s)/Subconsultant(s)

c. Regulatory Agency(ies)

Needs
Improvement

Satisfactory

Excellent

Not
Applicable☐☒☐☐☐☒☐☐☐☒☐☐☐☒☐☐☐☒☐☐☐☒☐☐☐☒☐☐☐☒☐☐☐☒☐☐☐☒☐☐☐☐☐☒☐☐☐☒

Additional Comments: (provide on additional sheet if needed)

Nicholas Bryant

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Vendor Reference Verification Form

Broward County Solicitation No. and Title:

GEN2120413P1 - RFP Security Guard Services for Fort Lauderdale and North Perry Airports

Reference for: FAST GUARD SECURITY

Organization/Firm Name providing reference:

PIPER AIRCRAFT INC.

Contact Name: MARCO SANTOS Title: SR MGR FACILITIES Reference date: 12/22/21

Contact Email: MARCO.SANTOS@PIPER.COM Contact Phone: 772-299-2391

Name of Referenced Project:

Contract No. Date Services Provided: Project Amount:

1/1/2021 to PRESENT

Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/Subcontractor

Would you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization:				
a. Staff expertise	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
4. Project completed within budget	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
5. Cooperation with:				
a. Your Firm	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Subcontractor(s)/Subconsultant(s)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
c. Regulatory Agency(ies)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

Nicholas Bryant

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Bryant

Date: 2022.04.15 15:21:52 -04'00'

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Verified by: Nicholas Bryant

Division: Aviation

Date: April 15, 2022

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E. Vendor Reference Verification Forms



Vendor Reference Verification Form

Broward County Solicitation No. and Title:

GEN2120413P1 - RFP Security Guard Services for Fort Lauderdale and North Perry Airports

Reference for: Global Security Consulting Group, Inc.

Organization/Firm Name providing reference:

Port of Portland - Aviation Security Department

Contact Name: Shaylee Robanske Title: Employee Screening Reference date: 12/01/2021

Contact Email: shaylee.robanske@portofportland.com Contact Phone: 971-271-0681

Name of Referenced Project: Security Guard Services

Contract No.

160413

Date Services Provided:

03/01/2021

to

06/30/2022

Project Amount:

\$ 1,995,000.00

Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/SubcontractorWould you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Experience across all channels of Global Elite have been positive and very productive. Executive team to local management team is very responsive to the needs at PDX.

Please rate your experience with the
referenced Vendor:

	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service			<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization:			<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:			<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
4. Project completed within budget	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
5. Cooperation with:			<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Your Firm	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Subcontractor(s)/Subconsultant(s)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Regulatory Agency(ies)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

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Verified by: Nicholas Bryant

Division: Aviation

Date: April 15, 2022

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Nicholas Bryant Digitally signed by Nicholas Bryant
Date: 2022.04.15 15:16:07 -04'00'



Vendor Reference Verification Form

Broward County Solicitation No. and Title:

GEN2120413P1 - RFP Security Guard Services for Fort Lauderdale and North Perry Airports

Reference for: Global Security Consulting Group, Inc

Organization/Firm Name providing reference:

JFKIAT Terminal 4, JFK International Airport, Jamaica New York

Contact Name: Stacey Lora Title: VP Safety & Security Reference date: 12/01/2021

Contact Email: slora@jfkia.com Contact Phone: 718 751 3806

Name of Referenced Project: Employee & Goods Screening Services

Contract No. Date Services Provided: Project Amount:

na 06/01/2017 to 01/31/2024 \$ 0.00

Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/SubcontractorWould you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Employee & Goods Screening for Terminal 4 JFK

Please rate your experience with the
referenced Vendor:

	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service			<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization:			<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:			<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
4. Project completed within budget	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
5. Cooperation with:			<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Your Firm	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Subcontractor(s)/Subconsultant(s)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Regulatory Agency(ies)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

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Nicholas
Bryant

Digitally signed by Nicholas
Bryant
Date: 2022.04.15 15:16:15
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Vendor Reference Verification Form

Broward County Solicitation No. and Title:

GEN2120413P1 - RFP Security Guard Services for Fort Lauderdale and North Perry Airports

Reference for: Global Elite Security

Organization/Firm Name providing reference:

Virgin Atlantic Airways

Contact Name: Nigel Williams

Title: Head of Security

Reference date: 01/26/2022

Contact Email: nigel.williams@fly.virgin.com

Contact Phone: +447808886367

Name of Referenced Project: VAA Aviation Security

Contract No.

Date Services Provided:

Project Amount:

to

Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/SubcontractorWould you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Airport Security measures such as aircraft protection, catering security and ad-hoc projects such as charter security

Please rate your experience with the
referenced Vendor:

	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service			<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization:			<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:			<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
4. Project completed within budget	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
5. Cooperation with:			<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Your Firm	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Subcontractor(s)/Subconsultant(s)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Regulatory Agency(ies)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

We have had a long relationship with Global, they are an excellent and highly trustworthy vendor whom I have no hesitation in recommending as a security provider.

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Nicholas Bryant

Digitally signed by Nicholas
Bryant

Date: 2022.04.15 15:16:25 -04'00'



Vendor Reference Verification Form

Broward County Solicitation No. and Title:

GEN2120413P1 - RFP Security Guard Services for Fort Lauderdale and North Perry Airports

Reference for: Global Elite Group

Organization/Firm Name providing reference:

Atlas AirContact Name: Patrick KaneTitle: Senior Director Sec Reference date: 01/26/2022Contact Email: patrick.kane@atlasair.comContact Phone: 9176015841Name of Referenced Project: Polar Air cargo Warehouses / Atlas Air & Polar Aircraft Security - LAX

Contract No.

Date Services Provided:

Project Amount:

to

Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/SubcontractorWould you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Global provides security personnel at cargo facilities and provides aircraft guardingPlease rate your experience with the
referenced Vendor:

	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization:				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
4. Project completed within budget	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
5. Cooperation with:				
a. Your Firm	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Subcontractor(s)/Subconsultant(s)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Regulatory Agency(ies)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

Our experience with Global Elite Group has been very good.

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Nicholas Bryant

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Bryant

Date: 2022.04.15 15:16:51 -04'00'



Vendor Reference Verification Form

Broward County Solicitation No. and Title:

GEN2120413P1 - RFP Security Guard Services for Fort Lauderdale and North Perry Airports

Reference for: Prosegur Services Group

Organization/Firm Name providing reference:

LAX6 Consortium LLC.

Contact Name: Christian Beghi

Title: General Manager

Reference date: 01/10/2022

Contact Email: c.beghi@lax6.org

Contact Phone: 310-801-2625

Name of Referenced Project: LAX6 Consortium

Contract No.

Date Services Provided:

Project Amount:

01/01/2014 to

\$ 1,200,000.00

Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/Subcontractor

Would you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Crowd Control, ACAMS Alarm Response, Exit Hall Guard

Please rate your experience with the referenced Vendor:

Needs Improvement

Satisfactory

Excellent

Not Applicable

1. Vendor's Quality of Service

a. Responsive

☐☐☒☐

b. Accuracy

☐☒☐☐

c. Deliverables

☐☐☒☐

2. Vendor's Organization:

a. Staff expertise

☐☐☒☐

b. Professionalism

☐☐☒☐

c. Turnover

☐☐☒☐

3. Timeliness of:

a. Project

☐☐☒☐

b. Deliverables

☐☐☒☐

4. Project completed within budget

☐☐☒☐

5. Cooperation with:

a. Your Firm

☐☐☒☐

b. Subcontractor(s)/Subconsultant(s)

☐☐☒☐

c. Regulatory Agency(ies)

☐☐☒☐

Additional Comments: (provide on additional sheet if needed)

Nicholas Bryant

Digitally signed by Nicholas Bryant

Date: 2022.04.15 15:10:28 -04'00'

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Verified via: ☐ EMAIL ☒ VERBAL

Verified by: Nicholas Bryant

Division: Aviation

Date: April 15, 2022

All information provided to Broward County is subject to verification. Vendor acknowledges that inaccurate, untruthful, or incorrect statements made in support of this response may be used by the County as a basis for rejection, rescission of the award, or termination of the contract and may also serve as the basis for debarment of Vendor pursuant to Section 21.119 of the Broward County Procurement Code.



Vendor Reference Verification Form

Broward County Solicitation No. and Title:

GEN2120413P1 - RFP Security Guard Services for Fort Lauderdale and North Perry Airports

Reference for: Prosegur Services Group

Organization/Firm Name providing reference:

British Airways - JFK (Terminal 7 Operator)

Contact Name: Anita Meehan

Title: Safety, Security and

Reference date: 01/05/2022

Contact Email: anita.meehan@ba.com

Contact Phone:

Name of Referenced Project: British Airways T7

Contract No.

Date Services Provided:

Project Amount:

05/01/1986 to

\$ 3,000,000.00

Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/Subcontractor

Would you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Security Guard Services for the terminal, roadside, and aircraft guarding

Please rate your experience with the referenced Vendor:

Needs Improvement

Satisfactory

Excellent

Not Applicable

1. Vendor's Quality of Service

- a. Responsive
- b. Accuracy
- c. Deliverables

☐☐☒☐☐☐☒☐☐☐☒☐

2. Vendor's Organization:

- a. Staff expertise
- b. Professionalism
- c. Turnover

☐☐☒☐☐☐☒☐☐☐☒☐

3. Timeliness of:

- a. Project
- b. Deliverables

☐☐☒☐☐☐☒☐

4. Project completed within budget

☐☐☒☐

5. Cooperation with:

- a. Your Firm
- b. Subcontractor(s)/Subconsultant(s)
- c. Regulatory Agency(ies)

☐☐☒☐☐☐☒☐☐☐☒☐

Additional Comments: (provide on additional sheet if needed)

Nicholas Bryant

Digitally signed by Nicholas Bryant

Date: 2022.04.15 15:11:02 -04'00'

Working with the Prosegur security team has provided me with peace of mind in their commitment to overseeing the safety and security of our terminal, aircrafts, terminal tenants and travelling public. The team are always responsive, diligent and professional when engaging with internal and external customers. We have a collaborative working relationship, supporting the goal to maintain a safe and secure environment. This often translates to managing unexpected incidents in a timely manner and promptly implementing an action plan whilst maintaining flexibility and resilience.



THIS SECTION FOR COUNTY USE ONLY

Verified via: ☐ EMAIL ☒ VERBAL

Verified by: Nicholas Bryant

Division: Aviation

Date: April 15, 2022

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Vendor Reference Verification Form

Broward County Solicitation No. and Title:

GEN2120413P1 - RFP Security Guard Services for Fort Lauderdale and North Perry Airports

Reference for: Prosegur Services Group

Organization/Firm Name providing reference:

Delta Airlines - LGA

Contact Name: Ginny Elliott

Title: Vice President (LGA) Reference date: 01/10/2022

Contact Email: Ginny.elliott@delta.com

Contact Phone: 917-683-8509

Name of Referenced Project: Delta Airlines LGA (Terminals C & D)

Contract No.

Date Services Provided:

Project Amount:

05/02/2005 to

\$ 13,000,000.00

Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/Subcontractor

Would you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Terminal Security, Roadside guards, Escort Services, Wheelchair Services, Baggage Handling, Skycaps

Please rate your experience with the referenced Vendor:

Needs
Improvement

Satisfactory

Excellent

Not
Applicable

1. Vendor's Quality of Service

- a. Responsive
- b. Accuracy
- c. Deliverables

☐☐☒☐☐☐☒☐☐☐☒☐

2. Vendor's Organization:

- a. Staff expertise
- b. Professionalism
- c. Turnover

☐☐☒☐☐☐☒☐☐☐☒☐

3. Timeliness of:

- a. Project
- b. Deliverables

☐☐☒☐☐☐☒☐

4. Project completed within budget

☐☐☒☐

5. Cooperation with:

- a. Your Firm
- b. Subcontractor(s)/Subconsultant(s)
- c. Regulatory Agency(ies)

☐☐☒☐☐☐☒☐☐☐☒☐

Additional Comments: (provide on additional sheet if needed)

Nicholas Bryant

Digitally signed by Nicholas
Bryant

Date: 2022.04.15 15:12:34 -04'00'

THIS SECTION FOR COUNTY USE ONLY

Verified via: ☐ EMAIL ☒ VERBAL

Verified by: Nicholas Bryant

Division: Aviation

Date: April 15, 2022



FLL
Board of County Commissioners
Bid GEN2120413P1

Broward County Board of
County Commissioners

Bid GEN2120413P1



Vendor Reference Verification Form

Broward County Solicitation No. and Title:

GEN2120413P1 - RFP Security Guard Services for Fort Lauderdale and North Perry Airports

Reference for: Security Alliance, LLC

Organization/Firm Name providing reference: US DEPARTMENT OF STATE U.S. Embassy, Belmopan

Contact Name: Kirk F. Heim Title: Regional Security Officer Reference date: 7-7-2021
Contact Email: HeimKF@state.gov Contact Phone: +1 501 610 5021
Name of Referenced Project: 19AQMM19C0002 LGF Belmopan, Belize Security Guard Services
Contract No. 19AQMM19C0002 Date Services Provided: 2013 to 2021 Project Amount: Current 4 Year Project \$7,316,550.62

Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/Subcontractor

Would you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor: Provide vehicular and pedestrian security access control for all U.S. Embassy, Residential Compound and US Govt. Properties. Provides vehicle mobile patrol for off compound residential homes.

Please rate your experience with the
referenced Vendor:

	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization:				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
4. Project completed within budget	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
5. Cooperation with:				
a. Your Firm	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Subcontractor(s)/Subconsultant(s)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Regulatory Agency(ies)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

THIS SECTION FOR COUNTY USE ONLY

Verified via: EMAIL ☒ VERBAL

Verified by: Nicholas Bryant

Division: Aviation

Date: April 15, 2022

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Nicholas
Bryant

Digitally signed by Nicholas
Bryant

Date: 2022.04.15 15:03:09
-04'00'

*Attachment G – Miami Dade County WASD



FLL
Board of County Commissioners
Bid GEN2120413P1

Broward County Board of
County Commissioners

Bid GEN2120413P1



Vendor Reference Verification Form

Broward County Solicitation No. and Title:

GEN2120413P1 - RFP Security Guard Services for Fort Lauderdale and North Perry Airports

Reference for: Security Alliance, LLC

Organization/Firm Name providing reference: Miami Dade County ISD

Contact Name: Allen Nelson

Title: Security Chief

Reference date: 7-7-2021

Contact Email: allen.nelson@miamidade.gov

Contact Phone: 786-295-3775

Name of Referenced Project: Miami Dade County ISD Security Services WASD, HUD

Contract No. RFP 00281
RFP 00188

Date Services Provided: 2012
to 2021

Project Amount:

Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/Subcontractor

Would you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Please rate your experience with the
referenced Vendor:

	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization:				
a. Staff expertise	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
4. Project completed within budget	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
5. Cooperation with:				
a. Your Firm	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Subcontractor(s)/Subconsultant(s)	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Regulatory Agency(ies)	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

In accordance with ISD Strategic Procurement Management Office, I am prohibited from commenting on the quality of the services provided by the vendor. Therefore, the reason for checking "Satisfactory" on all boxes. This is to indicate that in every aspect identified, the vendor fully complied and performed within the specified parameters of the contract for the duration of the time they were contracted with ISD.

THIS SECTION FOR COUNTY USE ONLY

Verified via: EMAIL ☒ VERBAL

Verified by:

Nicholas Bryant

Division: Aviation

Date:

April 15, 2022

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*Attachment G – USACE New Orleans, LA

Nicholas Bryant

Digitally signed by Nicholas
Bryant

Date: 2022.04.15 15:03:20 -04'00'



FLL
Board of County Commissioners
Bid GEN2120413P1



Vendor Reference Verification Form

Broward County Solicitation No. and Title:

GEN2120413P1 - RFP Security Guard Services for Fort Lauderdale and North Perry Airports

Reference for: Security Alliance, LLC

Organization/Firm Name providing reference: US ARMY CORPS OF ENGINEERS - New Orleans District

Charles R. Zammit Chief, Projects West Branch

Contact Name: Title: Reference date: 7-7-2021

Contact Email: charles.r.zammit@usace.army.mil Contact Phone: 504-919-9554

Name of Referenced Project: W912P8-13-C-0003 Security Guard Services at USACE

Contract No. W912P8-13-C-0003 Date Services Provided: 2012 to 2018 Project Amount: \$ 9.5M est.

Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/Subcontractor

Would you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization:				
a. Staff expertise	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
4. Project completed within budget	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
5. Cooperation with:				
a. Your Firm	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Subcontractor(s)/Subconsultant(s)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
c. Regulatory Agency(ies)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

THIS SECTION FOR COUNTY USE ONLY

Verified via: ☒ EMAIL ☒ VERBAL

Verified by: Nicholas Bryant

Division: Aviation

Date: April 15, 2022

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Nicholas Bryant

Digitally signed by Nicholas Bryant

Date: 2022.04.15 15:03:30

-04'00'

3.1 Relevant Experience Tables

Prime Vendor Dashboard

Enter Vendor Name (or a portion of) Then Click Search: - Wilcards Are Permitted (ie. wa*, *wa*,wa*inc)

AJ Squared*

Search

Reset

Finish

No Vendors Found For Your Search. Try Again

VC0000020461 / VC00020461 - ALLIED UNIVERSAL CORP Prime Vendor Summary

1 OE: Open Thres: PS: \$2,802,800.00 Used: \$975,360.00 Remain: \$1,827,440.00
15 OE: Expired Thres: Adv: \$2,443,406.57 PS: \$4,075,170.14 Total: \$6,518,576.71 Used: \$5,909,471.43 Remain: \$609,105.28
16 OE: Total: Thres: \$9,321,376.71 Used: \$6,884,831.43 Remain: \$2,436,545.28
No Fixed Contracts

3 Final/Completed/Renewal Eval Have Been Completed (5 Yrs) For A Overall Average Of: 4.00
From Begining Of Advantage: First PO Issued Date: 10/06/2004
Purchase Orders: 201 POs With A Total Amt Of: \$8,900,285.86 Paid To Dt: (\$8,102,877.98) Balance: \$482,744.53

Contracts Purchase Orders Finish

Vendor Performance Evaluations

5yr Final/Complete/Renew (3) Avg: 4 Archived Final/Complete/Renew (5) Avg: 4.57 Periodic (1) Avg: 5 Old - Manual (1)

VC0000111190 / VC00111190 - ALLIED UNIVERSAL SECURITY SERVICES Prime Vendor Summary

1 OE: Open Thres: Adv: \$2,341,703.84 PS: \$68,847,336.16 Total \$71,189,040.00 Used: \$57,299,284.67 Remain: \$13,889,755.33

1 OE: Expired Thres: Adv: \$20,707,148.12 Used: \$20,707,148.12 UnUsed: \$0.00

2 OE: Total: Thres: \$91,896,188.12 Used: \$78,006,432.79 Remain: \$13,889,755.33

No Fixed Contracts

No Final/Completed/Renewal Performance Evaluations Over Past 5 Years

From Begining Of Advantage: First PO Issued Date: **02/01/2011**

Purchase Orders: **250 POs With A Total Amt Of: \$78,008,672.79 Paid To Dt: (\$71,820,395.28) Balance: \$6,188,277.51**

Contracts

Purchase Orders

Sub Vendors

Finish

Vendor Performance Evaluations

Periodic (17) Avg: 4.16

[Finish](#)

Proj/Contract/Agreement/WA Legend: Proj Nbr: = Project Number FC Nbr: = Fixed Contract Number OE Nbr: = Open End Contract Number WA Nbr: = Work Authorization Number

Scores Highlighted In Orange Contain Answers Rated 1 and/or 2 [Export To Excel](#)

Periodic Vendor Performance Evaluations

Proj/Contract/Agreement/WA	Using Div	Evaluation Type	Locked Dt	Future	Score		Go
OE Nbr: R1311116P1	PORT EVERGLADES - ADMINISTRATION	Periodic Service Evaluation 10/01/2017 - 09/27/2018	9/27/2018	YES	<u>4.43</u>	View	Docs (Q)
OE Nbr: R1311116P1	PORT EVERGLADES - ADMINISTRATION	Periodic Service Evaluation 10/01/2015 - 12/28/2016	4/6/2017	YES	<u>3.60</u>	View	Docs (Q)
OE Nbr: R1311116P1	PORT EVERGLADES - ADMINISTRATION	Periodic Service Evaluation 10/01/2015 - 12/28/2016	12/28/2016	YES	<u>3.60</u>	View	Docs (Q)
OE Nbr: R0907702R1	PORT EVERGLADES - ADMINISTRATION	Periodic Service Evaluation 08/28/2014 - 03/23/2015	3/23/2015	YES	<u>4.00</u>	View	Docs (Q)
OE Nbr: R0907702R1	PORT EVERGLADES - ADMINISTRATION	Periodic Service Evaluation 10/01/2013 - 09/30/2014	8/27/2014	YES	<u>3.36</u>	View	Docs (Q)
OE Nbr: R0907702R1	PORT EVERGLADES - ADMINISTRATION	Periodic Goals Compliance Evaluation 06/04/2013 - 09/03/2013	9/20/2013	YES	<u>4.83</u>	View	Docs (Q)
OE Nbr: R0907702R1	PORT EVERGLADES - ADMINISTRATION	Periodic Goals Compliance Evaluation 02/01/2013 - 02/28/2013	4/24/2013	YES	<u>4.20</u>	View	Docs (Q)
OE Nbr: R0907702R1	PORT EVERGLADES - ADMINISTRATION	Periodic Goals Compliance Evaluation 03/01/2013 - 03/31/2013	4/24/2013	YES	<u>4.20</u>	View	Docs (Q)
OE Nbr: R0907702R1	PORT EVERGLADES - ADMINISTRATION	Periodic Service Evaluation 02/21/2011 - 04/01/2013	4/24/2013	YES	<u>4.20</u>	View	Docs (Q)
OE Nbr: R0907702R1	PORT EVERGLADES - ADMINISTRATION	Periodic Goals Compliance Evaluation 12/01/2012 - 12/31/2012	2/27/2013	YES	<u>3.80</u>	View	Docs (Q)
OE Nbr: R0907702R1	PORT EVERGLADES - ADMINISTRATION	Periodic Service Evaluation 12/07/2010 - 09/30/2013	2/26/2013	YES	<u>4.37</u>	View	Docs (Q)
OE Nbr: R0907702R1	PORT EVERGLADES - ADMINISTRATION	Periodic Goals Compliance Evaluation 01/01/2013 - 01/31/2013	2/26/2013	YES	<u>4.20</u>	View	Docs (Q)
OE Nbr: R0907702R1	PORT EVERGLADES - ADMINISTRATION	Periodic Goals Compliance Evaluation 02/15/2011 - 10/01/2011	1/15/2013	YES	<u>4.67</u>	View	Docs (Q)
OE Nbr: R0907702R1	PORT EVERGLADES - ADMINISTRATION	Periodic Goals Compliance Evaluation 10/02/2011 - 05/30/2012	1/15/2013	YES	<u>4.00</u>	View	Docs (Q)
OE Nbr: R0907702R1	PORT EVERGLADES - ADMINISTRATION	Periodic Goals Compliance Evaluation 09/01/2012 - 09/30/2012	1/15/2013	YES	<u>4.40</u>	View	Docs (Q)
OE Nbr: R0907702R1	PORT EVERGLADES - ADMINISTRATION	Periodic Goals Compliance Evaluation 10/01/2012 - 10/31/2012	1/15/2013	YES	<u>4.40</u>	View	Docs (Q)
OE Nbr: R0907702R1	PORT EVERGLADES - ADMINISTRATION	Periodic Goals Compliance Evaluation 11/01/2012 - 11/30/2012	1/15/2013	YES	<u>4.40</u>	View	Docs (Q)

Prime Vendor Dashboard

Enter Vendor Name (or a portion of) Then Click Search: - Wilcards Are Permitted (ie. wa*, *wa*,wa*inc)

American Guard*

Search

Reset

Finish

Prime Vendors Found For Your Search

AdvVendName	AdvantageID	PS VendID	FC	OE	SUB	ADV	PS	Eval#	EvalAvg			
AMERICAN GUARD SERVICES INC	VS0000002770	NO CONVERT	0	0	0	0	0	0	0.00			

Prime Vendor Dashboard

Enter Vendor Name (or a portion of) Then Click Search: - Wilcards Are Permitted (ie. wa*, *wa*,wa*inc)

ATACK*

Search

Reset

Finish

Prime Vendors Found For Your Search

AdvVendName	AdvantageID	PS VendID	FC	OE	SUB	ADV	PS	Eval#	EvalAvg			
ATACK PROTECTION GROUP INC	VC0000107215	NO CONVERT	0	0	0	0	0	0	0.00			

Prime Vendor Dashboard

Enter Vendor Name (or a portion of) Then Click Search: - Wilcards Are Permitted (ie. wa*, *wa*,wa*inc)

Fast Guard*

Search

Reset

Finish

No Vendors Found For Your Search. Try Again

Prime Vendor Dashboard

Enter Vendor Name (or a portion of) Then Click Search: - Wilcards Are Permitted (ie. wa*, *wa*,wa*inc)

Global Security*

Search

Reset

Finish

Prime Vendors Found For Your Search

AdvVendName	AdvantageID	PS VendID	FC	OE	SUB	ADV	PS	Eval#	EvalAvg			
GLOBAL SECURITY	VC0000113613	NO CONVERT	0	0	0	0	0	0	0.00			
GLOBAL SECURITY PRODUCTS, INC.	VC0000041398	NO CONVERT	0	0	0	1	0	0	0.00	View	VOW	
HARRIS GLOBAL SECURITY INC	VC0000105302	NO CONVERT	0	0	0	0	0	0	0.00			
MILLENNIUM GLOBAL SECURITY & INVESTIGATIONS AGENCY	VC0000100226	NO CONVERT	0	0	0	0	0	0	0.00			
UNITED GLOBAL SECURITY, INC.	VC0000015316	NO CONVERT	0	0	0	0	0	0	0.00			

Prime Vendor Dashboard

Enter Vendor Name (or a portion of) Then Click Search: - Wilcards Are Permitted (ie. wa*, *wa*,wa*inc)

Prosecur*

Search

Reset

Finish

No Vendors Found For Your Search. Try Again

Prime Vendor Dashboard

Enter Vendor Name (or a portion of) Then Click Search: - Wilcards Are Permitted (ie. wa*, *wa*,wa*inc)

Security Alliance*

Search

Reset

Finish

Prime Vendors Found For Your Search

AdvVendName	AdvantageID	PS VendID	FC	OE	SUB	ADV	PS	Eval#	EvalAvg			
SECURITY ALLIANCE LLC	VC0000001658	NO CONVERT	0	0	0	0	0	0	0.00			
UNITED SECURITY ALLIANCE INC	VC0000112177	NO CONVERT	0	0	0	0	0	0	0.00			



Finance and Administration Services Department

PURCHASING DIVISION

115 S. Andrews Avenue, Room 212, Fort Lauderdale, Florida 33301 | 954-357-6066 | FAX 954-357-8535 | broward.org/Purchasing

Hours of Operation: Monday through Friday 8:30 a.m. to 5:00 p.m.

PURCHASING AGENT'S REPORT

DATE: June 7, 2022

TO: Robert E. Gleason, Director, Purchasing Division **CHRISTINE CALHOUN** Digitally signed by CHRISTINE CALHOUN Date: 2022.06.07 17:14:10 -04'00'

THRU: Christine Calhoun, Purchasing Manager, Purchasing Division **FELICIA McRAE** Digitally signed by Felicia McRae Date: 2022.06.07 17:04:30 -04'00'

FROM: Felicia McRae, Purchasing Agent, Sr., Purchasing Division **Felicia McRae**

SUBJECT: Waiver of Technicalities or Irregularities Affecting Responsiveness
Request for Proposal (RFP) GEN2120413P1, Security Guard Svcs for Fort Lauderdale-Hollywood Int'l & North Perry Airports

REFERENCE: Folder No. 2120413 ESTIMATED VALUE: 5,000,000 (for all 3 Groups/Contracts)
Using Division[s]: Broward County Aviation Division (BCAD)

AGENT ANALYSIS:

The subject RFP Solicitation No. GEN2120413P1 opened on March 2, 2022. The RFP solicitation contained a Bond Requirement as an Additional Responsiveness Criteria. As per Special Instructions to Vendors, A.1., "**Bond Requirement**; Refer to Proposal Bond, Performance and Payment Guaranties, and Qualifications of Surety Requirements for submittal requirements and forms. Vendor must submit an original Proposal Bond in the amount of \$ 10,000 at time of solicitation due date in order to be responsive to solicitation requirements. Failure to submit a Submittal Bond by solicitation due date and time, and in accordance with instructions will deem Vendor non-responsive." As per the **Proposal Bond, Performance and Payment Guaranties, and Qualifications of Surety Requirements**; "A Vendor must submit an original Proposal Bond, executed by a surety company meeting the Qualifications of Surety Requirements, with its response. The Proposal Bond must be an original; photocopies are not accepted. Failure to submit a Proposal Bond by solicitation due date and time, and in accordance with instructions will deem Vendor non-responsive."

The following Vendor had a non-substantive technicality or irregularity on the vendor's execution of the Proposal Bond, as detailed below:

Broward County Board of County Commissioners Bid GEN2120413P1

Signed and sealed this 9th day of February, 2022.

WITNESSES: **Not fully executed by Proposer** Unique Surveillance LLC dba Fast Guard Service (Name of Corporation)

Secretary (CORPORATE SEAL)

By (Signature and Title)
(Type Name and Title Signed Above)

IN THE PRESENCE OF: *Christine Calhoun* Witness

SURETY COMPANY: Great Midwest Insurance Company

By *[Signature]* Agent and Attorney-in-Fact
John D. Weisbrot, Attorney-in-Fact
Address: 800 Gessner Road, Suite 600 (Street)
Houston, TX 77024 (City/State/Zip Code)
Telephone No.: 781-464-0000

CORPORATE SEAL TEXAS CORPORATION

Proposal Bond: Unique Surveillance LLC dba Fast Guard Service LLC

The vendor obtained a bond from Great Midwest Insurance Company on 2/9/22. The Proposal Bond that was uploaded into Periscope with the Vendor's submittal did not include the vendor's signature. Subsequently, and prior to the submission date deadline, the vendor hand delivered the original bond that did include the vendor's signature.

Broward County Board of
County Commissioners

Bid GEN2120413P1

Signed and sealed this 9th day of February, 2022.

WITNESSES:

Secretary
(CORPORATE SEAL)

Unique Surveillance LLC dba Fast Guard Service
(Name of Corporation)

By [Signature]
(Signature and Title)

Robert Rame PRESIDENT
(Type Name and Title Signed Above)

IN THE PRESENCE OF:

[Signature]
Witness

SURETY COMPANY:
Great Midwest Insurance Company

By [Signature]
Agent and Attorney-in-Fact
John D. Weisbrot, Attorney-in-Fact

Address: 800 Gessner Road, Suite 600
(Street)
Houston, TX 77024
(City/State/Zip Code)

Telephone No.: 781-464-0000



RECOMMENDATION AND REASONS: The Director of Purchasing has the authority to waive the above listed technicality and irregularity to the Proposal Bond requirement of the RFP Solicitation No. GEN2120413P1.

In accordance with the County's Procurement Code, Section 21.37 – Acceptance of responses and waiver of technicalities or irregularities:

“(b) Waiver of Technicalities or Irregularities Affecting Responsiveness - A lack of conformity as to an issue of responsiveness that is nonsubstantive in nature may be considered a technicality or irregularity that may be waived by the Director of Purchasing. Examples of technicalities or irregularities that may be waived include, but are not limited to, submission of a copy of a security bond when the solicitation calls for submission of the original, or submission of a required form that is completed but not signed. As to any waivable technicality or irregularity, the Director of Purchasing may require the submitter to correct the nonsubstantive issue.”

In accordance with 21.37 (c) Findings Required, if the Director of Purchasing makes all of the following five (5) written findings regarding a particular response to a solicitation, the Director of Purchasing shall grant a waiver of a technicality or irregularity affecting responsiveness:

- (1) A waiver would not deprive the County of its assurance that the contract will be entered into, performed, and guaranteed according to its specified requirements;
- (2) A waiver would not adversely affect competition by providing one vendor with a competitive advantage over another vendor or otherwise restrict competition;
- (3) A waiver would not create the appearance of favoritism or impropriety;
- (4) A waiver would not violate a requirement mandated by another governmental agency or grantmaking institution, as applicable, that is providing funds for the solicitation in question;
- (5) A waiver would not directly or indirectly affect the dollar amount submitted by the vendor in its response, except as provided in Section 21.41(a) regarding corrections of mathematical errors.

The Agent recommends that the wavier of the listed Technicalities and Irregularities of the Proposal Bond requirement of the solicitation. Upon approval, the proposing firm, Unique Surveillance LLC dba Fast Guard Service LLC, be deemed responsive to the Proposal Bond requirement of the solicitation as each of the findings above are met.

APPROVAL AUTHORITY

☒ APPROVE ☐ DISAPPROVE

Reason/suggested action (if disapproved):

Robert Gleason Digitally signed by Robert Gleason
Date: 2022.06.08 08:54:41 -04'00'

Signature/Director of Purchasing

Attachments: Special Instructions to Vendors,
Proposal Bond, Performance and Payment Guaranties, and Qualifications of Surety
Requirements:

Special Instructions to Vendors

Solicitation Name: Security Guard Services for Fort Lauderdale and North Perry Airports

Vendors are instructed to read and follow the instructions carefully, as any misinterpretation or failure to comply with instructions may lead to a Vendor's submittal being rejected.

A. Additional Responsiveness Criteria:

In addition to the requirements set forth in the **Standard Instructions to Vendors**, the following criteria shall also be evaluated in making a determination of responsiveness: Contractors that fail to provide the required documentation below may be deemed non-responsive.

1. Bond Requirement

Refer to **Proposal Bond, Performance and Payment Guaranties, and Qualifications of Surety Requirements** for submittal requirements and forms. Vendor must submit an original **Proposal Bond** in the amount of **\$ 10,000** at time of solicitation due date in order to be responsive to solicitation requirements. Failure to submit a Submittal Bond by solicitation due date and time, and in accordance with instructions will deem Vendor non-responsive.

2. Domestic Partnership Act Requirement

This solicitation requires that the Vendor comply with Domestic Partnership Act unless it is exempt from the requirement per Ordinance. Vendors must follow the instructions included in the **Domestic Partnership Act Certification Form (Requirement and Tiebreaker)** and submit as instructed.

3. Living Wage Requirements

This solicitation requires that Vendor comply with the Living Wage Ordinance. Vendors must follow the instructions included in the **Living Wage Ordinance Requirements** section and submit **Living Wage Ordinance Compliance Affidavit Form** as instructed. In addition, Section "D" of the Living Wage Ordinance Requirements will not be applicable as it pertains to this solicitation.

4. Criminal History Certification Requirement: This solicitation requires that the Vendor comply with the Criminal History Screening Practices unless it is exempt from the requirement per Ordinance. Vendors must follow the instructions included in the Criminal History Screening Practices Certification Form and submit as instructed.

5. Please refer to the PeriscopeSG2 Item Response Form:

5.1. Pricing **must** be completed via PeriscopeSG2 **Item Response Form** and submitted at time of solicitation due date to be responsive to solicitation pricing requirements.

5.2. Vendors must submit pricing on the PeriscopeSG2 Item Response Form. It is the Vendor's sole responsibility to assure its pricing is submitted and received electronically through PeriscopeSG2 by the date and time specified in the solicitation. The County will not consider pricing received by other means. Pricing submitted electronically on the PeriscopeSG2 Item Response Form is a matter of responsiveness. Failure to complete and electronically submit pricing on the Periscope SG2 **Item Response Form** shall determine the Vendor to be **nonresponsive** to the solicitation pricing requirements.

5.3. The total points awarded for price that Vendor is proposing per Group/Contract will be based on Vendor's total proposed Year 1 pricing for all line items included in each Group/Contract that is entered in the **Item Response Form** submitted electronically on the PeriscopeSG2 **Item Response Form**.

Proposal Bond, Performance and Payment Guaranties, and Qualifications of Surety Requirements:

- A. **Proposal Bond:** A Vendor must submit an original **Proposal Bond**, executed by a surety company meeting the **Qualifications of Surety Requirements**, with its response. The Proposal Bond must be an original; photocopies are not accepted. Failure to submit a Proposal Bond by solicitation due date and time, and in accordance with instructions will deem Vendor non-responsive.
1. In lieu of the Proposal Bond, the following will be acceptable: cash, money order, certified check, cashier's check, an original [Bid Guaranty – Unconditional Letter of Credit](#), treasurer's check or bank draft of any national or state bank (United States). A personal check or a company check of a Vendor is not a valid bid guaranty.
 2. The Proposal Bond shall be in an amount equal to the amount stated in **Special Instructions to Vendors**, payable to the Board of County Commissioners and conditioned upon the successful Vendor entering into the Agreement (including providing a Performance and Payment Guaranty, evidence of insurance, and other requirements stated in the solicitation) within the required time.
 3. Guaranty of the successful Vendor shall be forfeited to the Board of County Commissioners not as a penalty, but as liquidated damages for the cost and expense incurred should said Vendor fail to comply with requirements.
 4. After award of the Agreement, the Proposal Bonds of unsuccessful Vendors will be returned upon request.
- B. **Performance and Payment Guaranties:** Vendor shall furnish a Performance Bond and a Payment Bond containing all the provisions of the [Performance Bond Form](#) and [Payment Bond Form](#) within the required time being notified of the award of contract,
1. The bonds shall be in the amount of one hundred percent (100%) of the contract amount guaranteeing to County the completion and performance of the work covered in such Contract as well as full payment of all suppliers, material men, laborers, or subcontractors employed pursuant to this project. Such bond(s) shall be with a surety company which is qualified pursuant to the section, Qualifications of Surety.
 2. Each bond shall continue in effect for one year after completion and acceptance of the work with liability equal to one hundred percent (100%) of the Contract price, or an additional bond shall be conditioned that the Vendor will upon notification by the County, correct any defective or faulty work or materials which appear within one year after completion of the Contract.
 3. Pursuant to the requirements of Section 255.05(1), Florida Statutes, Vendor shall ensure that the bonds referenced above shall be recorded in the public records of Broward County and provide County with evidence of such recording.
 4. In lieu of the performance and payment bond, Vendor may furnish an alternate form of security which may be in the form of cash, money order, certified check, cashier's check or an original [Irrevocable Letter of Credit](#). Such alternate forms of security shall be for the same purpose and shall be subject to the same conditions as those applicable above and shall be held by the County for one year after completion and acceptance of the work.
 5. The Vendor is required at all times to have valid Performance and Payment Guaranties