



**BARC In-House
Pharmacy
Management
Services
BID
GEN2120540P1**

*Advanced Pharmaceutical
Consultants, Inc. (APC)
By, Brian A. Bulfer, RPh, MS*

Background



APC

Your invitation today brings a level of trust and expertise unlike any other organization. APC has met the requirements of responsiveness and responsibility. Straightforward without stating the obvious.



Portfolio

Our Expertise is Trusted with nearly 150 Facilities nationwide Focusing only on Psychiatric Facilities, Drug Treatment Centers, and Forensics



About Us

We are the premier leader in pharmacy management services for the behavioral health industry



BARC's Unique Needs –

Multi Level Organization that requires all facets of expertise for in house and outpatients

OUR HISTORY - OUR PASSION



Established in 1993, our team has over 27 years experience in the field

In 2004 I served as the consultant of record at BARC and in 2014 APC was selected as the vendor for On Site Pharmacy Management – 17 Years



Results Oriented

Everything we do is to provide measured results including quality care for our patients, regulatory expertise, and achieving a very low drug cost per patient day without compromising care

Our Vision *And Mission. - BASED ON PROACTIVITY*



Vision

To establish a strong foothold through our leadership and specialization in pharmacy management Via a Teamwork Approach

Mission

“Excellent Pharmaceutical Services for Our Customers –Excellent Pharmaceutical Care for our Patients”

Scope of Service



“Provide In-House Pharmacy Services for BARC Central and Booher, Including MAT and NTP Programs”



Pharmacy Personnel
Our Pharmacists, Pharmacy Technicians, and Consultant Pharmacists are Licensed by the DOH. APC has a dedicated regional manager with expertise in Behavioral Health and NTP/OTP



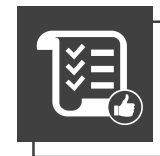
Technology Needs
APC will provide, license, and maintain the newest Omnicell Dispensing Machines and Software Incorporating advanced safety for controlled medications



Personnel Duties
Inventory Management, Control Drug Cost, Ensure medication availability via metrics, TJC, DEA, and DOH Survey Ready , Formulary, Order entry



Pharmacy Software Needs
APC will incorporate a new software known as HCS that will provide e-prescribing capability, Medication Reconciliation documents, MAR's, and access to E-Force reports



Consultation Services
APC has highly qualified consultant pharmacists to manage all aspects of the unique services BARC Requires. PT meetings, Regulatory Compliance, Monthly Inspections, Policies/Procedures, OBOT

Scope of Service



Standards of Service

Accurate Profiles and Records,
Invoices Support all Hours
Worked as well as
Reimbursables



Standards of Services

Trainings Documented by
County or Staff Education
Monthly and Quarterly Reports
as Directed by the BID (CQI,
Destruction)



Hours and Processing

APC will meet all required
processing times and emergency
coverage with our staff

NOTE: The hours in the bid were
fixed and APC believes certain
allocated hours may be less thus
saving the county dollars. One
example is consultation hours.
This is from our onsite experience



Performance Measures and Outcomes

In addition to Medication
accuracy, timeliness of
delivery, and emergency
situations ; APC has a
detailed CQI report of data
related to pharmacy and
medication errors as well
as interventions

Evaluation Committee Focus Areas

Vendor Ability To Have Medication Available

APC will develop a sound formulary with the Medical Staff and guarantee to have these medications readily available. APC will purchase both generic and brand names depending on MMCAP and wholesaler availability. Our ADM's will maintain inventory based on PAR values to ensure no outages. APC will also have a back up retail pharmacy to accommodate any nonformulary or emergency requests



EMERGENCY MEDICATIONS

APC has policies in place to prepare for any emergency. Our process is to order sufficient medications prior to an emergency APC also has the ability to address patient evacuations and will work with the state agencies

NON-FORMULARY MEDICATION PROCUREMENT

APC has arrangements with a local retail pharmacy, our local sister facilities, and our wholesaler that will allow us to obtain any Non-Formulary medication necessary. APC has Policies and Procedures for these medications



EMERGENCY ACCESS Machine Access in Times of Need – Emergency Staffing Inclusive in agreement

APC Ensures an Educated Stable Workforce

Smart Staffing

APC hires multiple staff at each site to cover Days, Weekends and Remote Hours- This ensures we have the staff to rotate and cover as needed.

Optimize

Our Staffing Plan is Fine Tuned by the Assistance of Licensed Pharmacist Regional Managers covering all states and PR

Staff Retention

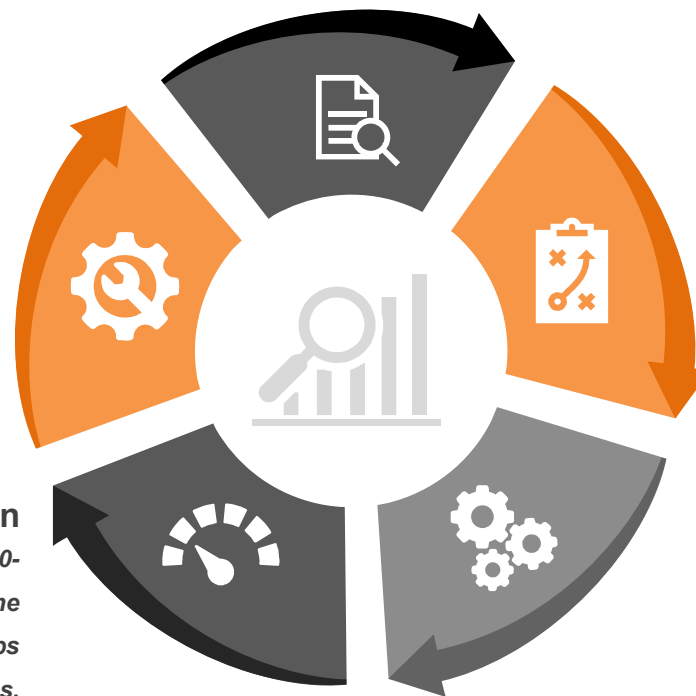
Our staff rate of retention post our 90-day probation period exceeds 85% The current staff at BARC enjoy their jobs and servicing the county facilities.

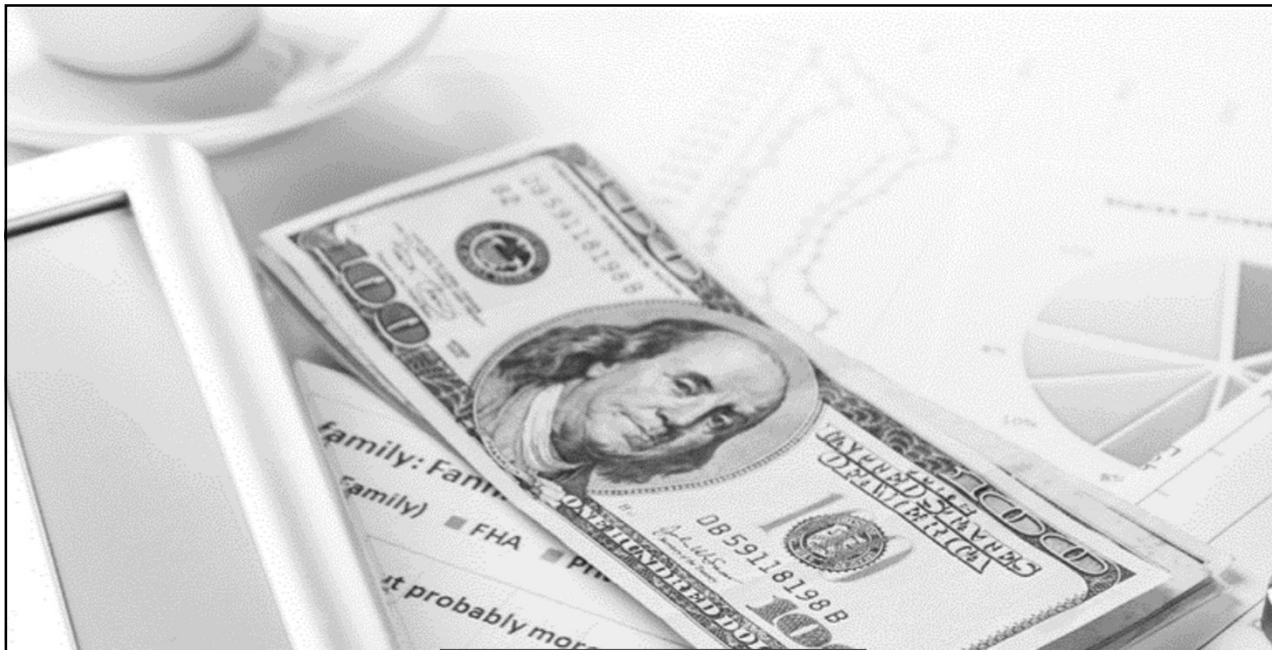
Education

New Hire Packets coordinated with your facility needs. APC offers seminar stipends and in-services on Pharmacology, JC standards, Training for Hospital Staff

Our HR Partner

We offer Fortune 500 Benefits with our HR partnership as well as extensive training modules- infection control, HIPAA, 80 Point Performance Improvement Evaluation





MIS

Management Information System Facility Data Used for Calculating Data on Drug Cost Per Day and other indicators maintained



TECH

This proposal includes all new state of the art equipment - Automated Dispensing Machines and Software- APC can transition easily with the old and new equipment due to supply chain issues



\$6.31
ppd

APC has an average drug cost per patient day ranging from \$6 \$8 without compromising patient care

Financial Management

THOUGHT YOU SHOULD KNOW OUR DEDICATION...



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Hurricane Maria in Puerto Rico – APC supplied necessary medications via helicopter to a facility that was not even our account



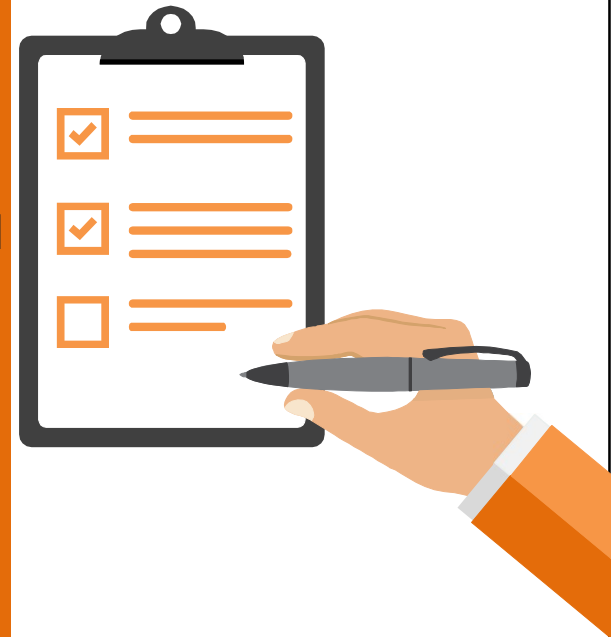
WILDFIRES

In California several hospitals required emergency coverage and services due to fires- one facility completely burned and APC supplied all new equipment upon reopening



CORNONA VIRUS

Our pharmacy staff are considered essential and are rising to help addressing drug shortages and compounding hand sanitizer



IMPORTANT QUESTIONS TO ASK



REFERENCES

APC has the highest customer satisfaction rating-ask any of our clients who refer us repeatedly

ACCOUNTABILITY

We are here for you 24 hours per day – 365 days per year

SOUND \$\$

We are a financially sound company here for a long-term partnership

HISTORY

We have a 14 year History with BARC so you know what to expect

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**We Focus
on Quality**



Proper training and
Meaningful Performance
Evaluations

**Trust &
Sincerity**

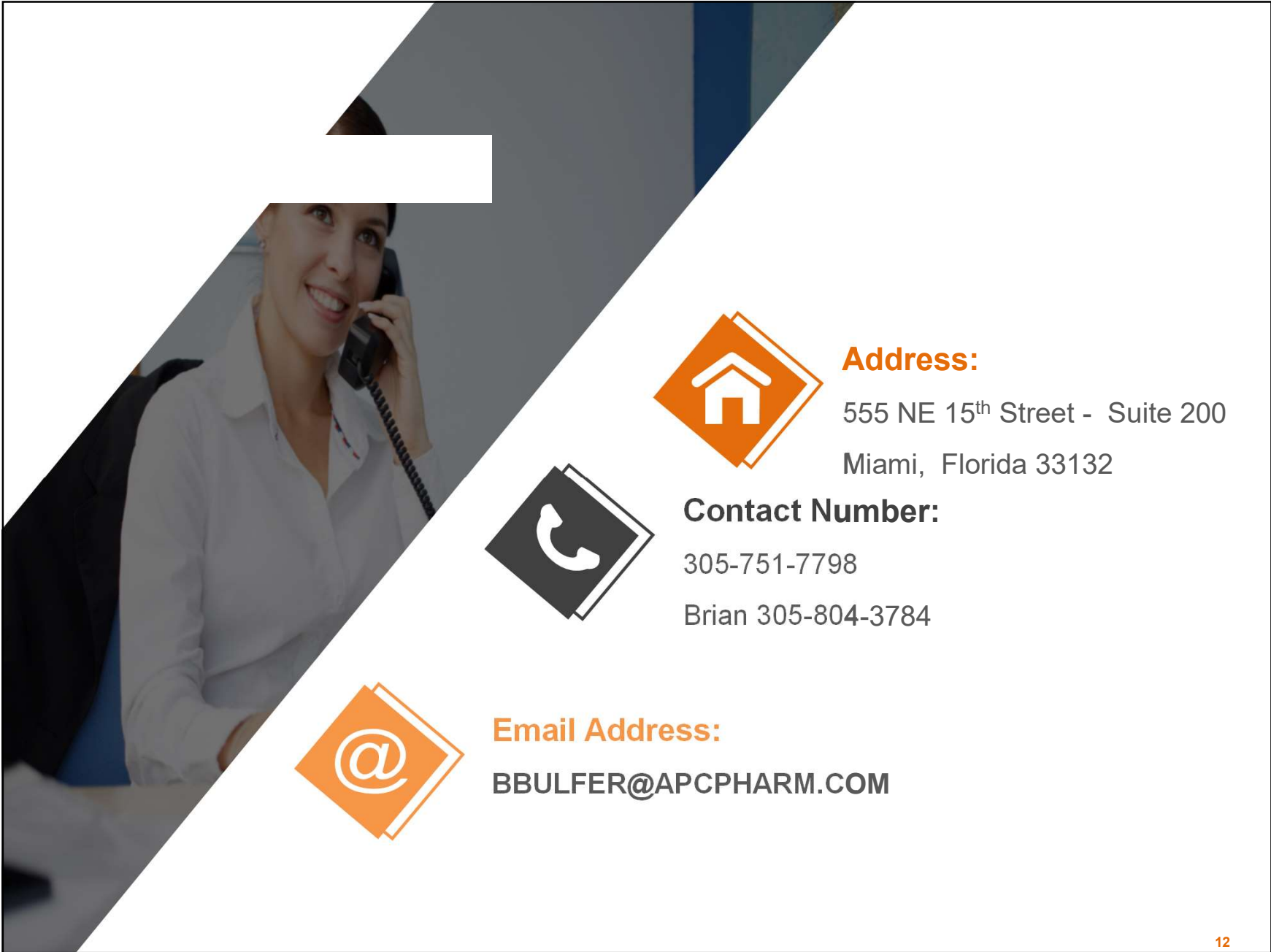


Fair and Honest Dealings as
Evidenced by our Clients'
and Our Reputation

**Commitment
& Dedication**



Who Says a Handshake is
not a sign of Good
Business?



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Brian 305-804-3784



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BBULFER@APCPHARM.COM

A grid of 10 grayscale images arranged in two rows of five. The top row shows a close-up of a person's face in profile, looking down. The bottom row shows a handshake, with the hands meeting in the center. Below the handshake, there are images of a hand holding a coffee cup, a coffee pot on a table, and a coffee cup on a table.

**Thank
You**




**ANY
QUESTIONS**


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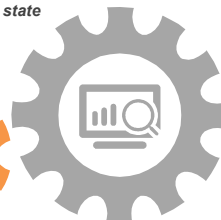


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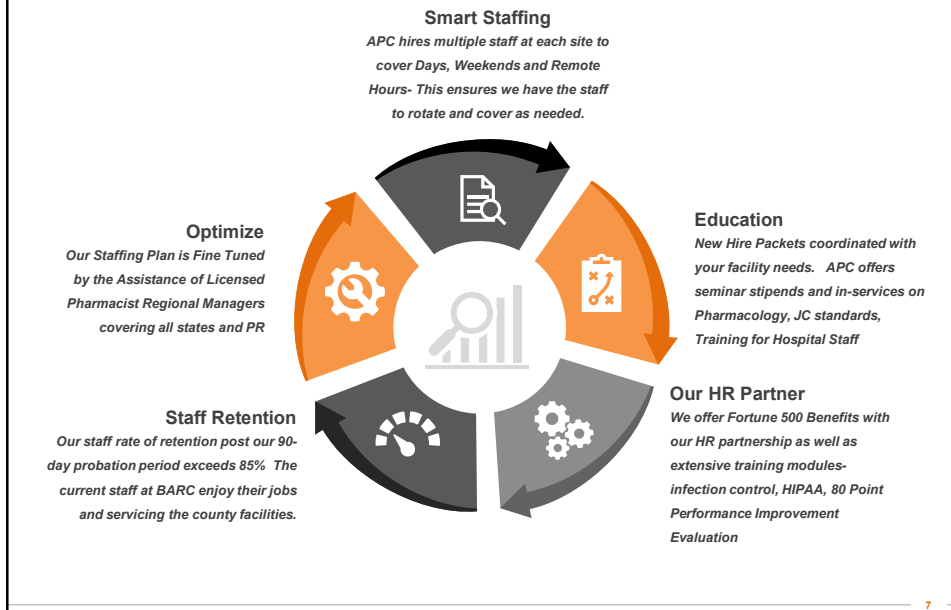
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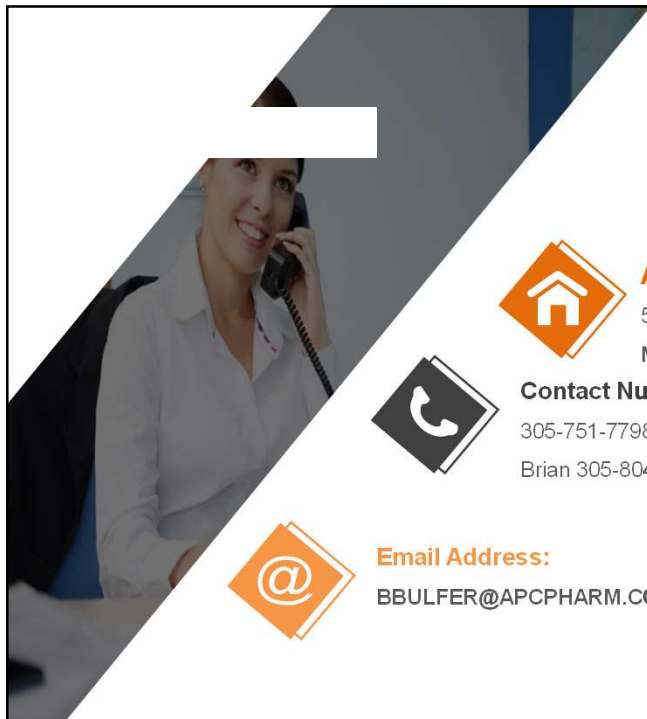
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