



## Your trusted partner for group insurance solutions

**Prepared for:**  
**Broward County**

**Jolene McDermott**  
Senior Manager, Client Services

**Stephanie Nelson**  
Senior Underwriting Consultant

**Leslee Russell**  
Manager, Enrollment Platforms

**Kyle Strese**  
Vice President & Actuary

**Olena Vaughan**  
Regional Sales Director, Middle Market

**April 8<sup>th</sup>, 2025**

INSURANCE PRODUCTS ISSUED BY SECURIAN LIFE INSURANCE COMPANY  
OR MINNESOTA LIFE INSURANCE COMPANY



# Your Securian team



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**Olena Vaughan**

Regional Sales Director,  
Middle Market  
[olena.vaughan@securian.com](mailto:olena.vaughan@securian.com)



**Leslee Russell**

Manager, Enrollment Platforms  
[leslee.russell@securian.com](mailto:leslee.russell@securian.com)



**Jolene McDermott**

Sr. Manager, Client Services  
[jolene.mcdermott@securian.com](mailto:jolene.mcdermott@securian.com)



**Kyle Strese**

Vice President & Actuary  
[kyle.strese@securian.com](mailto:kyle.strese@securian.com)



**Stephanie Nelson**

Sr. Underwriting Consultant  
[stephanie.nelson@securian.com](mailto:stephanie.nelson@securian.com)

# Financial solutions for secure tomorrows

## Overview

Mutual holding company structure allows Securian to take a long-term approach to our business, putting customers first

Deep expertise with large, complex employer plans

Customer experience and streamlined processes are our top priorities

Growth priorities include continued evolution of end-to-end employer and employee experience, expanding AI deployment and enhancing real-time data connectivity

## Key statistics<sup>1</sup>

St. Paul, MN headquartered company and the **3rd largest** direct writer of group life insurance

For more than **140 years** we have developed innovative solutions to meet our customer's needs

We serve **22+ million** customers with **\$1.5 trillion** insurance in force



<sup>1</sup> Data as of December 31, 2023

<sup>2</sup> Securian Financial Group benefits for the year ended December 31, 2022, reflecting total GAAP policyholder benefits and interest credited to policies and contracts.

For more information about the rating agencies and to see where our ratings rank compared to the other ratings, please see our website at [securian.com/ratings](https://securian.com/ratings). Ratings for financial strength and claims-paying ability are important; however, they are not reflective of the performance of any registered securities or variable subaccounts. All ratings information as of January 2022. Securian Financial Group, Inc., is a part of an insurance company holding group. These ratings are assigned to the following Securian Financial Group member companies: Minnesota Life Insurance Company and Securian Life Insurance Company.

# Beneficiary Experience



### Welcome, Cameron

Last login: Jan 02, 2023

#### Task

Name the beneficiaries for your Term Life and AD&D Coverage

[Begin](#)[Dismiss task](#)

#### My coverage summary

##### Beneficiary details

Manage your beneficiary designation online

Make sure your beneficiary designations keep pace with the changes in your life.

[View details or make changes](#)

Beneficiary detail

Verify designation

Sign and submit

### esignation

more with Beneficiaries 101

AD&D

Primary beneficiary(ies)

Beneficiary's full name

Jordan Williams

Relationship

Spouse

Share %

100

[Add primary beneficiary](#)

Total share %: 100

Share percentages must total 100

Designation type

Create beneficiaries

Beneficiary detail

Verify designation

Sign and submit

### Beneficiary designation

#### Verify designation

Please review this information and verify it is correct.

#### Coverages

- Term Life
- AD&D

##### Primary beneficiary

Beneficiary detail	Relationship	Share %
<div><div>Name:</div><div>Jordan Williams</div></div> <div><div>Address:</div><div>555 Main Street TOWNSVILLE, MN 55401 USA</div></div> <div><div>Date of birth:</div><div>02/10/1984</div></div>	Spouse	100.00



[Beneficiary Management Website](#)

# Occupational Assault AD&D and Hazardous Occupation Life Insurance

**Occupational Assault Accidental Death and Dismemberment is a benefit for Members of the Amalgamated Mass Transit Union, including supervisors, bus operators, maintenance or service employees employed by the Mass Transit Division.**

- Pays a \$100,000 benefit, with a schedule for dismemberment
- Includes our standard AD&D exclusions, as filed with the state insurance department
- Matched the current rate of \$1.20 annually per member

**Hazardous Occupation Life Benefit is a benefit for Security Guards and Park Rangers**

- Pays a benefit equal to A) \$25,000; B) \$50,000 if the loss is resulting from response to an emergency or what is reasonably believed to be an emergency; C) \$100,000 if the loss is unlawfully and intentionally caused by another person. Maximum of \$100,000 for loss of life which occurs because of a line of duty injury.
- Includes standard list of exclusions, which are filed with the state insurance department
- Matched the current rate of \$1.20 annually per member





# Exceptional service shouldn't be an exception

All statistics from Surorian Financial Customer and Channel Partner Insights 2024

98%

of clients are **SATISFIED** with our overall service

99%

of clients feel they are treated like a **VALUED** client

100%

of clients are **SATISFIED** with our implementation service

98%

of clients would **RECOMMEND** our implementation service

1.0

calendar day on average to make an underwriting decision

1.7

calendar days on average to Life claim determination



**Thank you!**

Enrich by IGrad and Lifestyle Benefits are provided by third-party service providers. All such services and products are the sole responsibility of the service provider. The services are not affiliated with Securian or its group contracts and may be discontinued at any time. Certain terms, conditions and restrictions may apply when utilizing the services.

Lifestyle Benefit Services provided by Morneau Shepell, RedpointWTP, LLC and PricewaterhouseCoopers LLP are their sole responsibility. The services are not affiliated with Securian Financial or its group contracts and may be discontinued at any time. Certain terms, conditions and restrictions may apply when utilizing the services. To learn more, visit the appropriate website.

Securian Life cannot provide legal or tax advice with respect to ERISA; Health Savings Account (HSA) laws, rules or regulations, any applicable tax laws, rules or regulation; or any other applicable federal or state laws, rules or regulation. Any questions regarding these topics should be directed to your legal and tax advisors. These supplemental health policies provide limited benefits, and have exclusions, limitations, reductions of benefits and terms under which the policy may be continued in force or discontinued. For further details, including product availability, contact Securian Financial Group, Inc.

Insurance products are issued by Minnesota Life Insurance Company or Securian Life Insurance Company, a New York authorized insurer. Minnesota Life is not an authorized New York insurer and does not do insurance business in New York. Both companies are headquartered in St. Paul, MN. Product availability and features may vary by state. Each insurer is solely responsible for the financial obligations under the policies or contracts it issues.

Securian Financial is the marketing name for Securian Financial Group, Inc., and its subsidiaries. Minnesota Life Insurance Company and Securian Life Insurance Company are both subsidiaries of Securian Financial Group, Inc.