



## FINANCE AND ADMINISTRATIVE SERVICES DEPARTMENT

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# MEMORANDUM

To: Mohammad Ahmadpour, Project Manager, Office of Regional Communications & Technology  
Latoya Clark-Forbes, Purchasing Agent, Purchasing Division

From: Ludmilla Courteau, Finance Manager, Finance and Administrative Services Department

Date: October 2, 2025

Re: **GEN2129421P1 – Next Generation 911**

This memorandum is provided based on the review of the financial statements for the respondents of the above referenced RFP.

The RFP specifies that the respondents will provide two years of financial statements. At a minimum, financial statements are generally defined as balance sheets and statements of operations (income statements) and may include tax returns which include this data. The purpose of this review is to provide Finance and Administrative Services Department (FASD) feedback as to the appearance of each responder's status as a going concern. A going concern is defined as a business that is assumed will meet its financial obligations when they become due, without the threat of liquidation for the foreseeable future (usually regarded as at least the next 12 months). FASD cannot express opinion for any respondent when the current ratio is below 1.0 or where insufficient information has been provided.

There were three (3) respondents to the RFP. Three (3) respondents fully complied with the financial requirements of the RFP.

The financial documentation provided by the two (2) respondents below, while sufficient, reflected at least one fiscal year where the current ratio was below 1.0. *A current ratio below 1.0 is typically indicative of a higher risk of distress or default as an entity may not have the capital on hand to meet its short-term obligations if they were all due at once.* Due to these circumstances, FASD is unable to provide an opinion to consider the below respondents as a going concern.

### **Respondents whose current ratio presented below 1.0:**

**AT&T Enterprises, LLC dba AT&T Enterprises Florida, LLC** – Based upon the financial documentation received, the current ratio was below 1.0 for both fiscal years presented.

**Communications Venture Corp. dba INdigital** – Based upon the financial documentation received, the current ratio was above 1.0 for the first fiscal year, then revised to a current ratio below 1.0 for the second fiscal year.

RFP/RLI#: GEN2129421P1

Title: Next Generation 911 (NG911)

Agency: Office of Regional Communications and Technology

PM: Mohammad Ahmadpour

# of Responders: 3

Due Date: 9/25/2025

Initial Evaluation:



Responder Name: AT&amp;T Enterprises, LLC dba AT&amp;T Enterprises Florida, LLC

Confidentiality Claim: No

Document Type 10-K

| Category Description   | Revenue         | Net Profit/(Loss) | Equity (E)      | Current Assets (CA) | Current Liabilities (CL) | Total Assets (TA) | Total Liabilities (TL) | Debt to Equity Ratio (TL/E) <sup>1</sup> | Current Ratio (CA/CL) <sup>2</sup> |
|------------------------|-----------------|-------------------|-----------------|---------------------|--------------------------|-------------------|------------------------|--|------------------------------------|
| FY Ending Dec 31, 2024 | 122,336,000,000 | 12,253,000,000    | 118,245,000,000 | 31,168,000,000      | 46,872,000,000           | 394,795,000,000   | 276,550,000,000        | 2.34                                     | 0.66                               |
| FY Ending Dec 31, 2023 | 122,428,000,000 | 15,623,000,000    | 117,442,000,000 | 36,458,000,000      | 51,127,000,000           | 407,060,000,000   | 289,618,000,000        | 2.47                                     | 0.71                               |

Comment:

Responder Name: Communications Venture Corp. dba iNdigital

Confidentiality Claim: No

Document Type Financial Statements

| Category Description   | Revenue    | Net Profit/(Loss) | Equity (E) | Current Assets (CA) | Current Liabilities (CL) | Total Assets (TA) | Total Liabilities (TL) | Debt to Equity Ratio (TL/E) <sup>1</sup> | Current Ratio (CA/CL) <sup>2</sup> |
|------------------------|------------|-------------------|------------|---------------------|--------------------------|-------------------|------------------------|--|------------------------------------|
| FY Ending Dec 31, 2024 | 71,068,202 | (1,896,976)       | 72,498,640 | 32,908,809          | 33,352,707               | 157,646,760       | 85,148,120             | 1.17                                     | 0.99                               |
| FY Ending Dec 31, 2023 | 58,849,108 | 3,164,392         | 18,567,221 | 25,572,396          | 13,923,617               | 37,974,985        | 19,407,765             | 1.05                                     | 1.84                               |

Comment:

Responder Name: Motorola Solutions Connectivity, Inc. dba Motorola

Confidentiality Claim: No

Document Type 10-K

| Category Description   | Revenue        | Net Profit/(Loss) | Equity (E)    | Current Assets (CA) | Current Liabilities (CL) | Total Assets (TA) | Total Liabilities (TL) | Debt to Equity Ratio (TL/E) <sup>1</sup> | Current Ratio (CA/CL) <sup>2</sup> |
|------------------------|----------------|-------------------|---------------|---------------------|--------------------------|-------------------|------------------------|--|------------------------------------|
| FY Ending Dec 31, 2024 | 10,817,000,000 | 1,582,000,000     | 1,719,000,000 | 6,479,000,000       | 5,055,000,000            | 14,595,000,000    | 12,876,000,000         | 7.49                                     | 1.28                               |
| FY Ending Dec 31, 2023 | 9,978,000,000  | 1,714,000,000     | 739,000,000   | 5,725,000,000       | 5,736,000,000            | 13,336,000,000    | 12,597,000,000         | 17.05                                    | 1.00                               |

Comment:

**Notes:**

<sup>1</sup> The Debt to Equity Ratio is a measure of a company's financial leverage calculated by dividing its total liabilities by stockholders' equity. It indicates the proportion of equity and debt the company is using to finance its assets. A high debt/equity ratio generally means that a company has been aggressive in financing its growth with debt.

<sup>2</sup> The Current Ratio is a liquidity ratio that measures a company's ability to pay short-term obligations and is calculated by dividing current assets by current liabilities. The higher the current ratio, the more capable the company is of paying its obligations. A ratio under 1.0 suggests that the company would be unable to pay off its obligations if they came due at that point.