

**Bid Tabulation Packet  
for  
Solicitation PNC2116254R1**

**CBRP Soccer Concession Programming Partner**

**Bid Designation: Public**



**Broward County Board of County Commissioners**

## Bid #PNC2116254R1 - CBRP Soccer Concession Programming Partner

Creation Date **Mar 13, 2018** End Date **Jun 20, 2018 5:00:00 PM EDT**  
 Start Date **May 8, 2018 7:44:07 PM EDT** Awarded Date **Not Yet Awarded**

PNC2116254R1--01-01 CBRP Soccer Concession Programming Partner					
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs
US Champions Soccer Academy LLC	First Offer -	1 / each		Y	Y
<b>Product Code:</b>		<b>Supplier Product Code:</b>			
<b>Agency Notes:</b>		<b>Supplier Notes:</b>			
Kaptiva Sports	First Offer -	1 / each		Y	Y
<b>Product Code:</b>		<b>Supplier Product Code:</b>			
<b>Agency Notes:</b>		<b>Supplier Notes:</b> Kaptiva Sports Inc. Weston FC. Weston Cup and Soccer 5 are participating together in this BID. Ft Lauderdale Select FC will be later on add it to the group.			
Football Club Prime Inc	First Offer -	1 / each		Y	Y
<b>Product Code:</b>		<b>Supplier Product Code:</b> Addendum			
<b>Agency Notes:</b>		<b>Supplier Notes:</b>			
BEXA	First Offer -	1 / each			Y
<b>Product Code:</b>		<b>Supplier Product Code:</b> PNC2116254R1--01-01			
<b>Agency Notes:</b>		<b>Supplier Notes:</b> My offer is \$23,200 annually.			

### Supplier Totals

f Kaptiva Sports					\$0.00
Bid Contact	<b>Enrique Guijarro</b>		Address <b>HALLANDALE, FL 33009</b>		
	<b>eguijarro@kaptivasports.com</b>				
	<b>Ph 786-281-0512</b>				
Bid Notes	<b>Kaptiva Sports Inc. Weston FC. Weston Cup and Soccer 5 are participating together in this BID. Ft Lauderdale Select FC will be later on add it to the group.</b>				
<b>Agency Notes:</b>	<b>Supplier Notes:</b>			<b>Head Attch:</b>	
	Kaptiva Sports Inc. Weston FC. Weston Cup and Soccer 5 are participating together in this BID. Ft Lauderdale Select FC will be later on add it to the group.				
f BEXA					\$0.00
Bid Contact	<b>Bernardo Del Rio</b>		Address <b>FORT LAUDERDALE, FL 33301</b>		
	<b>bdelrio13@gmail.com</b>				
	<b>Ph 954-249-6505</b>				
<b>Agency Notes:</b>	<b>Supplier Notes:</b>			<b>Head Attch:</b>	
					
f US Champions Soccer Academy LLC					\$0.00
Bid Contact	<b>Manuel Montevidoni</b>		Address <b>MIAMI, FL 33131</b>		
	<b>manuel@psgacademyflorida.com</b>				
	<b>Ph 786-877-7431</b>				
<b>Agency Notes:</b>	<b>Supplier Notes:</b>			<b>Head Attch:</b>	
					

f Football Club Prime Inc \$0.00

Bid Contact **Alan Hough** Address **ORLANDO, FL 32828**  
**ahough@fc-prime.com**  
**Ph 407-271-6755**

Bid Notes **Please find attached an addendum to document Vendor Questionnaire and Standard Certifications, Question #16.**

**Agency Notes:**

**Supplier Notes:**

Please find attached an addendum to document  
Vendor Questionnaire and Standard Certifications,  
Question #16.

**Head  
Attch:**



\*\*

## US Champions Soccer Academy LLC

Bid Contact **Manuel Montevidoni**  
**manuel@psgacademyflorida.com**  
**Ph 786-877-7431**

Address **MIAMI, FL 33131**

Item #	Line Item	Notes	Unit Price		
PNC2116254R1--01-01	CBRP Soccer Concession Programming Partner	<b>Supplier Product Code:</b>	<b>First Offer -</b> 1 / each	Y	Y
<b>Supplier Total</b>					<b>\$0.00</b>

**US Champions Soccer Academy LLC**

Item: **CBRP Soccer Concession Programming Partner**

**Attachments**

2018\_CBRP Soccer-Programming.pdf



# CBRP SOCCER CONCESSION PROGRAMMING PARTNER

———— PNC2116254R1 ————



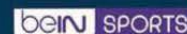
**US CHAMPIONS SOCCER ACADEMY LLC**



FLORIDA



**FLORIDA CLUB  
SOCCER LEAGUE**





Miami, June 13<sup>th</sup>2018

From: Manuel Montevioni, Chief Financial Officer

**PROPOSAL**

Please accept this proposal for PNC2116254R1, CBRP Soccer Concession Programming Partner  
We shall remain available for any questions or additional information, as need be.

Manuel Montevioni  
Chief Financial Officer  
US Champions Soccer Academy LLC

Ravy Truchot  
President & CEO  
US Champions Soccer Academy LLC



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## 1. ABILITY OF PROFESSIONAL PERSONNEL

**Fully dedicated team assigned for the Central Broward Regional Park Soccer Concession programming project.**

Our team comprises of a wide range of full time involved professionals. We present below the **dedicated structure** that will be **in charge of the operations for the CBRP project:**

### **MANAGEMENT**

#### ➤ **Ravy Truchot – President & CEO**

Founder & CEO, Ravy Truchot sets the overall direction with over 20 years' experience in entrepreneurship and management roles in the IT industry. Mr. Truchot was Founder & CEO of successful startups such as Blackdivine Group, SkyRecon Systems, Winwise. Prior to that, Mr. Truchot was Director of Sales at Microsoft France, Vignette and Amadeus.

Ravy holds a BBA in Marketing Management from the IEMI Paris and the International Management Center of Geneva, and a Master in Business Management from HEC Business School.

#### ➤ **Wagneau Eloi - Technical Director and Director of Coaches**

Wagneau Eloi, Technical Director and Director of Coaches, is a Haitian/French former professional soccer striker from the elite clubs of Europe (AS Monaco, RC Lens, AS Nancy). He was scouted when he was only nine years old and started professional training at the age of twelve in the top soccer center in France.

Wagneau Eloi is known for his numerous peak performances and is recognized as a world class soccer champion. Some of his accomplishments include:

- Winner of the Military World Championship with the French National Team
- Two-time Champion of France in 1998 and 2000
- Winner of the League Cup one year later with the French team RC Lens
- In April 2008, he became the head coach of the Haiti national team in the qualifying phase of the 2014 World Cup, where the Haitian team finished second of its group.

#### ➤ **Manuel Montevioni – Chief Financial Officer**

Experienced finance and compliance professional, Mr. Montevioni has extensive experience in accounting and auditing, having worked for over 8 years with Ernst & Young in Italy and in the



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United Kingdom, as well as in supporting the leadership teams of Louis Vuitton Moet Hennessy and TAG Heuer from a financial management standpoint for over 6 years. Mr. Montevidoni is currently the financial officer for a successful fast growing internet start-up company based in Miami.

Mr. Montevidoni holds an MBA from Bocconi University in Milan and holds audit and fraud investigation certifications. Mr. Montevidoni is in charge of all the finance, legal and administration activities.

➤ **Rozenn Sayag – Communication, Events and Administration**

Experienced in event management and business development. With over five years' experience with Comexpo Paris and three years with Paris Saint-Germain Academy Florida in Miami, Mrs. Sayag holds a BA in Spanish and Administrative Law and a Master in Marketing from ISEG Paris Business School.

Fluent in Spanish, English, and French, Mrs. Sayag is in charge of Communication, Events and Administration. In 2017, she was promoted to Operation Coordinator for FC Miami City for 2018 season.

➤ **Elise Wallon – Marketing & Operations Director**

Ms. Wallon joined Paris Saint-Germain Academy Florida as Marketing and Operations Director in 2016. She coordinates all the marketing campaigns (press release, social media and all communications) for Paris Saint-Germain Academy Florida. Ms. Wallon holds a Master in Marketing and Communication and has more than 3 years of experience in sports marketing in Paris.

➤ **Isabelle Roux – Business Development Director**

Ms. Roux, a former professional investment banker at Morgan Stanley in Miami, is in charge of all relationship with strategic partners and governmental bodies.

Ms. Roux holds an MBA in Finance from Northeastern University in Boston and has been with the Paris Saint-Germain Academy Florida since 2014.

**TECHNICAL STAFF DEDICATED TO CBRP**

**1. Head of Coaching dedicated to CBRP Programs**

➤ **Raul Escoin – Academy Director**

Awarded with the highest level of qualification, the UEFA PRO license, Raul has more than 15 years of experience in coaching in the best soccer clubs in Europe such as Head Coach in F.C. Barcelona



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(FCB Escola) or Strength and Conditioning Head Coach and coaching coordinator in Villareal C.F. Technical director of national tournaments in Spain for several years in Spain, Raul is now in charge of all the programming of the activities and soccer programs in Florida (Miami, Palm Beach, Plantation, Homestead) and supervise all the tournaments' organization.

➤ **Julian Pedraza – Program Director**

**Under the current proposal, we commit to appoint Mr. Pedraza as Program Director for CBRG on a full-time basis.**

Julian Pedraza a former professional player originally from Colombia, has been one of Belgium's top talent scouts for all divisions in the country and among the most successful in identifying young talent and then coaching them in lower division teams that feed the top teams in Belgium. Awarded with a UEFA B diploma in 2006, Mr. Pedraza earned a special diploma of the Royal Belgian Football Association, known by its Belgian acronym ACFF (Association de Clubs Francophone de Football or, in English, Association of French-Speaking Football Clubs). ACF is the national authority on soccer in Belgium.



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## 2. Coaching Staff, certified by the Paris Saint-Germain

All our coaches of the PSG Academy Florida technical team are highly qualified and for the majority are full-time soccer professionals. Each coach is certified by the PSG headquarters and follows the PSG programs designed by David Hernandez, the PSG Head of Methodology. In addition, the PSG Academy Head Coach from Paris, Benjamin Hourii, comes to PSG Academy Florida each year to give 4 weeks of training and workshops to all of our coaches.

**A PHILOSOPHY OF PLAY COMMON TO ALL PARIS SAINT-GERMAIN TEAMS**

**DAVID HERNANDEZ**  
HEAD OF METHODOLOGY

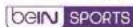
- PHILOSOPHY OF PLAY
- TRAINING METHODOLOGY
- CONTENT PLANIFICATION

**PARIS SAINT-GERMAIN ACADEMY**

**BENJAMIN HOURII**  
ACADEMY HEAD COACH

- TECHNICAL BOOKS DEVELOPMENT
- LOCAL COACHES TRAINING
- WEEKLY FOLLOW-UP

**4 WEEKS**  
OF COACHES FORMATION PER YEAR IN EACH ACADEMY



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## 2. PROJECT APPROACH

**The objective of bringing the beIN Sports league to CBR is to create a youth soccer destination for South Florida** which is family friendly. Every weekend there will be **league soccer games** and **entertainment** for families and siblings of the players.

There is a substantial need to improve the concession facility as well as allow food trucks in the premises to offer a variety of food and drinks choice. A capital investment will be made by US Champions Soccer Academy LLC to ensure that appropriate shaded seating areas will be installed alongside fields 1 to 4 as well as a comfortable outdoor dining area will be arranged.

All staff will be employed by US Champions Soccer Academy LLC and we do not plan to hire / use sub-consultants or contractors for the provision of our services. What makes our Organization different from other soccer entities is that we detect and hire the best soccer talents and that most of our soccer staff is from Europe where they have acquired, on the field, the knowledge and expertise to legitimately deliver their profession in the US market.

The promotion of the leagues will be done directly by all the teams who will participate (for example our soccer Group have almost 40K followers between Facebook and Instagram) but particularly by BeIN Sports on their social media platforms, TV Channel and their internet TV platform, BeIN Sport Connect.

The promotion of our Academy and its programs (recreational soccer, competitive soccer, soccer clinics and soccer camps) will be managed by our marketing team based in Miami. As for our marketing team's capabilities, we have been able to effectively increase market awareness of our **Paris Saint-Germain Academy** as well as our PDL team **FC Miami City**. In just four years of existence we are **one of the biggest youth soccer academies in South Florida** with over 1,200 players enrolled with our Academy in our multiple locations.

FC Miami City has not only achieved outstanding league results for the last 3 seasons but also attracted significant crowds of soccer fans and supporters to its home games in Miami. The attendance of our Lamar Cup game in 2018 exceeded 2,000 fans.

We shall partner with the County to ensure that we can optimize the utilization of the Tropical Splash Water Park in connection with beIN League events.

Our plan to successfully expand our PSG Academy in Central Broward Regional will rely on **local promotion and open to the public soccer events** to ensure that the communities within 15 to 20 miles radius of the Central Broward Regional will be aware of the existence of the PSG Academy. It will be in practical terms an **expansion of the PSG Academy Plantation** which will be actively be involved with the development of the Academy in Central Broward Regional. We plan on adding at least 600 players to the academy within the first two seasons.



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### US Champions Soccer Academy LLC Offices in Fort Lauderdale, FL

We have been leasing offices with Pipeline WorkSpaces for the last 4 years in Brickell and Coral Gables.

If we are granted the program at CBRG, we will establish our operations at **Pipeline Fort Lauderdale location** located at One Financial Plaza, 100 Southeast Third Avenue, 10th Floor - Fort Lauderdale, Florida 33394

For further information, you can contact the Chief Executive Officer and co-founder of Pipeline WorkSpaces Philippe Houdard: [phoudard@pipelineworkspaces.com](mailto:phoudard@pipelineworkspaces.com)



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### 3. PAST PERFORMANCE

- **US CHAMPIONS SOCCER ACADEMY, A GLOBAL YOUTH PROJECT**

US Champions Soccer Academy LLC, a company established in 2014 in the State of Florida, offers the widest network of professional soccer players and coaches in South Florida and aims at providing a professional future to every players and training the **champions of tomorrow**.

US Champions Soccer Academy LLC has a proven and solid track records in developing extremely **successful programs** and players to the professional level, in the US and in Europe.



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**FLORIDA CLUB  
SOCCER LEAGUE**



[USA]

Florida Club Soccer League beIN Sports will elevate and change the competitive youth soccer landscape by challenging the players and soccer clubs in a premium and enriching environment offering them the highest level of competition and unique opportunities with the support and expertise of **BeIN sports** (Visibility and exposure, content production, entertainment, rewards etc.).



FLORIDA

[USA]

Founded in 2014, PSG Academy Florida is now present in 3 different Counties in South Florida (Miami Dade, Palm Beach County and Broward County). **Paris Saint-Germain Academy Florida** enrolls boys and girls from 5 to 23 years old and provides the most comprehensive competitive and recreational programs designed by the Paris Saint-Germain FC.

Our academy currently counts over 900 players in the competitive program and over 300 players in the recreational programs.



[EUROPE]

**An Official French Soccer Club, Thonon Evian Grand Geneve** develops thousands of players at the highest level in France and have its competitive teams playing the highest level of soccer in France.

National U15-U17-U19  
Senior Team National D5  
Senior Girl Team D2



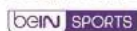
FLORIDA



INTERNATIONAL CENTER OF  
EUROPEAN FOOTBALL



FLORIDA CLUB  
SOCCER LEAGUE



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INTERNATIONAL CENTER OF  
EUROPEAN FOOTBALL

[EUROPE]

**In 2017 we have acquired the training center of former Ligue1 Club Evian Thonon Gaillard F.C.**

**Named *International Center of European Football (ICEF)*, it is the very first and private professional football training center for International players willing to achieve a professional career in Europe.**

ICEF provides a professional training environment to develop professional soccer players from all over the world. ICEF offers a premium access to the European soccer and has designed full immersion programs for players from 15 years old and up.



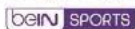
[USA]

US Champions Soccer Academy LLC, is the only soccer academy in Miami-Dade County to own a **PDL (Premier Development League) franchise since 2014.**

The PDL is the development league of the United Soccer Leagues in the United States, Canada, and Bermuda, forming part of the American Soccer Pyramid. It is currently the top-level men's amateur soccer competition in the United States, and has 74 teams and over 1600 players nationwide.



FLORIDA CLUB  
SOCCER LEAGUE

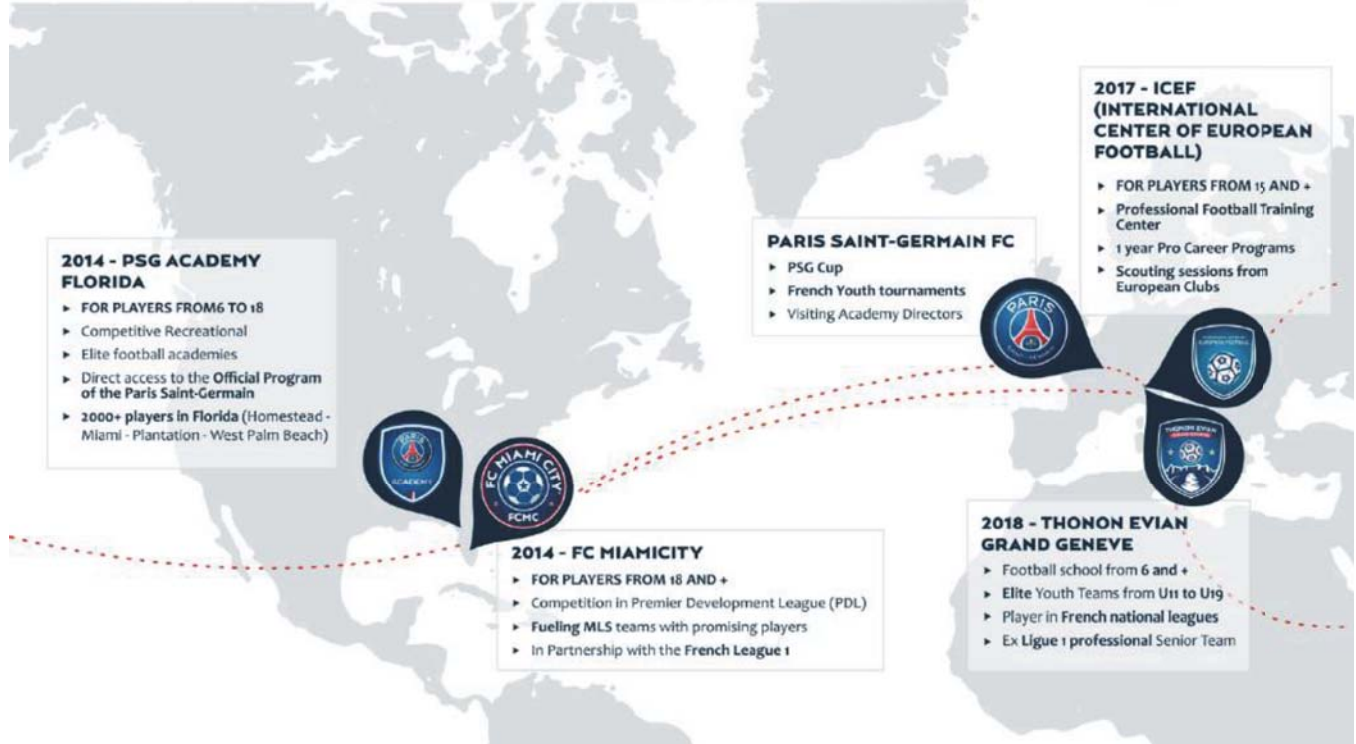


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## A GLOBAL SOCCER PROJECT



The PSG Academy technical directors and coaches as well as the management team are involved in each listed soccer programming in order to provide a professional environment and ensure the quality and success of all the projects.



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- **CONTACTS/REFERENCES**

The contacts below would kindly provide you with professional reference for us

- **PDL League:**

- **Mike Panter**, Director PDL Operations and compliance 813-514 1774, [mike.panter@uslsoccer.com](mailto:mike.panter@uslsoccer.com)

- **Miami-Dade:** we propose our competitive and recreational soccer programs in many of the facilities of Miami-Dade Parks & Recreation, including Tropical Park, Tamiami Park, Kendall Soccer Park, Amelia Earhart and Homestead Air Reserve Park

- **Tropical Park:** Mr. Chad Pezoldt, Park Manager, [Chad.Pezoldt@miamidade.gov](mailto:Chad.Pezoldt@miamidade.gov) (786) 205-0949
- **Tamiami Park:** Mr. Raul Carmona, [Raul.carmona@miamidade.gov](mailto:Raul.carmona@miamidade.gov) (305) 431-2852
- **Kendall Soccer Park:** Ms. Katherine Goodwin, [Katherine.Goodwin@miamidade.gov](mailto:Katherine.Goodwin@miamidade.gov) (305) 283-8477
- **Amelia Park:** Mr. Darryl Gordon, [Darryl.gordon@miamidade.gov](mailto:Darryl.gordon@miamidade.gov) (305) 710-8359
- **Homestead Air Reserve Park:** Mr. Eric Banks, [eric.banks@miamidade.gov](mailto:eric.banks@miamidade.gov) (305) 343-7600

- **Riviera Day School:** we propose afterschool programs and we coach the official soccer teams of Riviera School.

For any reference please contact the Principal Dr. Ana Rodriguez.  
[anarodriguez@rivieraschools.com](mailto:anarodriguez@rivieraschools.com) (305) 666 – 1856

- **Palm Beach County**

- **Gunter Schirmer**, Executive Director of Palm Beach Premier FC Foundation  
[Gunteragc@gmail.com](mailto:Gunteragc@gmail.com) (305) 775-6625

- **Palm Beach County Parks and Recreations Department**

- Recreation specialist II, sports and wellness: Mike Calhoun, [mcalhoun@pbcgov.org](mailto:mcalhoun@pbcgov.org)



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• **LIST OF ALL PROFESSIONAL CERTIFICATIONS AND MEMBERSHIPS**

**US Champions Soccer Academy LLC is affiliated to:**

- **United Soccer League (USL):** the professional men's soccer league in the United States and Canada that began its inaugural season in 2011. USL is sanctioned as a Division III Professional League by United States Soccer Federation (U.S. Soccer), placing it under Major League Soccer (Division I) and the North American Soccer League (Division II) in the hierarchy.
- **US Soccer Club:** a national organization and member of the United States Soccer Federation that aims to advance soccer in the United States through the development and support of soccer clubs for all ages and genders. The organization sanctions clubs, leagues and tournaments for youth and adults, with a focus on high-level competitive play.
- **Ligue 1:** the French professional league for association football clubs. It is the country's primary football competition and serves as the top division of the French football league system. Ligue1 is one of two divisions making up the *Ligue de Football Professionnel*, the other being Ligue2. US Champions Soccer Academy LLC is the official agent of the Ligue1 for the United States.



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## 4. INVESTMENT/FINANCE PLAN

All investments needed for the project will be funded directly by US Champions Soccer Academy LLC. The source of funds comes from his principal member, Mr. Ravy Truchot.

We have appointed an Architectural Firm with the limited scope of reviewing the site and propose an intervention plan. According to the Firm's parametric estimate the capital expenditure needed is \$220,000.00, which would include:

1. Purchase and installation of a 4 sets of high quality durable 10 rows elevated bleachers with UV shade covers for an investment of \$60,000.
2. Purchase and installation of a seating and dining area for \$30,000.
3. Intervention on the Stadium main building, ground floor, to improve the locker rooms and update the overall fixtures and furniture for \$70,000.
4. Intervention on the Stadium main building, first floor, to improve the overall fixtures and furniture but leaving the current layout for \$32,000.
5. Intervention on the Stadium main building, exterior outdoor, to improve the overall appearance and customize some elements for \$8,000.
6. Fields customization and general outdoor improvements for \$20,000.

Our financial offer to the County is the following (per year):

1. Guaranteed rental fee for the main stadium and 4 soccer fields (1 to 4) for 12 months: \$240,000.00;
2. 25% on food and beverage concession's gross sales, including the ones operated by third party food trucks;
3. 30% on merchandising sold in the premises;
4. 30% on any tickets sold for soccer games and soccer events.



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The main infrastructure development consists in:

1. Purchase and installation of a 4 sets of high quality durable 10 rows elevated bleachers with UV shade covers: up to 4 weeks from order to installation.
2. Purchase and installation of a seating and dining area: up to 4 weeks from order to installation.
3. Intervention on the Stadium main building, ground floor, to improve the locker rooms and update the overall fixtures and furniture: 3 weeks intervention on site.
4. Intervention on the Stadium main building, first floor, to improve the overall fixtures and furniture but leaving the current layout: 10 days intervention on site.
5. Intervention on the Stadium main building, exterior outdoor, to improve the overall appearance and customize some elements: 5 days intervention on site.
6. Fields customization and general outdoor improvements: 5 days intervention.

The timeline does not include the time for obtaining permits where required.



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## 5. SOCCER TOURNAMENTS

- **FLORIDA CLUB SOCCER LEAGUE BEIN SPORTS**

# FLORIDA CLUB SOCCER LEAGUE



As mentioned above, we **will implement at the Central Broward Regional Park facilities the Florida Club Soccer League – BeIN Sports**, a game changer in the US Soccer environment.

The BeIN Sports Florida Club Soccer League is a **world-class youth soccer competition** for players between U8 and U19, providing professional environment and great exposure to soccer players and soccer enthusiasts in Florida: Clubs / Teams, Players and Parents.

The League, focused on long-term player' development is a full 7-month season starting October to end in May enabling a full attendance of the stadium all-year long.

This league challenges the players and soccer clubs from Florida in a premium and enriching environment offering them the highest level of competition and unique opportunities with the support and expertise of BeIN sports.

**BeIN Sports** is a sports television network that airs international sports content and primarily top level soccer, featuring exclusive coverage of La Liga, Ligue 1, and Serie A, along with content from other premium leagues in Europe.

BeIN Sports brings its expertise to the Florida Club Soccer league with premium content production and professional tools for the coaches and players to take their game to the next level and get exposure

- **Visibility and exposure of the competition and facilities** through BeIN sports network and dedicated online channel and app, but also through geotargeted marketing & communication campaigns online and on social media.
- **Unique Content production of the players and teams in the stadium:** players exposure with interviews, tv shows, game streaming, video shooting / behind the scenes / photo shooting



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of all the teams and players, training data, etc.

- **Entertainment:** Opening ceremony in the stadium, rewards for the best players, etc.

→ **First 2018/2019 season of the Florida Soccer Club BeIN League in figures :**

- **12** age categories
- **15** teams per category
- **3060** players
- **5040** Games total (playing in a two-legged home and away)
- **+12 000** parents and family members

→ **2019/2020 Season: Becoming the reference league in Florida** with 2 leagues

- League 1 "Elite" for the top tier teams competing for the Championship
- League 2 "Promising" for the 2<sup>nd</sup> tier teams competing to reach the Elite Level.

- **TOURNAMENTS AND SHOWCASES WITH TEAMS COMING FROM ALL OVER THE WORLD**

In addition to the League games organization, soccer tournaments and showcases will be organized in the Central Broward Regional Park several times a year.

- **Showcase games:** Every year, we welcome to Florida international teams from Europe to organize showcases and scrimmage games against the PSG Academy teams and soccer clubs in Florida.

Between 2017 and 2018, 3 teams from Paris came to Florida (CS Meaux) and 2 teams from Haiti (National Team and FS Shana).

Starting 2018, teams from the **Thonon Evian Grand Geneve French Club** (National U15-U17-U19, Senior Team National D5, Senior Girl Team D2) will be invited to Florida twice a year to compete against local and national teams. Tournaments gathering players, parents and families will be organized and those events will receive a very wide coverage (press, TV report, interviews, etc.)

- **PSG Academy Florida Cup: international tournament** with the PSG Academy teams from the USA, Canada, Caribbean Islands and South America (Brazil)  
→ Once a year with international teams, parents and families  
(Attendance: 800 players + families)



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## 6. SUMMER SOCCER YOUTH CAMP

The PSG Academy will bring to Central Broward Regional Park the Paris Saint-Germain Soccer Camps.

All year long, PSG Academy Camps promote genuine soccer and give the opportunity to every boy and girl to experience the Paris Saint-Germain training methodology and philosophy.

- o **Summer Camps 6-18 years old**

PSG Academy Summer Camps are designed for beginners and experienced players from 6 to 18 years old and last 5 days, from Monday to Friday, from 9am to 3pm and are held during the holidays.

PSG Academy Camps provide intensive and professional training based on the fundamentals of world class European soccer to boost every soccer player's skills from 6 to 18 years old. This is the perfect program to discover the official PSG Academy program while making new friends and leveling up players' skills.

Every player works on technique, tactics, strength, and endurance while receiving a smooth introduction to the official PSG Academy methodology supervised by the PSG Academy Coaches and soccer professionals.

The program is as follow: Technical workshops before the lunch break and small sided games in the afternoon.

**For kids from U13 and up, additional videos analysis sessions are scheduled** during the week. This will give the players a professional environment with the PSG Academy Coaches to progress their understanding of the game, positioning and team tactics.

At the end of the session, each player receive an official Paris Saint-Germain diploma delivered by the Paris Saint-Germain headquarters and the best players receive a PSG gift such as a PSG ball, a jersey, etc.

**Organization** (Attendance: 100 players per week)

On the first day check-in opens 45 min prior to the camp. Upon arrival, every player is handed out an official PSG ACADEMY Nike uniform and needs to change before the kick-off of the Camp



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## 7. BOOKING STADIUM

We have defined a strategy to rent and book the Central Broward Regional Park with successful youth soccer programs and soccer-related activities.

### A) FLORIDA CLUB SOCCER LEAGUE

The PSG Academy will bring to CBRP, **the Florida Club Soccer League BeIN Sports** with a minimum of 55 days of soccer games in the stadium gathering each weekend players, parents, families, fans, sponsors etc.

### B) PSG ACADEMY PROGRAMS

The PSG Academy will also bring to CBRP both **recreational and competitive PSG Academy programs** as follow:

- **RECREATIONAL PROGRAMS (9 Months)**

- **Rookies:** a recreational program for kids U3-U5
- **Future Stars:** a recreational program for kids U6-U13

From September through June, these programs provide **educational sessions to learn the fundamentals of soccer in a playful and premium environment with the PSG Certified coaches.** In addition, we promote genuine European soccer, fair play and team spirit through small sided games and specific workshops according to level, allowing everyone to grow at their own pace.

PSG Future Stars is a non-competitive program which develops the following skills:



- ✓ BODY COORDINATION (LEGS, ARMS, HEADS)
- ✓ FEET COORDINATION (LEFT + RIGHT)
- ✓ BALL CONTROL (FEET, BODY)
- ✓ PASSING (SHORT, LONG)
- ✓ SPEED

- **Opportunities:** Future Stars programs is the best possible training to join the Competitive teams if players want to take their game to the next level.



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➔ **Programming**

1) Training Sessions

- Rookies Program U3-U5: 1 training session per week (1 hour)
- Future Stars Program U6-U13: 2 training sessions per week (1 hour)

2) Friendly games + 2 mini tournaments during the season between recreational teams in Florida

3) Community:

- Invitation to the annual Potluck (December) with an award ceremony (medals + official diploma delivered by the PSG Headquarters in Paris)
- Small events on the field with games and snack before winter break and the end of the season

• **COMPETITIVE PROGRAMS (9 months + Optional Summer program)**

- **Pre Academy:** a competitive program for kids U8-U12
- **Academy:** a competitive program for kids U13-U19
- **Elite:** a highly competitive program for kids U14-U19\*  
(This program is dedicated to the most experienced players with at least 4 training sessions per week and includes video analysis, specific training, workshops, monitoring of performance etc.)

The highly qualified technical staff will train every competitive player through the Official Paris Saint-Germain Training Program. All players will receive the exact same professional soccer training as in Paris, supervised by the Paris Saint-Germain Head of Methodology, David Hernandez (Philosophy of play, training methodology, content).

The main objective is the **player's development and progress** and we provide these players with a 9-month training program and an optional Summer Program (2 training sessions per week during the off-season from June to August)

Competitive training programs are based on the 5 fundamentals axis of soccer development (Technical, Tactical, Physical, Mental and cognitive aspects of the game) and develop the following skills:



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- ✓ BODY COORDINATION (LEGS, ARMS, HEADS)
- ✓ FEET MASTERY (LEFT + RIGHT)
- ✓ BALL MASTERY (FEET, BODY, HEAD, JUGGLES)
- ✓ STRATEGICAL POSITIONING (OCCUPATION OF SPACE, CALLING THE BALL)
- ✓ PASSING/ SHOOTING (SHORT, LONG)
- ✓ SPEED OF ACTION (PLAY UNDER PRESSURE)
- ✓ SCORING / FINISHING
- ✓ MENTAL CONDITIONING (COMMUNICATION, LEADERSHIP, EMOTIONAL MANAGEMENT)
- ✓ PHYSICAL CONDITIONING (GENERAL STRENGTH)

## → Programming

### 1) Training Sessions

- At least 4 training sessions per week from August to June
- Additional position specific training sessions (Twice a month) for strikers, mid-fielders, defenders and goalkeepers

### 2) Competitions

Academy players will compete in the best leagues and tournaments of Florida.

- **Leagues:** Florida Club Soccer League beIN Sports, Miami Dade League (early, spring season), Dade League (Regular season). Divisions depending on the teams' level.
- **Tournaments** (depending on the teams' level)
  - Florida: West Pines Kick Off classic, Dimitri Cup, The Weston Cup and Showcase, Miramar Soccer Cup and Showcase, Plantation thanksgiving classic, Palm Beach Gardens...
  - National tournament: Disney Memorial Day Soccer Shootout Florida Commissioner's cup, Presidents cup, State Cup
  - International: Paris Saint-Germain Academy Cup, Paris World Games...
- **Friendly Games** against national and international teams

### 3) Community – Event in the CBRG stadium

- Invitation to the PSG Academy Potluck and award ceremony (award for the best PSG tests performances, the best players, the best improvement...)



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- o PSG Test Ceremony twice a year

 <b>PSG ACADEMY</b>			
<b>LOCATION</b>	USA (FLORIDA)		
<b>AGE (YEARS OLD)</b>	3 TO 13	7 TO 19	14 TO 19
<b>LEVEL REQUIRED</b>	BEGINNER	EXPERIENCED	ELITE
<b>PROGRAMS</b>	 RECREATIONAL (ROOKIES / FUTURE STARS)	 COMPETITIVE (PRE-ACADEMY / ACADEMY)	 PERFORMANCE (ELITE)
<b>DURATION</b>	9 MONTHS	9 MONTHS + SUMMER PROGRAM (OPTIONAL)	
<b>PRACTICE</b>	ROOKIES: 1 SESSION/WEEK FUTURE STARS: 2 SESSIONS / WEEK	3 SESSIONS / WEEK	4 SESSIONS / WEEK
<b>COMPETITIONS</b>	FRIENDLY GAMES AND MINI-TOURNAMENTS	FLORIDA LEAGUES NATIONAL AND INTERNATIONAL TOURNAMENTS	ELITE CHAMPIONSHIPS AND TOURNAMENTS
<b>OPPORTUNITIES</b>	BEST TRAINING TO GET INTO THE PSG ACADEMY COMPETITIVE PROGRAMS	 PROFESSIONAL TRAINING NATIONAL EXPOSURE	INTERNATIONAL EXPOSURE ELIGIBLE TO    INTERNATIONAL CENTER OF EUROPEAN FOOTBALL



FLORIDA CLUB  
SOCCER LEAGUE  


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### **C) CAMPS AND CLINICS PROGRAMS**

The PSG Academy will bring to CBRP the PSG Soccer Camps and clinics.

All year long, PSG Academy Camps and Clinics promote genuine soccer and give the opportunity to every boy and girl to experience the Paris Saint-Germain training methodology and philosophy.

#### **o Camps**

The camps last 5 days, from Monday to Friday, from 9am to 3pm and are held during the Christmas Holiday, Spring Break and Summer.

#### **o Dream Bigger Clinics (2 hours)**

1 Dream Bigger Clinics per month will be organized to give the opportunity to all players (beginners to experienced players) to discover the PSG program and improve their tactical and technical skills

### **D) TOURNAMENTS, SHOWCASES AND SCRIMMAGE GAMES**

- **Showcase games and tournaments in Florida** with international teams from Europe (Thonon Evian Grand Geneve teams and european teams) and from the US.
  - o In 2017-2018: 3 teams from Paris (CS Meaux Academy Football Club) came to Miami for 10 days and 2 teams from Haiti for 8 days.
  - o In 2018/2019: 6 teams from Thonon Evian Grand Geneve will be invited
  
- **Florida Soccer Cup** with the PSG Academy teams from the USA, Canada, Carribean islands and South America (Brazil)
  - o Once a year with international teams, parents and families (2 days)



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**STADIUM ATTENDANCE - Forecasts**

<b>Florida Club Soccer League -BeIN Sports</b> 7-month (weekend)	55 days
<b>PSG Academy Competitive Programs</b> (August-June) – Mon.- Fri. / 34 weeks	170 days
<b>PSG Academy Recreational Programs</b> (September-May)	54 days
<b>2-month summer program</b> (June-July-August)	20 days
<b>Dream Bigger Soccer Clinics</b> (1 weekend/month)	12 days
<b>Intensive PSG Academy Camps x 2</b> (5-day camp) Spring / Winter	10 days
<b>Summer camps</b> (x 4 weeks) Mon.-Fri. (June - August)	20 days
<b>Scrimmages / Tournaments</b>	24 days
<b>Florida Soccer Cup</b> (Weekend)	2 days
<b>TOTAL ANNUAL BOOKING (DAYS EQUIVALENTS)</b>	<b>367 days</b>



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## 9. COUNTY INTERESTED IN GUARANTEEING

The principal owner of US Champions Soccer Academy LLC has been already screened 2 years ago by the NASL, under the guidelines of the US Soccer Federation, in order to qualify for being eligible to own a Soccer Club participating to US Soccer Federation Division 2 Sanctioned League, with a requirement of a net equity in excess of \$25 million.

The amounts described in points 9a. 9b. and 9c. will be guaranteed by letter of credit issued by a primary private bank, being either UBS or Goldman Sachs.



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## US CHAMPIONS SOCCER ACADEMY LLC



FLORIDA



INTERNATIONAL CENTER OF  
EUROPEAN FOOTBALL



**FLORIDA CLUB  
SOCCER LEAGUE**

beIN SPORTS



## Supplier: US Champions Soccer Academy LLC

### Standard Instructions to Vendors Request for Proposals, Request for Qualifications, or Request for Letters of Interest

Vendors are instructed to read and follow the instructions carefully, as any misinterpretation or failure to comply with instructions may lead to a Vendor's submittal being rejected.

**Vendor MUST submit its solicitation response electronically and MUST confirm its submittal in order for the County to receive a valid response through BidSync. Refer to the Purchasing Division website or contact BidSync for submittal instructions.**

#### A. Responsiveness Criteria:

In accordance with Broward County Procurement Code Section 21.8.b.65, a Responsive Bidder [Vendor] means a person who has submitted a proposal which conforms in all material respects to a solicitation. The solicitation submittal of a responsive Vendor must be submitted on the required forms, which contain all required information, signatures, notarizations, insurance, bonding, security, or other mandated requirements required by the solicitation documents to be submitted at the time of proposal opening.

Failure to provide the information required below at the time of submittal opening may result in a recommendation Vendor is non-responsive by the Director of Purchasing. The Selection or Evaluation Committee will determine whether the firm is responsive to the requirements specified herein. The County reserves the right to waive minor technicalities or irregularities as is in the best interest of the County in accordance with Section 21.30.f.1(c) of the Broward County Procurement Code.

Below are standard responsiveness criteria; refer to **Special Instructions to Vendors**, for Additional Responsiveness Criteria requirement(s).

#### 1. Lobbyist Registration Requirement Certification

Refer to **Lobbyist Registration Requirement Certification**. The completed form should be submitted with the solicitation response but must be submitted within three business days of County's request. Vendor may be deemed non-responsive for failure to fully comply within stated timeframes.

#### 2. Addenda

The County reserves the right to amend this solicitation prior to the due date. Any change(s) to this solicitation will be conveyed through the written addenda process. Only written addenda will be binding. If a "must" addendum is issued, Vendor must follow instructions and submit required information, forms, or acknowledge addendum, as instructed therein. It is the responsibility of all potential Vendors to monitor the solicitation for any changing information, prior to submitting their response.

#### B. Responsibility Criteria:

Definition of a Responsible Vendor: In accordance with Section 21.8.b.64 of the Broward County Procurement Code, a Responsible Vendor means a Vendor who has the capability in all respects to perform the contract requirements, and the integrity and reliability which will assure good faith performance.

The Selection or Evaluation Committee will recommend to the awarding authority a determination of a Vendor's responsibility. At any time prior to award, the awarding authority may find that a Vendor is

not responsible to receive a particular award.

Failure to provide any of this required information and in the manner required may result in a recommendation by the Director of Purchasing that the Vendor is non-responsive.

Below are standard responsibility criteria; refer to **Special Instructions to Vendors**, for Additional Responsibility Criteria requirement(s).

## 1. **Litigation History**

- a. All Vendors are required to disclose to the County all "material" cases filed, pending, or resolved during the last three (3) years prior to the solicitation response due date, whether such cases were brought by or against the Vendor, any parent or subsidiary of the Vendor, or any predecessor organization. A case is considered to be "material" if it relates, in whole or in part, to any of the following:
  - i. A similar type of work that the vendor is seeking to perform for the County under the current solicitation;
  - ii. An allegation of negligence, error or omissions, or malpractice against the vendor or any of its principals or agents who would be performing work under the current solicitation;
  - iii. A vendor's default, termination, suspension, failure to perform, or improper performance in connection with any contract;
  - iv. The financial condition of the vendor, including any bankruptcy petition (voluntary and involuntary) or receivership; or
  - v. A criminal proceeding or hearing concerning business-related offenses in which the vendor or its principals (including officers) were/are defendants.
- b. For each material case, the Vendor is required to provide all information identified on the **Litigation History Form**.
- c. The County will consider a Vendor's litigation history information in its review and determination of responsibility.
- d. If the Vendor is a joint venture, the information provided should encompass the joint venture and each of the entities forming the joint venture.
- e. A Vendor is also required to disclose to the County any and all case(s) that exist between the County and any of the Vendor's subcontractors/subconsultants proposed to work on this project.
- f. Failure to disclose any material case, or to provide all requested information in connection with each such case, may result in the Vendor being deemed non-responsive.

## 2. **Financial Information**

- a. All Vendors are required to provide the Vendor's financial statements at the time of submittal in order to demonstrate the Vendor's financial capabilities.
- b. Each Vendor shall submit its most recent two years of financial statements for review. The financial statements are not required to be audited financial statements. The annual financial statements will be in the form of:
  - i. Balance sheets, income statements and annual reports; or
  - ii. Tax returns; or
  - iii. SEC filings.

If tax returns are submitted, ensure it does not include any personal information (as defined under Florida Statutes Section 501.171, Florida Statutes), such as social security numbers, bank account or credit card numbers, or any personal pin numbers. If any personal information data is part of financial statements, redact information prior to submitting a response the County.

- c. If a Vendor has been in business for less than the number of years of required financial statements, then the Vendor must disclose all years that the Vendor has been in business, including any partial year-to-date financial statements.
- d. The County may consider the unavailability of the most recent year's financial statements and whether the Vendor acted in good faith in disclosing the financial documents in its evaluation.
- e. Any claim of confidentiality on financial statements should be asserted at the time of submittal. Refer to **Standard Instructions to Vendors**, Confidential Material/ Public Records and Exemptions for instructions on submitting confidential financial statements. The Vendor's failure to provide the information as instructed may lead to the information becoming public.
- f. Although the review of a Vendor's financial information is an issue of responsibility, the failure to either provide the financial documentation or correctly assert a confidentiality claim pursuant the Florida Public Records Law and the solicitation requirements (Confidential Material/ Public Records and Exemptions section) may result in a recommendation of non-responsiveness by the Director of Purchasing.

### 3. Authority to Conduct Business in Florida

- a. A Vendor must have the authority to transact business in the State of Florida and be in good standing with the Florida Secretary of State. For further information, contact the Florida Department of State, Division of Corporations.
- b. The County will review the Vendor's business status based on the information provided in response to this solicitation.
- c. It is the Vendor's responsibility to comply with all state and local business requirements.
- d. Vendor should list its active Florida Department of State Division of Corporations Document Number (or Registration No. for fictitious names) in the **Vendor Questionnaire**, Question No. 10.
- e. If a Vendor is an out-of-state or foreign corporation or partnership, the Vendor must obtain the authority to transact business in the State of Florida or show evidence of application for the authority to transact business in the State of Florida, upon request of the County.
- f. A Vendor that is not in good standing with the Florida Secretary of State at the time of a submission to this solicitation may be deemed non-responsible.
- g. If successful in obtaining a contract award under this solicitation, the Vendor must remain in good standing throughout the contractual period of performance.

### 4. Affiliated Entities of the Principal(s)

- a. All Vendors are required to disclose the names and addresses of "affiliated entities" of the Vendor's principal(s) over the last five (5) years (from the solicitation opening deadline) that have acted as a prime Vendor with the County. The Vendor is required to provide all

information required on the **Affiliated Entities of the Principal(s) Certification Form**.

- b. The County will review all affiliated entities of the Vendor's principal(s) for contract performance evaluations and the compliance history with the County's Small Business Program, including CBE, DBE and SBE goal attainment requirements. "Affiliated entities" of the principal(s) are those entities related to the Vendor by the sharing of stock or other means of control, including but not limited to a subsidiary, parent or sibling entity.
- c. The County will consider the contract performance evaluations and the compliance history of the affiliated entities of the Vendor's principals in its review and determination of responsibility.

## 5. Insurance Requirements

The **Insurance Requirement Form** reflects the insurance requirements deemed necessary for this project. It is not necessary to have this level of insurance in effect at the time of submittal, but it is necessary to submit certificates indicating that the Vendor currently carries the insurance or to submit a letter from the carrier indicating it can provide insurance coverages.

## C. Additional Information and Certifications

The following forms and supporting information (if applicable) should be returned with Vendor's submittal. If not provided with submittal, the Vendor must submit within three business days of County's request. Failure to timely submit may affect Vendor's evaluation.

### 1. Vendor Questionnaire

Vendor is required to submit detailed information on their firm. Refer to the **Vendor Questionnaire** and submit as instructed.

### 2. Standard Certifications

Vendor is required to certify to the below requirements. Refer to the **Standard Certifications** and submit as instructed.

- a. **Cone of Silence Requirement Certification**
- b. **Drug-Free Workplace Certification**
- c. **Non-Collusion Certification**
- d. **Public Entities Crimes Certification**
- e. **Scrutinized Companies List Certification**

### 3. Subcontractors/Subconsultants/Suppliers Requirement

The Vendor shall submit a listing of all subcontractors, subconsultants, and major material suppliers, if any, and the portion of the contract they will perform. Vendors must follow the instructions included on the **Subcontractors/Subconsultants/Suppliers Information Form** and submit as instructed.

## D. Standard Agreement Language Requirements

1. The acceptance of or any exceptions taken to the terms and conditions of the County's Agreement shall be considered a part of a Vendor's submittal and will be considered by the Selection or Evaluation Committee.
2. The applicable Agreement terms and conditions for this solicitation are indicated in the **Special Instructions to Vendors**.
3. Vendors are required to review the applicable terms and conditions and submit the **Agreement Exception Form**. If the **Agreement Exception Form** is not provided with the submittal, it shall

be deemed an affirmation by the Vendor that it accepts the Agreement terms and conditions as disclosed in the solicitation.

4. If exceptions are taken, the Vendor must specifically identify each term and condition with which it is taking an exception. Any exception not specifically listed is deemed waived. Simply identifying a section or article number is not sufficient to state an exception. Provide either a redlined version of the specific change(s) or specific proposed alternative language. Additionally, a brief justification specifically addressing each provision to which an exception is taken should be provided.
5. Submission of any exceptions to the Agreement does not denote acceptance by the County. Furthermore, taking exceptions to the County's terms and conditions may be viewed unfavorably by the Selection or Evaluation Committee and ultimately may impact the overall evaluation of a Vendor's submittal.

#### **E. Evaluation Criteria**

1. The Selection or Evaluation Committee will evaluate Vendors as per the **Evaluation Criteria**. The County reserves the right to obtain additional information from a Vendor.
2. Vendor has a continuing obligation to inform the County in writing of any material changes to the information it has previously submitted. The County reserves the right to request additional information from Vendor at any time.
3. For Request for Proposals, the following shall apply:
  - a. The Director of Purchasing may recommend to the Evaluation Committee to short list the most qualified firms prior to the Final Evaluation.
  - b. The Evaluation Criteria identifies points available; a total of 100 points is available.
  - c. If the Evaluation Criteria includes a request for pricing, the total points awarded for price is determined by applying the following formula:
$$\frac{(\text{Lowest Proposed Price}/\text{Vendor's Price}) \times (\text{Maximum Number of Points for Price})}{\text{Price Score}}$$
  - d. After completion of scoring, the County may negotiate pricing as in its best interest.
4. For Requests for Letters of Interest or Request for Qualifications, the following shall apply:
  - a. The Selection or Evaluation Committee will create a short list of the most qualified firms.
  - b. The Selection or Evaluation Committee will either:
    - i. Rank shortlisted firms; or
    - ii. If the solicitation is part of a two-step procurement, shortlisted firms will be requested to submit a response to the Step Two procurement.

#### **F. Demonstrations**

If applicable, as indicated in **Special Instructions to Vendors**, Vendors will be required to demonstrate the nature of their offered solution. After receipt of submittals, all Vendors will receive a description of, and arrangements for, the desired demonstration. A copy of the demonstration (hard copy, DVD, CD, flash drive or a combination of both) should be given to the Purchasing Agent at the demonstration meeting to retain in the Purchasing files.

## **G. Presentations**

Vendors that are found to be both responsive and responsible to the requirements of the solicitation and/or shortlisted (if applicable) will have an opportunity to make an oral presentation to the Selection or Evaluation Committee on the Vendor's approach to this project and the Vendor's ability to perform. The committee may provide a list of subject matter for the discussion. All Vendor's will have equal time to present but the question-and-answer time may vary.

## **H. Public Art and Design Program**

If indicated in **Special Instructions to Vendors**, Public Art and Design Program, Section 1-88, Broward County Code of Ordinances, applies to this project. It is the intent of the County to functionally integrate art, when applicable, into capital projects and integrate artists' design concepts into this improvement project. The Vendor may be required to collaborate with the artist(s) on design development within the scope of this request. Artist(s) shall be selected by Broward County through an independent process. For additional information, contact the Broward County Cultural Division.

## **I. Committee Appointment**

The Cone of Silence shall be in effect for County staff at the time of the Selection or Evaluation Committee appointment and for County Commissioners and Commission staff at the time of the Shortlist Meeting of the Selection Committee or the Initial Evaluation Meeting of the Evaluation Committee. The committee members appointed for this solicitation are available on the Purchasing Division's website under Committee Appointment.

## **J. Committee Questions, Request for Clarifications, Additional Information**

At any committee meeting, the Selection or Evaluation Committee members may ask questions, request clarification, or require additional information of any Vendor's submittal or proposal. It is highly recommended Vendors attend to answer any committee questions (if requested), including a Vendor representative that has the authority to bind.

Vendor's answers may impact evaluation (and scoring, if applicable). Upon written request to the Purchasing Agent prior to the meeting, a conference call number will be made available for Vendor participation via teleconference. Only Vendors that are found to be both responsive and responsible to the requirements of the solicitation and/or shortlisted (if applicable) are requested to participate in a final (or presentation) Selection or Evaluation committee meeting.

## **K. Vendor Questions**

The County provides a specified time for Vendors to ask questions and seek clarification regarding solicitation requirements. All questions or clarification inquiries must be submitted through BidSync by the date and time referenced in the solicitation document (including any addenda). The County will respond to questions via Bid Sync.

## **L. Confidential Material/ Public Records and Exemptions**

1. Broward County is a public agency subject to Chapter 119, Florida Statutes. Upon receipt, all submittals become "public records" and shall be subject to public disclosure consistent with Chapter 119, Florida Statutes. Submittals may be posted on the County's public website or included in a public records request response, unless there is a declaration of "confidentiality" pursuant to the public records law and in accordance with the procedures in this section.
2. Any confidential material(s) the Vendor asserts is exempt from public disclosure under Florida Statutes must be labeled as "Confidential", and marked with the specific statute and subsection

asserting exemption from Public Records.

3. To submit confidential material, three hardcopies must be submitted in a sealed envelope, labeled with the solicitation number, title, date and the time of solicitation opening to:

Broward County Purchasing Division  
115 South Andrews Avenue, Room 212  
Fort Lauderdale, FL 33301

4. Material will not be treated as confidential if the Vendor does not cite the applicable Florida Statute (s) allowing the document to be treated as confidential.
5. Any materials that the Vendor claims to be confidential and exempt from public records must be marked and separated from the submittal. If the Vendor does not comply with these instructions, the Vendor's claim for confidentiality will be deemed as waived.
6. Submitting confidential material may impact full discussion of your submittal by the Selection or Evaluation Committee because the Committee will be unable to discuss the details contained in the documents cloaked as confidential at the publicly noticed Committee meeting.

#### **M. Copyrighted Materials**

Copyrighted material is not exempt from the Public Records Law, Chapter 119, Florida Statutes. Submission of copyrighted material in response to any solicitation will constitute a license and permission for the County to make copies (including electronic copies) as reasonably necessary for the use by County staff and agents, as well as to make the materials available for inspection or production pursuant to Public Records Law, Chapter 119, Florida Statutes.

#### **N. State and Local Preferences**

If the solicitation involves a federally funded project where the fund requirements prohibit the use of state and/or local preferences, such preferences contained in the Local Preference Ordinance and Broward County Procurement Code will not be applied in the procurement process.

#### **O. Local Preference**

Except where otherwise prohibited by federal or state law or other funding source restrictions, a local Vendor whose submittal is within 5% of the highest total ranked Vendor outside of the preference area will become the Vendor with whom the County will proceed with negotiations for a final contract. Refer to **Local Vendor Certification Form (Preference and Tiebreaker)** for further information.

#### **P. Tiebreaker Criteria**

In accordance with Section 21.31.d of the Broward County Procurement Code, the tiebreaker criteria shall be applied based upon the information provided in the Vendor's response to the solicitation. In order to receive credit for any tiebreaker criterion, complete and accurate information must be contained in the Vendor's submittal.

1. **Local Vendor Certification Form (Preference and Tiebreaker);**
2. **Domestic Partnership Act Certification (Requirement and Tiebreaker);**
3. **Tiebreaker Criteria Form: Volume of Work Over Five Years**

#### **Q. Posting of Solicitation Results and Recommendations**

The Broward County Purchasing Division's website is the location for the County's posting of all



solicitations and contract award results. It is the obligation of each Vendor to monitor the website in order to obtain complete and timely information.

## **R. Review and Evaluation of Responses**

A Selection or Evaluation Committee is responsible for recommending the most qualified Vendor(s). The process for this procurement may proceed in the following manner:

1. The Purchasing Division delivers the solicitation submittals to agency staff for summarization for the committee members. Agency staff prepares a report, including a matrix of responses submitted by the Vendors. This may include a technical review, if applicable.
2. Staff identifies any incomplete responses. The Director of Purchasing reviews the information and makes a recommendation to the Selection or Evaluation Committee as to each Vendor's responsiveness to the requirements of the solicitation. The final determination of responsiveness rests solely on the decision of the committee.
3. At any time prior to award, the awarding authority may find that a Vendor is not responsible to receive a particular award. The awarding authority may consider the following factors, without limitation: debarment or removal from the authorized Vendors list or a final decree, declaration or order by a court or administrative hearing officer or tribunal of competent jurisdiction that the Vendor has breached or failed to perform a contract, claims history of the Vendor, performance history on a County contract(s), an unresolved concern, or any other cause under this code and Florida law for evaluating the responsibility of a Vendor.

## **S. Vendor Protest**

Sections 21.118 and 21.120 of the Broward County Procurement Code set forth procedural requirements that apply if a Vendor intends to protest a solicitation or proposed award of a contract and state in part the following:

1. Any protest concerning the solicitation or other solicitation specifications or requirements must be made and received by the County within seven business days from the posting of the solicitation or addendum on the Purchasing Division's website. Such protest must be made in writing to the Director of Purchasing. Failure to timely protest solicitation specifications or requirements is a waiver of the ability to protest the specifications or requirements.
2. Any protest concerning a solicitation or proposed award above the award authority of the Director of Purchasing, after the RLI or RFP opening, shall be submitted in writing and received by the Director of Purchasing within five business days from the posting of the recommendation of award for Invitation to Bids or the final recommendation of ranking for Request for Letters of Interest and Request for Proposals on the Purchasing Division's website.
3. Any actual or prospective Vendor who has a substantial interest in and is aggrieved in connection with the proposed award of a contract which does not exceed the amount of the award authority of the Director of Purchasing, may protest to the Director of Purchasing. The protest shall be submitted in writing and received within three (3) business days from the posting of the recommendation of award for Invitation to Bids or the final recommendation of ranking for Request for Letters of Interest and Request for Proposals on the Purchasing Division's website.
4. For purposes of this section, a business day is defined as Monday through Friday between 8:30 a.m. and 5:00 p.m. Failure to timely file a protest within the time prescribed for a proposed contract award shall be a waiver of the Vendor's right to protest.

5. Protests arising from the decisions and votes of a Selection or Evaluation Committee shall be limited to protests based upon the alleged deviations from established committee procedures set forth in the Broward County Procurement Code and existing written guidelines. Any allegations of misconduct or misrepresentation on the part of a competing Vendor shall not be considered a protest.
6. As a condition of initiating any protest, the protestor shall present the Director of Purchasing a nonrefundable filing fee in accordance with the table below.

<u>Estimated Contract Amount</u>	<u>Filing Fee</u>
\$30,000 - \$250,000	\$ 500
\$250,001 - \$500,000	\$1,000
\$500,001 - \$5 million	\$3,000
Over \$5 million	\$5,000

If no contract proposal amount was submitted, the estimated contract amount shall be the County's estimated contract price for the project. The County may accept cash, money order, certified check, or cashier's check, payable to Broward County Board of Commissioners.

#### **T. Right of Appeal**

Pursuant to Section 21.83.d of the Broward County Procurement Code, any Vendor that has a substantial interest in the matter and is dissatisfied or aggrieved in connection with the Selection or Evaluation Committee's determination of responsiveness may appeal the determination pursuant to Section 21.120 of the Broward County Procurement Code.

1. The appeal must be in writing and sent to the Director of Purchasing within ten (10) calendar days of the determination by the Selection or Evaluation Committee to be deemed timely.
2. As required by Section 21.120, the appeal must be accompanied by an appeal bond by a Vendor having standing to protest and must comply with all other requirements of this section.
3. The institution and filing of an appeal is an administrative remedy to be employed prior to the institution and filing of any civil action against the County concerning the subject matter of the appeal.

#### **U. Rejection of Responses**

The Selection or Evaluation Committee may recommend rejecting all submittals as in the best interests of the County. The rejection shall be made by the Director of Purchasing, except when a solicitation was approved by the Board, in which case the rejection shall be made by the Board.

#### **V. Negotiations**

The County intends to conduct the first negotiation meeting no later than two weeks after approval of the final ranking as recommended by the Selection or Evaluation Committee. At least one of the representatives for the Vendor participating in negotiations with the County must be authorized to bind the Vendor. In the event that the negotiations are not successful within a reasonable timeframe (notification will be provided to the Vendor) an impasse will be declared and negotiations with the first-ranked Vendor will cease. Negotiations will begin with the next ranked Vendor, etc. until such time that all requirements of Broward County Procurement Code have been met.

#### **W. Submittal Instructions:**

1. Broward County does not require any personal information (as defined under Section 501.171, Florida Statutes), such as social security numbers, driver license numbers, passport, military ID, bank account or credit card numbers, or any personal pin numbers, in order to submit a response for ANY Broward County solicitation. **DO NOT INCLUDE** any personal information data in any document submitted to the County. If any personal information data is part of a submittal, this information must be redacted prior to submitting a response to the County.
2. **Vendor MUST submit its solicitation response electronically and MUST confirm its submittal in order for the County to receive a valid response through BidSync.** It is the Vendor's sole responsibility to assure its response is submitted and received through BidSync by the date and time specified in the solicitation.
3. The County will not consider solicitation responses received by other means. Vendors are encouraged to submit their responses in advance of the due date and time specified in the solicitation document. In the event that the Vendor is having difficulty submitting the solicitation document through Bid Sync, immediately notify the Purchasing Agent and then contact BidSync for technical assistance.
4. Vendor must view, submit, and/or accept each of the documents in BidSync. Web-fillable forms can be filled out and submitted through BidSync.
5. After all documents are viewed, submitted, and/or accepted in BidSync, the Vendor must upload additional information requested by the solicitation (i.e. Evaluation Criteria and Financials Statements) in the Item Response Form in BidSync, under line one (regardless if pricing requested).
6. Vendor should upload responses to Evaluation Criteria in Microsoft Word or Excel format.
7. If the Vendor is declaring any material confidential and exempt from Public Records, refer to Confidential Material/ Public Records and Exemptions for instructions on submitting confidential material.
8. After all files are uploaded, Vendor must submit and **CONFIRM** its offer (by entering password) for offer to be received through BidSync.
9. If a solicitation requires an original Proposal Bond (per Special Instructions to Vendors), Vendor must submit in a sealed envelope, labeled with the solicitation number, title, date and the time of solicitation opening to:

Broward County Purchasing Division  
115 South Andrews Avenue, Room 212  
Fort Lauderdale, FL 33301

A copy of the Proposal Bond should also be uploaded into Bid Sync; this does not replace the requirement to have an original proposal bond. Vendors must submit the original Proposal Bond, by the solicitation due date and time.

**Supplier: US Champions Soccer Academy LLC**

**VENDOR QUESTIONNAIRE AND STANDARD CERTIFICATIONS**  
**Request for Proposals, Request for Qualifications, or Request for Letters of Interest**

Vendor should complete questionnaire and complete and acknowledge the standard certifications and submit with the solicitation response. If not submitted with solicitation response, it must be submitted within three business days of County's request. Failure to timely submit may affect Vendor's evaluation.

**If a response requires additional information, the Vendor should upload a written detailed response with submittal; each response should be numbered to match the question number.** The completed questionnaire and attached responses will become part of the procurement record. It is imperative that the person completing the Vendor Questionnaire be knowledgeable about the proposing Vendor's business and operations.

1. Legal business name:**US Champions Soccer Academy LLC**
2. Doing Business As/ Fictitious Name (if applicable):**PSG Academy Florida**
3. Federal Employer I.D. no. (FEIN):**46-5132041**
4. Dun and Bradstreet No.:**1101 Brickell Ave**
5. Website address (if applicable): **South Tower**
6. Principal place of business address: **1101 Brickell Ave**  
**South Tower**  
**Ste. 800**
7. Office location responsible for this project: **Pipeline Lauderdale**  
**100 SE 3rd Avenue, 10th Floor, Fort Lauderdale, FL 33394**
8. Telephone no.:**7868777431** Fax no.:
9. Type of business (check appropriate box):
  - Corporation (specify the state of incorporation):
  - Sole Proprietor
  - Limited Liability Company (LLC)
  - Limited Partnership
  - General Partnership (State and County Filed In)
  - Other - Specify
10. List Florida Department of State, Division of Corporations document number (or registration number if fictitious name): **L14000044675**
11. List name and title of each principal, owner, officer, and major shareholder:
  - a) **Ravy Truchot, Owner**
  - b) **Wagneau Eloi, Owner**
  - c) **Manuel Montevioni, Chief Financial Officer**
  - d)

12. AUTHORIZED CONTACT(S) FOR YOUR FIRM:

Name: **Manuel Montevidoni**  
Title: **Chief Financial Officer**  
E-mail: **manuel@fcmiamicity.com**  
Telephone No.: **7868777431**

Name:  
Title:  
E-mail:  
Telephone No.:

- 13. Has your firm, its principals, officers or predecessor organization(s) been debarred or suspended by any government entity within the last three years? If yes, specify details in an attached written response.  Yes  No
- 14. Has your firm, its principals, officers or predecessor organization(s) ever been debarred or suspended by any government entity? If yes, specify details in an attached written response, including the reinstatement date, if granted.  Yes  No
- 15. Has your firm ever failed to complete any services and/or delivery of products during the last three (3) years? If yes, specify details in an attached written response.  Yes  No
- 16. Is your firm or any of its principals or officers currently principals or officers of another organization? If yes, specify details in an attached written response.  Yes  No
- 17. Have any voluntary or involuntary bankruptcy petitions been filed by or against your firm, its parent or subsidiaries or predecessor organizations during the last three years? If yes, specify details in an attached written response.  Yes  No
- 18. Has your firm's surety ever intervened to assist in the completion of a contract or have Performance and/or Payment Bond claims been made to your firm or its predecessor's sureties during the last three years? If yes, specify details in an attached written response, including contact information for owner and surety.  Yes  No
- 19. Has your firm ever failed to complete any work awarded to you, services and/or delivery of products during the last three (3) years? If yes, specify details in an attached written response.  Yes  No
- 20. Has your firm ever been terminated from a contract within the last three years? If yes, specify details in an attached written response.  Yes  No
- 21. Living Wage solicitations only: In determining what, if any, fiscal impacts(s) are a result of the Ordinance for this solicitation, provide the following for informational purposes only. Response is not considered in determining the award of this contract.  
Living Wage had an effect on the pricing.  Yes  No  
 N/A  
If yes, Living Wage increased the pricing by% or decreased the pricing by%.

**Cone of Silence Requirement Certification:**

The Cone of Silence Ordinance, Section 1-266, Broward County Code of Ordinances prohibits certain communications among Vendors, Commissioners, County staff, and Selection or Evaluation Committee members. Identify on a separate sheet any violations of this Ordinance by any members of the responding firm or its joint ventures. After the application of the Cone of Silence, inquiries regarding this solicitation should be directed to the Director of Purchasing or designee. The Cone of Silence terminates when the County Commission or other awarding authority takes action which ends the solicitation.

The Vendor hereby certifies that: (check each box)

- The Vendor has read Cone of Silence Ordinance, Section 1-266, Broward County Code of Ordinances; and

The Vendor understands that the Cone of Silence for this competitive solicitation shall be in effect beginning upon the appointment of the Selection or Evaluation Committee, for communication regarding this solicitation with the County Administrator, Deputy County Administrator, Assistant County Administrators, and Assistants to the County Administrator and their respective support staff or any person, including Evaluation or Selection Committee members, appointed to evaluate or recommend selection in this RFP/RLI process. For Communication with County Commissioners and Commission staff, the Cone of Silence allows communication until the initial Evaluation or Selection Committee Meeting.

The Vendor agrees to comply with the requirements of the Cone of Silence Ordinance.

**Drug-Free Workplace Requirements Certification:**

Section 21.31.a. of the Broward County Procurement Code requires awards of all competitive solicitations requiring Board award be made only to firms certifying the establishment of a drug free workplace program. The program must consist of:

1. Publishing a statement notifying its employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the offeror's workplace, and specifying the actions that will be taken against employees for violations of such prohibition;
2. Establishing a continuing drug-free awareness program to inform its employees about:
  - a. The dangers of drug abuse in the workplace;
  - b. The offeror's policy of maintaining a drug-free workplace;
  - c. Any available drug counseling, rehabilitation, and employee assistance programs; and
  - d. The penalties that may be imposed upon employees for drug abuse violations occurring in the workplace;
3. Giving all employees engaged in performance of the contract a copy of the statement required by subparagraph 1;
4. Notifying all employees, in writing, of the statement required by subparagraph 1, that as a condition of employment on a covered contract, the employee shall:
  - a. Abide by the terms of the statement; and
  - b. Notify the employer in writing of the employee's conviction of, or plea of guilty or nolo contendere to, any violation of Chapter 893 or of any controlled substance law of the United States or of any state, for a violation occurring in the workplace NO later than five days after such conviction.
5. Notifying Broward County government in writing within 10 calendar days after receiving notice under subdivision 4.b above, from an employee or otherwise receiving actual notice of such conviction. The notice shall include the position title of the employee;
6. Within 30 calendar days after receiving notice under subparagraph 4 of a conviction, taking one of the following actions with respect to an employee who is convicted of a drug abuse violation occurring in the workplace:
  - a. Taking appropriate personnel action against such employee, up to and including termination; or
  - b. Requiring such employee to participate satisfactorily in a drug abuse assistance or rehabilitation program approved for such purposes by a federal, state, or local health, law enforcement, or other appropriate agency; and
7. Making a good faith effort to maintain a drug-free workplace program through implementation of subparagraphs 1 through 6.

The Vendor hereby certifies that: (check box)

The Vendor certifies that it has established a drug free workplace program in accordance with the above requirements.

**Non-Collusion Certification:**

Vendor shall disclose, to their best knowledge, any Broward County officer or employee, or any relative of any such

officer or employee as defined in Section 112.3135 (1) (c), Florida Statutes, who is an officer or director of, or has a material interest in, the Vendor's business, who is in a position to influence this procurement. Any Broward County officer or employee who has any input into the writing of specifications or requirements, solicitation of offers, decision to award, evaluation of offers, or any other activity pertinent to this procurement is presumed, for purposes hereof, to be in a position to influence this procurement. Failure of a Vendor to disclose any relationship described herein shall be reason for debarment in accordance with the provisions of the Broward County Procurement Code.

The Vendor hereby certifies that: (select one)

- The Vendor certifies that this offer is made independently and free from collusion; or
- The Vendor is disclosing names of officers or employees who have a material interest in this procurement and is in a position to influence this procurement. Vendor must include a list of name(s), and relationship(s) with its submittal.

**Public Entities Crimes Certification:**

In accordance with Public Entity Crimes, Section 287.133, Florida Statutes, a person or affiliate placed on the convicted vendor list following a conviction for a public entity crime may not submit on a contract: to provide any goods or services; for construction or repair of a public building or public work; for leases of real property to a public entity; and may not be awarded or perform work as a contractor, supplier, subcontractor, or consultant under a contract with any public entity; and may not transact business with any public entity in excess of the threshold amount provided in s. 287.017 for Category Two for a period of 36 months following the date of being placed on the convicted vendor list.

The Vendor hereby certifies that: (check box)

- The Vendor certifies that no person or affiliates of the Vendor are currently on the convicted vendor list and/or has not been found to commit a public entity crime, as described in the statutes.

**Scrutinized Companies List Certification:**

Any company, principals, or owners on the Scrutinized Companies with Activities in Sudan List, the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, or the Scrutinized Companies that Boycott Israel List is prohibited from submitting a response to a solicitation for goods or services in an amount equal to or greater than \$1 million.

The Vendor hereby certifies that: (check each box)

- The Vendor, owners, or principals are aware of the requirements of Sections 287.135, 215.473, and 215.4275, Florida Statutes, regarding Companies on the Scrutinized Companies with Activities in Sudan List the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, or the Scrutinized Companies that Boycott Israel List; and
- The Vendor, owners, or principals, are eligible to participate in this solicitation and are not listed on either the Scrutinized Companies with Activities in Sudan List, the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, or the Scrutinized Companies that Boycott Israel List; and
- If awarded the Contract, the Vendor, owners, or principals will immediately notify the County in writing if any of its principals are placed on the Scrutinized Companies with Activities in Sudan List, the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, or the Scrutinized Companies that Boycott Israel List.

I hereby certify the information provided in the Vendor Questionnaire and Standard Certifications:

<b>Manuel Montevidoni</b>	<b>CFO</b>	<b>06/14/2018</b>
<hr/>	<hr/>	<hr/>
*AUTHORIZED SIGNATURE/NAME	TITLE	DATE

Vendor Name: **US Champions Soccer Academy LLC**

\* I certify that I am authorized to sign this solicitation response on behalf of the Vendor as indicated in Certificate as to Corporate Principal, designation letter by Director/Corporate Officer, or other business authorization to bind on behalf of the Vendor. As the Vendor's authorized representative, I attest that any and all statements, oral, written or otherwise, made in support of the Vendor's response, are accurate, true and correct. I also acknowledge that inaccurate, untruthful, or incorrect statements made in support of the Vendor's response may be used by the County as a basis for rejection, rescission of the award, or termination of the contract and may also serve as the basis for debarment of Vendor pursuant to Section 21.119 of the Broward County Procurement Code. I certify that the Vendor's response is made without prior understanding, agreement, or connection with any corporation, firm or person submitting a response for the same items/services, and is in all respects fair and without collusion or fraud. I also certify that the Vendor agrees to abide by all terms and conditions of this solicitation, acknowledge and accept all of the solicitation pages as well as any special instructions sheet(s).



**Supplier: US Champions Soccer Academy LLC**

**LOBBYIST REGISTRATION REQUIREMENT CERTIFICATION FORM**

The completed form should be submitted with the solicitation response but must be submitted within three business days of County's request. Vendor may be deemed non-responsive for failure to fully comply within stated timeframes.

The Vendor certifies that it understands if it has retained a lobbyist(s) to lobby in connection with a competitive solicitation, it shall be deemed non-responsive unless the firm, in responding to the competitive solicitation, certifies that each lobbyist retained has timely filed the registration or amended registration required under Broward County Lobbyist Registration Act, Section 1-262, Broward County Code of Ordinances; and it understands that if, after awarding a contract in connection with the solicitation, the County learns that the certification was erroneous, and upon investigation determines that the error was willful or intentional on the part of the Vendor, the County may, on that basis, exercise any contractual right to terminate the contract for convenience.

The Vendor hereby certifies that: (select one)

- It has not retained a lobbyist(s) to lobby in connection with this competitive solicitation; however, if retained after the solicitation, the County will be notified.
- It has retained a lobbyist(s) to lobby in connection with this competitive solicitation and certified that each lobbyist retained has timely filed the registration or amended registration required under Broward County Lobbyist Registration Act, Section 1-262, Broward County Code of Ordinances.

It is a requirement of this solicitation that the names of any and all lobbyists retained to lobby in connection with this solicitation be listed below:

Name of Lobbyist:

Lobbyist's Firm:

Phone:

E-mail:

Name of Lobbyist:

Lobbyist's Firm:

Phone:

E-mail:

**Authorized Signature/Name: Manuel Montevidoni Date: 06/14/2018**

**Title: CFO**

**Vendor Name: US Champions Soccer Academy LLC**

**Supplier: US Champions Soccer Academy LLC**

**DOMESTIC PARTNERSHIP ACT CERTIFICATION FORM (REQUIREMENT AND TIEBREAKER)**

Refer to Special Instructions to identify if Domestic Partnership Act is a requirement of the solicitation or acts only as a tiebreaker. If Domestic Partnership is a requirement of the solicitation, the completed and signed form should be returned with the Vendor's submittal. If the form is not provided with submittal, the Vendor must submit within three business days of County's request. Vendor may be deemed non-responsive for failure to fully comply within stated timeframes. To qualify for the Domestic Partnership tiebreaker criterion, the Vendor must currently offer the Domestic Partnership benefit and the completed and signed form must be returned at time of solicitation submittal.

The Domestic Partnership Act, Section 16 ½ -157, Broward County Code of Ordinances, requires all Vendors contracting with the County, in an amount over \$100,000 provide benefits to Domestic Partners of its employees, on the same basis as it provides benefits to employees' spouses, with certain exceptions as provided by the Ordinance.

For all submittals over \$100,000.00, the Vendor, by virtue of the signature below, certifies that it is aware of the requirements of Broward County's Domestic Partnership Act, Section 16-½ -157, Broward County Code of Ordinances; and certifies the following: (check only one below).

- 1. The Vendor currently complies with the requirements of the County's Domestic Partnership Act and provides benefits to Domestic Partners of its employees on the same basis as it provides benefits to employees' spouses
- 2. The Vendor will comply with the requirements of the County's Domestic Partnership Act at time of contract award and provide benefits to Domestic Partners of its employees on the same basis as it provides benefits to employees' spouses.
- 3. The Vendor will not comply with the requirements of the County's Domestic Partnership Act at time of award.
- 4. The Vendor does not need to comply with the requirements of the County's Domestic Partnership Act at time of award because the following exception(s) applies: (check only one below).
  - The Vendor is a governmental entity, not-for-profit corporation, or charitable organization.
  - The Vendor is a religious organization, association, society, or non-profit charitable or educational institution.
  - The Vendor provides an employee the cash equivalent of benefits. (Attach an affidavit in compliance with the Act stating the efforts taken to provide such benefits and the amount of the cash equivalent).
  - The Vendor cannot comply with the provisions of the Domestic Partnership Act because it would violate the laws, rules or regulations of federal or state law or would violate or be inconsistent with the terms or conditions of a grant or contract with the United States or State of Florida. Indicate the law, statute or regulation (State the law, statute or regulation and attach explanation of its applicability).

<b>Manuel Montevioni</b>	<b>CFO</b>	<b>US Champions Soccer Academy LLC</b>	<b>06/14/2018</b>
<b>Authorized Signature/Name</b>	<b>Title</b>	<b>Vendor Name</b>	<b>Date</b>

**Supplier: US Champions Soccer Academy LLC**

**LITIGATION HISTORY FORM**

The completed form(s) should be returned with the Vendor's submittal. If not provided with submittal, the Vendor must submit within three business days of County's request. Vendor may be deemed non-responsive for failure to fully comply within stated timeframes.

- There are no material cases for this Vendor; or
- Material Case(s) are disclosed below:

Is this for a: (check type) <input type="checkbox"/> Parent, <input type="checkbox"/> Subsidiary, or <input type="checkbox"/> Predecessor Firm?	If Yes, name of Parent/Subsidiary/Predecessor:  Or No <input type="checkbox"/>
Party	
Case Number, Name, and Date Filed	
Name of Court or other tribunal	
Type of Case	Bankruptcy <input type="checkbox"/> Civil <input type="checkbox"/> Criminal <input type="checkbox"/> Administrative/Regulatory <input type="checkbox"/>
Claim or Cause of Action and Brief description of each Count	
Brief description of the Subject Matter and Project Involved	
Disposition of Case  (Attach copy of any applicable Judgment, Settlement Agreement and Satisfaction of Judgment.)	Pending <input type="checkbox"/> Settled <input type="checkbox"/> Dismissed <input type="checkbox"/>  Judgment Vendor's Favor <input type="checkbox"/> Judgment Against Vendor <input type="checkbox"/>  If Judgment Against, is Judgment Satisfied? <input type="checkbox"/> Yes <input type="checkbox"/> No
Opposing Counsel	Name: Email: Telephone Number:

**Vendor Name: US Champions Soccer Academy LLC**

**Supplier: US Champions Soccer Academy LLC**

**RFP-RLI-RFQ LOCAL PREFERENCE AND TIE BREAKER CERTIFICATION FORM**

The completed and signed form should be returned with the Vendor's submittal to determine Local Preference eligibility, however it must be returned at time of solicitation submittal to qualify for the Tie Break criteria. If not provided with submittal, the Vendor must submit within three business days of County's request for evaluation of Local Preference. Proof of a local business tax must be returned with solicitation submittal to qualify for the Tie Break Criteria. Failure to timely submit this form or local business tax receipt may render the business ineligible for application of the Local Preference or Tie Break Criteria.

In accordance with Section 21.31.d. of the Broward County Procurement Code, to qualify for the Tie Break Criteria, the undersigned Vendor hereby certifies that (check box if applicable):

- The Vendor is a local Vendor in Broward County and:
  - a. has a valid Broward County local business tax receipt;
  - b. has been in existence for at least six-months prior to the solicitation opening;
  - c. at a business address physically located within Broward County;
  - d. in an area zoned for such business;
  - e. provides services from this location on a day-to-day basis, and
  - f. services provided from this location are a substantial component of the services offered in the Vendor's proposal.

In accordance with Local Preference, Section 1-74, et. seq., Broward County Code of Ordinances, a local business meeting the below requirements is eligible for Local Preference. To qualify for the Local Preference, the undersigned Vendor hereby certifies that (check box if applicable):

- The Vendor is a local Vendor in Broward and:
  - a. has a valid Broward County local business tax receipt issued at least one year prior to solicitation opening;
  - b. has been in existence for at least one-year prior to the solicitation opening;
  - c. provides services on a day-to-day basis, at a business address physically located within the Broward County limits in an area zoned for such business; and
  - d. the services provided from this location are a substantial component of the services offered in the Vendor's proposal.

Local Business Address:

Vendor does not qualify for Tie Break Criteria or Local Preference, in accordance with the above requirements. The undersigned Vendor hereby certifies that (check box if applicable):

- The Vendor is not a local Vendor in Broward County.

<b>Manuel Montevidoni</b>	<b>CFO</b>	<b>US Champions Soccer Academy LLC</b>	<b>06/14/2018</b>
<b>AUTHORIZED SIGNATURE/ NAME</b>	<b>TITLE</b>	<b>COMPANY</b>	<b>DATE</b>



**Supplier: US Champions Soccer Academy LLC**

**RFP-RFQ-RLI LOCATION ATTESTATION FORM (EVALUATION CRITERIA)**

The completed and signed form and supporting information (if applicable, for Joint Ventures) should be returned with the Vendor's submittal. If not provided with submittal, the Vendor must submit within three business days of County's request. Failure to timely submit this form and supporting information may affect the Vendor's evaluation. Provided information is subject to verification by the County.

A Vendor's principal place of business location (also known as the nerve center) within Broward County is considered in accordance with Evaluation Criteria. The County's definition of a principal place of business is:

1. As defined by the Broward County Local Preference Ordinance, "Principal place of business means the nerve center or center of overall direction, control and coordination of the activities of the bidder [Vendor]. If the bidder has only one (1) business location, such business location shall be considered its principal place of business."
2. A principal place of business refers to the place where a corporation's officers direct, control, and coordinate the corporation's day-to-day activities. It is the corporation's 'nerve center' and in practice it should normally be the place where the corporation maintains its headquarters; provided that the headquarters is the actual center of direction, control, and coordination, i.e., the 'nerve center', and not simply an office where the corporation holds its board meetings (for example, attended by directors and officers who have traveled there for the occasion).

The Vendor's principal place of business in Broward County shall be the Vendor's "Principal Address" as indicated with the Florida Department of State Division of Corporations, for at least six months prior to the solicitation's due date.

Check one of the following:

- The Vendor certifies that it has a principal place of business location (also known as the nerve center) within Broward County, as documented in Florida Department of State Division of Corporations (Sunbiz), and attests to the following statements:

1. Vendor's address listed in its submittal is its principal place of business as defined by Broward County;
2. Vendor's "Principal Address" listed with the Florida Department of State Division of Corporations is the same as the address listed in its submittal and the address was listed for at least six months prior to the solicitation's opening date. A copy of Florida Department of State Division of Corporations (Sunbiz) is attached as verification.
3. Vendor must be located at the listed "nerve center" address ("Principal Address") for at least six (6) months prior to the solicitation's opening date;
4. Vendor has not merged with another firm within the last six months that is not headquartered in Broward County and is not a wholly owned subsidiary or a holding company of another firm that is not headquartered in Broward County;
5. If awarded a contract, it is the intent of the Vendor to remain at the referenced address for the duration of the contract term, including any renewals, extensions or any approved

interim contracts for the services provided under this contract; and

- 6. The Vendor understands that if after contract award, the County learns that the attestation was erroneous, and upon investigation determines that the error was willful or intentional on the part of the Vendor, the County may, on that basis exercise any contractual right to terminate the contract. Further any misleading, inaccurate, false information or documentation submitted by any party affiliated with this procurement may lead to suspension and/or debarment from doing business with Broward County as outlined in the Procurement Code, Section 21.119.

If the Vendor is submitting a response as a Joint Venture, the following information is required to be submitted:

- a. Name of the Joint Venture Partnership
- b. Percentage of Equity for all Joint Venture Partners
- c. A copy of the executed Agreement(s) between the Joint Venture Partners

Vendor does not have a principal place of business location (also known as the nerve center) within Broward County.

**Vendor Information:**

Vendor Name: **US Champions Soccer Academy LLC**

Vendor's address listed in its submittal is:

**1101 Brickell Ave  
South Tower  
Ste. 800  
Miami FL33131**

The signature below must be by an individual authorized to bind the Vendor. The signature below is an attestation that all information listed above and provided to Broward County is true and accurate.

<b>Manuel Montevidoni</b>	<b>CFO</b>	<b>US Champions Soccer Academy LLC</b>	<b>06/14/2018</b>
Authorized Signature/Name	Title	Vendor Name	Date

**Supplier: US Champions Soccer Academy LLC**

**AGREEMENT EXCEPTION FORM**

The completed form(s) should be returned with the Vendor's submittal. If not provided with submittal, it shall be deemed an affirmation by the Vendor that it accepts the terms and conditions of the County's Agreement as disclosed in the solicitation.

The Vendor must either provide specific proposed alternative language on the form below. Additionally, a brief justification specifically addressing each provision to which an exception is taken should be provided.

- There are no exceptions to the terms and conditions of the County Agreement as referenced in the solicitation; or
- The following exceptions are disclosed below: (use additional forms as needed; separate each Article/ Section number)

Term or Condition Article / Section	Insert version of exception or specific proposed alternative language	Provide brief justification for change

**Vendor Name: US Champions Soccer Academy LLC**



**Supplier: US Champions Soccer Academy LLC**

**SUBCONTRACTORS/SUBCONSULTANTS/SUPPLIERS REQUIREMENT FORM  
Request for Proposals, Request for Qualifications, or Request for Letters of Interest**

The following forms and supporting information (if applicable) should be returned with Vendor's submittal. If not provided with submittal, the Vendor must submit within three business days of County's request. Failure to timely submit may affect Vendor's evaluation.

- A. The Vendor shall submit a listing of all subcontractors, subconsultants and major material suppliers (firms), if any, and the portion of the contract they will perform. A major material supplier is considered any firm that provides construction material for construction contracts, or commodities for service contracts in excess of \$50,000, to the Vendor.
- B. If participation goals apply to the contract, only non-certified firms shall be identified on the form. A non-certified firm is a firm that is not listed as a firm for attainment of participation goals (ex. County Business Enterprise or Disadvantaged Business Enterprise), if applicable to the solicitation.
- C. This list shall be kept up-to-date for the duration of the contract. If subcontractors, subconsultants or suppliers are stated, this does not relieve the Vendor from the prime responsibility of full and complete satisfactory performance under any awarded contract.
- D. After completion of the contract/final payment, the Vendor shall certify the final list of non-certified subcontractors, subconsultants, and suppliers that performed or provided services to the County for the referenced contract.
- E. The Vendor has confirmed that none of the recommended subcontractors, subconsultants, or suppliers' principal(s), officer(s), affiliate(s) or any other related companies have been debarred from doing business with Broward County or any other governmental agency.

If none, state "none" on this form. Use additional sheets as needed. Vendor should scan and upload any additional form(s) in BidSync.

1. Subcontracted Firm's Name: **NONE**

Subcontracted Firm's Address:

Subcontracted Firm's Telephone Number:

Contact Person's Name and Position:

Contact Person's E-Mail Address:

Estimated Subcontract/Supplies Contract Amount:

Type of Work/Supplies Provided:

2. Subcontracted Firm's Name:

Subcontracted Firm's Address:

Subcontracted Firm's Telephone Number:

Contact Person's Name and Position:

Contact Person's E-Mail Address:

**Supplier: US Champions Soccer Academy LLC**

**VOLUME OF PREVIOUS WORK ATTESTATION FORM**

The completed and signed form should be returned with the Vendor's submittal. If not provided with submittal, the Vendor must submit within three business days of County's request. Failure to provide timely may affect the Vendor's evaluation. This completed form must be included with the Vendor's submittal at the time of the opening deadline to be considered for a Tie Breaker criterion (if applicable).

The calculation for Volume of Previous Work is all amounts paid to the prime Vendor by Broward County Board of County Commissioners at the time of the solicitation opening date within a five-year timeframe. The calculation of Volume of Previous Work for a prime Vendor previously awarded a contract as a member of a Joint Venture firm is based on the actual equity ownership of the Joint Venture firm.

In accordance with Section 21.31.d. of the Broward County Procurement Code, the Vendor with the lowest dollar volume of work previously paid by the County over a five-year period from the date of the submittal opening will receive the Tie Breaker.

Vendor must list all projects it received payment from Broward County Board of County Commissioners during the past five years. If the Vendor is submitting as a joint venture, the information provided should encompass the joint venture and each of the entities forming the joint venture. The Vendor attests to the following:

Item No.	Project Title	Solicitation/ Contract Number:	Department or Division	Date Awarded	Paid to Date Dollar Amount
1					
2					
3					
4					
5					
<b>Grand Total</b>					

Has the Vendor been a member/partner of a Joint Venture firm that was awarded a contract by the County? Yes  No

If Yes, Vendor must submit a **Joint Vendor Volume of Work Attestation Form**.

**Vendor Name: US Champions Soccer Academy LLC**

**Manuel Montevioni**  
Authorized Signature/ Name

**CFO**  
Title

**06/14/2018**  
Date

**VOLUME OF PREVIOUS WORK ATTESTATION JOINT VENTURE FORM**

If applicable, this form and additional required documentation should be submitted with the Vendor's submittal. If not provided with submittal, the Vendor must submit within three business days of County's request. Failure to timely submit this form and supporting documentation may affect the Vendor's evaluation.

The calculation of Volume of Previous Work for a prime Vendor previously awarded a contract as a member of a Joint Venture firm is based on the actual equity ownership of the Joint Venture firm. Volume of Previous Work is not based on the total payments to the Joint Venture firm.

Vendor must list all projects it received payment from Broward County Board of County Commissioners during the past five years as a member of a Joint Venture. The Vendor attests to the following:

Item No.	Project Title	Solicitation/ Contract Number:	Department or Division	Date Awarded	JV Equity %	Paid to Date Dollar Amount
1						
2						
3						
4						
5						
<b>Grand Total</b>						

Vendor is required to submit an executed Joint Venture agreement(s) and any amendments for each project listed above. Each agreement must be executed prior to the opening date of this solicitation.

**Vendor Name: US Champions Soccer Academy LLC**

**Manuel Montevidoni**  
Authorized Signature/ Name

**CFO**  
Title

**06/14/2018**  
Date

**Supplier: US Champions Soccer Academy LLC**

**AFFILIATED ENTITIES OF THE PRINCIPAL(S) CERTIFICATION FORM**

The completed form should be submitted with the solicitation response but must be submitted within three business days of County's request. Vendor may be deemed non-responsive for failure to fully comply within stated timeframes.

- a. All Vendors are required to disclose the names and addresses of "affiliated entities" of the Vendor's principal(s) over the last five (5) years (from the solicitation opening deadline) that have acted as a prime Vendor with the County.
- b. The County will review all affiliated entities of the Vendor's principal(s) for contract performance evaluations and the compliance history with the County's Small Business Program, including CBE, DBE and SBE goal attainment requirements. "Affiliated entities" of the principal(s) are those entities related to the Vendor by the sharing of stock or other means of control, including but not limited to a subsidiary, parent or sibling entity.
- c. The County will consider the contract performance evaluations and the compliance history of the affiliated entities of the Vendor's principals in its review and determination of responsibility.

The Vendor hereby certifies that: (select one)

- No principal of the proposing Vendor has prior affiliations that meet the criteria defined as "Affiliated entities"
- Principal(s) listed below have prior affiliations that meet the criteria defined as "Affiliated entities"

Principal's Name:

Names of Affiliated Entities:

Principal's Name:

Names of Affiliated Entities:

Principal's Name:

Names of Affiliated Entities:

Authorized Signature Name: **Manuel Montevidoni**

Title: **CFO**

Vendor Name: **US Champions Soccer Academy LLC**

Date: **06/14/2018**