

# Supplier Response Form

## LOBBYIST REGISTRATION REQUIREMENT CERTIFICATION FORM

The completed form should be submitted with the solicitation response but must be submitted within three business days of County's request. Vendor may be deemed non-responsive for failure to fully comply within stated timeframes.

The Vendor certifies that it understands if it has retained a lobbyist(s) to lobby in connection with a competitive solicitation, it shall be deemed non-responsive unless the firm, in responding to the competitive solicitation, certifies that each lobbyist retained has timely filed the registration or amended registration required under Broward County Lobbyist Registration Act, Section 1-262, Broward County Code of Ordinances; and it understands that if, after awarding a contract in connection with the solicitation, the County learns that the certification was erroneous, and upon investigation determines that the error was willful or intentional on the part of the Vendor, the County may, on that basis, exercise any contractual right to terminate the contract for convenience.

The Vendor hereby certifies that: (select one)

- It has not retained a lobbyist(s) to lobby in connection with this competitive solicitation; however, if retained after the solicitation, the County will be notified.
- It has retained a lobbyist(s) to lobby in connection with this competitive solicitation and certified that each lobbyist retained has timely filed the registration or amended registration required under Broward County Lobbyist Registration Act, Section 1-262, Broward County Code of Ordinances.

It is a requirement of this solicitation that the names of any and all lobbyists retained to lobby in connection with this solicitation be listed below:

Name of Lobbyist:

Lobbyist's Firm:

Phone:

E-mail:

Name of Lobbyist:

Lobbyist's Firm:

Phone:

E-mail:

Authorized Signature/Name:  Date:

Title:

Vendor Name:

**Please enter your password below and click Save to update your response.**

Please be aware that typing in your password acts as your electronic signature, which is just as legal and binding as an original signature. (See [Electronic Signatures in Global and National Commerce Act](#) for more information.)

**To take exception:**

- 1) Click Take Exception.

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Vendor Name:

**Please enter your password below and click Save to update your response.**

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**To take exception:**

- 1) Click Take Exception.
- 2) Create a Word document detailing your exceptions.
- 3) Upload exceptions as an attachment to your offer on BidSync's system.

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By completing this form, your bid has not yet been submitted. Please click on the place offer button to finish filling out your bid.

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Username **jshields@aecmworld.com**

Password  \*

[Save](#) [Take Exception](#) [Close](#)

\* Required fields

August 27, 2019

City of Fort Lauderdale, Procurement Services Division  
Attn: Maureen Lewis, Procurement Specialist II  
100 N. Andrews Avenue, 6th Floor  
Fort Lauderdale, FL 33301

Re: ! Solicitation PNC2119087R1  
Consultant Services for Joint Government Center

To Whom It May Concern:

When initially preparing this submittal, Hilltop was to serve as our real-estate finance specialist with public private partnership experience. However, it was determined that they could not participate due to current agreements they hold with Broward County.

We are replacing Hilltop with Grant Thornton, whose SF330 shall follow under separate cover.

Thank you for your consideration.

Sincerely,

ACA I ASSOCIATES, INC.



Adolfo J. Cotilla., AIA

President

AJC/js

**E. RESUMES OF KEY PERSONNEL PROPOSED FOR THIS CONTRACT**

*(Complete one Section E for each key person.)*

12. NAME	13. ROLE IN THIS CONTRACT	14. YEARS EXPERIENCE	
<b>Alan Kaplan</b>	<b>Real Estate Valuation Practice</b>	a. TOTAL 40	b. WITH CURRENT FIRM 10

15. FIRM NAME AND LOCATION *(City and State)*  
 Grant Thornton LLP , Tw0 Commerce Square, 2001 Market Street, Suite 700, Philadelphia, PA 19103 -

16. EDUCATION <i>(Degree and Specialization)</i> BS in Management – Clemson University MBA – Stern School of Business, New York	17. CURRENT PROFESSIONAL REGISTRATION <i>(State and Discipline)</i> <ul style="list-style-type: none"> <li>State Certified General Real Estate Appraiser: <b>Florida and 10 other states and international</b></li> </ul>
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18. OTHER PROFESSIONAL QUALIFICATIONS *(Publications, Organizations, Training, Awards, etc.)*  
 Alan Kaplan provides valuation and advisory services to both investor and user based specialized real estate. Purposes for his services include property tax disputes, valuation for financial reporting, financing, purchase or sale, insurance, fair rental, tax reporting, condemnation, Stark compliance, and donation

**19. RELEVANT PROJECTS**

	(1) TITLE AND LOCATION <i>(City and State)</i>	(2) YEAR COMPLETED	
		PROFESSIONAL SERVICES	CONSTRUCTION <i>(If Applicable)</i>
<b>M a</b>	<b>Two Manhattan Office Towers, NYC</b>		
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Evaluation and appraisal services		
<b>b.</b>	<b>Land Valuation – Philadelphia, PA</b>		
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Complexities included railroad right of ways, minerals, environmental concerns, assemblage, access, and separation of non-realty aspects.		
<b>c.</b>	<b>9.9 acres urban land evaluation – Brazilia, Brazil</b>		
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm » 40,000 +/- square meters (about 9.9 acres) of land with 1,140 square meters (about 12,270 square feet) of vacant improvements located in Brasilia, Brazil. Highest and best use analysis was to demolish structures and develop as residential building sites. Project for Department of State, Overseas Building Operations		
<b>d.</b>	<b>REIT Management and resource</b>		
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm » Senior Housing Properties Trust, Government Properties Income Trust – perform valuation management and valuations for various purposes.		
<b>e.</b>	<b>Vacant Land</b>		
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Valued multiple tracts of land totaling approximately 130 acres in north New Jersey. Tract has been developed over a number of years.		

**E. RESUMES OF KEY PERSONNEL PROPOSED FOR THIS CONTRACT**

*(Complete one Section E for each key person.)*

12. NAME	13. ROLE IN THIS CONTRACT	14. YEARS EXPERIENCE	
<b>Claire Esten</b>	CPA, Audit Partner, P3 guidance	a. TOTAL	b. WITH CURRENT FIRM
		20	10

15. FIRM NAME AND LOCATION *(City and State)*  
 Grant Thornton LLP, 75 State Street, Boston, MA 02019 -

16. EDUCATION <i>(Degree and Specialization)</i>	17. CURRENT PROFESSIONAL REGISTRATION <i>(State and Discipline)</i>
BS in Accounting, Boston College	AICPA, Mass.

18. OTHER PROFESSIONAL QUALIFICATIONS *(Publications, Organizations, Training, Awards, etc.)*

Claire has over 20 years of experience servicing higher education and other not-for-profit organizations as well as governmental entities. She has extensive experience serving large, complex organizations with international operations and research over \$500 million. Claire has supported clients working through contemplated Public-Private-Partnerships as it related to the application of accounting guidance that may need to be considered.

**19. RELEVANT PROJECTS**

	(1) TITLE AND LOCATION <i>(City and State)</i>	(2) YEAR COMPLETED	
		PROFESSIONAL SERVICES	CONSTRUCTION <i>(If Applicable)</i>
a.	<b>University of Massachusetts</b>	2011-2018	
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Supported client working through Public-Private-Partnerships and complex international operations and research		
b.	<b>Connecticut State Universities and Colleges</b>	2016-ongoing	
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Supported client working on operations and research accounting		
c.	<b>Lafayette College</b>	2018-ongoing	
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm P3 accounting, financing, reporting project		
d.	<b>University of Vermont</b>	2014-2017	
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Supported client working through Public-Private-Partnerships and complex international operations and research		
e.			
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm		

**E. RESUMES OF KEY PERSONNEL PROPOSED FOR THIS CONTRACT**

*(Complete one Section E for each key person.)*

12. NAME  <b>Joseph Mulligan</b>	13. ROLE IN THIS CONTRACT  CPA, Advisory Services, P3 guidance	14. YEARS EXPERIENCE	
		a. TOTAL <b>9</b>	b. WITH CURRENT FIRM <b>9</b>

15. FIRM NAME AND LOCATION *(City and State)*  
 Grant Thornton LLP , 186 Wood Avenue South, 4<sup>th</sup> floor, Iselin NJ 08830

16. EDUCATION <i>(Degree and Specialization)</i> BS in Management – Clemson University MBA – Stern School of Business, New York	17. CURRENT PROFESSIONAL REGISTRATION <i>(State and Discipline)</i> Speaker at National Presentations for Grant Thornton
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18. OTHER PROFESSIONAL QUALIFICATIONS *(Publications, Organizations, Training, Awards, etc.)*  
 Joseph has significant experience in areas of strategy formulation and execution, business planning, facilities planning, financial modeling and analysis, performance improvement and change management. His experience includes extensive collaboration with organizational executives, leading teams to deliver informed analysis and guiding the identification and pursuit of strategic and operational opportunities. He has presented to national audiences on a variety of topics including strategy Formulation, Business and Financial Planning and key performance indicators.

**19. RELEVANT PROJECTS**

	(1) TITLE AND LOCATION <i>(City and State)</i>	(2) YEAR COMPLETED	
		PROFESSIONAL SERVICES	CONSTRUCTION <i>(If Applicable)</i>
<b>a.</b>	<b>Florida International University</b>		
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE Financial Advisory services.		<input checked="" type="checkbox"/> Check if project performed with current firm
<b>b.</b>	<b>Albany Law School</b>		
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE Financial Advisory services.		<input checked="" type="checkbox"/> Check if project performed with current firm
<b>c.</b>	<b>Archdiocese of Chicago</b>		
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE Supported client working through asset valuation and financial management		<input checked="" type="checkbox"/> Check if project performed with current firm
<b>d.</b>	<b>Municipal Securities Rule Making Board</b>		
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE Supported client by providing investment management services to the Board		<input checked="" type="checkbox"/> Check if project performed with current firm
<b>e.</b>	<b>PGA Tour</b>		
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE Supported client by providing investment management services.		<input checked="" type="checkbox"/> Check if project performed with current firm