

Evaluation Matrix

	Akerblom Contracting, Inc.	Alen Construction Group, Inc.
Evaluation Criteria		
Project Specific Criteria	Vendors Response	Vendors Response
<p>1. Ability of Professional Personnel: Describe the qualifications and relevant experience of the Project Manager and all key personnel that are most likely to be assigned to this proposed project. Include resumes for the Project Manager and all key personnel described. Include the qualifications and relevant experience of all sub-consultants to be used in this project.</p> <p>Complete Attachment A for the primary Project Manager assigned to the Contract and attach a resume.</p> <p>Complete Attachment B for the primary General Superintendent assigned to the Contract and attach a resume.</p> <p>If awarded a Contract, the key personnel identified as the primary will be the key personnel assigned to the Contract. Any substitutions will require prior approval from the County. The Vendor may also submit additional staff to demonstrate the Vendor's ability to assign additional staff on an as needed basis if the volume of work increases to the point where an additional Project Manager(s) and/or Field Superintendent(s) are needed.</p>	<p>Resume submitted for Carl and Jeanne Akerblom: Carl's resume (Company President) include a list of licenses/training (State of Florida General Contractor, Building Contractor, Underground Contractor and Roofing Contractor) and construction background listing years of experience for a variety of building, mechanical and underground construction projects. Jeanne's resume (Vice President) listed Education/Licenses: Attended Massasoit Community College and Stoneham College. Has a State of Florida Real Estate Sales Associate, State of Florida Pool/Spa Contractor and Plumbing Contractor. Attachments A & B not provided.</p>	<p>Attachment A completed for Alicia Simosa, Project Manager. Resume also submitted. Mrs. Simosa has a Master's in Civil and Environmental Engineering; Bachelor's Degree in Civil Engineering; Primavera - P6 Training Certification OSHA 10 Attachment B completed for Devin Parry, General Superintendent who has more than 20 years in the construction industry. He also has American Building Co - Contractor Installation Certification, Osha 10, CPR/AED/First Aid training along with Primavera P6 Training Certification. Resume was included. Additional Staff Listed: Jorge Larrazabal, Safety Manager - resume submitted- Has a Bachelors Degree in Civil Engineering Additional Team Members and resumes submitted for: Ruben Alen, Project Manager Moises Castillo, Construction Project Assistant Maria Sandstrom, Accounting Manager Sarah Quevedo, Security & ID Support Eric Hodge, IT Manager</p>
<p>2. Project Approach: Describe the prime Vendor's approach to the project. Include how the prime Vendor will use subconsultants in the project. Insert a management plan describing your understanding of the JOC procurement system and approach for administering the Contract. Specifically address the following: 1) Your general understanding of the JOC procurement system including your assessment of any of the articles of the General Conditions you deem critical to the operations and management of the project. 2) Your approach to subcontracting vs. performing the work with your own forces. Identify the types of work you intend to perform with your own forces and provide: a) a list of employees and equipment demonstrating your capability to perform the proposed work; and b), evidence on past projects of your ability to self-perform the work you intend to perform with in-house forces. 3) The JOC Contractor is required to participate in the development and documentation of the scope of work for each Job Order. The Joint Scope Meeting allows for a collaborative effort between the Vendor and the County to discuss the Detailed Scope of Work prior to finalizing the price. Describe the Vendor's approach to assisting the County with review of the Detailed Scope of Work offering suggestions, improvements, and value-engineering. 4) Provide a safety plan and your approach to accident prevention. Provide the name qualifications and experience of your safety officer and what his/her duties and responsibilities will be overall and at the construction project site.</p>	<p>Vendor did not provide response.</p>	<p>Allen Construction staff has previous experience with the application of the e-gordian software to manage the Job Order Workflow. Estimating & Cost Control was expanded upon as the technique to effectively estimate and anticipate the variable elements that are unique to each project. Detailed estimate of construction cost will be created using state of the art MC@ estimating software. 2. Through years of developing relationships with it's suppliers, Allen Construction has categorized and filed an extensive list of subcontractors and suppliers based on abilities and specializations. The contractor has developed a strict program for subcontractor pre-qualification that thoroughly examines the subcontractor financial condition, quality of workmanship and availability of personnel and equipment. The contractor intends to use sub-contractors to satisfy the assigned CBE participation goal. The contractor will use it's own team for project management and job superintendence. They will provide leadership on all projects, assigning its resources to estimating, purchasing and procurement, communications and project meetings, safety, scheduling and quality control. A list of Self-Performed Trades was submitted. 3. Allen Construction will assist the County with review of the Detailed Scope of Work by assigning a unique construction of professionals intent on maximizing resource efficiency and quickly responding and collaborating in the development and documentation of the Scope of Work for each Job Order. 4. Safety Plan - Allen Construction has designed and implemented a full company injury and illness prevention safety program headed by its Safety Officer, Jorge Larrazabal (resume provided). The program includes weekly safety meetings, project inspections, safety orientation program for new employees, drug & alcohol screening, safety instruction program for new supervisors, safety work practices, safety supervision, toolbox safety meetings, emergency procedures, first aid procedures, accident investigation,</p>
<p>3. Past Performance: Describe prime Vendor's experience on projects of similar nature, scope and duration, along with evidence of satisfactory completion, both on time and within budget, for the past five years. Provide a minimum of three projects with references. Vendor should provide references for similar work performed to show evidence of qualifications and previous experience. Refer to Vendor Reference Verification Form and submit as instructed. Only provide references for non-Broward County Board of County Commissioners contracts. For Broward County contracts, the County will review performance evaluations in its database for vendors with previous or current contracts with the County. The County considers references and performance evaluations in the evaluation of Vendor's past performance.</p>	<p>References Provided: (1) Karl Kennedy, P.E Town of Davie/Calvin, Giordano & Associates Project: Master Lift Station (2) Brett Cranney, Operations Manager Florida Keys Aqueduct Authority FKAA Marathon Booster Pump Station.</p>	<p>The Vendor submitted references from: (1) Charlotte County Airport Authority, (2) Collier County Board of County Commissioners - Airport Authority, (3) City of Naples Airport Authority, and (4) The Morganti Group/Palm Beach International Airport</p>
<p>4. Workload of the Firm: For the prime Vendor only, list all completed and active projects that Vendor has managed within the past five years. In addition, list all projected projects that Vendor will be working on in the near future. Projected projects will be defined as a project(s) that Vendor is awarded a contract but the Notice to Proceed has not been issued. Identify any projects that Vendor worked on concurrently. Describe Vendor's approach in managing these projects. Were there or will there be any challenges for any of the listed projects? If so, describe how Vendor dealt or will deal with the projects' challenges.</p>	<p>List of completed projects on resume included: Airport Observation Park, Storm water Pumping Stations, Olympic Pool Renovations, Water Treatment Plants, Master Sewerage Pump Stations, Large Scale Backflow Prevention Projects, Force main Installations, First Treated Water ASR Well Pump Station, Seawall Repair. No information to describe the vendors approach to managing these projects.</p>	<p>Completed projects listed were: T-Hangar Door Replacement Phase I, II, & III project at Punta Gorda Airport; Naples Regional Airport - Hangar Repairs; Port Everglades Drainage Improvements; Port Everglades Security Booth replacement project. A list of major construction projects in progress were provided. A total of nine (9) projects were listed with the following: Palm Beach County Dept. of Airports, City of Naples Airport Authority, Delta Air Lines, Inc., and Broward County Board of County Commissioners. All of the projects listed were being worked on concurrently. No challenges listed to managing these projects.</p>
<p>5. Financial Ability: A. Bonding Company Letter: Attach a letter from your bonding company, meeting surety requirements as stated in the agreement, that states ALL of the following: 1) Your Bonding Capacity (aggregate dollar amount) 2) The current amount of bonding outstanding, 3) How long the bonding company has been providing bonds to your firm. With the letter from the bonding company, attach an additional letter listing all the bonding companies the Vendor has used since 2010. 2) Ability to Financially Perform the Work: A JOC Contractor may have multiple projects ongoing at multiple sites with multiple subcontractors simultaneously with payment applications accepted for installed work. Demonstrate the company's financial capacity and capability to complete the work on multiple projects simultaneously and meet its financial obligations. Explain in detail your company's ability to financially perform the work, including but not limited to payment to project management and office staff, purchases of all materials including large equipment, and payment to subcontractors. Specifically mention whether or not the Vendor has lines of credit with any banks or equipment manufacturers for purchases of large equipment and other ongoing expenses for performing the work.</p>	<p>Vendor did not provide response.</p>	<p>Bonding Company letter provided. Bonded by FCCI Insurance Company with a \$5,000,000.00 single/\$10,000,000.00 aggregate surety program. Letter indicated they have worked with Allen Construction in the past but no mention of how long they have been providing bonds for the firm. No additional bonding companies were listed as used by the firm. Allen Construction has a construction industry professional manager with 27 years of experience in the local construction market and have qualified and successfully completed over 18 million in projects with 98% of this work as a general contractor predominantly in the fields of Aviation, Education, Healthcare, Transportation and Commercial Construction. The company maintains an extensive fleet of construction equipment including trucks, Telehandler, Scissor lift and special tools. The organization has a motivated human resource team of 24 full-time employees and the capacity to increase staff levels to meet project demands. The company continues to invest by adding additional equipment, management expertise and securing lines of credit for working capital. The company is financially strong and have adequate sums of working capital. The company also has a three-year average of over 3 million in annual revenues.</p>

Evaluation Matrix

	Big Dog Construction Services, Inc	com-ESCO, LLC
Evaluation Criteria		
Project Specific Criteria	Vendors Response	Vendors Response
<p>1. Ability of Professional Personnel: Describe the qualifications and relevant experience of the Project Manager and all key personnel that are most likely to be assigned to this proposed project. Include resumes for the Project Manager and all key personnel described. Include the qualifications and relevant experience of all sub-consultants to be used in this project.</p> <p>Complete Attachment A for the primary Project Manager assigned to the Contract and attach a resume.</p> <p>Complete Attachment B for the primary General Superintendent assigned to the Contract and attach a resume.</p> <p>If awarded a Contract, the key personnel identified as the primary will be the key personnel assigned to the Contract. Any substitutions will require prior approval from the County. The Vendor may also submit additional staff to demonstrate the Vendor's ability to assign additional staff on an as needed basis if the volume of work increases to the point where an additional Project Manager(s) and/or Field Superintendent(s) are needed.</p>	<p>Attachment A completed for Tom Lindner, Project Manager. Resume also submitted. Mr. Linder has 22 years of experience. He holds a Master of Science in Operations Analysis and a Bachelor of Science in Engineering Management. Attachment B completed for Key Personnel: David Heller who has 14 years of experience and has OSHA 30 certification and a B.S. degree in Business Management & Marketing (resume provided); Marcy Cabanas has 10 years of experience, Osha 10 certification (resume provided).</p>	<p>Vendor did not provide responses to the evaluation criteria.</p>
<p>2. Project Approach: Describe the prime Vendor's approach to the project. Include how the prime Vendor will use subconsultants in the project. Insert a management plan describing your understanding of the JOC procurement system and approach for administering the Contract. Specifically address the following: 1) Your general understanding of the JOC procurement system including your assessment of any of the articles of the General Conditions you deem critical to the operations and management of the project. 2) Your approach to subcontracting vs. performing the work with your own forces. Identify the types of work you intend to perform with your own forces and provide: a) a list of employees and equipment demonstrating your capability to perform the proposed work; and b), evidence on past projects of your ability to self-perform the work you intend to perform with in-house forces. 3) The JOC Contractor is required to participate in the development and documentation of the scope of work for each Job Order. The Joint Scope Meeting allows for a collaborative effort between the Vendor and the County to discuss the Detailed Scope of Work prior to finalizing the price. Describe the Vendor's approach to assisting the County with review of the Detailed Scope of Work offering suggestions, improvements, and value-engineering. 4) Provide a safety plan and your approach to accident prevention. Provide the name qualifications and experience of your safety officer and what his/her duties and responsibilities will be overall and at the construction project site.</p>	<p>1. The JOC procurement system relies heavily on proper project planning and collaborative pricing that provides for fair profit balance against owner cost savings. The contractor listed a few limitations/challenges that could hinder efforts to optimize the JOC experience as it related to SBE/CBE projects: (1) Lack of bonding capacity, (2) Limited working capital, requiring fast and/or down payments for material, (3) Insufficient number of engaged SBE/CBE subcontractors to ensure 3 bids, and (4) Ability of SBE/CBE firms to mobilize quickly for "short fused" projects. 2. To perform work with their own forces, the contractor noted the Project Manager's years of experience (20 yrs.) and his familiarity with the JOC experience. The Project Supervisor also has more than 20 years of construction experience (both resumes included). Project administration will be handled by a seasoned Project Coordinator with more than 10 years of experience. The contractor will be using a Procore Project Management software which is a cloud-based application that allows the owner access to all project documentation, including drawings, project daily logs, safety inspection reports and photos. In-house trades workforce will handle any carpentry, framing and drywall installation, demolition and minor handyman type facility repairs. It's estimated that their workforce will handle 15 to 20% of the projected work with the remainder being performed by subcontracted partners. For projects requiring signed and sealed construction documents, the contractor has relationships with small and large local design and engineering firms for use when necessary. 3. The vendors approach to assisting the County with the review of the Detailed Scope of Work hinges on a thorough understanding of the Gordian system with emphasis on the Construction Task Catalog. Once this is accomplished, the contractor intends to perform services using agreed upon means and methods. 4. Safety Plan - The contractor has a safety and health plan (included with submittal). Subcontractors</p>	<p>Vendor did not provide responses to the evaluation criteria.</p>
<p>3. Past Performance: Describe prime Vendor's experience on projects of similar nature, scope and duration, along with evidence of satisfactory completion, both on time and within budget, for the past five years. Provide a minimum of three projects with references. Vendor should provide references for similar work performed to show evidence of qualifications and previous experience. Refer to Vendor Reference Verification Form and submit as instructed. Only provide references for non-Broward County Board of County Commissioners contracts. For Broward County contracts, the County will review performance evaluations in its database for vendors with previous or current contracts with the County. The County considers references and performance evaluations in the evaluation of Vendor's past performance.</p>	<p>Work portfolio includes residential, commercial, retail and municipal projects. Vendor has experience at Port Everglades and the Ft. Lauderdale Airport. Currently working as a subcontractor on new Consolidated Baggage Inspection System project at the airport and working at the Port on removing and installing a new baggage handling system in terminal 4. Vendor is in the final phase of renovations to the Coconut Creek City Hall and completed new office space for Hensel-Phelps Construction and Rockridge Capital Holdings. References provided are from: (1) Huizenga Holdings, (2) Hunt Construction Group, (3) City of Coconut Creek, (4) Rockridge Capital Holdings, LLC.</p>	<p>Vendor did not provide responses to the evaluation criteria.</p>
<p>4. Workload of the Firm: For the prime Vendor only, list all completed and active projects that Vendor has managed within the past five years. In addition, list all projected projects that Vendor will be working on in the near future. Projected projects will be defined as a project(s) that Vendor is awarded a contract but the Notice to Proceed has not been issued. Identify any projects that Vendor worked on concurrently. Describe Vendor's approach in managing these projects. Were there or will there be any challenges for any of the listed projects? If so, describe how Vendor dealt or will deal with the projects' challenges.</p>	<p>The vendor attached a list of completed projects as part of Appendix 4. A total of 9 projects currently underway. No projects listed for the future. As our company has grown, we have hired additional Project Management and Support staff while implement the industry's Leading Construction Management software, ProCore, to handle increasingly larger projects. All our project managers are certified ProCore users. These investments in both human capital and technology have allowed us to efficiently manage a steadily growing portfolio of work with little impact on performance. When we have an issue, our experienced executive management team has more than 100 years of construction experience and the tenacity and focus to quickly resolve it. Weekly staff meetings are used to share experiences and resolve smaller issues in a team driven environment. We start our project managers on smaller residential projects to cut their teeth and move them up to larger projects when ready. We take advantage of any opportunity to have our staff work alongside larger co that hire us. When awarded a project, the first thing we do is ensure that we staff it with qualified employees. Although we try to promote from within, when we need to add headcount, we do so selectively and carefully. With the right team in place, we have shown that we can professionally handle any job we are asked to perform.</p>	<p>Vendor did not provide responses to the evaluation criteria.</p>
<p>5. Financial Ability: A. Bonding Company Letter: Attach a letter from your bonding company, meeting surety requirements as stated in the agreement, that states ALL of the following: 1) Your Bonding Capacity (aggregate dollar amount) 2) The current amount of bonding outstanding, 3) How long the bonding company has been providing bonds to your firm. With the letter from the bonding company, attach an additional letter listing all the bonding companies the Vendor has used since 2010. 2) Ability to Financially Perform the Work: A JOC Contractor may have multiple projects ongoing at multiple sites with multiple subcontractors simultaneously with payment applications accepted for installed work. Demonstrate the company's financial capacity and capability to complete the work on multiple projects simultaneously and meet its financial obligations. Explain in detail your company's ability to financially perform the work, including but not limited to payment to project management and office staff, purchases of all materials including large equipment, and payment to subcontractors. Specifically mention whether or not the Vendor has lines of credit with any banks or equipment manufacturers for purchases of large equipment and other ongoing expenses for performing the work.</p>	<p>Based upon normal and standard underwriting at the time of the request, we should be in a position to provide Performance and Payment Bonds in the amount of \$3,000,000 for single size projects and \$3,000,000 total aggregate. They currently have \$3,000,000 available. It must be understood; however, that we reserve the right to review all contractual documents prior to final commitment to issue any bonds.</p> <p>We pride ourselves on our ability to pay our subcontractors and suppliers in a timely manner. As a growing SBE/CBE enterprise, we know the impact of waiting 90 days for payment, particularly when performing large Government projects. Accordingly, we have financial reserves that have let us take on projects that required us to buy over a million dollars of material and pay our employees and subcontractors on time. We can do that. We also have lines of credit with a limited number of suppliers and our bank. We have yet to need to buy any large equipment, so we have yet to arrange a line of credit for that purpose. Our bonding capacity will allow us to meet the requirements in the proposed agreement.</p>	<p>Vendor did not provide responses to the evaluation criteria.</p>

Evaluation Matrix

	Cosugas, LLC	Cytas Construction
Evaluation Criteria		
Project Specific Criteria	Vendors Response	Vendors Response
<p>1. Ability of Professional Personnel: Describe the qualifications and relevant experience of the Project Manager and all key personnel that are most likely to be assigned to this proposed project. Include resumes for the Project Manager and all key personnel described. Include the qualifications and relevant experience of all sub-consultants to be used in this project.</p> <p>Complete Attachment A for the primary Project Manager assigned to the Contract and attach a resume.</p> <p>Complete Attachment B for the primary General Superintendent assigned to the Contract and attach a resume.</p> <p>If awarded a Contract, the key personnel identified as the primary will be the key personnel assigned to the Contract. Any substitutions will require prior approval from the County. The Vendor may also submit additional staff to demonstrate the Vendor's ability to assign additional staff on an as needed basis if the volume of work increases to the point where an additional Project Manager(s) and/or Field Superintendent(s) are needed.</p>	<p>The Principal of the company, Herman Giacomelli, has been involved in the construction industry since 1993. During 26 years, Herman Giacomelli has been working as Project Manager, General Superintendent and Scheduling & Cost Control Manager in projects up to \$433 Millions. Herman has managed, including the scheduling and coordination of activities and progress, of the Fort Lauderdale International Airport Terminal 3 Expansion Project for two years. Also, at the present time, Herman is managing a \$28 Millions Blank Contract with Miami Dade Aviation Department, which includes develop of scope of work, pricing and scheduling of different type of contract/project such us design/built and refurbish at the Miami International Airport. All Key Staff and Project Manager have a vast experience in the construction industry which will give to our team the knowledge to complete each of the JOC on time, within budget, and according to specifications. Organizational chart provided. Attachments A & B completed and resumes provided.</p>	<p>Resume submitted for Robert Bruce, Project Manager and Osmond Morris, Superintendent.</p>
<p>2. Project Approach: Describe the prime Vendor's approach to the project. Include how the prime Vendor will use subconsultants in the project. Insert a management plan describing your understanding of the JOC procurement system and approach for administering the Contract. Specifically address the following: 1) Your general understanding of the JOC procurement system including your assessment of any of the articles of the General Conditions you deem critical to the operations and management of the project. 2) Your approach to subcontracting vs. performing the work with your own forces. Identify the types of work you intend to perform with your own forces and provide: a) a list of employees and equipment demonstrating your capability to perform the proposed work; and b), evidence on past projects of your ability to self-perform the work you intend to perform with in-house forces. 3) The JOC Contractor is required to participate in the development and documentation of the scope of work for each Job Order. The Joint Scope Meeting allows for a collaborative effort between the Vendor and the County to discuss the Detailed Scope of Work prior to finalizing the price. Describe the Vendor's approach to assisting the County with review of the Detailed Scope of Work offering suggestions, improvements, and value-engineering. 4) Provide a safety plan and your approach to accident prevention. Provide the name qualifications and experience of your safety officer and what his/her duties and responsibilities will be overall and at the construction project site.</p>	<p>The JOC projects has 4 phases than must be addressed since the first day of construction. 1. Quote Phase: The Project Manager will participate in the development of the Scope of Work (SOW) with the County having joint meetings as needed. 2. Agreement Phase: Once bid proposal is approved and therefore the project is awarded, our office manager will provide the Payment and Performance Bond, and coordinate with City Representative execution of construction contract, sign of permit applications and notice of commencement, permitting process begins at this time. 3. Construction Phase: Once building permits are approved, the Project Manager will held a quick onsite meeting with superintendent, subcontractors and safety officer to coordinate scheduling, methods of construction, safety issues, etc. 4. Closing Phase: On substantial completion, an internal quality control walk thru will be performed to develop an internal punch list and have project completed for a final walk thru with County Representative. Safety Plan provided.</p>	<p>We envision fulfilling a two-fold need within the Program: one as a stand-alone Prime Contractor meeting the remedial or specialty needs of the County that align with our training and experience, and the other with a County-selected Prime that we will be working with to meet a goal on their project. We expect to self-perform all of the work assigned to us during the life of this contract. Our areas of specialization include site development; masonry, and carpentry (rough and finished) which includes windows and doors installation. On one hand we will be working directly with the County as a Prime to identify the work that needs to be done through a collaborative effort, and identifying the most efficient and cost-effective way to get that project completed. The other instance would be working directly with a Prime Contractor to perform our portion of the scope of work in an efficient and cost-effective manner based on his collaboration with the County, and facilitated through progress meetings to enhance coordination and communication to complete our portion of the project. Through the varied experience of our staff, we bring different perspectives and solutions/choices that equate to value and options that are indispensable to successful project completion. As a comparatively young firm, we are committed to the promotion of a safe, and accident-free environment. We have been through numerous OSHA training programs on big projects that we have been involved in separately, and expect to continue in that vein as we grow. Our view is that needless injuries affect a firm's bottom line, reputation and productivity, and as a relatively small firm, we are intimately sensitive to those dynamics. We place a premium on training, and by extension investing in our workforce through job safety awareness and on-going training.</p>
<p>3. Past Performance: Describe prime Vendor's experience on projects of similar nature, scope and duration, along with evidence of satisfactory completion, both on time and within budget, for the past five years. Provide a minimum of three projects with references. Vendor should provide references for similar work performed to show evidence of qualifications and previous experience. Refer to Vendor Reference Verification Form and submit as instructed. Only provide references for non-Broward County Board of County Commissioners contracts. For Broward County contracts, the County will review performance evaluations in its database for vendors with previous or current contracts with the County. The County considers references and performance evaluations in the evaluation of Vendor's past performance.</p>	<p>Since 2014, COSUGAS's Management has been involved in a \$28 Millions Blank Contract with Miami Dade Aviation Department. This project is a 5 years contract with work orders from \$300,000 to \$1,400,000 depending on the scope of work; please refer to the attached Vendor Reference Verification Form. This project has different ways of contracts, such as Lump Sum Prices and/or Time and Material Basis depending on the complexity of the work. COSUGAS has been working with North American Construction Company LLC (Prime Contractor) to develop a portion of the scope of work. Also, COSUGAS LLC has been working on the Fort Lauderdale International Airport Terminal 3 Expansion Project for two years. Project includes interior improvement, demolition, new interior partitions, acoustical ceiling, etc.</p>	<p>We are a new firm staffed with professional who possess a myriad of experience in the private and public sector, including the Miami Performing Arts Center; Miami International Airport, and various commercial and industrial projects. As a young firm we have elected to deliberately bid on small jobs so that we can catch our stride as a new group working together in the government sector.</p>
<p>4. Workload of the Firm: For the prime Vendor only, list all completed and active projects that Vendor has managed within the past five years. In addition, list all projected projects that Vendor will be working on in the near future. Projected projects will be defined as a project(s) that Vendor is awarded a contract but the Notice to Proceed has not been issued. Identify any projects that Vendor worked on concurrently. Describe Vendor's approach in managing these projects. Were there or will there be any challenges for any of the listed projects? If so, describe how Vendor dealt or will deal with the projects' challenges.</p>	<p>Vendor submitted an extensive list of projects completed in the 5 years and contracts in progress and under contract. Vendor provided no further information as to their approach to managing these projects.</p>	<p>We currently have a manageable workload, and prioritize the jobs that we accept so that we continue to manage our growth. We have the capacity to take on more work but choose to selectively take on projects that we can manage well, and exceed the expectations of our customers. We have a \$-,-,-,- line of Credit and access to more capital should the need arise. This is a new part of our firm but the parent company of our firm has been in business for more than 11 years.</p>
<p>5. Financial Ability: A. Bonding Company Letter: Attach a letter from your bonding company, meeting surety requirements as stated in the agreement, that states ALL of the following: 1) Your Bonding Capacity (aggregate dollar amount) 2) The current amount of bonding outstanding, 3) How long the bonding company has been providing bonds to your firm. With the letter from the bonding company, attach an additional letter listing all the bonding companies the Vendor has used since 2010. 2) Ability to Financially Perform the Work: A JOC Contractor may have multiple projects ongoing at multiple sites with multiple subcontractors simultaneously with payment applications accepted for installed work. Demonstrate the company's financial capacity and capability to complete the work on multiple projects simultaneously and meet its financial obligations. Explain in detail your company's ability to financially perform the work, including but not limited to payment to project management and office staff, purchases of all materials including large equipment, and payment to subcontractors. Specifically mention whether or not the Vendor has lines of credit with any banks or equipment manufacturers for purchases of large equipment and other ongoing expenses for performing the work.</p>	<p>Attached a Bonding Letter to state bonding capacity, amount of bonding outstanding, actual surety company providing bonding and a list of bonding companies that have provided bonds for Cosugas lie since 2010. Cosugas LLC has a strong financial and technical capacity to perform multiples projects at the same time. Since 2008, COSUGAS LLC has been performing multiple projects at the same time at multiple sites with multiple subcontractors and own force crews. At the present time, the company has 8 projects ongoing with a range of \$50,000 to \$2,275,000 contract value. Looking the last 5 years contract completed (see list of complete projects in the last 5 years and list of contract in progress attached on Workload of the Firm), you will see that Cosugas LLC has financial capability to complete multiple projects simultaneously. The company has a long term relationship of more than 10 years with subcontractors, and has line of credit with equipment supplier such as Sunbelt Rentals (one of the biggest equipment rental in the nation) which provide us with all our equipment needed. Also, Cosugas LLC has line of credit with host of suppliers for construction materials.</p>	<p>Vendor did not provide response.</p>

Evaluation Matrix

	Danto Builders	Danz Contracting
Evaluation Criteria		
Project Specific Criteria	Vendors Response	Vendors Response
<p>1. Ability of Professional Personnel: Describe the qualifications and relevant experience of the Project Manager and all key personnel that are most likely to be assigned to this proposed project. Include resumes for the Project Manager and all key personnel described. Include the qualifications and relevant experience of all sub-consultants to be used in this project.</p> <p>Complete Attachment A for the primary Project Manager assigned to the Contract and attach a resume.</p> <p>Complete Attachment B for the primary General Superintendent assigned to the Contract and attach a resume.</p> <p>If awarded a Contract, the key personnel identified as the primary will be the key personnel assigned to the Contract. Any substitutions will require prior approval from the County. The Vendor may also submit additional staff to demonstrate the Vendor's ability to assign additional staff on an as needed basis if the volume of work increases to the point where an additional Project Manager(s) and/or Field Superintendent(s) are needed.</p>	<p>Attached Company Portfolio describing the qualifications and experience of Project Manager and Key Staff, organization chart and Attachments A and B. Craig Danto, Chief Executive Officer, was raised in the construction industry in Michigan and has been building in Florida for over 35 years. Debbie Deiona Danto, MBA, LEED AP, CGC is our Chief Operating Officer and is responsible for the operations and business development of Danto Builders. Mariana De Souza is our office manager and fluently speaks English, Portuguese and Spanish. She oversees our bookkeeping, insurance, bonding, banking, financing, government certifications and office administration. David Pollio is a South Florida native with over 30 years of Architectural, Construction and Development experience. He Graduated in 1986 with a Bachelor of Science in Architectural Technology and minor in Construction Management/Scheduling. Hugo Fontalvo is a Project Manager and manages and supervises government and commercial new construction and renovation projects. William "Mason" Courtney has 14 years of experience in the construction industry. Vincent Pollio grew up in residential and commercial construction in Florida, working for his father's company, Progressive Design and Development.</p>	<p>Mr. Albert Dominguez, Senior Project Manager, has over 29 years of public and private sector experience in infrastructure planning, design, permitting, construction, safety and maintenance. He specializes in Design/Build projects as he holds both a Professional Engineer and Contractor licenses. Projects include all facets of roadway construction, neighborhood improvements, Storm Water Pump Stations and collection, water transmission and distribution, sanitary sewer system management. Resumes provided for key staff. Attachments A & B completed.</p>
<p>2. Project Approach: Describe the prime Vendor's approach to the project. Include how the prime Vendor will use subconsultants in the project. Insert a management plan describing your understanding of the JOC procurement system and approach for administering the Contract. Specifically address the following: 1) Your general understanding of the JOC procurement system including your assessment of any of the articles of the General Conditions you deem critical to the operations and management of the project. 2) Your approach to subcontracting vs. performing the work with your own forces. Identify the types of work you intend to perform with your own forces and provide: a) a list of employees and equipment demonstrating your capability to perform the proposed work; and b), evidence on past projects of your ability to self-perform the work you intend to perform with in-house forces. 3) The JOC Contractor is required to participate in the development and documentation of the scope of work for each Job Order. The Joint Scope Meeting allows for a collaborative effort between the Vendor and the County to discuss the Detailed Scope of Work prior to finalizing the price. Describe the Vendor's approach to assisting the County with review of the Detailed Scope of Work offering suggestions, improvements, and value-engineering. 4) Provide a safety plan and your approach to accident prevention. Provide the name qualifications and experience of your safety officer and what his/her duties and responsibilities will be overall and at the construction project site.</p>	<p>2.1- As RFPs are received by Danto Builders, we will fulfill the scope of work requested. 2.2- Danto Builders will not be self-performing the work. As a General Contractor we will be managing and supervising the job and hire subcontractors for the work to be performed. 2.3- Review in detail the scope of work and any available plans and specs with the County and have detail site visit. We will put any plans and specs out to bid, and qualify those bids, we will ask subcontractors for any suggestions, improvements and value engineering. We will take this feedback as well as extrapolate from our own experiences and knowledge of being in the business for over 35 years and provide recommendation to the County. 2.4- Hugo Fontalvo – Project Manager and Safety Officer – OSHA Certified. His duties include safety meetings, pre-construction and daily safety check list for safety equipment and safety standard operating procedures.</p>	<p>Danz Contracting and its staff have experience in multiple project delivery methods including Design/Build, Construction Manager-At-Risk, Job Order Contracting, and hard bid awards. We provide local subcontractors access to information necessary to prepare and formulate a subcontracting bid. Additionally, we allow and welcome local subcontractors to meet with appropriate personnel of the bidder to discuss the bidder's requirements; and award subcontracts based on full and complete consideration of all submitted proposals and in accordance with the bidder's stated objectives. Safety Plan provided.</p>
<p>3. Past Performance: Describe prime Vendor's experience on projects of similar nature, scope and duration, along with evidence of satisfactory completion, both on time and within budget, for the past five years. Provide a minimum of three projects with references. Vendor should provide references for similar work performed to show evidence of qualifications and previous experience. Refer to Vendor Reference Verification Form and submit as instructed. Only provide references for non-Broward County Board of County Commissioners contracts. For Broward County contracts, the County will review performance evaluations in its database for vendors with previous or current contracts with the County. The County considers references and performance evaluations in the evaluation of Vendor's past performance.</p>	<p>Vendor provided Vendor Reference Verification Forms, Job Reference List, Job Order Contract Experience and Attachment C – Comparable Construction Experience.</p>	<p>Danz Contracting and its employees have been working in South Florida for over 30 years and have completed in excess value of \$1 Billion of heavy, utility and general construction. Clients include State of Florida agencies, County and Municipal Governments, Environmental Jurisdictions and Water Management Districts.</p>
<p>4. Workload of the Firm: For the prime Vendor only, list all completed and active projects that Vendor has managed within the past five years. In addition, list all projected projects that Vendor will be working on in the near future. Projected projects will be defined as a project(s) that Vendor is awarded a contract but the Notice to Proceed has not been issued. Identify any projects that Vendor worked on concurrently. Describe Vendor's approach in managing these projects. Were there or will there be any challenges for any of the listed projects? If so, describe how Vendor dealt or will deal with the projects' challenges.</p>	<p>Vendor provided a listing of current and completed jobs.</p>	<p>Danz presently holds a State of Florida Department of Transportation prequalification status of \$43,000,000 to perform Roadway and Storm Drainage work. Danz Contracting self-performs the vast majority of all work required by contract and selects only State Qualified and experienced sub-contractors for specialized trades such as electrical and mechanical labor. Projects completed by Danz Contracting and its key staff range from \$45,000 to \$45 Million. Completed projects include all manner of infrastructure development and improvements such as: Storm and Sanitary pump station; Automated and manual water-control Structures and Dams; Collection, transmission, and distribution of water and waste water; Roadway widening, resurfacing and reconstruction; traffic and transportation management and improvements; Pedestrian and bicycle facilities construction; Marine construction and seawalls; Building renovations and new construction; Airport site construction. At present, Danz Contracting hold four Job Order Contracts in the State of Florida. One contract through Source Well Cooperative Purchasing, and three Job Order Contracts with the City of Miami Beach for General Construction, Marine Construction and for Horizontal (heavy/utility) construction. On the latest completed project, Danz completed the work far ahead of schedule. The project consisted of the construction of nine (9) traffic calming tables in a residential neighborhood. A second project completed was the installation of mile-long dedicated bicycle lane for the City of Miami Beach. This project was also completed ahead of schedule and within the project budget. A third project pending completion is the demolition of the sky-Box at the City of Miami Marine Stadium. This project required building permits to be procured and remediation/disposal of asbestos-cement panels. This project is still pending final approval form the City of Miami, but is anticipated to be completed on time and on budget.</p>
<p>5. Financial Ability: A. Bonding Company Letter: Attach a letter from your bonding company, meeting surety requirements as stated in the agreement, that states ALL of the following: 1) Your Bonding Capacity (aggregate dollar amount) 2) The current amount of bonding outstanding, 3) How long the bonding company has been providing bonds to your firm. With the letter from the bonding company, attach an additional letter listing all the bonding companies the Vendor has used since 2010. 2) Ability to Financially Perform the Work: A JOC Contractor may have multiple projects ongoing at multiple sites with multiple subcontractors simultaneously with payment applications accepted for installed work. Demonstrate the company's financial capacity and capability to complete the work on multiple projects simultaneously and meet its financial obligations. Explain in detail your company's ability to financially perform the work, including but not limited to payment to project management and office staff, purchases of all materials including large equipment, and payment to subcontractors. Specifically mention whether or not the Vendor has lines of credit with any banks or equipment manufacturers for purchases of large equipment and other ongoing expenses for performing the work.</p>	<p>Bonding Company Letter provided. Although maximum limits have not been established, we would favorably consider single projects in the \$3,000,000.00 range, with an aggregate program in the area of \$6,000,000.00, subject to our normal underwriting requirements at the time any request is made. The current amount of bonding outstanding at this time for Dante Builders, LLC is \$2,500,000.00. Please refer to the Current Job List which exhibits Danto Builders' ability to manage multiple projects of various types, including, government, commercial, healthcare and hospitality, which require multiple subcontractors simultaneously. Our standard operating procedure is to use the AIA pay application G702, for both private and public jobs. Our project list also demonstrates our financial capacity and capability to complete the work on multiple projects simultaneously and meet financial obligations. We have lines of credit with financial institutions and equipment and material vendors but do not use them. We responsibly manage finances and having multiple projects in various stages that provide the cash flow to support our project costs and overhead. As a standard operating procedure, we use the AIA Subcontractor Agreement (A401) which states "paid when paid." We make sure our subcontractors understand the terms of this agreement, so any situations can be managed accordingly.</p>	<p>Danz Contracting, LLC presently maintains a bonding line of credit of \$50,000,000 single project and \$100,000,000 aggregate uncompleted backlog. Larger projects and work programs would be favorably considered should the need arise. Bonding Company letter submitted. No other specific information provided to explain in detail the company's ability to financially perform the work, etc.</p>

Evaluation Matrix

	FHP Tectonics Corp	Florida Palm Construction Inc.
Evaluation Criteria		
Project Specific Criteria	Vendors Response	Vendors Response
<p>1. Ability of Professional Personnel: Describe the qualifications and relevant experience of the Project Manager and all key personnel that are most likely to be assigned to this proposed project. Include resumes for the Project Manager and all key personnel described. Include the qualifications and relevant experience of all sub-consultants to be used in this project.</p> <p>Complete Attachment A for the primary Project Manager assigned to the Contract and attach a resume.</p> <p>Complete Attachment B for the primary General Superintendent assigned to the Contract and attach a resume.</p> <p>If awarded a Contract, the key personnel identified as the primary will be the key personnel assigned to the Contract. Any substitutions will require prior approval from the County. The Vendor may also submit additional staff to demonstrate the Vendor's ability to assign additional staff on an as needed basis if the volume of work increases to the point where an additional Project Manager(s) and/or Field Superintendent(s) are needed.</p>	<p>Leo Wright is currently the Project executive for the Florida office. He is responsible for overseeing the Chicago, Florida, Virginia, Ohio, and Georgia JOC Departments. These departments are made up of over 85 JOC professionals including Project Managers, Superintendents, and Project Engineers. Under his leadership, FHP Tectonics Corp.'s JOC Division has completed over \$650,000,000 worth of work, with \$1 billion in potential backlog. Attachment A provided for: David Roy is currently the Senior Project Manager in FHP's Florida office. He will oversee day to day operations on this project and, manage the project schedule and attend all Owner meetings. David has extensive experience with public park projects that included marine construction and shoreline stabilization. He also has experience with stormwater drainage projects, as well as road and bridge renovations. Attachment B completed for: Miguel Gonzalez is the Project Superintendent and will oversee all field operations. His experience includes public park renovations, new school construction, and drainage improvement projects.</p>	<p>The Project Manager listed in Attachment A is Sean Cassidy. Sean graduated with a BA in Construction Management for Florida International University and has 7 years of construction experience working in projects ranging from Mu/it-Family build outs to large hospital renovations, with a price range from fifty thousand dollars to twelve million dollars. He has worked on a number of million-dollar design assist projects, where the subcontractors and the GC were brought in at the design phase to provide recommendations to save money and stream-line the project. Some example of project types Sean has worked on in the past are port projects, public works building, healthcare, condo hi-rise, and clubhouse. Sean is now committed to working with our construction team to make Florida Palm Construction synonymous with the world's quality and professional. The Superintendent listed in Attachment B is Brian Fay. Brian is Florida Palm's qualifying Certified Building Contractor, a Certified Lead Inspector, and an active member of the South Florida Business Networking Community. Brian is a Co-founder of Florida Palm Construction and the driving force of encouragement for the team at FPC. Brian has extensive experience managing residential and commercial projects, and has completed over 400 renovation projects within the last 5 years. He has worked in numerous capacities on numerous types of jobs, including condo remodels, high rise buildings, new construction, structural work and repairs, warehouse spaces, office spaces, and industrial buildings. Brian specializes in scheduling, supervising all activities and tasks, and ensuring the safety and compliance on the jobsites. Brian has a vast array of knowledge in construction, and his visionary abilities, combined with his persistent personality, propels the growth of Florida Palm.</p>
<p>2. Project Approach: Describe the prime Vendor's approach to the project. Include how the prime Vendor will use subconsultants in the project. Insert a management plan describing your understanding of the JOC procurement system and approach for administering the Contract. Specifically address the following: 1) Your general understanding of the JOC procurement system including your assessment of any of the articles of the General Conditions you deem critical to the operations and management of the project. 2) Your approach to subcontracting vs. performing the work with your own forces. Identify the types of work you intend to perform with your own forces and provide: a) a list of employees and equipment demonstrating your capability to perform the proposed work; and b), evidence on past projects of your ability to self-perform the work you intend to perform with in-house forces. 3) The JOC Contractor is required to participate in the development and documentation of the scope of work for each Job Order. The Joint Scope Meeting allows for a collaborative effort between the Vendor and the County to discuss the Detailed Scope of Work prior to finalizing the price. Describe the Vendor's approach to assisting the County with review of the Detailed Scope of Work offering suggestions, improvements, and value-engineering. 4) Provide a safety plan and your approach to accident prevention. Provide the name qualifications and experience of your safety officer and what his/her duties and responsibilities will be overall and at the construction project site.</p>	<p>We recognize the unique characteristics of job order contracts. It is critical to the success of this contract that the selected contractor responds quickly to the Owner's needs. This is accomplished through the installation of an experienced, quality hands-on management staff capable of making the decisions necessary to ensure the timely performance of this project in its entirety. This staff will be augmented with support from the corporate office as required, particularly in the areas of risk management, loss control, safety, accounting, affirmative action and administration. When subcontracting of any portion of a project is warranted, it is our policy to utilize subcontractors from the geographic area where the project is located to the maximum extent practical. We propose to use subcontractors with established track records. All proposed subcontractors will be thoroughly checked in accordance with our prequalification procedure to confirm their contractor's license status, ability to perform the tasks assigned, competency and availability of personnel, employee certifications (i.e. welding, master electrician, master plumber, etc.), safety history and the financial solvency of the company. Additionally, references will be checked to verify past performance, adherence to schedules, ability to pay suppliers and workmen, ability to maintain acceptable standards of quality, and ability to control safety as well as costs. We have the capability to self-perform concrete, carpentry, earthwork, select demolition and painting. We have found that using our workforce for these trades sets the pace and helps the project stay on schedule and within budget. If required, these trades can also be bid to confirm that self-performing provides a benefit. Subcontractors who meet the evaluation criteria will be solicited to submit proposals. With this information, we can determine approximately how much work a subcontractor can handle and ensure that workloads remain within those guidelines. In addition, potential subcontractors are interviewed to discuss all aspects of the</p>	<p>JOC Procurement, as we understand it, is a project delivery method utilized by organizations to get numerous and commonly encountered construction projects done quickly and easy. The JOC contracts are fixed price, multi-year construction contracts based on established or published unit (the unit prices are used to price construction tasks associated with the scope of work). The amount of work we self-perform depends on each project's size and scope of work. We carefully review each project in order to assess how much we can do in-house. We typically subcontract out about 65% of our work and self-perform the remaining 35%. The scopes we prefer to sub out are electrical, mechanical, plumbing, and roofing. The scopes we typically self-perform are demo, drywall, framing, windows and doors, flooring, concrete, painting, acoustical ceilings, rough carpentry, and finish carpentry. We conduct monthly Health and Safety meetings that our entire team attends and participates in. All managers are completely trained in detecting on-site job hazards and are always actively training other staff members in this area. All managers are given regular equipment tutorials and demonstrations, to keep safety at the forefront of our employees' minds. Every on-site employee is trained weekly in proper tool usage and safety protocols for cleaning, storage and properly maintaining larger work-site tools. We conduct pre-employment drug and alcohol screenings before bringing any/all employees on staff. We run a thorough State and County background check and a detailed driving record check before any employees come on staff. All employees are required to wear personal protection gear to maintain a safe working environment. If an incident were to occur, we are prepared and our entire staff is trained with the protocols that need to be implemented; we take extreme safety precautions by having every job containing proper WC incident reporting posters on-site.</p>
<p>3. Past Performance: Describe prime Vendor's experience on projects of similar nature, scope and duration, along with evidence of satisfactory completion, both on time and within budget, for the past five years. Provide a minimum of three projects with references. Vendor should provide references for similar work performed to show evidence of qualifications and previous experience. Refer to Vendor Reference Verification Form and submit as instructed. Only provide references for non-Broward County Board of County Commissioners contracts. For Broward County contracts, the County will review performance evaluations in its database for vendors with previous or current contracts with the County. The County considers references and performance evaluations in the evaluation of Vendor's past performance.</p>	<p>In addition to the projects provided, we have a wealth of experience renovating and restoring similar facilities. Building infrastructure is at the core of what we do we have overseen and managed all types of renovations, and new construction projects. The first step of the project will be to investigate the bid documents to ensure that the work as described is covered on all scopes and within budget. We acknowledge that our firm exceeds the requirement of at least (5) years' experience on projects of similar scope and complexity as this project. Please see attached project datasheets and letters of reference.</p>	<p>Please see pages 7 - 9 of submittal.</p>
<p>4. Workload of the Firm: For the prime Vendor only, list all completed and active projects that Vendor has managed within the past five years. In addition, list all projected projects that Vendor will be working on in the near future. Projected projects will be defined as a project(s) that Vendor is awarded a contract but the Notice to Proceed has not been issued. Identify any projects that Vendor worked on concurrently. Describe Vendor's approach in managing these projects. Were there or will there be any challenges for any of the listed projects? If so, describe how Vendor dealt or will deal with the projects' challenges.</p>	<p>At all times, FHP Tectonics Corp. ("FHP") is managing multiple projects simultaneously. With over 400 employees at our corporate headquarters and satellite offices nationwide, we have the capabilities to assign additional employees to a project as necessary. In addition to our staffing resources, our corporate headquarters provides accounting, estimating, and information technology that all satellite offices utilize. As with all of our projects, this project will have a management team in place from the start. From that point, all company resources will be available to the project team, and changes and adjustments can be made as necessary in order to keep the project on schedule and within budget. A current list of FHP's completed and active projects within the last five years is attached.</p>	<p>Vendor provided list of current active and completed projects. Please see pages 7 - 9 of submittal. As a General Contractor, we are constantly managing 7-10 jobs at once. We have a very successful process for making sure that they all are taken care of in a professional and effective manner. The main thing contributing to our success in this area is our team of 14 full time employees who work efficiently and effectively together, towards a shared goal of completing each and every project with the utmost excellence. Aside from our Contractor who is our main estimator and our President who runs Operations, we have an Operations Manager who is responsible for the scheduling, budgeting, change orders, and client communication for all the jobs. We also have two Project Managers, who act as our eyes and our ears by driving our company vehicles from job to job every day, in order to ensure that employees and subs are progressing appropriately on every job. In addition, 8 of our full-time employees are a mix of Site Superintendents and on-site Carpenters, who are responsible for the everyday work and schedule progression of all the jobs. On the back end, we have office support that manages accounts payable, accounts receivable, and runs regular accounting reports so that we don't miss anything on our job progression. Finally, we have a full time Project Coordinator who is solely dedicated to running permits to the cities and Subcontractor Compliance.</p>
<p>5. Financial Ability: A. Bonding Company Letter: Attach a letter from your bonding company, meeting surety requirements as stated in the agreement, that states ALL of the following: 1) Your Bonding Capacity (aggregate dollar amount) 2) The current amount of bonding outstanding, 3) How long the bonding company has been providing bonds to your firm. With the letter from the bonding company, attach an additional letter listing all the bonding companies the Vendor has used since 2010. 2) Ability to Financially Perform the Work: A JOC Contractor may have multiple projects ongoing at multiple sites with multiple subcontractors simultaneously with payment applications accepted for installed work. Demonstrate the company's financial capacity and capability to complete the work on multiple projects simultaneously and meet its financial obligations. Explain in detail your company's ability to financially perform the work, including but not limited to payment to project management and office staff, purchases of all materials including large equipment, and payment to subcontractors. Specifically mention whether or not the Vendor has lines of credit with any banks or equipment manufacturers for purchases of large equipment and other ongoing expenses for performing the work.</p>	<p>FHP Tectonics Corp. has been in business since 2003 and has developed an extremely strong balance sheet over the last 15 years. As of December 31, 2018, FHP Tectonics Corp. has more than \$24 million in cash and \$35 million in owner's equity. FHP Tectonics Corp. has a current working capital ratio of 1.12 to 1.00. FHP Tectonics Corp. has had a bonding facility with Continental Casualty Insurance since its beginning. The current bonding facility will support individual projects up to \$500 million and an aggregate work program of \$1.3 billion. FHP Tectonics Corp. currently has in excess of \$500 million in available bonding capacity. Based on our strong balance sheet and significant bonding capacity, FHP Tectonics Corp. has the financial strength to perform the work. No significant equipment purchases are anticipated for the term of this contract; therefore, no financing of said purchases would be required. If needed, FHP Tectonics Corp can access additional lines of credit.</p>	<p>Based upon normal and standard underwriting criteria at the time of the request, we should be in a position to provide Performance and Payment Bonds in the amount of \$750,000 for single size projects and \$750,000 total aggregate. We obviously reserve the right to review the final contractual documents, bond forms and obtain satisfactory evidence of funding prior to final commitment to issue bonds. We pride ourselves on our organization in and out of the field. We regularly use A/A forms of accounting for subcontractor payments, as well as for accounts receivable, to help us track our Subs and make sure they are truly paid when paid. The financial practices that we have in place enable us to grow at a steady pace. We do not pay out our sub until we are paid first, and we follow a "Profit First" system of accounting, which hosts buckets of money in different accounts to ensure all bills are paid. Additionally, we have a \$100,000 Line of Credit through Bank of America available for use, which we can use to get started on work if necessary. We also have a \$50,000 available for use on our main business credit cards, and Vendor Credits accounts of more than \$20,000 at various material supplier stores. This money is available to us for the opportunity of a larger job, in order to help us secure materials and cash in the intermediary of starting a larger job before receiving a check.</p>

Evaluation Matrix

	Johnson-Laux Construction LLC	JStevens Construction
Evaluation Criteria		
Project Specific Criteria	Vendors Response	Vendors Response
<p>1. Ability of Professional Personnel: Describe the qualifications and relevant experience of the Project Manager and all key personnel that are most likely to be assigned to this proposed project. Include resumes for the Project Manager and all key personnel described. Include the qualifications and relevant experience of all sub-consultants to be used in this project.</p> <p>Complete Attachment A for the primary Project Manager assigned to the Contract and attach a resume.</p> <p>Complete Attachment B for the primary General Superintendent assigned to the Contract and attach a resume.</p> <p>If awarded a Contract, the key personnel identified as the primary will be the key personnel assigned to the Contract. Any substitutions will require prior approval from the County. The Vendor may also submit additional staff to demonstrate the Vendor's ability to assign additional staff on an as needed basis if the volume of work increases to the point where an additional Project Manager(s) and/or Field Superintendent(s) are needed.</p>	<p>Attachment A provided for: Loel Richard Reinhart is responsible for planning, budgeting, overseeing and documenting all aspects of your project. He is the bridge between upper management and the teams tasked with the actual execution of the project, making sure the scope of the project is sound, reporting regularly on the progress of the project and that it is staying on the approved schedule. Richard brings over seventeen years of construction management experience including numerous projects for a variety of public and private clients in multiple states. He possesses considerable experience with CMAR, Design/Build and Continuing Services type contracts, as well as working on multiple concurrent contract projects. These projects have ranged from site and utility work, exterior and interior renovations, to complete building envelopes. At various points in his career, Richard has been a project engineer, field superintendent, and project manager. His diverse experience allows him to adapt to the needs of any project, regardless of size or scope. Attachment B provided for: Roger Rodriguez as Construction Superintendent, Mr. Rodriguez has experience coordinating and managing all phases of a construction project from initial planning to completion. He is routinely responsible for the daily operations of the project, including scheduling and coordination of material, tools, equipment, safety accessories, subcontractors and field personnel relative to the specific construction phase, while continually updating the Project Manager of progress, issues and problems. Mr. Rodriguez is responsible for implementation of contract documents and achievement of quality, schedule, and safety and budget requirements. Roger also ensures costs, crew and use of equipment achieves project and company standards.</p>	<p>Attachment A and resume provided for: Jefferey Stephens Jeff Stephens is the principal and CEO of J Stephens Construction Company (JSC), LLC, a FL State Certified General Contractor (CGC 1512250). The company is located at 201 O Scott Street in Hollywood since October 2013. JSC is a masonry/shell foundation contractor that specializes in Foundations, Slabs, Decks, Columns & Beams, Concrete Cutting, and Precision Demolition. Attachment A and resume provided for Peter Cowden: Accomplished Senior Manager with a 30 - year plus track record of delivering profitable projects and business development and operational solutions in highly competitive environments; excellent communicator with consultative management style and keen problem solving, team-building and negotiation skills in construction, logistics, and telecommunications infrastructure industries with an extensive list of key contacts in the DOD, NGO and commercial business communities. Attachment B and resume provided for: Leos Furch I am a 20-year Construction professional with hands on project management experience of all aspects of construction, including project design through completion. The last 8 years has been solely dedicated to concrete shell construction and the explicit challenges that brings. I am a collaborative problem solver.</p>
<p>2. Project Approach: Describe the prime Vendor's approach to the project. Include how the prime Vendor will use subconsultants in the project. Insert a management plan describing your understanding of the JOC procurement system and approach for administering the Contract. Specifically address the following: 1) Your general understanding of the JOC procurement system including your assessment of any of the articles of the General Conditions you deem critical to the operations and management of the project. 2) Your approach to subcontracting vs. performing the work with your own forces. Identify the types of work you intend to perform with your own forces and provide: a) a list of employees and equipment demonstrating your capability to perform the proposed work; and b), evidence on past projects of your ability to self-perform the work you intend to perform with in-house forces. 3) The JOC Contractor is required to participate in the development and documentation of the scope of work for each Job Order. The Joint Scope Meeting allows for a collaborative effort between the Vendor and the County to discuss the Detailed Scope of Work prior to finalizing the price. Describe the Vendor's approach to assisting the County with review of the Detailed Scope of Work offering suggestions, improvements, and value-engineering. 4) Provide a safety plan and your approach to accident prevention. Provide the name qualifications and experience of your safety officer and what his/her duties and responsibilities will be overall and at the construction project site.</p>	<p>Johnson-Laux Construction is a full service construction management firm specializing in Job Order and Continuing Services Contracts. Johnson-Laux has been in business since 2000, performing repair, rehabilitation, renovation and ground up construction projects. In 2001, Johnson-Laux began performing our first Jon order service type contract by serving as continuing maintenance contractor for Hilton Grand Vacations Corporate Camous in Orlando, FL. Since then we have continued to pursue and obtain a number of Job Order, Continuing Services, and IDIQ style contracts with a variety of clients in both the public and private sectors. Please see pages 17 - 21 of submittal.</p>	<p>JSC understands that JOC is a method utilized to get multiple, common construction projects performed quickly during multi-year contracts for various variety of repair, renovation and minor construction projects, and that the JOC is competitively bid, fixed price based on established and published prices via unit book price or a price list with a multiplier applied to the different unit prices. JSC understands that the benefits of the JOC include collaborative understanding of the schedules and scope of work that are clearly defined, resulting in few change orders which lead to more projects completed on time and within budget with a 'partnered' relationship between contactor and awarder. The management of JSC has over 100 years of combined experience in contracting and can clearly differentiate the difference - and has worked as both general contractor and subcontractor and knows the inherent risks of each. As a general contractor and structural contractor, we have all the tools and equipment necessary to fully self-perform all concrete, masonry and carpentry activities on any given project. That equipment includes heavy duty trucks, trailers, earthmoving, excavation equipment. JSC has a technology-based project management system, which supports the following departments, project management (field and supervisory staff), estimating (estimates costs and submits proposals upon being awarded a project), and financial and accounting staff and our field staff (concrete, carpentry and masonry crews). Please see pages 54 - 58 of submittal.</p>
<p>3. Past Performance: Describe prime Vendor's experience on projects of similar nature, scope and duration, along with evidence of satisfactory completion, both on time and within budget, for the past five years. Provide a minimum of three projects with references. Vendor should provide references for similar work performed to show evidence of qualifications and previous experience. Refer to Vendor Reference Verification Form and submit as instructed. Only provide references for non-Broward County Board of County Commissioners contracts. For Broward County contracts, the County will review performance evaluations in its database for vendors with previous or current contracts with the County. The County considers references and performance evaluations in the evaluation of Vendor's past performance.</p>	<p>Please see pages 26 - 46 of submittal.</p>	<p>Please see pages 41 - 52 of submittal.</p>
<p>4. Workload of the Firm: For the prime Vendor only, list all completed and active projects that Vendor has managed within the past five years. In addition, list all projected projects that Vendor will be working on in the near future. Projected projects will be defined as a project(s) that Vendor is awarded a contract but the Notice to Proceed has not been issued. Identify any projects that Vendor worked on concurrently. Describe Vendor's approach in managing these projects. Were there or will there be any challenges for any of the listed projects? If so, describe how Vendor dealt or will deal with the projects' challenges.</p>	<p>Please see pages 48 - 138 of submittal.</p>	<p>Vendor did not provide response.</p>
<p>5. Financial Ability: A. Bonding Company Letter: Attach a letter from your bonding company, meeting surety requirements as stated in the agreement, that states ALL of the following: 1) Your Bonding Capacity (aggregate dollar amount) 2) The current amount of bonding outstanding, 3) How long the bonding company has been providing bonds to your firm. With the letter from the bonding company, attach an additional letter listing all the bonding companies the Vendor has used since 2010. 2) Ability to Financially Perform the Work: A JOC Contractor may have multiple projects ongoing at multiple sites with multiple subcontractors simultaneously with payment applications accepted for installed work. Demonstrate the company's financial capacity and capability to complete the work on multiple projects simultaneously and meet its financial obligations. Explain in detail your company's ability to financially perform the work, including but not limited to payment to project management and office staff, purchases of all materials including large equipment, and payment to subcontractors. Specifically mention whether or not the Vendor has lines of credit with any banks or equipment manufacturers for purchases of large equipment and other ongoing expenses for performing the work.</p>	<p>Johnson-Laux Construction, LLC has an impeccable track record, is highly qualified, and manages their clients and customers in a professional manner. NAS has supported them with a surety program up to \$50,000,000 and single projects valued in excess of \$20,000,000. At the present time they have a remaining bonding capacity in excess of \$25,000,000.</p>	<p>J. Stephens Construction, LLC has been bonded by FCCI Insurance Company (A, X) for the past three years and currently enjoys a \$2,000,000 single and \$5,000,000 aggregate surety program. As of the date of this letter, J. Stephens Construction does not have any open or outstanding bonds. JSC has routinely managed multiple projects in various stages of construction at multiple sites. Our company currently has a term working capital loan extended by South Florida Regional Planning Council that has enabled the company to earn 'equity' on a monthly basis by paying down the working capital loan. Over the near term, the company continues to increase its working capital and owners' equity through successful project completion, and over the long term, expects to be financed entirely by conversion of accounts receivable to cash. The company currently obtains 'compiled' financial statements from its accounting firm, and has tentative plans, depending on the growth of the company, to obtain 'reviewed' financial statements for year-end 2020.</p>

Evaluation Matrix

	Lanzo Construction Company	Lee Construction
Evaluation Criteria		
Project Specific Criteria	Vendors Response	Vendors Response
<p>1. Ability of Professional Personnel: Describe the qualifications and relevant experience of the Project Manager and all key personnel that are most likely to be assigned to this proposed project. Include resumes for the Project Manager and all key personnel described. Include the qualifications and relevant experience of all sub-consultants to be used in this project.</p> <p>Complete Attachment A for the primary Project Manager assigned to the Contract and attach a resume.</p> <p>Complete Attachment B for the primary General Superintendent assigned to the Contract and attach a resume.</p> <p>If awarded a Contract, the key personnel identified as the primary will be the key personnel assigned to the Contract. Any substitutions will require prior approval from the County. The Vendor may also submit additional staff to demonstrate the Vendor's ability to assign additional staff on an as needed basis if the volume of work increases to the point where an additional Project Manager(s) and/or Field Superintendent(s) are needed.</p>	<p>Lanzo is proposing "Robert Beaty III" as the Project Manager and "Richard Kohnsman" as the General Superintendent. Their respective resumes have been attached along with completed attachments A and B. Also, we have attached resumes of other key personnel who could be of a potential contribution towards this project. Please see pages 5 - 30 of submittal.</p>	<p>For the purposes of this contract, President, Mr. Luis Enriquez will serve as the Project Executive/Project Manager. He will provide overall leadership for the contract team and the company as a whole. He will ensure that the appropriate resources are made available in a timely manner to support any efforts associated with this contract and in cases where corporate approval is required, Mr. Enriquez will be responsible for ensuring that the approvals occur in a timeline to support project objectives. He will also be responsible for the overall performance and will assist with proposal and estimate preparation as needed. As the lead estimator, he will also be responsible for preparing timely, detailed, and accurate line item cost estimates in accordance with the contract specifications. Mr. Yoandris De La Guardia will support this contract as Project Site Superintendent. His duties will include providing day-to-day supervision, coordination and quality control of multi-trade subcontractors and self-perform craft personnel, maintain and update the project schedule, weekly coordination and subcontractor review meetings, assure safety and well-being of employees at project sites, and ensure that project objectives and milestones are met. Project superintendent will also schedule and conduct inspections as needed, maintain daily reports, RFIs, and any other field-generated documents. The project superintendent will report directly to the Project Manager assigned to the job order. We have a strong team in place of employees who have been with LEE since its inception. Our management approach to these projects may slightly change depending on size and complexity but we do our best to improve the same practices that have helped us maintain our current clients dating back years. Typically, all projects our overseen in some way by Mr. Luis Enriquez.</p>
<p>2. Project Approach: Describe the prime Vendor's approach to the project. Include how the prime Vendor will use subconsultants in the project. Insert a management plan describing your understanding of the JOC procurement system and approach for administering the Contract. Specifically address the following: 1) Your general understanding of the JOC procurement system including your assessment of any of the articles of the General Conditions you deem critical to the operations and management of the project. 2) Your approach to subcontracting vs. performing the work with your own forces. Identify the types of work you intend to perform with your own forces and provide: a) a list of employees and equipment demonstrating your capability to perform the proposed work; and b), evidence on past projects of your ability to self-perform the work you intend to perform with in-house forces. 3) The JOC Contractor is required to participate in the development and documentation of the scope of work for each Job Order. The Joint Scope Meeting allows for a collaborative effort between the Vendor and the County to discuss the Detailed Scope of Work prior to finalizing the price. Describe the Vendor's approach to assisting the County with review of the Detailed Scope of Work offering suggestions, improvements, and value-engineering. 4) Provide a safety plan and your approach to accident prevention. Provide the name qualifications and experience of your safety officer and what his/her duties and responsibilities will be overall and at the construction project site.</p>	<p>Please see attached for Management Plan for Project Approach describing our understanding of the Job Order Contracting procurement system and approach for administering the contract. Please find list of employees, along with their respective employees and equipment list in the Resume of Qualifications attached. Lanzo's Safety Plan and Approach to Accident Prevention is also attached herewith. Please see pages 31 - 98 of submittal.</p>	<p>LEE's approach to this JOC contract will be similar to our previous and ongoing JOC contracts. We will first start off by receiving a JOC initiation form or an RFP for a particular work order from the owner. Once this has been received we will set up a joint scope meeting with the owner, A/E, and any other personnel that may be part of the project team. Upon meeting on site and discussing the scope/project, LEE will go back and start advertising the project in order to receive any applicable subcontractor quotes. While the receipt of proposal by subcontractors is ongoing we will review scope and any plans that may be available more thoroughly in order to prepare any RFIs' or clarifications that may be needed in order to be able to properly put a JOC proposal together. We typically will self-perform the less complex and smaller work orders. Items such as demo, carpentry, structural, and finishes can be done in house. This not only provides a better price for the owner, but also expedite the proposal building process as we can easily estimate these activities and don't need to rely on subcontractor pricing. Through our past JOC experience this has been one of the key elements that has allowed us sustained success since our first JOC contract back in 2009. The fact that we also have our own local workforce give us the flexibility to work at any given time or any given date.</p>
<p>3. Past Performance: Describe prime Vendor's experience on projects of similar nature, scope and duration, along with evidence of satisfactory completion, both on time and within budget, for the past five years. Provide a minimum of three projects with references. Vendor should provide references for similar work performed to show evidence of qualifications and previous experience. Refer to Vendor Reference Verification Form and submit as instructed. Only provide references for non-Broward County Board of County Commissioners contracts. For Broward County contracts, the County will review performance evaluations in its database for vendors with previous or current contracts with the County. The County considers references and performance evaluations in the evaluation of Vendor's past performance.</p>	<p>Please see pages 99 - 189 of submittal.</p>	<p>Since 2009, LEE Construction Group, Inc. (LEE) has completed over 200 JOC projects for clients such as Broward County, Jackson Health Systems, Miami Dade County Public Schools, City of Miami, City of Miami Beach, Department of Air Force and the City of Deerfield Beach to name a few. Vendor Reference Verification Forms are included in the following pages as well as completed Attachment C for similar projects. As a JOC contractor, we are aware of the added attention and efforts needed on these types of contracts in the inception phase. As this is not a lump sum or hard bid contract, we are more than open in providing our suggestions in order to ensure the client gets the product or service they desire at a reasonable price. Dealing with JOC and CM contracts for over 10 years now, we are well versed in providing our input in the pre-con phase of a project should the owner request that from us. Please see pages 21 - 34 of submittal.</p>
<p>4. Workload of the Firm: For the prime Vendor only, list all completed and active projects that Vendor has managed within the past five years. In addition, list all projected projects that Vendor will be working on in the near future. Projected projects will be defined as a project(s) that Vendor is awarded a contract but the Notice to Proceed has not been issued. Identify any projects that Vendor worked on concurrently. Describe Vendor's approach in managing these projects. Were there or will there be any challenges for any of the listed projects? If so, describe how Vendor dealt or will deal with the projects' challenges.</p>	<p>Please see pages 192 - 194 of submittal.</p>	<p>Please see pages 37 - 46 of submittal.</p>
<p>5. Financial Ability: A. Bonding Company Letter: Attach a letter from your bonding company, meeting surety requirements as stated in the agreement, that states ALL of the following: 1) Your Bonding Capacity (aggregate dollar amount) 2) The current amount of bonding outstanding, 3) How long the bonding company has been providing bonds to your firm. With the letter from the bonding company, attach an additional letter listing all the bonding companies the Vendor has used since 2010. 2) Ability to Financially Perform the Work: A JOC Contractor may have multiple projects ongoing at multiple sites with multiple subcontractors simultaneously with payment applications accepted for installed work. Demonstrate the company's financial capacity and capability to complete the work on multiple projects simultaneously and meet its financial obligations. Explain in detail your company's ability to financially perform the work, including but not limited to payment to project management and office staff, purchases of all materials including large equipment, and payment to subcontractors. Specifically mention whether or not the Vendor has lines of credit with any banks or equipment manufacturers for purchases of large equipment and other ongoing expenses for performing the work.</p>	<p>Name: North American Specialty Insurance Company Providing Bonds Since: March 2019 Previous Bonding Company: Liberty Mutual Insurance Company Bonding Companies Lanzo has used since 2010: North American Specialty Insurance Company and Liberty Mutual Insurance Company.</p> <p>We currently run on a day-to-day operating line of \$40,000,000 single with an aggregate program of \$80,000,000. We have issued bid, performance, and payment bonds as needed with North American Specialty Insurance Company. The operating line is by no means a limit of bonding capacity, but is rather a parameter to efficiently handle routine needs. We would favorably consider any reasonable request because of Lanzo Construction Co Florida's strong reputation.</p>	<p>Please be advised that we are the surety brokers for LEE Construction Group, Inc. They are currently bonded by Hartford Casualty Insurance Company and chartered out of Connecticut since 2015. They were formerly bonded with Westchester Fire Insurance Company. They are listed in the United States Treasury Department and has an AM Best Rating of A+ :XV. Lee Construction Group, Inc. has a bonding capacity of \$25,000,000 for any single project and a \$60,000,000 aggregate e bond program. The currently have outstanding approximately \$20,000,000. We have had the privilege of providing Bid, Performance and Payment Bonds since their inception without experiencing any difficulties furnishing their bond needs. Additionally, LEE also has an entirely available half million dollars (\$500,000) Line of Credit with BB&T, for its business use if necessary.</p>

Evaluation Matrix

	Mejia International Group Corp	Metro Express, Inc.
Evaluation Criteria		
Project Specific Criteria	Vendors Response	Vendors Response
<p>1. Ability of Professional Personnel: Describe the qualifications and relevant experience of the Project Manager and all key personnel that are most likely to be assigned to this proposed project. Include resumes for the Project Manager and all key personnel described. Include the qualifications and relevant experience of all sub-consultants to be used in this project.</p> <p>Complete Attachment A for the primary Project Manager assigned to the Contract and attach a resume.</p> <p>Complete Attachment B for the primary General Superintendent assigned to the Contract and attach a resume.</p> <p>If awarded a Contract, the key personnel identified as the primary will be the key personnel assigned to the Contract. Any substitutions will require prior approval from the County. The Vendor may also submit additional staff to demonstrate the Vendor's ability to assign additional staff on an as needed basis if the volume of work increases to the point where an additional Project Manager(s) and/or Field Superintendent(s) are needed.</p>	<p>Attachment A and resume provided for: JOSE ENRIQUEZ Professional with a proven record in Construction and Engineering. Strong experience leading multi-skilled teams to drive projects through continuous process improvements. Experienced in federal contracting and JOC Contracts. Manage the construction process, contractor relations, cost and budget issues, progress measurements and execution, as well as client expectations (including Quality Control and Safety). Detail driven with solid background in construction management and inspection, cost estimates, constructability review, construction planning and support of Industrial, Pharmaceutical, Civil, Interiors and MEP projects. Certified as accredited Qualified Commissioning Process Provider. Knowledgeable in MS Office (Word, Excel, Power Point, Outlook, Internet Explorer), Microsoft Project and Primavera scheduling software. Fully bilingual (English-Spanish). Attachment B and resume provided for: Santiago Botero. Additional staff resumes provided.</p>	<p>Vendor did not provide responses to the evaluation criteria.</p>
<p>2. Project Approach: Describe the prime Vendor's approach to the project. Include how the prime Vendor will use subconsultants in the project. Insert a management plan describing your understanding of the JOC procurement system and approach for administering the Contract. Specifically address the following: 1) Your general understanding of the JOC procurement system including your assessment of any of the articles of the General Conditions you deem critical to the operations and management of the project. 2) Your approach to subcontracting vs. performing the work with your own forces. Identify the types of work you intend to perform with your own forces and provide: a) a list of employees and equipment demonstrating your capability to perform the proposed work; and b), evidence on past projects of your ability to self-perform the work you intend to perform with in-house forces. 3) The JOC Contractor is required to participate in the development and documentation of the scope of work for each Job Order. The Joint Scope Meeting allows for a collaborative effort between the Vendor and the County to discuss the Detailed Scope of Work prior to finalizing the price. Describe the Vendor's approach to assisting the County with review of the Detailed Scope of Work offering suggestions, improvements, and value-engineering. 4) Provide a safety plan and your approach to accident prevention. Provide the name qualifications and experience of your safety officer and what his/her duties and responsibilities will be overall and at the construction project site.</p>	<p>Since 2014 we have been working with the FAA in a JOC program in Florida and Puerto Rico as main contractors for these territories. We have gained key experience handling these types of contracts and also in managing the estimating software 4Clicks and RS Means from Gordian to provide estimates for JOC Task orders. Under JOC we have executed more than 40 projects/task orders with total satisfaction to our client and with zero incidents and no claims. Our personnel is experienced in the management of JOC Contracts and we are confident that we'll adapt quickly to execute task orders for JOC in Broward. Vendor provided a safety and accident prevention plan. Please see pages 325 - 327 of submittal.</p>	<p>Vendor did not provide responses to the evaluation criteria.</p>
<p>3. Past Performance: Describe prime Vendor's experience on projects of similar nature, scope and duration, along with evidence of satisfactory completion, both on time and within budget, for the past five years. Provide a minimum of three projects with references. Vendor should provide references for similar work performed to show evidence of qualifications and previous experience. Refer to Vendor Reference Verification Form and submit as instructed. Only provide references for non-Broward County Board of County Commissioners contracts. For Broward County contracts, the County will review performance evaluations in its database for vendors with previous or current contracts with the County. The County considers references and performance evaluations in the evaluation of Vendor's past performance.</p>	<p>Please see pages 333 - 340 of submittal.</p>	<p>Vendor did not provide responses to the evaluation criteria.</p>
<p>4. Workload of the Firm: For the prime Vendor only, list all completed and active projects that Vendor has managed within the past five years. In addition, list all projected projects that Vendor will be working on in the near future. Projected projects will be defined as a project(s) that Vendor is awarded a contract but the Notice to Proceed has not been issued. Identify any projects that Vendor worked on concurrently. Describe Vendor's approach in managing these projects. Were there or will there be any challenges for any of the listed projects? If so, describe how Vendor dealt or will deal with the projects' challenges.</p>	<p>Please see page 8 of submittal.</p>	<p>Vendor did not provide responses to the evaluation criteria.</p>
<p>5. Financial Ability: A. Bonding Company Letter: Attach a letter from your bonding company, meeting surety requirements as stated in the agreement, that states ALL of the following: 1) Your Bonding Capacity (aggregate dollar amount) 2) The current amount of bonding outstanding, 3) How long the bonding company has been providing bonds to your firm. With the letter from the bonding company, attach an additional letter listing all the bonding companies the Vendor has used since 2010. 2) Ability to Financially Perform the Work: A JOC Contractor may have multiple projects ongoing at multiple sites with multiple subcontractors simultaneously with payment applications accepted for installed work. Demonstrate the company's financial capacity and capability to complete the work on multiple projects simultaneously and meet its financial obligations. Explain in detail your company's ability to financially perform the work, including but not limited to payment to project management and office staff, purchases of all materials including large equipment, and payment to subcontractors. Specifically mention whether or not the Vendor has lines of credit with any banks or equipment manufacturers for purchases of large equipment and other ongoing expenses for performing the work.</p>	<p>Vendor provided a list of credit lines available. Vendor did not include current bonding capacity, current outstanding bonds, or names of current and/or previous bond providers.</p>	<p>Vendor did not provide responses to the evaluation criteria.</p>

	Primus Construction Services, Inc.	Raflo Construction Group, LLC
Evaluation Criteria		
Project Specific Criteria	Vendors Response	Vendors Response
<p>1. Ability of Professional Personnel: Describe the qualifications and relevant experience of the Project Manager and all key personnel that are most likely to be assigned to this proposed project. Include resumes for the Project Manager and all key personnel described. Include the qualifications and relevant experience of all sub-consultants to be used in this project.</p> <p>Complete Attachment A for the primary Project Manager assigned to the Contract and attach a resume.</p> <p>Complete Attachment B for the primary General Superintendent assigned to the Contract and attach a resume.</p> <p>If awarded a Contract, the key personnel identified as the primary will be the key personnel assigned to the Contract. Any substitutions will require prior approval from the County. The Vendor may also submit additional staff to demonstrate the Vendor's ability to assign additional staff on an as needed basis if the volume of work increases to the point where an additional Project Manager(s) and/or Field Superintendent(s) are needed.</p>	<p>Vendor provided Attachments A for; Raf Jinadu and Attachment B for Marco Ascencio. No resumes attached.</p>	<p>Vendor did not provide responses to the evaluation criteria.</p>
<p>2. Project Approach: Describe the prime Vendor's approach to the project. Include how the prime Vendor will use subconsultants in the project. Insert a management plan describing your understanding of the JOC procurement system and approach for administering the Contract. Specifically address the following: 1) Your general understanding of the JOC procurement system including your assessment of any of the articles of the General Conditions you deem critical to the operations and management of the project. 2) Your approach to subcontracting vs. performing the work with your own forces. Identify the types of work you intend to perform with your own forces and provide: a) a list of employees and equipment demonstrating your capability to perform the proposed work; and b), evidence on past projects of your ability to self-perform the work you intend to perform with in-house forces. 3) The JOC Contractor is required to participate in the development and documentation of the scope of work for each Job Order. The Joint Scope Meeting allows for a collaborative effort between the Vendor and the County to discuss the Detailed Scope of Work prior to finalizing the price. Describe the Vendor's approach to assisting the County with review of the Detailed Scope of Work offering suggestions, improvements, and value-engineering. 4) Provide a safety plan and your approach to accident prevention. Provide the name qualifications and experience of your safety officer and what his/her duties and responsibilities will be overall and at the construction project site.</p>	<p>Vendor provided one comparable previous construction experience example at FLL. Vendor provided 4 references.</p>	<p>Vendor did not provide responses to the evaluation criteria.</p>
<p>3. Past Performance: Describe prime Vendor's experience on projects of similar nature, scope and duration, along with evidence of satisfactory completion, both on time and within budget, for the past five years. Provide a minimum of three projects with references. Vendor should provide references for similar work performed to show evidence of qualifications and previous experience. Refer to Vendor Reference Verification Form and submit as instructed. Only provide references for non-Broward County Board of County Commissioners contracts. For Broward County contracts, the County will review performance evaluations in its database for vendors with previous or current contracts with the County. The County considers references and performance evaluations in the evaluation of Vendor's past performance.</p>	<p>Vendor did not provide response.</p>	<p>Vendor did not provide responses to the evaluation criteria.</p>
<p>4. Workload of the Firm: For the prime Vendor only, list all completed and active projects that Vendor has managed within the past five years. In addition, list all projected projects that Vendor will be working on in the near future. Projected projects will be defined as a project(s) that Vendor is awarded a contract but the Notice to Proceed has not been issued. Identify any projects that Vendor worked on concurrently. Describe Vendor's approach in managing these projects. Were there or will there be any challenges for any of the listed projects? If so, describe how Vendor dealt or will deal with the projects' challenges.</p>	<p>Vendor did not provide response.</p>	<p>Vendor did not provide responses to the evaluation criteria.</p>
<p>5. Financial Ability: A. Bonding Company Letter: Attach a letter from your bonding company, meeting surety requirements as stated in the agreement, that states ALL of the following: 1) Your Bonding Capacity (aggregate dollar amount) 2) The current amount of bonding outstanding, 3) How long the bonding company has been providing bonds to your firm. With the letter from the bonding company, attach an additional letter listing all the bonding companies the Vendor has used since 2010. 2) Ability to Financially Perform the Work: A JOC Contractor may have multiple projects ongoing at multiple sites with multiple subcontractors simultaneously with payment applications accepted for installed work. Demonstrate the company's financial capacity and capability to complete the work on multiple projects simultaneously and meet its financial obligations. Explain in detail your company's ability to financially perform the work, including but not limited to payment to project management and office staff, purchases of all materials including large equipment, and payment to subcontractors. Specifically mention whether or not the Vendor has lines of credit with any banks or equipment manufacturers for purchases of large equipment and other ongoing expenses for performing the work.</p>	<p>Vendor did not provide response.</p>	<p>Vendor did not provide responses to the evaluation criteria.</p>

Evaluation Matrix

	Ric-Man International	S3S Construction, Inc.
Evaluation Criteria		
Project Specific Criteria	Vendors Response	Vendors Response
<p>1. Ability of Professional Personnel: Describe the qualifications and relevant experience of the Project Manager and all key personnel that are most likely to be assigned to this proposed project. Include resumes for the Project Manager and all key personnel described. Include the qualifications and relevant experience of all sub-consultants to be used in this project.</p> <p>Complete Attachment A for the primary Project Manager assigned to the Contract and attach a resume.</p> <p>Complete Attachment B for the primary General Superintendent assigned to the Contract and attach a resume.</p> <p>If awarded a Contract, the key personnel identified as the primary will be the key personnel assigned to the Contract. Any substitutions will require prior approval from the County. The Vendor may also submit additional staff to demonstrate the Vendor's ability to assign additional staff on an as needed basis if the volume of work increases to the point where an additional Project Manager(s) and/or Field Superintendent(s) are needed.</p>	<p>Provided Attachment A and resumes for: Rene Castillo, Andres Diaz, Michael Jankowski, Russell Morris, Guillermo Yunez. Provided Attachment B and Resumes for: Luis Hernandez, Javier Gonzalez, and Mike Alvarez. Please see pages 7 - 36 of submittal.</p>	<p>Attachment A provided for: Kevin Maragh. Attachment B provided for: Richard Brown. No resumes included.</p>
<p>2. Project Approach: Describe the prime Vendor's approach to the project. Include how the prime Vendor will use subconsultants in the project. Insert a management plan describing your understanding of the JOC procurement system and approach for administering the Contract. Specifically address the following: 1) Your general understanding of the JOC procurement system including your assessment of any of the articles of the General Conditions you deem critical to the operations and management of the project. 2) Your approach to subcontracting vs. performing the work with your own forces. Identify the types of work you intend to perform with your own forces and provide: a) a list of employees and equipment demonstrating your capability to perform the proposed work; and b), evidence on past projects of your ability to self-perform the work you intend to perform with in-house forces. 3) The JOC Contractor is required to participate in the development and documentation of the scope of work for each Job Order. The Joint Scope Meeting allows for a collaborative effort between the Vendor and the County to discuss the Detailed Scope of Work prior to finalizing the price. Describe the Vendor's approach to assisting the County with review of the Detailed Scope of Work offering suggestions, improvements, and value-engineering. 4) Provide a safety plan and your approach to accident prevention. Provide the name qualifications and experience of your safety officer and what his/her duties and responsibilities will be overall and at the construction project site.</p>	<p>Having executed numerous JOC contracts over the years, we understand the advantages of this approach and are routinely selected as the JOC contractor for many of our clients. We recognize the difficulties in dealing with multiple work orders under a single contract. Our staff can execute multiple estimates quickly and concurrently, our managers and superintendents have the experience to effectively manage multiple job sites and different teams of trade contractors, and our accounting system is well-suited to the task of tracking cost and billings on numerous projects. We understand the requirements of a job order contract. We are adaptive with our resources and can power up or down as the work orders require.</p>	<p>Vendor did not provide response.</p>
<p>3. Past Performance: Describe prime Vendor's experience on projects of similar nature, scope and duration, along with evidence of satisfactory completion, both on time and within budget, for the past five years. Provide a minimum of three projects with references. Vendor should provide references for similar work performed to show evidence of qualifications and previous experience. Refer to Vendor Reference Verification Form and submit as instructed. Only provide references for non-Broward County Board of County Commissioners contracts. For Broward County contracts, the County will review performance evaluations in its database for vendors with previous or current contracts with the County. The County considers references and performance evaluations in the evaluation of Vendor's past performance.</p>	<p>Please see pages 54 - 76 of submittal.</p>	<p>Please see pages 5 - 12 of submittal.</p>
<p>4. Workload of the Firm: For the prime Vendor only, list all completed and active projects that Vendor has managed within the past five years. In addition, list all projected projects that Vendor will be working on in the near future. Projected projects will be defined as a project(s) that Vendor is awarded a contract but the Notice to Proceed has not been issued. Identify any projects that Vendor worked on concurrently. Describe Vendor's approach in managing these projects. Were there or will there be any challenges for any of the listed projects? If so, describe how Vendor dealt or will deal with the projects' challenges.</p>	<p>Please see pages 78 - 79 of submittal.</p>	<p>Vendor did not provide response.</p>
<p>5. Financial Ability: A. Bonding Company Letter: Attach a letter from your bonding company, meeting surety requirements as stated in the agreement, that states ALL of the following: 1) Your Bonding Capacity (aggregate dollar amount) 2) The current amount of bonding outstanding, 3) How long the bonding company has been providing bonds to your firm. With the letter from the bonding company, attach an additional letter listing all the bonding companies the Vendor has used since 2010. 2) Ability to Financially Perform the Work: A JOC Contractor may have multiple projects ongoing at multiple sites with multiple subcontractors simultaneously with payment applications accepted for installed work. Demonstrate the company's financial capacity and capability to complete the work on multiple projects simultaneously and meet its financial obligations. Explain in detail your company's ability to financially perform the work, including but not limited to payment to project management and office staff, purchases of all materials including large equipment, and payment to subcontractors. Specifically mention whether or not the Vendor has lines of credit with any banks or equipment manufacturers for purchases of large equipment and other ongoing expenses for performing the work.</p>	<p>Arch Insurance Company is the surety for Ric-Man International Inc. and is prepared to provide favorable consideration for bonding required under the job order contract, if Ric-Man International is selected as one of the short-listed contractors. At the present time, Arch Insurance Company provides aggregate bonding capacity of \$200,000,000 . However, this is not considered a minimum or maximum program for Ric -Man International, Inc. Ric -Man International, Inc. has approximately \$40,000,000 of cost to complete on their outstanding bonds as of November 22, .2019.</p>	<p>Please be advised that Unique Surety and Insurance Services, LLC has been the bonding agency for S3S Construction, Inc. since November 2017. S3S Construction, Inc. current bonding program is with Old Republic Surety Company . They were previously with CNA (Western Surety Company) and recently transferred to Old Republic Surety Company as they qualified for a larger bonding capacity program. We understand that S3S Construction, Inc. wishes to submit a bid, proposal, or prequalification on a project that may require a bond. If they are successful bidder/proposer and are required to provide a performance and/or payment bond, we would not anticipate a problem in issuing the required bonds on their behalf for a single job up to \$750,000 and an aggregate program of \$750,000.</p>

Evaluation Matrix

	SDP, Inc. DBA SDP Consultants Corp.	Shiff Construction & Development, Inc.
Evaluation Criteria		
Project Specific Criteria	Vendors Response	Vendors Response
<p>1. Ability of Professional Personnel: Describe the qualifications and relevant experience of the Project Manager and all key personnel that are most likely to be assigned to this proposed project. Include resumes for the Project Manager and all key personnel described. Include the qualifications and relevant experience of all sub-consultants to be used in this project.</p> <p>Complete Attachment A for the primary Project Manager assigned to the Contract and attach a resume.</p> <p>Complete Attachment B for the primary General Superintendent assigned to the Contract and attach a resume.</p> <p>If awarded a Contract, the key personnel identified as the primary will be the key personnel assigned to the Contract. Any substitutions will require prior approval from the County. The Vendor may also submit additional staff to demonstrate the Vendor's ability to assign additional staff on an as needed basis if the volume of work increases to the point where an additional Project Manager(s) and/or Field Superintendent(s) are needed.</p>	<p>Attachment A and resume provided for: John Whatcott. I have over thirty-six (37) years of direct heavy construction experience in Civil, Structural and Mechanical disciplines. I have a sound understanding of codes and standards which help assure quality installation of components, and assemblies. Management skills provide for an excellent relationship between Client and craft personnel, which properly incorporates necessary safety attitudes, and policies/procedure adherence. Attachment B and resume provided for: Joe Minorie. SDP, Inc. is staffed with a strong group of construction, engineering and Financial Professionals. This group has a vast and diverse knowledge of Commercial and Industrial Construction and Engineering. All levels of management (to include executive management) are involved in the day to day operation, and are actively reviewing all projects currently engaged. Administrative: Principals, CFO, Controller, Office Manager, Engineering, Procurement, OA/OC, Safety, Document Control, Project Coordinator and Admin. Construction: Principal in Charge, Senior Project Manager, Project</p>	<p>Attachment A and resume provided for: Justen Shiff and Kurt Bennett. Justen Shiff is President of Shiff Construction & Development, Inc. Shiff C&D is a full-service commercial and residential general contracting firm providing owners and developers with comprehensive building solutions. Shiff C&D provides a wide range of services from the Pre-Construction Stage through Construction Completion and Owner Turnover. From more traditional General Contracting and Construction Management Services to a fully integrated Design/Build delivery system, Shiff C&D has the ability to provide its clients with a project delivery system that meets any of its diverse and changing needs. In addition, for projects where an architect and/or contractor have already been previously selected, Shiff C&D also provides Owner's Representation Services. Attachment B and resume provided for: Graham Eagleson and Richard Gaeta. Shiff C&D has over 10 years direct and intensive experience in JOC projects. Shiff C&D's core management Team consisting of Justen Shiff, President, Kurt Bennett, Architect and Senior PM, and Graham Eagleson, Senior, PM together have managed well over 200 JOC projects.</p>
<p>2. Project Approach: Describe the prime Vendor's approach to the project. Include how the prime Vendor will use subconsultants in the project. Insert a management plan describing your understanding of the JOC procurement system and approach for administering the Contract. Specifically address the following: 1) Your general understanding of the JOC procurement system including your assessment of any of the articles of the General Conditions you deem critical to the operations and management of the project. 2) Your approach to subcontracting vs. performing the work with your own forces. Identify the types of work you intend to perform with your own forces and provide: a) a list of employees and equipment demonstrating your capability to perform the proposed work; and b), evidence on past projects of your ability to self-perform the work you intend to perform with in-house forces. 3) The JOC Contractor is required to participate in the development and documentation of the scope of work for each Job Order. The Joint Scope Meeting allows for a collaborative effort between the Vendor and the County to discuss the Detailed Scope of Work prior to finalizing the price. Describe the Vendor's approach to assisting the County with review of the Detailed Scope of Work offering suggestions, improvements, and value-engineering. 4) Provide a safety plan and your approach to accident prevention. Provide the name qualifications and experience of your safety officer and what his/her duties and responsibilities will be overall and at the construction project site.</p>	<p>Generally, SDP will handle this JOC as we do many of the similar contracts we maintain. During the development and documentation stage of the SOW for each Job Order, SDP's management & executive team will attend the Joint Scope Meeting to assure that the base understanding of the Job Order is achieved even prior to the issuance of the Job Order for execution. During this meeting, budgets, schedules, impacting conditions at the location, and the desired needs of the county for the specific Job Order. Impacting information presented by the SDP Team will include the current work load in the market place for projects of this type, current schedule constraints, budget factors, and best approaches to the work depending on the current and possibly active operating environment that they will be constructed in and around. Upon release of the Job order, our projects team including Principle in Charge and Project Manager for the Job will evaluate the job order SOW and complexity. Once established the job will be preliminarily budgeted and the divisional heads for all direct performed work and all prime subcontracting partners for evaluation. Once the budget is assembled, the project team then will issue all documents out through our pricing process for sub-contracting pricing. Utilizing our Sharefile platform, all documents are transmitted to all applicable sub-contractors for pricing including any schedule, general conditions, or design information that will impact the project proposals. During the pricing phase of the job order, deadlines are set for questions and proposals due that are a few days prior to the desired deadline of the County to allow for attentive evaluation of each proposal and clarity to be gained for all proposals to assure no details are missed.</p>	<p>While each project is unique, there is a consistent Management Approach to each project starting with a Joint Scope Meeting with the Owner where all items of the project are discussed. Below is a brief yet firm approach to how all projects would flow: 1. Joint Scope Meeting 2. Prepare Scope for Owner Review and Approval 3. Preparation of Proposal 4. Review of Proposal with owner to confirm quantities and material specifications, other. 5. Proposal Revision if Necessary/ Receive PO/NTP 6. Assign Project Manager and team 7. Assess work done by in house staff and sub-contracting work 8. Assemble Sub-Contractors/Coordinate effective communication 9. Schedule detailed plan and goal completion 10. Ensure quality inspections/check points 11. Trouble shoot/ Resolve Shiff C&D selects each sub-consultant/ sub-contractors</p>
<p>3. Past Performance: Describe prime Vendor's experience on projects of similar nature, scope and duration, along with evidence of satisfactory completion, both on time and within budget, for the past five years. Provide a minimum of three projects with references. Vendor should provide references for similar work performed to show evidence of qualifications and previous experience. Refer to Vendor Reference Verification Form and submit as instructed. Only provide references for non-Broward County Board of County Commissioners contracts. For Broward County contracts, the County will review performance evaluations in its database for vendors with previous or current contracts with the County. The County considers references and performance evaluations in the evaluation of Vendor's past performance.</p>	<p>JOC work performed in Miramar, FL 2017 -2018 48MM Master Contract for Building renovation and Construction. Phase I - Design and Construction of 6,000 SF Office - \$600,000. Phase II - Design, Demolition and Construction of a 225,000 SF 2nd floor mezzanine - \$15,000,000. JOC work performed in conjunction with our Facility Maintenance Contract 2014 to Present. JOC work performed for the State of Tennessee thru JLL Real Estate Mgmt. Grp. Please see pages 19 - 23 of submittal.</p>	<p>With over 10 years of experience with JOC contracts, Shiff C&D has successfully completed over 200 projects in Broward, Palm Beach, and Miami-Dade counties. We have collaborated with cities from Boca Raton to Pompano Beach to Miami Beach and in between. This experience with the JOC program and its proven effectiveness, shows Shiff C&D has and continues to build long-term relationships and partnerships to maximize the productivity, thus, resulting in completed projects on time and on budget. The range of past projects include city hall and courtroom renovations, Terminal renovations, waterproofing and maintenance, stucco, concrete, turf field and drainage installation, demolitions, construction of new bathrooms, soffit repairs, and the list goes on. Please see pages 18 - 36 of submittal.</p>
<p>4. Workload of the Firm: For the prime Vendor only, list all completed and active projects that Vendor has managed within the past five years. In addition, list all projected projects that Vendor will be working on in the near future. Projected projects will be defined as a project(s) that Vendor is awarded a contract but the Notice to Proceed has not been issued. Identify any projects that Vendor worked on concurrently. Describe Vendor's approach in managing these projects. Were there or will there be any challenges for any of the listed projects? If so, describe how Vendor dealt or will deal with the projects' challenges.</p>	<p>WORKLOAD OF FIRM: Closing out December 2019 into Q1 of 2020 Construction and Maintenance projects on books - 2.5MM</p>	<p>Please see pages 37 - 47 of submittal.</p>
<p>5. Financial Ability: A. Bonding Company Letter: Attach a letter from your bonding company, meeting surety requirements as stated in the agreement, that states ALL of the following: 1) Your Bonding Capacity (aggregate dollar amount) 2) The current amount of bonding outstanding, 3) How long the bonding company has been providing bonds to your firm. With the letter from the bonding company, attach an additional letter listing all the bonding companies the Vendor has used since 2010. 2) Ability to Financially Perform the Work: A JOC Contractor may have multiple projects ongoing at multiple sites with multiple subcontractors simultaneously with payment applications accepted for installed work. Demonstrate the company's financial capacity and capability to complete the work on multiple projects simultaneously and meet its financial obligations. Explain in detail your company's ability to financially perform the work, including but not limited to payment to project management and office staff, purchases of all materials including large equipment, and payment to subcontractors. Specifically mention whether or not the Vendor has lines of credit with any banks or equipment manufacturers for purchases of large equipment and other ongoing expenses for performing the work.</p>	<p>The current bond program with ACIC has a single limit of \$3 million and an aggregate limit of \$6 million. ACIC will favorably consider projects within these limits. They will also consider projects outside these limits on a case-by-case basis. When utilizing subcontractors for any work not self performed by SDP, we require those subcontractor's to Bond their work, in addition to our project bonding. SDP, Inc. has \$450,000 Credit Line with two Banks, in addition to Lines of credit with Equipment and materials suppliers.</p>	<p>Shiff Construction & Development, Inc. has been bonded by Westfield Insurance Company since 2009. Their present bond line is \$15 million single job and \$25 million aggregate uncompleted work program . Currently Shiff Construction & Development, Inc. has \$10 million In bonded work on hand. Shiff C&D has been providing General Contracting services for nearly 12 years. We are managing anywhere from 10-15 projects at any one time and have never failed to successfully complete any project. Our firm has the necessary resources, both financial and staff, to complete any project undertaken. Shiff C&D understands the complexity in working with government agencies as we have been doing so since our inception. We understand the pay application and review process and understand payments sometimes can take upwards of 60-90 days to get funded. Our firm has the necessary resources to fund a project for several months until paid. In addition, Shiff C&D has a \$250,000 Line of Credit if needed.</p>

Evaluation Matrix

VPR Construction Corporation	
Evaluation Criteria	
Project Specific Criteria	Vendors Response
<p>1. Ability of Professional Personnel: Describe the qualifications and relevant experience of the Project Manager and all key personnel that are most likely to be assigned to this proposed project. Include resumes for the Project Manager and all key personnel described. Include the qualifications and relevant experience of all sub-consultants to be used in this project.</p> <p>Complete Attachment A for the primary Project Manager assigned to the Contract and attach a resume.</p> <p>Complete Attachment B for the primary General Superintendent assigned to the Contract and attach a resume.</p> <p>If awarded a Contract, the key personnel identified as the primary will be the key personnel assigned to the Contract. Any substitutions will require prior approval from the County. The Vendor may also submit additional staff to demonstrate the Vendor's ability to assign additional staff on an as needed basis if the volume of work increases to the point where an additional Project Manager(s) and/or Field Superintendent(s) are needed.</p>	<p>Attachment A provided for: Hilroy Samuel and Gail Torres. Attachment B provided for: Alvaro Medina and Andy Ramsaywack. Resumes provided for Hilroy Samuel and Alvaro Medina. VPR consist of a total of six staff personnel; two skilled field staff, four professional office, executive/administrative Staff. A full-service General Contractor, Roofing Contractor, as well as a multi-family builder in the State of Florida, VPR have the capability to build projects statewide. We are constantly aware of what it takes to maintain our solid reputation and we continually focus our efforts on providing the level of service and proficiency that is now expected of us. We strive to be the best, identifying problems ahead of time, and helping find solutions that keep the project moving forward.</p>
<p>2. Project Approach: Describe the prime Vendor's approach to the project. Include how the prime Vendor will use subconsultants in the project. Insert a management plan describing your understanding of the JOC procurement system and approach for administering the Contract. Specifically address the following: 1) Your general understanding of the JOC procurement system including your assessment of any of the articles of the General Conditions you deem critical to the operations and management of the project. 2) Your approach to subcontracting vs. performing the work with your own forces. Identify the types of work you intend to perform with your own forces and provide: a) a list of employees and equipment demonstrating your capability to perform the proposed work; and b), evidence on past projects of your ability to self-perform the work you intend to perform with in-house forces. 3) The JOC Contractor is required to participate in the development and documentation of the scope of work for each Job Order. The Joint Scope Meeting allows for a collaborative effort between the Vendor and the County to discuss the Detailed Scope of Work prior to finalizing the price. Describe the Vendor's approach to assisting the County with review of the Detailed Scope of Work offering suggestions, improvements, and value-engineering. 4) Provide a safety plan and your approach to accident prevention. Provide the name qualifications and experience of your safety officer and what his/her duties and responsibilities will be overall and at the construction project site.</p>	<p>The Scope within RFQ# PNC2119543R1 require Commercial, Civil, Aviation, Port and Public works enhancement. Once the decision was made to pursue this project, VPR Construction Corp., along with its SBE consultants, began bringing together a team of key professionals able to play significant roles in which the project will demand services. A meeting was held to discuss all aspects of various projects including the identification of vital / crucial events with schedules of completion and responsible parties, identifying early on complex issues of the project. When developing the project approach, our team takes into consideration how the work in each area, will affect the facility staff and end users. The team looks at phasing, sequencing, site access, staging, logistics and equipment requirements and above all site safety. As part of the assessment, the team draws from past experience, guidelines for operations such as local codes and ordinances, State of Florida regulations and requirements to ensure our team always deliver a high-end optimum quality product, while minimizing the impact on the environment. Our team focuses primarily on feasibility, safety, functionality, sustainable design principles and constructability to meet our Client's needs and expectations.</p>
<p>3. Past Performance: Describe prime Vendor's experience on projects of similar nature, scope and duration, along with evidence of satisfactory completion, both on time and within budget, for the past five years. Provide a minimum of three projects with references. Vendor should provide references for similar work performed to show evidence of qualifications and previous experience. Refer to Vendor Reference Verification Form and submit as instructed. Only provide references for non-Broward County Board of County Commissioners contracts. For Broward County contracts, the County will review performance evaluations in its database for vendors with previous or current contracts with the County. The County considers references and performance evaluations in the evaluation of Vendor's past performance.</p>	<p>Please see pages 12 - 23 of submittal.</p>
<p>4. Workload of the Firm: For the prime Vendor only, list all completed and active projects that Vendor has managed within the past five years. In addition, list all projected projects that Vendor will be working on in the near future. Projected projects will be defined as a project(s) that Vendor is awarded a contract but the Notice to Proceed has not been issued. Identify any projects that Vendor worked on concurrently. Describe Vendor's approach in managing these projects. Were there or will there be any challenges for any of the listed projects? If so, describe how Vendor dealt or will deal with the projects' challenges.</p>	<p>Please see page 10 of submittal.</p>
<p>5. Financial Ability: A. Bonding Company Letter: Attach a letter from your bonding company, meeting surety requirements as stated in the agreement, that states ALL of the following: 1) Your Bonding Capacity (aggregate dollar amount) 2) The current amount of bonding outstanding, 3) How long the bonding company has been providing bonds to your firm. With the letter from the bonding company, attach an additional letter listing all the bonding companies the Vendor has used since 2010. 2) Ability to Financially Perform the Work: A JOC Contractor may have multiple projects ongoing at multiple sites with multiple subcontractors simultaneously with payment applications accepted for installed work. Demonstrate the company's financial capacity and capability to complete the work on multiple projects simultaneously and meet its financial obligations. Explain in detail your company's ability to financially perform the work, including but not limited to payment to project management and office staff, purchases of all materials including large equipment, and payment to subcontractors. Specifically mention whether or not the Vendor has lines of credit with any banks or equipment manufacturers for purchases of large equipment and other ongoing expenses for performing the work.</p>	<p>VPR has a current bonding capacity of \$1 million aggregate and a single limit of \$400 Thousand. The purpose of this section is to offer evidence of VPR Construction Corp and our capability to keep pace with our monetary obligations. A set amount of all profits is allocated to a reserve account in order to balance funding delays and longer payment terms. In addition, we have established great relations with well qualified financially sound sub-contractors that understand the demands of paid when paid all of whom have prior experience with JOC programs. We have established lines of credit with the following vendors: Sherwin Williams, Rosen Materials, and United Rentals. Overhead expenses are covered under private contracts with prompt net 7 payment terms. Meticulous supervision along with close budget & cost analysis also assist us greatly in managing our projects in progress.</p>