



Philanthropy, Volunteerism, and Zero Interest



# Our Partnership Model

- Nonprofit
- Business
- Government
- Faith Community

# Subsidies

- Land Trust
- Something else
- Down Payment Assistance
- Home Sponsorship

# Subsidies



HOURS PER STANDARD HOUSE		
ACTIVITY	# VOLUNTEER HOURS	Value
Truss Install	75	\$1,127
Wall Furring Day 1	50	\$752
Wall Furring Day 2 (if needed)	40	\$601
Roof Dry-In Layout/Seams/Drip Edge	75	\$1,127
Roof Dry-In Fields	75	\$1,127
Roof Dry-In Metal (if needed)	15	\$225
Ceiling Strip Day 1	75	\$1,127
Ceiling Strip Day 2 (if needed)	60	\$902
Shingle Starter Strip	20	\$301
Shingle Day 1	75	\$1,127
Shingle Day 2	75	\$1,127
Shingle Ridge Vent (if not during day 2)	15	\$225
Fl-foil	40	\$601
Interior Paint - Prime 1	75	\$1,127
Interior Paint - Prime 2	75	\$1,127
Exterior Paint - Prime 1	50	\$752
Exterior Paint - Prime 2	50	\$752
Interior Paint - Top Coat 1	75	\$1,127
Interior Paint - Top Coat 2	75	\$1,127
Exterior Paint - Top Coat 1	50	\$752
Exterior Paint - Top Coat 2	50	\$752
Interior Paint - Trim/Bath/Touch Up	30	\$451
Exterior Paint - Trim & Touch Up	30	\$451
Landscape	75	\$1,127
Hourly Rate	\$15.03	\$19,915
<b>TOTAL VOLUNTEER HOURS PER HOUSE</b>	<b>1825</b>	

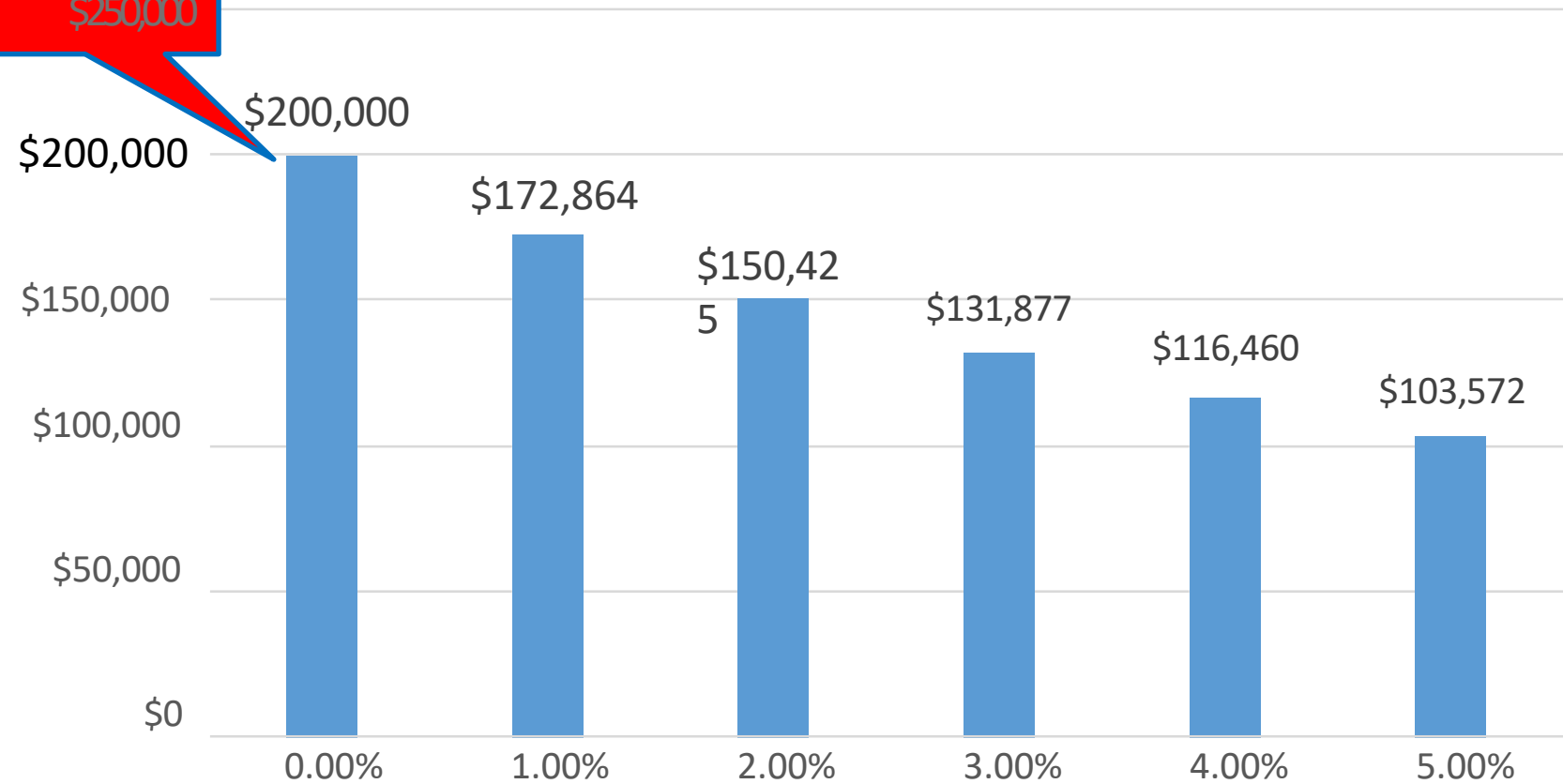
**Volunteers**

**Matter**

Average Construction Laborer Hourly Pay **\$15.03**

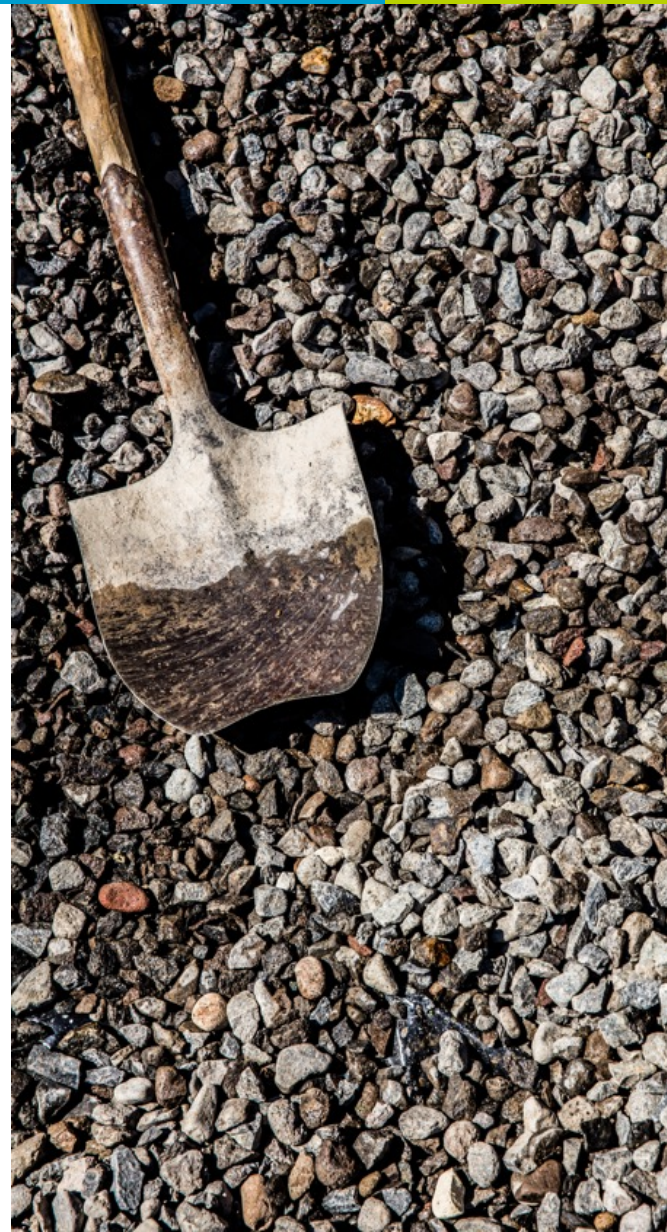
## INTEREST IMPACT

**HABITAT  
FINANCES HOMES  
AT 0% \$250,000**



**PRINCIPLE PAYMENT AT 0% for \$200,000 = \$566**

**PRINCIPLE + INTEREST PAYMENT AT 5% for \$103,572 = \$566**



THE  
ANNUAL  
LIST OF

# America's BIGGEST Builders

THE 2019 BUILDER 100 AND THE NEXT 100.  
THE LIST PROVIDES THE COMPANIES' 2018 CLOSINGS AND REVENUE, AND WHERE AND WHAT THEY BUILT.

#17 ranking all  
Builders in US #2  
in US of Private  
Builders

## AMERICA'S BIGGEST BUILDERS

TOP 200						1-19
RANK (PRIOR YEAR RANK)	COMPANY/TOP EXECUTIVE/LOCATION	2018 U.S. CLOSINGS	2018 GROSS REVENUE*	WHAT THEY BUILT IN THE UNITED STATES (IN UNITS)	REGION	
1	1 <b>D.R. HORTON</b> (p) Donald R. Horton / Fort Worth, TX / drhorton.com	52,569	\$15,728	Detached for sale: 47,208 Attached for sale: 5,361 AA, LUX, EL, MU	Northeast, Midwest, South, West, Pacific	
2	2 <b>LENNAR CORP.</b> (p) Stuart Miller / Miami, FL / lennar.com	48,856	\$18,811	Detached for sale: 39,858 Attached for sale: 7,698 For-sale condos: 1,300 EL, MU, AA	Northeast, Midwest, South, West	
3	3 <b>PULTEGROUP</b> (p) Ryan Marshall / Atlanta, GA / pultegroupinc.com	23,107	\$9,818	Detached for sale: 19,659 Attached for sale: 3,448 AA, EL, MU	Northeast, Midwest, South, West	
4	4 <b>NVR</b> (p) Paul Saville / Reston, VA / nvrinc.com	18,447	\$7,004	Breakdown unavailable Product mix unavailable	Northeast, Midwest, South	
5	6 <b>KB HOME</b> (p) Jeffrey T. Mezger / Los Angeles, CA / kbhome.com	11,317	\$4,534	Detached for sale: 9,846 Attached for sale: 1,370 For-sale condos: 101 AA, MU, EL	South, West	
6	7 <b>TAYLOR MORRISON</b> (p) Sheryl Palmer / Scottsdale, AZ / taylormorrison.com	8,760	\$4,115	Breakdown unavailable LUX, EL, MU, AA, VAC	Midwest, South, West	
7	8 <b>MERITAGE HOMES</b> (p) Steven J. Hilton / Scottsdale, AZ / meritagehomes.com	8,531	\$3,475	Detached for sale: 7,928 Attached for sale: 576 For-sale condos: 27 AA, LUX, EL, MU	South, West	
8	9 <b>TOLL BROTHERS</b> (p) Doug Yearley / Horsham, PA / tollbrothers.com	8,265	\$7,143	Detached for sale: 6,817 Attached for sale: 1,279 For-sale condos: 169 MU, AA, LUX	Northeast, Midwest, South, West	
16	<b>CENTURY COMMUNITIES</b> (p) Dale and Robert Francescon / Greenwood Village, CO / centurycommunities.com	7,092	\$2,260	Detached for sale: 6,828 Attached for sale: 194 For-sale condos: 70 MU, EL	Midwest, South, West	
10	11 <b>LGI HOMES</b> (p) Eric Lipar / The Woodlands, TX / lgihomes.com	6,512	\$1,504	Detached for sale: 6,392 Attached for sale: 120 MU, LUX, EL	Midwest, South, West	
11	12 <b>M.D.C. HOLDINGS</b> (p) David D. Mandarich / Denver, CO / richmondamerican.com	6,197	\$2,982	Detached for sale: 6,073 Attached for sale: 124 LUX, MU, EL	South, West	
12	14 <b>M/I HOMES</b> (p) Robert H. Schottenstein / Columbus, OH / mihomes.com	5,778	\$2,234	Detached for sale: 5,128 Attached for sale: 650 AA, AS, EL, MU	Midwest, South	
13	13 <b>BEAZER HOMES</b> (p) Allan P. Merrill / Atlanta, GA / beazer.com	5,767	\$2,077	Detached for sale: 5,767 Product mix unavailable	Northeast, Midwest, South, West	
14	10 <b>HOVNANIAN ENTERPRISES</b> (p) Ara K. Hovnanian / Red Bank, NJ / khov.com	5,758	\$2,491	Detached for sale: 4,892 Attached for sale: 692 For-sale condos: 174 AA, LUX, EL, MU	Northeast, Midwest, South, West	
15	15 <b>TRI POINTE GROUP</b> (p) Doug Bauer / Irvine, CA / tripointegroup.com	5,071	\$3,263	Detached for sale: 4,241 Attached for sale: 830 LUX, AA, EL, MU	South, West	
16	17 <b>DAVID WEEKLEY HOMES</b> David Weekley / Houston, TX / davidweekleyhomes.com	4,687	\$2,153	Detached for sale: 3,810 Attached for sale: 677 EL, LUX, AA, MU	Midwest, South, West	
17	21 <b>HABITAT FOR HUMANITY INTERNATIONAL</b> Jonathan Reckford / Atlanta, GA / habitat.org	4,334	\$492	Detached for sale: 4,047 Other: 287 AS	Northeast, Midwest, South, West, Pacific	
18	19 <b>WILLIAM LYON HOMES</b> (p) William H. Lyon and Matt Zaist / Newport Beach, CA / lyonhomes.com	4,186	\$2,082	Detached for sale: 2,973 Attached for sale: 1,213 LUX, MU, EL, AA	Pacific	

# Broward's largest-ever affordable SFH development



\$20M, 77-Home Pompano Development

\$1M 6-home Miramar development out of the ground in 2020