

Energizing the **EV Revolution**

Crystal Stiles, Florida Power & Light Company
Executive director of development for distributed technologies & mobility

FPL is the largest energy company in Florida

NextEra Energy, Inc.

- Ranked No. 1 in 2023 in the electric and gas utilities industry on Fortune's list of "Most Admired Companies" for the 16th time in 17 years
- Recognized by Forbes magazine on 2023's list of the Best Employers for Diversity and in 2022 as one of America's Best Employers for the sixth year
- Headquartered in Florida, with a presence in 49 states and Canada

Florida Power & Light Company

- Serving approximately 5.8 million customer accounts or more than 12 million people, across 43 counties from Miami to Pensacola
- In 2022, won the ReliabilityOne[®] National Reliability Award for the seventh time in the last eight years



Florida's rapid EV expansion

Florida
#2 in nation
for EVs

EVs expected
to grow in FL
+1,000%
by 2030

229,000+
EVs in FL

1 of every 4
vehicles sold in the
U.S. will be **electric**
by 2026

2.9+ MM
EVs on the road
1.6% of vehicles in
the U.S.

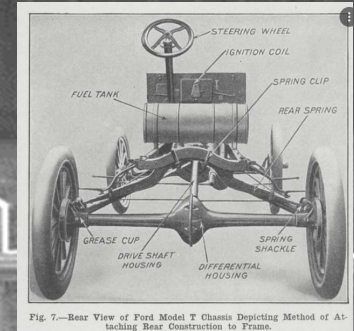


As early adopters, we leveraged insights to deliver charging solutions designed to meet drivers' needs

Pilot program
launched in
2019

\$100 MM
to expand
public fast
charging
network

Designed to
accelerate
EV adoption in
Florida



Accelerating electrification by providing holistic charging solutions



Fast Charging

FPL EVolution® public fast charging network is positioned to significantly enhance Florida's public charging ecosystem

Home

FPL EVolution® Home offers unlimited at-home charging for a low, flat monthly price – \$38/month

Fleet

FPL EVolution® Fleet offers tailored turnkey fleet solutions starting with an electrification roadmap

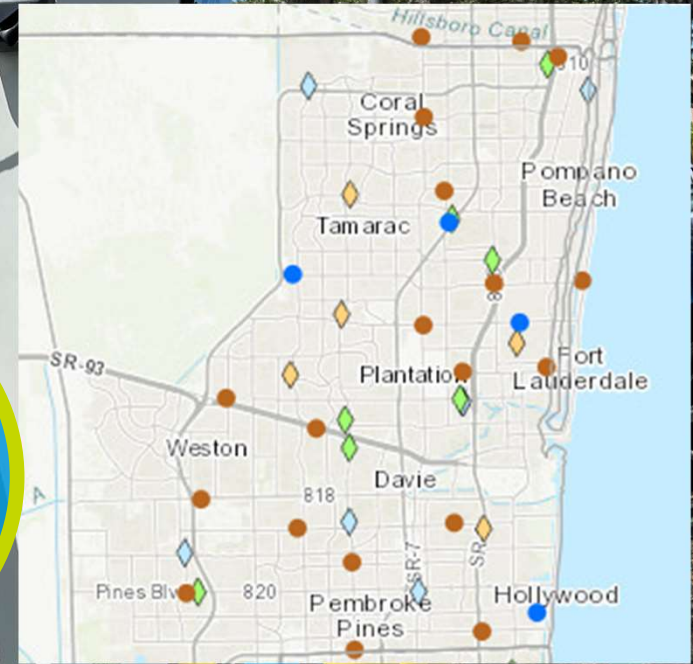
Broward County continues to expand EVs and charging infrastructure

Electric
Vehicle
Charging
Only

Broward has
187
fast chargers in
operation

FPL has
64
fast chargers
in construction

58 customers
enrolled &
benefiting EV
Rider rates



Partnering with Broward County Schools to introduce new electric school buses

Electric
Bus
Charging
Only

FPL EVOLUTION

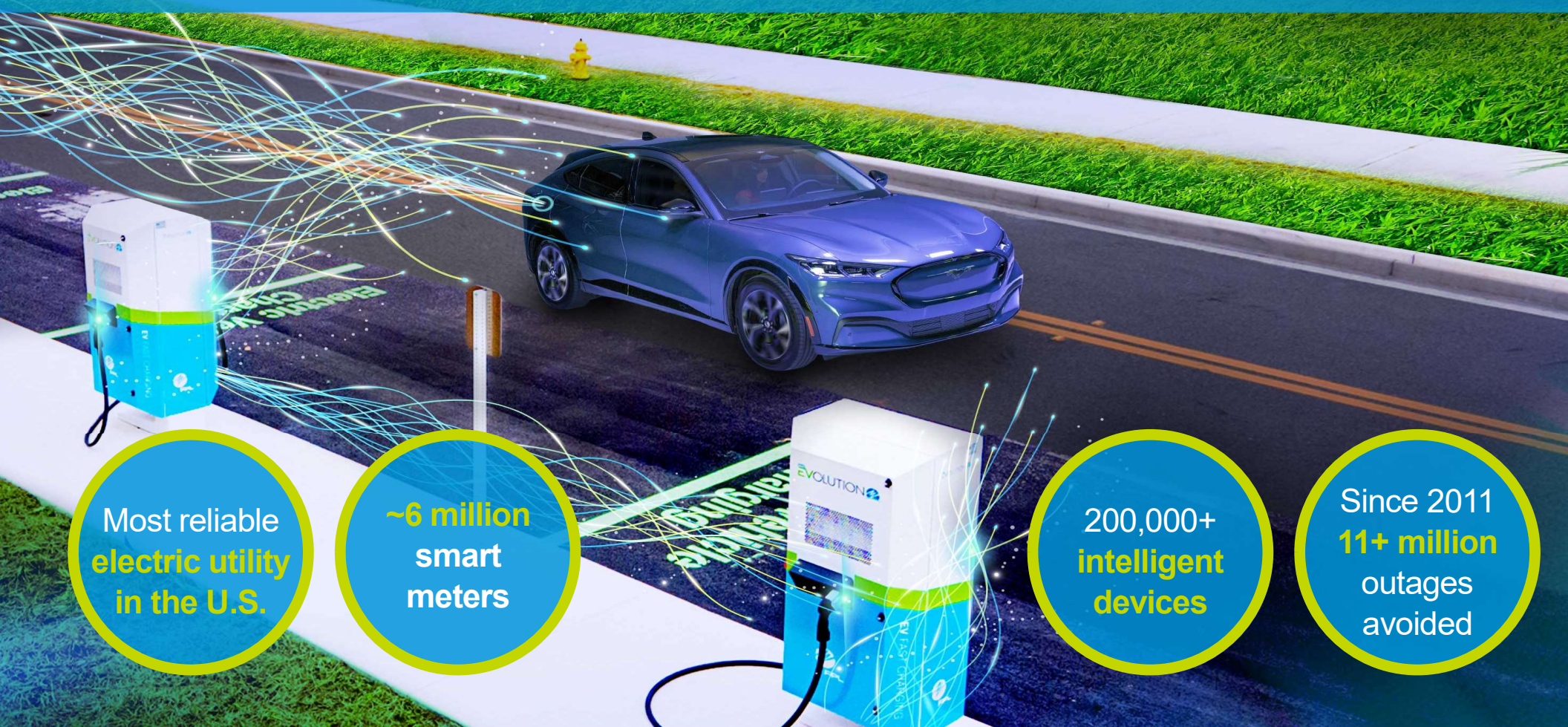
Electric
Bus
Charging
Only

Helped secure
FDEP grant
for school
buses

FPL will build
and maintain
charging for
60 buses



FPL is building the strongest, smartest energy grid in the U.S.



Most reliable
electric utility
in the U.S.

~6 million
smart
meters

200,000+
intelligent
devices

Since 2011
11+ million
outages
avoided

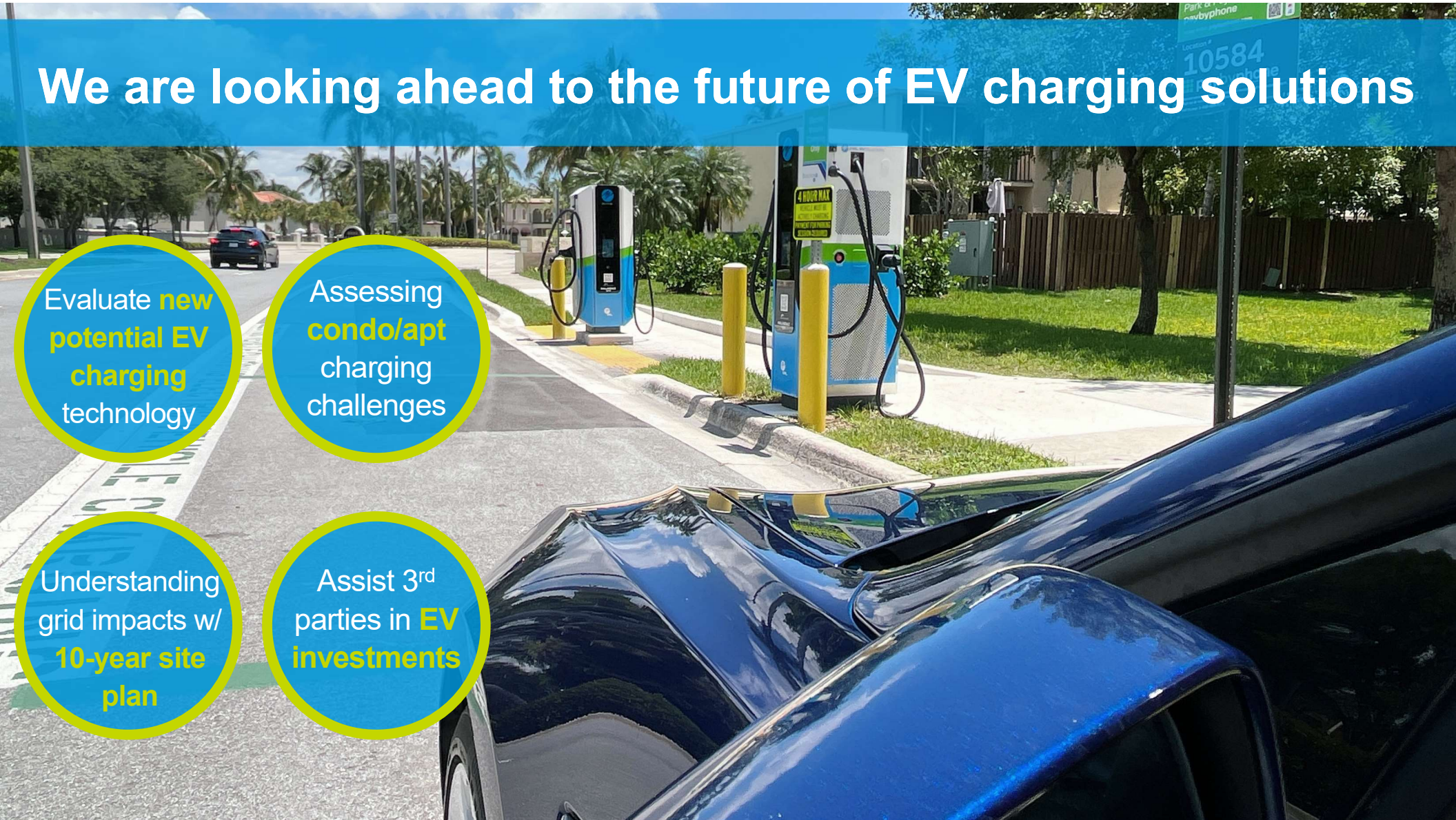
We are looking ahead to the future of EV charging solutions

Evaluate **new potential EV charging** technology

Assessing **condo/apt** charging challenges

Understanding grid impacts w/ **10-year site plan**

Assist 3rd parties in **EV investments**





FPL EVOLUTION®
PUBLIC • FLEET • HOME
CHARGING SOLUTIONS



Crystal Stiles
Executive Director Development, Distributed
Technologies and Mobility
Florida Power & Light Company
(561) 694-4112
(772) 341-2548
crystal.stiles@fpl.com

FPL.com/EV